

2020 ANNUAL REPORT

Road to Green Environment



Making Myanmar a cleaner place



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OUR MESSAGE

Shwe Yamin Oo

Co-founder and Chief Executive Officer



It's time to evaluate the experiences we encountered, the lessons we learnt, opportunities we sacrificed, things we achieved, and things we missed.

To begin, I would like to share my sympathy with the health workers and the millions who have been affected by COVID-19 globally. We've learnt countless lessons this year, and among them, we learnt to appreciate that the environmental health is just as important as our individual mental and physical healths and we need to learn how to contribute to make our world a cleaner and healthier place. We must know and recognise the importance of reducing carbon dioxide emissions and environmental attributes to our planet, to our world.

This year RecyGlo has expanded and opened branches in Mandalay and Nay Pyi Taw in August. We are also planning to extend our service line in addition to the existing services: waste management and waste segregation, waste data analysis, awareness-raising to reduce environmental pollution and trash burning, eco-cleaning services, producing lumbers from used plastics packaging, trading raw recycled material and helping to sell upcycling and downcycling products through our Oh My Trash platform.

"If there is no sail, then sail with a paddle. If there is no paddle, then sail with your hands.", this saying denotes that this pandemic cannot be a barrier for us. Our team members have learnt efficient ways to continue delivering our services with the help of technologies by working from home, selling services, and communicating even if we cannot meet in person. And since our team members have learned sustainable ways and techniques to stay afloat during this pandemic, we are now ready to provide our services to our existing and new customers in 2021. Let's all reduce pollution and build a circular/sustainable environment together with RecyGlo!

All the best,
Yamin

TO THE WORLD

Okka Phyo Maung



Co-founder and Chief Marketing/Financial Officer

2020 is a year of learning, growth and struggles! Our team has grown consistently, and we are expanding to Indonesia and Cambodia despite the Covid-19 crisis. One of the most important achievements that we have done is not needed to do downsizing and reducing salary. We were able to maintain our customers and revenue to support our growth. We have supported more than 150 family members of our colleagues and ensure their welfare, mental & physical well-being by providing different insurances to make sure that risk is mitigated to some extent. We opened up new offices in Yangon, Mandalay and Naypyidaw where we set up new teams. We are also doubling our sales & Business development workforce to meet our 2 million revenue target next year with three different sales teams.

Mental health is one of the biggest talking points in the year 2020. We have been staying at home since the last week of March 2020 and until the end of this year. The mental welfare of our colleagues became our concern with the prolonged lockdown. During the first wave of the pandemic, the team checked in and checked out daily while on the second wave we checked in on Monday and checked out on Friday. We try to be closer to the hearts of our colleagues by staying in touch with them.

Lockdowns are challenging for us to communicate internally and externally. We switched from time-consuming face to face meetings to online meetings where we save time but also lose a personal touch. Digitalization happens in a short period, and we have no choice but to adapt. We integrated and streamlined technologies for HR, finance, taxation, inventory, customer relationship, marketing, customer service, video conferencing, accounting, analytics and ERP. Some of our colleagues struggled with digital communication and took a bit of time to get used to it.

We have grown from a startup with an annual revenue of 300 USD in 2017 to 500,000 USD Annual recurring revenue in 2020, and we are still expecting to grow 400 per cent in 2021. Our growth strategy is forward and outward-looking, thus we need to expand geographically to countries with similar waste infrastructure to diversify our portfolio, growth and influence. We are currently impacting more than 1.2 million people with our products and services, saving more than 1,500 tons of carbon footprint monthly, and implement dedicated plastics only collection systems for a combined total 10 million people in Yangon and Mandalay. We set up waste management systems for two villages in Magway, worked with the Asia Development Bank to support Mandalay Pro-Poor waste collection system and built two recycling facilities in Yangon and Mandalay with the support of the Responsible Business Fund of Danish Embassy and Norwegian Retailer Environmental Fund.

It was a thrilling year with ups and downs, and we look forward to a more positive 2021!

Yours,
Okka



Our Identity



Vision

To become the leading circular economy, waste management platform in Southeast Asia that produces zero waste and zero carbon footprint.

Mission

To process materials in a safe, non-hazardous manner – with an aim to keep the world environmentally clean.

To build empowered and responsible organisations for the circular economy.

To create an environment that cultivates inclusive innovation.

Purpose

Introduce a systematic waste management system in Myanmar to develop a proper waste management and recycling culture.

Promotion of sustainability reporting, data analytics and monitoring

Our Core Values

#Teamwork

We strive for synergy, working together across boundaries to meet the needs of our customers and to achieve our company's vision.

#Professionalism

We believe in doing what you say you will do, being an expert in your field, and being structured and organised, as well as owning up to mistakes.

#Innovation

We believe that employees are sources of new ideas, fuelling better products, services, and processes. We encourage both technical and social innovation.

#Humanity

We believe in having compassion and understanding for everyone irrespective of religion, caste, and nationality.

အဲဒီစိတ်ကူးကတော့ ကျွန်မတို့အိမ်ဆိုရင် စွန့်ပစ်အမှိုက်တွေရှိတယ်။ ကတ်ထူတို့၊ ရေသန့်ဘူးတွေရောပေါ့။ ကျွန်မတို့က အဲဒါတွေကိုနောက်ဖေးမှာပုံထားပြီးတော့လာဝယ်မယ့်သူကိုခေါ်တော့လည်းမလာဘူး။ အဲဒီတော့နောက်ဖေးမှာပဲဆက်ပြီးပုံထား၊ မပုံထားချင်တော့တဲ့အခါ စည်ပင်ခေါ်ပြီလွတ်ပစ်လိုက်ရတော့တာပေါ့။ ဒါတွေကို Recycle လုပ်လို့ရတဲ့လုပ်နိုင်တယ်ဆို ရင်တောင်တန်ဖိုးတစ်ခုရှိဦးမယ်။ ဒီတိုင်းပစ်လိုက်တော့လည်းသူ့ရဲ့ တန်ဖိုးကပျက်စီးသွားပြီ။ အဲဒီအခါမှာကျွန်မလည်း Recycleလုပ်တဲ့အမှိုက်တွေကိုဝယ်ချင်တဲ့သူတွေနဲ့ရောင်းချင်တဲ့သူတွေလွယ်လွယ်ကူကူခေါ်လို့ရအောင် Platform လေးစတင်လာတယ်။ အဲဒီကနေပဲ စတင်ဖြစ်လာတာပါ။

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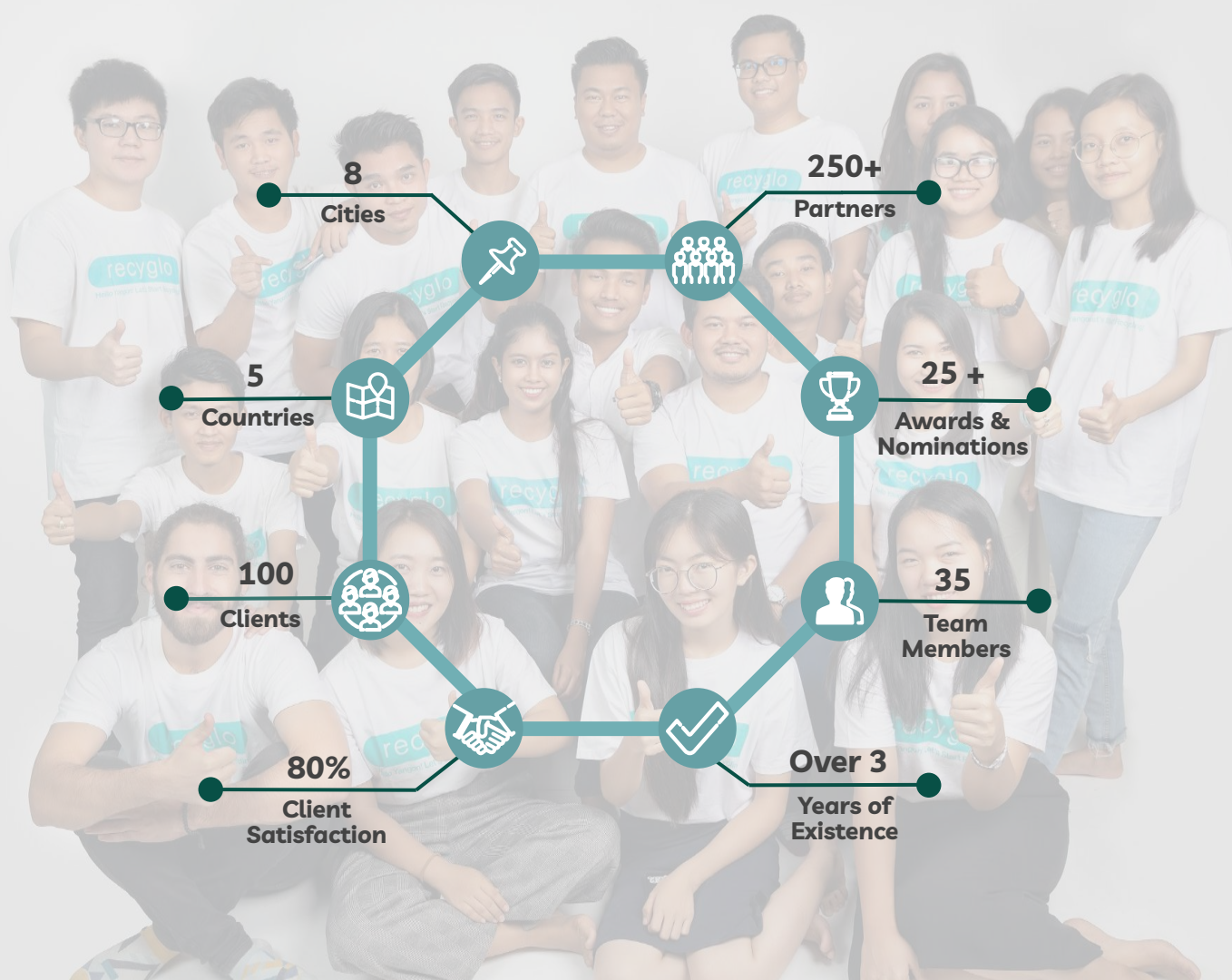


OUR COMPANY

“The idea [to start RecyGlo] came from my own house, where we had household waste in the form of cardboard papers and plastic water bottles. We used to dump them at our courtyard and the garbage collector – who resells the recyclable wastes – rarely comes to buy them. Therefore, the waste becomes a pile unless we get rid of it with Yangon City Development Committee’s garbage trucks. These can have a certain value if they can be recycled but that value is ruined when we inconsiderably litter waste. At that time, I wanted to connect the buyers and the sellers for the recyclable wastes and that is how everything began.”

Shwe Yamin Oo, CEO

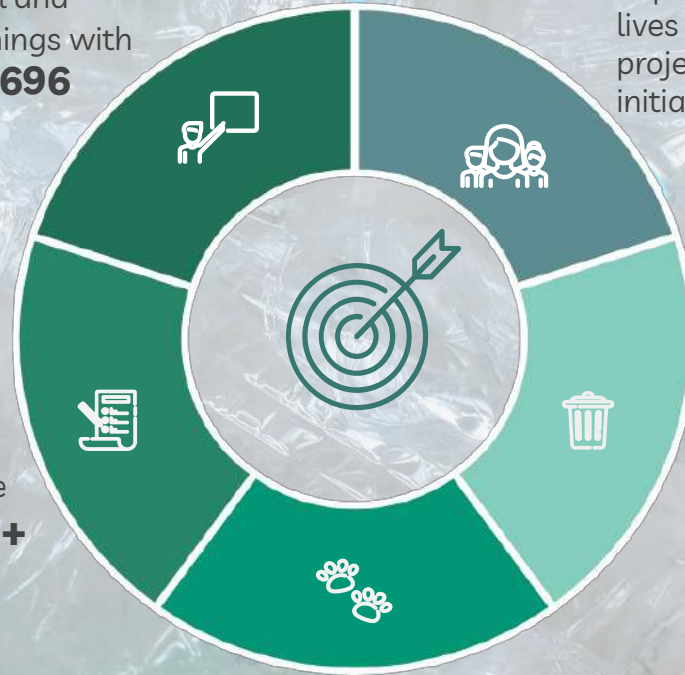
RecyGlo in Metrics



Our Impact

In 2020 we've given **123** Internal and External Trainings with more than **1,696** Attendees.

In over 3 years we impacted **1.2 million** lives through our projects, activities and initiatives.



Since our establishment we've been involved in **30+** projects.

We've had the opportunity of recycling **15 k - 18 k** tons of waste since we started.

We offset approximately **1,500 Tons** of Greenhouse Gas per month.

Our Jo



2017



May

Shwe Yamin Oo, Okka Phyo Maung and Soe Moe Aung started RecyGlo

September

RecyGlo won USD 25,000 pre-seed money from Phandeeyar Accelerator.



2018



March

RecyGlo's Management Team received **ISO 14001:2015 Environmental Management Auditor** certification by ABS Quality Evaluation.

June

RecyGlo got its first paying clients: Sampan and Prinity Travel

December

RecyGlo diversified its portfolio and recycles paper, plastic, metal, glass, e-waste and organic products..

January

RecyGlo became certified by ISO 9001-2015 Quality Management Organization.

May

RecyGlo became a member of United Nations Global Compact

RecyGlo received SGD 2,500 post seed funding from Accelerating Asia.

November

RecyGlo is named as one of the most influential project(13 out of 50) globally by Project Management Institute (PMI) through participating Uplink.



2019

2020



January

RecyGlo received USD 150,000 worth of investment from Katapult Ocean to support the green industry in Myanmar.

May

RecyGlo won local Seedstars Competition as Yangon's Best Start Up.

Launched Oh My Trash App Beta Version



WHAT CHANGED IN 2020

Aung San Su Kyi, Myanmar's State Counsellor, delivered commitment "to reduce over 243 million tons of CO₂ by increasing the share of renewable energy to 39% and reducing net emissions from the forestry sector by 25%. Our set target is to decrease 105.2 million tons carbon dioxide equivalent in the energy sector and 123.6 million TCO₂e[tonnes of carbon dioxide equivalent] in the forestry subsection. Myanmar's national adaptation plan for climate change is projected to be completed by 2024."

- **Climate Ambition Submit (2020)**



Yangon City Development Committee

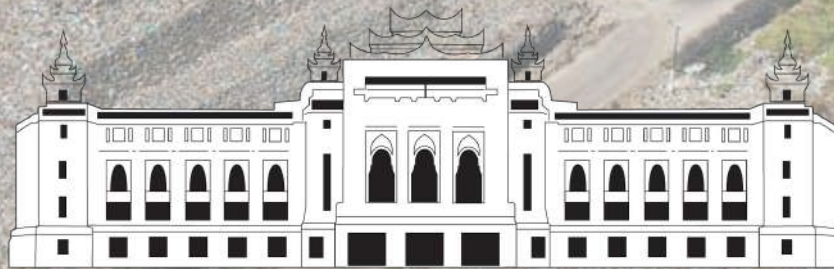


The rejuvenation after national disengagement has led to significant developments in multiple segments in Myanmar. Among the noteworthy ones, some are in the waste management sector. Yangon City Development Committee (YCDC) has reached tremendous milestones in the past three years. To commemorate, RecyGlo would like to highlight a few.

YCDC has created an ongoing campaign since 2018 to let the public recognise the importance of segregation from recyclables and non-recyclables. Additionally, plans to turn waste to energy have also been in the pipeline by collaborating with Polish and Japanese organisations using Fukuoka and mechanical biological treatment technologies. Options to develop, design and turn existing and new landfills into sanitary landfills are also in development. The new landfill includes methane capturing technology, incineration and systematic trash disposal, allowing more space to dispose trash. The Japanese government funds the pilot sanitary landfills system, and the YCDC's cleansing department is implementing it with the technical assistance from Fukuoka City and UN-Habitat. Perhaps the most noteworthy development includes creation of the City of Yangon Development Law of 2018 enforced in 33 townships. The law prevents littering, spitting betel, dumping carcasses in public, contains air, water, sound, and land pollution and restrict open burning. Violation of these laws has penalties ranging from 30,000-500,000 MMK and prison time.

RecyGlo is excited for YCDC's future journey and hopes to support in training, education, waste auditing, reporting and technology to be recognized among the change-makers in the waste management industry.

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Mandalay City Development Committee

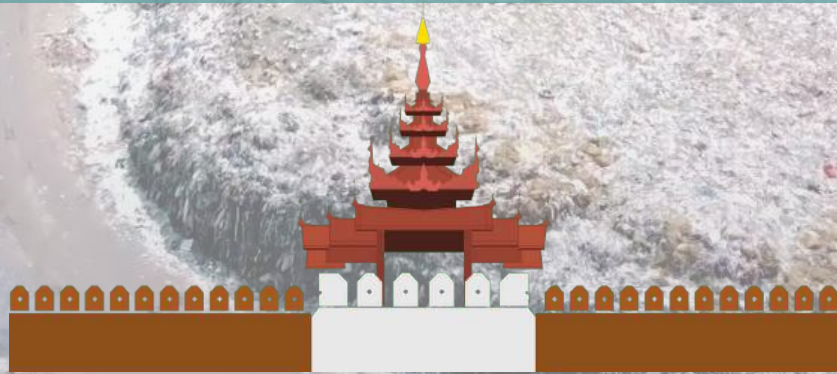


Mandalay is dubbed as Myanmar's "smart city". Mandalay City Development Committee (MCDC) has paid careful attention to the city in recent years to achieve this honourable recognition. The committee has come a long way, and RecyGlo would like to seize the opportunity to celebrate these successes. To make Mandalay one of the best cities Mandalay authorities digitally surveyed the city using drones to capture 3D images for data collection. After analysing relevant information, Mandalay reformed its waste management system.

For landfills; plans have been put in place to prevent leaks using sensors and capturing methane for electricity generation. MCDC has looked into adopting waste shredding and disposal system using garbage sorters, waste crushers/shredders for future fire prevention in landfills. Additionally, garbage pits were also upgraded to ensure more convenient facilitation of garbage trucks. Besides this, MCDC also implemented a weighting system in garbage trucks and GPS monitoring system for better management. This remarkable journey has not been smooth; MCDC met with resistance in its initial stages as reforming the traditional bureaucratic system and establishing a transparent communication channel is not easy.

Mandalay still has a lengthy and tiring road ahead to improve its waste management system ultimately; we hope to work hand in hand to provide advisory or technical assistance through our waste auditing, reporting and training services with MCDC and be at the forefront of this transformative journey.

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Nay Pyi Taw Development Committee



A relatively new city in Myanmar, Nay Pyi Taw acts as a hub for many regional villages, it is a city that hosts many ministries and headquarters of countless international organisations. This region produces around 200 tons of waste per day (National Waste Management Plan, 2018); but the city set to grow with rapid urbanisation. The party taking responsibility for managing, keeping the city environmentally fit and presentable is Nay Pyi Taw Development Committee (NPTDC). Nay Pyi Taw has a latecomer advantage with opportunities to establish the right practices, legislation and infrastructures from the beginning.

NPTDC, like many other city development committees, faces challenges similar with managing industrial and chemical waste. However, the city is taking measures to tackle this by potentially implementing a reward system to allow different waste actors to operate with appropriate waste management and environmentally friendly practices through collaboration with diverse public and private stakeholders. Additionally, they have also identified a number of waste management issues and are making efforts to tackle them at the municipal levels. Nay Pyi Taw is also working towards establishing a controlled dumping of industrial and household waste and prevent open burning in cities by introducing environmentally sound disposal facilities.

RecyGlo is proud of NPTDC progress in being agile and resilient and hopes to contribute in their groundbreaking projects in the future with providing infrastructure designing support, data collection, reporting, auditing, training, trading and technological assistance.

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Action on Plastic

Global Plastic Action Plan (GPAP)



Over the last century, the introduction of plastic has relieved the world from material shortages. However, what turned to help us in the beginning now becomes a significant situation for everyone to handle. Now in some parts of the world, people live amongst unsanitary disposable plastics due to lack of proper disposal space. With the deadline of the SDGs approaching closely, many brave organisations arise to fight the issue at current hand.

Collaborations amongst policymakers, entrepreneurs and civil societies were made to go about the plastic crisis. Out of many, GPAP is a platform that unites actors in the public and private sectors to help address plastic pollution through advising how to dispose waste sustainably and effectively at global and national levels. GPAP recognises the importance of circular economy and points the cause of plastic pollution to break the linear model and create a closed looped approach with a commitment to achieving zero plastic leakage into the land and marine ecosystems.

RecyGlo actively engages in dialogue regarding plastic and evaluates ways to help solve the problem. By doing so RecyGlo and the world can successfully achieve the SDGs through collaboration while delivering our purposes and creating an inclusive world. Our CEO, a member of the advisory board at GPAP, works with many other organisations (Nestle, Coca Cola, PepsiCo, Dow, et al) through GPAP to relieve and find new solutions for plastic.

Action on Plastic

National Plastic Action Plan (NPAP)

NPAP, a neutral platform initiated by the World Economic Forum to guide countries on a national level to communicate and engage with their communities, create potential effective solutions and generate concrete, actionable plans to help beat plastic pollution.

Vietnam

A country in Southeast Asia at the crossroads of innovation and urbanization produces around 3.7 million tonnes of plastic waste annually; this figure is predicted to increase by 36% in the following ten years. Among the millions of plastic throws only 10-15% is collected to be recycled. NPAP will help Vietnam reshape its relationship with plastic by supporting data collection, innovation, funding, communication, education and creating practical policies.

Indonesia

Indonesia, a widely popular tourist destination, produces around 6.8 million tonnes of waste annually and the number is projected to increase by 30% by 2025. With the intention of helping communities preserve their landscapes, NPAP in Indonesia is supporting the nation in providing "bold and decisive interventions" in policymaking, establish effective dialogues among communities, innovative technologies and education.



Myanmar Ministry of Natural Resources and Environmental Conservation

Myanmar is a nation set to grow exponentially in terms of population and economy over the coming decades. In the journey, Myanmar is set to face the profligation of natural resources, the improper disposal of waste, the pollution of land, water, sea, air and noise which could all hinder the ambition to develop the nation sustainably. To guide Myanmar in the right direction with increasing diverse foreign actors, the Ministry of Natural Resources and Environmental Conservation was formed to build and create environmental conservation policies, framework, and strategies.

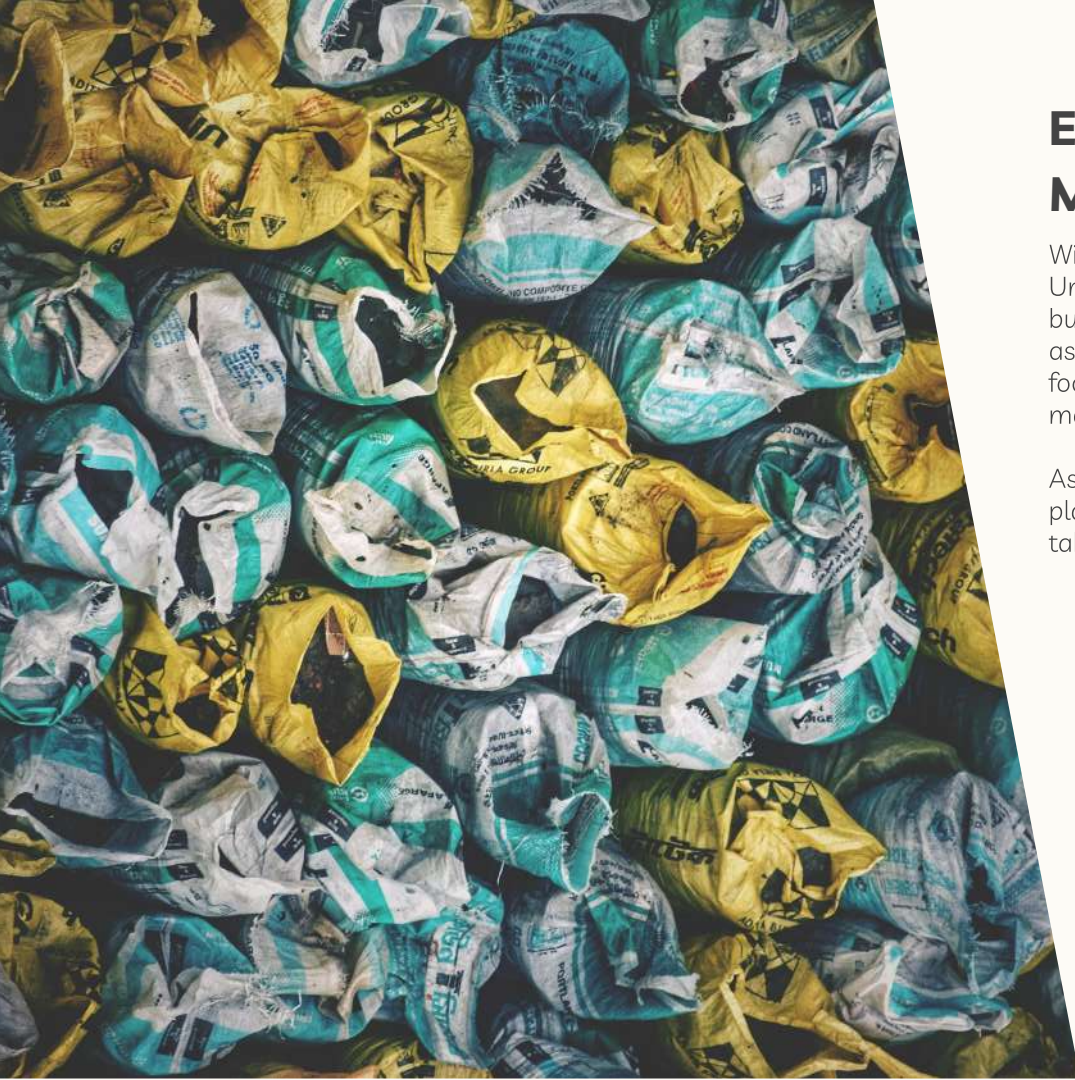
Environmental Conservation Department (ECD)

Since 2015, ECD oversees the legal requirement for businesses to perform Environmental Impact Assessment (EIA), Initial Environmental Examination (IEE) and Environmental Management Plans (EMP) for investments to protect stakeholders' interest and potential communities. The department has also played an active role in developing national-level guidelines to mainstream climate change into agriculture, economic and education sector to improve coordination and synergy. Moreover ECD has successfully streamlined and integrated climate-related education, awareness to foster a climate-responsive culture in Myanmar for inclusive sustainable development.

Forest Department

Despite the various environmental headwinds the forest department faces with a growing population, the department handled the issues exceptionally well. For instance, the department has successfully raised awareness of preserving the forest and ban the export of raw timber logs. Additionally, the Forest Department aids other ministries to sustainably manage natural resources to create healthier eco-systems. Further, they also helped in planning climate-resilient sustainable towns and cities for citizens to live and thrive.





European Union Waste Management Landscape

With its extensive knowledge about sustainable solutions, the European Union has provided funding, technological support and advice to businesses in low and developing communities. Before providing assistance to other industries, the European Union has gained a strong foothold and made several impactful innovations to the waste management sector.

As EU is a bloc of nations, they have distinct and different legislations in place for each country. Examples of strategies most EU nations have taken are as follows;

- Regulating the shipments of all types of waste to ensure safety
- Setting standards for manufacturing companies for packaging for convenient recycling and recovery. Austria, Belgium, Cyprus, Greece, Hungary, Lithuania, Spain and so on support and promote the binding minimum requirements for extended producer responsibility (EPR) as 2030.
- Drafting and implementing legislation on waste streams such as sewage sludge, batteries, chemical waste. Additionally, 13 nations in the EU support the separate mandatory collection of biowaste to recycle them by 2020.





RecyGlo and the Circular Economy

The linear model of value creation/ consumption is used since the industrial revolution. The model starts with extraction and concludes with the end of life disposal. Over the decades, the model showed to have many drawbacks, and we need to rethink and transform the way we live, work, eat and consume. Fortunately, to fill these rifts, the circular economy model is developed with foundations to redeploy resources for similar purposes as efficiently as possible and finding value until the product life cycle ends. Less resources end up in landfills. The benefits of the circular economy are substantial, and has been attracting admiring glances from diverse sectors. Among the admiring glances, RecyGlo is one of them. As an actor in the circular economy we collaborate at local, national, regional, and global levels. We undertake six core actions: regenerate, share, optimize, loop, virtualize, and exchange—the ReSOLVE framework to operate (McKinsey, 2016).

RecyGlo and the Sustainable Development Goals



RecyGlo is a market leader in the waste management industry in Myanmar, providing a wide range of services and products. Our position in the environmental sector enables us to contribute to many Sustainable Development Goals (SDGs). Our purpose and long-term targets are driven by the SDGs adopted by the UN General Assembly in 2015. We embed and evaluate our potential impact on SDGs in our innovation pipeline by providing training to our team to build an understanding of the SDGs.

Here are eight examples where RecyGlo's actions deliver significant contributions to the SDGs.



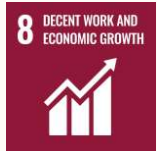
SDG Goal 3: Good Health and Well-Being

We integrate and help execute healthy and safe recycling methods for our clients and partners to shift from the informal recycling sector. We do this by incorporating them into our business model and providing different training for our internal stakeholders. Another priority we hold dearly to us is continuous improvement for our team, subcontractors and freelancers. We provide a safe, good working environment, different policies/literacy training and insurances (such as life, health, travel, fire and automobile insurances) for them.



SDG Goal 8: Decent Work and Economic Growth

We work hard to create jobs and provide equal opportunity to people irrespective of age, gender and career development. Additionally, we respect and follow all basic human rights such as freedom of speech, privacy, health, life, liberty and security, as well as preventing forced labour (anti-child labour). Our offices have zero tolerance for corruption, harassment, discrimination, theft and disloyalty.





SDG Goal 9: Industry, Innovation and Infrastructure

RecyGlo is fueled by innovation which is why every year we generously allocate ample capital to our Research and Development department. Our Research and Development and Business Development teams examine current and future innovative technologies and evaluate how we can incorporate them into our business model. At the same time, we also forge genuine connections with small and medium-sized enterprises locally to transform our regional waste management system. Through our supply chain, we can create safe and environmentally-friendly job opportunities.



SDG Goal 11: Sustainable Cities and Communities

Waste in developing countries has been a challenging and complicated struggle for the cities, the communities and individuals. These challenges are mainly due to the poor infrastructure of current waste management systems in place, the lack of awareness and knowledge in the population. We help contribute to SDG Goal 11 by exploring how cities can develop more sustainably from a waste management perspective by guiding communities to shift from unsustainable recycling techniques and offering close to zero waste solutions to businesses. To build urban resilience, we also conduct social and health impact assessments when we plan new projects.



SDG Goal 12: Responsible Consumption and Production

With growing investment in cheap, easily replaceable and disposable products, the culture of consumerism raises the amount of global waste to 50 million metric tons per year. This number dangerously shows the current repercussions of 'take-make-dispose' model of consumption. To tackle this mentality, RecyGlo works in a closed-loop circular economy by promoting 9Rs, thus restricting the amount of waste to landfills. We show people that a product does not end its life after disposal. Instead, we explain to them that waste is a resource for development. A perfect example of this is RecyGlo sustainable low-value plastic recycling factory where we produce plastic lumber, demonstrating that trash can be a valuable resource.



SDG Goal 13: Climate Action

RecyGlo works to develop innovative products and services with technology to keep waste in a closed-loop with a result of offsetting carbon emissions. We provide services to help our clients and partners decarbonize and perform environmental impact assessments. We also encourage sustainable and inclusive recycling by assuring they comply with the requirements by ISO 14001-2015 (Environmental Management Standard), cities development committees and regional environmental agencies in South East Asia.





SDG Goal 14: Life Below Water

By 2050, the World Economic Forum estimates that there will be more plastic than fish in the world oceans. There is no doubt that this is a sign of emergency for our already fragile ecosystem, and we need to start acting on this in various fronts. Currently, RecyGlo provides services that ensure that little to no waste ends up in landfill and guarantees its way to recycling factories. We are also encouraging our communities to use less single-use plastic, organising beach clean-ups, spreading the message on why we need to protect marine life and play an active role in finding lasting solutions to the challenge of plastic waste.

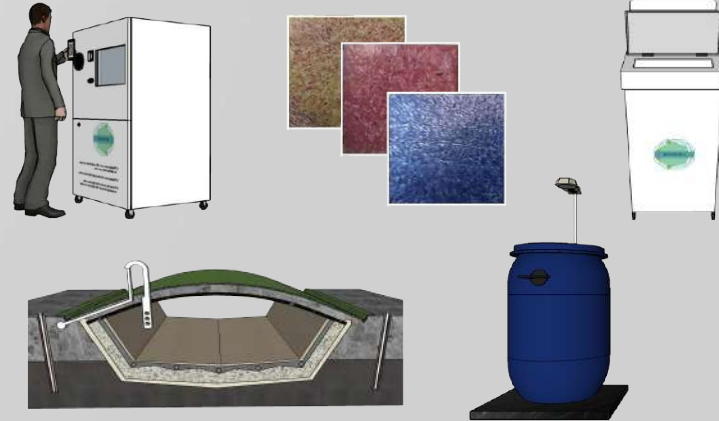


SDG Goal 17: Partnerships For The Goals

We ally with third-party contractors to create a closed-loop circular economy for waste. Moreover, we partner with organisations that share the same sustainable values as us. Our business model is designed to provide commercial and employment opportunities through our supply chain. We frequently team-up with organisations and companies from all over the world to build synergy and find creative solutions to answer to environmental issues.



Our Current and Future Product and Service Offerings



RecyGlo is gearing up for a future where we provide practical solutions to individuals, SMEs and large corporates by advising on how to bring their stock and waste levels close to zero through management of the supply chain. We continuously striving for growth with diversifying and increasing our team and service lines. We initially started with less than five product offerings, and now in 2020, we are extending our already existing product line to 20 different products and services.

1



Waste Auditing & Reporting Services

Our Waste Auditing and Reporting Services exist to serve customers who desire to know their waste production. Our well trained and ISO-certified auditors will conduct a solid waste audit, analyze the waste information using our AI technology and will then provide our clients with the waste audit report.

2



Waste Management & Collection Services

Waste Management and Collection Services is one of the most sought for service at RecyGlo. We offer waste segregation training, auditing and traceability of waste collected to our customers, whether they are companies or individuals willing to improve their waste management. Our logistics and operations team is well-trained to safely and efficiently provide our services and deliver an end-to-end solution in a timely scheduled manner..

3



Waste Awareness and Segregation Training Services

We designed our Waste Awareness and Segregation Training Services to assist our clients in understanding waste, the importance of recycling, the Sustainable Development Goals, possible ways to minimise waste and how to segregate them effectively. Our training services are currently available in 3 packages: Gold, Silver and Platinum offering different training levels and associated services.

4



Battery Recycling Services

Our battery recycling service is one of the first professional pick up service in Myanmar that ensures batteries get safely delivered to recycling facilities in Europe. Currently, we accept five types of batteries in durable boxes that can hold 5kg worth of batteries. As additional services, we provide delivery of the battery box, recycling guidelines poster and a certificate of recycling.

5



Secure Destruction & Recycling Services

We offer two professional secure destruction and recycling services for papers, plastic and e-waste. The service is designed to assist customers who want to quickly and securely destroy their unwanted waste containing confidential/private information. After the destruction, a detailed framework of how waste gets destroyed will be provided for certification if required.

6



EPR Policy Advising

The Extended Producer Responsibility (EPR) holds any producer or manufacturer of electrical and electronic equipment responsible for disposing of their equipment in a sustainable and environmentally-friendly way. RecyGlo offers tailor-made support in advising companies about their whole supply chain to ensure compliance with the regulations and, as e-waste expert, offers our recycling management solutions. We provide end-to-end service with reverse logistics, proof of secure destruction, as well as comprehensive training.

7



Sludge and Organic Composting Services

Current methods for sludge and organic composting in Myanmar have high environmental impacts, direct and indirect. RecyGlo is now offering a global composting service for sludge and organic waste to industrial clients and factories to avoid these damaging practices. We have the capacity to transform this waste into organic fertilizer or soil conditioner.

8



Plastic Lumber Production

Our plastic lumber production uses post-consumer plastic to convert scrap plastics into sustainable, valuable, and usable products. The recycled plastic commodities are sturdy, durable, and readily available for use after the sorting, washing, melting, and moulding process. High-value building materials, safes, desks and household furniture, are some items in our current product line-up. We also supply our clients with comprehensive customization services by offering interchangeable shapes, sizes and design to suit clients' needs.

9



Reverse Vending Machine

Reverse vending machines are an innovative solution, allowing individuals to get money, rewards or vouchers back when they decide to recycle plastic bottles and aluminium cans. RecyGlo is offering these inventive machines to clients to collect and streamline waste easier, reduce manual handling, and ensure efficient recycling methods.

10



Eco-Cleaning Service

At RecyGlo, we firmly promote sustainable living to create a better, healthier and cleaner environment. Our new cleaning line discourages toxic cleaning products; we use green, allergen-free and non-toxic products to disinfect and make your homes and offices spotless. We attest to professional and quality green cleaning standards by being environmentally responsible.

11



Carbon Footprint

Carbon Emissions are a real challenge and RecyGlo has decided to help to tackle the issue. Offsetting with RecyGlo is easy as we offer a turnkey solution. We work on Carbon Impact calculation and deliver to our clients a personalized plan to reduce their emissions. When a significant impact reduction is not possible, we offer offsetting pollution activities through our operations and projects. As a circular economy agent, specializing in recycling, we can compensate our clients' emissions through our actions and services.

12



Impact Assessments

Our full range of professional services includes, among others, Environmental Impact Assessments, Social Impact Assessments, Health Impact Assessments, Environmental Management Plans. We offer evaluations of projects, programs and policies and make recommendations to improve their positive impact and mitigate negative effects. We produce prospective assessment and management plans fitting our clients' needs, supporting them in understanding the health and environmental challenges at stake.

13



Trading Services

Our trading service is a special, all-inclusive service for trading in various plastics, metal, paper, glass, electronic waste, etc. These materials are sought for by local and international buyers. Our existing platforms: RecyGlo, Oh My Trash and Tradeglo is used to aggregate the raw materials from the first mile, mid mile to the last mile. We follow through the supply chain of raw materials in the circular economy and give in the best price for the local informal waste management sector by connecting with international buyers from around the world. In addition, we focus on creating new markets rather than disturbing existing manufacturing sector.

14



Sanitary Landfill Design

Unplanned and open landfills sites are ways which impact the environment negatively. Insufficient and unprogressive landfills produce greenhouse gas such as methane contributing to global warming; leachate produced from the landfill also pollutes soil and underground water. We offer solutions by designing sanitary landfill systems and circular economy infrastructure involving segregation, recycling infrastructure, waste to energy/organic waste, et al. The designs ensures minimum environmental, social and health impact.

15



Used Cooking Oil

Cooking oil is widely used worldwide and can be a real threat to the environment, kitchen appliances, and cities' sanitation pipes when not handled properly. Yet, its recycling is not wide-spread, and RecyGlo is taking actions to make a significant change. We offer to collect used cooking oil from clients, of all size, and transform it into valuable resources in our facilities.

16



Online Training Platform

We are aware that durable change can only be made through constant, reliable and complete training. Thus, we decided to work on an online training platform. We created a smart tool, easy to use from the learner and the trainer perspective, that ensures content delivery in an interactive and educative manner. RecyGlo offers this service to clients willing to go one step further in integrating sustainability at the heart of their business, with the possibility to add levels, rewards and certificates.

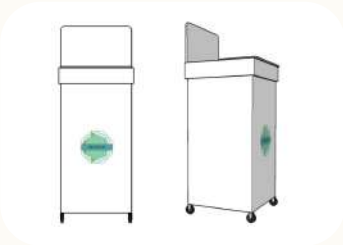
17



All-In-One Waste Management Platform App

The All-In-One waste management application is a subscription-based platform for public and private organisations (Micro, Small and Medium Enterprises), corporations and governments. It is designed to benefit operating cost and enhance existing solid waste management systems. The application allows individuals to observe their carbon footprint with options to offset their carbon, and waste management companies to monitor their fleets. Other features include on-demand waste collection services and online payment elements.

18



Smart Bins

We believe technology is a great way to fight environmental issues and waste problems. Therefore, we decided to work on smart bins, a new type of container with integrated camera and scale allowing you to monitor your consumption closely. We can analyze data through AI and offer unique waste management solutions.

19



Oh My Trash

Oh My Trash is our dedicated platform for waste recycling, junk shops information, circular economy news and second-hand sales. We aim to create a special place where we empower communities, raise the public's awareness and give trash or second-hand objects a new purposes.

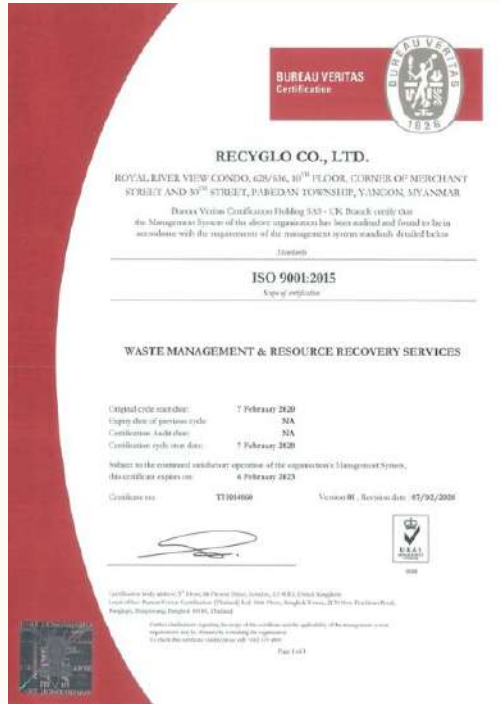
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On Demand Waste Collection Services

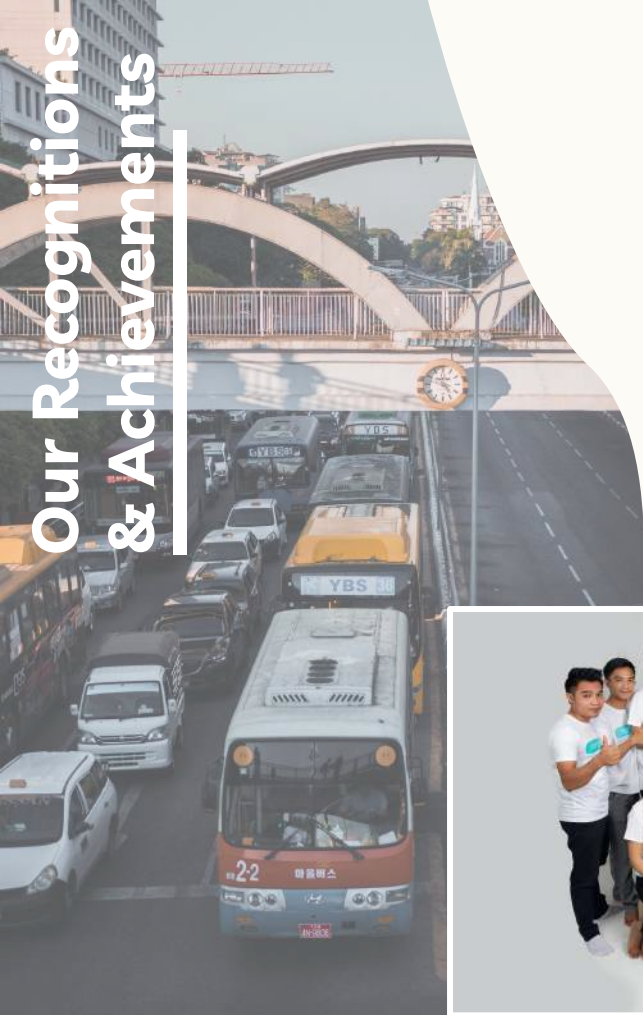
Our on demand waste management and collection services is a service similar to first initial services. We now offer on call pick up services any time you would need for collection. This line of service provides waste segregation training, auditing and traceability of waste collected to our customers, whether they are willing to improve their waste management.

Our Policies and Certifications



- ISO 9001:2015 Quality Management Certification
 - Internal Auditor Training ISO 9001 and 14001:2015 on Quality & Environmental Management
 - ISO 14001:2015 Environmental Management Certification in 2021 (in progress)
-
- ILO Standard Labor Policy
 - UN Global Compact Sustainability Commitment Policy
 - Health and Safety Policy
 - Child Rights and Protection Policy
 - Equity and Diversity Policy
 - Business Email and Communication Policy
 - Human Resource Policies
-
- Carbon Trading Mechanism
 - Certified B Corporation in 2021

Our Recognitions & Achievements



2017

Phandeeyar Startup Challenge: Winner of People's Choice Award and Start Up Challenge Award

2018

2nd Runner Up of Startup Israel
Falling Walls Lab Challenge 1st Runner Up

2019

Top 100 Startup for E27 in SeA
Thailand Ministry of Trade and Strategy Office: 1st Runner Up
Winner of Seedstars Best Startup in YGN
Data4Change Hackathon: 2nd and 3rd Prize
Winner of Seedstars' Best Newcomer Award at ASEAN Rice Bowl Awards
Regional finalist at the ASEAN Impact Challenge

2020

Winner of 2020 Global Action for Clean Environment
Action of Ocean Plastic Solution Award hosted by World Economic Forum
Most Influential Project of 2020 (recognition by Project Management Institute)



Our 2020 Highlights



January

Won Best New Comer for ASEAN Rice Bowl Start-Up Award
Collaborated with Switch Batteries and REAM (Renewable Energy Association Myanmar) for E-Waste to E-Cook Project
Became ISO 9001-2015 Certified

February

Hosted a Child Protection and Health and Safety Workshop for clients and Partners
Conducted Waste Awareness Training at Telenor

March

Established Biogas facility in Nyaung Shwe
Conducted Waste Awareness training at KBZ Bank
Hosted ISO 9001-2015 Certificate Award Ceremony at Draper Start-up House

April

CMO/CFO listed for Forbes 30 under 30
Promoted "Wash your hands Campaign"
Shared waste awareness contents through online training to children

May

Became a member of United Nations Global Compact
CEO Shortlisted for Women in IT Awards
RecyGlo turned 3 years old

June

Won 2020 Global Action for Clean Environment from South Korea
Won Action on Ocean Plastic Solution hosted by World Economic Forum
Launched Waste Data Analytic Dashboard for clients



July

Team Building in Bagan
Became part of Surabaya Access Pad Programme
Joined Uplink Cohort 1 by World Economic Forum

August

Opened a new Warehouse, Factory and Showroom in Yangon
Provided training on UN Global Impact items to our team
Opened new branches in Mandalay and Nay Pyi Taw

September

CEO featured in MODA magazine
Celebrated Sustainable month with Heineken Myanmar
Collaborated with MCDC for plastic segregation and management

October

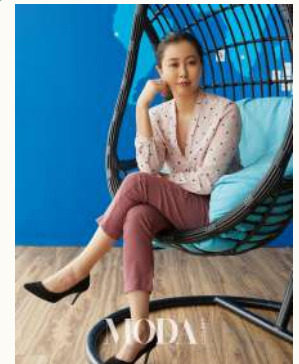
Provided waste Segregation Training with ADB for Mandalay Communities
Provided training on the value of SDGs to the team

November

Recognised as one of Most Influential Projects of 2020 by Project Management Institute (PMI)
Received American Chamber of Commerce CSR Excellence (ACE) Award 2020

December

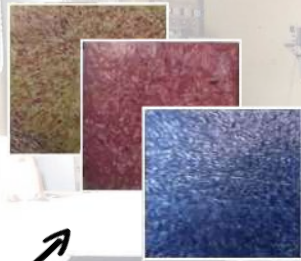
CFO/CMO listed under the Strait Times 30 and under: Young Asians to watch
Diversified to 20 products and service lines
Established a Recycling Facility in Mandalay



Used plastic, a valuable resource

Most plastic products we use in our everyday life are designed to be **single-use**, and this has created an endless environmental challenge for the 21st Century as options to recycle them are not yet widespread.

With support from the Responsible Business Fund Myanmar(a part of development assistance from Denmark to Myanmar), we were able to help put a dent into the current plastic waste crisis by operating our **newly established factory in Yangon** where we **turn low-value plastics into marketable goods as substitute for wood products**. Our effectively designed machine turns once disposed of Polyethylene terephthalate (PET) and Styrofoam to different types of **lumber** to be used in furniture making and construction.



Possible recycled offering in the future

- Tables/Desk
- Pallets
- Cupboards
- Tiles
- Bricks
- Interior Decors
- Souvenirs



Our Mandalay Recycling Facility

After establishing our first factory in Yangon, we also aspire to **promote and introduce sustainable consumption** in the **central and upper regions of Myanmar**. To help these communities transition, we founded a **low-value plastic recycling facility Mandalay** where various and affordable items are produced. Products created range from tables, chairs, desks, lumber, pallets, souvenirs to bricks and so much more.

This strategic move is made while thinking of the global trends as regional middle-class, and the demand for **sustainable goods** are growing with a rise in consumer expectations.

One of our First Project in Mandalay

Household segregation bins delivered	3,826
Informational Posters distributed	91
Workshops	6
Metal Bins Allocated in Public Areas	200

One major development for us this year includes our expansion to Mandalay. We collaborated with The Department of Urban and Housing Development of the Ministry of Construction and The Mandalay City Development Committee (MCDC) to effectively implement, manage and advise to help Mandalay Community to understand the landscape of waste in terms of non-recyclables and recyclables. We raise waste awareness through workshops, trainings and increase the communities' engagement to segregate recyclables from non-recyclables in three Mandalay townships.



Department of Urban and Housing Development of the Ministry of Construction
Mandalay City Development Committee
Photographer: Nang Kay Kay Khine Oo

“ကျွန်တော်တို့နေ့စဉ် သုံးနေတဲ့ ပလတ်စတစ်ပမာဏတွေကိုလည်း ပိုပြီး သတိထားမိလာတယ်။”

“[After we've learnt about this campaign] We became conscious of our plastic daily production.”

Engaging with Communities in Mandalay to Segregate Plastic Waste

We worked alongside the Norwegian Retailers Environmental Fund (NREF) to initiate and engage Mandalay's community to segregate plastic waste. Together with the communities and MCDC views, we developed an environmentally inclusive, flexible, and good working practice to recycle plastic waste. Essentially, we wanted to help shape and drive improvements in Mandalay community recycling journey.



To encourage this initiative, we adopted a holistic approach. We approached this project through different lenses such as education, awareness-raising and increasing community engagement. As our internal teams implement this, we were able to make meaningful impacts quickly, and the response rate of the community has been generous from the beginning. We studied and analysed the end-to-end plastic waste journey to gain a definitive and fresh perspective on our procedures and work on to improve them.

The move toward the need to replace fossil fuels with various type of renewable energy is becoming increasingly prevalent in Myanmar. It gives RecyGlo the liberty to venture into different types of alternative electricity sources. Earlier this year our Research and Development team collaborated with Responsible Business Fund Myanmar (a part of development assistance from Denmark to Myanmar) and Inle Horse Club to implement a biogas project in Nyaung Shwe.

The ambition behind this project is to create value from biodegradable waste (i.e., horses excrement). After establishment, the biogas facility meets all of its electricity needs in the kitchen with its energy production. The biogas also produces bio-fertilizer as by-products which are used to plant trees and grow organic food for the Horse Club customers.



Inle BioGas Project





Introducing Recycling Culture to Magway

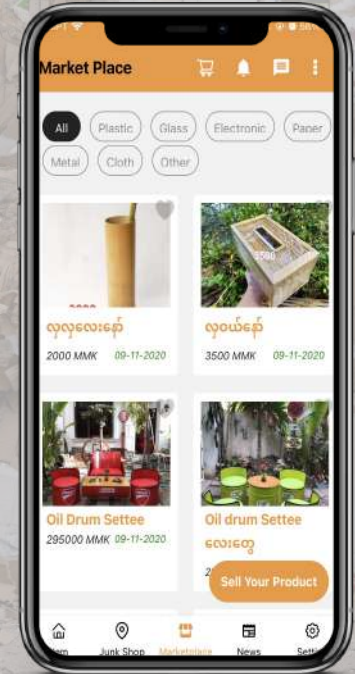
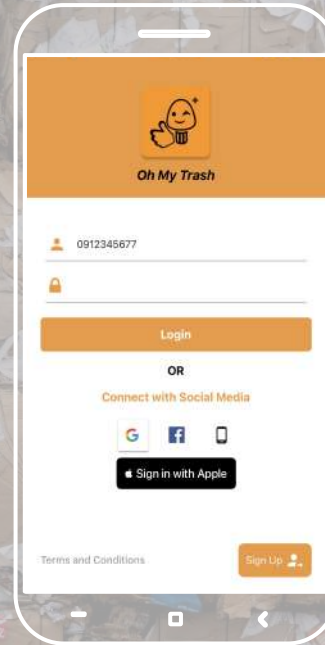
Through partnership with an international business in Myanmar, we helped provide training for more than 250+ proactive villagers in two provinces of Magway, we raised waste management and segregation awareness in an area covering 1,760km² of land. Our team and partner target was to educate students and villagers by creating training, incorporating different activities like making crafts with waste, colouring and arranging clean up days from March 2020 to December 2020.

OH MY TRASH



Oh My Trash is a B2C platform that **encourages** small to medium enterprises and households **to recycle**. The platform connects **informal recyclers** who are keen to buy plastic, paper, metal cans, e-waste and glass beer bottles. The application provides a **daily market range** of the product you wish you sell to ensure neither party will be at loss. We currently partnered with **196** junk shops owners around the country. Oh My Trash also serves as an e-commerce stage for individuals who wants to source raw, recycled, upcycled and second-hand products. Oh My Trash also hosts weekly live sessions on Facebook by inviting experts, and local recycling business to provide them more exposure.

The application is available in both IOS and Android version. The application's reach is now **7 cities in Myanmar** (Mawlamyine, Mandalay, Nay Pji Taw, Lashio, Yangon, Rezua Town and Magway).



Data and Technology at the Heart of RecyGlo

Over the past few years, data collection, a revolutionary tool, opened countless opportunities. RecyGlo, with technology at its heart, collects, explores, and analyses data to figure out myriad ways on how the data can be used for the good of everybody.

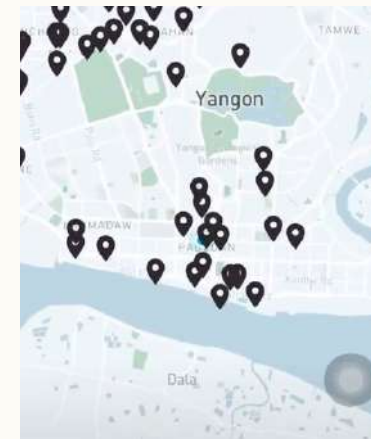
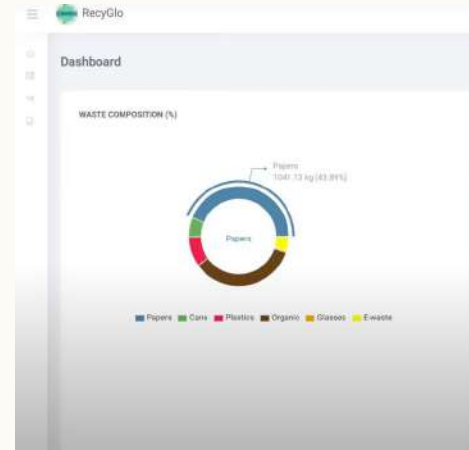
Our data are collected through ways such as but not limited to conducting frequent field analysis, engaging with the public, performing SIA, EIA, HIA assessments, and through our incredible applications. The examples are as follows;

Third Party Logistics application for first, mid and last mile from RecyGlo play a role in providing in waste collection services;

Oh My Trash application for raw materials marketplace and financial inclusion for Base of pyramid (BOP) community;

Our waste analytic dashboard collects data and we use AI for data analytics and visualisation; to develop ways to combat climate change and improve our efficiency;

We try to be as transparent as we can to our stakeholders on how their data is being collected, used, processed, and analysed for our stakeholders' benefits.



Waste Analytic Dashboard



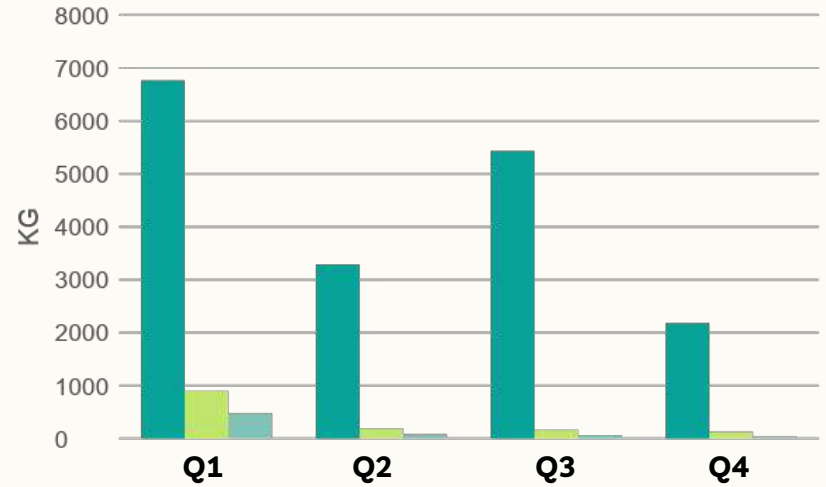
We created the waste analytic dashboard for data visualization. The dashboard gives our customers access to their respective pickup schedules and their waste analytics in a graph format updated weekly by the operations team. The dashboard operates in the direction of artificial intelligence by feeding it different sets of data recursively. Here, our clients can also review their waste composition and trend, which deliver information about future waste production. Moreover, clients can also download, save and share their quarterly waste report from the dashboard. Clients can also customize their quarterly report by changing their company logo and contact information. Lastly, the dashboard serves as an online learning platform for clients who want to learn more about waste segregation, SDGs, sustainability, and carbon footprint.




Waste Audit Report

We deliver four waste audits for each client in one contractual year. Our first initial waste audit is free; it's given when clients inquire about subscribing to our services. This waste audit is done to advise on what type of service would be most useful for the clients. The other two reports are provided quarterly. Here we tell our clients their composition of waste generated in three months, if they are producing more waste than common standards, and provide feedback on what our clients can do to reduce in the future.

The final waste audit is done at the end of the contract term. This audit gives an overview of the organization's overall recycling performance and provides advice on what our clients can do improve their sustainability.

Waste Audit Data



 Paper	6765.16	3291.72	5430.56	2179.93
 Plastic	901.70	190.44	165.77	127.14
 Can	477.03	82.32	62.53	37.87

6641.45 KG

Organic Waste
Recycled

1935.65 KG

E-Waste Recycled

2175.81 KG

Glass Recycled

Our Covid-19 Response

Our Team

We began working from home firstly in March, reopened in June and then worked from home in September. In these times, we provide work time flexibility to our team members who are working from different parts of the world. Our physical offices remain closed; however, once the Ministry of Health and Sports announces that offices can reopen, we do so by carefully following the health official guidelines. As preventative measures, we also provide masks, hand sanitizers, socially distance work desks, measure our team member's body temperature and reorganize our team to work in 2 shifts and groups when we reopen. We ensure the continuity of our business activities in an efficient and safe manner.

Our Clients





To ensure the safety of our clients and operation team, we provide PPE suits, gloves, hand sanitizers, masks, safety shoes to our operation team when providing our waste pick-up services. We rearranged our Standard Operating Procedures and adapted them to the local regulations.





RecyGlo in Myanmar

Note: Not pin pointed to the exact location.

- Key**
-  : Office
 -  : Showroom
 -  : Factory
 -  : Projects

Yangon

2020 was a pivotal year for RecyGlo. We have bid farewell to our first-ever office and relocated to a new office a street down from where we used to work. As we continue to build a sustainable business that is fit for the future, we expanded to 2 new locations in Dagon Seikkan and East Dagon. Our low value plastic recycling factory, warehouse and showroom are now in operations with the support of the Responsible Business Fund of the Danish Embassy and Norwegian Retailer Environmental Fund.

Central Myanmar

The second half of 2020, RecyGlo expanded offices to Nay Pyi Taw and Mandalay to offer our end-to-end solutions to waste management and strengthen relations with the rest of the country. RecyGlo embarked into central Myanmar with three amazing projects. Our offices in central Myanmar are run almost entirely by a team of less than 10 exceptional individuals with only a small core of management staff from Yangon providing technical assistance and operational advisory.



Malaysia

We are working with the **Malaysian Goal Innovation & Creativity Centre** by the Malaysian government to focus on specific customer segments and geographical locations. As significant international businesses are based in Kuala Lumpur, we plan to focus on data analytics, sustainability education and specific waste streams. We will also be connecting with industries for recycling, upcycling, composting, manufacturing and logistics to create unique recycling programs using Basel Convention agreements. We will also engage with rural areas in Malaysia for the improvement and accessibility of circular economy waste management.

Recycling Landscape

Malaysia has extensive and sophisticated legislations on sustainable solid waste management especially in industrial and household waste, but is met with bureaucratic challenges to effectively enforce.

Source: University of Malaysia, Ministry of Housing and Local Government





Singapore

We currently use a project-based strategy where we serve large multinational clients. We plan to serve a few key clients with high impact for their circular economy and sustainability requirements. We focus on data analytics, sustainability education and specific waste stream in the Singapore market in 2021. We also plan to sell our data analytics technologies to existing waste management companies that have been contracted by the Singaporean government. We see that FMCG and Hospitality industries are the key target markets that we will be focusing on. Through Singapore, we will be engaging similar markets such as Hong Kong, Macau and China as a service extension.

Recycling Landscape

Known as the "Garden City" Singapore has draw up a nationally integrated solid waste management system. Its sustainable and suitably administered waste streams include segregation, waste reduction, collection, recycling with extensive regulations in place.

Source: National Environmental Agency, Waste Management World

Cambodia

We are currently doing due diligence for a potential investment for a waste management startup in Cambodia. We will be co-developing technologies for businesses and for waste management, smart bins, reverse vending machines and smart cities projects among others. Despite the small market, Cambodia shares many similarities with Myanmar, and the capital city of Phnom Penh represents a large percentage of the economic activities and needs support for infrastructure and reliable circular economy solutions.

Recycling Landscape

Cambodia fosters a land of opportunities for the circular economy. Currently, Cambodia has successfully banned the import of waste and strategically regulate waste exports. Just like Myanmar, recycling culture for the nation is still not widespread. However, there has been a noble growing awareness of the 3Rs.

Source: Sub-decree on Solid Waste Management, Ministry of Environment



Indonesia

We have partnered with the **Surabaya Access Pad program** funded by Circularte capital to be able to expand our technologies and platform in Indonesia. The program introduced us to the local stakeholders, recycling, upcycling and composting actors as well as local and federal government officials. We also receive tremendous support from the World Economic Forum for Indonesia market expansion for high-level networking and building long-lasting relationships. We got introduced to the mayor of Jakarta and we plan to follow up and work together to help the city to have access to the latest and greatest technology in sustainability. We are also envisioning ourselves working with international development partners for the implementation of their objectives and mission for proper waste management, data collection and circular economy solutions.

Recycling Landscape

The governing bodies of Indonesia regulate household/industrial waste, collection, discharge and effluents. Waste segregation facilities are required for respective areas, and recycling is in its national pipelines. Furthermore, compensation is mandated for improper disposal and handling of waste.

Source: Sub-decree on Solid Waste Management, Ministry of Environment

GROW INTERNATIONALLY

We want to **lead the change** in South Asia and Southeast Asia by **expanding** to Cambodia, India, Indonesia, Malaysia, Philippines, Singapore, Thailand, and Vietnam. We want to build a strong and reliable network specialised in circular economy to grow within the region.



CREATE IMPACT

RecyGlo aims to impact more than **1 billion people's lives** by 2025. We also want to drive change and minimize our consumption by implementing zero-waste policies in our offices and offsetting our (already low) carbon emissions.

Shwe Yamin Oo
Chief Executive Officer

I co-founded RecyGlo because I am eager to build a responsible community that respects our nature and the environment. RecyGlo is leading and initiating the promotion of responsible waste management system and recycling culture for individuals and organizations through education, providing technology and logistics support and connecting with recycling factories in South East Asia. I trust RecyGlo's vision and team members. They are the precious gems who have dedicated their time to tackling the climate crisis together with me.

This pandemic, I have learnt how to survive with team spirit to sustain our company, how to digitalize our operations and processes to be more effective and fill the communication gaps.



I co-founded RecyGlo because businesses could not find tangible sustainability solutions in Myanmar and South East Asia. Their customers, shareholders and stakeholders are demanding to serve products and services that are sustainable, environmental, social and health-friendly. In the supply chain, the transactions are not transparent enough to be formalized and integrated with the official waste management system. I wanted to use my background in Finance, Engineering and sustainability to solve this global challenge.

This year, I learnt to be lean, persistent, patient, goal-oriented and more notably to be more humane. It was full of surprises, and I am learning to appreciate what I have in this black swan event.

Okka Phyo Maung
Chief Finance/Marketing Officer



Our Leadership Team



Hla Phong Ko
Senior Business Development Manager

I have always looked towards organizations like RecyGlo for my career. Sustainably-focused companies fits best with my educational background and my personal career development. I believe that with the right atmosphere and ambition at the workplace, one can achieve much more than working at an unappreciative workplace.

This is one of the biggest reasons why I choose RecyGlo with certainty. I have the zeal to give 100% towards my work & would like to bring a noteworthy contribution to this sustainable organization.

In a time of a crisis, like this pandemic year, it has never been more literal, as I have learned to navigate stormy seas infested with sharks with only one objective: 'Survival!'.

In early 2019, I attended a networking event for entrepreneurs. As a “wantrepreneur” myself, I was curious about the entrepreneurial scene in the country. There I got to know Ko Okka and RecyGlo, and it was shortly after when I joined the team. I always wanted to work for a company striving to solve environmental and climate issues, and RecyGlo was the right fit for me!

This year I learnt about managing a team and the company's projects from home. It has been an opportunity to reshape our team's interactions and daily tasks. It has also been a process of finding the right tools and timing to perform while keeping an eye on reaching our targeted KPIs. This year has been a year of challenges, but also accomplishments as projects have been successfully implemented all around Myanmar.

Jaume Marquès Colom
Project Manager



Khine Myat Oo
Research and Development Manager

A while back, the business landscape in Myanmar was not favourable to the waste management sector. Now people's mindsets are beginning to change, and waste management starts to receive the attention it deserves. A complete and carefully thought out waste management system can contribute to the Sustainable Development Goals on various fronts. Proper disposal practices will help waste collectors and segregators have an easier time performing their jobs. It was for this reason that I joined RecyGlo back in 2019. I want to be part of the journey of the underappreciated value of waste. Finding solutions and cultivating the mindsets on proper waste segregation and disposal practices are ways to contribute to society, and I aim to do so at RecyGlo.



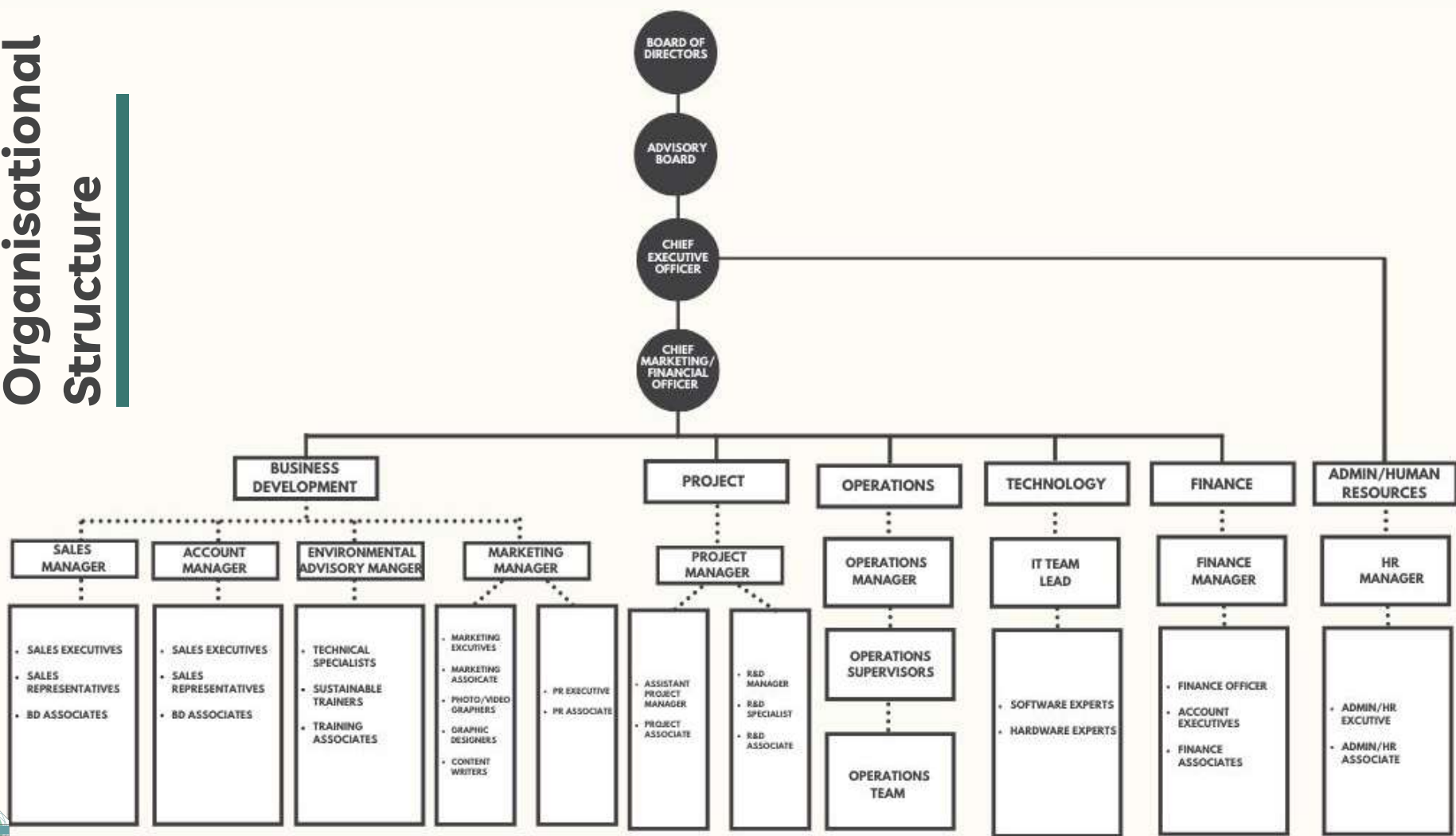
I recently joined RecyGlo and know that it was the right decision. This year showed us that we need to find durable solutions and lead change to preserve our environment. I took this significant career decision because I wanted to work in a company that contributes to a positive impact on our planet and help to preserve our resources innovatively. I believe change starts with us and our actions, and it was time to make this transition.

RecyGlo was the right choice. I had the opportunity to learn more about the circular economy, the challenges of implementing recycling solutions, waste management and the Sustainable Development Goals. I was able to meet my colleagues online and learn from them as well as the rest of the Leadership team.

Stéphanie Finet
Sales Account Manager



Organisational Structure





Empowering Future Leaders

We live in a time of change; we have no choice but to strive to be change-makers. Who better to get inspiration to be change-makers than the youths and future leaders. Every year we receive interns' applications from various enthusiasts from business management, IT, finance, engineering, environmental studies and much more.

Members of the RecyGlo's intern network form a tapestry of unique climate change-fighting web that stretch across the world. They are woven into the fabric of every community from Australia, China, Hong Kong, India, Malaysia, Myanmar, Singapore, and the United States. We help the youths figure out their passion by providing challenging and stimulating missions like setting up campaigns, conducting on-the-ground market research, holding events, developing IT programmes and much more. Moreover, we also mentor our interns and help bridge the gap on how to approach theories and real-life applications.

FINANCIAL METRICS

150%

REVENUE GROWTH

84.2%

MONTHLY RETENTION RATE

\$51

CUSTOMER ACQUISITION COST

FINANCIAL METRICS

\$5,000

Average Lifetime value

1%

Average churn rate

88%

Growth margin

\$12,281

Revenue per employee



Media Highlights

The Forbes logo is displayed in a white serif font on a black rectangular background.

HEARTBEAT OF THE NATION
MYANMARTIMES

01

“RecyGlo, a subscription-based waste management and data analytics platform dedicated to **promoting environmentally-friendly recycling solutions for businesses**.” - **Forbes, 2020**

02

“RecyGlo, **Myanmar’s first recycle-tech company**, to help businesses safely process their waste materials, such as batteries and confidential documents. It also provides data analytics on the amounts of waste recycled and the impact on companies’ carbon footprints.” - **The Straits Times, 2020**

03

“This waste management and data analytics platform **tackles plastic pollution at the source** across southeast Asia.” - **World Economic Forum (2020)**

04

“RecyGlo to grow and multiply, and **make meaningful strides in reducing plastic pollution**.” - **Frontier Myanmar (2020)**

05

“So successful was **their [biogas] project** that the **team won the Water & Energy for Food (WE4F) Asia Edge Ag-Energy Prize**. The awards were announced on July 22, in a competition which attracted more than 70 other applicants from 20 countries within Asia.” - **Myanmar Times (2020)**

Media Highlights



MODA



06

"[RecyGlo] **takes some pressure off mother nature** with the overwhelming amount of trash she faces daily."- **Moda Magazine, 2020**

07

"We are delighted to unveil the latest cohort of startups - companies who are already **disrupting traditional industries** such as agriculture, logistics and finance. This truly reflects the depth and maturity of entrepreneurs and the Southeast Asia ecosystem." - Accelerating Asia co-founder Craig Bristol Dixon **Digital News Asia (2020)**

08

"They address pressing issues in the region, such as the **illegal trade of waste**, in which **forced labour** is used to retrieve valuable materials from landfills. "There is a gap between what the public needs and what governments are providing. The priorities are different on both sides, and the gap is widening," co-founder of RecyGlo, Okka Phyo Maung told The ASEAN Post, adding that "ASEAN can still be a place that revolutionises the sustainability industry and become a model for the rest of the world."- **The ASEAN Post (2020)**

09

"RecyGlo Myanmar is a **sustainable business** that provides recycling and waste management services to business and organisations. **Waste can badly affect the environment if not recycled systematically**". - **MI Radio (2020)**

10

"Startup[RecyGlo] to **Shake Up Myanmar's Garbage Industry**" - **Myanmar Business Today (2020)**

Media Highlights

seedstars*



BBC



News Break

11

“RecyGlo’s mission is to **help Burmese companies improve their recycling habits** through the scheduling and delivery process arrangement. If a company organises its recycling, RecyGlo will make sure it gets to the correct location.” - **e27 (2019)**

12

“RecyGlo is in advanced stages of raising ... investment ...**to expand in[to] existing markets and foray into new ones**”. - **News Break (2019)**

13

“Having established **a firm foothold in the local market**, a rising number of home-grown start-ups are expanding beyond Myanmar in an effort to grow and make a name for the country on the global stage.” - **Myanmar Times (2019)**

14

“RecyGlo, a offert au public des outils de compréhension du problème et des pistes de réflexion pour y remédier.” - **Lepetit Journal (2019)**

15

“The RecyGlo platform is changing the way in which citizens approach waste management of food, plastics, and much more. From an easy to use dashboard, electronic recycling allows facilities to monitor the homeostasis of their current efforts and make adjustments based on the data.” - **Seedstars Global (2019)**

16

“The country that’s **high return, high risk**’ for start-ups [RecyGlo].” - **BBC (2018)**

THEY TRUST US



THANKS!

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