

Annual Report 2018



James
mechanic



Mwikali
hairdresser

ICEP BRINGT DIE MENSCHEN ZUR WIRTSCHAFT UND DIE WIRTSCHAFT ZU DEN MENSCHEN.



Stephen,
carpenter

Peris,
farmer

Everline,
cook

Joseph,
butcher

Lilian,
waitress

Francis,
plumber

www.icep.at |  icepweltweit

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Editorial

Dear ICEP friends!

To bring people to business, to bring business to the people - that is our concern. Our annual report seeks to give insight into how we implement this in concrete terms: for example with our vocational training program in East Africa, the promotion of female entrepreneurs in Cameroon or Nicaragua, or by advising companies like Mondi or Lenzing on social impact projects in emerging and developing countries; and by promoting the participation of the Austrian private sector in global development through the corporAID platform.

We keep you up to date in a more timely and in more detailed way with our e-mail newsletter and via Facebook. Sign up for it on our website!

Many thanks to all those who actively support our work: our donors, our public and private partners, as well as sponsors! Hopefully, the following pages can also serve to further strengthen the trust placed in us.

With this in mind, have a stimulating read!


 Bernhard Weber
 General Manager ICEP


Inhalt

ICEP	4
Empowerment	6
Social Impact Consulting	10
corporAID platform	14
Communication & Events	18
Finances	22
Partners und Sponsors	23

ICEP – Partner for Development

ICEP is an independent Austrian development-organisation with one clear goal: Bring people to business and business to the people. With the conviction that business is the engine of development. ICEP does not create development but is an accelerator, multiplier and catalyst for processes that help people in developing countries to become agents of their own development.

Factors for Development

WORK ICEP is convinced that global development will only function in a sustainable way if poor people are successfully included in economic cycles and are given the chance to lead a self-determined life on the basis of their own work.

RESPONSIBILITY Individual responsibility is key. The fight against global poverty depends on the active initiative of many people in politics, business and civil society. So that everyone can become the actor of one's own development.

GROWTH In many ways economic development is the foundation of social development. Health, education, social participation, security and human rights: All of these goals cannot be achieved without material wealth.

MARKET ECONOMY Businesses are the engine for economic development. The better markets in developing countries work, the more companies will mobilise their innovative strength and resources for the generation of prosperity.



ICEP IS ACTIVE IN THREE AREAS:

Empowerment

ICEP offers advice to partners in developing countries regarding the integration of poor people into economic cycles and supports the establishment of sustainable structures.

Social Impact Consulting

ICEP offers advice and supports Austrian companies in realising their global responsibility and in including people in developing countries into their supply chain.

corporAID Platform

ICEP promotes a general awareness and fosters framework conditions for an economy that also poor people in developing countries can benefit from.

Association

ICEP was founded by five private individuals in 1996 in Vienna in order to do something against global poverty. ICEP is a non-profit association under Austrian law. The general assembly is the highest organ of the association. It elects the board of the association and the accountant for a period of 3 years. The board of the association chooses the general manager of the association.

Since the very beginning ICEP has pursued the global fight against poverty with an economic focus – convinced that everyone can profit from globalisation.



THE ICEP BOARD OF DIRECTORS: Martin Kastner, Andrea Jungmann, Stephan Chavanne (president), Martina Kutscha, Thomas Aringer

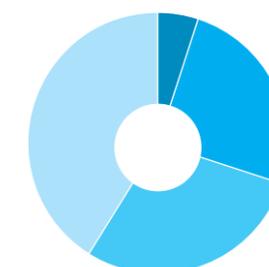
Funding

ICEP is funded by public and private institutional partners as well as a wide range of enterprises and private donors.

In the year 2018 ICEP has had incomes of a total of 2.419.567 Euro. Its expenses amounted to a total of 2.420.616 Euro, the funds being used for the development program, business & development and development education, as well as for marketing and for administration & overheads.

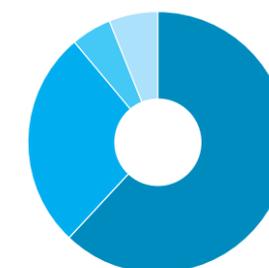
Apart from the projects that are financed and administered by and through ICEP, ICEP also managed projects in developing countries amounting to more than 400.000 Euro. The funds for these projects did not go through ICEP accounts and are, therefore, not included in the annual report.

ICEP complies with the criteria of the Spendegütesiegel, the verification of prudent donation management.



SOURCES OF FUNDS 2018

- Private donors 5%
- Companies 25%
- Public partners 29%
- Institutional partners 41%



USE OF FUNDS 2018

- Development program 62%
- Business & development 27%
- Marketing 5%
- Administration & overheads 6%

Auditor of ICEP is KPMG Austria GmbH.

The annual accounts of the association following the lines of the seal of prudent donation management (Spendegütesiegel) can be found on page 22 of this report.





Empowerment

For ICEP education and training is the key for alleviating poverty. ICEP works with local partner organisations in Africa, Latin America and Central Asia, conceptualises education-oriented projects with them, ensures the funding of projects and accompanies the partners in the realisation of projects and organisational development.

In 2018, ICEP implemented its empowerment strategy in the three focus areas (occupational training; rural development; entrepreneurial development) through 16 projects, which supported 6.100 people directly. The promotion of women is a special concern for ICEP in each of the three areas. Therefore, the methodologies of multipliers and of business empowerment, which are particularly focused on giving women better opportunities to generate income, have been further developed by ICEP and integrated into new projects.

ICEP pursues long-term development strategies with its partners and implements them through the joint realization of multi-year individual projects. In 2018, ICEP started four new projects with partners in Uganda and Kenya.



PROMOTION OF WOMEN IN NICARAGUA ICEP and its partner Andecu support women through training and coaching to build or expand their own businesses.

Countries in which ICEP operated in 2018

- Brazil**
- Guatemala**
- Kenya**
- Cameroon**
- Nicaragua**
- Uganda**

FUNDS PER AREA

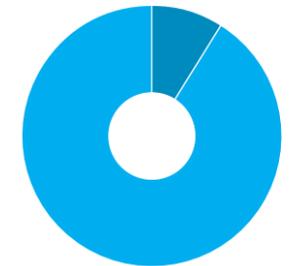
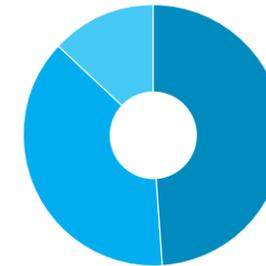
- Vocational training **49%**
- Entrepreneurial development **38%**
- Rural development **13%**

FUNDS PER CONTINENT

- Latin America **9%**
- Africa **91%**

23%

Share of funds applied exclusively for women empowerment programs.



Entrepreneurial development

ICEP supports entrepreneurs through entrepreneurial training, coaching and financing. Many projects are aimed at men and women who want to start a small business, others at established small business owners who want to expand their businesses and hire staff.

COOPERATION WITH STRATHMORE IN KENYA The promotion of a dynamic sector of small and medium-sized enterprises plays a prominent role in developing countries. Together with the Strathmore Business School, ICEP has set up the Institute for Small Business Initiatives (ISBI) to create a market-based program in Kenya, tailored to entrepreneurs beyond the start-up phase with a turnover of more than 30.000 USD with a combination of training, consulting and coaching. In 2018, the range of courses was expanded and their promotion was accelerated. It is important for ICEP that the services of ISBI can be sustainably financed through course fees.

EMPOWERMENT FOR WOMEN For many years, ICEP has been helping its partners APF in Cameroon, Kianda in Kenya and Andecu in Nicaragua to offer entrepreneurial training for women, providing them with the basics for starting their own business.

At the core of the program approach, which ICEP calls Business Empowerment, is the support in three areas. First, issues of running a business such as selection criteria for employees and their payment. The women entrepreneurs also gain insight into simple controlling tools in order to better distinguish between profitable and unprofitable products. And thirdly, women can improve their technical skills to optimize the quality and supply of their products.

In 2018, ICEP supported 195 women in Nicaragua, Kenya and Cameroon in expanding their businesses. ICEP helped another 479 women to take first steps in generating their own income.

ENTREPRENEURIAL TRAINING CAMEROON CED is a longtime partner of ICEP in strengthening small entrepreneurs in Cameroon. ICEP has supported the development of five training centres nationwide, which CED operates. In 2018, the focus was to further develop the courses offered for start-up entrepreneurs, to improve the offer for individual coaching and to build a „club de entrepreneurs“, which helps to provide further training and networking for entrepreneurs.



EXCHANGE - Benedict Metternich and Martin Maier with Patrice Noa, head of CED.

Occupational training

ICEP promotes vocational training that is in line with the needs of the local economy and enhances employment opportunities for young people. The focus in 2018 was East Africa.

SWEAR IN EAST AFRICA SWEAR stands for „Skills and Work are East Africa’s Resource“ and is a program that ICEP has been implementing together with the Austrian Development Agency and development partners in Kenya and Uganda for 4 years. The core is the support of 8 vocational training centres for technical jobs through the adoption of elements of dual vocational training.

In 2018, the main emphasis was placed on revamping the curricula for welders and car mechanics to be in line with industrial demand and on getting public institutions to incorporate elements of dual training into official curricula.

With the support of the OPEC Fund for International Development OFID, ICEP will bring the expertise in technical education that has been built up in Kenya and Uganda to Rwanda, Burundi and Tanzania over the next few years. This extension of the VET network was launched in 2018. The technical college HTL-Ottakring supported SWEAR 2018 with seminars in Kenya on safety in welding. In addition, videos regarding safety in workshops were produced by its students.



VOCATIONAL TRAINING gives a future. Here in Uganda as part of the SWEAR program.

Rural development

ICEP supports development in rural areas through business training, technical training, financing solutions and the strengthening of civil structures.

EDUCATIONAL UPGRADING In northern Kenya, ICEP is working with its partner NRT to improve education in schools. The construction of teacher accommodation, teacher training and parental awareness helped to reduce staff turnover and increase students’ attendance. Due to political unrest and drought, the project was extended until September 2019.

AGRICULTURE & BUSINESS With Fabretto, ICEP is implementing a program in rural communities in Nicaragua that provides young people with agricultural training and helps them to start new farming businesses or to become more productive and profitable. Despite the difficult political situation in 2018, the training results were excellent and the graduates from the previous year were able to significantly increase their earnings thanks to new cultivation techniques.

6.100

Women and men in developing countries, which ICEP supported in 2018

45

Counselling days that ICEP employees spent on site

6

Countries in which ICEP has implemented empowerment

21

Local partners with whom ICEP cooperated in 2018

7

Institutional donors with whom ICEP cooperated



Social Impact Consulting

ICEP supports Austrian companies to implement targeted social impact programs in emerging markets. The location and the value chain usually determine where a company wants to become active. For the “how to”, ICEP – as an expert at the interface between business and society – offers support: from the determination of an idea to the development and conceptualization of a strategy and its implementation and evaluation.

In 2018, the focus was on developing new projects for companies. Achievements in Mexico for the companies RHI and Mondi with the support of the Austrian Development Agency, namely a systemic change in local vocational training, should be introduced to other countries. For example, ICEP was commissioned as a Social Impact Expert to carry out feasibility studies for Indian RHI sites as well as the Mondi production sites in Morocco and the Ivory Coast. Also vocational training programs are being prepared for Blum in Tunisia and Kenya.

In addition to that, ICEP discussed with 10 other companies approaches to increase the developmental benefits and the efficiency of business activities in emerging and developing countries and looked at solutions for challenges at the interface with local society. MED-EL and Lenzing were assisted in the structuring and concrete development of social impact programs.

Ecological and social standards

International environmental and social standards are hugely important for companies for quality and location security and for long-term competitiveness, but they are also one of the biggest challenges in emerging and developing economies. ICEP supports companies in implementing these standards at their sites as well as in the upstream and downstream supply chain.

LENZING: ALBANIA In 2018, ICEP has structured an economic partnership for the fibre manufacturer Lenzing regarding the long-term improvement of forest management in Albania, which focuses on re-cultivation and afforestation, strengthening of rural communities through know-how and expertise as well as modernization of vocational training in forestry. The ADA co-financed project will start in the spring of 2019.

AGRANA: MEXICO ICEP has been supporting the Austrian sugar, starch and fruit company AGRANA since 2014 in the conception, project administration and management of ADA business partnerships. Following the finalization of the project in Fiji to support farmer cooperatives in the certification of wild bananas, in 2018 proposals for a new project in Mexico were considered that will enable the revival of traditional apple growing in the Puebla region.

750.000

Euro invested in building up the program in Mexico from 2014-2017

557

apprenticeship positions at companies created so far

78

Companies training apprentices in Mexico

636

Apprentices who have been trained in Mexico so far



Vocational training

The challenges faced by companies in emerging and developing countries include a shortage of skilled workers and high employee turnover. ICEP, therefore, advises and supports companies in developing demand-oriented and labour-market-relevant training courses.

RHI MAGNESITA: INDIA Following successful cooperation and recognition of the company's commitment with the TRIGOS Sustainability Award in 2017, ICEP structured another social impact project for RHI Magnesita in 2018 for the Indian production site in Bhiwadi.

MONDI: MOROCCO AND IVORY COAST Since 2014, ICEP has been advising paper and packaging manufacturer Mondi about the conceptualization and implementation of social impact projects for qualifying skilled workers. In cooperation with local employers' and industry associations, dual training courses have been integrated into technical vocational schools in the Mexican state of Nuevo Leon. In 2018, ICEP developed for Mondi as part of a Feasibility Study funded by ADA, project approaches in Morocco and Côte d'Ivoire, to introduce dual vocational training and to counteract shortages in skilled labour around production sites in Casablanca and Abidjan. The strategic alliance is based on a multi-stakeholder approach and cooperates with local educational institutions, NGOs, dual education experts from Austria, as well as the Austrian Chamber of Commerce and local trade associations, each of which is responsible for the expertise and responsibility in one area of the project. Planned program start: summer 2019.

FOR LENZING IN ALBANIA with project manager Hamit Salkurti and his team from the local forest user cooperative



EXCHANGE AT THE AFRICA SUMMIT: With MED-EL and ADA on the joint project in Morocco and the Ivory Coast

VISIT of a training centre in the Ivory Coast for the feasibility study for Mondi



Market development

Many emerging and developing countries are considered future markets. However, poor infrastructure and a lack of expertise often limit business success. Together with companies, ICEP develops new markets, for example through training or the further development of regulatory standards. Always with the objective of involving the local population in value creation and of contributing to sustainable development.

BLUM: KENYA AND TUNISIA ICEP advises Blum, the manufacturer of furniture fittings from Vorarlberg, on the development of the carpentry sector in Tunisia and Kenya to open up two future markets. As part of a 2018 feasibility study, ICEP designed a set of measures to fixate the know-how for the use of chipboard as a prerequisite for the use of high quality fittings in the furniture industry. Focus was the cooperation with local associations on skills training for skilled workers and improved competitiveness of carpentry in Tunisia and Kenya.

MED-EL: BANGLADESH AND IVORY COAST ICEP has advised the Tyrolean hearing implant manufacturer MED-EL on social impact projects since 2015. In 2018, ICEP supported the development of measures to improve the diagnosis and rehabilitation of hearing-impaired people in Bangladesh and Ivory Coast. At the heart of the project, that is supported through a strategic alliance by ADA, is the development of local know-how through awareness raising and training as well as the introduction of specialized medical education at public universities to train audiologists and speech therapists. Project start: December 2018.

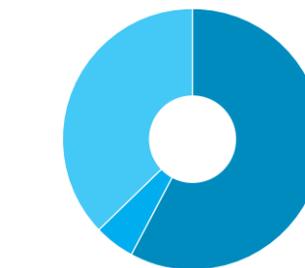
Companies with which project approaches were discussed in 2018 **16**

13 Project concepts developed for Austrian companies in 2018

Consultation days for Austrian companies in developing countries in 2018 **34**

10 Austrian companies cooperating with ICEP in 2018

FUNDS PER AREA



■ Vocational training **58%**
■ Eco and social standards **5%**
■ Business development **37%**

Countries in which ICEP was active for Austrian companies in 2018

- Albania
- Bangladesh
- Ivory Coast
- India
- Kenya
- Morocco
- Mexico
- South Africa
- Tanzania
- Tunisia
- Uganda

corporAID Plattform



With the corporAID platform, ICEP aims at improving the framework conditions for Austrian companies that are or want to become active in emerging and developing countries, to increase the developmental benefits and the efficiency of corporate activities in developing regions and to thereby increase the contribution of the Austrian business sector to global sustainable development.

In 2018, ICEP and corporAID, with the support of companies, the Austrian Development Agency, the Ministry of Economic Affairs and the Chamber of Commerce, have again been able to make significant progress: With the magazine, events and background discussions as well as work and policy papers. These formats complement one another. What is triggered in an interview in the corporAID magazine is often deepened and developed further in follow-up talks. And vice versa, what is discussed in events is brought to the public through the magazine.

The topics that shaped our work in 2018 particularly: Sustainable Development Goals, import promotion, frugal innovation, urban development, industrialization in Africa and renewable energy.

CHALLENGING DEVELOPMENT
in the Impact Hub Vienna with
the Lab of Tomorrow



**AFRICA'S PATH
TO PROSPERITY** in
Cooperation with the
Global Peter Drucker
Forum

New Perspectives on Business and Development

There is no better way to broaden one's horizon better than in direct exchange and conversation with experts and practitioners. That's why in 2018 ICEP, utilizing its versatile corporAID event formats, offered a forum for practical discussions on current topics in the areas of business, development and global responsibility.

W + E CONFERENCE In 2018, the corporAID conference focused on the opportunities and challenges facing Austrian companies in „Urban Development Markets“. More than 100 participants from companies, ministries, associations and interest groups exchanged views on how domestic companies successfully enter new urban markets in emerging and developing countries, implement projects with international financial institutions and the development cooperation and can then scale these projects. As part of a Design Thinking workshop, experts from Doppelmayr, Waagner Biro, Spirit Design, M-U-T and Lisec discussed innovative market-based solutions.

CORPORAID MULTILOGUES In 2018, ICEP presented new forms of cooperation and innovative business models in a series of corporAID Multilogues. The topic of the Multilogue „Energy Solutions for Rural Africa“ was how companies can contribute to a sustainable supply of energy and exploit market opportunities. The Multilogue „Challenging Development“ was about innovative market-oriented solutions to global challenges. The „Africa's Path to Prosperity“ Multilogue organized in cooperation with the Global Peter Drucker Forum was dedicated to the significance of the digital transformation for Africa. Concrete opportunities and challenges for companies on the African continent were the focus of the Multilogue „Doing Business in Africa“.



**DOING BUSINESS IN
AFRICA** at Doppelmayr
in Wolfurt



**ENERGY SOLUTIONS FOR
RURAL AFRICA** in the Rei-
tersaal of OeKB in Vienna

Showing what global CSR can do

The corporAID magazine is a thematic guide on business and development as well as global responsibility and sustainability. The corporAID webpage is the online portal.

CORPORAID MAGAZINE We report on developmental and entrepreneurial special interests and provide facts and background information for the Austrian business sector, which you can't read anywhere else. 6 times a year with a publication of 74,000.

CORPORAID WEBSITE In 2018, ICEP re-launched the corporAID website. In addition to the contents of the corporAID magazine, the website offers event information and further information on business and development. More at www.corporaid.at



Business and Development in Practice

Ultimately, it's the results that matter - for the company and for society. With corporAID, ICEP offers a variety of learning and exchange formats and reaches out to policymakers, administrators and lobbyists to promote frameworks and connectivity tools that help companies to address specific challenges and to seize new opportunities.

IMPORT INFORMATION HUB AUSTRIA
The corporAID platform continued to advocate practice-oriented development of instruments for foreign trade promotion and development cooperation in 2018. Specifically, corporAID supported the Austrian Trade Association in the development of a future-oriented project - the Import Information Hub Austria launched in 2016. In the future, this will improve the linking of the interests of the Austrian private sector for high-quality and reliably available import products with the interests of development cooperation, the promotion of an internationally competitive and marketable private sector in emerging and developing countries. It will also serve as a contact point for import promotion programs in Germany, the Switzerland or the Netherlands.

HIGH-LEVEL FORUM AFRICA-EUROPE
In cooperation with ECOTEC, ICEP organized a side event at the high-level forum Africa-Europe. „Revolutionizing cooperation! - Africa and Europe in the digital age“ was about new forms of cooperation between the two continents - with the aim of learning from one another and of creating impact by working together.

**INNOVATIONS FOR INCREASING
FUTURE MARKETS** Since 2016, ICEP has been working with the corporAID platform, in partnership with partners such as the Council for Research and Technology Development (RFTE), to develop innovation and research policies that focus not only on technological leadership, but also on specific needs in emerging and developing countries. Within the corporAID Multilogue „Affordable Excellence“, a study commissioned by the RFTE from the TU Hamburg-Harburg on the importance of frugal innovation for Austrian companies was presented, leading to a discussion about further developing Austrian innovation policies.

41%
Share of participants
from companies

294
Attendants at
corporAID Events

29
Partner companies
of the corporAID
platform

14
International speakers at
corporAID Events

7
corporAID Events in
Vienna, Bregenz and
Linz

74.000
Circulation of the corporAID
magazine, published 6 times per year

Background discussions on business and development with decision makers from the private and the public sector

41

21
Top-decision-makers from
the Austrian business world
interviewed by the corporAID
magazine

TOP-MANAGER IN CONVERSATION
In every magazine, corporAID lets domestic managers reflect on globalization and discuss current issues. In 2018 with Christian Knill (Knill Gruppe), Thomas Birtel (Strabag), Florian Teufelberger (Teufelberger), Stefan Engleder (Engel), Rainer Seele (OMV), Robert Machtlinger (FACC).



Communication and Charity



ICEP always considers its communication work also as a development policy task. Fundraising and efforts to sensitize people in Austria about the issue of development cooperation are interlinked. For ICEP, charity events play an important role, giving people the opportunity to get to know our work and the impact of development projects.

The graphic basis of ICEP's communication in 2018 continues to be a variety of key visuals, all participants of ICEP training projects in East Africa and Central America. With these key visuals, ICEP relays the positive image of mankind that is the basis of our work and illustrates what ICEP is all about: helping men and women to work and thereby assume responsibility for their future.

The focal points that we set in our communication in 2018 were the development of our social media activities and the establishment of broader fundraising with private donors.

ICEP BRINGT DIE MENSCHEN ZUR WIRTSCHAFT UND DIE WIRTSCHAFT ZU DEN MENSCHEN.



Ruth, Bäuerin Joseph, Tischler Phylde, Schneiderin James, Mechaniker

KEY VISUALS – they illustrate what ICEP is all about: helping men and women to work and thereby assume responsibility for their future.

Information Work

ICEP continues to use the common communication channels to report on its activities, programs and objectives, and to show what economic development work can do for people in Africa or Latin America.

WEBPAGE In 2018, the website was further developed and made available in English. Online donation opportunities have been embedded and will be used across all fundraising media.

NEWSLETTER The monthly newsletter informs interested subscribers about the highlights of ICEP's work, about events and concrete support possibilities. In 2018, the number of readers was increased to 3,749.

SOCIAL MEDIA In 2018, ICEP's Facebook presence was significantly intensified and started, for example, through the storytelling of participants of the development programs to make the impact of our work visible for a new and growing dialogue group. The short videos were particularly well received in October at the ICEP Art Auction, which highlighted the support of many great artists.

253.116
Website views 2018

50%
New followers on Facebook 2018

31.300
Views of the video promotion for the Art Auction 2018

3.749
Newsletter subscribers

GOAT 25,-



Donor Communication

Our activities seek to attract individuals and businesses throughout Austria to support our work - in a sincere and cost-effective manner.

BUNINESS DONATIONS In 2018, ICEP could again rely on the support of a large number of companies that were committed to specific projects or sponsoring charity events, allowing all proceeds from these events to flow directly into ICEP's work. The number of sponsors for the charity events increased in 2018 by 4 to 20.

PRIVATE DONORS From the very beginning, ICEP has been able to count on loyal and generous private donors. In 2018, a basis was created to expand the circle of donors and involve private individuals more intensively - for example, by further developing the fundraising shop on the webpage and by agreeing on a media cooperation with the daily newspaper Die Presse.

EVENT RELATED DONATIONS Birthdays, corporate, school or sporting events - there are a number of occasions when you can forego gifts or proceeds and do something good instead. In 2018, for example, the companies Hörbiger and Palfinger, as well as numerous consultants and lawyers, supported ICEP through the campaign „Christmas donations instead of gifts“.

VOCATIONAL SCHOOL 125,-



GIVING A FUTURE! With gifts that not only make the recipient happy, but also benefit people in developing countries. The favourites in the webshop are the goat and a year of vocational training.

Charity Events

ICEP Charity Events combine excellent entertainment with social commitment. The success of the ICEP charity events is based on the fact that many people are selflessly engaged for our development work. The proceeds of the events benefit the development work of ICEP. This is possible thanks to generous sponsors who cover the costs of the events.

BENEFIC CONCERT In February 2018, the Sinfonia Academica Orchestra gave a classical concert in the Lorely Hall in support of ICEP. Dieter Seiler conducted the sold-out concert hall, the soloists of the evening were the trumpeters Heinz Bruckner and Christian Löw of the Vienna Symphony Orchestra.

CHARITY IN THE SIMPL The annual ICEP charity in the traditional cabaret Simpl in June is already a fixture for longtime supporters and partners of ICEP. In 2018, the artist Valerie Sajdik performed in support of the good cause and inspired 300 guests from business, politics and society with an elegant and humorous performance.

ART AUCTION On October 17th, the ICEP Art Auction took place in the Bank Austria Kunstforum together with the long-time partner Sotheby's. 86 works by national and international artists were auctioned. More than 60,000 Euro were raised for ICEP vocational training projects. Many thanks to all the artists for their valuable support!

ART AUCTION AT BANK AUSTRIA KUNSTFORUM – Andrea Jungmann, Managing Director of Sotheby's Austria and member of the ICEP board of trustees, coordinated the auction again in 2018.



VALERIE SAJDIK wowed with chansons at the Simpl Charity

125.000
Euro donated to ICEP projects as part of charities

86
Donated works by artists for the auction 2018

660
Visitors to ICEP charities in 2018

20
Number of sponsors of ICEP charities in 2018

100%
Share of event costs covered by sponsors

3
Number of charity events in 2018



Finances

ICEP is financially supported by public partners, companies, private institutional partners and private donors. Managing Director Dr. Bernhard Weber is responsible for the use of donation funds, for marketing and for data security. Parts of the communication and expert activities – including the corporAID platform and the corporAID magazine – have been outsourced to the charitable limited liability company ICEP Wirtschaft & Entwicklung GmbH. In 2018, it had a turnover of 730.231,72 Euro, the annual deficit amounted to EUR 23.410,21. The ICEP Social Impact GmbH – which ICEP uses to implement its support program for small enterprises – concluded the business year with a turnover of EUR 100.163,22 Euro and a surplus of EUR 2.694,62.

BALANCE SHEET OF THE ASSOCIATION PER 31.12.2018

ASSETS	IN EURO
Fixed assets	62.370,55
Tangible fixed assets	58,37
Financial assets	62.312,18
Current assets	642.555,92
Receivables	149.880,44
Cash, assets with financial institutions	492.675,48
Accrual	0,00
TOTAL	704.926,47
LIABILITIES	IN EURO
Shareholder capital	349.481,42
Reserves and provisions	41.497,91
Liabilities	313.947,14
Liabilities due to project work	255.867,31
Other liabilities	58.079,83
Deferred income	0,00
TOTAL	704.926,47

Overview of projects of the development program

COMPLETED					
COUNTRY	PROJECT	NUMBER	DURATION	CASH FLOW 2018	TOTAL BUDGET
Cam/Kenya	Microfinance Guarantee Fund	2015/82-Multi	Apr 2015 - Mär 2018	0	200.000
Guatemala	Improvement of rural schooling	2015/84-GT	Okt 2015 - Sep 2018	1.500	146.000
KenYa	Improvement of rural schooling	2016/85-KE	Jan 2016 - Dez 2018	0	384.000
Brazil	Improvement of rural schooling	2016/86-BR	Jan 2016 - Jun 2018	0	440.000
Uganda	Rural Development	2016/87-UG	Okt 2016 - Sept 2018	13.407	115.500
ONGOING					
COUNTRY	PROJECT	NUMBER	DURATION	CASH FLOW 2018	TOTAL BUDGET
Kenya	ISBI - Service for small entrepreneurs	2014/80-KE	Jul 2014 - Okt 2019	8.353	340.000
Nicaragua	Support for Rural Business Women	2016/88-NI	Jul 2016 - Jun 2019	0	275.000
Cameroon	Business training for all	2016/89-CM	Okt 2016 - Sep 2019	75.300	357.000
Uganda	Establishment of a Community Clinic in Jinja	2017/90-UG	Jul 2017 - Jun 2020	60.000	330.000
Cameroon	Business Extension for Rural Women	2017/91-CM	Okt 2017 - Sep 2020	47.000	174.000
Kenya	Support for Rural Business Women	2017/92-KE	Jul 2017 - Jun 2020	84.000	180.000
Nicaragua	Linking Youth with Supply Chains and Markets	2017/93-NI	Jul 2017 - Dez 2020	73.066	3.777.465
NEW					
COUNTRY	PROJECT	NUMBER	DURATION	CASH FLOW 2018	TOTAL BUDGET
East Africa	Improvement of Vocational Training Centers Phase II	2018/94-Multi	Jan 2018 - Dez 2020	394.302	1.177.730
East Africa	Better vocational and entrepreneurial education	2018/96-Multi	Jan 2018 - Dez 2020	167.215	560.000
Uganda	Rural Development	2018/97-UG	Okt 2018 - Dez 2019	9.000	9.000
Uganda	Capacity Building for rural social initiatives	2018/98-UG	Jän 2018 - Dez 2020	25.000	60.000

P&L ACCOUNTS OF THE ASSOCIATION PER 31.12.2018

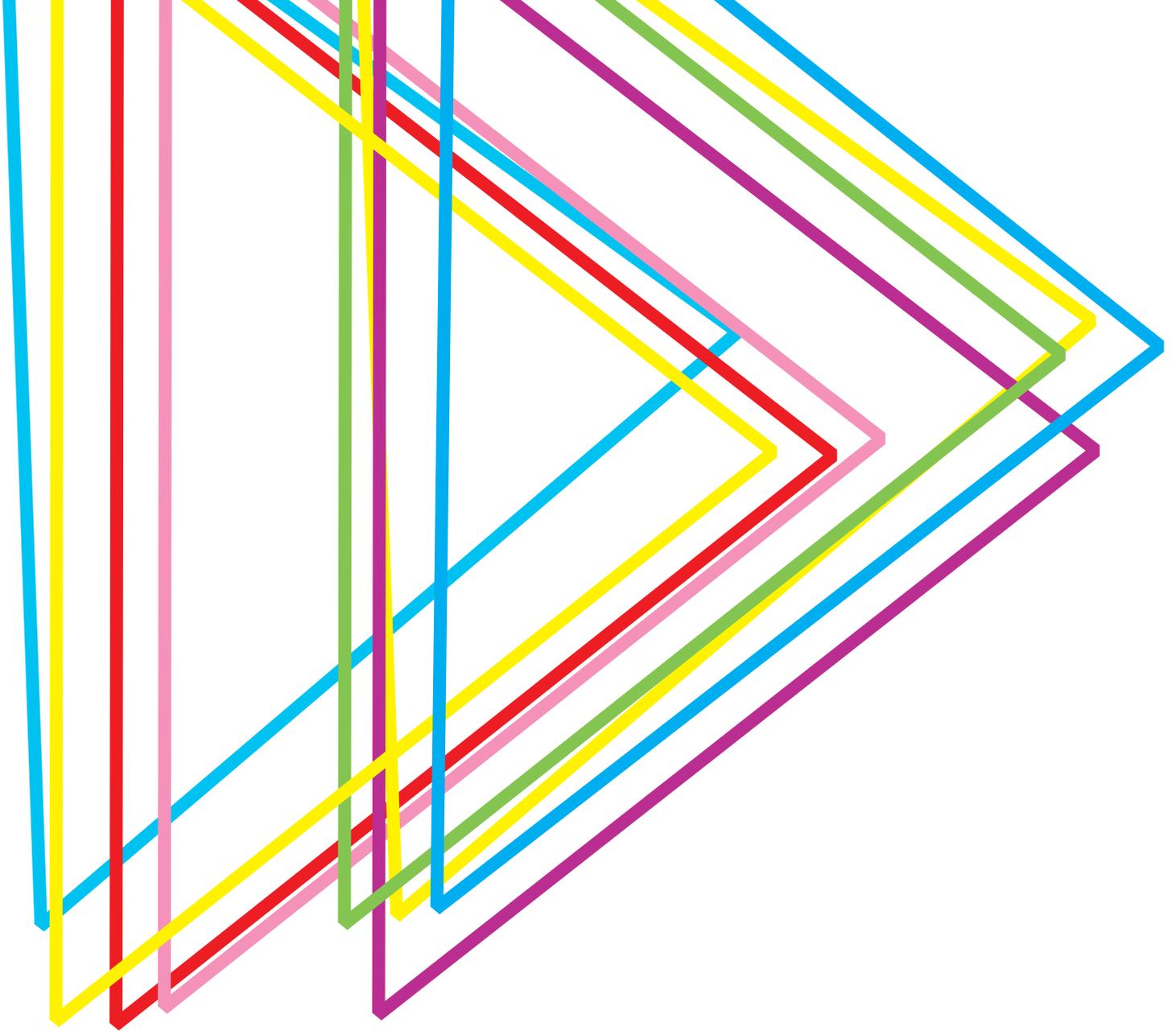
INCOME	IN EURO
Donations	1.277.731,77
dedicated donations	1.267.731,77
undedicated donations	10.000,00
Membership fees	1.565,00
Operation income	0,00
Subsidies and other public support	398.869,18
Other income	571.391,33
thereof administration of funds and other income	2.717,79
thereof reimbursement ICEP W&E GmbH & SI GmbH	452.588,12
thereof other income	116.085,42
Allocation of dedicated funds of previous years	21.040,13
Dissolving of reserves	0,00
TOTAL	2.270.597,41
EXPENDITURES	IN EURO
Expenditures of statutory objectives	1.454.415,47
Development program	1.423.304,18
Business and development	31.111,29
Fundraising and donation support	70.165,74
Administration	90.173,70
Other expenditures (thereof ICEP W&EGmbH: 377.588,12)	377.588,12
Unused dedicated funds	255.867,31
Allocation of reserves	22.387,07
GESAMT	2.270.597,41

The balance sheet and the profit and loss accounts relate only to the association and do not include figures of affiliated companies. The illustration reflects the requirements of the seal of prudent donation management (Spendegütesiegel). The annual report 2018 was verified by KPMG Austria AG.



Partners and Sponsors





ICEP is an independent Austrian development-organisation with one clear goal: Bring people to business and business to the people. ICEP counsels partner organisations in developing countries and corporations on how to integrate poor people into economic cycles and implements projects around the world.



With the coporAID platform for business, development and global responsibility, ICEP seeks to improve the framework conditions in Austria for companies that are active in emerging and developing countries, and puts global poverty alleviation onto the agenda of Austrian companies.

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