

# Communication on Progress 2018

Corporate Social Responsibility Report





# CONTENT

## PART I - ABOUT TRADECORP

Letter of commitment from the CEO .....	04
Company description .....	05
Our history .....	05
Tradecorp strategy .....	06
Our product catalogue .....	08

## PART II - CORPORATE SOCIAL RESPONSIBILITY

Scope of the report.....	10
Our perception of Corporate Social Responsibility .....	10
Our Groups of Interest .....	10
Corporate Social Responsibility actions in 2018 .....	10
Code of Conduct and Reporting Channel.....	12
Company analysis of diversity indicators .....	13
Donations to NGOs and other institutions .....	14
Good practices .....	14
Training Programs .....	15
Occupational risk analysis .....	16
Good practices .....	17
More good practices.....	17
Development and sales of Organic Agriculture products.....	18
REACH .....	21
Water purification system .....	22
Actions to optimize energy and reduce emissions .....	24
Good practices .....	25
Waste management and minimization .....	26
Good practices .....	26
Innovation for sustainability .....	28
Work-life balance .....	29

## PART III – MEASUREMENTS, PRINCIPLES OF THE GLOBAL COMPACT AND GRI STANDARDS

## LETTER OF COMMITMENT FROM THE CEO

Dear Stakeholders:

With this year's report we want to express our interest in renewing our commitment to the Global Compact initiative and its Ten Principles.

Tradecorp is deeply committed to respecting human rights, labor rights, protecting the environment as well as combating corruption. In addition, Tradecorp continues supporting and implementing these Principles throughout our scope of influence. This is because we understand that Social Responsibility must be an intrinsic value within our company culture.

Thanks to the acquisitions made by the Sapec Group during 2018 we have expanded our portfolio that will allow the further development of the Group, offering integrated crop management programs. These programs are defined to optimize crop yields through an efficient use of agriculture inputs while respecting the environment and health constraints.

These acquisitions entail the rise of new needs and challenges related to the integration of the different companies. Our teams have come together to share ideas and experiences, to integrate structures and processes, and have worked together to strengthen and integrate those aspects that have made our companies successful.

Undoubtedly, throughout 2019 we will continue to face new challenges and work to become a world leader in well balanced agriculture.

Sincerely,  
Eric van Innis



# COMPANY DESCRIPTION

## Tradecorp

Tradecorp are experts in micronutrients, biostimulants and specialty fertilizers.

## Our history



### 1985-2000 Foundation

Tradecorp is founded in Spain as a company specialised in agricultural inputs.

### 2000-2016 Sapec Group

In 2000, Tradecorp joined the Sapec Group, a family business established in 1926 in the chemical and mining sector. Tradecorp's integration allowed us to combine the entrepreneurial spirit of the group with our experience and know-how in the agricultural sector.

The investment increase that followed the acquisition by the Sapec Group strengthened our position in the market. We experienced a notable international expansion which brought a significant turnover increase.

### Since 2017: Bridgepoint Acquisition

In 2017, the international investment fund, Bridgepoint, acquired Sapec Agro Business with the following objectives:

- Accelerate growth
- Take advantage of opportunities in new markets
- Encourage new agricultural developments and solutions



# TRADECORP'S STRATEGY

The following are attributes that define us as a company while establishing our path to becoming a reference for quality along with professionalism in the plant nutrition sector:

## - Innovation

At Tradecorp we understand the need to promote agriculture that is not only more productive, but simultaneously ecological and sustainable. Therefore, we innovate by offering farmers solutions allowing them to produce more with less by increasing efficiency, favoring sustainable development and providing a greater return on their investment and efforts.

## - Maximum quality and efficiency

We strive for customer satisfaction. In accordance, we work on developing and manufacturing effective and quality products for the farmer. In addition, we offer an optimal service, which spans from the evaluation of clients' needs to result achievement. Since 2005 we are certified with ISO 9001 and ISO 14001.

## - Professionalism

One of the core values that differentiates Tradecorp is its team. Consisting of more than 450 professionals from a range of countries and cultures, the technical and local teams in each area offer farmers and distributors professional and personalized service.

## - Sustainability

We care about complying with human and labor rights, environmental conservation and the sustainable use of natural resources.

Among our top priorities is REACH regulation compliance.

We respect and promote the principles of the United Nations Global Compact.

For environmental management, we are certified by ISO 14001: 2004.

Many of our main products are suitable for use in Organic Agriculture.

As part of our commitment to the environment and good agricultural practices, we are members of Global GAP.





# OUR PRODUCT CATALOGUE

Our catalogue consists of products of the highest quality with formulas for all kinds of crop and adapted to local agricultural conditions. Due to our commitment to sustainability many are approved for use in Organic Agriculture by Ecocert.



## The most efficient solution to prevent and correct micronutrient deficiencies

Tradecorp's chelates guarantee proper micronutrient absorption and assimilation by crops, thus avoiding possible precipitation or forming insoluble products that could decrease their effectiveness.

- Element protection from interactions with other soil or water charges
- Maximum level of chelation
- Micronutrient richness guaranteed
- Easily assimilated by the plant
- Greater versatility in application and compatibility
- Greater efficiency and maximum security
- No phytotoxicity issues, burns, or damage
- Optimal stability in a wide range of pH
- Easy to use: soluble microgranules (WG)
- Rapid and instantaneous solubility in any kind of water without lump or sediment formation
- Possibility of developing and manufacturing custom made solutions



## Integral improvement of soil fertility

This range is formulated with an optimum balance between humic and fulvic acids. It offers complete improvement of soil fertility.

- Positive effect on its physical characteristics (structure); chemical characteristics (greater availability of nutrients) and biological characteristics (increase in microbial life)
- Improved root development
- Greater availability of nutrients
- Increased nutrients' uptake
- Maximum quality of raw material: American Leonardite, to maintain always the same guaranteed contents



## Stimulating plant natural processes

The products in this range stimulate plant natural processes in order to improve nutrient absorption and effectiveness, increasing the plant's tolerance to abiotic stress.

Its specific mode of action promotes physiological processes in plants during critical periods of crop development, such as budding, rooting, flowering or maturing.

This range includes biostimulants derived from the Gentle Extraction of seaweeds and/or L- $\alpha$  free amino acids enriched with essential nutrients.

Some of our brands:

isliFe 8. 2  
ultraferro  
tradecorp range  
tradecorp AZ range

Some of our brands:

humistar-humifirst range  
humistar WG-humifirst WG  
humical  
turbo root

Some of our brands:

phylgreen range  
delfan  
aton range  
ruter AA  
boramin Ca





### Differentiated formulas for foliar application

Range of differentiated formulas, highly concentrated in micro and macronutrients. It is developed to meet specific needs of crops which influence quality and yield, such as the protein content, sugar level, fruit size, photosynthetic activity, etc.

Foliar application benefits:

- Foliar is sometimes an alternative but it is always an ideal complement
- Optimize the supply of each nutrient correcting and preventing deficiencies
- Ready to use and to spray
- Quick penetration into leaves
- High translocation of nutrients
- Small split specific and special application on target organs

Some of our brands:

- final K-fainal K
- folur
- tradebor range
- calitech
- magnitech
- twintech Zn+Mn
- phostrade range
- trafos range
- maxflow range



### State of the art NPK fertilizers

#### NPK

A range of formulas adapted in accordance with the nutritional requirements of crops in different stages of development for any fertigation system or foliar application.

- Sources of high purity
- Exclusive production processes
- High solubility
- Chloride and sodium free
- Acidic pH, low electrical conductivity (EC) and low salt index (IS)
- Balanced concentration of macronutrients, enriched with micro nutrients chelated by EDTA

#### Starters

- High quality raw materials with the highest concentration of phosphorus and potassium 100% available for crops
- Application at sowing or transplanting
- Phosphorus, to boost root growth
- Potassium, to increase resistance to water and cold stress and enhance plant strength

Some of our brands:

- nutricomplex range
- pumma range
- turbo seed Zn
- seed sprint



### Innovative solutions to correct specific problems

Innovative and differentiated solutions for specific needs such as:

- Problems related to salinity and sodicity in soils
- pH regulation for the correct conditioning of spray solutions and irrigation water

Some of our brands:

- saltrad
- lower 7
- spray plus

## SCOPE OF THE REPORT

This report's objective is to collect and identify Tradecorp's main actions carried out during 2018. We have focused on those carried out in central offices and our factories.

In this report, we identify and explain, in detail, different actions that we have developed throughout the past year. For each action we have also included the related Global Compact area principle as well as the Sustainable Development Goal (SDG).



Human rights



Labor rights



The Environment



Anti-corruption



## OUR PERCEPTION OF CORPORATE SOCIAL RESPONSIBILITY

Since January 2012, Tradecorp is a signatory of the United Nations Global Compact. Through this, we commit ourselves to align operations and strategies with 10 universally accepted principles dealing with: human rights, labor rights, the environment and anti-corruption. Through our company vision, we aim to be an international benchmark company in quality and professionalism in the micronutrients, biostimulants and specialty fertilizers market. To achieve this, we have combined a catalogue of high quality products and services that simultaneously take into account the environment and Corporate Social Responsibility.

Therefore, sustainability and corporate social responsibility are present in everything we do. Complying with human and labor rights, the environmental conservation and the sustainable use of natural resources, as well as anticorruption practices.

## OUR GROUPS OF INTEREST

In order to select Tradecorp's groups of interest, we have chosen those groups where the company's activity has the greatest repercussions. The following groups of interest have been defined:

- Suppliers and partners
- Employees
- Client
- Society in general



# CORPORATE SOCIAL RESPONSIBILITY ACTIONS IN 2018 CODE OF CONDUCT AND REPORTING CHANNELS APPLICABLE PRINCIPLES

APPLICABLE PRINCIPLES: ALL  
SDG: 5, 8, 10



## Diagnosis

Since 2012, Tradecorp has implemented a code of conduct which complies with the legislation, rules and regulations of the countries and communities in which it operates. In addition, as a signatory of the Global Compact, it respects and supports the principles of this international initiative, the rights set forth in the Universal Declaration of Human Rights and the main conventions of the International Labor Organization.

## Policy

The Code of Conduct is mainly based on the Universal Declaration of Human Rights, the Declaration of the International Labor Organization on Fundamental Principles and Rights at Work, on the United Nations Global Compact, and on the company's mission, vision and strategy.

## Actions

The Code of Conduct code is mandatory throughout the global employee platform. A personnel accepted it upon reading it. In particular, by default when accessing the platform, there is a notification that one has to read and then accept the document. Without reading and accepting they cannot operate within the system.

## Monitoring

100% of employees confirmed that they have read and accepted the Code of Conduct. The system generates an automatic tracking sheet to proof progress.

In 2018, there was no irregularity or breach of the Code of Conduct reported to the complaint channel.

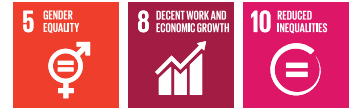
During 2019, new actions are planned to implement compliance with the commitments laid out in the Corporate Social Responsibility policies.



# ANALYSIS OF THE COMPANY'S DIVERSITY INDICATORS



APPLICABLE PRINCIPLES: 6  
SDG: 5, 8, 10



## Diagnosis

The United Nations Charter (1945) and the Declaration of Human Rights (1948) developed a fundamental idea for legal equality, as well as protection against discrimination. In accordance with this, Tradecorp promotes gender diversity, as well as the professional and personal development of its employees; ensuring equal opportunities. The company does not accept any type of discrimination in the professional field due to age, racial or ethnic origin, religion or belief, sexual orientation, social origin or disability.

## Policy

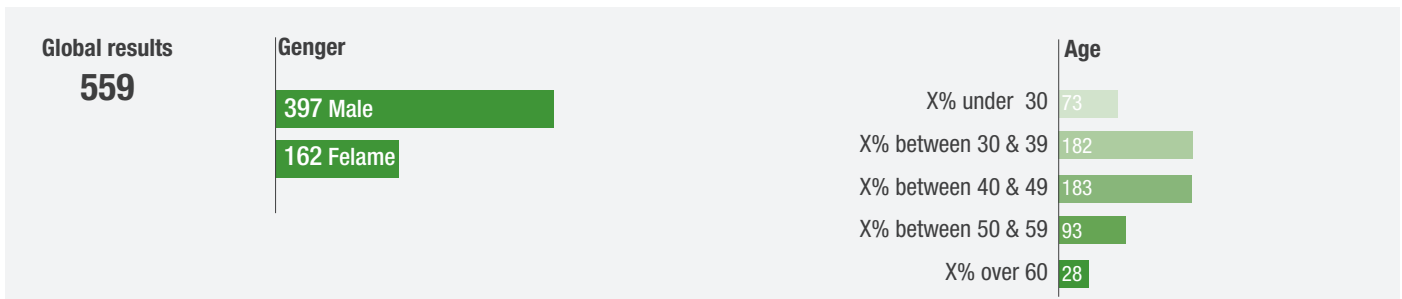
This action is based on the Principle 6 of the Global Compact and the policy defined in our Code of Conduct, which clearly states that “discrimination based on race, sex, religion, nationality, age, sexual orientation, disability, physical or mental, family situation, political opinion or any other issue that may lead to discrimination will not be tolerated.”

## Actions

The factors studied in our diversity analysis are: gender and age.

## Monitoring

All Tradecorp staff worldwide have been considered for this analysis. The 2018 results were as follows:



# DONATIONS TO NGOS AND OTHER INSTITUTIONS

APPLICABLE PRINCIPLES: 1, 2, 4, 5, 7, 8  
SDG: 2, 3, 4, 15



## Diagnosis

Tradecorp has committed to fight against hunger, exclusion or disease, promoting education, defending social rights and protecting the environment.

## Policy

Actions related NGO institutional donations are based on the values conveyed in our Code of Conduct.

## Actions

Tradecorp supports and collaborates with relevant societal institutions that are not involved in situations or activities that could compromise the company's reputation. In 2018, Tradecorp collaborated with different organizations that support adults and children in vulnerable situation or with significant illnesses, along with organizations that work for the conservation of the environment.

## Monitoring

### NGO DONATIONS

NGO	AMOUNT	REASON
PYRAMO	250,00 €	CHARITY MEAL AGAINST CHILDHOOD CANCER
UNICEF	1.500,00 €	MULTIPLY FOR CHILDHOOD
FUNDACIÓN ADECCO	750,00 €	INCLUSION OF PEOPLE IN VULNERABLE SITUATIONS
RHINO CHARGE	100.000 KES	CONSERVATION OF THE ABERDARE ECOSYSTEM IN KENIA
CASA	3.000,00 €	CRIAÇÃO DE EQUIPA DE RUA PROJECT

## Good Practices

### We take care of our forests

At the end of 2018, 580 kg of Tradecorp products were donated to urban forests in Guadalajara (Mexico) to be used in different projects.



# TRAINING PROGRAMS

APPLICABLE PRINCIPLES: 6  
SDG: 5, 8, 10



## Diagnosis

Tradecorp recognizes that people are its most important asset. Building our company with people is what differentiates Tradecorp from other companies.

In order to achieve company growth, promote innovation and be a benchmark for our stakeholders, all employees must actively participate in trainings that the company provides. Employees engage in their own development and keep up-to-date on the necessary knowledge and skills to promote professional progress and generate value to customers, shareholders and society as a whole.

## Policy

These policies are based on the Human Resource Management Program in the company's Road Book.

## Actions

The MyGhrow program (which was launched in 2017) is still under development. The Individual Development Plan consists of an interview with an expert and the direct manager to review goals, evaluations and objectives that result in an Individual Development Plan as well as to develop suggestions for training and follow up courses.

MyGhrow supports growth and increases development opportunities.

The **Trainee Program** in Mexico aims to attract, retain and offer development opportunities to young people with potential, offering training and practice in our commercial area.

## Monitoring

The previous year's program in corporate competencies areas continues to be taught, as well as other trainings necessary for the development of different activities.

In 2018, 1,723 training hours were taught, with a total of 263 attendees.

5 engineers from the first edition of our Trainee program were integrated as Commercial Technical Representative in the company.



# LABOR RISK ANALYSIS

APPLICABLE PRINCIPLES: 4  
SDG: 3, 8



## Diagnosis

The Prevention of Occupational Risks Law is one of the European Union's most advanced legislations dealing with matters of occupational health. However, the work related accident and death figures currently show that legal frameworks are of little use if they are not applied. That is precisely the reason why we develop all our activities with a high level of Health and Safety.

This risk is mainly related to industrial activities, product storage and chemical product transportation to which the personnel, contractors and the general public are exposed.

## Policy

Tradecorp considers that safety and health are key elements in the management of its operations. This is outlined in the "Work and Safety at Work Conditions" section which can be found in our Code of Conduct.

## Actions

In January we began to measure accidents differently. On one hand, we measured the number of accidents, both minor (no medical leave) and serious, without dividing it by the number of workers as was done up to until now.

On the other hand, we started to use the LTIFR indicator (Lost Time Injury Frequency Rate, the number of lost time injuries occurring in a workplace per 1 million hours worked) for each factory. This indicated that our standards offer a good safety measurement in our production centers and allows for comparison with similar international companies.

This year, the central office employees participated in a mandatory occupational risks course which was associated with their jobs.







## Monitoring

Our production units are inspected annually by the ISO 9001 and ISO 14001 certification standards. These are carried out through internal and external audits covering 100% of Albacete and Sanchidrian plant's employees.

This year 100% of central office employees participated in an occupational risks course which was associated with their jobs.

Accident evolution in comparison to previous years:

	2013	2014	2015	2016	2017	2018
Minor Accidents (%)	8.94	4.8	7.7	13.3	7.5	5.94
Serious Accidents (%)	2.44	0	1.4	0	1.4	0

## Good Practices

### Environmental, Social and Governance Engagement Analysis

Monthly, factories undergo a series of defined indicators related to Environmental, Social and Governance Engagement that are analyzed, such as:

- Environmental Protection: Liquid and Metals effluent
- Emissions
- No. of incidents
- Health & Safety training
- Total energy and water consumption
- Enforcement notices



### Prevenimos

It is a program that encourages physical and mental health care through programs such as: live healthy, active breaks and learning to feed my body.

### Tradecorp Fitness Challenge

Tradecorp Fitness Challenge is a sport competition to motivate the team to exercise and maintain a healthy lifestyle. The Tradecorp Fitness Challenge also has a charitable purpose: for each kilometer or for each exercise repetition, € 1 is donated to the NGO or institution chosen by the members of the winning team.



# DEVELOPMENT AND SALE OF PRODUCTS FOR ORGANIC AGRICULTURE



APPLICABLE PRINCIPLES: 7, 8, 9  
SDG: 9, 12



## Diagnosis

Tradecorp is a company committed to environmental conservation and the sustainable use of natural resources. We work on products to reach the maximum potential in quality and crop yield, while maintaining sustainability as a priority.

## Policy

This initiative relates to guidelines established in our Code of Conduct and to the principles of Global Compact which are related to environmental conservation and sustainable development.

## Actions

In 2006, we began to work on the approval of our organic products by recognized entities. This guarantees the farmer that the product meets organic agriculture requirements.

Every year, Ecocert Ibérica, a Spanish company belonging to Ecocert, carries out a technical verification of our products and a complete audit of our production plants, in which it thoroughly analyzes our production processes “in situ.”

Today, many of our main products are approved for use in Organic Agriculture. Many of which fulfill both European standards (EC regulations 834/2007 and 889/2008) and the NOP (National Organic Program).





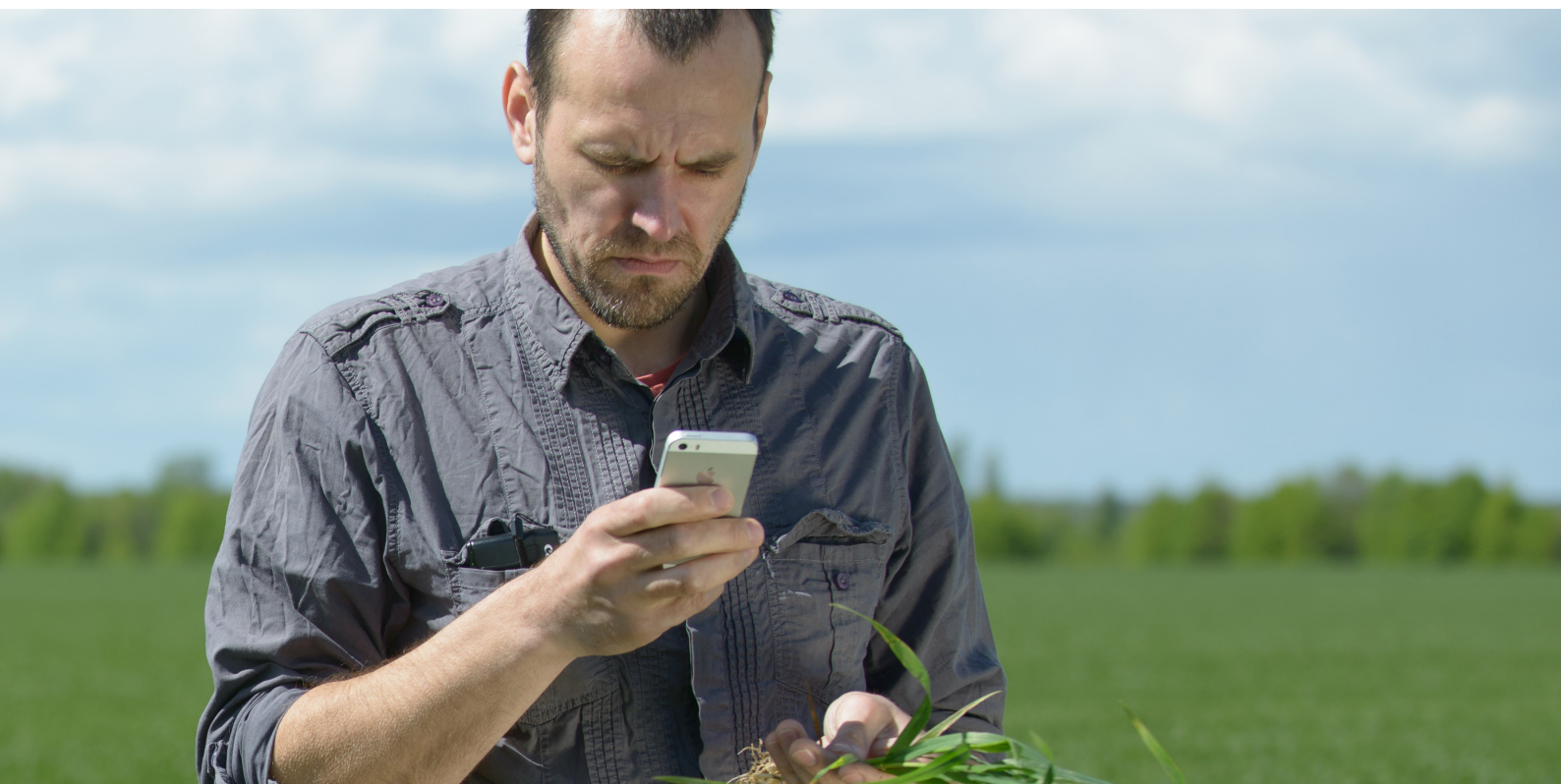
## Monitoring

According to European standards (EC Regulations No. 834/2007 and 889/2008), in 2018 143 brands were approved for Organic Agriculture and 21 brands comply with the NOP (National Organic Program) standards, while 5 comply with JAS (Japanese standards).

ORGANIC AGRICULTURE CERTIFICATIONS - ECOCERT		BRANDS
ECOCERT: N° of products approved for Organic Agriculture according to European standards (Regulations CE n° 834/2007 y 889/2008)		143
ECOCERT: N° of products approved for Organic Agriculture according to NOP (National Organic Program)		21
ECOCERT: N° of products approved for Organic Agriculture according to Japanese standards (JAS)		5

ORGANIC AGRICULTURE CERTIFICATIONS		% of sales of products suitable for Organic Agriculture	
N° of Ecocert Iberica certifications	169	<b>Tradecorp internal indicator</b> 2017 <b>46%</b> 2018 <b>49%</b>	
N° of OMRI certifications	3		
N° of FIBL- Dutch Input List certifications	1		
N° of Australian Organic Ltd certifications	8		





APPLICABLE PRINCIPLES: 1, 8  
SDG: 3, 12



## Diagnosis

The REACH Regulation is aimed at improving human health and the environmental protection against the risks that the manufacture, commercialization and use of chemical substances and mixtures may entail.

## Policy

In order to comply with REACH regulations, we identified and managed the risks associated with substances that we manufacture and market in the European Union. We demonstrate how to safely use those substances and communicate all information related to risk management procedures to the parties involved.

## Actions

The REACH regulation had three deadlines:

November 30, 2010: deadline for substances manufactured or imported in quantities equal to or greater than 1,000 tons per year; or more than 100 tons per year for substances very toxic to aquatic organisms; or more than 1 ton per year for CMR substances (those substances with carcinogenic, mutagenic or reprotoxic properties).

May 31, 2013: deadline for substances manufactured or imported in quantities of 100-1,000 tons per year.

May 31, 2018: deadline of the last registration, which covers substances in the tonnage band 1-100 tons/year.

## Monitoring

As of May 31 2018, the last deadline established by the Regulation, Tradecorp had 100% of its substances registered, fully complying with this Regulation. In addition to the mandatory records, Tradecorp has integrated the REACH standards in the development of our processes. This is to guarantee high quality product continuity on the market while taking into account human health and the environment.

# WATER TREATMENT SYSTEMS



APPLICABLE PRINCIPLES: 7, 9  
SDG: 6, 9, 13



## Diagnosis

Water is a scarce resource; therefore, the purification of waste water is necessary and a legally required reality. This directly affects the water quality of rivers, seas and oceans by preventing environmental and land deterioration.

In our sector, water consumption analysis and the reuse and recycling are of special importance when analyzing our impact on the environment. Since the greatest water consumption occurs in our production plants, we have carried out a water consumption analysis that entails the reuse and recycling of water from our factories.

## Policy

This action is aligned with our Code of Conduct, with the Environmental Management System, certified with ISO 14001: 2004, and with the principles related to the protection of the environment established by Global Compact.

## Actions

In the Albacete factory we currently have two projects in process to recover water:

- Discharged water treatment: after the installation of the new treatment system in 2014, figures were consolidated in 2018. Thanks to this water treatment plant, we can guarantee that the water is completely purified and clean, and free of manufacturing waste. In addition, the resulting concentrate from the purification process is used as fertilizer, taking advantage of its agronomic value, reducing the amount of waste generated.
- Reuse of neutralized waters in the process of urea without biuret: During 2018 we have started a project to store this water and reuse it.

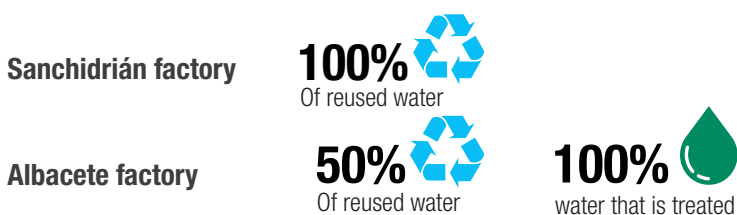
## Monitoring

An external company is responsible for sampling and analyzing the spill water quarterly and without prior notice. In this quarterly analysis, compliance with the limit values for discharge to the public sewage system is controlled, as indicated in the Integrated Environmental Authorization, established by the Municipal Environmental Ordinance (OMMA) of the City of Albacete.

During 2017/2018, water designated for cleaning purposes reached around half a million liters (434 m<sup>3</sup>). Since there was no capacity to store it and reuse it, it was discarded. With the new project to reuse water from the process of urea without biuret, we expect an estimated recovery of 25%.

It is expected to reuse 108m<sup>3</sup> of high-quality cleaning water that has been analyzed in internal and external laboratories. Although the impact is not economically significant, the company has decided to proceed due to the high environmental benefit.

## Percentage and total volume of water that is recycled and reused





# ACTIONS FOR THE ENERGY OPTIMIZATION AND EMISSION DECREASE



APPLICABLE PRINCIPLES:7  
SDG: 7, 9, 13



## Diagnosis

At Tradecorp, we are aware of the importance of optimizing natural resources to fight against climate change and to reduce greenhouse gas emissions. Due to this, Tradecorp is looking for ways to save energy and reduce gas emissions.

## Policy

The actions described in this section are in line with our ISO 14001: 2004 certification and with the environmental principles included in our Code of Conduct.

## Actions

We conduct annual audits and periodic internal studies related to optimizing energy and reducing emissions. The conclusions drawn from these studies constantly allow us to implement improvements that contribute to environmental conservation.







## Monitoring

### Installation of inverters in drying tower fans

Introducing inverters will reduce the electrical consumption of the two turbine engines, adapting the tower's air production to the drying air needs of the product, achieving an energy savings of 16 MWh per year.

### Thermal insulation improvement in boiler room

The feed tank has been isolated, so that it is maintained at 50°C, achieving an energy reduction of 10.7 MWhPCS per year.

## Good practices

### LIGHTING

In the Tradecorp plants there are different lighting technologies. Overall, the process areas are illuminated with LED technology, a practice that is recommended from an energy efficiency point of view. In addition, skylights are also available improving the quality of lighting with natural light.



# MANAGEMENT AND MINIMIZATION OF WASTE



APPLICABLE PRINCIPLES: 7  
SDG: 12, 14, 15



## Diagnosis

Tradecorp's production processes in Albacete facilities are based on the manufacture of liquid fertilizers of high agronomic value. As a result of the manufacture of our products, certain wastes are generated. Some of them are considered dangerous.

## Policy

All our actions are in line with our ISO 14001: 2004 certification and with the environmental principles included in our Code of Conduct.

## Actions

### Replacement of Solid Raw Material by Liquids

To minimize hazardous waste and to reduce the risks associated with the formulation of certain products, a project has been carried out to replace two solid raw materials. This way, some hazardous waste is eliminated, because the raw material is received in tanker vehicles and stored in specific tanks, under the regulations for the storage of chemical products (APQ, in Spain).

Some raw materials are considered "dangerous products," therefore their packaging is a contaminated waste that must be handled by an authorized manager. The environmental advantage of eradicating a source of hazardous waste generation by drastically reducing the amount of waste per unit produced (manufacturing + solids + packaging) is considerable.

### Reduction of cardboard waste with new packing machine

During 2017 a new packing machine was installed in the Sanchidrián factory, allowing to change the packing and eliminating the cardboard box that came with the product. This measure allowed for a reduction of cardboard waste, both at our factory (reduced defective supplier boxes, damaged boxes during the process or storage and surplus boxes of each packaging) and on the market. Additionally, the quantity packed per pallet was increased.

## Good Practices

### Recycling of containers

**Recapacicla** is program to reduce, reuse and recycle paper in Mexico. 110 kg of paper have been correctly managed.

Plastic is an expensive and complicated material to recycle. Eight million tons of this material each year end up in the oceans, mainly, light packaging. For years we have used single-use plastic cups with the coffee machines available in the central offices. In 2018, we began to use reusable Bio Compostable Cups with the 7P0561 Certificate,

tested on the basis of DIN EN 13432: 2000-12 to help preserve and conserve the ecosystem.

We reaffirm our commitment to the environment and renew the Amocali A.C Clean Field membership. We commit to transport 100% of the container waste we generate per year, thus ensuring that the final destination of our containers is adequate.





## Monitoring

### Replacement of Solid Raw Materials by Liquids

After comparing the consumption of these raw materials, here are the results:

	Solid potassium hydroxide		Solid sodium hydroxide
01/01/17 - 13/11/17	3615,16 kg		911,19 kg
01/01/17 - 13/11/18	3016,60 kg	598,56 kg	54,82 kg
			856,37 kg

This means that in less than a year, the amount of hazardous waste generated was reduced **1,454.93kg**

### Minimization of hazardous waste by previous condensation to vacuum pumps in the distillation process

Given that certain cleanups have been made during the change, the real benefits of this change will be seen in 2019. The first data obtained represents a 10% reduction in waste, although it is expected to be considerably higher.

### Reduce the unnecessary consumption of resources and minimize generation of associated waste

	Boxes used 1 KG		Kg Residual cardboard on the market
2015	162.000		124.740(1)
2018	0		0
		Difference 162.000	(1) 0,77kg per box
			Difference 124.740



# INNOVATION FOR SUSTAINABILITY

APPLICABLE PRINCIPLES: 7, 8,9  
SDG: 2, 3, 9, 12



## Diagnosis

Tradecorp understands that innovation is the key to achieve more productive, ecological and sustainable agriculture, with higher quality harvests that have greater nutritional value.

## Policy

This is reflected in our Global Compact commitment and our Code of Conduct.

## Actions

Tradecorp has invested in studies and collaborated with over 15 international universities, along with many other prestigious research centers, with the objective of offering better agricultural solutions that are more environmentally sustainable.

### Biostimulants research for more productive and sustainable agriculture

One of our goals is to gain more knowledge about the effect of biostimulants to improve crop tolerance to different types of abiotic stresses. We conducted trials with different types of products, such as seaweeds and amino acids.

In the case of seaweed products, Tradecorp works with manually harvested seaweed, so as not to damage the ecosystem while promoting rapid regeneration. This manual way of harvesting, along with our exclusive Gentle Extraction process that preserves active ingredients without added chemical, allows for products like Phylgreen to have excellent agronomic results. For example, trials conducted in potato in Australia have shown increases in production of up to 32%, as well as a significant decrease in the number of malformations of these tubers.

Our biostimulants portfolio, also include amino acids that are 100% from vegetable origin. These plant origin amino acids are especially directed to markets where regulations constrain the use of amino acids to plant origin and markets where the use of plant origin products is being promoted.

### Iron correction and gradual biodegradability

One of our most innovative projects related to the development of more efficient products that need less agricultural inputs is IsliFe 8.2. IsliFe 8.2 is the first iron chelate that combines persistence and gradual biodegradability to deal with iron deficiencies in the most unfavorable conditions, such as alkalinity conditions.

IsliFe 8.2 is the product of over a decade of research. Thanks to its exclusive chelating agent, IsliFe 8.2 has a unique quality: gradual biodegradability, which combines biodegradability with a high constant stability, allowing for a high iron availability throughout the crop cycle. Since 2014, more than 30 agronomic trials have been carried out to demonstrate the efficiency of the product.

## Monitoring

Our commitment to innovation translates into an investment that is around 5% of our turnover in R&D projects.

# WORK-LIFE BALANCE

APPLICABLE PRINCIPLES: 2, 4,6  
SDG: 3, 5, 8



## Diagnosis

Tradecorp often mentions work reconciliation, personal and family life, gender equality, female leadership... Effective gender equality along with non-discrimination are a commitment of The Board.

## Policy

This action is in line with section 8 in article 34 of the Spanish Worker's Statute.

## Actions

Tradecorp currently has a flexible working day. Employees have the right to adapt the duration and distribution of the working day to enforce their right to conciliate personal, family and work life. The use of continuous working hours, flexible hours along with other ways of organizing breaks and work time are promoted.

## Monitoring

This year a new facility access control has been implemented. This allows employees to access the offices regardless of their schedule, guaranteeing their access after business hours.



## PART III - MEASUREMENTS, PRINCIPLES OF THE GLOBAL COMPACT AND GRI INDICATORS

GLOBAL REPORTING INITIATIVE INDICATOR	GC PRINC.	TRADECORP INTERNAL INDICATOR	TRADECORP MEASUREMENT	
			2017	2018
LA7 Rates of injury, occupational diseases, lost days, and absenteeism, and total number of work-related fatalities, by region and by gender	1	Rate of minor accidents in the factories (no. of accidents/100 employees/year)	7,5%	4,6%
		Rate of major accidents in the factories (no. of accidents/100 employees/year)	1,4%	8,5%
LA13 Composition of governance bodies and breakdown of employees per employee category according to gender, age group, minority group membership, and other indicators of diversity	1, 6	% of men in the company (total of employees in the company)	73,6%	71,01%
		% of women in the company (total of employees in the company)	26,4%	28,98%
		% of employees under 30 (total of employees in the company)	16,9%	13,06%
		% of employees between 30 and 50 (total of employees in the company)	35,9%	32,7% between 30-39 30,7% between 40-49
		% of employees over 50 (total of employees in the company)	13,5%	16,6% between 50-59 5% over 60
EN6 Initiatives to provide energy-efficient or renewable energy based products and services, and reductions in energy requirements as a result of these initiatives	8, 9	Electric energy kg/kwh y l/kwh	S*: 4,11 kg/kwh <sup>1</sup> A*: 14,37 L-kg/kwh <sup>1</sup>	S*: 4,5 kg/kwh A*: 12,18 L-kg/kwh
		Natural gas kg/kwh y l/kwh	S*: 0,55 kg/kwh <sup>1</sup> A*: 0,33 kg/kwh <sup>1</sup>	S*: 0,61 kg/kwh A*: 0,365 kg/kwh
EN10 Percentage and total volume of water recycled and reused	8, 9	% of water that is reused	Sanchidrián: 100% Albacete: 50%	Sanchidrián: 100% Albacete: 50%
		% of water that is recycled	Albacete: 100%	Albacete: 100%
EN13 Protected or restored habitats	8	No. of reforested trees	110	100
		No. of people involved in the restoration or protection of habitats	192	160
EN16 Total direct and indirect greenhouse gas emissions by weight	8	CO <sub>2</sub> emissions in kg	S*: 4.259.135,3 A*: 1.545.935	S*: 3.015.206,34 A*: 1.551.787,55
EN18 Initiatives to reduce greenhouse gas emissions and reductions achieved	8, 9	No. of initiatives to reduce greenhouse gas emissions	2	0
EN23 Total number and volume of significant spills	8	Total number of significant spills	0	0
EN26 Initiatives to mitigate environmental impacts of products and services, and extent of impact mitigation	7, 8, 9	Number of Tradecorp brands that are approved for Organic Agriculture under NOP standards	36	21
		Number of Tradecorp brands that are approved for Organic Agriculture under European standards	143	143
		% of total sales that are sales of brands approved for Organic Agriculture	53,41%	52,09%

S\*: Factory in Sanchidrián, Ávila (Spain)

A\*: Factory in Albacete (Spain)

1 - Measurements in 2018 in this report may vary with respect to the figures published in Communication on Progress 2018 due to different calculation methods.

GLOBAL REPORTING INITIATIVE INDICATOR	GC PRINC.	TRADECORP INTERNAL INDICATOR	TRADECORP MEASUREMENT	
			2017	2018
EN28 Monetary value of significant fines and total number of non-monetary sanctions for non-compliance with environmental laws and regulations	8	Monetary value of significant fines for non-compliance with environmental laws and regulations	0	0
		Non-monetary sanctions for non-compliance	0	0
EN30 Total environmental protection expenditures and investments by type	7,8	with environmental laws and regulations	1800€	20.000€
		€ invested in the correct management of non hazardous waste	110.000€	41.000€
		€ invested in the optimization of natural resources	10.000€	18.000€
		€ invested in control of spills	20.000€	5.000€
		€ invested in control and decrease of emissions	35.000€	95.000€
		€ invested in controlling noise pollution	1.000€	1.000€
S06 Total value of financial and in-kind contributions to political parties, politicians, and related institutions by country	10	Total value of financial and in-kind contributions to political parties, politicians, and related institutions by country	0	0
S07 Total number of legal actions for anticompetitive behavior, anti-trust, and monopoly practices and their outcomes	10	Total number of legal actions for anticompetitive behavior, anti-trust, and monopoly practices and their outcomes	0	0
S07 Monetary value of significant fines and total number of non-monetary sanctions for non-compliance with laws and regulations	10	Monetary value of significant fines for non-compliance with laws and regulations	0	0
		Total number of non-monetary sanctions for non-compliance with laws and regulations	0	0

S\*: Factory in Sanchidrián, Ávila (Spain)  
A\*: Factory in Albacete (Spain)



COMMUNICATION ON  
PROGRESS

This is our **Communication on Progress**  
in implementing the principles of the  
**United Nations Global Compact** and  
supporting broader UN goals.

We welcome feedback on its contents.



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