



EFICO  
GREEN COFFEE

**MAY 2018**

EFICO Group  
**Communication On Progress Year 2017**

Based on the COP of the United Nations Global Compact



This is our **Communication on Progress** in implementing the principles of the **United Nations Global Compact** and supporting broader UN goals.

We welcome feedback on its contents.





# Foreword

This annual report, May 2018 edition, is based on the Communication On Progress (COP) requests of the United Nations Global Compact (UNGC).

As a global compact signatory since 2003, EFICO is committed to transparently report its progress and challenges, and share this with its partners.

This report reflects our commitment towards the ten principles of the UNGC and reports our progress made in 2017.

We are proud to again be one step further in our sustainability journey and also report our progress towards the Sustainable Development Goals for which EFICO formulated its ambition towards 2030.

This report contains our statement of continued support, and our progress towards sustainable sourcing, the impact on farmers' livelihoods and prosperity and our environmental impact.

Combining these three angles, we aim to positively drive systemic

solutions towards a sustainable coffee supply chain.

As always, we welcome feedback and ideas to continue to learn and improve our dynamic, sustainability journey.

We report according to the GC ACTIVE LEVEL.

Just like the previous reports, this COP report is published on [www.unglobalcompact.org](http://www.unglobalcompact.org) and on [www.efico.com/un-global-compact](http://www.efico.com/un-global-compact).





# Educación para el futuro en SANTANDER

2014 - 2017



**EFICO Foundation & Colruyt Colibri Foundation**  
**Federación Nacional de Cafeteros de Colombia**  
**Servicio Nacional de Aprendizaje "SENA"**  
**Gobernación de Santander**

Municipio - Coromoro, Corregimiento - Cincelada  
Departamento de Santander  
COLOMBIA



Education for the Future

Santander, Colombia



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Wet processed coffee to dry on patio

Acatenango, Guatemala

## Statement of continued support 2017

Dear Partner,  
Dear Stakeholder,  
Dear Member,

Anno 2017, no company can publish a blog post, article or its annual report without addressing sustainability or corporate social responsibility.

For EFICO it is different. As a family company, our sustainability journey started back in 1926, and is part of our coffee genes. Passionate about coffee, we started to establish strong partnerships with suppliers and customers, based on mutual trust and respect, creating a profitable business for all, and most importantly partnerships that could sustain for the future.

Throughout the years, our commitment towards sustainable development was formalized.

Back in 2003, EFICO subscribed to the United Nations Global Compact principles as first green coffee trading company, and in the same year we launched the EFICO Foundation.

In 2016, EFICO formulated its ambition towards 5 out of the 7 Sustainable Development Goals and integrated these within EFICO's business model:



Today, we see many positive evolutions in the coffee sector: increasing demand for high-quality and sustainable coffees, investments in environmental-sound technology, new coffee varieties, new processing techniques, and sector platforms to exchange coffee know-how are some examples.

Additionally, we are also confronted with challenges that go much beyond our core activities. Many farmers are facing low coffee yields and incomes. With the low coffee prices of today, it is extremely hard for coffee farmers to be profitable and improve their livelihoods. On top of this, climate change leading to rising temperatures, more extreme weather events and changes in rainfall patterns resulting in unpredictable harvests and so unreliable supply and farmer income.

As a medium-sized company with strong family values and a passion for coffee, we take our responsibility in this difficult environment. We act transparently in our business activities and stay authentic and close to our intrinsic values that drive our business since 1926. We aim to establish sustainable value chains, positively impacting farmers' livelihoods and prosperity and reducing our environmental impact.

A significant part of the coffee we source receives premium prices for quality and sustainability. Over 85% is sourced from local actors, boosting local development. We share knowledge and information with our partners to connect our customers with the coffee farmers, and invest in a sustainable coffee chain. In this way coffee is much more than a commodity.

Together we can achieve more. Collaboration with different actors in the coffee sector is needed to jointly build a sustainable coffee future. As a member of amongst others the UNGC, Global Coffee Platform, Sustainable Coffee Challenge and World Coffee Research, EFICO fosters partnerships and aims to be a catalyst, sparking action in the coffee sector to make coffee the first commodity to be 100% sustainable.

This EFICO Group Communication On Progress Report reflects our actions taken in 2017 and our ambitions for the future. We kindly invite you to evaluate our progress and welcome your feedback.

Michel Germanès  
Managing Director

Philip Van gestel  
Executive Chairman



# THE 10 UNGC PRINCIPLES

EFICO integrates the ten United Nations Global Compact principles in its strategies and actions:

## HUMAN RIGHTS - Principles based on the Universal Declaration

Principle 1: Businesses should support and respect the protection of international proclaimed human rights

Principle 2: Businesses should ensure that they are not complicit in human rights abuses

## LABOUR - Principles resulting from the International Labour organization's Declaration

Principle 3: Businesses should uphold the freedom of association and recognize effectively the right to collective bargaining

Principle 4: Elimination of all forms of forced or compulsory labour

Principle 5: Effective abolition of child labour

Principle 6: Elimination of discrimination in respect of employment and occupation



## ENVIRONMENT - Principles derived from the Rio Declaration principles

Principle 7: Businesses should support a precautionary approach to environmental challenges

Principle 8: Undertake initiatives to promote greater environmental responsibility

Principle 9: Encourage the development and diffusion of environmentally-friendly technologies

## ANTI-CORRUPTION - Principle based on the UN Convention against Corruption

Principle 10: Businesses should work against corruption in all its forms including extortion and bribery



# THE 17 SUSTAINABLE DEVELOPMENT GOALS (SDGs)



The **Millenium Development Goals** were transformed into the **post-2015 Sustainable Development Goals**.

The UN Member States agreed on the proposed 17 goals at the UN Summit in September 2015; the new framework came into effect as from January 2016:

These new goals give an overview on how to tackle the world's most pressing problems, including poverty, inequality and environmental destruction:

**Goal 1** - End poverty in all its forms everywhere

**Goal 2** - End hunger, achieve food security and improved nutrition and promote sustainable agriculture

**Goal 3** - Ensure healthy lives and promote well-being for all at all ages

**Goal 4** - Ensure inclusive and equitable quality education and promote lifelong learning opportunities for all

**Goal 5** - Achieve gender equality and empower all women and girls

**Goal 6** - Ensure availability and sustainable management of water and sanitation for all

**Goal 7** - Ensure access to affordable, reliable, sustainable and modern energy for all

**Goal 8** - Promote sustained, inclusive and sustainable economic growth, full and productive employment and decent work

**Goal 9** - Build resilient infrastructure, promote inclusive and sustainable industrialization and foster innovation

**Goal 10** - Reduce inequality within and among countries

**Goal 11** - Make cities and human settlements inclusive, safe, resilient and sustainable

**Goal 12** - Ensure sustainable consumption and production patterns

**Goal 13** - Take urgent action to combat climate change and its impacts

**Goal 14** - Conserve and sustainably use the oceans, seas and marine resources for sustainable development

**Goal 15** - Protect, restore and promote sustainable use of terrestrial ecosystems, sustainably manage forests, combat desertification, and halt and reverse land degradation and halt biodiversity loss

**Goal 16** - Promote peaceful and inclusive societies for sustainable development, provide access to justice for all and build effective, accountable and inclusive institutions at all levels

**Goal 17** - Strengthen the means of implementation and revitalize the global partnership for sustainable development



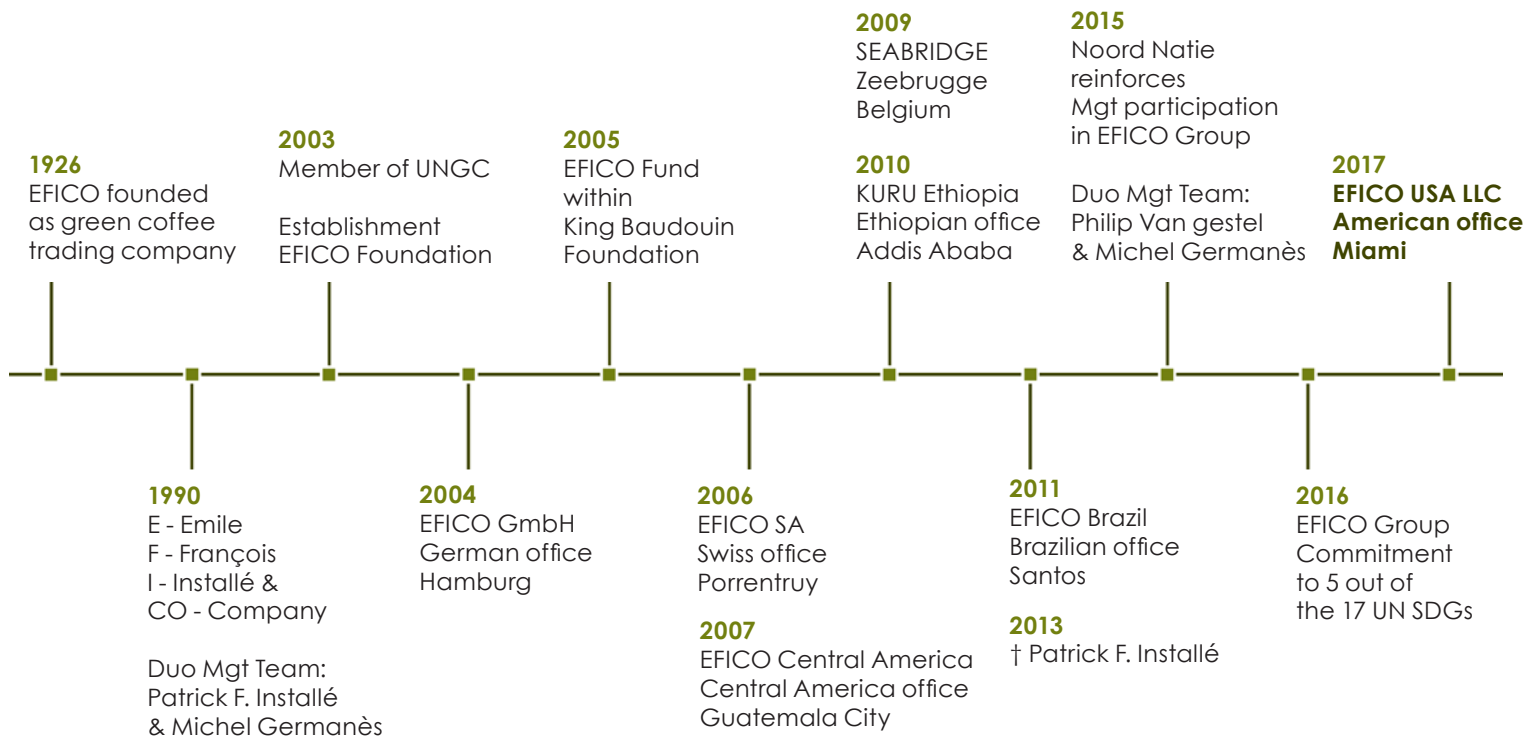


# SUSTAINABLE SOURCING IMPACT

## OUR HISTORY

EFICO is a green coffee trading company, established in 1926, with headquarters in Belgium, sourcing offices in Brazil, Ethiopia and Guatemala and sales offices in Switzerland and Germany.

We are proud to have opened a new sales office in 2017: **EFICO USA LLC in Miami**.



## OUR SUSTAINABLE SOURCING COMMITMENT

As a family company, sustainability is in our coffee genes.

By implementing a **sustainable sourcing policy**, we aim to support the long-term supply of quality coffee, whilst preserving ecosystem services for future generations.

This commitment connects with the following SDGs and UNGC principles for impact measurement:



- **SDG 12 : Responsible Consumption & Production** - UNGC Human Rights and Labour
- **SDG 8: Decent Work and Economic Growth** - UNGC Human Rights, Labour and Anti-Corruption
- **SDG 17: Global Partnership for Sustainable Development** - UNGC Human Rights, Labour, Environment and Anti-Corruption

## OUR COMMITMENT TO DELIVER A SAFE, SUSTAINABLE AND QUALITATIVE GREEN COFFEE

Coffee Quality is the **basis** for EFICO's purchasing and sales activities.

We assess quality systematically from harvest up to delivery, at several moments in the supply chain.

The detailed evaluation by our **Green Coffee Quality Experts** and **Trade Team** includes physical, sensorial, and microbiological analysis.

We strive for excellence in providing correct and safe products and a personalized service with consideration of **all actors** in the **supply chain**, meeting our customers' expectations.





## Coffee drying

Quindio, Colombia



### Ambition: 40% sustainable sourcing by 2020 and 50% latest by 2025

In 2017, **51%** of our coffee sourced was verified or certified according to various sustainability standards.

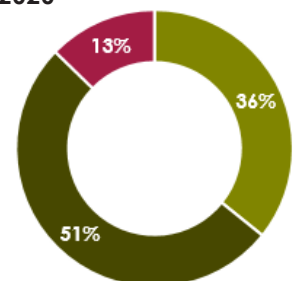
Over the last 10 years, this volume quadrupled from 13% to 51%.



### Ambition: more than 80% sourcing from cooperatives or local exporters by 2020

At EFICO, personal relations with our suppliers are key. In 2017, we sourced **87%** directly from cooperatives, unions or local exporters, boosting local development and economic growth.

■ COOPERATIVE  
■ LOCAL EXPORTER  
■ INTERNATIONAL



### Ambition: think global, act local

We stimulate our suppliers and our clients towards a more sustainable coffee future. By actively listening to the needs of our partners, we build partnerships amongst private, public and civil society actors and join efforts to **drive change & impact**.

## ABOUT EFICO GROUP

- Trading green coffee** since 1926, sourcing from **over 40 countries** and serving **over 400 clients** worldwide
- Offices** in Belgium, Switzerland, Germany, USA, Brazil, Ethiopia and Guatemala
- Quality & Sustainability** are in our '**Coffee Genes**': e.g. **EFICO Foundation** since 2003 & **SEABRIDGE** since 2008
- First coffee trader** to sign up to **10 United Nations Global Compact principles** in 2003, commitment towards 5 out of the 17 Sustainable Development Goals since early 2016
- Following the highest standards** in Quality, Safety, Health and Environment; compliant with ISO 9001 / ISO 22000 / ISO 26000 / AEO // ISO 45001 & FSSC 22000 in progress



# POSITIVELY IMPACTING FARMERS' LIVELIHOODS & PROSPERITY

In 2003, we launched the EFICO Foundation as a **commitment** of the EFICO Group to sustainable development and promote it among coffee roasters.

Established as a private foundation, the EFICO Foundation's goal is to positively impact coffee farmers' **livelihoods**, **prosperity** and **environment**. The multi-stakeholder approach adopted is unique and is a dynamic tool to foster partnerships and innovation in the coffee supply chain, multiplying **impact**.

The EFICO Foundation is about **people** - from coffee farmers, their families and local communities to coffee consumers purchasing a sustainable product.



This commitment connects with the following SDGs and UNGC principles for impact measurement:

- **SDG 4 : Quality Education** - UNGC Human Rights and Labour
- **SDG 17: Global Partnership for Sustainable Development** - UNGC Human Rights, Labour, Environment and Anti-Corruption

Via our EFICO Foundation, we **make a difference** by supporting sustainable multi-stakeholder development projects in coffee producing countries with the aim to improve hereby the livelihoods of many.



## Ambition: quality education, knowledge transfer, climate change & sustainable income increase

In 2017:

- **8** projects supported in Africa, Central & South America
- **810 direct** beneficiaries with improved possibilities, empowerment and prosperity
- **Indirectly** generating a positive impact on the lives of over **2,200** coffee families

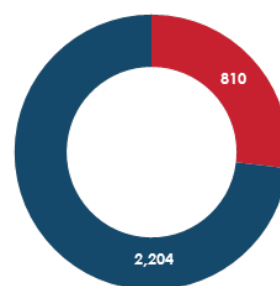


## Ambition: foster partnership building

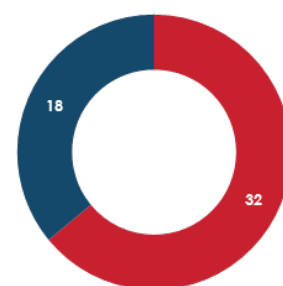
In 2017:

- **32** partners directly involved
- **18** indirect partners

### PROJECT BENEFICIARIES



### PARTNERSHIPS



■ DIRECT ■ INDIRECT

## EFICO FOUNDATION PROJECT ACHIEVEMENTS 2017

### EDUCATION FOR A SUSTAINABLE FUTURE

#### COLOMBIA, SANTANDER

In Santander, Colombia, a **cooperation** between the Colibri Foundation, the Regional Coffee Growers Committee of Santander, the Colombian Technical Education Platform (SENA), Florentino Gonzales Rural school and EFICO, was set up end of 2014.

We aim to improve development opportunities for young students and graduates through **qualitative rural education** programs in the municipality of Coromoro, Santander, as a **basis** for welfare, sustainability & settlement in the rural area.

"Education for the Future" is a **local initiative** to foster capacity building, peaceful coexistence and income generation for **100 youngsters** and their **families**. Indirectly younger students, teachers, and neighbor families benefit from the improved education program, a total of 300 coffee families.



The project ended in 2017, and an impact assessment has been performed, with following results:

- **Technology & ICT is integrated** in the educational program: 25 teachers are certified for information & communication technologies, 100 youngsters have improved technological skills, of which 27 are certified for computer maintenance.
- **Stronger family and community coexistence**: Improved awareness of 100 smallholder families on social skills, gender equity, leadership, peaceful coexistence and conflict resolution. 25 youngsters and 25 teachers were trained in a comprehensive human development program and act as **leaders to drive positive change** amongst the community.
- **Increased income through sustainable coffee growing**: 100 youngsters, of which 44% **women**, each established a coffee farm with productive and rust-resistant varieties. All of them report improved living conditions, and 65% wants to continue growing coffee and is ready for **generational take-over**. This is an increase of 22% in 3 years' time.

**Sharing our learnings:** Engaging youngsters and women in leadership is key to foster a sustainable coffee future. Our target group consisted of youngsters below 30 years old, though given the massive migration of youth to cities, we can increase our impact by including the age group of 30 to 40 years as well. **Visibility of women leadership** of the project team is **essential** to change cultural practices. For active involvement of women, individualized support is key. Domestic violence needs to be addressed at both family and individual level.



## ETHIOPIA, SIDAMA ZONE

This project for structurally supporting **4 primary schools** in quality education, is a collaboration between Fero Cooperative, a Dutch coffee roaster, Action For Self Reliance (AFSR) and EFICO.

442 school children are supported in 4 selected schools to complete their primary education, positively impacting 466 coffee families.

In 2017, we observe a **reduced drop-out rate** of the school children, the establishment of a **coffee garden** to sustainably increase the income generation for the school, courses on sustainable and qualitative coffee production are officially approved to integrate in the school curriculum as from 2018, multi-stakeholder committees are established to improve the **involvement and commitment** of teachers, children, parents and the local government and a special program is run to provide girls with sanitary materials **increasing school attendance**.

**Sharing our learnings:** Investing in quality education brings **direct results**. Though the **challenges** in Ethiopia are **huge**. There is a strong need for knowledge transfer and improving the quality of education, but also the basic needs for IT infrastructure, hygiene, food provision and so on need to be addressed. **Teaming up** with other organizations with complementary focus areas can be a **solution**.

## IMPROVED LIVING CONDITIONS

### HONDURAS, LEMPIRA

A **healthy living** and **environment** for the coffee community is key to improve the quality of life. This project targets 50 families through the development of local capacities. Through a “**Healthy Family Plan**” and training, knowledge and skills are developed for a healthier behavior and **self-health family care**.

Housing is improved by providing a concrete kitchen floor, a wood-efficient stove and a water filter to each family. Additionally, investment in a vegetables garden with multiple harvests will provide more nutritious food and improve the health of the families. The project is a partnership of Fundación Amigos del Café, a Dutch coffee roaster and EFICO.

**Sharing our learnings:** Investing in **basic needs** is essential in order for the rest to follow. Eating nutritious food and creating a healthy environment stimulates **self-care** and provides a backbone to **feel good**. This is the essence of life for all: the foundation needs to be solid in order to further build upon.



#### El Platanillo School

Renaud Cuchet and proud students

San Marcos, Guatemala

Efico Foundation project since 2004

### GUATEMALA, SAN MARCOS

In 2017, we started a new project with Finca El Platanillo, Nuevo Platanillo Association, a Belgian coffee roaster and EFICO, as a follow-up on previous successful projects “**Education and food production gardens**” and “**ICT school maintenance**”. The aim is to scale-up the previous efforts and continue installing vegetable gardens with edible mushrooms, to **improve** the **nutrition habits** and health of both children and adults in the communities.

On top of this, a **scholarship** will be given to 2 highly motivated students to obtain a “**High School Coffee Diploma**” to improve knowledge on quality and sustainable coffee production. This program won the **2017 SCA Sustainability Award**. Overall 25 adults and 35 children will benefit from this program.

**Sharing our learnings:** A specific “**High School Coffee Program**” is a great way to make students proud to work in the coffee sector and brings **hope for the future**.

### GUATEMALA, RETALHULEU

In Retalhuleu, 40 “**Healthy Home Kits**” improved the daily lives of 40 coffee producing families. This project was initiated in 2017. This project was carried out by Habitat for Humanity Guatemala and supported by a Dutch coffee roaster and EFICO.

A Healthy Home Kit consists of a water filter, a wood efficient stove and a sanitary latrine. The 40 beneficiary families helped building the stoves and latrines. Training was also given about health and nutrition, financial responsibility and savings and appropriate use of the Healthy Home Kits.

**Sharing our learnings:** It is amazing to see the effect on communities being **involved** in building the stoves and latrines.





## Building a wood efficient stove

Renaud Cuchet and HFHG Team  
Retalhuleu, Guatemala



## Sustainable coffee garden

Income increase for the schools  
Sidama zone, Ethiopia

### INCOME DIVERSIFICATION AND WOMEN EMPOWERMENT

#### PERU, LOS CHILCHOS

A **mudslide** destroyed the washing station of the Ucumari coffee farmers' association in Los Chilchos back in 2016: Farmers could **not process** their **high-quality** and **environmental-friendly** coffee **anymore**. Coffee being the main income for the farmers in the region, it directly impacted the livelihoods of 43 families.

As an **emergency support program**, the supply chain partners launched a fundraising action to collect 25,000 EUR and rebuilt the washing station so farmers could process their coffee again.

In 2017, the farmers could anew sell their high-quality coffee at differentiated prices, directly **increasing their income**.

**Sharing our learnings:** As a rather new coffee association, Ucumari has limited financial resilience, making them very vulnerable for external shocks. Upon the start of a new project, **prior attention** should go to **organization structure** and financial resilience of the organization.

#### NICARAGUA, JINOTEGA

We **develop and improve** the **technical capacity** of 30 young and motivated coffee farmers to fulfill requirements of coffee certification. In 2017, the youngsters are trained to improve productivity and quality, climate-smart farming practices, improve cost efficiency by unifying different internal certification processes (Aldea Global for Fairtrade, Organic, Rainforest Alliance, UTZ, etc.). A **train-the-trainer model** will be applied where each youngster trains 40 farmers to leverage impact. We expect after project completion that the 30 youngsters will have **improved job opportunities**.

This new and low cost model "**Aldea Certification**" can be **replicated** across **Latin America**. This project is carried out by Aldea Global and supported by a Luxembourg coffee roaster.

**Sharing our learnings:** The **next generation** is the future. By empowering them, they develop more self-confidence. This sparks enthusiasm amongst the rest of their communities. By integrating **knowledge and technology**, the coffee sector becomes again more attractive for youngsters.



## Cruz Grande

2 farmers of the project  
Huehuetenango, Guatemala (see next page)

## IMPROVING WET MILLING & WASTE WATER MANAGEMENT

### GUATEMALA, HUEHUETENANGO

In 2016, the construction of a wet mill for cooperative Cruz Grande was finalized with the support of ANACAFÉ, FUNCAFÉ, a Danish coffee roasting company and EFICO. The direct beneficiaries of this project are 43 coffee farmers, members of the cooperative and their families.

The centralized wet mill has the potential to improve quality, reduce 60% of the water consumption and re-use waste water as organic fertilizer thanks to an evaporation pool.

Although this project has great potential for quality improvement and applying environmental-sound technologies, we faced quite some challenges. Many farmers were not bringing their coffee cherries to the mill caused by multiple reasons: lack of trust in the cooperative, short-term cash needs, distance to travel and so on.

We jointly decided to expand the project by 1.5 year and focus on training of the coffee farmers in 4 different areas:

- 1/ organization structure & governance;
- 2/ technical capacity & quality;
- 3/ operations;
- 4/ and finance

**Sharing our learnings:** While some people from the cooperative had a willingness and motivation to improve their livelihoods & coffee quality, but due to short-term needs of cash and lack of a strong cooperative structure, results were not up to the expectations.



**Cruz Grande**

Wet Mill and patio

Huehuetenango, Guatemala

## ABOUT EFICO FOUNDATION

-  **Private foundation**, established in 2003
-  Co-designs and supports projects that create a **positive impact** on coffee farmers' livelihoods, prosperity and environment
-  Projects are selected by an independent **jury of experts**
-  A flexible tool for a sustainable supply chain : support by sourcing coffee with EFICO contributing 0.25 EUR/kg or directly transfer to the EFICO Fund: [www.eficofoundation.org/donate](http://www.eficofoundation.org/donate)
-  **100%** of the contribution goes **directly to the projects**, EFICO covers operational expenses, funds are managed independently and **transparently** by the King Baudouin Foundation
-  **Working together:** a multi-stakeholder approach, fostering partnerships





Aldea Certification

Jinotega, Nicaragua



# REDUCING OUR ENVIRONMENTAL IMPACT

SEABRIDGE is a state-of-the-art warehouse, combining excellence in quality, sustainability and traceability. It is one of the major achievements during the last decade that allow EFICO to position itself as **innovator in the development of sustainable supply chain solutions**, to meet our stakeholders' concerns and setting a standard for the future.

With SEABRIDGE, the EFICO group actively contributes to its ambition of **100% green energy use** and recycling **95%** of the waste streams.



This commitment connects with the following SDGs and UNGC principles for impact measurement:

- **SDG 7 : Affordable & Clean Energy** - UNGC Environment

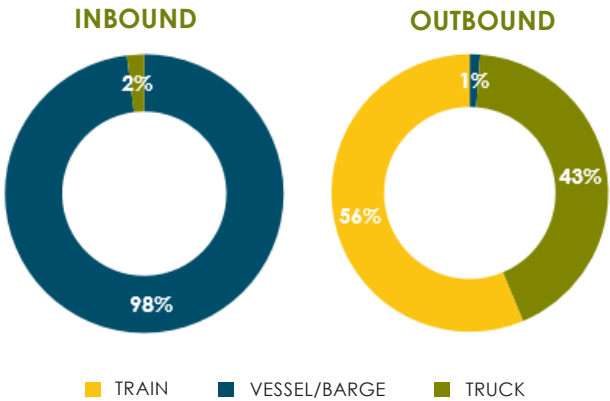


**Ambition: 100% green energy use within the EFICO Group and recycling of 95% of all waste streams**

In 2017, we report a **95% green energy use** at our offices & SEABRIDGE warehouse.

At SEABRIDGE:

- 4,600 solar panels produce **83%** of the total energy need, a CO<sub>2</sub> reduction of 1,504 MT
- **89%** of all waste is up/recycled, 11% has energy recuperation
- **98%** of inbound and **57%** of outbound volume is sustainably transported, a CO<sub>2</sub> reduction of 1,224 MT





## TAKING CARE OF YOUR COFFEE

### COFFEE STORAGE IN THE BEST CONDITIONS

The SEABRIDGE warehouse is dedicated and designed to store coffee in the **best conditions**.

Coffee is a **hygroscopic product**. It can absorb and desorb water from its environment. The structure of the green beans change, resulting in microbiological and enzymatic reactions. At **SEABRIDGE**, green coffee reaches its equilibrium when no absorption or desorption occurs. To reach these conditions, temperature, relative humidity, air ventilation and filtration are continuously regulated and monitored. At this point, **shelf life** will be at its **longest**.

A team of **experts** in coffee handling takes care of reworking, screening, drying, blending and repackaging of coffee in boxes, bags, big bags, according to our customers' requirements.

A unique track-and-trace system allows **real-time stock visibility**. All batches are barcoded and scanned, allowing instant traceability. Interfacing is possible.

### PROFOUND QUALITY CONTROL IN OUR LABO

Our quality team works in a **dedicated laboratory** for physical, sensorial and microbiological analysis of coffee samples. Each **sample** is taken **automatically** on bag-per-bag basis during unloading of the containers. They are barcoded, analyzed and stored for minimum 14 months.

The laboratory is not only used for daily control of samples but also offers a customized service towards our clients for **quality training sessions** by our **Q-grader**.



Q-Grader Ivan Lamilla Muñoz

### OCCUPATIONAL HEALTH AND SAFETY (OH&S)

We take care of our **people**, and **safety** is one of the **key pillars** at SEABRIDGE. In 2017, there was a specific focus on OH&S, and compliance with ISO 45001. No work accidents occurred and a successful re-integration trajectory was conducted after long-term absence of one of the workers.



## ABOUT SEABRIDGE

-  Established in **2008**, part of the EFICO Group of companies
-  20,000 m<sup>2</sup> warehouse solely dedicated to **green coffee** - customs warehouse EU
-  **Strategic location** in Belgium, in the center of Europe:  
Direct UK connection / 1 hour from Calais Tunnel / 1 hour from port of Antwerp
-  Following the **highest standards** in Quality, Safety, Health and Environment;  
compliant with ISO 9001 / ISO 22000 / ISO 26000 / ISO 45001 and AEO
-  Developing **long-term** business partnerships, sharing the **same vision**

## WHAT IS NEXT ?

Although we are proud of our achievements of 2017, there are still **many challenges** ahead of us.

For the coming years, we aim to continue to grow our business activities, sourcing sustainably and directly from local actors. We are open to discover new and exciting coffee origins and work together with trustable suppliers. A **specific focus** will be the geographical expansion in North America for the sales of high-quality and sustainable coffee, and continuing to meet our customers' expectations.

A sustainable coffee future means that all actors can benefit without harming the potential for the future generations. We continue to **address** the challenges of **low coffee market prices**, and **dialogue** with partners on a sustainable coffee price and how to create win-win partnerships for all actors, putting the **farmer at the forefront**.

We are **transparent** in our business activities and aim to ensure a profitable business for all. Joining **sector and innovation platforms and organizations** such as World Coffee Research, Global Coffee Platform and the Sustainable Coffee Challenge gives us a voice in the transition towards a sustainable coffee future, inspiring others to act.

In terms of **quality**, we work to obtain a **SCA certified quality laboratory** at SEABRIDGE in 2018, offering Q-grading seminars to our partners. Our QSHE standards will be upgraded according to the IFS standard, including food defense and food fraud, and the new ISO 9001.

With the EFICO Foundation we continue making a **difference** by supporting multi-stakeholder projects in coffee producing countries. For **2018 - 2020** our **focus areas** are knowledge transfer, sustainable income increase for farmers and adaptation and mitigation to climate change. Particular attention goes to **motivating young coffee farmers** to continue in the coffee sector by integrating knowledge and technology. Already 6 new projects are being confirmed for 2017 and beyond: in Burundi, Congo, Guatemala, Honduras and Colombia. In **2018**, we celebrate **15 years** of EFICO Foundation and **United Nations Global Compact** membership. Reflecting on the achievements of the past 15 years, we are excited to continue our dynamic sustainability journey.



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[www.youtube.com/eficogroup](https://www.youtube.com/eficogroup)





This EFICO report is also available on the United Nations Global Compact Website and on [www.efico.com/un-global-compact](http://www.efico.com/un-global-compact).

EFICO chose another UNGC and The Shift member as printing partner, climate neutral company Artoos. This brochure is printed climate neutrally.



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