

Communication on Progress 2017



A pair of hands is shown planting a small green seedling into dark, rich soil. An orange trowel is used to dig the hole. The background is a close-up of the soil and the hands, creating a sense of growth and care.

INDEX

PART I – ABOUT TRADECORP

- Letter of commitment from the CEO
- Description of the company
- Tradecorp Strategy
- Our catalogue of products

PART II – SOCIAL CORPORATE RESPONSIBILITY

- Scope of the report
- Our perception of corporate social responsibility
- Our groups of interest
- New code of conduct and whistle blowing channel
- Contract and brand management
- New donation policy
 - Good practices
 - Different & responsible day
- Analysis of the company's diversity indicators
- New development program "My Ghrow"
 - Ghrowing program
- New occupational risk analysis
 - Good practices
 - Environmental, Social and Governance Engagement
 - More good practices
 - Health & Safety
 - Tradecorp Fitness Challenge
- Internal audits to avoid discrimination
- Development and sale of products for Organic Agriculture
- Product classification based on hazardousness
- Review of safety data sheets
 - Good practices
 - Safety Newsletter
- New water treatment system
- Actions for energy optimisation and emission reductions
 - Good practices
 - Environmentally conscious projects
 - More good practices
 - Ener-culturalize yourself
 - JOIN IN
 - Reconcycle
- New packaging for solid products: appropriate waste management
 - Good practices
 - Container recycling
- Schedule adaptations for reconciling work life
 - Good practices
- Anti-corruption policy
 - Good practices
 - "Live Healthy" program

PART III – MEASUREMENTS, PRINCIPLES OF THE GLOBAL COMPACT AND GRI INDICATORS

Esteemed stakeholders,

Once again, we continue to strive to conduct business that is committed to the environment, respectful of human and labor rights, and with the highest standard of business integrity. The Communication on Progress is an important transparency tool for Tradecorp, which offers an opportunity to conduct an annual internal and external evaluation of our achievements. After six years as signatories of the **United Nations Global Compact**, Tradecorp continues to strongly support **its guiding principles**.

Tradecorp's performance during 2017 has been another excellent example of a successful combination of innovative strategies, social and environmental sustainability, and our commitment to our Corporate Social Responsibility. Thanks to a great team of professionals **in line with our values** and commitment to various policies in this field, we achieved all of our previous goals and, therefore, **are ready to take** on more ambitious challenges for 2018.

Over the past year, we improved many aspects of our company, especially in regards to Human Resources with our new conciliation programs, legal matters through specific clauses which define third party roles in our internal and external policies, such as our new donation policy, and facility upgrades. In addition to developing and improving gauge and alert systems for the industrial area, we have implemented a new water purification system, new packaging for solid products, and a new method to analyze occupational risks, which represent a high percentage of our report due to our activity.

To challenge ourselves, next year we would like to collaborate and encourage participation with other companies in the group to achieve the Sustainable Development Goals of the Sustainable Development Agenda 2030. The **Environmental, Social and Corporate Government has always been a very important issue for Tradecorp** as it endorses its Bridgepoint shareholder, resulting in growing demands for regulatory compliance and the need to **proactively and effectively** manage risks related to ESG problems.

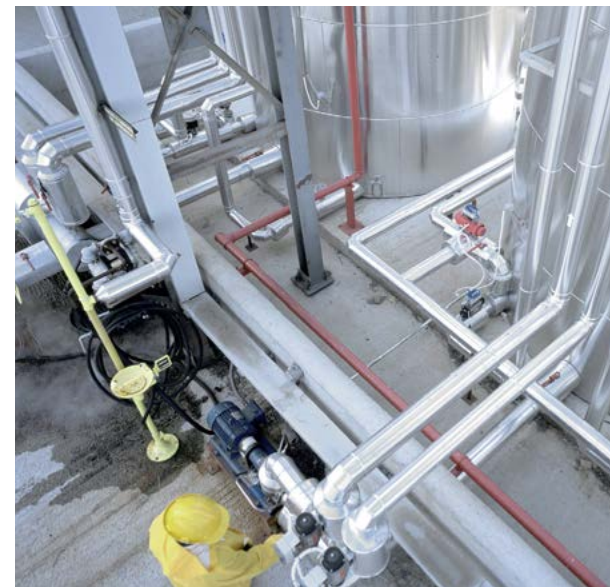
Sincerely,

Nicolas Lindemann
Executive Director



Tradecorp

Tradecorp is a Spanish company, founded in 1985. Since then, it has established its pivotal role in the agricultural sector, particularly in the field of crop nutrition working with micronutrients and specialty fertilizers.



Our history

2000-2016

In the year 2000, Tradecorp became a part of the Sapec group, a company established in 1926 in the chemical and mining sector. Since its foundation, the group has continued to expand its activities into various industrial and service sectors within the Iberian Peninsula.

Tradecorp's incorporation into the group gave it an even broader perspective, given the combination of the group's entrepreneurial spirit, our experience and know-how in the agricultural sector.

By the end of this stage, Tradecorp was integrated in Sapec Agro Business, the division in Sapec Group comprised of crop nutrition and crop protection. Four pillars constitute the basis of Sapec Agro Business' corporate strategy:

- International and highly qualified personnel
- Priority of R&D, innovation and registrations
- Distinct, high quality products and services
- International Expansion

Service and proximity to the market are key components of the company's strategy. The group is present worldwide through subsidiaries, offices, factories and, in particular, through its experienced personnel adapted to local markets.

2017 - ...

Bridgepoint, the international private equity investor, acquired Sapec Agro Business at the end of 2016, with a goal to accelerate the growth of the business through creating opportunities in new markets and launching new developments and agricultural solutions.

Today, Sapec Agrobusiness continues its work of boosting innovation and service in agriculture, both in crop nutrition and crop protection with the full support of Bridgepoint.

To comply with our mission and our vision, we have developed a work model which is based on 5 different pillars to help us become a standard of excellence regarding quality and professionalism within our sector, and to ensure we offer an exemplary service:

Our team

One of the main values and differentiating elements of Tradecorp is its team. Made up of more than 350 professionals from different countries and cultures, the technical and local teams in each area offer farmers and distributors a local, professional and customised service.

R&D Policy

The development of sustainable and effective products in order to increase yield and quality of harvests is one of Tradecorp's top priorities. Therefore, research and development of new products has always been one of Tradecorp's strengths.

The continuous work for quality & efficiency

We strive to offer the highest quality in our products and services. To do this, we have implemented a Quality & Environmental Management System, certified according to ISO 9001 and ISO 14001 by DNV.

Versatility & technology in our factories

In our line of continuous technological improvement, we implement technologies which are increasingly efficient and respectful towards the environment, and that have allowed us to increase our production capacity.

The focus on sustainability

We care about complying with human and labour rights, the conservation of the environment, and the sustainable use of natural resources.

For this reason, we respect and promote the principles of the United Nations Global Compact, we are certified by ISO 14001:2004, many of our main products have been approved for Organic Farming, we are members of Globalgap, and we comply with REACH.



OUR CATALOGUE OF PRODUCTS

Our catalogue consists of the highest quality products with formulas for all kinds of crops and adapted for local agricultural conditions. As a result of our commitment to sustainability, many of these products have been approved for Organic Agriculture. Our solutions are organized into the following ranges:

<div><div>chelates</div><div></div></div> <div><p>The most efficient solution to prevent and correct micronutrient deficiencies</p><p>Tradecorp's chelates guarantee proper micronutrient absorption and assimilation by crops, thus avoiding possible precipitation or forming insoluble products that could decrease their effectiveness:</p><ul style="list-style-type: none">- Element protection from interactions with other soil or water charges- Maximum level of chelation- Micronutrient richness guaranteed- Easily assimilated by the plant- Greater versatility in application and compatibility- Greater efficiency and maximum security- No phytotoxicity issues, burns, or damage- Optimal stability in a wide range of pH- Easy to use: soluble microgranules (WG)- Rapid and instantaneous solubility in any kind of water without lump or sediment formation- Possibility of developing and manufacturing custom made solutions</div> <div><p>Some of our brands:</p><p>ultraferro tradecorp range tradecorp AZ range</p></div>	<div><div>humic acids</div><div></div></div> <div><p>Integral improvement of soil fertility</p><p>This range is formulated with an optimum balance between humic and fulvic acids. It offers complete improvement of soil fertility:</p><ul style="list-style-type: none">- Positive effect on its physical characteristics (structure); chemical characteristics (greater availability of nutrients) and biological characteristics (increase in microbial life)- Improved root development- Greater nutrient availability- Increased nutrients' uptake- Maximum quality of raw material: American Leonardite, to always maintain the same guaranteed contents</div> <div><p>Some of our brands:</p><p>humistar humifirst humical turbo root turbo root WG</p></div>	<div><div>biostimulants</div><div></div></div> <div><p>Stimulating plant natural processes</p><p>The products in this range stimulate plant natural processes in order to improve nutrient absorption and effectiveness, increasing the plant's tolerance to abiotic stress.</p><p>Its specific mode of action promotes physiological processes in plants during critical periods of crop development, such as budding, rooting, flowering or maturing.</p><p>This range includes biostimulants derived from the Gentle Extraction of seaweeds and/or L-α free amino acids enriched with essential nutrients.</p></div> <div><p>Some of our brands:</p><p>delfan aton range ruter AA boramin Ca phylgreen range</p></div>	<div><div>foliar fertilizers</div><div></div></div> <div><p>Differentiated formulas for foliar application</p><p>These products include a range of differentiated formulas, highly concentrated in micro and macronutrients. They are developed to meet specific crop needs which influence quality and yield, such as protein content, sugar level, fruit size, photosynthetic activity, etc.</p><p>Benefits of foliar application:</p><ul style="list-style-type: none">- Foliar is sometimes an alternative but it is always an ideal complement- Optimizes the supply of each nutrient by correcting and preventing deficiencies- Ready to spray and user- Fast penetration into leaves- Efficient translocation of nutrients- Optimal use of nutrients thanks to small specific applications on the target organ</div> <div><p>Some of our brands:</p><p>final K-fainal K folur gama tradebor calitech magnitech twintech Zn+Mn phostrade range trafos range</p></div>	<div><div>NPK & starters</div><div></div></div> <div><p>State of the art NPK fertilizers</p><p>NPK A range of formulas adapted in accordance with the nutritional requirements of crops in different stages of development for any fertigation system or foliar application.</p><ul style="list-style-type: none">- Sources of high purity- Exclusive production processes- High solubility- Chloride and sodium free- Acidic pH, Low electrical conductivity (EC) and low salt index (IS)- Balanced concentration of macronutrients, enriched with micro nutrients chelated by EDTA<p>Starters</p><ul style="list-style-type: none">- High quality raw materials with the highest concentration of phosphorus and potassium 100% available for crops- Application at sowing or transplanting- Phosphorus, to boost root growth- Potassium: to increase resistance to water and cold stress and enhance plant strength</div> <div><p>Some of our brands:</p><p>nutricomplex range pumma range turbo seed Zn seed sprint</p></div>	<div><div>special correctors</div><div></div></div> <div><p>Innovative solutions to correct specific problems</p><p>Innovative and differentiated solutions for specific needs such as:</p><ul style="list-style-type: none">- Problems related to salinity and sodicity in soils- pH regulation for the correct conditioning of spray solutions and irrigation water</div> <div><p>Some of our brands:</p><p>saltrad lower 7 spray plus</p></div>
---	--	---	--	---	---

This report includes the main actions carried out during 2017, with a special emphasis on the actions from our central offices and factories. In the latter, given that our work centers around chemicals and product manufacturing, we have paid special attention to environmental issues.

The actions in the following section are identified with the principle and area of the **Global Compact** they represent. In this year's Progress Report, we have also included how our actions contribute to the **Sustainable Development Goals**, identifying the corresponding SDG for each action.



Human rights



Labor rights



The Environment



Anti-corruption



OUR PERCEPTION OF CORPORATE SOCIAL RESPONSIBILITY

Corporate Social Responsibility in Tradecorp can be seen in every aspect of our day to day company operations, and it is an essential part of the company's strategy. We comply with the laws of the countries where we operate as well as with international norms such as the Universal Declaration of Human Rights and the Human and Labour Rights established by the International Labour Organisation.

Furthermore, we analyse and carry out actions that allow us to improve the safety and quality of life within the company, as well as comply with our commitments to the communities where we operate and with society as a whole. The establishment of a Code of Conduct has likewise allowed us to organise and regulate our ethical principles, converting them into obligatory standards within the company.

OUR GROUPS OF INTEREST

In order to select Tradecorp's groups of interest, we have chosen groups in which the company's activity has the greatest repercussions. The following groups of interest have been defined:

- Suppliers and partners
- Employees
- Clients
- Society in general

DIFFUSION CODE OF CONDUCT AND CHANNEL OF COMPLAINTS
MANAGEMENT OF CONTRACTS AND BRANDS

APPLICABLE PRINCIPLES: ALL
SDG: 5, 8, 10

Diagnosis

Although Tradecorp has had a Code of Conduct since 2012, it was in 2016 that the updated version was finally launched and the Whistleblowing Channel was implemented, thus responding to a need to guarantee anonymity while attending to any incident.

Policy

The Code of Conduct is based mainly on the Universal Declaration of Human Rights, the Declaration of the International Labor Organization on Fundamental Principles and Rights at Work, the United Nations Global Compact, and on the mission and vision of the company itself.

Actions

The modification of the Code of Conduct has been communicated through the employee platform to all countries, for which each person has had to read and accept. When accessing the platform, by default, a notice informed them that they had to read and accept the new document, without which they could not operate in the system.

Monitoring

100% of our employees have confirmed that they have read and accepted the Code of Conduct, thus confirming the communication process, the proof of which we track and record in the system.

In 2017, the complaint channel did not detect or report any irregularity or breach of the Code of Conduct.

For 2018, information actions have been planned to ensure that its content has been understood.

APPLICABLE PRINCIPLES: 2
ODS: 8

Diagnosis

Tradecorp increasingly works with collaborators, external service companies, customers and suppliers, and in commitment to business ethics remains loyal to our main partners.

Contract management is the process of systematic and efficient management of the creation, execution and analysis of contracts in order to maximize financial and operational performance and minimize Tradecorp's risk by mitigating possible human rights violations, responsible purchases, etc. that go beyond our direct control.

Policy

This action is based on Tradecorp's labour policy, established in the Code of Conduct.

Actions

In 2017, a clause was added to the contracts that Tradecorp has with its suppliers and customers. Through this new clause, our clients and suppliers commit to respecting the internal and external policies of Tradecorp, including its commitment to the Global Compact.

Monitoring

In the annual audit carried out by the Legal Manager, 100% of the contracts signed during 2017 included this clause and it has been accepted in its entirety.

Total number of contracts:

- Distribution: 23
- Industrial: 5
- Registration: 5
- NDA: 16
- Research: 6
- Other: 9
- Total: 64**



APPLICABLE PRINCIPLES: 1, 2, 4, 5, 7 AND 8
SDG: 2, 3, 4, 15

Diagnosis

Tradecorp’s commitment to society is based on the development of a wide range of sponsorships, patronages and collaborations, which are channeled through agreements and allocation of resources, with relevant representative institutions of society.

Tradecorp will lend its support through donations and sponsorships to organizations that are not immersed in situations or activities that could compromise the reputation of the company.

Policy

The actions related to donations to NGOs and institutions are based on the values conveyed in our Code of Conduct.

Actions

Due to the volume of existing donations, a new donation policy has been created that will be included in the code of conduct. This new procedure includes:

- Overview
- Supervision responsibility
- Criterion for eligibility
- Grant programs
- Application procedure



Monitoring

Association	Description	Beneficiary countries	Amount
	Tradecorp joined in the efforts to collect aid and directly supported 7 people who were damaged by the earthquake on September 19	Mexico	MXP \$89.5K
UNHCR, United Nations High Commissioner for Refugees	Tradecorp Fitness Challenge. An internal sports competition with two goals: to motivate the team to exercise and maintain a healthy lifestyle and for each kilometer logged by the participants, Tradecorp commits to donate 1€ to the NGO or institution chosen by the members of the winning teams	7 distinct nationalities	2.916€
Red Cross	More than 50 people from the Spanish Tradecorp team participated in a CSR day with the Red Cross	Spain, Madrid	500€
Charity race	Tradecorp participated in the charity race “Porque Viven” in Arévalo	Spain	250€
UNICEF	Tradecorp renewed its agreement with UNICEF for the “Multiply for children” program	Africa	1.500€
Pyfano	Tradecorp collaborated with the charity food of Pyfano to fight against childhood cancer	Spain	250€
Operation Kilo	Tradecorp organized Operation Kilo once again and donate 1.380 kg of food to Cáritas in Spain	Spain	1.380Kg
Kanchay	Donation to Kanchay	Bolivia	4.000€

Good practices

Once again, part of the Madrid teams, laboratories and factories attended the **Different & Responsible Day**, which in 2017 was held at the Red Cross Training facilities in Madrid.

Throughout the day, attendees developed different activities related to the Red Cross mission in the world, such as the first aid workshop and the construction of a temporary emergency shelter. With these activities, the team was not only able to strengthen their ties and encourage teamwork, but also to better understand the Red Cross’s work in the world.

The day ended with the activity “On Wheels”, in which the different teams worked to assemble bicycles that, subsequently, were donated to the Red Cross to use in different projects.

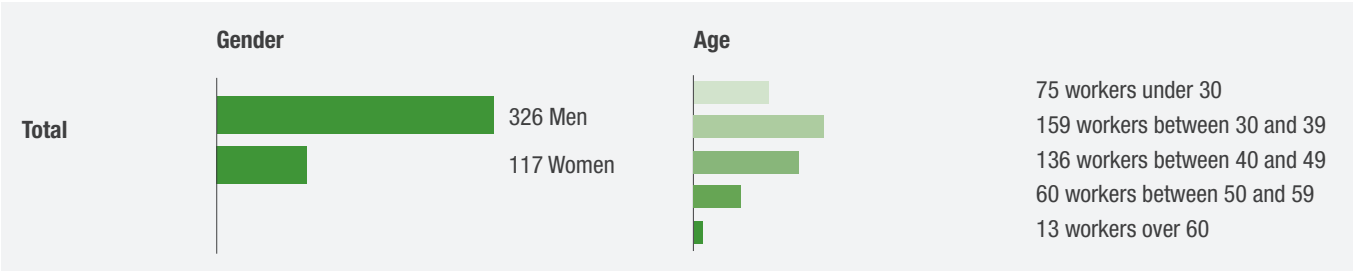
APPLICABLE PRINCIPLES: 6
SDG: 5, 8, 10

Diagnosis
Tradecorp promotes gender diversity, as well as the professional and personal development of all its employees, ensuring equal opportunities through its policies of action. The company does not accept any type of discrimination in the professional field due to age, race, color, sex, religion, political opinion, national ancestry, sexual orientation, social origin or disability.

Policy
This action is based on Principle 6 of the Global Compact and on the policy set forth in our Code of Conduct, which clearly states that “discrimination shall not be tolerated in any case, whether by race, sex, religion, national origin, age, sexual orientation, physical or mental disability, family situation, political opinion or any other question that may lead to discrimination”.

Actions
In our study of diversity indicators, two factors are studied: gender and age.

Monitoring
For this analysis we considered all staff in all Tradecorp offices around the world. The result of this analysis is that, in 2017, Tradecorp was composed of:



APAC	11
Brazil	41
ESA	50
Global corporative	44
Global manufacture	187
LATAM	12
MENA	19
Mexico	55
Italy & SEE	24



APPLICABLE PRINCIPLES: 6
SDG: 5, 8, 10

Diagnosis
Tradecorp believes that people are its main asset and the most important part in achieving company growth, promoting innovation and remaining a reference for our stakeholders; we build our company through people.

For this reason, all employees must actively participate in the training programs that the company offers, engaging in their own development and committing themselves to maintaining the knowledge and skills necessary to promote their professional progress and add value to customers, shareholders and society in general.

The persons who hold management or command positions must act as facilitators of the professional development of their collaborators

Policy
These actions are based on the Human Resources Management Program in the company’s Road Book.

Actions
MyGhrow proposes a long-term vision and Individual Development Plan through an interview with an expert and the direct manager to review goals. These evaluations and objectives result in an Individual Development Plan and additional suggestions for training and tracking courses.

MyGhrow supports growth and increases development opportunities.

Monitoring
The previous year’s program continues to be implemented into corporate competencies, as well as any other training necessary for the development of different activities.

In 2017, 32 courses were taught, with an average of 16 hours each. In total, 512 hours were allocated to training and 63% of the employees of the Madrid office took advantage of them.

GHROWING PROGRAM

Ghrowing provides the tools to assess both qualitative performance and quantitative objectives and allows for clear communication among staff about our goals as a company.

This web tool has been implemented throughout the organization and as the annual communication process between the director and the employee through which the employee’s performance is managed and defined to ensure that all workers are heard.

The online tool was launched in 2016 in order to improve and monitor progress. The goal in 2017 was to make this program accessible to all employees, regardless of their location. The tool was successfully incorporated, and all employees have participated in this process in 2017.

APPLICABLE PRINCIPLES: 4
SDG: 3, 8

Diagnosis

Executing all of our activities with a high regard for Health and Safety is our main objective. This policy establishes requirements in order to promote a consistent and positive preventive culture.

This risk is mainly related to industrial activities such as the storage and transportation of chemical products to which personnel, contractors, and the general public are exposed. Tradecorp believes that safety and health are key elements in the management of its operations.

Policy

This action is in line with our “Labor and Safety Conditions in the Workplace” in our Code of Conduct.

Actions

As of January of 2018, we will be changing the way we measure accidents in the organization. One change will be that the number of accidents, both minor (without loss) and serious (with loss), will be measured absolutely, without dividing it by the number of workers as was done up to now. In 2017, there were 11 minor accidents and 2 serious ones.

The other major change is that we will begin to use the **LFTIR indicator** (which measures accidents with loss for every million net hours worked) for each Factory. This standard offers us a very good measure of safety in our production centers and allows us to compare ourselves to similar companies around the world. During 2017 the LFTIR indicated a ratio of 19 (meaning 19 accidents with loss per million net hours worked) in Albacete and 0 in Sanchidrian.

Monitoring

Every year our production units are inspected in order to remain certified by the **ISO9001 and ISO14001** standards through internal and external audits covering 100% of the employees of the Albacete and Sanchidrian plants.

Evolution of accidents compared to previous years:

	2011	2012	2013	2014	2015	2016	2017
Minor accidents (%)	16.3	5.8	8.94	4.8	7.7	13.3	7.5
Serious accidents (%)	2.9	0	2.44	0	1.4	0	1.4



Good practices

Every month, in the factories, a series of indicators related to **Environmental, Social and Governance Engagement** are analyzed, such as:

- Environmental Protection: Liquid and Metal waste
- Emissions
- N° of incidents
- H&S training
- Total energy and water consumption
- Enforcement notices

More good practices

We continued to implement the **Health & Safety** training program for a total of 1.320 hours in Albacete and 468 hours in Sanchidrian in the following content:

- Risk training by position, taught by a third party prevention service. In this case, first an internal training is given and when 3 people are grouped, the training is repeated with the prevention service.
- Start and stop training and fire drills for the drying tower with the external prevention service.
- Training on emergency action, taught internally, reviewing the emergency plan teams, the locations of general water, gas and electricity keys, accompanied by images.
- Workshops given internally, considering security procedures and signals. In this case, several work shops were carried out to review how to start and stop the drying tower, correctly use a steam boiler, adjust volumes in reactors, and review pH measurements.

APPLICABLE PRINCIPLES: 6
SDG: 5

Diagnosis

The selection and promotion of employees is based on their competency and performance as well as merit and capacity as defined in the requirements of the job and the principle of diversity. Tradecorp encourages internal promotion and mobility as a way to retain talent. We seek the stability of the employees, their development, and their motivation.

Policy

This policy is developed in line with the principles of eliminating discrimination with respect to employment and occupation information included in the Code of Conduct.

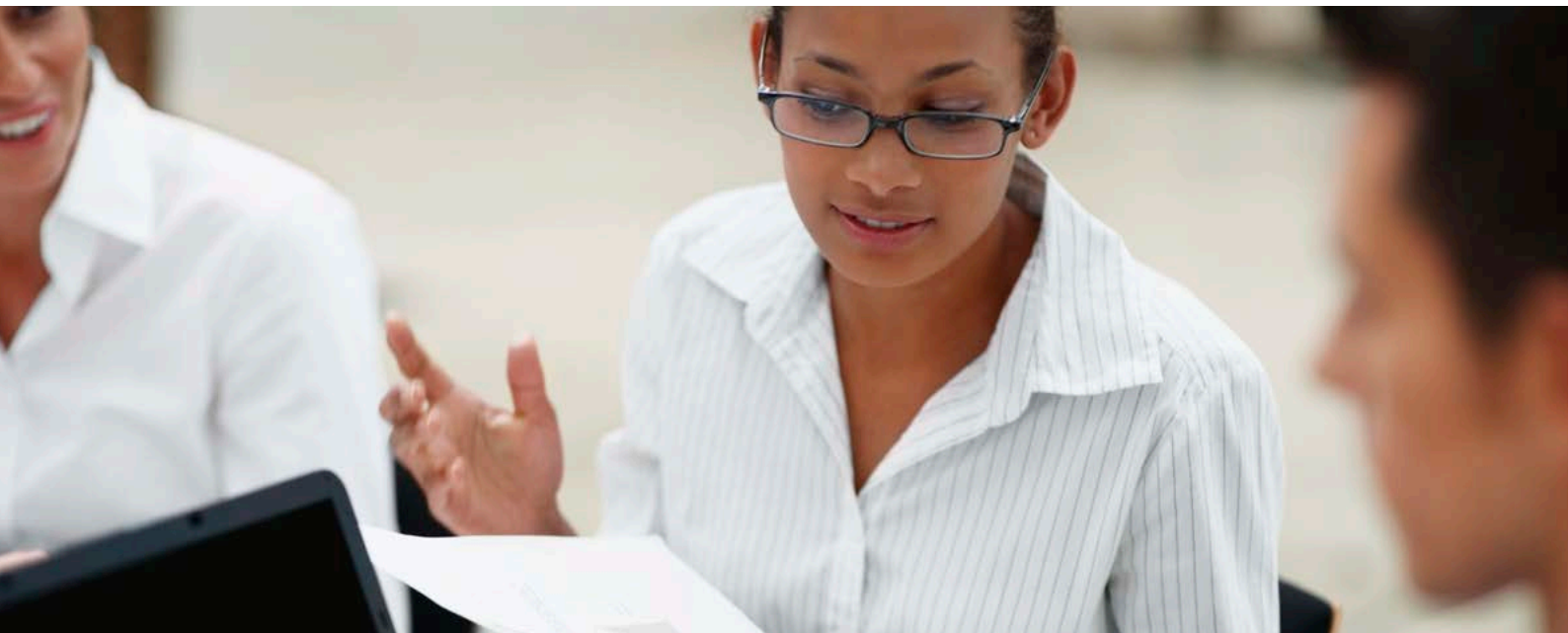


Actions

The Human Resources department conducts periodic audits of the hiring, training and promotion processes, to ensure that there are no discriminatory actions, whether by race, sex, religion, nationality, age, sexual orientation, physical or mental disability, family situation, political beliefs or any other factor.

Monitoring

Although Tradecorp's policies do not allow for discrimination, Tradecorp has different mechanisms in place to identify and manage these violations. On one hand, the internal audit that includes aspects of discrimination will be carried out with an annual frequency and, on the other hand, Tradecorp has a Whistle Blowing channel, where all the members of the team can report any violation of the Code of Conduct or law, including violations related to discrimination issues. In 2017, no discriminatory actions were detected in Tradecorp through these audits, nor were there related complaints in the Whistle Blowing channel.



In addition to providing a safe and healthy work environment, Tradecorp seeks to take a step further and encourage activities that promote a better quality of life, favoring a familial environment, reducing stress and promoting a healthy lifestyle.

To this end, Tradecorp holds an annual **Tradecorp Fitness Challenge**. This program, in addition to being a sports challenge, includes a wellness program, which offers tips for acquiring healthy habits such as:

- Postural higiene
- De-stress
- Meditation
- Rest & sleep
- Nutrition
- Positivity

Tradecorp considers monitoring these habits as essential in keeping this activity on track and making it meaningful. Thus, a website has been created, which allows participants to record their activities and results.

In 2017, 94 participants from 14 different nationalities enrolled in the program, representing a 32% increase in the number of participants compared to 2016. In total, the Tradecorp employees walked, ran, and swam a total of 6,526 km.



APPLICABLE PRINCIPLES: 7, 8, 9
SDG: 9, 12

Diagnosis

Tradecorp is a company that is committed to the conservation of the environment and the sustainable use of natural resources. Therefore, we work on products that allow us to achieve the greatest potential in quality and crop yield whilst maintaining sustainability as a priority, allowing us to develop products that respect the environment.

Policy

This initiative corresponds with the guidelines established in our Code of Conduct and is consistent with the principles of the Global Compact connected with environmental protection.

Actions

In 2006, Tradecorp began to work to achieve the approval of products suitable for organic agriculture by recognised entities. This recognition would provide farmers an additional guarantee that the products they use comply with the requirements for usage in Organic Agriculture.

In 2017, Ecocert Ibérica, an ecological certification organization that conducts inspections in more than 80 countries, making it one of the largest organic certification organizations in the world, certified many of our main products for Organic Agriculture. Ecocert Ibérica carried out a technical verification of our products, a complete audit on our production plants and a comprehensive on-site analysis of our production processes.

We also have organic products registered in accordance with local legislation in Italy and Korea, and have obtained approval for Organic Agriculture products issued by other entities, such as OMRI (Organic Materials Review Institute), BFA (Biological Farmers of Australia) and IOFGA (Irish Organic Farmers & Growers Association).

Monitoring

In 2017 we began work to obtain approval for the use of 5 of our products in Organic Farming according to Japanese standards.

In 2017, 143 brands were approved for Organic Farming according to European standards (EC Regulations No. 834/2007 and 889/2008), 36 brands comply with the NOP (National Organic Program) standards, and 5 brands comply with Japanese standards.



APPLICABLE PRINCIPLES: 1, 8
SDG: 3, 12

Diagnosis

Poison centers play an important role in the safe use of chemical products and create preventive and curative measures in case of poisoning incidents. They provide medical advice to general consumers and doctors about health emergencies arising from exposure to hazardous chemicals or other toxic agents.

As part of our legal obligations within Europe, we must establish notification processes for dangerous or classified products in accordance with EU Regulation CLP (Classification, Labeling and Packaging), EC No 1272/2008, for the different European Poison Centers. Although the applicable regulation and the ECHA Chemical Agency is for the entire European Union, the notification process is not yet standardized for all EU countries and, therefore, it is necessary to proceed with these notifications in different countries even though there can sometimes be drastic procedural differences between them in terms of times, requirements, and costs.

Policy

The Tradecorp Code of Conduct establishes our commitment to comply with all regulations and laws governing chemical products that apply in the different countries. In this same document, Tradecorp reiterates its commitment to work with clients, suppliers and colleagues to foster safe and efficient use of its products. Likewise, we undertake the responsibility of providing effective and transparent notifications of any possible risks associated with the use of our products.

Acciones

Tradecorp has carried out notifications for 112 products in almost 20 European countries, 14 of them were carried out this year and more than 40 more have been scheduled for next year.

Monitoring

We monitor through Chemtrec, a third party that provides an emergency phone number to use in the event of an accident when administering chemical products. We use these services with a broader range, as they offer a worldwide service and offer assistance in many different languages.

During 2017, we added 14 new products to the previous product list. Today, we have 98 products registered with the Chemtrec service. Next year these figures will increase.



APPLICABLE PRINCIPLES: 1, 8
SDG: 3, 12

Diagnosis
Safety data sheets allow our chemical compound customers to take the necessary safety measures related to health and human protection in the workplace, and environmental protection.

The safety data sheets contain information on physical, chemical, toxicological and ecological properties, as well as effects on health, first aid measures, reactivity, storage, disposal, protective equipment, and measurements in case of accidental escape.

Policy
This action is based on the guidelines laid out in the company's Code of Conduct, which establishes an undertaking to work towards safe and efficient use of products, and to provide effective and transparent notifications of any possible risks associated with their usage.

Actions
During 2017 we conducted an intensive review of SDS and related documents from our suppliers, (around 400 overall documents were reviewed). This work is part of the process of homologating raw materials. 14 raw materials were approved throughout this past year.

Monitoring
To communicate with our clients, we use QUICK-SDS, which is a "Virtual Platform" that consists of a systematic distribution of Safety Data Sheets and Product Data Sheets for our customers and partners. This way, all interested parties can quickly download the relevant documents for their business.

The use of QUICK-SDS will be extended in the future, and the number of documents will soon increase due to the wide acceptance of this friendly tool.



Good practices
To improve the knowledge about the safety of our products within the company, we have a new communication tool: the SAFETY NEWSLETTER which provides relevant information in an easy and friendly manner.

These bulletins include updated information on the toxicological and environmental properties of our products.



APPLICABLE PRINCIPLES: 7, 9
SDG: 6, 9, 13

Diagnosis
The purification of wastewater is a necessary and legally required reality, which directly affects the quality of river water, by preventing environmental and landslide deterioration. Due to our activity and commitment to the environment, the highest water consumption occurs in the factories, where we work to optimize the use of this natural resource and ensure that the water discharges that occur after the processes do not harm the environment.

Policy
This action is performed in accordance with our Code of Conduct, our Environmental Management System, certified under ISO 14001:2004, and the principles related to environmental protection in the Global Compact.

Actions
In 2017, our Albacete Factory continued to consolidate the results obtained after the installation of the new treatment system, which became operational in 2014, improving its maintenance plan to ensure its operation over time. Thanks to this water treatment plant, we can guarantee that the water is completely purified and clean, and free of manufacturing residues. In addition, the concentrate resulting from the purification process is used as fertilizer, taking advantage of its agronomic value and reducing the amount of waste generated.

Also during 2017, the reuse of neutralized water in the urea process without biuret continued. While in 2015, 15% of the water produced in this process was recovered, this year 30% has been reused in the manufacturing processes of other products, such as acid urea and humic acids, among others. In addition, new water measurement systems have been installed in the Sanchidrian Factory to measure total consumption.

Monitoring
The water consumption in 2017 remains stable in respect to the previous year, which means a consolidation of the figures reached during 2016.

A new indicator has been defined to reflect water use, that is, the % of the consumption of each factory that is placed on the market as part of our formulations. At the moment, we have the Albacete data:

2013	2014	2015	2016	2017
29.0	35.2	49.2	50.3	49.1

In Sanchidrian the means are now available and will begin to be measured starting in 2018.



APPLICABLE PRINCIPLES: 7
SDG: 7, 9, 13

Diagnosis
Commitment to the protection of the environment is a priority in Tradecorp. Thus, each year, Tradecorp performs periodic internal studies and audits connected with energy optimisation and emission reduction. The conclusions drawn from these studies allow us to implement constant improvements which help to protect the environment.

Policy
The actions described in this section are in line with our **ISO 14001:2004** certification and the environmental principles set out in our Code of Conduct.

Actions
Through annual environmental controls in the factories of Sanchidrián and Albacete, we measure the emission of gases from all emission sources (boilers, atomization towers and synthesis plant), in order to ensure that our emissions are below the limits of the **Integrated Environmental Authorization**, the resolution that regulates the industrial installations in Spain for the protection of the environment and the health of the people.

Because of this, in 2017, an important investment was made in the **Sanchidrian Synthesis Plant**, which allowed its production to increase by 30%, lowering its energy consumption proportion for each kg produced. In this manner, the synthesis plant consumed 20% less electricity for each kg produced

Monitoring
The analysis of annual measurements at the Sanchidrian Plant showed the need to optimize the Particle Filter of its Drying Tower which still complied with current regulations. Because of this, during 2017 engineering for the installation of a new Particle filter began, which will be installed throughout 2018. This new filter will be accompanied by a continuous particle meter and measurement system.

More good practices
Improvements have been made to the facilities in the office and in the factories. In our commitment to the environment, Tradecorp, on equal terms, selected suppliers that work with materials and techniques that respect the environment, such as the paint supplier and clean lighting.

ENER-CULTURALIZE YOURSELF
Energy saving program and CO₂ emission reductions in Mexico. With the office change in Mexico, we improved the lighting of all areas, reduced artificial lighting and optimized the use of natural light. This resulted in a 50.57% reduction in the consumption of Kwh in 9 months. We also make green purchases, with less packaging, longer shelf life and recycled materials. 100% of the products that we acquire for our events and celebrations are made of recyclable and biodegradable material.

JOIN IN Campaign
A Tradecorp Volunteer Program Derived from the CSR actions that the organization has, the social responsibility committee is formed to implement and expand the different programs both inside and outside the organization. This year, 10 talents from the organization participated, which altruistically helped generate proposals in favor of both the community and the environment.

RECONCYCLE
Program in LATAM to reduce, reuse, recycle and raise awareness about our impact on the ecosystem. We trained 1490 users in the triple washing technique, while 62% of our engineers shared the technique of triple washing with their customers. We managed to maintain the consumption of white pages at 90 packages, the same as in 2016.

In 2017, we managed to recycle 780 kg of paper.



APPLICABLE PRINCIPLES: 7
SDG: 12, 14, 15

Diagnosis
Tradecorp is a company committed to the environment and the sustainable use of natural resources. To facilitate recycling, the boxes containing our solid products, as well as our shipment boxes, are 100% recyclable, as indicated on our packaging. We also use recycled cardboard for our packaging, among many other eco-friendly actions for the protection of the environment.

Tradecorp is present in more than 60 countries around the world with very different characteristics and needs in regards to packaging. To avoid generating a high volume of waste, we have made a significant investment to incorporate a new packaging system.

Policy
The control and management of waste is developed in line with our **ISO 14001:2004** certification and is in accordance with our Code of Conduct.



More good practices
Container Recycling: To facilitate recycling, the boxes containing our solid products, and also our shipment boxes, are 100% recyclable, as indicated on our packaging. They also show the percentage of recycled fibres used to produce the box. Tradecorp continued collaborating with recycling programs in various European countries, including Germany (Pamira), France (Adivalor), Belgium (Agrirecover), and Romania (Scapa).

The labelling of our products in these countries includes the logo of the recycling program so as to facilitate package recycling by end users.

In Mexico, Tradecorp renewed its affiliation to **Campo Limpio association** and committed to transporting 100% of Tradecorp's empty containers for their proper management.

Actions
In 2017, a project was launched to receive raw materials in larger containers, reducing the amount of waste managed.

This new packaging format is configured as the minimum unit of sale, which allows us to optimize the use of natural resources, by reducing the amount of cardboard we use for our product presentation. This also allows us to improve palletizing, optimize transportation and, consequently, the energy consumptions needed to transport our products.

Monitoring
Regarding waste management figures, the following were processed in 2016:

- 64.111 kg of hazardous waste
- 182.980 kg of non-hazardous waste

Thanks to the corrective action carried out in 2017, Tradecorp was able to reduce its non-hazardous waste by more than 10% compared to 2016, and its hazardous waste by more than 40%.

This initiative has been a resounding success.

APPLICABLE PRINCIPLES: 2, 4,6
SDG: 3, 5, 8,

Diagnosis
Tradecorp is currently working to reconcile many aspects of the work life such as personal time, gender equality, leadership, and more. This is done in an effort to achieve equality between men and women, and a non-discriminant, clear commitment by management.

Policy
This action is in line with section 8 of article 34 of the Workers' Statute.

Actions
In 2017, a flexible working day was established whereby Tradecorp employees have the right to adapt the duration and distribution of the working day to enforce their right to conciliate personal, family, and work life. To this end, the use of continuous working hours, flexible hours or other ways of organizing working time and breaks will be promoted.

Monitoring
Through an access control system, presence, door systems and closure, all Tradecorp employees can access the offices regardless of their schedule, guaranteeing their access even after business hours.



APPLICABLE PRINCIPLES: 10
SDG: 8

Diagnosis
Tradecorp has a zero tolerance approach to bribery in any way; it is committed to being a business without bribes and eradicating any practice or behavior in this regard. This policy of zero tolerance extends to employees, contractors, third parties, new acquisition and joint ventures, through which or with whom we do business.

We operate with a broad definition of corruption that includes fraud and financial misrepresentation, conflicts of interest, bribery, antitrust activity, misuse of information and misrepresentation of the company or its assets.

Policy
This action was carried out in line with our commitment to the Global Compact and our Code of Conduct.

Actions
As we do every year, we have conducted a survey among all department manager and commercial areas as well as Executive Director as an internal audit related to:

- Money contribution to political parties, politicians or related institutions
- Legal actions resulting from behavior in violation of competition laws and/or monopolistic practices
- Fines or non-monetary penalty imposed as a result of a breach of laws and regulations

Monitoring
The internal audit was conducted by all of the managers in the company. Each of them guarantee respect for the anti-corruption policy.



More good practices
LIVE HEALTHY
“Live healthy” invited all of our employees to participate in the prevenimss program during our annual training. This program consisted of a review of the team’s health, including vaccines, weight and triglyceride checks, as well as general sexual and oral health training. We had a 7% participation rate.

We also had a visit from a nutritionist in our facilities, offering nutritional advice at an affordable price throughout the work day. For this we had a 16% participation rate.

GLOBAL COMPACT PRINCIPLES RELATED TO GLOBAL REPORTING INITIATIVE INDICATORS, TRADECORP INDICATORS AND MEASUREMENT OF OUTCOMES

GLOBAL REPORTING INITIATIVE INDICATOR	GC PRINC.	TRADECORP INTERNAL INDICATOR	TRADECORP MEASUREMENT	
			2016	2017
LA7 Rates of injury, occupational diseases, lost days, and absenteeism, and total number of work-related fatalities, by region and by gender	1	Rate of minor accidents in the factories (no. of accidents /100 employees/year)	13,3%	7,5%
		Rate of major accidents in the factories (no. of accidents /100 employees/year)	0%	1,4%
LA13 Composition of governance bodies and breakdown of employees per employee category according to gender, age group, minority group membership, and other indicators of diversity	1.6	% of men in the company (total of employees in the company)	75.4%	73.6%
		% of women in the company (total of employees in the company)	24.6%	26.4%
		% of employees under 30 (total of employees in the company)	20.4%	16.9%
		% of employees between 30 and 50 (total of employees in the company)	35,6% between 30-39 28,7% between 40-49	35,9% between 30-39 30,7% between 40-49
		% of employees over 50 (total of employees in the company)	12,9% between 50-59 2,4% over 60	13,5% between 50-59 2,4% over 60
EN6 Initiatives to provide energy-efficient or renewable energy based products and services, and reductions in energy requirements as a result of these initiatives	8. 9	Electric energy kg/kwh y L /kwh	S*: 3,53 kg/kwh A*: 14,37 L-kg/kwh	S*: 4,11 kg/kwh A*: 14,37 L-kg/kwh
		Natural gas kg/kwh y L /kwh	S*: 0.29 kg/kwh A*: 0.24 kg/kwh	S*: 0.47 kg/kwh A*: 0.33 kg/kwh
EN10 Percentage and total volume of water recycled and reused	8. 9	% of water that is reused	Sanchidrián: 100% Albacete: 30%	Sanchidrián: 100% Albacete: 50,0%
		% of water that is recycled	Albacete: 100%	Albacete: 100%
EN13 Protected or restored habitats	8	No. of reforested trees	100	0
		No. of people involved in the restoration or protection of habitats	160	0
EN16 Total direct and indirect greenhouse gas emissions by weight	8	CO ₂ emissions in kg	S*: 4.196.671,7 A*: 561.428	S*: 4.259.135,3 A*: 1.545.935
EN18 Initiatives to reduce greenhouse gas emissions and reductions achieved	8, 9	No. of initiatives to reduce greenhouse gas emissions	4	2
EN23 Total number and volume of significant spills	8	Total number of significant spills	0	0
EN26 Initiatives to mitigate environmental impacts of products and services, and extent of impact mitigation	7, 8, 9	Number of Tradecorp brands that are approved for Organic Agriculture under NOP standards	34	36
		Number of Tradecorp brands that are approved for Organic Agriculture under European standards	133	143
		% of total sales that are sales of brands approved for Organic Agriculture	52.09%	0

S*: Factory in Sanchidrián, Ávila (Spain)
A*: Fscotry in Albacete (Spain)
1 - Measurements in 2015 in this report may vary with respect to the figures published in Communication on Progress 2015 due to different calculation methods.

GLOBAL REPORTING INITIATIVE INDICATOR	GC PRINC.	TRADECORP INTERNAL INDICATOR	TRADECORP MEASUREMENT	
			2016	2017
EN28 Monetary value of significant fines and total number of non-monetary sanctions for non compliance with environmental laws and regulations	8	Monetary value of significant fines for non-compliance with environmental laws and regulations	0	0
		Non-monetary sanctions for non-compliance with environmental laws and regulations	0	0
EN30 Total environmental protection expenditures and investments by type	7.8	€ invested in habitats protection	2.537€	1.800€
		€ invested in the correct management of hazardous waste	105.000€	110.000€
		€ invested in the correct management of non hazardous waste	21.500€	20.000€
		€ invested in the optimization of natural resources	12.000€	10.000€
		€ invested in control of spills	10.000€	20.000€
		€ invested in control and decrease of emissions	25.500€	35.000€
		€ invested in controlling noise pollution	1.500€	1.000€
S06 Total value of financial and in-kind contributions to political parties, politicians, and related institutions by country	10	Total value of financial and in-kind contributions to political parties, politicians, and related institutions by country	0	0
S07 Total number of legal actions for anticompetitive behavior, anti-trust, and monopoly practices and their outcomes	10	Total number of legal actions for anticompetitive behavior, anti-trust, and monopoly practices and their outcomes	0	0
S07 Monetary value of significant fines and total number of non-monetary sanctions for non-compliance with laws and regulations	10	Monetary value of significant fines for non-compliance with laws and regulations	0	0
		Total number of non-monetary sanctions for non-compliance with laws and regulations	0	0

S*: Factory in Sanchidrián, Ávila (Spain)
A*: Fscotry in Albacete (Spain)



This is our **Communication on Progress** in implementing the principles of the **United Nations Global Compact** and supporting broader UN goals.

We welcome feedback on its contents.



I-09-04-18-V1

TRADE CORPORATION INTERNATIONAL S.A.U.
Alcalá, 498. 2nd Floor
28027 Madrid (Spain)
Tel.: +34 913273200 Fax: +34 913047172
www.tradecorp.com.es

