ALEXBANK'S UN GLOBAL

COMPACT - 2015



COMMUNICATION ON PROGRESS REPORT

This report covers the period from January 2015 until December 2015



A WORLD OF REAL POSSIBILITIES



WWW.alexbank.com
BANK OF INTESA SANPAOLO GROUP
INTESA MO SANPAOLO



Established in 1957 and a proud member of the Intesa Sanpaolo Group since 2007 (80% of its shares), today ALEXBANK is one of Egypt's leading private sector banks. The IFC subsequently became a shareholder, acquiring 9.75% of the bank from Intesa Sanpaolo Group. ALEXBANK has since launched an ambitious development strategy to move in line with Intesa Sanpaolo innovative systems and platforms of products services.

As No.1 in retail assets private sector market share, ALEXBANK also owns one of the largest private sector branch networks in the country, with a total of 170 branches located in every major Egyptian governorate and more than 5,000 employees. ALEXBANK is proud to serve over 1.5 million customers, playing a vital role in Egypt's economic present and future.

Strategic Milestones of ALEXBANK



Established as Joint stock Company as a Commercial Bank fully owned by the Egyptian state

Sanpaolo IMI (Intesa Sanpaolo) acquired %80 of the Bank's share after a privatization process.

IFC purchased from Intesa Sanpaolo (ISP)%9.75 of the Bank's Share In December 2009 delisted from the Egyptian Stock Exchange.

For more information

Please visit www.ALEXBANK.com or follow us on



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/ company/bank-of-Alexandria



ALEXBANK'S OVERALL

COMMITMENT

ALEXBANK's commitment is implemented through various policies, values and standards:

Labor



We maintain the fair labor values, including working hours, conditions, wages that are in compliance with the Egyptian Labour law. We condemn the use of forced labor and abusive child labor as defined by the Egyptian Labor law and Rights at Work. We respect our employees' right to freedom of association. ALEXBANK has a staff union that is effectively elected by the employees of the bank giving them the freedom to express their ideas. ALEXBANK staff are 100 % unionized.

Health and Safety



At ALEXBANK, we aim to provide a safe and healthy working environment in or operations and premises.

Wages and Benefits



We compensate our employees in a manner that supports their ability to meet their basic needs fairly and equally. We also offer our employees the opportunity to improve their skills and capabilities. Alex bank employees are paid a salary on a monthly basis in addition to allowances and Over time. ALEXBANK employees obtain an annual collection profit share . Other variable pay include commercial incentive and/or discretional bonus. Merit pay is extended upon performance.

Diversity and Equal Opportunities



We value diversity and provide equal opportunities for our people In ALEXBANK, we abide by the labor law and implement the disability quota required by the law. We do not discriminate in employment, contracting, wages, promotion, working conditions or in any other opportunity based on race, color, gender, gender identity, gender expression, genetic information, age, religion, ethnicity, sexual orientation, marital status or disability.

Privacy



We respect individual privacy . We protect personal information that we collect, use and disclose in connection with our business.

Compliance



We observe and strive for even more, demanding standards consistent with human rights policies to the extent so that we do not violate local laws and regulations

Community



ALEXBANK supports a vast array of stakeholders from customers, employees, shareholders, suppliers, investors, the environment and the community at large to assure a long-term and sustainable approach. ALEXBANK must therefore create value and maximize its global impact not only in terms of business success but also participating in the enhancement of the local communities and Country.

Environment



At ALEXBANK, one of the pillars of the CSR strategy is the environment - whether it's for the community or our employees. We work both internally and externally, such as trying to become an environmentally sustainable and paperless bank, and also financing environmental projects in our community.

Customers



We consider the economic, social, geographic and cultural diversity of our customers as we develop and market our products.

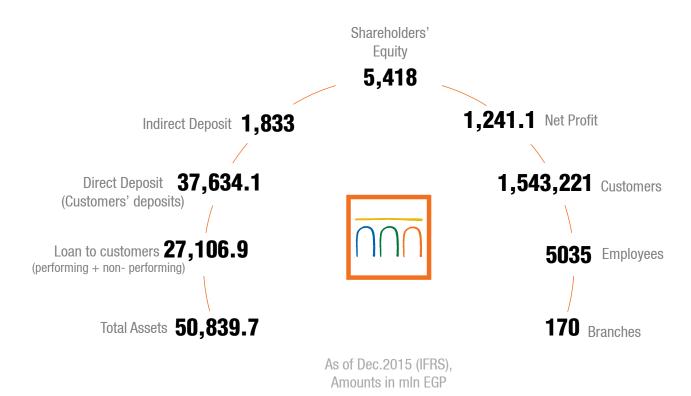
Business Partners



We expect appropriate standards of conduct and respect for human rights, consistent with our own, from our suppliers, contractors and partners.



THE BANK AT A GLANCE: FINANCIAL HIGHLIGHTS



LETTER FROM

THE CEO

Dear Valued Stakeholders,

In spite of the local and global challenges, 2015 was one of our most successful years for our Bank. In 2015, we grew in results and in drive, empowering more our staff to let everyone make the difference reaching out all our stakeholders and laying the essential groundwork for an even more successful future.

In 2015, we managed to increase our portfolio of activities and to develop new initiatives for our employees to help increase their engagement. We at ALEXBANK take great pride in our achievements, as we are deeply convinced that our success is strictly linked to the real support and value we are able to deliver to our customers and the territories where we operate in. Our aim is to maintain a competitive position by actively listen the demand stemming from the markets and the segments we serve, returning valuable services built through the vast experience of our Bank and the Group we belong to. Our success is the product of the passion and dedication of all our employees united by the common values set by our code of Ethic, who are deeply committed to well support our business activities, totally related to a wide concept of CSR which more and more is rooted in our culture and driving all our actions. Their enthusiasm in endorsing our goals and objectives, helps achieving a tremendous impact on people and communities we serve in.

I am proud that this is ALEXBANK's second Communication on Progress to the United Nations Global Compact (UNGC). ALEXBANK has been a signatory to the 10 principles of the UNGC since 2014 where our business and non-business acts are outlined with these 10 principles in the areas of Human Rights, Labor, and Environment and Anti-Corruption to help us achieving greater sustainability. The 10 principles are deeply anchored in our core values and our Code of Business Ethics.

With all this, we hereby reconfirm our commitment to the Ten Principles of the United Nations Global Compact and we also commit to share all the available information with our stakeholders using all our primary channels of communication.

Thank you



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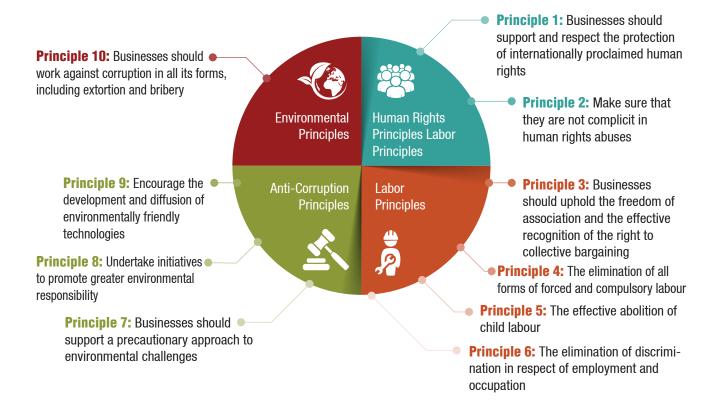
CEO and Managing Director of ALEXBANK



ALEXBANK IMPLEMENTING THE TEN

GLOBAL COMPACT PRINCIPLES

Being part of Intesa Sanpaolo Group, ALEXBANK conducts business in accordance with the laws and regulations and follows international guidelines and recognized principles for corporate responsibility, including standards for human rights, labor rights, the environment and anti-corruption. ALEXBANK's culture and values are aligned with the UNGC Ten Principles and are at the heart of how we conduct business. We have integrated these Ten Principles into existing policies to be implemented in our daily activities. The ten principles can be clearly seen in our Code of Ethics, our business strategy and policies. The following report provides an overview of how the Ten Principles have been implemented across business and service lines:



HUMAN RIGHTS

PRINCIPLES

ALEXBANK recognizes that human rights are an integral part of the business. We respect and support the Universal Declaration of Human Rights and the Guiding Principles on Business. The Bank is committed to conducting its business in a manner that respects the rights and dignity of all its stakeholders (customers, employees, suppliers, shareholders). We focus on Human Rights Principles adherence for our staff and our community.

Our Staff

Policies and guiding principles

ALEXBANK HR policies which are composed of a number of policies that outline the Group's aims in areas such as diversity, working environment, stress, health and employee training and environmental sustainability.



The Code of Conduct which contains rules and policy statements that help employees in their daily decision making regarding issues such as gifts, conflicts of interest, internal and confidential information, anti-corruption and bribery.



The Code of Ethics which contains principles that govern the relationship of the bank with others such as suppliers, stakeholders, employees ,...etc.



The Whistle Blowing Policy which encourages all employees to speak out if they have legitimate concerns about malpractice or wrongdoing within an organization.



Recruitment and Internship

ALEXBANK is deeply rooted among the local and regional talent community. Our strategy is to foster talent even before gradation through various undergrad internship programs in different functions inside the bank. More than 1000 undergrads from different Egyptian Universities across Egyptian Governorates spend 1 month each in the summer in our professional environment gaining on the job exposure. We also provide our interns with their first insight on how to build a professional profile (CV) and how to use LinkedIn as a professional networking platform, helping them understand their professional passion.

ALEXBANK also extends selective Graduate Internship Opportunities (in 2015, 20 graduates spent each an average of 6-9 months) in a professional experience to edify their knowledge and enhance their CV.

For recruitment, ALEXBANK adopts a transparent system, announcing openly external vacancies through its official employer branding social platform (Linked In) where applicants and references are handled. Internal vacancies both locally and in the Group are transparently announced and applicants are screened within rules and guidelines.

Career and Performance Management

ALEXBANK employees are supported through dedicated HR Account Managers that support their needs in terms of Performance Management and Career Development. Staff are helped to identify their professional passion and growth accordingly through interaction with the People Management and Development Function, which also supports the learning and training, 2015 Professional Development highlights were:

Professional Development

Managerial Programs

2015 witnessed various courses to develop leadership, helping the Head Office managers and Branch managers members of a team to be more efficient in their performances, and to understand the motivational incentives necessaries to the development of the team members and their cooperation, and participation for common objectives. This was done through interactive activities and role plays

Communication and Business Acumen for professionals

Professionals across the bank received soft skills training to gain the benefit of understanding where our time is spent and wasted, how to manage competing priorities, overcome procrastination, and increase focus, apply tools to plan, organize, and relieve stress, leverage our time through multitasking, delegation, and decision-making Handle corporate communications and meetings with greater ease.

Staff were trained to develop and utilize measures to assess goal attainment and outcome achievement, managing work flow, ownership & accountability, enhancing self-confidence, strengthening skills, developing communication and Leadership skills as well as reducing stress.

Developing the Commercial workforce

The bank staff in revenue generating roles are treated annually to a refreshment of their selling, cross selling, upselling,.. etc as well as other commercial aptitude required to enhance their performance. This is in addition to constant Quality awareness sessions on Bank products and proposition to increase competitiveness.

Control is the key

ALEXBANK staff is kept a breadth the local and international regulatory requirements and mandates through e-learning and one to one and classroom sessions. This is to safeguard the Bank and staff performance through full knowledge, understanding and adherence to the governance and control framework.

Specialized Diplomas and Educational Assistance Programs

ALEXBANK is keen to keep sharp and up to date its workforce technical competences within the latest certifications and diplomas in the field. This includes CMA, CFA, Certified Credit Course and other technical tracks. In addition to this, the Bank also extends opportunity to support staff in their educational self-development initiatives through a support program.

Language Skills

It was a blended program offering e-learning activities and live sessions with a coach. This e-learning training, which is supported by ISP Group, was designed to enable the trainees to study in one Community as it offers a virtual network for collaborative learning with other members of the community both peers and experts to enhance their language skills.

Performance , Merit and Motivation

Around 58% of the bank population received merit based on the performance and the assessment system guidelines. For revenue generating roles in the Network, and to make use of the competitive spirit and to motivate employees, the league championship was created. It is viewed as a means, together with the incentive system, to achieve targets. The design of these competitions will generate benefits for all, regional managers, area managers, branch managers as well as employees. It includes all jobs serving customers. In each round, prizes will be presented to all employees of the top performing branch. In line with Parent Company guidelines and with clear understanding to keep overall costs of personnel below the overall figures year by year fixed in the business plan 2014-17 Bank decided to progressively introduce a New Incentive scheme for Direct Revenue generating roles in the network and head office who represent around 50% of our Bank population.

▶ ALEXBANK'S Employee and Pensioners Benefits

ALEXBANK provides its employees and pensioners with several ongoing offers and benefits such as summer vacation offers with reduced prices with the option of paying on installments in addition to sports clubs memberships and nurseries with reduced prices. ALEXBANK also provides its employees and pensioners with an enhanced medical and dental services in addition to other valuable services and programs to its employees via one of the biggest Medical Care Service companies across the country- enjoying an extensive medical network, in addition to a full-fledged expertise in the banking sector. The medical care service provides all the needed medical assistance through a medical service provider with a spread medical network (Hospitals, Doctors, medicine and others). In addition to this, ALEXBANK places an obituary announcement in the public newspaper "Al Ahram" for deceased employees who passed away while still working with ALEXBANK.



Engagement through Internal Communication and Corporate Social Responsibility activities

AFS inter cultural educational program

For the seventh time in arrow, ALEXBANK gives 2 of its employees' children the chance to study in Italy for one year on ALEXBANK expenses. AFS inter cultural educational program is an inter-cultural program in cooperation with AFS. This initiative started in 2010 as a summer camp, then was changed to a scholarship opportunity. In 2015, ALEXBANK supported 2 of employees' children and gave them the chance to study in Italy



■ Wellspring camp – Employees' children

WellSpring

For the 5th year in a row, ALEXBANK organizes Wellspring camp. It is a famous initiative for the IC and CSR Office. The camp takes place in Wadi el Natroun where 15 boys & 15 girls of employees' children are chosen to spend 5 days full of activities. In 2015, the camp was organized 3 times where one of them was a newly introduced batch dedicated only for employees' children who are older in age and did not participate in any of the Bank's previous initiatives.



ISP Follonica summer camp

For the 5th year in a row, ALEXBANK organizes Follonica is a long waited camp for our employees. Every year 24 of em-



ployees children aged 9-12 yrs. (12boys & 12 girls) are chosen though an electronic draw to spend 2 weeks between fun, sports and new friendships in Tus-cany, Italy. In 2015, Follonica methodology was changed to include an introductory session for parent's and one to one meeting with the kid to avoid any misunderstanding and to prepare the parents and the children for the new experience they will go through. After the children returned from the trip, a parents' meeting was held to inform the parents of what their children faced and to give them a gift from the Bank





KidZania

During 2015 and for the first time, the IC and CSR Office organized 2 trips for employees' children and grandchildren for KidZania. KidZania Cairo offers kids a variety of fun and interesting role-playing activities in a realistic city setting. Job activities such as doctor, firefighter, chef, or flight attendant are associated with real-world brands, allowing kids to create and learn with realistic results. During the first trip, 150 children participated and for the second



time 260 children participated. During the day, children enjoyed the various activities and were offered a free meal also.



IN'Tents Show for Kids

In 2015, and for the first time IC and CSR Office organized a trip to Al Hanager theatre allowing the both employees children and 57357 children cancer hospital children to watch the first international comedy show "IN'Tents".



ALEXBANK's Tournaments during the month of Ramadan:

ALEXBANK organizes each year -during the Holy month of Ramadan-the bank's Ramadan Sports Tournament where employees across all regions and functions gather for one month to compete and participate in



diffident activities along with their families and friends.





New Suez Canal Employees visit

In 2015, a visit was organized to the New Suez Canal Project after its official inauguration of the Canal. More than 100 employees participated in the visit where they enjoyed the trip and visiting several monuments like Barleve line and Tabet el shagara.

Intesa Sanpaolo Group Marathon in Slovenia

In 2015, ALEXBANK employees participated Intesa Sanpaolo Group Marathon that took place from 11 - 12 April 2015 in Koper /Izola/ Pirano in Slovenia



Champions Bank Tournament

ALEXBANK employees form a team to play with all the banks of Egypt in the official international football tournament. In 2015, ALEXBANK invited all the Egyptian banks to create an Egyptian national team to represent Egypt in the in the 2nd round of the official international football tournament that took place 25-27 September in Belgrade.



■ Employee Family Emergency Medical Support Program

A program for providing financial support to emergency medical cases of families of bank employees. The program is based on a case by case basis for "Catastrophic" medical cases that the staff member cannot afford and has officially presented a request asking for financial support. The bank Doctor provides a medical approval for the medical cases and the CSR Office is in charge of the procedures. During 2015 the CSR Office supported 125 medical cases of employees' families health emergencies.



Our Society



Those Who need Us Campaign

"Those who need us" is a quarterly volunteering campaign by ALEXBANK Staff. This campaign enables all employees to suggest volunteering visits underprivileged communities or NGOs. Each month the Bank organizes a volunteering



visit directed to a different cause. In 2015, the campaign featured more than 12 visits to several NGOs and associations. Also part of this is the quarterly blood donations campaigns where ALEXBANK employees donated 500 blood bags.



"Water For Life" Project



A project in partnership with ALEXBANK, UNICEF and the Rotaract Club of El Tahrir to help provide clear water connections to more than 180 houses "Bani Korra" village —in Assuit Governorate.

"Food for Education" Project



A project in partnership with Intesa Sanpaolo Group and the World Food Programme in Egypt aiming at fighting hunger and encouraging school enrollment

between children while enhancing the knowledge of teachers and children on basic health, nutrition, and hygiene. This is by implementing tailored awareness raising programs. It channels vital nourishment to children and promotes healthier dietary habits among communities through the provision of daily fortified in school snacks and conditional monthly take home rations to children and their families attending primary community schools.



The Federation of Egyptian Banks (FEB)



ALEXBANK is an active member of "Renovation of Slum Areas" and also a member in the project's steering committee. In 2015, ALEXBANK in partnership with the Federation of Egyptian Banks (FEB) moved into phase 2 targeting human development in the slum areas part of the "Renovation of Slum Areas" project that started in 2013. This project aims to upgrade the living conditions of over 250,000 people from the regions has been achieved in the development of slums in Egypt project. The project partnered with 2 NGOs working on two major activities: waste management and school renovations. A significant progress Almost 95% of the work has been completed represented in the installation of new street lights, works of fire extinguishers, repairing sanitary networks, installation of new systems where needed, building sidewalks to increase safety of pedestrians and to reducing rubble and dust in the streets which contribute significantly to pollution and diseases.



ALEXBANK's Roofing Project in Upper Egypt

ALEXBANK launched a roofing project in Upper Egypt in 2015, where the Bank in coordination with Misr El Kheir NGO supported the roofing of the houses in one of poorest villages in Upper Egypt in Menya governorate. During the month of Ramadan, the Bank donated EGP 125,000 and the remaining EGP 110,000 was already donated by the staff. ALEXBANK also organized a visit to the village with more than 50 staff members and organized an Iftar with more than 200 villagers. The Bank employees also took part in the distribution of packs of basic commodities across the village.





ALEXBANK's "Cotton for Life" Initiative

ALEXBANK and Filmar Nile Textile signed a 5 year partnership under the name "Cotton for Life" in cooperation with the Ministry of Education by the end of 2014. "Cotton for Life" aimed at enhancing positive long-term changes to the traditional methodologies so far adopted in the Egyptian cotton plantations and industrial processing. The activities of the project supported Egyptian farmers to grow cotton in a way that reduces



stress on the local environment and improves the livelihoods and welfare of involved communities. The Education and Training component of the COTTONFORLIFE Initiative aimed to:

- Develop and offer to select Egyptian students, relevant demand-driven education and training by vertically integrating the different "rings" of the textile value chain, starting from the cultivation of cotton to the production of yarns and fabrics.
- Enhance efficient youth employability in the textile sector by facilitating the match-making between offer and demand. b)
- Promote the importance of technical education and training in the textile sector as a conducive path to employment, along with the economic and social importance that sustainable cotton production can have for Egypt.



Supporting the Fifth Annual "Tunis Village Festival for Pottery and Crafts" in Fayoum

ALEXBANK supported the Fifth Annual "Tunis Village Festival for Pottery and Crafts" in El Fayoum Governorate in 2015. Through this initiative ALEXBANK partnered with the ceramic artists and pottery craftsmen in Tunis village producing handmade original pottery crafts that descend from history old practices. ALEXBANK helped with many promotional activities to the event as well helped with the major organizational and infrastructural activities resulting in a more organized and recognized festival. A main aim for ALEXBANK was to help elevate the number of sales for the village during the festival which was successfully implemented by the end of the festival. The festival hosted many activities such as: a special workshop for the largest piece of pottery in Egypt, a display of the oldest methods of pottery making across the world, documentary film shows, bird watching activities by the Qaroun Lake and touristic tours across Fayoum main sites.



"Long Live Egypt" Fund Donation

ALEXBANK donated a total amount of EGP 1 Mln. to "Long Live Egypt" Fund with the aim to support the development and to show solidarity with the people of-Egypt to help alleviate the losses caused by floods in Alexandria Governorate asserting the role of our bank in serving the community, national development & crisis resolution.



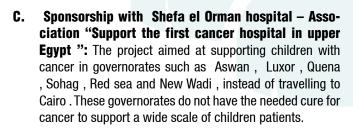
Internal CSR Competition For Employees "CSR For My people 2015"

"For My People" Competition is a clear reflection of ALEXBANK's belief in creating a shared value that can be handled in the future by collaborating with our partners, and most importantly our employees. The CSR Office received 20 proposals from the staff during the month of Ramadan about different CSR venues or suggestions that they believe is applicable for ALEXBANK to fund. The cause of 2015 was children fatal and chronic diseases. The competition witnessed the sponsorship of four projects across all ALEXBANK regions for the first time since its launch as follows:



- A. Sponsorship with Abo el Reesh Hospital: "Helping children with kidney and liver diseases": The project aimed at
- providing Abo EL Reesh hospital for children with medical telescopes to support children surgeries for children with liver, kidney, cancer diseases, These telescopes open a small incision instead of making a distorted wound leading to a speedy recovery.









D. Sponsorship with Hayaty NGO "My life to the better": The project aimed at establishing one room for children in Shatby hospital in Alexandria for those who have liver diseases or liver failure. The room consisted of 3 units noting that the duration of the child's treatment's 5 days to 2 weeks.

LABOR

PRINCIPLES

- The bank is governed by rules and regulation that govern the labour. These rules are related to wages, leaves, duties of each employee and termination. The Egyptian labour law supports this through its articles in terms of wages, leaves, duties, investigation in case of violation, working hours and breaks in addition to articles related to social and health services.
- ALEXBANK does not use forced, compulsory or child labor. Our people want to work for an organization that encourages
 and respects individuals, and this is one of our Core Values. Our target is to create a global culture of diversity.
- We are aware of the challenge of balancing professional achievement and personal well-being. We care about helping our employees succeed, and are focused on providing resources to improve their health and that of their families, creating a culture that appreciates differences, and offering more opportunities to grow both professionally and personally at work and in the communities where they live.
- We support freedom of association. ALEXBANK has a staff union that is effectively elected by the employees of the bank giving them the freedom to express their ideas.



ENVIRONMENTAL

PRINCIPLES

Equator Principles Membership

Since 2012, ALEXBANK has been a signatory of the Equator Principles, a framework for managing the impacts on the environment and on local communities that may arise from financing large projects. Project finance is a method of financing where lenders are repaid through revenues generated by the project, typically used to fund large, complex and expensive installations like power plants or mines. The Equator Principles is a risk management framework, adopted by financial institutions, for determining, assessing and managing environmental and social risk in projects and is primarily intended to provide a minimum standard for due diligence to support responsible risk decision-making.



Energy Efficiency Project

The new electricity system approximately saves 40% from the annual electricity Consumption. As part of the project, ALEXBANK sent three of the staff to a training program in coordination with the UNDP to learn about saving energy efficiently inside the premises. In 2014, we managed to complete 39 branches and in 2015 we managed to complete 7 branches and 2 floors in Abdel Khalek Tharwat Building. All the upcoming renovated branches will be by using the same kind of LED lights.



ALEXBANK World Environment Day Celebration in the office

ALEXBANK celebrated the World Environment Day in 2015, ALEXBANK organized a special day for employees' children with a special focus on how to save the planet. The celebration was in partnership with Arab Office for Youth & Environment "AOYE". Children learned more about their surrounding environment. Through the day, different activities took place such as planting seedlings and coloring in addition to some sessions



ANTI-CORRUPTION

PRINCIPLES

Ethical practice is a pillar of our existence as an organization. Our Parent Group has equipped us and all subsidiaries with regulatory policies and codes that we must deeply embed in our business culture. Our professional standing is inherently connected to our upholding of these regulatory tools in our daily practice, as individuals, as a company, and consequently as a professional community.

ALEXBANK guarantees that whoever reports a case using any of the tools in good faith will be protected from any form of retaliation, discrimination or penalization, and ensures maximum confidentiality, except in cases otherwise indicated by law. These regulatory tools are to be carefully used, remembering that Policy does not cover concerns about an individual's or collective terms of employment, since these are covered in the other internal legal acts. It is also not intended as a route to re-examine the findings of other formal procedures, such as disciplinary or complaint proceedings.

ALEXBANK's Code of Ethics

This Code illustrates the values of ALEXBANK and aims to direct individual behaviors accordingly, with the knowledge that an understanding of social and environmental factors contributes to minimizing exposure to credit and compliance risks and strengthens the company's reputation. A hard copy of the Code is delivered to each manager, employee or external collaborator upon appointment, hiring or at the start of a work relationship.

ALEXBANK Whistle Blowing Policy

Whistle blowing can be done to face the most significant concerns over any wrong-doing within the Bank relating to unlawful conduct, financial transgression or dangers to the employees. There are ongoing training sessions to raise the awareness held to the employees about the bank policies in addition to on- site visits are done to ensure that the employees' Compliance with the Bank policies. Employees can report any malpractice with-in the bank at any time by sending an e-mail to compliance department.