



All-inclusive services offering for
France & International market

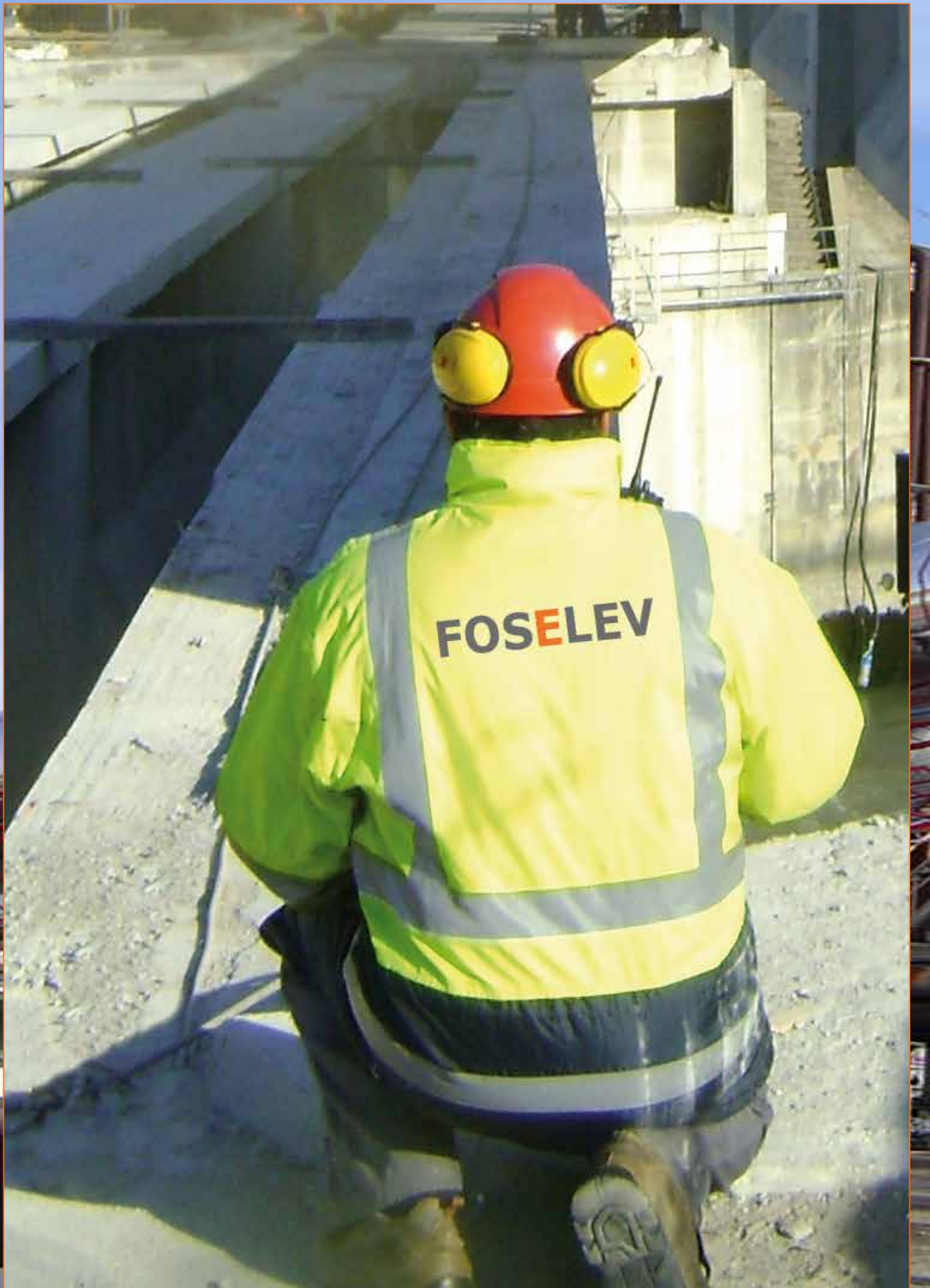
Founded in 1970, **FOSELEV** is an independent group **specialising in services to industry, and to the construction/civil engineering and nuclear sectors**. FOSELEV employs close to **1,850** people and has developed a network of over **72** agencies and subsidiaries throughout France, the French overseas territories and Africa. Our service offering is organised into **6 complementary poles** of competence:

- **Lifting - handling - transport**
- **Industrial maintenance**
- **Industrial piping**
- **Environment protection – industrial cleaning**
- **Modular constructions**
- **Logistics and storage**

At FOSELEV, we are well aware that the keys to ensuring the quality of our services and the full satisfaction of our clients lie in our **professional expertise and spirit of service**.

Our force lies in our ability to draw on our multidisciplinary **skills**, building on the complementarity of our different areas of expertise, to generate the **group-wide synergies** that **underpin** our trades and activities.





Personal safety

The protection of people is of **fundamental importance** for FOSELEV. We mobilise significant human and material means to this end at every level of our organisation.

Safety in the work place is a legitimate right, and it is our responsibility at all times to guarantee the physical integrity of our employees.

The safety and security of our workers and of other parties can only be ensured by respecting clearly defined rules and procedures.

In addition to running in-house safety training programmes and mutualising best practices, we also conduct risk analyses, and set up targeted training actions and procedures in order to reach a common objective of **0 accidents**.

All operations are carried out in accordance with our safety and quality procedures, in total respect of the most stringent standards.

The mandatory safety-training programmes required for our activities are dispensed by our training subsidiary, the state-approved organism - **TECHNIC HYDRO FORMATION**.

We owe the high level of quality of our services to the dedicated involvement of our technicians and project managers. This quality is recognised by our clients and confirmed by a number of specific accreditations and certifications such as ISO 9001, MASE, and CEFRI.





The quality of our services

In the context of its ISO 9001 certification, the FOSELEV Group has structured its organisation and defined processes in order to increase both operational efficiency and client satisfaction.

Our **commitment to quality** is centred on the following principles:

- Guaranteeing the fulfilment of our clients' needs,
- Anticipating and managing risks,
- Encouraging discussions and exchanges with our clients,
- Listening actively to our employees.

Our **quality management** system is designed according to the standards:

- ISO 9001: 2008,
- Client approval specifications (DEA EDF, CEA...) and specific certifications (NT UTO 85-114- EDF nuclear power plants).

Our quality control system is enhanced with customised procedures adapted to meet our clients' specific **quality** requirements. Ever eager to progress in this area, we also seek specific certifications from our clients and are open to external audits of our system.

The group's objectives are to permanently provide our clients with the level of quality of service that they expect.





Our commitment to sustainable development

Ever conscious of the responsibility we bear with regard to future generations, we have taken the commitment to progressively develop measures to protect the environment and preserve natural resources.

Although our activities generate very little damage to the environment, we are engaged in an environmental approach and we make sure that this commitment is honoured at all levels of our organisation.

Beyond our efforts to prevent against pollution damage, we contribute to protecting the environment by deploying actions that are specifically adapted to our sectors of activity.





LIFTING SERVICES

The LIFTING division groups together FOSELEV's **lifting, mounting, handling, transport and industrial transfer activities**.

A fleet of over 1200 machines including 300 mobile cranes

The numerous vehicles of our permanently renewed fleet are distributed among our network of 30 agencies. These agencies are specialised in:

- **Mobile crane hire (up to 600 tons),**
- **Lattice boom crawler crane hire (up to 400 tons),**
- **Aerial platform hire (up to 72 metres in height),**
- **The deployment of trucks equipped with hydraulic-arms (up to 135 tons/metre),**
- **Special transport operations (all distances),**
- **Turnkey industrial transfer operations.**

An all-inclusive service comprising handling, mounting and special transport services

Our teams of specialists take charge of operations from start to finish, including:

- **Design studies, logistics management and engineering for heavy and/or complex lifting operations,**
- **Design and realisation of lifting plans for heavy lifting operations,**
- **Mounting of industrial units and sheet metal equipment,**
- **Tower crane mounting,**
- **Manually-controlled handling and shifting operations,**
- **Industrial transfers.**

Continual investment in human resources and equipment

All our operators have obtained the regulatory CACES certifications. They continually receive training in the operation of lifting vehicles and are well aware of security regulations.

All staff members who are called to work in refineries are trained in **chemical risk management: Level 1 Certification in Chemical risks** for our site workers and **Level 2** for their team supervisors and foremen.

Our equipment undergoes regular preventive maintenance and is tested by independent approved organisations. Our permanent fleet replacement programme enables us to dispose of the most recent and most efficient equipment.

FOSELEV's lifting pole is present in the following sectors:

Petrochemicals, Chemicals, Construction/Civil engineering, Nuclear, Energy, Steel works, Cement works, Telecommunications, etc.





INDUSTRIAL MAINTENANCE

FOSELEV's MAINTENANCE pole is composed of four specialist divisions, each targeting different segments of our **INDUSTRIAL, NUCLEAR, NAVAL/MARITIME, and MATERIAL/EQUIPMENT MARKETS**.

Know-how gathered from long experience

Teams of technicians, specialised in a wide range of technical skills, carry out maintenance work at the client's site or in one of our 15 workshops. Their activities cover:

- **Mechanical, electro-mechanical and hydraulic maintenance and machining,**
- **Vessel maintenance, pipe making and metal work,**
- **Electricity, command control, process relays,**
- **Sheet working, motor and propulsion mechanics,**
- **Non-destructive inspection.**

Collaborative maintenance of your plants and equipment

Our teams are composed of some 630 engineers and technicians specialised in the maintenance of major industrial sites and possessing the necessary authorisations to intervene on sensitive sites in the following fields:

- On-site maintenance of production plant (preventive, corrective, predictive and condition-based maintenance),
- Manufacturing or rehabilitation of mechanical and electro-mechanical equipment in our workshops ,
- Maintenance and repair of national Navy ships, commercial vessels and pleasure boats and maritime apparatus,
- Upkeep, repair, maintenance and retrofitting of lifting, handling, and personnel lifting equipment,
- Breakdown assistance and restarting of all types of technical materials and equipment in France and abroad.

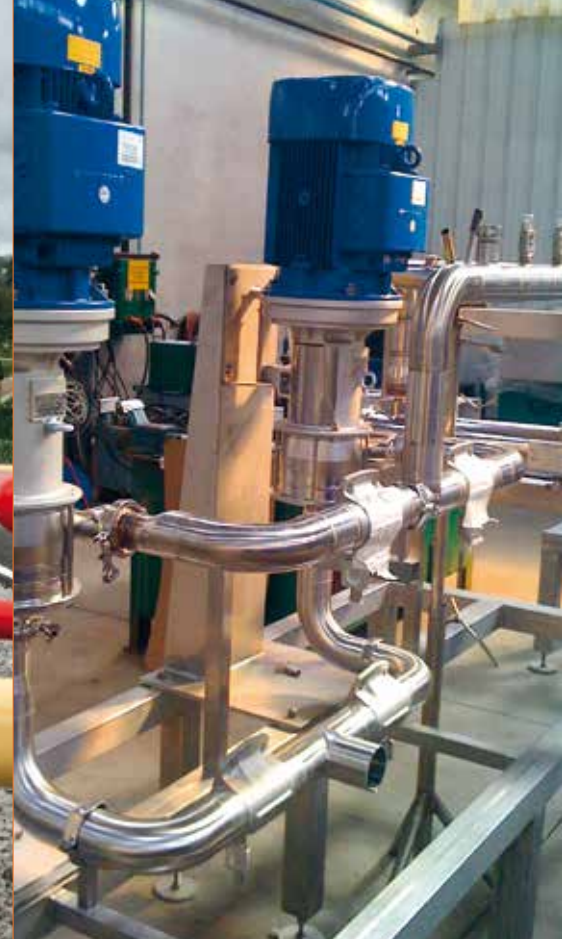
Our approach to contracting is dynamic and responsible, driven by our perpetual desire for improvement. Our contracts must meet the industrial objectives of our different clients: turnkey subcontracting, maintenance contracts with commitment to results.

General contracting and turnkey service engineering

Our service offer covers the complete cycle of industrial maintenance from design phase to work performance.

- General contracting work during industrial plant outages,
- Building projects for the nuclear sector coordinating all construction trades (structure, metalwork, mechanics, pipe networks, electricity, command-control, process automation)
- Turn key industrial transfer including industrial commissioning of the production plant,
- New build,
- Dismantling of nuclear or other classified installations.





INDUSTRIAL PIPING

The expertise of FOSELEV's INDUSTRIAL PIPING DIVISION stretches from **conception and engineering studies to the manufacturing and assembly of entire installations.**

Design, Manufacture, Mounting

Our teams of professionals are experienced in the management of projects concerning:

- Turnkey prime contracting or general contracting,
- New piping works,
- Revamping of installations,
- Works during unit shutdown,
- Plant maintenance.

We build and maintain entire units for the energy, nuclear, chemical, pharmaceutical and agri-food sectors, taking charge of.

- Design studies, prefabrication and assembly of all types of metal piping systems (Carbon, Stainless steel, Steel alloys),
- Design studies , prefabrication and installation of standard and special supports,
- Installations of storage vessels, exchangers, static and dynamic equipment,
- Trials and reception of complete phases of fluid transfer operations.

Major projects in France and in the international market

Our teams of engineers, project managers and technicians collaborate on major general contracting projects in France and abroad.

We provide overall management services for all types of industrial projects:

- Engineering : Detailed design studies, isometric modelling, sizing calculations,
- Project management : preparation, methods, planning and work flow,
- Supply management : purchasing, compliance testing, reception,
- Spooling and prefabrication of pipes and supports,
- On-site mounting of pipes, supports and equipment,
- Quality control and traceability of all operations,
- Non-destructive testing and inspection (radiographic, endoscopic, ultrasonic examinations),
- Piloting of associated works: civil engineering, painting, insulation, scaffolding, etc.





ENVIRONMENT

FOSELEV's ENVIRONMENT pole is composed of the subsidiaries FOSELEV INDUSTRIES, SIS and MIM. Together they offer a fully-comprehensive range of services in the fields of **industrial equipment cleaning, site recovery and technical outage management**.

Industrial cleaning

Equipped with extensive material resources, our specialists take charge of operations such as:

- Internal or external high pressure cleaning,
- Hydraulic tests,
- Pumping, sludge removal, skimming,
- Transports, product transfer,
- Site decontamination.

Hydrodynamic cleaning: Thanks to its wide range of powerful mobile or fixed high pressure equipment, FOSELEV is able to clean all kinds of apparatus such as columns, tanks, exchangers, piping, etc.

Chemical cleaning: FOSELEV carries out the chemical cleaning of installations using highly efficient chemical circulating systems.

Unit outage management: Our teams of engineers and technicians are specialised in the management and supervision of technical outages of production units.

Environment and decontamination

Our subsidiaries work in synergy in order to meet the growing needs of companies who must take account of ever more stringent environmental standards when defining their indispensable sustainable development strategies.

With its extensive experience in decontamination operations along the Atlantic coast, FOSELEV offers its services in the treatment and overall management of pollution issues in industrial sites or hostile environments: operational audits, containment vessels, soils, marine environments, waste treatment.

Human and material resources

When it comes to environmental preservation, FOSELEV rapidly mobilises its qualified personnel and significant technical means:

- High pressure pumps (up to 2500 bars) for steel and concrete cutting, scouring,
- Hydro cleaning lorries,
- Chemical cleaning systems,
- Blaster washing benches for extra-tubular pipe cleaning,
- Rod bundle cleaning machines for intra-tubular cleaning.

All technicians are trained in compulsory security rules and authorised to work on sensitive sites.

FOSELEV operates its own state-approved industrial cleaning centre in Fos-sur-Mer (Bouches-du-Rhone region, France), where blaster washing benches and rod bundle cleaning machines are used notably to clean exchangers and storage vats, complete with waste recycling and treatment.





MODULAR CONSTRUCTIONS

FOSELEV's MODULAR CONSTRUCTIONS division is composed of the subsidiaries COFICIEL BUNGALOWS and LITTORAL SERVICES, who are specialised in the **rental, installation and sale of modular constructions**.

An offer of over 7000 up-to-date units

A leader on the French market, the COFICIEL network disposes of a stock of over 7000 modules for all types of utilisation:

- **Offices/commercial premises,**
- **Work site facilities (living facilities, canteens, changing rooms...)**
- **Buildings for special events,**
- **Storage capacities,**
- **Sanitary blocks and chemical toilet facilities,**
- **School buildings,**
- **Buildings open to the public (ERP),**
- **Customised buildings, Shelters.**

Solutions adapted to all your projects

Our offer includes the short or long term hire, the sale or the leasing of units according to your needs: Office extension, temporary hire for special events, site bases, work site facilities, etc.

Our teams provide the best advice on the solution to adopt: brand new or refurbished units, single units or assemblies, pre-equipped or empty...

All setups and lay-outs are possible (single or multi-floor, access ramps). We adapt the installations to meet your project requirements whatever they may be: offices, meeting rooms, sales outlets, changing rooms, dining facilities, kitchens, classrooms, dormitories, sanitary blocks, laboratories.

Fully comprehensive services

COFICIEL benefits from the technical and logistic support of the Group's lifting and transport division and is therefore able to make use of the numerous and efficient delivery solutions available across the country.

Our turnkey solutions include the following related services:

- **Transport from the nearest agency,**
- **Installation, and installation by our multi-disciplinary teams of professionals,**
- **Customised layouts: stairs, sanitary facilities, air-conditioning,**
- **Sanitary maintenance,**
- **Furniture: desks, tables, chairs, closets, lockers,**
- **Insurance.**

Our modular solutions are rapid to install and the flexibility, economy and comfort they procure allow them to easily rival with traditional constructions, while totally respecting the environment and the statutory regulations (RT 2012).





LOGISTICS AND STORAGE

The group subsidiary **FOSELEV LOGISTIQUE** specialises in **logistics and storage of diverse liquids**.

Advantaged by its privileged location at the site of **Port-la-Nouvelle**, it receives and stores various liquid products brought by sea, rail or road.

Services adapted to the specific requirements of industrialists

- A sales department giving personalised attention to your needs,
- Reception of goods arriving by ship, truck or train,
- Short, medium or long term storage of bulk liquids,
- Product identification, conservation and traceability,
- Stock control and management,
- Conditioning and shipment.

Exceptional facilities especially designed for bulk storage

- Total storage capacities of up to **82.000 m³**,
- 40 stainless steel storage vats of varying capacity: **500 to 5.000 m³**,
- A totally secured enclosure of **100.000 m²**,
- Onsite internal rail sidings,
- Maritime junction able to accommodate ships up to 8 m in draft.

A strategic location on the Mediterranean coast

- Privileged position at the gateway to Europe,
- At the heart of a dynamic and firmly-established industrial port zone,
- Site with multi-modal transport access (maritime, rail, road),
- Easy motorway access (A9).

All our services comply with current safety and quality standards and regulations.

Classified "SEVESO Upper Tier", our site complies with all the requirements imposed on classified installations for the protection the environment (ICPE).

This permanent access to a modular storage solution allowing to respond better to fluctuations in demand and to have on hand a readily accessible stock of raw materials, allows industrialists to optimise their organisation and operations.





GLOBAL OFFER

FOSELEV offers an all-inclusive solution combining state-of-art, technical expertise and personalised service.

An overall package based on the collaboration of our 6 poles of competence

Our offer combines consultancy services with the best technical solutions in order to design an « **all-inclusive package** » adapted to your needs. You benefit from:

- A single representative for all our services and trades, (who pilots the project, ensuring the monitoring and good coordination of all operations),
- A comprehensive range of knowledge (drawn from our 6 poles of competence),
- Subcontractor and interface management (steering and coordination of secondary work),
- A dedicated team responsible for setting up an efficient organisational structure,
- The mobilisation of highly qualified personnel in the key positions.

Our service covers:

- Turnkey installation of site bases in France or abroad,
- Transport and installation of equipment in France or abroad,
- Equipment handling in limited access areas,
- Pipeline laying in rough terrain to enable access to wells/boreholes,
- Industrial transfer of factories, production units, production lines, machines or industrial equipment (from dismounting to remounting and re-implantation),
- All operations/projects calling on several trades (lifting-handling-transport-metalwork-mechanics),
- General contracting work during production unit or platform outages.

One single representative oversees each project from start to finish

We know that the success of your projects depends on the efficiency with which exchanges between stakeholders are centralised and coordinated.

For this reason, our projects are managed by **a single dedicated manager with deep knowledge of all the aspects involved.**





INTERNATIONAL OFFER

Over the last 7 years, FOSELEV has made its mission to take on major challenges that are directly related to its development strategy: that of pursuing its growth by realising its **INTERNATIONAL** potential, particularly in North and Central Africa (Congo, Gabon, Angola and Mozambique).

It is by creating FOSELEV INTERNATIONAL that the group has responded to the particular needs of the oil/petroleum, oil-services and energy sectors.

Our locally-based agencies propose an **all-inclusive service offer**:

- Lifting, handling, transport,
- Technical support and industrial maintenance for all kinds of installations (off and on-shore maintenance contracts),
- Industrial piping (new build, plant shutdowns, revamping),
- Upkeep, breakdown services, start-up of technical plant and equipment,
- Civil engineering and earthworks,
- Hire and sale of prefabricated modular units (offices, site bases, changing rooms, canteens...),
- Maritime and river logistics,
- Assistance and technical training.

We provide support to all the economic actors in these markets, offering them our knowledge of the local industrial fabric.

Our independent local agencies have their own technical organisation and efficient logistic services, allowing them to take charge of **all kinds of projects**.

The FOSELEV managers in charge of these agencies are complemented by locally recruited qualified employees who are trained by FOSELEV.

FOSELEV INTERNATIONAL delivers high quality and high security services that are in line with the quality and security policies of the FOSELEV group.

All our operators are trained in security and attentive to the hazards inherent to their work.



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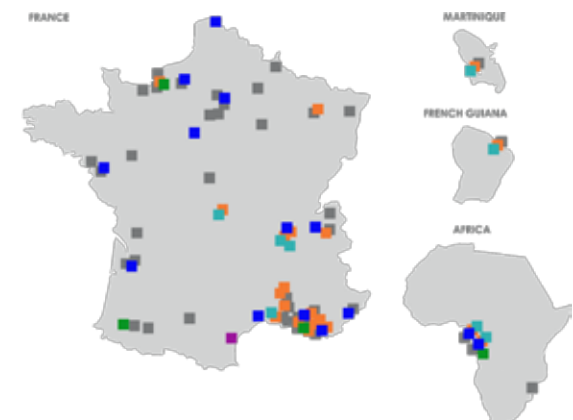
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