



**PROSEGUR**

Annual Report  
2014







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## Annual Report

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## Letter from the **Chairman**

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In Prosegur we work to build a safer world in which to live. Security improves our quality of life and is an essential value for the progress of any society. Therefore, one more year, we have remained faithful to this principle, making ourselves one of the main companies of the private security sector in the markets in which we operate.

This year we have expanded our horizons, thanks to a team of more than 158,000 professionals who work every day to guarantee the well-being of people, ensuring the security of households and businesses in 17 countries of Asia, Europe, Latin America and Oceania. We have also consolidated our position of reference within the market, with our own vision and style, which differentiates us and encourages us to improve every day.

Under this premise, we develop a more sophisticated and global concept of security; based on an offer of integral services that combines human talent and technology to answer our clients' ever more specific needs. We walk by their side, reducing the risks that they face and making sure that they obtain maximum efficiency. In such a fast evolving environment, we know that it is necessary to go in front. We are a multinational, innovative company with a solid base to continue growth.

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All leadership entails comprehensive responsibility. In Prosegur, we work to bring value to our employees, customers and shareholders, in addition to the communities in which we are present. With this same philosophy, the Prosegur Foundation manages its own initiatives which, this year, have directly benefited more than 32,000 people in three continents.

We therefore encourage supportive values among our employees with corporate volunteer programs. More than 750 persons with disabilities are currently part of our workforce, because we believe it is important to give this group employment and a more stable future. “Piecitos Colorados”, our Development Cooperation Project, reflects a collective spirit and a form of intervention in which we are all involved. Teachers, families and company, we all work together to improve the education of children by accepting a mutual commitment which now reaches 33 schools and benefits more than 4,300 girls and boys in Latin America. We have also continued with our “Talent Scholarships” programme which, since 2008, has supported the professional training, university and school education of our employees and their families, and which has reached more than 1,200 people this year.

With all of these projects we are discovering the enormous potential that people have to improve themselves and we confirm the generosity and solidarity of everyone who forms part of the Company. Together we are doing things differently, because we want to obtain different results.

Thank you, one more year, for accompanying us in this dream and this conviction.

**Helena Revoredo**  
Chairman

## Message from the **Chief Executive Officer**

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I am addressing you to present the most outstanding achievements of the past year. With transparency as a constant reference, we want this Annual Report to be a document that gives the keys to a deep analysis of our performance.

The year 2014 has been a period marked by the consolidation of our activity in all of the markets in which we are present. We have moved forward in defining a new concept of security which, based on technology and innovation, has allowed us to offer our customers efficient

solutions adapted to their needs. And even more importantly, our team of professionals around the world has managed, every day, to safeguard the well-being of society, for whom we work. In short, we have responded in a consistent and committed way to the challenges we face from our position as a reference in the sector of private security.

### **A sound financial position**

In 2014, Prosegur's results were marked by the depreciation of the currencies in Latin America and the economic downturn of Brazil. Despite this context, the Company achieved an income of EUR 3,783 million, increasing by 2.4 percent over that of 2013, and a consolidated net profit of EUR 159 million, which represents an increase of 1.8 percent on the previous year. The organic growth has also increased by more than 10 percent without considering the exchange-rate effect.

Particular mention should be made of the improvement in margins recorded throughout the year, particularly in Europe and Asia-Pacific. The sales in this area also increased by 10 percent; basically thanks to the good business performance in Spain, now back on the path of growth, together with the good results achieved in Germany, where income grew by more than 32 percent. As for China, India, Singapore and Australia, we have strengthened our presence with an overall organic growth of more than 20 percent, which gives an idea of the strength of our business after three years in the region.



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With respect to Latin America, sales grew by 16 percent without taking into account the exchange rate impact. With regard to organic growth, the region of Argentina, Paraguay and Uruguay is especially noteworthy, where turnover improved by 38 percent. Colombia, with an increase of more than 14 percent, is another of the countries that has performed best in this period. In Brazil we achieved an organic growth of 5 percent.

Another of the great achievements of the period was the reduction of the average cost of financing to 3.5 percent which is a particularly significant success given the fact that it includes currencies with interest rates above that of the euro. Furthermore, we have optimised our debt structure to face the future business needs. The confidence that the financial markets have in our management has been reaffirmed; Standard & Poors has maintained the investment-grade credit rating for the Company as “BBB stable” and we have extended our financing lines by signing a syndicated loan in Spain for EUR 400 million.

Likewise, in accordance with our commitment to cash generation, we have managed to maintain the levels of previous years.

### **Towards a new concept of security**

For some time we have worked with a continuous focus on the use of technology as one of the drivers to bring added value to our activity, both in our processes and in the services we develop for our customers. The Company has made a particular effort to reinvent itself, focusing especially on an organisation aimed at its three lines of business and placing customers at the centre of control.

We want to establish long-term relationships with our more than 400,000 customers based on excellence and proximity, and to increase our efforts to achieve greater personalisation. We have therefore designed products and services tailored to their expectations. For us, customer orientation is a prime strategic option.

In Prosegur, we defend an offer of integral security solutions based on technology and the knowledge of our security guards. With a global view that meets the needs of companies, we present customised, creative and innovative proposals which, at the same time, are joined with the experience of the Company, gathered over decades of activity. We have also started to offer solutions in the area of cybersecurity. It is now increasingly commonplace for organisations and companies to carry out part of their operations in a digital environment. This technological development increases the

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vulnerability of the computer systems and the information stored in them. In this circumstance, we have started up a global operations centre currently formed by 50 professionals with technical knowledge in the area of information security, from which we offer solutions of logical security, digital surveillance and cyberintelligence.

In the cash services business, we continue to focus on making the whole of the life cycle of this means of payment more efficient by managing more than 80,000 ATMs. In this field, with greater frequency, we are providing maintenance services. We have put special interest into developing solutions to externalise activities and business processes in the financial field. The strengthening of this segment of activity is backed by a fleet of more than 5,200 armoured vehicles and the opening of new operational bases in different places of the world such as Brazil, Peru and Portugal. All of this with one sole objective; to be closer to our customers.

Prosegur has also been giving a strong push to the alarms business for households and small businesses, which has brought in an increase of 20 percent in the contracting of this service around the world. 2014 was, therefore, a year in which the professionals working in our nine control centres around the world watched over the security of more than 180,000 business and 200,000 households.

### **The best professionals work for Prosegur**

This improvement in the evolution of our activity is not only due to our permanent aim to reinvent ourselves, but above all to the professionalism and commitment of everyone in Prosegur. Their involvement and effort makes the difference and I therefore want to thank each and every one of our more than 158,000 employees for their invaluable contribution to the result of the year.

We know that our human capital is essential to provide a service of excellence to our customers and we therefore develop initiatives to promote talent as well as specific training plans in which we have invested more than EUR 10 million. This year the Prosegur University has reached a larger number of employees. In 2014, a total of 49,000 employees in nine countries performed 125,000 hours of study thanks to an e-learning offer of more than 200 specialised courses. In turn, in-person training given throughout the year was in excess of 2 million hours.

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Furthermore, we have improved the assignment of guards to each project through the Vigia technology platform, which improves operations management. The tool also enables us to train our professionals in accordance with the sector and the Company in which they going to carry out their work.

### **The creation of value, our main objective**

In effect, our philosophy as a company has always been to be a responsible business with a clear commitment to creating value for society at large.

A sign of our contribution to the stimulation of the economy is reflected in the share-out of revenue generated in this period. In this sense, for example, more than 66 percent of the income has gone to our employees, whereas 24 percent was used for suppliers of goods and services.

Also aware of this responsibility, Prosegur has adhered to the United Nations Global Compact and promotes its Ten Principles. We apply maximum rigour in ensuring the safety and physical integrity of our professionals in line with the highest standards of occupational risk prevention in the industry and we maintain a continuous relationship with the legitimate representatives of the workers.

I want to thank our customers, employees and shareholders for their confidence and constant support, as it enables us to grow and improve. Our effort to create value is also shown in the preparation of this report. This document undoubtedly reflects how our activity impacts in society and our contribution to the development of the different countries in which we are present.

This is what we believe in. And for this objective, we work.

**Christian Gut**  
Chief Executive Officer



# 1. Prosegur and its business model

Prosegur is one of the leading multinational companies in the private security sector and a company of reference in every market in which we are present.

For the Company, the trust of its customers is

paramount. It therefore provides integral security solutions which, combined with the most advanced technology, offer the utmost efficiency, as well as specialised cash services for business. In addition, it provides specific alarm services for households and retail businesses.

## 1.1. Mission, vision and values



### MISSION

To create value for our customers, our shareholders and society at large, offering integrated and specialised security solutions using cutting-edge technology, combined with the talent of the best professionals.



### VISION

To be the global benchmark in security, respected and admired as a leader, with the aim of making the world a safer place.



### VALUES

**P**ROACTIVITY  
**L**EADERSHIP  
**T**EAMWORK  
**T**RANSPARENCY  
**E**XCELLENCE  
**V**ALUE GENERATION  
**C**USTOMER ORIENTED  
**B**RAND

## 1.2. Outline of our business model

### Business lines



#### INTEGRAL SECURITY SOLUTIONS

The Integral Security Solutions area of Prosegur offers its customers innovative services combining the most advanced technologies and the best professionals, with specific know-how for each industry. Prosegur provides high added value integral security services, obtained from the experience in and knowledge of the areas of risk in the value chain of its business segment.



#### CASH SERVICES

The Cash Services area covers the entire cash cycle. These services provide optimization of cash management costs and improve availability in the ATM network. Prosegur has a fleet of more than 5,200 armoured vehicles with the highest levels of passive and active security to ensure traceability and to offer real-time location information.



#### ALARMS

With regard to the Alarms area, Prosegur has a wide range of products in order to enhance security and peace of mind for families and businesses. These customised security solutions also include other services such as mobile surveillance and GPS location.



## Main products and services



### INTEGRAL SECURITY SOLUTIONS

#### SECURITY CONSULTING SERVICES

Prosegur detects each customer's specific security needs as a first step to establishing a specialised solution: security audit and assessment, emergency and evacuation management, security plans, information security (LOPD, ISO 27000), etc.

#### MANNED GUARDING

Prosegur offers active guarding services: armed/unarmed manned guarding, guards accompanied by K9, internal and perimeter rounds, access control. The Company also offers mobile surveillance services (dynamic guarding, response services or key custody).

#### ELECTRONIC SECURITY SYSTEMS

Prosegur implements the electronic security system that each customer needs with control centres that integrate access management systems, CCTV, video smart analysis and interior and perimeter alarm systems, amongst other things.

#### AUXILIARY SERVICES

In order to cover areas of the security cycle not covered by the security services themselves, Prosegur offers its clients multi-sector solutions and resources such as receptionists, hostesses, shop assistants, store attendants and inventory controllers.

#### CYBERSECURITY

In the area of cybersecurity, Prosegur provides the following services:

- Logical security.
- Digital surveillance.
- Cyberintelligence.

#### FIRE PROTECTION

Prosegur offers to design, install and maintain fire detection systems, extinguishing systems with or without water and maintenance services.

#### CLOSE PROTECTION

Prosegur has specialised structures, security escorts selected and assessed in demanding processes and with a high level of training. All supported by new technologies and complementary products associated with close protection.



## CASH SERVICES

### SPECIFIC SERVICES FOR BANK BRANCHES

- Cash in transit with the most extensive network of armoured vehicles.
- ATM outsourcing.
- Cash machines.
- Branch forecasting.
- Bank staff outsourcing.
- Multi-agencies.

### ATM MANAGEMENT

Prosegur offers cash cycle management services ranging from forecasting cash needs to loading the cash in the ATMs. Furthermore, Prosegur controls the technical availability of the ATM through monitoring, maintenance and sale or rent of equipment.

### SERVICES FOR RETAIL BUSINESSES

Prosegur offers services for retail businesses which include:

- Collection and counting of cash.
- Installation of a safe box in the client's premises "Safe Area".
- Collection of cash.
- Information systems to monitor real time operations and information on takings through the online platform "My Prosegur".

### FINANCIAL BACK-OFFICE

Prosegur offers financial back-office services which include cash management back-office administration and the processing of cheques (administrative management, verification, delivery, etc.).

### OTHER SERVICES

The Cash Services area of the Company offers other services such as:

- International transport of goods.
- Transport of valuables in armoured vehicles and custody in vaults.
- Preparation of bank notes to put back in circulation.





## ALARMS

### ANTI-INTRUSION ALARMS

Prosegur protects households with the most advanced technology and video verification equipment connected to the Alarm Reception Centre.

### MOBILITY ALARMS

The Company has an alarm service which makes it possible to locate vehicles and people at any time and place with customisable warning systems (SOS button, speeding, etc.).

### MEDICAL ALARMS

Prosegur designs alarms for immediate notification of a medical emergency through the activation of emergency push buttons.

### FIRE PROTECTION

Prosegur installs and services fire protection systems (detection and extinguishing).

### TECHNICAL LEAK ALARMS

Prosegur has systems to detect water, gas, smoke or CO<sub>2</sub> leaks and an alarm service in the case of power cuts.

### FOGGERS

Prosegur offers high-technology small-sized devices that expel active dry fog at high pressure and speed when the security system detects any intrusion.

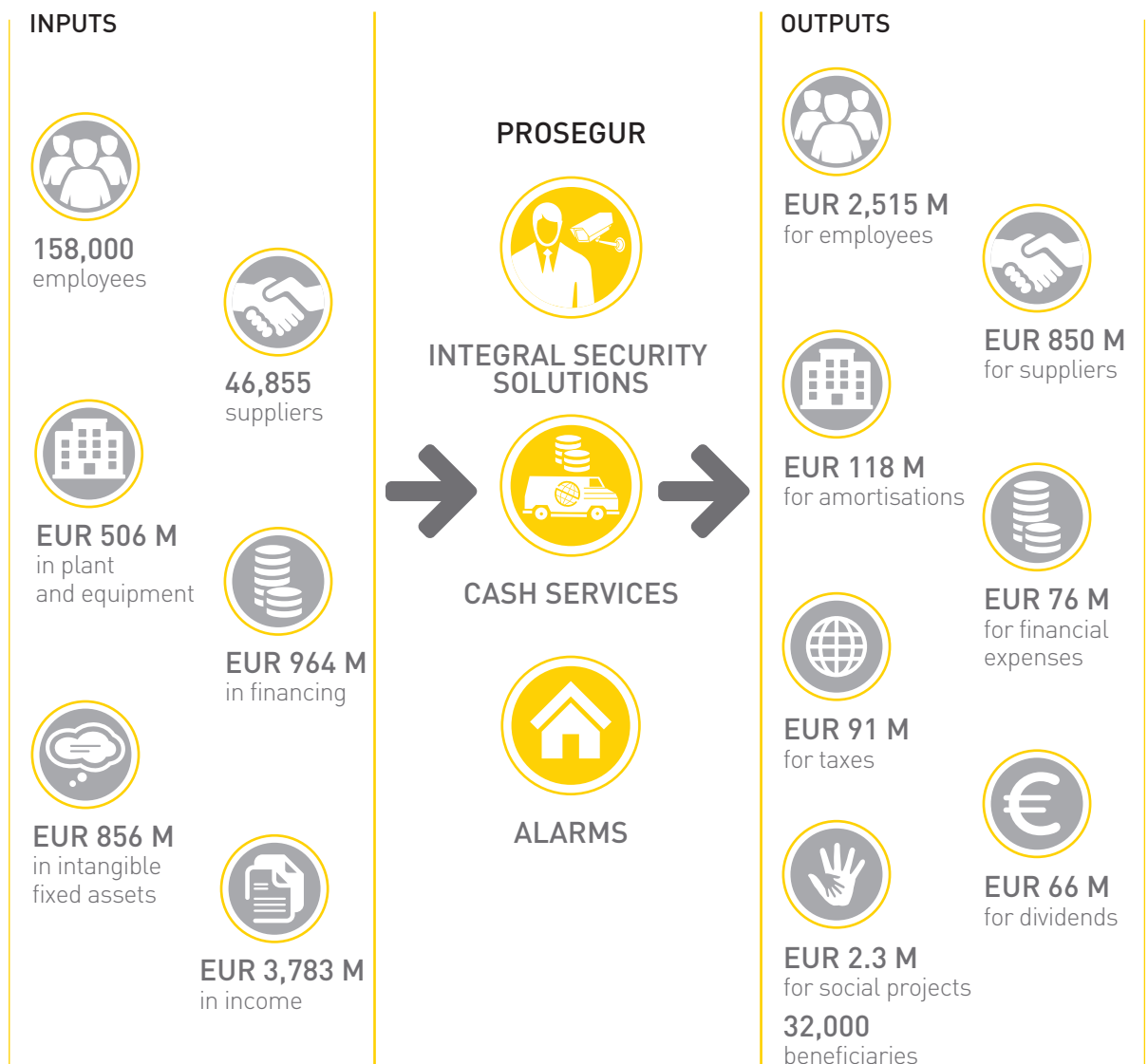
### ADDITIONAL SERVICES

Prosegur offers other services for its alarm clients: personal assistance in the event of emergencies, robbery or fire insurance of premises and assistance towards compliance with the data protection law.

## 1.3. Social cash flow

Prosegur is an example of a company which creates comprehensive value -**economic, social and environmental value**-, in other words, it creates value by transforming inputs (employees, suppliers, plant and equipment, financing, intangible fixed assets, income, etc.) into outputs as a result of its activity.

The Company positively impacts the countries in which it carries out its activity, generating different cash flows that benefit employees, suppliers, public administrations, shareholders and society at large, so we can actually refer to it as **social cash flow**.



## 1.4. Differentiating factors

### PROSEGUR



**MULTINATIONAL**  
COMPANY



**INNOVATIVE**  
COMPANY



**RESPONSIBLE**  
COMPANY

### 1. Prosegur, a multinational company

#### International presence

With **almost 40 years of history** and present in **four continents**, Prosegur is a multinational company with worldwide recognition, which offers **integral security solutions, cash services and alarm systems** all adapted to the needs of its customers.

Thanks to the confidence of its customers, the Company has increased its international presence in recent years through organic growth (increased sales volume and development of new services in the countries where it is present) and inorganic growth (acquisition of companies operating in local security markets).

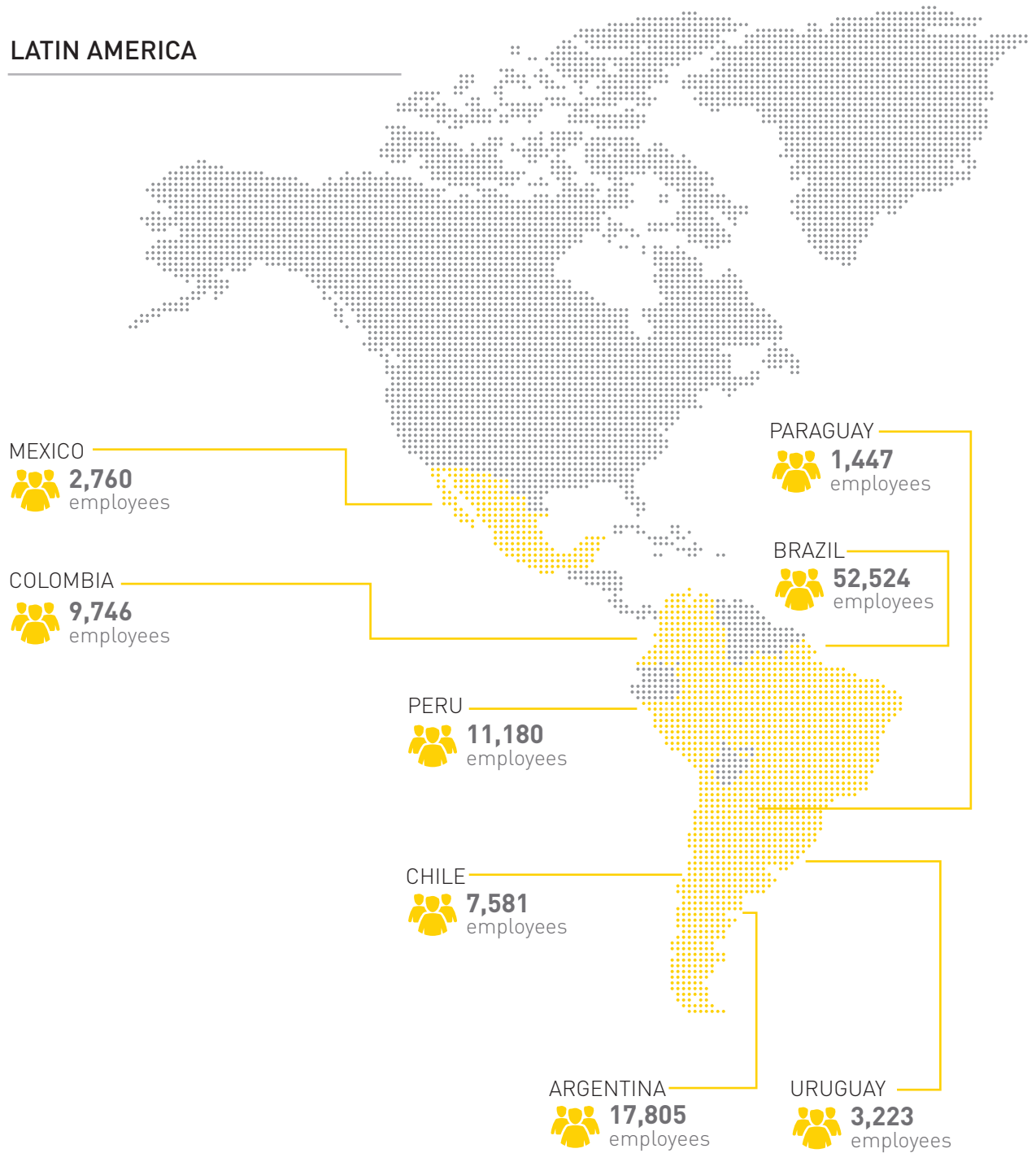
As a result of Prosegur's strong organic and inorganic growth experienced in recent years, it now has more than 158,000 employees in 17 countries. In 2014 it is worth noting the increased strength of the business in Germany, the expansion in the Asia-Pacific region and our leadership position in Brazil

Today, Prosegur is present in five countries of Europe, eight countries of Latin America, three countries of Asia and Australia. On the management level, its activity is divided into two geographic regions, **Europe** and **Asia-Pacific and Latin America**, where in recent years it has increased its presence from the viewpoint of market coverage and of workforce for carrying out the activities of the different business lines.

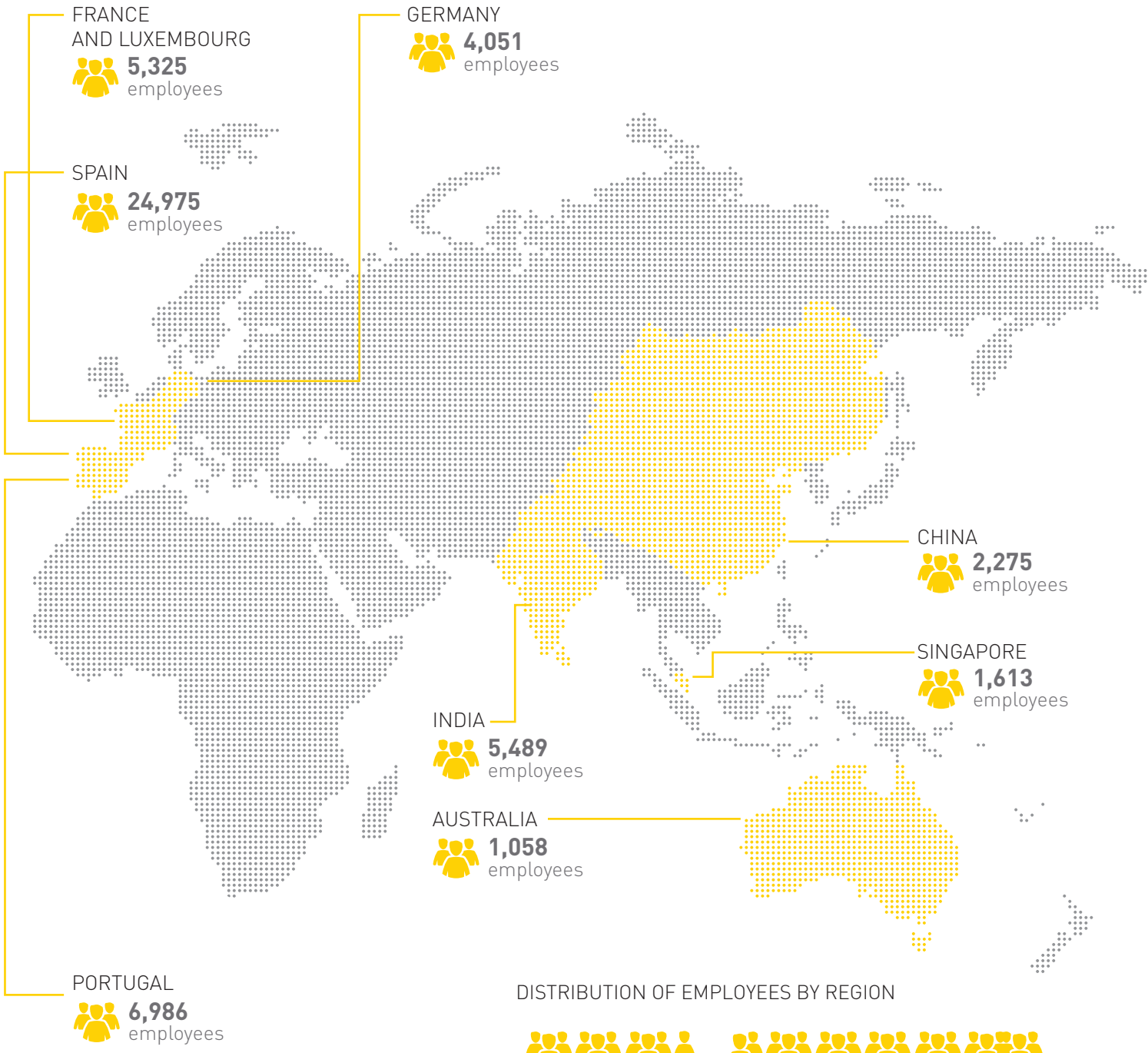


At present, Prosegur has more than **158,000 employees** in the **17 countries** where it is present.

## LATIN AMERICA



EUROPE AND ASIA-PACIFIC



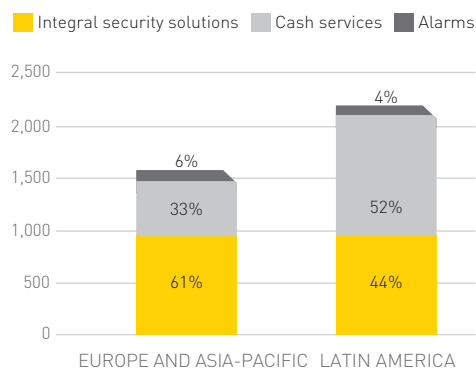
DISTRIBUTION OF EMPLOYEES BY REGION



33% Europe and Asia-Pacific  
67% Latin America

### SALES PER REGION AND BUSINESS LINE

millions of euros



**Sales** are also distributed in accordance with Prosegur's two geographical regions; Latin

America managed to increase its sales by 60 percent; here the cash service business has the greatest weight. In Europe and Asia-Pacific the integral security systems is the business line with greater sales.

Some of the most outstanding milestones in Prosegur's expansion in 2014 were the **strengthening of the business in Germany**, the **integration of the new subsidiary in Australia**, the **growth in India** and the improvement of the **position in Brazil**. In all the recent acquisitions, the **integration process** has been **key** to achieve a common culture, to apply the highest quality standards in the service provided to clients and to increase the efficiency of the operational processes.

## Main milestones of international expansion

### GERMANY

At the end of 2011, Prosegur entered the German market with **the acquisition of SecurLog**, a leading company in the market of transport of valuables services. After the **acquisition of Brink's Deutschland and Chorus Security** (2013 and 2014 respectively), its subsidiaries across Germany were **integrated** into Prosegur's structure and operation. The integration of the different companies has simplified the organisation and unification of their customer portfolios, thus improving Prosegur's position in the country, in which the **future focus is to provide a better service** as leader in the market.

### AUSTRALIA

At the end of 2013, the **acquisition of Chubb Security Services was signed**, a company engaged in **transport of valuables and cash management services** and in the **operation of ATMs**. In 2014, it was fully integrated into Prosegur. This integration allowed the Company to **strengthen its position in Asia-Pacific** and to generate important opportunities for innovation and for developing new practices, basically in the integrated management of ATMs (volume and maintenance).

## INDIA

Since 2012, Prosegur has worked in India through a strategic alliance with the local SIS group. At the end of 2014, this joint venture settled the **acquisition** of the **cash services division** of the **SIS multinational** SDB Security Services in the country. This acquisition strengthens its position in the Indian market making Prosegur the **second largest operator** of cash services, leader in the northern and eastern regions of the country and **strengthening Prosegur's presence in the Asia-Pacific**.

## BRAZIL

In 2014, Prosegur took over the **Transvig company**, engaged in cash services in the state of Roraima, consolidating it as the **only private security operator present in all of the states of the country**. Brazil is still the country with the largest turnover, profits and number of employees, and also a clear commitment to the future of Prosegur.

### Global business management

Part of any company's responsibility is to be efficient in its processes and operations to maximise the **creation of value** for customers, employees and shareholders, while maintaining high standards of **quality in the services** it provides.

At the same time, customers increasingly demand services in more than one country, which means that the management has to be carried out globally. This has led to significant changes in the **operative and internal information processes** of Prosegur.

The efforts are therefore focused on **meeting the needs of customers** and offering them the **best security solutions**, for which the sales **teams** require specific **training** adapted to this new **global sales management** role.

Similarly, one of the Company's fundamental objectives in the integration and operation of the processes and teams at international

level was to share the knowledge to maintain **homogeneous standards of quality and efficiency** in all of the countries where it operates and in all of its work centres.

Prosegur also continuously analyses the opportunities to improve the efficiency in its **operative and purchasing processes**. In 2014 considerable savings were achieved in these processes derived from a global view which allows the supplies to be optimised in the regions in which it operates. For example, work is being done on identifying, evaluating and training high-potential suppliers in Asia most of them for technological products.

### Presence in trade fairs and events

Bearing in mind its position as a **reference company** in the security industry for the market agents, Prosegur in 2014 took part in different international **fairs and events**.

In January 2014, the Company took part in the fourth edition of the Spain Investors Day,

which was held in Madrid (Spain), to report the strengths of the Spanish economy and attract international investment. Prosegur presented its business model and explained the most outstanding milestones of its internationalisation strategy.

In April 2014, it took part in the 13th edition of the ASIS Europe conference held in The Hague (Holland), at which the latest security innovations were analysed. The Company presented its wide range of security related services, and informed on its new innovative products.

Similarly, in May 2014, Prosegur took part in the 10th edition of the MEDCAP Forum of Small and Mid Cap Companies organised by Bolsas y Mercados Españoles (BME), which was intended to drive these companies' capacity to fund in the stock market.

In June 2014, it took part in the European ATM's Conference, which brings together the financial entities and organisations related

to the management of ATMs and which is organised by the regional association of the ATMIA Europe sector and the specialised consultants Retail Banking Research. Prosegur showcased its latest innovations ensuring the integrated management of ATMs and enabling banks to outsource all related services through a single supplier.

Prosegur also took part in the 60th anniversary of the annual seminar of ASIS (the leading organisation for security professionals), held in Atlanta (United States) in September 2014. This event gathered the principal public and private agents of the international security industry to share the latest innovations and trends in this area.

## 2. Prosegur, an innovative company

### Use of technology and comprehensive services

Prosegur's principal developments regarding the offer of security services in recent





The Prosegur Integra service is an example of the Company's ability to design solutions adapted to the customer's needs



years was the work aimed at offering **integral security solutions**. These solutions consist of combining the **most advanced technologies** with the **best professionals**, offering innovative services adapted to the needs of customers in different sectors. Having experience in and knowledge of the risk areas in the value chains of the different sectors allow us to offer services with high added value.

In March 2014, Prosegur held the fourth edition of its annual meeting to analyse new trends in security and cash management. The conference "**Prosegur, Integral Solutions**" was attended by companies from a wide variety of sectors (automotive, banking, pharmaceutical, etc.) who shared **good**

**practices** and **success cases** in security matters. The Company presented some of the **most innovative developments** such as the mobile banking office and surveillance using drones.

### Cybersecurity

Prosegur's main concern is the security of its customers, and due to the development of information technologies and the growing use of virtual information, cybersecurity has become an ever more common demand. To answer this need, in 2014 Prosegur set up **teams of experts** in information security with the best and most innovative **tools and technologies** and established **agreements with technology partners**.



As part of its commitment to cybersecurity, Prosegur in 2014 started up an operations centre called **Security Operation Center (SOC)** dedicated to monitoring and taking action against incidents in the network that might pose a threat to the security of customer' information, or a risk to their reputation.

### Competence Centres

In order to establish a horizontal structure for

transmitting knowledge and the best practices between countries and business lines, Prosegur has started up the **Competence Centres**. These centres, which are the result of the Company's efforts to innovate, are aimed at developing new security solutions and at increasing quality and efficiency. At present, there are Competence Centres related to the three business lines, including specific centres dealing with guarding, technology, ATM management, fleet management, alarms and others.

### 3. Prosegur, a responsible company

#### Leader in the sector

In line with Prosegur's interest in maintaining the **highest levels of quality and efficiency** in all of the countries in which it operates and in all of its business lines, **homogeneous procedures and processes** are applied that guarantee the fulfilment and satisfaction of the expectations of its key interest groups.

This has an impact on the sector, the administrations and society, as it increases their expectations according to other more demanding environments, which supposes a **lever of development** for certain regions and a **competitive edge** for Prosegur.

In relation to **regulatory development**, the Company, as a reference in the sector, works along with the authorities when they need its contribution in the establishment of new legal standards.

#### Ethical behaviour of professionals

In 2013, the Board of Directors approved a new version of the **Code of Ethics and Conduct**, which establishes the principles and standards that must guide the behaviour of all Prosegur employees, including the managers and the members of the governance bodies. The Company has reiterated its firm commitment to fulfilling legality, respecting Human Rights, equality and respect amongst employees, fighting against bribery and corruption, preserving the environment and its commitment to society.

In 2014, different channels of communication such as the intranet, the corporate website and the notice boards were used

to disseminate these commitments to all **employees**, and related contents were also included in the **training courses**. It was also **endorsed** by the employees through different means.

#### Employee training

The responsibility of the Prosegur employees consists of guaranteeing a safe environment and offering customers a quality service. Their **qualification** and **degree of specialisation** is one of the principal factors that distinguish the Company in the sector. In 2014, more than **2.2 million hours of in-class training** (an average of 15 hours per employee) were given on different matters concerning operations, financing and others such as the Code of Ethics and Conduct, prevention of occupational risks and the prevention of money laundering. **125,000 hours of online training** were also given through the Prosegur University. These training initiatives transmit a common culture and homogeneous operative standards to guarantee the quality of services and the **professionalization of the employees** in all of the countries in which the Company is present.

Prosegur operates in an homogeneous way under the maximum quality standards, which together with its highly qualified employees, gives it a competitive edge and a lever for development in the sector

## Belonging to associations and organisations of the sector

Prosegur is a member of industry associations and organisations in order to promote the **development of the sector, the improvement of quality standards** and to promote **the most advanced public policies**.

Main **international organisations** of which it is a member:

### Ligue Internationale des Sociétés de Surveillance

Association of private security companies at an international level. Non-governmental consulting body of the United Nations (UN) and the European Union.

### Confederation of European Security Services (CoESS)

European confederation of private security companies.

### Aviation Security Services Association – International (ASSA-I)

International association of airport security service companies.

### European Security Transport Association (ESTA)

European association of companies providing services of transport of valuables, cash management and handling.

### ATM Industry Association (ATMIA)

International association of the ATM industry.

Furthermore, Prosegur participates at **national level** in other key associations in the sector in the different countries in which it operates:

### ARGENTINA

- Argentine Chamber of Research and Safety Companies (CAESI)
- Argentine Chamber of Cash Services Companies (CETCA)
- Argentine Federation of Cargo Carriers (FADEEAC)
- Chamber of Cargo Carrier Companies (CEAC)
- Chamber of Private Security Training Centres
- Chamber of Security Companies of Buenos Aires (CAESBA)

### AUSTRALIA

- Australian Security Industry Association (ASIAL)

## BRAZIL

- Brazilian Transport of Valuables Association (ABTV)
- National Federation of Surveillance, Security and CIT Companies (FENAVIST)

## CHILE

- Associations of Private Security and Cash Services Companies (ASEVA)
- Chilean Association of Alarm System Companies (ACHEA)
- Chilean Security Association (ACHS)
- National Association of Security Professionals (ANASEP)
- National Association of Security Companies of Chile (EMPRORSE)

## CHINA

- Shanghai Security Association

## COLOMBIA

- Colombian Federation of Private Security and Surveillance Companies (FEDESEGURIDAD)

## FRANCIA

- Union of Private Security Companies (USP)
- Federation of Fiduciary Security Companies (FEDESFI)

## GERMANY

- National Association of the Cash In Transit Industry (BDGW)

## INDIA

- Association of Cash Management of India (CLAI)

## MEXICO

- Mexican Association of Private Security Companies (AMESP)

## PARAGUAY

- Paraguayan Company Transport of Valuables and Security (CAPATRAVALSEP)
- Paraguayan Chamber of Professional Security Companies

## PERU

- National Security Society of Peru (SNS)

## PORTUGAL

- Association of Private Security Companies (AES)
- Portuguese Association of Electronic Security and Fire Prevention (APSEI)

## SINGAPORE

- Security Association of Singapore (SAS)
- Association of Certified Security Agencies (ACSA)

## SPAIN

- Professional Association of Private Security Companies of Spain (APROSER)
- Spanish Association of Security Companies (AES)

## URUGUAY

- Uruguayan Chamber of Cash in Transit (CUETRACA)
- Uruguayan Chamber of Electronic Security Systems (CIPSES)
- Uruguayan Chamber of Security Companies (CUES)



## Awards and recognitions

As a sign of its effort to promote its management of people and development

of business, in 2014, Prosegur has received different prizes and awards:



## 1.5. Relationship with the environment

### Transparency [G4-26]

**Transparency** is one of Prosegur's fundamental values. Internal and external communication is therefore a key tool on which is still being further developed. The Company addresses the needs of its stakeholders by maintaining **direct, continuous and close contact** with all of them, and offering **relevant, true and updated information** through the different channels. [G4-24] [G4-25]

The **internal communication** focuses on providing employees with channels of communication through which to transmit important information bottom-up (working environment survey, assessment of performance, etc.) and top-down (in-person and online training, internal newsletter, signs, etc.). The intranet also plays an important role and is currently accessible from the corporate area and from nine of the countries in which it operates (Argentina, Chile, Colombia, Mexico, Paraguay, Peru, Portugal, Spain and Uruguay).

The **relationship with the shareholders** is based on creating economic value and the communication is established through the quarterly presentation of results by means of webcasts, newsletters, meetings and roadshows, a specific section of the corporate website, and other means. Prosegur also frequently takes part in different international conferences to share the most outstanding developments and achievements of the Company.

Prosegur bases its **relationship with its**

**customers** on greater closeness to them, so it has processes of monitoring through visits (commercial, technical, etc.) and the use of different communication channels (customer portal, client attention telephone centres, social networks, etc.), which makes the management of the relationships more efficient and agile.

Prosegur understands communication as a key tool in managing its stakeholders

The social networks and media are the most important channels of communication with **society**. The online environment has an ever greater influence on the opinions of society and the social networks have become an opportunity to transmit confidence and give a rapid answer to opinions and suggestions.

- In 2014, Prosegur was elected the **second company with the best digital** reputation according to the Drindex report drawn up by ISDI (reference school in digital training) and Accsos (marketing and digital communication consultancy).
- In 2014, the Company already had corporate profiles in LinkedIn, YouTube and Twitter, and profiles by countries in Twitter, LinkedIn and Facebook, with a total of **577,971 fans throughout the world**.

### Important matters

The purpose of Prosegur preparing its Annual Report is to **give** its stakeholders the **relevant information with regard to the performance of the Company** in 2014 in the social, environmental and economic area.





Therefore, the Annual Report 2014 follows the criteria, principles and contents defined in the G4 version by Global Reporting Initiative (GRI) for the preparation of sustainability reports. The G4 Guidelines place special emphasis on companies publishing information that is truly material or important for the development of the business and the interest groups. [G4-18]

In order to prioritise the important matters for Prosegur, the Company made a materiality study based on the combination of internal and external factors, along the following steps:

1. Analysis of the principal material matters for the **private security sector**, based on:
  - Matters included in the GRI G4 Guidelines.
  - International bodies and selective stock market indexes (CDP, DJSI, FTSE4good, etc.).
  - Reports of three of Prosegur's international competitors.
  - Subjects which might have been a source of controversy in 2014 in the sector of private security.
2. Analysis of the conclusions drawn in the **materiality study** associated with the Annual Report of **2013**.
3. In-depth **interviews** with representatives of the following of the Company's stakeholders: **customers and financial analysts**. [G4-26]

4. In-depth **interviews** with a total of **15 heads** of different areas in the Company.
5. **Assessment of the issues** detected bearing in mind two factors: the relevance for its stakeholders and the relevance for achieving the Company's business targets.

As a result of this assessment, a list was drawn up with the **15 matters of greater importance** to Prosegur:

[G4-19] [G4-20] [G4-21] [G4-27]



- Corruption
- Economic performance
- Customer security
- Reputation and brand
- Ethics and integrity
- Service quality
- Good governance
- Innovation
- Health and safety of workers
- Company-employee relations
- Employee training
- External communication
- Human Rights management
- Internal communication
- Diversity and equality

## 1.6. Future challenges

Prosegur considers the following challenges key to consolidating itself as a leading company in the sector of private security

in the future, and to which it must answer through the Strategic Plan 2015 – 2017 (see section 2.3. Strategy): [G4-27]



### Growth in the Alarms business line

In recent years, the Company has made a great effort to be placed as one of the market leaders in the alarms segment, but there is still a **lot of space for growth and for gaining market share**.

Prosegur has started up a strategy of **commercial dissemination**, in which interaction through the Twitter and YouTube social networks has distinguished it from the competition.

What's more, the role of online and in-person employee **training** has been strengthened on the alarms services, and particularly for the Company's sales teams.



### Consolidation in the countries: organic growth and geographic coverage

One of the main challenges established in the Strategic Plan 2012 – 2014 was the entry of Prosegur in **other markets and continents**. After three years of the Plan, Prosegur has continued to successfully consolidate its presence in the **German market** and has settled in the **Asia-Pacific** area with its entry in India, China and Australia. The acquisitions **and mergers of specialist companies of the sector** have played a key role in this geographic expansion.

Therefore, the main challenge for Prosegur in the coming three years is to **manage to grow organically** in the countries in which it operates and by increasing its turnovers, the development of new products and services and the continuous specialisation of its managers and employees.

Furthermore, the Company works to continue **expanding its geographic coverage** in the countries in which it is already present, in order to enjoy the best possible positioning throughout its area of action.



### Development of new trends in security, including cybersecurity

Prosegur wants to remain at the forefront as an **innovative company** in the area of private security, through which it obtains competitive edges by being distinguished in its service. The Company therefore bases its activity on work lines maintained over the years and on providing clients with the most technologically advanced products and services.

Due to society's growing dependence on ICT systems and the huge amount of virtual information currently handled, cybersecurity has in recent years become a **need in great demand from many companies**. Prosegur, as a leading company in private security, has set itself the challenge of becoming a benchmark in the coming years in the development of services of **logical security and information security**.

Therefore, in 2014 the Company made a firm commitment on cybersecurity with the creation of the **Security Office Center (SOC)**, an international reference centre offering a full, innovative range of services integrated with the rest.

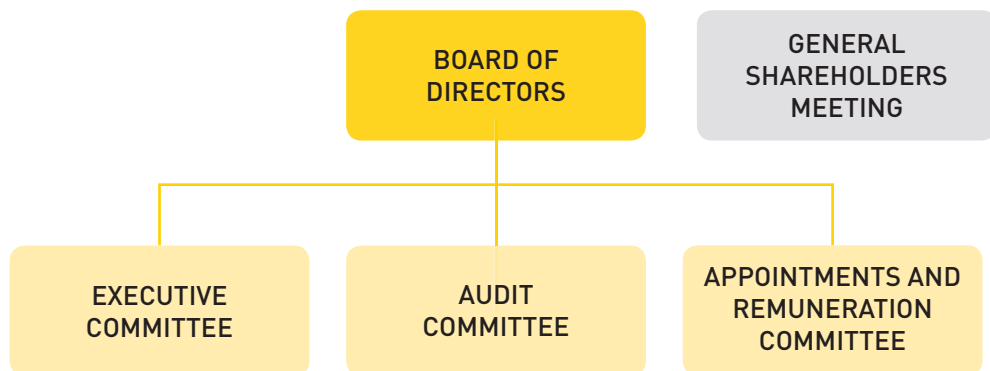


## 2. Governance and strategy

### 2.1. Corporate Governance

Prosegur defines its principles of Corporate Governance along the recommendations of the principal **international institutional investors** and the indications of the Unified

**Code of Good Governance** of quoted companies of the Spanish National Securities Market Commission.



#### General Shareholders Meeting

The General Shareholders Meeting, which is governed by the **Regulations of the General Shareholders' Meeting**, is assigned functions that include the approval of the Annual Accounts, any increase or decrease in the share capital and any change to the Corporate Bylaws.

In 2014, the Assembly met on 30 June at the Company headquarters at Calle Pajaritos number 24, in Madrid (Spain). The **matters dealt with** at the Assembly were the following:

1. Examination and approval of the Annual Accounts and the Management Report for 2013.
2. Distribution of dividends amongst the shareholders, charged to the result of the financial year 2013 and to freely distributable reserves.
3. Re-election of the independent board members Mr Pedro Guerrero Guerrero and Mr Eugenio Ruiz-Gálvez Priego.
4. Authorisation to the Board of Directors, for a maximum term of five years, to issue fixed income securities and preferential shares and to guarantee the issue of the aforesaid securities carried out by other Group companies.
5. Delegation of powers to enter into, interpret, remedy and execute agreements reached by the General Shareholders' Meeting.
6. Consultation vote on the Annual Report on director remuneration

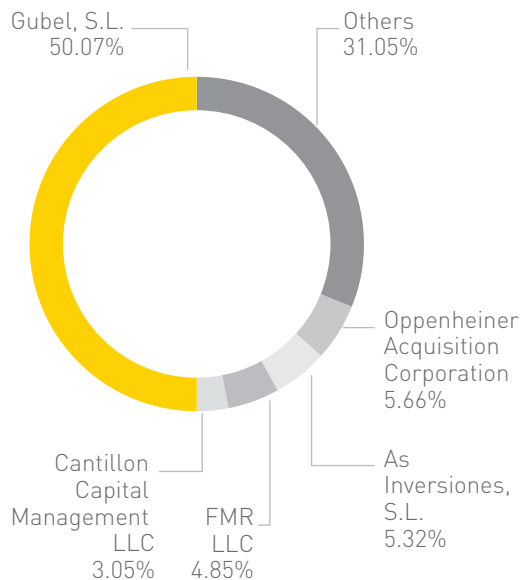
## Ownership structure

The share capital of Prosegur Compañía de Seguridad, S.A. is of **EUR 37,027,478**, represented by **617,124,640 shares** each of a face value of EUR 0.06, belonging to one same class and series.

All shares have been fully paid up and subscribed, and are traded on the **Stock Exchanges of Madrid and Barcelona** (Spain). Each share carries the right to one vote and there are no legal or statutory restrictions on the exercise of the vote or on the acquisition or transfer of shares in the share capital.

### SHAREHOLDER STRUCTURE

Shareholders with a significant holding in the share capital at 31 December 2014



## Board of Directors

The Board of Directors is the principal body responsible for the administration of Prosegur

and its **highest governance body**, except on matters reserved to the competence of the General Shareholders Meeting.

The principles of action of the Board, the basic rules of its organisation and operation and the rules of conduct of its members are set out in the **Regulations of the Board of Directors**.

One of the principal missions of the Board of Directors is to guarantee and maximise the **creation of value for the shareholder**, and it is therefore responsible for determining the Company's business and financial strategies.

This body delegates the ordinary management of the Company on the executive bodies and the management team, and focuses its activity on general supervision. However, the Board of Directors is assigned direct responsibility for a series of functions, which particularly include the following:

- Supervising the operation of the Delegate Committees.
- Determining Prosegur's general policies and strategies: strategic plan, investment and financing policy, policy of corporate government and policy of corporate social responsibility, amongst others.
- Determining its own organisation and operation.
- Drawing up the Annual Accounts and presenting them to the General Meeting.

In 2014, the Board of Directors met in plenary meeting on five occasions. The most significant change in its structure and composition was the modification of the post of Chairperson, Ms Helena Revoredo Delvecchio, who left her executive position in February and became an external proprietary director.



According to what is established in the Regulations of the Board of Directors, in 2014 the Chairperson organised and coordinated the periodic assessment of the Board with the chairpersons of the Appointments and Remuneration and Audit Committees, which gave rise to no significant changes in its internal organisation or in the procedures applicable to its activities.

### Composition of the Board of Directors and the Delegate Committees

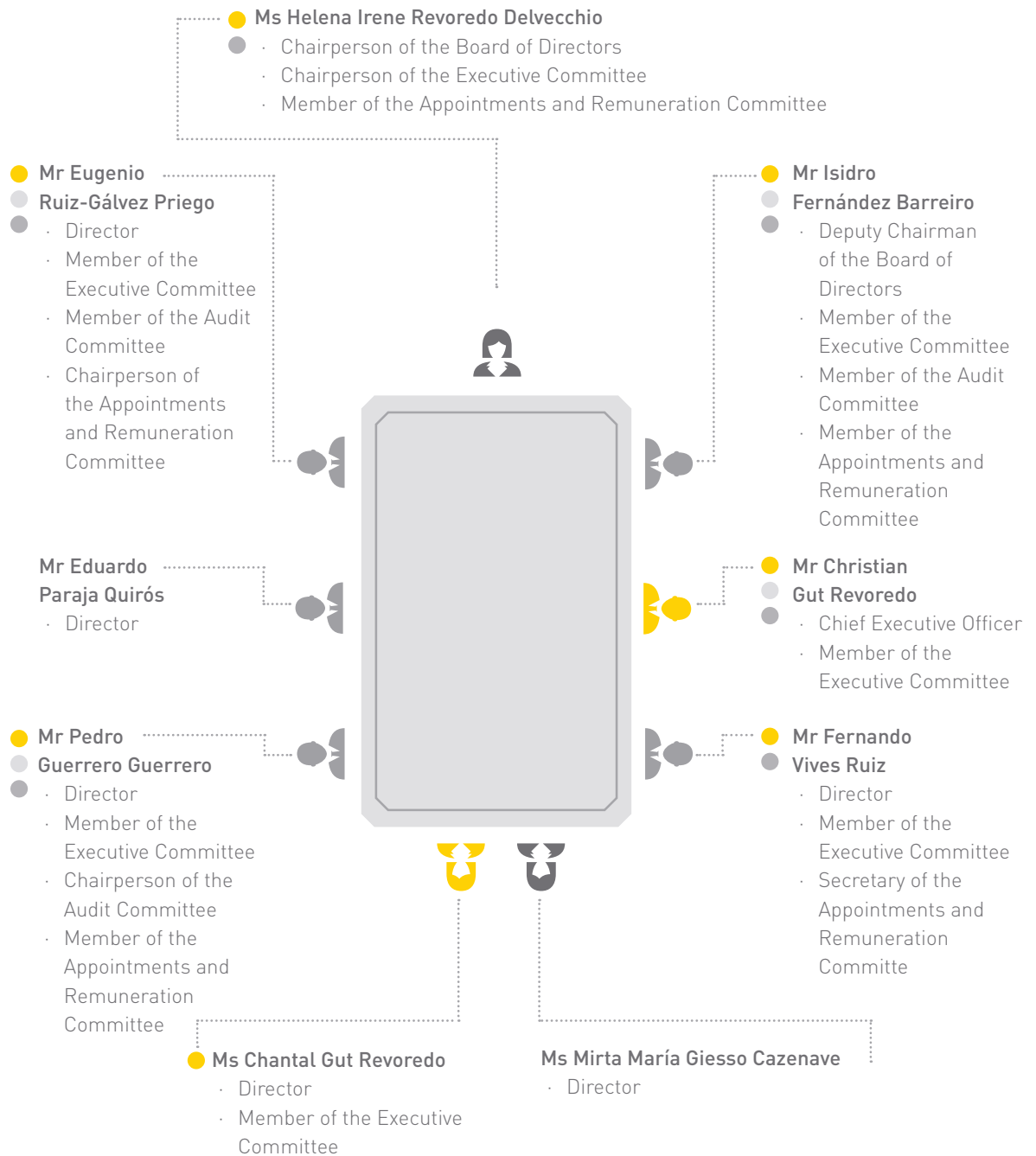
At 31 December 2014, the Prosegur Board of Directors was formed by **nine members**: two executive members and seven non-executive, of which five are independent, which is something which guarantees the balance and independence in the decisions of the Board.

The responsibilities of the Chairman and the Chief Executive Officer are different

Three of the nine board members of the Company (33 percent) are women, so Prosegur therefore fulfils recommendation 14 of the new Unified Code of Good Governance of quoted companies

and complementary. Prosegur adopts the requirements of the main international standards on corporate governance, which recommend the separation of roles.

As for the **representation of women**, at the close of the year, three of the nine board members of the Company (33 percent) are women, thus fulfilling recommendation 14 of the new Unified Code of Good Governance of quoted companies published in February 2015, which promotes the establishment of goals to achieve the objective in 2020 of the number of women board members representing at least 30 percent of the total.



External representative



Executive



External independent

Executive Committee

Audit Committee

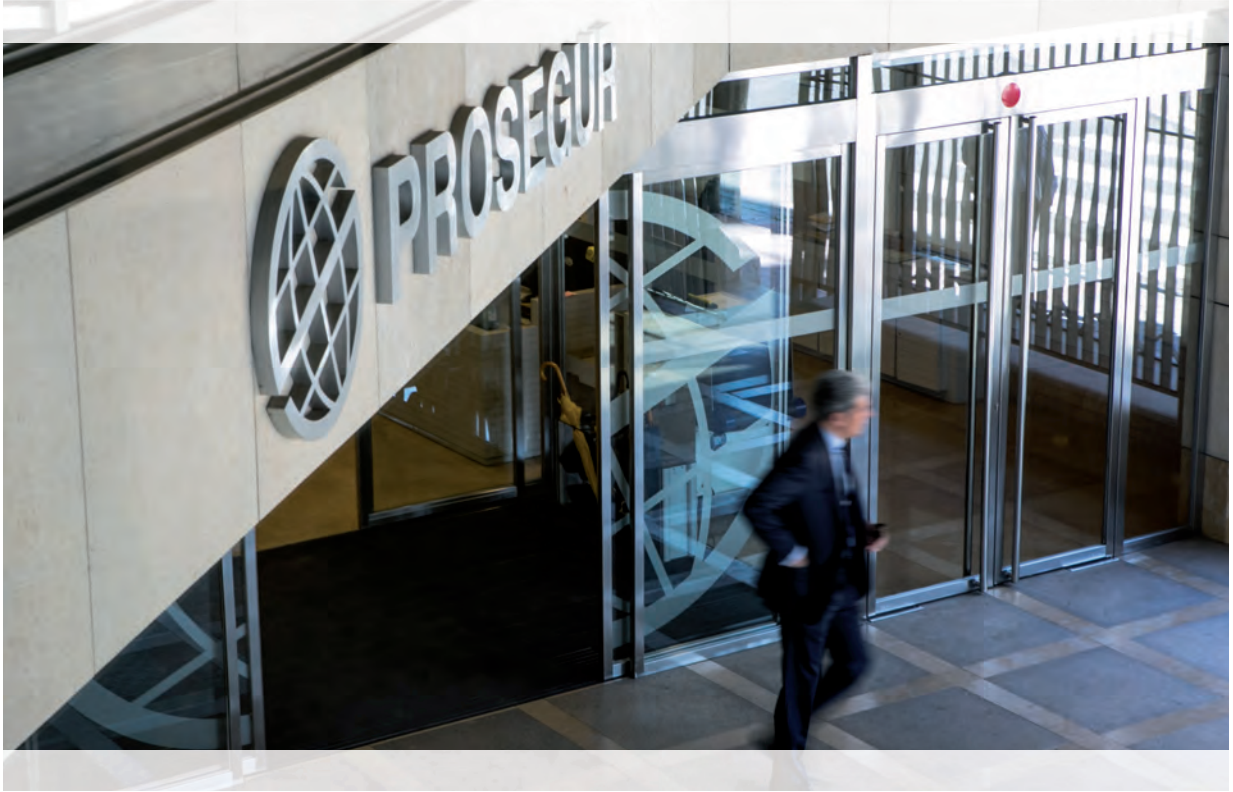
Appointments and Remuneration Committee



## Responsibilities and activity of the Delegate Committees

COMMITTEE	MAIN RESPONSIBILITIES	MEETINGS IN 2014
Executive Committee	<ul style="list-style-type: none"> <li>Representation, administration, management and disposal and generally all those corresponding to the Board of Directors.</li> </ul>	11 meetings
Audit Committee	<ul style="list-style-type: none"> <li>To supervise the efficiency of the internal control, the internal audit and the risk management systems.</li> <li>To supervise the Company's internal auditing services.</li> <li>To see the process of financial information and of the internal control systems.</li> <li>To supervise the process of preparing and presenting financial information.</li> <li>To establish all opportune relationships with the external auditor.</li> <li>To examine the fulfilment of the Code of Ethics and Conduct.</li> <li>To supervise the Report Channel.</li> </ul>	5 meetings
Appointments and Remuneration Committee	<ul style="list-style-type: none"> <li>To establish and review the criteria for the composition of the Board of Directors, including the selection of candidates.</li> <li>To report the proposed appointment and separation of senior managers.</li> <li>To examine and organise the succession of the Chairperson and the Chief Executive Officer.</li> <li>To propose the retribution policy of the directors.</li> <li>To periodically review remuneration programmes.</li> <li>To report transactions that involve or may involve conflicts of interest.</li> <li>To report to the Board on questions concerning gender diversity.</li> </ul>	2 meetings

For more information, visit the Corporate Governance Annual Report of Prosegur ([www.prosegur.com](http://www.prosegur.com)).



## 2.2. Ethics and compliance

In the business area, and particularly in the sector of private security, Prosegur conceives the development of its business with the **utmost demand** in terms of ethics, integrity, respect for Human Rights and strict fulfilment of the regulations.

The Company applies more demanding criteria than those established by law and works to ensure the establishment of the highest possible standards of compliance in its sector. Along these lines, rigour is essential in defining the **mechanisms of control and prevention** of irregular or illegal practices, especially those of greater risk such as takeovers and operations in countries suffering great legal instability.

### Corporate Compliance Programme

The Corporate Compliance Programme of Prosegur, approved by the Board of Directors, establishes control measures designed to attenuate or remove the risk of non-compliance with regulations in day to day operations.

The Programme is overseen by a **Compliance Committee** which acts in an autonomous and independent manner and reports directly to the Audit Committee. The Committee is comprised by the heads of the areas of the Internal Auditing, Organisation, Legal Advice and the Corporate Compliance Officer.

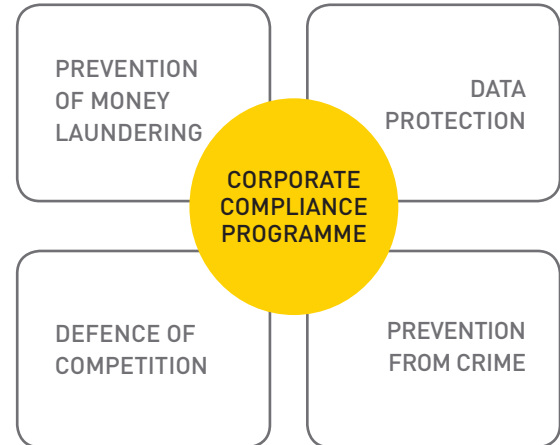
The Company has compliance officers in all

countries where it operates, responsible for implementing the established programmes and for ensuring proper compliance with regulations. In this sense, an essential job done by the regulatory monitoring group is to identify the regulatory aspects which affect Prosegur.

In order to consolidate the form of action defined by the programme in the day-to-day operation, training courses on the most important aspects are given to employees, as well as courses for senior managers and members of the Board of Directors and specialised courses focused on those responsible for compliance.

### Advances in the Corporate Compliance Programme in 2014

In 2014, the work done as part of the Corporate Compliance Programme mainly dealt with drawing up policies and processes on the prevention of money laundering, data protection, the defence of competition and the prevention from, detection of and reaction to crime.



Furthermore, this year **Conflict Resolution Committees** were constituted in relation to the Code of Ethics and Conduct in all countries in which Prosegur operates, entrusted to analyse situations of discrepancy detected through the different established channels and to take all opportune measures. These Committees meet every quarter.

Prosegur has the commitment to act every day in accordance with common principles and standards in the development of its relationships with all stakeholders affected by its activity

### Compliance in integration processes

The concept of compliance is particularly relevant in processes of integration of new companies, where corporate cultures must be aligned, risks must be mitigated and due diligence must be exercised.

In this sense, the Company has a programme designed for the systematisation of these processes, which is called Post Merger Integration (PMI). The initiative helps acquired companies to quickly integrate into the values and philosophy of Prosegur, seeking to achieve the same management style, a common image and consistent and uniform service in all markets.

## Prosegur policy on the prevention of money laundering and financing of terrorism

Prosegur is aware of the importance of these two problems for society and the leading role that cash services companies must play in preventing them, and works with the competent authorities in fighting against the commission of such crimes.

The Company in 2014 therefore developed its own policy on the prevention of money laundering and financing of terrorism through which the following is pursued:

- To establish internal rules of action and systems of control and communication.
- To meet current regulations and the recommendations issued by the competent bodies in accordance with the best practices of the sector.
- To identify, know and suitably follow up on its clients.
- To guarantee that the employees related to the cash services business know and apply the rules in this area.

To achieve these goals, Prosegur has defined a series of procedures of due diligence, information, preservation of documents, internal control, assessment and management of risks, fulfilment of current provisions and communication.

In each of the countries in which Prosegur develops cash services activities, a series of minimum standards are established which all employees involved in this line of business must meet.

## Code of Ethics and Conduct

In 2013, at the suggestion of the Audit Committee and with the approval of the Board of Directors, Prosegur launched a **new version** of its Code of Ethics and Conduct, which is binding on all members of the governance organs, directors and personnel of the Company. The document offers guidelines on the behaviour and practices of all Prosegur professionals and reflects the principles and common standards of action in developing its relations with stakeholders.

The Code of Ethics and Conduct applies

to all companies within Prosegur and all businesses, activities and countries. It must also be known, subscribed to and met by **all of its employees**, and must be signed in all new contracting at the time of incorporation. The employees must also collaborate to facilitate its implementation and to report all possible breaches of which they might be aware of.

In order to favour its dissemination and establishment in the Company, in 2014 a **plan of dissemination and implementation** of the Code of Ethics and Conduct was developed, which included the following actions: [G4-26]

- Approval of the new, revised version of the Code of Ethics and Conduct by the governing bodies of all the group companies in countries where Prosegur operates.
- Communication for the dissemination of the new version of the Code of Ethics and Conduct to all Prosegur employees through the different media: Intranet, website, corporate magazines, notice boards, electronic mail, etc.
- Subscription by the employees of the Code of Ethics and Conduct via several means
- On-going in-person training as part of the training courses given from the areas of human resources and regulatory compliance. With respect to online training, more than 3,400 employees received training on the Code through the Prosegur University.

To add its commitment to ethics and integrity to that of other international companies, Prosegur signed the “Code of Conduct and Ethics” of the Ligue Internationale des Sociétés de Surveillance and recognises the “Code of Conduct and Ethics for the private security sector”, drawn up by the Confederation of European Security Services (CoESS).

### Report Channel

In order to detect behaviours that are irregular, illegal or contrary to the Code of Ethics and Conduct, the Company has its own Report Channel. The channel allows anybody concerned, whether or not they belong to the Company, to report said behaviour **safely and anonymously** on a form available on the website [www.prosegur.com](http://www.prosegur.com). [G4-26]

The Internal Audit Department deals with the communications received confidentially, and depending on the subject and severity, sends

them to the Security Department or to those responsible in the country where the breach occurs, depending on each specific case. Any reports related to fraud are investigated separately by the Security Department.

Depending on the conclusions of the investigations, in the meetings of the Audit Committee the **necessary measures** are taken for cases requiring action on the part of the Company.

### Respect for Human Rights

In Prosegur there is the conviction that companies must work as generators of value, promoting the sustainable development of the countries in which they operate and contributing to their economic, environmental and social progress. In this context and from the position of one of the principal multinationals of the sector, the responsibility to contribute to a society respectful of Human Rights is an obvious duty for Prosegur.

The Company therefore works to **prevent, mitigate** and, if necessary, **correct** the possible impacts on Human Rights of its employees and all other individuals forming part of the communities in which it is present. Along this line, all professionals and collaborators of Prosegur must refrain from breaching Human Rights of third parties, and especially the managers, whose position imposes upon them the additional obligation of exercising clear and unwavering leadership in this area.

This commitment is conceived as an **additional responsibility** to the fulfilment of the laws and regulations established in each place, and particularly in countries in which the state's capacity to protect Human Rights is weak. To back this commitment, Prosegur has four basic principles in this area:

## Prosegur's principles in respect for human rights

1



### We assess real or potential incidents on Human Rights

Prosegur has a solid system to manage and control risks in which risk factors with respect to Human Rights are considered. These include the breach of personal rights and freedoms, individual privacy and working rights.

2



### We integrate the results of the evaluations and put the corresponding actions into practice

Prosegur horizontally integrates the conclusions of the evaluations in its processes. If real impacts are detected, the Company takes suitable measures to correct them. To facilitate the detection work, an anonymous Report Channel is provided.

3



### We report and render accounts

In this document, which is distributed amongst the stakeholders of the Company, we report on the development in the area of Prosegur Human Rights.

4



### We train and publicly promote respect for Human Rights

In order to ensure that its professionals, suppliers, clients and other stakeholders know their values in the area of Human Rights, the Company organises training sessions on critical questions such as the use of force, gender violence and cultural diversity.

Prosegur has maintained its participation in the workgroup on Human Rights created in 2013 by the **Spanish Network of the United Nations Global Compact**. Within this collaboration, in 2014 a campaign was driven for the defence of Human Rights in the Company in order to give training and raise

awareness around them at the production and social level. In a first phase, a training video was developed for the employees of any organisation, presenting an educational and informative nature when dealing with Human Rights and their relationship with companies.

## 2.3. Strategy


Aware of the **changing environment** in which it operates and the new needs and demands of its stakeholders, Prosegur considers it vital to revise its strategy in the short and medium-term. It therefore draws up **three yearly strategic** plans with a series of qualitative and quantitative objectives, always maintaining

the coherence with the long-term view of the Company.

In 2014 Prosegur considered the **Strategic Plan 2012 – 2014** concluded. This Plan has managed a series of achievements associated with six strategic goals.



## STRATEGIC PLAN 2012 – 2014: ACHIEVEMENTS

OBJECTIVES	WHAT HAS PROSEGUR ACHIEVED?
<b>QUANTITATIVE</b>	
 <p>Growth</p>	<ul style="list-style-type: none"> <li>• Increase sales significantly with respect to 2011 despite the negative impact of exchange rates in Argentina and Brazil.</li> <li>• Register a compound annual organic growth (CAGR) above the nominal GDP of the countries in which Prosegur operates, during the Plan 2012 – 2014</li> </ul>
 <p>Management of indirect costs</p>	<ul style="list-style-type: none"> <li>• Reduce, in 2014, the ratio of indirect costs after a period of strong merger and acquisition activity, thanks to extracting synergies, homogenization of processes and efficiency projects.</li> </ul>
 <p>Cash flow management</p>	<ul style="list-style-type: none"> <li>• Positive cash flow generation with a conversion rate of EBITA in line with the objective set in the plan.</li> <li>• Optimize the management of operating funding needs (WCR) and investments in CAPEX.</li> </ul>
<b>QUALITATIVE</b>	
 <p>Being close to the customer</p>	<ul style="list-style-type: none"> <li>• Offer a set of very competitive new products, currently being implemented.</li> <li>• Focus specialization reducing scope and sectors.</li> <li>• Systematize customer satisfaction measurement.</li> </ul>
 <p>Manage at branch level</p>	<ul style="list-style-type: none"> <li>• Measure and monitor key business indicators at Branch level.</li> </ul>
 <p>Be more multinational</p>	<ul style="list-style-type: none"> <li>• Enter new markets and continents : Germany, India, China and Australia.</li> <li>• Deploy ITD platforms and shared service centres (USAP).</li> <li>• Efficiently transfer knowledge through the Competence Centres.</li> <li>• Coordinate “the way we do things” in Prosegur, with the 3P System.</li> </ul>



In view of the results achieved by the Plan 2012 – 2014 and of the new future priorities for the Company, Prosegur defined its **Strategic Plan 2015 – 2017**.

In this new three-yearly plan, in addition to continuing with the work of the previous period, a special focus was placed on the following **new challenges**:

## STRATEGIC PLAN 2015 – 2017: CHALLENGES

OBJECTIVES	WHAT DOES PROSEGUR WANT TO ACHIEVE?
<b>QUANTITATIVE</b>	
 <p>Growth</p>	<ul style="list-style-type: none"> <li>• Focus on growth in new volume.</li> <li>• Strong commitment to the development and sale of new products.</li> <li>• Promote the specialization of account managers.</li> </ul>
 <p>Management of indirect costs</p>	<ul style="list-style-type: none"> <li>• Simplify the decision-making process and create an increasingly agile organization.</li> <li>• Reduce the weight of indirect costs, in particular in the corporate business.</li> </ul>
 <p>Cash flow management</p>	<ul style="list-style-type: none"> <li>• Maintain the pace of cash generation and its conversion with respect to EBITA.</li> </ul>
<b>QUALITATIVE</b>	
 <p>Manage at branch level</p>	<ul style="list-style-type: none"> <li>• Continuously measure the quality level of services and customer satisfaction.</li> <li>• Offer a proposal of value more focused on the needs of the customer.</li> </ul>
 <p>Efficiency in operations</p>	<ul style="list-style-type: none"> <li>• Complete the implementation of the corporate platforms in all Prosegur countries.</li> <li>• Continue with the Kaizen Project.</li> <li>• Continue to promote the Competence Centres implementing best practices in all countries.</li> </ul>
 <p>Simplify management</p>	<ul style="list-style-type: none"> <li>• Build a more agile, consistent and homogeneous Prosegur by simplifying processes and structures, which will result in better decision-making.</li> </ul>



## 3. Management model and results

### 3.1. Organisational structure

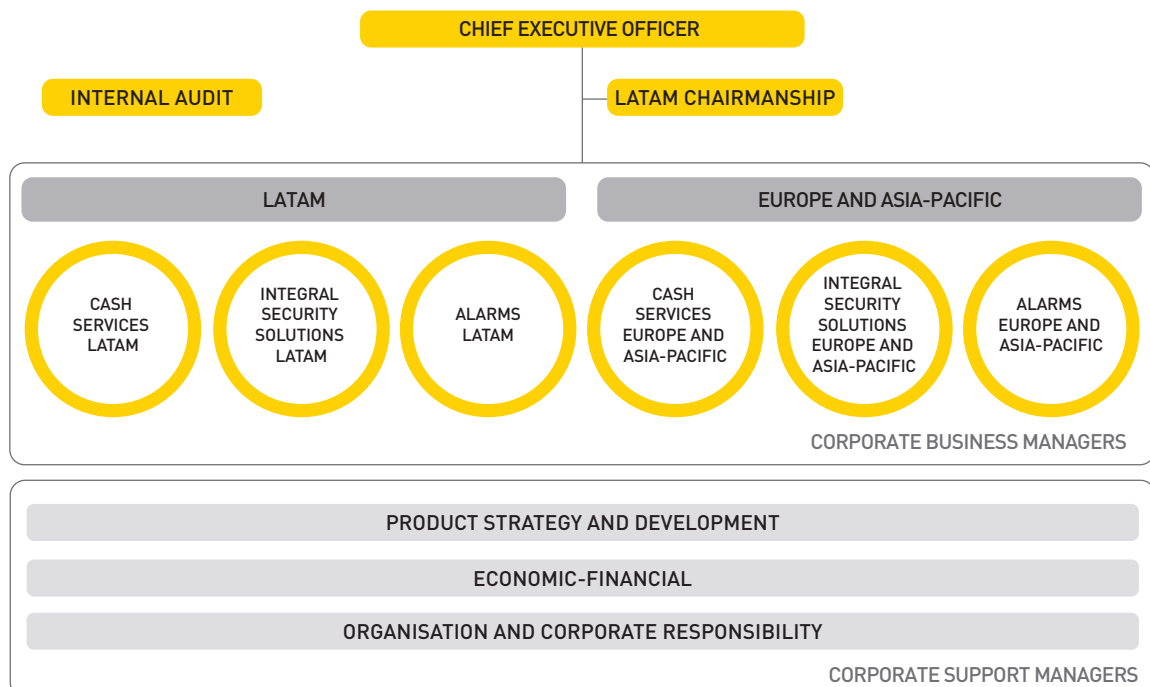
Prosegur's intense internationalisation in recent years has brought about an adaptation of its organisational structure in order to favour cohesion between the different regions, to improve the business processes and to add value for customers. The principal adaptations were the following:

- **Business as a structural axis of the organisation:** The business is the principal structural axis of the organisation, where the different businesses take responsibility for designing security solutions for customers: integral security solutions, cash services and alarms.
- **Geographies:** The organisation of the businesses by geographic segments has

enabled the strengthening of customer orientation and achieved a more agile and efficient structure: Europe and Asia-Pacific and Latin America.

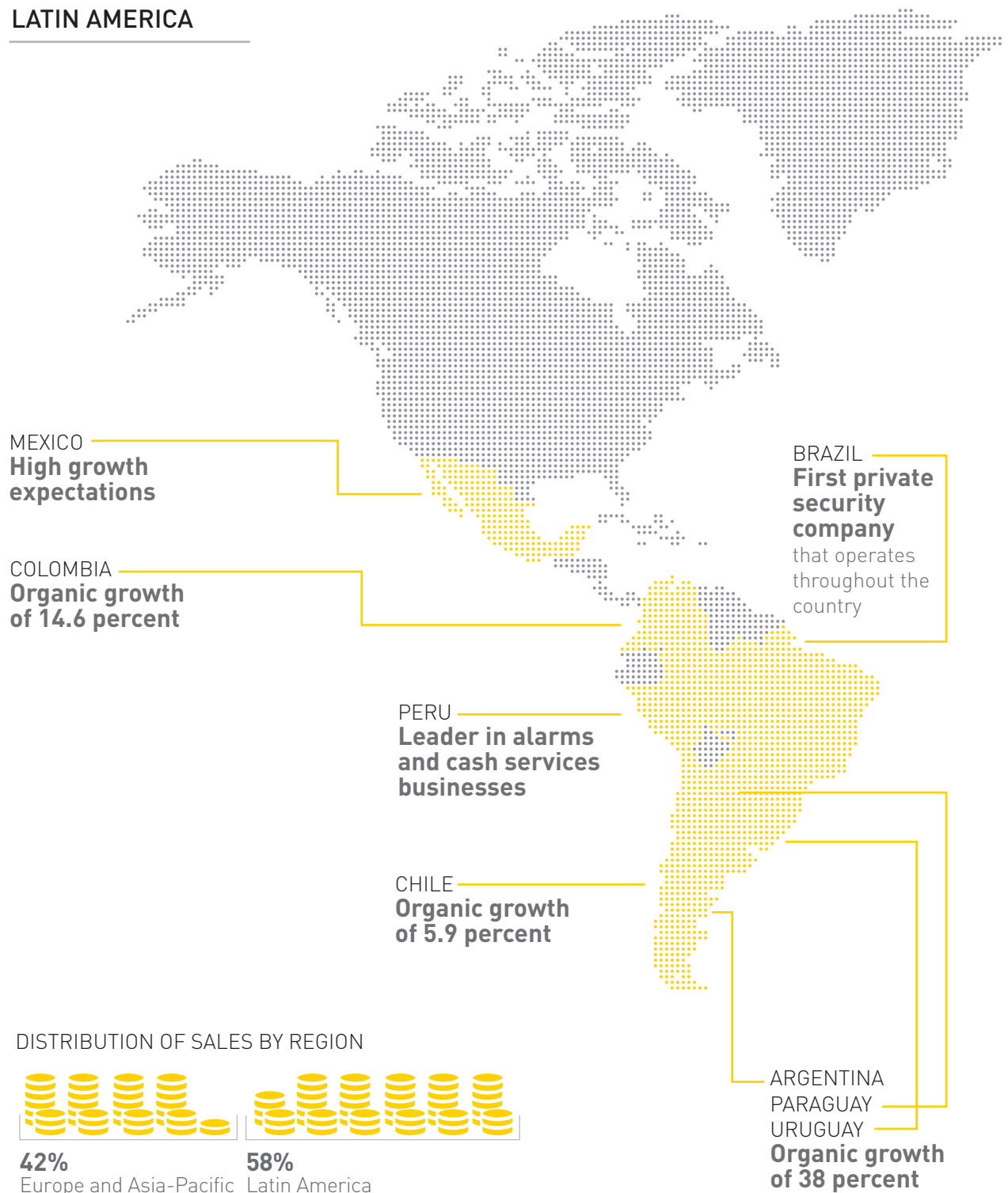
- **Centralisation of the corporate functions:** The centralisation of the corporate functions of administrative management allows greater efficiency and operative control with the resulting positive impact on the customers.

The flexibility of this organisational structure allows for a permanent adaptation to an ever-changing environment and the evolution of Prosegur as a business group. In addition, it fosters transversal knowledge of business areas and results in a closer approach to customer needs.

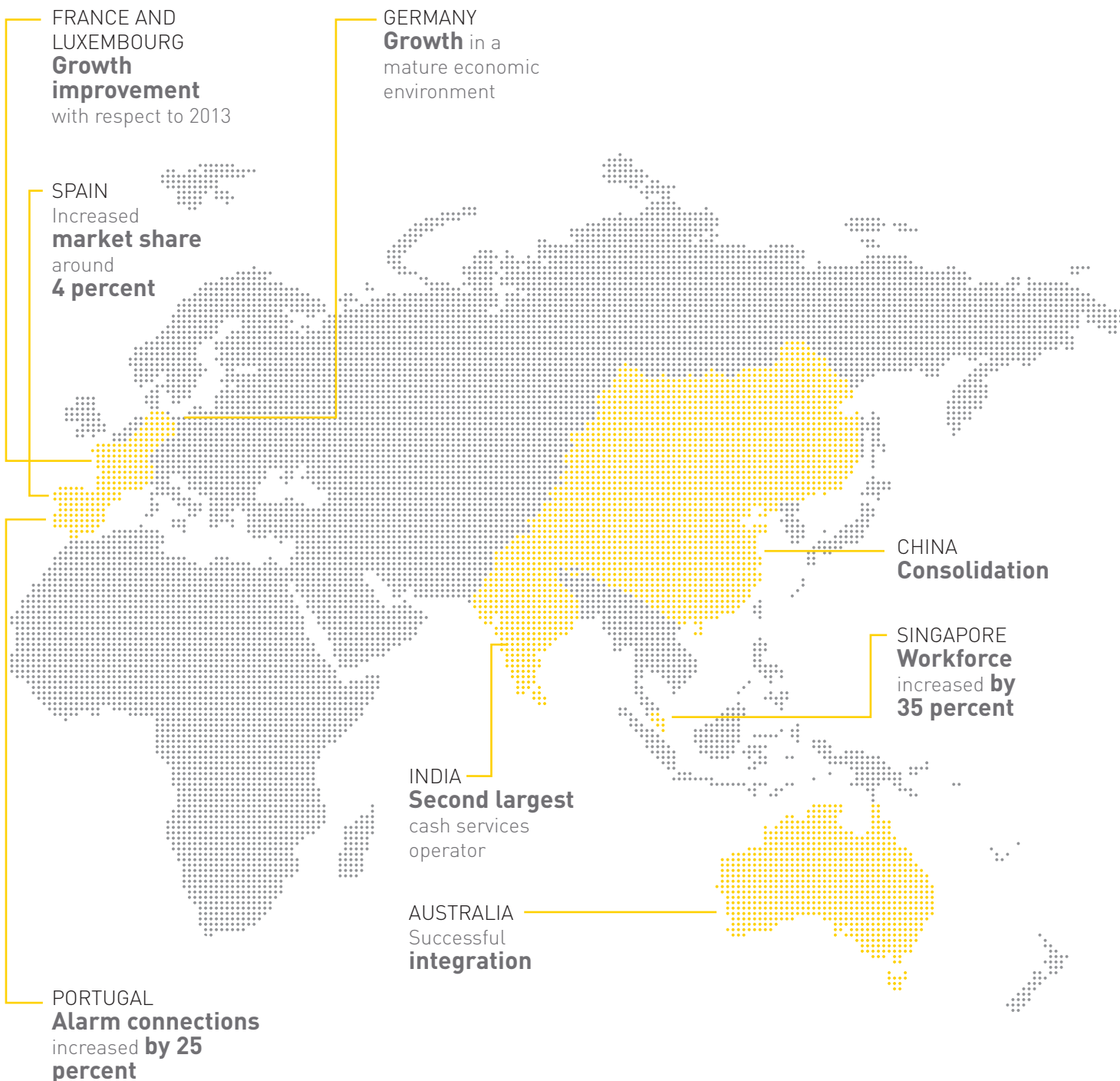


## 3.2. Business by countries

### LATIN AMERICA



## EUROPE AND ASIA-PACIFIC



## Europe and Asia-Pacific

### FRANCE AND LUXEMBOURG

In France and Luxembourg, Prosegur enjoyed organic growth of 1.8 percent in line with the countries growth in GDP, thus improving the growth experienced in 2013.

### GERMANY

2014 was a year of great progress in Germany, with organic growth of 9.6 percent and total growth of 32.5 percent with respect to 2013, which demonstrates the capacity of Prosegur's business management model to produce growth in mature economic environments.

The year was marked by the integration of Brink's Deutschland following its takeover in 2013, and the takeover of the company Chorus Security, which specialises in cash services.

### PORTUGAL

In Portugal, the year for Prosegur was marked by the opening of a new branch in the Algarve region. A total of 70 employees will work from this centre, giving guarding, logistics, technology and alarms services. The new branch, which includes the latest technological developments, comes in alongside the six branches Prosegur already had in Portugal.

In a crisis environment, Prosegur has maintained its leadership in the Portuguese market and achieved very good results in the alarms business, with a 25 percent increase in the number of connections in 2014.

### SPAIN

In Spain, 2014 was strongly marked by the contraction and consolidation of the banking system and by the sharp fall in private security. In this scenario, Prosegur has come out of the crisis stronger by increasing its market share by around 4 percent and with a wider product differentiation thanks to the investment in innovation which its financial strength has allowed it.

### AUSTRALIA

In Australia, 2014 was a year of integration in which Prosegur managed to grow organically after the takeover of Chubb Security Services at the end of 2013. Furthermore, it has signed contracts with important companies of the retail sector, diversifying a customer portfolio focused mainly on banking.

Prosegur's growth in the country has occurred in line with the growth estimates of its respective market. The maturity of the Australian market, the experience of the team in the country and the Company's capacity to adapt to different environments have been the principal aspects which have allowed for success in the integration.



#### CHINA

2014 was a year of stabilisation in which the Company established the bases to be able to undertake its development with its own local team. The new Prosegur offices were opened in Shanghai.

#### INDIA

The Indian security market is one of the largest in the world, although it is highly fragmented and is characterised by great dynamism.

However, in India, where Prosegur works through the joint venture formed with the SIS security company, the business has grown at a very high rate principally due to the takeover of the cash services division of the multinational ISS SDB Security Services. This new takeover has strengthened Prosegur's position in the Indian market as the second largest operator in this area, with a greater presence in the south and western regions of the country.

#### SINGAPORE

In Singapore, 2014 was a year of important organic and inorganic growth. With respect to the inorganic growth in the Asiatic country, in January 2014 Prosegur took over 100 percent of Evttec Management Services, which specialises in providing guarding services.

With respect to Prosegur, the principal obstacle the Company found in 2014 was the scarcity of workforce in the country. Knowing how to adapt and overcome this is an important challenge for a company with growth perspectives like those of Prosegur, which already leads the unarmed guarding market, the only segment where private companies are allowed.

## Latin America

### ARGENTINA, PARAGUAY, URUGUAY

In a complicated environment due to the inflation and the volatility of the Argentine currency, Prosegur achieved excellent results in the Argentina area, which is formed by Argentina, Paraguay and Uruguay, with organic growth of 38 percent in 2014, thus demonstrating its capacity to adapt in complex economic scenarios.

In terms of payroll, the number of employees in the three countries continued to grow in the past year, specifically by 13 percent in Argentina, 10 percent in Paraguay and 5 percent in Uruguay, exceeding 22,000 employees in the whole area.

### BRAZIL

In Brazil, the year was marked by the takeover of Transvig, in the state of Roraima, which made Prosegur the first private security company operating throughout the whole of Brazil. With this takeover, Brazil now adds 500 employees to its payroll, which amounts to nearly 53,000 workers in the country.

Furthermore, in February 2014, Prosegur opened the new operational site in the city of Altamira, in the Brazilian region of Pará, to expand its coverage of the cash services business.

Brazil is still the most important country in the Prosegur perimeter, if factors are taken into account such as the volume of sales, the profits and the number of employees, and is the principal future stake of the Company.

### CHILE

In Chile, 2014 was the year of restructuring for Prosegur, in order to stabilise the country's businesses following a period of losses. In an environment of strong depreciation of the Chilean peso, Prosegur enjoyed organic growth of 5.9 percent in 2014.

### COLOMBIA

In 2014, the integration process of the five companies taken over in 2011 was completed. This helped Prosegur to take off in the country with excellent economic results in 2014 and an organic growth of 14.6 percent. Another of the milestones achieved in the country was the opening of four new branches.

### MEXICO

Due to the size of the country and to Prosegur's still recent entry into the Mexican market, the conditions for growing in the country are still difficult. However, in 2014 Mexico enjoyed hopeful results for Prosegur, with an organic growth of 26 percent, which backs the future expectations the Company has placed in the North American country.



## PERU

Peru had organic growth of 1.3 percent. However, the Company has consolidated its leading position in the alarms and cash services businesses. 2014 also saw the following outstanding milestones:

- Implementation of the Integrated Electronic ATM Management service, a project started in 2013 and developed in 2014.
- Opening of two new sites in the country.
- Creation of Proservicios, specialised in guarding services.
- Development of the Proteus service for GPS monitoring of cargo containers.



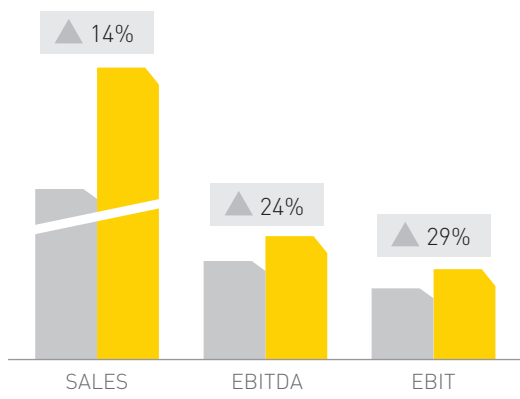
## 3.3. Financial performance

### Main results

- 2014 brought growth in **sales** of 2.4 percent, in which consolidated sales reached EUR 3,782.6 million, with an increase of 13.8 percent in terms of constant exchange rate.
- The **EBITDA** increased by 23.7 percent excluding the effect of currency depreciation in countries in which Prosegur operates against the euro, which reflects the increase/maintenance of margins despite increases in labour costs in countries with a significant effect on the P&L.
- The **EBIT / Sales** margin of 8.1 percent proves the capacity of Prosegur to maintain profitability in spite of the impact of amortisations arising from new business acquisition operations.
- The **consolidated net profits** increased by 1.8 percent mainly due to the good performance of sales and the synergies obtained from the acquisitions carried out by Prosegur in recent years.

#### MAIN RESULTS 2014 vs 2013

■ FY 2013 ■ FY 2014

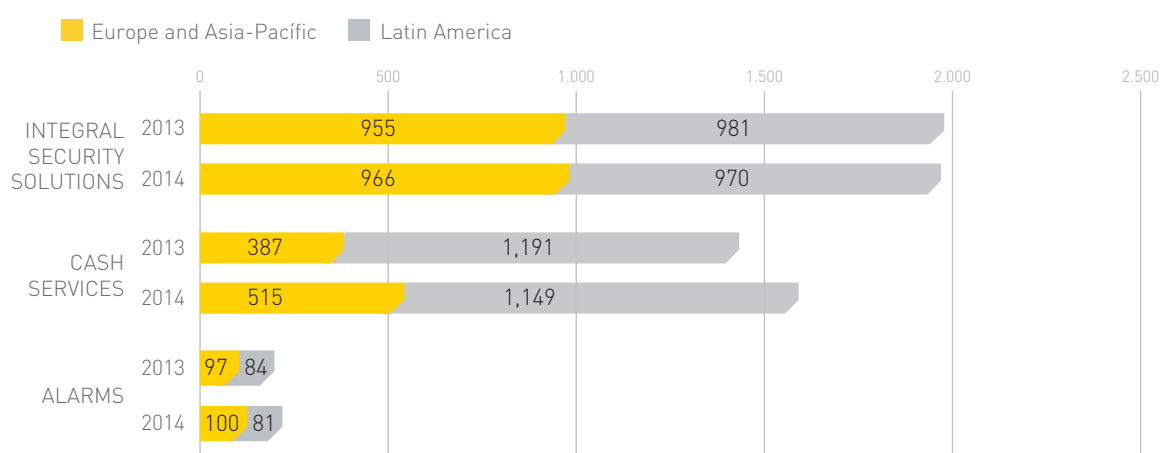


The financial year 2014 was defined by economic slowdown in Latin America on a macroeconomic level, and general recovery of the economy in the Eurozone and especially in Spain, which once again shows signs of being a growth market.

The 2014 financial year closed satisfactorily. The results positively reflect the **success of the inorganic growth strategies** of previous years, which provided a solid platform to guarantee organic growth at adverse times.

### EVOLUTION OF SALES – BY REGION AND BUSINESS LINE

2014 vs 2013



### MAIN FINANCIAL AND NON-FINANCIAL INDICATORS

(Millions of Euros)				
		2014	2013	Variation
Sales		3,782.6	3,695.2	2.4%
EBITDA		425.7	414.4	2.7%
	Margin	11.3%	11.2%	
PPE amortisation		-70.6	-67.8	
Depreciation of other intangible assets		-47.8	-49.0	
EBIT		307.2	297.6	3.2%
	Margin	8.1%	8.1%	
Financial results		-58.1	-51.5	
Profit before tax		249.2	246.2	1.2%
	Margin	6.6%	6.7%	
Taxes		-90.7	-90.5	
	Tax rate	-36.4%	-36.8%	
Net result		158.4	155.7	1.7%
Non-controlling interests		-0.3	-0.2	
Consolidated net result		158.7	155.9	1.8%
Basic profit per share		0.2654	0.2718	

These results become even more relevant taking into account the fact that Prosegur carries out its business activity in 14 currencies other than its working currency, the Euro; the effect of currency depreciation in the Latin American region has had

a significant negative impact on the P&L.

The levers that allowed satisfactory results in 2014 were an efficient combination of the following aspects:

- Drive in mature markets of **new service models** focused on reducing security costs for the customer and guaranteeing the required levels of protection.
- Sustenance of higher than market **growth rates** in more traditional products in emerging markets.
- Strong commitment on the **outsourcing** of banking processes.
- Maintenance of the **cost optimisation and cash generation** policies.

Finally, the new businesses acquired in previous years have been integrated in full and consequently, the debt reduction and restructuring scheduled for the end of the 2014 Strategic Plan has been met in advance. This important financial milestone gives Prosegur high potential for new and larger corporate acquisitions, consolidating its presence in Latin America and its expansion in new regions such as Asia-Pacific.

## 3.4. Relationship with investors



**72**  
meetings  
with analysts



**500**  
meetings  
with investors



**14**  
roadshows



More than  
**40** conference  
calls

In Prosegur it is believed that being perceived as an **accessible and transparent company** by our shareholders, investors and analysts, in addition to being part of its responsibility as a company, has a positive effect on the economic effort. The Company therefore offers updated, clear and coherent information through the different channels of communication. [G4-26]

In order to give the financial information and to cover the largest possible audience without geographic limitations, Prosegur presents its results every quarter via the webcast of its web page. On a monthly basis, it also informs on the principal developments regarding the Company and the sector by means of a newsletter.

Similarly, through the “Shareholders and investors” section of the website ([www.prosegur.com/corp/Shareholders-Investors/](http://www.prosegur.com/corp/Shareholders-Investors/)), the investor community is given different tools so that they can follow the evolution of the share and to see updated information on events such as the payment of dividends, the quarterly presentation of results and participation in conferences.

In 2014, Prosegur increased its participation in forums and conferences on investment in order to consolidate its global relationships with analysts and investors. The Company took part in the following events:

## LONDON, UNITED KINGDOM

- BBVA Iberian Days
- Deutsche Bank Pan European Small and Midcap Conferences
- HSBC Equity Conferences
- JP Morgan - Business Services Conferences 2014
- UBS Pan European small & midcap Conferences

## MADRID, SPAIN

- Exane Spain Investors Day Deutsche Bank
- Medcap Forum
- BME Latibex Forum
- Santander Iberian Conferences

## LISBON, PORTUGAL

- BPI Iberian Conferences

## NEW YORK, UNITED STATES OF AMERICA

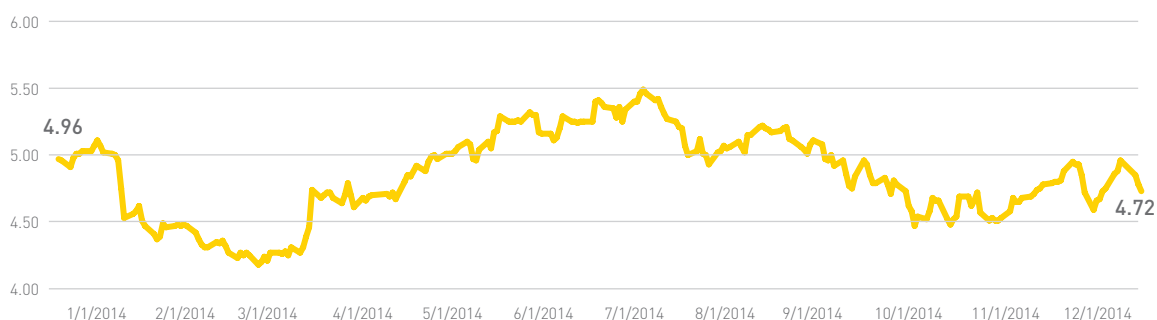
- JB Capital Iberian Conference

## STOCKHOLM, SWEDEN

- SEB Security Companies Seminar



## SHARE EVOLUTION DURING 2014



## Share evolution

On 31 December 2014, the price of the Prosegur shares closed at **EUR 4.72**, the Company quotation falling by 4.84 percent from the EUR 4.96 at the beginning of the year.

## Main shareholders

The shareholding of Prosegur reflects its solidity and stability, where at 31 December 2014, **69.3 percent** of the Company share lay in the hands of **significant shareholders**, whereas the remaining 30.7 percent was floating capital.

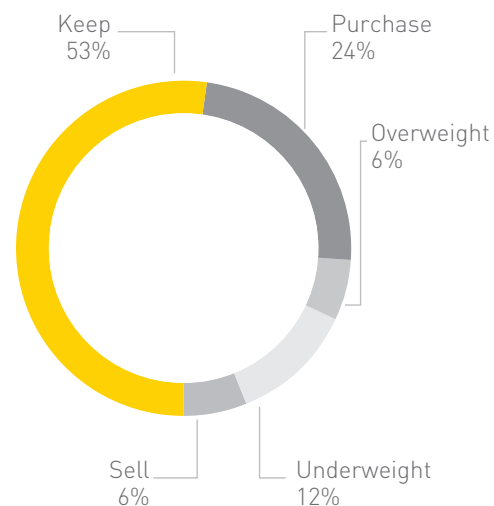
The strong presence of shareholders in the Board of Directors enables the governance bodies, and particularly the Executive Committee, to determine that the strategic lines and decisions are in line with the interests of all its shareholders.

## Coverage of analysts and recommendations

A total of **17 investment** firms monitored Prosegur's stock market performance over 2014. In their recommendations, 53 percent

advised on keeping the stock, 24 percent advised its purchase, 6 percent advised overweighting, further 12 percent advised underweighting and only 6 percent advised selling.

## ANALYST RECOMMENDATIONS



The target prices set for Prosegur ranged between EUR 4.09 of JP Morgan and EUR 5.80 of Caixabank.

## 3.5. Risk management and opportunities

The rigorous fulfilment of the laws and regulations covering the sector, the financial reliability and the transparency are critical elements to safeguard the assets and interests of customers, employees, shareholders and of the communities where it operates. It is therefore fundamental for a company like Prosegur to have a sound risk management system.

### The Prosegur risk management system

Prosegur has systems for identifying the main contingencies and to classify them according to nature and relationship with the achievement of short, medium and long term targets. This identification is performed on a yearly basis in order to detect new items on which to act. This system is based on the **COSO standard** (Committee of Sponsoring Organizations of the Treadway Commission), and works together with other standards such as Basel III, inherent to the financial industry, and the ISO 31000 standard.

The maximum responsibility for risk management falls on the **Board of Directors**. The Audit Committee, among its basic duties, is in charge of supervising the efficacy of internal control and the risk management systems, to confirm their adaptation and integrity and review the designation and replacement of those responsible.

The **Risk Management and Security Corporate Department** is the area which defines the policies, procedures and tools used in the identification and quantification of risks. It is also responsible for proposing

mitigation measures and ongoing monitoring of any deviation from tolerance levels established by the Board of Directors. The Board of Directors has also delegated specific duties to the business units to encourage their proactive participation in risk management.

The risk **information and monitoring** processes are the responsibility of the various **risk management committees**, which hold regular meetings. Thus, the committees for reassessment of financial risks meet monthly, those on operational and regulatory compliance meet monthly and quarterly, those of business risk on each country meet each quarter and, finally, the global risk reassessment meeting is held once a year.

Prosegur has a solid risk management system in which the operational risks and those of regulatory compliance are particularly important due to the nature of the sector

On the other hand, the Audit Committee has delegated to the **Internal Audit area** the supervision of the internal control and risk management. This department independently assesses the operation of the risk management system to ensure it is suited to the needs of the Company. A systematic and rigorous approach is applied in the supervision of the efficiency and efficacy of the processes, the control and the governance of the system. The area verifies that risks are being properly managed; it allocates responsibilities and establishes a risk tolerance policy, using indicators and

performing the necessary monitoring. Among other duties it must supervise the internal control of financial information. The Board of Directors is informed of the results of such reassessment processes.

The full information on the Prosegur risk management system is found in the Prosegur Corporate Governance Annual Report ([www.prosegur.com](http://www.prosegur.com)).

## Risk management cycle

**MONTHLY** Identify information on exposure to:

- Financial Risk
- Operational Risk and Compliance
- Reputational Risk

**QUARTERLY** Risk Committees monitor:

- Business Risk
- Financial Risk
- Operational Risk and Compliance

**HALF-YEARLY** The Board of Directors is informed about:

- Business Risk
- Financial Risk
- Operational Risk and Compliance
- Reputational Risk

**ANNUALLY**

- Process for reassessing Map of Risks
- Review of the Strategic risks

### Information

Information and communication on the various exposures and annual assessment of the risk.

### Monitoring

Supervision and follow-up of compliance with policies, rules, procedures, information systems via internal control to ascertain whether exposure is acceptable. Continuous monitoring, remote and on-site.



### Risk

Identify the business risks or foresee risk scenarios, measure and analyse impact thereof for the Company.

### Control

Propose new policies or reassess existing policies. In addition, propose necessary corrective measures based on cost-effectiveness criteria to minimise any risks identified.



TYPE OF RISK	MITIGATION STRATEGY
<p><b>Strategic Risks</b></p> <ul style="list-style-type: none"> <li>• Exposure to changes in economic cycles.</li> <li>• Concentration of business in similar geographic areas.</li> </ul>	<ul style="list-style-type: none"> <li>• Diversification of business in differentiated markets.</li> <li>• Independent processes of due diligence.</li> </ul>
<p><b>Business Risks</b></p> <ul style="list-style-type: none"> <li>• Unfair competition.</li> <li>• Supplier dependence.</li> </ul>	<ul style="list-style-type: none"> <li>• Development of new value added products and services.</li> <li>• Entrance of new suppliers from international markets.</li> </ul>
<p><b>Regulatory and reputational Risk</b></p> <ul style="list-style-type: none"> <li>• Money-laundering legislation.</li> <li>• Data protection.</li> <li>• Labour.</li> <li>• Compliance with Internal Regulations and Code of Conduct.</li> </ul>	<ul style="list-style-type: none"> <li>• Diversification of business in differentiated markets.</li> <li>• Independent processes of due diligence.</li> </ul>
<p><b>Operational Risk</b></p> <ul style="list-style-type: none"> <li>• Robbery and assault.</li> <li>• Operative errors.</li> <li>• Legal sanctions.</li> <li>• Business continuity.</li> </ul>	<ul style="list-style-type: none"> <li>• Global policies of physical and logical security.</li> <li>• Monitoring the processes of controlling and monitoring traceability of the transport, handling and storage of cash operations.</li> <li>• Independent assistance in claims or differences arising in the cash management activity.</li> <li>• Identification of best practices.</li> <li>• Preparation of procedures to minimise the possibility of losses.</li> <li>• Implementation of business continuity policies and recovery plans.</li> </ul>

TYPE OF RISK	MITIGATION STRATEGY
<p><b>Financial Risks</b></p> <ul style="list-style-type: none"> <li>• Interest rate risk.</li> <li>• Exchange rate risk.</li> <li>• Credit risk.</li> </ul>	<ul style="list-style-type: none"> <li>• Dynamic analysis of exposure to interest rate risk exposure.</li> <li>• Simulation of several scenarios depending on refinancing, renewal of present positions, alternative financing and coverage.</li> <li>• Calculation of the effect of a certain change in the interest rate on the result.</li> <li>• Natural coverage policy.</li> <li>• Evaluation of the risk of each customer.</li> <li>• Monthly follow-ups on the credit situation of clients and application of value corrections.</li> <li>• Financial investments and other operations are carried out with defined rating entities and financial transaction framework agreements are entered into (CMOF or ISDA).</li> <li>• Define the counterparty risk limits.</li> <li>• Periodic publication of the updated credit limits and levels.</li> </ul>
<p><b>Human Resource Risks</b></p> <ul style="list-style-type: none"> <li>• Loss of talent.</li> <li>• Scarcity of resources.</li> </ul>	<ul style="list-style-type: none"> <li>• Talent management program.</li> <li>• Dignification programme of Prosegur staff associated with guarding services.</li> </ul>



### The risk in daily work: operational risks and regulatory compliance

Prosegur devotes significant efforts to the management of **operational and regulatory compliance risks** given their impact on the commitments undertaken with stakeholders and, specifically, with customers. The Risk Management and Security Corporate Department carries out a **programme of continuous analysis of operating processes** to detect, evaluate and manage any risks that might arise. This task is carried out by over 80 professionals working in two continental platforms: one for Latin American countries and the other for Europe and Asia-Pacific.

It is worth mentioning the monitoring task carried out by this department over control and monitoring processes of traceability of operations carried out in the transport, handling and storage of cash. In 2014 this activity was finally implemented throughout Latin America, as planned.

This year more than 400 operational and regulatory compliance reviews were carried out, as well as over 400 cash counts. The work plan covered an annual average of 1.5 operational sites that underwent operational reviews in Latin America and of 0.5 in Europe. As for cash counts, it was

approximately of 1.8 cash counts per site in Latin America and of 1.0 cash count per branch in Europe. Furthermore, in 2014 in the **operational risk management** control was implemented in operational sites in transport of valuables cash management and guarding activities. This implementation improved the management of the plans to resolve incidents and substantially reduced the number of operational risk exposures identified during the year.

Likewise, the area devoted to regulatory risk carries out an essential role in the **prevention of money laundering**, and is responsible for the internal organisation of the Money Laundering Prevention Unit (of the Spanish, UPBC) in Spain. The unit is part of the regulations which oblige Prosegur to implement measures to prevent cash transport to be used for money laundering purposes.

Finally, the Department of Corporate Insurance collaborates in identifying and controlling operational risks by determining the bases and directives of its transfer/assurance of the risks and the management derived from it, assuring the minimum impact on the P&L and on the balance sheet. The transfer is made through leading companies via local and corporate policies according to current legislation.

## Crisis Management Handbook

Despite Prosegur's solid risk management system, no company in the world is free of being affected by very different episodes of crisis. In such a situation, transparency and external and internal communication are key aspects.

In this sense, Prosegur has updated its Crisis Management Handbook, which defines the possible crisis situations that it might have to face in the activities it carries out. This Handbook develops and explains the procedures to start up a coordinated emergency mechanism of internal and external information which enables the Company to face possible communication needs more rapidly and effectively.

## 3.6. Quality

Prosegur draws up, deploys and assesses its quality policy within the **3P System** (Prosegur Policies and Processes), in which the corporate and local internal policies for businesses and support areas are established. Furthermore, the system develops a **common process management methodology** for these businesses and areas in all countries in which the Company operates. It is therefore assured that the quality of service and efficiency of the resources is managed in order to guarantee the required levels.

Each year, the Corporate Management of Quality and Processes establishes the priorities in quality management, which are specified with each business to adapt them to the priorities and needs and to do so in greater coherence with the corporate policies and within the framework of the 3P System. In this way, an **annual plan of action in quality and environment** is defined in each geographic area, which adapts to integral security solutions, cash services and alarms businesses as well as the Human Resources,

Economic-Financial, Security and Legal Advice support areas.

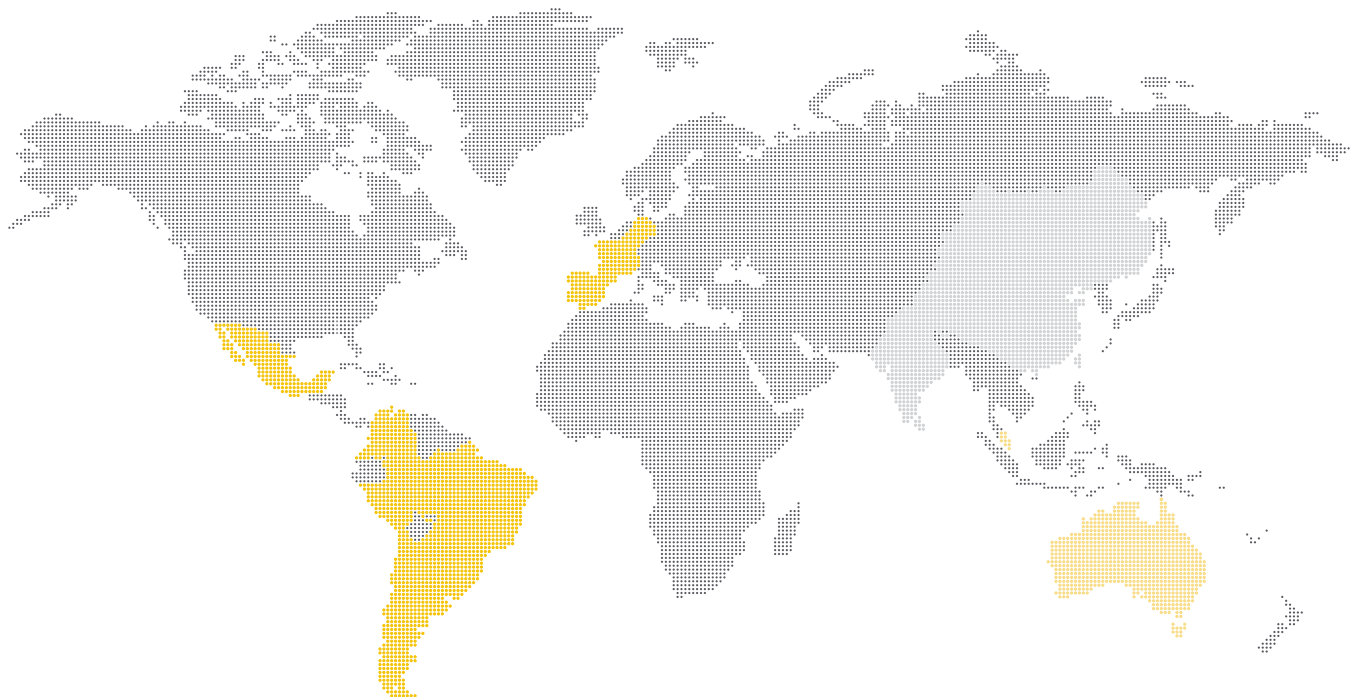
Along the same lines, the principal milestone of 2014 in the countries with respect to quality management consisted of the communication of the corporate policies of the business and the support areas, and in starting up the deployment of the 3P System in each of the business lines, a job which will continue in later years. Thanks to this, a common language of key processes of the business and support areas is being achieved.

The management of these processes will enable the Company to **standardise its processes** in a national or regional area, and even to include global processes wherever feasible. As the most important action, the system defines a common form of management by processes which clearly establishes the forms of action and those responsible, as well as the measurement of the effort in the processes (Quality and Efficiency), to drive continuous improvement with the active participation of the employees.

The 3P System meets the requirements established in international quality management standards such as the ISO 9001. Prosegur now has this certification in all countries in which it operates with the exception of Australia, where it is in

the design phase, and China and India. Furthermore, Australia has implemented a quality improvement programme (ACE – Achieving Competitiveness Excellence), which will be copied in other countries.

### Quality management standard ISO 9001



-  ISO 9001 certified country
-  ISO 9001 in design phase country
-  ISO 9001 not certified country



## 3.7. Customer communications

In 2014, approximately 24,000 companies and institutions, 180,000 businesses and retail stores and 200,000 households placed their trust in Prosegur, making up a customer portfolio of more than 400,000 customers. It is therefore critical to guarantee a quality service backed by permanent and close attention, which allows the specific needs to be known and answered in order to guarantee the security of each of the customers at all times.

### Being close to our clients

The guards and other specialists working with the public in Prosegur are those who most frequently have direct contact with customers. Therefore aspects such as **customer service, proactivity** and service

**quality in general** are values transmitted in the training which Prosegur offers its employees.

Prosegur constantly seeks to improve the quality of its services through fluid and close communication with its customers

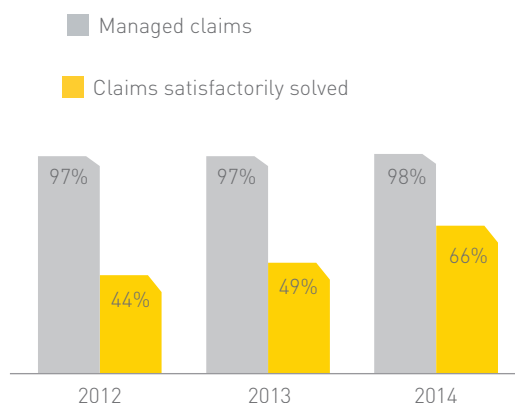
In order to improve customer service through greater closeness with the customer, in 2014 Prosegur worked along different lines:

- **Standardising the message** offer from all customer service channels, bearing in mind the special features of each business and region.
- Nurturing **proactivity** in following up on customers with commercial visits,

technical visits, renovation of services and equipment, etc.

- **Increasing the channels of communication** with customers, an aspect in which the Company's online strategy and its presence in the social networks plays a crucial role. [G4-26]
  - Customer access portal in the Prosegur website.
  - Customer attention telephone centres in the different countries in which it operates.
  - Presence in the LinkedIn, Twitter, Facebook and YouTube social networks.
- **Reducing call derivations** between the departments, giving customers a faster and more direct reply to their concerns. In Argentina, Prosegur has taken a step in this direction by integrating the Technical Solutions Centre and the Control of Non-Reporting in the Customer Management Unit.
- Achieving **customer loyalty** by constantly adapting the portfolio of products and services to their needs and to the permanent evolution of the sector.
- Strengthening the **complaints and claims management mechanisms**. In 2014 the response to customer complaints and claims was significantly improved, 75 percent of cases were satisfactorily resolved. The percentage achieved in Prosegur Spain is particularly noteworthy; 78 percent of claims were successfully solved in less than 24 hours, and 96 percent of claims were settled satisfactorily.
- Supporting customers by offering **training** on questions relative to the service they have contracted with Prosegur and general aspects of security. In Uruguay, at the request of certain customers, specific workshops were given on issues such as first aid, security, evacuation and fire.

## CLAIMS MANAGEMENT



## Customer satisfaction

Since 2013, Prosegur has had a corporate methodology to measure client satisfaction which, by using rational and emotional criteria, measures the impact of the services offered on the perceptions of the customer. [G4-26]

In 2014, in addition to the customer satisfaction corporate survey, all Prosegur branches in the different countries developed specific actions to measure customer satisfaction.

In 2014, according to all satisfaction surveys carried out, the percentage of customers who are **satisfied** or **very satisfied** with Prosegur, was more than 90 percent. [G4-27]

## 3.8. Supply chain management

Prosegur believes that its ethical values have to be applied throughout the whole of its supply chain, and therefore all of the suppliers of the Company must observe its **Code of Ethics and Conduct** which expressly prohibits the contracting of suppliers involved in cases of fraud, corruption or other crimes. Furthermore, Prosegur has an internal procedure of action that determines the steps to be taken if there is a conflict of interests or possible fraud between a Prosegur employee and a supplier.

Prosegur also establishes that the selection of its collaborators must be **independent, objective and transparent**, an aspect which must be reconciled with the Company's

interest in obtaining the best possible commercial conditions. Prosegur therefore has a **General Regulation within the 3P Management System** which standardises the management of the procurement of goods and/or services in all of its areas of operation, regardless of whether more restrictive criteria are applied in certain regions or countries.

The **approval or classification of suppliers** is the process by which confidence is acquired or maintained in the capacity of certain suppliers to give their products or services in accordance with the requirements of Prosegur's conditions and specifications. To do this work, in 2014 an "**ABC of suppliers**" was started up, based on a 3P regulation on supplier approval. According to this tool, suppliers are classified in a series of predefined criteria and the Purchasing Department consolidates all the information received from the countries and defines the Company's purchasing perimeter.

Prosegur has commercial relationships with over 46,000 suppliers. The Company mainly receives collaboration from local suppliers, something which is fundamental in creating value in the country in which it operates. The purchasing expenditure of 2014 therefore went by more than **82 percent to local and regional suppliers**, a figure which reached 90 percent in Argentina, Brazil, Mexico, Paraguay and Uruguay.





### Regional projects: purchasing office in Asia and logistics office in Miami

Strategic Sourcing Development in Asia (SSDA) is an initiative which started in 2012 to improve Prosegur's competitiveness by developing and offering opportunities to reduce costs by supplying products from Asian countries (China, Korea, Taiwan, Japan and others). SSDA also deals with developing suppliers in countries where the Company has clear growth prospects.

The mission of the new purchasing office is to identify, evaluate and help in training high potential suppliers and promoting their use in the different areas and projects in Prosegur, assuring the specifications of product, quality and lead times.

In 2014 a logistics office was also set up in Miami (United States) to manage all the orders placed in Latin America, the relationship with the logistics companies and to speed up the purchasing process.

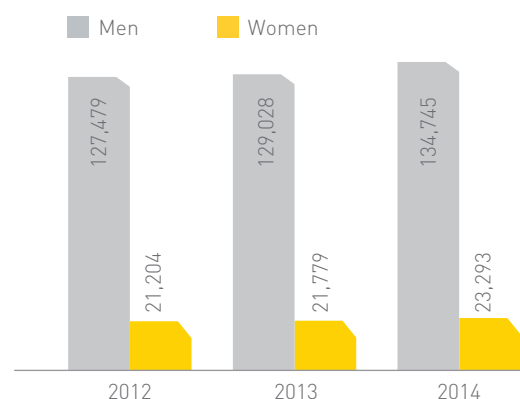
## 3.9. Talent management

At the end of 2014, Prosegur had a team of **more than 158,000 people** throughout the world. This figure increased by 5 percent in 2013. This increase is the result of the increased business and sales of the Company as well as the takeover of different companies specialised in private security.

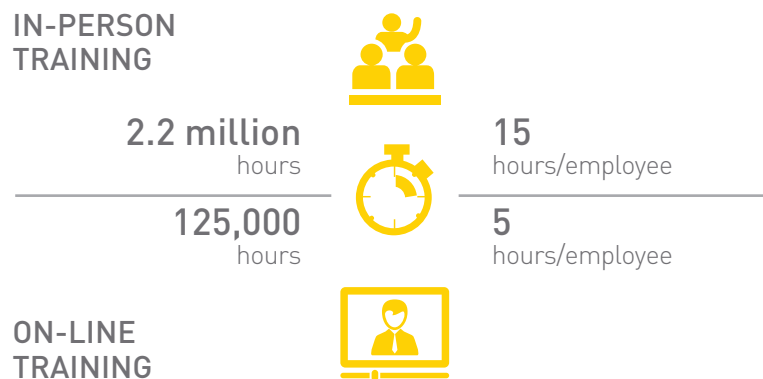
As can be seen in the figure below, the Prosegur payroll grows every year, just as the number of women on the payroll also does. With a policy of **strict respect for equality** reflected in a specific plan for this area, and in a sector traditionally represented by men, Prosegur is gradually managing to increase the female representation amongst its employees, which reached 15 percent of the payroll at the end of 2014.

Prosegur has constituted a culture based on the recognition of merit as a sign of identity, and the qualification and specialisation of its employees as a priority

PERSONNEL EVOLUTION



## Employee training



Due to the responsibility derived from being such a large multinational company and the importance of Prosegur's work in society, which is nothing more than guaranteeing a safe environment, the Company does not work as a mere producer of employment, but offers quality employment and the **qualification and specialisation of its employees** is one of the principal factors distinguishing the Company from others of its sector, seeking always to offer customers the best possible service.

In-class training for Prosegur employees in 2014 accounted for more than 2.2 million hours, with **an average 15 hours of training per employee**. The training was focused on issues such as the Code of Ethics and Conduct, the prevention of occupational risks and the prevention of money laundering. Furthermore, managerial employees and direct employees were trained in areas such as arms training or the professional security career and indirect employees received training in leadership.

This in-class training is complemented by the **125,000 hours of online training** given in 2014

through the Prosegur University platform. These data suppose an average of almost 5 hours per trained employee, 54 percent up on 2013 and reflecting the strong growth of the Prosegur University in 2014.

### Prosegur University

The Prosegur University is a place for sharing knowledge, for experiencing the values of the Company, for developing talent and fostering leadership through a common culture. All with the single objective of improving employee efficiency and training through different **online training programmes** to help them in their professional development and thus guarantee the fulfilment of the Company's Strategic Plan.

2014 was a year of consolidation and growth for Prosegur University, which was successfully launched in Brazil and Chile, along with Argentina, Colombia, Paraguay, Peru, Portugal, Spain and Uruguay.

**More than 73,000 courses** were given in 2014. The training courses in the case of the indirect employees, mainly covered

Management courses (Code of Ethics and Conduct, the Data Protection Act, etc.) and Business courses (money laundering, quality in service, mobile alarms, etc.). In the case of direct employees, the training basically focused on operative aspects with subjects such as action in emergencies, the recognition of explosives and gender violence.

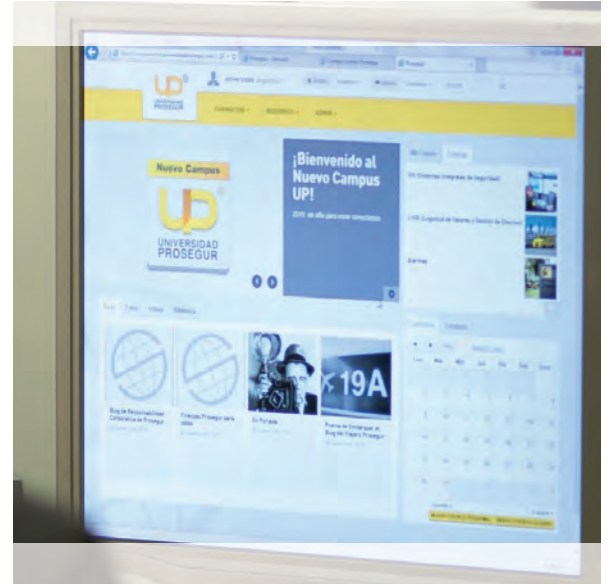
A large number of employees were trained in the "Code of Ethics and Conduct" course, which was the most followed in 2014. This success is due to the important effort made in the area of internal communication, and following up the pupils waiting to do the course.

### Professional development

The Company has a management system known as **Summa Quatro**, which is a systematised process in which the person in charge and the employee meet to analyse, as objectively as possible, the employee's performance over the last year. The aim is to highlight his strengths and to work on areas for improvement.

In 2014, an in-class course was designed with five hours of training and a one-hour online course to **give support to those responsible in the process of assessing effort**. Furthermore, last year the Summa Quatro questionnaires were redesigned to adapt them to the Prosegur values and to the specific post of the assessed worker.

In 2014, Summa Quatro **covered more than 95 percent** of the employees forming part of the scope of the system, and the dissemination and communication plan was launched to continue to increase this cover and to raise staff awareness of the importance of the tool in their development. [G4-26]



### iPOP

In 2014, the **International Prosegur Opportunities Programme (iPOP)** was launched thanks to the success of the Prosegur Opportunities Programme (POP) launched in Argentina due to the negative perception of the working environment survey 2012 on the transparency of the processes of internal promotion and information on vacancies. The programme is a strategic lever for **talent management** and transparently and objectively fosters **internal promotion** with four principal goals:

- To promote **professional development** in the organisation
- To reduce **turnover of staff** and to increase **commitment** to the Company
- **To motivate and retain** people with talent
- To reduce recruitment **costs** in the organisation

The results offered by the working environment survey 2014 show that the perception of transparency in promotions and information on

vacancies is clearly more positive in countries which the iPOP has reached, which encourages Prosegur to increase the dissemination of this initiative in order to consolidate it amongst the staff. In order to unify and optimise the future functioning of iPOP, Prosegur has developed the **Prosegur 3P Professional Opportunities Programme regulation**. [G4-27]

### Occupational health and safety

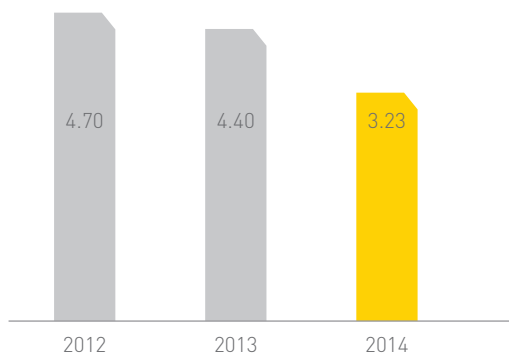
Worker protection is an essential aspect for all companies and Prosegur works with maximum rigour in line with the highest standards of occupational risk prevention, trying to reduce the occurrence of incidents to zero.

The Company has software tools which enable the performance of specific assessments for each business and to carry out exhaustive monitoring of accident statistics, labour conditions at the branches and any incidents which may arise.

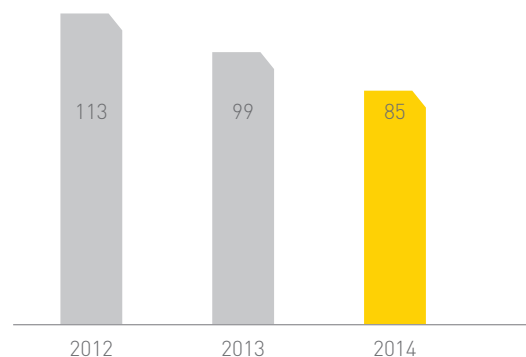
Prosegur also has **occupational safety and health committees** that meet every quarter, intended to regularly and periodically consult on actions of occupational risk prevention.

Thanks to the work in safety and health, in 2014 the Company managed to **reduce its accident rate by more than 25 percent and the rate of days lost by 14 percent**.

ACCIDENT RATE



RATE OF DAYS LOST



## Transnational cooperation between the Company and workers

In November, Prosegur and the Trade Unions UGT, CC.OO. and USO (Spain), VERDI (Germany), CGT (France) and STAD and SITESE (Portugal) held the second meeting of the European Company Committee in which they dealt with transnational matters affecting the Company in Europe.

With this Committee, the aim of the parties is to promote transnational cooperation and begin constructive dialogue on a European basis to enable consultation and transnational information between Prosegur and the workers' representatives.

### Innovation, a key factor in employee safety

Prosegur understands **innovation as one of its distinguishing factors** and key not only for offering clients a quality service, but also as a means to guarantee the safety of employees.

Particularly in the cash services business, which is sometimes affected by assaults and robberies which jeopardise the physical integrity of the workers, Prosegur works constantly on developing R&D+i projects to increase safety in the service, an aspect with which the Company manages to reduce the occurrence of this kind of events.

One example of this are the new technologies presented at the EXPOCOM 2014 International Security Fair held in Brazil, which include:

- A system for injecting **expanded polyurethane**, intended to prevent the breakage of the internal security vehicle.
- **Extra armouring** in the tyres to prevent the armoured vehicle from being stopped in an attack, giving an autonomy of up to 70 kilometres in the event of losing pressure.

- An **external camera** in armoured vehicles enabling the driver to use an internal monitor to continue to drive in the event of losing visibility through the front windscreen.

### Training in Health and Safety

Since 1999, Prosegur gives training on occupational health and safety, with which it aims to **expand, develop and perfect the skills of the professionals** in facing the occupational risks they have to deal with in their daily work.

In 2014, 84,153 training hours were given in health and safety training:

- Modules in access training courses of operational personnel.
- E-learning courses over the corporate intranet for security guards, control assistants, telephone operators-receptionists, counting personnel and office staff.
- Multi-media courses for security guards and service assistants.
- Specific courses as part of on-going training.

- Training modules through the Prosegur University. The most outstanding course in 2014 in the online platform was training on safety at work organised in Portugal, which lasted 12 hours and was completed by 2,600 people.

Prosegur applies maximum rigour in ensuring the safety and physical integrity of its professionals in line with the highest standards of occupational risk prevention in the industry

## 3.10. Environmental commitment

Given the characteristics of the Prosegur business, the impact of the Company activities on the environment is not particularly significant. Prosegur pays special attention to ensuring the **fulfilment of current legislation**, by identifying the regulation applicable to each business activity in the specific zone or region. Moreover, it has identified and assessed the risks inherent to its activity and makes a considerable effort to mitigate the environmental impact, principally by controlling and reducing greenhouse effect gas emissions and through the **more efficient use of materials and energy resources**.

In order to continue improving year by year, Prosegur has integrated its environmental management model in the 3P Management System, which guarantees the observance of local and international legislation. The Company fosters and encourages the fulfilment of the **ISO 14001** requirements and, in countries where it is relevant, the certification by an accredited entity. In 2014, Colombia and Portugal have obtained this certification, joining Argentina, Brazil, Peru and Spain in this regard.

### Vehicle fleet management

Prosegur's principal environmental impact is related to the **greenhouse effect gas**

**emissions** produced by combustion in its **vehicle fleet**. To mitigate this impact, Prosegur has adopted the fleet acquisition policy consisting of purchasing more modern and efficient combustion armoured vehicles and bringing in operative vehicles driven by cleaner energy such as liquid petroleum gas (LPG), vehicular natural gas (VNG) or ethanol, and electric vehicles. In this last case, with pilot projects allowing the introduction of these innovative technologies to be assessed.

- Last year in Argentina, more than 150 vehicles of the Prosegur fleet were taken out of service and 208 less contaminating vehicles were purchased (39 vehicles of the heavy fleet and 169 of the light fleet), which is 14 percent of the total Prosegur fleet in Argentina.

Prosegur's commitment with the environment has caused an improvement in the key indicators, despite the growth of the Company in 2014

- In Spain in 2014, electric motor cycles, hybrid vehicles and vehicles working with LPG were brought into service.
- In other countries such as Brazil and Colombia, in addition to the fleet renovation work was also done to change the fuel used by the vehicles, replacing



traditional fossil fuels with VNG or ethanol.

### Energy efficiency

In terms of energy efficiency, Prosegur's main action is to reduce energy consumption in all of its work centres by **adjusting the energy consumption meters** and **monitoring** them more, as well as changing light bulbs and implementing economy systems, amongst others.

In this sense, an Energy Efficiency Project was developed in 2014 in eleven Prosegur branches in Spain, installing LED lighting in all of them. A study was also performed with the Company's supplier to optimise the contracted energy services. Considerable economic savings were thereby achieved, as the powers were adjusted that were contracted in centres in which there was

a large difference between the contracted power and that consumed.

### Water consumption

Prosegur managed to **reduce water consumption by nearly 10 percent** in the last year by implementing saving systems. The reduction was particularly significant in Brazil, where water consumption was reduced by 28 percent with respect to 2013 thanks to the use of smart action systems and the work to raise the awareness of the employees.

### Reduction of the consumption of materials and generated waste

One of the main materials consumed in the Prosegur operation is plastic, which amounted to more than 2,000 tons in 2014. Given the amount of waste produced, work was done in Argentina on **developing a three-**

**layer plastic bag** with a self-adhesive seal to improve safety and agility in controlling remittances, as well as the duration. The new bags also eliminated the use of metal seals, so the new product became biodegradable and totally recyclable.

In Spain in order to reduce paper consumption in the Prosegur offices, a project was carried out based on **efficiency in printing documents**, focused on six of the Company's branches in the country. Furthermore, in 2014, the Documentary Digitalisation Department continued to

reduce the volume of paper stored in branches and external suppliers.

The hazardous waste produced by Prosegur, principally nickel and cadmium accumulators, lead batteries, contaminated absorbent material, toners and fluorescent tubes, is managed by **specialised and approved companies**, according to the particular legislation in each country of operation. In Spain in 2014, the **Waste Management Project** was consolidated in the country, so the Company has two single managers for dealing with this waste.





## Environmental awareness-raising

In order to ensure that the environmental efforts made are turned into results, Prosegur develops training and awareness-raising initiatives mainly for its employees.

By way of example, a nine-hour in-class course, PROSustentável, was given in Portugal to a total of 541 employees on environmental awareness-raising and effort, and an online course was also given on environmental awareness-raising through the Prosegur University, with 769 employees trained and a total of 1,082 hours.

In Argentina, 2014 saw the start of the Environmental Awareness-Raising Campaign, in order to promote and increase environmental awareness amongst Prosegur employees and clients with the slogan of "Everything you do, no matter how small it might be, will be reflected in the well-being of our surroundings".

## 3.11. Social action

Prosegur considers that its leadership must be comprehensive, as well as of a business and financial nature, and it must also be social. In this sense, the Company' has a firm commitment to ethics and integrity, to the fulfilment of standards and to respect Human Rights in the exercise of its activity.



However, to channel the social effort in areas in which they move away from Prosegur's professional activity, the Prosegur Foundation is a vital tool in building a society with more solidarity and fewer inequalities.




This work materialised in 2014 with 26 projects performed in 10 countries (Argentina, Brazil, Chile, Colombia, Paraguay, Peru, Portugal, Singapore, Spain and Uruguay), with more than 32,000 beneficiaries and an associated investment of EUR 2.3 million.

The Prosegur Foundation's areas of action are focused on four axes: education, occupation for the intellectually disabled, corporate volunteering and the fostering of culture.

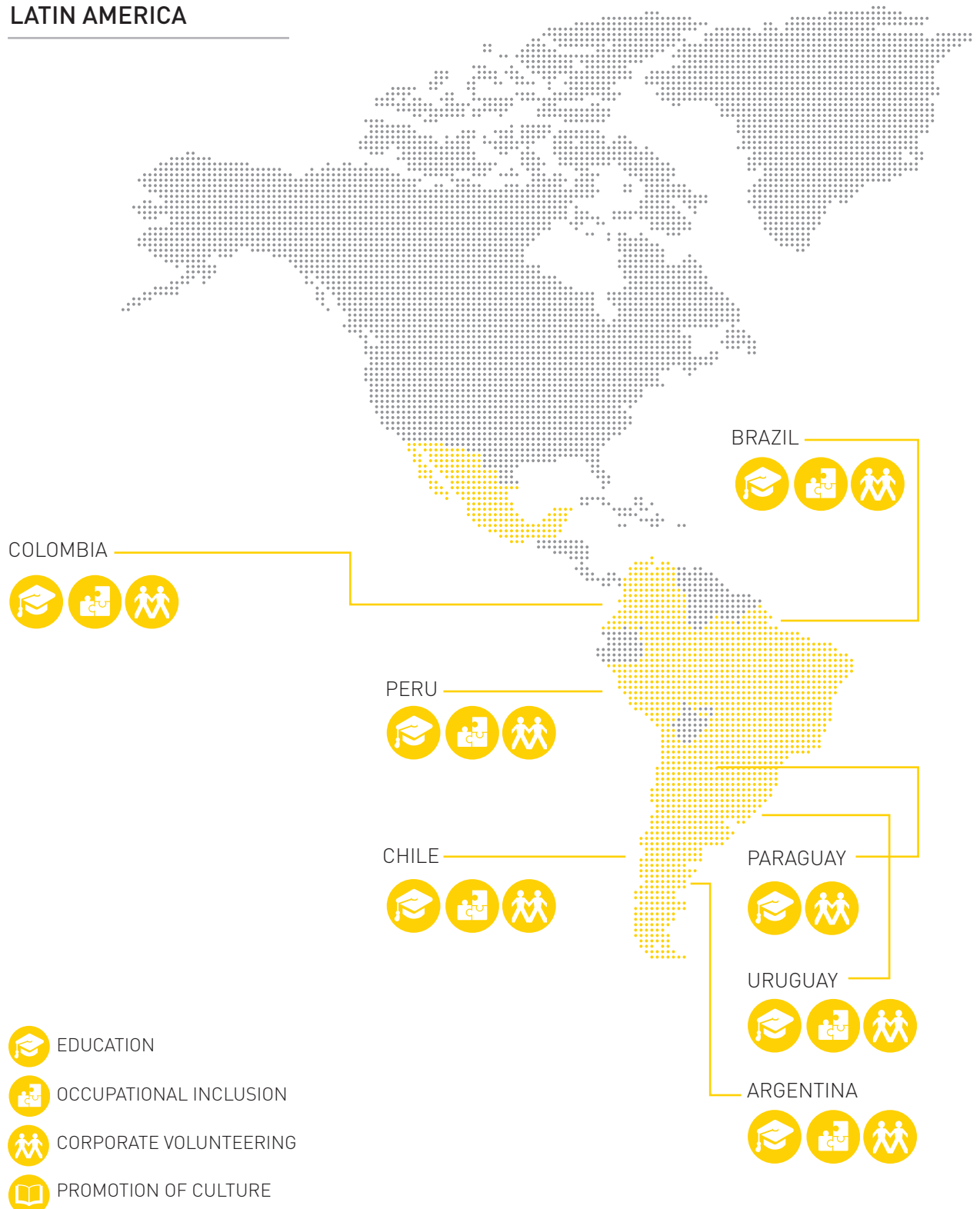
**Prosegur expands its contribution to the local community where it operates through social action projects seeking to create opportunities for the most disadvantaged**

EDUCATION	OCCUPATIONAL INCLUSION	CORPORATE VOLUNTEERING	PROMOTION OF CULTURE	OTHER PROJECTS
				
5 projects	5 projects	7 projects	4 projects	5 projects
12,673 beneficiaries / participants	566 beneficiaries / participants	715 beneficiaries / participants	3,263 beneficiaries / participants	14,835 beneficiaries / participants
EUR 970,238 invested	EUR 98,177 invested	EUR 113,720 invested	EUR 262,770 invested	EUR 860,095 invested

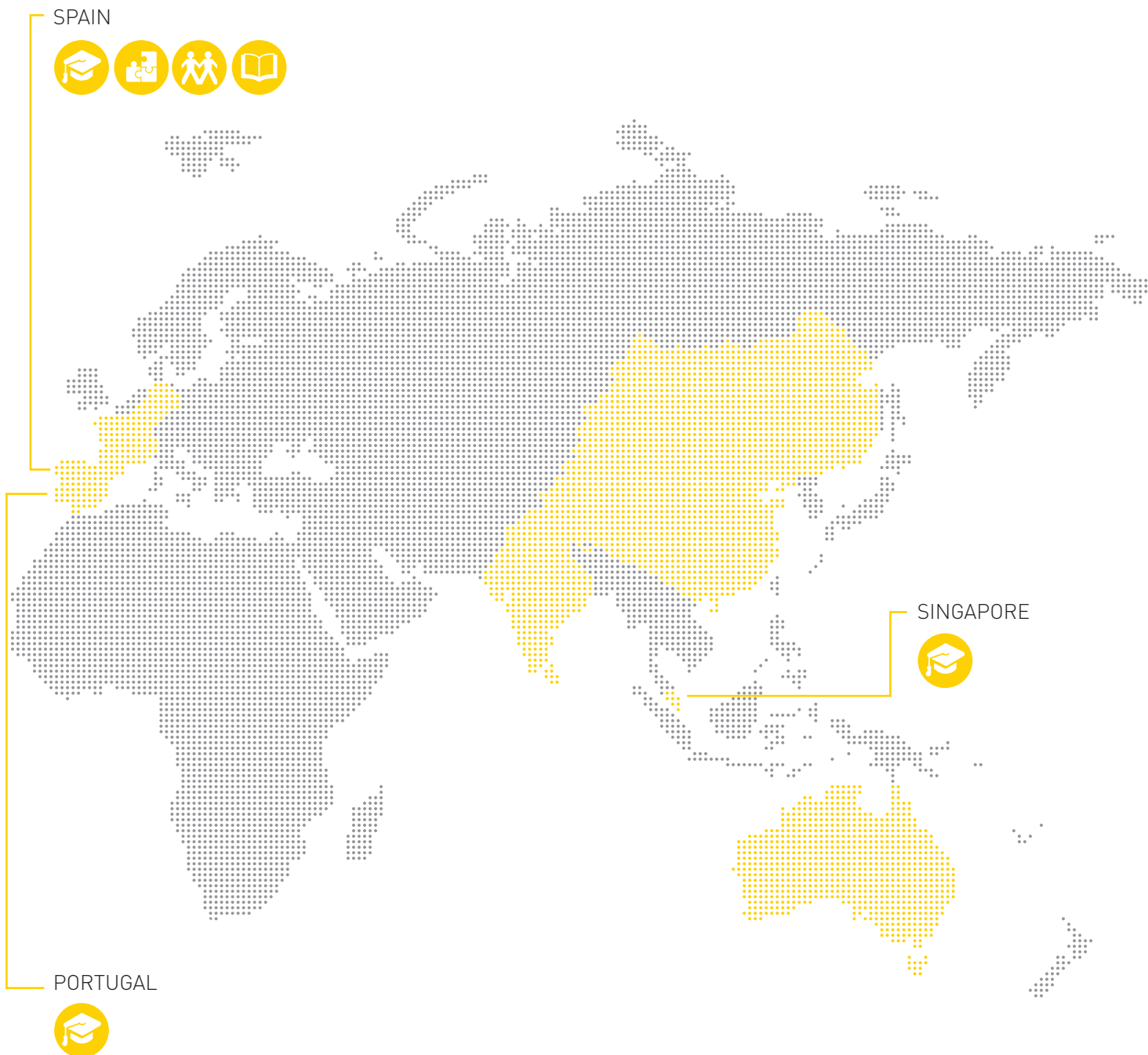
AREA OF ACTION	PROJECTS
 <p><b>EDUCATION</b></p> <p>The Prosegur Foundation drives initiatives seeking to strengthen training with the conviction that education is the best tool for future development.</p>	<p><b>5 projects:</b></p> <ul style="list-style-type: none"> <li>• Piccitos Colorados</li> <li>• Summer camps for employees' children</li> <li>• School and university Talent Scholarships for employees and their children</li> <li>• Environmental Education Actions</li> <li>• Scholarships for the College of Music Escuela Superior de Música Reina Sofía and Grant for the United World Colleges Foundation</li> </ul>
 <p><b>OCCUPATIONAL INCLUSION</b></p> <p>The Prosegur Foundation works on initiatives towards the inclusion of people with disabilities in the labour market.</p>	<p><b>5 projects:</b></p> <ul style="list-style-type: none"> <li>• Centro Especial de Empleo (CEE) Aprocor – Prosegur (Spain)</li> <li>• Centro de Formación Ciclo (Brazil)</li> <li>• Occupational Inclusion Plan in the Company headquarters</li> <li>• Documentary Digitalisation Department</li> <li>• Special Christmas work campaign</li> </ul>

AREA OF ACTION	PROJECTS
 <p><b>CORPORATE VOLUNTEERING</b></p> <p>With its volunteering projects, the Prosegur Foundation aims through the supportive spirit of the employees to demonstrate the “value of yellow”, a term coined to cover all of the factors hidden behind the brand.</p>	<p><b>7 projects:</b></p> <ul style="list-style-type: none"> <li>• We Are All Picicitos Colorados (Latin America)</li> <li>• Tu Seguridad, Nuestro Compromiso, from the Red Cross (Spain)</li> <li>• Associação de Assistência à Criança Deficiente volunteering (Brazil)</li> <li>• Talks in schools with the Fundación Empieza por Educar</li> <li>• Talks on the Fundación Prodis Enterprise Programme</li> <li>• Volunteering with the Fundación Deporte y Desafío</li> <li>• Activities with the Down Syndrome Foundation</li> </ul>
 <p><b>PROMOTION OF CULTURE</b></p> <p>The Prosegur Foundation drives young talent in the musical world and brings art to its clients, Company employees and their relatives.</p>	<p><b>4 projects:</b></p> <ul style="list-style-type: none"> <li>• Concerts with the Music College Escuela Reina Sofía orchestra</li> <li>• Christmas concert</li> <li>• Visits to the Prado Museum for employees, relatives and clients</li> <li>• Cultural publications</li> </ul>
 <p><b>OTHER PROJECTS</b></p> <p>In 2014, the Prosegur Foundation promoted different initiatives in order to combat inequality and support the more disadvantaged.</p>	<p><b>5 projects:</b></p> <ul style="list-style-type: none"> <li>• Support to the Santiago Masarnau Soup Kitchen</li> <li>• Christmas campaign (collection of clothes and food)</li> <li>• Provienda (helpful for remaking the home)</li> <li>• Help to relatives of disabled employees</li> <li>• Help to employees following the floods in Paraguay</li> </ul>

## LATIN AMERICA



EUROPE AND ASIA-PACIFIC





### Selection, assessment and monitoring of projects

The Prosegur Foundation management coordinates the different initiatives carried out in the countries where it is present. With the co-operation of the local heads of the Foundation, it selects, defines and implements the most interesting projects **according to the social demands of each place**.

The Prosegur Foundation **monitors the projects** via direct observation, field visits, drafting of reports and permanent contact with the personnel involved in the management of the initiatives. This gives the details of the situation of the Foundation's activity in the different countries, the initiatives just started up, and allows it to make an analysis of good practices to share successful experiences.

The Foundation's social projects are progressively implemented in each of the countries in which the Company is present according to local needs and taking models of good practices as a reference

The case of "Piecitos Colorados" is special as its size means that it requires very exhaustive monitoring. This project therefore has a special Business Plan, a programme of financial audits and a plan of field visits to each of the schools by the local Prosegur teams, the project coordinator in Latin America and those responsible for the Foundation in each of the countries.

**Piecitos Colorados**, the most representative Development Cooperation project of the Prosegur Foundation, has worked since 2007 to improve the comprehensive education and quality of life of children from disfavoured areas of Latin America in which the Company is present. By refurbishing the schools and overhauling the basic services, applying nutritional programmes, improving education and awareness-raising among the families and the communities, the project seeks to reduce the school dropout rate and to foster the development of the communities where it is established.

#### PIECITOS COLORADOS: SIGNIFICANT FIGURES IN 2014



**4,386**  
pupils



**33**  
schools



**7**  
countries



**400**  
volunteers  
"We Are All  
Piecitos Colorados"



**2,711**  
employees in Argentina who  
took part in collecting food  
to give it to the schools of  
Piecitos Colorados

In 2014, Piecitos Colorados in Uruguay was awarded as the Best Practice in the area of "Support to the Community" by DERES (a non-profit-making business association which gathers the main Uruguayan referents in Business Social Responsibility). This institution rewarded its high level of systematisation and its significant relationship with different sectors of the Company and society, involving local bodies and national competent authorities.







## 4. About this report

### 4.1. Scope of the Annual Report

The information included in the Annual Report 2014 refers to all of the activities carried out by **Prosegur Compañía de Seguridad, S.A.** and its subsidiaries from 1 January 2014 to 31 December of the same year.

The report covers the financial and non-financial effort of the Company as a company

specialised in security services, with the geographic scope including all countries in which Prosegur operates: Argentina, Australia, Brazil, Chile, China, Colombia, France and Luxembourg, Germany, India, Mexico, Paraguay, Peru, Portugal, Singapore, Spain and Uruguay. [G4-23]

### 4.2. Reference standards

The Annual Report 2014 was drawn up on the basis of the directives established in the Guidelines for the preparation of sustainability reports of the **Global Reporting Initiative (GRI)**, version G4. The balanced and reasonable presentation of the organisation's work requires the application of the following principles: [G4-18]

- Principles to determine the content of the report: participation of the stakeholders, context of sustainability and exhaustiveness.
- Principles to determine the quality of the

report: balance, comparability, precision, regularity, clarity and reliability.

Prosegur has drawn up the Annual Report 2014 in accordance with the GRI option of “**exhaustive**” conformity, thus covering all indicators related to the material aspects of the Company that were defined in the materiality analysis.

Prosegur has also for the first time used the **IIRC Framework** (International Integrated Report Council) as a reference for drawing up integrated Annual Reports.

### 4.3. Contact details

For any queries on the Annual Report 2014 and on the information contained in it, contact the following e-mail address: [accionistas@prosegur.com](mailto:accionistas@prosegur.com).

# Appendix I

## Performance indicators

The following table includes the main performance indicators for Prosegur for the years 2013 and 2014. The scope indicates the level of information reported for each indicator, weighted according to turnover by country. For example, Brazil, with a turnover of EUR 1,042 million on a total turnover of Prosegur of EUR 3,783 million, represents 28% of the scope in 2014. [G4-20] [G4-21] [G4-23]

G4 Equivalence	Indicator	2013	Scope in 2013	2014	Scope in 2014
<b>FINANCIAL PERFORMANCE</b>					
G4-EC1	<b>Economic value generated and distributed by the company</b>				
	<b>Economic value generated</b>	<b>3,716</b>	100.0%	<b>3,783</b>	100.0%
	Sales	3,695		3,783	
	Other operating income	21		-	
	<b>Economic value distributed</b>	<b>3,677</b>		<b>3,455</b>	
	Employees	2,473		2,515	
	Current Suppliers	972		704	
	Public Administration	91		91	
	Payments to capital providers	139		142	
	Society investments	2		2	
	<b>Economic value retained</b>	<b>40</b>		<b>328</b>	
	Reserves	-77		210	
	Amortisation and depreciation	117		119	
G4-9	<b>Main results</b>				
	<b>Sales (million euros) by region</b>	<b>3,695</b>	100.0%	<b>3,783</b>	100.0%
	Latin America	2,256		2,201	
	Europe and Asia-Pacific	1,439		1,581	
	<b>Sales (million euros) by business line</b>	<b>3,695</b>		<b>3,783</b>	
	Integral Security Solutions	1,936		1,937	
	Cash Services	1,678		1,664	
	Alarms	182		181	
	<b>EBITDA (million euros)</b>	<b>414</b>		<b>426</b>	
<b>EBIT (million euros)</b>	<b>298</b>	<b>307</b>			

[G4-20] [G4-21] [G4-23]

G4 Equivalence	Indicator	2013	Scope in 2013	2014	Scope in 2014
G4-9	Consolidated Net Profit (million euros)	156	100.0%	159	100.0%
	Equity (million euros)	655		864	
	Capex (million euros)	138		185	
	Current ratio (current assets / current liabilities)	1.30		1.3	
	Net Debt / Shareholders' equity	1.00		0.7	
	Net Debt (million euros)	632		564	
	Net Debt / EBITDA	1.5		1.3	
	Net financial expenses (million euros)	52		58	
	EBITDA / Financial Expenses	8.00		7.3	
	EV (million euros)	3,705		3,477	
G4-EC4	<b>Significant financial assistance received from government</b>				
	Tax relief / tax credits (thousands of euros)	5,000	49.3%	4,257	51.8%
	Subsidies (thousands of euros)	229		71	
	Investment grants or research and development, and other relevant financial aid (thousands of euros)	60		1,134	
	Monetary awards (thousands of euros)	0		0	
	Royalty holidays (thousands of euros)	68		33	
	Financial incentives (thousands of euros)	0		0	
Other financial benefits received or receivable from any government for any operation (thousand euros)	427	439			
	<b>Investment in R&amp;D+i</b>				
	Investment in R&D+i (million euros)	9.0	100.0%	9.1	100.0%
<b>ETHICS AND COMPLIANCE</b>					
G4-S03	<b>Number and percentage of centres that have evaluated the risks related to corruption</b>	ND	0.0%	ND	0.0%
	Total number of centres	ND		ND	
	Number of centres that have evaluated the risks related to corruption.	ND		ND	
G4-S04	<b>Employees trained in anti-corruption policies and procedures</b>				
	<b>Employees in management positions who have received training on anti-corruption (%)</b>	ND	100.0%	ND	100.0%
	Total number of employees in management positions	ND		ND	
	Number of employees in management positions who have received training on anti-corruption	49		191	
	<b>Employees in non-management positions who have received training on anti-corruption (%)</b>	ND		ND	
	Total number of employees in non-managerial positions	ND		ND	
Number of employees in non-management positions who have received training on anti-corruption	11,992	2,082			

[G4-20] [G4-21] [G4-23]

G4 Equivalence	Indicator	2013	Scope in 2013	2014	Scope in 2014
<b>Actions taken in response to incidents of corruption</b>					
G4-S05	Total number of incidents in which employees have been dismissed or disciplined for corruption	386	100.0%	458	100.0%
	Total number of incidents from which were not renewed contracts with business partners, due to violations related to corruption	ND		ND	
<b>Incidents of non-compliance and voluntary regulation on commercial communications</b>					
G4-PR7	Number of incidents of non-compliance with regulations resulting in a fine or penalty	102	92.0%	121	88.7%
	Number of incidents of non-compliance with voluntary codes	0		0	
<b>Customer complaints</b>					
G4-PR8	Number of complaints received from clients with respect to privacy and leaking of customer data	0	60.8%	0	88.7%
<b>Fines related to the use and supply of products and services</b>					
G4-PR9	Number of significant fines for noncompliance with laws and regulations concerning the provision and use of products and services of the organization	1	89.8%	0	88.7%
	Total fines (thousands of euros)	0.51		0.00	
<b>Anti-competitive behaviour and monopolistic practices</b>					
G4-S07	Total number of legal actions for anti-competitive behaviours and practices contrary to free competition and monopoly	2	64.6%	1	88.7%
<b>Sanctions and significant fines for noncompliance with laws and regulations</b>					
G4-S08	Total value of significant monetary penalties (thousands of euros)	955.00	93.7%	1,036.14	88.7%
	Number of non-monetary sanctions	10		1	
	Claims against the organization promoted to arbitration bodies	1		1	

**QUALITY**

	Investments improving the quality (million euros)	0.79	46.0%	0.38	47.0%
	Number of quality audits performed	167	94.6%	212	92.9%

**COMMUNICATION WITH CUSTOMERS**

G4-PR5	<b>Percentage of "satisfied" or "very satisfied" customers</b>	<b>94.64%</b>	54.0%	<b>91.44%</b>	66.3%	
	Total number of surveys completed by clients	8,190		13,289		
	Number of surveys to customers whose overall result is "satisfied" or "very satisfied"	7,751		12,152		
	<b>Complaints</b>					
		Number of complaints received from customers	21,574	55.0%	32,089	55.0%
		Number of complaints handled	20,753		31,433	
	Number of complaints resolved satisfactorily	9,211	24,039			

[G4-20] [G4-21] [G4-23]

G4 Equivalence	Indicator	2013	Scope in 2013	2014	Scope in 2014
<b>SUPPLY CHAIN MANAGEMENT</b>					
	Number of suppliers	37,394	94.7%	46,855	99.2%
	Suppliers related expenses (million euros)	834.00	94.7%	1,074.95	99.2%
<b>TALENT MANAGEMENT</b>					
G4-10	Total number of employees	150,807	99.4%	158,038	100.0%
	<b>Number of employees by gender</b>				
G4-10	Men	129,028	99.4%	134,745	100.0%
	Women	21,779		23,293	
	<b>Workforce by country and type of contract</b>				
	<b>Germany</b>	<b>3,318</b>	99.2%	<b>4,051</b>	100.0%
	Men	2,735		3,316	
	Indefinite	2,301		2,773	
	Temporary	434		543	
	Women	583		735	
	Indefinite	471		579	
	Temporary	112		156	
	<b>Argentina</b>	<b>15,785</b>		<b>17,805</b>	
	Men	14,337		16,172	
	Indefinite	14,326		16,160	
	Temporary	11		12	
G4-10	Women	1,448		1,633	
	Indefinite	1,448		1,633	
	Temporary	0		0	
	<b>Australia</b>	<b>1,040</b>		<b>1,058</b>	
	Men	708		730	
	Indefinite	708		730	
	Temporary	0		0	
	Women	332	328		
	Indefinite	332	328		
	Temporary	0	0		
	<b>Brazil</b>	<b>52,157</b>	<b>52,524</b>		
	Men	44,966	45,209		
	Indefinite	44,955	45,146		
	Temporary	11	63		

[G4-20] [G4-21] [G4-23]

G4 Equivalence	Indicator	2013	Scope in 2013	2014	Scope in 2014
G4-10	Women	7,191	99.2%	7,315	100.0%
	Indefinite	7,166		7,246	
	Temporary	25		69	
	<b>Chile</b>	<b>7,685</b>		<b>7,581</b>	
	Men	6,295		6,116	
	Indefinite	5,404		5,254	
	Temporary	891		862	
	Women	1,390		1,465	
	Indefinite	1,210		1,245	
	Temporary	180		220	
	<b>China</b>	<b>2,366</b>		<b>2,275</b>	
	Men	2,198		2,113	
	Indefinite	2,163		2,079	
	Temporary	35		34	
	Women	168		162	
	Indefinite	168		162	
	Temporary	0		0	
	<b>Colombia</b>	<b>9,316</b>		<b>9,746</b>	
	Men	7,941		8,012	
	Indefinite	7,627		884	
	Temporary	314		7,128	
	Women	1,375		1,734	
	Indefinite	1,316		408	
	Temporary	59		1,326	
	<b>Spain</b>	<b>23,462</b>		<b>24,975</b>	
	Men	18,758		20,046	
	Indefinite	14,752		14,845	
	Temporary	4,006		5,201	
	Women	4,704		4,929	
	Indefinite	3,563		3,557	
Temporary	1,141	1,372			
<b>France and Luxembourg</b>	<b>5,271</b>	<b>5,325</b>			
Men	4,572	4,618			
Indefinite	4,255	4,276			
Temporary	317	342			
Women	699	707			
Indefinite	632	650			
Temporary	67	57			

[G4-20] [G4-21] [G4-23]

G4 Equivalence	Indicator	2013	Scope in 2013	2014	Scope in 2014
G4-10	<b>India</b>	<b>4,413</b>	99.2%	<b>5,489</b>	100.0%
	Men	4,395		5,156	
	Indefinite	ND		ND	
	Temporary	ND		ND	
	Women	18		333	
	Indefinite	ND		ND	
	Temporary	ND		ND	
	<b>Mexico</b>	<b>3,009</b>		<b>2,760</b>	
	Men	2,342		2,181	
	Indefinite	2,342		2,181	
	Temporary	0		0	
	Women	667		579	
	Indefinite	667		579	
	Temporary	0		0	
	<b>Paraguay</b>	<b>1,318</b>		<b>1,447</b>	
	Men	1,215		1,346	
	Indefinite	1,215		1,346	
	Temporary	0		0	
	Women	103		101	
	Indefinite	103		101	
	Temporary	0		0	
	<b>Peru</b>	<b>11,458</b>		<b>11,180</b>	
	Men	9,930		9,567	
	Indefinite	3,557		3,682	
	Temporary	6,373		5,885	
	Women	1,528		1,613	
	Indefinite	499		537	
	Temporary	1,029		1,076	
	<b>Portugal</b>	<b>7,127</b>		<b>6,986</b>	
	Men	5,866		5,708	
	Indefinite	5,421		5,075	
	Temporary	445		633	
Women	1,261	1,278			
Indefinite	1,059	1,000			
Temporary	202	278			
<b>Singapore</b>	<b>1,169</b>	<b>1,613</b>			
Men	ND	1,535			
Indefinite	ND	1,535			
Temporary	ND	0			

[G4-20] [G4-21] [G4-23]

G4 Equivalence	Indicator	2013	Scope in 2013	2014	Scope in 2014
G4-10	Women	ND	99.2%	78	100.0%
	Indefinite	ND		78	
	Temporary	ND		0	
	<b>Uruguay</b>	<b>3,082</b>		<b>3,223</b>	
	Men	2,770		2,920	
	Indefinite	2,770		2,920	
	Temporary	0		0	
	Women	312		303	
	Indefinite	312		303	
	Temporary	0	0		
G4-10	<b>Workforce by working hours and gender</b>	146,394	99.2%	150,936	99.2%
	<b>Men</b>	<b>124,633</b>		<b>128,054</b>	
	Full-time	117,932		120,529	
	Part time	6,701		7,525	
	<b>Women</b>	<b>21,761</b>		<b>22,882</b>	
	Full-time	19,579		20,399	
	Part time	2,182	2,483		
G4-10	<b>Workforce by age</b>	<b>146,394</b>	99.2%	<b>152,549</b>	100.0%
	Under 30	36,710		36,105	
	Between 30 and 50 years	92,766		97,198	
	More than 50 years	16,918		19,246	
G4-10	<b>Workforce by employee category and age group</b>	146,394	99.2%	152,549	100.0%
	<b>Directors</b>	<b>787</b>		<b>776</b>	
	Under 30	42		37	
	Between 30 and 50 years	631		629	
	More than 50 years	114		110	
	<b>Heads</b>	<b>3,877</b>		<b>4,029</b>	
	Under 30	250		227	
	Between 30 and 50 years	2,984		3,089	
	More than 50 years	643		713	
	<b>Administrative personnel</b>	<b>7,374</b>		<b>7,488</b>	
	Under 30	1,929		1,887	
	Between 30 and 50 years	4,666		4,855	
	More than 50 years	779		746	
	<b>Operations personnel</b>	<b>134,356</b>		<b>140,256</b>	
	Under 30	34,302		33,954	
Between 30 and 50 years	84,677	88,625			
More than 50 years	15,377	17,677			



[G4-20] [G4-21] [G4-23]

G4 Equivalence	Indicator	2013	Scope in 2013	2014	Scope in 2014
G4-10	<b>Workforce by employee category and gender</b>	146,394	99.2%	152,549	100.0%
	<b>Directors</b>	<b>787</b>		<b>776</b>	
	Men	611		593	
	Women	176		183	
	<b>Heads</b>	<b>3,879</b>		<b>4,029</b>	
	Men	3,266		3,416	
	Women	613		613	
	<b>Administrative personnel</b>	<b>7,371</b>		<b>7,488</b>	
	Men	4,301		4,426	
	Women	3,070		3,062	
	<b>Operations personnel</b>	<b>134,357</b>		<b>140,256</b>	
	Men	116,439		121,154	
	Women	17,918		19,102	
	<b>Employees with disabilities</b>		99.4%		100.0%
	Number of employees with disabilities	680		758	
	Percentage of employees with disabilities	<b>0.5%</b>		<b>0.5%</b>	
	<b>Immigrant workforce</b>		99.4%		100.0%
	Number of immigrants in the workforce	2,210		2,730	
	Percentage of immigrants in the workforce	<b>1.5%</b>		<b>1.8%</b>	
G4-EC6	<b>Management hired from the local community</b>		99.4%		100.0%
	Number of senior management hired from the local community	261		248	
	Total number of senior managers	288		275	
	Senior management hired from the local community	<b>90.6%</b>		<b>90.2%</b>	
G4-LA13	<b>Average salary of men and women by employee category (euros)</b>		97.3%		99.4%
	<b>Directors</b>				
	Men	83,834.2		101,887.8	
	Women	72,770.8		68,285.3	
	<b>Heads</b>				
	Men	33,525.0		41,504.1	
	Women	33,378.4		36,901.6	
	<b>Administrative personnel</b>				
	Men	16,997.8		19,934.7	
	Women	17,159.5		16,893.3	
	<b>Operations personnel</b>				
	Men	11,878.5		13,412.1	
Women	12,338.2	12,707.9			

[G4-20] [G4-21] [G4-23]

G4 Equivalence	Indicator	2013	Scope in 2013	2014	Scope in 2014
G4-11	<b>Trade union representation</b>				
	Number of employees affiliated to a trade union	27,694	93.1%	28,167	93.9%
	Percentage of employees affiliated to a trade union	19.6%		19.1%	
	<b>Collective agreements</b>				
	Number of employees covered by collective bargaining agreements	119,195	99.0%	123,581	99.9%
	Percentage of employees covered by collective bargaining agreements	82.8%		81.0%	
G4-LA9	<b>Total number of training hours</b>	<b>1,956,490.3</b>		<b>2,282,020.9</b>	
	<b>By employee category</b>		99.2%		100.0%
	Directors	6,375.1		8,108.2	
	Heads	36,334.3		46,615.7	
	Administrative personnel	150,585.5		171,386.6	
	Operations personnel	1,763,193.4	2,055,910.4		
	<b>By gender</b>		90.9%		100.0%
	Men	1,617,237.7		1,948,541.0	
	Women	271,364.1	333,480.2		
	G4-LA9	<b>Average number of hours of training</b>	<b>13.0</b>		<b>15.0</b>
<b>By employee category</b>			95.3%		100.0%
Directors		8.1		10.9	
Heads		9.4		11.9	
Administrative personnel		20.4		23.1	
Operations personnel		13.1	14.8		
<b>By gender</b>			90.9%		100.0%
Men		12.5		15.0	
Women	12.5	14.5			
G4-HR7	<b>Training on human rights</b>				
	Number of employees who have received training on human rights	20,672	53.0%	20,949	54.3%
	Percentage of employees who have received training on human rights	29.5%		26.4%	
	Hours of training on human rights	<b>34,859.5</b>		<b>53,158.0</b>	
	<b>Inversión en formación</b>				
	Inversión realizada en formación de los empleados	<b>9.3</b>	<b>99.1%</b>	<b>10.2</b>	<b>92.7%</b>
G4-LA11	<b>Employees receiving regular evaluations of their performance and professional development</b>				
	Number of employees receiving regular evaluations of their performance and professional development	26,894	88.7%	29,764	93.3%
	Men	21,999		24,185	
	Women	4,895		5,579	
	Percentage of employees receiving regular evaluations of their performance and professional development	19.2%		20.5%	
	Men	18.4%		19.7%	
	Women	24.1%		25.3%	

[G4-20] [G4-21] [G4-23]

G4 Equivalence	Indicator	2013	Scope in 2013	2014	Scope in 2014
G4-LA3	<b>Employees who benefited from a maternity or paternity leave</b>	<b>3,824</b>		<b>4,374</b>	
	Men	2,798	90.2%	3,386	95.9%
	Women	1,026		988	
	<b>Number of employees who returned to work after the end of their maternity or paternity leave</b>	<b>3,493</b>		<b>4,278</b>	
	Men	2,607	90.0%	3,340	95.9%
	Women	886		938	
	<b>Number of employees who returned to work after the end of their maternity or paternity leave and remained in their job after the following 12 months</b>	<b>3,370</b>		<b>3,587</b>	
	Men	2,532	83.5%	2,842	87.3%
	Women	838		745	
G4-LA1	<b>New hires</b>	<b>37,963</b>		<b>42,693</b>	
	<b>By gender</b>				
	Men	30,946	99.4%	34,521	99.4%
	Women	7,017		8,172	
	<b>By age group</b>				
	Under 30	18,942	99.4%	20,745	99.4%
	Between 30 and 50 years	17,273		19,619	
	More than 50 years	1,748		2,329	
	<b>By country</b>				
	Germany	347	99.4%	1,176	99.4%
	Argentina	3,425		3,782	
	Australia	148		146	
	Brazil	11,441		10,873	
	Chile	4,585		4,270	
	China	1,205		ND	
	Colombia	516		3,617	
	Spain	4,107		5,269	
	France and Luxembourg	3,065		3,338	
	India	212		ND	
	Mexico	2,374		1,437	
Paraguay	539	362			
Peru	3,911	5,639			
Portugal	531	764			
Singapore	ND	444			
Uruguay	1,557	1,576			

[G4-20] [G4-21] [G4-23]

G4 Equivalence	Indicator	2013	Scope in 2013	2014	Scope in 2014
G4-LA1	<b>Turnover</b>	<b>23.3%</b>		<b>25.7%</b>	
	<b>By gender</b>				
	Men	19.1%	<b>99.1%</b>	23.1%	<b>71.0%</b>
	Women	24.0%		22.4%	
	<b>By age group</b>				
	Under 30	30.7%	<b>99.1%</b>	34.1%	<b>71.0%</b>
	Between 30 and 50 years	19.7%		18.1%	
	More than 50 years	9.8%		11.0%	
	<b>By country</b>				
	Germany	9.3%	<b>99.1%</b>	10.9%	<b>89.4%</b>
	Argentina	3.2%		17.1%	
	Australia	9.4%		ND	
	Brazil	26.9%		20.5%	
	Chile	59.1%		ND	
	China	ND		ND	
	Colombia	38.5%		58.0%	
	Spain	10.2%		8.3%	
	France and Luxembourg	16.7%		26.1%	
	India	37.9%		ND	
	Mexico	49.2%		61.1%	
Paraguay	20.2%	22.7%			
Peru	33.2%	ND			
Portugal	10.6%	11.8%			
Singapore	ND	1.2%			
Uruguay	8.1%	45.0%			
G4-LA6	<b>Number of days worked by all employees of Prosegur</b>	<b>33,920,358</b>	<b>86.3%</b>	<b>37,738,629</b>	<b>95.3%</b>
	Men	28,849,754		32,044,632	
	Women	5,070,604		5,693,997	
	<b>Total number of lost days through absence</b>	<b>1,337,611</b>		<b>1,768,318</b>	
	Men	1,095,292		1,402,833	
	Women	242,319		272,713	
	<b>Rate of absenteeism</b>	<b>3.9%</b>		<b>4.7%</b>	
	Men	3.8%		4.4%	
Women	4.8%	4.8%			

[G4-20] [G4-21] [G4-23]

G4 Equivalence	Indicator	2013	Scope in 2013	2014	Scope in 2014	
G4-LA6	<b>By country</b>					
	<b>Germany</b>					
	Number of days worked by all employees of Prosegur	ND		715,848		
	Total number of days lost through absence	ND		86,268		
	Rate of absenteeism	<b>ND</b>		<b>12.1%</b>		
	<b>Argentina</b>					
	Number of days worked by all employees of Prosegur	3,788,400		4,146,660		
	Total number of days lost through absence	208,655		272,593		
	Rate of absenteeism	<b>5.5%</b>		<b>6.6%</b>		
	<b>Australia</b>					
	Number of days worked by all employees of Prosegur	ND		148,411		
	Total number of days lost through absence	ND		14,318		
	Rate of absenteeism	<b>ND</b>		<b>9.6%</b>		
	<b>Brazil</b>					
	Number of days worked by all employees of Prosegur	12,621,994		12,897,500		
	Total number of days lost through absence	655,286		656,398		
	Rate of absenteeism	<b>5.2%</b>		<b>5.1%</b>		
	<b>Chile</b>					
	Number of days worked by all employees of Prosegur	2,766,600		2,491,426		
	Total number of days lost through absence	89,110		247,096		
	Rate of absenteeism	<b>3.2%</b>		<b>9.9%</b>		
	<b>China</b>					
	Number of days worked by all employees of Prosegur	ND		ND		
	Total number of days lost through absence	ND		ND		
	Rate of absenteeism	<b>ND</b>		<b>ND</b>		
	<b>Colombia</b>					
	Number of days worked by all employees of Prosegur	3,093,935		2,827,080		
	Total number of days lost through absence	35,712		33,008		
	Rate of absenteeism	<b>1.2%</b>		<b>1.2%</b>		
	<b>Spain</b>					
	Number of days worked by all employees of Prosegur	8,477,083		8,261,870		
	Total number of days lost through absence	238,659		238,670		
	Rate of absenteeism	<b>2.8%</b>		<b>2.9%</b>		
	<b>France and Luxembourg</b>					
	Number of days worked by all employees of Prosegur	1,237,920		1,506,561		
	Total number of days lost through absence	94,554		111,247		
	Rate of absenteeism	<b>7.6%</b>		<b>7.4%</b>		
				<b>86.3%</b>		<b>95.3%</b>

[G4-20] [G4-21] [G4-23]

G4 Equivalence	Indicator	2013	Scope in 2013	2014	Scope in 2014		
G4-LA6	<b>India</b>						
	Number of days worked by all employees of Prosegur	ND		ND			
	Total number of days lost through absence	ND		ND			
	Rate of absenteeism	<b>ND</b>		<b>ND</b>			
	<b>Mexico</b>						
	Number of days worked by all employees of Prosegur	673,445		717,600			
	Total number of days lost through absence	9,425		10,501			
	Rate of absenteeism	<b>1.4%</b>		<b>1.5%</b>			
	<b>Paraguay</b>						
	Number of days worked by all employees of Prosegur	340,582		433,208			
	Total number of days lost through absence	5,384		5,039			
	Rate of absenteeism	<b>1.6%</b>		<b>1.2%</b>			
	<b>Peru</b>						
	Number of days worked by all employees of Prosegur	ND	86.3%	ND	95.3%		
	Total number of days lost through absence	ND		ND			
	Rate of absenteeism	<b>ND</b>		<b>ND</b>			
	<b>Portugal</b>						
	Number of days worked by all employees of Prosegur	ND				2,224,574	
	Total number of days lost through absence	ND				92,772	
	Rate of absenteeism	<b>ND</b>				<b>4.2%</b>	
	<b>Singapore</b>						
Number of days worked by all employees of Prosegur	ND			403,416			
Total number of days lost through absence	ND			0			
Rate of absenteeism	<b>ND</b>			<b>0.0%</b>			
<b>Uruguay</b>							
Number of days worked by all employees of Prosegur	920,400			964,475			
Total number of days lost through absence	826			408			
Rate of absenteeism	<b>0.1%</b>			<b>0.0%</b>			
G4-LA5	<b>Formal Health and Safety Committees</b>						
	<b>Total number of employees</b>	ND				141,343	
	Number of employees represented in formal health and safety committees	ND		<b>0.0%</b>		44,251	<b>95.9%</b>
	Percentage of employees represented in formal health and safety committees	<b>ND</b>				<b>31.3%</b>	
G4-LA7	<b>Accident rate by gender</b>						
	<b>Number of hours worked by all employees Prosegur</b>	<b>252,931,998.7</b>				<b>317,104,794.4</b>	
	Men	214,902,073.5	<b>94.6%</b>	245,380,994.8	<b>99.4%</b>		
	Women	36,504,533.2		71,723,799.6			

[G4-20] [G4-21] [G4-23]

G4 Equivalence	Indicator	2013	Scope in 2013	2014	Scope in 2014
	<b>Number of workplace accidents</b>	<b>5,537</b>	<b>94.6%</b>	<b>5,124</b>	<b>99.4%</b>
	Men	4,875		4,443	
	Women	662		681	
	<b>Accident rate</b>	<b>4.4</b>		<b>3.2</b>	
	Men	4.5		3.6	
	Women	3.6		1.9	
G4-LA7	<b>Occupational disease rate by gender</b>		<b>72.6%</b>		<b>93.3%</b>
	<b>Total number of cases of occupational diseases</b>	<b>151</b>		<b>92</b>	
	Men	48		56	
	Women	19		36	
	<b>Occupational diseases rate (ODR)</b>	<b>0.1</b>		<b>0.1</b>	
	Men	0.1		0.0	
Women	0.1	0.1			
G4-LA7	<b>Rate of days lost by gender</b>		<b>94.6%</b>		<b>99.4%</b>
	<b>Total number of days lost</b>	<b>125,330</b>		<b>134,620</b>	
	Men	106,669		113,885	
	Women	18,661		20,735	
	<b>Lost day rate</b>	<b>99.1</b>		<b>84.9</b>	
	Men	99.3		92.8	
Women	102.2	57.8			
G4-LA7	<b>Fatalities</b>		<b>88.4%</b>		<b>92.5%</b>
	<b>Number of fatalities</b>	<b>11</b>		<b>18</b>	
	Men	11		18	
	Women	0	0		
G4-LA9	<b>Imparted training in SSL</b>		<b>0.0%</b>		<b>71.9%</b>
	Number of training hours on SSL	<b>ND</b>		<b>84,153</b>	
	Men	ND		69,912	
	Directors	ND		127	
	Heads	ND		650	
	Administrative personnel	ND		2,653	
	Operations personnel	ND		66,482	
	Women	ND		14,241	
	Directors	ND		37	
	Heads	ND		166	
	Administrative personnel	ND		1,539	
	Operations personnel	ND		12,499	

[G4-20] [G4-21] [G4-23]

G4 Equivalence	Indicator	2013	Scope in 2013	2014	Scope in 2014
	<b>Investment in health and safety in the workplace</b>				
	Investment in health and safety in the workplace (millions of euros)	1.1	32.0%	1.1	57.3%
<b>ENVIRONMENTAL COMMITMENT</b>					
	<b>Materials used</b>				
G4-EN1	Paper (t)	451.40	68.9%	466.37	91.7%
	Toner (t)	6.30		4.33	
	Plastic consumables (t)	878.00		2,067.39	
	<b>Material recovery rate</b>				
G4-EN2	Number of uniforms reused each year	59,904.00	61.1%	48,479.00	55.2%
	Number of uniforms distributed each year	232,115.00		534,929.50	
	<b>Direct and indirect energy consumption</b>				
G4-EN3 G4-EN4	Fuel + diesel consumption (million litres)	47.60	94.6%	44.98	94.1%
	Natural gas consumption (m3)	477,537.90		358,806.41	
	Electricity consumption (MWh)	134,182.70		122,249.79	
	<b>Water consumption</b>				
G4-EN8 G4-EN10	Obtained from the public network (m <sup>3</sup> )	347,369.80	86.6%	315,344.37	87.3%
	From other sources (m <sup>3</sup> )	1,219.40		1,132.20	
	<b>Total water consumption (m<sup>3</sup>)</b>	<b>348,589.20</b>		<b>316,476.57</b>	
	Volume of water recycled / reused (m <sup>3</sup> )	0.00		0.00	
	Percentage of water consumption recycled / reused	0.00%		0.00%	
	<b>Direct and indirect emissions of greenhouse gases</b>				
G4-EN15 G4-EN16 G4-EN17	Direct emissions (t CO <sub>2</sub> e)	91,136.80	89.4%	81,191.83	83.5%
	Indirect emissions (t CO <sub>2</sub> e)	23,363.20		16,840.16	
	Total emissions (t CO <sub>2</sub> e)	114,500.00		98,031.99	
	<b>Waste managed</b>				
G4-EN23	<b>Waste generation (t)</b>	<b>908.34</b>	52.5%	<b>1,123.56</b>	54.9%
	Hazardous waste (t)	190.41		160.86	
	Non-hazardous waste (t)	717.93		962.71	
	Paper and cardboard (t)	ND		162.32	
	Plastics (t)	ND		305.13	
	Other (t)	ND		495.26	



[G4-20] [G4-21] [G4-23]

G4 Equivalence	Indicator	2013	Scope in 2013	2014	Scope in 2014
G4-EN29	<b>Monetary value of fines and number of non-monetary sanctions for noncompliance with environmental regulations</b>				
	Number of environmental incidents	0	63.8%	3	93.2%
	Number of environmental incidents with disciplinary proceedings	0		0	
	Cost of fines for disciplinary proceedings	0.00		0.00	
G4-EN31	<b>Environmental costs and investment</b>				
	Environmental investments (thousands of euros)	462.85	62.0%	1,296.30	59.5%
	Environmental expenditures (thousands of euros)	939.90		7,838.25	
	<b>Environmental audits</b>				
	Number of environmental audits carried out	13	60.8%	16	66.5%

## SOCIAL ACTION

	<b>Number of projects developed in social action by action areas</b>				
	Education	4	100.0%	5	100.0%
	Labour inclusion	6		5	
	Promotion of culture	5		4	
	Corporate Volunteering	—		7	
	Others	9		5	
	<b>Beneficiaries / project participants</b>				
	Education	15,023	100.0%	12,673	100.0%
	Labour inclusion	482		566	
	Promotion of culture	3,226		3,263	
	Corporate Volunteering	915		715	
	Others	15,047		14,835	
	<b>Social investment by area of activity (euros)</b>				
	Education	1,035,195	100.0%	970,238	100.0%
	Labour inclusion	133,037		98,177	
	Promotion of culture	264,770		262,770	
	Corporate Volunteering	131,750		113,720	
	Others	535,248		860,095	

# Appendix II

## Index of GRI indicators



### General Standard Disclosures

GRI 4 Indicators		Page / Information (Omissions)	External Assurance
<b>STRATEGY AND ANALYSIS</b>			
G4-1	Provide a statement from the most senior decision-maker of the organization (such as CEO, chair, or equivalent senior position) about the relevance of sustainability to the organization and the organization's strategy for addressing sustainability.	Letter from the Chairman and Message from the Chief Executive Officer pp. 6-11	No
G4-2	Provide a description of key impacts, risks, and opportunities	3.5 Management of risks and opportunities pp. 63-68	No
<b>ORGANIZATIONAL PROFILE</b>			
G4-3	Report the name of the organization.	Prosegur Compañía de Seguridad, S.A.	No
G4-4	Report the primary brands, products, and services.	1.2 Outline of our business model pp. 14-17	No
G4-5	Report the location of the organization's headquarters.	Calle Pajaritos, nº 24, Madrid, España	No
G4-6	Report the number of countries where the organization operates, and names of countries where either the organization has significant operations or that are specifically relevant to the sustainability topics covered in the report.	1.4 Differentiating factors (Prosegur, multinational company) pp. 19-24	No
G4-7	Report the nature of ownership and legal form.	Prosegur Compañía de Seguridad, S.A.	No
G4-8	Report the markets served (including geographic breakdown, sectors served, and types of customers and beneficiaries).	1.4 Differentiating factors (Prosegur, multinational company) pp. 19-24, 52-57	No
G4-9	Report the scale of the organization, including: - Total number of employees - Total number of operations - Net sales (for private sector organizations) or net revenues (for public sector organizations) - Total capitalization broken down in terms of debt and equity (for private sector organizations) - Quantity of products or services provided	1.2 Outline of our business model pp. 14-17 1.3 Social cash-flow p. 18 2.1. Corporate governance pp. 37-38	No

GRI 4 Indicators		Page / Information (Omissions)	External Assurance
<b>G4-10</b>	a. Report the total number of employees by employment contract and gender. b. Report the total number of permanent employees by employment type and gender. c. Report the total workforce by employees and supervised workers and by gender. d. Report the total workforce by region and gender. e. Report whether a substantial portion of the organization's work is performed by workers who are legally recognized as self-employed, or by individuals other than employees or supervised workers, including employees and supervised employees of contractors. f. Report any significant variations in employment numbers (such as seasonal variations in employment in the tourism or agricultural industries)	3.9 Talent Management <b>pp. 73-78</b> Appendix I. Performance indicators: Talent management <b>pp. 93-104</b>	No
<b>G4-11</b>	Report the percentage of total employees covered by collective bargaining agreements.	Appendix I. Performance indicators (Personnel) <b>pp. 93-104</b>	No
<b>G4-12</b>	Describe the organization's supply chain.	3.8 Supply chain management <b>pp. 72-73</b>	No
<b>G4-13</b>	Report any significant changes during the reporting period regarding the organization's size, structure, ownership, or its supply chain.	2.1. Corporate governance <b>pp. 37-41</b>	No
<b>G4-14</b>	Report whether and how the precautionary approach or principle is addressed by the organization.	3.5 Management of risks and opportunities <b>pp. 63-68</b>	No
<b>G4-15</b>	List externally developed economic, environmental and social charters, principles, or other initiatives to which the organization subscribes or which it endorses.	1.4 Differentiating factors (Prosegur, a responsible company / Belonging to associations and organisations of the sector) <b>pp. 28-30</b> 2.2 Ethics and compliance: Code of Ethics and Conduct <b>pp. 44-45</b>	No
<b>G4-16</b>	List memberships of associations (such as industry associations) and national or international advocacy organizations in which the organization participates.	1.4 Differentiating factors (Prosegur, a responsible company / Belonging to associations and organisations of the sector) <b>pp. 28-30</b>	No
<b>IDENTIFIED MATERIAL ASPECTS AND BOUNDARIES</b>			
<b>G4-17</b>	a. List all entities included in the organization's consolidated financial statements or equivalent documents. b. Report whether any entity included in the organization's consolidated financial statements or equivalent documents is not covered by the report.	2014 Consolidated Financial Statements Report - Annex I - Subsidiaries included in the consolidation perimeter. <b>pp. 90-93</b> <b>Available in the Investors / Financial Information section of the website <a href="http://www.prosegur.com">http://www.prosegur.com</a></b>	No
<b>G4-18</b>	a. Explain the process for defining the report content and the Aspect Boundaries. b. Explain how the organization has implemented the Reporting Principles for Defining Report Content.	1.5. Relationship with the environment <b>p. 33</b> 4. About this report <b>p. 89</b>	No
<b>G4-19</b>	List all the material Aspects identified in the process for defining report content.	1.4. Differentiating factors (Prosegur, a responsible company) <b>p. 34</b>	No

GRI 4 Indicators		Page / Information (Omissions)	External Assurance
<b>G4-20</b>	For each material Aspect, report the Aspect Boundary within the organization.	1.5. Relationship with the environment (Important matters) <b>p. 34</b> Appendix I. Performance indicators <b>pp. 90-105</b>	No
<b>G4-21</b>	For each material Aspect, report the Aspect Boundary outside the organization.	1.5. Relationship with the environment (Important matters) <b>p. 34</b> Appendix I. Performance indicators <b>pp. 90-105</b>	No
<b>G4-22</b>	Report the effect of any restatements of information provided in previous reports, and the reasons for such restatements.	It has not restated the information published in any of the previous Annual Reports	No
<b>G4-23</b>	Report significant changes from previous reporting periods in the Scope and Aspect Boundaries.	4. About this report <b>p 89</b> Appendix I. Performance indicators <b>pp. 90-105</b>	No
<b>STAKEHOLDER ENGAGEMENT</b>			
<b>G4-24</b>	Provide a list of stakeholder groups engaged by the organization	1.5. Relationship with the environment <b>p. 32</b>	No
<b>G4-25</b>	Report the basis for identification and selection of stakeholders with whom to engage.	Stakeholders have been defined as a consequence of the activities of Prosegur (see section 1.4) 1.5. Relationship with the environment <b>pp. 32</b>	No
<b>G4-26</b>	Report the organization's approach to stakeholder engagement, including frequency of engagement by type and by stakeholder group, and an indication of whether any of the engagement was undertaken specifically as part of the report preparation process.	<b>pp. 32, 45, 60, 71, 75</b>	No
<b>G4-27</b>	Report key topics and concerns that have been raised through stakeholder engagement, and how the organization has responded to those key topics and concerns, including through its reporting. Report the stakeholder groups that raised each of the key topics and concerns.	<b>pp. 34, 35, 71, 76</b>	No
<b>REPORT PROFILE</b>			
<b>G4-28</b>	Reporting period (such as fiscal or calendar year) for information provided.	2014	No
<b>G4-29</b>	Date of most recent previous report (if any).	2013	No
<b>G4-30</b>	Reporting cycle (such as annual, biennial).	Annual	No
<b>G4-31</b>	Provide the contact point for questions regarding the report or its contents.	4. About this report <b>p. 89</b>	No
<b>G4-32</b>	a. Report the 'in accordance' option the organization has chosen. b. Report the GRI Content Index for the chosen option (see tables below). c. Report the reference to the External Assurance Report, if the report has been externally assured. (GRI recommends the use of external assurance but it is not a requirement to be 'in accordance' with the Guidelines.)	4. About this report <b>p. 89</b>	No

GRI 4 Indicators		Page / Information (Omissions)	External Assurance
<b>G4-33</b>	<p>a. Report the organization's policy and current practice with regard to seeking external assurance for the report.</p> <p>b. If not included in the assurance report accompanying the sustainability report, report the scope and basis of any external assurance provided.</p> <p>c. Report the relationship between the organization and the assurance providers.</p> <p>d. Report whether the highest governance body or senior executives are involved in seeking assurance for the organization's sustainability report.</p>	The Annual Report is not externally verified (the Annual Accounts Report is audited externally)	No
<b>GOVERNANCE</b>			
<b>G4-34</b>	Report the governance structure of the organization, including committees of the highest governance body. Identify any committees responsible for decision-making on economic, environmental and social impacts.	2.1. Corporate Governance <b>pp. 37-41</b>	No
<b>G4-35</b>	Report the process for delegating authority for economic, environmental and social topics from the highest governance body to senior executives and other employees.	2.1. Corporate Governance <b>p. 38</b>	No
<b>G4-36</b>	Report whether the organization has appointed an executive-level position or positions with responsibility for economic, environmental and social topics, and whether post holders report directly to the highest governance body.	2.1. Corporate Governance <b>pp. 37-41</b>	No
<b>G4-37</b>	Report processes for consultation between stakeholders and the highest governance body on economic, environmental and social topics. If consultation is delegated, describe to whom and any feedback processes to the highest governance body	1.5. Relationship with the environment <b>p. 32</b> 2.1. Corporate Governance <b>pp. 37-41</b> 2.2. Ethics and compliance (Report channel) <b>p. 45</b>	No
<b>G4-38</b>	Report the composition of the highest governance body and its committees.	2.1. Corporate Governance <b>pp. 37-41</b> Annual Corporate Governance Report <b>Available on the web <a href="http://www.prosegur.com">www.prosegur.com</a></b>	No
<b>G4-39</b>	Report whether the Chair of the highest governance body is also an executive officer (and, if so, his or her function within the organization's management and the reasons for this arrangement).	2.1. Corporate Governance <b>pp. 38-39</b> Annual Corporate Governance Report <b>Available on the web <a href="http://www.prosegur.com">www.prosegur.com</a></b>	No
<b>G4-40</b>	Report the nomination and selection processes for the highest governance body and its committees, and the criteria used for nominating and selecting highest governance body members.	Annual Corporate Governance Report <b>Available on the web <a href="http://www.prosegur.com">www.prosegur.com</a></b>	No
<b>G4-41</b>	Report processes for the highest governance body to ensure conflicts of interest are avoided and managed. Report whether conflicts of interest are disclosed to stakeholders.	Annual Corporate Governance Report <b>Available on the web <a href="http://www.prosegur.com">www.prosegur.com</a></b>	No
<b>G4-42</b>	Report the highest governance body's and senior executives' roles in the development, approval, and updating of the organization's purpose, value or mission statements, strategies, policies, and goals related to economic, environmental and social impacts.	2.1. Corporate Governance <b>pp. 37-41</b>	No
<b>G4-43</b>	Report the measures taken to develop and enhance the highest governance body's collective knowledge of economic, environmental and social topics.	Annual Corporate Governance Report <b>Available on the web <a href="http://www.prosegur.com">www.prosegur.com</a></b>	No

	GRI 4 Indicators	Page / Information (Omissions)	External Assurance
G4-44	<p>a. Report the processes for evaluation of the highest governance body's performance with respect to governance of economic, environmental and social topics. Report whether such evaluation is independent or not, and its frequency. Report whether such evaluation is a self-assessment.</p> <p>b. Report actions taken in response to evaluation of the highest governance body's performance with respect to governance of economic, environmental and social topics, including, as a minimum, changes in membership and organizational practice.</p>	<p>Annual Corporate Governance Report <b>Available on the web <a href="http://www.prosegur.com">www.prosegur.com</a></b></p>	No
G4-45	<p>a. Report the highest governance body's role in the identification and management of economic, environmental and social impacts, risks, and opportunities. Include the highest governance body's role in the implementation of due diligence processes.</p> <p>b. Report whether stakeholder consultation is used to support the highest governance body's identification and management of economic, environmental and social impacts, risks, and opportunities.</p>	<p>3.5 Management of risks and opportunities <b>pp. 63-66</b> 2.1. Corporate Governance <b>pp. 37-41</b></p>	No
G4-46	<p>Report the highest governance body's role in reviewing the effectiveness of the organization's risk management processes for economic, environmental and social topics.</p>	<p>3.5 Management of risks and opportunities <b>pp. 63-66</b></p>	No
G4-47	<p>Report the frequency of the highest governance body's review of economic, environmental and social impacts, risks, and opportunities.</p>	<p>3.5 Management of risks and opportunities <b>pp. 63-66</b></p>	No
G4-48	<p>Report the highest committee or position that formally reviews and approves the organization's sustainability report and ensures that all material Aspects are covered.</p>	<p>The Annual Report is reviewed and ultimately approved by the Board of Directors.</p>	No
G4-49	<p>Report the process for communicating critical concerns to the highest governance body.</p>	<p>2.1. Corporate Governance <b>pp. 37-41</b> 2.2. Ethics and compliance (Code of Ethics and Conduct and Report channel) <b>p. 45</b></p>	No
G4-50	<p>Report the nature and total number of critical concerns that were communicated to the highest governance body and the mechanism(s) used to address and resolve them.</p>	<p>Annual Corporate Governance Report <b>Available on the web <a href="http://www.prosegur.com">www.prosegur.com</a></b></p>	No
G4-51	<p>a. Report the remuneration policies for the highest governance body and senior executives for the below types of remuneration.</p> <p>b. Report how performance criteria in the remuneration policy relate to the highest governance body's and senior executives' economic, environmental and social objectives.</p>	<p>2.1. Corporate Governance <b>pp. 38-39</b> Annual Corporate Governance Report <b>Available on the web <a href="http://www.prosegur.com">www.prosegur.com</a></b></p>	No
G4-52	<p>Report the process for determining remuneration. Report whether remuneration consultants are involved in determining remuneration and whether they are independent of management. Report any other relationships which the remuneration consultants have with the organization.</p>	<p>2.1. Corporate Governance <b>pp. 37-41</b> Annual Corporate Governance Report <b>Available on the web <a href="http://www.prosegur.com">www.prosegur.com</a></b></p>	No
G4-53	<p>Report how stakeholders' views are sought and taken into account regarding remuneration, including the results of votes on remuneration policies and proposals, if applicable.</p>	<p>In 2014, no consultation on this issue in any of the communication channels available in the Company has been received.</p>	No
G4-54	<p>Report the ratio of the annual total compensation for the organization's highest-paid individual in each country of significant operations to the median annual total compensation for all employees (excluding the highest-paid individual) in the same country.</p>	<p>Annual Corporate Governance Report <b>Available on the web <a href="http://www.prosegur.com">www.prosegur.com</a></b> Report on Compensation of Directors <b>Available on the web <a href="http://www.prosegur.com">www.prosegur.com</a></b></p>	No

GRI 4 Indicators		Page / Information (Omissions)	External Assurance
<b>G4-55</b>	Report the ratio of percentage increase in annual total compensation for the organization's highest-paid individual in each country of significant operations to the median percentage increase in annual total compensation for all employees (excluding the highest-paid individual) in the same country.	Annual Corporate Governance Report <b>Available on the web <a href="http://www.prosegur.com">www.prosegur.com</a></b> Report on Compensation of Directors <b>Available on the web <a href="http://www.prosegur.com">www.prosegur.com</a></b>	No
<b>ETHICS AND INTEGRITY</b>			
<b>G4-56</b>	Describe the organization's values, principles, standards and norms of behavior such as codes of conduct and codes of ethics.	1.1 Mission, vision and values <b>p. 13</b> 2.2. Ethics and compliance (Code of Ethics and Conduct and Report channel) <b>pp. 44-45</b>	No
<b>G4-57</b>	Report the internal and external mechanisms for seeking advice on ethical and lawful behavior, and matters related to organizational integrity, such as helplines or advice lines.	2.2. Ethics and compliance (Code of Ethics and Conduct and Report channel) <b>pp. 44-45</b>	No
<b>G4-58</b>	Report the internal and external mechanisms for reporting concerns about unethical or unlawful behavior, and matters related to organizational integrity, such as escalation through line management, whistleblowing mechanisms or hotlines.	2.2. Ethics and compliance (Code of Ethics and Conduct and Report channel) <b>pp. 44-45</b>	No

## Specific standard disclosures

<b>CATEGORY: ECONOMIC</b>			
<b>ASPECT: ECONOMIC PERFORMANCE</b>			
<b>G4-DMA</b>	a. Report why the Aspect is material. Report the impacts that make this Aspect material. b. Report how the organization manages the material Aspect or its impacts. c. Report the evaluation of the management approach.	1. Prosegur and its business model <b>pp. 13-17</b> 3.3. Financial performance <b>pp. 58-60</b>	No
<b>G4-EC1</b>	a. Report the direct economic value generated and distributed (EVG&D) on an accruals basis including the basic components for the organization's global operations. b. To better assess local economic impacts, report EVG&D separately at country, regional, or market levels, where significant.	1.3 Social cash-flow <b>p. 18</b>	No
<b>G4-EC2</b>	Report risks and opportunities posed by climate change that have the potential to generate substantive changes in operations, revenue or expenditure.	3.5 Management of risks and opportunities <b>pp. 63-68</b>	No
<b>G4-EC3</b>	a. Where the plan's liabilities are met by the organization's general resources, report the estimated value of those liabilities. b. Where a separate fund exists to pay the plan's pension liabilities, report: The extent to which the scheme's liabilities are estimated to be covered by the assets that have been set aside to meet them; The basis on which that estimate has been arrived at; When that estimate was made. c. Where a fund set up to pay the plan's pension liabilities is not fully covered, explain the strategy, if any, adopted by the employer to work towards full coverage, and the timescale, if any, by which the employer hopes to achieve full coverage. d. Report the percentage of salary contributed by employee or employer. e. Report the level of participation in retirement plans (such as participation in mandatory or voluntary schemes, regional or country-based schemes, or those with financial impact).	Not applicable. There is no employee benefit plan.	No

GRI 4 Indicators		Page / Information (Omissions)	External Assurance
<b>G4-EC4</b>	a. Report the total monetary value of financial assistance received by the organization from governments during the reporting period. b. Report the information above by country. c. Report whether, and the extent to which, the government is present in the shareholding structure.	Appendix I. Performance indicators: Financial performance <b>pp. 90-91</b>	No
<b>CATEGORY: SOCIAL / SUB-CATEGORY: LABOR PRACTICES AND DECENT WORK</b>			
<b>ASPECT: EMPLOYMENT</b>			
<b>G4-DMA</b>	a. Report why the Aspect is material. Report the impacts that make this Aspect material. b. Report how the organization manages the material Aspect or its impacts. c. Report the evaluation of the management approach.	3.9 Talent management <b>pp. 73-78</b>	No
<b>G4-LA1</b>	a. Report the total number and rate of new employee hires during the reporting period, by age group, gender and region. b. Report the total number and rate of employee turnover during the reporting period, by age group, gender and region.	Appendix I. Performance indicators: Talent management <b>pp. 93-104</b>	No
<b>G4-LA2</b>	a. Report the benefits which are standard for full-time employees of the organization but are not provided to temporary or part-time employees, by significant locations of operation. b. Report the definition used for 'significant locations of operation'.	The Company does not offer different social benefits to full-time employees	No
<b>G4-LA3</b>	a. Report the total number of employees that were entitled to parental leave, by gender. b. Report the total number of employees that took parental leave, by gender. c. Report the total number of employees who returned to work after parental leave ended, by gender. d. Report the total number of employees who returned to work after parental leave ended who were still employed twelve months after their return to work, by gender. e. Report the return to work and retention rates of employees who took parental leave, by gender.	Appendix I. Performance indicators: Talent management <b>pp. 93-104</b>	No
<b>ASPECT: LABOR/MANAGEMENT RELATIONS</b>			
<b>G4-DMA</b>	a. Report why the Aspect is material. Report the impacts that make this Aspect material. b. Report how the organization manages the material Aspect or its impacts. c. Report the evaluation of the management approach.	3.9 Talent management <b>pp. 73-78</b>	No
<b>G4-LA4</b>	a. Report the minimum number of weeks' notice typically provided to employees and their elected representatives prior to the implementation of significant operational changes that could substantially affect them. b. For organizations with collective bargaining agreements, report whether the notice period and provisions for consultation and negotiation are specified in collective agreements.	Appendix I. Performance indicators: Talent management <b>pp. 93-104</b>	No
<b>ASPECT: OCCUPATIONAL HEALTH AND SAFETY</b>			
<b>G4-DMA</b>	a. Report why the Aspect is material. Report the impacts that make this Aspect material. b. Report how the organization manages the material Aspect or its impacts. c. Report the evaluation of the management approach.	3.9 Talent management <b>pp. 73-78</b>	No



GRI 4 Indicators		Page / Information (Omissions)	External Assurance
<b>G4-LA5</b>	a. Report the level at which each formal joint management-worker health and safety committee typically operates within the organization. b. Report the percentage of the total workforce represented in formal joint management-worker health and safety committees.	Appendix I. Performance indicators: Talent management <b>pp. 93-104</b>	No
<b>G4-LA6</b>	a. Report types of injury, injury rate (IR), occupational diseases rate (ODR), lost day rate (LDR), absentee rate (AR) and work-related fatalities, for the total workforce (that is, total employees plus supervised workers), by: Region and Gender. b. Report types of injury, injury rate (IR), occupational diseases rate (ODR), lost day rate (LDR), absentee rate (AR) and work-related fatalities for independent contractors working on-site to whom the organization is liable for the general safety of the working environment, by: Region and Gender. c. Report the system of rules applied in recording and reporting accident statistics.	Appendix I. Performance indicators: Talent management <b>pp. 93-104</b>	No
<b>G4-LA7</b>	Report whether there are workers who are involved in occupational activities who have a high incidence or high risk of specific diseases.	No professional activities have been identified at risk of disease.	No
<b>G4-LA8</b>	a. Report whether formal agreements (either local or global) with trade unions cover health and safety. b. If yes, report the extent, as a percentage, to which various health and safety topics are covered by these agreements.	The information is contained in collective agreements in different countries of operation, but there is no percentage of them covering these issues available today.	No
<b>ASPECT: TRAINING AND EDUCATION</b>			
<b>G4-DMA</b>	a. Report why the Aspect is material. Report the impacts that make this Aspect material. b. Report how the organization manages the material Aspect or its impacts. c. Report the evaluation of the management approach.	3.9 Talent management <b>pp. 73-78</b>	No
<b>G4-LA9</b>	a. Report the average hours of training that the organization's employees have undertaken during the reporting period, by: Gender and Employee category.	Appendix I. Performance indicators: Talent management <b>pp. 93-104</b>	No
<b>G4-LA10</b>	a. Report on the type and scope of programs implemented and assistance provided to upgrade employee skills. b. Report on the transition assistance programs provided to facilitate continued employability and the management of career endings resulting from retirement or termination of employment.	3.9 Talent management <b>pp. 73-78</b>	No
<b>G4-LA11</b>	Report the percentage of total employees by gender and by employee category who received a regular performance and career development review during the reporting period.	Appendix I. Performance indicators: Talent management <b>pp. 93-104</b>	No
<b>ASPECT: DIVERSITY AND EQUAL OPPORTUNITY</b>			
<b>G4-DMA</b>	a. Report why the Aspect is material. Report the impacts that make this Aspect material. b. Report how the organization manages the material Aspect or its impacts. c. Report the evaluation of the management approach.	3.9 Talent management <b>p. 73</b>	No
<b>G4-LA12</b>	a. Report the percentage of individuals within the organization's governance bodies in each of the following diversity categories: Gender; Age group: under 30 years old, 30-50 years old, over 50 years old; Minority groups; Other indicators of diversity where relevant. b. Report the percentage of employees per employee category in each of the following diversity categories: Gender; Age group: under 30 years old, 30-50 years old, over 50 years old; Minority groups; Other indicators of diversity where relevant.	2.1 Corporate governance <b>pp. 39-40</b> Appendix I. Performance indicators: Talent management <b>pp. 93-104</b>	No

GRI 4 Indicators		Page / Information (Omissions)	External Assurance
<b>ASPECT: EQUAL REMUNERATION FOR WOMEN AND MEN</b>			
<b>G4-DMA</b>	a. Report why the Aspect is material. Report the impacts that make this Aspect material. b. Report how the organization manages the material Aspect or its impacts. c. Report the evaluation of the management approach.	3.9 Talent management <b>p. 73</b>	No
<b>G4-LA13</b>	a. Report the ratio of the basic salary and remuneration of women to men for each employee category, by significant locations of operation. b. Report the definition used for 'significant locations of operation'.	Appendix I. Performance indicators: Talent management <b>pp. 93-104</b>	No
<b>CATEGORY: SOCIAL / SUB-CATEGORY: HUMAN RIGHTS</b>			
<b>ASPECT: INVESTMENT</b>			
<b>G4-DMA</b>	a. Report why the Aspect is material. Report the impacts that make this Aspect material. b. Report how the organization manages the material Aspect or its impacts. c. Report the evaluation of the management approach.	2.2. Ethics and compliance <b>pp. 42-46</b>	No
<b>G4-HR1</b>	a. Report the total number and percentage of significant investment agreements and contracts that include human rights clauses or that underwent human rights screening. b. Report the definition of 'significant investment agreements' used by the organization.	2.2. Ethics and compliance (Code of Ethics and Conduct and Report channel) <b>pp. 42-46</b>	No
<b>G4-HR2</b>	a. Report the total number of hours in the reporting period devoted to training on human rights policies or procedures concerning aspects of human rights that are relevant to operations. b. Report the percentage of employees in the reporting period trained in human rights policies or procedures concerning aspects of human rights that are relevant to operations.	2.2. Ethics and compliance (Code of Ethics and Conduct and Report channel) <b>pp. 42-46</b> 3.9 Talent management (Employee training) <b>pp. 74-75</b> Appendix I. Performance indicators: Talent management <b>p. 98</b>	No
<b>ASPECT: NON-DISCRIMINATION</b>			
<b>G4-DMA</b>	a. Report why the Aspect is material. Report the impacts that make this Aspect material. b. Report how the organization manages the material Aspect or its impacts. c. Report the evaluation of the management approach.	2.2. Ethics and compliance <b>pp. 42-46</b>	No
<b>G4-HR3</b>	a. Report the total number of incidents of discrimination during the reporting period. b. Report the status of the incidents and the actions taken.	2.2. Ethics and compliance (Code of Ethics and Conduct) <b>p. 45</b>	No
<b>ASPECT: FREEDOM OF ASSOCIATION AND COLLECTIVE BARGAINING</b>			
<b>G4-DMA</b>	a. Report why the Aspect is material. Report the impacts that make this Aspect material. b. Report how the organization manages the material Aspect or its impacts. c. Report the evaluation of the management approach.	3.5 Management of risks and opportunities <b>pp. 63-66</b> 3.9. Talent management <b>pp. 73-78</b>	No
<b>G4-HR4</b>	a. Report operations and suppliers in which employee rights to exercise freedom of association or collective bargaining may be violated or at significant risk. b. Report measures taken by the organization in the reporting period intended to support rights to exercise freedom of association and collective bargaining.	3.5 Management of risks and opportunities <b>pp. 63-66</b> 3.9. Talent management <b>p. 73-78</b>	No

GRI 4 Indicators		Page / Information (Omissions)	External Assurance
<b>ASPECT: SECURITY PRACTICES</b>			
<b>G4-DMA</b>	a. Report why the Aspect is material. Report the impacts that make this Aspect material. b. Report how the organization manages the material Aspect or its impacts. c. Report the evaluation of the management approach.	2.2. Ethics and compliance <b>pp. 44-46</b> 3.9. Talent management <b>pp. 73-75</b>	No
<b>G4-HR7</b>	a. Report the percentage of security personnel who have received formal training in the organization's human rights policies or specific procedures and their application to security. b. Report whether training requirements also apply to third party organizations providing security personnel.	2.2. Ethics and compliance (Code of Ethics and Conduct and Report channel) <b>pp. 44-46</b> 3.9. Talent management <b>pp. 73-75</b> Appendix I. Performance indicators: Talent management <b>p. 98</b>	No
<b>ASPECT: HUMAN RIGHTS GRIEVANCE MECHANISMS</b>			
<b>G4-DMA</b>	a. Report why the Aspect is material. Report the impacts that make this Aspect material. b. Report how the organization manages the material Aspect or its impacts. c. Report the evaluation of the management approach.	2.2. Ethics and compliance <b>pp. 42-46</b>	No
<b>G4-HR12</b>	a. Report the total number of grievances about human rights impacts filed through formal grievance mechanisms during the reporting period. b. Of the identified grievances, report how many were: Addressed during the reporting period; Resolved during the reporting period. c. Report the total number of grievances about human rights impacts filed prior to the reporting period that were resolved during the reporting period.	2.2. Ethics and compliance (Code of Ethics and Conduct) <b>p. 45</b>	No
<b>CATEGORY: SOCIAL / SUB-CATEGORY: SOCIETY</b>			
<b>ASPECT: ANTI-CORRUPTION</b>			
<b>G4-DMA</b>	a. Report why the Aspect is material. Report the impacts that make this Aspect material. b. Report how the organization manages the material Aspect or its impacts. c. Report the evaluation of the management approach.	2.2. Ethics and compliance <b>pp. 42-46</b>	No
<b>G4-S03</b>	a. Report the total number and percentage of operations assessed for risks related to corruption. b. Report the significant risks related to corruption identified through the risk assessment.	2.2. Ethics and compliance <b>pp. 42-44</b> Appendix I. Performance indicators: Ethics and compliance <b>pp. 91-92</b>	No
<b>G4-S04</b>	a. Report the total number and percentage of governance body members that the organization's anti-corruption policies and procedures have been communicated to, broken down by region. b. Report the total number and percentage of employees that the organization's anti-corruption policies and procedures have been communicated to, broken down by employee category and region. c. Report the total number and percentage of business partners that the organization's anti-corruption policies and procedures have been communicated to, broken down by type of business partner and region. d. Report the total number and percentage of governance body members that have received training on anti-corruption, broken down by region. e. Report the total number and percentage of employees that have received training on anti-corruption, broken down by employee category and region.	2.2. Ethics and compliance <b>pp. 42-44</b> Appendix I. Performance indicators: Ethics and compliance <b>pp. 91-92</b>	No

GRI 4 Indicators		Page / Information (Omissions)	External Assurance
<b>G4-S05</b>	<p>a. Report the total number and nature of confirmed incidents of corruption.</p> <p>b. Report the total number of confirmed incidents in which employees were dismissed or disciplined for corruption.</p> <p>c. Report the total number of confirmed incidents when contracts with business partners were terminated or not renewed due to violations related to corruption.</p> <p>d. Report public legal cases regarding corruption brought against the organization or its employees during the reporting period and the outcomes of such cases.</p>	Appendix I. Performance indicators: Ethics and compliance <b>pp. 91-92</b>	No
<b>ASPECT: ANTI-COMPETITIVE BEHAVIOR</b>			
<b>G4-DMA</b>	<p>a. Report why the Aspect is material. Report the impacts that make this Aspect material.</p> <p>b. Report how the organization manages the material Aspect or its impacts.</p> <p>c. Report the evaluation of the management approach.</p>	2.2. Ethics and compliance <b>pp. 42-44</b>	No
<b>G4-S07</b>	<p>a. Report the total number of legal actions pending or completed during the reporting period regarding anti-competitive behavior and violations of anti-trust and monopoly legislation in which the organization has been identified as a participant.</p> <p>b. Report the main outcomes of completed legal actions, including any decisions or judgments.</p>	Appendix I. Performance indicators: Ethics and compliance <b>pp. 91-92</b>	No
<b>ASPECT: COMPLIANCE</b>			
<b>G4-DMA</b>	<p>a. Report why the Aspect is material. Report the impacts that make this Aspect material.</p> <p>b. Report how the organization manages the material Aspect or its impacts.</p> <p>c. Report the evaluation of the management approach.</p>	2.2. Ethics and compliance <b>pp. 42-44</b>	No
<b>G4-S08</b>	<p>a. Report significant fines and non-monetary sanctions.</p> <p>b. If the organization has not identified any non-compliance with laws or regulations, a brief statement of this fact is sufficient.</p> <p>c. Report the context against which significant fines and non-monetary sanctions were incurred.</p>	Appendix I. Performance indicators: Ethics and compliance <b>pp. 91-92</b>	No
<b>CATEGORY: SOCIAL / SUB-CATEGORY: PRODUCT RESPONSIBILITY</b>			
<b>ASPECT: CUSTOMER HEALTH AND SAFETY</b>			
<b>G4-DMA</b>	<p>a. Report why the Aspect is material. Report the impacts that make this Aspect material.</p> <p>b. Report how the organization manages the material Aspect or its impacts.</p> <p>c. Report the evaluation of the management approach.</p>	3.5 Management of risks and opportunities <b>pp. 63-68</b>	No
<b>G4-PR1</b>	Report the percentage of significant product and service categories for which health and safety impacts are assessed for improvement.	3.5 Management of risks and opportunities: Operational risk and compliance <b>p. 67</b> 3.6. Quality <b>pp. 68-69</b>	No
<b>G4-PR2</b>	<p>a. Report the total number of incidents of non-compliance with regulations and voluntary codes concerning the health and safety impacts of products and services within the reporting period.</p> <p>b. If the organization has not identified any non-compliance with regulations and voluntary codes, a brief statement of this fact is sufficient.</p>	No incidents have been reported in this area	No

GRI 4 Indicators		Page / Information (Omissions)	External Assurance
<b>ASPECT: COMPLIANCE</b>			
<b>G4-DMA</b>	a. Report why the Aspect is material. Report the impacts that make this Aspect material. b. Report how the organization manages the material Aspect or its impacts. c. Report the evaluation of the management approach.	2.2. Ethics and compliance <b>pp. 42-44</b>	No
<b>G4-PR9</b>	a. Report the total monetary value of significant fines for non-compliance with laws and regulations concerning the provision and use of products and services. b. If the organization has not identified any non-compliance with laws or regulations, a brief statement of this fact is sufficient.	Appendix I. Performance indicators: Ethics and compliance <b>pp. 91-92</b>	No



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28046 Madrid

### Independent Auditor's Report on the Consolidated Annual Accounts

(Translation from the original in Spanish.  
In the event of discrepancy, the Spanish-language version prevails.)

To the Shareholders of  
Prosegur Compañía de Seguridad, S.A.

#### **Report on the consolidated annual accounts**

We have audited the consolidated annual accounts of Prosegur Compañía de Seguridad, S.A. (the "Company") and its subsidiaries (the "Group"), which comprise the consolidated statement of financial position at 31 December 2014 and the consolidated income statement, consolidated statement of comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the year then ended, and consolidated notes.

#### *Directors' responsibility for the consolidated annual accounts*

The Directors are responsible for the preparation of the accompanying consolidated annual accounts in such a way that they present fairly the consolidated equity, consolidated financial position and consolidated financial performance of Prosegur Compañía de Seguridad, S.A. and its subsidiaries, in accordance with International Financial Reporting Standards as adopted by the European Union (IFRS-EU), other provisions of the financial reporting framework applicable to the Group in Spain, and for such internal control that they determine is necessary to enable the preparation of consolidated annual accounts that are free from material misstatement, whether due to fraud or error.

#### *Auditor's Responsibility*

Our responsibility is to express an opinion on these consolidated annual accounts based on our audit. We conducted our audit in accordance with prevailing legislation regulating the audit of accounts in Spain. This legislation requires that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated annual accounts are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated annual accounts. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the consolidated annual accounts, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Company Directors' preparation of the consolidated annual accounts in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated annual accounts taken as a whole.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

KPMG Auditores S.L., a limited liability Spanish company and a member firm of the KPMG network of independent member firms affiliated with KPMG International Cooperative ("KPMG International"), a Swiss entity.

Reg. Mer. Madrid, T 11.061, F.86, Sec. 8, H. M. 188.007, Inscrip. 3, N.º F. B. 78910193



***Opinion***

In our opinion, the accompanying consolidated annual accounts present fairly, in all material respects, the consolidated equity and consolidated financial position of Prosegur Compañía de Seguridad, S.A. and subsidiaries at 31 December 2014, their financial performance and consolidated cash flows for the year then ended in accordance with International Financial Reporting Standards as adopted by the European Union and other applicable provisions of the financial reporting framework in Spain.

**Report on other legal and regulatory requirements**

The accompanying consolidated directors' report for 2014 contains such explanations as the Directors of Prosegur Compañía de Seguridad, S.A. consider relevant to the situation of the Group, its business performance and other matters, and is not an integral part of the consolidated annual accounts. We have verified that the accounting information contained therein is consistent with that disclosed in the consolidated annual accounts for 2014. Our work as auditors is limited to the verification of the consolidated directors' report within the scope described in this paragraph and does not include a review of information other than that obtained from the accounting records of Prosegur Compañía de Seguridad, S.A. and subsidiaries.

KPMG Auditores, S.L.

*(Signed on original in Spanish)*

Bernardo Rücker-Embden

25 February 2015

I. CONSOLIDATED INCOME STATEMENTS FOR THE YEARS ENDED 31 DECEMBER 2014  
AND 2013  
(In thousands of Euros)

	Note	2014	2013
Revenues	3	3,782,583	3,695,157
Costs to sell	4	(2,906,474)	(2,830,321)
<b>Gross profit</b>		<b>876,109</b>	<b>864,836</b>
Other income		8,948	7,719
Sale and administrative expenses	4	(560,839)	(543,658)
Other expenses	6	(16,294)	(31,247)
Share of profits/(losses) of financial year accounted for under the equity method	15	(677)	—
<b>Operating profit/(loss) (EBIT)</b>		<b>307,247</b>	<b>297,650</b>
Finance income	7	17,855	21,808
Finance expenses	7	(75,930)	(73,277)
Net financial expenses		(58,075)	(51,469)
<b>Profit before tax</b>		<b>249,172</b>	<b>246,181</b>
Income tax	27	(90,744)	(90,507)
<b>Post-tax profit from continuing operations</b>		<b>158,428</b>	<b>155,674</b>
<b>Consolidated profit for the year</b>		<b>158,428</b>	<b>155,674</b>
Attributable to:			
Owners of the parent		158,715	155,858
Non-controlling interests		(287)	(184)
<b>Earnings per share from continuing operations attributable to the owners of the parent (Euros per share)</b>			
— Basic	8	0.2654	0.2718
— Diluted	8	0.2636	0.2697

The Notes on pages 128 to 230 form an integral part of the consolidated annual accounts.

II. CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME FOR THE YEARS ENDED  
31 DECEMBER 2014 AND 2013  
(In thousands of Euros)

	Note	2014	2013
<b>Profit/(loss) for the year</b>		<b>158,428</b>	<b>155,674</b>
<b>Other comprehensive income:</b>			
<b>Items which are not reclassified to profit and loss:</b>			
Actuarial gains/(losses) on defined benefit plans	22	(180)	1,618
		<b>(180)</b>	<b>1,618</b>
<b>Items which are reclassified to profit and loss</b>			
Translation differences of financial statements of foreign operations	22	(17,661)	(173,880)
		<b>(17,661)</b>	<b>(173,880)</b>
<b>Total comprehensive income for the year, net of tax</b>		<b>140,587</b>	<b>(16,588)</b>
Attributable to:			
— Owners of the parent		139,716	(16,568)
— Non-controlling interests		871	(20)
		<b>140,587</b>	<b>(16,588)</b>

The Notes on pages 128 to 230 form an integral part of the consolidated annual accounts.

### III. CONSOLIDATED STATEMENTS OF FINANCIAL POSITION AT 31 DECEMBER 2014 AND 2013 (In thousands of Euros)

	Note	2014	2013
<b>ASSETS</b>			
Property, plant and equipment	11	506,539	472,041
Goodwill	12	532,219	515,959
Other intangible assets	13	324,273	341,696
Property investment	14	46,529	—
Investments accounted for using the equity method	15	12,580	—
Non-current financial assets	16	11,627	25,461
Deferred tax assets	27	180,982	180,603
<b>Non-current assets</b>		<b>1,614,749</b>	<b>1,535,760</b>
Inventories	18	59,646	58,631
Trade and other receivables	19	949,615	919,735
Current tax assets		94,327	89,119
Non-current assets held for sale		448	448
Derivative financial instruments	17	—	73
Other financial assets	20	8,441	1,202
Cash and cash equivalents	21	285,056	292,942
<b>Current assets</b>		<b>1,397,533</b>	<b>1,362,150</b>
<b>Total assets</b>		<b>3,012,282</b>	<b>2,897,910</b>
<b>EQUITY</b>			
Share capital	22	37,027	37,027
Share premium	22	25,472	25,472
Own shares	22	(53,493)	(125,180)
Other own equity instruments	22	3,401	3,171
Translation differences	22	(245,156)	(226,337)
Retained earnings and other reserves	22	1,085,402	940,700
<b>Equity attributable to equity holders of the Parent</b>		<b>852,653</b>	<b>654,853</b>
Non-controlling interests		11,408	(329)
<b>Total equity</b>		<b>864,061</b>	<b>654,524</b>
<b>LIABILITIES</b>			
Financial liabilities	24	712,222	862,541
Deferred tax liabilities	27	148,491	159,383
Provisions	23	205,475	173,668
Other non-current liabilities	26	18	1,144
<b>Non-current liabilities</b>		<b>1,066,206</b>	<b>1,196,736</b>
Trade and other payables	25	681,235	703,195
Current tax liabilities		88,285	77,392
Financial liabilities	24	251,634	195,727
Derivative financial instruments	17	—	1,640
Provisions	23	22,189	39,350
Other current liabilities	26	38,672	29,346
<b>Current liabilities</b>		<b>1,082,015</b>	<b>1,046,650</b>
<b>Total liabilities</b>		<b>2,148,221</b>	<b>2,243,386</b>
<b>Total equity and liabilities</b>		<b>3,012,282</b>	<b>2,897,910</b>

The Notes on pages 128 to 230 form an integral part of the consolidated annual accounts.

IV. CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY FOR THE YEARS ENDED 31 DECEMBER  
2014 AND 2013  
(In thousands of Euros)

	Equity attributable to equity holders of the Parent							Total equity
	Capital (Note 22)	Share premium (Note 22)	Own shares (Note 22)	Other equity instruments (Note 22)	Translation difference (Note 22)	Retained earnings and other reser- ves (Note 22)	Non- controlling interests (Annex III)	
<b>Balance at 01 January 2013</b>	<b>37,027</b>	<b>25,472</b>	<b>(125,299)</b>	<b>2,659</b>	<b>(52,293)</b>	<b>844,543</b>	<b>(309)</b>	<b>731,800</b>
Total comprehensive income for the year	—	—	—	—	(174,044)	157,476	(20)	(16,588)
Accrued share- based incentive commitments	—	—	—	512	—	—	—	512
Share-based incentives exercised by employees	—	—	119	—	—	47	—	166
Acquisition/sale of own shares	—	—	—	—	—	—	—	—
Dividends	—	—	—	—	—	(65,947)	—	(65,947)
Other changes	—	—	—	—	—	4,581	—	4,581
<b>Balance at 31 December 2013</b>	<b>37,027</b>	<b>25,472</b>	<b>(125,180)</b>	<b>3,171</b>	<b>(226,337)</b>	<b>940,700</b>	<b>(329)</b>	<b>654,524</b>
Total comprehensive income for the year	—	—	—	—	(18,819)	158,535	871	140,587
Accrued share- based incentive commitments	—	—	—	1,865	—	—	—	1,865
Share-based incentives exercised by employees	—	—	132	—	—	44	—	176
Acquisition/sale of own shares	—	—	71,555	—	—	50,370	—	121,925
Dividends	—	—	—	—	—	(65,947)	—	(65,947)
Other changes	—	—	—	(1,635)	—	1,700	10,866	10,931
<b>Balance at 31 December 2014</b>	<b>37,027</b>	<b>25,472</b>	<b>(53,493)</b>	<b>3,401</b>	<b>(245,156)</b>	<b>1,085,402</b>	<b>11,408</b>	<b>864,061</b>

The Notes on pages 128 to 230 form an integral part of the consolidated annual accounts.

V. CONSOLIDATED STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED  
31 DECEMBER 2014 AND 2013  
(In thousands of Euros)

	Note	2014	2013
<b>Cash flows from operating activities</b>			
<b>Profit/(loss) for the year</b>		<b>158,428</b>	<b>155,674</b>
Adjustments for:			
Depreciation and amortisation	11, 13,14	118,474	116,767
Impairment losses on non-current assets	6	28	863
Impairment losses on trade receivables	6	11,293	18,883
Impairment losses on other financial assets	7	13,000	6,600
Change in provisions	23	43,356	32,629
Share-based payment expenses		1,865	512
(Gains)/losses on financial assets at fair value through profit or loss	7	(1,083)	(2,419)
Finance income	7	(15,621)	(17,769)
Finance expenses	7	59,507	66,677
(Gains)/losses on disposal and sale of property, plant and equipment	6	1,617	2,244
Share of profits/(losses) of financial year accounted for under the equity method	15	677	—
Income tax	27	90,744	90,507
<b>Changes in working capital, net of the effect of acquisitions and translation differences</b>			
Inventories		(2,457)	(5,279)
Trade and other receivables		(38,093)	(70,665)
Trade and other payables		(14,054)	54,010
Payment of provisions		(49,305)	(26,373)
Other liabilities		9,750	657
<b>Cash from operating activities</b>			
Interest paid		(43,280)	(49,092)
Income tax paid		(97,694)	(86,984)
<b>Net cash from operating activities</b>		<b>247,152</b>	<b>287,442</b>

The Notes on pages 128 to 230 form an integral part of the consolidated annual accounts.

V. CONSOLIDATED STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED  
31 DECEMBER 2014 AND 2013  
(In thousands of Euros)

	Note	2014	2013
<b>Cash flows from investing activities</b>			
Proceeds from sale of property, plant and equipment		6,925	5,714
Proceeds from sale of financial assets		3,801	16,501
Interest received		7,970	10,401
Acquisition of subsidiaries, net of cash and cash equivalents		(5,518)	(20,531)
Acquisition of property, plant and equipment	11	(121,890)	(119,773)
Acquisition of intangible assets	13	(17,409)	(17,993)
Acquisition of property investment	14	(45,267)	—
Acquisition of joint ventures, net of cash and cash equivalents		(9,132)	—
Acquisition of financial assets		(9,127)	(7,066)
<b>Net cash from investing activities</b>		<b>(189,647)</b>	<b>(132,747)</b>
<b>Cash flows from financing activities</b>			
Collections from sales of own shares		121,925	—
Proceeds from debentures and other marketable securities	24	—	500,000
Proceeds from loans and borrowings		167,450	90,149
Payments for loans and borrowings		(235,668)	(452,548)
Payments for other financial liabilities		(44,464)	(69,294)
Dividends paid	9	(64,247)	(59,864)
<b>Net cash from financing activities</b>		<b>(55,004)</b>	<b>8,443</b>
Net increase/(decrease) in cash and cash equivalents		2,501	163,138
Cash and cash equivalents at the beginning of period		292,942	163,601
Effect of exchange differences		(10,387)	(33,797)
<b>Cash and cash equivalents at the end of the period</b>		<b>285,056</b>	<b>292,942</b>

The Notes on pages 128 to 230 form an integral part of the consolidated annual accounts.

## VI. Notes to the consolidated financial statements at 31 december 2014

### 1. General information

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Prosegur is a business group formed by Prosegur Compañía de Seguridad, S.A. (hereinafter the Company) and its subsidiaries (collectively, Prosegur), which provides private security services in the following countries: Spain, Portugal, France, Germany, Romania, Argentina, Brazil, Chile, Peru, Uruguay, Paraguay, Mexico, Colombia, Singapore, India, China and Australia.

Prosegur is organised into the following geographical areas:

- Europe&Asia-Pacific
- Latin America (LatAm)

The services provided by Prosegur are distributed into the following business lines:

- Overall service solutions
- Cash in Transit (CIT)
- Alarm systems

Prosegur is controlled by Gubel S.L., which was incorporated in Madrid and holds 50.075% of the share capital of Prosegur Compañía de Seguridad, S.A.

Prosegur Compañía de Seguridad, S.A. is a limited liability company whose shares are listed on the Madrid and Barcelona stock exchanges and traded through the Spanish Stock-Exchange Interconnection System (electronic trading system) (SIBE). The Company was incorporated in Madrid on 14 May 1976 and is entered in the Mercantile Register of Madrid. The registered offices of Prosegur Compañía de Seguridad, S.A. are at Calle Pajaritos, 24, Madrid (Spain).

The corporate object is described in Article 2 of its Articles of Association. The main services and activities provided by the Company by means of its dependent companies are as follows:

- Security patrol and protection of premises, goods and individuals.
- The transportation, storage, safekeeping, counting and classification of coins and banknotes, deeds, securities and other items that require special protection due to their economic value or associated risk.
- The installation and maintenance of security equipment, devices and systems.



The activities comprising the corporate purpose can also be performed indirectly by the Company, by means of the shareholding in other companies of an identical or similar corporate purpose.

These consolidated annual accounts were authorised for issue by the directors on 25 February 2015 and are pending approval by the shareholders at their general meeting. However, the directors consider that these consolidated annual accounts will be approved with no changes.

### **Structure of Prosegur**

Prosegur Compañía de Seguridad, S.A. is the parent company of the Group formed by the subsidiaries specified in Appendix I. In addition, Prosegur has Joint Arrangements (Note 15 and Appendix II).

Prosegur holds interests of less than 20% in the share capital of other entities. It does not exert significant influence over these entities (Note 16).

Details of the principles applied to prepare the Prosegur consolidated annual accounts and define the consolidated group are provided in Note 35.2.

## **2. Basis of presentation**

The accompanying consolidated annual accounts have been prepared on the basis of the accounting records of Prosegur Compañía de Seguridad, S.A. and the consolidated entities. The consolidated annual accounts have been prepared in accordance with International Financial Reporting Standards as adopted by the European Union (hereinafter EU-IFRS) and other applicable financial reporting regulations to present fairly the consolidated equity and consolidated financial position of Prosegur Compañía de Seguridad, S.A. and subsidiaries at 31 December 2014, as well as the consolidated profit and loss from its operations and consolidated cash flows for the year then ended.

Prosegur adopted EU-IFRS for the first time on 01 January 2004 and on such date applied IFRS 1 First-time Adoption of International Financial Reporting Standards.

### **2.1. Basis for preparation of the annual accounts**

These consolidated annual accounts have been prepared on a historical cost basis, with the following exceptions:

- Available-for-sale financial assets (Note 35.9)
- Derivative financial instruments (Note 35.10)
- Contingent payments, from business combinations (Note 35.2)

## 2.2. Changes in the consolidated group

The most significant changes to the consolidated group in 2014 are acquisitions of subsidiaries, details of which are provided in Note 30.

In addition, the following companies were incorporated or wound up in 2014:

- In February 2014 Proservicios, S.A. was incorporated in Peru.
- In March 2014 Singpai India Private Limited was incorporated in India.
- In July 2014 SIS Prosegur Holdings Private Limited was incorporated in India.
- In August 2014 Prosegur Technology Pty Limited was incorporated in Australia.
- In July 2014 Reinsurance Business Solutions, Limited was liquidated in Ireland.
- In August 2014 Pitco Venture, S.C.R. was liquidated in Spain.

Furthermore, the following mergers took place between subsidiaries in 2014:

- In June 2014 Prosegur Telesurveillance SASU merged with and into Prosegur Securite Humaine EURL in France.
- In October 2014 Prosegur Deutschland GmbH merged with and into Prosegur GmbH in Germany.
- In December 2014 Servimax Servicios Generales, S.A. merged with and into ESC Servicios Generales, S.L.U in Spain.
- In December 2014 Axis Security Management Pte Ltd merged with and into Evtec Management Service Pted LTD in Singapore.
- In December 2014 Prosegur Sécurité Opale SAS merged with and into Porsegur Sécurité Jade SAS in France.

## 2.3. Comparative information

The consolidated statement of financial position, consolidated income statement, consolidated statement of comprehensive income, consolidated statement of cash flows, consolidated statement of changes in equity and the notes to the consolidated financial statements for 2014 include comparative figures for the prior year.

Prosegur has presented the financial information by segment of the previous year on the basis of the new segment regrouping (Note 10).

Additionally, as mentioned in note 35.1, as a result of the modifications of the IFRS 10 and 11, at 31 December 2014, Prosegur has not reexpressed the figures of financial year 2013 given the non-significant nature of the adjustments resulting from such modifications.

## 2.4. Estimates, assumptions and relevant judgements

The preparation of the consolidated annual accounts in accordance with EU-IFRS requires the application of relevant accounting estimates and the undertaking of judgements, estimates and assumptions

in the process for application of the Prosegur accounting policies and measurement of the assets, liabilities and losses and gains.

Although estimates are calculated by Prosegur's directors based on the best information available at year end, future events may require changes to these estimates in subsequent years. Any effect on the consolidated annual accounts of adjustments to be made in subsequent years would be recognised prospectively, where appropriate.

### **Accounting estimates and assumptions**

Information on relevant accounting estimates and assumptions that pose a significant risk of causing material adjustments in the year ending on 31 December 2015 are included in the following notes:

- Business combinations: determination of the interim fair values (Notes 30 and 35.2).
- Deterioration of property, plant and equipment and intangible assets: assumption for the calculation of recoverable amounts (Notes 11, 12, 13, 35.5, 35.6, 35.7 and 35.8).
- Available-for-sale financial assets: assumptions used to determine fair values (Notes 16 and 35.9).
- Recognition and measurement of provisions and contingencies: assumptions to determine the probability of occurrence and the estimate amounts of resource outflows (Notes 23, 28 and 35.15).
- Recognition and valuation of the defined benefit plans for employees: actuarial hypotheses for the provision of defined benefit plans for employees (Notes 5.2 and 23).
- Recognition and measurement of deferred tax assets: estimates and assumptions used to measure the recoverability of tax credits (Notes 27 and 35.17).
- Revenue recognition: determination of the degree of progress for construction contracts (Note 35.22).

### **Relevant judgements**

Information on judgements made in applying Prosegur accounting policies with a significant impact on the amounts recognised in the consolidated financial statements is included in the following notes:

- Consolidation: control determination (Note 35.2)
- Leases: lease classification (Note 35.20)

### **Determination of fair values**

Certain Prosegur accounting policies and details require the determination of fair values for assets and liabilities, financial as well as non-financial.

Prosegur has established a control framework with respect to determining fair values. This framework includes a measurement team, reporting directly to Financial Management, with general responsibility over the supervision of all relevant fair value calculations.

On a regular basis the measurement team reviews significant unobservable criteria and measurement adjustments. If third-party information is utilised in determining fair values, such as price-fixing or broker quotations, the measurement team verifies the fulfilment of such information with the EU-IFRS and the level of fair value in which such measurements should be classified.

Significant measurement issues are reported to the Prosegur Audit Committee.

In determining the fair value of an asset or liability, Prosegur uses observable market data to the greatest extent possible. Fair values are classified into different levels of fair value on the basis of the input data used in the measurement techniques, as follows:

- Level 1: quoted price (unadjusted) in active markets for identical assets or liabilities.
- Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).
- Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

If such input data that are used to measure the fair value of an asset or liability may be classified into different levels of fair value, the fair value measurement is classified in its entirety into the same level of fair value, corresponding to the significant input data level for the complete measurement presented by the lower Level.

Prosegur recognises transfers among levels of fair value at the end of the period in which the change has taken place.

The following notes contain more information on the assumptions utilised in determining fair values:

- Note 16: Available-for-sale financial assets.
- Note 30: Business Combinations.
- Note 32.3: Financial instruments and fair value.

## 3. Revenues

Details of revenues are as follows:

Thousands of Euros	2014	2013
Services rendered	3,617,855	3,533,422
Goods sold	34,609	36,433
Operating lease revenues	130,119	125,302
<b>Total revenues</b>	<b>3,782,583</b>	<b>3,695,157</b>

Operating lease revenues are generated by alarm system rentals. As explained in Note 35.19, when a customer rents a system, the Company receives an initial amount which is taken to the income statement over the average contract duration and a regular payment for the rental of the equipment and the service provided.

See Note 10 for further information on revenues by segment and geographical area.

## 4. Cost of sales and selling, general and administrative expenses

The main cost of sales and selling, general and administrative expenses are as follows:

Thousands of Euros			
		2014	2013
Supplies		154,585	143,152
Employee benefits expense	(Note 5)	2,241,151	2,208,235
Operating leases		53,478	50,833
Supplies and external services		239,364	207,431
Depreciation and amortisation		48,366	46,030
Other expenses		169,530	174,640
<b>Total costs to sell</b>		<b>2,906,474</b>	<b>2,830,321</b>
Supplies		3,700	3,477
Employee benefits expense	(Note 5)	274,183	265,036
Operating leases		35,817	36,287
Supplies and external services		109,053	105,736
Depreciation and amortisation		70,108	70,737
Other expenses		67,978	62,385
<b>Total sale and administrative expenses</b>		<b>560,839</b>	<b>543,658</b>

Total supplies in the consolidated income statement for 2014 amount to EUR 158,285 thousand (in 2013: EUR 146,629 thousand).

## 5. Employee benefits

### 5.1. Employee benefits expense

Details of the employee benefits expense are as follows:

Thousands of Euros	2014	2013
Salaries and wages	1,879,462	1,833,447
Social Security	497,092	490,260
Other employee benefits expenses	101,580	100,401
Termination benefits	37,200	49,163
<b>Total employee benefits expense</b>	<b>2,515,334</b>	<b>2,473,271</b>

In accordance with Note 23, with regard to the ruling of the Supreme Court relative to the price of overtime, no employee benefit expenses were recognised in 2014 (or 2013), and a lower expense in the amount of EUR 3,000 thousand (in 2013: EUR 10,646 thousand), corresponding to the reversal of amounts for which provisions were made in prior years, as a result of agreements reached with the plaintiffs in the course of the year.

The 2014 long-term incentive plans for Executive Director and Management of Prosegur (Note 35.18), within the Salaries and wages paragraph has been included in the expense accrued during the year in relation to the 2014 amounting to EUR 3,979 thousand (in 2013: EUR 662 thousand), of which EUR 2,114 thousand comprise cash incentives and EUR 1,865 thousand correspond to share-based incentives.

### 5.2. Employee benefits

The Group makes contributions to four defined benefit plans in France, Brazil, Australia and Colombia. The defined benefit plan comprising post-employment healthcare offered to employees in Brazil compliant with local legislation (Law 9656).

The defined benefit plans in France and Colombia consist of retirement premiums. The defined benefit plan of Australia consists of an occupational accident insurance scheme.

In financial year 2014, payments have been made to the defined benefit plan of Australia amounting to 1,771 thousand euros.

During financial year 2014, the amount recognised in the P&L account under the heading of personnel costs amounts to 7,636 thousand euros (48 thousand euros in 2013).

The movement of the current value of the obligations is shown in the following table:

Thousands of Euros		
	2014	2013
<b>Balance at 1 January</b>	<b>8,061</b>	<b>5,346</b>
Net cost for period	7,636	48
Plan contributions	(1,771)	—
Actuarial Loss/(profit)	273	(2,451)
Business combination (Note 30)	898	5,752
Translation differences	173	(634)
<b>Balance at 31 December</b>	<b>15,270</b>	<b>8,061</b>

The defined pension plan variables which cause exposure to Prosegur to actuarial risk are: longevity, currency risk, interest rate risk and market risk.

During 2014 the negative impact on equity arising from actuarial losses amounted to 273 thousand euros, (positive impact of 2,451 thousand euros in 2013).

The actuarial valuation performed by qualified actuaries on the value of the committed benefits is carried out on the assumption of economic hypotheses, used for the valuation of the commitment.

## 6. Other expenses

Details of other expenses are as follows:

Thousands of Euros			
		2014	2013
Impairment losses on trade receivables	(Note 19)	(11,293)	(18,883)
Impairment losses on non-current assets	(Note 11)	(28)	(863)
Net losses on disposal of fixed assets		(1,617)	(2,244)
Other expenses		(3,356)	(9,257)
<b>Total other expenses</b>		<b>(16,294)</b>	<b>(31,247)</b>

The other expenses heading includes running costs whose reduction in comparison to the previous year is due to greater efficiency in the management of the Group structure.

## 7. Net financial expenses

Details of the net financial expenses are as follows:

Thousands of Euros	2014	2013
<b>Interest paid:</b>		
– Loans from financial institutions	(14,540)	(23,939)
– Debentures and other marketable securities	(14,574)	(10,913)
– Loans from other entities	(897)	(2,031)
– Loans from other associates	–	(1)
– Securitisation programme	(305)	(670)
– Finance leases	(2,561)	(1,599)
	<b>(32,877)</b>	<b>(39,153)</b>
<b>Interest received:</b>		
– Cash equivalents	–	45
– Loans and other investments	5,820	10,356
	<b>5,820</b>	<b>10,401</b>
<b>Other results</b>		
Net gains/(losses) on foreign currency transactions	(2,272)	7,368
(Losses)/gains on the fair value of derivative financial instruments (Note 17)	1,083	2,419
Other losses on transactions with derivative financial instruments (Note 17)	(1,151)	(2,288)
Impairment losses of investments in equity instruments	(13,000)	(6,600)
Other finance income	10,952	1,620
Other finance costs	(26,630)	(25,236)
	<b>(31,018)</b>	<b>(22,717)</b>
<b>Net financial expenses</b>	<b>(58,075)</b>	<b>(51,469)</b>
<b>Total finance income</b>	<b>17,855</b>	<b>21,808</b>
<b>Total finance costs</b>	<b>(75,930)</b>	<b>(73,277)</b>
	<b>(58,075)</b>	<b>(51,469)</b>

Interest-related financial expenses in 2014 amount to EUR 32,877 thousand (in 2013: EUR 39,153 thousand). The drop is mainly due to the significant reduction in 2014 compared to the previous year, as a result of the drawdowns of the syndicated loan entered into in 2010. In addition, in June 2014, the syndicated loan entered into in 2010 (45,000 thousand euros of the loan tranche and 60,000 thousand euros of the credit facility tranche) was cancelled, having entered into a new syndicated loan amounting to 400,000 thousand euros, with a significant improvement in associated cost of funding, added to the drop in Euribor (Note 24).



In addition, the debenture issued in Brazil on 23 April 2012 was partially prepaid in January 2014 in the amount of BRL 140,000 thousand (equivalent to EUR 42,645 thousand at the date of cancellation).

Other financial expenses essentially comprise adjustments to deferred payables arising on business combinations made by Prosegur during de last past years.

## 8. Earnings per share

### Basic

Basic earnings per share are calculated by dividing the profit for the year attributable to the owners of the parent by the weighted average number of ordinary shares outstanding during the year, excluding own shares acquired by the Company (Note 22).

Euros	2014	2013
Profit for the year attributable to owners of the Parent	158,714,972	155,858,239
Weighted average number of ordinary shares outstanding	597,942,853	573,416,655
<b>Basic earnings per share</b>	<b>0.2654</b>	<b>0.2718</b>

On 10 January 2014 Prosegur proceeded with the sale of a package of 24,882,749 of its own shares, representing 4.032% of the share capital, for a total amount of EUR 123,170 thousand (Note 22).

### Diluted

Diluted earnings per share are calculated by adjusting the profit for the year attributable to the owners of the parent and the weighted average number of ordinary shares outstanding for all the inherent diluting effects of potential ordinary shares.

Euros	2014	2013
Profit for the year attributable to owners of the parent	158,714,972	155,858,239
(Diluted) weighted average number of ordinary shares outstanding	602,062,853	577,976,655
<b>Diluted earnings per share</b>	<b>0.2636</b>	<b>0.2697</b>

The adjustment to the weighted average number of ordinary shares outstanding reflects the potential 4,120,000 shares outstanding as a result of the 2014 Plan (Note 35.18).

## 9. Dividends per share

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The Board of Directors will propose the distribution of a dividend of EUR 0.1068 per share, or a total maximum amount of EUR 65,947 thousand (considering that share capital is currently represented by 617,124,640 shares), to the shareholders at their general meeting. This dividend will be distributed to shareholders as four payments, in July and October 2015 and January and April 2016. Each payment is calculated as EUR 0.0267 per outstanding share at the payment date. The portion of the maximum amount represented by own shares at each payment date, and therefore not distributed, will be transferred to voluntary reserves.

Nevertheless, if the number of shares changes between two payment dates as a result of a share capital increase or reduction, the total maximum amount of the dividend at each payment date (EUR 16,487 thousand) should be divided by the new number of outstanding shares that corresponds following the aforementioned increase or reduction.

At the general meeting held on 30 June 2014, the shareholders approved the distribution of dividends amounting to Euros 65,947 thousand (Euros 0.1068 per share). When this meeting was held, share capital was divided into 617,124,640 shares. Shareholders received 50% of this dividend, or Euros 32,974 thousand, in July and October 2014. The remaining payments, each representing 25% of the approved amount, will be made in January and April 2015. At 31 December 2014 dividends payable of EUR 32,974 thousand have been recognised under current liabilities as other payables within trade and other payables.

## 10. Segment reporting

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The Executive Committee of the Management Board is the highest operational decision-making body in Prosegur and, along with the Audit Committee, it reviews the internal financial information of Prosegur in order to assess performance and allocate resources.

Business is the main cornerstone of the organisation and is embodied in the General Business Management Departments, in charge of the design of security solution for clients and include the main business lines: Comprehensive security solutions, Cash in transit and Cash management and Alarms.

In addition, with the purpose of improving the processes in the various businesses in financial year 2014, Prosegur has reviewed its organisational structure and changed the geographical organisation of the segments. Thus, the Asia-Pacific geographical segment has joined up with the Europe segment to form one single Europe&Asia-Pacific segment.

The corporate functions are supervised by the Corporate Support Departments which cover the following areas: Economic-Financial, Organisation and Corporate Responsibility, Business Development and Global Accounts and Marketing. From a geographical perspective, the main segments identified are:

- Europe&Asia-Pacific, which includes the following countries: Spain, Germany, France, Portugal, Singapore, India, China and Australia.
- Latin America (LatAm), which includes the following countries: Argentina, Brazil, Chile, Colombia, Mexico, Paraguay, Peru and Uruguay.

These geographical segments in turn include the following activity segments:

- Comprehensive security solutions: mainly includes the activities of guarding and protection of premises, property and persons and activities related to technological security solutions.
- Cash in Transit (CIT), mainly the transportation, storage, safekeeping, counting and classification of coins and banknotes, deeds, securities and other items that require special protection due to their economic value or associated risk.
- Alarms: mainly includes home alarms as well as installation and maintenance thereof.

The following ratios are used in segment reporting:

- EBITDA: Consolidated earnings before interest, taxes, depreciation and amortisation.
- EBIT: Consolidated earnings before interest and taxes.

The Executive Committee uses EBIT to assess segment performance, since this indicator is considered to best reflect the results of the Group's different activities.

Prosegur is not highly dependent on any particular customers (Note 32).

Inter-segment transactions are carried out at arm's length.

Total assets allocated to segments do not include other current and non-current financial assets, derivative financial assets or cash and cash equivalents, as these are managed at Prosegur Group level.

Total liabilities allocated to segments do not include derivative financial liabilities or loans and borrowings, except for finance lease payables, as these are managed at Prosegur Group level.

Details of revenues by segment are as follows:

Thousands of Euros						
	Europe&Asia-Pacific		LatAm		Total	
	2014	2013	2014	2013	2014	2013
Overall service solutions	966,382	955,156	970,362	980,716	1,936,744	1,935,872
% of total	50%	49%	50%	51%	51%	52%
Cash in Transit	514,996	387,105	1,149,468	1,190,581	1,664,464	1,577,686
% of total	31%	25%	69%	75%	44%	43%
Alarms	99,905	97,177	81,470	84,422	181,375	181,599
% of total	55%	54%	45%	46%	5%	5%
<b>Total sales</b>	<b>1,581,283</b>	<b>1,439,438</b>	<b>2,201,300</b>	<b>2,255,719</b>	<b>3,782,583</b>	<b>3,695,157</b>

Details of EBITDA and EBIT by segment are as follows:

Thousands of Euros						
	Europe&Asia-Pacific		LatAm		Total	
	2014	2013	2014	2013	2014	2013
Sales to external customers	1,581,283	1,439,438	2,201,300	2,255,719	3,782,583	3,695,157
Other net expenses	(1,466,120)	(1,347,593)	(1,890,742)	(1,933,147)	(3,356,862)	(3,280,740)
EBITDA	115,163	91,845	310,558	322,572	425,721	414,417
Depreciation and amortisation	(50,089)	(43,420)	(68,385)	(73,347)	(118,474)	(116,767)
<b>EBIT</b>	<b>65,074</b>	<b>48,425</b>	<b>242,173</b>	<b>249,225</b>	<b>307,247</b>	<b>297,650</b>

A reconciliation of EBIT allocated to segments with net profit for the year attributable to the owners of the parent is as follows:

Thousands of Euros		
	2014	2013
EBIT allocated to segments	307,247	297,650
Net financial expenses	(58,075)	(51,469)
Profit before tax	249,172	246,181
Income tax	(90,744)	(90,507)
Post-tax profit from continuing operations	158,428	155,674
Non-controlling interests	(287)	(184)
<b>Profit for the year attributable to owners of the parent</b>	<b>158,715</b>	<b>155,858</b>

The geographical distribution of revenues and non-current assets is as follows:

Thousands of Euros				
	Revenues		Non-current assets allocated to segments	
	2014	2013	2014	2013
Parent company country of residence (Spain)	855,693	866,657	302,167	312,705
Brazil	1,041,866	1,074,015	507,066	519,164
Argentina	600,820	623,345	203,930	141,129
Other countries	1,284,204	1,131,140	589,959	537,301
	<b>3,782,583</b>	<b>3,695,157</b>	<b>1,603,122</b>	<b>1,510,299</b>

Details of assets allocated to segments and a reconciliation with total assets are as follows:

Thousands of Euros								
	Europe&Asia-Pacific		LatAm		Not allocated to segments		Total	
	2014	2013	2014	2013	2014	2013	2014	2013
<b>Assets allocated to segments</b>	<b>982,108</b>	<b>890,557</b>	<b>1,725,050</b>	<b>1,687,675</b>	—	—	<b>2,707,158</b>	<b>2,578,232</b>
<b>Other unallocated assets</b>	—	—	—	—	<b>305,124</b>	<b>319,678</b>	<b>305,124</b>	<b>319,678</b>
Other non-current financial assets	—	—	—	—	11,627	25,461	11,627	25,461
Other current financial assets	—	—	—	—	8,441	1,202	8,441	1,202
Cash and cash equivalents	—	—	—	—	285,056	292,942	285,056	292,942
Derivative financial instruments	—	—	—	—	—	73	—	73
	<b>982,108</b>	<b>890,557</b>	<b>1,725,050</b>	<b>1,687,675</b>	<b>305,124</b>	<b>319,678</b>	<b>3,012,282</b>	<b>2,897,910</b>

Details of assets allocated to segments and a reconciliation with total assets are as follows:

Thousands of Euros								
	Europe&Asia-Pacific		LatAm		Not allocated to segments		Total	
	2014	2013	2014	2013	2014	2013	2014	2013
<b>Liabilities allocated to segments</b>	<b>534,056</b>	<b>560,696</b>	<b>791,567</b>	<b>778,960</b>	—	—	<b>1,325,623</b>	<b>1,339,656</b>
<b>Other unallocated liabilities</b>	—	—	—	—	<b>822,598</b>	<b>903,730</b>	<b>822,598</b>	<b>903,730</b>
Loans and borrowings	—	—	—	—	822,598	902,090	822,598	902,090
Derivatives	—	—	—	—	—	1,640	—	1,640
	<b>534,056</b>	<b>560,696</b>	<b>791,567</b>	<b>778,960</b>	<b>822,598</b>	<b>903,730</b>	<b>2,148,221</b>	<b>2,243,386</b>

## 11. Property, plant and equipment

Details of property, plant and equipment and movement are as follows:

Thousands of Euros						
	Land and buildings	Technical installations and machinery	Other installations and furniture	Other property, plant and equipment	Under construction and advances	Total
<b>Cost</b>						
Balance at 1 January 2013	205,176	100,554	249,047	303,883	48,571	907,231
Translation differences	(13,091)	(13,637)	(23,194)	(38,064)	(12,202)	(100,188)
Business combinations (Note 30)	5,193	—	5,854	10,466	1,584	23,097
Additions	11,385	10,208	26,343	17,317	54,520	119,773
Disposals	—	(3,105)	(10,586)	(7,128)	(2,659)	(23,478)
Transfers	8,697	5,707	7,860	11,756	(34,020)	—
<b>Balance at 31 December 2013</b>	<b>217,360</b>	<b>99,727</b>	<b>255,324</b>	<b>298,230</b>	<b>55,794</b>	<b>926,435</b>
Translation differences	(293)	(672)	(2,755)	(2,725)	(2,244)	(8,689)
Business combinations (Note 30)	—	156	12	(1,817)	—	(1,649)
Additions	6,915	18,350	44,485	37,888	14,252	121,890
Disposals	(351)	(10,601)	(12,927)	(3,828)	(154)	(27,861)
Transfers	10,614	3,859	2,427	4,002	(24,064)	(3,162)
<b>Balance at 31 December 2014</b>	<b>234,245</b>	<b>110,819</b>	<b>286,566</b>	<b>331,750</b>	<b>43,584</b>	<b>1,006,964</b>

Thousands of Euros						
	Land and buildings	Technical installations and machinery	Other installations and furniture	Other property, plant and equipment	Under construction and advances	Total
<b>Amortisation and impairment</b>						
Balance at 1 January 2013	(39,986)	(60,269)	(155,955)	(190,552)	—	(446,762)
Translation differences	1,191	7,573	12,982	23,771	—	45,517
Disposals	—	2,870	6,999	5,651	—	15,520
Transfers	997	1,102	(2,387)	288	—	—
Amortisation for the year	(5,337)	(10,626)	(22,543)	(29,300)	—	(67,806)
Provision for impairment recognised in profit and loss	—	—	—	(863)	—	(863)
<b>Balance at 31 December 2013</b>	<b>(43,135)</b>	<b>(59,350)</b>	<b>(160,904)</b>	<b>(191,005)</b>	<b>—</b>	<b>(454,394)</b>
Translation differences	25	165	1,586	1,594	—	3,370
Disposals	191	9,813	7,936	1,379	—	19,319
Transfers	18	(2)	(580)	2,107	—	1,543
Amortisation for the year	(5,087)	(9,834)	(25,810)	(29,504)	—	(70,235)
Provision for impairment recognised in profit and loss	—	—	—	(28)	—	(28)
<b>Balance at 31 December 2014</b>	<b>(47,988)</b>	<b>(59,208)</b>	<b>(177,772)</b>	<b>(215,457)</b>	<b>—</b>	<b>(500,425)</b>
<b>Carrying amount</b>						
At 01 January 2013	165,190	40,285	93,092	113,331	48,571	460,469
At 31 December 2013	174,225	40,377	94,420	107,225	55,794	472,041
At 01 January 2014	174,225	40,377	94,420	107,225	55,794	472,041
At 31 December 2014	186,257	51,611	108,794	116,293	43,584	506,539

Additions to property, plant and equipment recognised in 2014 amount to EUR 121,890 thousand (in 2013: EUR 119,773 thousand) and mainly comprise fitting-out on bases, facilities and armoured vehicles intended for use in operating activities. These investments were essentially made in Argentina, Germany, Peru, Colombia and Brazil.

Commitments for the acquisition of property, plant and equipment are detailed in Note 29.

Property, plant and equipment are measured at historical cost, with the exception of the buildings in Calle Pajaritos and Paseo de las Acacias in Madrid and the Hospitalet building in Barcelona, which were measured at market value on first-time adoption of EU-IFRS and have since been revalued. The effect of this revaluation, to reflect the deemed cost, is as follows:

Thousands of Euros		
	2014	2013
Cost	39,324	39,324
Accumulated amortisation	(4,832)	(4,393)
<b>Carrying amount</b>	<b>34,492</b>	<b>34,931</b>

Other installations and furniture include facilities let by Prosegur to third parties under operating leases, with the following carrying amounts:

Thousands of Euros		
	2014	2013
Cost	85,784	73,166
Accumulated amortisation	(54,369)	(50,849)
<b>Carrying amount</b>	<b>31,415</b>	<b>22,317</b>

As stated in Note 3, the income statement includes operating lease income of EUR 130,119 thousand (in 2013: EUR 125,302 thousand). This amount reflects business relating to the alarm system rental activity, the associated cost of which is taken to the income statement.

In 2014, Prosegur put into operation armoured vehicles compliant with a value of EUR 4,937 thousand (in 2013: EUR 964 thousand), which were previously recognised as property, accomplishing with the Euro V regulation on non-polluting emissions.

Property, plant and equipment acquired by Prosegur under finance leases are as follows:

Thousands of Euros					
	2014				
	Land and buildings	Technical installations and machinery	Other installations and furniture	Other property, plant and equipment	Total
Cost of capitalised financial leases	4,078	8,152	136	38,679	51,045
Accumulated amortisation	(89)	(5,597)	(93)	(17,361)	(23,140)
<b>Carrying amount</b>	<b>3,989</b>	<b>2,555</b>	<b>43</b>	<b>21,318</b>	<b>27,905</b>



Thousands of Euros					
	2013				
	Land and buildings	Technical installations and machinery	Other installations and furniture	Other property, plant and equipment	Total
Cost of capitalised financial leases	11,556	9,577	282	37,235	58,650
Accumulated amortisation	(830)	(6,154)	(226)	(20,155)	(27,365)
<b>Carrying amount</b>	<b>10,726</b>	<b>3,423</b>	<b>56</b>	<b>17,080</b>	<b>31,285</b>

## 12. Goodwill

Details of movement in goodwill are as follows:

Thousands of Euros		
	2014	2013
<b>Balance at 1 January</b>	<b>515,959</b>	<b>529,453</b>
Business combinations (Note 30)	6,395	49,270
Additions	13,798	655
Disposals due to equity method	(1,541)	—
Disposals	—	(25,823)
Translation differences	(2,392)	(37,596)
<b>Balance at 31 December</b>	<b>532,219</b>	<b>515,959</b>

Additions to goodwill in 2013 and 2014 derive from the following business combinations:

	Country	2013	
		% ownership	Thousands of Euros
Evttec Management Services Pte Ltd <sup>(1)</sup>	(Singapore)	100%	1,498
Chorus Group <sup>(1)</sup>	(Germany)	100%	1,412
Transvig-Transporte de Valores e Vigilancia LTDA <sup>(1)</sup>	(Brazil)	100%	3,160
Others <sup>(1)</sup>	(China)		325
			<b>6,395</b>

<sup>(1)</sup> Calculations relating to business combinations may be adjusted for up to a year from the acquisition date.

At 31 December 2014, "Others" includes the companies Shanghai Pitco Enterprise Management Co, Ltd, Shanghai Prosegur Security Service Co, Ltd, Shanghai BigulInvestment Co Ltd and Shanxi Laide Security Technology Service Co, Ltd.

	Country	2013	
		% ownership	Thousands of Euros
Brinks Deutschland GmbH	(Germany)	100%	20,952
Chubb Security Services Pty Ltd	(Australia)	100%	28,318
			<b>49,270</b>

Details of the estimated goodwill in the tables above and the allocation of the amounts for which measurement was completed in 2014 are provided in Note 30 (Note 30.2).

Additions in 2014 pertain to the following goodwill adjustments:

	Country	2014	
			Thousands of Euros
Brinks Deutschland GmbH	(Germany)		11,829
Chubb Security Services Pty Ltd	(Australia)		1,969
			<b>13,798</b>

Disposals in the year reflect adjustments to the value of the following goodwill, which was allocated provisionally in 2012 (see Note 30):

	Country	2013	
			Thousands of Euros
Grupo Segura (Coral Melody, S.A. y Tecnofren, S.A.)	Uruguay		(4,771)
T.C. Interplata, S.A.	Argentina		(2,744)
Servin Seguridad, S.A.	Argentina		(5,498)
Roytronic, S.A.	Uruguay		(1,388)
GRP Group	France		(4,565)
Imperial Dragon Security Ltd	China		(4,344)
SIS Cash Services Private Ltd	India		(2,513)
			<b>(25,823)</b>

### Impairment testing of goodwill

Goodwill has been allocated to Prosegur's cash-generating units (CGU) in accordance with their respective country of operation. Goodwill is allocated to CGU for impairment testing purposes. Goodwill is allocated to the CGU that are expected to benefit from the business combination from which the goodwill arose.

A summary of the CGU to which goodwill has been allocated, by country, is as follows:

Thousands of Euros		
	2014	2013
Spain CGU	92,241	92,241
France CGU	39,788	39,788
Portugal CGU	13,403	13,403
Germany CGU	34,303	21,062
Singapore CGU	6,117	4,154
India CGU	—	1,541
China CGU	2,502	2,178
Australia CGU	31,453	28,276
<b>Subtotal Europe&amp;Asia-Pacific</b>	<b>219,807</b>	<b>202,643</b>
Brazil CGU	128,649	124,504
Chile CGU	39,817	39,906
Peru CGU	39,776	38,632
Argentina CGU	45,012	47,450
Colombia CGU	39,199	42,849
Rest of LatAm CGU	19,959	19,975
<b>Subtotal LatAm</b>	<b>312,412</b>	<b>313,316</b>
<b>Total</b>	<b>532,219</b>	<b>515,959</b>

Prosegur tests goodwill for impairment at the end of each reporting period, or earlier if there are indications of impairment, in accordance with the accounting policy described in Note 35.8.

The recoverable amount of a CGU is determined based on its value in use. These calculations are based on cash flow projections, excluding the effects of potential future improvements in the return on assets, from the four-year financial budgets approved by Management. Cash flows beyond this four-year period are extrapolated using estimated growth rates. Cash flows take past experience into consideration and represent Management's best estimate of future market performance. Cash flows are discounted using a discount rate based on the weighted average cost of capital (WACC). The residual value of each CGU is generally calculated as income in perpetuity.

The key assumptions used to calculate value in use are as follows:

	2014			2013		
	Europe	Asia-Pacific	LatAm	Europe	Asia-Pacific	LatAm
Growth rate <sup>(1)</sup>	1.40%	3.50%	6.93%	2.72%	9.05%	9.05%
Discount rate <sup>(2)</sup>	5.60%	8.90%	16.54%	7.19%	11.41%	15.47%

(1) Weighted average growth rate used to extrapolate cash flows beyond the budgeted period.

(2) Weighted average discount rate after tax applied to cash flow projections.

Details of the key assumptions relating to the most significant CGU are as follows:

31 December 2014										
	Spain	France	Rest of Europe	Asia-Pacific	Chile	Brazil	Colombia	Peru	Argentina	Rest of LatAm
Growth rate	1.34%	1.32%	1.62%	3.84%	3.00%	4.55%	3.04%	2.00%	17.48%	5.46%
Discount rate	5.62%	5.11%	4.97%	6.92%	8.67%	12.14%	8.52%	8.31%	40.33%	12.05%

31 December 2013										
	Spain	France	Rest of Europe	Asia-Pacific	Chile	Brazil	Colombia	Peru	Argentina	Rest of LatAm
Growth rate	2.43%	3.72%	3.28%	8.65%	7.50%	7.96%	7.48%	7.77%	13.59%	9.73%
Discount rate	7.24%	6.16%	8.63%	11.41%	9.14%	12.26%	9.48%	9.27%	32.45%	13.02%

Management determines budgeted gross margins based on past experience and forecast market performance.

The discount rates used are post-tax values and reflect specific risks related to the country of operation. Using pre-tax rates would make no difference to the conclusions as to each CGU recoverable amount.

The growth rate has dropped due to the reduction in the associated discount rates compared to the year before.

No impairment losses have been recognised on goodwill in 2014 and 2013.

Along with impairment testing, Prosegur has also performed a sensitivity analysis on the goodwill allocated to the main CGU, for the purposes of the key assumptions. Details of the thresholds for discount rates and EBITDA, above which impairment losses would arise, are as follows:

	2014		2013	
	Discount rate	EBITDA	Discount rate	EBITDA
Brazil	19.85%	24.72%	22.46%	32.60%
Argentina	64.12%	28.34%	52.72%	21.25%
Spain	25.25%	47.94%	16.53%	39.17%
France	5.62%	4.26%	7.05%	10.98%
Colombia	12.84%	23.51%	13.34%	21.56%
Peru	19.85%	36.79%	20.50%	36.31%
Chile	16.55%	36.66%	11.82%	14.52%

## 13. Other intangible assets

Details and movement of other intangible assets are as follows:

Thousands of Euros					
	Computer software	Customer portfolios	Trademarks and licences	Other intangible assets	Total
<b>Cost</b>					
Balance at 1 January 2013	83,801	386,586	31,318	21,012	522,717
Translation differences	(7,144)	(60,549)	(6,427)	(2,115)	(76,235)
Business combinations (Note 30)	359	59,049	9,459	1,286	70,153
Additions	13,165	—	—	4,828	17,993
Disposals	(2,106)	(205)	—	—	(2,311)
<b>Balance at 31 December 2013</b>	<b>88,075</b>	<b>384,881</b>	<b>34,350</b>	<b>25,011</b>	<b>532,317</b>
Translation differences	(599)	1,410	1,609	(52)	2,368
Business combinations (Note 30)	(348)	5,757	—	—	5,409
Additions	14,988	57	532	1,832	17,409
Disposals	(202)	(215)	—	—	(417)
Transfers	3	(1,448)	5,594	593	4,742
<b>Balance at 31 December 2014</b>	<b>101,917</b>	<b>390,442</b>	<b>42,085</b>	<b>27,384</b>	<b>561,828</b>
<b>Amortisation and impairment</b>					
Balance at 1 January 2013	(44,562)	(95,533)	(14,614)	(6,850)	(161,559)
Translation differences	3,484	11,935	2,900	442	18,761
Disposals	1,121	17	—	—	1,138
Amortisation for the year	(10,853)	(26,573)	(5,909)	(5,626)	(48,961)
<b>Balance at 31 December 2013</b>	<b>(50,810)</b>	<b>(110,154)</b>	<b>(17,623)</b>	<b>(12,034)</b>	<b>(190,621)</b>
Translation differences	206	379	(248)	(14)	323
Disposals	13	656	—	—	669
Transfers	(1)	—	840	(921)	(82)
Amortisation for the year	(10,902)	(25,369)	(4,999)	(6,574)	(47,844)
<b>Balance at 31 December 2014</b>	<b>(61,494)</b>	<b>(134,488)</b>	<b>(22,030)</b>	<b>(19,543)</b>	<b>(237,555)</b>
<b>Carrying amount</b>					
At 01 January 2014	39,239	291,053	16,704	14,162	361,158
At 31 December 2014	37,265	274,727	16,727	12,977	341,696
At 01 January 2014	37,265	274,727	16,727	12,977	341,696
At 31 December 2014	40,423	255,954	20,055	7,841	324,273

In 2014, additions to intangible assets are recognised due to the allocation of fair value to the purchase prices of the following business combinations:

Thousands of Euros			
	Customer portfolios	Trademarks	Other intangible assets
Chubb Security Services Pty Ltd (Australia)	195	—	—
Evttec Management Services Pte Ltd (Singapore)	1,663	—	—
Chorus Group (Germany)	843	—	—
Transvig – Transporte de Valores e Vigilancia LTDA (Brazil)	3,056	—	—
	<b>5,757</b>	—	—

The amounts pertaining to the client portfolios of Chubb Security Services Pty Ltd stem from definitive allocations of fair value which were provisionally allocated in 2013. The rest of the amounts arise from the allocation of value of goodwill in 2014.

In 2013, additions to intangible assets were recognised due to the allocation of fair value to the purchase prices of the following business combinations:

Thousands of Euros			
	Customer portfolios	Trademarks	Other intangible assets
Grupo Segura (Coral Melody, S.A. y Tecnofren, S.A.) (Uruguay)	6,553	—	—
Grupo Nordeste y Transbank (Brazil)	(703)	—	(97)
T.C. Interplata, S.A. (Argentina)	4,154	66	—
Servin Seguridad, S.A. (Argentina)	7,400	1,520	391
Roytronic, S.A. (Uruguay)	1,787	—	—
GRP Group (France)	6,479	367	—
Imperial Dragon Security Ltd (China)	—	5,833	506
SIS Cash Services Private Ltd (India)	1,561	1,673	486
Chubb Security Services Pty Ltd (Australia)	31,818	—	—
	<b>59,049</b>	<b>9,459</b>	<b>1,286</b>

The amounts pertaining to the client portfolios of Chubb Security Services Pty Ltd come from the allocation of goodwill in 2013. The rest of the balances reflect the definitive allocation of amounts that were provisionally allocated in 2012.

All reported intangible assets have a defined useful life (except for the other intangible asset that has arisen from the business combinations of SIS Cash Services Private Ltd. and Servin Seguridad, S.A.), and are amortised in percentages ranging from 3.33% to 50% according to their estimated useful life.

Details of the amortisation percentages of the customer portfolio and trademark are described in Notes 30 and 35.6.

No other intangible assets are subject to restrictions on title or pledged as security for particular transactions.

Other intangible assets are tested for impairment as described in Note 35.6. No impairment losses have been recognised or reversed in 2014 and 2013.

## 14. Property investments

Details of movement in property investments are as follows:

Thousands of Euros	
	2014
<b>Cost</b>	
Balance at 01 January 2014	—
Translation differences	1,672
Additions	45,267
<b>Balance at 31 December 2014</b>	<b>46,939</b>
<b>Amortisation and impairment</b>	
Balance at 1 January 2014	—
Translation differences	(15)
Amortisation for the year	(395)
<b>Balance at 31 December 2014</b>	<b>(410)</b>
<b>Carrying amount</b>	
At 01 January 2014	—
At 31 December 2014	46,529

At 31 December 2014, real estate investments include three buildings located in the city of Buenos Aires (Argentina). The buildings were purchased in the months of April, May and October 2014.

At the close of 2014, these properties are leased to third parties, with contracts lasting between 2 and 3 years, extendable for another 3 years.

At 31 December 2014, the fair value of the real estate investments does not differ significantly from their net book value, due to the recent purchase.

The income and expenses generated in the year from real estate investments have amounted to 1,040 and 330 thousand euros, respectively.

Future minimum receipts under property investments leases are as follows:

Thousands of Euros	2014
Up to one year	2,458
One to five years	2,352
More than five years	—
	<b>4,810</b>

Prosegur has taken out policies to cover the risk of property investments. The coverage of these policies is considered sufficient.

## 15. Investments accounted for using the equity method

### 15.1. Joint arrangements

The main Joint Arrangements of Prosegur are those entered into with companies operating in India that carry out cash in transit and cash management activities. These Joint Arrangements are structured as separate vehicles and Prosegur has a share of their net assets. Consequently, Prosegur has classified these shareholdings as Joint Ventures. In the Arrangements governing the Joint Ventures, Prosegur and the other investor company have agreed, if necessary, to make additional contributions in proportion to their shareholdings in order to offset any losses.

The breakdown of the movements of the investments in joint ventures accounted for under the equity method is as follows:

Thousands of Euros	2014
<b>Balance at 1 January</b>	<b>6,120</b>
Acquisitions	5,793
Additions (capitalisations)	565
Share of profit/(loss)	(677)
Translation differences	779
<b>Balance at 31 December</b>	<b>12,580</b>



Among the acquisitions is the purchase of 49% of the local division in India of the cash in transit and cash management division of the Danish facility management company ISS by Prosegur (ISS Cash and Valuable Services Division). The purchase price for the 49% was Rs 449,217 thousand (equivalent to EUR 5,793 thousand at the acquisition date), comprising a cash payment of Rs 382,578 thousand (equivalent to EUR 4,933 thousand at the acquisition date), and a further Rs 66,640 thousand (equivalent to EUR 859 thousand at the acquisition date) deferred to secure any possible liabilities, maturing in 2015. The transaction was carried out on 29 November 2014.

The breakdown of joint ventures accounted for under the equity method is as follows:

Thousands of Euros	
	<b>2014</b>
Rosegur SA	(1,360)
Rosegur Fire, SRL	4
Rosegur Holding Corporation SL	120
SIS Cash Services Private Limited	14,183
SIS Prosegur Holdings Private Limited	(197)
Prosegur Technological Security Solutions LLC	(170)
<b>Balance at 31 December</b>	<b>12,580</b>

The breakdown of the main amounts of investments accounted for under the equity method is included in Appendix IV.

Prosegur has no significant contingent liability commitments in any of the joint ventures accounted for under the equity method.

## 16. Non-current financial assets

Details of non-current financial assets are as follows:

Thousands of Euros		
	<b>2014</b>	<b>2013</b>
Available-for-sale financial assets	6,639	19,798
Deposits and guarantees	3,953	3,720
Other non-current financial assets	1,035	1,943
	<b>11,627</b>	<b>25,461</b>

**Available-for-sale financial assets**

Details of available-for-sale financial assets are as follows:

Thousands of Euros		
	2014	2013
<b>Balance at 1 January</b>	<b>19,798</b>	<b>26,114</b>
Additions	798	1,956
Disposals	(870)	(1,547)
Value change adjustments	(13,000)	(6,600)
Translation differences	(87)	(125)
<b>Balance at 31 December</b>	<b>6,639</b>	<b>19,798</b>

Available-for-sale financial assets include the following net investments:

**At 31 December 2014**

Thousands of Euros			
	Recoverable amount	% ownership	Investment
Capitolotre, S.P.A.	3,027	19.0%	31,647
Euroforum Escorial, S.A.	2,141	8.1%	2,141
Other investments and other assets	1,471		1,475
	<b>6,639</b>		<b>35,263</b>

**At 31 December 2013**

Thousands of Euros			
	Recoverable amount	% ownership	Investment
Capitolotre, S.P.A.	16,027	19.0%	31,647
Euroforum Escorial, S.A.	2,008	8.1%	2,008
Other investments and other assets	1,763		1,767
	<b>19,798</b>		<b>35,422</b>

**Capitolotre, S.P.A.**

On 18 December 2007 Prosegur acquired 33% of the shares in the investment vehicle Capitolotre, S.P.A. This shareholding grants to Prosegur 14.9% of the voting rights and 33% of economic rights. Capitolotre, S.P.A. has a 77% interest Accadiesse, S.P.A., a company shareholder of the companies forming the IVRI Group, company in the Italian security sector with activities including security patrol, transport of valuables, alarm system monitoring, response services and electronic systems. On 11 June 2014 the IVRI Group was sold by Accadiesse S.P.A.

Based on the accounting policy for associates (Note 35.2), Prosegur considers that it does not exercise significant influence over Capitolotre, S.P.A. and has classified this investment as an available-for-sale financial asset. Following the criteria set out in Note 2.4, Prosegur has recognised its investment in Capitolotre, S.P.A. as a level three fair value.

At 31 December 2014, Prosegur estimated the fair value of its investment in Capitolotre, S.P.A., concluding that objective evidence exists to support that this investment has sustained a decrease in value estimated at EUR 13,000 thousand. During 2013 an impairment loss of Euros 6,600 thousand was recognised on the fair value of financial assets.

### Other investments

The rest of Prosegur's investments are recognised at the lower of cost and the carrying amount, as they cannot be measured reliably.

In 2014 the Company has paid out 133 thousand euros, leaving 117 thousand euros outstanding for the capital increase Euroforum Escorial, S.A. carried out in 2013 for a total amount of 524 thousand euros.

On 6 November 2014, the dissolution and winding-up of the company Euroforum Torrealta, S.A. (valued at 9 thousand euros) was agreed, leading to a loss of 2 thousand euros.

On 21 March 2012, the company Euroforum Torrealta, S.A. approved the distribution of a dividend of Euros 1,364 thousand payable to Prosegur Compañía de Seguridad, S.A., which was received on 26 March 2013. Additionally, on 29 April 2013, Euroforum Torrealta, S.A. agreed on the distribution of voluntary reserves among its shareholders in proportion to their shareholdings, pursuant to which Prosegur Compañía de Seguridad, S.A. was entitled to Euros 2,772 thousand, received on 30 April 2013.

### Other non-current financial assets

Details of other non-current financial assets are as follows:

Thousands of Euros	2014	2013
<b>Balance at 1 January</b>	<b>1,943</b>	<b>478</b>
Additions	651	1,631
Disposals	(1,462)	—
Translation differences	(97)	(166)
<b>Balance at 31 December</b>	<b>1,035</b>	<b>1,943</b>

At 31 December 2014, the heading other non-current assets included fixed-term deposits mainly maturing in 2017.

## 17. Derivative financial instruments

At 31 December 2014 Prosegur has no derivative financial instruments.

Changes in the fair values of the derivatives held by Prosegur are taken to the income statement as they are not considered to be accounting hedges. In 2014 a credit of Euros 1,083 thousand was recognised in profit and loss (Euros 2,419 thousand in 2013) reflecting changes in the fair value of derivative financial instruments (see Note 7). Losses were recognised on settlements and sale during the year of EUR 1,151 thousand (in 2013: EUR 2,288 thousand) (Note 7).

The total fair value of a derivative is recognised under non-current assets or liabilities if the notional amount matures in more than twelve months or under current assets or liabilities if the notional amount matures within twelve months.

At 31 December 2013, details of derivative financial instruments are as follows:

Thousands of Euros		2013	
		Fair values	
	Notional amount	Assets	Liabilities
Interest rate swap (IRS)	EUR 100,000 thousand	—	1,640
Forward exchange transaction	AUD 15,000 thousand	73	—
<b>Current</b>		<b>73</b>	<b>1,640</b>

### Interest rate swaps

At 31 December 2013 the Company had one interest rate derivative instrument (interest rate swaps) to cap the interest payable on part of Prosegur's financing. Every six months, which has been sold in April 2014, on 25 July and 25 January, the interest rate of 2.71% payable on this derivative is exchanged for a receivable interest rate equivalent to the six-month Euribor on a nominal amount of EUR 100,000 thousand.

### Forward exchange transactions

On 20 January 2014, a forward exchange transaction was made on a nominal amount of Australian Dollars 5,000 thousand, exchanging Euros for Australian Dollars at an exchange rate of 1.539% maturing on 07 February 2014.

On 08 April 2014, a forward exchange transaction was made on a nominal amount of Australian Dollars 30,000 thousand, exchanging Euros for Australian Dollars at an exchange rate of 1.4782 maturing on 06 May 2014.

On 23 December 2013, a forward exchange transaction was made on a nominal amount of Australian Dollars 15,000 thousand, exchanging Euros for Australian Dollars at an exchange rate of 1.5318. This financial instrument matured on 13 January 2014.

## 18. Inventory

Details of inventories are as follows:

Thousands of Euros	2014	2013
Work in progress	22,300	19,397
Goods for resale, fuel and other	28,739	25,091
Operating materials	4,916	9,832
Uniforms	3,691	4,311
	<b>59,646</b>	<b>58,631</b>

No inventories have been pledged as collateral to secure loans.

Work in progress reflects the construction contracts executed by Prosegur and subsequently invoiced to customers. The corresponding accounting policy is set out in Note 35.22. Prosegur has recognised sales revenue of EUR 174,052 thousand in relation with these contracts in 2014 (in 2013: EUR 177,230 thousand). Prosegur has also recognised a payable to revenue received for EUR 10,917 thousand (in 2013: EUR 11,313 thousand) because the progress billings to those customers exceed the costs incurred plus recognised profit (Note 26).

## 19. Trade and other receivables

Details of cash and cash equivalents are as follows:

Thousands of Euros	2014	2013
Customer receivables for sales and services	766,783	751,683
Less than: Impairment losses on trade receivables	(63,429)	(59,682)
Trade receivables - net	703,354	692,001
Public sector	74,218	67,637
Employee salary advances	6,597	13,966
Court bonds	47,142	38,482
Prepayments	31,326	35,044
Other receivables	86,978	72,605
<b>Current</b>	<b>949,615</b>	<b>919,735</b>

Credit risk from trade receivables is not concentrated because Prosegur works with a large number of customers distributed among the different countries in which it operates (Note 32).

On 17 December 2014 Prosegur arranged a non-recourse factoring facility in the amount of BRL 47,493 thousand (equivalent to EUR 14,852 thousand at 31 December 2014). The programme matures in January 2015. The contract expressly indicates that the purchaser will not be entitled to recourse against the seller in the event of any default or delay in collection of a transferred receivable. In other words, the buyer assumes the credit risk and default risk. The amount collected in relation to a transferred receivable is calculated by discounting net cash flows based on the due date of the receivable.

Receivables sold are written off and the difference between their carrying amount and the amount actually received is recognised as a financial expense in the income statement (Note 7). At 31 December 2014 receivables thousand were written off in connection with this contract amounting to BRL 47,493 thousand (equivalent to EUR 14,852 thousand at 31 December 2014).

In December 2013, Prosegur arranged a non-recourse factoring facility in the amount of EUR 9,595 thousand, with the possibility of increasing this figure. Upon reaching its expiration date, this contract was not renewed. At 31 December 2013 receivables amounting to EUR 9,595 thousand were written off in connection with this contract.

In 2008 Prosegur enforced guarantees of EUR 9,469 thousand relating to funds held on deposit by a customer in Brazil. In 2012, the Federal Court for the corresponding region in southern Brazil handed down a ruling in favour of Prosegur, ordering the funds to be returned. These funds were recorded in other receivables has been collected in full during the first half of 2014.

Details of past-due trade receivables, net of the corresponding impairment, are as follows:

Thousands of Euros	2014	2013
0 to 3 months	317,664	161,795
3 to 6 months	36,627	28,228
Over 6 months	18,138	21,002
	<b>372,429</b>	<b>211,025</b>

Balances with maturities greater than 6 months correspond mainly to State customers, the majority of which have a maximum term of 12 months.

Changes in the impairment of receivables are as follows:

Thousands of Euros	2014	2013
<b>Balance at 1 January</b>	<b>(59,682)</b>	<b>(59,019)</b>
Provision for impairment	(11,153)	(17,048)
Applications and other	3,182	6,243
Reversal of unused amounts	3,321	4,400
Translation differences	903	5,742
<b>Balance at 31 December</b>	<b>(63,429)</b>	<b>(59,682)</b>

As well as the provision, in 2014 Prosegur recognised impairment losses on trade receivables amounting to EUR 3,461 thousand (in 2013: EUR 6,235 thousand). The total impairment loss on trade receivables recognised in the income statement amounts to EUR 11,293 thousand (in 2013: EUR 18,883 thousand).

As a general rule, impaired receivables are written off when Prosegur does not expect to recover any further amount.

No impairment losses have been incurred on the remaining trade receivables.

Prosegur's maximum exposure to credit risk at the reporting date is the fair value of the receivables in each of the above-mentioned categories. Prosegur does not hold any collateral to secure receivables.

The procedures followed by Prosegur in relation to credit risk and currency risk on trade receivables are described in Note 32.1.

## 20. Other financial assets

Details of other financial assets and changes during the year are as follows:

Thousands of Euros		
	2014	2013
<b>Balance at 1 January</b>	<b>1,202</b>	<b>5,654</b>
Additions	7,444	3,479
Disposals	(1,202)	(7,931)
Translation differences	997	—
<b>Balance at 31 December</b>	<b>8,441</b>	<b>1,202</b>

The composition and the issue and maturity dates of financial assets are as follows:

Thousands of Euros				
Description	Date of issue	Matures on	Principal	Balance at 31/12/2014
Fixed-term deposit	02/02/2014	02/02/2015	7,240	8,237
Other financial assets			204	204
				<b>8,441</b>

Thousands of Euros				
Description	Date of issue	Matures on	Principal	Balance at 31/12/2014
Fixed-term deposit	03/01/13	31/05/13	1,797	—
Fixed-term deposit	07/02/13	31/05/13	480	—
Fixed-term deposit	24/10/13	24/04/14	114	114
Fixed-term deposit	31/08/13	30/09/14	53	53
Fixed-term deposit	11/12/13	11/12/14	139	139
Other financial assets			896	896
				<b>1,202</b>

Prosegur's maximum exposure to credit risk at the reporting date is the carrying amount of these financial assets. Fixed-term deposits are exposed to default risk by the counterparties which, in all cases, are financial institutions with guaranteed solvency and high credit ratings.



## 21. Cash and cash equivalents

Details of cash and cash equivalents are as follows:

Thousands of Euros		
	2014	2013
Cash in hand and at banks	199,736	229,738
Current bank deposits	85,320	63,204
	<b>285,056</b>	<b>292,942</b>

The effective interest rate on current bank deposits is 9.75% (in 2013: 5.72%) and the average term of deposits held during the year was 34 days (in 2013: 23 days).

Prosegur holds no investments in sovereign debt at the end of the reporting period and has made no such investments during the year.

## 22. Net equity

### 22.1. Share capital, share premium and own shares

Details of share capital, share premium and own shares, and changes therein, are as follows:

Thousands of Euros					
	Number of shares (thousands)	Share capital	Share premium	Own shares	Total
<b>Balance at 1 January 2013</b>	<b>617,125</b>	<b>37,027</b>	<b>25,472</b>	<b>(125,299)</b>	<b>(62,800)</b>
Other distributions	—	—	—	119	119
<b>Balance at 31 December 2013</b>	<b>617,125</b>	<b>37,027</b>	<b>25,472</b>	<b>(125,180)</b>	<b>(62,681)</b>
Sale of own shares	—	—	—	71,555	71,555
Other distributions	—	—	—	132	132
<b>Balance at 31 December 2014</b>	<b>617,125</b>	<b>37,027</b>	<b>25,472</b>	<b>(53,493)</b>	<b>9,006</b>

### Share capital

At 31 December 2014 and 2013, the share capital of Prosegur Compañía de Seguridad, S.A. totals EUR 37,027 thousand and is represented by 617,124,640 shares with a par value of EUR 0.06 each, fully

subscribed and paid. These shares are listed on the Madrid and Barcelona Stock Exchanges and traded via the Spanish Stock-Exchange Interconnection System (electronic trading system) (SIBE).

Details of the Company's shareholders are as follows:

Shareholders	Number of shares	
	2014	2013
Ms. Helena Revoredo Delvecchio <sup>(1)</sup>	309,240,330	309,240,330
Ms. Ms. Mirta Giesso Cazanave <sup>(2)</sup>	34,716,130	34,716,130
Oppenheimer Acquisition Corporation <sup>(4)</sup>	34,957,437	21,761,746
FMR LLC <sup>(3)</sup>	29,908,843	29,908,843
M & G Investment Management, LTD <sup>(4)</sup>	—	19,362,786
Cantillon Capital Management LLC <sup>(4)</sup>	18,821,350	18,821,350
Others	189,480,550	183,313,455
	<b>617,124,640</b>	<b>617,124,640</b>

<sup>(1)</sup> Via Gubel, S.L. and Prorevosa, S.L.U.

<sup>(2)</sup> Both directly and via AS Inversiones, S.L.

<sup>(3)</sup> Via Fidelity International Discovery Fund and other funds.

<sup>(4)</sup> Investment through various funds managed.

At 31 December 2014 and 2013, the members of the Board of Directors, either directly or through companies over which they exercise control, hold 345,172,890 shares (in 2013: 345,172,890 shares), representing 55.93% of the Company's share capital (in 2013: 55.93%).

### Share premium

The share premium amounts to EUR 25,472 thousand, is freely distributable and has not changed in 2014 and 2013.

### Own shares

Details of changes in own shares during the year are as follows:

	Number of shares	Thousands of Euros
<b>Balance at 01 January 2013</b>	<b>43,726,900</b>	<b>125,299</b>
Other distributions	(41,416)	(119)
<b>Balance at 31 December 2013</b>	<b>43,685,484</b>	<b>125,180</b>
Sale of own shares	(24,882,749)	(71,555)
Other distributions	(45,845)	(132)
<b>Balance at 31 December 2014</b>	<b>18,756,890</b>	<b>53,493</b>

At the general meetings held on 27 June 2011, shareholders authorised the Board of Directors to acquire own shares up to the legal maximum. All or part of these own shares may be granted or transferred to the directors of the Company or Prosegur employees, either directly or as a result of a share option being exercised within remuneration schemes linked to the quoted share price.

At the General Meeting held on 27 June 2008, the shareholders approved the 2011 Plan of long-term incentives (Note 35.18). This incentive plan was settled in January 2014.

At the general meeting held on 29 May 2012, the shareholders approved the 2014 Plan of long-term incentives for Prosegur Executive Director and Management. The 2014 Plan is generally linked to value creation during the 2012-2014 period. Part of this incentive is also conditional on the beneficiaries remaining in the Company's service for two years following the Plan period. The Plan considers the delivery of incentives in shares and/or cash to the Chief Executive Officer and Senior Executives of the Company. The maximum number of shares earmarked for the 2014 Plan is 4,120,000, representing 0.668% of Prosegur's present share capital.

The total commitment undertaken by Prosegur at 31 December 2014 in relation to share-based incentives established in the 2014 Plan is recognised under other equity instruments in equity and amounts to EUR 3,401 thousand (in 2013: EUR 3,171 thousand).

On 10 January 2014, Prosegur has carried out the block sale of a packet of own shares accounting for 4.032% of the share capital, for a total amount of Euros 123,170 thousand (includes transaction costs, amounts 1,245 thousands of euros), that is, 24,882,749 shares at Euros 4.95, to meet the requirements presented by JB Capital Markets of a limited and reduced number of institutional investors. Following this transaction, Prosegur holds 3.047% of own shares which it considers to be strategic for potential corporate operations in the future.

## 22.2. Other equity instruments

Other equity instruments reflect the total obligation undertaken by the Company in relation to share-based incentives established in the 2014 Plan (see Note 35.18). Movement is as follows:

Thousands of Euros	2014	2013
<b>Balance at 1 January</b>	<b>3,171</b>	<b>2,659</b>
Share-based incentives accrued during the year	1,865	512
Share-based payments exercised	(1,635)	—
<b>Balance at 31 December</b>	<b>3,401</b>	<b>3,171</b>

The provision for the cash portion of the commitment undertaken by the Company at 31 December 2014 in connection with the 2014 Plan amounts to EUR 3,659 thousand of which EUR 1,497 thousand are classified as non-current and EUR 2,162 thousand as current (in 2013: EUR 632 thousand as non-current and EUR 913 thousand as current in 2013).

### 22.3. Cumulative translation differences

Details are as follows:

Thousands of Euros		
	2014	2013
<b>Balance at 1 January</b>	<b>(226,337)</b>	<b>(52,293)</b>
Translation differences of financial statements of foreign operations	(18,819)	(174,044)
<b>Balance at 31 December</b>	<b>(245,156)</b>	<b>(226,337)</b>

### 22.4. Retained earnings and other reserves

The structure and changes of retained earnings and other reserves are as follows:

Thousands of Euros					
	Legal reserve	Goodwill reserve	Other reserves	Other retained earnings	Total
<b>Balance at 1 January 2013</b>	<b>7,406</b>	<b>23,804</b>	<b>165</b>	<b>813,168</b>	<b>844,543</b>
Total comprehensive income for the year	—	—	—	157,476	157,476
Operations with partners or owners	—	(28,408)	—	28,408	—
Acquisition/sale of own shares	—	—	—	47	47
Distribution of Profit	—	4,604	—	(70,551)	(65,947)
Other changes	—	—	—	4,581	4,581
<b>Balance at 31 December 2013</b>	<b>7,406</b>	<b>—</b>	<b>165</b>	<b>933,129</b>	<b>940,700</b>
Total comprehensive income for the year	—	—	—	158,535	158,535
Acquisition/sale of own shares	—	—	—	50,370	50,370
Exercise of share incentives	—	—	—	44	44
Distribution of Profit	—	—	—	(65,947)	(65,947)
Other changes	—	—	—	1,700	1,700
<b>Balance at 31 December 2014</b>	<b>7,406</b>	<b>—</b>	<b>165</b>	<b>1,077,831</b>	<b>1,085,402</b>

Other restricted reserves at 31 December 2014 and 2013 correspond to the reserve for the update of National Budget Act 83 (EUR 104 thousand) and reserves for capital adjustment to Euros (EUR 61 thousand).

The legal reserve, which amounts to EUR 7,406 thousand, was endowed in compliance with article 274 of the revised Spanish Companies Act, which requires that companies transfer 10% of profits for the year to a legal reserve until this reserve reaches an amount equal to 20% of share capital. The legal reserve

has been fully endowed. The legal reserve is not distributable to shareholders and if it is used to offset losses, in the event that no other reserves are available, it must be replenished with future profits.

The proposed distribution of the parent's profit for 2014, determined in accordance with prevailing legislation and standards for the preparation of individual annual accounts, to be submitted to the shareholders for approval at their annual general meeting, is as follows:

Thousands of Euros	2014	2013
<b>Basis of allocation</b>		
Profit/(loss) for the year	68,941	66,000
	<b>68,941</b>	<b>66,000</b>
<b>Allocation</b>		
Voluntary reserves	2,994	53
Dividends	65,947	65,947
	<b>68,941</b>	<b>66,000</b>

## 22.5. Non-controlling interests

Appendix III includes a summary of the information on each of the Prosegur subsidiaries with a non-controlling interest prior to carrying out inter-group write-offs.

The non-controlling interests in the companies Shanghai Weldon Security Equipment Co Ltd, Shanghai Weldon Security Service Co Ltd, Hangzhou Weldon Security Service Co Ltd and Sichuan Weldon Security Service Co Ltd, which are allocated to the business segment of Comprehensive Security Solutions, and other companies of little significance were consolidated on 1 January 2014 via global integration (Note 35.1). Consequently, the information on such companies pertains to the period between 1 January 2014 and 31 December 2014.

## 23. Provisions

Details of provisions and changes are as follows:

Thousands of Euros								
	Overtime costs	Labour-related risks	Legal risks	Restructuring	Employee benefits expenses (Note 5.2)	Accrued obligations to personnel	Other risks	Total
<b>Balance at 1 January 2013</b>	<b>20,298</b>	<b>84,098</b>	<b>8,888</b>	—	<b>5,346</b>	<b>1,615</b>	<b>72,711</b>	<b>192,956</b>
Provisions charged to income statement	—	39,972	5,129	—	48	294	14,082	59,525
Reversals credited to income statement	(10,646)	(7,941)	(1,959)	—	—	(364)	(5,986)	(26,896)
Business combinations (Note 30)	—	—	—	36,165	5,752	—	4,702	46,619
Amounts used	(2,300)	(21,615)	(1,749)	—	—	—	(709)	(26,373)
Reversal posted to Net Equity	—	—	—	—	(2,451)	—	—	(2,451)
Transfers	—	13,460	(41)	—	—	—	(13,419)	—
Translation differences	—	(16,693)	(1,155)	—	(634)	—	(11,880)	(30,362)
<b>Balance at 31 December 2013</b>	<b>7,352</b>	<b>91,281</b>	<b>9,113</b>	<b>36,165</b>	<b>8,061</b>	<b>1,545</b>	<b>59,501</b>	<b>213,018</b>
Provisions charged to income statement	—	33,950	6,733	—	7,636	2,114	11,974	62,407
Reversals credited to income statement	(3,000)	(9,688)	(3,618)	—	—	—	(2,745)	(19,051)
Business combinations (Note 30)	—	104	17	10,274	898	—	230	11,523
Amounts used	(572)	(11,431)	(2,132)	(28,259)	(1,771)	—	(5,140)	(49,305)
Reversal posted to Net Equity	—	—	—	—	273	—	—	273
Transfers	—	10,188	—	—	—	—	(28)	10,160
Translation differences	—	(928)	(117)	—	173	—	(489)	(1,361)
<b>Balance at 31 December 2014</b>	<b>3,780</b>	<b>113,476</b>	<b>9,996</b>	<b>18,180</b>	<b>15,270</b>	<b>3,659</b>	<b>63,303</b>	<b>227,664</b>
Non-current 2013	7,352	91,281	9,113	—	5,789	632	59,501	173,668
Current 2013	—	—	—	36,165	2,272	913	—	39,350
Non-current 2014	3,780	113,476	9,996	—	13,423	1,497	63,303	205,475
Current 2014	—	—	—	18,180	1,847	2,162	—	22,189

### a) Overtime costs

Provisions for the price of overtime is the result of the suit filed against the Articles of the State Collective Bargaining Agreement for Security Companies for 2005-2008 that set the overtime rates for security guards.

The final ruling pronounced by the Chamber of Social Affairs of the Spanish Supreme Court declares null and void "section 1. a) of article 42 of the State Collective Bargaining Agreement for Security Companies for 2005-2008 that sets overtime rates for security guards", article 42, section b) solely with regard to overtime for the other professional categories and article 42.2, which sets a basic hourly rate to ensure a minimum overtime rate that is below the legal minimum.

Likewise the Chamber of Social Affairs of the Spanish High Court issued a ruling on case 111/2007 declaring that "the basic hourly rate used to calculate the overtime rate is comprised of a base salary and personal supplements, extras accrued in a period greater than one month, allowances for residence in Ceuta and Melilla, if applicable, and any security work allowances to which the employee is entitled". With regard to case 171/2007 that upheld the plea of procedural illegitimacy and declared that the legitimate procedure was to challenge the collective bargaining agreement.

Based on the best possible estimates, Prosegur has calculated the provision that would be required to cover the accrued liability claimable by employees, and recognised this provision for the period between the date on which the Collective Bargaining Agreement entered into force (1 January 2005) through the close of accounts on 31 December 2014.

This amount has been recognised as a non-current provision since the date on which compensation is payable by Prosegur depends on the outcome of each of the claims brought by the employees.

During 2014, 1,231 proceedings were closed (in 2013: 3,293) for payments in an amount of EUR 572 thousand corresponding to agreements formalised with a part of the plaintiff employees (2013: EUR 2,300 thousand). Additionally deposits have been recognised in the income statement in a total amount of EUR 3,000 thousand (EUR 10,646 thousand in 2013) corresponding to provisions in prior years which, based on the information available at the close of 2014, Prosegur believes will not be claimed.

#### **b) Labour-related risks**

The provisions for labour-related risks, that amount to EUR 113,476 thousand (in 2013: EUR 91,281 thousand), are calculated on a case-by-case basis, considering Prosegur's past experience. The provision for labour-related risks mainly includes provisions for work-related causes in Brazil. Additionally it is included a provision in the amount of EUR 41,576 thousand (in 2013: EUR 29,654 thousand) regarding the business combination realised in 2005 with Transpev. In 2014 a transfer amounting to 10,188 thousand euros has been made to long term provisions, which in the previous year was considered as an outstanding amount associated with the Transpev business combination, as a result of the negotiation of the debt with the vendor (see Note 24).

#### **c) Legal risks**

The provisions for legal risks, that amount to EUR 9,996 thousand (in 2013: EUR 9,113 thousand), correspond mainly to civil claims, which are analysed on a case-by-case basis. The settlement of these provisions is highly probable, but both the value of the final settlement as well as the moment are uncertain and depend upon the outcome of the proceedings under way.

#### **d) Restructuring**

The provisions correspond to acquiree Brinks Deutschland GmbH in 2013, which has a restructuring provision recognised that corresponds to estimates for the payment of severances for dismissal and

other costs. The settlement of the provision is highly probable. While the moment of settlement is uncertain, it is highly probable that it will take place in the short term. During 2014 payments amounting to 28,259 thousand euros have been made with a re-estimate of the calculation of the provision of 10,274 thousand euros associated with the restated fair value of assets and liabilities arising from the aforementioned acquisition of Brinks Deutschland GmbH.

#### e) Accrued obligations to personnel

These provisions contain the incentive accrued for the part in cash of the 2014 Plan (Note 35.18). During the year, provisions to results have been made for 2,114 thousand euros. Additionally, part of this provision has been classified as current provisions amounting to 2,162 thousand euros. The obligation undertaken at 31 December 2014 in relation to share-based incentives established in the 2014 Plan is recognised under other equity instruments in equity (see Note 22).

#### f) Other risks

The provisions for other risks, that amount to EUR 63,303 thousand (in 2013: EUR 59,501 thousand), mainly include Brazil and Argentina tax risks in an amount of EUR 48,270 thousand, as well as provisions from the Chubb Security Services PTY LTD, Transvig-Transporte de Valores e Vigilancia LTDA business combination and other risks deriving from operations. The settlement of these provisions is highly probable, but both the value of the final settlement as well as the moment are uncertain and depend upon the outcome of the proceedings under way.

## 24. Financial liabilities

Details of financial liabilities are as follows:

Thousands of Euros	2014		2013	
	Non-current	Current	Non-current	Current
Debentures and other marketable securities	497,174	10,312	495,757	10,912
Syndicated loan	37,882	—	130,469	30,000
Loans and borrowings	102,203	85,390	151,081	41,798
Finance lease payables	18,400	16,851	14,399	7,778
Credit accounts	—	89,637	—	42,073
Other payables	56,563	49,444	70,835	63,166
	<b>712,222</b>	<b>251,634</b>	<b>862,541</b>	<b>195,727</b>

Details of financial liabilities and the corresponding terms and conditions are as follows:



Thousands of Euros				2014		2013	
	Currency	Interest rate	Year of maturity	Non-current	Current	Non-current	Current
Debentures and other marketable securities	Euro	2.75%	2018	497,174	10,312	495,757	10,912
Syndicated loan	Euro	0.82%	2019	37,882	—	130,469	30,000
Loans and borrowings	Euro	0.82%	2015-2018	13,848	50,663	9,613	878
Loans and borrowings	Brazilian Real	14.08%	2014-2017	22,267	11,329	69,623	14,538
Loans and borrowings	Argentine Peso	15.25%	2015-2016	108	433	613	545
Loans and borrowings	Australian dollar	4.32%	2015-2016	46,997	13,505	45,068	12,985
Loans and borrowings	Peruvian Nuevo Sol	5.82%	2015-2019	12,015	5,356	16,205	4,425
Loans and borrowings	Other currencies	7.30%	2014-2018	6,968	4,104	9,959	8,427
Finance lease payables	Euro	1.21%	2014-2020	9,316	4,174	8,273	3,500
Finance lease payables	Brazilian Real	11.08%	2015-2018	3,019	10,088	1,552	1,860
Finance lease payables	Argentine Peso	14.40%	2015	—	17	19	38
Finance lease payables	Other currencies	7.18%	2015-2022	6,065	2,572	4,555	2,380
Credit accounts	Euro	1.92%	2015	—	75,423	—	40,062
Credit accounts	Other currencies	5.84%	2015	—	14,214	—	2,011
Other payables	Euro	1.30%	2014-2023	1,134	9,878	1,706	9,393
Other payables	Brazilian Real	10.77%	2015-2019	53,014	28,889	66,479	36,925
Other payables	Argentine Peso	16.20%	2014-2023	1,209	685	1,280	911
Other payables	Other currencies	3.69%	2015-2017	1,206	9,992	1,370	15,937
				<b>712,222</b>	<b>251,634</b>	<b>862,541</b>	<b>195,727</b>

At 31 December 2014 drawdowns from credit facilities totalled EUR 89,637 thousand (in 2013: 42,073 thousand). Details of undrawn credit facilities are as follows:

Thousands of Euros		
	2014	2013
Maturing in less than 1 year	210,188	136,068
Maturing in more than 1 year	360,000	150,000
	<b>570,188</b>	<b>286,068</b>

Credit facilities are subject to various interest rate reviews in 2015.

### Debentures and other marketable securities

On 02 April 2013 an issue of uncovered bonds with a nominal value of EUR 500,000 thousand, maturing on 02 April 2018, was made. This issue will enable the deferment of maturities of part of the debt of

Prosegur (from 2015 to 2018) and the diversification of funding sources. The bonds are traded on the secondary market of the Irish Stock Exchange. They accrue a coupon of 2.75% per annum payable yearly on maturity.

### Debenture (Brazil)

A debenture for limited public distribution with a firm guarantee of full placement was issued in Brazil on 23 April 2012. The placement entities were Banco Bradesco BBI S.A., Banco Itaú BBA S.A. and Banco Santander.

The debenture has been partially prepaid early in the amount of BRL 140,000 thousand (equivalent to EUR 42,645 thousand at the acquisition date). The outstanding amount at 31 December 2014 is BRL 102,469 thousand (equivalent to EUR 31,815 thousand (at 31 December 2013: BRL 258,250 thousand, equivalent to EUR 79,277 thousand at 31 December 2013)).

The interest rate is pegged to the Brazilian Interbank Deposit Rate (CDI) plus a spread of 2.3%.

The contract states that the future instalments should be paid at the following dates:

Thousands of Euros				
Repayment date	2014		2013	
	Amount	Outstanding balance	Amount	Outstanding balance
07 March 2014	—	—	5,130	74,147
07 September 2014	—	—	5,130	69,017
07 March 2015	2,450	29,365	5,130	63,887
07 September 2015	7,342	22,023	15,370	48,517
07 March 2016	7,341	14,682	15,370	33,147
07 September 2016	7,341	7,341	15,370	17,777
07 March 2017	7,341	—	17,777	—

### Syndicated Loan (Spain)

In August 2010 Prosegur arranged a five-year syndicated loan of Euros 400,000 thousand, earmarked for general corporate requirements and repayment of the 2006 syndicated loan on maturity (25 July 2011).

The operation was structured in two tranches: a tranche in the form of a EUR 150,000 thousand loan, with half-yearly repayments, and a second tranche in the form of a EUR 250,000 thousand credit facility. The amount of Euros 50,000 thousand of the loan tranche was subject to early cancellation on the 4 April 2013. The loan matures in August 2015. On 30 June 2014, this loan was cancelled in both the loan and credit facility modalities. At 31 December 2013, the capital drawn down under the loan modality

amounted to 60,000 thousand euros and the balance drawn down under the credit facility modality amounted to 100,000 thousand euros.

On 12 June 2014 Prosegur subscribed a new five-year syndicated credit financing facility of EUR 400,000 thousand to defer part of its debt (from 2015 to 2019). At 31 December 2014 the drawn down balance amounted to EUR 40,000 thousand. The amount of commissions paid in 2014 in connection with this financing amounted to 2,353 thousand euros.

The interest rate of the drawdowns under the syndicated financing operation is equal to Euribor plus an adjustable spread based on the variation of the net financial debt/EBITDA ratio.

Additionally, this credit is secured by collateral from Prosegur's main subsidiaries in Spain, Portugal, Peru, Argentina and Brazil. The obligatory covenant ratios stipulated in the said contract, which have been met in 2014 are as follows:

- Ratio Deuda Financiera Neta / EBITDA, que deberá ser inferior o igual a 3,5.
- Ratio EBITDA / Gastos Financieros, que deberá ser superior a 5.

### Syndicated loan (Australia)

In December 2013 Prosegur arranged a three-year syndicated financing facility of AUD 70,000 thousand to finance the acquisition of security companies, by means of its subsidiaries Prosegur Australia Holdings PTY Limited and Prosegur Australia Investments PTY Limited. At 31 December 2014 the drawn down capital corresponding to the syndicated loan amounted to AUD 70,000 thousand (equivalent to EUR 46,997 thousand at the acquisition date). At 31 December 2013 the syndicated loan amounted to AUD 70,000 thousand (equivalent to EUR 45,068 thousand at the end of the reporting period). The contract stipulates one sole repayment for the entirety thereof at maturity.

### Finance lease payables

Details of minimum payments under finance leases are as follows:

Thousands of Euros	2014	2013
Less than 1 year	17,278	8,094
1 to 5 years	19,463	17,493
Over 5 years	1,843	315
Interest	(3,333)	(3,725)
	<b>35,251</b>	<b>22,177</b>

The main assets acquired under finance leases are armoured vehicles and cash management machines.

## Bailment

Prosegur in Australia has access to facilities under loan for use for the supply of cash to automated teller machines belonging to Prosegur. In these facilities, cash is owned by the bailor of the loan in use, who has contracts directly with Prosegur. Prosegur has access to this money with the only purpose to load cash onto the ATMs, governed by this contract. The settlement of the cash assets and liabilities is carried out via regulated clearing systems, such as the right of offset. As a result of the foregoing, no assets and liabilities are shown in the consolidated annual accounts for this item. The amount in circulation at 31 December 2014 is 27 million Australian dollars (equal to 18.2 million Euros).

## Other payables

Other payables mainly relate to business combinations pending payments formed in both the present year and prior years (Note 30). Details of other payables are as follows:

Thousands of Euros	2014	2013
<b>Non-current</b>		
Contingent and deferred payments for acquisitions	54,280	67,758
Others	2,283	3,077
	<b>56,563</b>	<b>70,835</b>
<b>Current</b>		
Contingent and deferred payments for acquisitions	39,224	58,668
Securitisation programme payables	—	230
Others	10,220	4,268
	<b>49,444</b>	<b>63,166</b>

The deferred and contingent payments relating to acquisitions are as follows:

Thousands of Euros					
	Currency	2014		2013	
		Non-current	Current	Non-current	Current
Fiel Vigilancia e Transp. Valores	Reales	743	906	1,371	796
Prosec Pte. Ltd.	Dólares Singapur	—	—	—	1,533
Transvig - Transporte de Valores e Vigilancia LTDA	Reales	1,242	344	—	—
Securlog GmbH	Euros	—	258	—	5,400
Grupo Segura	Peso Uruguayo	199	99	277	2,373
Grupo Nordeste y Transbank	Reales	50,947	26,564	64,423	23,281
Roytronic, S.A.	Peso Uruguayo	58	17	124	351
Chubb Security Services Pty Ltd	Dólares Australia	—	—	—	3,221
Prover Electronica, Ltda.	Reales	149	75	248	788
Inversiones BIV, S.A. y filial	Peso Colombiano	389	472	850	395
Evttec Management Services PTE LTD	Dólar Singapur	232	1,196	—	—
Grupo Integra - Colombia	Peso Colombiano	—	2,439	—	2,666
Imperial Dragon Security Ltd	Renminbi	—	5,388	—	4,892
Otros (Nota 12)	Renminbi	265	66	—	—
TC Interplata S.A.	Peso Argentino	53	189	—	340
Norsegel Vigilancia e Transp. Valores	Reales	—	—	—	1,663
Genper, S.A.	Peso Uruguayo	—	102	—	106
GSM Telecom, S.A.	Peso Uruguayo	—	28	28	19
Martom Segurança Eletrônica Ltda.	Reales	—	668	437	243
General Industries Argentina, S.A.	Peso Argentino	3	23	—	36
Tellex, S.A.	Peso Argentino	—	390	—	493
Preserv y Transpev	Reales	—	—	—	10,072
		<b>54,280</b>	<b>39,224</b>	<b>67,758</b>	<b>58,668</b>

## 25. Trade and other payables

Details of trade and other payables are as follows:

Thousands of Euros		
	2014	2013
Trade payables	177,944	179,897
Accrued personnel costs	261,153	247,587
Social Security and other taxes	176,284	194,600
Other payables	65,854	81,111
	<b>681,235</b>	<b>703,195</b>

### Accrued personnel costs

Prosegur's remuneration policy for indirect personnel includes a variable component determined through specifically designed incentive programmes, which aim to recognise and reward Prosegur employees' contribution to its success by achieving or surpassing targets and developing the necessary skills for excellence in their duties and responsibilities. The incentive programme directly links variable remuneration to the achievement of targets established by Prosegur management or the employee's direct superior over a given time.

Accruals with personnel include EUR 26,242 thousand relating to the incentive programme (in 2013: EUR 22,446 thousand). The cost recognised under employee benefits expense in the income statement in relation to this policy amounts to EUR 56,812 thousand (in 2013: EUR 48,362 thousand).

The employee benefits expense also includes salaries payable and accrued extra salary payments.

### Deferred payments to suppliers. Third additional provision: "Reporting Requirement", of Law 15/2010 of 5 July 2010

Information on deferred payments to suppliers by consolidated Spanish companies is as follows:

	2014		2013	
	Thousands of Euros	%	Thousands of Euros	%
Within the maximum legal payment term	73,448	36%	79,913	40%
Other	128,819	64%	118,269	60%
Total payments for the year	<b>202,267</b>	<b>100%</b>	<b>198,182</b>	<b>100%</b>
Average weighted days past due	97		98	
Late payments for which the maximum legal payment term has been exceeded at the reporting date	7,934		7,087	

The maximum legal period applicable according to Law 3/2004, of 29 December, which establishes measures for combating late payments in commercial transactions and pursuant to the transitory provisions established in Law 15/2010, of 5 July, was 60 days for 2013 and 30 days for 2014.

The average payment period of Spanish consolidated companies during financial year 2014 has been of 70 days (2013: 75 days).

## 26. Other liabilities

Other non-current liabilities include amounts corresponding to accruals with long-term maturity of alarm rental income.

Details of other liabilities are as follows:

Thousands of Euros				
	2014		2013	
	Non-current	Current	Non-current	Current
Revenues received in advance	18	32,369	1,144	27,494
Other liabilities	—	6,303	—	1,852
	<b>18</b>	<b>38,672</b>	<b>1,144</b>	<b>29,346</b>

Revenue received in advance mainly includes advanced billing of alarm system contracts for EUR 23,998 thousand (in 2013: EUR 21,926 thousand).

## 27. Taxation

Prosegur Compañía de Seguridad, S.A. is the parent of a group that files consolidated income tax returns in Spain. As well as Prosegur Compañía de Seguridad, S.A., as the parent, this consolidated tax group comprises the Spanish subsidiaries that meet the requirements set out in regulations governing consolidated taxation.

Additionally, Prosegur files tax returns under Tax Consolidation in the following countries: France, Luxembourg and Australia:

- Certain companies in France, directly or indirectly owned by Prosegur, form two Consolidated Tax Groups and file tax returns pursuant to legislation under the special "Intégration Fiscale" scheme under French law.
- In Luxembourg Prosegur has a tax consolidation group formed by Luxpai Holdo SARL and Pitco Reinsurance SA.
- In Australia there is a tax consolidation group formed by three Australian companies: Prosegur Australia Holdings Pty Limited, Prosegur Australia Investments Pty Limited and Chubb Security Services Pty Limited.

The rest of Prosegur's subsidiaries file tax returns in accordance with tax legislation in force in the countries in which they operate.

Details of the income tax expense, for current tax and deferred tax, are as follows:

Thousands of Euros	2014	2013
Current tax	102,839	93,436
Deferred tax	(12,095)	(2,929)
	<b>90,744</b>	<b>90,507</b>

The main items making up the current tax expense are as follows:

Thousands of Euros	2014	2013
Present year	99,184	82,907
Prior year adjustments	906	5,104
Loss without recognised deferred tax	2,749	5,425
	<b>102,839</b>	<b>93,436</b>

The main items making up the deferred tax expense are as follows:

Thousands of Euros	2014	2013
Deductions	1,206	(488)
Source and reversal of temporary differences	(25,887)	(8,477)
Tax losses	7,218	(10,448)
Investments	(5,029)	(5,391)
Goodwill for tax purposes	9,157	16,999
Others	1,240	4,876
	<b>(12,095)</b>	<b>(2,929)</b>



The calculation of the income tax expense, based on pre-tax profit for the year, is as follows:

Thousands of Euros		
	2014	2013
<b>Profit before income tax</b>	<b>249,172</b>	<b>246,181</b>
Tax rate	30%	30%
Result of applying tax rate to profit	74,752	73,854
Permanent differences	16,434	5,546
Effect of application of different tax rates	7,170	4,420
Adjustment of deferred taxes from prior years	3,945	(1,160)
Adjustment to taxes from prior years	906	5,104
Loss without deferred tax	2,749	5,426
Previously unrecognised deductions applied	(15,212)	(2,683)
<b>Income tax expense</b>	<b>90,744</b>	<b>90,507</b>

The effective average tax rate in 2014 is 36.42% (in 2013: 36.76%).

The composition of deferred tax assets and liabilities and changes during the year are as follows:

#### Deferred tax asset

Thousands of Euros													
	01 January 2013	Recognised in profit and loss	Business combinations	Recognised in equity	Transfers	Translation differences	Balance at 31 December 2013	Recognised in profit and loss	Business combinations	Recognised in equity	Transfers	Translation differences	Balance at 31 December 2014
Amortisation and depreciation	5,632	2,032	—	—	(1,945)	(475)	5,244	1,547	—	—	49	1	6,841
Deferred alarm costs	2,361	(1,035)	—	—	12	(158)	1,180	16	—	—	(999)	(52)	145
Investments	16,532	1,335	—	—	106	(9)	17,964	3,900	—	—	(49)	(2)	21,813
Provision differences	44,564	9,900	1,737	—	6,753	(9,360)	53,594	20,817	1,384	—	(1,721)	551	74,625
Tax losses	33,423	10,448	—	—	(1,997)	(1,799)	40,075	(7,218)	—	—	2,702	(847)	34,712
Tax deductions	4,320	474	—	—	—	—	4,794	(1,206)	—	—	—	—	3,588
Overtime ruling	6,361	(3,871)	—	—	—	(300)	2,190	(1,072)	—	—	17	—	1,135
Goodwill for tax purposes	82,747	(16,342)	—	—	(2,614)	(11,971)	51,820	(14,982)	—	—	—	50	36,888
Others	6,162	(1,141)	—	(833)	(315)	(131)	3,742	(2,491)	—	93	1	(110)	1,235
	202,102	1,800	1,737	(833)	—	(24,203)	180,603	(689)	1,384	93	—	(409)	180,982

## Deferred tax liabilities

Thousands of Euros													
	01 January 2013	Recognised in profit and loss	Business combinations	Recognised in equity	Transfers	Translation differences	Balance at 31 December 2013	Recognised in profit and loss	Business combinations	Recognised in equity	Transfers	Translation differences	Balance at 31 December 2014
Amortisation and depreciation	(88,895)	13,895	(22,006)	–	(1,711)	11,409	(87,308)	4,206	(1,050)	–	115	(77)	(84,114)
Goodwill for tax purposes	(32,979)	(657)	–	–	621	(15)	(33,030)	5,824	–	–	–	(187)	(27,393)
Investments	(17,311)	(7,592)	–	–	(20)	1,229	(23,694)	1,129	–	–	–	(8)	(22,573)
Deferred alarm income	(1,190)	(1,430)	–	–	–	568	(2,052)	(2,011)	–	–	–	199	(3,864)
Deferred gains on sale of assets	(412)	–	–	–	–	–	(412)	–	–	–	–	–	(412)
Revaluation of assets	(10,087)	132	–	–	–	–	(9,955)	132	–	–	–	(287)	(10,110)
Others	(3,539)	(3,219)	–	–	1,110	2,716	(2,932)	3,504	–	–	–	(597)	(25)
	(154,413)	1,129	(22,006)	–	–	15,907	(159,383)	12,784	(1,050)	–	115	(957)	(148,491)

Details of total current and deferred income tax in relation to items credited or debited directly in other comprehensive income during the year are as follows:

Thousands of Euros				
	2014		2013	
	Current	Deferred	Current	Deferred
Actuarial gains and losses	–	93	–	(833)
	–	<b>93</b>	–	<b>(833)</b>

Details of deferred tax assets and liabilities that are expected to be realised or reversed in periods exceeding 12 months are as follows:

Thousands of Euros		
	2014	2013
Deferred tax assets	98,662	177,147
Deferred tax liabilities	(102,648)	(141,368)
	<b>(3,986)</b>	<b>35,779</b>

Pursuant to tax legislation in force, for 2014 and 2015 the Group companies' tax loss carryforwards may only be offset up to a maximum of 25% of taxable income prior to offset. For these same periods goodwill may only be amortised up to one hundredth of its amount per year. Furthermore, for 2014 property,

plant and equipment, intangible assets and investment property may only be depreciated or amortised up to 70% of the assets' depreciation/amortisation for accounting purposes.

Deferred tax assets regarding tax loss carry forwards are recognised provided that it is probable that sufficient taxable income will be available against which to offset the asset.

Details of tax loss carry forwards and the years until which they can be offset are as follows:

Thousands of Euros			
Year	Total	Not capitalised	Capitalised
2014	11,151	11,151	—
2015	2,065	13	2,052
2016	4,532	346	4,186
Subsequent years or no time limit	161,144	50,879	110,265
	<b>178,892</b>	<b>62,389</b>	<b>116,503</b>

Capitalised tax losses are those for which a deferred tax asset has been recognised. This capitalised tax losses have been created in Germany, Spain, France, Portugal, Argentina, Brazil, Chile, Colombia, Peru and Uruguay. The budgets approved by Management in these countries foresee the generation of future taxable income against which to apply these losses.

On 17 June 2013 the Company was informed of the commencement of a general tax inspection for all years open to inspection (2008, 2009 and 2010) in relation to corporate income tax, withholdings on account of non-resident income tax and withholdings on account of investment capital. In addition, the Company was informed of the start of an inspection process of a partial nature of withholdings on income from work, for the same periods. Likewise, tax inspection in relation to withholdings on account of non-resident income tax and withholdings on account of investment capital is extended to financial year 2011. At 31 December 2014, these inspection processes are still under way.

The other Group companies are subject to the local jurisdictions in the countries in which they operate.

Due to the treatment permitted by fiscal legislation of certain transactions, additional tax liabilities could arise in the event of inspection. In any event, the Directors of the Company do not consider that any such liabilities that could arise would have a significant effect on the consolidated annual accounts.

In 2014 the following corporate restructuring operations were carried out under the neutral tax regime:

- In Singapore, in January 2014, the acquisition took place in Singapore of the company Evtex Management Services Ptd LTD, which merged at the end of the year via an amalgamation operation with Aaxis Security Management Pte Ltd, the latter having been the acquired company.

- In France in May 2014, the merger by takeover took place by Prosegur Securite Humaine EURL (as the acquiring company) and Prosegur Telesurveillance SASU (as acquired company).
- In Germany, in August 2014, the merger by takeover took place by Prosegur GmbH (acquiring company) of Prosegur Deutschland GmbH (Ex-Brinks) (acquired company).
- In December 2014 it has been made the merge with and into ESC Servicios Generales, S.L.U in Spain. (as the acquiring company) and Servimax Servicios Generales S.A. (as the acquired company) took place.
- In France, in December 2014, the merger by takeover by Prosegur Securite Opale SAS (acquiring company) of Prosegur Securite Jade SAS (acquired company) took place.

## 28. Contingencies

Prosegur has contingent liabilities for bank and other guarantees related with its normal business operations that are not expected to give rise to any significant liabilities.

Guarantees provided by Prosegur to third parties are as follows:

Thousands of Euros	2014	2013
Commercial guarantees	79,296	61,157
Financial bank guarantees	153,848	94,433
	<b>233,144</b>	<b>155,590</b>

Commercial guarantees include those given to customers. Financial guarantees essentially include those relating to litigation in process totalling EUR 113,102 thousand (in 2013: EUR 67,653 thousand).

In 2008 Prosegur enforced guarantees of EUR 9,469 thousand relating to funds held on deposit by a customer in Brazil. In 2012, the Federal Court for the corresponding region in southern Brazil handed down a ruling in favour of Prosegur, ordering the funds to be returned. These funds have been collected in full during the first half of 2014. This Plan has been fully paid and settled in the first half of year 2014. (Note 19).

### Liquidation of subsidiaries in France

In April 2005 the accounts of Bac Sécurité, Force Gardiennage and Sécurité Européenne de L'Espace Industriel (SEEI) were deposited with the Versailles Court of Commerce and since that date these companies have been in receivership. The liquidation of these companies was completed in 2008 and they are currently being wound up. The Directors do not expect significant liabilities to arise from this process.

**Liquidation of subsidiaries in Romania**

At the end of financial year 2014, the company SC Rosegur S.A. is undergoing insolvency proceedings and the company SC Rosegur Cash Services S.A. has been declared bankrupt. The company Rosegur Holding Corporation S.L. in liquidation has been dissolved by agreement of the General Meeting and is currently under liquidation. Lastly, the companies SC Rosegur Fire SRL and SC Rosegur Training SRL, both inactive, form part of the equity of SC Rosegur S.A. to be liquidated as part of the insolvency proceedings. The Directors do not expect significant liabilities to arise from this process.

## 29. Commitments

**Purchase commitments for fixed assets**

Investments committed but not made at year end are as follows:

Thousands of Euros	2014	2013
Property, plant and equipment	11,144	21,926
Other intangible assets	1,732	—
	<b>12,876</b>	<b>21,926</b>

At 31 December 2014, there are commitments in Property, Plant and Equipment to purchase facilities and constructions amounting to 7,109 thousand euros, mainly in Argentina and Spain (18,078 thousand euros in 2013).

**Operating lease commitments**

Prosegur rents various premises, offices, industrial bays, warehouses and vehicles under non-cancellable operating leases.

Total future minimum payments under non-cancellable operating leases are as follows:

**At 31 December 2014**

Thousands of Euros			
Type	Less than 1 year	1 to 5 years	Over 5 years
Buildings	9,986	24,367	2,703
Vehicles	16,951	33,137	2,662
Other assets	383	62	—
	<b>27,320</b>	<b>57,566</b>	<b>5,365</b>

**At 31 December 2013**

Thousands of Euros			
Type	Less than 1 year	1 to 5 years	Over 5 years
Buildings	14,336	33,393	2,060
Vehicles	11,745	11,470	—
Other assets	—	28	—
	<b>26,081</b>	<b>44,891</b>	<b>2,060</b>

The main operating leases on properties are as follows:

- Lease between the parent, Prosegur Compañía de Seguridad, S.A. and Proactinmo, S.L. for the building located at Calle Santa Sabina, 8 in Madrid. The total expense for this lease in 2014 amounts to EUR 1,297 thousand (in 2013: EUR 1,297 thousand) (Note 31).
- Leases held by Prosegur Brasil, S.A. for the use of operating bases in Rio de Janeiro and São Paulo. The total expense for these leases in 2014 amounts to EUR 1,584 thousand (in 2013: EUR 1,593 thousand).
- Lease held by Prosegur Companhia de Segurança, Ltda. for the office building located at Avenida Berna, 54 in Lisbon. The total expense for this lease in 2014 amounts to EUR 168 thousand (in 2013: EUR 154 thousand).

Operating leases on vehicles have an average duration of four years.

The expense taken to the consolidated income statement for 2014 in relation to operating leases amounts to EUR 89,295 thousand (in 2013: EUR 87,120 thousand). There are no contingent rents in relation to operating leases.

Prosegur also lets installations to other parties under cancellable operating leases as part of its alarm system rental activity. Customers may cancel these contracts by giving notice, terminating the agreement immediately. The uncertainty regarding these cancellation periods does not allow the total future collections from these operating leases to be reliably estimated.

## 30. Business combinations

Details of changes in goodwill are presented in Note 12.

### 30.1. Goodwill included in 2014

Details of the net assets acquired and goodwill recognised on business combinations during the year are as follows:

Thousands of Euros						
	Segment	Cash payment	Deferred amount at fair value	Total purchase price	Fair value of identifiable net assets	Goodwill
<b>Subsidiaries</b>						
Evttec Management Services PTE LTD <sup>(1)</sup>	Europe&Asia-Pacific	2,098	2,183	<b>4,281</b>	2,783	<b>1,498</b>
Chorus Group <sup>(1)</sup>	Europe&Asia-Pacific	1,689	—	<b>1,689</b>	277	<b>1,412</b>
Transvig - Transporte de Valores e Vigilancia LTDA <sup>(1)</sup>	LatAm	1,993	3,601	<b>5,594</b>	2,434	<b>3,160</b>
		5,780	5,784	<b>11,564</b>	5,494	<b>6,070</b>

<sup>(1)</sup> Calculations relating to business combinations are provisional and may be adjusted for up to a year from the acquisition date.

Goodwill is not tax-deductible.

Had the businesses acquired in 2014 been acquired on 1 January 2014, consolidated revenues would have been EUR 7,022 thousand higher in 2014 and consolidated net profit for the year would have been EUR 613 thousand higher.

Prosegur has recognised transaction costs in selling, general and administrative expenses of the consolidated income statement of EUR 1,704 thousand (in 2013: EUR 2,645 thousand).

The cash outflow incurred to purchase these businesses, net of cash acquired, is as follows:

Thousands of Euros				
	Country	Cash payment	Cash and cash equivalents acquired	Cash outflow for the acquisition
Evttec Management Services PTE LTD	Singapore	2,098	(537)	<b>1,561</b>
Chorus Group	Germany	1,689	(96)	<b>1,593</b>
Transvig - Transporte de Valores e Vigilancia LTDA	Brazil	1,993	(618)	<b>1,375</b>
		5,780	(1,251)	<b>4,529</b>

### Evttec Management Services PTE LTD

On 23 January 2014 Prosegur acquired 100% of Evttec Management Services PTE LTD, a company located in Singapore and specialised in manned guarding. The total purchase price was SGD 7,397 thousand (equivalent to EUR 4,281 thousand at the acquisition date), comprising a cash payment of SGD 3,625 thousand (equivalent to EUR 2,098 thousand at the acquisition date), contingent consideration of SGD 3,398 thousand (equivalent to EUR 1,967 thousand at the acquisition date), to be settled in 2014

and 2015, and a further SGD 374 thousand (equivalent to EUR 216 thousand at the acquisition date) deferred to secure any possible liabilities, maturing in 2016.

The acquiree was added to the consolidated group on 23 January 2014. It contributed revenues of Euros 8,841 thousand and profit for the year of Euros 605 thousand to the consolidated income statement for 2014.

The assets and liabilities that arose from this acquisition are as follows:

Thousands of Euros		
	Carrying amount of the acquiree	Fair value
Cash and cash equivalents	537	537
Property, plant and equipment	84	84
Other non-current assets	30	30
Trade and other receivables	1,980	1,980
Trade and other payables	(723)	(723)
Current tax liabilities	(101)	(101)
Other intangible assets	—	1,663
Financial debt	(400)	(400)
Deferred taxes	(4)	(287)
<b>Identifiable net assets acquired</b>	<b>1,403</b>	<b>2,783</b>

The goodwill on this acquisition was allocated to the Europe&Asia-Pacific segment and mainly reflects the profitability of the business and major synergies expected to arise as a result of the acquisition by Prosegur. The intangible assets acquired comprise customer relationships (EUR 1,663 thousand) with a useful life of 13 years.

### Grupo Chorus

On 17 February 2014 Prosegur acquired 100% of Chorus Security Service Wervaltungs GmbH and its subsidiary Chorus Security Service GmbH, companies located in Germany and specialised in cash in transit. The total purchase price was EUR 1,689 thousand, comprising a cash payment of EUR 1,689 thousand.

The acquiree was added to the consolidated group on 17 February 2014. It contributed revenues of Euros 2,850 thousand and profit for the year of Euros 92 thousand to the consolidated income statement for 2014.



The assets and liabilities that arose from this acquisition are as follows:

Thousands of Euros		
	Carrying amount of the acquiree	Fair value
Cash and cash equivalents	96	96
Property, plant and equipment	265	265
Trade and other receivables	460	460
Current tax assets	358	358
Trade and other payables	(1,003)	(1,003)
Current tax liabilities	(110)	(110)
Other financial liabilities	(249)	(249)
Provisions	(134)	(134)
Other intangible assets	2	843
Deferred taxes	—	(249)
<b>Identifiable net assets acquired</b>	<b>(315)</b>	<b>277</b>

The goodwill on this acquisition was allocated to the Europe&Asia-Pacific segment and mainly reflects the profitability of the business and major synergies expected to arise as a result of the acquisition by Prosegur. The intangible assets acquired comprise customer relationships (EUR 841 thousand) with a useful life of 14 years.

#### Transvig – Transporte de Valores e Vigilancia LTDA

On 20 October 2014 Prosegur acquired 100% of Transvig – Transporte de Valores e Vigilancia LTDA, a company located in Brazil and specialised in manned guarding and cash in transit. The total purchase price was R\$ 17,400 thousand (at the acquisition date equivalent to: EUR 5,594 thousand at the acquisition date), comprising a cash payment of R\$ 6,200 thousand (equivalent to EUR 1,993 thousand at the acquisition date), of a deferred payment amounting to R\$ 6,200 thousand (equivalent to EUR 1,994 thousand at the acquisition date), with maturity on 2014 and of a deferred to secure any possible liabilities amounting to a total of R\$ 5,000 thousand (equivalent to EUR 1,607 thousand at the acquisition date) with several maturity dates during 2015 to 2019 and which shall accrue interests according to what is settled on the contract.

The acquiree was added to the consolidated group on 20 October 2014. It contributed revenues of Euros 1,029 thousand and profit for the year of Euros 200 thousand to the consolidated income statement for 2014.

The assets and liabilities that arose from this acquisition are as follows:

Thousands of Euros		
	Carrying amount of the acquiree	Fair value
Cash and cash equivalents	618	618
Inventories	22	22
Property, plant and equipment	222	222
Trade and other receivables	551	551
Trade and other payables	(779)	(779)
Provisions	(217)	(217)
Other intangible assets	—	3,056
Deferred taxes	—	(1,039)
<b>Identifiable net assets acquired</b>	<b>417</b>	<b>2,434</b>

The goodwill on this acquisition was allocated to the LatAm segment and mainly reflects the profitability of the business and major synergies expected to arise as a result of the acquisition. The intangible assets acquired comprise customer relationships (EUR 3,056 thousand) with a useful life of 12 years.

The valuation technique used to measure the fair value of intangible assets acquired was the “Multi-period excess earnings method”, which takes into account the present value of net cash flows expected to be generated from customer relations, excluding any cash flow related to contributory assets.

### 30.2. Goodwill added in 2013 with measurement completed in 2014

Details of the net assets acquired and goodwill recognised on business combinations during 2013 for which measurement was completed in 2014 are as follows:

Thousands of Euros						
	Segment	Cash payment	Deferred amount at fair value	Total purchase price	Fair value of identifiable net assets	Goodwill
<b>Subsidiaries</b>						
Brinks Deutschland GmbH	Europe&Asia-Pacific	—	—	—	(32,781)	<b>32,781</b>
Chubb Security Services PTY LT	Europe&Asia-Pacific	61,385	4,682	<b>66,067</b>	35,780	<b>30,287</b>
		61,385	4,682	<b>66,067</b>	2,999	<b>63,068</b>

The cash outflow incurred to purchase these businesses, net of cash acquired, is as follows:

Thousands of Euros				
	Country	Cash payment	Cash and cash equivalents acquired	Cash outflow for the acquisition
Brinks Deutschland GmbH	Germany	—	(8,013)	<b>(8,013)</b>
Chubb Security Services PTY LTD	Australia	61,385	(31,852)	<b>29,533</b>
		61,385	(39,865)	<b>21,520</b>

### Brinks Deutschland GmbH

On 09 December 2013 Prosegur acquired 100% of Brinks Deutschland GmbH, a company located in Germany and specialised in cash in transit. The total purchase price was EUR 1, comprising a cash payment of EUR 1.

The acquiree was added to the consolidated group on 31 December 2013.

The assets and liabilities that arose from this acquisition are as follows:

Thousands of Euros		
	Carrying amount of the acquiree	Fair value
Cash and cash equivalents	8,013	8,013
Property, plant and equipment	3,831	3,831
Trade and other receivables	7,317	7,317
Trade and other receivables	(6,704)	(6,704)
Provisions	(46,633)	(46,633)
Other intangible assets	11	11
Deferred taxes	1,384	1,384
<b>Identifiable net assets acquired</b>	<b>(32,781)</b>	<b>(32,781)</b>

The goodwill on this acquisition was allocated to the Europe&Asia-Pacific segment and mainly reflects the profitability of the business and major synergies expected to arise as a result of the acquisition by Prosegur.

### Chubb Security Services PTY LTD

On 16 December 2013 Prosegur acquired 100% of Chubb Security Services PTY LTD, a company located in Australia and specialised in cash in transit. The total purchase price was AUD 101,742 thousand (equivalent to EUR 66,066 thousand at the acquisition date), comprising a cash payment of AUD

94,532 thousand (equivalent to EUR 61,385 thousand at the acquisition date), and a further AUD 7,210 thousand (equivalent to EUR 4,681 thousand at the acquisition date) deferred to secure any possible liabilities, maturing in 2014.

The acquiree was added to the consolidated group on 16 December 2013.

The assets and liabilities that arose from this acquisition are as follows:

Thousands of Euros		
	Carrying amount of the acquiree	Fair value
Cash and cash equivalents	31,852	31,852
Property, plant and equipment	14,319	17,046
Inventories	366	366
Trade and other receivables	9,930	9,930
Trade and other payables	(36,148)	(36,148)
Provisions	(11,158)	(11,158)
Other intangible assets	—	32,013
Deferred taxes	2,301	(8,121)
<b>Identifiable net assets acquired</b>	<b>11,462</b>	<b>35,780</b>

The goodwill on this acquisition was allocated to the Europe&Asia-Pacific segment and mainly reflects the profitability of the business, future customers, human capital and value of the operating business. The intangible assets acquired comprise customer relationships (EUR 32,013 thousand) with a useful life of 19 years.

## 31. Related parties

Prosegur is controlled by Gubel, S.L., which was incorporated in Madrid and holds 50.075% of the Company's share capital. The remaining 49.925% is held by various shareholders, including Oppenheimer Acquisition Corporation with 5.67%, AS Inversiones S.L. with 5.32%, FMR LLC with 4.85% and Cantillon Capital Management LLC with 3.05% (Note 22).

### Goods and services

In October 2005 Prosegur and Proactinmo, S.L. (controlled by Gubel, S.L.) signed a lease contract for the building located at Calle Santa Sabina, 8 (Madrid), which is adjacent to a building owned by Prosegur at Calle Pajaritos, 24. This contract has a term of five years, and may be extended for an additional five and was arranged at arm's length. A total expense of EUR 1,297 thousand was incurred in relation to this contract in 2013 (in 2013: EUR 1,297 thousand).

**Remuneration of members of the Board of Directors and senior management personnel****1. Remuneration of members of the Board of Directors**

The total remuneration accrued by members of the Board of Directors is as follows:

Thousands of Euros	2014	2013
Fixed remuneration	1,321	1,253
Variable remuneration	500	475
Remuneration for membership of the Board and Committee	717	717
Allowances	190	223
Life insurance premiums	51	50
	<b>2,779</b>	<b>2,718</b>

**2. Remuneration of senior management personnel**

Senior management personnel are understood to be Prosegur employees who hold, de facto or de jure, senior management positions reporting directly to the Board of Directors, executive committees or managing director, including those holding a power of attorney which relates to the corporate object and is not restricted to specific areas or matters.

The total remuneration accrued by senior management personnel of Prosegur is as follows:

Thousands of Euros	2014	2013
Fixed remuneration	3,487	2,985
Variable remuneration	1,893	1,183
Remuneration in kind	134	252
Life insurance premiums	11	17
	<b>5,525</b>	<b>4,437</b>

As well as the remuneration described in sections 1) and 2), under the 2011 long-term incentive plan for Prosegur Executive Director and Management (Note 35.18), in 2014 shares were transferred amounting to EUR 1,635 thousand, corresponding to settlement of 2011 Plan. During financial year 2013, no deliveries of shares or payments of cash were made by way of long term incentives (Note 22).

As explained in Note 35.18, at the general meeting held on 27 June 2008, the shareholders approved the 2011 Plan of long-term incentives for Prosegur Executive Director and Management. Subsequently, at the general meeting held on 29 May 2012, the shareholders approved the 2014 Plan, which is linked

to value creation in 2012-2014. Under the heading of salaries and wages, in 2014 a relative expenditure in relation to the 2014 Plan was made of 3,979 thousand euros (662 thousand euros in 2013), of which 2,114 pertain to cash incentives and 1,865 thousand euros pertain to incentives in shares (150 and 512 thousand euros in 2013, respectively).

The total commitment undertaken by Prosegur at 31 December 2014 in relation to the share-based incentives established in the 2014 Plan amounts to EUR 3,401 thousand, EUR 3,171 thousand in 2013 and is recognised in equity (Note 22.2).

The total commitment assumed by Prosegur in relation to the cash incentives specified in the 2014 Plan amounts to Euros 3,659 thousand at 31 December 2014, EUR 1,545 thousand in 2013 (Note 22.2).

### Loans to related parties

At 31 December 2014 and 2013 Prosegur has not granted any loans to related parties. Related companies were transferred to joint ventures and are proportionately consolidated.

### Investments and positions held by the members of the Board of Directors of the parent and their related parties in other companies

Neither the members of the Board of Directors nor their related parties hold any investments or positions or conduct any activities in companies with an identical, similar or complementary corporate object to that of the Company, outside of the scope of Prosegur.

### Information required by article 229 of the Spanish Companies Act

In regard to what is set forth in articles 228, 229 and 230 of the Consolidated Text of the Capital Companies Act approved by Royal Legislative Decree 1/2010 of 2 July and amended by Law 31/2014 for the improvement of Corporate Governance, no situations have arisen during financial year 2014 in which the members of the Management Board have been in direct or indirect conflict with the interests of the Company.

## 32. Financial risk management and fair value

### 32.1. Financial risk factors

Prosegur's activities are exposed to currency risk, interest rate risk, price risk, credit risk and liquidity risk. Prosegur's global risk management programme aims to reduce these risks using a variety of methods, including financial instruments.

The Finance Department identifies, proposes and carries out the management of these risks along with other operating units of Prosegur in accordance with policies approved by the Executive Committee.

## Currency risk

Prosegur operates on an international level and is therefore exposed to exchange rate risks for currency operations. Currency risk arises when future commercial transactions, equity investments, profit and loss from operating activities and financial positions are denominated in a foreign currency other than the functional currency of each one of the Prosegur companies.

To control the risk arising in these operations, Prosegur's policy is to use appropriate instruments to balance and neutralise the risks associated with monetary in- and outflows, considering market expectations.

As Prosegur intends to remain in the foreign markets in which it is present in the long term, it does not hedge equity investments, assuming the risk relating to the translation to Euros of the assets and liabilities denominated in foreign currencies.

However, Prosegur does hedge, either through financial instruments or by using natural hedges, the profit and loss generated and the protection of cash surpluses in those currencies that contribute significantly to Prosegur's profit and loss from operating activities.

The following provides details of Prosegur's exposure to currency risks, with details on the carrying amounts of the financial instruments denominated in a foreign currency other than the functional one of each country:

### At 31 December 2014

Thousands of Euros							
	Euro	US Dollar	Brazilian Real	Colombian Peso	Mexican Peso	Other currencies	Total position
Loans to related parties	29,271	—	—	—	—	—	29,271
Non-current financial assets	8,995	7,619	—	—	—	—	16,614
<b>Total non-current assets</b>	<b>38,266</b>	<b>7,619</b>	—	—	—	—	<b>45,885</b>
Trade and other receivables	311,829	10,053	—	—	13	—	321,895
Other current financial assets	290,779	5,470	—	—	—	—	296,249
Cash and cash equivalents	35,426	6,696	—	—	2	—	42,124
<b>Total current assets</b>	<b>638,034</b>	<b>22,219</b>	—	—	<b>15</b>	—	<b>660,268</b>
Financial liabilities	536,001	173	3,775	389	—	—	540,338
<b>Non-current liabilities</b>	<b>536,001</b>	<b>173</b>	<b>3,775</b>	<b>389</b>	—	—	<b>540,338</b>
Trade and other payables	215,380	51,485	—	—	—	13	266,878
Financial liabilities	440,283	4,260	1,421	2,828	1,146	671	450,609
Derivative financial instruments	4,530	2,741	—	—	—	—	7,271
<b>Current liabilities</b>	<b>660,193</b>	<b>58,486</b>	<b>1,421</b>	<b>2,828</b>	<b>1,146</b>	<b>684</b>	<b>724,758</b>
<b>Net position</b>	<b>(519,894)</b>	<b>(28,821)</b>	<b>(5,196)</b>	<b>(3,217)</b>	<b>(1,131)</b>	<b>(684)</b>	<b>(558,943)</b>

## At 31 December 2013

Thousands of Euros				
	Euro	Brazilian Real	Other currencies	Total position
Loans to related parties	33,810	—	—	33,810
Non-current financial assets	—	—	533	533
<b>Total non-current assets</b>	<b>33,810</b>	<b>—</b>	<b>533</b>	<b>34,343</b>
Trade and other receivables	1	—	6,411	6,412
Other current financial assets	—	—	—	—
Cash and cash equivalents	22,803	—	4,518	27,321
<b>Total current assets</b>	<b>22,804</b>	<b>—</b>	<b>10,929</b>	<b>33,733</b>
Financial liabilities	—	—	850	850
<b>Non-current liabilities</b>	<b>—</b>	<b>—</b>	<b>850</b>	<b>850</b>
Trade and other payables	1,147	794	6,871	8,812
Financial liabilities	—	—	350	350
Derivative financial instruments	—	—	—	—
<b>Current liabilities</b>	<b>1,147</b>	<b>794</b>	<b>7,221</b>	<b>9,162</b>
<b>Net position</b>	<b>55,467</b>	<b>(794)</b>	<b>3,391</b>	<b>58,064</b>

Details of the main average and year-end exchange rates to Euros of the foreign currencies in which Prosegur operates are as follows:

	2014		2013	
	Average rate	Closing rate	Average rate	Closing rate
US Dollar	1.33	1.21	1.33	1.38
Brazilian Real	3.12	3.22	2.87	3.26
Argentine Peso	10.72	10.32	7.26	8.97
Chilean Peso	756.69	737.42	658.20	722.32
Mexican Peso	17.66	17.87	16.97	18.07
Peruvian Nuevo Sol	3.77	3.62	3.59	3.86
Colombian Peso	2,650.02	2,904.69	2,482.74	2,657.29

The strengthening (weakening) of the Euro vs. the Brazilian Real, Argentine Peso, Chilean Peso and Peruvian Nuevo Sol at 31 December would increase (decrease) the profit and loss and the equity in the amounts shown below.

This analysis is based on a variation of the foreign currency exchange rate that Prosegur deems reasonably possible at the end of the reporting period in question (increase and decrease in the exchange rate). This analysis assumes that all other variables, particularly interest rates, remain constant.



Thousands of Euros				
	Increase in exchange rate		Drop in exchange rate	
	Net worth	Profit/(loss)	Net worth	Profit/(loss)
<b>31 December 2014</b>				
Brazilian Real (10% variation)	15,139	424	(18,504)	(518)
Argentine Peso (15% variation)	37,982	1,168	(51,387)	(1,580)
Chilean Peso (10% variation)	4,644	435	(5,676)	(532)
Peruvian Nuevo Sol (10% variation)	8,659	(2,589)	(10,583)	3,165
US Dollar (10% variation)	(206)	(289)	252	354
<b>31 December 2013</b>				
Brazilian Real (10% variation)	24,834	72	(30,352)	(88)
Argentine Peso (15% variation)	37,896	(261)	(51,271)	353
Chilean Peso (10% variation)	5,536	10	(6,766)	(13)
Peruvian Nuevo Sol (10% variation)	10,184	(3,122)	(12,447)	3,816

### Credit risk

Prosegur is not significantly exposed to credit risk. Bad debts are not a significant factor in the sector in which it operates. Independent credit ratings of customers are used if available. Otherwise, the Credit Control Department assesses each customer's credit rating, considering financial position, past experience and other factors. Individual credit limits are established based on internal and external ratings in accordance with the limits set by the Finance Department and are monitored regularly.

Prosegur has formal procedures for detecting objective evidence of impairment on trade receivables. It identifies significant delays in payments and the methods to follow to estimate the impairment loss based on an individual analysis by business area. Impairment on trade receivables at 31 December 2014 amounts to EUR 63,429 thousand (in 2013: 59,682 thousand) (Note 19). As the credit ratings relating to trade receivables not included in this provision are sufficient, this provision is considered to cover the credit risk.

In Spain, the Collections Department manages an approximate volume of 7,295 customers with monthly average turnover of EUR 10,650 per customer. 85% of payments are made by bank transfer and the remaining 15% in notes (cheques, promissory notes, etc.).

Details of the percentage of total Prosegur turnover represented by the eight main customers are as follows:

	2014	2013
<b>Counterparty</b>		
Customer 1	4.80%	5.14%
Customer 2	3.97%	4.70%
Customer 3	3.90%	4.07%
Customer 4	2.27%	2.47%
Customer 5	2.00%	2.39%
Customer 6	1.93%	1.58%
Customer 7	1.54%	1.33%
Customer 8	1.17%	1.22%

As explained in Note 19, on 17 December 2014 Prosegur took out a factoring facility for part of its customer portfolio whereby receivables are sold without recourse, transferring the associated credit risk.

Other current financial assets (Note 20) include a fixed-term deposit. All financial assets contracted in 2014 are exposed to risk of default by the counterparties which, in all cases, are financial institutions with guaranteed solvency and high credit ratings that are not sensitive to adverse changes in the economic climate.

### Liquidity risk

A prudent liquidity risk management policy is based on having sufficient cash and marketable securities, as well as sufficient short-, medium- and long-term financing through credit facilities to reach Prosegur's business targets safely, efficiently and on time. The Group's Treasury Department aims to maintain liquidity and sufficient availability to guarantee Prosegur's business operations.

Management monitors Prosegur's liquidity reserves, which comprise credit available for drawdown (Note 24) and cash and cash equivalents (Note 21), and are forecast based on expected cash flows.

Prosegur's liquidity position for 2014 is based on the following:

- Cash and cash equivalents of EUR 285,056 thousand at 31 December 2014 (in 2013: EUR 292,942 thousand).
- EUR 570,188 thousand available in undrawn credit facilities at 31 December 2014 (in 2013: EUR 268,068 thousand).
- Cash flows from operating activities in 2014 amounting to EUR 247,152 thousand (in 2013: 287,442 thousand).

The amounts presented in this table reflect the cash flows stipulated in the contracts.

Thousands of Euros							
	Carrying amount	2014					
		Contractual cash flows	6 months or less	6 months to 1 year	1 to 2 years	2 to 5 years	More than 5 years
<b>Non-derivative financial liabilities</b>							
Debentures and other marketable securities	507,486	555,000	13,750	—	13,750	527,500	—
Syndicated loan	37,882	40,000	—	—	—	40,000	—
Loans and borrowings	187,593	220,791	12,509	72,608	63,162	72,019	493
Finance lease payables	35,251	40,527	13,246	5,460	8,469	11,310	2,042
Credit accounts	89,637	90,922	79,228	11,694	—	—	—
Other payables	106,007	126,823	44,116	13,200	33,320	35,836	351
Trade and other payables	504,951	504,951	504,951	—	—	—	—
	<b>1,468,807</b>	<b>1,579,014</b>	<b>667,800</b>	<b>102,962</b>	<b>118,701</b>	<b>686,665</b>	<b>2,886</b>

Thousands of Euros							
	Carrying amount	2013					
		Contractual cash flows	6 months or less	6 months to 1 year	1 to 2 years	2 to 5 years	More than 5 years
<b>Non-derivative financial liabilities</b>							
Debentures and other marketable securities	506,669	568,750	13,750	—	13,750	541,250	—
Syndicated loan	160,469	161,181	15,922	15,154	130,105	—	—
Loans and borrowings	192,879	333,665	32,974	49,269	160,469	89,469	1,484
Finance lease payables	22,177	26,752	4,281	4,960	5,769	11,501	241
Credit accounts	42,073	42,667	42,107	560	—	—	—
Other payables	134,001	160,180	61,509	10,258	30,189	56,600	1,624
Trade and other payables	508,595	508,595	508,595	—	—	—	—
	<b>1,566,863</b>	<b>1,801,790</b>	<b>679,138</b>	<b>80,201</b>	<b>340,282</b>	<b>698,820</b>	<b>3,349</b>
<b>Derivative financial liabilities</b>							
Interest rate swap (IRS)	1,640	1,640	1,640	—	—	—	—
	<b>1,640</b>	<b>1,640</b>	<b>1,640</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>

Finally, systematic forecasts are prepared for cash generation and requirements, allowing Prosegur to determine and monitor its liquidity position on an ongoing basis.

#### Interest rate, cash flow and fair value risks

Prosegur is exposed to interest rate risk due to its monetary assets and liabilities maintained in its financial statement.

The exposure of Prosegur's financial liabilities (excluding other payables) at the contract review dates is as follows:

Thousands of Euros					
	6 months or less	6 to 12 months	1 to 5 years	More than 5 years	Total
<b>At 31 December 2014</b>					
Total financial liabilities	23,849	4,645	527,576	383	556,453
Total interest	87,445	86,251	125,780	1,920	301,396
	<b>111,294</b>	<b>90,896</b>	<b>653,356</b>	<b>2,303</b>	<b>857,849</b>
<b>At 31 December 2013</b>					
Total financial liabilities	13,686	—	495,757	—	509,442
Total interest	72,135	46,742	294,700	1,248	414,825
	<b>85,820</b>	<b>46,742</b>	<b>790,457</b>	<b>1,248</b>	<b>924,267</b>

Prosegur analyses its interest rate risk exposure dynamically. In 2014 the majority of Prosegur's financial liabilities at variable interest rates were denominated in Euros, Brazilian Reais and Australian Dollars.

Management performs a simulation of various scenarios, considering refinancing, the renewal of current positions, alternative financing and hedges. On the basis of these scenarios, Prosegur calculates the impact on the result of a given variation of the interest rate. Each simulation uses the same variation in the interest rate. These scenarios are only analysed for the liabilities that represent the most significant positions in which a variable interest rate is paid.

Details of financial liabilities, indicating the portion considered to be hedged, either at a fixed rate or using derivatives, are as follows:

#### At 31 December 2014

	Total debt	Hedged debt	Debt exposure
Europe&Asia-Pacific	782,697	524,095	258,602
LatAm	181,159	32,358	148,801
	<b>963,856</b>	<b>556,453</b>	<b>407,403</b>

#### At 31 December 2013

	Total debt	Hedged debt	Debt exposure
Europe&Asia-Pacific	817,334	606,669	210,665
LatAm	240,934	2,774	238,160
	<b>1,058,268</b>	<b>609,443</b>	<b>448,825</b>

In regard to the debt hedged at 31 December 2014, 507,486 thousand euros pertain to the simple bond (note 24). Additionally, there are credit facilities and bank loans at fixed interest rates in Uruguay, Chile, Germany, Peru, Brazil, France and Spain.

At 31 December 2014, had interest rates on bank loans and borrowings been 100 basis points higher, with the other variables remaining constant, post-tax profit would have been EUR 2,575 thousand lower, mainly because of higher borrowing costs on variable-interest loans.

With regard to the debt hedged at 31 December 2013, EUR 506,669 thousand corresponded to the uncovered bond (Note 24) and EUR 100,000 thousand are deemed as hedged with the derivative financial instrument (Interest Rate Swap). Additionally, fixed-rate credit facilities exist in Uruguay and Chile.

At 31 December 2013, had interest rates on bank loans and borrowings been 100 basis points higher, with the other variables remaining constant, post-tax profit would have been EUR 2,784 thousand lower, mainly because of higher borrowing costs on variable-interest loans.

### 32.2. Capital risk management

Prosegur's capital management is aimed at safeguarding its capacity to continue operating as a going concern, with the aim of providing shareholder remuneration and profits for other equity holders, while maintaining an optimum capital structure to reduce the cost of capital.

To maintain and adjust the capital structure, Prosegur can adjust the amount of dividends payable to shareholders, reimburse capital, issue shares or dispose of assets to reduce debt.

Like other groups in the sector, Prosegur controls its capital structure on a gearing ratio basis. This ratio is calculated as net financial debt divided by total capital. Net financial debt is the sum of current and non-current financial liabilities (excluding other non-bank payables) plus/less net derivative financial instruments, less cash and cash equivalents, less other current financial assets, as presented in the balance sheet. Total capital is the sum of equity plus net financial debt, as presented in the balance sheet.

The gearing ratio is calculated as follows:

Thousands of Euros	2014	2013
Financial liabilities (Note 24)	963,856	1,058,268
Plus/less: Derivative financial instruments (Note 17)	—	1,567
Less: Other non-bank payables (Note 24)	(106,007)	(134,001)
Less: Cash and cash equivalents (note 21)	(285,056)	(292,942)
Less: Other current financial assets (Note 20)	(8,441)	(1,202)
Net financial debt/	564,352	631,690
Equity	864,061	654,524
<b>Total capital</b>	<b>1,428,413</b>	<b>1,286,214</b>
<b>Gearing ratio</b>	<b>39.51%</b>	<b>49.11%</b>
Net financial debt/equity ratio	65.31%	96.51%

The variation in the net financial debt/equity ratio has mainly fallen due to the sale of treasury stock. (See Note 22.1).

### 32.3. Financial instruments and fair value

#### Classification and fair value

The carrying amounts and fair values of financial instruments, classified by category, are as follows, including the levels of fair value. If the fair values of financial assets and liabilities not measured at fair value are not included it is because Prosegur believes that these are close to their book values owing, to a large extent, to the short-term maturities of these instruments.

31 December 2014

Thousands of Euros									
	Carrying amount					Fair value			
	Available-for-sale financial assets	Loans and receivables	Financial liabilities held for trading	Debts and payables	Total	Level 1	Level 2	Level 3	Total
<b>Financial assets recognised at fair value</b>			–						
Investments and other assets	3,027	–	–	–	3,027	–	–	3,027	3,027
	<b>3,027</b>	–	–	–	<b>3,027</b>				
<b>Financial assets not measured at fair value</b>									
Deposits and guarantees	–	3,953	–	–	3,953				
Deposits	–	13,088	–	–	13,088				
Trade and other receivables	–	837,474	–	–	837,474				
Cash and cash equivalents	–	285,056	–	–	285,056				
	–	<b>1,139,571</b>	–	–	<b>1,139,571</b>				
<b>Financial liabilities recognised at fair value</b>									
Contingent payments	–	–	(1,191)	–	(1,191)	–	–	(1,191)	(1,191)
	–	–	<b>(1,191)</b>	–	<b>(1,191)</b>				
<b>Financial liabilities not measured at fair value</b>									
Financial liabilities by bonds issue	–	–	–	(507,486)	(507,486)	(534,814)	–	–	(534,814)
Financial liabilities from financial institutions	–	–	–	(350,363)	(350,363)	–	(351,079)	–	(351,079)
Other financial liabilities	–	–	–	(104,816)	(104,816)	–	(104,816)	–	(104,816)
Trade and other payables	–	–	–	(504,951)	(504,951)				
	–	–	–	<b>(1,467,616)</b>	<b>(1,467,616)</b>				

31 December 2013

Thousands of Euros									
	Carrying amount					Fair value			
	Available- for-sale financial assets	Loans and receivables	Financial liabilities held for trading	Debts and payables	Total	Level 1	Level 2	Level 3	Total
<b>Financial assets recognised at fair value</b>			–						
Investments and other assets	16,027	–	–	–	16,027	–	–	16,027	16,027
Derivative financial instruments	73	–	–	–	73	–	73	–	73
	<b>16,100</b>	–	–	–	<b>16,100</b>				
<b>Financial assets not measured at fair value</b>									
Deposits and guarantees	–	3,720	–	–	3,720				
Deposits	–	6,916	–	–	6,916				
Trade and other receivables	–	803,088	–	–	803,088				
Cash and cash equivalents	–	292,942	–	–	292,942				
	–	<b>1,106,666</b>	–	–	<b>1,106,666</b>				
<b>Financial liabilities recognised at fair value</b>									
Derivative financial instruments	–	–	(1,640)	–	(1,640)	–	(1,640)	–	(1,640)
Contingent payments	–	–	(1,953)	–	(1,953)	–	–	(1,953)	(1,953)
	–	–	<b>(3,593)</b>	–	<b>(3,593)</b>				
<b>Financial liabilities not measured at fair value</b>									
Financial liabilities by bonds issue	–	–	–	(506,669)	(506,669)	(508,100)	–	–	(508,100)
Financial liabilities from financial institutions	–	–	–	(417,598)	(417,598)	–	(417,289)	–	(417,289)
Other financial liabilities	–	–	–	(132,048)	(132,048)	–	(132,048)	–	(132,048)
Trade and other payables	–	–	–	(508,595)	(508,595)				
	–	–	–	<b>(1,564,910)</b>	<b>(1,564,910)</b>				

**Measurement bases and inputs employed for financial instruments measured at fair value:**

The following are the measurement values used to determine Level 2 and 3 fair values, as well as the unobservable inputs employed and the quantitative information of each significant non-observable Level 3 input and sensitivity analyses:

Type	Measurement bases	(Unobservable) inputs employed	Interrelationship between key inputs and fair value	Sensitivity analysis
Contingent payments	Discounted cash flows: The measurement model considers the present value of the net cash flows to be generated by the business. The expected cash flows are determined considering the scenarios that may be exercised by Gross Margin forecasts, the amount to be paid in each scenario and the probability of each scenario. The expected net cash flows are discounted using a risk-adjusted discount rate.	- Annual growth rate of income - Gross Margin	The estimated fair value would increase (fall) according to the value of Gross Margin.	If estimated Gross Margin were at 85% of agreed scenario, the value of contingent payments would be of 0 thousand euros; if it were between 85% and 120%, the value of the contingent payments would be of 623 thousand euros; and if it were above 120%, the contingent payments would be of 1,191 thousand euros.
Derivatives	Market comparison technique:  The fair value of forward exchange contracts is determined using forward exchange rates on the market at the reporting date.	N/A	N/A	N/A

**Measurement bases for financial instruments not measured at fair value:**

Type	Measurement bases	(Unobservable) inputs employed
Financial liabilities from financial institutions	Discounted cash flows	N/A
Finance lease liabilities	Discounted cash flows	N/A
Other financial liabilities	Discounted cash flows	N/A



**Transfer of assets and liabilities among the various levels**

During the reporting period ending at 31 December 2014 there were no transfers of assets and liabilities among the various levels.

## 33. Other information

The average headcount of Prosegur is as follows:

	2014	2013
Operations personnel	146,954	145,364
Other	8,184	9,150
	<b>155,138</b>	<b>154,514</b>

The average headcount of operations personnel employed by proportionately consolidated subsidiaries in 2014 is 5,489 employees (in 2013: 6,543 people).

The average headcount of personnel employed in Spain with a disability of 33% or more, by category, is as follows:

	2014	2013
Operations personnel	199	89
Indirect personnel	54	29
	<b>253</b>	<b>118</b>

At year end the distribution by gender of Prosegur personnel is as follows:

	2014		2013	
	Male	Female	Male	Female
Operations personnel	129,209	20,047	126,726	18,979
Other	5,536	3,246	5,699	3,136
	<b>134,745</b>	<b>23,293</b>	<b>132,425</b>	<b>22,115</b>

The distribution by gender of the Board of Directors and senior management personnel of Prosegur is as follows:

	2014		2013	
	Male	Female	Male	Female
Board of Directors	6	3	6	3
Senior Management	15	3	16	2
	<b>21</b>	<b>6</b>	<b>22</b>	<b>5</b>

KPMG Auditores, S.L., the auditors of the annual accounts of Prosegur, have invoiced the following fees and expenses for professional services during the year:

Thousands of Euros	2014	2013
KPMG Auditores, S.L., audit services	488	332
KPMG Auditores, S.L., Other assurance services	23	53
KPMG Auditores, S.L., other services	—	—
	<b>511</b>	<b>385</b>

The amounts detailed in the above table include the total fees for services rendered in 2014 and 2013, irrespective of the date of invoice.

Additionally, other KPMG International affiliates have invoiced Prosegur the following fees and expenses for professional services during the year:

Thousands of Euros	2014	2013
Audit services	1,348	1,038
Other assurance services	117	155
Tax advisory services	677	365
Other services	673	461
	<b>2,815</b>	<b>2,019</b>

On the other hand, other auditors have invoiced Prosegur the following fees and expenses for professional services during the year:

Thousands of Euros	2014	2013
Audit services	278	38
	<b>278</b>	<b>38</b>

## 34. Events after the reporting date

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No subsequent events have taken place following the close of financial year 2014 of any significant relevance to these annual accounts.

## 35. Summary of the main accounting principles

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The main accounting principles used in the preparation of these consolidated annual accounts are described in this section. These principles have been applied consistently throughout the reporting periods presented.

### 35.1. Accounting principles

#### a) Standards effective from 01 January 2014

The annual accounts for 2014 have been prepared using the same accounting principles as for 2013, except for the following standards and amendments adopted by the European Union and of mandatory application from 01 January 2014:

- IFRS 10 - Consolidated Financial Statements. This rule replaces IAS 27 – Consolidated and separate financial statements and the SIC 12 interpretation of the Interpretations Committee, Consolidation – Special Purpose Entities. Effective for annual periods beginning on or after 1 January 2014.
- IFRS 11 - Joint Arrangements. This rule replaces IAS 31 – Interests in joint ventures and the SIC 13 interpretation, of the Interpretations Committee, Jointly controlled entities – Non-monetary contributions of stakeholders. Effective for annual periods beginning on or after 1 January 2014.
- IFRS 12 - Disclosure of Interests in Other Entities. This rule unifies and reinforces the requirements for disclosure of information applicable to dependent companies, joint arrangements and non-consolidated structured entities which were previously included in IAS 27 Separate financial statements, IAS 28 Investments in associates and joint ventures and IAS 31 Interests in Joint Ventures. Effective for annual periods beginning on or after 1 January 2014.
- IAS 27 - Separate Financial Statements (revised). This rule has been modified by the issue of IFRS 10 Consolidated Financial Statements and IFRS 12 – Disclosure of interests in other entities in order to limit the content of this standard to the accounting of dependent Companies, jointly controlled entities and associated entities in separate statements. Effective for annual periods beginning on or after 1 January 2014.
- IAS 28 - Investments in Associates and Joint Ventures (revised). This rule has been modified by issue of IFRS 11 Joint Arrangements and IFRS 12 Disclosure of interests in other entities in order to unify definitions and other indications contained in these new standards. Effective for annual periods beginning on or after 1 January 2014.

- Amendments to IFRS 10- Consolidated Financial Statements, IFRS 11 – Joint arrangements and IFRS 12 – Disclosures of interests in other entities. The modifications provide more flexibility to the transition requirements by limiting the requirement to provide comparative information only adjusted to the previous comparative financial year. Effective for annual periods beginning on or after 1 January 2014.
- Amendments to IFRS 10 – Consolidated financial statements, IFRS 12- Disclosures of interests in other entities and IAS 27 – Separate Financial Statements. The modifications introduce an exception to the requirement to consolidate all subsidiaries of the controller is qualified as an investment entity. Effective for annual periods beginning on or after 1 January 2014.
- Amendments to IAS 32 - Financial Instruments (Presentation). States requirements for offset of financial assets and liabilities in order to remove the weaknesses of the application of the current offsetting criterion of IAS 32. Effective for annual periods beginning on or after 1 January 2014.
- Amendments to IAS 39 - Financial Instruments (Recognition and measurement). It clarifies that in those cases concerning a derivative designated as a hedging instrument in which the counterparty is replaced by a central counterparty, as a result of legal or regulatory provisions, hedge accounting may continue irrespective of the novation of the contracts. Effective for annual periods beginning on or after 1 January 2014.

#### IFRS 10 - Consolidated Financial Statements.

As a result of the adoption of IFRS 10, Prosegur has changed its accounting policy related to deciding whether or not it holds control over its investee companies and, consequently, whether or not it consolidates them. IFRS 10 introduces a new control model which focuses on whether Prosegur holds power over an investee company, the exposure or rights to variable returns from its interest in the investee company and capacity to use its power to influence the amount of such returns.

The changes brought about by the IFRS 10 have required Prosegur management to make important judgements to ascertain which companies are controlled and, therefore, consolidated by the parent Company. Prosegur has changed its definition of control for investments in the companies listed below, which had been previously accounted for as joint ventures under the proportional consolidation method.

- Shanghai Weldon Security Equipment Co Ltd
- Shanghai Weldon Security Service Co Ltd
- Hangzhou Weldon Security Service Co Ltd
- Leshan Weldon Security Service Co Ltd
- Sichuan Weldon Security Service Co Ltd

Although Prosegur owns less than half of the voting power of these investee companies, the Management of Prosegur has decided that Prosegur has had a de facto control over the investee companies since their acquisition and has the capacity to manage the activities of the above listed companies which significantly affect their returns. Consequently, Prosegur applied the acquisition method to the investments on the date of purchase. Given that the effects of the changes in this valuation are not considered to be significant, the figures for 2013 have not been re-expressed, and the effect has been accounted for on 1 January 2014.

As a result of the adoption of IFRS 10 by Prosegur, the 1st of January 2014, as has been explained in previous paragraphs the effect of its application is detailed as follows:

Thousands of Euros	
	2014
<b>ASSETS</b>	
Property, plant and equipment	289
Other intangible assets	6,800
Non-current financial assets	647
<b>Non-current assets</b>	<b>7,736</b>
Inventories	162
Trade and other receivables	4,372
Cash and cash equivalents	1,899
<b>Current assets</b>	<b>6,433</b>
<b>Total assets</b>	<b>14,169</b>
<b>EQUITY</b>	
Non-controlling interests	10,866
<b>Total equity</b>	<b>10,866</b>
<b>LIABILITIES</b>	
Deferred tax liabilities	1,873
<b>Non-current liabilities</b>	<b>1,873</b>
Trade and other payables	200
Current tax liabilities	1,230
<b>Current liabilities</b>	<b>1,430</b>
<b>Total liabilities</b>	<b>3,303</b>
<b>Total equity and liabilities</b>	<b>14,169</b>

#### IFRS 11 - Joint Arrangements

As a result of the adoption of IFRS 11, Prosegur has changed its accounting policy related with its interests in joint arrangements. Under IFRS 11, Prosegur classifies its interests in joint arrangements either as joint operations (if the Group has rights over the assets and obligations under the liabilities related to the arrangement) or as joint ventures (if the Group has rights only over the net assets of an arrangement). Joint ventures must be integrated via the equity method, whereas holdings in joint transactions must be posted by integrating the proportional share of the assets, liabilities, income and expenses thereof pertaining to Prosegur. When performing this valuation, Prosegur considers the structure of the arrangements, the legal form of any separate vehicle, the contractual terms of the arrangements and other facts and circumstances. Previously, the structure of these agreements was the only factor considered for classification.

The effect of the application of the IFRS 11 has entailed a decrease of the proportionately consolidated assets and liabilities from joint ventures, and a corresponding increase in the investments posted by using the equity method in the non-current assets of the balance sheet. On the other hand, the income statement shows a decrease in income and expenses, in line with the proportionally consolidated unit, with the corresponding net increase of the share in profits (or losses) for the year posted using the equity method.

The application of this standard by Prosegur has meant the equity method integration of the following companies:

- SIS Cash Services Private Limited
- Prosegur Technological Security Solutions LLC
- Rosegur, S.A.
- Rosegur Fire, SRL
- Rosegur Holding Corporation, SL (liquidation)
- Rosegur Training, SRL

At 1 January this application was recorded, and the 2013 figures have not been restated as these adjustments are not considered to be significant.

As a result of the adoption of IFRS 11 by Prosegur, the 1st of January 2014, as has been explained in previous paragraphs the effect of its application is detailed as follows:

Thousands of Euros	
	2014
<b>ASSETS</b>	
Property, plant and equipment	(1,908)
Goodwill	(1,541)
Other intangible assets	(2,900)
Investments accounted for using the equity method	6,120
Non-current financial assets	10
<b>Non-current assets</b>	<b>(219)</b>
Trade and other receivables	(2,835)
Other financial assets	(3,300)
Cash and cash equivalents	(152)
<b>Current assets</b>	<b>(6,287)</b>
<b>Total assets</b>	<b>(6,506)</b>
<b>LIABILITIES</b>	
Deferred tax liabilities	(1,988)
Provisions	(28)
Other non current liabilities	<b>(238)</b>
<b>Non-current liabilities</b>	<b>(2,254)</b>
Trade and other payables	(2,775)
Financial liabilities	(804)
Other current liabilities	673
<b>Current liabilities</b>	<b>4,252</b>
<b>Total liabilities</b>	<b>6,506</b>
<b>Total equity and liabilities</b>	<b>6,506</b>

IFRS 12 - Disclosure of Interests in Other Entities.

As a result of the adoption of IFRS 12, Prosegur has expanded its disclosures on investments in subsidiaries (Note 22.5 and Appendices I and III) and investments accounted for under the equity method (Note 15).

All other standards and amendments have had impacts on the Consolidated Annual Accounts of Prosegur. Moreover, Prosegur has not implemented during this year, prior to this, standards that will take effect in 2015 and beyond.

**b) Standards and interpretations issued, approved by the EU, but not effective on 1 January 2014 and which Prosegur expects to adopt as of 1 January 2015 or later (none have been adopted in advance):**

- IFRIC 21 – Levies (Interpretation of the Interpretation Committee of the International Financial Reporting Standards). This interpretation of IAS 37 – Provisions, contingent assets and contingent liabilities, provides a guideline on when an entity must recognise a liability for a Public Administration levy, other than income tax or fines or penalties imposed for breach of legislation, in its Financial Statements. Effective for annual periods beginning on or after 17 June 2014.
- Annual amendments to IFRS, 2011-2013 Modifies the following standards: IFRS 3 – Business Combination, IFRS 13 – Measurement of fair value and IAS 40 – Real estate investments. Effective for annual periods beginning on or after 1 January 2015.
- Amendments to IAS 19 - Employee Benefits. It simplifies the accounting of contributions made to defined benefit plans by employees that do not depend on the number of years in employment, being able to recognise such contributions as a reduction in the cost of the service in the year in which they are made, instead of allocating contributions throughout the years of service. Effective for annual periods beginning on or after 1 February 2015.
- Annual amendments to IFRS, 2010-2012 Modifies the following standards: IAS 16 – Property, Plant and Equipment, IAS 38 – Intangible assets, IAS 24 – Information to be disclosed on related parties, IFRS 2- Share-based payments, IFRS 3 – Business Combinations and IFRS 8 – Operating Segments. Effective for annual periods beginning on or after 1 February 2015.

On the date of preparation of these consolidated annual accounts, Prosegur Management is evaluating the impact of the application of these standards and amendments on the consolidated annual accounts.

**c) Rules and interpretations issued by the International Accounting Standards Board (IASB), pending approval by the European Union:**

- Amendment to IAS 16- Property, Plant and Equipment and IAS 38 – Intangible Assets (clarification of acceptable amortisation methods). Effective for annual periods beginning on or after 01 January 2016.
- Amendments to IAS 27 – Separate financial statements (equity method in separate financial statements). Effective for annual periods beginning on or after 1 January 2016.
- Amendments to IFRS 10 – Consolidated financial statements and IAS 28 – Investments in associates and joint ventures. Effective for annual periods beginning on or after 1 January 2016.

- Amendments to IAS 1- Presentation of Financial Statements, disclosures. Effective for annual periods beginning on or after 1 January 2016.
- Amendments to IFRS 10 – Consolidated financial statements, IFRS 12- Disclosures of interests in other entities and IAS 28 – Investments in associates and joint ventures. Effective for annual periods beginning on or after 1 January 2016.
- Amendments to IFRS 11 Accounting by Entities that jointly control an arrangement. Effective for annual periods beginning on or after 1 January 2016.
- IFRS 15 Income from contracts with clients. Effective for annual periods beginning on or after 01 January 2017.
- IFRS 9 Financial instruments and subsequent amendments. Effective for annual periods beginning on or after 01 January 2018.

On the date of preparation of these consolidated annual accounts, Prosegur Management is evaluating the impact of the application of these standards and amendments on the consolidated annual accounts.

## 35.2. Consolidation principles

### Subsidiaries

Subsidiaries, including structured entities, are those controlled by the Company, directly or indirectly, via subsidiaries. The Company controls a subsidiary when as a result of its involvement therein it is exposed or entitled to variable returns and has the ability to influence such returns via the power exercised on said entity. The Company holds the power when it holds substantive powers in force which provide it with the ability to manage relevant activities. The Company has exposure or rights to variable returns for its involvement in the subsidiary when the returns obtained from said involvement may vary according to the entity's economic performance.

A structured entity is one that is designed in such a way that voting rights and other similar rights are not the primary factor when deciding who controls the entity; for instance, in the event that the potential voting rights exclusively refer to administrative duties and pertinent activities are governed by contractual agreements.

The income, expenses and cash flows of subsidiaries are included in the consolidated annual accounts from the date on which Prosegur obtains control until the date that control ceases.

The transactions and balances held with Group companies and the unrealised gain or loss have been removed from the consolidation process. However, unrealised loss has been considered as an indicator of impairment on transferred assets.

Subsidiary accounting policies are changed where necessary for consistency with the principles adopted by Prosegur.

The annual accounts or financial statements of the subsidiaries used in the consolidation process have been prepared as of the same date and for the same period as those of the Parent.



## Business combinations

As permitted by IFRS 1 First-time Adoption of International Financial Reporting Standards, Prosegur has recognised only business combinations that occurred on or after 1 January 2004, the date of transition to EU-IFRS, using the acquisition method. Entities acquired prior to that date were recognised in accordance with GAAP prevailing at that time, taking into account the necessary corrections and adjustments at the transition date.

Prosegur has applied IFRS 3 Business Combinations, revised in 2008, to transactions carried out as of 1 January 2010.

Prosegur applies the acquisition method for business combinations. The acquisition date is the date on which Prosegur obtains control of the acquiree.

The consideration transferred in a business combination is calculated as the sum of the acquisition-date fair values of the assets transferred, the liabilities incurred or assumed, the equity instruments issued and any consideration contingent on future events or compliance with certain conditions in exchange for control of the acquiree.

The consideration transferred excludes any payment that does not form part of the amount exchanged for the acquiree. Acquisition costs are recognised as an expense when incurred. In business combinations acquired prior to 31 December 2009, transaction costs were recognised as an integral part of the consideration given.

On the date of acquisition Prosegur recognises the acquired assets, the liabilities assumed (and any non controlling interest) at fair value. A non-controlling interest in the acquired business is recognised by the amount pertaining to the percentage share in the fair value of the acquired net assets. This criterion is only applicable to non-controlling interests that grant present access to economic rights and the right to the proportional share of the net assets of the acquired entity in the event of liquidation. Otherwise, the non-controlling interests are valued at fair value or value based on market conditions. Liabilities assumed include any contingent liabilities that represent present obligations arising from past events for which the fair value can be reliably measured. Prosegur also recognises indemnification assets transferred by the seller at the same time and using the same measurement criteria applied to the item that is subject to indemnification from the acquired business, taking into consideration, where applicable, the insolvency risk and any contractual limit on the indemnity amount.

Assets and liabilities assumed are classified and designated for subsequent measurement in accordance with the contractual terms, economic conditions, operating or accounting policies and other factors that exist at the acquisition date, except for leases and insurance contracts.

The excess of the consideration given, plus the value assigned to non-controlling interests, over the value of the net assets acquired and liabilities assumed is recognised as goodwill. As appropriate, any shortfall after evaluating the consideration given and the value assigned to non-controlling interests, and after identifying and measuring the net assets acquired, is recognised in profit and loss.

If it is only possible to determine a business combination provisionally at the end of the reporting period, the identifiable net assets are initially recognised at their provisional amounts and adjustments made during the measurement period are recognised as if they had been known at that date. Comparative figures for the previous year are restated where applicable. In any event, adjustments to the provisional values only reflect information relating to facts and circumstances that existed at the acquisition date and, if known, would have affected the measurement of the amounts recognised at that date (Note 30).

The potential benefit of the acquiree's income tax loss carryforwards and other deferred tax assets, which are not recognised as they did not qualify for recognition at the acquisition date, is accounted for as income tax revenue provided that it does not arise from a measurement period adjustment.

The contingent consideration is classified in accordance with the underlying contractual terms as a financial asset or financial liability, equity instrument or provision. Subsequent changes in the fair value of a financial asset or financial liability are recognised in consolidated profit or loss or other comprehensive income, provided that they do not arise from a measurement period adjustment. Contingent consideration classified as equity is not remeasured, and subsequent settlement is recognised in equity. Contingent consideration classified as a provision is subsequently recognised in accordance with the relevant measurement standard.

For business combinations carried out prior to 1 January 2010, the cost of the business combination includes contingent consideration, if this is probable at the acquisition date and can be reliably estimated. Subsequent recognition of contingent consideration or subsequent variations to contingent consideration are recognised as a prospective adjustment to the cost of the business combination.

### **Non-controlling interests**

Non-controlling interests in subsidiaries acquired after 1 January 2004 are recognised at the acquisition date at the proportional part of the fair value of the identifiable net assets. Non-controlling interests in subsidiaries acquired prior to the transition date were recognised at the proportional part of the equity of the subsidiaries at the date of first consolidation.

The consolidated profit or loss for the year and changes in equity of the subsidiaries attributable to Prosegur and non-controlling interests after consolidation adjustments and eliminations is determined in accordance with the percentage ownership at year end, without considering the possible exercise or conversion of potential voting rights and after discounting the effect of dividends, agreed or otherwise, on preference shares with cumulative rights classified in equity accounts. However, Prosegur and non-controlling interests are calculated taking into account the possible exercise of potential voting rights and other derivative financial instruments which, in substance, currently allow access to the economic benefits associated with the interests held, such as entitlement to a share in future dividends and changes in the value of subsidiaries.

The excess of losses attributable to non-controlling interests incurred prior to 1 January 2010, which cannot be attributed to them as such losses exceed their interest in the equity of the subsidiary, is recognised as a decrease in equity attributable to equity holders of the parent, except when the non-controlling inter-

ests are obliged to assume part or all of the losses and are in a position to make the necessary additional investment. Profits obtained in subsequent years are allocated to equity attributable to shareholders of the parent until the non-controlling interest's share in prior years' losses is recovered.

Profit and loss and each component of other comprehensive income are allocated to equity attributable to shareholders of the parent and to non-controlling interests in proportion to their investment, even if this results in a balance receivable from non-controlling interests. Agreements entered into between the Prosegur and non-controlling interests are recognised as a separate transaction.

### Associates

Associates are those significantly influenced by the Company, directly or indirectly, via subsidiaries. Significant influence is the power to intervene in financial policy and operating decisions of a company, without there being control or joint control thereon. When assessing whether an entity has significant influence, the existence of potential voting rights that are exercisable or convertible at the end of each reporting period are considered, as well as the potential voting rights held by the Prosegur or by another entity.

Investments in associates are recognised by the equity method as of the date on which the significant influence is exercised until the date on which the Company cannot continue to justify the existence thereof. However, if on the date of acquisition, all or part of the investment should meet the conditions to be classified as non-current assets or disposal groups held for sale, it is recognised at fair value, minus the costs of sale or disposal by any other means.

Investments in associated entities are initially recognised at cost of purchase including any cost which is directly attributable to the acquisition and any contingent asset or liability depending on future events or fulfilment of certain conditions.

Any surplus between the cost of investment and the percentage belonging to Prosegur of the fair values of identifiable net assets is posted as goodwill, which is included in the book value of the investment. Any shortfall, once the cost of the investment and the identification and valuation of net assets of the associate have been valued, is posted as income in calculating the investor's share of results of the associated in the financial year in which it has been acquired.

The accounting policies of associate entities have been subject to time and value standardisation under the same terms as those for dependent entities.

The share of Prosegur in the profit or loss of the associate entities obtained since the date of acquisition is recognised as an increase or decrease in value of the investments, with a debit or credit made to the item Interest in the P&L of the associate entities, accounted for under the equity method in the consolidated income statement (consolidated income statement). In addition, the share of Prosegur in the other global P&L of the associates obtained since acquisition date is posted as an increase or decrease of the value of investments in the associates, recognising the counterpart in another global P&L. Dividend distributions are recognised as reductions in the value of the investments. In order to determine

the Group share in profits or losses, including value impairment losses recognised by the associates, the income or expenses arising from the acquisition method are considered.

The share of Prosegur in the profits or losses of associated entities and the changes in net equity are calculated on the basis of the share of ownership at the end of the year, without taking into account the potential exercise or conversion of potential voting rights. However, Prosegur is calculated taking into account the possible exercise of potential voting rights and other derivative financial instruments which, in substance, currently allow access to the economic benefits associated with the interests held, such as entitlement to a share in future dividends and changes in the value of associated companies.

The share of Prosegur in the profits or losses of associates is recognised once the effect of the dividends, agreed or not, pertaining to pre-emptive shares with cumulative rights classified in net equity accounts has been considered.

The losses of associates which pertain to Prosegur are limited to the value of the net investments, except for those cases in which Prosegur has assumed legal or implied obligations, or else has made payments in the name of associates. For the purposes of recognition of impairment losses in associates, the net investment is considered to be the result of adding to the book value resulting from the application of the equity method, any result which, in fact, forms part of the investment in associates. The excess of losses over the investment in equity instruments is applied to the rest of the items in reverse order to the liquidation priority. Profits obtained subsequently by those associates where recognition of losses has been limited to the value of the investments, are recognised to the extent they exceed the losses not previously recognised.

The unrealised profits and losses from transactions carried out between Prosegur and associates are only recognised insofar as they pertain to shares of other unrelated investors. The only exception to this criterion is the recognition of unrealised losses which constitute evidence of value impairment of the transferred asset.

Unrealised profits and losses from non-monetary contributions made by Prosegur to associates are recognised on the basis of the substance of the transactions. In this regard, in the event that the transferred assets are kept in the associate entity and the transaction is of a commercial nature, only the proportional share of the profits or losses pertaining to the rest of the investors is recognised. Otherwise, no result is recognised from the transaction. Deferred results are recognised against the value of the interest. In addition, unrealised losses are not written off insofar as they constitute evidence of impairment of value of the transferred assets. If in the non-monetary contribution Prosegur should receive monetary or non-monetary assets additional to the interest, the result of the transaction is recognised in regard to the latter.

In non-monetary business contributions made by Prosegur to associated entities, profits and losses are recognised in full.

### Impairment

Prosegur applies the impairment criteria contained in IAS 39: Financial instruments: Recognition and Valuation, in order to determine whether or not to record impairment losses additional to those already

recognised in the net investment of the associate or in any other financial asset held therewith as a result of the application of the equity method.

Calculation of impairment is determined as the result of the comparison between the book value associated with the net investment in the associate with its recoverable value, the latter being understood as the greater value between the value in use or fair value minus costs of sale or disposal via any other channel. In this regard, value in use is calculated on the basis of the share of Prosegur in the current value of estimated cash flows from ordinary activities and amounts which might result from the final sale of the associate.

The recoverable amount of the investment of an associate is valued according to each associate entity, unless it is not a cash generating unit (CGU) (see 35.8).

Value impairment losses are not allocated to goodwill or other assets implicit in the investment in associates arising from the application of the acquisition method. In subsequent years, value reversals of investments are recognised in results, insofar as there is an increase in recoverable value. Value impairment losses are presented separately from the Prosegur share in the results of the associates.

### Joint arrangements

Joint ventures are those in which there is a contractual agreement to share the control over an economic activity, in such a way that decisions relating to the relevant activities require the unanimous consent of Prosegur and the remaining venturers or operators. The assessment of the existence of joint control is carried out according to the definition of control of dependent entities.

#### Joint Ventures

Investments in joint ventures are recognised applying the equity method explained in the Associate section.

#### Joint Operations

In regard to joint operations, in its consolidated annual accounts Prosegur recognises its assets, including its interest in jointly controlled assets; its liabilities, included its interest in liabilities assumed jointly with other operators; the income obtained from the sale of its share of production arising from the joint operation, and its expenses, including the part pertaining to its of joint expenses.

In sales transactions or contributions by Prosegur to joint operations, only the results pertaining to the share of the rest of operators are recognised, unless the losses should highlight a loss or impairment of value of assets transferred, in which case, these will be recognised in full.

In purchase transactions of Prosegur to joint operations, results are only recognised when assets acquired are sold to third parties, unless the losses should highlight a loss of value or impairment of the acquired assets, in which case Prosegur shall recognise the proportional share of the losses pertaining to it in full.

The acquisition by Prosegur of the initial and subsequent interest in a joint operation, is recognised applying the criteria applied for business combinations, by the percentage share held in the individual assets and liabilities. However, in the subsequent acquisition of an additional share of a joint operation, the previous share in individual assets and liabilities are not subject to revaluation.

### 35.3. Segment reporting

A business segment is a group of assets and operations that is engaged in providing products or services and which is subject to risks and rewards that are different from those of other segments.

A geographical segment is engaged in providing products or services within a particular economic environment and is subject to risks and rewards that are different from those of segments operating in other economic environments.

Costs are directly allocated to each of the defined segments. Each geographical area has its own functional structure. Certain functional overheads are common to all activity segments and are distributed according to the time spent or extent of use.

### 35.4. Foreign currency transactions

#### Functional and presentation currency

The consolidated annual accounts of each Prosegur entity are presented in the currency of the main economic environment in which it operates ("functional currency"). The figures disclosed in the consolidated annual accounts are expressed in thousands of Euros (unless stated otherwise), the Parent's functional and presentation currency.

#### Balances and transactions

Foreign currency transactions are translated into the functional currency using the exchange rate prevailing at the transaction date. Foreign currency gains and losses arising on the settlement of these transactions and on the translation of monetary assets and liabilities denominated in foreign currencies at the closing exchange rate are recognised in the income statement, unless they are recognised directly in equity as cash flow hedges.

Foreign exchange gains or losses relating to loans and cash and cash equivalents are recognised in the income statement under finance income or costs.

Changes in the fair value of monetary assets denominated in foreign currencies and classified as available for sale are analysed to distinguish between translation differences resulting from changes in the amortised cost of the asset and other changes in the carrying amount of the asset. Translation differences are recognised in profit or loss, and other changes in the carrying amount are recognised in equity.

Translation differences on non-monetary items, such as equity instruments at fair value through profit or loss, are recognised as changes in fair value. Translation differences on non-monetary items, such as equity instruments classified as available-for-sale financial assets, are recognised in the revaluation reserve in equity.

Differences on translation of deferred tax assets and liabilities denominated in foreign currencies and deferred income taxes are included in profit or loss.

In the consolidated statement of cash flows, cash flows from foreign currency transactions have been translated into Euros at the exchange rates prevailing at the dates the cash flows occur. The effect of exchange rate fluctuations on cash and cash equivalents denominated in foreign currencies is recognised separately in the statement of cash flows as "Effect of translation differences on cash held".

### **Translation of foreign operations**

Prosegur applied the exemption permitted by IFRS 1 First-time Adoption of International Financial Reporting Standards relating to cumulative translation differences. Consequently, translation differences recognised in the consolidated annual accounts generated prior to 1 January 2004 are included in retained earnings. As of that date, foreign operations whose functional currency is not the currency of a hyper-inflationary economy have been translated into Euros as follows:

- I. Assets and liabilities, including goodwill and net asset adjustments derived from the acquisition of the operations, including comparative amounts, are translated at the closing rate at the reporting date;
- II. Income and expenses are translated at the average monthly exchange rate;
- III. All resulting exchange differences are recognised as translation differences in other comprehensive income.

On consolidation, exchange differences arising on the translation of a net investment in foreign operations, and of loans and other instruments in foreign currency designated as hedges of these investments, are recognised in the equity of the company holding the investment. When these investments are sold, the exchange differences are recognised in the income statement as part of the gain or loss on the sale.

### **35.5. Property, plant and equipment**

Land and buildings mainly comprise operating divisions. Property, plant and equipment are recognised at cost less depreciation and any accumulated impairment losses, except in the case of land, which is presented at cost net of any impairment losses.

Historical cost includes all expenses directly attributable to the acquisition of the items.

Subsequent costs are included in the carrying amount of the asset or recognised as a separate asset, provided that it is probable that the future economic benefits associated with the items will flow to Pro-

segur and the cost of the item can be reliably measured. The carrying amount of the replaced item is derecognised. Other repairs and maintenance costs are taken to the income statement when incurred.

Land is not depreciated. Other assets are depreciated on a straight-line basis to allocate the cost or revalued amount to residual value over the following estimated useful lives:

	Ratio (%)
Construction	2 and 3
Technical installations and machinery	10 to 25
Other installations and tools	10 to 30
Furniture	10
Information technology equipment	25
Transport elements	16
Other property, plant and equipment	10 to 25

Prosegur reviews the residual values and useful lives of assets and adjusts them, if necessary, as a change in accounting estimates at the end of each reporting period.

When the carrying amount of an asset exceeds its estimated recoverable amount, it is immediately written down to the latter (Note 35.8).

Gains and losses on the sale of property, plant and equipment are calculated as the difference between the consideration received and the carrying amount of the asset and are recognised in the income statement.

### 35.6. Intangible assets

#### Goodwill

Goodwill is the amount by which the cost of acquisition exceeds the fair value of Prosegur's share of the acquired subsidiary's identifiable net assets at the acquisition date. Goodwill impairment is verified every year (Note 35.8) posted at cost minus cumulative impairment losses. Gains and losses on the sale of an entity include the carrying amount of the goodwill allocated to the sold entity.

For impairment testing purposes, goodwill is allocated to cash-generating units (CGU). Goodwill is allocated to the CGU that are expected to benefit from the business combination from which the goodwill arose.

Goodwill acquired since 1 January 2004 is recognised at cost of acquisition, and goodwill acquired prior to that date is recognised at the carrying amount at 31 December 2003 in accordance with Spanish accounting legislation in force at that date.



## Customer portfolios

The relationships with customers that Prosegur recognises under customer portfolios are separable and based on a contractual relationship, thus meeting the requirements set out in prevailing legislation for consideration as intangible assets separate from goodwill. In general, these are customer service contracts that have been acquired from third parties or recognised in the allocation of fair values in business combinations.

Portfolios of contracts with customers are recognised at fair value on the acquisition date less amortisation and accumulated impairment losses.

The fair value allocated to customer contract portfolios acquired from third parties is the acquisition price. To determine the fair value of intangible assets allocated in business combinations in the form of customer relationships, Prosegur uses the income approach, discounting the cash flows generated by these relationships at the date of acquisition of the subsidiary. Cash flows are estimated based on the sales, operating investments and EBITDA margins projected in the company's business plans.

Prosegur amortises customer portfolios on a straight-line basis over their estimated useful lives. The useful life is estimated based on indicators such as average length of relationship with customers or the average annual customer churn rate. The useful lives allocated to these intangible assets are reviewed at the end of each reporting period. Customer portfolios have useful lives of between 5 and 22 years.

Customer portfolios are allocated to cash-generating units (CGUs) in accordance with their respective business segment and the country of operation.

At the end of each reporting period, Prosegur assesses whether the recoverable amount is affected by any impairment loss. The tests to determine whether there are indications of impairment of customer portfolios mainly consist of:

- Verifying whether events have taken place that could have a negative impact on the estimated cash flows from the contracts making up the portfolio (such as a decline in total sales or EBITDA margins).
- Updating the estimated customer churn rates to identify any changes to the periods for which customer portfolios are expected to generate revenues.

If there are indications of impairment, the recoverable amount of a customer portfolio is based on the present value of the re-estimated cash flows from the contracts over their useful lives.

If customer churn rates have risen, Prosegur re-estimates the useful lives of customer portfolios.

## Trademarks and licences

Trademarks and licences are presented at historical cost. They have finite useful lives and are recognised at cost less amortisation and accumulated impairment losses. Trademarks and licences are amortised on a straight-line basis to allocate the cost over their estimate useful lives (1.6 to 30 years).

### Computer software

Computer software licences are capitalised at cost of acquisition or cost of preparation of the specific software for use. These expenses are amortised over the estimated useful lives of the assets (3 to 5 years).

Computer software maintenance or development costs are charged as expenses when incurred.

### 35.7. Property investments

Prosegur classifies as real estate investments the buildings to be used in full or in part to obtain rent, capital gains or both, instead of for use in the production or supply of goods or services, or else for the administrative purposes of Prosegur or sale in the ordinary course of business. Real estate investments are initially recognised at cost, including transactions costs. At 31 December 2014 these pertain mainly to buildings used by third parties, under operating leases.

Prosegur values real estate investments subsequent to initial recognition applying the criteria of cost or attributed cost used for property, plant and equipment. The amortisation methods are those contained in that section. The estimate useful life of real estate investments is of 50 years.

### 35.8. Impairment losses

If an event or change in circumstances indicates that the carrying amount of assets subject to amortisation or depreciation may not be recoverable, Prosegur determines whether impairment losses have been incurred. The difference between the carrying amount of the asset and its recoverable amount is recognised as an impairment loss. The recoverable amount is the greater between the fair value of an asset less the costs to sell or other type of disposal, or the value in use. For impairment testing purposes, assets are grouped at the lowest level for which separate identifiable cash flows can be identified (cash-generating unit, CGU). Prosegur reviews impaired non-financial assets other than goodwill at the end of each reporting period to assess whether the loss has been reversed.

#### Impairment losses on goodwill

Goodwill has been allocated to Prosegur's cash-generating units (CGU) in accordance with their respective country of operation. Goodwill is allocated to CGU for impairment testing purposes. Goodwill is allocated to the CGU that are expected to benefit from the business combination from which the goodwill arose.

The recoverable amount is the higher between its fair value less costs to sell or otherwise dispose and its value in use, which is understood to be the present value of estimated future cash flows. To estimate the value in use Prosegur prepares forecasts of future cash flows before tax based on the most recent

budgets approved by management. These budgets incorporate the best available estimates of income and expenses of the cash-generating units (CGU) using past experience and future expectations. These budgets have been prepared for the next four years, and future cash flows have been calculated by applying non-increasing estimated growth rates that do not exceed the average long-term growth rate for the business in which the CGU operates.

Management determined EBITDA (earnings before interest, tax, depreciation and amortisation) based on past returns and the foreseeable development of the market.

To calculate present value, cash flows are discounted at a rate that reflects the cost of capital of the business and the geographical region in which it operates. Prosegur considers the present value of money and risk premium calculations currently in general use among analysts for the geographical area.

If the recoverable amount is less than the carrying amount of the asset, the difference is recognised under impairment losses in the consolidated income statement (Note 12).

Impairment losses on goodwill are not reversible.

As well as testing for impairment, Prosegur performs a sensitivity analysis on goodwill which consists of verifying the impact of deviations in key assumptions on the recoverable amount of a CGU (Note 12).

### 35.9. Financial Assets

#### Classification

Financial assets are classified on initial recognition in accordance with the economic substance of the contractual arrangement and the definition of a financial asset in IAS 32 "Financial Instruments: Presentation".

Financial assets are classified into the following categories: financial assets at fair value through profit or loss, separating those initially designated from those held for trading, loans and receivables, held-to-maturity investments and available-for-sale financial assets. Financial instruments are classified into different categories based on the nature of the instruments and Prosegur's intentions on initial recognition.

#### Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They arise when Prosegur provides money, goods or services directly to a recipient without the intention of trading the receivable. They are classified as current assets unless they mature in more than 12 months after the reporting date, in which case they are classified as non-current. Loans and receivables are generally recognised under trade and other receivables in the statement of financial position (Note 35.12).

### Available-for-sale financial assets

Prosegur classifies in this category non-derivative financial instruments that are designated as such or which do not qualify for recognition in other financial asset categories. Assets are classified as available for sale provided that these are available for sale in their present condition subject only to terms that are usual and customary for sales of such assets and that the sale is highly probable. They are classified as non-current assets unless management intends to sell the investment within 12 months after the reporting date.

### Recognition and measurement

Acquisitions and disposals of financial assets are recognised on the trade date, i.e. the date on which Prosegur commits to acquire or sell the asset. Investments are initially recognised at fair value plus transaction costs for all financial assets not recognised at fair value through profit or loss. Investments are derecognised when they expire or the contractual rights to the cash flows from the investment have been transferred and Prosegur has transferred substantially all the risks and rewards of ownership.

Available-for-sale financial assets are subsequently recognised at fair value.

Loans and receivables are measured at amortised cost using the effective interest method.

Unrealised gains and losses arising from changes in the fair value of non-monetary assets classified as available for sale are recognised in equity. When assets classified as available for sale are sold or incur irreversible impairment losses, the accumulated adjustments in fair value are included in the income statement as gains or losses on the assets.

Prosegur tests financial assets or groups of financial assets for impairment at the end of each reporting period. In the case of equity securities classified as available for sale, to determine whether they are impaired Prosegur considers whether a significant or prolonged decline has reduced the fair value of the securities to below cost.

If such evidence exists for available-for-sale financial assets, the cumulative loss, calculated as the difference between the acquisition cost and the present fair value less any impairment loss previously recognised, is reclassified from equity to profit or loss. Impairment losses recognised for equity instruments are not reversed through profit or loss.

### 35.10. Derivative financial instruments and hedges

Derivatives are initially recognised at fair value on the date on which the contract was signed and their fair value is subsequently adjusted. The recognition of the resulting gain or loss depends on whether the derivative is designated as a hedging instrument and, if so, the nature of the hedged item. Prosegur designates certain derivatives as:

- hedges of the fair value of recognised assets or liabilities (fair value hedges);
- hedges of highly probable transactions (cash flow hedges); or
- hedges of a net investment in a foreign operation.

Prosegur has not applied hedge accounting in 2014 or 2013.

### Derivatives that do not qualify for hedge accounting

Certain derivatives do not meet the criteria for the application of hedge accounting. Changes in the fair value of any derivative that does not qualify for hedge accounting are recognised immediately in the income statement.

### 35.11. Inventories

Inventories are measured at the lower of cost and net realisable value, with the following exceptions:

- Inventories held in warehouses and uniforms are measured at weighted average cost.
- Work in progress is measured at the cost of the installation, which includes materials and spare parts used and the standard cost of the corresponding labour, which does not differ from the actual costs incurred during the year.

The net realisable value is the estimated selling price in the normal course of business less any variable costs to sell.

### 35.12. Trade receivables

Trade receivables are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method, less impairment. Impairment of trade receivables is recognised if there is objective evidence that Prosegur will not collect all the amounts due under the original contractual terms. Financial difficulties affecting the debtor, the likelihood that the debtor will enter insolvency proceedings or a financial restructuring process, or a default or delay in payments are considered to indicate that a receivable is impaired. The amount of the impairment loss is the difference between the carrying amount of the asset and the present value of the estimated future cash flows, discounted at the effective interest rate. The carrying amount of the asset is reduced as the allowance account is used and the loss is taken to the income statement. When a receivable is irrecoverable, it is written off against the allowance account for receivables.

### 35.13. Cash and cash equivalents

Cash and cash equivalents include cash on hand, demand deposits in financial institutions, other short-term, highly liquid investments with a maturity of three months or less and bank overdrafts. Bank overdrafts are recognised in the statement of financial position as current financial liabilities.

### 35.14. Share capital

Ordinary shares are classed as equity.

When any Prosegur entity acquires shares in the Company (own shares), the consideration paid, including any incremental costs that are directly attributable to the acquisition (net of income tax), is subtracted from equity attributable to shareholders of the Company until cancellation or disposal. When these shares are sold, the consideration received, net of any incremental costs directly attributable to the sale and the corresponding income tax effect, is recognised in equity attributable to shareholders of the Company.

### 35.15. Provisions

Provisions for restructuring and litigation are recognised when:

- i. Prosegur has a present obligation (legal or constructive) as a result of a past event.
- ii. It is more probable than not that an outflow of resources will be required to settle the obligation.
- iii. A reliable estimate has been made of the amount of the obligation.

Where Prosegur has a number of similar obligations, the probability that an outflow will be required in settlement is determined by considering the class of obligations as a whole. A provision is recognised even if an outflow of resources in connection with any item included in the same class of obligations is unlikely.

Restructuring provisions include lease cancellation penalties and employee termination benefits. No provision is recognised for future operating losses.

Management estimates the provisions for future claims based on historical claims, as well as any recent trends indicating that past information on costs could differ from future claims. Management is assisted by external labour, legal and tax advisors to make the best estimates (Note 23).

Provisions are measured at the present value of the estimated expenditure required to settle the obligation using a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the obligation. Increases in the provision due to the passage of time are recognised as an interest expense.

### 35.16. Financial liabilities

Financial liabilities are classified on initial recognition in accordance with the economic substance of the contractual arrangement and the definition of a financial liability in IAS 32 Financial Instruments: Presentation.

Financial liabilities are initially recognised at fair value less any transaction costs and are subsequently measured at amortised cost. Any difference between the funds obtained (net of arrangement costs) and

the redemption amount is recognised in the income statement over the term of the liability using the effective interest method.

Liabilities are classified as current unless Prosegur has an unconditional right to defer settlement for at least twelve months after the reporting date.

Fees and commissions paid for credit facilities are recognised as loan transaction costs provided that it is probable that Prosegur will draw down from one or all of the facilities. In this case, the fees and commissions are deferred until funds are drawn. If there is no evidence that Prosegur is likely to draw down from the credit facility, the fees and commissions are capitalised as a prepayment for liquidity services and amortised over the term of the credit facility.

### 35.17. Current and deferred tax

The income tax expense for the year comprises current tax and deferred tax. Tax is recognised in the income statement unless it is paid on items recognised directly in equity, in which case the tax is also recognised in equity.

The current tax expense is calculated in accordance with tax laws that have been enacted or substantially enacted at the reporting date in the countries in which the subsidiaries and associates operate and generate taxable income. Management regularly assesses the judgements made in tax returns where situations are subject to different interpretation under tax laws, recognising, if necessary, the corresponding provisions based on the expected tax liability.

A significant degree of judgement is required to determine the provision for income tax payable by the Group. In many transactions and calculations during the ordinary course of business, the final tax amount is uncertain. Prosegur recognises tax contingencies that it expects to arise based on estimates when it considers that additional taxes will be payable. If the tax finally paid in these cases differs from the amounts initially recognised, these differences affect income tax and the provision for deferred taxes for the year in which they were calculated.

Deferred tax is calculated using the balance sheet method, based on temporary differences that arise between the tax base of assets and liabilities and their carrying amounts in the consolidated annual accounts. However, if deferred tax assets or liabilities arise from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affect neither accounting profit nor taxable income, they are not recognised.

Deferred tax assets or liabilities are measured using the tax rates (and tax laws) that have been enacted or substantially enacted at the reporting date and are expected to be applicable when the corresponding deferred tax asset is realised or deferred tax liability is settled.

Deferred tax assets are recognised provided that it is probable that sufficient taxable income will be generated against which the temporary differences can be offset.

Deferred tax assets and liabilities are recognised in respect of the temporary differences that arise from investments in subsidiaries and associates, except where Prosegur is able to control the timing of the reversal of the temporary differences and it is probable that they will reverse in the foreseeable future.

Prosegur recognises the conversion of a deferred tax asset into Public Administration receivables when it is payable pursuant to the provisions of tax legislation in force. Likewise, Prosegur recognises the exchange of a deferred tax asset for Public Debt Securities when ownership thereof is acquired.

### 35.18. Employee Benefits

#### Share-based payments – 2011 Plan

At the general meeting held on 27 June 2008, the shareholders approved the 2011 Plan of long-term incentives for Prosegur Executive Director and Management. The 2011 Plan is generally linked to value creation during the 2008-2011 period and foresees the payment of share-based incentives in cash to Executive Director and Management.

Under the 2011 Plan, recipients are entitled to a bonus over several years, 50% cash and 50% in Company shares. A reference price of Euros 2.814 per share was determined at the beginning of the Plan. The receipt of this incentive depends on various performance and length-of-service requirements.

The 2011 Plan has a duration of four years, based on length of service and the achievement of targets, and includes an additional length-of-service bonus verified over the following two years. The plan measures target achievement from 01 January 2008 until 31 December 2011 and length of service from 01 January 2008 until 01 January 2014. Entitlement to incentives is assessed on the following dates:

- Preliminary assessment date: 01 May 2010
- Final assessment date: 01 May 2012
- Length-of-service bonus date: 01 January 2014

A mixed accounting treatment is applied, comprising both a cash settlement and a share-based settlement.

The fair value of the services received from employees in exchange for these shares is recognised as an expense on an accruals basis over the Plan's length-of-service assessment period, with the corresponding increase in equity. The total expense recognised over the accrual period (Note 5) is determined based on the shares granted, measured at the reference price stipulated in the Plan. This commitment has been estimated under the assumption that the length-of-service requirement will be met (Note 22.2).

With regard to the cash incentives, the total commitment acquired is recognised as an expense in the income statement with a credit to provisions on an accruals basis over the Plan assessment period (Note 23).



### Share-based payments – 2014 Plan

At the general meeting held on 29 May 2012, the shareholders approved the 2014 Plan of long-term incentives for Prosegur Executive Director and Management. The 2014 Plan is generally linked to value creation during the 2012-2014 period and foresees the payment of share-based incentives in cash to Executive Director and Management. The maximum number of shares earmarked for the 2014 Plan is 4,120,000, representing 0.668% of Prosegur's present share capital.

Under the 2014 Plan, recipients are entitled to a bonus over several years, 50% cash and 50% in Company shares. A reference price of Euros 3.31 per share was determined at the beginning of the Plan. The receipt of this incentive depends on various performance and length-of-service requirements.

The 2014 Plan has a duration of three years, based on length of service and the achievement of targets, and includes an additional length-of-service bonus verified over the following two years. The plan measures target achievement from 01 January 2012 until 31 December 2014 and length of service from 01 January 2012 until 31 December 2016. Entitlement to incentives is assessed on the following dates:

- Final assessment date: 31 December 2014.
- Length-of-service bonus date: 2017.

A mixed accounting treatment is applied, comprising both a cash settlement and a share-based settlement.

The fair value of the services received from employees in exchange for these shares is recognised as an expense on an accruals basis over the Plan's length-of-service assessment period, with the corresponding increase in equity. The total expense recognised over the accrual period (Note 5) is determined based on the shares granted, measured at the reference price stipulated in the Plan. This commitment has been estimated under the assumption that the length-of-service requirement will be met (Note 22.2).

With regard to the cash incentives, the total commitment acquired is recognised as an expense in the income statement with a credit to provisions on an accruals basis over the Plan assessment period (Note 23).

### Termination benefits

Termination benefits are recognised on the earlier date between the one on which Prosegur may no longer withdraw the offer and when restructuring costs entailing the payment of termination benefits are recognised.

In termination benefits resulting from the decision of employees to accept an offer, it is deemed that Prosegur may no longer withdraw the offer, on the earlier date between the one on which the employees accept the offer and when a restriction on the ability of Prosegur to withdraw the offer takes effect.

In the case of benefits for voluntary termination, it is considered that Prosegur can no longer withdraw the offer when the plan has been notified to affected employees and union representatives, and the

actions necessary to complete it indicate that the occurrence of significant changes to the plan are improbable, the number of employees to be terminated, their employment category or duties and place of employment and the anticipated termination date are identified, and it establishes the termination benefits that the employees are going to receive in sufficient detail so that the employees are able to determine the type and amount of remuneration they will receive when terminated.

If Prosegur expects to settle the benefits in their entirety within twelve months of the reporting period, the liability is discounted using the market performance yield corresponding to the issue of high-quality corporate bonds and debentures.

### **Short-term employee remuneration**

Short-term employee remuneration is remuneration to employees, other than termination benefits, whose payment is expected to be settled in its entirety within 12 months of the end of the reporting period in which the employees have rendered the services for the remuneration.

Short-term employee remuneration is reclassified as long-term, if the characteristics of the remuneration are modified or if a non-provisional change occurs in settlement expectations.

Prosegur recognises the anticipated cost of short-term remuneration as paid leave whose rights accumulate as the employees render the services granting them the right to collection. If the leaves are not cumulative, the expense is recognised as the leaves take place.

### **Profit-sharing plans and bonuses**

Prosegur calculates the liability and expense for bonuses and profit-sharing using a formula based on EBITDA (earnings before interest, tax, amortisation and depreciation).

Prosegur recognises this cost when a present, legal or implied obligation exists as a result of past events and a reliable estimate may be made of the value of the obligation.

### **Remuneration of senior management**

As well as profit-sharing plans, Prosegur has incentive plans for senior management linked to the achievement of certain targets set by the corresponding remuneration committees. At the end of the reporting period, provision has been made for these plans based on Prosegur management's best possible estimate of the extent to which targets will be met.

### **Defined benefit plans**

Prosegur includes in defined benefit plans those financed through the payment of insurance premiums where there is the legal or implicit obligation to directly pay employees the benefits committed as soon as they are payable or to pay additional amounts if the insurer does not disburse the benefits corresponding to services provided by employees in the year or in previous years.

Liabilities for defined benefits recognised in the consolidated statement of financial position correspond to the current value of the defined benefit obligations existing at the reporting date, less the fair value at said date of the assets under the plan.

The present value of employee benefits depends on a number of factors determined using various assumptions. The assumptions employed to calculate the net expense (income) include the discount rate. Any change in these assumptions will affect the carrying amount of employee benefits.

In those cases in which the result obtained from the undertaking of the aforementioned operations is negative, in other words an asset arises, Prosegur recognises this up to the limit of the amount of the present value of any economic benefit available in the form of reimbursements from the plan or reductions in future contributions thereto. The economic benefit is available for Prosegur if it is realisable at any moment during the life of the plan or in the settlement of plan liabilities, even if not immediately realisable at the close of the reporting date.

Income or expense related to defined benefit plans is recognised as other employee benefits expenses and is the sum of the net current service cost and the net interest cost of the net liabilities or assets for defined benefits. The recalculation of the measurement of net liabilities or assets for defined benefits is recognised in other comprehensive income. The latter includes actuarial losses and gains, the net return on plan assets and any change in the effects of the asset limit, excluding any quantities included in the net interest on liabilities or assets. The costs of administering plan assets and all types of taxes characteristic of these, other than those included in the actuarial assumptions, are deducted from the net return of the plan assets. Amounts deferred in other comprehensive income are reclassified to accumulated earnings in the same reporting period.

Prosegur likewise recognises the cost of past services as an expense of the reporting period on the earlier date between the one on which the modification or reduction of the plans takes place and when the corresponding restructuring or termination benefits are recognised.

The present value of defined benefit obligations is calculated annually by independent actuaries using the projected unit credit Method. The discount rate of the net asset or liability for defined benefits is calculated based on the yield on high quality corporate bonds of a currency and term consistent with the currency and term of the post-employment benefit obligations.

Discretionary contributions of employees or third parties to defined benefit plans reduce the service cost for the reporting period in which they are received. Contributions of employees or third parties established in the terms of the plan reduce the service cost of the service periods if they are associated with the service or reduce recalculations. Changes in contributions associated with the service are recognised as a cost for a current or past service, if they are not established in the formal terms of the plan and do not derive from an implicit obligation or as actuarial losses and gains, if they are established in the formal terms of the plan or derive from an implicit obligation.

Prosegur does not offset assets and liabilities among different plans except in cases in which a legal right exists to offset surpluses and deficits generated by the various plans and seeks to cancel obligations by their net amounts or realise the surplus in order to simultaneously cancel plan obligations with deficits.

Assets or liabilities from defined benefits are recognised as current or non-current depending on the realisation or maturity period of the related benefits.

### 35.19. Revenue recognition

Revenues include the fair value for the sale of goods and services, net of value added tax, discounts and returns and after eliminating intra-Prosegur sales. Prosegur recognises revenues when the amount can be measured reliably, it is probable that the future economic benefits will flow to the entity and the specific terms are met for each of Prosegur's activities.

Revenue is recognised on an accruals basis applying the following criteria:

- a) Sales of goods, mainly security installations and home alarm systems, are recognised when the product has been delivered to, and accepted by, the customer. These revenues are measured at the fair value of the corresponding receivable.
- b) Sales of active manned guarding, cash in transit and cash management services are recognised in the reporting period in which the services are rendered, without including taxes levied on these transactions, deducting any discounts included in the invoice as a reduction in the transaction amount.
- c) Revenues from the home alarm system activity are recognised in the reporting period in which the services are rendered, without including the taxes levied on these transactions, deducting any discounts included in the invoice as a reduction in the transaction amount. In some alarm monitoring contracts, the customer does not purchase the equipment installed. Under the general alarm system rental contract, Prosegur receives an initial amount when the contract is signed and a regular instalment for the rental of the installed equipment and the services rendered. Prosegur defers the revenue received in advance when the contract is signed, taking it to the income statement over the average contract term. The average contract term is estimated based on the average annual customer churn rate.
- d) Interest received is recognised over the period of the outstanding principal and considering the effective interest rate applicable. When a receivable is impaired, Prosegur writes down the carrying amount to the recoverable amount, discounting estimated future cash flows at the original effective interest rate of the instrument. The discounting continues to be recognised as a reduction in the interest received. Interest on impaired loans is recognised using the effective interest method.
- e) Dividends received are recognised when the right to receive payment is established.

### 35.20. Leases

#### When a Prosegur entity is the lessee

Leases of property, plant and equipment in which Prosegur assumes substantially all the risks and rewards of ownership are classified as finance leases. Finance leases are recognised at the commencement of the lease term at the lower of the fair value of the leased asset and the present value of the minimum lease payments. Each lease payment is broken down into reductions in the payable and the

finance costs, so as to produce a constant rate of interest on the remaining balance of the liability. The lease payable, net of the corresponding finance cost, is recognised under financial liabilities. The interest within the finance cost is taken to the income statement over the lease term so as to produce a constant periodic rate of interest on the remaining balance of the liability in each period. Property, plant and equipment acquired under finance lease contracts are depreciated over the shorter of the useful life of the asset and the lease term when there is no possibility of Prosegur assuming ownership; otherwise, they are depreciated over the estimated useful life of the asset.

Leases in which the lessor retains a significant part of the risks and rewards of ownership are classified as operating leases. Lease payments under an operating lease (net of any incentive received) are recognised as an expense on a straight-line basis over the lease term.

#### **When a Prosegur entity is the lessor**

Assets leased to third parties under operating lease contracts are recognised as property, plant and equipment in the balance sheet. These assets are depreciated over their expected useful lives based on criteria consistent with those applied to similar assets owned by Prosegur. Lease income is recognised on a straight-line basis over the expected useful life of the asset.

#### **35.21. Borrowing costs**

Prosegur recognises borrowing costs directly attributable to the acquisition, construction or production of qualifying assets as an increase in the value of these assets. Qualifying assets are those which require a substantial period of time before they can be used or sold.

#### **35.22. Construction contracts**

Contract costs are recognised when incurred.

When the outcome of a construction contract cannot be estimated reliably, revenue is recognised only to the extent of contract costs incurred for which recovery is probable.

When the outcome of a construction contract can be estimated reliably and the contract is likely to yield a profit, contract revenue is recognised over the duration of the contract. When it is probable that total contract costs will exceed total contract revenue, the expected loss is recognised as an expense immediately.

Prosegur uses the stage of completion method to calculate the amount to be recognised in a certain period. The stage of completion is determined by calculating the percentage of estimated total contract costs represented by costs incurred at the reporting date. Costs incurred during the year in relation with future contract activity are excluded from the contract costs used to determine the stage of completion. These costs are recognised as inventories, prepayments or other assets, depending on their nature.

Prosegur recognises the gross receivable from customers in relation to work on all contracts in force when the costs incurred plus recognised profit (or less recognised losses) exceed the portion invoiced to date. Progress billings outstanding and retention payments are recognised under trade and other receivables.

Prosegur recognises the gross amount payable to customers in relation to work on all current contracts when the progress billings exceed the costs incurred plus recognised profit (or less recognised losses).

### **35.23. Non-current assets held for sale**

Non-current assets (or disposal groups) are classified as held for sale when the carrying amount is principally recoverable through a sale, provided that the sale is considered highly probable. The assets are recognised at the lower of the carrying amount and the fair value less costs to sell, provided that their carrying amount will be recovered principally through a sale transaction rather than through continuing use.

### **35.24. Distribution of dividends**

Dividends distributed to Prosegur's shareholders are recognised as a liability in the consolidated annual accounts in the year in which the dividends are approved by the shareholders.

### **35.25. Environmental issues**

The cost of armoured vehicles compliant with the Euro V standard on non-polluting emissions is recognised as an increase in the carrying amount of the asset. At the 2014 reporting date Prosegur has no contingencies, legal claims or income and expenses relating to the environment.

# Appendix I

## Consolidated Subsidiaries

### Information at 31 December 2014

Company	Registered offices	% ownership		Basis of consolidation	Activity	Auditor
		% of par value	Company holding the investment			
Prosegur España, S.L.	Pajaritos, 24 (MADRID)	100	Prosegur Cia de Seguridad, S.A.	a	4	A
Prosegur Gestión de Activos, S.L.U.	Pajaritos, 24 (MADRID)	100	Prosegur Cia de Seguridad, S.A.	a	6	A
Servimax Servicios Generales, S.A.	Pajaritos, 24 (MADRID)	100	Prosegur Cia de Seguridad, S.A.	a	7	A
Prosegur Activa Holding, S.L.U.	Pajaritos, 24 (MADRID)	100	Prosegur Cia de Seguridad, S.A.	a	5	A
Formación, Selección y Consultoría, S.A.	Pajaritos, 24 (MADRID)	100	Prosegur Cia de Seguridad, S.A.	a	6	B
Seguridad Vigilada, S.A.	C/ Pisuerga, 18 (BARCELONA)	100	Prosegur Cia de Seguridad, S.A.	a	8	B
STMEC S.L.	Pajaritos, 24 (MADRID)	100	Prosegur Cia de Seguridad, S.A.	a	8	B
Salcer Servicios Auxiliares S.L.	Pajaritos, 24 (MADRID)	100	Prosegur Cia de Seguridad, S.A.	a	8	B
Beloura Investments, S.L.U.	Pajaritos, 24 (MADRID)	100	Prosegur Cia de Seguridad, S.A.	a	8	B
Prosegur Alarmas, S.A.	Pajaritos, 24 (MADRID)	100	Prosegur Cia de Seguridad, S.A.	a	3	A
ESC Servicios Generales, S.L.U.	Pajaritos, 24 (MADRID)	100	Prosegur Cia de Seguridad, S.A.	a	7	A
Armor Acquisition, S.A.	Pajaritos, 24 (MADRID)	5	Prosegur Cia de Seguridad, S.A.	a	5	A
Juncadella Prosegur Internacional, S.A.	Pajaritos, 24 (MADRID)	69	Prosegur Cia de Seguridad, S.A.	a	5	A
Prosegur International Handels GMBH	Poststrabe, 33 (HAMBURG)	100	Malcoff Holding BV	a	5	B
Prosegur GmbH	Kokkolastraße 5, 40882 Ratingen - Germany	100	Prosegur Cia de Seguridad, S.A.	a	2	A
Prosegur Trier GmbH & Co. KG	Metternichstraße 32, 54292 Trier	100	Prosegur GmbH	a	2	C
Prosegur Trier Security Service Verwaltungs GmbH	Metternichstraße 32, 54292 Trier	100	Prosegur GmbH	a	5	C
Prosegur France SAS	Parc Technologique, 5. Place Berthe Morisot, 69800 Saint Priest	100	Prosegur Cia de Seguridad, S.A.	a	5	A
Prosegur Sécurité Humaine EURL	Parc Technologique, 5. Place Berthe Morisot, 69800 Saint Priest	100	Prosegur France SAS	a	1	A
Prosegur Securite Nord, S.A.S.	28 RUE D'ARCUEIL - 94250 GENTILLY	100	Prosegur France SAS	a	1	A
Prosegur Traitement de Valeurs, SASU	Rue Rene Cassin ZI de Molina (LA TALAUDIÈRE)	100	Prosegur France SAS	a	2	A
Prosegur Traitement de Valeurs EST SAS	2 Rue Lovoisier BP 61609 25010 Besancon Cedex 3	100	Prosegur Cia de Seguridad, S.A.	a	2	A
Prosegur Technologie SASU	Parc Technologique de Metrotech, Bâtiment 2, 42650 ST JEAN BONNEFONDS	100	Prosegur France SAS	a	3	A

## Information at 31 December 2014

Company	Registered offices	% ownership		Basis of consolidation	Activity	Auditor
		% of par value	Company holding the investment			
Prosecur Formation et Competences, SARL	Parc Technologique, 5. Place Berthe Morisot, 69800 Saint Priest	100	Prosecur France SAS	a	7	B
Esta Service, SAS	Parc Technologique, 5. Place Berthe Morisot, 69800 Saint Priest	100	Prosecur Cia de Seguridad, S.A.	a	8	B
Prosecur Centre EURL	88 AVENUE DU GÉNÉRAL FRÈRE 69008 LYON (FRANCE)	100	Prosecur Cia de Seguridad, S.A.	a	8	B
Prosecur Participations, S.A.S.	1267 Ave Pierre et Marie Curie - Z.I. Secteur C - 06700 SAINT-LAURENT DU VAR	100	Prosecur Cia de Seguridad, S.A.	a	5	A
Prosecur Traitemet de Valeurs Azur, SA	1267 Ave Pierre et Marie Curie - Z.I. Secteur C - 06700 SAINT-LAURENT DU VAR	100	Prosecur Participations, S.A.S.	a	2	A
Prosecur Traitemet de Valeurs Azur, SA	1267 Ave Pierre et Marie Curie - Z.I. Secteur C - 06700 SAINT-LAURENT DU VAR	100	Prosecur Participations, S.A.S.	a	2	A
Prosecur Traitement de Valeurs Provence SAS	604 Avenue du Col de l'Ange - ZA des Plaines de Jouques - 13420 GEMENOS	100	Prosecur Participations, S.A.S.	a	2	A
GRP Holding SARL	177, rue de Luxembourg, L - 8055 Bertrange, Luxembourg	100	Luxpai Holdo S.A.R.L.	a	5	C
Prosecur Security Luxembourg, SARL	177, rue de Luxembourg, L - 8055 Bertrange, Luxembourg	100	GRP Holding SARL	a	1	C
Prosecur Securite EST SAS	14, rue des Serruries 57070 Metz	100	Prosecur France SAS	a	1	A
Prosecur Securite Rubis SAS	2 Boulevard Général de Gaulle, 94270 Le Kremlin Bicêtre	100	Prosecur France SAS	a	1	A
Prosecur Securite Opale SAS	2 Boulevard Général de Gaulle, 94270 Le Kremlin Bicêtre	100	Prosecur France SAS	a	1	A
Prosecur Accueil et Service SAS	14, rue des Serruries 57070 Metz	100	Prosecur France SAS	a	1	B
Malcoff Holdings BV	Schouwburgplein, 30-34 (ROTTERDAM)	100	Prosecur Cia de Seguridad, S.A.	a	5	B
Luxpai Holdo S.A.R.L.	5, rue Guillaume Kroll, L-1882 Luxembourg	100	Prosecur Cia de Seguridad, S.A.	a	5	B
Pitco Reinsurance	Avenue Monterey, L-2163 Luxemburg	100	Luxpai Holdo S.A.R.L.	a	6	A
Prosecur Distribuição e Serviços, Lda.	Av. Infante Dom Henrique, 326 (LISBON)	100	Prosecur Cia de Seguridad, S.A.	a	7	A
Prosecur Companhia de Segurança, Lda.	Av. Infante Dom Henrique, 326 (LISBON)	100	Prosecur Cia de Seguridad, S.A.	a	4	A
Rosegur Cash Services SA	Bulevardul Ghica Tei , Nr. 64-70, Sector 2, Cod 023708, Bucharest, Romania	51.0	Prosecur Cia de Seguridad, S.A.	a	2	B
		49.0	Rosegur, S.A.			
Transportadora de Caudales de Juncadella, S.A.	Tres Arroyos 2835 Ciudad de Buenos Aires	92.2	Juncadella Prosecur Internacional, S.A.			
		4.9	Armor Acquisition, S.A.	a	2	A
		2.9	Prosecur Inversiones Argentina S.A.			
		0.2	Prosecur Argentina Holding S.A.			



## Information at 31 December 2014

Company	Registered offices	% ownership		Basis of consolidation	Activity	Auditor
		% of par value	Company holding the investment			
Prosegur Seguridad, S.A.	Tres Arroyos 2835 Ciudad de Buenos Aires	94.05	Juncadella Prosegur Internacional, S.A.	a	1	A
		4.95	Armor Acquisition, S.A.			
		0.95	Prosegur Inversiones Argentina S.A.			
		0.05	Prosegur Argentina Holding S.A.			
Prosegur Argentina Holding S.A.	Tres Arroyos 2835 Ciudad de Buenos Aires	95.0	Juncadella Prosegur Internacional, S.A.	a	5	A
		5.0	Armor Acquisition, S.A.			
Prosegur Inversora Argentina, S.A.	Tres Arroyos 2835 Ciudad de Buenos Aires	95.0	Juncadella Prosegur Internacional, S.A.	a	5	A
		5.0	Armor Acquisition, S.A.			
Prosegur Vigilancia Activa, S.A.	Tres Arroyos 2835 Ciudad de Buenos Aires	94.05	Juncadella Prosegur Internacional, S.A.	a	1	A
		4.95	Armor Acquisition, S.A.			
		0.95	Prosegur Inversiones Argentina S.A.			
		0.05	Prosegur Argentina Holding S.A.			
Servicios Auxiliares Petroleros, S.A.	Tres Arroyos 2835 Ciudad de Buenos Aires	95	Juncadella Prosegur Internacional, S.A.	a	1	A
		5	Armor Acquisition, S.A.			
Xiden, S.A.C.I.	Tres Arroyos 2835 Ciudad de Buenos Aires	7.86	Prosegur Cia de Seguridad, S.A.	a	3	A
		92.14	Juncadella Prosegur Internacional, S.A.			
Prosegur Tecnología Argentina, S.A.	Tres Arroyos 2835 Ciudad de Buenos Aires	95	Juncadella Prosegur Internacional, S.A.	a	3	A
		5	Prosegur Cia de Seguridad, S.A.			
General Industries Argentina, S.A.	Tres Arroyos 2835 Ciudad de Buenos Aires	90.0	Prosegur Cia de Seguridad, S.A.	a	3	A
		10.0	Juncadella Prosegur Internacional, S.A.			
Tellex, S.A.	Rincón 1346. Ciudad de Buenos Aires	95.0	Prosegur Cia de Seguridad, S.A.	a	3	A
		5.0	Armor Acquisition, S.A.			
Prosegur Holding, S.A.	Tres Arroyos 2835 Ciudad de Buenos Aires	90.0	Prosegur Activa Holding, S.A.	a	5	A
		10.0	Prosegur Cia de Seguridad, S.A.			
Prosegur Inversiones, S.A.	Tres Arroyos 2835 Ciudad de Buenos Aires	90.0	Prosegur Activa Holding, S.A.	a	5	A
		10.0	Prosegur Cia de Seguridad, S.A.			
Prosegur Activa Argentina, S.A.	Tres Arroyos 2835 Ciudad de Buenos Aires	90.0	Prosegur Holding, S.A.	a	3	A
		10.0	Prosegur Inversiones, S.A.			

## Information at 31 December 2014

Company	Registered offices	% ownership		Basis of consolidation	Activity	Auditor
		% of par value	Company holding the investment			
Prosegur, S.A.	Tres Arroyos 2835 Ciudad de Buenos Aires	39.53	Juncadella Prosegur Internacional, S.A.	a	1	A
		59.47	Armor Acquisition, S.A.			
		0.95	Prosegur Inversiones Argentina S.A.			
		0.05	Prosegur Argentina Holding S.A.			
T.C. Interplata, S.A.	Tres Arroyos 2835 Ciudad de Buenos Aires	95.0	Transportadora de Caudales de Juncadella, S.A.	a	2	A
		4.0	Juncadella Prosegur Internacional, S.A.			
		1.0	Prosegur Inversiones Argentina S.A.			
Servin Seguridad, S. A.	Montevideo 666, piso 3º, oficina 302. Buenos Aires.	94.05	Juncadella Prosegur Internacional, S.A.	a	1	A
		4.95	Armor Acquisition, S.A.			
		0.95	Prosegur Inversiones Argentina S.A.			
		0.05	Prosegur Argentina Holding S.A.			
TSR Participações Societárias, S.A.	Avenida Ermano Marchetti, nº 1435 – 8º andar – Lapa CEP 05038-001 São Paulo - SP	100	SGCE Participações Societárias, S.A.	a	5	A
Prosegur Brasil SA Transportadora de Valores e Segurança	Guaratã, 633 - Prado - Belo Horizonte - MG	100	TSR Participações Societárias, S.A.	a	4	A
Prosegur Sistemas de Segurança Ltda	Guaratã, 667 - Prado - Belo Horizonte - MG	98.8	TSR Participações Societárias, S.A.	a	4	A
		0.2	Activa Holding Sociedad Limitada			
		1.0	Prosegur Brasil SA Transportadora de Valores e Segurança			
CTP Centro de Treinamento Prosegur Ltda	Rua João Francisco Barcelos Junior, S/N, Bela Vista – CEP.: 88.132-769 – Palhoça/SC	99.62	Prosegur Brasil SA Transportadora de Valores e Segurança	a	2	A
		0.38	Prosegur Sistemas de Segurança Ltda			
Prosegur Administração de Recebíveis Ltda	Avenida Ermano Marchetti, nº 1435 – 8º andar – Lapa CEP 05038-001 São Paulo - SP	99.79	Prosegur Brasil SA Transportadora de Valores e Segurança	a	2	A
		0.21	Prosegur Sistemas de Segurança Ltda			
Prosegur Tecnologia em Sistemas de Segurança Eletrônica e Incêndios Ltda.	Avenida Ermano Marchetti, nº 1435 – 10º andar – Lapa CEP 05038-001 São Paulo - SP	99.99	Prosegur Cia de Seguridad, S.A.	a	3	A
		0.01	TSR Participações Societárias, S.A.			
Setha Indústria Eletrônica Ltda	Rua Alvaro de Macedo, 134 e 144, Parada de Lucas, CEP.: 21.250-620 Rio de Janeiro/RJ	99.6	Prosegur Tecnología em Sistemas de Segurança Eletrônica e Incendios Ltda..	a	3	A
		0.4	TSR Participações Societárias, S.A.			

## Information at 31 December 2014

Company	Registered offices	% ownership		Basis of consolidation	Activity	Auditor
		% of par value	Company holding the investment			
SGCE Participacoes Societarias SA	Avenida Ermano Marchetti, nº 1435 – 11º andar – Lapa CEP 05038-001 São Paulo - SP	46.53	Juncadella Prosegur Internacional, S.A.	a	5	A
		43.43	Prosegur Compañía de Seguridad S.A			
		10.04	Prosegur Activa Alarmes Ltda			
Prosegur Activa Alarmes Ltda	Avenida Ermano Marchetti, nº 1435 – 5º andar – Lapa CEP 05038-001 São Paulo - SP	86.08	Prosegur Compañía de Seguridad S.A	a	3	A
		8.08	Prosegur Tecnología em Sistemas de Segurança Eletrônica e Incendios Ltda.			
		5.85	Activa Holding Sociedad Limitada			
Prosegur Gestão de Ativos Ltda.	Rod BR 116, nº 13876, KM 102 Sala 02 - Fanny CEP 81690-200 - Curitiba - PR	99.99	Prosegur Gestión de Activos, S.L.	a	7	A
		0.01	Prosegur Compañía de Seguridad S.A			
Juncadella Prosegur Group Andina	Los Gobelinos 2567 Of. 203, Renca, Santiago	99.99	Juncadella Prosegur Internacional, S.A.	a	5	A
		0.01	Armor Acquisition, S.A.			
Capacitaciones Ocupacionales Sociedad Ltda	Los Gobelinos 2567 Of. 203, Renca, Santiago	83.07	Prosegur Cia de Seguridad, S.A.	a	7	A
		6.84	Prosegur International Handels GMBH			
		10.09	Juncadella Prosegur Group Andina			
Servicios Prosegur Ltda	Los Gobelinos 2567 Of. 203, Renca, Santiago	99.98	Prosegur Cia de Seguridad, S.A.	a	2	A
		0.01	Juncadella Prosegur Group Andina			
		0.01	Prosegur International Handels GMBH			
Sociedad de Distribución, Canje y Mensajería Ltda.	Los Gobelinos 2548, Renca	48.72	Prosegur Cia de Seguridad, S.A.	a	7	A
		30.56	Juncadella Prosegur Group Andina			
		20.72	Prosegur International Handels GMBH			
Servicios de Seguridad Prosegur Regiones Limitada	Los Gobelinos 2567 Of. 203, Renca, Santiago	99.0	Prosegur Chile, S.A.	a	1	A
		1.0	Juncadella Prosegur Group Andina			
Empresa de Transportes Compañía de Seguridad Chile Ltda	Los Gobelinos 2567 Of. 203, Renca, Santiago	60.0	Juncadella Prosegur Group Andina	a	2	A
		40.0	Prosegur International Handels GMBH			
Prosegur Tecnología Chile Limitada	Lo Boza107, Mod. 3 Pudahuel – Santiago	99.99	Juncadella Prosegur Group Andina S.A.	a	3	A
		0.01	Prosegur Cia de Seguridad, S.A.			

## Information at 31 December 2014

Company	Registered offices	% ownership		Basis of consolidation	Activity	Auditor
		% of par value	Company holding the investment			
Prosegur Activa Chile, S.L.	Catedral 1009, piso 14 - Santiago de Chile	99.0	Prosegur Activa Holding, S.L.U.	a	3	A
		1.0	Prosegur Activa España, S.L.U.			
Prosegur Chile, S.A.	Los Gobelinos 2567 Of. 203, Renca, Santiago	70.0	Prosegur, S.A.	a	1	A
		30.0	Prosegur International Handels GMBH			
Compañía Transportadora de Valores Prosegur de Colombia, S.A.	Avda. de las Américas, 42-25 Bogotá	94.9	Prosegur Cia de Seguridad, S.A.	a	2	A
		5.1	Prosegur Activa Holding, S.L.U.			
Prosegur Recaudos, SAS	Avda. de las Américas, 42-25 Bogotá	100	Compañía Transportadora de Valores Prosegur de Colombia, S.A.	a	7	B
Inversiones BIV SAS	Calle 32 nº 8A-65 Edificio BCH piso 8, Cartagena	100	Prosegur Activa Holding, S.L.U.	a	5	A
Vigilantes Marítima Comercial Ltda	Calle 32 nº 8A-65 Edificio BCH piso 8, Cartagena	94	Inversiones BIV SAS	a	1	A
Integra Security Systems SA	Cra. 50 nº 71-80 Bogotá [Colombia]	100	Beloura Investments, S.L.U.	a	3	A
Vimarco Servicios Generales Ltda	Calle 32 nº 8A-65 Edificio BCH piso 8, Cartagena	100	Inversiones BIV SAS	a	1	A
GPS de Colombia SAS	Cra. 50 nº 71-80 Bogotá [Colombia]	100	Beloura Investments, S.L.U.	a	7	A
Prosegur Seguridad Electrónica, SAS	Cra. 50 nº 71-80 Bogotá	100	Beloura Investments, S.L.U.	a	7	A
Vimarco Servicios Temporales Ltda	Calle 32 nº 8A-65 Edificio BCH piso 8, Cartagena	100	Inversiones BIV SAS	a	1	A
Prosegur Gestión de Activos de Colombia SAS	AC 13 No. 42A-24 Bogotá	100	Prosegur Gestion de Activos, SLU	a	7	B
Prosegur Paraguay, S.A.	C/ Artigas, esq. Concepción Leyes de Chávez - Asunción	99.0	Juncadella Prosegur Internacional, S.A.	a	4	A
		1.0	Transportadora de Caudales de Juncadella, S.A.			
Prosegur Tecnología Paraguay, S.A.	C/ Artigas, esq. Concepción Leyes de Chávez - Asunción	99.0	Juncadella Prosegur Internacional, S.A.	a	8	B
		1.0	Transportadora de Caudales de Juncadella, S.A.			
Proservicios SA	Av. LOS PROCERES NRO. 250 LIMA - LIMA - SANTIAGO DE SURCO	99.00	Proseguridad S.A.	a	1	B
		1.00	Compañía de Seguridad Prosegur, S.A.			
Compañía de Seguridad Prosegur, S.A.	Av. MORRO SOLAR NRO. 1086 URB. STA TERESA DE LA GARDENIA LIMA - LIMA - SANTIAGO DE SURCO	52.0	Juncadella Prosegur Internacional, S.A.	a	2	A
		48.0	Transportadora de Caudales de Juncadella, S.A.			

## Information at 31 December 2014

Company	Registered offices	% ownership		Basis of consolidation	Activity	Auditor
		% of par value	Company holding the investment			
Proseguridad S.A.	Av. LOS PROCERES NRO. 250 LIMA - LIMA - SANTIAGO DE SURCO	38.04	Juncadella Prosegur Internacional, S.A.	a	1	A
		35.11	Transportadora de Caudales de Juncadella, S.A.			
		26.85	Prosegur Cia de Seguridad, S.A.			
Prosegur Cajeros, S.A.	CAL. LA CHIRA NRO. 103 URB. STA. TERESA DE GARDENIAS (ALT. PTE BENAVIDES DE EVITAMIENTO) LIMA - LIMA - SANTIAGO DE SURCO	52.0	Juncadella Prosegur Internacional, S.A.	a	2	B
		48.0	Transportadora de Caudales de Juncadella, S.A.			
Prosegur Tecnología Perú, S.A.	CAL. RICARDO ANGULO RAMIREZ NRO. 739 URB. CORPAC (ESPALDA MINISTERIO DE LA PRODUCCION) LIMA - LIMA - SAN ISIDRO	99.0	Prosegur Cia de Seguridad, S.A.	a	3	B
		1.0	Prosegur Activa Holding, S.L.U.			
Proseguridad Perú SA	Av. LOS PROCERES NRO. 250 URB. SAN ROQUE CIVIL (PRIMER PISO MZ O LT.B1) LIMA - LIMA - SANTIAGO DE SURCO	84.857	Proseguridad S.A.	a	1	A
		14.286	Inversiones RB, S.A.			
		0.857	Compañía de Seguridad Prosegur, S.A.			
Proseguridad Selva SA	NRO. S/N CAS. PALMAWASI SAN MARTIN - TOCACHE - UCHIZA	90.0	Orus, S.A.	a	1	B
		10.0	Compañía de Seguridad Prosegur, S.A.			
Inversiones RB, S.A.	MORRO SOLAR NRO. 1086 URB. LAS GARDENIAS (PARADERO PROSEGUR) LIMA - LIMA - SANTIAGO DE SURCO	99.0	Proseguridad S.A.	a	5	B
		1.0	Compañía de Seguridad Prosegur, S.A.			
Prosegur Activa Peru, S.A.	Av. REPUBLICA DE PANAMA NRO. 3890 LIMA - LIMA - SURQUILLO	99.0	Prosegur Activa Holding, S.L.U.	a	3	A
		1.0	Prosegur Cia de Seguridad, S.A.			
Prosegur Servicios Administrativos, S.A.	Av. LOS PROCERES NRO. 250 LIMA - LIMA - SANTIAGO DE SURCO	99.0	Prosegur Activa Holding, S.L.U.	a	6	B
		1.0	Prosegur Cia de Seguridad, S.A.			
Prosegur Gestión de Activos, S.A.	Av. LOS PROCERES NRO. 250 LIMA - LIMA - SANTIAGO DE SURCO	99.0	Prosegur Gestion de Activos, SLU	a	2	B
		1.0	Prosegur Activa Holding, S.L.U.			
Prosegur Mexico S de RL de CV	Norte 79 B No. 77 Colonia Sector Naval. 02080 MEXICO D.F.	85.6	Prosegur Cia de Seguridad, S.A.	a	5	B
		14.4	Prosegur Activa Holding, S.L.U.			
PRO-S Compañía de Seguridad Privada, SA de C.V.	Distrito Federal, Azcapotzalco, Sector Naval, calle Norte 79 B	99.0	Prosegur Mexico S de RL de CV	a	1	A
		1.0	Prosegur Cia de Seguridad, S.A.			

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Company	Registered offices	% ownership		Basis of consolidation	Activity	Auditor
		% of par value	Company holding the investment			
Prosecur Seguridad Privada Logística y Gestión de Efectivo, S.A. de C.V.	Distrito Federal, Azcapotzalco, Sector Naval, calle Norte 79 B	55.03	Prosecur Mexico S de RL de CV	a	2	A
		44.97	Prosecur Cia de Seguridad, S.A.			
Prosecur Seguridad Privada S.A. de C.V.	Distrito Federal, Azcapotzalco, Sector Naval, calle Norte 79 B	99.0	Prosecur Mexico S de RL de CV	a	1	A
		1.0	PRO-S Cia de Seguridad Privada S.A. de CV			
Prosecur Consultoría y Servicios Administrativos de RL de CV	Distrito Federal, Azcapotzalco, Sector Naval, calle Norte 79 B	99.00	Prosecur Mexico S de RL de CV	a	7	A
		1.00	PRO-S Cia de Seguridad Privada S.A. de CV			
Prosecur Servicios de Seguridad Privada Electrónica SA de CV	Distrito Federal, Azcapotzalco, Hogar y Seguridad, calle Piña-297	99.00	Prosecur Mexico S de RL de CV	a	2	A
		1	PRO-S Cia de Seguridad Privada S.A. de CV			
Prosecur Custodias, S.A. de CV	Estado de Mexico, Tlalnepantla de Baz, Los Reyes Industrial, calle Alfredo Nobel-21	99	Prosecur Mexico S de RL de CV	a	1	A
		1	PRO-S Cia de Seguridad Privada S.A. de CV			
Grupo Mercurio de Transportes SA de CV	Distrito Federal, Azcapotzalco, Sector Naval, AV De las Granjas -76	99.9	Grupo Tratamiento y Gestión de Valores SAPI de CV	a	2	A
Prosecur Tecnología, S.A. de C.V.	Distrito Federal, Azcapotzalco, Hogar y Seguridad, calle Piña-297	99.0	Prosecur Mexico S de RL de CV	a	3	A
		1.0	PRO-S Cia de Seguridad Privada S.A. de CV			
Grupo Tratamiento y Gestión de Valores SAPI de CV	Distrito Federal, Azcapotzalco, Sector Naval, calle Norte 79 B	80	Prosecur Compañía de Seguridad S.A.	a	5	B
Prosecur Transportadora de Caudales, S.A.	Guarani 1531 (Montevideo)	99.92	Juncadella Prosecur Internacional, S.A.	a	2	A
		0.08	Armor Acquisition, S.A.			
Prosecur Activa Uruguay, S.A.	Guarani 1531 (Montevideo)	100.0	Prosecur Cia de Seguridad, S.A.	a	3	A
Nautiland, S.A.	MICHELINI, ZELMAR 1121 - MALDONADO	100	Prosecur Activa Uruguay, S.A.	a	3	A
Blindados, SRL	Guarani 1531 (Montevideo)	99.0	Prosecur Transportadora de Caudales, S.A.	a	8	C
		1.0	Prosecur Uruguay Compañía de Seguridad, S.A.			
Genper, S.A.	Guarani 1531 (Montevideo)	100	Prosecur Cia de Seguridad, S.A.	a	3	A
Prosecur Uruguay Compañía de Seguridad, S.A.	Guarani 1531 (Montevideo)	90.0	Prosecur Uruguay BV SA	a	1	A
		10.0	Armor Acquisition, S.A.			
GSM Telecom, S.A.	Del pino, Simon 1055, Piriapolis, Maldonado	100	Prosecur Activa Uruguay, S.A.	a	8	C

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Company	Registered offices	% ownership		Basis of consolidation	Activity	Auditor
		% of par value	Company holding the investment			
Coral Melody, S.A.	GUARANI 1531 - MONTEVIDEO	100	Prosegur Activa Uruguay, S.A.	a	4	A
Tecnofren, S.A.	MICHELINI, ZELMAR 1121 - MALDONADO	100	Prosegur Activa Uruguay, S.A.	a	4	A
Roytronic, S.A.	Guarani 1531 (Montevideo)	100	Prosegur Activa Uruguay, S.A.	a	3	A
Pitco Shanghai	North Shanxi Road 1438, Room 308 Shanghai 200060, China	100	Luxpai Holdo S.A.R.L.	a	2	C
Pitco Asia Pacific Ltd	Suite 1201 Tower 2, The Gateway, 25 Canton Road, Tsimshatsui, Kowloon, Hong Kong	100	Luxpai Holdo SARL	a	5	B
Imperial Dragon Security Ltd	Suite 1201 Tower 2, The Gateway, 25 Canton Road, Tsimshatsui, Kowloon, Hong Kong	100	Luxpai Holdo SARL	a	5	C
Weldon Technology Co Ltd	Suite 1201 Tower 2, The Gateway, 25 Canton Road, Tsimshatsui, Kowloon, Hong Kong	100	Imperial Dragon Security Ltd	a	5	C
Shanghai Bigu Investment Co Ltd	Room 1373, Building 4, Huancheng West Road lane 3111 No. 555, Fengxian District, Shanghai	100	Shanghai Pitco Consulting Management Co Ltd	a	5	B
Shanghai Pitco Consulting Management Co Ltd	Roon 1601, Building 4, Huancheng West Road lane 3111 No. 555, Fengxian District, Shanghai	100	Pitco Shanghai	a	5	B
Shangxi Laide Security Service Co Ltd	Building 18, Hengshan housing estate, Hengshan Road No. 918, Jiancaoping District, Taiyuan	70	Shanghai Bigu Investment Co Ltd	a	2	B
Shanghai Prosegur Security Service Co Ltd	Room 446, Building 3, Huancheng West Road lane 3111 No. 555, Fengxian District, Shanghai	100	Shanghai Bigu Investment Co Ltd	a	1	B
Prosec Services Pte Ltd	111 Geylang Road, #01-01, Singapore 389216	100	Singpai Pte Ltd	a	1	B
Singpai Pte Ltd	8 Cross Street #11-00, PWC Building, Singapore 048424	100	Luxpai Holdo S.A.R.L.	a	5	B
Evtec Management Services Pted LTD	3 NEW INDUSTRIAL ROAD. #04-01 KIMLY BUILDING SINGAPORE (536197)	100	Singpai Pte Ltd	a	1	C
Prosec Cash Services Pte Ltd	111 Geylang Road, #01-01, Singapore 389216	100	Singpai Pte Ltd	a	2	B
Singpai India Private Limited	Fiat No. 1105-1106 Ashoka Estate, 2, Barakhamba Road, New Delhi 110001 - India	100	Singpai Pte Ltd	a	5	B
Prointrans LLC	1200 Brickell Avenue, Suite 1950, Miami, Florida 33131	100	Prosegur Cia de Seguridad, S.A.	a	5	C
Prosegur Australia Holdings PTY Limited	Level 2, Building B, 112 Talavera Rd, Macquarie Park NSW 2113	100	Singpai Pte Ltd	a	5	A
Prosegur Australia Investments PTY Limited	Level 2, Building B, 112 Talavera Rd, Macquarie Park NSW 2113	100	Prosegur Australia Holdings PTY Limited	a	5	A
Prosegur Australia PTY Limited	Level 2, Building B, 112 Talavera Rd, Macquarie Park NSW 2113	100	Prosegur Australia Investments PTY Limited	a	2	A
Prosegur Technology Pty Limited	Level 2, Building B, 112 Talavera Rd, Macquarie Park NSW 2113	100	Prosegur Australia Investments PTY Limited	a	2	A

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Company	Registered offices	% ownership		Basis of consolidation	Activity	Auditor
		% of par value	Company holding the investment			
Prosegur España, S.L.U.	Pajaritos, 24 (MADRID)	100	Prosegur Cia de Seguridad, S.A.	a	4	A
Prosegur Gestión de Activos, S.L.U.	Pajaritos, 24 (MADRID)	100	Prosegur Cia de Seguridad, S.A.	a	7	A
Servimax Servicios Generales, S.A.	Pajaritos, 24 (MADRID)	100	Prosegur Cia de Seguridad, S.A.	a	1	A
Prosegur Activa Holding, S.L.U.	Pajaritos, 24 (MADRID)	100	Prosegur Cia de Seguridad, S.A.	a	5	A
Formación, Selección y Consultoría, S.A.	Santa Sabina, 8 (MADRID)	100	Prosegur Cia de Seguridad, S.A.	a	7	B
Seguridad Vigilada, S.A.	C/ Pisuerga, 18 (BARCELONA)	100	Prosegur Cia de Seguridad, S.A.	a	4	A
STMEC S.L.	C/ Pisuerga, 18 (BARCELONA)	100	Prosegur Cia de Seguridad, S.A.	a	1	B
Salcer Servicios Auxiliares S.L.	C/ Pisuerga, 18 (BARCELONA)	100	Prosegur Cia de Seguridad, S.A.	a	1	B
Beloura Investments, S.L.U.	Pajaritos, 24 (MADRID)	100	Prosegur Cia de Seguridad, S.A.	a	5	B
Prosegur Alarmas, S.A.	Pajaritos, 24 (MADRID)	100	Prosegur Cia de Seguridad, S.A.	a	3	B
Pitco Ventures S.C.R.	Pajaritos, 24 (MADRID)	100	Prosegur Cia de Seguridad, S.A.	a	6	A
ESC Servicios Generales, S.L.U.	Avda. Primera, B-1 (A CORUÑA)	100	Prosegur Cia de Seguridad, S.A.	a	1	A
Prosegur International Handels GMBH	Poststrabe, 33 (HAMBURG)	100	Malcoff Holding BV	a	5	B
Prosegur GMBH (before Securlog GmbH)	Wahlerstrasse 2a, 40472 Düsseldorf	100	Prosegur Cia de Seguridad, S.A.	a	2	A
Prosegur Deutschland GmbH	Insterburger Straße 7a, D-60487 Frankfurt am Main (Alemania)	100	Prosegur Cia de Seguridad, S.A.	a	2	B
Prosegur France, S.A.	Parc Technologique, 5. Place Berthe Morisot, 69800 Saint Priest	100	Prosegur Cia de Seguridad, S.A.	a	5	A
Prosegur Sécurité Humaine EURL	84 Rue des Aceries (SAINT ETIENNE)	100	Prosegur France, S.A.	a	1	A
Prosegur Telesurveillance EURL	3 Allée de L'Ectronique (SAINT ETIENNE)	100	Prosegur France, S.A.	a	3	B
Prosegur Securite Nord, S.A.S.	8 Avenue Descartes (Les Plessis Robinson)	100	Prosegur France, S.A.	a	1	B
Prosegur Traitement de Valeurs, SASU	Rue Rene Cassin ZI de Molina (LA TALAUDIÈRE)	100	Prosegur France, S.A.	a	2	A
Prosegur Traitement de Valeurs EST	2 Rue Lovoisier BP 61609 25010 Besancon Cedex 3	100	Prosegur Cia de Seguridad, S.A.	a	2	A
Prosegur Technologie SAS	84 Rue des Aceries (SAINT ETIENNE)	100	Prosegur France, S.A.	a	3	A
Prosegur Formation et Competences, SARL	8 Avenue Descartes (Les Plessis Robinson)	100	Prosegur France, S.A.	a	7	B
Esta Service, SASU	Parc Technologique, 5. Place Berthe Morisot, 69800 Saint Priest	100	Prosegur Cia de Seguridad, S.A.	a	8	B
Prosegur Centre SARL	88 Avenue Geneila Frere 69008 Lyon	100	Prosegur Cia de Seguridad, S.A.	a	8	B
Prosegur Participations, S.A.S.	1267 Ave Pierre et Marie Curie - Z.I. Secteur C - 06700 SAINT-LAURENT DU VAR	100	Prosegur Cia de Seguridad, S.A.	a	5	A
Prosegur Traitement de Valeurs Azur, SA	1267 Ave Pierre et Marie Curie - Z.I. Secteur C - 06700 SAINT-LAURENT DU VAR	100	Prosegur Participations, S.A.S.	a	2	A
Prosegur Traitement de Valeurs Azur, SA	1267 Ave Pierre et Marie Curie - Z.I. Secteur C - 06700 SAINT-LAURENT DU VAR	100	Prosegur Participations, S.A.S.	a	2	A



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Company	Registered offices	% ownership		Basis of consolidation	Activity	Auditor
		% of par value	Company holding the investment			
Prosegur Traitement de Valeurs Provence SAS	604 Avenue du Col de l'Ange - ZA des Plaines de Jouques - 13420 GEMENOS	5.0	Prosegur Cia de Seguridad, S.A.	a	2	B
		95.0	Prosegur Participations, S.A.S.			
GRP Holding SRL	177, rue de Luxembourg, L - 8055 Bertrange, Luxembourg	100	Luxpai Holdo S.A.R.L.	a	5	B
Prosegur Security Luxembourg, SARL	177, rue de Luxembourg, L - 8055 Bertrange, Luxembourg	100	GRP Holding SARL	a	1	B
Prosegur Securite EST SAS	14, rue des Serruries 57070 Metz	100	Prosegur France, S.A.	a	1	B
Prosegur Securite Rubis SAS	2 Boulevard Général de Gaulle, 94270 Le Kremlin Bicêtre	100	Prosegur France, S.A.	a	1	B
Prosegur Securite Jade SAS	2 Boulevard Général de Gaulle, 94270 Le Kremlin Bicêtre	100	Prosegur Securite EST SAS	a	1	B
Prosegur Securite Opale SAS	2 Boulevard Général de Gaulle, 94270 Le Kremlin Bicêtre	100	Prosegur France, S.A.	a	1	B
Prosegur Accueil et Service SAS	14, rue des Serruries 57070 Metz	100	Prosegur France, S.A.	a	1	B
Malcoff Holdings BV	Schouwburgplein, 30-34 (ROTTERDAM)	100	Prosegur Cia de Seguridad, S.A.	a	5	B
Reinsurance Bussiness Solutions Limited	Third Floor. The Metropolitan Building. James Joyce Street. (DUBLIN)	100	Prosegur Cia de Seguridad, S.A.	a	6	A
Luxpai Holdo S.A.R.L.	5, rue Guillaume Kroll, L-1882 Luxembourg	100	Prosegur Cia de Seguridad, S.A.	a	5	B
Pitco Reinsurance	Avenue Monterey, L-2163 Luxemburg	100	Luxpai Holdo S.A.R.L.	a	6	A
Prosegur Distribuição e Serviços, Lda.	Av. Infante Dom Henrique, 326 (LISBON)	100	Prosegur Cia de Seguridad, S.A.	a	7	B
Prosegur Companhia de Segurança, Lda.	Av. Infante Dom Henrique, 326 (LISBON)	99.53	Prosegur Cia de Seguridad, S.A.	a	4	A
		0.47	Prosegur Activa Holding, S.L.U.			
Rosegur Cash Services SA	Bulevardul Ghica Tei , Nr. 64-70, Sector 2, Cod 023708, Bucharest, Romania	51.0	Prosegur Cia de Seguridad, S.A.	a	2	B
		49.0	Rosegur, S.A.			
Transportadora de Caudales de Juncadella, S.A.	Tres Arroyos 2835 Ciudad de Buenos Aires	5.0	Armor Acquisition, S.A.	a	2	A
		95.0	Juncadella Prosegur Internacional, S.A.			
Armor Acquisition, S.A.	Tres Arroyos 2835 Ciudad de Buenos Aires	5.0	Prosegur Cia de Seguridad, S.A.	a	5	B
		95.0	Prosegur International Handels GMBH			
Juncadella Prosegur Internacional, S.A.	Tres Arroyos 2835 Ciudad de Buenos Aires	68.79	Armor Acquisition, S.A.	a	5	B
		31.21	Prosegur International Handels GMBH			
Prosegur Seguridad, S.A.	Tres Arroyos 2835 Ciudad de Buenos Aires	94.05	Juncadella Prosegur Internacional, S.A.	a	1	B
		4.95	Armor Acquisition, S.A.			
		0.95	Prosegur Inversiones Argentina S.A.			
		0.05	Prosegur Argentina Holding S.A.			

## Information at 31 December 2013

Company	Registered offices	% ownership		Basis of consolidation	Activity	Auditor
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Prosegur Argentina Holding S.A.	Tres Arroyos 2835 Ciudad de Buenos Aires	95.0	Juncadella Prosegur Internacional, S.A.	a	5	B
		5.0	Armor Acquisition, S.A.			
Prosegur Inversora Argentina, S.A.	Tres Arroyos 2835 Ciudad de Buenos Aires	95.0	Juncadella Prosegur Internacional, S.A.	a	5	B
		5.0	Armor Acquisition, S.A.			
Prosegur Vigilancia Activa, S.A.	Tres Arroyos 2835 Ciudad de Buenos Aires	94.05	Juncadella Prosegur Internacional, S.A.	a	1	B
		4.95	Armor Acquisition, S.A.			
		0.95	Prosegur Inversiones Argentina S.A.			
		0.05	Prosegur Argentina Holding S.A.			
Servicios Auxiliares Petroleros, S.A.	Tres Arroyos 2835 Ciudad de Buenos Aires	94.05	Juncadella Prosegur Internacional, S.A.	a	1	B
		4.95	Armor Acquisition, S.A.			
		0.95	Prosegur Inversiones Argentina S.A.			
		0.05	Prosegur Argentina Holding S.A.			
Xiden, S.A.C.I.	Olleros, 3923 Ciudad de Buenos Aires	7.86	Prosegur Cia de Seguridad, S.A.	a	3	A
		92.14	Juncadella Prosegur Internacional, S.A.			
Prosegur Tecnología Argentina, S.A.	Tres Arroyos 2835 Ciudad de Buenos Aires	3.85	Prosegur Cia de Seguridad, S.A.	a	3	A
		96.15	Juncadella Prosegur Internacional, S.A.			
General Industries Argentina, S.A.	Herrera, 1175 Ciudad de Buenos Aires	90.0	Prosegur Cia de Seguridad, S.A.	a	3	A
		10.0	Juncadella Prosegur Internacional, S.A.			
Tellex, S.A.	Rincón 1346. Ciudad de Buenos Aires	95.0	Prosegur Cia de Seguridad, S.A.	a	3	A
		5.0	Armor Acquisition, S.A.			
Prosegur Holding, S.A.	Tres Arroyos 2835 Ciudad de Buenos Aires	90.0	Prosegur Activa Holding, S.L.U.	a	5	B
		10.0	Prosegur Cia de Seguridad, S.A.			
Prosegur Inversiones, S.A.	Tres Arroyos 2835 Ciudad de Buenos Aires	90.0	Prosegur Activa Holding, S.L.U.	a	5	B
		10.0	Prosegur Cia de Seguridad, S.A.			
Prosegur Activa Argentina, S.A.	Tres Arroyos 2835 Ciudad de Buenos Aires	90.0	Prosegur Holding, S.A.	a	3	A
		10.0	Prosegur Inversiones, S.A.			
Prosegur, S.A.	Tres Arroyos 2835 Ciudad de Buenos Aires	94.05	Juncadella Prosegur Internacional, S.A.	a	1	B
		4.95	Armor Acquisition, S.A.			
		0.95	Prosegur Inversiones Argentina S.A.			
		0.05	Prosegur Argentina Holding S.A.			

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Company	Registered offices	% ownership		Basis of consolidation	Activity	Auditor
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T.C. Interplata, S.A.	Calle Perú 1578, Buenos Aires	5.0	Juncadella Prosegur Internacional, S.A.	a	2	B
		1.0	Prosegur Inversiones Argentina S.A.			
		94.0	Transportadora de Caudales de Juncadella, S.A.			
Servin Seguridad, S. A.	Montevideo 666, piso 3º, oficina 302. Buenos Aires.	94.05	Juncadella Prosegur Internacional, S.A.	a	1	B
		4.95	Armor Acquisition, S.A.			
		0.95	Prosegur Inversiones Argentina S.A.			
		0.05	Prosegur Argentina Holding S.A.			
TSR Participações Societárias, S.A.	Tomas Edison, 1250 - Barra Funda - São Paulo - SP	100	SGCE Participações Societárias, S.A.	a	5	B
Prosegur Brasil SA Transportadora de Valores e Segurança	Guaratã, 633 - Prado - Belo Horizonte - MG	100	TSR Participações Societárias, S.A.	a	4	A
Prosegur Sistemas de Segurança Ltda	Guaratã, 667 - Prado - Belo Horizonte - MG	1.0	Prosegur Brasil SA Transportadora de Valores e Segurança	a	1	A
		0.2	Prosegur Activa Alarmes, Ltda			
		98.8	TSR Participações Societárias, S.A.			
CTP Centro de Treinamento Prosegur Ltda	Estrada Geral S/N Bairro Passa Vinte - Palhoça/SC	99.6	Prosegur Brasil SA Transportadora de Valores e Segurança	a	7	B
		0.4	Prosegur Sistemas de Segurança Ltda			
Prosegur Administração de Recebíveis Ltda	Av. Thomas Edison, 813, sobre loja, Sala 02, Barra Funda, São Paulo	99.8	Prosegur Brasil SA Transportadora de Valores e Segurança	a	7	B
		0.2	Prosegur Sistemas de Segurança Ltda			
Prosegur Tecnologia em Sistemas de Segurança Eletrônica e Incêndios Ltda.	Rua Barão do Bananal, 1.301, Vila Pompéia, São Paulo	99.99	Prosegur Cia de Seguridad, S.A.	a	3	A
		0.01	TSR Participações Societárias, S.A.			
Setha Indústria Eletrônica Ltda	Rua Alvares de Macedo, 134, E144, Parada de Lucas, Rio de Janeiro	99.6	Prosegur Tecnologia em Sistemas de Segurança Eletrônica e Incêndios Ltda.	a	3	A
		0.4	TSR Participações Societárias, S.A.			
Prosegur Holding e Participações, S.A.	Av. Thomas Edison, 813, sobre loja, Sala 03, Barra Funda, São Paulo	39.27	Prosegur Cia de Seguridad, S.A.	a	4	B
		49.95	Juncadella Prosegur Internacional, S.A.			
		10.78	Prosegur Activa Alarmes Ltda.			
Prosegur Activa Alarmes, S.A.	Av. Thomas Edison, 813, 2ª andar, Barra Funda, São Paulo	13.4	Prosegur Activa Holding, S.L.U.	a	3	B
		18.5	Prosegur Tecnologia em Sistemas de Segurança Eletrônica e Incêndios Ltda.			
		68.1	Prosegur Cia de Seguridad, S.A.			

## Information at 31 December 2013

Company	Registered offices	% ownership		Basis of consolidation	Activity	Auditor
		% of par value	Company holding the investment			
Prosegur Gestão de Efetivos Ltda	Av. Thomas Edison, 813, sobre loja, Sala 03, Barra Funda, São Paulo	99.9	Prosegur Cia de Seguridad, S.A.	a	2	B
		0.1	TSR Participações Societárias, S.A.			
Prosegur Gestão de Ativos Ltda.	Av. Thomas Edison, nº 813, 2º Andar, Sala 03, Bairro Barra Funda, Cidade de São Paulo, Estado de São Paulo	0.01	Prosegur Cia de Seguridad, S.A.	a	7	A
		99.99	Prosegur Gestión de Activos, S.L.			
Juncadella Prosegur Group Andina	Los Gobelinos 2567 Of. 203, Renca, Santiago	99.99	Juncadella Prosegur Internacional, S.A.	a	5	B
		0.01	Armor Acquisition, S.A.			
Capacitaciones Ocupacionales Sociedad Ltda	Los Gobelinos 2567 Of. 203, Renca, Santiago	83.07	Prosegur Cia de Seguridad, S.A.	a	2	B
		6.84	Prosegur International Handels GMBH			
		10.09	Juncadella Prosegur Group Andina			
Servicios Prosegur Ltda	Los Gobelinos 2567 Of. 203, Renca, Santiago	99.98	Prosegur Cia de Seguridad, S.A.	a	2	A
		0.01	Juncadella Prosegur Group Andina			
		0.01	Prosegur International Handels GMBH			
Sociedad de Distribución, Canje y Mensajería Ltda.	Los Gobelinos 2567 Of. 203, Renca, Santiago	48.72	Prosegur Cia de Seguridad, S.A.	a	7	B
		30.56	Juncadella Prosegur Group Andina			
		20.72	Prosegur International Handels GMBH			
Servicios de Seguridad Prosegur Regiones Limitada	Los Gobelinos 2567 Of. 203, Renca, Santiago	99.0	Prosegur Chile, S.A.	a	1	B
		1.0	Juncadella Prosegur Group Andina			
Empresa de Transportes Compañía de Seguridad Chile Ltda	Los Gobelinos 2567 Of. 203, Renca, Santiago	60.0	Juncadella Prosegur Group Andina	a	2	A
		40.0	Prosegur International Handels GMBH			
Prosegur Tecnología Chile Limitada	Lo Boza107, Mod. 3 Pudahuel – Santiago	99.99	Prosegur Cia de Seguridad, S.A.	a	3	A
		0.01	Prosegur Chile, S.A.			
Prosegur Activa Chile, S.L.	Catedral 1009, piso 14 - Santiago Centro	99.0	Prosegur Activa Holding, S.L.U.	a	3	A
		1.0	Prosegur Cia de Seguridad, S.A.			
Prosegur Chile, S.A.	Los Gobelinos 2567 Of. 203, Renca, Santiago	70.0	Prosegur, S.A.	a	1	B
		30.0	Prosegur International Handels GMBH			
Prosegur Gestión de Activos Chile Ltda	Los Gobelinos 2567, Comuna de Renca, Santiago de Chile	99.0	Prosegur Gestión de Activos, S.L.	a	7	B
		1.0	Servicios Prosegur Ltda			

## Information at 31 December 2013

Company	Registered offices	% ownership		Basis of consolidation	Activity	Auditor
		% of par value	Company holding the investment			
Compañía Transportadora de Valores Prosegur de Colombia, S.A.	Avda. de las Américas, 42-25 Bogotá	94.9	Prosegur Cia de Seguridad, S.A.	a	2	A
		5.1	Prosegur Activa Holding, S.L.U.			
Prosegur Reacaudos, SAS	Avda. de las Américas, 42-25 Bogotá	100	Compañía Transportadora de Valores Prosegur de Colombia, S.A.	a	2	B
Inversiones BIV SAS	Calle 32 n° 8A-65 Edificio BCH piso 8, Cartagena	100	Prosegur Activa Holding, S.L.U.	a	5	A
Prosegur Vigilancia y Seguridad Privada Ltda	Calle 32 n° 8A-65 Edificio BCH piso 8, Cartagena	94.0	Inversiones BIV SAS	a	1	A
Prosegur Tecnología SAS	Cra. 50 n° 71-80 Bogotá (Colombia)	100	Beloura Investments, S.L.U.	a	3	A
Prosegur GPS SAS	Cra. 50 n° 71-80 Bogotá (Colombia)	100	Beloura Investments, S.L.U.	a	3	C
Prosegur Seguridad Electrónica, SAS	Cra. 50 n° 71-80 Bogotá (Colombia)	100	Beloura Investments, S.L.U.	a	3	A
Servimax Servicios Generales, SAS	Calle 32 n° 8A-65 Edificio BCH piso 8, Cartagena	100	Inversiones BIV SAS	a	1	B
Servimax Servicios Temporales SAS	Calle 32 n° 8A-65 Edificio BCH piso 8, Cartagena	100	Inversiones BIV SAS	a	1	B
Prosegur Gestión de Activos de Colombia SAS	Calle 13 # 42 A – 24. Bogotá	100	Prosegur Gestión de Activos, S.L.	a	7	B
Prosegur Paraguay, S.A.	C/ Artigas, esq. Concepción Leyes de Chávez – Asunción	99.0	Juncadella Prosegur Internacional, S.A.	a	4	A
		1.0	Transportadora de Caudales de Juncadella, S.A.			
Prosegur Tecnología Paraguay, S.A.	C/ Artigas, esq. Concepción Leyes de Chávez – Asunción	99.0	Juncadella Prosegur Internacional, S.A.	a	1	B
		1.0	Transportadora de Caudales de Juncadella, S.A.			
Compañía de Seguridad Prosegur, S.A.	Av. Morro Solar 1086 - Surco - Lima - Peru	52.0	Juncadella Prosegur Internacional, S.A.	a	2	A
		48.0	Transportadora de Caudales de Juncadella, S.A.			
Proseguridad S.A.	Av. Los Próceres 250 - Surco - Lima - Peru	38.04	Juncadella Prosegur Internacional, S.A.	a	1	A
		35.11	Transportadora de Caudales de Juncadella, S.A.			
		26.85	Prosegur Cia de Seguridad, S.A.			
Prosegur Cajeros, S.A.	Calle La Chira 103 Urb.Santa Teresa de las Gardenias, Surco, Lima - Peru	52.0	Juncadella Prosegur Internacional, S.A.	a	2	B
		48.0	Transportadora de Caudales de Juncadella, S.A.			
Prosegur Tecnología Perú, S.A.	Calle La Chira 103 Urb.Santa Teresa de las Gardenias, Surco, Lima - Peru	99.0	Prosegur Cia de Seguridad, S.A.	a	3	B
		1.0	Prosegur Activa Holding, S.L.U.			

## Information at 31 December 2013

Company	Registered offices	% ownership		Basis of consolidation	Activity	Auditor
		% of par value	Company holding the investment			
Orus, S.A.	Av. Los Próceres 250 - Surco - Lima - Peru	84.857	Proseguridad S.A.	a	1	A
		14.286	Inversiones RB, S.A.			
		0.857	Compañía de Seguridad Prosegur, S.A.			
Orus Selva, S.A.	Caserio Palmawasi - Uchiza - Tocache - San Martin, Peru	90.0	Orus, S.A.	a	1	B
		10.0	Compañía de Seguridad Prosegur, S.A.			
Inversiones RB, S.A.	Av. Nicolás Arriola 780 Urb. Santa Catalina - La Victoria - Lima - Peru	99.0	Proseguridad S.A.	a	5	B
		1.0	Compañía de Seguridad Prosegur, S.A.			
Prosegur Activa Peru, S.A.	Av. República de Panamá 3890 - Surquillo - Lima, Peru	99.0	Prosegur Activa Holding, S.L.U.	a	3	A
		1.0	Prosegur Cia de Seguridad, S.A.			
Prosegur Servicios Administrativos, S.A.	Av. Primavera 1050-Urbanización Chacarilla del Estanque-Santiago de Surco	1.0	Prosegur Activa Holding, S.L.U.	a	7	B
		99.0	Prosegur Cia de Seguridad, S.A.			
Prosegur Gestión de Activos, S.A.	Calle La Chira 103-Urbanización Las Gardenias-Santiago de Surco	1.0	Prosegur Activa Holding, S.L.U.	a	7	B
		99.0	Prosegur Gestión de Activos, S.L.			
Prosegur Mexico S de RL de CV	Norte 79 B No. 77 Colonia Sector Naval. 02080 MEXICO D.F.	85.6	Prosegur Cia de Seguridad, S.A.	a	5	B
		14.4	Prosegur Activa Holding, S.L.U.			
PRO-S Compañía de Seguridad Privada, SA de C.V.	Norte 79 B No. 77 planta alta. Colonia Sector Naval. 02080 MEXICO D.F.	100	Prosegur Mexico S de RL de CV	a	1	B
Prosegur Seguridad Privada Logística y Gestión de Efectivo, S.A. de C.V.	Norte 79 B No. 75 Colonia Sector Naval. 02080 MEXICO D.F.	55.03	Prosegur Mexico S de RL de CV	a	2	A
		44.97	Prosegur Cia de Seguridad, S.A.			
Prosegur Seguridad Privada S.A. de C.V.	Norte 79 B No. 77 Colonia Sector Naval. 02080 MEXICO D.F.	100	Prosegur Mexico S de RL de CV	a	1	A
Prosegur Consultoría y Servicios Administrativos de RL de CV	Norte 79 B No. 75 Colonia Sector Naval. 02080 MEXICO D.F.	100	Prosegur Mexico S de RL de CV	a	4	B
Prosegur Servicios de Seguridad Privada Electrónica SA de CV	C/ Piña 297 Colonia Nueva Santa María. 02820 MEXICO D.F.	100	Prosegur Mexico S de RL de CV	a	2	B
Prosegur Custodias, S.A. de CV	C/ Alfredo Nobel, 21. Colonia Los Reyes Industrial. 54073 TLALNEPANTLA	100	Prosegur Mexico S de RL de CV	a	1	A
Prosegur Tecnología, S.A. de C.V.	Piña 297 Piso 1, Col. Hogar y Seguridad, D.F. C.P. 02820	100	Prosegur Mexico S de RL de CV	a	3	B
Grupo Tratamiento y Gestión de Valores SAPI de CV	Norte 79 B, Número 75. Col. Sector Naval Distrito Federal. C.P. 02080	80.0	Prosegur Cia de Seguridad, S.A.	a	2	A
Grupo Mercurio de Transportes SA de CV	Av. de las Granjas, 76 - Sector Naval - Azcapotzalco - 02080 MEXICO D.F.	99.99	Grupo Tratamiento y Gestión de Valores SAPI de CV	a	2	A

## Information at 31 December 2013

Company	Registered offices	% ownership		Basis of consolidation	Activity	Auditor
		% of par value	Company holding the investment			
Compañía Ridur, S.A.	Guarani 1531 (Montevideo)	100	Juncadella Prosegur Internacional, S.A.	a	5	B
Prosegur Transportadora de Caudales, S.A.	Guarani 1531 (Montevideo)	99.92	Juncadella Prosegur Internacional, S.A.	a	2	A
		0.08	Armor Acquisition, S.A.			
Prosegur Activa Uruguay, S.A.	Bvrd. Artigas 2629 (Montevideo)	95.0	Prosegur Activa Holding, S.L.U.	a	3	A
		5.0	Prosegur Cia de Seguridad, S.A.			
Nautiland, S.A.	Martiniano Chiossi s/n - Maldonado	100	Prosegur Activa Uruguay, S.A.	a	3	B
Blindados, SRL	Guarani 1531 (Montevideo)	99.0	Prosegur Transportadora de Caudales, S.A.	a	2	B
		1.0	Prosegur Uruguay Compañía de Seguridad, S.A.			
Genper, S.A.	Rodo Jose Enrique 1761 - Montevideo	100	Prosegur Cia de Seguridad, S.A.	a	3	A
Prosegur Uruguay Compañía de Seguridad, S.A.	Bvrd. Artigas 2629 (Montevideo)	90.0	Prosegur S.A.	a	1	A
		10.0	Armor Acquisition, S.A.			
GSM Telecom, S.A.	Del pino, Simon 1055, Piriapolis, Maldonado	100	Prosegur Activa Uruguay, S.A.	a	3	B
Coral Melody, S.A.	Bulevar. Artigas 560 (Montevideo)	100	Prosegur Activa Uruguay, S.A.	a	1	A
Tecnofren, S.A.	Avenida Italia y Patagonia (Montevideo)	100	Prosegur Activa Uruguay, S.A.	a	1	A
Roytronic, S.A.	Guarani 1531 (Montevideo)	100	Prosegur Activa Uruguay, S.A.	a	3	B
Pitco Shanghai	North Shanxi Road 1438, Room 308 Shanghai 200060, China	100	Luxpai Holdo S.A.R.L.	a	2	C
Pitco Asia Pacific Ltd	Suite 1201 Tower 2, The Gateway, 25 Canton RD TST-KL	100	Luxpai Holdo SARL	a	5	B
Imperial Dragon Security Ltd	Suite 1201 Tower 2, The Gateway, 25 Canton Road, Tsimshatsui, Kowloon, Hong Kong	100	Luxpai Holdo SARL	a	5	C
Weldom Technology Co Ltd	Suite 1201 Tower 2, The Gateway, 25 Canton Road, Tsimshatsui, Kowloon, Hong Kong	100	Imperial Dragon Security Ltd	a	5	C
Prosec Services Pte Ltd	111 Geylang Road, #01-01, Singapore 389216	100	Singpai Pte Ltd	a	1	B
Singpai Pte Ltd	8 Cross Street #11-00, PWC Building, Singapore 048424	100	Luxpai Holdo S.A.R.L.	a	5	B
Axis Security Management Pte. Ltd.	111 Geylang Road, #01-01, Singapore 389216	100	Singpai Pte Ltd	a	1	B
Prosec Cash Services Private, Ltd Services Pte Ltd	111 Geylang Road, #01-01, Singapore 389216	100	Singpai Pte Ltd	a	2	B
Prointrans LLC	1200 Brickell Avenue, Suite 1950, Miami, Florida 33131	100	Prosegur Cia de Seguridad, S.A.	a	5	C
Prosegur Australia Holdings PTY Limited	10 Shelley Street, Sydney NSW 2000	100	Singpai Pte Ltd	a	5	B

## Information at 31 December 2013

Company	Registered offices	% ownership		Basis of consolidation	Activity	Auditor
		% of par value	Company holding the investment			
Prosegur Australia Investments PTY Limited	10 Shelley Street, Sydney NSW 2000	100	Prosegur Australia Holdings PTY Limited	a	5	B
Chubb Security Services Pty Ltd	10 Shelley Street, Sydney NSW 2000	100	Prosegur Australia Investments PTY Limited	a	2	B

1. Activities from the Integral Security Solutions business group
2. Activities from the cash in transit and cash management business group
3. Activities from the Alarms business group
4. Activities included in more than one business group
5. Holding company
6. Financial services
7. Auxiliary services
8. Dormant

**Auditor**

- A Audited by KPMG  
 B Not subject to audit  
 C Audited by other auditors



## Appendix II

### Breakdown of Joint Arrangements

#### Information at 31 December 2014 - Joint Ventures

Company	Registered offices	% of par value	Participación		Basis of consolidation	Activity	Auditor
			Company holding the investment				
Rosegur Holding Corporación, S.L.	Pajaritos, 24 Madrid	50.0	Prosegur Cia de Seguridad, S.A.		a	5	B
Rosegur, S.A.	Bulevardul Ghica Tei , Nr. 64-70, Sector 2, Bucharest, Romania	50.0	Through: Rosegur Holding Corporación, S.L.		a	4	B
Rosegur Fire, SRL	Bulevardul Ghica Tei , Nr. 64-70, Sector 2, Bucharest, Romania	50.0	Through: Rosegur, S.A.		a	3	B
Rosegur Training, SRL	Bulevardul Ghica Tei , Nr. 64-70, Sector 2, Bucharest, Romania	50.0	Through: Rosegur, S.A.		a	7	B
Rosegur Service, SRL	Bulevardul Ghica Tei , Nr. 64-70, Sector 2, Bucharest, Romania	50.0	Through: Rosegur, S.A.		a	3	B
SIS Cash Services Private Ltd	Annapurna Bhawan, Thelehone Exchange Road, Kurji, Patna 8000001 Buharm India	49.0	Prosegur Cia de Seguridad, S.A.		c	2	B
Shanghai Weldon Security Equipment Co Ltd	Block 26, Lane 423 Xincun Road, Putuo District, Shanghai, China, 200065	45.0	Prosegur Cia de Seguridad, S.A.		c	3	B
Shanghai Weldon Security Service Co Ltd	Block 26, Lane 423 Xincun Road, Putuo District, Shanghai, China, 200065	45.0	Through: Shanghai Weldon Security Equipment Co Ltd		c	1	B
Hangzhou Weldon Security Service Co Ltd	Block 26, Lane 423 Xincun Road, Putuo District, Shanghai, China, 200065	36.0	Through: Shanghai Weldon Security Service Co Ltd		c	1	B
Sichuan Weldon Security Service Co Ltd	Block 26, Lane 423 Xincun Road, Putuo District, Shanghai, China, 200065	30.6	Through: Shanghai Weldon Security Equipment Co Ltd		c	2	B
Prosegur Technological Security Solutions LLC	Abu Dhabi- Al falah Street- 211 ABDULLA HAMAD LUWAIE AL AMERI - P.O. Box 129354	49.0	Prosegur Cia de Seguridad, S.A.		c	3	C

#### Information at 31 December 2014 - Joint Ventures

Company	Registered offices	% of par value	% ownership		Activity	Auditor
			Company holding the investment			
Ute Aena Barcelona T2 PCS SSG Ute Ley 18/1982	Pajaritos, 24 28007 Madrid	100			d	1
Ute PCS SSG BSM Barcelona UTE Ley 18/1982	Pajaritos, 24 28007 Madrid	100			e	1
Ute PCS Fesmi	Crta. Baños de Arteijo, 12 P.I. La Grela 15008 A Coruña	42	FESMI		g	1

## Information at 31 December 2014 - Joint Ventures

Company	Registered offices	% ownership		Activity	Auditor
		% of par value	Company holding the investment		
Ute PCS SSG Antifrau Catalunya	Pajaritos, 24 28007 Madrid	100		h	0
UTE PCS SSG CENTRO SANITARIO CEUTA	Pajaritos, 24 28007 Madrid	100		i	1
Ute PCS SSG Aena San Sebastian	Pajaritos, 24 28007 Madrid	100		j	0
Ute PCS SSG Aena Malaga	Pajaritos, 24 28007 Madrid	100		k	0
Ute PCS SSG Aena Palma Mallorca	Pajaritos, 24 28007 Madrid	100		l	0
Ute PCS SSG Universidad Alicante	Pajaritos, 24 28007 Madrid	100		l	1
Ute PCS SSG Instituto de Estudios Fiscales	Pajaritos, 24 28007 Madrid	100		l	0
Ute PCS SSG Hospital Vall D'Hebron	Pajaritos, 24 28007 Madrid	100		l	0
Ute PCS SSG Guggenheim	Pajaritos, 24 28007 Madrid	100		l	1
Ute PCS-SSG MPTMAP	Pajaritos, 24 28007 Madrid	100		l	1
Ute PCS SSG Ferrocarrils de la Generalitat de Catalunya	Pajaritos, 24 28007 Madrid	100		l	1
Ute PCS ESC Cetarsa	Pajaritos, 24 28007 Madrid	100		l	0
Ute Ferrosser PCS Universidad Europea de Madrid	Principe de Vergara, 135, 28009 Madrid	95	FERROSER	l	1
Ute PCS SSG General Motors	Pajaritos, 24 28007 Madrid	100		l	1
Ute PCS SSG Universidad Politecnica de Valencia 2012	Pajaritos, 24 28007 Madrid	100		l	1
Ute PCS SSG Hospital de la Santa Creu i Sant Pau (Fundación de Gestió Sanitaria)	Pajaritos, 24 28007 Madrid	100		l	1
Ute PCS SSG Palacio de Congresos y de la Música Euskalduna Jauregia Bilbao	Pajaritos, 24 28007 Madrid	100		l	1
Ute PCS ESC Forum Evolucion de Burgos	Pajaritos, 24 28007 Madrid	100		l	1
Ute PCS ESC Clinica Militar Cartagena	Pajaritos, 24 28007 Madrid	100		l	0
Ute PCS SSG HOSPITAL VALL D'HEBRON III	Pajaritos, 24 28007 Madrid	100		l	0
Ute PCS SSG Palau de la Música de Valencia	Pajaritos, 24 28007 Madrid	100		l	1
Ute PCS SSG Aeropuerto Barcelona Lote 1	Pajaritos, 24 28007 Madrid	100		f	1
Ute Aeropuerto de Ibiza	Pajaritos, 24 28007 Madrid	70	CSP SIGLO XXI	l	1
Ute PCS SSG La Finca	Pajaritos, 24 28007 Madrid	100		l	1
Ute PCS SSG Hospital Vall D'Hebron III	Pajaritos, 24 28007 Madrid	100		l	1
Ute PCS SSG Autoritat Portuaria de Barcelona	Pajaritos, 24 28007 Madrid	100		l	1
Ute ESC PCS Getxo Kirolak	Pajaritos, 24 28007 Madrid	100		l	1
Ute PCS SSG Hospital Clinic de Barcelona i Fundació Hospital	Pajaritos, 24 28007 Madrid	100		l	1
Ute PCS SSG El Greco 2014	Pajaritos, 24 28007 Madrid	100		l	1
Ute PES SSG Mondelez	Pajaritos, 24 28007 Madrid	100		l	1
UTE PROSEGUR SERVIMAX MONDELEZ	Pajaritos, 24 28007 Madrid	100		l	1
Ute PCS SSG Edificio San Sebast. Bilbao (Basque Govern.)	Pajaritos, 24 28007 Madrid	100		l	1
Ute PES SSG Oficina Antifrau Catalunya II	Pajaritos, 24 28007 Madrid	100		h	1
UTE PROSEGUR ESPAÑA SERVIMAX OF.ANTIFRAU CATALUNYA II	Pajaritos, 24 28007 Madrid	100		l	1

## Information at 31 December 2014 - Joint Ventures

Company	Registered offices	% of par value	% ownership		Activity	Auditor
			Company holding the investment			
Ute PES VASBE Gerencias Territoriales Ministerio de Justicia	Pajaritos, 24 28007 Madrid	43	VASBE		l	1
Ute PES ESC UNIV. Carlos III, Campus Puerta Toledo	Pajaritos, 24 28007 Madrid	100			l	1
Ute PCS ESC Universidad de Alicante II	Pajaritos, 24 28007 Madrid	100			l	1
Ute PES SSG Universitat Pompeu Fabra	Pajaritos, 24 28007 Madrid	100			l	1
Ute PES ESC Cora Fase I	Pajaritos, 24 28007 Madrid	100			l	2
Ute Clece PCS Teatro Kursal Melilla Ley 18/82	Calle Industria, 1 edif. Metropol I, 4º mod.20. Mairena de Aljarafe - Sevilla 41927	10	CLECE		l	1
Ute Vigilancia y Seg. Centros Internamiento P 12 098	Juan de Mariana, 15 28045 Madrid	12	SEGUR IBERICA & OTHERS		l	1
Limpieza y Vigilancia Caceres UTE (School Centres and Municipal Dept.)	Príncipe de Vergara, 135 28002 MADRID	20	FERROSER		l	1
Unión Temporal Espinal CCTV	Carrera 50 n.71-80	80.00	OTHERS		m	1
Unión Temporal Manizales 2011	Carrera 50 n.71-80	99.50	OTHERS		m	1
Unión Temporal Tecnología Cali	Carrera 50 n.71-80	47	Spectra Ingeniería Ltda.		m	1
Unión Temporal Indra	Carrera 50 n.71-80	40	Indra Sistemas SA		m	1
Consortio Logistica documental	Calle 13 N.42a-24	50	Protech		m	1
Unión Temporal SIES 2011	Carrera 50 n.71-80	22.5	Interseg S. A. EGC Colombia SAS Ingeniería y Telemática G & C SAS Energía Integral Andina SA*		m	1
Unión Temporal Siglo XXI	Carrera 50 n.71-80	55	Su Oportuno Servicio Ltda. - SOS		m	1
Unión Temporal Seguridad EPIG	Carrera 50 n.71-80	28.75	Interseg S. A. EGC Colombia SAS Ingeniería y Telemática G & C SAS		m	1
Disproel	Carrera 50 n.71-80	5	Others		m	1
Union Temporal Prosegur Guardianes	Carrera 16 N. 33 29	56	Guardianes		m	1

## Information at 31 December 2013 - Joint Ventures

Serat Aeropuerto Bilbao UTE	Príncipe de Vergara, 135 28002 MADRID	40.0	EUROLIMP		a	0
Ute Aena Barcelona T2 PCS SSG	Pajaritos, 24 28007 Madrid	100.0			d	1
Ute PCS SSG BSM Barcelona	Pajaritos, 24 28007 Madrid	100.0			e	1
Ute PCS SSG Arpegio	Pajaritos, 24 28007 Madrid	100.0			f	0
Ute PCS Fesmi Ayuntamiento Ferrol	Crta. Baños de Arteijo, 12 15008 A Coruña	41.8	FESMI		g	1
Ute PCS SSG Oficina Antifrau Catalunya	Pajaritos, 24 28007 Madrid	100.0			h	1
UTE PCS SSG CENTRO SANITARIO CEUTA	Pajaritos, 24 28007 Madrid	100.0			i	1
Ute PCS SSG Aena Aeropuerto San Sebastian	Pajaritos, 24 28007 Madrid	100.0			j	1

## Information at 31 December 2013 - Joint Ventures

Company	Registered offices	% ownership		Activity	Auditor
		% of par value	Company holding the investment		
Ute PCS SSG Aena Aeropuerto Malaga	Pajaritos, 24 28007 Madrid	100.0		k	1
Ute PCS SSG Aena Aeropuerto Palma Mallorca	Pajaritos, 24 28007 Madrid	100.0		l	1
Ute PCS SSG Universidad Alicante	Pajaritos, 24 28007 Madrid	100.0		l	1
Ute PCS SSG Instituto de Estudios Fiscales	Pajaritos, 24 28007 Madrid	100.0		l	1
Ute PCS SSG Hospital Vall D'Hebron	Pajaritos, 24 28007 Madrid	100.0		l	1
UTE PCS PAE RTVA	Pajaritos, 24 28007 Madrid	100.0		l	0
Ute PCS SSG Guggenheim	Pajaritos, 24 28007 Madrid	100.0		l	1
Ute PCS SSG Corporación RTVE	Pajaritos, 24 28007 Madrid	100.0		l	0
Ute Clece PCS Teatro Kursaal Melilla Ley 18/82	Calle Industria, 1 edif. Metropol I, 4º mod.20. Mairena de Aljarafe - SEVILLA 41927	10.0	CLECE	l	1
Ute PCS-SSG MPTMAP	Pajaritos, 24 28007 Madrid	100.0		l	1
Ute PCS-SSG Ferrocarrils de la Generalitat Catalunya	Pajaritos, 24 28007 Madrid	100.0		l	1
Ute PCS ESC Cetarsa	Pajaritos, 24 28007 Madrid	100.0		l	1
Ute FERROSER PCS UNIV. EUROPEA MADRID	Príncipe de Vergara, 135 28009 Madrid	95.0	FERROVIAL	l	1
Ute PCS SSG GENERAL MOTORS	Pajaritos, 24 28007 Madrid	100.0		l	1
Ute PCS SSG UNIV. POLITECNICA DE VALENCIA 2012	Pajaritos, 24 28007 Madrid	100.0		l	1
Ute PCS SSG Hospital de la Santa Creu i Sant Pau (Fundació de Gestió Sanitaria)	Pajaritos, 24 28007 Madrid	100.0		l	1
Ute PCS SSG Palacio de Congresos y de la Música Euskalduna Jauregia Bilbao	Pajaritos, 24 28007 Madrid	100.0		l	1
Ute PCS ESC Forum Evolucion de Burgos	Pajaritos, 24 28007 Madrid	100.0		l	1
Ute PCS ESC Clínica Militar Cartagena	Pajaritos, 24 28007 Madrid	100.0		l	1
Ute PCS SSG Hospital Vall D'Hebron II	Pajaritos, 24 28007 Madrid	100.0		l	1
Ute PCS SSG Palau de la Música de Valencia	Pajaritos, 24 28007 Madrid	100.0		l	1
Ute PCS SSG Aeropuerto Barcelona Lote 1	Pajaritos, 24 28007 Madrid	100.0		l	1
Ute Aeropuerto de Ibiza	Pajaritos, 24 28007 Madrid	70.0	CSP SIGLO XXI	l	1
Ute PCS SSG La Finca	Pajaritos, 24 28007 Madrid	100.0		l	1
Ute PCS SSG Hospital Vall D'Hebron III	Pajaritos, 24 28007 Madrid	100.0		l	1
Ute Vigilancia y Seg. Centros Internamiento P 12 098	C/ Juan de Mariana, 15 28045 Madrid	11.6	Ombuds Seguridad, SA (31,25%) and 7 more	l	1
Ute PCS SSG Autoritat Portuaria de Barcelona	Pajaritos, 24 28007 Madrid	100.0		l	1
Ute ESC PCS Getxo Kirolak	Pajaritos, 24 28007 Madrid	100.0		l	1
Ute PCS SSG Hospital Clinic de Barcelona	Pajaritos, 24 28007 Madrid	100.0		l	1
Ute PCS SSG El Greco 2014	Pajaritos, 24 28007 Madrid	100.0		l	1
Ute PCS SSG Mondelez	Pajaritos, 24 28007 Madrid	100.0		l	1

## Information at 31 December 2013 - Joint Ventures

Company	Registered offices	% ownership		Activity	Auditor
		% of par value	Company holding the investment		
UTE PROSEGUR SERVIMAX MONDELEZ	Pajaritos, 24 28007 Madrid	100.0		l	1
Ute PCS SSG Edificio San Sebast. Bilbao (Basque Govern.)	Pajaritos, 24 28007 Madrid	100.0		l	1
Unión Temporal Espinal CCTV	Cr 50 N0 71-80	80.0	Integra Security Sistemas, S.A.	m	1
Unión Temporal Congreso 2011	Cr 50 N0 71-80	99.5	Integra Security Sistemas, S.A.	m	1
Unión Temporal Manizales 2011	Cr 50 N0 71-80	99.5	Integra Security Sistemas, S.A.	m	1
Unión Temporal Tecnología Cali	Cr 50 N0 71-80	95.0	Integra Security Sistemas, S.A.	m	1

**Activity**

1. Activities from the Integral Security Solutions business group
2. Activities from the cash in transit and cash management business group
3. Activities from the Alarms business group
4. Activities included in more than one business group
5. Holding company
6. Financial services
7. Auxiliary services
8. Dormant

**Auditor**

- A. Audited by KPMG
- B. Not subject to audit
- C. Audited by other auditors

**Notes**

The purposes of the joint transactions are as follows:

- (a) Information, customer and airport lounge services in Bilbao Airport.
- (b) Manned guarding, security and maintenance services at Malaga Health Centres.
- (c) Reception and customer services in various council buildings.
- (d) Reception and maintenance services in various state schools.
- (e) Manned guarding and auxiliary services in various centres for the RTVE broadcasting corporation.
- (f) Security services in the new South Terminal, vehicle access control and perimeter control at Barcelona airport – Batch 2.
- (g) Security and auxiliary services for cleaning the premises of the Barcelona City Council.
- (h) Security and auxiliary services in premises of ARPEGIO in the Madrid Autonomous Region.
- (i) Security and auxiliary services for El Ferrol town council.
- (j) Security and auxiliary services for the anti-fraud offices of the autonomous government of Catalonia.
- (k) Security and auxiliary services at Ceuta Health Centres.
- (l) Security and auxiliary services for the customer.
- (m) Electronic security service.

**Activity**

0. Activity wound up in 2014

1. Active Joint Venture

Joint Venture of companies created in 2014 but with no activity at the end of the reporting period

## Appendix III

### Information related to Significant Non-controlling interests in Companies

#### Information at 31 December 2014

Thousands of Euros						
	Shanghai Weldon Security Equipment Co Ltd	Shanghai Weldon Security Service Co Ltd	Hangzhou Weldon Security Service Co Ltd	Sichuan Weldon Security Service Co Ltd	Other companies of little significance	Total
Percentage of non-controlling interests	45%	45%	36%	31%		
<b>Information on financial statement</b>						
Non-current assets	17,533	214	—	163		17,910
Non-current liabilities	(4,331)	—	—	—		(4,331)
Total non-current net assets	13,202	214	—	163		13,579
Current assets	7,024	8,858	908	113		16,902
Current liabilities	(1,481)	(2,877)	(729)	557		(4,530)
Total non-current net assets	5,543	5,981	178	670		12,372
Net assets	18,746	6,194	178	833		25,951
Book value of non-controlling interests	8,436	2,787	64	254	(133)	11,408
<b>Income statement information</b>						
Revenues	542	21,266	700	—		22,508
Profit/(loss) for the year	(733)	357	53	(154)		(477)
Other comprehensive income						—
Total comprehensive income	(733)	357	53	(154)		(477)
Consolidated result allocated to non-controlling interests	(330)	161	19	(47)	1,068	871
<b>Information of Statement of cash flows</b>						
Cash flows from operating activities	(3,982)	(1,726)	179	—		(5,529)
Cash flows from investing activities	1,572	(482)	17	—		1,107
Cash flows from financing activities, before dividends paid to non-controlling interests	1,388	5,231	32	—		6,651
Net increase/(decrease) in cash and cash equivalents	(1,022)	3,023	228	—		2,229

## Appendix IV

### Summary Information on Joint Ventures

Information at 31 December 2014

Thousands of Euros								
	Rosegur Holding Corporation SL	Rosegur SA	Rosegur Fire, SRL	Rosegur Training, SRL	SIS Cash Services Private Limited	SIS Prosegur Holdings Private Limited	Prosegur Technological Security Solutions LLC	Total
<b>Information on financial statement</b>								
Non-current assets	342	(11)	10	1	14,855	10,212	—	25,409
Non-current liabilities	(101)	(52)	—	—	(4,494)	—	—	(4,647)
Total non-current net assets	241	(63)	10	1	10,361	10,212	—	20,762
Current assets	—	1,730	(0)	6	23,206	7,486	95	32,523
Current liabilities	—	(4,386)	(3)	(5)	(4,622)	(18,101)	(443)	(27,560)
Total non-current net assets	—	(2,656)	(3)	0	18,584	(10,615)	(348)	4,963
Net assets	241	(2,719)	7	1	28,946	(403)	(348)	25,725
Percentage interest	50%	50%	50%	50%	49%	49%	49%	347%
Share of net assets	120	(1,360)	4	—	14,183	(197)	(170)	12,580
Book value of interests	120	(1,360)	4	—	14,183	(197)	(170)	12,580
<b>Income statement information</b>								
Revenues	—	—	—	—	(17,922)	(1,725)	—	(19,647)
Costs to sell	57	—	—	—	18,742	2,105	137	21,041
Finance expenses	—	—	—	—	345	21	—	366
Expense (Income) tax expense	(17)	—	—	—	(361)	—	—	(378)
Year's result from continued activities	40	—	—	—	804	401	137	1,381
Profit/(loss) for the year	40	—	—	—	804	401	137	1,381
Total comprehensive income	40	—	—	—	804	401	137	1,381

## Information at 01 January 2014

Thousands of Euros								
	Rosegur Holding Corporation SL	Rosegur SA	Rosegur Fire, SRL	Rosegur Training, SRL	SIS Cash Services Private Limited	SIS Prosegur Holdings Private Limited	Prosegur Technological Security Solutions LLC	Total
<b>Information on financial statement</b>								
Non-current assets	399	(11)	10	1	12,532	—	—	12,931
Non-current liabilities	—	(52)	—	—	(2,527)	—	—	(2,579)
Total non-current net assets	399	(63)	10	1	10,005	—	—	10,352
Current assets	17	1,735	(0)	6	10,983	—	57	12,798
Current liabilities	(118)	(4,397)	(3)	(6)	(5,853)	—	(232)	(10,609)
Total non-current net assets	(101)	(2,662)	(3)	—	5,130	—	(175)	2,189
Net assets	298	(2,725)	7	1	15,135	—	(175)	12,541
Percentage interest	50%	50%	50%	50%	49%	49%	49%	
Share of net assets	149	(1,363)	4	—	7,416	—	(86)	6,120
Book value of interests	149	(1,363)	4	—	7,416	—	(86)	6,120
<b>Income statement information</b>								
Revenues	—	—	—	—	—	—	—	—
Costs to sell	—	—	—	—	—	—	—	—
Finance expenses	—	—	—	—	—	—	—	—
Expense (Income) tax expense	—	—	—	—	—	—	—	—
Year's result from continued activities	—	—	—	—	—	—	—	—
Profit/(loss) for the year	—	—	—	—	—	—	—	—
Total comprehensive income	—	—	—	—	—	—	—	—



# Consolidated Directors' Report for 2014

This directors' report has been prepared in accordance with the recommendations contained in the Guidelines for the preparation of management reports of listed companies, published by the CNMV.

## 1. Situation of the Company

Prosegur is a multinational group, whose holding company is Prosegur Compañía de Seguridad, S.A. (hereinafter, the Company), which provides global and integrated security solutions adapted to the needs of our clients.

Prosegur provides private security services in the following countries: Spain, Portugal, France, Germany, Argentina, Brazil, Chile, Peru, Uruguay, Paraguay, Mexico, Colombia, Singapore, India, China and Australia.

### 1.1. Organisational structure

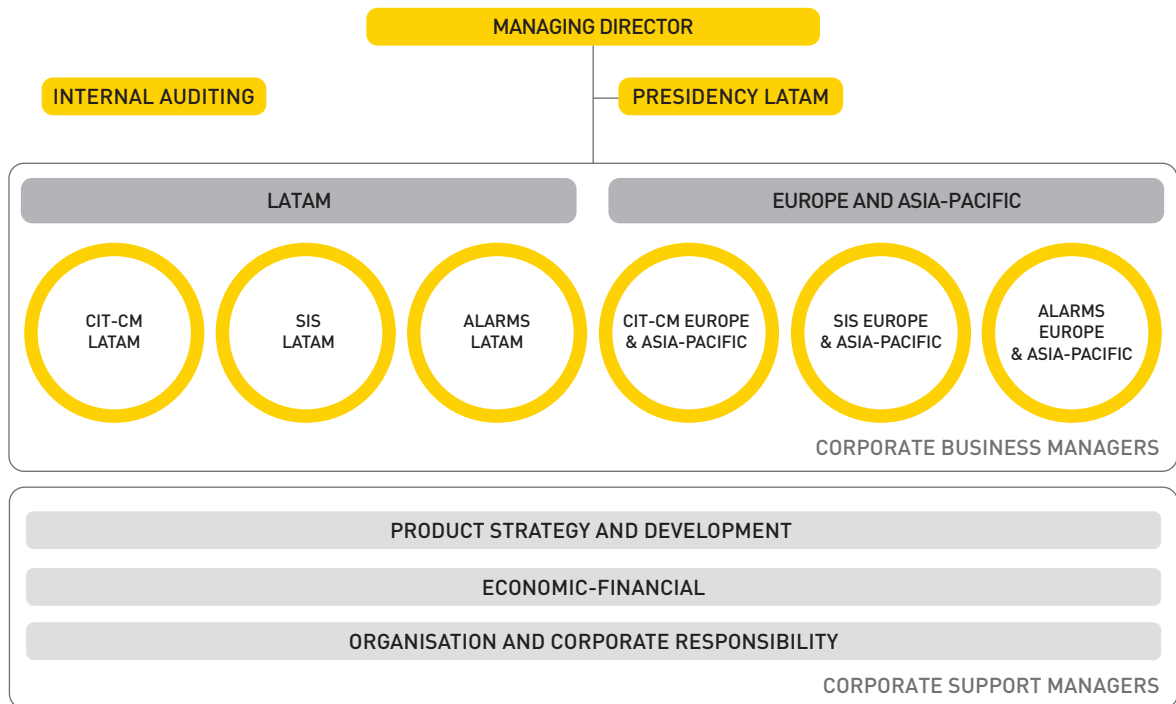
The organisational structure of Prosegur is designed to improve business processes and add value to our clients. Its flexibility allows for a permanent adaptation to an ever-changing environment and the evolution of Prosegur as a business group. In addition, it fosters transversal knowledge of business areas and results in a closer approach to client needs.

Business is the backbone of the organisation and is made up of the General Business Management Areas which are responsible for the design of security solutions for clients and cover the main business lines: Comprehensive Security Solutions, Cash in Transit and Cash Management and Alarms.

In order to improve the various business processes during financial year 2014, the Group has reviewed its organisational structure, bringing about a change in the geographical organisation of the segments. Thus, the Asia-Pacific geographical segment has been merged with the Europe geographical segment to form one single Europe&Asia-Pacific segment, reinforcing client orientation and achieving a more flexible and efficient structure.

The corporate functions are supervised by the Corporate Support Departments cover the Financial-Economic, Organisation and Corporate Responsibility, Business Development and Global Accounts and Marketing areas.

The organisation of Prosegur is shown in the table below:



The representation power of the parent company of the Group pertains to the Board of Directors acting collectively and by majority decision. The Board has broad powers to manage the activities of the companies, with the sole exception of matters under the jurisdiction of the General Shareholders' Meeting or which are not included in the corporate purpose.

The delegated committees of the Board of Directors are the Executive Committee, the Audit Committee and the Appointment and Remuneration Committee. The Executive Committee has the broadest powers of administration, management, disposal and all the functions which pertain to the Board of Directors, except for those which are not eligible for delegation by legal or statutory provision. Among the Audit Committee's responsibilities are: propose the appointment of the auditor; review the Prosegur accounts; ensure compliance with legal requirements and application of accounting principles generally accepted. On its part, the duty of the Appointment and Remuneration Committee is to establish and review the criteria for the composition of the Board of Directors, including the Directors team of Prosegur. It also periodically reviews remuneration programmes.

### Changes to the Group's structure

The changes in the composition of the Prosegur Group during 2014 were mainly due to the following acquisitions:

- On 23 January 2014 Prosegur acquired 100% of Evttec Management Services PTE LTD, a company located in Singapore and specialised in manned guarding. The total purchase price was SGD 7,4 million (at the acquisition date equivalent to: 4.3 million euros).

- On 17 February 2014 Prosegur acquired 100% of Chorus Security Service Wervaltungs GmbH and its subsidiary Chorus Security Service GmbH, companies located in Germany and specialised in cash in transit. The overall purchase price was of 1.7 million euros.
- On 20 October 2014 Prosegur acquired 100% of Transvig – Transporte de Valores e Vigilancia LTDA, a company located in Brazil and specialised in manned guarding and cash in transit. The total purchase price was R\$ 17.4 million (at the acquisition date equivalent to: 5.6 million euros).
- On 29 November 2014 Prosegur acquired 49% of ISS Cash and Valuable Services Division. The total purchase price was Rs 449.2 million (at the acquisition date equivalent to: 5.8 million euros).
- On 5 September 2014 Prosegur acquired 100% of Shanghai Pitco Enterprise Management Co, Ltd, and, indirectly, 100% of Shanghai Prosegur Security Service Co, Ltd, Shanghai Bigu Investments and 70% of Shanxi Laide Security Technology Service Co, Ltd. The total purchase price has been RMB 3 million (at the acquisition date equivalent to: 0.4 million euros).

In addition, the following companies were incorporated or wound up in 2014:

- In February 2014 Proservicios, S.A. was incorporated in Peru.
- In March 2014 Singpai India Private Limited was incorporated in India.
- In July 2014 SIS Prosegur Holdings Private Limited was incorporated in India.
- In August 2014 Prosegur Techonology PTY Limited was incorporated in Australia.
- In July 2014 Reinsurance Bussiness Solutions, Limited was liquidated in Ireland.
- In August 2014 Pitco Venture, S.C.R. was liquidated in Spain.

Furthermore, the following mergers took place between subsidiaries in 2014:

- In June 2014 Prosegur Telesurveillance SASU merged with and into Prosegur Securite Humaine EURL in France.
- In October 2014 Prosegur Deutschland GmbH merged with and into Prosegur GmbH in Germany.
- In December 2014 Servimax Servicios Generales, S.A. merged with and into ESC Servicios Generales, S.L.U in Spain.
- In December 2014 Aaxis Security Management Pte Ltd merged with and into Evtec Management Service Pte Ltd in Singapore.
- In December 2014 Prosegur Sécurité Opale SAS merged with and into Porsegur Sécurité Jade SAS in France.

## 1.2. Operation

The organisation of Prosegur focuses on creation of value and aims to fulfil the growth strategy of Prosegur which, in turn, is based on a solid model that is sustained by financial strength.

The approval and implementation of the various Strategic Plans implies the determination and fulfilment of demanding targets based on the growth model and the various axes defined for each plan. Below are those established for Plan 2012-2014:

- Proximity with the client.
- Management at delegation level.
- Multinational character.

Financial year 2014 has seen the consolidation of the synergies inherent to the growth process of the previous period and has refinanced part of the financial debt. Prosegur is ready to continue with its growth strategy, both organic and inorganic, and maintains the capacity to take on new corporate acquisitions.

## 2. Business performance and results

### 2.1 Main financial and non-financial indicators

(Millions of Euros)			
	2014	2013	Variación
Sales	3,782.6	3,695.2	2.4%
EBITDA	425.7	414.4	2.7%
	Margin	11.3%	11.2%
PPE amortisation	-70.6	-67.8	
Depreciation of other intangible assets	-47.8	-49.0	
EBIT	307.2	297.6	3.2%
	Margin	8.1%	8.1%
Financial results	-58.1	-51.5	
Profit before tax	249.2	246.2	1.2%
	Margin	6.6%	6.7%
Taxes	-90.7	-90.5	
	Tax rate	-36.4%	-36.8%
Net result	158.4	155.7	1.7%
Non-controlling interests	-0.3	-0.2	
Consolidated net result	158.7	155.9	1.8%
Basic profit per share	0.2654	0.2718	

Financial year 2013 has shown a growth in sales of 2.4%.

Consolidated sales of Prosegur in financial year 2014 amount to 3,782.6 million euros and have experienced an increase of 13.8% at a constant exchange rate.

The EBITDA has increased by 23.7% excluding the effect of depreciation of currencies of countries in which Prosegur operates against the euro, which reflects the increase/maintenance of margins despite increases in labour costs in countries with a significant effect on the P&L.

The EBIT / Sales margin of 8.1% proves the capacity of Prosegur to maintain business profitability in spite of the impact of amortisations arising from new business acquisition operations.

The consolidated net P&L increased by 1.8% mainly due to the good performance of sales and the synergies obtained from the acquisitions carried out by Prosegur in recent years.

### **Analysis of management in 2014**

Financial year 2014 has been defined by economic slowdown in Latam on a macroeconomic level, and general recovery of the economy in the Eurozone and, mainly, in Spain, which once again shows signs of being a growth market.

Despite the difficult macroeconomic environment in Latin America and the still-weak but nevertheless sustained growth in Europe&Asia-Pacific, financial year 2014 has closed in a satisfactory way and the results positively reflect the success of the inorganic growth strategies of previous years which have provided a solid platform to guarantee organic growth during difficult times as well as the excellent adaptation capacity of the integrated business model of Prosegur to provide security and cash management solutions that are valued by clients in all countries well above any price arguments; this has enabled the company to combat adverse economic conditions and experience organic growth in a continuous and profitable way.

The targets achieved become even more relevant taking into account the fact that Prosegur carries out its business activity in 14 currencies other than its working currency, the Euro; the effect of depreciation of the currencies in the Latam region has had a significant negative impact on the P&L.

The levers which have enabled satisfactory results to be obtained in 2014 have been an efficient combination of driving new services models in mature markets, designed to reduce the cost of security at the client whilst guaranteeing and measuring the levels of protection sought, combined with sustained above-market growth rates of the more traditional products in emerging markets and strong support of the entry into the market of outsourcing bank business processes. All this has been underpinned by strict control of indirect costs and expenses which are maintained, as in previous years, and reinforced by the introduction of new measurement and comparison tools which assist decision-making and enable a faster identification and isolation of inefficiencies.

The new businesses acquired in previous years have been integrated in full and consequently, the debt reduction and restructuring scheduled for the end of the 2014 Strategic Plan has been met in advance and in full. This important financial milestone enables Prosegur to acquire greater potential for new and larger corporate acquisitions. Therefore, this time may be the start of a new stage which, on the one hand, will mean the continuation of organic and inorganic growth policies and, on the other, the consolidation of the company's presence in Latam and the expansion in new regions, such as Asia-Pacific.

The Europe&Asia-Pacific region in 2014 has witnessed strong recovery of sales and profitability in Spain. Following the client portfolio optimisation process carried out in 2013, Prosegur has maintained an excellent growth rhythm, based on clients who value quality over price and opening new business

lines which had hitherto been restricted by the market's low investment capacity due to the economic recession.

In Germany, once the integration processes of the various acquisition was completed, the sought after inflection point has been achieved slightly in advance of the forecasts and the organic growth of business in that country has proven to be one of the highest and most interesting growth rates in Prosegur. The positive profitability threshold achieved is clear evidence that the efficiency measures of the Prosegur business model are able to achieve positive results in any market, with full client satisfaction and increase of the group's profitability, and that this model is perfectly exportable to new contexts in any region.

In regard to the Asia-Pacific region, the growth of the new Australian subsidiary, fully in line with growth estimates in its market is promising and neatly ties in with Prosegur's market consolidation strategy, while also becoming a powerful platform for innovation and development of new practices in the cash management business and, specifically, in comprehensive management of ATMs.

This activity has also been strengthened at the end of 2014, the sale was closed in India of the cash in transit and cash management division of the ISS multinational. This new acquisition reinforces Prosegur's position in the Indian national market as the second largest operator in cash management services, and the leader in the southern and eastern regions of the country and – together with the business in Australia, Singapore and China – consolidating and encouraging the growth of the strategic plan of Prosegur in the markets of the Asia-Pacific region.

The capacity to maintain growth in already consolidated markets in the Latam region has also been clearly demonstrated in the financial year ending on 31 December 2014. The efficacy of the update of prices for services provided in hyperinflationary contexts is clear. In Brazil, following the sharp increase in wages in the private security sector in 2013, Prosegur has continued to successfully transfer the inflationary increments to the market while managing to reinforce and optimise the guarding business, whereas the cash in transit business has lost volume due to the slowdown of the country's economic activity, but always managing to exceed the net growth of the country, thus creating value and slightly increasing margins.

Brazil continues to be the most important country in the Prosegur perimeter. Taking into account its sales turnover, its profit and number of employees, it is the most influential market on Prosegur P&L and continues to be a clear bet for the future. The positioning of Prosegur in Brazil as global supplier of private security services is unbeatable to deal with projects to be undertaken by this country between 2014 and 2016 and has been strengthened in 2014 by the acquisition of the largest cash in transit and cash management company in the state of Roraima in October 2014.

This acquisition consolidates Prosegur's position as the only private security operator with a presence in each and every state in the country and shows the commitment to maintaining growth in the country, irrespective of the adverse economic cycle it is currently undergoing.

The rest of the countries in the Latam region have continued to show the same growth rates of previous years. Worth mentioning is the excellent performance of Colombia, once all integrations have been

completed, which has shown exceptional growth figures in local currency, unfortunately affected by the adverse currency rate which, in general, has been the case for all currencies in the region in 2014.

Financial year 2013 brought about significant progress in the implementation of new key management indicators in the group and, accordingly, the corporate policies have been updated in 2014 helping decisions to be made in regard to:

- a) The setting of continuous improvement targets.
- b) The consideration of alternative strategies and options.
- c) The adoption of measures required for the implementation of defined strategies and introduction of measures to correct any deviations.
- d) Development of a competitive edge over the rest of the market.

Today, Prosegur management have leading figures to obtain up-to-date and appropriate information on clients, the market and the legal, financial and technological climate, allowing the Company to ensure that its management policies remain in line with trends permanently.

The most significant management variables and their development throughout the year are detailed in the following sections, and include activities, commercial management, personnel, investments, operations and financial management.

### Sales by geographical area

Prosegur's consolidated sales for 2014 amounted to EUR3,782.6 million (2013: EUR3,695.2 million), which represents a total increase of 2.4%, of which 10.2% corresponds to purely organic growth, 3.6% to inorganic growth, mainly arising from purchases made in financial year 2013. The effect of the evolution of currency rates has led to a reduction of 11.4%.

The overall increase in sales is above the nominal GDP of the countries in which Prosegur operates. This improvement is due to a large extent to the integrated security solutions model and the experienced acquired in each market over the years.

Consolidated sales are distributed by geographical area as follows:

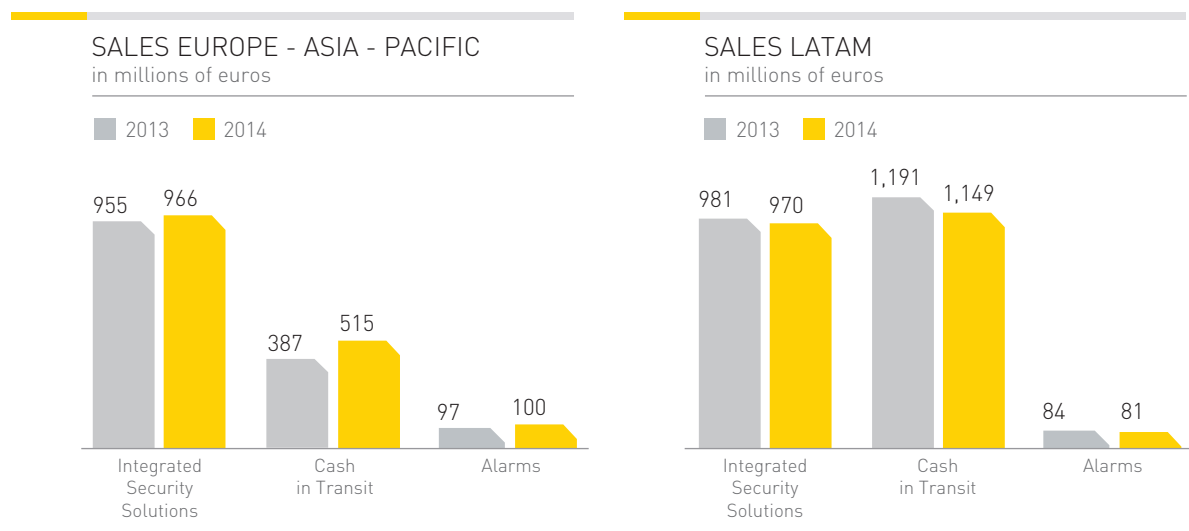
(Millions of Euros)			
	2014	2013	Variation
Europe & Asia-Pacific	1,581.3	1,439.4	9.9%
LatAm	2,201.3	2,255.7	-2.4%
<b>Total Prosegur</b>	<b>3,782.6</b>	<b>3,695.2</b>	<b>2.4%</b>

Sales in Europe & Asia-Pacific have increased by 9.9% mainly due to the optimisation process which was carried out in 2013 in the client portfolios in Spain and Portugal.

Sales in the Latam region have experienced an overall drop in relation to 2013 of 2.4%, of which 16.3% pertains to organic growth. The increase in sales during 2014 in this region has been negatively affected by 18.7% as a result of the depreciation of the main currencies in the countries.

### Sales by business area

Consolidated sales are distributed by geographic and business area as follows:



Aggregated consolidated sales are distributed by business area as follows:

(Millions of Euros)	2014	2013	Variation
Integrated Security Solutions	1,936.7	1,935.9	0.0%
% of total	51.2%	52.4%	
Cash in Transit	1,664.5	1,577.7	5.5%
% of total	44.0%	42.7%	
Alarms	181.4	181.6	-0.1%
% of total	4.8%	4.9%	
<b>Total Prosegur</b>	<b>3,782.6</b>	<b>3,695.2</b>	<b>2.4%</b>

The growth in business turnover in 2014 compared to 2013 has been of 13.8%, leaving the currency rate effect to one side.

The business of Integrated security solutions, which includes the Guarding and Technology activities, has experienced an increase in sales turnover of 9.4% at a constant exchange rate. The effect of the devaluation of countries such as Argentina and Brazil has penalised the sales turnover of Prosegur.



The comprehensive security solution activity has increased turnover in the Europe & Asia-Pacific region to 966.4 million euros (2013: 955.2 million euros). This business has experienced a slight decrease in Latam, having achieved a turnover of 970.4 million euros (2013: 980.7 million euros) as a result of currency devaluation. If we disregard the exchange rate effect, the performance of sales in Latam has shown a 17.4% growth.

In regard to the Cash in Transit and Cash Management business, sales have continued their upward trend, growing by 5.5% and reaching 1,664.5 million euros (2013: 1,577.7 million euros). At a constant exchange rate this has meant an increase of 19.6%.

The CIT-CM business in Europe and Asia-Pacific has increased to 514.9 million euros (2013: 387.1 million euros). This is an important achievement bearing in mind the restructuring of the banking sector in recent years in countries such as Spain and Portugal. It also proves the solidity of the business and the differentiation of the Cash in Transit and Cash Management services offered by Prosegur compared to the competition.

In the Latam region, the CIT-CM business has reached 1,149.5 million euros (2013: 1,190.6 million euros), having been adversely affected by the depreciation of the main currencies in countries such as Argentina. If this effect is disregarded, the growth has been of 15.2%.

Lastly, the Alarms business has had annual income of 181.4 million euros in 2014 (2013: 181.6 million euros), 0.1% less than the year before due to currency devaluation; if the currency devaluation effect is disregarded, the alarms sales have increased by 12.5%.

Growth in consolidated Prosegur turnover over the past five years is reflected in the following table:

(Millions of Euros)					
	2010	2011	2012	2013	2014
Invoicing	2,560.3	2,808.5	3,669.1	3,695.2	3,782.6

### EBIT margins by geographical area

Consolidated operating profit (EBIT) stands at Euros 307.2 million for 2014 (in 2013: 297.6 million euros). The EBIT margin for 2014 is 8.1% (in 2013: 8.1%).

This 8.1% margin becomes particularly important in a year which has been affected by the depreciation of the main currencies in the Latam region countries.

The EBIT margin is distributed by geographical area as follows:

(Millions of Euros)			
	Europe/Asia-Pacific	LatAm	Prosegur
Sales	1,581.3	2,201.3	3,782.6%
EBIT	65.1	242.2	307.2
EBIT margin	4.1%	11.0%	8.1%

As has already been mentioned, in Europe&Asia-Pacific the margins have improved in absolute and relative terms whereas in the Latam region has managed to maintain its relative margin despite the currency devaluations and the heavy burden of labour costs in countries such as Brazil.

The client portfolio optimisations carried out in 2013 mainly in Europe have been part of Prosegur's priority objective to maintain high profit margins and to guarantee return on investment. Fulfilment of this objective falls within the strategy of innovation and improvement of services which pursue the excellence thereof and of client relations.

The following table shows the EBIT trend seen over the past five years:

(Millions of Euros)					
	2010	2011	2012	2013	2014
EBIT	262.6	284.1	311.5	297.6	307.2

The ratio of the EBIT margin to consolidated sales was 8.1% in 2014. The upward trend observed in previous years was basically stopped by the depreciation of the currencies, mainly the Argentine peso and the Brazilian real. However, in 2014 Prosegur has managed to return to the growth trend thus mitigating the currency depreciations of 2014 mainly of the Argentine peso.

The information on the allocation of Prosegur assets to each of the segments and the reconciliation between the profit allocated to segments and the consolidated net profit is contained in Note 10 of the Consolidated Financial Statements.

### Commercial information

Prosegur services are sold through branches and by the Company's own sales personnel, and selective criteria are applied to minimise the risk of arrears and possible payment default. In cases where the Company has insufficient experience with a particular client, investigations and consultations are carried out using public information and objectively quantifiable risk assessments and individual analyses are performed. Once the contract has been signed, throughout the period over which the service is rendered, the client receives direct attention, enabling us to work in line with their operating requirements and financial situation, thereby reducing the risk of default.

The client is therefore at the core of the business. The first objective is to meet quality standards and that the client understands that he is acquiring a value added and responsible security services. The commercial offering is developed around the concept of integrated security solutions, developed according to innovation and excellence criteria.

The focus of Prosegur is based on comprehensive security solutions allowing for sectorial specialisation by way of strategic differentiation.

Prosegur continuously renews its offering and develops new products in each business line. An example thereof is the concept of dynamic surveillance, outsourcing of banking processes, services via mobile devices or video surveillance from control centres.

## Investments

All of Prosegur's investments are analysed by the corresponding technical and operating areas and the management control department, which estimate and examine the strategic importance, return period and yields of the investments before these are approved. Subsequently these are submitted to the Investment Committee for a final decision on whether to proceed with the investment. Investments in excess of EUR 0.6 million are submitted to the Executive Committee for approval.

Amortisation and depreciation charges totalled Euros 118.5 million in 2014 (in 2013 116.8 million euros). Property, plant and equipment and real estate investments account for 70.6 million euros (2013: 67.8 million euros); software applications account for 11.0 million euros (2013: 10.8 million euros) and other intangible assets account for 36.9 million euros (2013: 38.1 million euros).

The total investments analysed by the Investment Committee in 2014 with comparative figures from 2013 are detailed below:

(Millions of Euros)	2014	2013
First Quarter	35.4	27.0
Second Quarter	29.4	32.5
Third Quarter	15.4	16.4
Fourth Quarter	16.0	18.0
<b>Total</b>	<b>96.2</b>	<b>93.9</b>

EUR 121.9 million was invested in property, plant and equipment in 2014 (in 2013: 119.7 million euros). Moreover, investment of Euros 14.9 million was also made in computer software (in 2013: 13.2 million euros).

In addition, during 2014 new real estate investments have been made in Argentina amounting to 45.3 million euros.

## 2.2. Environment

Prosegur has a 3P policy (Prosegur Policies and Processes) or mandatory general rules for all employees regarding the definition of the environmental policy in each country, compliance with the legislation in force on environmental matters, risk assessment and adoption of measures to reduce such risks and reduce the impact of our activities on the environment.

The business activities carried out by Prosegur: Integrated Security Solutions (SIS), Cash in transit and Cash Management (CIT-CM) and Alarms are not activities that carry a high level of impact on the environment.

The first two business activities are very labour intensive employing thousands of workers and therefore, we believe that raising the awareness of our employees in regard to environmental care and sustainability as well as training programmes for all employees is also a priority focus of our environmental policies.

The 3P management system has a common trunk in all countries which includes the 3P policy mentioned in the first paragraph, which is of a global scope and which establishes fulfilment of environmental legislation as an obligation of the management of each country and common denominator in all countries.

Corporate Management encourages ISO 14001 certification in all countries in which we are present. In 2014, Colombia and Portugal have obtained this certification, joining Spain, Peru, Argentina and Brazil in this regard.

The main environmental aspects inherent to our business activities are:

- a) In the CSS business, the consumption and generation of waste of the following materials: waste of containers with hazardous substance residues or contaminated by them: toners, fluorescent lights, Ni-Cd accumulators, Pb batteries, Paper and plastic.
- b) In the CIT-CM business, the consumption and generation of waste from the following materials: absorbents, filtering materials, cleaning cloths and protective clothing contaminated with hazardous substances, residues from containers with such hazardous substances or contaminated by them, toners, fluorescent bulbs, paper and plastic.
- c) In the Alarms business, the consumption and generation of waste from the following items: lead batteries, residues in containers with hazardous substances or contaminated by them, toners, fluorescent lamps, dangerous WEEEs, Ni-Cd accumulators, paper and plastic.

At country level we monitor the impact of each of the environmental aspects related to the businesses carried out by Prosegur in the country and actions and objectives are established in order to minimise this impact, such as:

- a) Reduction of water consumption at delegations and bases via distribution of environmental awareness campaigns.
- b) Reduction in electrical consumption and associated atmospheric emissions by installing efficient lighting devices (LEDs), as well as environmental awareness campaigns.
- c) Adoption of restrictive printing regulations, only allowing two side printing and in grey tones, thus reducing paper consumption in delegations and offices.

At 31 December 2014, Prosegur has no environment-related contingencies, legal claims or income and expenses relating to the environment.

### **2.3. Personnel**

Taking into account the growth strategy of recent years at a global level, Prosegur generates jobs in the markets in which it is present.

The workforce of Prosegur at the end of 2014 was of 158,038 persons (2013: 154,540 persons), equal to a 2.3% increase.

A cornerstone of Prosegur's success as one of world's main security services companies has traditionally been its recruitment policy. The responsibility and trust required in those who render the Company's services on client premises, operating in an area as delicate as security, mean that Prosegur must not only ensure the effectiveness of its professionals, but also their honesty, responsibility, emotional stability and psychological maturity.

It is precisely for this reason that continuous improvements are made by the human resources department to our recruitment process, enabling us to accurately identify the suitability of an individual for a position within Prosegur, a key part for HR Management.

Details of the average Prosegur headcount over the past five years are as follows:

Staff Gap	2010	2011	2012	2013	2014
Direct	97,198	111,361	140,049	145,364	146,954
Indirect	5,657	6,924	8,530	9,150	8,184
<b>Total Prosegur</b>	<b>102,855</b>	<b>118,285</b>	<b>148,579</b>	<b>154,514</b>	<b>155,138</b>

Headcount compared to turnover (in relative terms) over the past five years is reflected as follows:

Number of persons per million billed	2010	2011	2012	2013	2014
Direct	38	39.7	38.2	39.3	38.9
Indirect	2.2	2.5	2.3	2.5	2.2

Performance assessment of the persons working for Prosegur is carried out every year. There is a systematised plan under which each head of department interviews his collaborators and objectively analyses performance, highlighting strengths and areas for improvement.

Annual satisfaction surveys are carried out so that Prosegur is aware of the perception of employees of the aspects affecting daily work. Action plans result from these surveys, implementing policies to improve the working environment of the Group companies.

Prosegur acts in line with industry standards in terms of occupational risk prevention. The company invests in specific training and advancements to ensure that employees work in safe environments using the best equipment.

The internal communication channels have been particularly strengthened in recent years, with the introduction of the corporate Intranet, the Internal distribution magazine "Prosegur Persons" and via strategic presentation in which a fair number of employees take part.

The Prosegur foundation works towards building a more caring society with fewer inequalities and, in this regard, one of its objectives is to foster social integration of disadvantaged sectors of the popula-

tion so as to bring about changes in attitude towards more caring values. For many years, the Company has encouraged employment opportunities for people with intellectual disabilities, offering them a more stable future through employment. The Plan of Labour Integration of Persons with Intellectual Disability has been implemented in the more representative offices of Prosegur, with new employees every year of this type being added to the workforce in the various countries.

Below are key indicators in the last two years reflecting the actions of Prosegur in regard to training and education of employees and development of diversity and equal opportunities (the distribution of the workforce by sex is included in Note 33 of the Consolidated Financial Statements):

(No. of persons and millions of euros)	2014	2013
Personnel	158,038	154,540
Percentage of women	14.7%	14.3%
Percentage of women in Management Board	33.3%	33.3%
Disabled personnel in operating workforce in Spain	199	89
Investment in training	10.2	9.3
Accident rate	3.2	4.4
Rate of sick leave	0.06	0.06

### 3. Liquidity and capital resources

In a context in which credit is still relatively restricted, during financial year 2014 Prosegur continued formalising strategic financing transactions designed to optimise financial debt, control debt ratios and meet growth targets.

Prosegur calculates net financial debt considering total current and non-current borrowings (excluding other non-bank payables) plus net derivative financial instruments, minus cash and cash equivalents, and minus other current financial assets (Note 32.2).

At 31 December 2014 net financial debt totals Euros 564.4 million (in 2013: 631.7 million euros).

#### 3.1. Liquidity

Prosegur keeps a reasonable level of liquid reserves and a great financing capacity available to ensure flexibility and rapidity in meeting the requirements of working capital of investing capital or inorganic growth.

At 31 December 2014 Prosegur has available liquidity of Euros 855.3 million (in 2013; 579.0 million euros). This amount is compound by:

- Euros 285.1 million of cash and cash equivalents (in 2013: 292.9 million euros).

- Euros 360 million of non-current credit available, relating to the syndicated loans arranged in 2014 (in 2013: 150 million euros).
- Other unused lines of credit for Euros 210.2 million (in 2013: 136.1 million) diversified in a wide banking pool featuring the top banks from each country where Prosegur operates.

This liquidity figure accounts for 22.6% of consolidated annual sales (2013: 15.7%), which enables the company to ensure both short term funding needs as well as growth strategy.

The efficiency measures of internal administrative processes implemented in recent financial years have helped to substantially improve business cash flow. The maturity profile of Prosegur debt is in line with its capacity to generate cash flow to pay it.

It is important to point out that, although part of the cash flow position at the close of 2014 is subject to certain regulatory conditions arising from Prosegur's geographical positioning, compliance with upcoming contractual obligations does not depend on distributions or payments from subsidiaries which are subject to insurmountable restrictions of a legal or regulatory nature. During the annual budget planning process, a repatriation plan of dividends from subsidiaries is designed, thus maximising the tax efficiency of the consolidated Group.

The average payment period of Spanish consolidated companies during financial year 2014 has been of 70 days (2013: 75 days).

The market value of the shares held by the parent company of Prosegur at 31 December 2014 amounts to 88.5 million euros (2013: 217.6 million euros).

### **3.2. Capital resources**

The structure of the long term financial debt is determined by the following contracts:

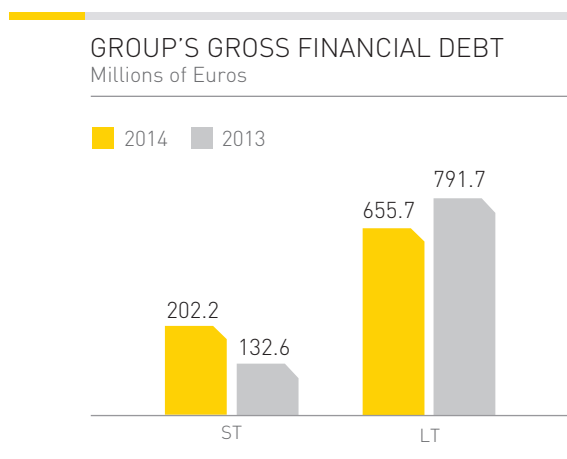
- a) The Debenture issued in Brazil in 2012, whose outstanding balance at 31 December 2014 was 31.8 million euros (exchange value: BRL 102.5 million).
- b) On 2 April 2013 an issue of uncovered bonds with a nominal value of EUR 500 million, maturing in 2018, was made. Bonds accrue a coupon of 2.75% per annum payable at end of the year and are listed on the Irish Stock Exchange. Market listing at 31 December 2014 is of 0.967%.
- c) Syndicated financing transaction in Australia, amounting to 70 million Australian dollars over three years. At 31 December 2014 the drawn down capital corresponding to the syndicated loan amounted to AUD 70 million (equivalent to 46.9 million euros).
- d) Syndicated loan agreed in Spain in 2014 amounting to 400 million euros over five years. At 31 December 2014, the capital drawn down amounted to 40 million euros.

With this last transaction, Prosegur has refinanced most of its financial debt and maintains a policy of natural coverage of the currency exchange effect by also having debt denominated in the currencies of the countries in which it operates. However, the Company weights the balance between such a hedge against the increase in financial costs involved. Gross financial debt includes current and non-current financial liabilities and excludes other non-bank debt.

In consolidated terms, long term gross financial debt maturing over one year has reached at the end of 2014 the amount of 655.7 million euros (2013: 791.7 million euros), basically supported by a syndicated loan agreement entered into in 2014, the debenture issued in Brazil in 2012 and the corporate bonds issued in 2013.

Current gross financial debt totals Euros 202.2 million (in 2013: 132.6 million euros).

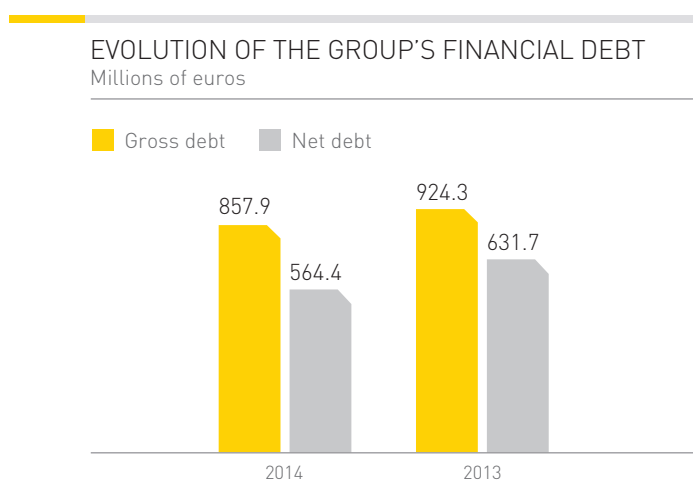
The current and non-current maturities of gross financial debt are distributed as follows:



In 2014 financial debt had an average cost of 3.46% (in 2013: 4.22%). The reduction in the average cost of debt is an excellent achievement bearing in mind that Prosegur acquires much of its financing in countries with high financial costs, in accordance with the natural hedging policy, particularly in Brazil, where moreover the Interbank Deposit Rate has increased over the year.

Net financial debt has been Euros 564.4 million at the end of 2014 (in 2013: 631.7 million euros).

Comparison of gross debt and net debt from 2014 and 2013 is shown in this table:





No significant changes are expected in 2015 in regard to the structure of own funds and capital or in regard to the relative cost of capital resources in relation to the financial year ending 31 December 2014.

The following table shows the maturities of the debt set out according to contractual obligations at 31 December 2014:

(millions of Euros)				
	Less than 1 year	1 to 5 years	More than 5 years	TOTAL
Debentures and other securities	13.8	541.3	0.0	555.0
Syndicated loan	0.0	38.0	0.0	38.0
Loans and borrowings	85.1	135.1	0.5	220.7
Credit accounts	90.9	0.0	0.0	90.9
Finance lease payables	18.7	19.8	2.0	40.5
Other payables	57.3	69.2	0.4	126.8
	<b>265.8</b>	<b>803.2</b>	<b>2.9</b>	<b>1,071.9</b>

In the usual performance of the activity, Prosegur occasionally resorts to operations which are not recorded in the financial statement, usually under the form of an operating lease and mainly with the aim of using high value assets, such as buildings and vehicles. Payment commitments of future leases amount to 90.3 million euros (2013: 73 million euros) which mainly pertain to the contract of the office building in Madrid, operational bases located in Brazil, other business buildings and operational vehicles (Note 29).

Prosegur calculates the leverage ratio as the quotient resulting from the net financial debt and total capital, the latter understood as the sum of the net financial net and net equity. The ratio at 31 December 2014 is of 0.40 (2013: 0.49).

The ratio of net financial debt to equity is 0.65 at 31 December 2014 (in 2013: 0.97).

The ratio of net financial debt to EBITDA was 1.33 in 2014 (in 2013: 1.52). If we consider the market value of own shares at the close of the year as an adjustment of net financial debt and third party debts due to company acquisitions are considered, the ratio over the EBITDA is of 1.34 (2013: 1.30).

### 3.3. Analysis of contractual obligations and off balance sheet transactions

Note 29 of the Financial Statements included the amounts of future minimum payments arising from operating lease contracts by maturity tranches.

Additionally, as indicated in Note 28 of the Consolidated Financial Statements, Prosegur issues third party guarantees of a commercial and financial nature. The total amount of guarantees issued at 31 December 2014 amounts to 233.1 million euros (2013: 155.6 million euros).

## 4. Main risks and uncertainties

The Prosegur Risk Management system is mainly based on the COSO (Committee of Sponsoring Organizations of the Treadway Commission) system and works together with applied standards in the main clients of financial industry, such as Basel III, and the ISO 31000 standards. The maximum responsibility for risk management falls on the Board of Directors. Among the basic responsibilities of the Audit Committee are to supervise the efficiency of internal control and risk management systems, to verify their suitability and integrity and to review the designation and replacement of the persons responsible.

### 4.1. Contingent liabilities

The Prosegur risk management cycle is the following:

#### MONTHLY

Information on exposure to:

- Financial Risk
- Operational and Compliance Risk
- Risk to Reputation

#### QUARTERLY

Monitoring through Risk Committees:

- Business Risk
- Financial Risk
- Operational and Compliance Risk

#### SIX-MONTHLY

Information to the Board of Administration:

- Business Risk
- Financial Risk
- Operational and Compliance Risk
- Risk to Reputation

#### ANNUALLY

- Re-evaluation of the Risk Map
- Review of Strategic Risks

#### Information

Inform and communicate on different exposure and annually assess the risk situation.

#### Monitoring

Supervise and monitor compliance with policies, norms, procedures, information systems through internal control, measuring if exposure is acceptable. Continuous monitoring at a distance and on the spot.



#### Risk

Identify business risk and foresee risk scenarios, measure and analyse their impact on the institution

#### Control

Propose new policies or reassess existing policies, as well as proposing necessary corrective measures to be implemented, based on cost effectiveness to minimise the risks identified.

## Regulatory risk

The main regulatory risks are those related with legislation in regard to Money Laundering, Data Protection, Labour and Compliance with Internal Rules and Code of Conduct.

Prosegur devotes great effort to the management of operational and regulatory compliance risks since their impact on the commitments undertaken with stakeholders and, specifically, with the clients.

Regulatory risks are mitigated by identifying the risk at an operational level, regularly assessing the environment of control and via programmes to monitor the proper operation of controls implemented.

The Corporate Risk Management Department is the area that defines the policies, procedures and tools for their identification and quantification, as well as the proposal of measures to mitigate risk and the ongoing monitoring of any deviation from established tolerance levels, at an operational control level and in regard to regulatory compliance. It applies standard procedures which are common to all countries in the Group.

Likewise, Corporate Security and Risk Management Department carries out an essential role in prevention of money laundering, and is responsible for the internal organisation of the Money Laundering Prevention Unit (of the Spanish, UPBC) in Spain. The Unit is part of the regulations which obliges Prosegur to implement measures to prevent cash transport to be used for money laundering purposes. Prosegur also meets all regulations in force of central banks in this regard.

## Operational risks

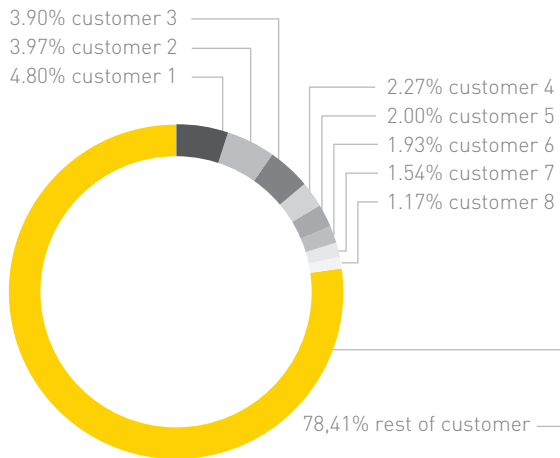
Operational risks are those related to burglaries and robberies, errors in operations, legal penalties and, as a result thereof, business continuity risk. There are formal programmes and policies that help to control this type of risk.

It is worth mentioning the monitoring task carried out by the corporate department of Corporate Security Management and Risk Management over control and monitoring processes of traceability of operations carried out in transport, handling and storage of cash. Furthermore, additional assistance is provided for claims or differences in the management activity, helping to identify best practices and designing procedures to minimise the risk of loss.

Prosegur carries out by over 80 people working in two continental platforms: one for Latin American countries and the other for Europe. The latter also covers services in the Asia-Pacific region, which includes investigation and analysis of purchase processes of other companies in these markets.

## Client concentration

Prosegur is not significantly exposed to clients. Note 32 of the Consolidated Financial Statements shows tables of representativity of the main clients over the overall turnover of Prosegur, as shown in the following pie chart:

**CREDIT RISK****4.2. Financial risks****Interest rate risk**

Prosegur is exposed to interest rate risk due to its monetary assets and liabilities.

Prosegur analyses its interest rate risk exposure dynamically. In 2014 the majority of Prosegur's financial liabilities at variable interest rates were denominated in Euros, Brazilian Reais and Australian Dollars.

Management performs a simulation of various scenarios, considering refinancing, the renewal of current positions, alternative financing and hedges. On the basis of these scenarios, Prosegur calculates the impact on the result of a given variation of the interest rate. Each simulation uses the same variation in the interest rate. These scenarios are only analysed for the liabilities that represent the most significant positions in which a variable interest rate is paid.

**Currency risk**

The natural coverage made by Prosegur is based on the capital expenditure required in the industry, which varies by business area, is in line with the operating cash flow generated and it is possible to time the investments made in each country based on operating requirements.

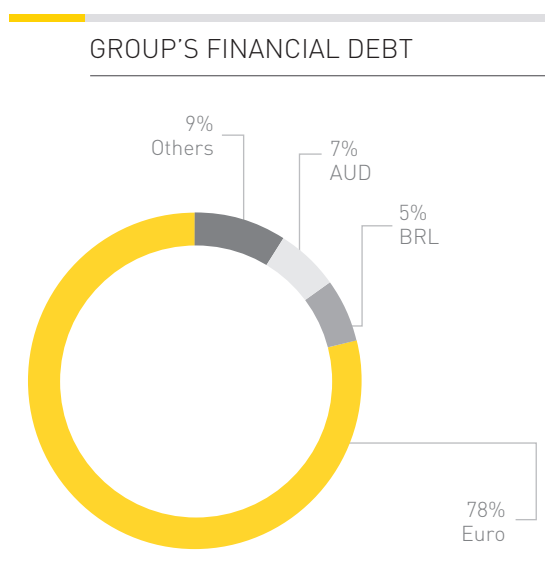
During financial year 2014, Prosegur has maintained a natural hedging policy, holding debts in the currencies of the main countries where Prosegur operates in order to minimise exposure to currency risk in countries such as Australia or Brazil.

Although Prosegur operates in a large number of countries, its financial debt is concentrated mainly in three currencies: Euro, Brazilian Real and Australian Dollar. Debt is 78% in Euros, 5% in Brazilian Reals and 7% in Australian Dollars and the other 9% of debt is in Prosegur's other currencies.

The variation in the debt structure by currency in regard to the previous year is mainly due to the partial early cancellation in January 2014 of the debenture issued in Brazil in 2012 amounting to 42.6 million euros.

Note 32 of the Consolidated Financial Statements reflects the value of financial assets and liabilities in the various currencies. This same Note contains relevant information on the exchange rate exposure via the rates of the main currencies affecting assets and liabilities.

In graphical form, the financial debt structure of Prosegur distributed by currency at the close of 2014 is as follows:



### Credit risk

The Credit and Collection Departments of each of the countries in which Prosegur operates carries out a risk assessment of each client on the basis of the contract data and establishes credit limits and payment terms which are recorded in the Prosegur management systems and periodically updated. Monthly tracking of the credit situation of the clients is carried out, making any value corrections deemed necessary on the basis of clearly established policies.

Note 32 of the Consolidated Financial Statements shows tables of representativity of the main clients over the overall turnover of Prosegur.

As for financial investments and other operations, these are carried out with defined rating entities and financial transaction framework agreements are entered into (CMOF or ISDA). The counterparty risk limits are clearly defined in the corporate policies of the Financial Management Department and updated credit limits and levels are periodically published.

## 5. Important circumstances after the reporting period

At 31 December 2014 no subsequent events significantly affecting such condensed consolidated financial statements of 2014 have taken place.

## 6. Information on the foreseeable performance of the entity

The optimistic outlook of Prosegur's organic growth is based on the reinforcement of internal control procedures to guarantee the efficiency of the various business areas. A reorganisation of corporate control policies designed to provide greater control of profitability by business line and greater focus by the countries on organic growth via new products with greater margin. This new level of internal control and optimisation will bring improvements and increase in cash generation in 2015, continuing with the path begun in 2013 and 2014.

On the other hand, during 2015 and the following years. Prosegur plans to bring about strong intensification in the Alarms business.

The idea is to provide this activity to a pure B2C ("business to consumer") approach, supporting this sales and marketing strategy with a powerful set of products designed to provide value added services to the client.

In the next few years, the business of home and small business alarms will be strongly boosted by way of additional investment, both in sales force and advertising, as well as service provision capacity, with a view to positioning Prosegur among the group of the largest world operators in this specific business with the additional advantage brought by the other business lines which can complement and support the sale of alarms, transforming from a basic service into a highly specialised security solution for small business premises – including assistance service for families, geolocalisation services, advanced domotics and many other possibilities.

Within the countries in the Latam region, it is estimated that the currencies of the main countries still have a way to go in terms of depreciation in 2015. This negative impact already foreseen shall be compensated by the potential development of the region and capacity of Prosegur to gain customer loyalty by offering the best services.

The excellent results obtained in the past by the sales teams in the Latam region in terms of their capacity to pass on price increases to the clients amid an economic context which is undergoing a gradual maturity process, allows us to remain optimistic for 2015.

Thanks to the experience gained in each one of these markets over the years, Prosegur has developed a business model that has proven to be successful in any economic environment, enabling margins to be maintained and even increased.

In this regard, the profitability of the Guarding business in the Latam region will continue with the upward trend of 2014 although it will require portfolio optimisation to be carried out similar to that performed in countries in Europe.

On its part, the economic context of Europe presents an improvement profile that will provide a gradual drive to the business and – above all – will improve profitability.

Prosegur will continue to show its excellent capacity for adaptation to the situation and, just as it was able to minimise the impact of the strong contraction and consolidation of the banking system in Spain and Portugal, it hopes to be able to leverage the incipient favourable situation in order to become the first supplier in Spain of advanced banking outsourcing services and Integrated security solutions.

To this end, the business lines of guarding and technology will be strengthened and become more integrated, while adding new security remote monitoring services such as the new Cybersecurity Monitoring Centre which is already operational for clients in several countries, or the new process outsourcing services of banking back office.

Solid foundations have been laid to face the coming years that are expected to bring a positive increase in margins and the achievement of fair growth rates.

Asia-Pacific is the doorway to markets with high growth potential and diversification of risks and opportunities.

The recent acquisitions in India and Singapore and the acquisition in 2014 of the second operators in the Australian market in Cash in Transit and cash management are a good example of this.

Prosegur intends to take the utmost advantage to the strong growth prospects of this region for the private security industry. To this end it shall continue to focus on inorganic growth in the area, benefiting from the excellent platform it has built over the last two years and the vast experience it has accumulated in corporate operations. It will seek new opportunities to introduce other business lines and also develop the alarms market.

The excellent refinancing obtained in 2013 and 2014 via the issue of the five year bond and the syndicated loan, mean that Prosegur is in an ideal situation to continue with its inorganic growth process without compromising the level and ratios which measure the level of debt.

By way of conclusion, Prosegur is facing big challenges in the coming years, which include meeting the expectations to maintain the recovery trend of margins in Europe and sustaining the profitability levels in Latam despite the adverse macro situation.

The company has an excellent growth platform, the financial solvency and the innovative range of products and services to enable it to take on such challenges. And, although the coming years will be more focused on profitability and inorganic growth, it will continue to consolidate its leadership position, gaining market share and strengthening its image as a worldwide company with the most advanced security solutions.

## 7. R+I+i activities

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The important projects carried out in recent years have brought differentiation to the quality of the security services offered by Prosegur and reflect the company's commitment to innovation and service excellence.

Among the projects which have recently and successfully been completed or which are currently in progress, we shall highlight the following:

### **Cash in transit and Cash management**

In Cash in transit and cash management we continue to work on the logistics operating system management that will allow overall planning of these tasks through to cash transport in the safest and most controlled manner possible. The aim is to provide a flexible and modular service with a fast response to incidents or changes in client needs, with maximum security guarantees. The main objective, therefore, is to optimise logistics tasks and increase the competitiveness of Prosegur.

### **Integrated Security Solutions**

In the area of guarding, the project of location and tracking of persons and valuable assets in enclosed and exterior areas is being developed and involves the design and development of a new model of control and planning for flexibility and optimisation of resources in real time and circumstances, thanks to the application of intelligent location in the Prosegur systems.

### **Cybersecurity**

Prosegur has completed its physical security offering with cybersecurity solutions for all types of organisations. The project has meant opening a SOC (Security Operation Centre) in the main offices in Madrid, and its main mission is to be able to offer companies at a global level the best means for overall



management of security and mitigate the risks and threats to information security, as well as to the reputation of clients, by offering 24x7 cybersecurity solutions. Three blocks of services are offered in terms of internal security, logical security and services designed to control security in cyberspace, digital surveillance and cyberintelligence, using a technologically advanced platform and the methodology and procedures of Prosegur, the result of over 35 years in the industry.

### **Miscellaneous**

The aim of the development of the Monitoring Solution service in the security industry is to provide a new advanced system to monitor service indicators and profitability management control variables in real operating conditions. The new system will be transversally applied throughout the organisation enabling assessment of the performance of the organisation as a whole and segmentation by client, region or business area among others.

In addition, a new service has been developed to provide security to shopping malls in bag repositories, entertainment areas where children may be left with no concerns and a vehicle management service that will allow the user to leave the vehicle in a convenient area to be subsequently parked by the personnel in charge.

## **8. Acquisition/disposal of own shares**

At 31 December 2014, company holds 18,756,890 own shares (2013: 43,685,484 shares), representing 3.04% of the Company's share capital (in 2013: 7.08%), and have a value of Euros 53.5 million (in 2013: 125.2 million euros). Part of such shares are to be delivered to the Chief Executive Officer and Senior Managers of Prosegur as part of the incentives plan.

The Incentives plan designed within the framework of the remuneration systems linked to the value of shares of the Prosegur parent company which is currently in force was approved by the General Shareholders' Meeting held on 29 May 2012. The Board of Directors is authorised to acquire own shares up to the amount permitted by law.

In January 2014 the previous incentive plan has been settled, called Incentive Plan of 2011. On the other hand, the maximum number of shares for Plan 2014, whose last delivery is scheduled for financial year 2017, amounts to 4,120,000.

On 10 January 2014 Prosegur proceeded with the sale of a package of 24,882,749 of its own shares, representing 4.032% of the share capital, for a total amount of EUR 123,2 million.

## 9. Other significant information

### 9.1 Stock market information

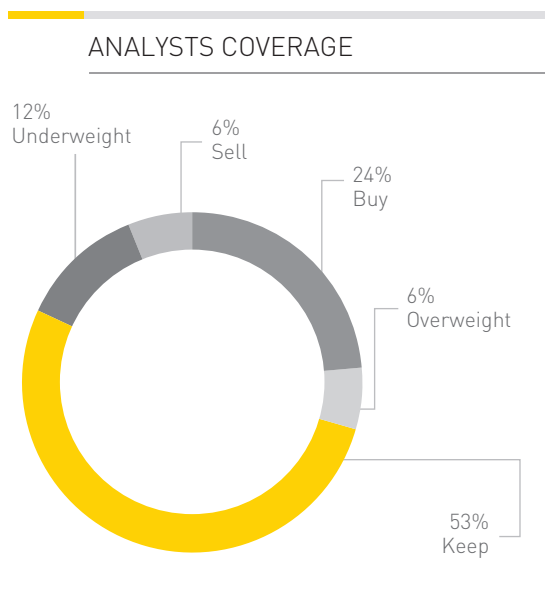
Prosegur focuses its efforts in the creation of value for its shareholders. The improvement in results and transparency, as well as rigour and credibility, underpin the Company's actions.

The policy of relationship with shareholders and investors of Prosegur aims to establish a communication that is direct, personal and stable over time. The Company has a close relationship with its shareholders, private and institutional investors and with the main stock analysts, to whom it provides detailed information on a continuous basis.

In order to meet this transparency commitment, Prosegur uses multiple communication channels such as the webcast held every quarter to report results or the creation of the Investors Newsletter, added to the publication of other monthly information bulletins with specific content of interest to the investment community.

#### Analysts coverage

The recommendations of the investment companies that follow Prosegur are as follows:



At 31 December 2014, the price per share closed at 4.72 euros. The listed share price of the Company has dropped by 4.84%.

## Main shareholders

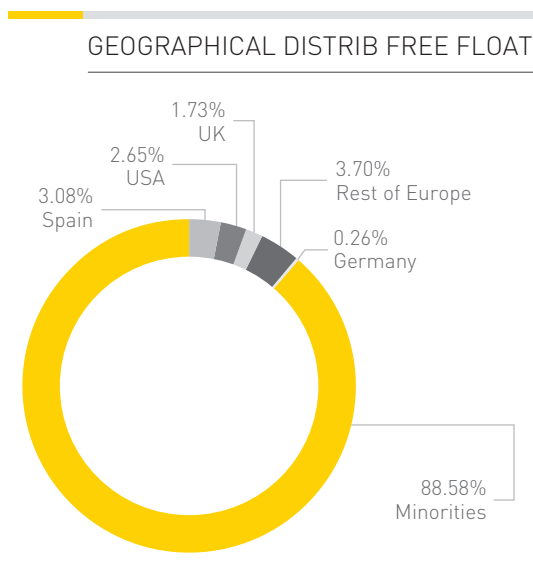
The shareholding structure of Prosegur reflects its solidity and stability.

At 31 December 2014, 69.3% of the capital of the Company is in the hands of significant shareholders. The remaining 30.7% was floating capital.

The strong presence of the shareholding in the Board of Directors enables the management bodies, and particularly the Executive Committee, to define that the strategic lines and decisions are in line with the interests of all its shareholders. This solid and stable shareholder base of relevance, made up largely of significant shareholders and institutional investors, provides Prosegur with the ideal conditions to develop its project and achieve its objectives.

## Geographical distribution of free float

At an international level and given its growth potential, Prosegur has always been well accepted among investors. For these reasons, its shareholding includes foreign investors which account for a very significant part of its free float.



## 9.2 Corporate Governance Annual Report

The Corporate Governance Annual Report of Prosegur for financial year 2014 forms part of the Directors' Report and as of the date of publication of the financial statements is available on the web page of the National Securities Market Commission and the Prosegur website.

This report includes section E, analysing control and risk management systems of the Company; and F, providing details on the risk control and management system in relation with the process of issue of financial information (SCIIF).

**STATEMENT OF RESPONSIBILITY FOR THE FINANCIAL INFORMATION FOR 2014**

The members of the board of directors of Prosegur Compañía de Seguridad, S.A. hereby confirm that, to the best of our knowledge, the individual and consolidated annual accounts of Prosegur Compañía de Seguridad, S.A. and subsidiaries for 2014, authorised for issue by the board of directors at the meeting held on 25 February 2015 and prepared in accordance with applicable accounting principles, present fairly the equity, financial position and results of Prosegur Compañía de Seguridad, S.A. and the consolidated subsidiaries taken as a whole, and that the respective individual and consolidated directors' reports provide a reliable analysis of the Company's performance and results and the position of Prosegur Compañía de Seguridad, S.A. and its consolidated group, together with the main risks and uncertainties facing the group.

Madrid, 25 February 2015

Ms. Helena Irene Revoredo Delvecchio  
Chair

Mr. Isidro Fernández Barreiro  
Vice-chairman

Mr. Christian Gut Revoredo  
Managing Director

Ms. Mirta María Giesso Cazenave  
Director

Ms. Chantal Gut Revoredo  
Director

Mr. Pedro Guerrero Guerrero  
Director

Mr. Eduardo Paraja Quirós  
Director

Mr. Eugenio Ruiz-Gálvez Priego  
Director

Mr. Fernando Vives Ruíz  
Director

## **DIRECTORS' RESPONSIBILITY OVER THE CONSOLIDATED ANNUAL ACCOUNTS**

The consolidated annual accounts of Prosegur Compañía de Seguridad, S.A. and subsidiaries are the responsibility of the directors of the parent company, and have been prepared in accordance with international financial reporting standards endorsed by the European Union.

The directors are responsible for the completeness and objectivity of the annual accounts, including the estimates and judgements included therein. They fulfil their responsibility mainly by establishing and maintaining accounting systems and other regulations, supporting them adequately using internal accounting controls. These controls have been designed to provide reasonable assurance that the Company's assets are protected, that transactions are performed in accordance with the authorisations and regulations laid down by management and that accounting records are reliable for the purposes of drawing up the annual accounts. The automatic correction and control mechanisms are also a relevant part of the control environment, insofar as corrective action is taken when weaknesses are observed. Nevertheless, an effective internal control system, irrespective of how perfect its design may be, has inherent limitations, including the possibility of circumventing or invalidating controls, and can therefore provide only reasonable assurance in relation with preparation of the annual accounts and the protection of assets. However, the effectiveness of internal control systems may vary over time due to changing conditions.

The Company evaluated its internal control system at 31 December 2014. Based on this evaluation, the directors believe that existing internal accounting controls provide reasonable assurance that the Company's assets are protected, that transactions are performed in accordance with the authorisations laid down by management, and that the financial records are reliable for the purposes of drawing up the annual accounts.

Independent auditors are appointed by the shareholders at their annual general meeting to audit the annual accounts, in accordance with the technical standards governing the audit profession. Their report, with an unqualified opinion, is attached separately. Their audit and the work performed by the Company's internal services include a review of internal accounting controls and selective testing of the transactions. The Company's management teams hold regular meetings with the independent auditors and with the internal services in order to review matters pertaining to financial reporting, internal accounting controls and other relevant audit-related issues.

Mr. Antonio Rubio Merino  
Chief Financial Officer





# Annual Corporate Governance Report

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# Annual Corporate Governance Report of listed corporations

## A. Ownership structure

A.1 Complete the following table on the company's capital structure:

Date last changed	Share capital (euros)	Number of shares	Number of voting rights
06/07/2012	37,027,478.40	617,124,640	617,124,640

State whether there are different classes of shares with different associated voting rights:

No

A.2 Breakdown of the direct and indirect owners of significant shareholdings in the company at year-end, excluding members of the Board of Directors:

Name of shareholder	Number of direct voting rights	Number of indirect voting rights	% of total voting rights
GUBEL, S.L.	309,026,930	0	50.07%
OPPENHEIMER ACQUISITION CORPORATION	0	34,957,437	5.66%
AS INVERSIONES, S.L.	32,817,810	0	5.32%
OPPENHEIMER INTERNATIONAL GROWTH FUND	30,969,685	0	5.02%
FMR LLC	0	29,908,843	4.85%
FIDELITY INVESTMENT TRUST	22,393,139	0	3.63%
CANTILLON CAPITAL MANAGEMENT LLC	0	18,821,350	3.05%



Name of indirect owner of shareholding	Through: Name of direct owner of shareholding	Number of voting rights
GUBEL, S.L.	GUBEL, S.L.	0
OPPENHEIMER ACQUISITION CORPORATION	VARIOUS FUNDS	34,957,437
AS INVERSIONES, S.L.	AS INVERSIONES, S.L.	0
OPPENHEIMER INTERNATIONAL GROWTH FUND	OPPENHEIMER INTERNATIONAL GROWTH FUND	0
FMR LLC	VARIOUS FUNDS	29,908,843
FIDELITY INVESTMENT TRUST	FIDELITY INVESTMENT TRUST	0
CANTILLON CAPITAL MANAGEMENT LLC	VARIOUS FUNDS	18,821,350

State significant changes to the ownership structure in the year:

Name of shareholder	Transaction date	Description of the transaction
M & G INVESTMENT MANAGEMENT, LTD	17/03/2014	Less than 3% of share capital
OPPENHEIMER ACQUISITION CORPORATION	26/03/2014	More than 5% of share capital

**A.3. Complete the following tables showing the members of the Board of Directors of the company holding voting rights attached to shares in the company:**

Name of director	Number of direct voting rights	Number of indirect voting rights	% of total voting rights
HELENA IRENE REVOREDO DELVECCHIO	0	309,026,930	50.07%
HELENA IRENE REVOREDO DELVECCHIO	0	213,400	0.04%
PEDRO GUERRERO GUERRERO	1,000	330,000	0.05%
CHRISTIAN GUT REVOREDO	885,430	0	0.14%
MIRTA MARIA GIESSO CAZENAVE	1,898,320	32,817,810	5.62%

Name of indirect owner of shareholding	Through: Name of direct owner of shareholding	Number of voting rights
HELENA IRENE REVOREDO DELVECCHIO	GUBEL, S.L.	309,026,930
HELENA IRENE REVOREDO DELVECCHIO	PROREVOSA, S.L.	213,400
PEDRO GUERRERO GUERRERO	VALORES DEL DARRO, SICAV, S.A.	330,000
CHRISTIAN GUT REVOREDO	CHRISTIAN GUT REVOREDO	0
MIRTA MARIA GIESSO CAZENAVE	AS INVERSIONES, S.L.	32,817,810
<b>Total percentage of voting rights held by the Board of Directors</b>		<b>55.93%</b>

Complete the following tables showing the members of the Board of Directors of the company holding voting rights attached to shares in the company:

Name of director	Number of direct voting rights	Number of indirect voting rights	Equivalent number of shares	% of total voting rights
CHRISTIAN GUT REVOREDO	1,812,740	0	1,812,740	0.29%

**A.4. Indicate, where applicable, any family relationships, or commercial, contractual or corporate ties between the holders of significant shareholdings, to the extent they are known by the company, unless they are not significant or result from the ordinary course of business:**

**A.5 Indicate, where applicable, any commercial, contractual or corporate relationship between the holders of significant shareholdings and the company and/or its group, unless they are not significant or result from the ordinary course of business:**

Name of related parties
GUBEL, S.L. PROSEGUR COMPAÑÍA DE SEGURIDAD, S.A.

**Type of relationship:** Commercial

**Brief description:**

Proactinmo, S.L. (subsidiary of Gubel, S.L.) leases an office building to Prosegur for an initial period of five (5) years until 2015. Annual rent in 2014 totalled 1,296 thousand euros.

**A.6 State whether the company has been notified regarding the existence of shareholders' agreements affecting it in accordance with the provisions of Articles 530 and 531 of the Capital Companies Act. If so, describe them briefly and list the shareholders bound by the pact:**

No

State whether the company is aware of the existence of concerted actions among its shareholders. If so, describe them briefly:

No

Expressly indicate any changes or breaches of said agreements or concerted actions occurring during the financial year:

N/A

**A.7 State whether there are any persons or legal entities exercising or potentially exercising control of the company in accordance with Article 4 of the Spanish Securities Market Act. If so, say whom/which:**

Yes

Name
HELENA IRENE REVOREDO DELVECCHIO
Comments
Through GUBEL,S.L.

**A.8 Complete the following tables concerning the company's treasury shares:**

At year-end:

Number of direct shares	Number of indirect shares *	Total % of share capital
14,756,890	4,000,000	3.04%

\* Through:

Name of direct owner of shareholding	Number of direct shares
PROSEGUR PARAGUAY, S.A.	4,000,000
<b>Total</b>	<b>18,756,890</b>

List any significant changes occurring during the year, in accordance with the provisions of Royal Decree 1362/2007:

Date of communication	Total direct shares acquired	Total indirect shares acquired	% total of share capital
10/01/2014	24,882,749	0	4.03%

**A.9 State the conditions and term of the mandate issued by the shareholders' meeting to the Board of Directors for issuing, buying back or transferring treasury shares.**

The Ordinary General Meeting of Shareholders of Prosegur Compañía de Seguridad, S.A., held on 27 June 2011, resolved to renew the authorisation granted at the General Shareholders' Meeting (on 28 June 2010) for the derivative acquisition of treasury shares directly or via group companies, in the terms literally transcribed below:

1. To authorise the derivative acquisition of shares in Prosegur Compañía de Seguridad, S.A. by the Company and its subsidiaries pursuant to the provisions of the Capital Companies Act, in compliance with the requirements established in applicable legislation at all times and in the following conditions:
  - a) The shares may be acquired directly by the Company or indirectly via its subsidiaries, in the form of sale-purchase, exchange or any other legally valid transaction.
  - b) The par value of the shares acquired, plus, where applicable, that of those already held, directly or indirectly, must not exceed the maximum legally allowed at any given time.
  - c) The purchase price per share shall be at least the par value and at most the market value on the day of the purchase, plus 10%.
  - d) This authorisation is granted for a period of five years.

It is expressly stated that this authorisation may be used in full or in part for the acquisition of treasury shares to be delivered or transferred to directors or employees of the Company or companies belonging to its group, either directly or as a result of their exercising option rights, all within the framework of remuneration systems linked to the market value of shares in Prosegur Compañía de Seguridad, S.A.

2. To empower the Board of Directors, with express powers to sub-delegate and, in the broadest possible terms, to exercise this authorisation and to perform the rest of the provisions contained herein.
3. To terminate, in the part not used, the authorisation granted in point five of the agenda for the Ordinary General Shareholders' Meeting held on 28 June 2010.

**A.10 State whether there are any restrictions on the transferability of securities and/or on voting rights. In particular, state any kind of restriction that might hamper taking control of the company through the acquisition of its shares in the market.**

No

**A.11 State whether the General Shareholders' Meeting has agreed to adopt neutralisation measures in the event of a takeover bid pursuant to the provisions of Act 6/2007.**

No

Where applicable, explain the measures approved and the terms in which the restrictions shall cease to be efficient:

**A.12 State whether the company has issued securities that are not traded in a regulated EU market.**

No

Where applicable, indicate the various classes of shares and, for each class, the rights and obligations they confer upon their holders.

## B. General Shareholders' meeting

**B.1 State and, where applicable, detail, whether there are differences with respect to the minimum quorum provided in the Capital Companies Act for constituting the General Meeting.**

No

**B.2 State and, where applicable, detail, whether there are differences with respect to the requirements provided in the Capital Companies Act for adopting shareholders' agreements:**

No

Describe how they differ from the provisions envisaged in the Capital Companies Act.

**B.3 State the regulations applicable to the amendment of the company's bylaws. In particular, state the majorities required to amend the bylaws, as well as, where applicable, the regulations for safeguarding shareholders' rights in the event of amendments to the bylaws.**

The Board of Directors submits to the Shareholders' Meeting the proposals for amendments or additions to the bylaws, with the relevant directors' report on said amendments.

All documentation relating to changes to bylaws is made available to shareholders, when the Meeting at which said modification is to be approved is convened.

The Shareholders' Meeting announcement clearly states that shareholders are entitled to examine and obtain at the company's offices all documentation in this connection, and to request that the company provide them with this documentation immediately and at no charge.

**B.4 Provide the attendance figures for the general shareholders' meetings held in the financial year to which this report refers and in the previous year:**

Date of general shareholders' meeting:	Attendance				
	% in attendance	% represented	% distance vote		
			Electronic vote	Other	Total
30/06/2014	55.93%	30.38%	0.00%	0.00%	86.31%

**B.5 Indique si existe alguna restricción estatutaria que establezca un número mínimo de acciones necesarias para asistir a la junta general:**

Yes

Number of shares required to attend the Shareholders' Meeting	617,125
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**B.6** State whether it has been agreed that certain decisions that involve structural changes to the company ("subsidiarisation", sale-purchase of essential operating assets, operations equivalent to the liquidation of the company, etc.) must be submitted for the approval of the general shareholders' meeting, even if not so expressly required by Mercantile Legislation.

Yes

**B.7** Indicate the company's website address and method of online access to information regarding corporate governance and other information regarding general shareholders' meetings that must be made available to shareholders via the company's website.

Address: [www.prosegur.com](http://www.prosegur.com)

Method of access to corporate governance information: Home page/Shareholders and Investors/Corporate governance, and Home page/Shareholders and Investors/General Shareholders' Meeting.

## C. Structure of the Company's Management

### C.1 Board of Directors

#### C.1.1 Maximum and minimum number of directors as stipulated in the bylaws:

Maximum number of directors	15
Minimum number of directors	5

## C.1.2 Complete the following table with the members of the Board:

Name of director	Representative	Director's position on the Board	D. First appointm.	D. last appointm.	Election procedure
HELENA IRENE REVOREDO DELVECCHIO	—	Chairperson	30/06/1997	29/04/2013	Agreement of general shareholders' Meeting
ISIDRO FERNANDEZ BARREIRO	—	Deputy-chairperson	19/06/2002	29/04/2013	Agreement of general shareholders' Meeting
CHRISTIAN GUT REVOREDO	—	Managing director	30/06/1997	29/04/2013	Agreement of general shareholders' Meeting
FERNANDO VIVES RUIZ	—	Director	29/05/2012	29/05/2012	Agreement of general shareholders' Meeting
MIRTA MARIA GIESSO CAZENAVE	—	Director	09/05/2000	29/04/2013	Agreement of general shareholders' Meeting
CHANTAL GUT REVOREDO	—	Director	30/06/1997	29/04/2013	Agreement of general shareholders' Meeting
PEDRO GUERRERO GUERRERO	—	Director	29/03/2005	30/06/2014	Agreement of general shareholders' Meeting
EDUARDO PARAJA QUIROS	—	Director	26/04/2004	29/05/2012	Agreement of general shareholders' Meeting
EUGENIO RUIZ- GALVEZ PRIEGO	—	Director	27/06/2005	30/06/2014	Agreement of general shareholders' Meeting
<b>Total number of directors</b>					9

Indicate any resignations from the Board of Directors during the reporting period:

## C.1.3 Complete the following tables with the members of the Board and their status:

## Executive directors

Name of director	Committee that proposed the appointment	Position in the company
CHRISTIAN GUT REVOREDO	APPOINTMENTS AND REMUNERATION COMMITTEE	MANAGING DIRECTOR
CHANTAL GUT REVOREDO	APPOINTMENTS AND REMUNERATION COMMITTEE	DIRECTOR OF INTERNATIONAL EXPANSION
<b>Total number of executive directors</b>		2
<b>% of total Board</b>		22.22%

**External proprietary directors**

Name of director	Committee that proposed the appointment	Name of the significant shareholder who is represented or who proposed the appointment
MIRTA MARIA GIESSO CAZENAVE	APPOINTMENTS AND REMUNERATION COMMITTEE	AS INVERSIONES, S.L.
HELENA IRENE REVOREDO DELVECCHIO	APPOINTMENTS AND REMUNERATION COMMITTEE	GUBEL, S.L.
<b>Total number of proprietary directors</b>		2
<b>% of total Board</b>		22.22%

**External independent directors****Name of director:**

PEDRO GUERRERO GUERRERO

**Profile:**

Guerrero Guerrero holds a bachelor's degree in Law from Madrid's Universidad Complutense. State Attorney, Stockbroker and Notary Public of Madrid (extended leave of absence). Previously Chairman of Sociedad Rectora de la Bolsa de Madrid and Sociedad de Bolsas. He was a founding partner and Deputy-Chairman of A.B. AsesoresBursátiles and Chairman of A.B. Gestión and A.B. Asesores Red. He is the Chairman of Bankinter, S.A., where he has been a director since 2000. In addition, he is Chairman of the Executive Committee thereof.

**Name of director:**

FERNANDO VIVES RUIZ

**Profile:**

Vives Ruiz holds a PhD in Law from Universidad Pontificia de Comillas (ICADE). He holds a bachelor's degree in Economics and Business from Universidad Pontificia de Comillas (ICADE). He is Chairman and Senior Partner at the J. A. Garrigues, S.L.P. law firm. Professor in Mercantile Law, Universidad Pontificia deComillas (ICADE). Member of the Consultant Committee of the Spanish Securities Market Commission.

**Name of director:**

EDUARDO PARAJA QUIROS

**Profile:**

Paraja Quiros holds a bachelor's degree in Law, and an MBA from Houston University. Director of Prosegur since 2004. Managing Director of Prosegur from 2004 to 2008. Managing Director of Metrovacesa from 2009 to 2013. Trustee of Fundación Prosegur.



**Name of director:**

EUGENIO RUIZ-GALVEZ PRIEGO

**Profile:**

Civil Engineer.MBA from Stanford University.

Managing Director of the Uralita Group from 1993 and Deputy-Chairman from 1997 to 2002.Director of Ebro Foods (previously Azucarera Ebro Agrícolas and later Ebro Puleva) since 2000.Managing Director of Azucarera Ebro from 2000 to 2010.

Director of Prosegur since 2005.

**Name of director:**

ISIDRO FERNÁNDEZ BARREIRO

**Profile:**

Industrial Engineer.

MBA from IESE.

Vice- president of Prosegur since 2008 and Director since 2002.

Director of ACS between 2003 and 2008.

Director of Corporación Financiera Alba since 1994 and 2nd Vice-President from 2006 to 2013.

<b>Total number of independent directors</b>	5
<b>% of total Board</b>	55.56%

State whether any independent director receives from the company or its group any amount or benefit other than the remuneration as director, or maintains or has maintained, in the last financial year, a business relationship with the company or any company belonging to its group, either on his own behalf or as a significant shareholder, director or senior officer of a company that has maintained such a relationship.

Name of director: Fernando Vives Ruiz.

Description of the relationship: Senior Partner of J&A Garrigues, S.L.P. law firm, which recurrently and ordinarily provides legal counsel and tax advice to the Company.

Reasoned statement: Recurrently, and for many years before the appointment of Fernando Vives as a director of the Company, the law firm J&A Garrigues, S.L.P. has provided Prosegur with legal counsel and tax advice, within the ordinary course of business and in market terms. The Prosegur Group does not work solely with J&A Garrigues, S.L.P., but also receives legal counsel and tax advice from other firms. The fees received by J&A Garrigues, S.L.P. from the Prosegur Group are not material for the firm, less than 1% of total amount of services invoiced, and neither do they represent a significant amount on the accounts of the Prosegur Group. Furthermore, these services are provided through partners from the firm other than Fernando Vives, whose remuneration as a partner of J&A Garrigues, S.L.P. is entirely independent and in no way linked to the amount invoiced by the firm to the Prosegur Group. Accordingly, the Board of Directors considers that the business relationship between the law firm J&A Garrigues, S.L.P. and the Prosegur Group, due to its recurrent, non-exclusive nature in the ordinary course of business, and its scant significance in the terms outlined, in no way affects the independence of Fernando Vives to discharge the duties of independent director of Prosegur. Also, Prosegur provides guarding services to Garrigues at their main office in Madrid.

In the event, a reasoned statement shall be included by the Board of Directors regarding the reasons why it considers that said director can discharge his duties as an independent director.

**Other external directors**

Provide details of the reasons why they may not be considered proprietary or independent directors and their relationships, whether with the company, its senior executives or its shareholders:

Indicate the variations which, as the case may be, have taken place over the period in the typology of each director:

Name of director	Date of change	Previous status	Current status
ISIDRO FERNANDEZ BARREIRO	26/02/2014	Other External	Independent
HELENA IRENE REVOREDO DELVECCHIO	26/02/2014	Executive	Proprietary

**C.1.4 Complete the following table with information on the number of women directors in the last 4 years, and the category of directorships:**

	Number of women directors				% of total directors of each category			
	Financial year	Financial year	Financial year	Financial year	Financial year	Financial year	Financial year	Financial year
	2014	2013	2012	2011	2014	2013	2012	2011
Executive	1	2	1	1	50.00%	66.67%	50.00%	50.00%
Proprietary	2	1	2	2	100.00%	100.00%	66.67%	66.67%
Independent	0	0	0	0	0.00%	0.00%	0.00%	0.00%
Other External	0	0	0	0	0.00%	0.00%	0.00%	0.00%
Total:	3	3	3	3	33.33%	33.33%	33.33%	37.50%

**C.1.5 Explain any measures that have been implemented to try to include in the Board of Directors a number of women that provides a balanced presence of women and men.**

Details of the measures	N/A
-------------------------	-----

**C.1.6 Detail any measures agreed by the Appointments Committee to ensure that selection procedures do not entail an implicit bias that hampers the selection of women directors, and to ensure that the company deliberately looks for and includes among the potential candidates, women who meet the professional profile required:**

Details of the measures	N/A
-------------------------	-----

When, despite any measures that have been implemented, the number of women directors is scant or nil, explain why:

Details of the measures	N/A
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**C.1.7 Explain how significant shareholders are represented on the Board of Directors.**

Gubel, S.L. has one proprietary director and As Inversiones S.L. has one proprietary director. Christian Gut Revoredo is executive directors proposed by Gubel S.L.

**C.1.8 Explain, where applicable, why proprietary directors have been appointed at the behest of shareholders whose stake is less than 5% of share capital:****Name of shareholder:**

<b>Reason:</b>	N/A
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State whether formal requests have been denied for presence on the Board of Directors from shareholders whose shareholding is equal to or higher than others at whose request proprietary directors have been designated. In the event, explain why such requests have been denied:

No

**C.1.9 State whether any directors have left their posts before the end of their term, whether they have explained their reasons to the Board of Directors and through what channels and, if they have explained their reasons in writing to the full Board, explain at least the reasons they gave:****C.1.10 Where applicable, state what powers are delegated to the Managing Director(s):****Name of director:**

CHRISTIAN GUT REVOREDO

**Brief description:**

The Board of Directors has delegated all its powers to the Managing Director, except those that may not be delegated by Law, or in accordance with the Bylaws or the Rules and Regulations of the Board of Directors.

**C.1.11 Where applicable, identify any members of the Board of Directors who undertake administrative or management duties in other companies that belong to the same group as the listed company:**

Name of director	Registered name of the group company	Position
CHRISTIAN GUT REVOREDO	FORMACION. SELECCION Y CONSULTORIA. S.A.	JOINT ADMINISTRATOR
CHRISTIAN GUT REVOREDO	PROSEGUR ALARMAS. S.A.	JOINT ADMINISTRATOR
CHRISTIAN GUT REVOREDO	PROSEGUR ACTIVA HOLDING.S.L.U.	JOINT ADMINISTRATOR
CHRISTIAN GUT REVOREDO	PROSEGUR ESPAÑA, S.L.	SOLE ADMINISTRATOR

C.1.12 List the names, where applicable, of those directors of the company who are members of the Board of Directors of other companies listed in official securities markets other than that of the group, as notified to the company:

Name of director	Registered name of the group company	Position
HELENA IRENE REVOREDO DELVECCHIO	BANCO POPULAR ESPAÑOL. S.A.	DIRECTOR
HELENA IRENE REVOREDO DELVECCHIO	MEDIASET ESPAÑA COMUNICACIÓN. S.A.	DIRECTOR
HELENA IRENE REVOREDO DELVECCHIO	ENDESA, S.A.	CHAIRMAN
PEDRO GUERRERO GUERRERO	BANKINTER. S.A..	DIRECTOR
EUGENIO RUIZ-GALVEZ PRIEGO	EBRO FOODS. S.A.	DIRECTOR

C.1.13 State and, where applicable, explain, whether the company has established rules concerning the number of Boards to which its directors may belong:

No

C.1.14 Outline those of the company's general policies and strategies which the full Board has reserved the right to approve:

Investment and financing policy	Yes
Definition of the structure of the group of companies	Yes
Corporate governance policy	Yes
Corporate social responsibility policy	Yes
The strategic or business plan, and management goals and annual budgets	Yes
Remuneration policy and evaluation of senior executives' performance	Yes
Risk control and management policy, and periodic monitoring of internal information and control systems	Yes
Dividend policy, as well as the policies and limits applying to treasury stock	Yes

C.1.15 State the global remuneration of the Board of Directors:

Remuneration of the Board of Directors (thousands of euros)	2,780
Amount of global remuneration that corresponds to the pension rights accumulated by directors (thousands of euros)	0
Global remuneration of the Board of Directors (thousands of euros)	2,780

C.1.16 Identify those senior officers that are not also executive directors, and state their total remuneration accrued in the year:

Name	Position
JAVIER TABERNERO DA VEIGA	REGIONAL DIRECTOR – EUROPE
LEONARDO EZEQUIEL GUTIERREZ	DIRECTOR OF THE ALARMS DIVISION
LUIS JAVIER ORO PRADERA	DIRECTOR OF THE CASH-IN-TRANSIT & CASH MANAGEMENT DIVISION
FERNANDO ABOS PUEYO	DIRECTOR OF SECURITY SUPPORT
JOSE ANTONIO LASANTA LURI	DIRECTOR OF STRATEGY AND REGIONAL DIRECTOR – ASIA
PEDRO URQUIJO FDEZ DE ARAOZ	COMMERCIAL DIRECTOR
GONZAGA HIGUERO ROBLES	REGIONAL DIRECTOR - SOUTHERN LATAM
AGUSTÍN GONZÁLEZ TUÑÓN	DIRECTOR OF INFORMATION TECHNOLOGY
FRANCISCO JAVIER POVEDA GIL	INTERNAL AUDIT DIRECTOR
CORAL GONZÁLEZ MANTECA	DIRECTOR OF HUMAN RESOURCES
GUILLERMO RUIZ SAN JUAN	REGIONAL DIRECTOR - NORTH LATAM
RODRIGO ZULUETA GALILEA	CHAIRMAN – LATAM
SAGRARIO FERNÁNDEZ BARBE	LEGAL DIRECTOR
ANTONIO RUBIO MERINO	CHIEF FINANCIAL OFFICER
MIGUEL ÁNGEL BANDRÉS GUTIÉRREZ	DIRECTOR OF STRATEGIC RESOURCES
FEDERICO AUGUSTO MEEUS RAMIREZ	DIRECTOR OF GUARDING DIVISION
ALBERTO CROSO	DIRECTOR OF TECHNOLOGY DIVISION
<b>Total remuneration of senior management (in thousands of euros)</b>	<b>5,525</b>

**C.1.17** Indicate, where applicable, the identities of the members of the Board of Directors who are, at the same time, members of the Board of Directors of companies that are significant shareholders and/or companies belonging to the same group:

Name of director	Name of significant shareholder	Position
DOÑA HELENA IRENE REVOREDO DELVECCHIO	GUBEL, S.L.	CHAIRPERSON
DON CHRISTIAN GUT REVOREDO	GUBEL, S.L.	DIRECTOR
DOÑA MIRTA MARIA GIESSO CAZENAVE	AS INVERSIONES, S.L.	CHAIRPERSON
DOÑA CHANTAL GUT REVOREDO	GUBEL, S.L.	SECRETARY & DIRECTOR

Indicate, where applicable, the significant relationships other than those envisaged in the previous section, between members of the Board of Directors and significant shareholders and/or companies belonging to their group:

**Name of related director:**

HELENA IRENE REVOREDO DELVECCHIO

**Name of related significant shareholder:**

GUBEL, S.L.

**Description of the relationship**

SHAREHOLDER INDIVIDUALLY HAVING CONTROL

**Name of related director:**

CHRISTIAN GUT REVOREDO

**Name of related significant shareholder:**

GUBEL, S.L.

**Description of the relationship**

SHAREHOLDER WITH NON-CONTROLLING MINORITY SHAREHOLDING

**Name of related director:**

MIRTA MARIA GIESSO CAZENAVE

**Name of related significant shareholder:**

AS INVERSIONES, S.L.

**Description of the relationship**

SHAREHOLDER INDIVIDUALLY HAVING CONTROL

**Name of related director:**

CHANTAL GUT REVOREDO

**Name of related significant shareholder:**

GUBEL, S.L.

**Description of the relationship**

SHAREHOLDER WITH NON-CONTROLLING MINORITY SHAREHOLDING

**C.1.18 State whether there have been any changes in the Board of Directors' Regulation during the financial year:**

Yes

**Details of the changes**

Article 10 of the Board Regulations has been modified in order to expressly adapt it to the duties of the Chairperson of the Board.

**C.1.19 Indicate the procedures for the selection, appointment, re-election, evaluation and removal of directors. List the competent bodies, the necessary steps and the criteria used in each of the procedures**

## Appointment

The Company's Bylaws provide that the Board of Directors shall comprise at least five and at most fifteen members, in accordance with Recommendation 9 of the Unified Code of Good Governance, to be appointed at the Gene-

ral Shareholders' Meeting. Provisionally, in accordance with the Capital Companies Act and the Bylaws, the Board of Directors may cover existing vacancies through co-option.

In this regard, as a general rule, the appointment of directors at the company is subject to the decision of the General Shareholders' Meeting. Only on certain occasions, when it is indispensable due to vacancies having arisen since the General Shareholders' Meeting, in accordance with the provisions of the Capital Companies Act, may directors be appointed through co-option, and this decision is then ratified at the next General Shareholders' Meeting.

Otherwise, and in any event, the proposed appointments of directors must respect the provisions of the Rules and Regulations of the Company's Board of Directors and they must be preceded by the relevant report by the Appointments and Remuneration Committee.

In this connection, pursuant to the competencies assigned to the Appointments and Remuneration Committee, the latter must report, based on objective criteria aligned with the corporate interests, the proposed appointment, re-election and removal of Company Directors, assessing the competencies, knowledge, and experience necessary for the candidates who must fill vacancies.

Meanwhile, pursuant to the provisions of its Rules and Regulations, the Board of Directors, in exercising its powers of proposal to the General Shareholders' Meeting and of co-option to fill vacancies, shall seek to ensure that external directors constitute a majority over executive directors within the Board, and to reduce the number of executive directors to the minimum necessary in accordance with the complexity of the Company.

In any event, proposals for the re-election of directors which the Board of Directors decides to submit to the General Shareholders' Meeting must be subject to a formal process of preparation, necessarily including a report issued by the Appointments and Remuneration Committee, assessing the quality of the work and professional dedication of the directors proposed during the previous term.

Lastly, the Board of Directors and the Appointments and Remuneration Committee, within the sphere of their competencies, shall seek to ensure that the candidates are chosen from among persons of recognised solvency, competency and experience; the utmost rigour must be applied with regard to those called upon to fill positions of independent directors as provided by Article 8 of the Rules and Regulations of the Board of Directors.

#### Re-election

Directors are appointed for a term of three years, and may be re-elected once or more for equal periods.

Notwithstanding the above, independent directors may not remain in the post for a term of more than twelve consecutive years, unless they become proprietary, executive or other external directors.

Like proposals for appointment, proposals for the re-election of directors which the Board of Directors decides to submit to the General Shareholders' Meeting for approval must entail a formal preparation process, necessarily involving a report issued by the Appointments and Remuneration Committee, assessing the quality of the work and professional dedication of the directors proposed during the previous term.

#### Assessment

In accordance with the provisions of the Rules and Regulations of the Board, the chairperson shall organise and coordinate with the chairpersons of the Appointments and Remuneration and Audit Committees, the periodic assessment of the Board of Directors, and, in the event, the chief executive.

## Resignation or Removal

Directors shall leave their posts at the end of the term for which they were appointed and when so decided by the General Shareholders' Meeting or Board of Directors in the exercise of powers conferred upon them by law or the Bylaws. Notwithstanding the above, the Board of Directors shall not propose the removal of any independent director except on the grounds of breach of duties and when the Appointments and Remuneration Committee has issued a report in this regard.

**C.1.20 State whether the Board of Directors has assessed its activity during the period:**

Yes

If so, explain to what extent the self-assessment has given rise to significant changes in its internal organisation and the procedures applicable to its activities:

<b>Details of the changes</b>	It has not given rise to significant changes in the internal organisation or procedures applicable to its activities.
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**C.1.21 Indicate the scenarios in which directors are obliged to resign.**

In accordance with Article 24.2 of the Rules and Regulations of the Board, directors must offer their resignation to the Board of Directors and present their resignation formally in the following cases:

- When they leave the executive positions associated with their appointment as directors.
- When they are involved in any of the scenarios of incompatibility or prohibition provided by law.
- When they are involved in legal proceedings for a suspected legal offence or in disciplinary proceedings for a serious or very serious fault, being investigated by the supervisory authorities.
- When they are seriously disciplined by the Audit Commission as a result of having breached their obligations as directors.
- When their remaining on the Board of Directors could jeopardise the interests of the Company or when the reasons for their appointment no longer apply (for example, when a proprietary director sells his stake in the Company).

**C.1.22 State whether the duties of chief executive of the company are discharged by the Chairperson of the Board of Directors. If so, outline the measures implemented to limit the risk of accumulation of powers in a single person:**

No

State and, where applicable, explain, whether rules have been established to empower the independent directors to request that the Board be convened or that new items be included on the agenda, to coordinate and reflect the concerns of the external directors and to lead the assessment by the Board of Directors.

Yes



<b>Explanation of the rules</b>	In accordance with the provisions of Article 10.3 of the Rules and Regulations of the Board, the Board of Directors may empower an independent director to perform the following duties: (i) ask the chairperson of the Board of Directors to convene a meeting; (ii) ask the chairperson of the Board of Directors to include new items on the agenda of business; (iii) coordinate and convey to the chairperson of the Board of Directors any concerns which external directors may have; and (iv) lead the assessment by the Board of Directors of the work of the chairperson of the Board of Directors. Notwithstanding the above, the Board of Directors has not expressly empowered any independent director to discharge such duties.
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**C.1.23 Are strengthened majorities, different from legal majorities, required for any kind of decision?**

No

If so, describe the differences.

**C.1.24 Explain whether there are specific requirements other than those relating to the directors to be appointed chairperson of the Board of Directors.**

No

**C.125. State whether the chairperson has a casting vote:**

Yes

<b>Matters on which the chairperson has a casting vote</b>	According to the provisions of Article 23.6 of the Bylaws. Unless otherwise provided by the law in regard to majorities, agreements are approved by outright majority of the members of the Board of Directors attending the session. In the event of a deadlock, the chairperson has a casting vote.
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**C.1.26 State whether the Bylaws or Rules and Regulations of the Board of Directors establishes any limit on the age of directors:**

No

**C.1.27 State whether the Bylaws or the Rules and Regulations of the Board of Directors establish a term limit for independent directors, other than the one established in regulations:**

Yes

<b>Maximum term (in years)</b>	12
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**C.1.28 State whether the Bylaws or the Rules and Regulations of the Board establish specific rules for delegating votes to the Board of Directors, how this is done and, in particular, the maximum number of proxies that can be held by one director, as well as whether it is compulsory to grant proxy to a director of the same category. In the event, give a brief outline of these rules.**

Article 23 of the Company's Bylaws establishes that, when absent, directors may arrange to be represented at meetings of the Board of Directors by other directors via written proxy, which, to the extent possible, should contain voting instructions.

Furthermore, in accordance with the provisions of Article 19 of the Rules and Regulations of the Board, directors shall make every effort to attend meetings of the Board of Directors and, when they cannot attend personally, they shall try to ensure that their representation is conferred upon another member of the same group and includes the relevant instructions.

**C.1.29 State the number of meetings held by the Board of Directors during the financial year. Where applicable, state the number of times the Board has met without the presence of its Chairperson. Include attendance with representation involving specific instructions.**

<b>Number of Board meetings</b>	5
<b>Number of Board meetings without the chairperson in attendance</b>	0

State the number of meetings held in the year by the various committees of the Board of Directors:

<b>Committee</b>	<b>Number of meetings</b>
EXECUTIVE COMMITTEE	11
AUDIT COMMITTEE	5
APPOINTMENTS AND REMUNERATION COMMITTEE	2

**C.1.30 State the number of meetings held by the Board of Directors with all members in attendance during the financial year. Include attendance with representation involving specific instructions:**

<b>Attendance of directors</b>	5
<b>% of attendance over the total number of votes during the year</b>	100,00 %

**C.1.31 State whether the individual and consolidated annual financial statements presented to the Board of Directors for approval are previously certified:**

Yes

Identify, where applicable, the person/persons who has/have certified the company's individual and consolidated annual financial statements, for their formulation by the Board:

Nombre	Cargo
DON ANTONIO RUBIO MERINO	CHIEF FINANCIAL OFFICER

**C.1.32 Explain, if applicable, the mechanisms established by the Board of Directors to prevent the individual and consolidated accounts it prepares from being presented at the General Shareholders' Meeting with a qualified auditor's report.**

The Company's Finance Department operates stringent controls over the individual and consolidated accounts to ensure that they are in line with generally accepted accounting principles in Spain and IFRS, and all Prosegur companies are audited by the same auditor: KPMG Auditores, S.L.

Among other duties, the Audit Committee monitors relations with external auditors and, as part of these duties, must supervise the opinion in the audit report on the annual accounts to ensure that it is not qualified, holding any necessary talks with the auditors while the accounts are being prepared.

Lastly, Article 44 of the Rules and Regulations of the Board establishes that the Board of Directors shall seek to provide a final version of the accounts with no scope for qualification in the auditor's opinion. However, when the Board of Directors considers that its own criterion should prevail, it shall publicly explain the content and scope of the discrepancy.

**C.1.33 Is the Secretary to the Board of Directors a director?**

No

**C.1.34 Describe the procedures for appointment and removal of the Secretary to the Board, stating whether the Appointments and Remuneration Committee was consulted and the appointment or removal was approved by the Board in full.**

<b>Procedure for appointment and removal</b>	In accordance with the provisions of Article 21 of the Company's Bylaws, the Board of Directors shall appoint a Secretary who may not necessarily be a Director. Furthermore, Article 12.4 of the Rules and Regulations of the Board establishes that the appointment and removal of the Secretary must be informed by the Appointments and Remuneration Committee and approved by the Board in full.
<b>Is the Appointments and Remuneration Committee consulted on the appointment?</b>	Yes
<b>Is the Appointments and Remuneration Committee consulted on the removal?</b>	Yes
<b>Is the Appointments and Remuneration Committee consulted on the removal?</b>	Yes
<b>Does the full Board approve the removal?</b>	Yes

Does the Secretary to the Board undertake to take particular care in monitoring the good governance guidelines?

Yes

**Observations**

In accordance with the provisions of Article 12.3 of the Rules and Regulations of the Board, the Secretary shall at all times seek to ensure the formal and material legality of the Board's actions and that its procedures and rules of governance are upheld and regularly reviewed. Furthermore, the Secretary seeks to ensure that the Board of Directors' actions are in line with the Company's Bylaws, the Rules and Regulations of the Board and corporate good governance guidelines.

**C.1.35 State whether the company has established mechanisms to maintain the independence of external auditors, financial analysts, investment banks and rating agencies.**

The Audit Committee monitors the independence of external auditors, and when it considers it advisable, it requests their presence at its meetings.

In this regard, Article 44 of the Rules and Regulations of the Board establishes that the Board of Directors shall refrain from hiring the services of audit firms whose fees, for all items, are higher than five percent of its total revenues during the last financial year, and it must publicly disclose the global fees which Prosegur has paid to the audit firm for any services other than auditing.

With regard to financial analysts and investment banking, as well as rating agencies, at this time no procedure has been established to guarantee their independence, although Prosegur has always conducted itself with the utmost transparency, guided by the principles of professionalism, solvency and independence of criteria.

**C.1.36 State whether, during the year, the Company has changed its external auditor. If so, identify the incoming and outgoing auditor:**

No

If there was a disagreement with the outgoing auditor, describe it:

**C.1.37 Indicate whether the audit firm performs work for the company and/or its group other than auditing and, if so, state the fees received for such work and those fees as a percentage of total fees billed to the company and/or its group:**

Yes

	Company	Group	Total
<b>Fees for work other than auditing (thousand euro)</b>	182	1,308	3,326
<b>Fees for work other than auditing/Total fees billed by the audit firm (%)</b>	5.00%	39.00%	44.00%

**C.1.38 State whether the audit report on the annual financial statements for the previous year contained reservations or qualifications. In the event, state the reasons given by the chairperson of the Audit Committee to explain the content and scope of said reservations or qualifications.**

No

**C.1.39 State whether the audit report on the annual financial statements for the previous year contained reservations or qualifications. In the event, state the reasons given by the chairperson of the Audit Committee to explain the content and scope of said reservations or qualifications.**

	Company	Group
Number of consecutive years	5	5
No. of years audited by the current audit firm/No. of years that the company has been audited (%)	18.00%	18.00%

**C.1.40 State whether there is a procedure to provide directors with external advice, and if so give details:**

Yes

**Provide details of the procedures**

The procedures are described in detail in Article 27 of the Rules and Regulations of the Board.

External directors may request that legal, accounting, financial advisers or other experts be hired, payable by the Company. Such requests must necessarily refer to specific problems of a certain significance and complexity which arise in the performance of the director's duties.

The decision to engage the services of experts must be notified to the Chairperson and may be vetoed by the Board of Directors if it is proven that:

- a) it is not necessary for the proper performance by external directors of their assigned duties,
- b) it's cost is not reasonable in light of the importance of the problem and the assets and revenues of the Company; or
- c) the technical assistance required may be adequately provided by the Company's own experts.

**C.1.41 State whether there is a procedure for directors to obtain the necessary information to prepare meetings with management bodies sufficiently in advance, and, if so, give details:**

Yes

**Provide details of the procedures**

In accordance with the provisions of Article 18.2 of the Rules and Regulations of the Board, unless special circumstances so justify it in the opinion of the Chairperson, meetings must be convened with at least three days' notice and the announcement must always include the Agenda and duly summarised and prepared relevant information

Moreover, Article 12.3 of the Rules and Regulations of the Board expressly states that the Secretary must provide the directors with the necessary advice and information for the proper functioning of the Board.

Lastly, in accordance with the provisions of Article 26 of the Rules and Regulations of the Board, the directors shall have the broadest powers to be informed in regard to any aspect of the Company, to examine its books, records, documents and other background for corporate operations and to inspect its facilities; this entitlement extends to the company's subsidiaries, both in Spain and abroad.

**C.1.42 State whether the company has established rules to oblige directors to report and, in the event, resign, in scenarios that might damage the credit and reputation of the company, and, if so, give details:**

Yes

**Describe the rules**

In accordance with the provisions of Article 24.2 of the Rules and Regulations of the Board, directors must offer their resignation to the Board of Directors, and must formalise it, if the Board considers it appropriate, when their remaining on the Board might affect the interests of the Company.

**C.1.43 State whether any member of the Board has notified the company that he/she is involved in legal proceedings or has been indicted in respect of any of the offences listed in Article 213 of the Capital Companies Act:**

No

State whether or not the Board of Directors has analysed the case. If so, explain the reasoning behind the decision on whether or not the director should remain in his/her post and, where applicable, explain the Board of Directors' actions to date or planned actions.

**C.1.44 List any significant agreements entered into by the company which come into force, are amended or terminate in the event of a change of control of the company due to a takeover bid, and their effects.**

Credit agreement for 400 million euros, between Prosegur Compañía de Seguridad, S.A. and a syndicate of credit institutions, dated 12 June 2014. At 31 December 2014, the capital drawn down amounted to 40 million euros. In the event of a change of control, creditors would no longer be obliged to make the arranged amounts available to the Company and they would be entitled to request early repayment.

Issuance of bonds by Prosegur Compañía de Seguridad, S.A. on 2 April 2013, in the amount of 500 million euros, maturing on 2 April 2018. In the event of a change of control, bondholders would be entitled to request the retrospective sale of the bonds.

The syndicated loan contract for 70 million Australian dollars dated 12 December 2013. At 31 December 2014, the drawn down capital amounts to 70 million Australian dollars. In the event of a change of control of Prosegur Compañía de Seguros, S.A., creditors would no longer be obliged to make the arranged amounts available to the Company and they would be entitled to request early repayment.

The Debenture issued in Brazil in 2012, whose outstanding balance at 31 December 2014 was 31.8 million euros. In the event of a change of control of Prosegur Compañía de Seguros, S.A., creditors may request early repayment.

**C.1.45 List and provide details of any agreements between the company and its management or employees that envisage severance payments, guarantee or golden parachute clauses, when they resign or are dismissed improperly, or when the contractual relationship ends because of a takeover bid or other kind of transaction.**

Number of beneficiaries: 0

Type of beneficiary:

N/A

Description of the Agreement:

N/A

State whether these contracts must be notified to and/or approved by the governing bodies of the company or its group:

	Board of Directors	General Shareholders' Meeting
Body authorising the clauses	Yes	No
Is the General Shareholders' Meeting informed about the clauses?		No

**C.2 Board of Directors' committees**

**C.2.1 Provide details of all the committees of the Board of Directors, their members and the proportion of proprietary and independent directors they comprise:**

**Executive committee**

Name	Position	Category
HELENA IRENE REVOREDO DELVECCHIO	CHAIRPERSON	Proprietary
EUGENIO RUIZ-GALVEZ PRIEGO	MEMBER	Independent
PEDRO GUERRERO GUERRERO	MEMBER	Independent
ISIDRO FERNANDEZ BARREIRO	MEMBER	Independent
CHRISTIAN GUT REVOREDO	MEMBER	Executive
FERNANDO VIVES RUIZ	MEMBER	Independent
CHANTAL GUT REVOREDO	MEMBER	Executive
<b>% of executive directors</b>		28.57%
<b>% of proprietary directors</b>		14.29%
<b>% of independent directors</b>		57.14%
<b>% of external directors</b>		0.00%

**Audit committee**

Name	Position	Category
PEDRO GUERRERO GUERRERO	CHAIRPERSON	Independent
ISIDRO FERNANDEZ BARREIRO	MEMBER	Independent
EUGENIO RUIZ-GALVEZ PRIEGO	MEMBER	Independent
<b>% of executive directors</b>		0.00%
<b>% of proprietary directors</b>		0.00%
<b>% of independent directors</b>		100.00%
<b>% of external directors</b>		0.00%

**Appointments and remuneration committee**

Name	Position	Category
EUGENIO RUIZ-GALVEZ PRIEGO	CHAIRPERSON	Independent
HELENA IRENE REVOREDO DELVECCHIO	MEMBER	Proprietary
PEDRO GUERRERO GUERRERO	MEMBER	Independent
ISIDRO FERNANDEZ BARREIRO	MEMBER	Independent
FERNANDO VIVES RUIZ	SECRETARY	Independent



% of executive directors	0.00%
% of proprietary directors	20.00%
% of independent directors	80.00%
% of external directors	0.00%

C.2.2 Complete the following table with information on the number of women directors in the Board of Directors committees in the last four years:

	Number of women directors							
	Financial year 2014		Financial year 2013		Financial year 2012		Financial year 2011	
	No.	%	No.	%	No.	%	No.	%
EXECUTIVE COMMITTEE	2	28.57%	2	28.57%	2	33.33%	2	33.33%
AUDIT COMMITTEE	0	0.00%	1	25.00%	1	25.00%	1	33.33%
APPOINTMENTS AND REMUNERATION COMMITTEE	1	20.00%	1	20.00%	1	33.33%	1	33.33%

C.2.3 State whether the Audit Committee is responsible for the following duties:

Monitor the preparation and the completeness of the financial information prepared on the company and, where appropriate, the group, checking for compliance with legal provisions, the accurate demarcation of the consolidation perimeter, and the proper application of accounting principles.	Yes
Review internal control and risk management systems on a regular basis, so that main risks are properly identified, managed and disclosed.	Yes
Monitor the independence and efficacy of the internal audit function; propose the selection, appointment, re-appointment and removal of the head of internal auditing; propose the department's budget; receive regular report-backs on its activities; and verify that senior management are acting on the findings and recommendations of its reports.	Yes
Establish and supervise a mechanism whereby staff can report, confidentially and, if necessary, anonymously, any irregularities they detect in the course of their duties, in particular financial or accounting irregularities, with potentially serious implications for the company.	Yes
Make recommendations to the Board for the selection, appointment, re-appointment and removal of the external auditor, and the terms and conditions of the engagement.	Yes
Receive regular information from the external auditor on the progress and findings of the audit programme, and check that senior management are acting on its recommendations.	Yes
Monitor the independence of the external auditor.	Yes

C.2.4 Describe the rules of organisation and operation, and the responsibilities attributed to each committee of the Board of Directors.

#### APPOINTMENTS AND REMUNERATION COMMITTEE

Members: The Appointments and Remuneration Committee comprises at least three (3) and at most five (5) members of the Board of Directors.

Operation: The Board of Directors designates the chairperson of the Appointments and Remuneration Committee from among the independent directors that belong to it. The Appointments and Remuneration Committee designates the Secretary, who need not be a director or a member of the Committee.

The Appointments and Remuneration Committee meets whenever the Board of Directors or the Chairperson of the Board of Directors requests that a report be issued or proposals adopted.

In any event, it meets once a year to prepare the information regarding the remuneration of directors which the Board of Directors must approve and include in its annual public documentation.

The main competencies are those set forth in Article 26 of the Bylaws and Article 17 of the Rules and Regulations of the Board.

#### EXECUTIVE COMMITTEE

Members: The Executive Committee comprises at least three (3) and at most seven (7) members of the Board of Directors.

The adoption of agreements to appoint members of the Executive Committee will require the favourable vote of at least two-thirds of the Board of Directors.

Operation: The Executive Committee meets when convened by its Chairperson, and in the absence of specific rules, the rules of operation established for the Board of Directors shall apply, provided they are compatible with the nature and function of the Committee. In any event, the Executive Committee shall hold at least seven ordinary sessions per year.

Responsibilities: The Executive Committee has been granted the broadest powers of representation, administration, management and disposal, and, in general, all powers corresponding to the Board of Directors, except those that, pursuant to the law or to Articles 25 of the Bylaws and 15 of the Rules and Regulations of the Board, may not be delegated.

#### AUDIT COMMITTEE

Members: The Audit Committee comprises at least three (3) and at most five (5) members of the Board of Directors, and in any case must comprise a majority of non-executive directors. At least one of them must be an independent director and shall be appointed based on his/her knowledge and experience in accounting, auditing or both.

Operation: The Audit Committee may regulate its own operation; otherwise the specific rules of operation established for the Board of Directors shall apply.

The Audit Committee must hold at least four (4) ordinary sessions per year.

The main competencies are those set forth in Article 27 of the Bylaws and Article 16 of the Rules and Regulations of the Board of Directors.

**C.2.5 State, where applicable, the existence of regulations of the Board of Directors' Committees, the location where they may be consulted, and any changes made during the year. State whether an annual report on the activities of each committee has been drafted voluntarily.**

#### APPOINTMENTS AND REMUNERATION COMMITTEE

The organisation and operation of the Board of Directors' committees are regulated by the Bylaws and specifically by the Rules and Regulations of the Board of Directors; both these documents are available for consultation on the Company's website, and on the website of the Spanish Securities Market Commission (CNMV).

#### EXECUTIVE COMMITTEE

The organisation and operation of the Board of Directors' committees are regulated by the Bylaws and specifically by the Rules and Regulations of the Board of Directors; both these documents are available for consultation on the Company's website, and on the website of the Spanish Securities Market Commission (CNMV).

#### AUDIT COMMITTEE

The organisation and operation of the Board of Directors' committees are regulated by the Bylaws and specifically by the Rules and Regulations of the Board of Directors; both these documents are available for consultation on the Company's website, and on the website of the Spanish Securities Market Commission (CNMV).

**C.2.6 State whether the make-up of the Executive Committee reflects the participation in the Board of the various directors in accordance with their position:**

Yes

## D. Related-party and intra-group transactions

**D.1 Identify the competent body and explain, where applicable, the procedure for approving related-party and intra-group transactions.**

<b>Competent body to approve related-party transactions</b>	Board of Directors
<b>Procedure for approving related-party transactions</b>	<p>In no case shall the Board of Directors authorise a related-party transaction with a shareholder unless a report has previously been issued by the Appointments and Remuneration Committee, assessing the operation from the standpoints of equal treatment of shareholders and market conditions.</p> <p>However, Board authorisation need not be required for related-party transactions that simultaneously meet the following three conditions: they are performed pursuant to contracts whose conditions are standardised and applied generally to many clients; they are performed at prices or tariffs established generally by whoever is acting as a supplier of the good or service in question; and the amount does not exceed one percent of the annual revenues of the Company, in accordance with the audited annual financial statements in the last complete financial year on the date of the operation in question.</p>

Explain whether or not approval of related-party transactions has been delegated; if so, state the body or persons to which/whom it has been delegated.

Since these are transactions within the ordinary course of corporate business and are usual and recurring, a generic prior authorisation of the line of transactions and their execution from the Board of Directors will suffice, subject to a report by the Appointments and Remuneration Committee.

**D.2 Provide details of transactions that are significant either because of their amount or their content, between the company or group companies and significant shareholders in the company:**

Name of significant shareholder	Name of company or member of its group	Nature of the relationship	Type of transaction	Amount (thousands of euros)
GUBEL, S.L.	PROACTINMO, S.L.	Commercial	Operating lease contracts	1,297

**D.3 Provide details of transactions that are significant either because of their amount or their content, between the company or group companies and the directors or executives of the company:**

Name of the administrators or directors	Name of the related party	Relationship	Nature of the transaction	Amount (thousands of euros)
HELENA IRENE REVOREDO DELVECCHIO	PROACTINMO, S.L.	Controls PROACTINMO, SL	Operating lease contracts	1,297
CHRISTIAN GUT REVOREDO	PROACTINMO, S.L.	Controlled by his mother PROACTINMO, SL	Operating lease contracts	1,297
CHANTAL GUT REVOREDO	PROACTINMO, S.L.	Controlled by her mother PROACTINMO, SL	Operating lease contracts	1,297

**D.4 Provide details of transactions that are significant executed by and between the company and other companies of the same group, provided they are not removed during the process of preparing the consolidated financial statements and are not part of the company's normal business in respect of their purpose and terms.**

In any event, any intra-group transaction performed with companies located in countries considered to be tax havens shall be notified:

**D.5 Indicate the amount of transactions conducted with other related parties.**

**D.6 Describe the mechanisms established to detect, determine and resolve possible conflicts of interest between the company and/or the group and its directors, executives or significant shareholders.**

To detect, determine and resolve possible conflicts of interest with directors, the Rules and Regulations of the Board of Prosegur Compañía de Seguridad, S.A. establishes certain mechanisms:

- Disclosure obligations: in accordance with Article 38 of the aforementioned Rules and Regulations, the directors must notify the Company of all the positions they hold and all the activities they perform at other companies or entities and, in general, of any other fact or situation that may prove relevant for their actions as administrator of the Company.
- Obligations to abstain: in accordance with Article 33 of the Rules and Regulations of the Board of Directors, the directors must refrain from intervening in the deliberations that affect matters in which they have a personal interest. For this purpose, directors shall also be considered to have a personal interest when the matter affects a member of their family or a company in which they perform a management role or own a significant shareholding.

Furthermore, the aforementioned article establishes that directors may not directly or indirectly perform professional or commercial transactions with the Company unless they previously report a conflict of interest, and the Board, subject to a report from the Appointments and Remuneration Committee and Regulatory Compliance Department, approves the transaction.

With regard to significant shareholders, Article 39 of the Rules and Regulations of the Board establishes that it is up to said body to be informed of any transaction by the Company with a significant shareholder and/or with any other related party in accordance with applicable regulations, and no transactions may be authorised unless a report has previously been issued by the Appointments and Remuneration Committee, assessing the transaction from the standpoints of equality of treatment of shareholders and market conditions.

**D.7 Is more than one of the Group's companies listed in Spain?**

No

Identify subsidiaries that are listed in Spain:

**Listed subsidiary**

Indicate whether the respective areas of activity and possible business relations between them have been publicly and accurately defined, as well as those of the listed dependent company with the other companies in the group;

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**Define the potential business relations between the parent company and the listed subsidiary, and between the latter and the rest of the companies in the group.**

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Identify the mechanisms in place to solve possible conflicts of interest between the listed subsidiary and the other companies in the group:

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**Mechanisms to solve potential conflicts of interest**

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## E. Control and risk management systems

### E.1 Outline the scope of the Company's Risk Management System

Prosegur considers that the efficient management of risks is key to ensure the creation of value and to guarantee the Company's success. For this purpose, it has a robust risk management and control system implemented in its various areas of activity. The Company analyses, controls and assesses the relevant factors that might affect its daily management to meet its business goals. Accordingly, it safeguards the assets and interests of customers, employees and shareholders.

Prosegur's Risk Management System works integrally and continuously, consolidating management by area, business unit, activity, subsidiaries, geographical areas and areas of support at corporate level.

### E.2 State which corporate bodies are responsible for preparing and executing the Risk Management System.

The Board of Directors is responsible for the approval of the risk control and management policy, as well as the periodic monitoring of internal information and control systems.

Among the basic responsibilities of the Audit Committee are to supervise the efficiency of internal control and risk management systems, to verify their suitability and integrity and to review the designation and replacement of the persons responsible.

The corporate risk management department is the area that defines the policies, procedures and tools for their identification and quantification, as well as the proposal of measures to mitigate risk and the ongoing monitoring of any deviation from established tolerance levels.

The processes for assessing the information and monitoring critical risk management reside with the Risk Management Committees. There are various committees that meet at different intervals. The Committees for the re-evaluation of financial risks meet monthly, operational committees and regulatory compliance committees meet monthly and quarterly, business risks in each country are re-evaluated quarterly and the global re-evaluation of all risks is conducted annually.

The internal audit department conducts regular and independent evaluations of critical risk management through the application of an evaluation model of key risk indicators. The Corporate Risk Committee is informed of the results of these processes of evaluation. The Audit Committee receives the findings of the Corporate Risk Committee concerning the results of the evaluation of critical risk management and, where applicable, the action plans agreed.

### E.3 State the main risks that might affect the achievement of the business goals.

Critical risks identified:

1. Transactions in highly competitive markets. Pressure on prices and margins.
2. Transactions in rapidly-evolving markets.

3. Transactions in markets with a temporary reduction in the demand for security services.
4. Inadequate management of indirect costs.
5. Transactions in highly regulated markets.
6. Incidents involving assets guarded or loss of cash.
7. Adverse regulatory changes. Increase in the intervention of governments or regulators.
8. Failures or incidents in the information technology (IT) infrastructure. IT disruptions.
9. Decline in liquidity generation or in cash management.
10. Integration difficulties or other adverse situations in the integration of corporate or business acquisitions.

#### **E.4 Identify whether the company has a risk tolerance level**

When the risk map is prepared the catalogue of risks considered to be critical is updated. In identifying, evaluating and prioritising risks, various internal and external selection criteria are taken into account:

1. Analysis of competitors.
2. Analysis of independent experts.
3. Risks linked to the main business goals managed by corporate and local divisions.
4. The main risks identified in preparing Prosegur's risk map.

Prosegur has defined a model for the evaluation and supervision of critical risk management through key risk indicators. The indicators-based evaluation model identifies significant parameters that provide a useful measure of how each risk is managed, and assigns a corporate head of risk management monitoring.

The indicators are chosen considering that (i) they may be applied consistently in all countries, (ii) they allow measurable comparisons to be made over time and between countries, and (iii) they allow the persons responsible and, in the event, the corporate risk management department to evaluate risk management and anticipate situations of non-compliance of objectives. There are reasonable limits for each indicator that are revised and updated annually, thereby establishing levels of tolerance to each risk.

#### **E.5 Indicate what risks have materialised during the year**

Risks that have materialised during the year are circumstantial to the business model, Prosegur's activity and the markets in which it operates, mainly due to incidents involving assets guarded, so that they tend to recur in each financial year. The risk control and mitigation systems planned for these risks have worked adequately, and consequently none of them has had a significant impact either on Prosegur's activity or on its results.

#### **E.6 Explain the response and supervision plans for the company's main risks**

As indicated in E4, Prosegur periodically and repeatedly identifies, evaluates and prioritises the risks it considers to be critical.

Identifying and prioritising critical risks is performed with a dual objective in mind:

- Controlling their management by the Corporate Risk Committee through regular and independent evaluations of the indicators of which the critical risk management evaluation model (prepared by the internal audit department) is comprised.

— Supervision of risk management and internal control systems by the Audit Committee.

Each country, business area or support area is responsible for the adequate management of each risk through the establishment of adequate response and control systems.

The Corporate Risk Committee is responsible for the proper management of critical risks and the adequacy of the actions implemented which, in the event, are determined by the persons responsible for their management.

The Audit Committee supervises (i) both the methodology and the criteria adopted for preparing the risk map, (ii) the process for identifying and prioritising critical risks, (iii) the risk evaluation models based on key risk indicators, (iv) the selection of indicators and the establishment of adequate tolerance levels, and (v) regular evaluations thereof by the internal audit department, their review by the Corporate Risk Committee and response plans which, in the event, may exist when circumstances so require.

## F. Internal control and risk management systems in relation to the process of financial reporting (Internal Control over Financial Reporting - ICFR)

Describe the mechanisms that make up the control and risk management systems in relation to the process of financial reporting (ICFR) of the company.

### F.1 Framework of control

State the main characteristics of, at least:

#### F.1.1. What bodies and/or functions are responsible for: (i) the existence and maintenance of proper and effective ICFR; (ii) its implementation; and (iii) its supervision.

Article 5 of the Rules and Regulations of the Board establishes that said body has a general supervisory function. It is Prosegur's supreme decision-making body except in matters reserved for the General Shareholders' Meeting.

For this purpose, Article 5 of the Regulations of the Board of Directors of Prosegur establishes that one of its competencies that cannot be delegated is the approval of "the Company's general policies and strategies and, in particular, the risk control and management policy, as well as the periodic monitoring of internal information and control systems."

Article 16 of the Regulations establishes that the Audit Committee shall have, among others, the responsibility to "supervise the process of preparing and presenting regulatory financial information, to supervise the efficacy of the Company's internal control and risk management systems, to verify that they are adequate and complete, and to review the appointment and removal of those responsible for them" and "to know the process of financial reporting and internal control systems and, for this purpose, identify the types and levels of risk, the measures to mitigate the impact of the risks identified and the control, reporting and risk management systems."



### F.1.2. Whether, most notably in relation to the process of financial reporting, the following elements are in place:

- Departments and/or mechanisms involved: (i) design and review of organisational structure; (ii) clear definition of lines of responsibility and authority, with adequate distribution of tasks and duties; and (iii) sufficient procedures for their proper dissemination inside the company.

Pursuant to its regulations, the Management Board of Prosegur undertakes to directly exercise the power to approve at the proposal of the first executive of the Company, the appointment and eventual dismissal of senior executives, as well as their indemnity clauses.

The design and review of the organisational structure and definition of the lines of responsibility and authority are proposed by the Managing Director and validated by the Appointments and Remuneration Committee.

The responsibilities or duties, as well as the profile and competencies necessary for each post are defined by each direct superior and approved by the area managers with the help of experts from the Human Resources Department and approved by the corresponding Human Resources Division.

The description and evaluation of the post (and therefore the review of the organisational structure, job map and job descriptions) are performed and updated when those in charge of the post notify the Human Resources Division

This organisational structure is represented in a chart showing the relationships between the various departments, businesses and support activities belonging to Prosegur. An organisation chart of personnel, kept permanently up-to-date, is located on the corporate Intranet and accessible to personnel affected.

- Code of Conduct, approval body, degree of dissemination and instruction, principles and values included (indicating whether there are specific references to the record of operations and preparation of financial information), body in charge of analysing non-compliances and proposing corrective actions and penalties.

Prosegur's Board of Directors approved a Code of Ethics and Conduct applicable to all companies belonging to the Prosegur group in all businesses and activities performed by Prosegur in all the countries where it operates. It is binding upon all members of the governing bodies, executives and personnel of Prosegur.

The Code of Ethics and Conduct provides guidelines regarding how all Prosegur professionals should behave. It evidences the company's commitment to conduct itself at all times in line with common principles and standards in its relations with stakeholders affected by its activities: employees, shareholders, customers and users, suppliers and associates, authorities, public administrations and regulatory bodies, competitors and the civilian society in which it operates. At the proposal of the Audit Committee, on 28 October 2013, a revised version of the Code of Ethics and Conduct was approved by Prosegur's Board of Directors.

All Prosegur's professionals are obliged to know, subscribe to and comply with the Code of Ethics and Conduct, and to collaborate in facilitating its implementation, as well as to notify possible breaches of which they are aware.

The Code establishes that whomsoever, by action or omission, breaches the Code of Ethics and Conduct, shall be subject to the disciplinary measures that, in accordance with current labour regulations and internal policies and procedures, are applicable in each case. All reported breaches shall be analysed through an enquiry

process conducted by a team of impartial experts led by the compliance official, who will present his/her findings and, in the event, propose any corrective measures to be implemented, notifying the persons who have identified or reported the breach.

Within the legal compliance section of the Code of Ethics and Conduct, express reference is made to the preparation of financial information in a thorough, clear and accurate manner, using the appropriate accounting records, and its dissemination through transparent communication channels that enable the market, and in particular Prosegur's shareholders and investors, to permanently access it.

Likewise, the section concerning the use and protection of resources refers to the need to ensure that all economically significant transactions performed on Prosegur's behalf are listed clearly and accurately in the appropriate accounting records representing a true and fair view of the transactions performed, and that they are available to the internal and external auditors.

The Code of Ethics and Conduct is available on Prosegur's corporate website, and new recruits, on signing their employment contract, all receive a copy of the Code which they must sign.

In 2014, a plan to implement and disseminate the Code of Ethics and Conduct is to be developed, including the following actions:

- Approval of a new, revised version of the Code of Ethics and Conduct by the governing bodies of all the group companies in countries where Prosegur operates.
  - Communication to all group employees through various media: Intranet, website, corporate magazines, notice Boards, e-mail, etc.
  - Signing of the Code of Ethics and Conduct by all employees through various media.
  - Continuing on-site training in the courses imparted by the Regulatory Compliance Department and online through courses run by Prosegur Corporate University.
- Complaints channel, allowing the audit committee to be notified of financial and accounting irregularities, in addition to potential breaches of the Code of Conduct and irregular activities within the organisation, stating, where applicable, whether this is confidential in nature.

Prosegur has a Complaints Channel in place to enable any person to safely and confidentially report any acts that are irregular, unlawful or which contravene the ethics and conduct code of Prosegur of which they may become aware, including any of a financial and accounting nature which take place in the performance of the activities of the Company.

The Complaints Channel consists in a form that is available on the website [www.prosegur.com](http://www.prosegur.com), which is permanently open, allowing the confidentiality required for each situation and the necessary anonymity to protect persons using it.

The Internal Audit Department confidentially manages communications received and conveys its findings to the Audit Committee.

- Training and periodic continuing learning programmes for personnel involved in preparing and revising financial information, and evaluation of ICFR, covering at least accounting standards, auditing, internal control and risk management.

Prosegur pays particular attention to continuing training and the development of its professionals for the proper performance of their functions.

Specifically, personnel belonging to the Finance Department (mainly the tax and financial reporting section), and the Audit Department continually attend training sessions to keep abreast of regulatory and legal changes. In the financial year 2014, employees of the Company's Corporate Area took training courses covering these aspects. The main purpose of these sessions is to update knowledge of the systems that generate the financial information and the new regulatory and legal developments that take place yearly.

The Company has cooperation agreements with other organisations that allow it to constantly update the knowledge of employees involved in preparing and revising the financial information.

Prosegur's management of training processes is centralised through the Prosegur Corporate University. The University hosts the Financial Community, aimed at professionals from the 17 financial units, comprising 148 members. The main goals of the Financial Community are to standardise financial processes and to update the criteria for accounting, tax, financial and control and risk management, and international standards.

In 2014, persons involved in these tasks attended various courses on economic outlook and new accounting and tax developments.

## F.2 Evaluation of financial reporting risks

State, at least:

### F.2.1. The main characteristics of the risk identification process, including the risk of error or fraud, with regard to:

- Whether such a process exists and is documented.

The Finance Department identifies, using the ICFR scope matrix, the risks affecting financial reporting from the standpoint of accounting records and potential non-compliance with accounting standards, and it documents the design of controls implemented.

- Whether the process covers all the financial reporting goals (existence and occurrence; completeness; valuation; presentation, breakdown and comparability; and rights and obligations), and whether and how often it is updated.

The ICFR scope matrix is aimed at identifying the accounts and entries that have significant risk associated with them, whose potential impact on financial reporting is material and, which therefore require special attention. In this regard, in the process of identifying the significant accounts and breakdowns a series of quantitative variables (balance of the account) and qualitative variables (complexity of transactions; changes and complexity of regulations; need to use estimates or projections; application of judgement and qualitative importance of the information) are considered.

This ICFR scope matrix is based on the balance sheet and consolidated income statement included in the audited Consolidated Financial Statements. Said matrix is periodically updated, after the Consolidated Financial Statements and Interim Financial Statements are prepared, and/or whenever there is a change in the conso-

lidation scope. In 2014, the scope matrix was last updated for the content of the Financial Statements at 31 December 2014.

For each of these significant accounts and breakdowns included in the scope matrix, the associated critical processes and sub-processes have been defined, and the risks that might generate errors and/or fraud in financial reporting have been identified, covering all the financial reporting objectives (existence and occurrence; completeness; valuation; presentation, breakdown and comparability; and rights and obligations).

This ICFR scope matrix is based on the balance sheet and consolidated income statement included in the audited Consolidated Financial Statements. Said matrix is periodically updated, after the Consolidated Financial Statements and Interim Financial Statements are prepared, and/or whenever there is a change in the consolidation scope. In 2013, the scope matrix was last updated for the content of the Interim Financial Statements at 30 June 2013.

For each of these significant accounts and breakdowns included in the scope matrix, the associated critical processes and sub-processes have been defined, and the risks that might generate errors and/or fraud in financial reporting have been identified, covering all the financial reporting objectives (existence and occurrence; completeness; valuation; presentation, breakdown and comparability; and rights and obligations).

- The existence of a process of identification of the consolidation scope, considering, among other aspects, the possible existence of complex corporate structures, or instrumental or special purpose vehicles.

The Legal Department is in charge of informing the Financial Department in regard to the transactions within its sphere affecting the structure of the group and the consolidation scope. It determines the means of control or influence, the legal forma and the type of direct or indirect participation of all the companies. It is continuously updated and allows historical changes in the perimeter to be tracked.

The identification of the consolidation perimeter is carried out each month. The changes in the consolidation perimeter are recorded in the Group consolidation software system, where the map of the structure of ownership of the companies within the perimeter is permanently updated.

The Legal Department Management along with the Business Development Management are responsible for reporting to the Economic and Financial Management the transactions carried out within this scope and which affect the structure of the group and the consolidation perimeter.

Among the competencies of the Audit Committee is to supervise the adequate definition of the consolidation scope.

- State whether the process takes into account the effects of other risk types (operating, technological, financial, legal, reputational, environmental, etc.) to the extent they affect the financial statements.

Prosegur has a corporate risk map that reports to the Audit Committee to identify the critical risks using a corporate risk map to analyze those risks of major relevance. This process to identify risks takes into account the effects of other kinds of risk (operating, financial, strategic, regulatory compliance, technological and others) which might have an adverse effect on the reliability of financial reporting.

- Which of the company's governing bodies supervises the process.

Supervision of ICFR is the responsibility of the Audit Committee. The Internal Audit Management Department uses specific programs to verify the internal control of financial information under the supervision of the Audit Committee.

### F.3 Control activities

State, indicating their main characteristics, at least whether there are:

**F.3.1. Review and authorisation procedures for financial reporting and the description of ICFR, to be published in securities markets, indicating those responsible for them, and documentation describing the flows of activities and controls (including those relating to the risk of fraud) of the various group of transactions that might have a material impact on the financial statements, including the procedure for account closure and the specific review of relevant judgements, estimates, valuations and projections.**

The parent company's annual financial statements, Prosegur's consolidated annual financial statements and the half-yearly financial reports are all revised by the Audit Committee prior to being prepared by the Board of Directors, in accordance with Article 16 of its Rules and Regulations.

The Audit Committee reviews any other relevant information prior to publication through the regulatory bodies.

The Board of Directors approves and, in the event, formulates the financial information presented which is later published via the Spanish Securities Markets Commission and presented publicly.

Prosegur conducts periodic reviews of the financial information it prepares, as well as the description of ICFR, in accordance with various levels of responsibility in order to ensure information quality. The Financial Department is in charge of preparing the description of ICFR in coordination with the departments involved. This process culminates in the review by the Audit Committee and it is therefore also approved in the Annual Corporate Governance Report, validated by the full Board of Directors.

The Financial Department has described the flow of activities and controls on significant transactions which affect the financial statements. The documentation of these flows defines the applicable rules of action and the information systems used for the process of closing accounts. Personnel involved in the process of preparing financial information are continuously trained and informed with regard to the procedures for the accounting closure of Individual and Consolidated Financial Statements and Accounts. The documents detail the basic areas for preparing, reviewing and approving consolidated accounting closures and accounting closures for companies belonging to the Group.

Prosegur discloses financial information to the securities markets on a quarterly basis. The Financial Department is ultimately responsible for financial reporting. In the description of the flow of activities in the accounting closure process, the control activities to ensure the reliability of the information are defined. The corporate areas within the Financial Department analyse and supervise the information prepared.

The Financial Department documented the risk of error or fraud in financial reporting and the controls that affect all critical processes/sub-processes. These processes cover the various kinds of transaction that may have a material impact on the financial statements (acquisitions, sales, personnel expenses, etc.), and the specific consolidation and reporting process.

In this connection, Prosegur has identified all the processes necessary to prepare the financial information, in which it has used relevant judgements, estimates, valuations and projections, considering all of them to be critical. The documentation of each of these critical processes comprises:

The documentation of each of these critical processes comprises:

- A description of each of the sub-processes linked to each process.
- Details of the information systems affecting sub-processes.
- Details of the internal procedures and rules approved by the Department, and regulating said sub-processes.
- Description of the key and non-key controls mitigating each of the risks identified.

For each control, the following have been identified:

- Organisational structures and/or functions of persons in charge of each of the key and non-key controls identified.
- Frequency of the controls.
- Level of automation of the controls.
- Type of control: preventive or detective.

The specific review of the relevant judgements, estimates and valuations for quantifying goods, rights and obligations, revenues and expenses and any other commitments listed in the Individual and Consolidated Annual Financial Statements is performed by the Financial Department with the collaboration of the rest of Prosegur's Support Departments. Assumptions based on business performance are analysed jointly with the Business Departments.

The Chief Financial Officer and the Managing Director analyse the reports issued and approve financial information before it is presented to the Audit Committee and the Executive Committee of the Board of Directors.

### **F.3.2. Internal control policies and procedures concerning information systems (including control of access, tracking of changes, operation thereof, operating continuity and segregation of functions) that underpin the company's significant processes in relation to the preparation and publication of financial information.**

One of the specific functions of the Risk Management Department is the continuous evaluation of the part of the internal control system linked to information systems, which include support to the issuance of financial information.

There is an Information Security Committee which is a management body comprising representatives from all the substantive areas of Prosegur.

This Committee is responsible for:

- Aligning the information security objectives with the main strategic business lines.
- Approaching Prosegur's information security as a global activity integrated within the business.
- Coordinating and approving the proposals received for projects linked to information security.
- Providing the necessary resources for developing information security initiatives.
- Identifying and evaluating security risks in respect of business needs.

The Information Security Committee monitors all these functions through a Master Plan.

Control of access to information systems is managed by assigning a personalised user name and password. Internal audits are conducted of the processes to control access to the systems at least once a year. A procedure is in

place to control access to the Prosegur's data processing centre; access is restricted to authorised personnel and all access is recorded.

There is a process for managing changes in the life-cycle of software; all production changes are subject to this process.

Prosegur systems and information are backed up and in a redundant infrastructure that allows business continuity. Furthermore, Prosegur has an alternative data processing centre if the main one fails.

Throughout 2014, the Group will continue to strengthen the process to control access and manage users in all the countries and systems with financial impact.

### **F.3.3. Internal control policies and procedures aimed at supervising the management of activities outsourced to third parties, and those aspects of evaluation, calculation or valuation commissioned to independent experts that might have a material impact on the financial statements.**

The recurring activities in the process of preparation of financial information are not outsourced by Prosegur.

Prosegur requests advice from independent experts in situations of the following kind:

- a) Evaluation of the tax impact of corporate restructuring transactions.
- b) Tax advice for subsidiaries in preparing tax returns subject to specific regulations.
- c) Estimates of the fair value of certain assets, branches of activity or business.
- d) Verification of the efficacy of the money laundering prevention system.
- e) Valuation of the allocation of the purchase price of the new companies.

The corporate Financial and Legal Departments supervise the results of accounting, legal and tax advisory services. When hiring external advisers, depending on the amounts involved, decision-making processes involve the consideration of at least three proposals from the cost and professional qualification standpoints. Additionally, Prosegur only hires experts in tasks that underpin valuations, judgements or accounting calculations when they are registered with the relevant collegiate or similar bodies, and when they are from companies of recognised prestige in the market. The relevant departments of Prosegur have adequate personnel to validate the conclusions of the reports issued.

## **F.4 Reporting and communication**

State, indicating the main characteristics, whether the company has at least:

**F.4.1. A specific function for defining and refreshing accounting policies (accounting policy department or area) and resolving doubts or conflicts deriving from their interpretation, maintaining a fluid communication with the persons responsible for the operations within the organisation, and an up-to-date accounting policies manual, communicated to the business units through which the company operates.**

The Corporate Financial Reporting Department, which belongs to the Finance Department, is responsible for preparing, issuing, publishing and later implementing the Accounting Standards of Prosegur under the internal certification of the 3P process management system (Policies, Processes Prosegur).

Among the functions of the Corporate Financial Reporting Department is the analysis of International Accounting Standards, in order to comply with:

- The establishment of Support Standards or procedures to help personnel in relation to the process of preparing financial information.
- The analysis of transactions requiring specific accounting treatment.
- The resolution of queries regarding the application of specific accounting standards.
- The evaluation of possible future impacts on the financial statements, as a result of new developments or changes to international accounting standards.
- The list of external auditors in relation to the criteria applied, and the accounting estimates and judgements.
- The resolution of any doubt arising from the various interpretations of the standards.

Prosegur's accounting manual is updated annually. In 2014, the latest updated versions with all modifications implemented were distributed to all the Group's departments and employees.

#### **F.4.2. Mechanisms to compile and prepare financial information with standardised formats, for application and use by all units of the company or group which support the main financial statements and the notes thereto, as well as detailed information on ICFR.**

The process to compile and prepare consolidated financial information is centralised. The first phase of this process begins at the subsidiaries of the Prosegur Group, based on enterprise resource planning (ERP) platforms under the supervision of the Financial Department, which ensures that the financial information of the Companies is confinable, complete and consistent. Based on the subsidiaries' financial statements, and through IT systems programmed to extract and aggregate data, the individual and consolidated financial statements are compiled and analysed.

There is a periodic reporting process to obtain the necessary information for the line items of the consolidated annual accounts. Prosegur's Accounting Plan is applied at all Prosegur's subsidiaries for the purposes of compiling information for the consolidation of financial statements.

#### **F.5 Supervision of the system's operation**

State, indicating their main characteristics, at least:

**F.5.1. The ICFR supervisory activities performed by the audit committee and whether the company has an internal audit function that supports the committee in its oversight of the internal control system, including ICFR. Also state the scope of the evaluation of ICFR in the year and the procedure for the person in charge of the evaluation to convey the findings, whether the company has a plan of action detailing the possible corrective measures, and whether the impact on financial reporting has been considered.**



In accordance with the provisions of Article 16.3 of the Rules and Regulations of the Board of Directors, among the basic responsibilities of the Audit Committee are the following:

- To review Prosegur's accounts, ensuring the correct application of the main generally-accepted accounting principles, and to report proposed modifications to accounting principles and criteria suggested by the management of Prosegur.
- To evaluate the result of each audit and the responses of the management team to the auditors' recommendations, and to mediate in the event of a discrepancy between the two in relation to the principles and criteria applicable in preparing the financial statements, and to discuss with the accounts auditor any significant weaknesses in the internal system detected during the audit.
- To supervise the efficacy of the internal control and risk management systems, checking that they are suitable and complete.
- To supervise compliance with the audit contract, ensuring that the opinion on the annual accounts and the main content of the audit report are written clearly and accurately.
- To review any relevant information which the Board of Directors must provide to the markets and their supervisory bodies.
- To supervise the process of drawing up and presenting the regulated financial information.
- To supervise the company's internal auditing services.

Supervision of internal auditing includes, but is not limited to, approving the audit plans, determining who must execute them, evaluating the sufficiency of the work performed, revising and evaluating the results and considering their effect on the financial reporting, and monitoring corrective actions.

Prosegur has an internal audit department that is functionally dependent upon the Audit Committee. Its goals and functions include (i) assisting the Audit Committee in the objective compliance with its responsibilities, (ii) verifying the adequate management of risks, and (iii) ensuring the completeness and reliability of accounting information.

The internal audit department has prepared a programme for revision of ICFR which is executed over a three-year period and integrated in the annual work schedules submitted for approval to the Audit Committee.

In 2014, the internal audit department updated its verification programs to adapt them to the most recent documents on SCIIF prepared by the Financial Information Department.

In 2014, significant processes were reviewed in relation to financial information in Spain and other European and Latin American subsidiaries. The verification carried out in 2014 has put an end to the triennial plan that began in 2012.

The internal audit department verifies the state of execution of the recommendations included in its audit reports, including those concerning ICFR verification. In 2014, two half-yearly reports were issued on the state of execution of the guidelines issued to the members of the Audit Committee.

Additionally, the internal audit department conducts half-yearly evaluations of critical risk management, including financial reporting risk, based on key risk indicators, their comparison with the established limits and their performance over time. The results are presented to the Corporate Risk Committee for analysis and to the Audit Committee for supervision of their management. During 2014, the evaluation model has been updated and its scope has been broadened.

**F.5.2. Whether there is a discussion procedure in which the auditor (in accordance with technical auditing standards), the internal auditing function and other experts may convey to senior management and the audit committee or directors of the company any significant weaknesses in the internal control they have discovered during the review process of the annual accounts or other reviews they have been commissioned to perform. State also if there is an action plan to correct or mitigate the weaknesses observed.**

In 2014, the external auditor attended two Audit Committee meetings for the review of conclusions on the auditing of annual accounts and interim half-yearly financial statements. At the same time, external auditors report on the eventual weaknesses in internal control and opportunities for improvement identified during the course of their work.

In addition, the Chief Financial Officer, responsible for preparing the annual accounts and the intermediate financial information that Prosegur provides to the markets and its supervisory bodies, attends the meetings of the Audit Committee, in order to review and discuss any relevant issue that might arise during the process of preparation and presentation of the regulated financial information.

At each Audit Committee meeting, the Internal Audit director regularly presents the conclusions of his works of verification of the functioning and efficacy of the procedures in SCIIF, the control weaknesses identified, the recommendations made and the status of execution of the action plans agreed for mitigation thereof.

The Chief Financial Officer and the Internal Audit Director attended all five meetings of the Audit Committee in 2014.

## **F.6 Other significant information**

Not applicable

## **F.7 External auditor's report**

State:

**F.7.1. Whether the ICFR information sent to the markets has been reviewed by the external auditor, in which case the company must include the relevant report as an annex. Otherwise, it should explain why.**

Prosegur has submitted for review by the external auditor the ICFR information sent to the markets for the financial year 2014. The scope of the auditor's review procedures was in accordance with the Guidelines for Action and the model auditor's report referring to information concerning the internal control system on financial reporting of listed companies of July 2013, issued by the Spanish Auditors' Institute (Instituto de Censores Jurados de Cuentas de España).

## G. Degree of implementation of corporate governance guidelines

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State the degree to which the company has adhered to the recommendations of the Unified Good Governance Code.

If any guideline is not followed or only partially followed, a detailed explanation must be included so that shareholders, investors and the market in general have enough information to assess the company's action. General explanations are not acceptable.

1. The Bylaws of listed companies should not limit the maximum number of votes that a single shareholder may cast, or contain other restrictions that hamper taking control of the company through the acquisition of its shares in the market.

See sections: A.10, B.1, B.2, C.1.23 and C.1.24

Compliant

2. When the parent company and a subsidiary of it are both listed, they both publicly and accurately define:
  - a) The respective areas of activity and possible business relations between them, and those of the listed subsidiary with other companies in the group;
  - b) The mechanisms in place to resolve potential conflicts of interest.

See sections: D.4 and D.7

Not applicable

3. Although not expressly required by Mercantile Legislation, transactions implying a structural change in the company and, in particular, the following, are subject to approval at the General Shareholders' Meeting:
  - a) **The transformation of listed companies into holding companies, through "subsidiarisation" or the incorporation to subsidiaries of essential activities hitherto conducted by the company itself, even when the latter retains full control over them;**
  - b) **Any acquisition or disposal of key operating assets that would effectively alter the company's corporate purpose;**
  - c) **Operations that are equivalent to the company's liquidation.**

See section: B.6

Compliant

4. The detailed proposals of agreements to be adopted at the General Shareholders' Meeting, including information to which recommendation 27 refers, should be made public at the time of publishing the meeting notice.

Compliant

5. At the General Shareholders' Meeting there should be separate votes regarding matters that are substantially independent, so that shareholders may exercise their voting preferences separately. This rule shall apply in particular to:

- a) The appointment or ratification of directors, with separate voting on each candidate;**
- b) In the case of amendments to the Bylaws, to each article or group of articles that are substantially independent.**

Compliant

6. The companies allow voting to be split in order for financial intermediaries who appear as legitimate shareholders but who are acting on behalf of different clients, may issue their votes in accordance with their clients' instructions.

Compliant

7. The Board performs its functions with unity of purpose and independence of criterion, treats all shareholders equally and is guided by the interests of the company, understood as maximising, over time, the company's economic value.

It likewise ensures that the company abides by the laws and regulations in its dealings with stakeholders; fulfils its obligations and contracts in good faith; respects the customs and good practices of the sectors and territories where it does business; and upholds any additional social responsibility principles it has subscribed to voluntarily.

Compliant

8. The Board undertakes, as its core mission, to approve the company's strategy and the necessary organisation for its implementation, and to supervise and ensure that management fulfils the objectives set and upholds the company's corporate purpose and interests. And, for this purpose, the entire Board of Directors reserves the powers to approve:

**a) The Company's general policies and strategies, and, in particular:**

- i) The strategic or business plan, and management goals and annual budgets;**
- ii) Investment and financing policy;**
- iii) Definition of the structure of the group of companies;**
- iv) Corporate governance policy;**
- v) Corporate social responsibility policy;**
- vi) Remuneration and evaluation of senior officers;**

- vii) Risk control and management policy, and periodic monitoring of internal information and control systems;
- viii) Dividend policy, as well as the policies and limits applying to treasury stock.

See sections: C.1.14, C.1.16 and E.2

**b) The following decisions:**

- i) At the proposal of the company's chief executive, the appointment and, where applicable, the removal, of senior officers, and their severance clauses.
- ii) Directors' remuneration, and, in the case of executives, additional remuneration for their executive functions and other conditions that must be upheld by their contracts.
- iii) The financial information which, as a listed company, must be published periodically.
- iv) All kinds of investments and operations which, due to their sizeable amount or special characteristics, are considered strategic, unless they must be approved by the General Shareholders' Meeting;
- v) The creation or acquisition of shareholdings in special-purpose vehicles or entities with registered offices in countries or territories that are considered to be tax havens, and any other similar transaction or operation which, due to its complexity, might undermine the transparency of the group.

**c) The transactions performed by the company with directors, significant shareholders or shareholders represented on the Board, or with persons linked to them ("related-party transactions").**

However, Board authorisation need not be required for related-party transactions that simultaneously meet the following three conditions:

1. They should be governed by standard form agreements applied on an across-the-Board basis to a large number of clients;
2. They should be performed at prices or rates established generally by whoever acts as the supplier of the good or service in question;
3. Their amount should not exceed 1% of the company's annual revenues.

It is recommended that the Board approve related-party transactions subject to a favourable report from the audit committee or, in the event, whichever other committee has been mandated to issue a report; and that directors affected, as well as not exercising or delegating their right to vote, are absent from the meeting room while the Board is discussing this matter.

It is recommended that the competencies attributed to the Board herein be non-delegable, with the exception of those mentioned in points b) and c), which may be adopted for reasons of urgency by the Executive Committee for subsequent ratification by the Board in full.

See sections: D.1 and D.6

Compliant

9. The Board should be the right size to function efficiently and with participation, meaning that it is advisable for it to have at least five and at most fifteen members.

See section: C.1.2

Compliant

10. External directors, proprietary and independent, should occupy an ample majority of Board places, while the number of executive directors should be the minimum practical bearing in mind the complexity of the corporate group and the ownership interests they control.

See sections: A.3 and C.1.3

Compliant

11. Among external directors, the relation between proprietary members and independents should match the proportion between the capital represented on the Board by proprietary directors and the remainder of the company's capital.

**This strict proportionality criterion may be eased, so that the weighing of proprietary directors is greater than would correspond to the total percentage of capital they represent:**

- 1. In large cap companies where few or no equity stakes attain the legal threshold for significant shareholdings, despite the considerable sums actually invested.**
- 2. In companies with a significant number of shareholders represented on the Board, with no relations between them.**

See sections: A.2, A.3 and C.1.3

Compliant

12. The number of independent directors should represent at least one third of all Board members.

See section: C.1.3

Compliant

13. The nature of each director should be explained by the Board to the General Shareholders' Meeting, which should effect or ratify their appointment, and their appointment should be confirmed or, where applicable, reviewed annually in the Corporate Governance Report, subject to prior verification by the Appointments Committee. Said report should also explain why proprietary directors have been appointed at the behest of shareholders whose stake is less than 5% of share capital; and it should outline the reasons why, where applicable, formal requests have been denied for presence on the Board of Directors from shareholders whose stakes are equal to or higher than that of others at whose behest proprietary directors have been appointed.

See sections: C.1.3 and C.1.8

Compliant

14. When there are few or no women directors, the appointments committee should ensure that, when new vacancies arise:

- a) The process of filling Board vacancies entails no «implicit bias against women candidates;**
- b) The company makes a conscious effort to include women with the target profile among the candidates for Board places.**

See sections: C.1.2, C.1.4, C.1.5, C.1.6, C.2.2 and C.2.4

Not applicable

15. The Chairperson, as the person responsible for the proper operation of the Board of Directors, should ensure that directors are supplied with sufficient information in advance of Board meetings, and work to procure a good level of debate and the active involvement of all members, safeguarding their rights to freely express and adopt positions; he or she should organise and coordinate regular evaluations of the Board and, where appropriate, the company's chief executive, along with the chairpersons of the relevant Board committees.

See sections: C.1.19 and C.1.41

Compliant

16. When the chairperson of the Board of Directors is also the chief executive of the company, one of the independent directors should be empowered to request that a Board meeting be called or new items be added to the agenda of business; to coordinate and reflect the concerns of external directors; and to lead the Board's evaluation of its chairperson.

See section: C.1.22

Not applicable

17. The Secretary should take care to ensure that the Board's actions:

- a) Are in line with the letter and spirit of the Law and the prevailing regulations, including those approved by regulatory authorities;**
- b) Conform to the provisions of the Bylaws and the Rules and Regulations of the Shareholders' Meeting, the Board and any other applying to the company;**
- c) Take into account the good governance guidelines contained in the Unified Code accepted by the company.**

And, to safeguard the independence, impartiality and professionalism of the Secretary, his or her appointment or removal should be proposed by the Appointments Committee and approved by

the Board in full; and said appointment or removal should be recorded in the Rules and Regulations of the Board of Directors.

See section: C.1.34

Compliant

18. The Board of Directors should meet as often as necessary to efficiently perform its duties, following the schedule of dates and matters established at the beginning of the year, and each director may propose other items for inclusion on the agenda that were not initially envisaged.

See section: C.1.29

Compliant

19. Director absences should be kept to the bare minimum and quantified in the Annual Corporate Governance Report. When directors have no choice but to delegate their vote, they should do so with instructions.

See sections: C.1.28, C.1.29 and C.1.30

Compliant

20. When directors or the secretary are concerned regarding a proposal or, in the case of directors, regarding the company's performance, and said concerns are not resolved at the Board meeting, the parties concerned may request that this be recorded in the minutes.

Compliant

21. The Board in full should evaluate the following points on a yearly basis:

- a) **The quality and efficiency of the Board's operation;**
- b) **Based on a report submitted by the Appointments Committee, how well the chairperson and chief executive have carried out their duties;**
- c) **The performance of its committees on the basis of the reports furnished by them.**

See sections: C.1.19 and C.1.20

Compliant

22. All directors should be able to exercise their right to receive any additional information they require on matters within the Board's competence. And, unless otherwise provided by the Bylaws or the Rules and Regulations of the Board, they should be able to address their request to the chairperson or the secretary to the Board.



See section: C.1.41

Compliant

23. All directors should be entitled to obtain from the company all necessary advice in the performance of their duties. And the company should provide the adequate channels for exercising this right, which in special circumstances may include external advisory services paid for by the company.

See section: C.1.40

Compliant

24. The companies should establish an orientation programme that provides new directors with swift and sufficient knowledge of the company, and its corporate governance rules. Directors should also be offered refresher programmes when circumstances so advise.

Compliant

25. Companies should insist that directors devote the necessary time and effort to their duties to perform them efficiently and, as a result:

- a) **Directors should apprise the Appointments Committee of any other professional obligations, in case they might detract from the necessary dedication;**
- b) **Companies should lay down rules about the number of directorships their Board members can hold.**

See sections: C.1.12, C.1.13 and C.1.17

Partially compliant

The company is compliant with section a) but it is not compliant with section b).

26. The appointment or re-election proposals of directors submitted by the Board of Directors to the General Shareholders' Meeting, and their provisional appointment by co-option, should be approved by the Board of Directors:

- a) **At the proposal of the Appointments Committee, in the case of independent directors.**
- b) **Subject to a report from the Appointments Committee in all other cases.**

See section: C.1.3

Compliant

27. Companies should post the following director particulars on their websites, and keep them permanently updated:

- a) Professional experience and background;
- b) Directorships held in other companies, listed or otherwise;
- c) Indication of the category of directorship, specifying, in the case of proprietary directorships, the shareholder they represent or with whom they have ties.
- d) The date of their first and subsequent appointments as a company director; and
- e) Shares held in the company and any options on the same.

Compliant

28. Proprietary directors should resign when the shareholder they represent disposes of its entire shareholding. They should also resign when the shareholder whose interests they represent reduces its stake to such a level that its number of proprietary directors should be reduced.

See sections: A.2, A.3 and C.1.2

Compliant

29. The Board of Directors should not propose the removal of independent directors before the expiry of their tenure as mandated by the Bylaws, except where just cause is found by the Board, based on a proposal from the Appointments Committee. In particular, just cause shall be said to exist if the director has failed to fulfil the duties inherent to his/her post or has incurred in any of the circumstances that cause him/her to cease to be independent, in accordance with the provisions of Order ECC/461/2013.

**It shall also be possible to propose the removal of independent directors as a result of takeover bids, mergers or other similar corporate operations, which imply a change in the company's capital structure, when such changes in the Board of Directors are triggered by the criterion of proportionality set forth in Recommendation 11.**

See sections: C.1.2, C.1.9, C.1.19 and C.1.27

Compliant

30. Companies should establish rules to oblige directors to report and, in the event, resign, in scenarios that might damage the credit and reputation of the company, and, in particular, to oblige them to report to the Board any criminal proceedings for which they are indicted, as well as the subsequent developments of these proceedings.

**If a director is investigated or indicted for any of the offences listed in Article 213 of the Capital Companies Act, the Board should examine the case as soon as possible and, in light of the specific circumstances, decide whether or not the director should continue in his/her post. The Board should disclose all such determinations in the Annual Corporate Governance Report.**

See sections: C.1.42, C.1.43

Compliant

31. All directors should clearly express their opposition when they consider a proposal submitted to the Board to be contrary to the interests of the company. The same applies, in particular to independent and other directors not affected by the potential conflict of interest, when the decision could jeopardise the interests of shareholders not represented on the Board.

**When the Board makes material or reiterated decisions about which a director has expressed serious reservations, then he or she should draw the pertinent conclusions. Directors resigning for such causes should set out their reasons in the letter referred to in the next Recommendation.**

**The terms of this Recommendation also apply to the Secretary to the Board; director or otherwise.**

Compliant

32. When, due to resignation or any other reason, a director leaves his/her post before the end of his/her term, he/she should explain why in a letter to all members of the Board. And, without prejudice to its being notified as a price-sensitive information, the reason for the termination should be explained in the Annual Corporate Governance Report.

See section: C.1.9

Not applicable

33. Executive directors should receive remuneration through the delivery of shares in the company or group companies, options on shares or instruments indexed to the share price, variable remuneration linked to the performance of the company or pension systems.

**This recommendation shall not include the delivery of shares when it is conditional upon the directors holding them until they leave their post.**

Compliant

34. External directors' remuneration should sufficiently compensate them for the dedication, abilities and responsibilities that the post entails, but should not be so high as to compromise their independence.

Compliant

35. Remuneration linked to the company's results should take into account possible qualifications in the external auditor's opinion that might detract from said results.

Not applicable

36. In the case of variable remuneration, remuneration policies should incorporate the precise necessary technical ceilings and precautions to ensure that it is in line with the professional performance of its beneficiaries and do not simply derive from the general performance of the markets or the company's business sector or other similar circumstances.

Compliant

37. When there is an executive committee, the structure of the various categories of directors should be similar to that of the Board itself and its secretary should be the secretary to the Board.

See sections: C.2.1 and C.2.6

Compliant

38. The Board of Directors should always be informed of the matters discussed and the decisions approved by the Executive Committee and that all members of the Board of Directors should receive a copy of the minutes of the Executive Committee's meetings.

Compliant

39. As well as the Audit Committee required by the Securities Market Act, the Board of Directors should establish a Committee, or two separate Committees, for Appointments and Remuneration.

**The rules governing the make-up and operation of the Audit Committee and the committee or committees of Appointments and Remuneration should be set forth in the Rules and Regulations of the Board, and include the following:**

- a) The Board should appoint the members of these committees, taking into account the knowledge, skills and experience of the directors and the mandate of each committee; it should discuss their proposals and reports, and, at the first meeting of the full Board after their meetings, these committees should give an account of their activity and the work they have done;
- b) These committees should comprise external directors only and should have a minimum of three members. The above is understood to be without prejudice to the attendance of executive directors or senior officers, when expressly so agreed by the members of the committee.
- c) Committee chairpersons should be independent directors.
- d) These committees may engage external advisers when they feel this is necessary for discharging their duties.
- e) Minutes should be kept of their meetings, a copy of which should be sent to all members of the Board.

See sections: C.2.1 and C.2.4

Compliant

40. The job of supervising compliance with internal codes of conduct and corporate governance rules should be entrusted to the Audit Committee, the Appointments Committee or, as the case may be, separate Compliance or Corporate Governance committees.

See sections: C.2.3 and C.2.4

Compliant

41. Members of the Audit Committee, and in particular its chairperson, should be appointed based on their knowledge and experience in accounting, auditing or risk management.

Compliant

42. Listed companies should have an internal auditing section which, under the supervision of the audit committee, ensures that the internal information and control systems work properly.

See section: C.2.3

Compliant

43. The head of internal auditing should present an annual work programme to the Audit Committee; report to it directly on any incidents arising during its implementation; and submit an activities report at the end of each year.

Compliant

44. Control and risk management policy should specify at least:

- a) **The various types of risk (operating, technological, financial, legal, reputational, etc.) to which the company is exposed, including among the financial risks, contingent liabilities and other off-balance sheet risks;**
- b) **The establishment of the risk level the company sees as acceptable;**
- c) **Measures in place to mitigate the impact of risk events should they occur;**
- d) **The internal reporting and control systems to be used to control and manage the above risks, including contingent liabilities and off-balance-sheet risks..**

See section: E

Compliant

45. The Audit Committee's role should be:

**1. With respect to internal control and reporting systems:**

- a) **To ensure that the main risks identified as a result of supervising the efficacy of the company's internal control and internal auditing systems are properly managed and disseminated.**
- b) **To monitor the independence and efficacy of the internal audit function; propose the selection, appointment, re-appointment and removal of the head of internal audit; propose the department's budget; receive regular report-backs on its activities; and verify that senior management are acting on the findings and recommendations of its reports.**
- c) **To establish and oversee a mechanism whereby staff can report, confidentially and, if necessary, anonymously, any irregularities they detect in the course of their duties, in particular financial or accounting irregularities, with potentially serious implications for the firm.**

**2. With respect to the external auditor:**

- a) To receive regular information from the external auditor on the progress and findings of the audit programme, and check that senior management are acting on its recommendations.
- b) To monitor the independence of the external auditor, to which end:
  - i) The company should submit to the CNMV as price-sensitive information the change in auditor and accompany it with a statement on any disagreements with the outgoing auditor and, in the event, the content thereof.
  - ii) It should investigate the issues giving rise to the resignation of any external auditor.

See sections: C.1.36, C.2.3, C.2.4 and E.2

Compliant

46. The Audit Committee may call upon any employee or executive of the company, and even ask them to testify without the presence of any other executive.

Compliant

47. Que el comité de auditoría informe al consejo, con carácter previo a la adopción por éste de las correspondientes decisiones, sobre los siguientes asuntos señalados en la Recomendación 8:

- a) **The financial information which, as a listed company, must be published periodically. The Committee should ensure that interim statements are drawn up under the same accounting principles as the annual statements and, to this end, may ask the external auditor to conduct a limited review.**
- b) **The creation or acquisition of shareholdings in special-purpose vehicles or entities with registered offices in countries or territories that are considered to be tax havens, and any other similar transactions or operations that, due to their complexity, might undermine the group's transparency.**
- c) **Related-party transactions, unless the task of previously issuing a report has been attributed to a committee other than those of supervision and control.**

See sections: C.2.3 and C.2.4

Compliant

48. The Board of Directors should strive to present the accounts to the General Shareholders' Meeting without reservations or qualifications in the audit report and that, in the exceptional event that they do exist, both the chairperson of the audit committee and the auditors should clearly explain to the shareholders the content and scope of said reservations or qualifications.

See section: C.1.38

Compliant

49. The majority of members of the Appointments Committee, or, if it is a single committee, the Appointments and Remuneration Committee, should be independent directors.

See section: C.2.1

Compliant

50. In addition to the functions set forth in the aforementioned Recommendations, the Appointments Committee should undertake the following duties:

- a) Evaluate the balance of skills, knowledge and experience on the Board, define the roles and capabilities required of the candidates to fill each vacancy, and decide the time and dedication necessary for them to properly perform their duties.
- b) Examine or organise, in appropriate form, the succession of the chairman and chief executive, making recommendations to the Board so the handover proceeds in a planned and orderly manner.
- c) Report on the senior officer appointments and removals which the chief executive proposes to the Board.
- d) Report to the Board with regard to the various issues outlined in Recommendation 14 herein.

See section: C.2.4

Compliant

51. The Appointments and Remuneration Committee should consult the chairperson and chief executive of the company, especially on matters concerning executive directors.

**And any Board member should be able to suggest directorship candidates to the Appointments Committee for its consideration.**

Compliant

52. In addition to the functions set forth in the aforementioned Recommendations, the Appointments Committee should undertake the following duties:

- a) Make proposals to the Board of Directors regarding:
  - i) The remuneration policy for directors and senior officers.
  - ii) The individual remuneration and other contractual conditions of executive directors.
  - iii) The standard conditions for senior officer employment contracts.
- b) Oversee compliance with the remuneration policy set by the company.

See sections: C.2.4

Compliant

53. The Appointments Committee should consult the chairperson and chief executive of the company, especially on matters concerning executive directors and senior officers.

Compliant

## H. Other relevant information

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1. If there are any relevant aspects of corporate governance in the company or group companies that have not been discussed in other sections of this report, but which it is necessary to include in order to offer more thorough and reasoned information on the structure and practices of governance in the company or its group, briefly outline them.
2. In this section any other information, clarification or nuance relating to the previous sections of the report may be included, provided they are relevant and not repetitive.

Specifically, indicate whether the company is subject to corporate governance legislation other than Spanish legislation and, if so, include such information as is obligatory and different from the information presented herein.

3. The company may also indicate whether it has voluntarily subscribed to other international, sector-specific codes of ethics or good practices, or codes pertaining to other spheres. If applicable, the code in question must be identified and the date of subscription indicated.

GENERAL CLARIFICATION: It is hereby certified that the data contained in this Report refer to the financial year ended on 31 December 2014, except in those matters specifically and expressly referring to another date.

EXPLANATORY NOTE TO SECTION A.3: The number of shares in the table under the heading 'equivalent number of shares', refers to the maximum number of shares which there is an option to receive, although the number of shares actually received will depend on compliance with the terms and conditions provided in the Long-Term Incentives Plan approved at the General Shareholders' Meeting held on 29 May 2012.

EXPLANATORY NOTE TO PARAGRAPH B.5: Since the coming into force of the LSC, this restriction is not applied.

EXPLANATORY NOTE TO C.1.18: On 25/02/2015 the Management Board has approved the modification of the Regulations to adapt them to the LSC.

This Annual Corporate Governance Report has been approved by the Board of Directors of the company, at its meeting on 25/02/2015.

State whether any directors voted against or abstained from approving this Report.

No



**KPMG Auditores S.L.**  
Edificio Torre Europa  
Paseo de la Castellana, 95  
28046 Madrid

Auditors' Report on the "Information concerning the System of Internal Control over Financial Reporting (ICFR)" of Prosegur Compañía de Seguridad, S.A. for 2014.

(Translation from the original in Spanish. In the event of discrepancy, the Spanish-language version prevails.)

To the Directors  
Prosegur Compañía de Seguridad, S.A.

As requested by the Board of Directors of Prosegur Compañía de Seguridad, S.A. (the "Company") and in accordance with our proposal letter dated 29 January 2015, we have applied certain procedures to the "Information concerning the ICFR" attached in section F of the Annual Corporate Governance Report of Prosegur Compañía de Seguridad, S.A. for 2014, which summarises the Company's internal control procedures for annual financial reporting.

The Board of Directors is responsible for adopting appropriate measures to reasonably ensure the implementation, maintenance and oversight of an adequate system of internal control, the development of improvements to that system and the preparation and definition of the content of the information concerning the ICFR attached.

In this respect, it should be borne in mind that irrespective of the quality of the design and operation of the internal control system adopted by the Company in relation to annual financial reporting, the system may only provide reasonable, but not absolute assurance in relation to the objectives pursued, due to the limitations inherent in any internal control system.

In the course of our audit work on the annual accounts and in accordance with Technical Auditing Standards, our evaluation of the Company's internal control was solely aimed at enabling us to establish the scope, nature and timing of the audit procedures. Consequently, the scope of our evaluation of the internal control, performed for the purposes of the audit of accounts, was not sufficient to enable us to issue a specific opinion on the efficiency of this internal control over regulated annual financial reporting.

For the purposes of issuing this report, we have applied only the specific procedures described below and set out in the *Action Guide referring to the Auditors' Report on Information on Internal Control over Financial Reporting for listed entities*, published on the website of the Spanish Securities Market Commission (CNMV), which defines the work to be performed, the minimum scope of the work and the content of this report. As the scope of the work resulting from these procedures is in any event limited and substantially less than that of an audit or review of the internal control system, we do not express an opinion on its effectiveness or design or operational efficiency, with respect to the Company's annual financial reporting for 2014 described in the attached Information concerning the ICFR. Consequently, had additional procedures been applied to those defined in the Action Guide, or an audit or review been performed of the internal control system in relation to regulated annual financial reporting, other events or matters could have been identified, which would have been reported to you.

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N.I.F. B-78510153

Moreover, as this special engagement does not constitute an audit of accounts nor is it subject to the Revised Audit Law, approved by Legislative Royal Decree 1/2011 of 1 July 2011, we do not express an audit opinion in the terms envisaged in such legislation.

The procedures applied were as follows:

1. Reading and understanding of the attached information prepared by the Company in relation to the ICFR – disclosures included in the directors' report – and evaluation of whether it covers all the information required, taking into account the minimum content described in Section F, concerning the ICFR description, of the standard Annual Corporate Governance Report pursuant to CNMV Circular 5/2013 of 12 June 2013.
2. Inquiries of personnel responsible for preparing the information detailed in point 1 above in order to: (i) gain an understanding of the preparation process; (ii) obtain information that allows us to assess whether the terminology used conforms to the definitions contained in the reference framework; (iii) obtain information on whether the control procedures described are in place and operational in the Company.
3. Review of explanatory documentation supporting the information detailed in point 1 above, and which will mainly include that made directly available to those responsible for preparing the descriptive information on the ICFR. This documentation includes reports prepared by internal audit, senior management and other internal or external specialists supporting the audit committee.
4. Comparison of the information detailed in point 1 above with the understanding of the Company's ICFR gained as a result of the procedures performed within the framework of the audit work on the annual accounts.
5. Reading of the minutes of the meetings of the Board of Directors, audit committee and other committees of the Company for the purposes of assessing the consistency of the matters discussed at these meetings in relation to the ICFR with the information detailed in point 1 above.
6. Procurement of a representation letter concerning the work performed, duly signed by those responsible for preparing and drawing up the information detailed in point 1 above.

As a result of the procedures applied to the Information concerning the ICFR, no inconsistencies or incidents have come to light that could affect it.

This report has been prepared exclusively in the context of the requirements established in Article 540 of the Spanish Companies Act and CNMV Circular 5/2013 of 12 June 2013 for the purposes of describing ICFR in the Annual Corporate Governance Reports.

KPMG Auditores, S.L.  
(Signed on original in Spanish)

Bernardo Rücker-Embden

25 February 2015

# Information on Audit Committee activities in financial year 2014

## 1. Introduction

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### Regulation

The Audit Committee of Prosegur Compañía de Seguridad was created in 2003.

Its regulation is contained in articles 27 of the Articles of Association and 16 of Board Regulations.

### Responsibilities

Among the responsibilities of the Audit Committee are:

- To propose the appointment of the auditor, terms of engagement, scope of professional mandate and, as the case may be, revocation or non-renewal thereof.
- To review company accounts, ensure compliance with legal requirements and proper application of generally accepted accounting principles, as well as report on the proposals for modification of accounting criteria and principles suggested by the Management.
- To act as a communication channel between the Board of Directors and the auditors, assess the results of each audit and the responses of the management team to their recommendations.
- To supervise the effectiveness of the Company's internal control and risk management systems, ensure their adequacy and integrity and monitor the appointing or replacing of those responsible.
- To supervise compliance of audit contract, ensuring that the opinion on the financial statements and main content of the audit report are drafted in a clear and accurate manner.
- To review issue prospectuses, regular financial information and any other relevant information that the Board should provide to the markets and their supervisory bodies.
- To oversee the preparation and reporting of the regulated financial information.
- To supervise the internal audit services, with presentation each year by the head of internal audit of a working plan, incidents and activity report.
- To be acquainted with the process of financial information and internal control systems and, to this end, to identify types and levels of risk, measures to mitigate the impact of identified risks and risk control, information and management systems.
- To examine the compliance with codes of conduct, the Regulations of the Board of Directors and, in general, with the rules of corporate governance of the Company and make any proposals required for improvement.

Specifically, the Audit Committee is responsible for receiving information and, as the case may be, to issue a report on (i) the actions and decisions made by the Regulatory Compliance Management

in the performance of its duties in accordance with what is set forth in the Internal Conduct Regulations of the Company and (ii) the disciplinary measures to be applied, as the case may be, to senior executive managers of the Company.

- To establish, if deemed appropriate and, as the case may be, to supervise, a system enabling the employees to communicate, in a confidential and, if deemed appropriate, anonymous manner, any anomalies of potential significance, particularly those of a financial and accounting nature, detected within the companies.

#### **Composition of the Committee and attendance to meetings in 2014**

The Audit Committee is a delegated committee of the Board of Directors and, therefore, is made up of Directors of the Company.

At 31 December of 2014, the composition of the Audit Committee was as follows:

<b>Name</b>	<b>Type of Director</b>
Mr Pedro Guerrero (Chairman)	Independent
Mr Isidro Fernández Barreiro	Other external
Mr Eugenio Ruiz-Gálvez Priego	Independent
Secretary of Committee, not member	Ms Sagrario Fernández Barbé

The Committee, in accordance with its regulation, meets whenever called by agreement of the Board of Directors, of the Committee itself or its Chairman and, at least, four times a year. Five sessions were held in 2014.

The attendance to meetings of the Audit Committee in 2014 has been as follows:

Mr Pedro Guerrero Guerrero	4 meetings
Ms Chantal Gut Revoredo	3 meetings
Mr Isidro Fernández Barreiro	5 meetings
Mr Eugenio Ruiz-Gálvez Priego	5 meetings

Depending on the agenda of the Committee, other management personnel and external advisers have also attended the meetings, among which are the external auditors who, at least twice a year, are requested to report to the Committee.

Minutes are drawn up of Audit Committee meetings which are available to all members of the Board of Directors.

## 2. Activities during 2014

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### 1. Financial information

The Committee has dedicated special attention to the review, prior to the review carried out by the Executive Committee and the Board of Directors and publication, of the financial statements of the Company and the Prosegur Group, as well as of the quarterly financial information and half-yearly financial statements and the remaining information provided to the market or the supervisory bodies.

During financial year 2014 and, in particular, in the meetings of 26 February, 28 April, 29 July and 27 October, a review of the regular public information sent by the Company to the CNMV (Spanish Securities Market Commission) was carried out.

### 2. Accounts audit

The Accounts Auditors attended the meetings held on 26 February to present their conclusions on the accounts audit for 2013, and on 29 July to present the results on agreed procedures for financial statements at 30 June 2014.

### 3. Codes of conduct

The Audit Committee is responsible for ensuring compliance with the codes of conduct and, in particular, corporate governance rules.

During 2014, the Audit Committee has supervised their compliance, particularly in regard to the internal conduct regulations and the Code of Ethics and Conduct.

### Modification of the regulations of the board

In compliance with Article 3 of the Regulations of the Board and as a result of the change of Chairman of the Board, which will now have the status of "Non-Executive Chairman," and in accordance with the agreement adopted by the Appointments and Remuneration Committee, a proposal was made at the meeting of February 26 to amend Article 10.1 of the Regulations of the Board ("Chairman of the Board") in order to regulate the functions and responsibilities of that office.

To this end, the Committee unanimously agreed to issue an explanatory report and proposed an amendment of the Regulation of the Board of Directors as set out in the report to the Board of Directors.

#### 4. Internal control and risk management

The Audit Committee is responsible, among other duties, for overseeing internal control and risk management procedures in Prosegur.

On 1 April 2014, the Internal Audit Manager presented for approval the report on 2013 activities and the working plan for 2014 drawn up (i) on the basis of the Prosegur Risk Map and (ii) in accordance with the plan of verification of internal control on financial information. The Internal Audit Manager has regularly reported on the execution of the working plan by attending the Audit Committee meetings.

Among the activities carried out by the internal audit department and supervised by the Audit Committee are the following:

- Update of the risk map for each of the businesses and countries in which Prosegur has operations.
- Conclusion of projects contained in the working plan for 2014.
- Receipt and analysis of reports and complaints received via the complaints and claims channel.
- Preparation of six-monthly follow-up reports of recommendations agreed in audits carried out. For each recommendation, a formal document of commitment to the audited area is defined, specifying an action plan, the person responsible for the execution of the plan, the scheduled date of completion and, whenever possible, the quantification of the result obtained.

The Committee has received the results of the assessment of critical risks carried out by the Risk Committee for review.





**PROSEGUR**

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