

Trojan
Recruitment
Group



Determined
People



UNITED NATIONS GLOBAL COMPACT COMMUNICATION ON PROGRESS 2015

TROJAN RECRUITMENT GROUP

Date 17th February, 2015

trojanrecruit.com.au

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STATEMENT OF SUPPORT

Trojan Recruitment Group became a signatory to the UN Global Compact in March 2012. We are pleased to present this, our first Communication on progress under the United Nations Global Compact.

As a current Global Compact business participant, I am pleased to reaffirm Trojan Recruitment Group's continued support of the Ten Principles of the United Nations Global Compact in the areas of Human Rights, Labour, Environment and Anti-Corruption.

As a leader in talent solutions, we are committed to responsible corporate citizenship, both in the services we provide to clients and in our own operations and business practices. We understand the powerful impact that people can have on business performance and on their local and world communities. We instil in our own people – as well as the consultants we place with client organisations – the importance of integrity, quality and, most importantly, humanity in the workplace.

Yours Sincerely,



Peter Melki
Chief Executive Officer
Trojan Recruitment Group

February 2015

ABOUT TROJAN RECRUITMENT GROUP

Trojan Recruitment Group is an Australian recruitment company with expertise in specialised recruitment, consulting services and recruitment process outsourcing. We help our clients and our candidates succeed by leveraging our expertise, deep industry and market knowledge, and proprietary assessment tools and techniques.

With offices located across Australia, and relationships with large numbers of specialised professionals across numerous industries, we bring an unparalleled ability to match talent with opportunities by assessing, recruiting, developing and engaging the best and brightest people for our clients. We combine a broad geographic presence, outstanding talent solutions and a tailored, consultative approach to help businesses and professionals achieve higher performance and outstanding results. Trojan has never claimed to be the biggest recruitment company, but always strives to be the best and prides itself on always doing the right thing. More information is available at trojanrecruit.com.au.

SUPPORT OF THE UN GLOBAL COMPACT'S 10 PRINCIPLES

HUMAN RIGHTS

Principle 1: Businesses should support and respect the protection of internationally proclaimed human rights; and

Principle 2: Business should make sure that they are not complicit in human rights abuses

ASSESSMENT, POLICY AND GOALS

Every human being is entitled to basic human rights – that is, freedom, equality, justice and the right to life.

Trojan Recruitment Group (Trojan) is committed to supporting all aspects of human rights, and actively supports the Universal Declaration of Human Rights. It is our policy to ensure that such rights are implemented for employees at all levels of our processes and activities, by promoting a culture of respect of all members within our organisation and with others with whom we interact.

IMPLEMENTATION

Trojan's corporate values and its Code of Conduct are at the core of its policies and practices to promote respect for human rights. Trojan is also an active supporter of community involvement and a robust corporate and social responsibility policy.

Trojan's Values

Our values represent the high standards we expect our people to uphold in every interaction with clients, candidates, colleagues and community partners. Living our values ensures that we deliver consistently high quality service and can be counted on to act with integrity and respect in all aspects of our business.

REAL	DETERMINED	PEOPLE
Earn trust by acting with honesty and integrity.	Take the initiative and the responsibility.	Give every customer a precision fit for their resource needs.
Give customers what they need, not what they think they need.	Go Above and Beyond in all aspects of the job	Value the skills and capabilities of every candidate.
Talk straight and keep it simple.	Get the job done by being resourceful and innovative.	Inspire each other to bring out the best in every employee.

Following are some of the ways we celebrate, measure and reinforce our core values:

- Each year, the prestigious Above and Beyond Trojan Awards program honours employees who best exemplify the values and further our global strategy. Trojan Recruitment Group's 'Above & Beyond Awards' is a program recognising success, innovation and ethics across Trojan nationally. The annual award ceremony is an opportunity to reward and recognise outstanding employees who have and continue to dedicate their abundant talent and skills to Trojan Recruitment Group over the preceding financial year
- Trojan's annual engagement survey measures areas aligned with our values to track progress and identify opportunities for improvement
- As part of the Personal Performance Agreement, a formal process for managing performance, each employee is required to identify at least one objective related to furthering Trojan's values

Our Code of Conduct and Business Ethics

As a provider of human resource solutions, Trojan is committed to the protection of human rights among employees and consultants based on our Code of Business Conduct and Ethics. This comprehensive document describes conduct that is based on our core values, reinforces our policies and practices, and enforces legal and regulatory compliance. It outlines the company's expectations of employees to ensure lawful and ethical behaviour.

Every new employee must complete a mandatory Code of Conduct training program and provide signed confirmation that they have read the Code of Conduct, understand the content, and agree to comply with its principles.

Corporate Social Responsibility

Trojan is a values-driven organisation and since our founding in the 1990's, Trojan has embodied the true spirit of corporate and social responsibility. Its key principles resonate through our culture and the values we share as an organisation. Inherently—through our core business focus - we seek to improve the quality of life for our employees, their families, their communities and society at large.

We embrace public accountability, the part we play, and the value we contribute to society - whether ensuring equal opportunity to employment, promoting safer workplace conditions, or adhering to sustainable business practices.

Our philosophy is firmly built on the foundation of being People Focused - people are at the centre of our world in everything we do, how we act and what we say.

Creating shared value for all is a fundamental part of the way we do business. As an organisation, we have a real and every day focus on the community and the environment we live in. We take our role as a Corporate Citizen very seriously.

Trojan and its employees support their communities and causes that are important to them in a variety of ways. Through employee volunteerism, corporate giving and responsible business practices, Trojan is committed to making a difference in the world.

Following are some of the local/regional initiatives supported by Trojan employees in 2014:

- To encourage employee volunteerism, Trojan allows participating employees a paid day off to participate in a charitable program. This year Trojan employees participated in:-
 - NSW - Sydney to Gong Ride - MS Australia
 - QLD - Daffodil Day Morning Tea - Cancer Council
 - VIC - World's Greatest Shave - Leukaemia Foundation
 - SA - Variety - The Children's Charity
 - SA - City to Bay Fun Run - Little Heroes Foundation
 - National - Pink Ribbon day (breast and gynaecological cancers), Jeans for Genes Day (Children's Medical Research) and Movember (Men's Health).



QLD Branch Celebrating Daffodil Day – Cancer Council Biggest Morning Tea.



- In November / December 2014 – Trojan launched an initiative called “Work-Out Wear Day”. This event celebrated **HEALTH & FITNESS** and **GIVING BACK TO THE COMMUNITY**. Every Trojan branch around the country participated by either walking or running to accumulate kilometres. For every km walked in the nominated hour \$1 was donated per employee to the branches nominated charity. The final total was then match by the company. E.g. John Smith Walks 10km in the hour = \$20 donated. Charities that Trojan donated the proceeds to include the Heart Foundation, Bear Cottage, Harry's house, McGrath Foundation, Make A wish Foundation, RSB / Guide Dogs.

Work-Out Wear Day (left to right – Melbourne Branch, National Office, Western Sydney Branch)



MEASUREMENT OF OUTCOMES

Trojan continues to build a culture which values and respects all employees and their opinions. We remain committed to meritocracy, which requires a diverse and inclusive culture.

Trojan is ISO 9001 certified and adheres to all requirements regarding this certification. We have periodical external and internal audits ensuring that the requirements are continuously refined and updated when and where necessary.

Trojan Recruitment Group has not been subject to any investigations, legal cases or incidents involving Human Rights violations.

LABOUR PRINCIPLES

Principle 3: Businesses should uphold the freedom of association and the effective recognition of the right to collective bargaining;

Principle 4: the elimination of all forms of forced and compulsory labour;

Principle 5: the effective abolition of child labour; and

Principle 6: the elimination of discrimination in respect of employment and occupation

ASSESSMENT, POLICY AND GOALS

Trojan recognises its employees' rights to freedom of association and collective bargaining (Principle 3) and recognises the importance of having a well-balanced team through our policies that support diversity and non-discrimination (Principle 6). Trojan opposes all forms of forced and compulsory labour (Principle 4). The nature of Trojan's work means that the labour-related risks referred to in Principles 5 on child labour is not applicable to Trojan.

As a talent solutions company, we demonstrate our commitment to supporting the UNGC labour principles by helping our clients make fair and informed decisions about their people strategies and also adhere to all applicable laws governing labour and employment. These principles also apply to our own efforts to attract, develop and retain the right people.

All Trojan employees are issued with a contract of employment which clearly states their terms and conditions including pay rates and overtime pay arrangements. All staff are issued with a Company Handbook which includes information on standard terms and conditions of employment, company benefits, company rules, grievance and disciplinary procedures.

IMPLEMENTATION

Trojan Recruitment Group is an equal opportunity employer and is committed to providing a workplace which encourages good workplace relations and an environment which is free from discrimination. Based on our commitment to the Universal Declaration of Human Rights we have set up policies in relation to Equal Opportunity, Discrimination, Bullying and Harassment to make our position clear for all our suppliers, employees and partners.

Trojan also has extensive Work Health and Safety (WHS) policies and processes in place that protect all employees, as well as Professional Development and Training Program to help employees develop their skills and to help workers advance in their chosen careers.

Diversity & Equal Opportunity

As a global company, our employees, contractors, clients and suppliers come from diverse backgrounds and cultures. By valuing diversity and equal opportunity, we connect with the richest spectrum of experiences, skills, expertise and perspectives for all of the markets we serve. This philosophy is also reflected in our own recruiting process – we recognise that a diverse workforce fosters creativity, innovation and better business practices.

Trojan's policies, procedures and corporate values ensure compliance with all legislation and regulations relating to recruitment and employment, these include Equal Employment Opportunity (EEO), Anti-Discrimination, Workplace Health and Safety (WHS) and Privacy.

Trojan is committed to maintaining EEO recruitment practices that are fair and equitable and has strategies in place to integrate employees from all backgrounds and assist clients in accessing the maximum number of candidates. All of our business activities are required to be conducted without discrimination based on race, colour, genetics, religion, gender, sexual orientation, national origin, disability or age.

Discrimination, Bullying and Harassment Policy

Trojan Recruitment Group employs a diverse workforce and is committed to creating a positive work environment where employees are treated with dignity, courtesy and respect. Trojan Recruitment Group has zero tolerance to behaviours which are contrary to this, such as unlawful discrimination, harassment, bullying, victimisation and vilification are not tolerated.

Trojan Recruitment Group seeks to ensure that its employees are provided with workplaces free from any form of harassment and / or bullying. The aim of the policy is to create a working environment which facilitates a culture of respect for others and personal responsibility free from any form of harassment and bullying.

Work Health and Safety - WHS

Trojan has extensive Work Health and Safety (WHS) policies and processes in place that protect all employees, whether they are based in a Trojan office or on a client site. We have strict incident management and reporting procedures in place, and conduct regular site visits to ensure our contractors are properly protected.

Professional Development & Training

Trojan is dedicated to employees' professional development to hone their skill levels and advance with the company. Training content is developed internally for Trojan-specific training needs and purchased externally for universal content.

Trojan implemented several new policies during 2014 to enhance its commitment to the environment and to corporate social responsibility. Some of the new policies include:-

1. Sustainable Procurement Policy

Trojan aims to ensure that its suppliers meet material standards with respect to both the conduct of their business and their management of social and environmental issues. Trojan's goal is for its suppliers to abide by the company's business conduct principles, including demonstrating business integrity and respecting the principle of free and fair competition. These transparent and non-discriminatory conduct standards are based on Trojan's Code of Conduct, Supplier Code of Conduct and the other policies related to Human Rights, Environment and Business Governance.

2. Supplier Code of Conduct - Working With Us

At Trojan, we aim for high ethical standards and expect all our employees to operate in an ethical, legally-compliant and professional manner. We expect all our suppliers, vendors, contractors and other entities to work to the same standards by adhering to this Supplier Code of Conduct and promoting similar standards in their own supply chain. These responsible business practices span across environmental, social and governance (ESG) dimensions. Trojan expects that suppliers commit and communicate their ESG practices internally with their staff and throughout their supply chain to ensure full compliance with the highest standards and principles. These principles should apply to all suppliers within the supply chain that work towards the provision of goods and services to Trojan.

MEASUREMENT OF OUTCOMES

Employee Satisfaction Survey

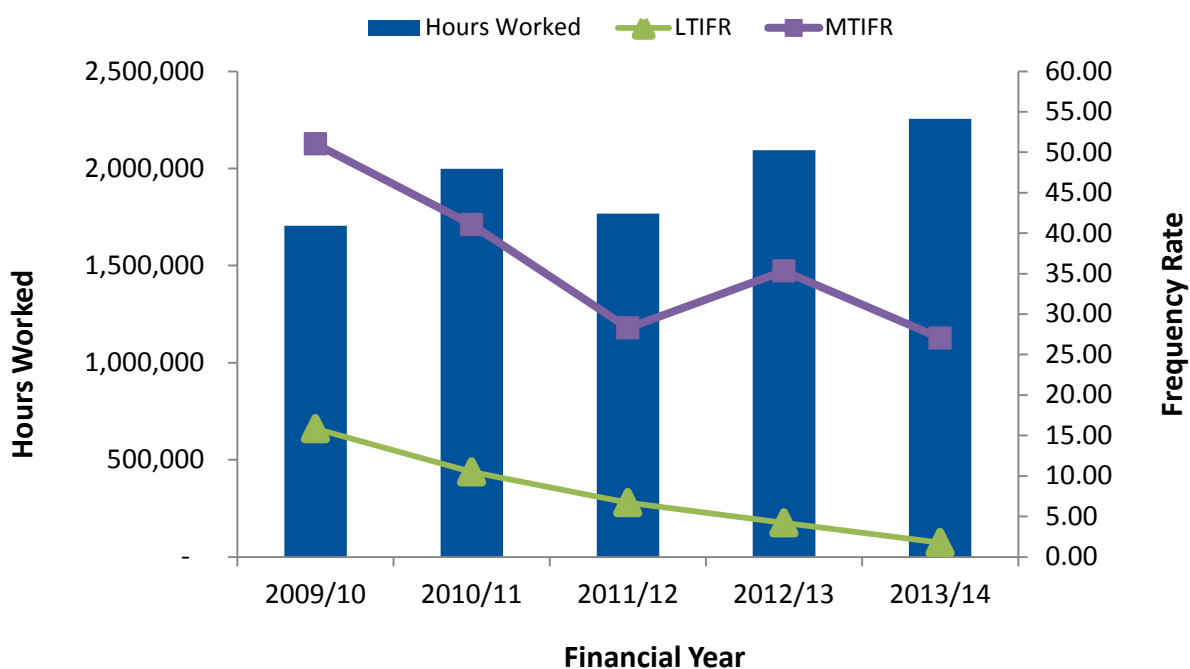
100% of employees participated in our annual employee engagement survey, to share their feedback about Trojan as a place to work. The results were compared against company benchmarks and prior results. A focus group is then established, facilitated through HR, to design and implement plans to address any issues identified through the survey.

Workers / Candidates Satisfaction Survey

All Trojan candidates/workers are invited to respond to our satisfaction surveys, designed to formally gauge our performance and capture feedback across all areas of our business. The responses from these surveys allow us to consider how we can modify or enhance our current procedures so as to meet the needs of all candidates/workers.

Trojan's Safety Performance

We are proud of our safety performance over the past decade, recording a significant reduction in Lost Time Injury Frequency Rate (LTIFR) during this time. Our objective is zero harm and we have consistently improved our performance by reducing injuries in the work place. During the past year, Trojan Recruitment Group has delivered a strong national safety performance, with both MTIFR and LTIFR improving on last year's statistics. Our safety record continues to improve and we are moving closer to achieving our goal of zero harm.



Response to Labour Standard violations

There have not been any reported possible breaches of Labour Standards during 2014. Our Human Resources Departments have not reported any breach of any Labour principles for 2014.

ENVIRONMENTAL PRINCIPLES

Principle 7: Businesses should support a precautionary approach to environmental challenges;

Principle 8: undertake initiatives to promote greater environmental responsibility; and

Principle 9: encourage the development and diffusion of environmentally friendly technologies

ASSESSMENT, POLICY AND GOALS

Trojan Recruitment Group's tradition of responsibility to the communities we serve means that we conduct our business with respect and consideration for the environment. As a service organisation, our operations are entirely office-based. Our environmental impact primarily takes the form of energy used in our offices, and business travel to deliver our services. Our environmental impact is small compared to that of manufacturing and industrial companies, however even office based businesses have the opportunity to impact the environment in a positive way.

IMPLEMENTATION

As a socially and environmentally responsible organisation, we believe in contributing in many different ways to the communities we serve, and in having a positive impact on all our stakeholders: customers, shareholders, employees and society as a whole.

Trojan promotes and maintains environmentally responsible practices for the benefit of our clients, employees and the communities in which we operate. We conduct and develop our business in a manner that is environmentally responsible having due regard for protecting the environment and complying with all relevant environmental legislation and regulations.

Trojan is committed to:

- Complying with applicable regulations and standards to which we subscribe
- Preventing pollution, reducing waste and consumption of resources such as materials, fuel and energy and commit to recovery and recycling, as opposed to disposal wherever feasible
- Sharing environmental solutions with all stakeholders
- Giving emphasis to preventative rather than corrective action
- Regular monitoring of technology to reduce consumption of resources
- Reviewing our activities to develop objectives and targets to minimise the impact of the business on the local environment and develop appropriate programs to achieve these objectives

Trojan implemented several new policies during 2014 to enhance its commitment to the environment and to corporate social responsibility. The new policies included:-

1. Sustainable Procurement Policy

Trojan aims to ensure that its suppliers meet material standards with respect to both the conduct of their business and their management of social and environmental issues. Trojan's goal is for its suppliers to abide by the company's business conduct principles, including demonstrating business integrity and respecting the principle of free and fair competition. These transparent and non-discriminatory conduct standards are based on Trojan's Code of Conduct, Supplier Code of Conduct and the other policies related to Human Rights, Environment and Business Governance.

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3. Environmental Policy

Trojan is committed to minimising its own ecological footprint by pursuing environmental best practice and the prevention of pollution in office management and general operations. Through a process of continual improvement Trojan aims to lead the Recruitment Industry in efficient and effective environmental office practices, providing a role model for others to follow.

NSW – National Office Renovations

In November 2014, Trojan head office underwent major renovations. This was the ideal opportunity to make the office more efficient and sustainable. From the design through to the construction of the renovation, opportunities existed to lighten our environmental footprint. These changes ranged from short-term aspects (e.g. safely managing and recycling building waste) to long-term improvements in the energy efficiency of the office.

Initiatives to promote greater environmental responsibility include:

- Sensor lights in bathrooms
- Shower/Bathroom Amenities – water conserving devices
- Low VOC products – (Volatile organic compound) – vinyl flooring, paint, non-toxic carpet,
- Fluorescent/LED lighting – energy sufficient lighting which indirectly consumes less power
- Phones/Data – combined to save power (less use of copper wire)
- Acoustic ceiling tiles – more insulation which saves on air conditioning – (natural fibre tile)
- All demolition waste is taken to a handling yard for recycling metal, glass etc

Other office environmental initiatives include:-

- Dimeo Waste - Recycling used for: Recycling Aluminium cans, Plastic milk & juice containers, Plastic soft drink bottles & jars, Steel cans
- Dimeo Waste - Recycling used for: Recycling paper, paper products and Cardboard boxes

MEASUREMENT OF OUTCOMES

Trojan has not had any environmental incidents and has not been subject to any statutory notices or prosecutions during 2013.

ANTI-CORRUPTION PRINCIPLES

Principle 10: Businesses should work against corruption in all its forms, including extortion and bribery.

ASSESSMENT, POLICY AND GOALS

Trojan Recruitment Group is firmly opposed to corruption in all its forms, including extortion and bribery. Trojan's objective is to compete in the marketplace on the basis of competitive services and prices. Under no circumstances is it acceptable to offer, give, solicit or receive, any form of bribe, kickback, improper or illegal inducement.

Trojan supports the UN Convention Against Corruption and will not operate with organisations that are corrupt.

IMPLEMENTATION

Our value system emphasises integrity and trust at all levels of the organization. To ensure our company is managed with integrity and in our stakeholders best interests, we have put in place policies and practices that maintain high ethical standards of conduct and comply fully with applicable laws and governmental regulations.

Our Code of Conduct and Ethics gives clear guidelines for the company's expectations of employees to ensure lawful and ethical behaviour. Our Code of Conduct covers such areas as:

- Reporting violations and ensuring compliance
- Corporate opportunities and conflicts of interest
- Compliance with securities laws
- Antitrust and competition law compliance
- Financial and accounting practices
- Political contributions
- Lobbying and legislative contacts
- Business with governments and officials
- Governmental investigations
- Gratuities and gifts

Any violations or concerns about the Code of Conduct can be reported management, 24 hours a day.

To ensure transparency and adherence to quality standards, Trojan's consolidated financial statements and the effective operation of internal control over financial reporting are subject to external quarterly reviews and an annual audit.

Trojan implemented several new policies during 2014 to enhance its commitment to the environment and to corporate social responsibility. The new policies included:-

1. Sustainable Procurement Policy (as explained above)
2. Supplier Code of Conduct - Working With Us (as explained above)

MEASUREMENT OF OUTCOMES

Trojan Recruitment Group has not been involved in any legal cases, rulings or other events related to corruption and bribery.