

# Corporate Social Responsibility 2012

TFP Solutions Berhad's (TFP) Corporate Social Responsibility (CSR) core philosophy is based on United Nations Global Compact principles. In 2012, TFP contributed to a few CSR projects in Malaysia. TFP is committed to contribute to our society as we believe that it could bring positive benefits to our business. 2012 has been a busy year for TFP Group. However, we have not lost focus on the need of our contribution to the society.

Since 2009, TFP has "adopted" an underprivileged home, "House of Joy" (HOJ), in Puchong. House of Joy is a non-profit charitable home that administers shelter, care and training to orphans, children and teens who are underprivileged, abused, abandoned, neglected, poor and/or delinquent. In 2012, TFP staff has contributed and provided both in terms of monetary and time efforts to continue supporting the underprivileged home. In 2012, apart from the above efforts, TFP Group has also made monetary contribution to the following organisations:

- Chempaka Physiotherapy Center
- Taiwan Buddhist Tzu Chi Foundation

The total monetary contribution by TFP amounted to RM 10,000 in 2012. The staff of TFP also contributed efforts to assist these underprivileged organisations in the celebration of festival activities, for example, Chinese New Year, Christmas and Hari Raya.

To continue with our "Green" culture in TFP, we continue to strive on our efforts to protect our environment through energy conservation and recycling campaign to reduce our carbon emission within our organisation. The "Green" campaign involves the following activities:

- Reusing of printed papers
- Installation of recycle bins within the organisation
- Disposal of recycle waste and e-waste to recycling
- Efforts to measure and reduce our electrical power usage in the organisation



TFP Solutions Berhad  
(773550-A)



## Chairman's Message

### Dear Shareholders, Customers, Partners and Employees,

On behalf of the Board of Directors of TFP Solutions Berhad ("TFP" or "TFP Group"), I am pleased to present the Annual Report and Audited Financial Statements of the Group and the Company for the financial year ended 31 December 2012 ("FYE 2012").



### 2013 Economic Outlook

The world economy which had been experiencing a two-speed recovery, strong in emerging market and developing economies but weaker in advanced economies, is now becoming a three-speed recovery. Emerging market and developing economies are still going strong, but in advanced economies, there appears to be a growing bifurcation between the United States on one hand and the Euro area on the other. World output growth is forecast to reach 3.25% in 2013 and 4% in 2014 (IMF).

IMF has reported that growth in emerging market and developing economies is forecast to reach 5.3% in 2013 and 5.7% in 2014. With respect to Malaysia's major trading partners, United States' growth is forecast to be 1.9% in 2013 and 3.0% in 2014. Growth in the Euro area is forecast to be negative 0.3% in 2013 and 1.1% in 2014. Japan forecast growth is 1.6% in 2013 and 1.4% in 2014 while its neighbour China growth forecast is 8.0% in 2013 and 8.2% in 2014. The ASEAN-5 economy is forecasted to grow at 5.9% in 2013 and 5.5% in 2014.

The Malaysian economy continued to expand in 2012 with a real GDP growth of 5.6% compared to 5.1% growth in 2011. The 2012 growth was driven by continuing strong domestic demand, with impressive annual growth in both private consumption and private and public investment outlays. The Malaysian GDP growth forecast is expected to be 5.6% for the year 2013 and 5.5% - 6.2% in 2014.

### Financial Performance

We, in TFP Group managed to close the 2012 financial year with revenue totaling RM62.4 million compared with RM33.9 million in the previous year. This amount to a 84% increase in revenue as compared to the year 2011. Our profit before tax had improved from RM0.164 million in 2011 to RM2.698 million in 2012. The improvement achieved in our sales revenue and a resilient business cost structure has resulted in Group profit after taxation of RM1.875 million for the financial year ended 31 December 2012. The Group's better financial performance was the result of deploying right business strategies and enhancing the business model adopted by the Group in 2011.



## Chairman's Message (Cont'd)

### Business Growth Potential

Gartner predicted that worldwide IT spending will surpass USD\$3.7 trillion in 2013, which is a 3.8% increase from 2012. Major growth drivers include big data projects, cloud computing, and mobile. Worldwide IT spending will surpass \$4 trillion by 2015. Malaysia will spend US\$10.4 billion in 2013, representing a 7.7% increase from the year 2012 (IDC). This growth will be driven by growth in the sectors of cloud services, big data analytics, social business and mobile broadband.

TFP Group shall develop the appropriate strategies to seek these growth opportunities and enhance our successful business model in 2012 to meet such challenges. The acquisition of Comm Zed Sdn. Bhd. in 2012 will further enhance our Group's core competency and provide more business opportunities for the Group. We are confident that TFP Group will rise to meet the challenges posed by the ICT business landscape in Malaysia and ASEAN. The economic uncertainties in Europe and United States will certainly affect certain business sectors in Malaysia and ASEAN. However, TFP Group is confident to meet the challenges put ahead of us in 2013. The journey of 2013 will continue to be challenging and with strong perseverance and commitment by TFP staff, we envisage that 2013 shall be a more successful year than 2012.

### Corporate Social Responsibility (CSR)

Since 2009, TFP Group has decided to support the ten principles of the UN Global Compact with respect to human rights, labour standards, protection of environment and anti-corruption. Today, we are happy to confirm our continued support for the Global Compact and renew our ongoing commitment to the initiative and its principles. CSR activities undertaken by our Group in 2012 are summarised in our CSR review in this annual report. We shall continue to actively pursue a CSR conscious culture within our TFP Group. The Group believes that effective CSR can deliver benefits to its businesses and its shareholders by enhancing our reputation, business trust, customer loyalty and long-term shareholder value.

### Acknowledgement

The Board of Directors of TFP Solutions Berhad wishes to take this opportunity to thank our shareholders, investors, customers, business associates, suppliers and financiers for their ongoing support and confidence in our Group. I trust this good relationship will continue to flourish well in 2013. I would like also to extend our gratitude and appreciation to the management and staff of TFP for their dedication and commitment to the Group. Your industrious efforts and dedication in delivering excellent service has helped the Group to achieve their desired goals in 2012. I would also like to take this opportunity to welcome YBhg. Dato' Hussian @ Rizal Bin A. Rahman as a Non-Independent Non-Executive Director of TFP Board. Last, but not least, my thanks goes to my fellow Board members for their invaluable contributions, advice and guidance. We look forward with confidence for a more successful year in 2013.

**Dato' Jamaludin Bin Hassan,**  
Chairman

