

# A Journey - 40 Years of Excellence

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Ruling No. X.K.6

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#### DISCLAIMER

This is the Annual Report for the year ended 31 December 2007 and prepared in accordance with Bapepam&LK Rule X.K.6 and Bapepam&LK Rule X.K.7. Section 20-F in this Annual Report is adopted from the Annual Report on Form 20-F which we have filed to the US-SEC.

In this Annual Report, references to the "Indosat", "Company", "we", "us", and "our" are to PT Indosat Tbk and its consolidated subsidiary. All references to "Indonesia" are references to the Republic of Indonesia. All references to the "Government" herein are references to the Government of Indonesia. References to "United States" or "U.S." are to the United States of America. References to "Indonesian rupiah" or "Rp" are to the lawful currency of Indonesia and references to "U.S. dollars" or "US\$" are to the lawful currency of the United States. Certain figures (including percentages) have been rounded for convenience, and therefore indicated and actual sums, quotients, percentages and ratios may differ. Unless otherwise indicated, all financial information with respect to us has been presented in Indonesian rupiah in accordance with Indonesian GAAP.

This Annual Report contains certain financial information and results of operation, and may also contain certain projections, plans, strategies, and objectives of Indosat, that are not statements of historical fact which would be treated as forward looking statements within the meaning of applicable law. Forward looking statements are subject to risks and uncertainties that may cause actual events and the Company's future results to be materially different than expected or indicated by such statements. No assurance can be given that the results anticipated by Indosat, or indicated by any such forward looking statements, will be achieved.

No information herein should be reproduced without the express written permission of the Company. For updated information, please contact Investor Relations Division at Jl. Medan Merdeka Barat No.21, Jakarta 10110, Indonesia. Tel. (62-21) 3000 3001, 3869 615, Fax. (62-21) 380 4045 or E-mail:investor@indosat.com

We are committed to communicating openly with each of our stakeholders. All stakeholders can visit our website at www.indosat.com for more information about Indosat. An online version of this document is also available at www.indosat.com.

In 2007, Indosat has strengthened its competitive position by recording outstanding achievement with impressive growth in its cellular, fixed telecommunications, and data communication services, as well as its profitability.

Celebrating its 40 years of successful growth, Indosat will build on its strong achievements and continue to deliver leading services and products that drive sustainable growth and cement its position as a prominent player in the telecommunication industry.

Bapepam&LK requires us to deliver similar information to both capital market regulators and stock exchanges, as stipulated in Bapepam&LK Rule X.K.7. This section provides cross reference to Bapepam&LK Rule X.K.6 to show compliance to such requirements.

### Cross Reference to Bapepam&LK Rule X.K.6

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	b. Brief History of the Company	20-F Section – Item 4: Information on the Company (Corporate History)	97
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	d. Organizational Structure in chart	Organizational Structure and Employees	16
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7	Shareholder description and percentage of ownerships		
	a. Shareholder owning 5% or more of the Company's share	<ul> <li>Stock &amp; Bond Highlights</li> <li>20-F Section – Item 7: Major Shareholders and Related Party Transactions (Major Shareholders)</li> </ul>	10 172
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	<ul> <li>Public or shareholders owning less than 5% of the Company's shares.</li> </ul>	Stock & Bond Highlights	10
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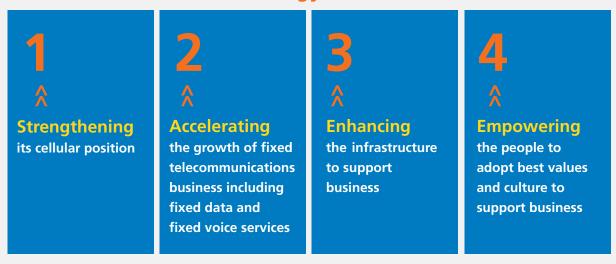
lo	Require	d Item in Bapepam&LK Rule X.K.6	Section where Information can be found	Pag
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	•	Description of the duties and responsibilities of the Audit Committee	20 F Section- Item 6: Directors, Senior Management and Employees ( <i>Audit Committee</i> )	17
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	•	Name, title and brief biography of members of the Committee	20 F Section - Item 6: Directors, Senior Management and Employees (Board of Commissioners)	17
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	e. Co	rporate Secretary	Corporate Governance Report (Corporate Secretary)	33
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### ndosat at a Glance

### 2007 Performance

Operating Revenues of Rp16,488.5 billion, an increase of 34.7% Operating Income of Rp4,519.6 billion, an increase of 33.0% Net Income of Rp2,042.0 billion, an increase of 44.8% Basic Earnings Per Share of Rp375.8, an increase of 44.0% EBITDA of Rp8,714.8 billion, an increase of 23.6%

### **Indosat's Four Pillars Strategy**



### **Cellular initiatives**

- 1. Prudent Network Rollout
- 2. Enhanced Distribution System
- 3. Continued Product and Services Innovation

### **Key Initiatives for 2008**

- 1. Expand the cellular business outside Java while maintaining our dominant position in Java
- 2. Grow Fixed Wireless Access (FWA) aggressively
- 3. Accelerate the growth of our wireless broadband business
- 4. Continue to expand our backbone network throughout Indonesia
- 5. Increase the value of our telecommunication tower as a support of Indosat's services to increase the value to stakeholders.

### **Company Values**

We will uphold the highest ethics in all aspects of our work, based on the principles of loyalty, responsibility, and dedication to the Company.

#### **Team Work**

We will perform well together as a team utilizing the skills and experiences of our colleagues and partners in an environment that nurtures trust.

#### **Excellence**

We are committed to producing the best results in everything we do. We continuously strive to improve and create results that exceed all expectations. expectations.

#### **Partnership**

We are committed to becoming a good partner, creating collaborative, productive, and mutually beneficial relationships.

#### **Customer Focus**

We are committed to meeting and exceeding our customers' expectations in everything we do.

### Vision

To be the provider of choice for information and communication solutions in Indonesia

- Offering a full range of quality information and communication products, services and solutions
- Being at customer's "Top-Of-Mind" for the provision of information and communications products, services and solutions
- Providing products and services which enhance the quality of life of the communities we operate in

#### Mission

- To provide and develop innovative and quality products, services and solutions, which offer the best value to our customers
- To continuously grow shareholder
- To provide a better quality of life to our stakeholders

## Financial Highlights

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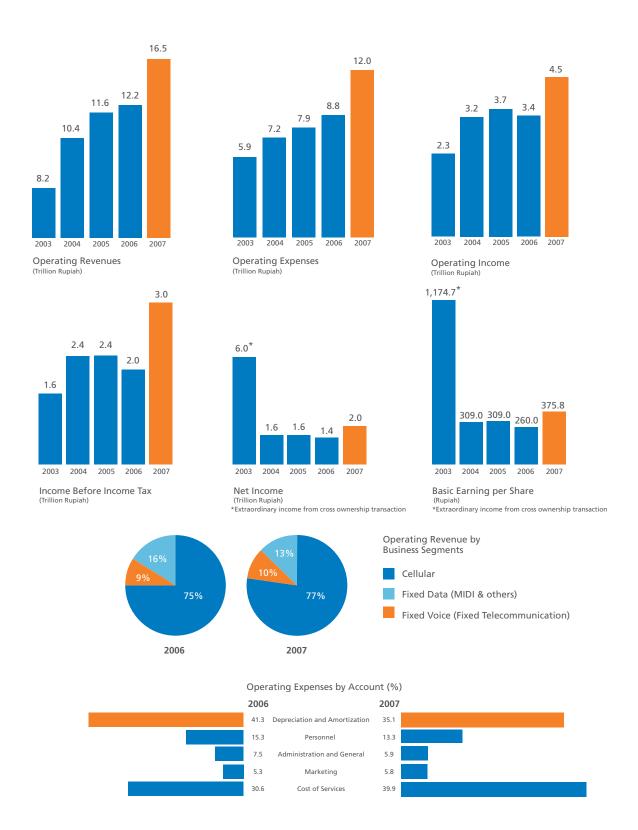
Statement of Income	2007	2006	2005	2004	2003
Operating Revenues	16,488.5	12,239.4	11,589.8	10,430.1	8,229.6
Operating Expenses	11,968.9	8,840.7	7,937.9	7,232.0	5,881.7
Operating Income	4,519.6	3,398.7	3,651.9	3,198.1	2,347.9
Other Income (Expenses) - Net	(1,590.0)	(1,375.8)	(1,299.2)	(876.8)	(795.0
Equity in Net Income (Loss) of Associated Companies	(0.0)	(0.2)	0.1	61.5	33.8
Income Before Income Tax	2,929.6	2,022.7	2,352.8	2,382.8	1,586.7
Income Tax Benefit (Expenses) - Net	(859.5)	(576.1)	(697.9)	(724.6)	17.8
Income Before Extraordinary Item, Minority Interest in Net Income of Subsidiaries and Preacquisition Income	2,070.1	1,446.6	1,654.9	1,658.2	1,604.5
Extraordinary Item*	-	-	-	-	4,499.9
Minority Interest in Net Income of Subsidiaries	(28.1)	(36.5)	(31.4)	(25.0)	(22.5
Net Income	2,042.0	1,410.1	1,623.5	1,633.2	6,082.0
Share Outstanding (in millions of shares)**	5,433.9	5,433.9	5,356.2	5,285.3	5,177.5
Basic Earning per Share (in Rp)**	375.8	260.9	309.0	313.9	1,174.7
Dividend per Share (in Rp)**	-	129.8	149.3	154.2	145.6
EBITDA***	8,714.8	7,051.9	6,732.1	6,016.7	4,385.9
Balance Sheet					
Total Asset	45,305.1	34,228.7	32,787.1	27,872.5	26,059.2
Property and Equipment - Net***	30,572.9	24,918.4	21,564.8	17,243.2	14,093.
Working Capital	(864.5)	(1,137.8)	2,095.6	2,080.3	4,034.5
Total Liabilities	28,463.0	18,826.3	18,296.1	14,523.4	13,872.2
Minority Interest	297.4	200.6	175.7	164.5	147.1
Total Stockholders' Equity	16,544.7	15,201.7	14,315.3	13,184.6	12,039.9
Operating Ratios (%)					
Operating Income to Operating Revenues	27.41	27.77	31.51	30.66	28.5
Operating Income to Stockholders' Equity	27.32	22.36	25.51	24.26	19.50
Operating Income to Total Assets	9.98	9.93	11.14	11.47	9.0
EBITDA Margin	57.7	57.62	58.09	57.69	53.29
Net Profit Margin	12.38	11.52	14.01	15.66	73.90
Return on Equity	12.34	9.28	11.34	12.39	50.52
Return on Assets	4.51	4.12	4.95	5.86	23.34
Financial Ratios (%)					
Current Ratio	92.59	83.28	138.58	146.30	217.74
Debt to Equity Ratio	100.89	75.13	87.34	72.03	86.35
Total Liabilities to Total Assets	62.83	55.00	55.80	52.11	53.23
Dividend per Share (Rp)					
Final	-	129.75	149.32	154.23	145.5
Payment Date	_	13/07/07	08/08/06	15/07/05	29/07/04

<sup>\*</sup> Realized gain on the difference in value from restructuring our transaction of entities under common control - net of deffered tax effect of Rp2,944.0 billion.

\*\* After taking into account the 5-for-1 stock split completed in March 2004. Basic earnings per share is computed by dividing net income by the weighted-average number of shares outstanding during the year after considering the effect of exercise of ESOP Phase I and Phase II.

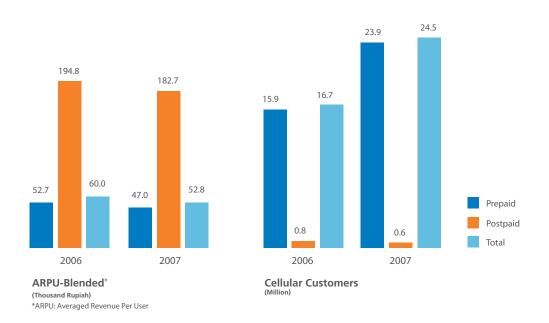
\*\*\* EBITDA: Earnings before interest, other non operating income and expenses, income tax expenses, depreciation and amortization as computed under Indonesian GAAP.

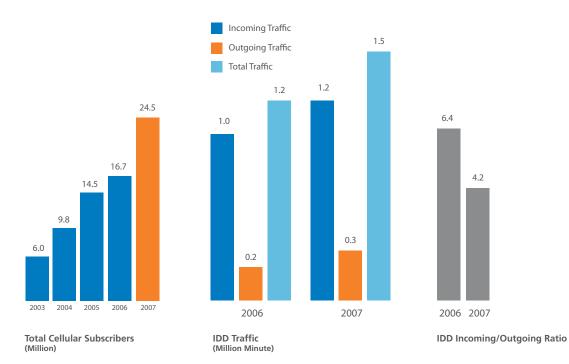
\*\*\*\*After reclassification by the company for year 2006.



# Operational Highlights

Cellular	Unit	2007	2006	% Change
Prepaid Subscriber	subscriber	23,945,431	15,878,780	50.8%
Postpaid Subscriber	subscriber	599,991	825,859	-27.3%
Total Subscriber	subscriber	24,545,422	16,704,639	46.9%
ARPU Prepaid	Rp	47,028	52,713	-10.8%
ARPU Postpaid	Rp	182,682	194,791	-6.2%
ARPU Blended	Rp	52,821	60,023	-12.0%
Fixed Wireless	Unit	2007	2006	% Change
Prepaid Subscriber	subscriber	594,203	358,182	65.9%
Postpaid Subscriber	subscriber	33,731	20,545	64.2%
Total Subscriber	subscriber	627,934	378,727	65.8%
ARPU Prepaid	Rp	26,590	27,828	-4.4%
ARPU Postpaid	Rp	170,160	239,892	-29.1%
ARPU Blended		34,641	45,905	-24.5%
ARTO Dienueu	Rp	34,641	45,905	-24.5%
IDD	Unit	2007	2006	% Change
Incoming Traffic	000 minutes	1,236,604	980,471	26.1%
Outgoing Traffic	000 minutes	296,891	153,824	93.0%
Total Traffic	000 minutes	1,533,495	1,134,295	35.2%
		4.2	C 1	
Multimedia Interactive, Data Communica	ations & Internet (MID	4.2	6.4	
Multimedia Interactive, Data Communica INDOSAT Wholesale		1)		% Change
Multimedia Interactive, Data Communica INDOSAT Wholesale	Unit	2007	2006	% Change
Multimedia Interactive, Data Communica INDOSAT Wholesale International High Speed Leased Line	Unit cct/64k	2007 19,195	<b>2006</b> 7,808	145.8%
Multimedia Interactive, Data Communica INDOSAT Wholesale	Unit	2007	2006	145.8% 34.9%
Multimedia Interactive, Data Communica INDOSAT Wholesale International High Speed Leased Line Domestic High Speed Leased Circuit Satellite Transponder Leased	Unit cct/64k cct/64k	2007 19,195 50,750	<b>2006</b> 7,808 37,611	145.8% 34.9%
Multimedia Interactive, Data Communica INDOSAT Wholesale International High Speed Leased Line Domestic High Speed Leased Circuit Satellite Transponder Leased  Datacom	Unit cct/64k cct/64k transponder	2007 19,195 50,750 13.7	<b>2006</b> 7,808 37,611 12.3	145.8% 34.9% 11.6%
Multimedia Interactive, Data Communica INDOSAT Wholesale International High Speed Leased Line Domestic High Speed Leased Circuit Satellite Transponder Leased  Datacom International High Speed Leased Line	Unit cct/64k cct/64k transponder cct/64k	2007 19,195 50,750 13.7	2006 7,808 37,611 12.3	145.8% 34.9% 11.6% 9.7%
Multimedia Interactive, Data Communica INDOSAT Wholesale International High Speed Leased Line Domestic High Speed Leased Circuit Satellite Transponder Leased  Datacom International High Speed Leased Line Domestic High Speed Leased Line	Unit cct/64k cct/64k transponder  cct/64k cct/64k	2007 19,195 50,750 13.7 1,055 11,778	2006 7,808 37,611 12.3 961 7,645	145.8% 34.9% 11.6% 9.7% 54.1%
Multimedia Interactive, Data Communica INDOSAT Wholesale International High Speed Leased Line Domestic High Speed Leased Circuit Satellite Transponder Leased  Datacom International High Speed Leased Line Domestic High Speed Leased Line Frame Relay	Unit cct/64k cct/64k transponder  cct/64k cct/64k port	1)  2007  19,195  50,750  13.7  1,055  11,778  789	2006 7,808 37,611 12.3 961 7,645 919	145.8% 34.9% 11.6% 9.7% 54.1%
Multimedia Interactive, Data Communica INDOSAT Wholesale International High Speed Leased Line Domestic High Speed Leased Circuit Satellite Transponder Leased  Datacom International High Speed Leased Line Domestic High Speed Leased Line Frame Relay	Unit cct/64k cct/64k transponder  cct/64k cct/64k	2007 19,195 50,750 13.7 1,055 11,778	2006 7,808 37,611 12.3 961 7,645	145.8% 34.9% 11.6% 9.7% 54.1%
Multimedia Interactive, Data Communica INDOSAT Wholesale International High Speed Leased Line Domestic High Speed Leased Circuit Satellite Transponder Leased  Datacom International High Speed Leased Line Domestic High Speed Leased Line Frame Relay IP VPN	Unit cct/64k cct/64k transponder  cct/64k cct/64k port	1)  2007 19,195 50,750 13.7  1,055 11,778 789 7,242	2006 7,808 37,611 12.3 961 7,645 919	145.8% 34.9% 11.6% 9.7% 54.1%
Multimedia Interactive, Data Communica INDOSAT Wholesale International High Speed Leased Line Domestic High Speed Leased Circuit Satellite Transponder Leased	Unit cct/64k cct/64k transponder  cct/64k cct/64k port	1)  2007  19,195  50,750  13.7  1,055  11,778  789	2006 7,808 37,611 12.3 961 7,645 919	145.8% 34.9% 11.6% 9.7% 54.1% -14.1%
Multimedia Interactive, Data Communica INDOSAT Wholesale International High Speed Leased Line Domestic High Speed Leased Circuit Satellite Transponder Leased  Datacom International High Speed Leased Line Domestic High Speed Leased Line Frame Relay IP VPN INDOSAT M2	Unit cct/64k cct/64k transponder  cct/64k cct/64k cct/64k cct/64k	1)  2007 19,195 50,750 13.7  1,055 11,778 789 7,242	2006 7,808 37,611 12.3 961 7,645 919 6,236	145.8% 34.9% 11.6% 9.7% 54.1% -14.1%
Multimedia Interactive, Data Communica INDOSAT Wholesale International High Speed Leased Line Domestic High Speed Leased Circuit Satellite Transponder Leased  Datacom International High Speed Leased Line Domestic High Speed Leased Line Frame Relay IP VPN  INDOSAT M2 Internet Dial Up Internet Dedicated	Unit cct/64k cct/64k transponder  cct/64k cct/64k port cct/64k	1)  2007 19,195 50,750 13.7  1,055 11,778 789 7,242	2006 7,808 37,611 12.3 961 7,645 919 6,236	145.8% 34.9% 11.6% 9.7% 54.1% -14.1% 16.1%
Multimedia Interactive, Data Communica INDOSAT Wholesale International High Speed Leased Line Domestic High Speed Leased Circuit Satellite Transponder Leased  Datacom International High Speed Leased Line Domestic High Speed Leased Line Frame Relay IP VPN  INDOSAT M2 Internet Dial Up Internet Dedicated IP VPN	Unit cct/64k cct/64k transponder  cct/64k cct/64k cct/64k user link	1)  2007  19,195  50,750  13.7  1,055  11,778  789  7,242  21,222  1,396	2006 7,808 37,611 12.3  961 7,645 919 6,236  27,027 1,199	145.8% 34.9% 11.6% 9.7% 54.1% -14.1% 16.1%
Multimedia Interactive, Data Communica INDOSAT Wholesale International High Speed Leased Line Domestic High Speed Leased Circuit Satellite Transponder Leased  Datacom International High Speed Leased Line Domestic High Speed Leased Line Frame Relay IP VPN  INDOSAT M2 Internet Dial Up	Unit cct/64k cct/64k transponder  cct/64k cct/64k cct/64k user link	1)  2007  19,195  50,750  13.7  1,055  11,778  789  7,242  21,222  1,396	2006 7,808 37,611 12.3  961 7,645 919 6,236  27,027 1,199	145.8% 34.9% 11.6% 9.7% 54.1% -14.1% 16.1% -21.5% 16.4% 70.0%
Multimedia Interactive, Data Communica INDOSAT Wholesale International High Speed Leased Line Domestic High Speed Leased Circuit Satellite Transponder Leased  Datacom International High Speed Leased Line Domestic High Speed Leased Line Frame Relay IP VPN  INDOSAT M2 Internet Dial Up Internet Dedicated IP VPN  LINTASARTA	Unit cct/64k cct/64k transponder  cct/64k cct/64k cct/64k port cct/64k user link link	2007 19,195 50,750 13.7 1,055 11,778 789 7,242 21,222 1,396 369	2006 7,808 37,611 12.3  961 7,645 919 6,236  27,027 1,199 217	145.8% 34.9% 11.6% 9.7% 54.1% -14.1% 16.1% 70.0%
Multimedia Interactive, Data Communica INDOSAT Wholesale International High Speed Leased Line Domestic High Speed Leased Circuit Satellite Transponder Leased  Datacom International High Speed Leased Line Domestic High Speed Leased Line Frame Relay IP VPN  INDOSAT M2 Internet Dial Up Internet Dedicated IP VPN  LINTASARTA High Speed Leased Line (SDL)	Unit cct/64k cct/64k transponder  cct/64k cct/64k port cct/64k  user link link	2007 19,195 50,750 13.7  1,055 11,778 789 7,242  21,222 1,396 369	2006 7,808 37,611 12.3  961 7,645 919 6,236  27,027 1,199 217	% Change 145.8% 34.9% 11.6% 9.7% 54.1% -14.1% 16.1% 70.0% -18.6% 16.1%





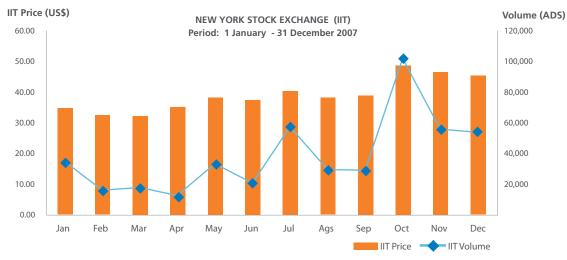
# Stock and Bond Highlights

**STOCK PERFORMANCE** 

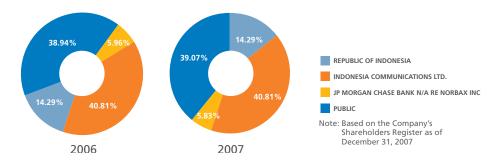
		New York	Stock Ex	change (L	JS\$/ADR)	Indonesia Stock Ex	change (Rp/Shai
			2007	3.0	2006	2007	200
Highest			51.81		38.55	9,900	6,7!
Lowest			30.20		21.81	5,600	4,0!
Year end			46.64		38.55	8,650	6,7!
Basic Earning per ADR/Share			2.00		1.39	375.8	260
Dividend per ADR/Share			-		0.72	_	129.7
Dividend Payout Ratio (%)			-		50.00	-	50.0
(%) Dividend Yield							
Dividend per ADR/Share					1.87		1.
Year-End ADR/Share Price							
P/E Ratio (times)							
Year-End per ADR/Share Price			23.32		26.59	23.02	25.8
Earnings per ADR/Share							
Quarterly Stock Price in NYSE							
(US\$/ADR)	2007			200			me 2007
Period	Highest	Lowest		ghest	Lowes	3	
First Quarter	38.51	30.20		31.81	26.7		
Second Quarter	40.20	34.21		32.80	21.8		
Third Quarter Fourth Quarter	43.67 51.81	33.39 42.85		27.86 38.55	22.8	-	
Quarterly Stock Price in IDX	31.01	42.03		36.33	20.0	5 819,200	10,30
(Rp)	2007			200		volu	me 2007
Period	Highest	Lowest	His	ghest	Lowe		
First Quarter	6,750	5,600		6,100	4,87		
Second Quarter	7,050	6,250		5,800	4,05		
	- /	-,		-,	.,	,	
iiiiu Quartei	7,700	6,550		5,200	4,20	0 150,640	1,83
	7,700 9,900	6,550 7,600		5,200 6,750	4,20 5,05		
Third Quarter Fourth Quarter Note: 1 ADR consists of 50 shares							
Fourth Quarter							
Fourth Quarter  Note: 1 ADR consists of 50 shares  BOND PROFILE					5,05		3,59
Fourth Quarter Note: 1 ADR consists of 50 shares	9,900	7,600		6,750	5,05		3,59
Fourth Quarter Note: 1 ADR consists of 50 shares  BOND PROFILE  Facility  Second Indosat Bonds	9,900 Amount	<b>7,600</b> Rp200.0 billio Rp1,860.0 bill	n	6,750 Interest 16.0% p 12.50%	5,05 Rate	0 106,753	3,59
Fourth Quarter Note: 1 ADR consists of 50 shares  BOND PROFILE  Facility	9,900  Amount  Series B bonds:  Series A bonds:	<b>7,600</b> Rp200.0 billio  Rp1,860.0 billio	n	6,750 Interest 16.0% p 12.50% 12.875%	5,05  Rate er annum per annum	0 106,753	Maturit 2032 2008
Fourth Quarter Note: 1 ADR consists of 50 shares  BOND PROFILE  Facility  Second Indosat Bonds  Third Indosat Bonds	9,900  Amount Series B bonds: Series A bonds: Series B bonds:	7,600  Rp200.0 billio  Rp1,860.0 billio  Rp640.0 billion  Rp1,230 billio	n ion n	6,750 Interest 16.0% p 12.50% 12.875% 12% per 10.20%	Rate er annum per annum	0 106,753	Maturit 2032 2008 2010
Fourth Quarter Note: 1 ADR consists of 50 shares  BOND PROFILE  Facility  Second Indosat Bonds  Third Indosat Bonds  Fourth Indosat Bonds  Fifth Indosat Bonds	9,900  Amount Series B bonds: Series A bonds: Series B bonds: Bonds: Rp815.0 Series A bonds:	Rp200.0 billio Rp1,860.0 billio Rp640.0 billio billion Rp1,230 billio Rp1,370 billio Rp760.0 billio	n ion n	6,750 Interest 16.0% p 12.50% 12.875% 12% per 10.20% 10.65% 10.25%	Rate er annum per annum per annum annum per annum	n 106,753	Maturit 2032 2008 2010 2011 2014
Fourth Quarter Note: 1 ADR consists of 50 shares  BOND PROFILE  Facility  Second Indosat Bonds  Third Indosat Bonds  Fourth Indosat Bonds  Fifth Indosat Bonds  Sixth Indosat Bonds	Amount Series B bonds: Series A bonds: Series B bonds: Bonds: Rp815.0 Series A bonds: Series B bonds: Series A bonds:	Rp200.0 billio Rp1,860.0 billio Rp1,860.0 billio billion Rp1,230 billio Rp1,370 billio Rp760.0 billio Rp320.0 billio	n ion n	6,750 Interest 16.0% p 12.50% 12.875% 12% per 10.20% 10.65% 10.25% 10.80%	Rate per annum per annum per annum per annum per annum per annum	n 106,753	Maturit 2032 2008 2010 2011 2014 2017 2013
Fourth Quarter Note: 1 ADR consists of 50 shares  BOND PROFILE  Facility  Second Indosat Bonds  Third Indosat Bonds  Fourth Indosat Bonds  Fifth Indosat Bonds  Sixth Indosat Bonds  Guaranteed Notes due 2010	Amount Series B bonds: Series A bonds: Series B bonds: Bonds: Rp815.0 Series A bonds: Series B bonds: Series B bonds: Series B bonds:	Rp200.0 billio Rp1,860.0 billio Rp640.0 billio billion Rp1,230 billio Rp1,370 billio Rp760.0 billio Rp320.0 billio	n ion n	6,750  Interest 16.0% p 12.50% 12.875% 12% per 10.20% 10.65% 10.25% 10.80% 7.75% p	Rate per annum	n 106,753	Maturit 2032 2008 2010 2011 2014 2017 2013 2015
Fourth Quarter Note: 1 ADR consists of 50 shares  BOND PROFILE  Facility  Second Indosat Bonds  Third Indosat Bonds  Fourth Indosat Bonds	Amount Series B bonds: Series B bonds: Series B bonds: Bonds: Rp815.0 Series A bonds: Series B bonds: Series B bonds: US\$300.0 millio	Rp200.0 billio Rp1,860.0 billio Rp1,860.0 billio billion Rp1,230 billio Rp1,230 billio Rp760.0 billio Rp320.0 billio	n ion n	6,750  Interest 16.0% p 12.50% 12.875% 12% per 10.20% 10.65% 10.25% 10.80% 7.75% p 7.125% Ijarah re	Rate per annum	n 106,753	Maturit 2032 2008 2010 2011 2014 2017 2013 2015 2010
Fourth Quarter Note: 1 ADR consists of 50 shares  BOND PROFILE  Facility  Second Indosat Bonds  Third Indosat Bonds  Fourth Indosat Bonds  Fifth Indosat Bonds  Sixth Indosat Bonds  Guaranteed Notes due 2010  Guaranteed Notes due 2012  First Indosat Syariah	Amount Series B bonds: Series A bonds: Series B bonds: Bonds: Rp815.0 Series A bonds: Series A bonds: Series B bonds: US\$300.0 millio US\$250.0 millio	Rp200.0 billio Rp1,860.0 billio Rp1,860.0 billio billion Rp1,230 billio Rp1,370 billio Rp760.0 billio Rp320.0 billio	n ion n	6,750  Interest 16.0% p 12.50% 12.875% 12% per 10.20% 10.65% 10.25% 10.80% 7.75% p 7.125% Ijarah re Rp34.2 k	Rate per annum	nnum	Maturit 2032 2008 2010 2011 2014 2017 2013 2015 2010 2012

#### STOCK PERFORMANCE





#### SHAREHOLDERS PROFILE



### nnovative Solutions

#### INDOSAT DOES NOT OFFER CUSTOMERS JUST ANOTHER PRODUCTS OR SERVICES. WE OFFER THEM SOLUTIONS

Whether you want to make a call or connect through the internet, we are committed to understanding our customers' needs and wants, and together we strive to develop innovative and customized solutions that are designed to meet or even exceed their expectations.

CUSTOMERS' NEEDS	PRODUCTS AND SERVICES
AFFORDABLE MOBILE PREPAID COMMUNICATION SERVICES, LARGELY FOR YOUTH SEGMENT	ІМЗ
MOBILE PREPAID COMMUNICATION SERVICES FOR GENERAL USERS	Mentari
MOBILE POSTPAID COMMUNICATION SERVICES	Matrix
FIXED WIRELESS ACCESS (FWA) POSTPAID/PREPAID LIMITED MOBILITY COMMUNICATION	StarOne Postpaid/Prepaid
FLEXIBLE POSTPAID CELLULAR SERVICE with real time credit limit (usage control) and reload capability (Prepaid top up flexibility)	Matrix Auto
GLOBAL PUSH MAIL SERVICE	Matrix Blackberry
MOBILE HIGH SPEED INTERNET ACCESS	Indosat Broadband 3.5G
MOBILE VALUE ADDED SERVICES	i Games, i Ring, i Go, i Menu
DOMESTIC AND INTERNATIONAL VOICE OVER INTERNET PROTOCOL (VOIP) SERVICE	FlatCall 01016 Global Save
INTERNATIONAL DIRECT DIALING	Indosat 001 Indosat 008
DATA COMMUNICATION SERVICES	IPLC (International Private Leased Circuit) & DPLC (Domestic) Frame Relay & ATM Internet Network Provider (INP) Indosat Dedicated Internet Access (IDIA) Indosat National Internet Exchange (INIX) MPLS Based Services Satellite Services Disaster Recovery Center (DRC)

Ability to talk longer and send more sms*  Simple and economical flat rate*  Freedom to communicate with postpaid mode  Freedom to communicate with postpaid mode, one flat afforable tariff, nationwide coverage with city code service area and economical internet access  Flexibility to control the usage (combine postpaid and prepaid account)  Attractive Bundling Package for mobile email messaging  Affordable Bundling Package for wireless broadband service with speed of access up to 7.2Mbps  Abundant choice of features, content and gaming services  Affordable flat international tariff  Yolf calling card to enable long distance controlable cost of call  Enable to make clear quality IDD calls  Budget IDD  Covers worldwide calling parties  Private circuit connection point to point flexibility for bursty traffic  Access to global internet  Ability to create private network through data packet  Solution for national & International Broadcast services  Secured data service	WE OFFER	BENEFITS FOR CUSTOMERS
Freedom to communicate with postpaid mode  Freedom to communicate with postpaid mode, one flat afforable tariff, nationwide coverage with city code service area and economical internet access  Flexibility to control the usage (combine postpaid and prepaid account)  Attractive Bundling Package for mobile email messaging  Affordable Bundling Package for wireless broadband service with speed of access up to 7.2Mbps  Abundant choice of features, content and gaming services  Affordable flat international tariff  VolP calling card to enable long distance controlable cost of call  Enable to make clear quality IDD calls  Budget IDD  Covers worldwide calling parties  Private circuit connection point to point  Flexibility for bursty traffic  Access to global Internet  Ability to create private network through data packet  Solution for national & International Broadcast services		Ability to talk longer and send more sms*
Freedom to communicate with postpaid mode, one flat afforable tariff, nationwide coverage with city code service area and economical internet access  Flexibility to control the usage (combine postpaid and prepaid account)  Attractive Bundling Package for mobile email messaging  Affordable Bundling Package for wireless broadband service with speed of access up to 7.2Mbps  Abundant choice of features, content and gaming services  Affordable flat international tariff  VolP calling card to enable long distance controlable cost of call  Enable to make clear quality IDD calls  Budget IDD  Covers worldwide calling parties  Private circuit connection point to point  Flexibility for bursty traffic  Access to global Internet  Ability to create private network through data packet  Solution for national & International Broadcast services  Secured data service	<u>@</u> MENTARI	Simple and economical flat rate*
afforable tariff, nationwide coverage with city code service area and economical internet access  Flexibility to control the usage (combine postpaid and prepaid account)  Attractive Bundling Package for mobile email messaging  Affordable Bundling Package for wireless broadband service with speed of access up to 7.2Mbps  Abundant choice of features, content and gaming services  Affordable flat international tariff  VolP calling card to enable long distance controlable cost of call  Enable to make clear quality IDD calls  Budget IDD  Covers worldwide calling parties  Private circuit connection point to point  Flexibility for bursty traffic  Access to global Internet  Ability to create private network through data packet  Solution for national & International Broadcast services  Secured data service	:::l'atrix	Freedom to communicate with postpaid mode
Attractive Bundling Package for mobile email messaging  Affordable Bundling Package for wireless broadband service with speed of access up to 7.2Mbps  Abundant choice of features, content and gaming services  Affordable flat international tariff  VolP calling card to enable long distance controlable cost of call  Enable to make clear quality IDD calls Budget IDD  Covers worldwide calling parties  Private circuit connection point to point Flexibilty for bursty traffic Access to global Internet Ability to create private network through data packet Solution for national & International Broadcast services  Secured data service	star one	afforable tariff, nationwide coverage with city code service
Affordable Bundling Package for wireless broadband service with speed of access up to 7.2Mbps  Abundant choice of features, content and gaming services  Affordable flat international tariff  VolP calling card to enable long distance controlable cost of call  Enable to make clear quality IDD calls  Budget IDD  Covers worldwide calling parties  Private circuit connection point to point  Flexibilty for bursty traffic  Access to global Internet  Ability to create private network through data packet  Solution for national & International Broadcast services  Secured data service	matrix auto pascabayar biso dibi ulang	
Abundant choice of features, content and gaming services  Affordable flat international tariff  VolP calling card to enable long distance controlable cost of call  Enable to make clear quality IDD calls Budget IDD Covers worldwide calling parties  Private circuit connection point to point Flexibilty for bursty traffic Access to global Internet Ability to create private network through data packet Solution for national & International Broadcast services Secured data service		Attractive Bundling Package for mobile email messaging
Affordable flat international tariff  VolP calling card to enable long distance controlable cost of call  Enable to make clear quality IDD calls Budget IDD Covers worldwide calling parties  Private circuit connection point to point Flexibilty for bursty traffic Access to global Internet Ability to create private network through data packet Solution for national & International Broadcast services Secured data service	broadband	
VolP calling card to enable long distance controlable cost of call  Enable to make clear quality IDD calls Budget IDD Covers worldwide calling parties  Private circuit connection point to point Flexibilty for bursty traffic Access to global Internet Ability to create private network through data packet Solution for national & International Broadcast services Secured data service	Figures Company of the second	Abundant choice of features, content and gaming services
Budget IDD Covers worldwide calling parties  Private circuit connection point to point Flexibilty for bursty traffic Access to global Internet Ability to create private network through data packet Solution for national & International Broadcast services Secured data service		VoIP calling card to enable long distance controlable cost
Flexibilty for bursty traffic Access to global Internet Ability to create private network through data packet Solution for national & International Broadcast services Secured data service	INDOSAT 008 SLI	Budget IDD
	indosat corporate	Flexibilty for bursty traffic Access to global Internet Ability to create private network through data packet Solution for national & International Broadcast services

<sup>\*</sup>reposition as of April 2008

### vent and Award Highlights 2007



Ministry of Communications and Information of the Republic of Indonesia

INDONESIAN TELEMATICS SOCIETY (MASTEL) AND CELLULAR AWARD BY SELULAR MAGAZINE

Category: **Best operator for M-Banking Services** 

**Best CSR Program** 

Bubu Internet

**BUBU AWARD V.05** 

Category: Corporate website of the year (www.m3-access.com)

News & Entertainment (www.m3-access.com)

**Best content** (www.m3-access.com) Best technology (www.m3-access.com)

The Wall Street Journal Asia

**ASIA'S TOP 10 LEADING COMPANIES** Category: Long term vision

Marketing Magazine in collaboration with Carre-Centre

for Customer Satisfaction and Loyalty (Carre-CCSL)

**CALL CENTRE EXCELLENCE AWARD 2007** 

Category: Call center award 2007 for service excellence

 Ministry of State Owned Companies, General Directorate of Tax, Indonesian Capital Market and Financial Institutions Supervisory Agency, Central Bank, Jakarta Stock Exchange, National Committee of Good Corporate Governance and the Indonesian Accountants Association

ANNUAL REPORT AWARD

Category: Second best listed non-financial private company

Indonesian Accountants Association (IAI KAM)

INDONESIA SUSTAINABILITY REPORT AWARD 2007 (ISRA 2007)

Category: **Best Social Reporting** 

The Indonesia Institute for Corporate Governance (IICG) in collaboration with SWA magazine

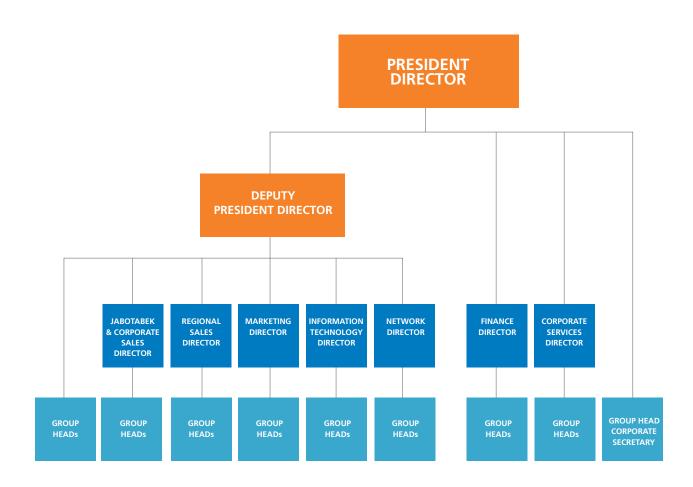
CORPORATE GOVERNANCE PERCEPTION INDEX (CGPI) AWARD

Category: Best public company in infrastructure, utility

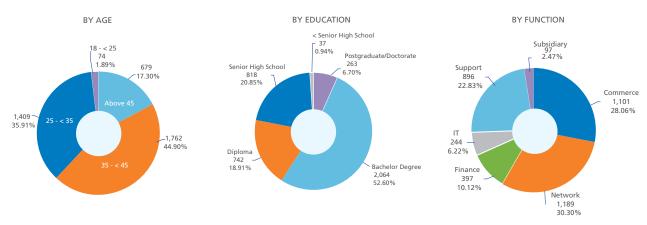
and transportation sector and the achievement

of the trusted company.

# rganizational Structure and Employees



#### **EMPLOYEES STATUS**



# Subsidiary Companies

#### PT APLIKANUSA LINTASARTA

Lintasarta is 72.36% owned by Indosat and it provides high-speed data communications services and corporate network services.

#### PT INDOSAT MEGA MEDIA (INDOSAT M2)

IndosatM2 is 99.85% owned by Indosat and provides Multimedia and Internet services, including Cable TV, IP-based multimedia, Internet, and IP-based LAN & WAN network communications services.

#### INDOSAT FINANCE COMPANY B. V. ("IFB")

IFB was incorporated in Amsterdam (The Netherlands) on October 2003. IFB is a financing company. In 2003, IFB issued guaranteed notes which are due in 2010.

#### INDOSAT INTERNATIONAL FINANCE COMPANY B. V. ("IIFB")

IIFB was incorporated in Amsterdam (The Netherlands) on April 2005. IIFB is a financing company. In 2005, IIFB issued guaranteed notes which are due in 2012.

#### INDOSAT SINGAPORE PTE. LTD. ("ISP")

ISP, a wholly-owned subsidiary of Indosat was incorporated in Singapore on December 21, 2005. It provides telecommunications services.

#### PT STARONE MITRA TELEKOMUNIKASI ("SMT")

SMT was incorporated on June 15, 2006 to support the construction and operation of fixed wireless access network using Code Division Multiple Access (CDMA) 2000-1x technology in Central Java and its surroundings. Indosat holds 55.36% shares in SMT.

#### PT SATELINDO MULTI MEDIA ("SMM") (IN LIQUIDATION)

Indosat holds 99.60% shares in SMM that is currently in liquidation process.

# **Our Hallmark**





Celebrating our 40th anniversary, we have created a special edition of our Corporate Profile book called, "Our Hallmark"

The book complements this Annual Report by illustrating our 40 year journey toward excellence, which serves as our foundation for future success.

# essage from the President Commissioner



Dear Shareholders,

**Against the fiercely** competitive market landscape and vulnerable economic sentiment, we are very pleased to report that **Indosat concluded** the year 2007 as a much stronger company with exceptional financial performance and growth.

Peter Seah Lim Huat **President Commissioner**  The good economic performance coupled with the improved independent credit rating has boosted domestic confidence and demand in the country. With the strong economic growth, demand for well developed telecommunication infrastructure and services have become more important than before.

reached an estimated 90 million as at the end 2007 from 70 million in 2006. This number is expected to grow even faster reaching 120 million by the end 2008.

Amidst this dramatic growth, significant new developments and challenges were also emerging in the mobile market in 2007. The competitive landscape of Indonesia's mobile market grew in intensity with the entry of more operators. Within a short span of four years, Indonesia has made its mark by becoming one of the world's most least ten mobile operators.

Against the fiercely competitive market landscape pleased to report that Indosat concluded the year 2007 as a much stronger company with exceptional financial performance and growth.

#### STERLING PERFORMANCE

2007 was one of Indosat's best years ever in terms of operational results, network expansion and enhancement, product and service innovation, and customer service delivery.

Despite the market and business challenges, Indosat delivered six quarters of consecutive growth and booked the year with a recordbreaking net income growth of 45% to Rp. 2,042.0 billion, the highest in five years. Total revenue surged by about 34.7% to Rp. 16,488.5 billion. Subscriber base increased by about 47%, an impressive leap from last year's 15% growth yearon-year, to 24.5 million customers while delivering a healthy EBITDA margin of about 58%. Indosat strongly held on to our market share of about 28% and strengthened our market leadership in and outside of Java.

We witnessed solid growth in all three lines of business, including fixed services which made the most significant turnaround from previous years of declining growth, reflecting a broader global trend. Notwithstanding the tight contractor market, Indosat successfully rolled out 3,539 new Base Transceiver Stations (BTS), more than double of last year's total, to new and remote areas of Indonesia. By the end of 2007, Indosat has aggressively strengthened our network coverage with a footprint of around 10,760 BTS, covering all provinces or 97% of the total regencies in Indonesia.

#### **COMMITMENT MET**

You may recall the business difficulty faced by Indosat in 2005 and the first half of 2006 due to major changes in the competitive landscape, internal integration issues, and the departure of the President Director in May 2006. Indosat's business performance and market position were under tremendous pressure.

I am pleased to report that the focused execution of a consistent strategy by Indosat's leadership teams has paid off and put Indosat back on the road for steady growth. The comprehensive turnaround plan introduced in the second half of 2006 was further strengthened under the experienced and committed leadership of Mr Johnny Swandi Sjam who was elected as Indosat's President Director with overwhelming shareholder support in 2007, and his senior management team.

Indosat's commitment to improve our performance was reflected in our strong 2007 results which exceeded our guidance and proved to be one of Indosat's best ever performance.

#### SUSTAINABLE GROWTH

In line with our commitment to drive business growth and maintain our market position while improving the quality of our services to the consumers, we executed a three-pronged strategy, encompassing aggressive network expansion, continued product and service innovation, and better distribution channels.

The success of this strategy is not only reflected in our strong performance, but also by the international awards received by Indosat such as 'Top Brand Award' from Frontier Consulting Group and Marketing magazine, 'Call Centre Award 2008' from Marketing magazine and Care Centre for Customer Satisfaction & Loyalty, and The Wall Street Journal's 'Asia's Leading Companies Award' for long term vision.

In 2007, Indosat also solidified our reputation as a market innovator with the successful launch of our market-leading wireless broadband services and market firsts like cyber bus that boasts a meeting room with high-speed multimedia access.

This impetus for growth will continue to be an important objective in 2008.

#### **LONG-TERM RETURNS**

Indosat continues to focus on good corporate governance for sustainable shareholder returns. Among the steps taken to further enhance our corporate governance framework and ensure greater transparency and accountability were the adoption of various financial and reporting best practices systems and processes such as Enterprise Risk Management (ERM) and the Sarbanes-Oxley Act (SARBOX) which requires strict compliance

to specific mandated responsibilities, financial procedures and disclosures. As a matter of fact, I am proud to report that Indosat is among the first companies in Indonesia to adopt this stringent U.S. public company obligation.

To facilitate greater disclosure, we have voluntarily included sections of the U.S. Securities and Exchange Commission (SEC) Form 20-F in this year's annual report. This inclusion has exceeded the disclosure requirements stipulated by Bapepam&LK.

To augment our strong corporate governance framework, since 2004 we have established a number of committees to help in the oversight of the company's management and business affairs. Some of these committees include the Audit Committee, the Remuneration Committee, and the Risk Management Committee. These committees support the Board of Commissioners in their supervisory duties.

#### **INVESTING IN THE FUTURE**

We take heart that in our pursuit of good financial performance and meeting stakeholders' needs, Indosat has continued our firm commitment as a caring and socially responsible corporate citizen, creating enduring value for our stakeholders and community.

As a company that employs a sizeable workforce in Indonesia, Indosat views our role in meeting the nation's socioeconomic needs seriously. We have established robust people-development and employee wellness programs to help our workforce meet the requirements for current and future needs. These programs have served the company and employees well in terms of improving our competitive advantage and employee personal development.

In keeping with our mission of improving the quality of life of our stakeholders, Indosat has always played a significant role in nation building and community development. We believe our social investments must contribute toward the long term sustainability of the local economies and societies. Our CSR strategies are focused on education and health. In 2007, we have supported charity involvement and community projects including 'Indonesia Sehat', a mobile health clinic that goes out into the community, especially among women and babies in low-income areas; 'Indosat Wireless Innovation Contest' (IWIC), a program that foster innovation and creativity among youths; 'Indosat Belajar', a competency-building workshop for science teachers in West Sumatra; and 'Indosat Peduli', disaster relief program to support communities around Indosat's facilities.

#### **APPRECIATION**

At the last shareholders' meeting on 5 June 2007, there were some changes to the Board. I take this opportunity to thank Mrs Farida Eva Riyanti Hutapea who stepped down for her contributions and support for the past three years and to welcome Mr Setio Anggoro Dewo and Sheikh Mohamed Bin Suhaim Hamad Al-Thani to the Board. The new members have brought new ideas and perspectives to Indosat.

On behalf of the Indosat commissioners and directors, I would also like to thank you, our shareholders, for your unwavering support, patience and trust, especially during the challenging times.

My appreciation also goes to our customers, partners and dedicated and professional employees who have steadfastly contributed and supported Indosat's growth and achievements.

#### **LOOKING AHEAD**

We remain optimistic about significant growth opportunities in Indonesia's vibrant mobile industry for the coming years. Indosat is well-positioned to capture these growth opportunities. While we are confident that we have the right strategies in place, we are mindful of the many business and economic challenges that lie ahead. With our dynamic and experienced management team, supported by dedicated and talented employees, the Board of Commissioners believe that Indosat will continue to grow and create long term value for our shareholders.

**Peter Seah Lim Huat President Commissioner** 





#### **BOARD OF COMMISSIONERS (BOC)**

Standing, from left to right:
Lee Theng Kiat, Setio Anggoro Dewo,
Sum Soon Lim, Lim Ah Doo, Sio Tat Hiang
Seated, from left to right:
Soeprapto S. IP, Peter Seah Lim Huat,
Setyanto P. Santosa, Roes Aryawijaya
Left Photo:
Sheikh Mohamed Bin Suhaim Hamad

The biographies of the Board of Commissioners can be found in page 164

# he Board of Directors' Report



2007 marked a significant milestone for Indosat as we celebrated our 40th anniversary with record net income and revenue growth from all three lines of business: cellular, fixed data, and fixed voice. The achievement reached the highest levels in the Company's history.

Johnny Swandi Sjam **President Director** 

Many factors have contributed to our great run of success and strong position in the which are accomplished through innovation, effective business strategies, and the best executions, while continuing to implement prudent financial management. During our 40-year journey, we realized that the key to Indosat's business sustainability is a strong commitment to provide the best services to our customers and the best returns for our shareholders.

Thankfully, in 2007 we successfully set new records for operating revenues and net income. We created growth for Indosat's three lines of business: cellular, fixed data, and fixed voice services, despite intensifying competition in the market. This has added significant value for our shareholders and has built a solid foundation for the company in the future.

The establishment of our pillar strategy, consisting of prudent and focused network roll outs, a revamped distribution system, aggressive marketing, through promotion and innovative products and supported by effective execution, laid the foundation for the resurgence in Indosat's cellular business in 2007 to become fine player in cellular industry. Therefore, even though the competition intensified in 2007, we feel it was an interesting and challenging year for Indosat. We would like to share a few of our achievements in 2007 that exceeded our target to shareholders:

- Revenue growth of 35%, reaching Rp16,489 billion
- Subscriber growth of 47%, reaching Rp24.5 million
- The highest net income growth in the last five years, reaching Rp2.04 trillion
- Fixed Data Business Revenue (MIDI) growth of 14%
- Positive fixed voice growth of 41% after declining for several years
- Successful deployment of 3,539 BTS in 2007, bringing the total number of BTS to 10,760 by the
- As the first operator to offer wireless broadband services in Indonesia
- Developing backbone networks within and between cities to support our products and services

With this growth and high level of achievement, we are proud to announce that we exceeded the 20% consolidated revenue and 25% cellular revenue growth targets.

We were able to maintain our EBITDA margin target of between 57%-59% in 2007, keeping it at 57.7%, and experienced a significant increase in net income of 46% to Rp2.1 trillion, which reflects our prudent management of operational expenses. Our capex spending reached US\$1.2 billion with the deployment of more than 3,539 BTS, greatly enhancing our capacity to provide the best service quality. Adopting a cautious approach and prudent management, we deployed BTS only in areas we were confident would provide better returns for the Company and its shareholders.

We hope that with these outstanding figures reaffirmed your trust in Indosat. Along with our commitment to open and transparent governance, we will continue to implement the best practices in corporate governance.

As part of our commitment to maintaining open communication with our shareholders. In 2007, we addressed numerous queries and concerns from analysts and investors which were then webcast for instant access by shareholders. We also made a lot of presentations at conferences in Asia, Europe, and the United States. In addition, we conducted meetings with hundreds of institutional investors in Asia, Europe, and the United States. These activities, coupled with our website that provides comprehensive information, ensure investors to have the latest information of our development.

I would also like to report that we have fully complied with the new U.S. regulations on financial reporting outlined in Section 404 of the U.S. Sarbanes-Oxley Act ('SOX'). All related parties in the Company were able to complete the document and internal control testing as required by the law for the 2007 Financial Reporting. Indosat is one of the first companies in Indonesia to achieve certification of full compliance from the New York Stock Exchange authorities since 2006.

We also received recognition for our clear and comprehensive corporate reporting and disclosure, for example:

- The Indosat 2006 Annual Report was recognized as one of the top three private listed companies in Indonesia for transparency and governance by the annual report judging committee
- Indosat's Sustainability Report (ISRA) was awarded the Indonesian Institute of Accountants' award for Best Social Reporting.
- The Indonesian Institute for Corporate Governance (IICG) and SWA magazine acknowledged Indosat as the most trusted publicly-owned company for infrastructure, utilities, and transportation in its Corporate Governance Perception Index (CGPI) award.

#### SUSTAINABLE BUSINESS

As part of our effort to create sustainable value for all our stakeholders, including the communities we operate in, Indosat endorsed the United Nations Global Compact in 2006. In doing so, we promote the United Nations sponsored initiative encouraging good corporate practices in the areas of human rights, labor, and the environment and promotes anti-corruption activities.

At Indosat we have adopted the beliefs outlined in the UN Global Compact in our internal corporate governance and business practices, and view these principles as prerequisites for long, sustainable business.

We reinforce these principles through solid internal policies, including our code of ethics, whistleblower policy, and our employment agreements, which are reviewed regularly. The company's policies are accessible to all employees in I-Policy on our internal website.

#### **LOOKING AHEAD**

We are optimistic about the future prospects for Indosat. The industry remains vibrant as mobile connectivity and communications become increasingly indispensable in our daily lives. While we expect competition in the industry to intensify, we are nonetheless confident that we will continue to deliver attractive value propositions to our customers, partners, and shareholders.

We would like to share with you our long-term four pillar strategy, which we implement to achieve the Company's vision:

- strengthening our strong position in cellular
- accelerating our fixed data and fixed voice services
- enhancing infrastructure to support our services
- empowering people to adopt the best values and culture to support our business

We will continue to develop and promote growth for the Company in 2008. With our strong brand in the market and improved network coverage, we are confident we can maintain our growth momentum.

In terms of cost management, we remain committed to maintain our sound EBITDA margin in 2008. This is supported by economic scale of our infrastructure network and our efforts to increase our customer base and communication traffic from all lines of our business.

We are keeping our capex target at an ambitious US\$1.2 billion, of which around US\$200 million will be allocated for a new satellite and 80-85% of the remaining US\$1 billion will be allocated for our cellular business. This large capex serves to support the high growth in demand for cellular services. With these significant investments, we are striving to give customers the best quality communication services at affordable price with access anytime, anywhere. This is in line with our vision of making Indosat "the provider of choice for telecommunications services".

#### **READY FOR COMPETITION**

Our strong performance in 2007 has laid a solid foundation for our continued success. However, we understand that every year new challenges and opportunities will emerge in the market.

In 2007, we restructured our network roll out, revamped our distribution system, and conducted aggressive marketing and innovative services. In 2008, we will focus on staying ahead of the competition by focusing on our plan to expand outside of Java while maintaining our strong position in that region.

We will continue to strive to be the leader in the wireless broadband market and optimalize 'StarOne' in the FWA market. In addition, we will enhance the advantages of our BTS to provide better support for our business and generate the best value for our stakeholders.

To support these goals, we will enhance the following capabilities:

- Bundling services As a full network and service provider, we are able to bundle and cross-sell our services to meet all our customers' needs.
- Prudent financial policy continuing to maintain our prudent financial policy.
- Maximizing our economies of scale With our large subscriber base, extensive networks, and comprehensive retention program, we are able to optimize customer traffic on our networks. We also enjoy greater buying power and, more importantly, lower overall costs.
- Improved capital efficiency eliminating duplication in capital investments and advancing our prudent investment policy.

With these capabilities in place, I believe that we can stay ahead of the competition.

In closing, we would like to express our deepest appreciation to Wityasmoro Sih Handayanto, S. Wimbo Hardjito and Joseph Chan Lam Seng for their contribution as members of the Board of Directors and welcome Fadzri Sentosa, Guntur S. Siboro, Syakieb Sungkar, and Roy Kannan as new members of the Board. We hope that all the efforts which have been initiated by the previous directors will serve as a foundation for us and the new members of the Board in working together to reach future successes.

We also would like to convey our pride and gratitude to all the Indosat employees who have contributed so much to our success. We will continue to work closely with our strategic partners and stakeholders to provide even greater value through our quality products and services. We assure you that we will build on our strengths and continue to deliver on the promises we have made. They all deserve our thanks, not only for what they have already achieved, but also for the promise those achievements hold for our future.

**Johnny Swandi Sjam President Director** 



#### **BOARD OF DIRECTORS (BOD)**

**Standing, from left to right:** Guntur Soaloon Siboro, Raymond Tan Kim Meng, Fadzri Sentosa, Roy Kannan, Wong Heang Tuck

#### Seated, from left to right:

Syakieb Ahmad Sungkar, Wahyu Wijayadi, Johnny Swandi Sjam, Kaizad Bomi Heerjee

### orporate Governance Report

The Company is committed to applying principles of good corporate governance towards the highest standard. We believe it is our responsibility to go above and beyond what is legally required in order to achieve the best benefits and sustained value for our stakeholders.

In 2007, we continued to seek out opportunities for improvement. Notably, we fully complied with the Indonesian capital market regulations issued by Bapepam&LK (the Indonesian Capital Market Supervisory Agency) and the Indonesia Stock Exchange (IDX) as well as the applicable capital market regulations issued by the U.S. Securities and Exchange Commission (US-SEC) and the New York Stock Exchange (NYSE). The improvements we adopted in 2007 include:

- Successful establishment of comprehensive internal controls for the financial reporting process to meet the regulated controls under Section 404 of the U.S. SOX for the second time. We are pleased to state that we fully complied with one of the most challenging U.S. regulations for the year ending 2007 with no material weakness reported.
- Successful launch of I-Policy, an electronic data bank of all the Company's policies in the Company's Internal Communications portal, to ensure that all employees are well informed and fully aware of Company's policies. The I-Policy also acts as the Company's electronic manual on Corporate Governance, which is accessible for employees and to provide updated information from time to time.

This Corporate Governance Report is based on the principles of Good Corporate Governance issued by the National Committee on Corporate Governance. It presents transparency, accountability, responsibility, independence, and fairness as the five guiding GCG principles.

#### **TRANSPARENCY**

Principles

To preserve and maintain objectivity in practicing business, a company must provide material and relevant information that is easily accessible and understandable by stakeholders. A company must take the initiative to disclose not only the issues are mandated by laws and regulations, but also other information are deemed necessary for shareholders, creditors, and other stakeholders to form a decision.

We adhere strongly to the principles of transparency and fair disclosure in our interactions with our stakeholders to ensure timely, relevant, and accurate information is reported to the relevant market authorities within the stipulated timeline and in accordance with the applicable disclosure rules.

To ensure that investors, shareholders, and the public are well informed of the Company's performance and activities, we communicate all such information through various media, including our website, fact sheets, quarterly investor bulletins, corporate releases, mailing lists, and press conferences.

In 2007, the Company made public 42 items of material information and 27 material releases, all of which were reported in accordance with the prevailing regulations.

#### **Corporate Secretary**

Our Corporate Secretary plays an important role in ensuring the Company remains transparent. Reporting directly to the President Director, the Corporate Secretary is in charge of managing relations with investors, the public, and internal parties, as well as corporate data. In March 2004, the Company appointed Strasfiatri Auliana as the Corporate Secretary.

The Corporate Secretary also chairs the Disclosure Committee, which ensures all corporate disclosure is accurate in all material respects, including compliance with the existing capital market regulations.

#### Corporate Secretary Biography

Strasfiatri Auliana has been Group Head Corporate Secretary since 2004. Before her current role, she has held several positions including Senior Vice President of Corporate Communications for Indosat from 2002 to 2004, Assignment Staff for the National Banking Restructuring Agency (BPPN) from 2000 to 2002, and various other positions with Indosat from 1987 to 2000. She earned a degree in Electrical Engineering from Bandung Institute of Technology in 1986.

#### **Disclosure Controls and Procedures**

To further strengthen the Company's transparency, we issued a disclosure policy entitled Disclosure Controls and Procedures and established the Disclosure Committee on June 14, 2004. The policy is regularly reviewed by the Committee and was last updated in 2007.

The objectives of the policy are that all material corporate disclosure is accurate and that all material information required is recorded, processed, summarized, and reported within the time periods specified in the applicable regulations on disclosure.

All material corporate disclosure is subject to review and comments by the Disclosure Committee and communicated to the Board of Directors.

The Disclosure Committee is responsible to the Board of Directors and its members comprise several senior executives under the Board of Directors, namely the Corporate Secretary and Group Heads, who are responsible for the Accounting, Controlling, Treasury, Internal Audits, Legal, and Risk Management.

In 2007, the Disclosure Committee held 27 discussion sessions through meetings and electronic mails.

#### **Investor Relations**

Indosat went Public in 1994, by listing it shares on the Jakarta Stock Exchange (JSX:ISAT), Bursa Efek Surabaya (SSX:ISAT), and the New York Stock Exchange (NYSE: IIT). Indosat's shares on the NYSE are listed as ADS (American Depository Shares), equivalent to 50 shares each.

The number of shares during that period was 4 billion, with a nominal value of Rp 500 per share. On March 8, 2004, Indosat conducted a stock split to Rp 100 per share, resulting in an increase in the number of shares to 20 billion and an increase in the number of issued shares from 1,035,500,000 to 5,177,500,000.

As the liaison between the Company and the stock market community, we have established an Investor Relations Division, part of the Corporate Secretary Group. The Investor Relations Division is responsible for ensuring that the Company is transparent to the capital market communities, such as share and bond investors, analysts, trustees, rating agencies, self-regulatory bodies, depository banks, and other related financial institutions. Since March 2007, Armand Hermawan appointed as Head of Investor Relations.

Having an Investor Relations Division under the Corporate Secretary Group further demonstrates the Company's emphasis on having access to fair and equitable information under one command. With this structure, the same information is disseminated to all shareholders through various communication channels and media.

Regularly, once the financial reports have been submitted to Bapepam&LK and US-SEC, the Company conducts conference calls to promptly communicate the operational and financial developments of the Company.

In 2007, we held four (4) conference calls with extensive question and answer sessions to report our quarterly results, all of which were webcast for instant access by shareholders and investors. We also conducted extensive road shows that included ten (10) Non-Deal Road Shows and participated in seven (7) investor conferences in Asia, the United States, Europe, and the Middle East. Furthermore, we provided open access for all queries about the Company and responded to these through investor and analyst visits, calls, and electronic correspondence.

The Company endeavors to keep enhancing our transparency. This year we have added a lot of information in our Annual Report and seek your feedback on how we can further improve in the future.

#### **ACCOUNTABILITY**

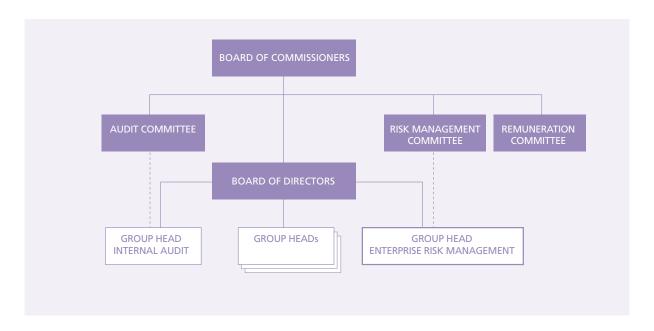
#### Principles

A company must be accountable for its performance transparently and fairly. Thus, a company must be managed in a proper and measurable manner, in such that it is aligned with the interest of a company by also considering the interest of shareholders and other stakeholders. Accountability is a prerequisite to achieve sustainable performance.

Our philosophy is that a transparent organization is subject to timely, comprehensive, and regular review by its stakeholders and the public as a whole. In turn, they will provide clear feedback to management and the board as to our performance, business conduct, principles, and values. Therefore, accountability is the key to the Company's performance and sustained growth.

#### **Corporate Governance Structure**

The corporate governance structure and framework of the Company is carried out through a number of functions or structures, including the General Meeting of Shareholders, the Board of Commissioners, the Board of Directors, and the Committees. Each entity has its own roles and accountabilities that help to implement GCG effectively. Each entity carries out its respective function in accordance with applicable provisions based on the principle that each will act professionally in carrying out its duty, function, and responsibility in the sole interest of the Company. The following chart shows accountabilities of the Board of Commissioners and its Committees.



**Board of Commissioners and Board of Directors** As a limited liability company in Indonesia, we have adopted two regulating and supervisory boards, namely the Board of Commissioners and the Board of Directors, each of which has clear authority and responsibility based on its respective functions as mandated by the Articles of Association and related laws and regulations.

The Board of Commissioners acts as the overall supervisory and monitoring body with principal functions including reviewing our development plan, reviewing and approving the Company's budget, monitoring the performance of our work plan, providing recommendations to the General Meeting of Shareholders on the appointment of public accountants to examine the Company's financial condition for reporting purposes to shareholders, and on any other important duties and is to perform its duties, authority, and responsibilities in accordance with the provisions in our Articles of Association and resolutions from the General Meeting of Shareholders. Decisions above certain monetary thresholds must be referred by our Board of Directors to our Board of Commissioners or shareholders for their preview and approval.

The Company's Board of Commissioners consists of 10 Commissioners. Three members of the Board of Commissioners, representing 30% of the Board of Commissioners members, are Independent Commissioners, which is in accordance with Indonesian capital market rules. The Board of Directors (BOD) plays a key role in the implementation of good corporate governance in the Company. It is the Board of Directors' responsibility to endorse the organization's strategies, develop directional policy, lead, appoint, and manage the day to day business operations. The Board of Directors performs its duties under the supervision of the Board of Commissioners (BOC). To avoid any conflict of interest, members of the Board of Commissioners and Board of Directors cannot hold other jobs that could create such conflict, either directly or indirectly.

Currently our Board of Directors consists of 9 members. Each Director has specific skills to deal with different business issues. The Company defines the Directors' authority in each relevant policy. We believe that with clear delineation of authority, there will be appropriate accountability and commitment from each member of the Board of Directors to fulfill his or her responsibilities and duties.

Committees under the Board of Commissioners The Board of Commissioners is supported by three Committees; Audit Committee, Remuneration Committee, and Risk Management Committee. Each Committee has its own charter that determines its duties and responsibilities as approved by the Board of Commissioners.

#### **The Audit Committee**

The Audit Committee assists the Board of Commissioners in scrutinizing our financial information to be published and reviewing internal audit assessment reports submitted to the Committee, including to the Board of Commissioners, with regards to the risks faced by the Company and the implementation of risk management by the Board of Directors. The Audit Committee also reviews and reports any grievances concerning the Company to the Board of Commissioners.

As of December 31, 2007, the members of the Audit Committee were Lim Ah Doo (Chairman), Soeprapto, Achmad Rivai, Setio Anggoro Dewo, and Achmad Fuad Lubis. On June 5, 2007, Farida Eva Riyanti Hutapea was discharged from her position as one of the Independent Commissioners at the Company's Annual General Meeting of Shareholders (AGM) and ceased to serve on our Audit Committee. Setio Anggoro Dewo was then appointed as an Independent Commissioner. Achmad Rivai and Achmad Fuad Lubis also serve as independent members of our Audit Committee pursuant to Bapepam regulations requiring at least two outside persons to serve as members of the Audit Committee. The Audit Committee charter can be viewed in our website www.indosat.com.

Please refer to item 6 in the 20-F chapter of the 2007 Annual Report for the biographies on Lim Ah Doo, Soerapto, and Setio Anggoro Dewo in Board of Commissioners section. Meanwhile, the biographies of our independent Audit Committee members are as follows:

Audit Committee Independent Member Achmad Rivai has been a member of the Audit Committee since 2004. In the past, he has held several positions including Independent

Commissioner of Indosat and Chairman of the Audit Committee of Indosat from 2001 to 2004, Commissioner of Indosat from 2000 to 2004, Director of Operations & Engineering of Indosat from 1996 to 2000, Commissioner of PT Satelindo from 1996 to 2001, Director of International Telecommunications of PT Satelindo from 1993 to 1996, General Manager of Operations and Engineering of Indosat from 1988 to 1991 and General Manager of Logistics and Development of Indosat from 1987 to 1988. He earned a degree in Electrical Engineering from Bandung Institute of Technology in 1975.

Achmad Fuad Lubis has been a member of the Audit Committee since 2001. He is an independent expert with executive experience in Human Resources, Logistics, Support Services, and Auditing. He earned a Masters in Business Administration from Institut Pengembangan Manajemen Indonesia (IPMI) in 1988 and a Bachelor of Engineering from the University of Tasmania in 1971.

## The Remuneration Committee

The Remuneration Committee is responsible for providing advice to the Board of Commissioners on remuneration, bonuses, and benefits for the Board of Commissioners and the Board of Directors.

As of June 20, 2007, the members of our Remuneration Committee were Sio Tat Hiang (Chairman), Lim Ah Doo, and Soeprapto. Please refer to item 6 on 20-F chapter of the 2007 Annual Report for more information on the Remuneration Committee. The Remuneration Committee Charter can be viewed on our website, www.indosat.com.

#### The Risk Management Committee

The Risk Management Committee assists the Board of Commissioners in formulating policy pertaining to risk assessment and management. The policy emphasizes the effective execution of the risk management process and provides guidance for the prudent management of key company risks. The Committee also reviews the adequacy, comprehensiveness, and effectiveness of the implementation of the Company's risk management procedures and recommends improvement when necessary.

As of December 31, 2007, the members of our Risk Management Committee were Sum Soon Lim (Chairman), Roes Aryawijaya, Setyanto P. Santosa, and Sio Tat Hiang. Please refer to item 6 on 20-F chapter of the 2007 Annual Report for the information of the Remuneration Committee. The Risk Management Committee Charter can be viewed on our website, www.indosat.com.

## **Satellite Strategy Committee**

On March 3, 2006, the Board of Commissioners formed a Satellite Strategy Committee tasked with acquiring a new satellite to replace the existing satellite, due to expire in 2010.

The appointment of the Committee ended on June 30, 2007. The Committee has been successful in performing its tasks by procuring a new satellite from Thales Alenia Space France . The agreement for this procurement was signed on June 29, 2007. Upon the fulfillment of this procurement, the Committee was terminated.

#### Commissioners' Remuneration

The Board of Commissioners receives fixed and non-fixed remuneration consisting of an honorarium, incentives, insurance, bonuses, and other facilities and benefits, the amount of which is recommended by the Remuneration Committee and determined at the AGM. The total amount of the remuneration awarded to members of the Board of Commissioners is reported by the Company at the AGM.

For 2007, the remuneration of the Board of Commissioners approved at the AGMS on June 5, 2007, was Rp 20,000,000,000 and the distribution of said amount was based on the composition of the Board of Commissioners at the time of the AGM.

The remuneration was distributed, pursuant to the AGM, as follows:

- President Commissioner: Rp 1,969,229,487.- and
- Commissioners: Rp 1,792,201,084.- (average)

In practice, the remuneration of members of the Board of Commissioners may differ according to the duties and responsibilities of each Commissioner and the Board of Commissioners Committees. Details of the remuneration granted to the Board of Commissioners in 2007 are presented in the following table.

#### **Directors' Remuneration**

The Board of Directors receive fixed and non-fixed remuneration that consists of a salary, allowances, short- and long-term bonuses, and other facilities and benefits, the amount of which is recommended by the Remuneration Committee and the Board of Commissioners in accordance with the Extraordinary General Meeting of Shareholders ('EGM') held on March 8, 2004. The total amount of the remuneration awarded to members of Board of Directors was reported by the Company at the EGM. Details of the remuneration granted to the Board of Directors in 2007 are presented in the table below.

## Commissioners' Remuneration

Period	Honorarium	Allowance for 2007	Committee Fee	Total	
	for 2007		for 2007		
January – June	2,167,083,000	1,479,960,000	819,806,630	4,466,849,630	
July – December	2,911,012,000	3,068,861,500	615,968,503	6,595,842,003	
TOTAL	5,078,095,000	4,548,821,500	1,435,775,133	11,062,691,633	

Note: Total cash including income tax for 2007

## **Directors' Remuneration**

Period	Salary for 2007	STI (Bonus 2006)	STI (Bonus 2007)*	MPUP 2006-2008	Total
January – June	7,737,740,000	2,336,668,312	-	-	10,074,408,312
July – December	12,979,739,605	-	1,563,000,000	1,137,000,000	15,679,739,605
TOTAL	20,717,479,605	2,336,668,312	1,563,000,000	1,137,000,000	25,754,147,917

Note: Total cash including income tax for 2007

<sup>\*</sup>Bonuses for members of the Board of Directors who ended their tenure in 2007.

## **Directors' Training**

To further improve the Board of Directors' knowledge and insight, Indosat provides various trainings and courses for the members of the Board of Directors.

The Directors receive regular, structured trainings and briefings from senior officers in their respective fields of responsibility and attend relevant external executive courses. In addition, the Directors are briefed on new regulations, developments in good corporate governance best practices, information technology, emerging issues in risk management, as well as changes in accounting standards.

In 2007, the Board of Directors joined the following trainings: 3 GSM World Congress 2007, ESQ Leadership, Service Management Strategy, Team Building: "Spirit of Pirates", and other courses for executives.

To support the implementation of Good Corporate Governance, the Directors also participated in relevant GCG trainings, such as a Legal Liabilities training held by Sidley Austin, LLP and Assegaf Hamzah & Partners.

## **Board Meetings and Share Ownership**

The Board of Directors and Board of Commissioners as well as each Committee conduct regular board meetings to allow potential problems to be identified, discussed, and avoided.

In line with our belief in transparent and accountable behavior, meeting attendance must be published, along with the share ownership of the Board of Directors and Board of Commissioners in 2007, which is summarized in the following table.

As of December 31, 2007

Name	Position	Board Meeting	Indosat's Share Ownership		
			Number of Shares	Percentage	
Board of Commissioners					
Peter Seah Lim Huat	President Commissioner	5 out of 5	-	-	
Lee Theng Kiat	Commissioner	5 out of 5	135,000	0.0025	
Sio Tat Hiang	Commissioner	4 out of 5	-	-	
Sum Soon Lim	Commissioner	5 out of 5	-	-	
Roes Aryawijaya	Commissioner	5 out of 5	-	-	
Setyanto P. Santosa	Commissioner	5 out of 5	-	-	
Sheikh Mohamed Bin Suhaim Hamad Al-Thani	Commissioner	0 out of 2	-	-	
Lim Ah Doo	Independent Commissioner	5 out of 5	-	-	
Setio Anggoro Dewo	Independent Commissioner	2 out of 2	-	-	
Soeprapto S. IP	Independent Commissioner	5 out of 5	-	-	

As of December 31, 2007

Name	Position .	Board Meeting	Indosat's Share Ownership	
	Position		Number of Shares	Percentage
Board of Directors				
Johnny Swandi Sjam	President Director	27 out of 34	30,000	0.0006
Kaizad Bomi Heerjee	Deputy President Director	30 out of 34	-	-
Fadzri Sentosa	Director or Jabotabek & Corporate Sales	21 out of 23	10,000	0.0002
Syakieb Ahmad Sungkar	Director of Regional Sales	21 out of 23	-	-
Raymond Tan Kim Meng	Director of Network	25 out of 34	222,500	0.0041
Roy Kannan	Director of Information Technology	18 out of 23	-	-
Wong Heang Tuck	Director of Finance	25 out of 34	75,000	0.0014
Wahyu Wijayadi	Director of Corporate Services	28 out of 34	152,500	0.0028
Guntur S. Siboro	Director of Marketing	20 out of 23	-	-

Note: Of the five Board of Commissioners' meetings in 2007, four meetings were attended by the Board of Directors and one meeting was a session for the Board of Commissioners only.

## **Developing the Company's Code of Ethics**

To ensure that the Company's business is conducted with integrity and in compliance with applicable laws and regulations, we have enacted the Company's Code of Ethics, which is a guide intended to generate greater awareness amongst the management and employees on significant issues pertaining to the law and ethical conduct.

The Code of Ethics supplements our other policies, manuals, and internal regulations and is applicable to all employees, Officers, and Directors. Anyone who violates these policies in whole or in part is subject to disciplinary sanctions.

Our Code of Ethics can be found on the Company's corporate website, www.indosat.com, which is accessible to the public. The Company posts its Code of Ethics on the Intranet and distributes it to all employees. The Company also reviews the Code of Ethics on a regular basis. In 2007, the Company further revised the Code of Ethics.

## **Enhance the Whistleblower Policy**

In accordance with Section 301 of the SOX and consistent with the Company's commitment to uphold the highest standards of ethical, moral, and legal business conduct, the Company has formulated policies and procedures for employees and other interested parties to raise complaints or concerns relating to any impropriety or to the accuracy of the Company's financial statements, press releases and other publicly disclosed information, accounting, internal accounting controls, or auditing matters.

Putting in place such policies ensures that any concerns or potential wrongdoings are addressed before they adversely impact or disrupt the Company's operations or lead to financial or reputation loss. To promote a climate of accountability with respect to Company resources, including its employees, the policy ensures that no person feels at a disadvantage or fearful of retaliation when raising legitimate concerns.

The procedures for accessing information and ways of raising complaints or concerns are posted on the Company's corporate website, www.indosat.com. The Board of Directors Decree on the Whistleblower Policy & Procedures is posted on the Company's Intranet which can be accessed by all employees. The Whistleblower Policy is reviewed on a regular basis and adjusted if needed. The last update to the Policy was in 2006.

#### **Performance Indicator**

The Company refined our key performance indicator ('KPI') system in 2006 to align our performance measurement with the new organizational structure. The performance indicators are assessed based on Individual, Group, Directorate, and Company levels. The effectiveness of the system is assured by aligning our incentives and bonuses for employees based on the KPIs achieved. The KPIs were developed through detailed study and planning conducted by the management with independent advisors and human resources experts including the Remuneration Committee.

The Company places great importance on KPIs as they reflect the accountability of the management to the Company's performance mandated by our shareholders and other stakeholders.

## **Internal Control System**

Our Board of Directors is responsible for ensuring that the Company has satisfactory internal control, which is overseen by the Audit Committee. Our Internal Audit Group is responsible for evaluating, reviewing, and analyzing all activities within the Company and reporting those activities to the Board of Directors as well as the Audit Committee.

Since 2005, we have implemented risk-based audits in order to enable the Internal Audit Group to coordinate with business units in identifying the Company's risk exposure and to optimize Internal Auditor resources.

The Internal Audit Group and the Enterprise Risk Management Group (ERM) have assessed, analyzed, and mapped the risks of our all corporate activities. The Risks Map will be used by the Internal Audit Group to plan and undertake audit programs, especially the risk-based audit. While the Internal Audit Group provides the ERM Group with recommendations on improving procedures, the ERM Group provides the Internal Audit Group with added value in their risk assessments. The synergy of the ERM Group and the Internal Audit Group makes our Company's internal controls even more effective.

In carrying out the audit programs, the Internal Audit Group has structured its work into the following divisions functions:

- 1. Finance & Support System Audit Division
- 2. Business Audit Division
- 3. Operational & Technical Audit Division
- 4. Regional Audit Division (Greater Jakarta Area, Sumatra, West & Central Java, East Java, Kalimantan & Sulawesi, Maluku, and Papua)
- 5. Fraud & Investigation Function

During 2007, the Internal Audit Group conducted 84 audits, using the risk-based methodology, and produced 84 audit reports with a total of 568 recommendations.

As the Company is also listed on the New York Stock Exchange, the requirements detailed in the SOX section 404 regarding the assessment of the effectiveness of internal controls over financial reporting have been applicable since the 2006 fiscal year. The Company has assigned the Sarbox Compliance Management Group to ensure the application and compliance with the Committee on Sponsoring Organizations (COSO) framework and the SOX 404. In 2007, our Independent Auditors submitted their opinion on the effectiveness of the Company's internal controls in Form 20-F of our Annual Report filed with the US-SEC. In their opinion, the Company's internal control system in 2007 was effective.

# What is SOX?

The Sarbanes-Oxley Act is a United States Federal Law enacted on July 30, 2002 in response to a series of major corporate and accounting scandals, including those affecting Enron, Tyco International, and WorldCom. The Act is named after its sponsors, Senator Paul Sarbanes and Representative Michael G. Oxley.

The U.S. Securities and Exchange Commission and major stock markets including the New York Stock Exchange have adopted new rules to comply with the Act. The Act applies to U.S. and non-U.S. public companies that have registered securities, either debt or equity, with the SEC under the Securities Exchange Act of 1934.

The main provisions of SOX among others are:

- Certification requirements (compliance with applicable reporting requirements, fairly presented financial statements, internal control structures, and disclosure control processes)
- Internal control report must include an attestation report by an independent auditor
- Disclosure requirements

# Compliance with Section 404 of SOX

We have successfully implemented the final requirements of Section 404 of the U.S. Sarbanes-Oxley (SOX) Act regarding internal controls over financial reporting in 2007. We are pleased to report that Indosat is in full compliance with Section 404 of SOX as required for the fiscal years ended December 31, 2006 and 2007, and we are among the first Indonesian companies to comply with SOX.

Our Independent Auditor, Purwantono, Sarwoko & Sandjaja, a member of Ernst & Young Global, conducted an attestation and produced a final report on Indosat's SOX compliance, which was included in our 2006 and 2007 Annual Report, Form 20-F.

"In our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of December 31, 2007, based on the COSO Criteria."

Our efforts to comply with Section 404 of SOX comprise:

- Addressing approximately 400 processes and 1,200 key controls
- Identifying and engaging process owners for major processes
- · Focusing fully on controls critical to the integrity of the financial reporting
- Completing extensive testing to support management's assessment of internal controls over financial reporting
- Successfully completing our first fraud risk assessment.

## **Independent Auditor**

The Independent Auditor is appointed by the AGM based on the recommendations of the Board of Commissioners and the Audit Committee.

On the advice of the Board of Commissioners, the AGM held on June 5, 2007 gave its approval for the appointment of Purwantono, Sarwoko & Sandjaja, member of Ernst & Young, as the Company's Independent Auditor for the audit of the annual accounts of the Company for the 2007 financial year, and delegated authority to the Board of Commissioners to stipulate the terms and conditions of their appointment.

The AGM also delegated its authority to the Board of Commissioners to appoint an alternative Public Accountants' Firm and to stipulate the terms and conditions of its appointment should the Accountant appointed be unable to carry out its tasks for any reason, based on the prevailing rules and regulations.

For further detail on Public Accountants' Firm fees and services please refer to 20-F report, item 16C of this Annual Report.

**Employment of External Auditor Personnel** This policy was established to ensure the independence of our External Auditor is not compromised or impaired in connection with recruitment of former or current external auditor personnel and/or their close family members. The hiring policy of former employees of the Company's Independent External Auditor requires a "cooling off period" before recruiting former employees from the current External Auditor to defined positions within the Company. This policy is intended to comply with Bapepam Rule VIII.A.2 and Section 206 of SOX.

## **Enterprise Risk Management**

Since the establishment of the ERM team in September 2006, risk management has become a part of our planning, reporting, and internal control assessment process through which we diligently seek to incorporate the expertise and insight of team members from all functions of the Company.

The purpose of the ERM team is to create a comprehensive and integrated approach to anticipating, identifying, measuring, prioritizing, and managing the portfolio of business risks that may influence the achievement of the Company's goals. The team was formalized as a Group in the governance structure and is responsible to the President Directors. The Group also reports its activities to the Risk Management Committee.

Based on the Company's risk management policy, the Enterprise Risk Management Manual and Roadmap was produced to guide all risk owners in the implementation of risk management in the Company. The ERM Group has also successfully put in place a risk culture for all business units and established a common understanding for managing risk in the Company.

In order to safeguard the interests of the Company, all enterprise level risks to the Company have been successfully identified, assessed, and communicated to all risk owners. Action plans to mitigate these risks have been developed to ensure their effective management.

We rolled out a comprehensive mediation framework in mid-2007 to all business units down to the process level. All business unit and group level risks are monitored and reviewed quarterly by the Enterprise Risk Management Group, which reports to the Board of Directors and the Risk Management Committee. The Group also regularly monitors the risk owner's capability to manage risks and help raise it to the required level.

See "Risk Factors" in Section 20-F, page 78, for a more detailed view of the Company's risks in this Annual Report.

## **Corporate Values**

The Company believes that people play a key role in ensuring the successful implementation of and compliance with good corporate governance. Hence, the management has put a lot of emphasis on and effort into inculcating corporate values into the culture of the entire organization.

The measures taken by the management include internal website communications, workshops, and corporate gatherings to drive acceptance and awareness by all in the organization. Our corporate values, summarized in the Indonesian expression

Insan Gemilang, stands for Integrity, Teamwork, Excellence, Partnership, and Customer Focus.

#### **RESPONSIBILITY**

## Principles

A company shall abide by laws and regulations and fulfill its responsibility to the communities and environment for the purpose of maintaining long-term sustainability of the business and being recognized as a good corporate citizen.

The Company has always been committed to complying with regulatory requirements. As an Indonesian public limited liability company, we are governed by the Articles of Association and the Indonesian Law on Limited Liability Companies (Undang Undang Perseroan Terbatas) and must comply with the listing requirements of the Indonesia Stock Exchange ('IDX') and are subject to the regulations published by the Indonesian Capital Market Supervisory Agency (Bapepam). As a foreign private issuer on the New York Stock Exchange ('NYSE'), we are also subject to its listing rules as well as the requirements laid out by the United States-Securities Exchange Commission ('SEC').

We also abide by the requirements set forth in the SOX described on page 40

In addition, because our bonds are listed on the IDX, Luxembourg Stock Exchange, and the Singapore Exchange, we are also required to comply with the covenants and indentures in effect in those markets. The payment of bond interest and profit sharing has been carried out in accordance with the stated schedules. We constantly monitor our credit and corporate rating every year to provide timely and updated information to investors and the public by publicizing it in the newspapers as well as on our website.

Our recent credit and corporate ratings are as follows:

Rating	Agency Ratings
Pefindo	<sub>id</sub> AA+/Long Term
Moody's	Stable Outlook
	Ba1/LC Currency Issuer Rating
	Ba1/LC Corp Family Rating
Standard & Poor's	Stable Outlook
	BB/LT Foreign Issuer Credit
	BB/LT Local Issuer Credit
Fitch	Stable Outlook
	BB-/Foreign Currency LT Debt
	BB-/Local Currency LT Debt

We are committed to complying with other rules and regulations in Indonesia, including telecommunications regulations. However, occasionally the Company is involved in various legal actions and claims from third parties. Please refer to item 8 in Section 20-F, page 173, on Legal Proceedings in the Annual Report.

#### Responsibilities to the Employees

People are the key drivers for building sustainable business. We are responsible for equipping our people to sustain our business. We believe in continuously upgrading and improving our people, which includes providing a conducive and supportive learning environment. Learning is seen as an important component of our corporate culture and can be structured and unstructured, formal and informal. An effective learning process enables people to grow and develop new skills and capabilities that put them in a good position to support the Company's vision. To prepare the next-generation of Indosat leaders and employees, we also have our own comprehensive and modern training center in Jatiluhur, West Java, called the Indosat Training Center (ITC).

The training center strengthens Indosat's learning environment. The training center is not only for developing our own employees but also open to external parties to support to the improvement of the Nation's skills.

To show our managements' commitment to encouraging training and learning, training is set as part of our employees' performance evaluations. We recognize training as an important driver and success factor for the Company. In 2007, the average number of training days per employee was 15.8, an increase of 18.8% compared to 13.3 days per employee in 2006. The training and development programs for employees comprise 1,914 programs in the form of in-house trainings, external trainings, online trainings, as well as project trainings. All of our employee training programs attended by all employees reached a total investment of Rp 28.2 billion, an increase of 22.6% compared to Rp 23.0 billion in 2006.

To demonstrate our responsibility to our employees, we also provide a comfortable working environment and various facilities such as a canteen, nursery room, medical clinic, sport facilities, and other facilities.

In 2007, we fully implemented the meritbased remuneration program, which links with performance, including special incentives for network development acceleration. The Company has also developed an HR information system which covers online approval for business travel, expenditures, medical reimbursements, as well as online learning including 'Mylearning'.

## **Responsibility to Customers**

Customer satisfaction is critical to our success. We have established a number of measurement systems to monitor call drop, call success ratios and other issues at the Indosat Customer Care Center. This can help our Customer Service staff in addressing any problems promptly. We have improved our customer service with the help of external experts. More importantly, we conduct regular surveys on customer satisfaction so as to continue improving our services.

# **Responsibilities to Partners** Our business partners are an important part

of our success. Our partners, including dealers (distributors), vendors, banks, and content providers help to grow our business. Dealers and vendors are the frontliners for servicing our customers and gaining new subscribers, which contribute to our top line performance. We revamped our distribution system in 2007 to strengthen our distribution network and reach so that better mutual benefits can be achieved. This new distribution system brings dealers into our business value chain, ensuring their continued business viability and ability to help us grow our performance.

We have improved our payment process for vendors, reducing the time needed to make payments and automatizing our procurement process, making transactions fair and faster.

## Responsibilities to the communities

As part of our corporate social responsibility to our communities and in accordance with our mission to help create a better living environment for the communities we operate in, we further enhanced and expanded our social programs for communities.

Underlying our social care program is the vision of our role in helping create long-term sustainable programs. Our CSR program focuses on four main areas: education, with 'Indonesia Belajar': health, with 'Indonesia Sehat'; natural disaster relief, with 'Indosat Peduli'; and a joint contribution program between us and our customers through the 'Berbagi Bersama' program.

A more detailed description of our CSR activities during 2007 is provided in the CSR section of this Annual Report, page 58.

In line with our commitment to building sustainable communities, we have supported the United Nations (UN) initiative called the UN Global Compact since 2006.

## What is the UN Global Compact?

The UN Global Compact was formed in 1999 to bring business and industry together to be more closely associated with the UN's work. Companies that sign the Global Compact commit to working toward the implementation of the ten UN Global Compact principles on human rights, labor standards, the environment, and the fight against corruption. For more information on UN Global Compact, please visit www.unglobalcompact.org.

At the General Meeting of Shareholders, the shareholders also exercise their voting rights with regard to the composition of the Board of Commissioners and Board of Directors, the allocation of Indosat's net income for dividends, and important resolutions. Shareholders also have a voice in determining the policies and direction of the Company and the election of External Auditors and their fee structures.

# We uphold the principles of the UN Global Compact

We share the beliefs outlined in the quiding principles of the UN Global Compact and consider them to be prerequisites for long-term business growth that benefits all our stakeholders. We uphold the principles of the UN Global Compact and strive to incorporate these principles into our Company strategy and culture. We uphold the principles of anti-corruption through the enactment of the whistleblower policy and the code of ethics. We also undertake regular discussions with the union to review our agreement with them and to ensure we comply with the current labor standards. To implement our environmental policy we invested considerable time, effort, and a sizeable investment in our corporate social responsibility program, including studying the possibilities for alternative energy in our cellular base station towers to reduce fuel use. Our social programs focus on education and health, in line with the current concerns of our Nation. To uphold our human rights principles, we regularly review our employment policy to ensure its compliance with the Ministry of Labor regulations.

#### **INDEPENDENCE**

## Principles

To accelerate the implementation of the GCG principles, a company must be managed independently with an appropriate balance of power, in such a manner that no single company's organ shall dominate the other and that no intervention from other parties shall exist.

## **General Meeting of Shareholders**

The General Meeting of Shareholders is the Company's organ that facilitates shareholders to make important decisions regarding their investment in the Company by observing provisions in our Article of Association as well as the related rules and regulations.

## Indosat's Annual General Meeting of **Shareholders 2007**

The AGM was held on June 5, 2007, at the Indosat Building, Jakarta. Indosat's Board of Commissioners, Board of Directors, and related external parties were present at the meeting.

#### Decisions taken at the 2007 AGM include:

1. Approval of the Annual Report of the Company for the financial year ended 31 December, 2006; the ratification of the financial statements of the Company for the financial year ended 31 December, 2006; and the approval of the full release and discharge of the Board of Commissioners from its supervisory responsibilities and of the Board of Directors from its managerial responsibilities in relation

to the Company, to the extent that their actions are reflected in the financial statements of the Company for the financial year ended 31 December, 2006.

- 2. The determination of the allocation of net profit for the financial year ended December 31, 2006, with the following composition:
  - For reserve funds: 1% of net income, equivalent to Rp 14.10 billion
  - For dividends: Rp 129.75 per share
  - The remaining amount will be allocated for reinvestment and working capital
- 3. Determination of the amount, time, and manner of payments of dividends for the financial year ended December 31, 2006.
- 4. Approval of the appointment of Public Accounting Firm Purwantono, Sarwoko & Sandjaja, a member of Ernst & Young Global, as the Company's Independent Auditor to audit the Company's financial statements for 2007 on the advice of the Board of Commissioners and the delegation of authority to the Board of Commissioners to determine the terms and conditions of such appointment. The AGM also delegated the authority of the General Meeting of Shareholders to the Board of Commissioners to appoint an alternative Independent Auditor, including the determination of the terms and conditions of the appointment should the appointed Independent Auditor not fulfill or implement its task for any reason whatsoever, based on the prevailing rules and regulations.
- 5. Approval of the appointment of the President Director, change in composition of the Board of Directors, and the appointment of a Commissioner. The detail and biographies of the Board of Directors and Board of Commissioners can be seen in Form 20-F, section 6 in the 2007 Annual Report.

## **FAIRNESS**

• Principles

In conducting its activities, a company must always consider the interests of shareholders and other stakeholders based on a fairness principle.

## **Equal Treatment of Shareholders**

In accordance with one of the principles of good corporate governance, every shareholder is to be treated fairly and equitably. We treat all our shareholders equally and all enjoy the same access to receive timely updates of material information from Indosat.

## Preserving the Rights of Shareholders

The Company respects the rights of all shareholders and continuously strives to help shareholders exercise their rights effectively, by communicating information and encouraging shareholders to participate in general meetings held by the Company.

The 2008 AGM will be held in Jakarta, in June 2008. The AGM announcement will be advertised, along with the agenda and information on how shareholders can give notice of attendance, on Indosat's website and in two (2) major national Indonesian newspapers in Bahasa Indonesia as well as in one (1) major national Indonesian newspaper in English.

These announcements are also disseminated to our U.S. shareholders through the Company's depository bank. We also provide proxies with the same detailed information to enable non-Indonesian speaking shareholders to participate; the AGM is translated simultaneously in English. All information materials are also available in English.

Resolutions at General Meeting of Shareholders are normally passed by simple majority. However, the Indonesian Companies Act requires special quorums and majorities in certain cases. For more information on the shares of Indosat, please see "Share Information" in the Annual Report, page 10.

To avoid selective disclosure, the Company disseminates public information materials and other information through the Company's website. For inquiries, contact numbers are clearly stated and accessible to all shareholders and the public.

The General Meeting of Shareholders offers shareholders the opportunity to raise questions regarding the Company and the

results of the year under review. The members of the Board of Directors, the senior management, the External Auditor and other relevant parties are all present to answer such questions.

## **Prohibition of Insider Trading**

Based on the existing laws and regulations, Directors or employees who have access to or knowledge of non-public material information from or about the Company are prohibited from buying, selling, or otherwise trading our stock or other securities of the Company. Such insiders are also prohibited from giving "tips" on non-public material information, either directly or indirectly, disclosing such information to any other person, including family members, relatives, or friends, so that they may trade in the Company's stock or other Company's securities.

To avoid any insider trading, the Company applies a trading window policy every quarter. The trading window policy is based on the concept that the period following a company's quarterly earnings disclosure is a safe time to sell (or buy) company stock by insiders. The trading window period opens two business days after the Company issues its quarterly earnings release and closes 10 business days afterwards. The purpose of the two-day interval is not just to allow the market to react to the earnings release but also to allow the market to digest such information. During this period, analysts and the financial media are likely to comment on the results which can affect the stock price.

## **Equal Treatment of Our Employees**

We believe in treating all employees fairly and equitably, with respect and dignity. We value the rich diversity and creative potential of people from different backgrounds and abilities. A culture of 'equal opportunity' in which success depends on personal merit and performance is encouraged throughout our operations. Every year we conduct an employee satisfaction survey to assess our Human Capital Index.

We have five core values: Integrity, Teamwork, Excellence, Partnership, and Customer Focus. These values represent the cornerstone of how we operate our business and treat each other, our customers, and our business partners.

These values have developed a business culture that promotes innovation and taking calculated risks; honesty, trust, and support for each other; high ethical standards; and leadership by example at all levels. We believe the best way to further develop our business is to be accountable to ourselves and to our customers at all times.

We strive to be the employer of choice in the more than 20 provinces where we operate. Our strong and innovative culture is the key to successfully attracting and retaining employees. Indosat's turnover rate of 2% is much lower than the telecommunications industry standard of around 6% annually. This confirms our standing as a employer of choice.

To ensure our remuneration package remains competitive, we periodically review our salary structure and benefits based on surveys in the telecommunications industry and other sectors. We also update our key performance indicators regularly to define bonuses and incentives.

#### **Encouraging Open Communication**

We maintain an open management style that actively involves our employees in both daily decisions that affect them as well as long-term matters. Our President Director participates in open and direct communication and maintains a regularly updated CEO blog. The CEO blog gives two way communication between CEO and all employees.

We believe in keeping all employees informed about any major business changes and other relevant matters. Key business priorities, which form part of employee compensation and incentive plans, are communicated throughout the organization.

To ensure all the employees are informed of the Company's policies and activities, we have developed an internal communications portal called 'My Indosat'. This portal features various menu and applications which can be viewed and utilized by employees, including 'I-Policy', an electronic data bank of all Company policies. Other menus available through this portal include Telecommunications Regulations, Product Knowledge, and 'My Values', that can assist employees in refreshing the Company's values. News related to the Company and other telecommunications providers can also be found on this portal.

The Company has also established 'MyInfo', a private application for each employee that allows them to upload their curriculum vitae, request annual leave, access the electronic appraisal system, and other applications.

**Embracing the Union as an Equal Partner** We believe in engaging the union and maintaining harmonious relations and active dialogue where appropriate. Employees and the labor union are entitled to express their opinions and offer recommendations regarding the working environment and employee welfare within the Company.

Each employee has the right to join the labor union and the management considers the union to be an equal partner in helping us grow the Company.

## Our Plan for 2008

To further implement the GCG principles in the Company, we aim to undertake the following initiatives:

- 1. Enhance the Company's corporate governance policies and practices
- 2. Empower the Company's Committees
- 3. Disseminate the GCG policies and practices to all employees

# STATEMENT ON CORPORATE GOVERNANCE AS REOUIRED BY SECTION 303A.11 OF THE NEW YORK STOCK EXCHANGE LISTED COMPANY MANUAL

We are incorporated under the laws of the Republic of Indonesia and the principal trading market for our ordinary shares is the Indonesia Stock Exchange (the "IDX"). Our ordinary shares are registered with the United States Securities and Exchange Commission and are listed on the New York Stock Exchange (the "NYSE"). As such, we are subject to certain corporate governance requirements.

Our home country requirements for corporate governance are embodied primarily in Law No. 40 of 2007 on Limited Liability Companies, the Law No. 8 of 1995 on Capital Market, the Regulations of the Indonesian Capital Market Supervisory Board ("Bapepam&LK Regulations") and the rules issued by IDX. In addition to these statutory requirements, our articles of association incorporate provisions directing certain corporate governance practices.

However, many of the corporate governance rules contained in the NYSE Listed Company Manual (the "NYSE listing standards") are not required for "foreign private issuers" and we are permitted to follow our home country corporate governance practices in lieu of most corporate governance standards contained in the NYSE listing standards. Although we have complied voluntarily with most of the corporate governance rules contained in the NYSE listing standards, there are differences between our corporate governance standards and those standards applicable to U.S. companies listed on the NYSE.

Section 303A.11 requires NYSE-listed foreign private issuers to describe the significant differences between their corporate governance standards and the corporate governance standards applicable to U.S. companies listed on the NYSE. While our management believes that our corporate governance practices are similar in many respects to those of U.S. companies listed on the NYSE and provide investors with protections comparable to those envisioned by the NYSE listing standards, certain important differences are described below.

#### **Audit Committee**

The NYSE listing standards require NYSE-listed companies to maintain an audit committee comprised of at least three members satisfying the requirements for independence set forth in Section 303A.02. Pursuant to BAPEPAM Regulations, public companies in Indonesia must maintain audit committees comprised of at least one independent commissioner and two members from outside the company. Our Audit Committee consists of five members, three of whom are independent Commissioners and two of whom are independent outsiders, as required by Bapepam&LK Regulations.

In addition, our Audit Committee's written charter does not require our Audit Committee to review and discuss earnings guidance provided to analysts and rating agencies as required under Section 303A.07(c)(iii)(C), although the written charter does require review of press releases containing financial information. Unlike the requirements set forth in the NYSE listing standards, our Audit Committee does not have direct responsibility for the appointment,

retention and compensation of our external auditor. Our Audit Committee can only recommend the appointment of the external auditor to the Board of Commissioners, and the Board of Commissioner's decision is subject to shareholder approval, as required by Indonesian law.

A copy of our Audit Committee's written charter can be found on our website at www.indosat.com.

## Composition of Board of Directors; Nominating Committee

The NYSE listing standards require that the board of directors of an NYSE-listed company consist of a majority of independent directors and that a nominating committee be established. We have a dual board structure, with a separate Board of Directors and Board of Commissioners, separating the powers of management (exercised by the Board of Directors) from those of supervision (exercised by the Board of Commissioners). As such, when the NYSE listing standards apply corporate governance principles to the directors of a NYSE-listed company, we evaluate our practices with reference to our Commissioners. As required by Bapepam&LK Regulations and IDX rules, our nine-member Board of Commissioners maintains a minimum of at least three independent members. Further, we do not have a nominating committee. At meetings of our shareholders, our shareholders nominate and elect persons to our Board of Commissioners.

Pursuant to the NYSE listing standards, directors of NYSE-listed companies must meet at regularlyscheduled executive sessions without management. Neither the Bapepam&LK Regulations nor IDX rules require us to hold such executive sessions where the Board of Commissioners meets without any Directors present. In the past, our Board of Commissioners, which is entirely composed of non-management persons, has met in executive sessions periodically, in addition to the customary presentation of information by our Board of Directors to the Board of Commissioners. In early 2005, we instituted procedures by which our Board of Commissioners started meeting in executive sessions at the end of each regularly-scheduled meeting, which currently occurs at least on a quarterly basis.

## **Compensation Committee**

The NYSE listing standards require NYSE-listed companies to maintain a compensation committee composed entirely of independent directors with a written charter addressing the committee's purpose and responsibilities as well as requiring an annual performance evaluation. Our Remuneration Committee currently has three members from our Board of Commissioners and has the responsibilities required under the NYSE listing standards. However, only one commissioner of the three committee members is independent and its written charter does not provide for an annual performance evaluation of the Remuneration Committee.

A copy of our Remuneration Committee's written charter can be found on our website at www.indosat.com

## **BOARD OF COMMISSIONERS' REPORT**

The Board of Commissioners acts as the overall supervisory and advisory body of the management of the company. The Board of Commissioners is supported by three Committees namely the Audit Committee, Remuneration Committee and Risk Management Committee, with each Committee having its own charter that determines its duties and responsibilities as approved by the Board of Commissioners.

The Audit Committee assists the Board of Commissioners in reviewing the Company's financial statement prior to submission to the relevant capital market authorities and stock exchanges and reviewing internal control's assessment reports of the Company. The Risk Management Committee assists the Board of Commissioners in formulating policy pertaining to risk assessment and management of the Company. This Committee also reviews the adequacy, comprehensiveness and effectiveness of the implementation of the Company's risk management procedure and recommends improvement when necessary.

The Remuneration Committee assists the Board of Commissioners in providing advice on the remuneration, bonus and benefits for the Board of Directors and the Board of Commissioners. In addition to these three Committees, the Board of Commissioner's was also assisted by Satellite Strategy Committee in reviewing the Satellite Palapa D-project. The Palapa -D Satellite will replace the Palapa-C2 Satellite which will cease to operate by end 2011. The Satellite Strategy Committee is an Ad-Hoc Committee appointed by the Board of Commissioner of which the members are drawn from both the Board of Commissioners and Board of Directors.

The Board of Commissioners has held 5 meetings during 2007. A matrix of the Commissioners'

participation and attendance at the Board of Commissioners meetings held during the year is set out on page 38.

In implementing its supervisory and advisory duties in accordance with the prevailing laws and regulations, the Articles of Association of the Company and resolutions of the General Meeting of Shareholders, the Board of Commissioners have undertaken the following main activities during the financial year of 2007:

- 1. Review and approve the Company's Budget and Work Plan for 2007.
- 2. Monitoring and give advice on the performance of Board of Directors in implementing the approved Budget and Work Plan for 2007.
- 3. Review and approve debt financing plan of the Company.
- 4. Review and approve risk management policy and framework of the Company based on recommendation by the Risk Management Committee.
- 5. Review and approve the Satellite Palapa-D project based on recommendation by the Satellite Strategy Committee.
- 6. Review and approve the remuneration of Board of Directors for 2007 based on recommendation by the Remuneration Committee.
- 7. Providing recommendation to general meeting of shareholder on the appointment of public accountant to examine the Company's financial condition for reporting purpose to shareholders of the Company.
- 8. Review and approve the financial statement, annual report and 20-F of the Company for submission to the relevant capital market authorities and stock exchanges based on recommendation from the Audit Committee.

## **AUDIT COMMITTEE REPORT**

#### Overview

The Audit Committee (the "Committee") of PT. Indosat Tbk (the "Company") operates under a written Charter adopted by the Board of Commissioners (the "Board") on May 31, 2003, amended on April 28, 2005, and on 21 December 2006.

According to the Charter, the Committee shall comprise at least one Independent Commissioner and two independent external experts as members. One of the Independent Commissioners acts as the Chairman.

The membership of the Audit Committee up to General Meeting of Shareholder in 2007 comprised of Lim Ah Doo as Chairman, Soeprapto and Eva Riyanti Hutapea as members and Achmad Fuad Lubis and Achmad Rivai as independent expert members. Since July 9 2007 the membership comprised of Lim Ah Doo as Chairman, Soeprapto and Setio Anggoro Dewo as members and Achmad Fuad Lubis and Achmad Rivai as independent expert members.

**Activity Report of the Audit Committee** In 2007, the Committee has performed its duties pursuant to its Charter taking into account the rules and regulations of the Indonesian and U.S. capital markets and stock exchanges.

The Committee was involved in the oversight of the implementation program by the Management in 2007 of Sarbanes-Oxley Act of 2002 Section 404 ("SOX 404") through meetings and discussions with President Director, Finance Director, the SOX 404 implementation team, its

consultants, as well as with the Independent External Auditor Purwantono, Sarwoko & Sandjaja a member of Ernst & Young Global (the "Independent External Auditor"). In overseeing the implementation, the Committee also reviewed the progress and recommended to the Management certain measures to expedite the implementation.

During the year the Committee held 9 meetings attended by members as detailed below:

M e m b e r s	Number of Meetings Attended
Lim Ah Doo	9
Setio Anggoro Dewo	6
Eva Riyanti Hutapea	3
Soeprapto	9
Achmad Rivai	9
Achmad Fuad Lubis	9

As required under the Rule of Bapepam&LK No. IX.I.5 on the Guidelines on Establishment and Working Implementation of Audit Committee and the Rule of the Jakarta Stock Exchange No. I-A on the Registration of Shares and Equity Securities Issued by Listed Companies (as amended), the Committee, after conducting its review, pursuant to its Charter and based on (i) the letter from the President Director of the Company No. 22/I00-IBO / REL /08, dated February 25, 2008 (ii) the letters from the Independent External Auditor No. PSS-2892/02 dated February 25, 2008 and PSS-28948/02 dated February 28, 2008, addressed to the Audit Committee, hereby reports the following matters:

1. Awareness of any non compliance by the Company with respect to prevailing laws and regulations.

The Committee requested the Management to review the Company's compliance with prevailing laws and regulations and received Management's assurance that in 2007 the Management, to the best of their knowledge, is not aware of any noncompliance by the Company with the prevailing laws and regulations.

In addition, the Committee also requested the Company's Independent External Auditor to review the same, and received their opinion that pursuant to their assignment under Indonesian Institute of Accountants auditing standards SA 317 they are not aware of any non-compliance by the Company with respect to the prevailing laws and regulations.

Based on the review, the Committee, to the best of its knowledge was not aware of any non-compliance by the Company with respect to the prevailing laws and regulations in 2007.

- 2. Awareness of any impairment on the preparation of financial report, internal control and independence of the Company's auditors
  - a. The Management is responsible for the Company's accounting, internal control and financial reporting processes, including the preparation of its financial statements in conformity with Generally Accepted Accounting Principles ("GAAP") in Indonesia.

The Company's Independent External Auditor is responsible for auditing the financial statements in accordance with Generally Accepted Auditing Standards ("GAAS") in Indonesia and expresses its opinion as to whether the financial statements present fairly, in all material respects, the financial position, results of operations and cash flows of the Company in conformity with GAAP.

The Committee is responsible for reviewing, in an oversight capacity, the financial reporting and auditing processes pursuant to its Charter.

- i. The Management has stated in their representation letter that during the year 2007, they are not aware of any impairment in the preparation of the 2007 Audited Consolidated Financial Statement including any material misstatement. The Committee has reviewed the 2007 Audited Consolidated Financial Statements with the Management and PSS. The review included discussion with PSS on matters pertaining to Section 204 of the Sarbanes Oxley Act namely the critical accounting policies, significant estimates and judgment, alternative accounting treatment, risks in financial reporting and any significant audit adjustment.
- ii. In relation to the previous financial year 2006, the Management submitted in May 2007, their assessment report of Internal

Control over financial reporting for financial year 2006 to the Committee for review, including actions to be taken and assurance that no significant change in Internal Control has taken place. Further, Management assured the Committee of their continuing efforts assisted by a consultant to implement SOX 404. Based on the review on Management's assessment report of internal control and Independent External Auditor attestation on Management's assessment of internal control that the Company maintained in all material respects effective internal control over financial reporting for financial year 2006, the Committee has endorsed the assessment report for inclusion in the Annual Report 2006 to the US SEC.

- iii. The Committee has reviewed the Independent External Auditor's Report on findings of significant deficiencies (Auditor's Management Letter) for the year 2006 and has drawn Management's attention to the findings, stressing the need to expedite their remediation efforts. The Committee has monitored and discussed the remediation status of these deficiencies with Management and the Independent External Auditor.
- iv. Based on COSO framework, the Committee in 2007 has recommended to Management to enhance the socialization of the Company's irregularities reporting policy and procedure (Whistleblower channel) internally and externally. In 2007, the Committee did not receive any complaints.
- v. The Committee has noted the efforts made by the Management in 2006 to 2007 to document, design and test the

- internal control structure in connection with the SOX 404 implementation.
- vi. The Committee has reviewed the independence of PSS in connection with Bapepam&LK's directive No. Kep020/ PM/2002, of November 12, 2002 and has secured an assurance from PSS, as per their letter No. PSS -29693 /02 dated April 1, 2008, attesting to their full independence and absence of any conflict of interest in its relationship with the Company to be engaged to audit the Company's financial statements for the year 2007. Further, the Management advised the Committee that they are not aware of any impairment in the independence of the external auditor.
- vii.In order to prevent independence impairment of the Independent External Auditor during the performance of their annual audit engagement, the Committee has ensured that any other expected engagement of the Independent External Auditor by the Company in audit, audit-related and/ or non-audit service is pre-approved by the Committee, pursuant to the established policy and procedure for the Committee pre-approval for services by the engaged independent external auditor (BOD Decree No. 009/ DIREKSI/2007). Additionally, in order to prevent impairment to the Auditor's independence due to employment relationship with the Company, the Committee has established a policy to govern the hiring of former employees of the independent external auditor.
- viii.The Annual General Meeting of Shareholders on June 5, 2007 has appointed Purwantono, Sarwoko &

Sandjaja, a member of Ernst & Young Global as the independent external auditor to perform the financial audit of the consolidated financial statement as of December 31, 2007 with the total fee for this engagement as reported in the Corporate Governance section of this 2007 Annual Report.

- ix. In relation to the financial year 2007, the Management submitted in April 2008, their assessment report of Internal Control over financial reporting for financial year 2007 to the Committee for review, including actions to be taken and assurance that no significant change in Internal Control has taken place. Further, Management assured the Committee of their continuing efforts assisted by a consultant to implement SOX 404. The Independent External Auditor has submitted their internal control independent audit report for the year 2007 and their opinion that the Company maintained, in all material respects, effective internal control over financial reporting as of December 31, 2007. Based on the review on Management's assessment report of internal control and independent external auditor 's audit report of same, the Committee has endorsed the assessment report which is part of Form 20-F Report which will be included automatically in the Annual Report to the BAPEPAM-LK and the US SEC by April 30, 2008.
- x. Based on the review, the Committee, to the best of its knowledge, is not aware of any material impairment to the 2007 Audited Consolidated Financial Statements. In addition, the Committee view that the 2007 Audited Consolidated Financial Statements

have been prepared in accordance with the Indonesian generally accepted accounting principles; and that the audit results by PSS were consistent with the audit plan and specifications as stated in the audit engagement contract. The Committee has recommended to the Board of Commissioners that the 2007 Audited Consolidated Financial Statement be included in the Company's Annual Report to Shareholders, for filing with Bapepam&LK at the latest by April 30, 2008.

3. Review of the implementation of the total remuneration package for the Directors & Commissioners.

The Committee has reviewed the implementation in 2007 of the total remuneration package for Directors and Commissioners in 2007.

The Committee noted that the resolution adopted by the Annual General Meeting of Shareholders of 5 June 2007 has determined the remuneration and bonus for Commissioners and subsequently, the Board of Commissioners through its resolution has decided the remuneration and bonus for the Directors.

Based on its review, the Committee confirmed that the remuneration and bonus accorded to Commissioners and Directors were in line with the resolution of the AGMS and Board of Commissioners' resolution respectively. The amounts of remuneration and bonus are as reported by the Board of Directors in this 2007 Annual Report.

## REMUNERATION COMMITTEE REPORT

The Remuneration Committee has the responsibilities to provide advice to the Board of Commissioners on the remuneration, bonuses and benefits of the Commissioners, Directors and other employees of the Company as well as the structure, terms and implementation of share based compensation reward for the Board of Directors. Members of the Remuneration Committee are appointed by the Board of Commissioners from amongst its members and comprise not fewer than three members.

The membership of Remuneration Committee up to the 2007 Annual General Meeting of Shareholders comprised of Sio Tat Hiang as Chairman, Lim Ah Doo and Eva Riyanti Hutapea as members. Since June 20, 2007, the membership comprised of SioTat Hiang as Chairman, Lim Ah Doo and Soeprapto as members. Committee has access to expert professional advice from appropriate external advisors to provide additional perspectives on talent management and remuneration practices as and when it deems necessary.

The Committee held three meetings during 2007. A matrix of the Commissioners' participation and attendance at the Committee meetings held during the year is set out below:

M e m b e r s	Number of Meetings Attended
Sio Tat Hiang	3
Lim Ah Doo	3
Eva Riyanti Hutapea	1
Soeprapto	2

## **Activities**

The Remuneration Committee conducted its duties and responsibilities in accordance with its terms of reference. The main activities undertaken by the Committee in 2007 were as follows:

- 1. Reviewed and recommended to the Board of Commissioners, the remuneration structure of the Board of Commissioners for 2007.
- 2. Reviewed and recommended to the Board of Commissioners, the remuneration package (including review of salaries, bonuses and incentives such as the grant of long-term incentives) for the Board of Directors for 2007.
- 3. Reviewed and recommended to the Board of Commissioners, the Bonus for Board of Directors for 2006.

## RISK MANAGEMENT COMMITTEE REPORT

The Risk Management Committee assists the Board of Commissioners in establishing an appropriate policy concerning risk assessment and risk management as well as in reviewing the adequacy, completeness and implementation effectiveness of the Company's risk management process, and recommend to the Board of Commissioners improvements where deemed necessary.

The Risk Management Committee comprises Mr. Sum Soon Lim as Chairman, Mr. Sio Tat Hiang as member, Mr. Roes Aryawijaya as member and Mr. Setyanto P. Santosa as member.

The Committee has held four meetings during 2007. A matrix of the Commissioners' participation and attendance at the Committee meetings held during the year is set out below:

M e m b e r s	Number of Meetings Attended
Sum Soon Lim	4
Sio Tat Hiang	3
Roes Aryawijaya	4
Setyanto P. Santosa	4

#### **Activities**

The Risk Management Committee conducted its duties and responsibilities in accordance with its terms of reference. The main activities undertaken by the Committee were as follows:

- 1. Review and monitor the Work-Plan and schedule of Enterprise Risk Management.
- 2. Monitor the socialization of Enterprise Risk Management Concept.
- 3. Review the Organization Structure for Enterprise Risk Management.
- 4. Review and monitor the implementation of Enterprise Risk Management Manual.
- 5. Review and monitor Enterprise Risk Management Road Map and Key Risk Profile of the Company.
- 6. Review the Risk Reporting Framework for Enterprise Risk Management.

# orporate Social Responsibility Initiatives

We are committed to being Indonesia's premier corporate citizen. By leveraging our funds, technology, and expertise, we strive to make a difference by enhancing the quality of life and welfare of the communities we operate in. We believe implementing corporate social responsibility (CSR) initiatives is the underlying principle for doing business and key to our success.

Our CSR strategy adopts both a short- and long-term approach. In 2007, our CSR activities focused on four areas of social programming for communities: education, health, disaster relief, and other philanthropic community development activities.

However, in line with our mission to provide a better quality of life for our stakeholders, we will make further positive contributions to the quality of life for those who are directly and indirectly affected by our operations. Our next step aims at managing our CSR program as an integral part of our business to promote sustainability. Thus, a long-term approach is also being adopted.

As part of our goal to integrate our CSR activities into a sustainable program, we have supported the United Nations (UN) Global Compact since 2006, a UN-sponsored platform for encouraging and promoting good corporate practices in the areas of human rights, labor, the environment, and anti-corruption. For further information on the UN Global Compact, please refer to our Corporate Governance Report on page 45.

Our social activities for 2007 are described below:

## **EDUCATION**

Continuing our focus on education for communities, our program 'Indonesia Belajar' ('Indonesia Learns') was launched in 2006 and covers several areas:

- 1. Indosat Wireless Innovation Contest (IWIC). We are proud to promote the spirit of innovation among today's youth through the Indosat Wireless Innovation Contest. Since its commencement in 2006, IWIC has attracted more than 1,000 young participants nationwide and produced a number of winners in different categories. This highly successful innovation program continues to be held annually to motivate and encourage creativity and innovation among the young generation.
- 2. Teacher Development Program. Since 2006, in collaboration with three leading education institutions in West Sumatra, we developed a competency building workshop for science and math teachers from various high schools and Madrasah Aliyah (Islamic high schools). The objective of this training program is to provide trainings on the practical aspects of teaching to create interest and motivate students to further pursue their studies in the fields of science and math, which provide the foundation for future developments in telecommunications. 300 teachers have participated in the program.
- 3. Building and supporting schools in Aceh. Following the tsunami disaster, we contributed to the reconstruction of two elementary schools in Sigli and Aceh Besar, Aceh. In 2007, we further assisted in managing the schools in collaboration with two experienced institutions. The program is currently focused on the improvement of extracurricular programs for students with the aim of helping students broaden their horizons by equipping them with the skills they will need to be independent.

- 4. Students Scholarships. We provide scholarships to less-privileged electrical engineering and computer science students at various universities. We also support national sports by giving scholarships to national athletes, members of Duta Belia (the former national flag bearer squad), winners of biology, physics, and mathematics olympiads, and representatives of Islamic and theological schools.
- 5. Financial Support for Archery team. We provide financial support to junior archery teams in ten provinces in cooperation with the Indonesian Archery Association. The financial support covers equipment and training for talented national archers from an early age.

## **HEALTH**

We have initiated a health-focused social program called 'Indonesia Sehat' ('Healthy Indonesia'), aimed at promoting community health, especially for women and babies in underprivileged areas. We have invested in eight mobile health clinics vehicles, called Mobil Klinik Sehat Keliling, which provide free medical services for those in need and food for babies and children under five. These health clinics mobile operate in more than 100 cities.

## **DISASTER RELIEF**

We are actively involved in disaster relief support. Our social program, 'Indosat Peduli' ('Indosat Cares'), provides support to disasteraffected communities around our BTS and operational facilities. In 2007, Indosat Peduli supported the victims of several calamities and disasters, such as the floods in Jakarta, West Java, and East Java; the volcano eruption in Gunung Kelud; the earthquakes in Padang, Bengkulu, and many more. We have also established Kampung Siaga (Neighborhood Awareness) in South Jakarta, a community empowerment program in floodprone areas, which equips communities with the skills to be socially and economically independent and ready with the required tools and knowledge to respond quickly when disaster strikes.

## JOINT PHILANTHROPY/CHARITY PROGRAM

We invited customer participation to further enhance our charity programs called 'Berbagi Bersama Indosat' ('Sharing Together with Indosat'). This program channels donations collected for the less fortunate and other special needs. For example, we collaborated with UNDP's World Food Program to collect donations from customers using SMS facilities. This program is part of the Millennium Development Goals (MDGs) program launched by the United Nations to address eight key development needs by 2015.

In August 2007, to commemorate Indonesia's Independence Day, we launched a donation program with our customers to finance primary schools and other educational infrastructure in less-fortunate areas. This effort was in line with the MDG goal to ensure that all children have access to primary education by 2005.

In 2007, Indosat distributed Rp 30 billion in contributions, 15% more than in 2006. To insure the effectiveness of our CSR programs, we continuously review and research ways to enhance our support and help improve the social and economic welfare of the nation.

## 2007 INDOSAT CSR PROGRAMS AND FUNDING ALLOCATION

#### **EDUCATION**

**PROGRAMS** 

**DETAILS** 

**Competency Development of Science and Mathematics Teachers in West Sumatra** 



This program empowers science and mathematics teachers in collaboration with the University of Andalas, University of Bung Hatta, and Padang State University. In 2007, workshops were held in science, biology, chemistry, and mathematics.

The workshops were held in March and November, with each session involving 120 teachers from 45 schools. In 2007, the program reached a total of 300 teachers from 90 schools.

**Indosat Wireless Innovation Contest** 



This wireless innovation competition is aimed at junior and senior high school students, undergraduates, and the public. The competition is divided into two categories, hardware and software, and judged based on two criteria, quality of ideas and product development. The program has been carried out for three years, with an increasing number of participants each year.

#### **Scholarships for University Students**



The scholarship program for less-fortunate college students involved 110 students from 6 universities in 2007. The scholarships were targeted at less-fortunate, drug-free students in their fifth semester, who had maintained a minimum 3.0 GPA and were active in organizations.

Improvement of Extracurricular Activities in Two Schools (SDIT Nurul Fikri in Nangroe Aceh Darussalam and SDU Iqro in Sigli)



After building the two schools in 2005, the program continued its support in 2007 by improving the extracurricular activities available to children focused on the environment, establishing library and laboratory facilities, providing teacher trainings, and improving the capacity of the school management.

**Establishment of 18 Alternative Education** Kindergartens (TK Alternatif Semai Benih Bangsa)



In collaboration with the Indonesian Heritage Foundation, Indosat provided grants to establish 18 alternative education kindergartens in Merauke, Sorong, Tobelo, Poso, Tangerang, Bekasi, and Bogor. Twenty nine of the schools have opened since 2006.

**Independence Day Donation** 



A portion of the donations from Indosat customers, amounting to Rp 800 million, was donated for the renovation of 13 schools in areas where Indosat operates.

**PROGRAMS DETAILS** 

#### Young Ambassador Scholarships



Indosat granted Young Ambassador scholarships to students from the former national flag bearers squad, winners of science olympiads (Physics, Chemistry, Biology and Mathematics), and representatives from ASEAN, Islamic schools, and seminaries.

#### Socialization of MDG Program



In collaboration with UNDP, Indosat supported the "Education for All" MDG initiative by granting scholarships to Balinese students whose artwork was used for the special edition MDG Mentari voucher. Scholarships were awarded to seven primary school students.

#### **HEALTH**

**PROGRAMS DETAILS** 

#### Kampung Siaga (Neighborhood Awareness)



This program empowers communities in the flood-prone area of Manggarai, South Jakarta. The program provided health care services and educational trainings in TPA, computers, and sewing, improved the standard of living through capital grants and elevated sanitation, and prepared the community for early disaster response. The program aims to improve the livelihoods of the people in the community and enable them to be more independent.

#### Mobile Health Clinics (Mobil Klinik Sehat Keliling)



The operation of eight mobile health clinics in areas where Indosat operates provided residents with health care services, with special care for pregnant mothers and children, established a health committee, increased sanitation, and distributed food to improve overall nutrition and health.

## **SPORTS**

**PROGRAMS** DETAILS

## KONI



Indosat supported the Indonesian Sports Association (KONI) with the establishment of a good IT system to provide accurate information, timely development, and free access to Indosat's short messaging service (SMS) and content provider to facilitate distribution.

## PERPANI



This program supports young gifted athletes who excel in archery. Indosat worked together with the Indonesian Archery Association (PERPANI) in supplying elementary and junior high schools in 11 provinces with archery equipment, hosting tournaments, and providing education and funding for operational costs.

## **SOCIAL**

**PROGRAMS DETAILS** 

#### Festive Season (Ramadhan)



In support of religious development, Indosat held fast-breaking meals in Surabaya, Yogyakarta, Bandung, and Jakarta hosted by well known religious leaders, donated religious texts to 128 mosques, and distributed funding to orphans and orphanages.

**Disaster Management Assistance** 



Indosat provided support to victims in disaster-stricken regions, including flooded areas in Jakarta, Singkawang, Morowali, Central and East Java, and earthquake-affected areas in Bengkulu, Gunung

Social Program in Branches and Operational Areas



Indosat's regional branches also carry out separate social programs that address the unique challenges faced in their respective regions. Programs were held by 36 branches in 8 regions.

Sponsorship



Indosat maintains a sponsorship program, which supports exceptional talent in sports, culture, and education to promote the nation's drive for improved livelihood, which is in line with our corporate vision and mission.

#### **COMMUNITY**

**PROGRAMS DETAILS** 

# **Related Activities at BTS and surroundings**



Indosat works to increase employment opportunities among the communities in its 10,760 BTS throughout Indonesia.

Related to FMC (Trainings, Gatherings, Donations)



Indosat provided technical upgrades and training for FMC (frontliners) in business management, independence, premium service, teamwork, product knowledge, and regional and national gatherings on employee welfare. We also gave donations and gifts to frontliners on special occasions, such as births, deaths, as special rewards, etc.

**PROGRAMS DETAILS** 

Social Assistance through Local Communities and



Indosat donated to various causes for the public, including establishing urban parks, public toilets, and reading corners in 36 branches of our operational regions.

## **GOALS 2008**

In 2008, we will further develop our current social programs and enhance our community support to promote a shift in community management that fosters long-term sustainability.

To further support our CSR activities, we will establish a CSR committee to help us in defining objectives, strategies, and policies for future

programs and to monitor their implementation in terms of investment as well as the impact and effectiveness of each program for our stakeholders. The CSR Committee will report to the BOD.

All of our plans for 2008 aim to build a friendlier future for the communities where we live, work, and serve in order to provide a better quality of living for all of our stakeholders.



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Form 20-F
(Filed report with the
US-Securities and
Exchange Commission)

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# CERTAIN DEFINITIONS, CONVENTIONS AND GENERAL INFORMATION

Unless the context otherwise requires, references in this Form 20-F to the "Company," "we," "us," and "our" are to PT Indosat Tbk and its consolidated subsidiaries. All references to "Indonesia" are references to the Republic of Indonesia. All references to the "Government" herein are references to the Government of Indonesia. References to "United States" or "U.S." are to the United States of America. References to "United Kingdom" are to the United Kingdom of Great Britain and Northern Ireland. References to "Indonesian rupiah" or "Rp" are to the lawful currency of Indonesia and references to "U.S. dollars" or "US\$" are to the lawful currency of the United States. Certain figures (including percentages) have been rounded for convenience, and therefore indicated and actual sums, quotients, percentages and ratios may differ. Unless otherwise indicated, all of our financial information has been presented in Indonesian rupiah in accordance with Indonesian GAAP.

Solely for the convenience of the reader, certain Indonesian rupiah amounts have been translated into U.S. dollars at specified rates. Unless otherwise indicated, U.S. dollar equivalent information for amounts in Indonesian rupiah is translated at the Indonesian Central Bank Rate for December 31, 2007, which was Rp9,393 to US\$1.00. The exchange rate of Indonesian rupiah for U.S. dollars on April 28, 2008 was approximately Rp9,239 to US\$1.00. The Federal Reserve Bank of New York does not certify for customs purposes a noon buying rate for cable transfers in Indonesian rupiah. No representation is made that the Indonesian rupiah or U.S. dollar amounts shown herein could have been or could be converted into U.S. dollars or Indonesian rupiah, as the case may be, at any particular rate or at all. See "Item 3: Key Information—Exchange Rate Information" for further information regarding rates of exchange between Indonesian rupiah and U.S. dollars.

## FORWARD-LOOKING STATEMENTS

This Form 20-F contains "forward-looking statements," as defined in Section 27A of the Securities Act, Section 21E of the U.S. Securities Exchange Act of 1934, as amended (the "Exchange Act") and within the meaning of the Private Securities Litigation Reform Act of 1995, including statements regarding our expectations and projections for our future operating performance and business prospects. The words "believe," "expect," "anticipate," "estimate," "project," and similar words identify forward-looking statements. In addition, all statements other than statements of historical facts included in this Form 20-F are forward-looking statements. Although we believe that the expectations reflected in the forward-looking statements herein are reasonable, we can give no assurance that such expectations will prove to be correct. These forward-looking statements are subject to a number of risks and uncertainties, including changes in the economic, social and political environments in Indonesia. This Form 20-F discloses, under "Item 3: Key Information—Risk Factors" and elsewhere, important factors that could cause actual results to differ materially from our expectations.

## **GLOSSARY**

The explanations of technical terms set forth below are intended to assist you to understand such terms, but are not intended to be technical definitions.

"3G" third-generation telecommunications services

a signal, whether voice, video or data, which is transmitted in similar, or analogous "analog"

signals; commonly used to describe telephone transmission and/or switching

services that are not digital

"ARPU" Average Revenue Per User, an evaluation statistic for a network operator's

subscriber base

"ATM" Asynchronous Transfer Mode, the standard packet-switching protocol for

transmitting and receiving data via uniform 53-byte cells, allowing for data

transmission speeds surpassing 600 MBps

"backbone" the highest level in hierarchical network and designed to carry the heaviest traffic.

> Backbones are either switched (using ATM, frame relay or both) or routed (using only routers and no switches). The transmission links between nodes or switching facilities might consist of microwave, submarine cable, satellite, optical fiber or

other transmission technology

"bandwidth" the capacity of a communication link

"base station controller" the controlling equipment in a 2G network that coordinates the operation of

multiple BTS's

"base station subsystem" the section of a cellular telephone network which is responsible for handling traffic

and signaling between a mobile phone and a network switching subsystem

"BTS" Base Transceiver Station, the electronic equipment housed in cabinets, including

> an air-conditioning unit, heating unit, electrical supply, telephone hook-up and auxiliary power supply, that together with antennas comprises a personal

communications services facility

"CDMA" Code Division Multiple Access, a transmission technology where each transmission

> is sent over multiple frequencies and a unique code is assigned to each data or voice transmission, allowing multiple users to share the same frequency spectrum

"churn" the subscriber disconnections for a given period, determined by dividing the sum

of voluntary and involuntary deactivations during the period by the average

number of subscribers for the same period

"circuit" the physical connection (or path) of channels, conductors and equipment between

two given points through which an electric current may be established and

including both sending and receiving capabilities

"digital" a method of storing, processing and transmitting information through the use of distinct electronic or optical pulses that represent the binary digits 0 and 1. Digital transmission and switching technologies employ a sequence of these pulses to represent information as opposed to the continuously variable analog signal. Compared to analog networks, digital networks allow for greater capacity, lower interference, protection against eavesdropping and automatic error correction "DLD" Domestic Long-distance, long-distance telecommunications services within one country, including telephone calls and leased line services "EDGE" Enhanced Data GSM Environment, a faster version of the Global System for GSM wireless service designed to deliver data at rates up to 384 Kbps thereby enabling the delivery of multimedia and other broadband applications to mobile users "erlang" is a unit of measurement of telephone traffic equal to one hour of conversation

decibel referencing one watt

"dBW"

"IDD"

a transmission medium constructed from extremely pure and consistent glass through which digital signals are transmitted as pulses of light. Fiber optic cables offer greater transmission capacity and lower signal distortion than traditional copper cables

a form of packet switching using larger packets and requiring more sophisticated error checking than traditional forms of packet switching (also referred to as "frame net" in our audited consolidated financial statements included elsewhere in this annual report)

also referred to as "fixed voice service" and includes IDD, DLD and fixed local service. This service also includes fixed wireless service

General Packet Radio Service, a standard for cellular communications which supports a wide range of bandwidths and is particularly suited for sending and receiving data, including e-mail and other high bandwidth applications

Global System for Mobile Communications, a digital cellular telecommunications system standardized by the European Telecommunications Standards Institute based on digital transmission and cellular network architecture with roaming in use throughout Europe, in Japan and in various other countries

International Direct Dialing, a telecommunications service that allows a user to make international long-distance calls without using an operator

"interconnection" practice of fallowing a competing telecommunications operator to connect its

> network to the network or network elemen ts of certain other telecommunications operators to enable the termination of traffic originated by customers of the competing telecommunications operator's network to the customers of the other

telecommunications operator's network

"IP VPN" Internet Protocol Virtual Private Network, a service which enables subscribers to

> establish the equivalent of an international private automatic branch exchange, or PABX, system, allowing international abbreviated dialing and other PABX features

"ISP" Internet Service Provider, a company that provides access to the Internet by

providing the interface to the Internet backbone

"Kbps" kilobits (103) per second, a measure of digital transmission speed

"LAN" Local Area Network, a short-distance network designed to connect computers

within a localized environment to enable the sharing of data and other

communication

"Mbps" megabits (106) persecond, a measure of digital transmission speed

"MMS" Multimedia Messaging Services, a cellular telecommunications system that allows

SMS messages to include graphics, audio or video components

"media gateway" a translation unit between telecommunications networks using different

standards, such as PSTN, next generation networks and radio access networks

"MIDI" fixed data services, which include multimedia, data communications and Internet

"MPLS" Multi-Protocol Label Switching, a data communication network platform

technology that increases the efficiency of data traffic flow through a traffic

management pattern that classifies data based on its application

"network infrastructure" the fixed infrastructure equipment consisting of optical fiber cable, copper cable,

> transmission equipment, multiplexing equipment, switches, radio transceivers, antennas, management information systems and other equipment that receives, transmits and processes signals from and to subscriber equipment and/or between

wireless networks and fixed networks

"Node B" a BTS for a 3G network

"PSTN" Public Switched Telephone Network, a fixed telephone network operated and

maintained by Perusahaan Perseroan (Persero) PT Telekomunikasi Indonesia Tbk

"RIO" Reference Interconnect Offer, a regulatory term covering all facilities including

> interconnection tariffs, technical facilities and other administrative issues offered by one telecommunications operator to other telecommunications operators for

interconnection access.

to use their mobile handsets and telephone numbers when in a region with cellular network coverage provided by a third-party provider RNC Radio Network Controllers, the controlling equipment in a 3G network that coordinates the operation of multiple Node Bs "SIM" or "SIM card" Subscriber Identity Module, the "smart" card designed to be inserted into a mobile handset containing all subscriber-related data such as phone numbers, service details and memory for storing messages "SMS" Short Message Service, a means to messages to or from mobile handsets send or receive alphanumeric

"roaming"

protocol. The voice information is transmitted in discrete packets in digital form rather than the traditional circuit-committed protocols of the PSTN, thereby avoiding the tolls charged by conventional long-distance service providers

the cellular telecommunications feature that permits subscribers of one network

Very Small Aperture Terminal, a relatively small satellite dish, typically 1.5 to 3.8 meters in diameter, placed at users' premises and used for two-way data communications using satellite

Wireless Application Protocol, an open and global standard of technology platform that enables mobile users to access and interact with mobile information services such as e-mail, websites, financial information, on-line banking information, entertainment (infotainment), games and micro-payments

a widely used data packet-switching standard that has been partially replaced by frame relay services

"VoIP" Voice over Internet Protocol, a means of sending voice information using Internet "VSAT" "WAP" "x.25"

Annual Report on Form 20-F

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# Item 1: IDENTITY OF DIRECTORS, SENIOR MANAGEMENT AND ADVISERS

Not applicable.

### Item 2: OFFER STATISTICS AND EXPECTED TIMETABLE

Not applicable.

# **Item 3: KEY INFORMATION**

#### **Selected Financial Data**

The following table presents our selected consolidated financial information and operating statistics as of the dates and for each of the periods indicated. This financial information should be read in conjunction with, and is qualified in its entirety by reference to, our audited consolidated financial statements, including the notes thereto, and the other information included elsewhere in this annual report. The year-end financial information is based upon our audited consolidated financial statements as of December 31, 2003, 2004, 2005, 2006 and 2007 and for the years ended December 31, 2003, 2004, 2005, 2006 and 2007. Our audited consolidated financial statements as of and for the years ended December 31, 2003, 2004 and 2005 were audited by Prasetio, Sarwoko & Sanjaja and for the years ended December 31, 2006 and 2007 have been audited by Purwantono, Sarwoko & Sandjaja, the Indonesian member firm of Ernst & Young Global.

In 2004, we changed our method of accounting for liabilities relating to employee benefits and for the realization of gains from certain transactions with Perusahaan Perseroan (Persero) PT Telekomunikasi Indonesia Tbk, or Telkom, which resulted in a restatement of our 2003 consolidated financial statements. In 2007, the Government adopted the new cost-based interconnection regime. Under this new regime, we now report operating revenues on a gross basis rather than on a net based method. Using a net based method, we recognize interconnection income net of interconnection expenses. On a gross basis, we recognize interconnection income in operating revenue and interconnection expenses in operating expenses. We have not restated our income statements for the prior period to reflect the gross basis, as the new cost-based regime is only effective from January 1, 2007 onwards.

Such audited consolidated financial statements have been prepared in accordance with generally accepted accounting principles in Indonesia ("Indonesian GAAP"), which differs in certain significant respects from generally accepted accounting principles in the United States ("U.S. GAAP"). See Notes 41, 42 and 43 of our audited consolidated financial statements contained elsewhere herein, which provide a description of certain material differences between Indonesian GAAP and U.S. GAAP, as they relate to us and a reconciliation to the amount of U.S. GAAP net income for each of the years ended December 31, 2005, 2006 and 2007 and the amount of U.S. GAAP stockholders' equity as of December 31, 2006 and 2007.

	For the years ended December 31,					
	Restated 2003 Rp	2004 Rp	2005 Rp	2006 Rp	2007 Rp	2007 US\$ <sup>(1)</sup>
	(Rp in billions and US\$ in millions, except per share and per ADS)					
Income Statement Data:						
Indonesian GAAP:						
Operating revenues:						
Cellular	5,111.9	7,342.1	8,645.0	9,227.5	12.752.5	1,357.6
MIDI	1,245.7	1,483.9	1,694.0	1,902.6	2,168.6	230.9
Fixed telecommunication	1,807.7	1,544.7	1,250.8	1,109.3	1,567.4	166.9
Other services	64.3	59.4			_	
Total operating revenues	8,229.6	10,430.1	11,589.8	12,239.4	16,488.5	1,755.4
Total operating expenses	5,881.7	7,232.0	7,937.9	8,840.7	11.968.9	1,274.2
Operating income	2,347.9	3,198.1	3,651.9	3,398.7	4,519.6	481.2
Other income (expense):						
Gain on sale of investment in associated company	_	286.2	14.6	_	_	_
Interest income	147.7	187.4	215.1	212.8	232.4	24.7
Gain on sale of other long-term investment	_	110.9	1.2	_	_	_
Gain (loss) on foreign exchange—net	200.1	(66.1)	(79.9)	304.4	(155.3)	(16.5)
Gain (loss) on change in fair value of derivatives—net	_	(170.5)	(44.2)	(438.8)	68.0	7.2
Amortization of goodwill	(252.9)	(226.3)	(226.4)	(226.5)	(226.5)	(24.1)
Financing cost	(838.7)	(1,097.5)	(1,264.8)	(1,248.9)	(1,428.6)	(152.1)
Others income (expense)—net	(51.2)	99.1	85.1	21.2	(80.0)	(8.5)
Total other income (expense)— net	(795.0)	(876.8)	(1,299.2)	(1,375.8)	(1,590.0)	(169.3)
Equity in net income of associated companies	33.8	61.5	0.1	(0.2)	_	_
Minority interest in net income of subsidiaries	(22.5)	(25.0)	(31.4)	(36.5)	(28.1)	(3.0)
Income tax benefit (expense)—net	17.8	(724.6)	(697.9)	(576.1)	(859.5)	(91.5)
Extraordinary item	4,500	_	_	_	_	_
Net income	6,082.0	1,633.2	1,623.5	1,410.1	2,042.0	217.4
Weighted average number of shares outstanding	5,177,500,000	5,202,760,294	5,253,249,519	5,404,654,859	5,433,933,500	5,433,933,500
Operating income from operations per share	453.5	614.7	695.2	628.8	831.7	0.09
Diluted earning per share	1,173.2	313.6	309.0	258.8	375.8	0.04
Before extraordinary items	305.2	313.6	309.0	258.8	375.8	0.04
After extraordinary items	868.0	_	_	_	_	_
Basic earnings per share(2)						
Before extraordinary items	305.6	313.9	309.0	260.9	375.8	0.04
After extraordinary items	1,174.7	313.9	309.0	260.9	375.8	0.04
Dividends declared per share <sup>(2)</sup>	145.6	154.23	149.32	129.8		_
Dividends declared per share (in US\$)(2)(4)	0.015	0.016	0.017	0.014	_	_
Dividends declared per ADS (in US\$)(2)(3)(4)	0.77	0.80	0.83	0.69		_
U.S. GAAP: <sup>(5)</sup>						
Net income	1,965.50	1,924.80	1,875.60	1,751.00	2,475.80	263.6
Basic earnings per share(2)	379.60	370	357	324	455.6	0.05
Basic earnings per ADS <sup>(2)(3)</sup>	18,981.20	18,497.50	17,851.40	16,199.30	22,781.00	2.43
Diluted earnings per share	378.90	369.6	353.3	321.9	455.6	0.05
Diluted earnings per ADS	18,945.30	18,481.00	17,663.50	16,097.20	22,781.00	2.43

	As of December 31,					
	Restated 2003 Rp	2004 Rp	2005 Rp	2006 Rp	2007 Rp	2007 US\$ <sup>(1)</sup>
		(R	p in billions and	US\$ in millions)		
Balance Sheet Data:						
Indonesian GAAP:						
Assets						
Current assets	7,461.1	6,573.1	7,527.0	5,665.4	10,794.1	1,149.2
Due from related parties	33.4	48.0	30.4	23.3	56.5	6.0
Deferred tax assets—net	136.6	33.2	44.2	46.6	87.1	9.3
Long-term investments	382.9	135.3	3.2	8.8	3.0	0.3
Property and equipment—net	14,093.1	17,243.2	21,564.8	24,918.6	30,572.9	3,254.8
Goodwill and other intangible assets—net	3,344.9	3,012.6	2,682.6	2,689.8	2,350.5	250.2
Other non-current assets	607.2	827.1	934.9	876.2	1,441.1	153.5
Net assets	12,187.0	13,349.0	14,491.0	15,402.4	16,842.5	1,788.0
Total assets	26,059.2	27,872.5	32,787.1	34,228.7	45,305.1	4,823.3
Liabilities						
Current liabilities	3,426.6	4,492.8	5,431.4	6,803.2	11,658.6	1,241.2
Due to related parties	38.3	39.1	16.6	29.4	64.9	6.9
Deferred tax liabilities— net	1.7	489.1	865.7	1,244.5	1,482.2	157.8
Long term debts	2,910.5	1,588.1	1,308.8	1,504.8	4,249.0	452.4
Bonds payable	7,268.7	7,524.1	10,161.9	8,734.0	10,088.7	1,074.0
Other non current liabilities	226.4	390.3	511.8	510.4	919.6	97.9
Total liabilities	13,872.2	14,523.4	18,296.1	18,826.3	28,463.0	3,030.2
Minority interest	147.1	164.5	175.7	200.6	297.4	31.7
Capital stock	517.8	528.5	535.6	543.4	543.4	57.8
Stockholders' equity	12,039.9	13,184.6	14,315.3	15,201.8	16,544.7	1,761.4
Total liabilities and stockholders' equity	26,059.2	27,872.5	32,787.1	34,228.7	45,305.1	4,823.3
Amount of outstanding shares	5,177,500,000	5,285,308,500	5,356,174,500	5,433,933,500	5,433,933,500	5,433,933,500
U.S. GAAP: <sup>(5)</sup>						
Total assets	27,352.5	30,045.1	35,414.4	36,990.9	48,840.1	5,199.6
Total stockholders' equity	12,858.7	14,295.0	15,744.3	16,574.8	18,260.6	1,944.1

	As of or for the year ended December 31,				
	2003	2004	2005	2006	2007
Operating Data: <sup>(6)</sup>					
Percentage increase (decrease) from prior period:					
Operating revenues	21.61%	26.74%	11.12%	5.6%	34.7%
Operating income	25.06	36.21	14.19	(6.9)	33.0
Net income	1,685.08	(73.15)	(0.60)	(13.1)	44.8
Total assets	18.44	6.96	17.63	4.4	32.4
Total stockholders' equity	15.55	9.51	8.58	6.2	8.8
Operating ratios (expressed as a percentage):					
Operating income to operating revenues	28.53	30.66	31.51	27.77	27.41
Operating income to stockholders' equity	19.50	24.26	25.51	22.36	27.32
Operating income to total assets	9.01	11.47	11.14	9.93	9.98
Net profit margin	73.90	15.66	14.01	11.52	12.38
Return on equity	50.52	12.39	11.34	9.28	12.34
Return on assets	23.34	5.86	4.95	4.12	4.51
Financial ratios (expressed as a percentage):					
Current ratio	217.74	146.30	138.58	83.28	92.59
Debt to equity ratio	86.35	72.03	87.34	75.13	100.89
Total liabilities to total assets	53.23%	52.11%	55.80%	55.00%	62.83

- (1) Translated into U.S. dollars based on a conversion rate of Rp9,393 = US\$1.00, the Indonesian Central Bank Rate on December 31, 2007. See "— Exchange Rate Information" below.
- (2) Basic earnings per share/ADS, and dividends declared per share/ADS are reported in whole Indonesian rupiah and U.S. dollars. Basic earnings per share/ADS and dividends declared per share/ADS for all periods presented have been computed based upon the weighted average number of shares outstanding, after considering the effect of the stock split.
- (3) The basic earnings and dividends declared per ADS data is calculated on the basis that each ADS represents fifty shares of common stock and does
- not make allowance for withholding tax to which the holders of the ADSs will be subject.

  (4) Calculated using the Indonesian Central Bank Rate on each dividend payment date.

  (5) U.S. GAAP amounts reflect adjustments resulting principally from differences in the accounting treatment of capitalization of interest expense, capitalization of net foreign exchange losses, revenue recognition, equity in net income (loss) of associated companies, amortization of goodwill, amortization of land rights, post-retirement benefit cost, pension plan, gain on difference in value from restructuring transactions of entities under common control and deferred income tax effect of U.S. GAAP adjustments.

  (6) Operating data percentages and ratios are computed based on the financial statements prepared under Indonesian GAAP.

### **Exchange Rate Information**

	Excha	Exchange Rates of Indonesian Rupiah Per U.S. Dollar				
	Period end	Average <sup>(1)(2)</sup>	High	Low		
Period						
2003	8,465	8,571	8,908	8,279		
2004	9,290	8,985	9,415	8,441		
2005	9,830	9,751	10,310	9,165		
2006	9,020	9,141	9,395	8,775		
2007	9,393	9,137	9,479	8,672		
October	9,103	9,107	9,171	9,045		
November	9,376	9,269	9,405	9,078		
December	9,393	9,337	9,434	9,240		
2008						
January	9,291	9,406	9,486	9,291		
February	9,051	9,181	9,269	9,051		
March	9,217	9,185	9,325	9,072		
April (through April 28)	9,239	9,185	9,325	9,072		

Source: Bank Indonesia

- (1) The annual average exchange rates are calculated as averages of each monthly period-end exchange rate.
- (2) The monthly average exchange rates are calculated as averages of each daily close exchange rate.

Bank Indonesia is the sole issuer of Indonesian rupiah and is responsible for maintaining the stability of the Indonesian rupiah. Prior to August 14, 1997, Bank Indonesia maintained stability of the Indonesian rupiah through a trading band policy, pursuant to which Bank Indonesia would enter the foreign currency market and buy or sell Indonesian rupiah, as required, when trading in the Indonesian rupiah exceeded bid and offer prices announced by Bank Indonesia on a daily basis. On August 14, 1997, Bank Indonesia terminated the trading band policy and permitted the exchange rate for the Indonesian rupiah to float without an announced level at which it would intervene. The exchange rate was Rp9,830 = US\$1.00, Rp9,020 = US\$1.00 and Rp9,393 = US\$1.00 as of December 31, 2005, 2006 and 2007, respectively. On April 28, 2008, the exchange rate was Rp9,239 per U.S. dollar. The Federal Reserve Bank of New York does not certify for customs purposes a noon buying rate for cable transfers in Indonesian rupiah.

The Indonesian rupiah has been and in general is freely convertible or transferable. Bank Indonesia has introduced regulations to restrict the movement of Indonesian rupiah from banks within Indonesia to offshore banks without underlying trade or investment reasons, thereby limiting offshore trading to existing sources of liquidity. In addition, Bank Indonesia has the authority to request information and data concerning the foreign exchange activities of all people and legal entities that are domiciled, or plan to reside, in Indonesia for at least one year.

### Foreign Exchange

Foreign exchange controls were abolished in 1971, and Indonesia now maintains a liberal foreign exchange system that permits the free flow of foreign exchange. Capital transactions, including remittances of capital, profits, dividends and interests, are free from exchange controls. A number of regulations, however, have an impact on the exchange system. Bank Indonesia recently introduced regulations to restrict the movement of Indonesian rupiah from banks within Indonesia to offshore banks without underlying trade or investment reasons, thereby limiting offshore trading to existing sources of liquidity. In addition, Bank Indonesia has authority to request information and data concerning the foreign exchange activities of all people and legal entities that are domiciled in Indonesia or plan to domicile in Indonesia for at least one year.

#### **RISK FACTORS**

#### **Risks Relating to Indonesia**

We are incorporated in Indonesia and substantially all of our operations, assets and customers are located in Indonesia. As a result, future political, economic, legal and social conditions in Indonesia, as well as certain actions and policies which the Government may, or may not, take or adopt may have a material adverse effect on our business, financial condition, results of operations and prospects.

### Domestic, regional or global economic changes may adversely affect our business

The economic crisis which affected Southeast Asia, including Indonesia, from mid-1997 was characterized in Indonesia by, among other effects, currency depreciation, negative economic growth, high interest rates, social unrest and extraordinary political events. These conditions had a material adverse effect on Indonesian businesses, including a material adverse effect on the quality and growth of our customer base and service offerings, which depend on the health of the overall Indonesian economy. In addition, the economic crisis resulted in the failure of many Indonesian companies to meet their debt obligations. Many Indonesian companies have not fully recovered from the economic crisis, and many such companies are still in the process of restructuring their debt obligations or are engaged in disputes arising from defaults under their debt obligations. Another economic downturn in Indonesia could lead to additional defaults by Indonesian borrowers and could have a material adverse effect on our business, financial condition and results of operations and prospects. In addition, recent oil price hikes, the subprime mortgage default crises in the U.S. market and potential food shortages may cause an economic slowdown in many countries, including Indonesia. The current high inflation rate in Indonesia may also result in less disposable income available to consumers to spend or cause consumer purchasing power to decrease, which may reduce consumer demand for telecommunication services, including our services.

A loss of investor confidence in the financial systems of emerging and other markets, or other factors, may cause increased volatility in the Indonesian financial markets and a slowdown in economic growth or negative economic growth in Indonesia. Any such increased volatility or slowdown or negative growth could have a material adverse effect on our business, financial condition and results of operations and prospects.

### Political and social instability may adversely affect us

Since 1998, Indonesia has experienced a process of democratic change, resulting in political and social events that have highlighted the unpredictable nature of Indonesia's changing political landscape. These events have resulted in political instability as well as general social and civil unrest on certain occasions in the past few years. As a relatively new democratic country, Indonesia continues to face various socio-political issues and has, from time to time, experienced political instability and social and civil unrest. Such instances of unrest have highlighted the unpredictable nature of Indonesia's changing political landscape. Indonesia also has many political parties, without any one party winning a clear majority to date, which has in part resulted in Indonesia having four different presidents since 1998. Although parliamentary and presidential elections proceeded smoothly in 2004, increased political activity can be expected in 2008 with the scheduled presidential election in 2009. These events have resulted in political instability, as well as general social and civil unrest on certain occasions in recent years.

For instance, in June 2001, demonstrations and strikes affected at least 19 cities after the Government mandated a 30.0% increase in fuel prices. Similar demonstrations occurred in January 2003, when the Government again tried to increase fuel prices, as well as electricity rates and telephone charges. In both instances, the Government was forced to drop or substantially reduce the proposed increases.

Regional political instability remains problematic. In April 2006, hundreds of people were involved in a violent protest directed at Freeport's gold mining operations in the province of Papua and there have been numerous clashes between supporters of separatist movements and the Indonesian military. In recent years, political instability in Maluku and Poso, a district in the province of Central Sulawesi, has intensified and clashes between religious groups in these regions have resulted in thousands of casualties and displaced persons. Political and related social developments in Indonesia have been unpredictable in the past, and we cannot assure you that social and civil disturbances will not occur in the future and on a wider scale, or that any such disturbances will not, directly or indirectly, have a material adverse effect on our business, financial condition, results of operations and prospects.

# Indonesia is located in an earthquake zone and is subject to significant geological risk that could lead to social unrest and economic loss

Many parts of Indonesia are vulnerable to natural disasters such as earthquakes, tsunamis, floods, volcanic eruptions as well as droughts, power outages or other events beyond our control. In recent years, several natural disasters have occurred in Indonesia (in addition to the Asian tsunami in 2004), including a tsunami in Pangandaran in West Java in 2006, the earthquake in Jogyakarta in central Java in 2006 and the hot mud eruption and subsequent flooding in East Java in 2006. More recently, in February 2007, Jakarta experienced significant flooding. Government funding requirements to areas affected by the Asian tsunami in late December 2004 and such other natural disasters, as well as increasing oil prices, may cause inflation and may cause the Government's fiscal deficit to increase, which may affect the Government's ability to meet its obligations on its sovereign debt. Any such failure on the part of the Government, or declaration by it of a moratorium on its sovereign debt, could trigger an event of default under numerous private-sector borrowings including those of our company, thereby materially and adversely affecting our business.

In addition, we cannot assure you that future geological or meteorological occurrences will not have more of an impact on the Indonesian economy. A significant earthquake, other geological disturbance or weather-related natural disaster in any of Indonesia's more populated cities and financial centers could severely disrupt the Indonesian economy and undermine investor confidence, thereby materially and adversely affecting our business, financial condition, results of operations and prospects.

# Terrorist activities in Indonesia could destabilize the country, thereby adversely affecting our business, financial condition, results of operations and prospects

Several bombing incidents have taken place in Indonesia, most significantly in October 2002 in Bali, a region of Indonesia previously considered safe from the unrest affecting other parts of the country. Other bombing incidents, although on a lesser scale, have also been committed in Indonesia on a number of occasions over the past few years, including at shopping centers and places of worship. In April 2003, a bomb exploded outside the main United Nations building in Jakarta, and in May 2003, a bomb exploded in front of the domestic terminal at Jakarta International Airport. In August 2003, a bomb exploded at the JW Marriott Hotel in Jakarta, and in September 2004, a bomb exploded in front of the Australian embassy in Jakarta. More recently, bomb blasts in Central Sulawesi killed at least 21 people and injured at least 60 people. On October 1, 2005, bomb blasts in Bali killed at least 23 people and injured at least 101 others. Indonesian, Australian and U.S. government officials have indicated that these bombings may be linked to an international terrorist organization. Demonstrations have taken place in Indonesia in response to plans for and subsequent to U.S., British and Australian military action in Iraq. Further terrorist acts may occur in the future and may be directed at foreigners in Indonesia. Violent acts arising from, and leading to, instability and unrest could destabilize Indonesia and the Government and have had, and may continue to have, a material adverse effect on investment and confidence in, and the performance of, the Indonesian economy, and may have a material adverse effect on our business, financial condition, results of operations and prospects.

# Indonesia relies heavily on funding from multinational lenders, and the inability to obtain such funding would have adverse consequences for Indonesia and us

The World Bank has been an important source of funding for Indonesia. The World Bank has expressed concern that the slow pace of institutional reforms in Indonesia, as well as the Government's decentralization plan and particularly the empowerment of provincial governments to borrow, could lead to the central Government's inability to service its debts. The World Bank's lending program is subject to regular compliance reviews and can be reduced or withdrawn at anytime. As of December 31, 2007, the Government owed approximately US\$8.4 billion to the World Bank.

The members of the Paris Club, and the former Consultative Group in Indonesia, or CGI, have also been important sources of funding for the Government. The Paris Club is an informal voluntary group of creditor countries that seeks to coordinate solutions for payment difficulties experienced by debtor nations. The CGI was a group of donor countries and international organizations which met annually to coordinate donor assistance to Indonesia. The Government has several times successfully rescheduled its foreign debt. However, from 2004, the Paris Club has publicly stated that it will no longer reschedule debt owed to its members or to other creditors by the Government as a result of the Government's decision to end the International Monetary Fund program. In January 2007, the Government decided to end its participation with the CGI and has announced its intention to conduct direct discussions with creditors regarding the Government's external debt. As of December 31, 2007, the Government's outstanding external debt was US\$80.6 billion.

The Government has recently issued several domestic retail, as well as international, bonds and may continue to acquire funds from the commercial markets in order to fulfill its financial needs. Given the Government's significant fiscal deficit and modest foreign exchange reserves, the inability of the Government to obtain adequate funding as a result of a reduction or elimination of funding from the World Bank, other institutions or countries or through commercial markets could have adverse economic, political and social consequences in Indonesia, which, in turn, could have a material adverse effect on our business, financial condition, results of operations and prospects. We cannot assure you that the Government will be able to obtain alternative funding to replace the funding previously provided by its current lenders or to supplement a reduction or elimination of funding from other sources.

#### Labor activism and unrest may adversely affect our business

In March 2003, the Government enacted a manpower law and implementing regulations allowing employees to unionize. The liberalization of regulations permitting the formation of labor unions combined with weak economic conditions has resulted, and will likely continue to result in, labor unrest and activism in Indonesia. The Government proposed to amend the manpower law in a manner which, in the view of labor activists, would result in reduced pension benefits, the increased use of outsourced employees and prohibitions on unions to conduct strikes. The proposal has been suspended and the new Government regulation addressing lay-offs of workers has not yet become effective. Labor unrest and activism could disrupt our operations and could adversely affect the financial condition of Indonesian companies in general and the value of the Indonesian rupiah relative to other currencies, which could have a material adverse effect on our business, financial condition, results of operations and prospects.

# Depreciation in the value of the Indonesian rupiah may adversely affect our business, financial condition, results of operations and prospects

One of the most important immediate causes of the economic crisis which began in Indonesia in mid-1997 was the depreciation and volatility of the value of the Indonesian rupiah, as measured against other currencies, such as the U.S. dollar. Although the Indonesian rupiah has appreciated considerably from its low point of approximately Rp17,000 per U.S. dollar in 1998 to less than Rp9,500 per U.S. dollar in 2007, it may experience volatility again in the future. The Indonesian rupiah has generally been freely convertible and transferable (except that Indonesian banks may not transfer Indonesian rupiah to persons outside of Indonesia who lack a bona fide trade or investment

purpose). However, from time to time, Bank Indonesia has intervened in the currency exchange markets in furtherance of its policies, either by selling Indonesian rupiah or by using its foreign currency reserves to purchase Indonesian rupiah. We cannot assure you that the current floating exchange rate policy of Bank Indonesia will not be modified, that further depreciation of the Indonesian rupiah against other currencies, including the U.S. dollar, will not occur, or that the Government will take additional action to stabilize, maintain or increase the value of the Indonesian rupiah, or that any of these actions, if taken, will be successful.

Modification of the current floating exchange rate policy could result in significantly higher domestic interest rates, liquidity shortages, capital or exchange controls or the withholding of additional financial assistance by multinational lenders. This could result in a reduction of economic activity, an economic recession, loan defaults or declining usage by our subscribers, and as a result, we may also face difficulties in funding our capital expenditures and in implementing our business strategy. Any of the foregoing consequences could have a material adverse effect on our business, financial condition, results of operations and prospects.

#### We may not be able to manage successfully our foreign currency exchange risk

Changes in exchange rates have affected and may continue to affect our financial condition and results of operations. Most of our debt obligations are denominated in Indonesian rupiah and a majority of our capital expenditures are, denominated in U.S. dollars. Most of our revenues are denominated in Indonesian rupiah. We may also incur additional long-term indebtedness in currencies other than the Indonesian rupiah, including the U.S. dollar, to finance further capital expenditures.

We currently hedge a portionof our foreign currency exposure principally because our annual U.S. dollardenominated operating revenues are less than the sumof our U.S. dollar-denominated operating expenses and annual payments of U.S. dollar-denominated principal and interest payments. In an effort to manage our foreign currency exposure and lower our overall funding costs, we entered into several foreign currency swap contracts with three separate international financial institutions in 2005. In addition, we entered into five foreign currency swap contracts with four international financial institutions in 2006. In 2007, we also entered into seven currency forward contracts with three international financial institutions. For these contracts, we pay either a LIBOR-linked floating rate or a fixed rate premium. As a resultof these contractual arrangements, we reduced our foreign currency risk exposure, but increased our exposure to LIBOR-based interest rate risk. We cannot assure you that we will be able to manage our exchange rate risk successfully in the future or that we will not be adversely affected by our exposure to exchange rate risk.

# Downgrades of credit ratings of the Government or Indonesian companies could adversely affect our business

Beginning in 1997, certain recognized statistical rating organizations, including Moody's Investors Service, Inc. ("Moody's"), and Standard & Poor's Rating Services ("Standard & Poor's"), downgraded Indonesia's sovereign rating and the credit ratings of various credit instruments of the Government and a large number of Indonesian banks and other companies. Indonesia's sovereign foreign currency long-term debt is currently rated "Ba3 outlook" by Moody's, "BB—" by Standard & Poor's and "BB" by Fitch Ratings ("Fitch"). These ratings reflect an assessment of the Government's overall financial capacity to pay its obligations and its ability or willingness to meet its financial commitments as they become due.

We cannot assure you that Moody's, Standard & Poor's, Fitch or any other statistical rating organization will not downgrade the credit ratings of Indonesia or Indonesian companies, including us. Any such downgrade could have an adverse impact on liquidity in the Indonesian financial markets, the ability of the Government and Indonesian companies, including us, to raise additional financing and the interest rates and other commercial terms at which such additional financing is available. Interest rates on our floating rate Indonesian rupiah-denominated debt would also likely increase.

### Indonesian accounting standards differ from those in the United States

We prepare our consolidated financial statements in accordance with Indonesian GAAP, which differs from U.S. GAAP. As a result, our consolidated financial statements and reported earnings could be significantly different from those that would be reported under U.S. GAAP. We have prepared a reconciliation to U.S. GAAP of our consolidated net income for each of the years ended December 31, 2005, 2006 and 2007 and our consolidated stockholders' equity as of December 31, 2006 and 2007, which reconciliation appears in Note 42 to our consolidated financial statements included elsewhere in this annual report.

# We are incorporated in Indonesia, and it may not be possible for investors to effect service of process or enforce judgments, on us within the United States

We are a limited liability company incorporated in Indonesia, operating within the framework of Indonesian laws relating to foreign capital invested companies, and all of our significant assets are located in Indonesia. In addition, several of our Commissioners and substantially all of our Directors reside in Indonesia and a substantial portion of the assets of such persons is located outside the United States. As a result, it may be difficult for investors to effect service of process, or enforce judgments, on us or such persons within the United States, or to enforce against us or such persons in the United States, judgments obtained in U.S. courts.

We have been advised by our Indonesian legal advisorthat judgments of U.S. courts, including judgments predicated upon the civi lliability provisions of the U.S. federal securities laws orthe Securities lawsof any state within the United States, are not enforce able in Indonesiancourts, although such judgments could be admissible as non-conclusive evidence in a proceeding on the underlying claim in an Indonesian court. There is doubt as to whether Indonesian courts will enter judgments in original actions brought in Indonesian courts predicated solely upon the civil liability provisions of the U.S. federal securities laws or these curities laws of any statewithin the United States. As a result, the claimant would be required topursue claims against us or such persons in Indonesian courts.

### **Risks Relating to Our Business**

### We depend on interconnection agreements with our competitors' cellular and fixed-line telephone networks

We are dependent on interconnection agreements with our competitors' cellular and fixed-line telephone networks and associated infrastructure for the successful operation of our business. If any disputes involving such interconnection arrangements arise, whether due to a failure by a counterparty to perform its contractual obligations or for any other reason, one or more of our services may be delayed, interrupted or stopped, the quality of our services may be lowered, our customer churn rates may increase or our interconnection rates may increase, all of which could have a material adverse effect on our business, financial condition, results of operations and prospects.

In addition, the Government established a new interconnection regime in February 2006, which became effective on January 1, 2007. This new regime defines operators controlling more than 25% of the market share as "dominant operators" and requires such operators to extend interconnection offers to other telecommunications operators to be approved by the Government. In addition, the new interconnection regime established a new cost-based interconnection tariff scheme under which the operator of the network on which calls terminate would determine the interconnection charges to be received based upon a formula set forth in Regulation No. 8 / Per / M.KOMINFO / 02 / 2006. The new formula became effective as of January 1, 2007 and, as a result, operators were required to charge calls based on the cost of carrying such calls. Such interconnection charges must be calculated and submitted to the

DGPT for approval in the form of an Reference Interconnection Offer ("RIO"). By the end of 2006, the Government approved the RIOs of PT Telkom, PT Telkomsel, and us. On April 11, 2008, the DGPT approved RIOs from PT Telkom, PT Telkomsel, and us which amend our previous RIOs. Recently, all telecommunications operators have entered into new umbrella agreements for interconnection. However, each operator must enter into an additional agreement to interconnect with another operator, which may lead to delays in the implementation of the new interconnection regulations. Failure to enter into such agreements may decrease our operating revenues received from, or increase the fees we pay to, other telecommunications operators for interconnection.

We operate in a legal and regulatory environment that is undergoing significant reforms. These reforms may result in increased competition, which may result in reduced margins and operating revenues, among other things, all of which may have a material adverse effect on us

The regulatory reform of the Indonesian telecommunications sector, which was initiated by the Government in 1999, has to a certain extent resulted in the liberalization of the telecommunications industry, including facilitation of new market entrants and changes to the competitive structure of the telecommunications industry. However, in recent years, the volume and complexity of regulatory changes has created an environment of considerable regulatory uncertainty. In addition, as the reform of the Indonesian telecommunications sector continues, other competitors, potentially with greater resources than us, may enter the Indonesian telecommunications sector and compete with us in providing telecommunications services. In January 2007, the Government implemented new interconnection regulations and a new five-digit access code system for VoIP services. See "Risks Relating to Our Fixed Telecommunication Services Business—VoIP usage is increasing, and certain customers use VOIP services rather than traditional international long-distance services, which may continue to have a material adverse impact on our fixed telecommunications services business." In connection with the Government's implementation of interconnection regulations, we face considerable uncertainty in respect of interconnection tariffs, which constitutes one of our income resources. This income is gained from telecommunication traffic transmitted by other operators from and to our network. The Government annually determines the interconnection tariff formula used to calculate interconnection costs which should apply to all telecommunication operators in determining the amount of interconnection costs. The interconnection tariff formula determined by the Government has tended to yield declining interconnection costs year after year. Any decrease in the amount of interconnection costs might reduce our revenue and also our costs for inter-operator traffic. The reduction in the amount of revenue and interconnection cost would be mainly determined by the traffic volumes among operators. In the future, the Government may announce or implement other regulatory changes that may adversely affect our business and our existing licenses. We cannot assure you that we will be able to compete successfully with other domestic and foreign telecommunications operators or that regulatory changes, amendments or interpretations of current or future laws and regulations promulgated by the Government will not have a material adverse effect on our business, financial condition, results of operations and prospects.

A failure in the continuing operations of our network, certain key systems, gateways to our network or the networks of other network operators could adversely affect our business, financial condition, results of operations and prospects

We depend to a significant degree on the uninterrupted operation of our network to provide our services. For example, we depend on access to the PSTN for termination and origination of cellular telephone calls to and from fixed-line telephones, and a significant portion of our cellular and international long-distance call traffic is routed through the PSTN. The limited interconnection facilities of the PSTN available to us have adversely affected our business in the past and may adversely affect our business in the future.

Because of interconnection capacity constraints, our cellular customers have at times experienced blocked calls. We cannot assure you that these interconnection facilities can be increased or maintained at current levels.

We also depend on certain technologically sophisticated management information systems and other systems, such as our customer billing system, to enable us to conduct our operations. In addition, we rely to a certain extent on interconnection to the networks of other telecommunications operators to carry calls from our customers to the customers of fixed-line operators and other cellular operators, both within Indonesia and overseas. Our network, including our information systems, information technology and infrastructure and the networks of other operators with whom our subscribers interconnect, are vulnerable to damage or interruptions in operation from a variety of sources including earthquake, fire, flood, power loss, equipment failure, network software flaws, transmission cable disruption or similar events. For example, our telecommunications control and information technology back-up facilities are highly concentrated with our headquarters and principal operating and tape back-up storage facilities located at two sites in Jakarta. Any failure that results in an interruption of our operations or of the provision of any service, whether from operational disruption, natural disaster or otherwise, could damage our ability to attract and retain subscribers, cause significant subscriber dissatisfaction and adversely affect our business, financial condition, results of operations and prospects.

# As a dominant IDD telecommunications operator, our retail tariffs for fixed and cellular services are subject to Government approval and may be adjusted to our disadvantage, thereby resulting in an adverse effect on us

Pursuant to regulations issued in February 2006, the Government established a cost-based interconnection scheme with a formula-based guideline for telecommunications operators. Under this tariff scheme, IDD telecommunications operators, such as ourselves, controlling more than 25% of the market share are classified as "dominant operators," and are required to submit a Reference Interconnection Offer, or RIO, to the Government for approval. The RIO must disclose the type of interconnection services offered by the telecommunications operator and set forth the tariffs charged for each offered service. The Government may assess and periodically review the RIOs proposed by dominant operators for approval. In contrast, telecommunications operators which are not designated as dominant operators may simply notify the Government regarding their tariffs and may implement such tariffs for its customers without Government approval. The new interconnection tariff scheme took effect on January 1, 2007. The disparity in the treatment of dominant and non-dominant telecommunications operators may create opportunities for new entrants in the telecommunications industry, such as providing them with increased flexibility to establish lower tariffs and offer lower pricing terms to their customers, which could adversely affect our business, financial condition, results of operations and prospects.

# Our failure to react to rapid technological changes could adversely affect our business

The telecommunications industry is characterized by rapid and significant changes in technology. We may face increasing competition from technologies currently under development or which may be developed in the future. Future development or application of new or alternative technologies, services or standards could require significant changes to our business model, the development of new products, the provision of additional services and substantial new investments by us. For example, the development of fixed-mobile convergence technology, which allows a call that originates on a cellular handset to bypass a cellular network and instead be carried over a fixed-line telephone network, could adversely affect our business. New products and services may be expensive to develop and may result in the introduction of additional competitors into the marketplace. We cannot accurately predict how emerging and future technological changes will affect our operations or the competitiveness of our services. We cannot assure you that our technologies will not become obsolete, or be subjected to competition from new technologies in the future, or that we will be able to acquire new technologies necessary to compete in changed circumstances on commercially acceptable terms.

# We may be unable to obtain adequate financing to remain competitive in the telecommunications industry in Indonesia

The delivery of telecommunications services is capital intensive. In order to be competitive, we must continually expand, modernize and update our technology, which involves substantial capital investment. During 2006 and 2007, our consolidated capital expenditures totalled Rp6,921 billion and Rp9,726 billion, respectively. During 2008, we plan capital expenditures of approximately US\$1.2 billion, which includes approximately US\$200.0 million for our new Palapa-D satellite and approximately US\$1.0 billion for expansion of cellular coverage, capacity enhancement and in non-cellular network areas and our other business segments. Our ability to fund capital expenditures in the future will depend on our future operating performance, which is subject to prevailing economic conditions, levels of interest rates and financial, business and other factors, many of which are beyond our control, and upon our ability to obtain additional external financing. We cannot assure you that additional financing will be available to us on commercially acceptable terms, or at all. In addition, we can only incur additional financing in compliance with the terms of our debt agreements. Accordingly, we cannot assure you that we will have sufficient capital resources to improve or expand our cellular telecommunications infrastructure or update our other technology to the extent necessary to remain competitive in the Indonesian telecommunications market, which would have a material adverse effect on our business, financial condition, results of operations and prospects.

#### We may be unable to finance a change of control offer

Upon the occurrence of specified change of control events, the indentures of our Guaranteed Notes due 2010 and Guaranteed Notes due 2012 (the "Notes") and Goldman Sachs International (GSI) Loan will require us to offer to repurchase all outstanding Notes for cash at a price of 101% of their principal amount plus accrued interest. In connection with our repurchase of the Notes, we may also be required to repay all or a portion of our bank debt or other debt, if such debt has a similar change of control provision, or obtain consents from the lenders of our outstanding debt to permit the repurchase of the Notes. If we are unable to repay such debt or obtain such consents, we can either repurchase the Notes in violation of these other debt agreements or choose not to repurchase the Notes. The failure to repurchase the Notes would constitute an event of default under the Indenture.

On November 19, 2007, the Supervising Committee For Business Competition ("KPPU") decided that Temasek, jointly with Singapore Technologies Telemedia Pte Ltd ("STT"), STT Communications Ltd, Asia Mobile Holding Company Pte. Ltd., Indonesia Communications Limited ("ICL"), Indonesia Communications Pte. Ltd. ("ICLS"), Singapore Telecommunications Ltd. ("SingTel"), and Singapore Telecom Mobile Pte. Ltd. ("SingTel Mobile"), breached Article 27(a) of Law No.5 / 1999 and ordered Temasek, jointly with its affiliated entities, STT, STT Communications Ltd., Asia Mobile Holding Company Pte. Ltd., ICL, ICLS, SingTel and SingTel Mobile to discontinue their share ownership in either Telkomsel or us within two years, effective from the date the judgment becomes final and binding. Article 27(a) states that business agents are prohibited from owning majority shares in a number of similar companies which conduct business in the same market if such ownership results in one or a group of business agents controlling over 50% of the market share of one kind of good or service. Temasek and other relevant parties filed an appeal against KPPU's judgment in the Central Jakarta District Court and the South Jakarta District Court, respectively, however, it is unclear whether the appeals court will nullify or confirm KPPU's judgment. See "—Item 8: Financial Information—Legal Proceedings." Temasek and its affiliated entities currently own 40.81% of our total outstanding shares through its indirect subsidiaries, ICL and ICLS and 35.0% of the total outstanding shares in Telkomsel through SingTel. In the event that KPPU's judgment is affirmed and STT and its subsidiaries, ICL and ICLS, choose to sell their shares in us rather than SingTel selling its shares in Telkomsel, this may result in a change of control under the indentures of our Guaranteed Notes 2010, Guaranteed Notes 2012 and under our Goldman Sachs International Loan Facility agreement. For information on other change of control risk factors, see also "-We face risks in connection with the Business Competition Supervisory Commission's verdict on Temasek's cross ownership." If a change of control occurs, we cannot assure you that we would have sufficient funds available at that time to make any debt repayment (including a repurchase of the Notes) as described above.

The Government is the majority shareholder of our major competitors Telkom and PT Telekomunikasi Selular, or Telkomsel, and the Government of Singapore is a substantial shareholder of Telkomsel. Both governments may give priority to Telkom's and Telkomsel's businesses over ours

As of March 31, 2008, the Government had a 14.29% equity stake in us and owns the Series A share, which has special voting rights and veto rights over certain strategic matters under our Articles of Association, including the decision to liquidate us and also permits the Government to appoint one Director and one Commissioner. We understand that the Government and ICL, a subsidiary of STT, had entered into a Shareholders' Agreement that permitted the Government to appoint two nominees to each of the Board of Commissioners and the Board of Directors and ICL to appoint a simple majority of our Board of Commissioners and Board of Directors. We understand that the Shareholders' Agreement ceased to be in effect on December 31, 2005.

As of December 31, 2007, the Government also had a 51.0% equity stake in Telkom, which is our foremost competitor in fixed IDD telecommunications services. As of the same date, Telkom owns a 65.0% interest in Telkomsel, one of our two main competitors in the provision of cellular services. The percentage of the Government's ownership interest in Telkom is significantly greater than its ownership interest in us. We cannot assure you that significant Government policies and plans will support our business or that the Government will treat Telkom and us equally when implementing future decisions, or when exercising regulatory power over the Indonesian telecommunications industry.

Temasek Holding (Private) Limited, which is owned by the Government of Singapore through its Ministry of Finance, is indirectly our major shareholder. Temasek Holding (Private) Limited, through its publicly listed subsidiary, SingTel, holds a substantial beneficial interest in Telkomsel through SingTel Mobile. We cannot assure you that significant Government of Singapore policies and plans will support our business.

### Our controlling shareholders' interests may differ from those of our other shareholders

In December 2002, the Government sold 41.9% of our outstanding shares to ICL, a Mauritius company owned and controlled by STT. ICL, and its controlling shareholder, have the ability to exercise a controlling influence over our business and may cause us to take actions that are not in, or may conflict with, our or our creditors' best interests, including matters relating to our management and policies. Although nominees of ICL hold positions on our Board of Commissioners and Board of Directors, we cannot assure you that our controlling shareholder will elect or be able to influence our business in a way that benefits our other shareholders or our creditors.

# We rely on key management personnel, and our business may be adversely affected by any inability to recruit, train, retain and motivate key employees

We believe that our current management team contributes significant experience and expertise to the management of our business. The continued success of our business and our ability to execute our business strategies in the future will depend in large part on the efforts of our key personnel. There is a shortage of skilled personnel in the telecommunications industry in Indonesia and this shortage is likely to continue. As a result, competition for certain specialist personnel is intense. In addition, as new market entrants begin or expand operations in Indonesia, certain of our key employees may leave their current positions. Our inability to recruit, train, retain and motivate key employees could have a material adverse effect on our business, financial condition, results of operations and prospects.

### We face risks in connection with the KPPU's judgment on Temasek's cross ownership

On November 19, 2007, KPPU decided on the basis of monopoly and anti-trust concerns that Temasek, jointly with STT, STT Communications Ltd, Asia Mobile Holding Company Pte. Ltd., ICL, ICLS, SingTel, and SingTel Mobile, breached Article 27(a) of Law No.5 / 1999 and ordered Temasek, jointly with STT, STT Communications Ltd., Asia Mobile Holding Company Pte. Ltd., ICL, ICLS, SingTel and SingTel Mobile to discontinue and divest their share ownership in either Telkomsel or us within two years, effective from the date the judgment becomes final and binding. Temasek and other relevant parties have filed an appeal against KPPU's judgment in the Central Jakarta District Court and the South Jakarta District Court, respectively, however, it is unclear whether the appeals court will nullify or confirm KPPU's judgment. See "Item 8: Financial Information—Legal Proceedings." Temasek and its affiliated entities currently own 40.81% of our total outstanding shares through its indirect subsidiaries, ICL and ICLS and 35.0% of the total outstanding shares in Telkomsel through SingTel. In the event that KPPU's judgment is affirmed and STT and its subsidiaries, ICL and ICLS, choose to sell their shares in us rather than SingTel selling its shares in Telkomsel, this may result in a change of control under several of our financing facilities. See "—We may be unable to finance a change of control offer." We cannot assure you that if STT and its subsidiaries, ICL and ICLS, choose to sell their shares in us that the resulting change of control of 40.81% of our total outstanding shares, the loss of a strategic partnership with STT or the potential loss of management and board appointees from STT will not have an adverse affect on our credit rating. Any downgrade of our credit rating by Moody's, Standard & Poor's, Fitch or any other statistical rating organization could have an adverse impact on our ability to raise additional financing and the interest rates and other commercial terms at which such additional financing may be available. In addition, we cannot assure you that any such change of control and potential loss of management and board appointees will not have an adverse impact on the implementation or execution of our business strategies in the future.

Moreover, the KPPU's November 19, 2007 decision has triggered class action suits against us in the Central Jakarta District Court as well as the District Court in Tangerang and Bekasi. In each of the Central Jakarta and Tangerang proceedings, plaintiffs are claiming damages of up to Rp30,808.7 billion against all defendants, while in the Bekasi proceedings, plaintiffs are claiming damages of up to Rp1,231.7 billion against all defendants. In the event KPPU's judgement is affirmed and those class actions are successful, we may be liable for payment of substantial damages which could have a material adverse effect on our business, financial condition and results of operations.

# If we are found liable for price fixing by the Indonesian Anti-Monopoly Committee, we may be subject to substantial liability which could lead to a decrease in our revenue and affect our business, reputation and profitability

On November 1, 2007, the KPPU issued a decision regarding a preliminary investigation of us and seven other telecommunication companies based on allegations of price-fixing of SMS and breach of Article 5 of the Antimonopoly Law (Law No. 5/1999). After preliminary investigations conducted by the KPPU, the KPPU sent a summons letter to us and the seven other telecommunication companies for a hearing session. On December 14, 2007, the KPPU commenced the second stage of its investigation of all operators. If the KPPU believes that it requires further information from us, we may be summoned to appear before the KPPU or requested to provide such information. Under Indonesian law, the KPPU is required to complete the second stage of investigation within 60 business days. This second investigation will be followed by a 30-business day decision-making period. We expect a decision to be rendered in May 2008.

If we and the other operators are found liable for price-fixing, we and the operators may be ordered to terminate or abandon the perceived minimum price arrangement and to pay fines of up to Rp25.0 billion. Such a decision may also trigger a class action suit against us, in the event that the KPPU's decision stipulates that this price fixing caused consumer loss, as we experienced in the KPPU cross ownership case. Any of the above factors could have an adverse effect on our business, reputation and profitability.

### **Risks Relating to our Cellular Services Business**

We may be unable to execute our cellular network expansion in a timely manner, at all or as planned, and such delay or failure may adversely affect our cellular services business, results of operations and prospects

In late 2003, we merged with our legacy subsidiaries, Satelindo and PT Indosat Multi Media Mobile ("IM3"), which each operated a separate cellular network in Indonesia. In an effort to increase our subscriber base, improve our service quality and reduce our operating expenses, we undertook a program of cellular network integration. During the network integration and optimization process, we experienced periods of cellular service interruptions and inconsistent cellular service quality and network coverage. We completed the integration of the legacy network platforms by the end of 2005 and the network optimization in the first quarter of 2006. However, there may still be some residual risks relating to this network optimization.

We currently plan capital expenditures of approximately US\$1.2 billion in 2008 with approximately 80% to 85% of such amount to be allocated to expenditures related to our cellular network. We expect these capital expenditures to include approximately 3,000 new BTSs to expand our coverage zones and for capacity expansion. We plan to install such BTSs using both internal resources and "turn-key" projects carried out by outside vendors. We cannot assure you that our network expansion targets will be achieved due to the possibility of failures in our internal resources or from our outside vendors.

Failure to achieve our network expansion target may affect and limit our network capacity and quality, which may adversely impact our businesses, financial condition, results of operations and prospects. Moreover, we may have more difficulty competing with our competitors in providing network coverage and services to our customers.

#### Competition from industry incumbents and new market entrants may adversely affect our cellular services business

Competition among cellular service providers in Indonesia is based on various factors, including pricing, network quality and coverage, the range of services and features offered and customer service. Our cellular services business competes primarily against Telkomsel and Excelcomindo. Several other cellular service providers also provide cellular services in Indonesia. In addition to current cellular service providers, the Ministry of Communication and Information Technology may license additional cellular service providers in the future, and such new entrants may compete with us. For instance, PT Hutchison Charoen Pokphand Telekomunikasi and PT Natrindo Telepon Seluler, launched their cellular services in the first quarter of 2007 and Smart Telekom launched its cellular services in mid-2007. It is unclear what impact, if any, such new market entrants will have on our business, financial condition, results of operations and prospects. Moreover, we, together with our current competitors, may also be subject to competition from providers of new telecommunications services using new technology and the convergence of various telecommunications services. New and existing cellular service providers may significantly increase subscriber acquisition costs by offering more attractive product and service packages, resulting in higher churn rates, lower ARPU or a reduction, or slower growth, of our cellular subscriber base.

In addition, although the Government has allocated all available GSM 900 and 1800 spectrum, we cannot assure you that additional spectrum will not become available in the future or that the Government will not reallocate existing spectrum from existing cellular service providers, including us. If we fail to utilize our spectrum capacity efficiently, or if we cannot finance the incremental capital expenditures necessary to utilize our spectrum capacity successfully as and when needed, we may experience difficulty attracting and retaining cellular subscribers, which could have a material adverse effect on our cellular services business. To the extent our current or future competitors in GSM cellular services obtain additional spectrum capacity, our competitive position, cellular services business, financial condition, results of operations and prospects could be adversely affected.

In early 2006, the Government announced the tender to all telecommunications operators of three blocks of 5 MHz 3G spectrum. PT Hutchison Charoen Pokphand Telekomunikasi and PT Natrindo Telepon Seluler, had previously obtained 3G spectrum licenses and were not allowed to participate in the most recent tender process. Ultimately, we were awarded one 3G spectrum license for 5 MHz of paired spectrum for an up-front fee of Rp320.0 billion. Under the license, we were required to initiate 3G service in at least two areas, Jakarta and Surabaya and their surrounding areas, and to provide coverage for 10% of the population in each of these regions by 2006, 20% by 2007, and 30% by 2009. The license also requires us to initiate 3G service in additional areas on an incremental basis within the next five years. Our primary competitors, Telkomsel and Excelcomindo, were also awarded 3G licenses. As a result, there are currently five telecommunications operators in Indonesia for 3G services and new licenses may be awarded to allocate remaining 3G spectrum. Telkomsel and Excelcomindo launched their 3G services in late 2006. Under the terms of our license, we were required to complete our 3G network expansion to provide network coverage to 20% of the population of Jakarta and Surabaya and 10% of the population in West Java, Yogjakarta and North Sumatra by the end of 2007. We cannot assure you that we will be able to continue our 3G network expansion as planned or successfully complete the population coverage levels mandated by the Government. Moreover, as the Government has not issued guidance on how to calculate percentages of population coverage, it remains unclear whether or not we have fulfilled these requirements under our license. Failure to complete our 3G network expansion could result in an increase in our performance bond for the license or a fine by the Government for non-compliance with the license terms and may adversely affect our business, financial condition, results of operations and prospects.

# We face competition from our competitors' fixed wireless services, which may have a material adverse effect on our cellular and fixed telecommunications services businesses

In December 2002, Telkom introduced TelkomFlexi in Surabaya (East Java), Denpasar (Bali) and Balikpapan (East Kalimantan) using CDMA2000 1x fixed wireless technology. In May 2003, Telkom expanded TelkomFlexi to include the Jakarta area, and Bakrie Telecom, has launched a similar service for Jakarta, Banten and West Java since 2004. Telkom has since expanded TelkomFlexi into more than 250 cities nationwide. Telkom applies PSTN telephone tariffs for its fixed wireless service, which tariffs are substantially lower than those applied to cellular services, and pays lower regulatory fees than those applied to cellular services. Fixed wireless services using CDMA2000 1x technology possess mobility and features similar to those offered by cellular providers within one area code. Fixed wireless service quality may exceed GSM cellular service quality due to more efficient spectrum usage. We cannot assure you that the Ministry of Communication and Information Technology will not take affirmative steps to encourage the network build-out of fixed wireless networks.

The introduction and availability of fixed wireless services and other similar technologies has increased competition based on price and product and service packages among cellular service providers. Fixed wireless services, particularly those offered without significant regulatory restrictions regarding mobility and a system to equalize regulatory fees and tariffs, may have a material adverse effect on our business, financial condition, results of operations and prospects, resulting in, among other things, higher churn rates, lower ARPUs, slower growth in total cellular subscribers and increased subscriber acquisition costs. Since we introduced our StarOne fixed wireless service in May 2004, we have expanded the service to 37 cities and plan to expand such services to certain other cities. However, competition from Telkom, Bakrie Telecom, and other existing fixed wireless services providers that compete directly with us may cause prices to decline for such services and inhibit our ability to increase our total number of fixed wireless subscribers and to expand our fixed wireless services business. Recently, new nationwide fixed wireless services licenses granted to Bakrie Telecom and Mobile-8 have resulted in more aggressive promotion of fixed wireless services in their existing and new areas of coverage. If competitors such as Telkomsel and Exelcomindo are granted fixed wireless services licenses by the Government, this competition may continue to intensify and may adversely affect our business, financial condition, results of operations and prospects.

# Cellular network congestion and limited spectrum availability could limit our cellular subscriber growth and cause reductions in our cellular service quality

The rapid growth of our cellular subscriber base, together with increasing demand, has led to high cellular usage, particularly in dense urban areas. The available spectrum for use by a cellular network effectively limits its capacity. As a result, radio frequency engineering techniques, including a combination of macro, micro and indoor cellular designs, are needed to increase "erlang per square kilometer" and to maintain cellular network quality despite radio frequency interference and tighter radio frequency re-use patterns. Such radio frequency techniques have been deployed in dense urban environments such as Hong Kong, and we intend to use them when the erlang per square kilometer threshold approaches such a usage profile. However, if our cellular subscriber base should grow significantly larger in high-density areas, we cannot assure you that these efforts will be sufficient to maintain and improve service quality, and we may be required to make significant capital expenditures to maintain and improve cellular service quality based on our current spectrum allocation.

Our growth plans anticipate substantial expansion of our cellular network and a corresponding increase in our total number of cellular subscribers. We cannot assure you that such expansion plans will materialize or, if they do materialize, that we will be able to integrate additional cellular subscribers successfully. Failure to activate new cellular subscribers on a timely basis and to scale existing operational units to handle increased cellular traffic may adversely affect our business, financial condition, results of operations and prospects.

# Our CDMA frequency migration from 1900 MHz to 800 MHz in the Greater Jakarta areas and optimization of 800 MHz in other areas may cause a decline in cellular service quality and possible network interference

On December 12, 2006, the Government granted us a license to provide two channels of nationwide fixed wireless service in the 800 MHz frequency. This license replaced our previous 1900 MHz fixed wireless license. The Ministry of Communication and Information Technology's Ministerial Decree No. 181 / 2006 on 800 MHz frequency channel allocation for local fixed wireless services required us to migrate from the 1900 MHz frequency to the new 800 MHz frequency by the end of 2007 in the Greater Jakarta area. Because we had to upgrade our existing radio equipment from 1900 MHz to 800 MHz equipment to complete the frequency migration, we may have experienced inconsistent cellular service quality in our GSM cellular network and possible cellular network interference, and such service issues may be difficult to resolve because the new 800 MHz frequency is located near our GSM frequency allocation on the spectrum of available frequencies. We completed the migration process for CDMA at the end of 2007 and for GSM by March 2008. However, we need to install additional filters to limit the interference between our GSM and CDMA networks. Without such filters, our GSM network performance will be severely degraded due to interference from our CDMA network. We cannot assure you that there will not be inconsistent network coverage and cellular network interference following the migration of our fixed wireless services. Failure to successfully migrate such services in a timely fashion or at all and decreased fixed wireless or cellular service quality and possible cellular network interference resulting from the migration may affect our ability to expand our StarOne services to additional cities and have a material adverse effect on our business, financial condition, results of operations and prospects.

# We depend on telecommunication tower infrastructure and potential mandated sharing of telecommunication towers with other telecommunications operators may adversely affect our network capacity and call quality

We are highly dependent on our telecommunication tower infrastructure to provide GSM, FWA and 3G network and mobile cellular telecommunications services as we typically install transmitter and transceiver antennas and other BTS supporting facilities in our towers. The availability and installation of such telecommunication towers require licenses from the relevant central and regional authorities. Recently, a number of regional authorities have implemented regulations which limit the number and location of telecommunication towers and established requirements for operators to share in the utilization of telecommunication towers. In addition, on March 17, 2008,

the Ministry of Communication and Information Technology enacted Regulation No. 02 / PER / M.KOMINFO / 3 / 2008 on the Guidelines of Construction and Utilization of Sharing Telecommunication Towers (the "Tower Decree"). Based on this regulation, the construction of telecommunication towers requires permits from the relevant governmental institution and the local government determines the placement and location in which telecommunication towers can be constructed. Furthermore, a telecommunications provider or tower provider which owns telecommunication towers is obligated to allow other telecommunication operators to utilize its telecommunication towers, without any discrimination. This new regulation went into effect as of March 17, 2008 and required all telecommunications providers or tower providers which had constructed telecommunication towers prior to the enactment of the regulation to comply with the provisions of the regulation by no later than two years from the enactment date. Such regulatory requirements may require us to adjust our telecommunication tower construction plans, relocate our existing telecommunication towers, allow other operators access to our telecommunication towers and perform other measures which may result in the increase of telecommunication tower construction costs, delays in the construction process and potential service disruption and reduced call quality for our customers. If we cannot fulfill the regulatory requirements for telecommunication towers or meet our own network capacity needs for telecommunication towers, we may face difficulties in developing and providing cellular GSM, FWA and 3G telecommunications services. Our dependency on telecommunication tower infrastructure, combined with the risk and burden of sharing of telecommunication towers, may also adversely affect our competitive advantage relative to other operators. New telecommunication providers, for instance, may be able to access more networks without expending capital to construct telecommunication towers, thereby resulting in more competition for us and lower revenue. Any of these events could result in a material adverse effect on our network capacity, the performance and quality of our networks and services and our reputation.

The Tower Decree also mandated that the tower contractor, provider and owner each have to be 100% locally owned companies. We have in the past awarded contracts for construction of towers and renting of towers to foreign owned companies. If we cannot fulfill the regulatory requirements for contracting with locally owned tower contractors, providers and owners, we may have to negotiate for new contracts and incur additional costs.

# Despite spending significant financial resources to increase our cellular subscriber base, the number of our cellular subscribers may increase without a corresponding increase in our operating revenues

As we spend significant financial resources to develop and expand our cellular network, we believe we will continue to add cellular subscribers. However, a continued decline in effective tariffs for voice usage resulting from "free-talk" campaigns and related recent tariff discount promotions, increasing SMS usage and greater cellular penetration in the lower-income segment of the market may cause a decrease in ARPU and our total number of cellular subscribers to increase without a corresponding increase in our operating revenues. In addition, the uncertain economic situation in Indonesia and increasing prices of primary goods may decrease our cellular subscribers' purchasing power. We cannot assure you that expansion of our cellular subscriber base, if such expansion occurs, will result in corresponding increases to our operating revenues and will not result in decreases in ARPU.

# Our ability to maintain and expand our cellular network or conduct our business may be affected by disruption of supplies and services from our principal suppliers

We rely upon a few principal vendors to supply a substantial portion of the equipment required to maintain and expand our cellular network, including our microwave backbone, and upon other vendors in relation to other supplies necessary to conduct our business. We depend on equipment and other supplies and services from such vendors to maintain and replace key components of our cellular network and to operate our business. If we are unable to obtain adequate supplies or services in a timely manner or on commercially acceptable terms, or if there are significant increases in the cost of such supplies or services, our ability to maintain and to expand our cellular network and our results of operations and prospects may be adversely affected.

# We depend on our licenses to provide cellular services, and our licenses could be cancelled if we fail to comply with their terms and conditions

We rely on licenses issued by the Ministry of Communication and Information Technology for the provision of our cellular services as well as for the utilization of our allocated spectrum frequencies. The Ministry of Communication and Information Technology, with due regard to prevailing laws and regulations, may amend the terms of our licenses at its discretion. Any breach of the terms and conditions of our licenses or failure to comply with applicable regulations could result in our licenses being cancelled. Any revocation or unfavorable amendment of the terms of our licenses, or any failure to renew them on comparable terms, could have a material adverse effect on our business, financial condition, results of operations and prospects.

# Risks Relating to Our Fixed Data ("MIDI") Services Business

# Competition with our MIDI services is increasing, and we may experience declining margins from such services as competition intensifies

Our MIDI services are facing increased competition from new and established operators, which may have wider customer bases and greater financial resources than us, such as Telkom, with its broad international reach and developed domestic infrastructure. In addition, operators such as Excelcomindo, First Media and Icon+, some of which have alliances with foreign telecommunications operators, compete with us in this business segment. Moreover, our satellite business faces increasing competition as new and more powerful satellites are launched and as companies acquire exclusive licenses to provide broadcast services in Indonesia, including Indovision's acquisition of an exclusive license to provide direct-to-home television services. We lease transponder space on our Palapa-C2 satellite for periods of two to five years, and we estimate the remaining useful life of such satellite to be approximately three years. As additional satellites become operational, as our transponder leases expire or are terminated and price competition intensifies, our transponder lessees may utilize other satellites, thereby adversely affecting our operating margins and operating revenues from such services.

# Our satellite has a limited operational life and may be damaged or completely destroyed during operation. The loss or reduced performance of our satellite, whether caused by equipment failure or its license being revoked, may adversely affect our financial condition, results of operations and ability to provide certain services

Our Palapa-C2 satellite has a limited operational life, which is presently estimated to end in January 2011. A number of factors affect the operational lives of satellites, including the quality of their construction, the durability of their component parts, on-board fuel reserves, the launch vehicle used and the manner in which the satellite is monitored and operated. We currently use satellite transponder capacity on our satellite in connection with many aspects of our business, including direct leasing of such capacity and routing for our international long-distance and cellular services. Our satellite could fail prior to January 2011, and we believe in-orbit repairs would not be feasible. Moreover, ITU regulations specify that a designated satellite slot has been allocated for Indonesia, and the Government has the right to determine which party is licensed to use such slot. While we currently hold a license to use the designated satellite slot, in the event our Palapa-C2 satellite experiences technical problems or failure, the Government may determine that we have failed to optimize the existing slot under our license, which may result in the Government withdrawing our license and granting it to one of our competitors. We cannot assure you that we will be able to maintain use of the designated satellite slot in an manner deemed satisfactory by the Government.

We maintain in-orbit insurance in the event of the total loss of the Palapa-C2 satellite prior to 2011, providing for a single payment of US\$14.0 million in the event that the satellite is lost or destroyed. Palapa-C2's satellite control processor has been identified as prone to failure, and our satellite insurance excludes coverage of satellite malfunction caused by failure of the satellite control processor. If damage or failure renders our satellite unfit for use, we may elect to cease our satellite operations or lease transponder capacity from a thirdparty provider rather than acquiring a new satellite. The termination of our satellite business could have a material adverse effect on our overall business and increase operating expenses associated with our provision of other telecommunications services.

# Our failure to launch our new Palapa-D satellite may adversely affect our financial condition, results of operations and ability to provide certain services

On June 29, 2007, we signed a contract to purchase Palapa-D, a new satellite which will replace our Palapa-C2 satellite. We plan to launch our Palapa-D Satellite in late 2009. Based on our purchase contract and as part of our risk management procedures, we will purchase satellite components which have long lead times. Because we purchase components with long lead times, the satellite manufacturer has agreed to provide us with a substitute satellite which can be launched within 18 months should there be a failure in launching our Palapa-D satellite, as compared to the typical preparation period of 26 months. While we prepare for the launch of our Palapa-D satellite, we will attempt to extend the operational life of our Palapa-C2 satellite until the second quarter of 2011 by using an "inclined orbit" technique. Delay in launching or operating the Palapa-D satellite as a result of failures in the construction process, delivery to the launching location, the launching of or in-orbit delivery (IOD) of the satellite, or other factors, may adversely affect our ability to provide satellite services, particularly if such delay extends past the operational life of our Palapa-C2 satellite. If such delays occur, we may experience increased operating expenses associated with our provision of telecommunications services and losses or damage to the new Palapa-D satellite during the construction process, delivery and launching, which may not be covered by insurance.

#### **Risks Relating to Our Fixed Telecommunications Services Business**

# Our CDMA frequency migration from 1900 MHZ to 800 MHz in the Greater Jakarta areas and optimization to the 800 MHz frequency in other areas may cause a decline in fixed wireless service quality and possible cellular network interference

Since 2004, we have operated fixed wireless access services in Jakarta and Surabaya and their surrounding areas using CDMA2000 1x fixed wireless technology. We provide such services through a 5 MHz spectrum allocation in the 1900 MHz band for the Jakarta, West Java, and Banten regions and through a 5 MHz spectrum in the 800 MHz band for other areas of the country. In 2005, the Government implemented regulations requiring that all telecommunications services using CDMA2000 1x fixed wireless technology must migrate to the 800 MHz band, and that after December 2007, the 1900 MHz band would be reserved exclusively for 3G cellular services. In addition, the Government declared that no compensation would be provided to telecommunications operators in connection with any necessary frequency migrations related to the implementation of such regulations and that we were not allowed to develop or expand our fixed wireless access in the Jakarta, West Java and Banten regions. Furthermore, our ability to gain more fixed wireless subscribers is dependent upon additional allocations of numbering blocks and fixed wireless spectrums from the Government to increase network capacity. If we fail to obtain new numbering block allocations as and when needed, we may experience difficulty attracting and retaining cellular subscribers, which could have a material adverse effect on our cellular services business.

On December 12, 2006, the Government allocated two channels of nationwide fixed wireless spectrum to us in the 800 MHz frequency. This license replaces our previous fixed wireless license for three channels in the 1900 MHz frequency. The Ministry of Communication and Information Technology's Ministerial Decree No. 181 / 2006 on 800 MHz frequency channel allocation for local fixed wireless services required us to migrate from the 1900 MHz frequency to the new 800 MHz frequency by the end of 2007 in the Greater Jakarta area. Because we had to upgrade our existing radio equipment from 1900 MHz to 800 MHz equipment to complete the frequency migration, we may have experienced inconsistent network service quality during this migration period. We completed the migration process for CDMA at the end of 2007. However, we cannot assure you that the migrated CDMA network will function as planned. Failure to successfully migrate such services and decreased fixed wireless or cellular service quality and possible cellular network interference resulting from the migration may affect our ability to expand our StarOne services to additional cities and have a material adverse effect on our business, financial condition, results

of operations and prospects. For risks to our cellular services related to CDMA migration, see "Risks Relating to our Cellular Services Business—Our CDMA frequency migration from 1900 MHz to 900 MHz in the Greater Jakarta areas and optimization to the 800 MHz frequency in other areas may cause a decline in cellular service quality and possible cellular network interference."

The entry of additional Indonesian telecommunications operators, as providers of international long-distance services could adversely affect our fixed telecommunications services operating margins, market share and results of operations

Telkom, a well-established Indonesian telecommunications incumbent with significant political and financial resources, obtained a license to provide international long-distance services on May 13, 2004 and launched its commercial service on June 7, 2004. Telkom's entry into the international long-distance market poses a significant competitive threat to us. As a result of Telkom's entry into the international long-distance market, we lost market share and experienced other adverse effects relating to our fixed telecommunications services business. By the end of 2006, Telkom had acquired significant market share for IDD services. In addition, the Government has issued Bakrie Telekom a new international long-distance license in an effort to encourage greater competition in the international long-distance services market. We cannot assure you that such adverse effects will not continue or that such increased competition will not continue to erode our market share or adversely affect our fixed telecommunications services operating margins and results of operations.

#### We face risks related to the opening of new long distance access codes

In an attempt to liberalize DLD services and local telecommunications access, the Government has issued regulations requiring each provider of DLD services to implement a three-digit access code to be dialed by customers making DLD calls. On April 1, 2005, the Ministry of Communication and Information Technology announced that threedigit access codes for DLD calls will be implemented gradually within five years of such date and that it would assign us the "011" DLD access code for five major cities, including Jakarta, and allow us to progressively extend it to all other area codes within five years. Telkom was assigned "017" as its DLD access code. On December 3, 2007, the Government enacted Ministerial Decree No. 43 / 2007, which extended the date of implementation of the DLD access code to April 3, 2008. The Ministerial Decree also sets forth a schedule on implementing "01X" long distance access. Starting April 3, 2008, those access codes will be implemented in Balikpapan. Following the implementation, Balikpapan residents will be able to choose from options "0," "011" or "017" in connecting their long distance calls. Whether the DLD access code will be implemented in other cities will be based on a study by the Indonesian Telecommunication Regulatory Board on Indosat and Telkom's fixed phone service customers and on several criteria such as (i) Telkom must open the DLD access code of "01X" in certain area codes within a certain timeframe if Indosat, as a second DLD operator, has Fixed Wireless Access ("FWA") with limited mobility customers which equal or exceed 30% of Telkom's FWA services with limited mobility customers or (ii) Telkom must open the DLD access code of "01X" in certain area codes within a certain timeframe if Indosat, as a second DLD operator, has Fixed Terminal customers which equal or exceed 15% of Telkom's wireline and FWA services with limited mobility customers. In addition, the opening of new DLD access codes is expected to result in increased competition and less cooperation with industry incumbents, which may result in reduced margins and operating revenue, among other things, all of which may have a material adverse effect on us. We cannot assure you that the access code in Balikpapan will remain intact or be successful in improving our revenues from long distance. We also cannot assure you that similar access codes will be implemented in other cities.

# VOIP usage is increasing, and certain customers use VoIP services rather than traditional international long-distance services, which may continue to have a material adverse impact on our fixed telecommunications services business

Worldwide and Indonesian trends indicate increased usage of VoIP services and a corresponding decrease in the usage of traditional international long-distance services. The cost structure for providers of VoIP services is lower than that for traditional fixed-line operators and, as such, VoIP services are customarily offered at significant cost savings compared to international long-distance services. Availability of VoIP services, despite their lower quality as compared to international long-distance services, may continue to adversely impact our operating revenues from fixed telecommunications services due to lower traffic volumes and reduced pricing plans for our traditional international long-distance services.

# A decrease in applicable accounting rates may adversely affect our operating revenues derived from interconnection fees charged to foreign telecommunications operators

Telecommunications providers make interconnection settlements based on established accounting rates contained in agreements between such providers. These agreements are subject to periodic renegotiation and, in recent years, certain foreign telecommunications operators have negotiated reductions in accounting rates. As a result, international accounting rates have decreased in recent years, and we expect that they will continue to decrease. Any reduction in accounting rates with foreign telecommunications operators may result in reduced interconnection revenues derived from international incoming calls.

# Interconnection revenues from foreign telecommunications operators may be unreliable, and we may not receive all monies due in connection with the provision of our fixed telecommunications services

A significant portion of our operating revenues from fixed telecommunications services consists of amounts received from foreign telecommunications operators for handling incoming calls to Indonesia. Such operators may not pay these interconnection amounts to us promptly as such amounts become due and payable. Further, adverse economic conditions experienced by such foreign telecommunications operators in their home countries may adversely affect such operators' ability to pay such interconnection amounts to us in a timely manner or at all.

# The unstable economic and political situation in Indonesia may adversely affect the level of international business activity in Indonesia, which may have a material adverse effect on our operating revenues from international longdistance services

Our international long-distance services are impacted by the levels of international business activity and tourism in Indonesia, the number of Indonesian overseas workers international accounting rates, tariffs for international long-distance, fluctuations in the exchange rate of the Indonesian rupiah against the U.S. dollar and compensation to telecommunications carriers and service providers. The continued unstable economic and political situation in Indonesia, including events preceding the general election in 2009, may adversely affect foreign investment and international business activity in Indonesia, which may result in lower customer demand for our international longdistance services.

We may be unable to retain both of our international access codes, and the loss of either access code may adversely impact our operating revenues from fixed telecommunications services and our marketing strategy for our fixed telecommunications services

In August 2003, we received confirmation from the Ministry of Communication and Information Technology that we could continue to provide international long-distance services pursuant to the operating license of our legacy subsidiary, Satelindo, using its "008" international access code in conjunction with our "001" international access code. We have attempted to market these international access codes as distinct brands targeted to different corporate and consumer segments. We cannot assure you that the Government will allow us to continue using both international access codes. If the Government restricts our ability to use both international access codes, our marketing strategy for international long-distance services, and operating revenues related to such services, would be adversely affected.

#### Item 4: INFORMATION ON THE COMPANY

#### Overview

We are a fully integrated Indonesian telecommunications network and service provider and provide a full complement of national and international telecommunications services in Indonesia. We are the second-largest cellular operator, as measured by number of cellular subscribers, and one of the providers of international longdistance services in Indonesia. We also provide MIDI services to Indonesian and regional corporate and retail customers. During 2007, our operating revenues totaled Rp16,488.5 billion (US\$1,755.4 million). Our principal products and services include:

- Cellular services. We provide GSM 900 and 1800 cellular services to approximately 24.5 million cellular subscribers throughout Indonesia as of December 31, 2007. We are focusing on increasing our cellular network coverage, capacity and quality through the purchase of new equipment and the redeployment of existing equipment.
- Fixed telecommunications (voice) services. We are one of the leading providers of international longdistance services in Indonesia as measured by aggregate incoming and outgoing call minutes for 2007. To complement our cellular services and to enhance our access to domestic and international longdistance customers, we launched our fixed wireless services in 2004 and have continued to expand such services. We have also provided DLD services since 2003 and local fixed telephony services since 2002.
- MIDI services. We provide broadband and narrowband MIDI services, including frame relay services, VSAT services, leased circuits and Internet services directly and through our subsidiaries, Lintasarta and PT Indosat Mega Media ("IMM"). We offer this suite of products primarily to our valued corporate and retail customers

Our principal shareholders are ICL and ICLS, with an ownership interest of approximately 40.81% of our common stock, and the Government through the Ministry of State-Owned Enterprises with an ownership interest of 14.29% of our common stock, in each case as of March 31, 2008. Both ICL and ICLS are wholly owned by Asia Mobile Holdings Pte Ltd ("AMH") which is approximately 75% owned by STT and approximately 25% owned by Qatar Telecom (Qtel) Q.S.C. STT is a leading information-communications company in Singapore with operations and interests in the Asia-Pacific region and the United States. STT is wholly owned by Temasek Holdings (Private) Limited, which is wholly-owned by the Singapore Ministry of Finance. Through its group of companies, STT offers an array of telecommunications, information and communications services, including fixed and mobile communications, Internet exchange and data communications, satellite, broadband and pay-TV. We believe we represent STT's largest investment outside Singapore.

Our business does not experience significant seasonality.

### **Corporate History**

After being established on November 10, 1967 by the Government, we began commercial operations in September 1969 to build, transfer and operate an International Telecommunications Satellite Organization, or Intelsat, earth station in Indonesia to access Intelsat's Indian Ocean Region satellites for a period of 20 years. As a global consortium of international satellite communications organizations, Intelsat owns and operates a number of telecommunications satellites.

Following regulatory changes in the Indonesian telecommunications industry in 1999 and 2000, we began implementing a strategy designed to transform us from being Indonesia's primary international telecommunications provider into a leading, fully integrated telecommunications network and service provider in Indonesia. In 2000, the Government's introduction of the Telecommunications Law, which encourages industry liberalization, directly impacted our business. In 2001, as part of the Government's initiative to restructure the telecommunications industry, we entered into an agreement with Telkom to eliminate our respective crossshareholdings in several operating subsidiaries, including:

- our acquisition of Telkom's 22.5% ownership interest in Satelindo;
- Telkom's acquisition of our 35.0% ownership interest in Telkomsel; and
- · our acquisition of Telkom's 37.2% ownership interest in Lintasarta and the purchase of Lintasarta's convertible bonds held by Telkom.

Subsequent to the agreement with Telkom, we acquired an effective 45.0% ownership interest in Satelindo, through our acquisition of PT Bimagraha Telekomindo ("Bimagraha") in 2001 and acquired the remaining 25.0% ownership interest in Satelindo from DeTe Asia in June 2002. To strengthen Satelindo's capital structure and remove certain restrictive covenants arising from Satelindo's indebtedness, we made an additional capital contribution to Satelindo totaling US\$75.0 million in July 2002.

In August 2002, we entered the domestic telecommunications sector by obtaining a license to provide local fixed network services in the Jakarta and Surabaya areas. We deployed approximately 13,000 lines in those areas to provide local fixed telephone services and announced our strategic objective to become a leading fully integrated telecommunications network and service provider in Indonesia. In 2002, the Government divested 517.5 million shares, representing approximately 50.0% of our outstanding Series B common stock at the time, in two stages. In May 2002, the Government sold 8.1% of our outstanding common stock through an accelerated global tender. In December 2002, the Government divested 41.9% of our outstanding Series B common stock to a subsidiary of STT. The Government owned 14.29% of our outstanding Series B common stock and the one Series A share as of March 31, 2008. ICL and ICLS owned 40.81% of our outstanding Series B common stock. ICL and ICLS is owned by AMH, which is approximately 75%-owned by STT and 25%-owned by Qatar Telecom. The remaining 44.90% of our outstanding Series B common stock is owned by public shareholders as of March 31, 2008. See "Item 6: Directors, Senior Management and Employees—Share Ownership."

On November 20, 2003, we merged with Satelindo, Bimagraha and IM3 and all assets and liabilities of such legacy subsidiaries were transferred to us on such date. Since entering the Indonesian cellular market through our acquisition of Satelindo and establishment of IM3 and the subsequent integration of such companies in 2003, cellular services have become the largest contributor to our operating revenues.

The following table sets forth the breakdown of our operating revenues for each of the periods indicated and the percentage contribution of each of our services to our operating revenues:

	For the year ended December 31,					
	2005		2006		2007	7
	Rp	%	Rp	%	Rp	%
	(Rp in billions, except percentages)					
Cellular services	8,645.0	74.6	9,227.5	75.4	12,752.5	77.3
Fixed telecommunications	1,250.8	10.8	1,109.3	9.1	1,567.4	9.5
MIDI services	1,694.0	14.6	1,902.6	15.5	2,168.6	13.2
Total operating revenues	11,589.8	100.0	12,239.4	100.0	16,488.5	100.0

#### **Cellular Services**

Cellular services contributed revenues of Rp12,752.5 billion for 2007, representing 77.3% of our total consolidated operating revenues in 2007. We are the second-largest cellular provider in Indonesia, as measured by the number of cellular subscribers, with 24.5 million subscribers as of December 31, 2007. For 2007, we had an estimated market share of 27.9%, which figure is based on our estimates made using available market data. Our cellular network currently provides network coverage in all major cities and population centers across Indonesia. We provide our cellular services using GSM 900 and GSM 1800 technology.

Following the merger of Satelindo and IM3 into Indosat in 2003, we began a network integration process to combine these two networks using a common cellular platform. As this network integration process involved a wide geographical area and equipment compatibility issues, some of our cellular subscribers experienced periods of inconsistent cellular service quality during various stages of the integration, particularly in 2005 and in the Java region. As a result, we were unable to launch marketing initiatives related to our cellular services on a nationwide basis until the first quarter of 2006. We believe these network integration issues contributed significantly to our decrease of approximately 1.5 million cellular subscribers during the first quarter of 2006. We completed our network integration during the first quarter of 2006 and we believe our cellular service quality has improved. After the network integration, we began launching several nationwide marketing initiatives to attract new cellular subscribers, including Mentari "Freetalk" and IM3 "Raja SMS." As a result of these initiatives, we experienced increased SMS usage and voice traffic relative to the number of cellular subscribers in 2006 and 2007 as compared to prior periods. In 2007, we continued to launch several marketing initiatives, including Mentari "Free Talk" and IM3 "Raja SMS", and to promote the Mentari "Hebat" campaigns. As a result of these programs, we also recorded a 46.9% increase in the number of cellular subscribers from 16.7 million to 24.5 million in December 2007. Although our cellular network quality has improved and several marketing initiatives have been launched in the first half of 2006, the effect of these events on our financial condition continued into the second half of 2006 and in 2007.

#### Services

Our principal cellular service is the provision of voice and data transfer, which measures the usage of our cellular network by our customers and is sold through postpaid and prepaid plans. The tariff structure differs between postpaid and prepaid plans, with prepaid subscribers subject to higher tariffs to offset the absence of monthly subscription fees.

We offer postpaid plans under the brand name "Matrix." The Matrix postpaid plan is designed for high-end users. We offer different promotions related to this segment of cellular service users. Matrix is a basic service package with a postpaid payment plan and, since October 2005, includes free national roaming for all Matrix subscribers. In addition to the previous three optional Matrix program packages, which were launched in 2005, we began offering a new Matrix package called "Matrix Strong" in 2006. "Matrix Strong" offers 50 free minutes of on-net voice calls, 50 free SMSs and a tariff of Rp50 per six-second interval for a monthly charge of Rp50,000. In January 2007, we launched "Matrix Strong Become Stronger," which offers cellular subscribers the choice between two additional promotions: (i) 125 free minutes of on-net voice calls, 125 free SMSs and a tariff of Rp50 per six-second interval for a monthly charge of Rp100,000; and (ii) 200 free minutes of on-net voice calls, 200 free SMSs and a tariff of Rp50 per six-second interval for a monthly charge of Rp150,000. In November 2007, we launched a new marketing program named "Matrix Auto." The program offers customers with an opportunity to set their maximum usage amount for one month, and recharge the card with a prepaid voucher once this limit has been passed. The tariff for this product will consist of a tariff priced between those tariffs charged to prepaid customers and postpaid subscribers. Our Matrix brand has a high degree of brand awareness and was awarded Top Brand Award by Frontier Consultant in February 2008. We also offer Matrix Hajj and Umroh for our postpaid customers.

We offer prepaid plans under the brand names "Mentari" and "IM3." Mentari and IM3 offer free national roaming, and we believe our Mentari and IM3 products have a high degree of brand awareness, thereby providing a competitive advantage when attempting to attract and retain customers in a competitive market. In February 2008, Frontier Consulting Group and Marketing Magazine awarded us the Top Brand Award for both our Mentari and IM3 brands for outstanding achievement in building our brand awareness and market share, the latter of which is based on customer-stated preferences and customer loyalty. We have differentiated our two prepaid brands based on market segments. Our Mentari brand is marketed toward families, friends and travelers in the community with voice services being promoted at competitive prices. Our IM3 brand is marketed toward the younger generation with SMS being positioned as our value proposition. Starting in early 2008, we adjusted the promotion for our prepaid brands to meet market demand. For instance, our Mentari brand provides a flat rate tariff for calls nationwide, while our IM3 offers more minutes of on-net voice calls and increased SMS usage. We have developed the "Mentari" and "IM3" brands to offer promotions and engage in advertising designed for those specific market segments.

In January 2008, we launched the "Mentari 1st Minute Free" program, which offers Mentari customers the first minute of calls, free of charge, if it is a local call made to Mentari, IM3 or Matrix customers. We also launched the IM3 Ce-eSan for IM3 customers, which offers free SMS services to two friends who are registered to be their CeeSan, if they accrue minimum voice calls amounting to Rp2,000 per day.

Postpaid and prepaid customers have access to local, DLD and international direct long-distance dialing. In addition, we offer a variety of additional, value-added services, functions and features for our customers, bundled according to the package selected, including:

- SMS: allows customers to send short text messages to other cellular users' handphone display screens;
- MMS: allows customers of GSM service to send pictures, text and sound/voice in a single packet message;
- Voice SMS: allows customers to send audible messages;
- · Ring-backtone: allows customers to choose their favorite song as the ring tone that is heard by callers for incoming calls;
- GPRS: provides mobile data communications with GSM-based technology, including mobile Internet, data transfer and push e-mail (BlackberryTM services);
- Mobile data and facsimile services: allows customers to download sports, news, horoscope, movies, music and finance content to their mobile handsets and to send and receive faxes;
- Voicemail: enables callers to leave voice messages that can be retrieved by customers;
- · Caller identification: displays the incoming call number on a customer's mobile phone display screen;
- Call holding: allows customers to place an incoming or outgoing call on hold while making or receiving other calls;

- · Call waiting: signals customers that they have an incoming call while the line is engaged. Upon hearing such a signal, customers can answer the second call and place the original call on hold;
- Call forwarding: enables customers to forward incoming calls to other cellular or fixed-line numbers;
- · Detailed billing: provides customers with detailed billing statements indicating the duration and cost of calls made to and from a particular mobile phone;
- Direct debit payment: provides a payment option that automatically deducts billed amounts from the customer's bank account or credit card;
- Recharge via SMS and automatic teller machines: enables customers to recharge their prepaid airtime plans via SMS and automatic teller machines automatically deducting billed amounts from the customer's bank
- International roaming: allows prepaid and postpaid customers to receive SMS and voice services while roaming in foreign cellular networks.

Facsimile, detailed billing and direct debit payments are only available to postpaid subscribers. We offer certain services free of charge, including caller identification, call holding, call waiting and call forwarding, while others, such as SMS, mobile data and facsimile services and detailed billing, carry additional fees. We introduced our SMS service to postpaid cellular subscribers in 1995 and extended the service to prepaid subscribers in May 2000. Usage levels have increased from an average of approximately 319,000 text messages per day in June 2000 to a daily average of approximately 69.4 million and 100.0 million text messages in December 2006 and December 2007, respectively. In 2005, 2006 and 2007, SMS usage fees represented a substantial portion of our operating revenues from value-added cellular services and features. We expect SMS to continue to contribute the majority of revenues from value-added cellular services and features, but anticipate increased revenues from GPRS and mobile data services in future periods.

We launched our portfolio of mobile data services in 2000. Mobile data services can be accessed over SMS or through a direct dial-up connection to a WAP server. Subscribers can access a variety of information, including movie listings, stock quotes, exchange rates, sports and business news and astrological predictions, and re-charge their prepaid SMS cards. In addition, subscribers can send and receive e-mail and conduct mobile banking services with several leading banks through their mobile handsets.

We conducted initial commercial operations for GPRS service in early 2002. GPRS service with EDGE technology is now available in most large cities in Java, Bali, Sumatra, Kalimantan, Sulawesi and Papua with full network access. In cooperation with StarHub and Research-In-Motion, we introduced Blackberry<sup>TM</sup> Enterprise Service to our corporate customers in December 2004 and Blackberry™ services for personal users in March 2005. As of December 31, 2007, we have more than 6,000 Blackberry™ customers.

We revised our interconnection agreements with telecommunications operators following the implementation of the new interconnection regime. These revised agreements allow our cellular networks to interconnect with the PSTN operated by Telkom, our international gateways and the networks of each of the other Indonesian cellular and fixed wireless operators, thereby allowing our cellular subscribers to communicate with customers of other telecommunications service providers.

We offer international roaming services to our cellular subscribers to enable them to make and receive calls and to send and receive SMS text messages when outside Indonesia. We have entered into roaming agreements with operators of GSM cellular networks in Africa, Europe, North and South America and Asia. As of December 31, 2007, our postpaid cellular subscribers could roam internationally on 319 networks, owned by 273 operators in 122 countries.

On December 12, 2006, we became a member of the largest international telecommunications operator alliance in Asia, CONEXUS. which was formed to increase each member's competitive value in providing international telecommunication services in their respective country and across the Asia-Pacific region. To support current roaming services through GSM, GPRS and WCDMA, the members of the alliance are cooperating to provide roaming with HSDPA technology. This alliance has expanded service coverage to more than 150 million customers in nine countries, including Indonesia.

On February 8, 2006, the Government conducted an open bidding process for 3G spectrum licenses and, following satisfactory completion of the bidding process, we were awarded one 3G spectrum license for 5 MHz of paired spectrum for an up-front fee of Rp320.0 billion, a bid lower than that of our competitors. Under the terms of the license, we are also required to submit an annual performance bond to the Government of 5% of the total license fee, or Rp20.0 billion, whichever is higher. We will forfeit this performance bond as a penalty if we are unable to deliver 3G services as stipulated by the Government. Under the license, we were required to initiate 3G service in at least two areas, Jakarta and Surabaya and their surrounding areas, and to provide coverage for 10% of population in each of these regions by 2006, 20% by 2007, and 30% by 2009. The license also requires us to initiate 3G service in additional areas on an incremental basis within the next five years. Under the terms of our license, we were required to complete our 3G network expansion to provide network coverage to 20% of the population of Jakarta and Surabaya and 10% of the population in West Java, Yogjakarta and North Sumatra by the end of 2007. We cannot assure you that we will be able to continue our 3G network expansion as planned or successfully complete the population coverage levels mandated by the Government. Moreover, as the Government has not issued guidance on how to calculate percentages of population coverage, it remains unclear whether or not we have fulfilled these requirements under our license. Failure to complete our 3G network expansion could result in an increase in our performance bond for the license or a fine by the Government for non-compliance with the license terms and may adversely affect our business, financial condition, results of operations and prospects.

### **Customers and Marketing**

We segment the Indonesian population by location, disposable income and other factors we believe indicate the desire and ability of individuals and corporations to purchase our products and services. We then target areas populated with a higher density of potential cellular subscribers. These areas are generally economically more developed and more prosperous than other areas in Indonesia. Through this approach, we have achieved a diversified cellular subscriber base spread throughout Indonesia's major population centers. We implemented this strategy to adapt to competition from new entrants and pricing pressures in major urban areas.

Since the launch of our cellular services in Indonesia, we have recorded cellular subscriber growth in each year. Our prepaid subscriber base has grown significantly over the past three years relative to our postpaid subscriber base. As of December 31, 2005, we had 676,407 postpaid and 13,836,046 prepaid cellular subscribers. As of December 31, 2007, our subscriber base had grown to 599,991 postpaid and 23,945,431 prepaid cellular subscribers. We have focused on increasing the number of our prepaid cellular subscribers as prepaid subscriptions minimize cellular subscriber credit risks and reduce billing and collection costs. Moreover, we believe Indonesian cellular customers tend to favor the convenience, ease of activation, avoidance of fixed commitments and lack of credit checks associated with prepaid cellular plans.

The following table presents certain information regarding our postpaid, prepaid and total cellular subscriber base as of the dates indicated:

	As of December 31,			
	2005	2006	2007	
Cellularsubscribers: <sup>(1)</sup>				
Prepaid	13,836,046	15,878,780	23,945,431	
Postpaid	676,407	825,859	599,991	
Total	14,512,453	16,704,639	24,545,422	

<sup>(1)</sup> Cellular subscribers means total registered and active cellular subscribers at the end of the relevant period. We define an "active cellular subscriber" as a cellular subscriber: (i) who, in the case of a postpaid cellular subscriber, has no outstanding balance remaining due more than 100 days after the last statement date; or (ii) who, in the case of a prepaid subscriber, recharges the SIM card within 37 days immediately following the SIM card's expiry date (i.e., 30 days from the date of activation) by adding certain minimum amounts to the SIM card. See "—Activation, Billing and Collection.

When cellular services were first introduced in Indonesia, cellular subscribers consisted primarily of wealthy individuals and business customers, including civil servants working for government entities. As activation fees and mobile handset prices declined and cellular service quality improved, cellular services have become increasingly affordable and popular with the broader middle-income market for both business and personal use. These cellular subscribers typically have lower average monthly usage and higher price-sensitivity than the cellular subscribers during the early development of the Indonesian cellular services market.

The following table presents selected information regarding our ARPU for the periods indicated:

	For the ye	For the year ended December 31,					
	2005	2006	2007				
		(Rp)					
ARPU:(1)							
Postpaid	240,810	194,791	182,682				
Prepaid	58,054	52,713	47,028				
BlendedARPU	67,113	60,023	52,821				

<sup>(1)</sup> The average monthly revenue (in Indonesian rupiah) per cellular subscriber is computed by dividing monthly recurring cellular services revenues, excluding non-recurring revenues such as activation fees and special auctions of telephone numbers, for the relevant period by the average number of cellular subscribers. The average number of cellular subscribers is the sum of the total number of active cellular subscribers at the beginning and end of each month divided by two. We define an "active cellular subscriber" as a cellular subscriber: (i) who, in the case of a postpaid cellular subscriber, has no outstanding balance remaining due more than 100 days after the last statement date; or (ii) who, in the case of a prepaid subscriber, recharges the SIM card within 37 days immediately following the SIM card's expiry date (i.e., 30 days from the date of activation) by adding certain minimum amounts to the SIM card. See "—Activation, Billing and Collection.

After the completion of our network integration in 2005, and cellular network optimization in the first guarter of 2006, we believe we have improved our cellular service quality significantly. We continued our nationwide marketing and promotional activities under the "Punya Indosat" or "Indosat Owned" campaign in an attempt to retain our existing valued cellular subscribers and to acquire new cellular subscribers. Our "Indosat Owned" campaign involves our wide range of innovative value-added services, including "I-Ring," a personal ring-back tone, "I-Say," a voice messaging service, and "I-Memova," one of our push e-mail services, as well as promotions such as Mentari "Freetalk", Mentari "Hebat" and IM3 "Raja SMS." We also continued "Point Plus Plus," a program that provides cellular subscribers certain rewards for usage. This program enables customers to redeem their points for prizes as well as being entered in a drawing for four automobiles from Jaguar. In addition, we regularly advertise through major newspapers, television, outdoor media, magazines and direct mailings and cross-sell our products with other leading corporations.

To consolidate our marketing channels for cellular services, we have opened integrated walk-in centers, under the name "Galeri Indosat," which we operate, and "Griya Indosat," which is operated by our exclusive distributors. Our walk-in centers provide cellular subscribers with sales, customer service and product information. As of December 31, 2007, we operated 316 walk-in centers nationwide. We also have a dedicated team of employees who coordinate sales and services to Indonesian corporations.

To supplement our direct marketing channels, we maintain a network of independent dealers. These independent regional and multi-regional dealers have their own distribution networks throughout Indonesia and promote our cellular services, primarily to individuals. These dealers include major distributors of mobile handsets and typically have their own retail networks, direct sales forces and sub-dealers in Indonesia. These outlets serve as additional branch outlets for us and offer a broad range of services, including product and service information, customer service and bill payment processing. Existing and new cellular subscribers can activate and register and pay for all of our cellular services at these outlets. We continue to maintain our relationships with our dealers in an attempt to generate higher sales volume through better product placement, an integrated dealer network and enhanced dealer loyalty.

### Tariff Structure and Cellular Services Operating Revenues

Based on Ministerial Decree No. 12 / 2006, the Government regulates tariff formulations for changes in basic telecommunication services by establishing the floor price of certain tariffs based on the interconnection cost. The interconnection cost has been effective since January 1, 2007, but certain interpretative rules regarding retail floor price formulation have not yet been clarified, and we understand the Government recently announced Ministerial Decree No. 9 / 2008 on April 7, 2008, regarding the new cellular retail tariff formulations. Pursuant to this new regulation, we have implemented a new retail tariff formulation in April 2008.

The Indonesian cellular telecommunications market uses a "calling party pays" system, which requires that the originators of telephone calls pay for calls. The tariffs for postpaid subscription services consist of activation, monthly subscription and interconnection-based usage charges. The interconnection-based usage charges are calculated by considering three interconnection costs: originating, transit and terminating costs, which depend on the routing traffic. The new tariff formulation regulated by the Government does not differentiate between prepaid and postpaid cellular services tariffs. However, the tariffs for prepaid and postpaid cellular services may be different based on network element costs.

Activation Fees and Monthly Charges. Activation fees represent the initial connection fees charged to new postpaid and prepaid customers when subscribing to a cellular network. Monthly charges represent fixed amounts charged only to postpaid cellular subscribers for maintaining access to the cellular network. Currently, our postpaid customers are no longer charged an activation fee. We offer several programs for postpaid customers, including a minimum monthly usage of Rp25,000, "Matrix Strong" for Rp50,000 and other promotional programs. Under Indonesian GAAP, sales of initial and reload vouchers are recorded as unearned revenues and recognized as revenue upon usage or expiration of the voucher.

Usage charges. There are three types of calls: local, long distance, and international calls. For the purposes of determining termination, calls may terminate on any of the cellular, fixed or satellite networks. In September 2006, we submitted a Reference Interconnect Offer ("RIO") to the Government, which included the proposed tariff for all types of calls. The Government has approved our proposal and it has been used as the basis for interconnection agreements with other telecommunications operators since January 1, 2007. In early 2008, we submitted a new RIO to the Government for approval relating to our proposed new interconnection tariff, and in April 2008, the Government approved our RIO.

Value-added Services. The Ministry of Communication and Information Technology did not regulate the tariffs for SMS or other value-added services until early 2008. Based on Ministerial Decree No.9 / 2008, the Government now regulates the tariff formula for value-added services, including SMS. Pursuant to this new regulation, we charge maximum usage fees for SMS usage at Rp150 per message for postpaid subscribers and Rp149 per message for prepaid subscribers. We also offer promotional discounts for certain SMS services for both postpaid and prepaid customers. SMS operates on a "sender-keeps-all" basis, which means that we earn revenues whenever one of our cellular subscribers sends an SMS. We do not, however, earn revenues when a customer of another telecommunications operator sends an SMS to one of our cellular subscribers. For our GPRS service, cellular subscribers are charged Rp1 per kilobyte of data downloaded. We receive roaming settlements from foreign telecommunications operators when their cellular subscribers roam on our network.

#### Interconnection

We currently interconnect with the fixed line and cellular networks operated by all network operators at numerous locations throughout Indonesia. To minimize our interconnection expenses, we utilize our own backbone transmission and the contraction of the cofacilities whenever possible and in compliance with applicable regulations. For example, routing a long-distance call from a customer in Surabaya to a destination customer in Jakarta through our fiber optic or microwave transmission lines allows us to avoid the use of another operator's network, thereby lowering our interconnection expenses associated with routing our intra-network usage.

### Activation, Billing and Collection

Potential customers can apply for our cellular services at our sales and distribution points. Many of our independent dealers, however, can only receive new applications for cellular services, which are then forwarded to us for processing. A potential subscriber for our postpaid service is required to provide proof that such subscriber meets our minimum credit requirements. If a potential subscriber does not meet our postpaid requirements, our sales representative recommends our prepaid services. Once approved, postpaid service SIM cards are activated within 24 hours.

We bill our postpaid subscribers on a monthly basis through our centralized billing division. In the case of prepaid subscribers, the wireless billing system automatically reduces the value of each prepaid subscriber's account as originating, transit and terminating charges are assessed.

Our postpaid subscribers have a variety of payment options in paying their monthly bills. Payment can be made by cash and major credit cards through Indosat galleries, bank tellers or post office branches. In addition, customers can also make payment via automatic debit through banks or participating credit card companies, bank transfers, Automatic Teller Machines, Electronic Data Capture, mobile banking, Internet banking, and phone banking. Payments are due 20 days after the account statement date. Twenty-seven days after the statement date, we remind subscribers who have not paid their balance and block their ability to make outgoing calls. For subscribers who remain unpaid 40 days after the statement date, we block the subscriber's ability to make or receive calls. We permanently disconnect service and cancel the subscriber's SIM card for accounts that are more than 50 days past due and remove such subscriber's data from our network after 120 days from the statement date.

We have taken a number of steps to prevent subscriber fraud and to minimize losses. We deliver prepaid vouchers to our independent dealers only on a cash-on-delivery basis, and we do not collect payments for our services from cellular subscribers through our independent dealers. In addition, we require, in certain instances, refundable deposits from subscribers depending on usage levels, and we review accounts of our high-usage customers at regular intervals to ensure that the deposit levels continue to be adequate.

### Competition

The cellular services business in Indonesia has become increasingly competitive during recent years. Competition in the cellular communications industry is based principally on network coverage and technical quality, price, the availability of data services and special features and quality and responsiveness of customer service. Based on our estimates made using available market data, the three major providers of wireless services in Indonesia, Telkomsel (which is majority-owned by Telkom), we and Excelcomindo (which is indirectly majority-owned by Telekom Malaysia), provided approximately 86.5% of Indonesia's wireless telecommunications services as of December 31, 2007.

In May 2003, Telkom introduced TelkomFlexi, a CDMA 2000 1x service in the Jakarta area. Currently, Telkom offers this service throughout Java and several large cities in Sumatra and other islands. Telkom offers this service as fixed wireless service, but the service has expanded mobility and value-added features similar to cellular services. After receiving requests from industry associations, the Ministry of Communication and Information Technology issued Ministerial Decree No. 35 / 2004 stating that the service area of the fixed wireless network shall be limited to an area equal to one area code of the local fixed network service. An operator of fixed wireless service is therefore prohibited from extending its roaming services to other area codes. In addition to TelkomFlexi, Bakrie Telecom has offered identical services in the Jakarta area, Java and North Sumatra.

In early 2004, PT Bimantara Citra Tbk. launched a new wireless operator named Mobile-8, which uses CDMA2000 1x and EVDO technology. Mobile8 has received a nationwide license to provide wireless telecommunications services and competes with traditional GSM operators by attracting new cellular subscribers with discounted prices as its primary advantage.

Starting in 2005 and 2006, most Indonesian telecommunications operators conducted aggressive subscriber acquisition programs with a goal to increase individual market share. Through the offer of discounts, bonuses and special rates, operators attempted to differentiate their services from those of other operators, primarily based on price. This competition has caused tariffs to continue to decline and, as a result, we believe cellular subscriber ARPU has continued to decline for most Indonesian telecommunications operators.

In addition to increased price competition for cellular services several, telecommunications operators have been granted a license to operate a 3G mobile telecommunications network. We believe competition for 3G services will be intense as telecommunications operators begin to deploy their networks in major population centers. Currently, there are five telecommunications operators holding 3G licenses: PT Telekomunikasi Seluler (Telkomsel), PT Hutchinson Charoen Phokphand Telecommunication, PT Natrindo Telepon Seluler, Excelcomindo and us. We offer 3G services in 17 cities nationwide and are focusing more on wireless broadband services.

The Government also announced an allocation of 800MHz spectrum and awarded a national license for fixed wireless access to Bakrie Telecom and Mobile-8 as well as additional licenses for cellular access to Telkom and Bakrie Telecom.

We believe barriers to entry in the Indonesian cellular and fixed wireless services industry are currently comparatively high due to limited availability of frequency spectrum, a capital intensive operating environment, difficulties in acquiring sites for network expansion and the established market presence of the three incumbents. Nevertheless, we are anticipating continued intense competition within the Indonesian cellular and fixed wireless services industry generally. In response to this, we intend to dedicate future capital expenditure to our cellular and fixed wireless business in an effort to increase network capacity and service quality and to provide various value-added services.

### **Fixed Telecommunications Services**

Our fixed telecommunication services include international and domestic long distance as well as fixed wireless services. For 2007, fixed telecommunications services contributed Rp1,567.4 billion, or 9.5%, to our operating revenues. We receive fixed telecommunications services operating revenues from domestic operators, with the largest portion from Telkom, and foreign telecommunications operators. Except with respect to payments from our cellular, fixed wireless and fixed line subscribers, we do not receive any payments directly from the end users of our international long-distance services. In 2007, approximately 7.4% of fixed telecommunications services operating revenues were derived from amounts paid or payable by Telkom and other domestic operators in respect of outgoing calls, approximately 16.4% of such revenue was derived from amounts paid or payable by cellular operators and approximately 56.5% of such revenue was derived from net settlements with foreign telecommunications operators in respect of incoming and outgoing calls. The remaining 19.7% of fixed telecommunications services operating revenues was derived from direct billing for specific services, such as calling card and fixed-line subscribers. The corresponding figures for 2006 were approximately 12.1%, 15.7%, 55.2%, and 17.0%, respectively.

#### Services

International Long-Distance Services. We provide a variety of international voice telecommunications services and both international switched and non-switched telecommunications services. Switched services require interconnection with either the PSTN or another mobile cellular operator's facilities; non-switched services can be completed through our transmission facilities without the need for interconnection.

Through our "001" and "008" international long-distance services, we currently handle a substantial majority of the traditional IDD business in Indonesia. However, the duopoly regime in the IDD business ended on January 1, 2004, the effective date of Telkom's license to operate IDD services. Moreover, other telecommunication operators may enter the IDD business without any obligation to pay compensation to the existing telecommunications operators. In anticipation of increased competition resulting from such industry deregulation, we launched "FlatCall 016" in March 2005 and marketed it as a new product aimed at consumers in the most price-sensitive market segment. However, beginning January 2007, in compliance with a decree from the Government, we changed the access code to a five digit code and named it "FlatCall 01016." The "FlatCall 01016" product offers competitive tariff rates for certain top destination countries while offering regular VoIP tariff rates for the remaining countries.

Our outgoing international long distance calls are routed through one of our six international gateways. From these gateways, international long-distance services are transferred via satellite or submarine cable based on predetermined routing plans developed in collaboration with foreign telecommunications operators. The foreign carriers receiving calls through the international gateways are responsible for terminating the calls to their recipients. Similarly, international long-distance calls received at our gateways are switched from the gateway to their destinations domestically through Telkom's local network, our cellular networks, our fixed local network or one of the other cellular operators with which we maintain interconnection arrangements.

For 2007 revenues from international long distance services amounted to Rp1,230.2 billion.

The following table sets forth certain operating data for our international direct dialing services for the periods indicated:

	For the year ended December 31,						
	2005		2006		2007		
	minutes	% change	minutes	% change	minutes	% change	
	(in thousands, except percentages and ratios)						
Incoming paid minutes	808,048	20.5	980,471	21.3	1,236,604	26.1	
Outgoing paid minutes	156,633	(17.0)	153,824	(1.8)	296,891	93.0	
Incoming and outgoing paid minutes	964,681	12.2	1,134,294	17.6	1,533,495	35.2	
Ratio of incoming to outgoing traffic	5.16	_	6.37	_	4.17	_	

During 2006 and 2007, our international outgoing calls measured by paid minutes decreased by 1.8% and increased by 93.0%, respectively, compared to the previous year, while our international incoming calls measured by paid minutes increased by 21.3% and 26.1%, respectively, over the same periods. Combined outgoing and incoming calls, also measured by paid minutes, increased 17.6% and 35.2% during 2006 and 2007, respectively. We believe our stronger growth in 2007 relative to the prior year was primarily due to our aggressive business strategy emphasizing volume-based sales. We believe that increased competition from Telkom and VoIP operators, some of which are unlicensed, will continue to affect our business in the future.

Fixed Wireless Services. We launched our fixed wireless services in 2004 to expand our Fixed Telecom business segment and to complement our cellular services. Using CDMA2000 1x technology, our fixed wireless services offer a cost-effective alternative to our cellular services to customers who have limited mobility requirements. As of December 31, 2007, our fixed wireless service, "StarOne," had a total subscriber base of 627,934 subscribers with 33,731 postpaid subscribers and 594,203 prepaid subscribers in 29 major cities nationwide. For 2007, revenues from fixed wireless services totaled Rp218.7 billion. In 2007, we had capital expenditures of approximately Rp157.8 billion mainly to finance our frequency migration and increase the capacity of our CDMA 2000 1x infrastructure. On December 12, 2006, the Government granted us a license for two channels of nationwide fixed wireless in the 800MHz frequency. This license replaced our previous 1900MHz fixed wireless license and required us to migrate from this frequency to the new 800MHz frequency by the end of 2007 in the Greater Jakarta area. We expanded our StarOne services to 37 cities by March 2008.

Local and Domestic Long Distance Services. We launched local and domestic long distance service from Indosat access points ("StarOne" and "I-Phone") in October 2005. We currently have local and domestic long-distance coverage of 34 major cities in Indonesia.

# **Customers and Marketing**

We have undertaken a variety of marketing initiatives to improve our service to fixed telecommunications customers. Our marketing strategy focuses on: (i) strengthening our price-tiering strategy through implementation of "FlatCall 01016" to compete with VoIP services; (ii) expanding the market and retaining Indosat customers through bundling initiatives; (iii) establishing volume commitments for incoming traffic from foreign telecommunications operators; and (iv) expanding coverage of our fixed wireless services. We have traditionally maintained a nationwide advertising campaign, using television, newspapers, magazines, websites and radio to increase brand awareness among business and retail customers. We have also established and are strengthening regional sales offices in many locations throughout Indonesia.

We employ a specialized sales force, including a sales group, which focuses on our largest 500 customers, including hotels, large corporate customers, government offices and embassies. We also conduct broader-based marketing programs, such as telemarketing and direct-mail campaigns and have implemented a customer loyalty program, which provides incentives to regular users. In addition, we seek to broaden our customer base by conducting joint promotions with other international telecommunications companies to promote our services. We strive to deliver high-quality services that maximize customer satisfaction. No single customer accounts for more than 1.0% of our operating revenues from fixed telecommunications services.

In 2007, approximately 65.0% of our outgoing international long distance call minutes originated in the greater Jakarta area, followed by Batam (near Singapore) with 12.0%, Denpasar in Bali with 4.0%, Bandung in West Java with 3.0%, and Surabaya in East Java with 3.0%.

We maintain a proprietary database of customer information, which allows us to analyze consumer preferences and usage patterns and to develop tailored marketing and products. We conduct our own market research and also engage consultants to perform broader research on customer behavior and needs.

#### Tariff Structure

Rates. On January 1, 2007, the Government implemented new retail tariff formulations for fixed telecommunication operators. The formulation sets the ceiling price of tariffs and is used to calculate monthly and usage fees for local, long-distance and international calls. The formulation is complex and the Government has yet to provide interpretive guidance on certain rules regarding retail tariff formulation. As of December 31, 2007, all telecommunications operators were still using the tariff formulation in effect prior to the new regulations. Our international longdistance tariffs have not changed, and we intend to continue applying international long-distance tariffs based on the previous regulations which bases tariffs on six zones for call destinations.

The provision of international long-distance services between two countries is normally established between telecommunications carriers on a bilateral basis. The amounts payable to us by foreign telecommunications operators for incoming telephone calls have historically been determined by accounting rates negotiated between us and such international carriers, subject to certain guidelines from the Ministry of Communication and Information Technology. Since 2003, we began to replace the accounting rate system with a market termination rate-based pricing system with several of our largest foreign telecommunications counterparts, pursuant to which we agreed on asymmetric rates for incoming and outgoing calls. We maintain direct connections with 62 foreign telecommunications operators, and use the market termination rate-based system with 56 of such operators in 262 countries. Under the accounting rate system, which we still apply for 12 foreign telecommunications operators (typically those in less-developed countries), the same rate per minute is payable for incoming and outgoing calls. The agreements with these carriers set the terms of payment by us to the foreign telecommunications operators for use of their facilities in connecting international long-distance services billed in Indonesia and by the foreign telecommunications operators to us for use of our facilities (and the local Indonesian networks) in connecting international long-distance services billed abroad.

The practice among telecommunications carriers is for charges due in respect of the use of overseas networks to be recorded, collected and forwarded by the telecommunications carrier from the country in which the call is billed. Based on the rates negotiated with each foreign telecommunications operator, we make payments to the carrier for outgoing traffic billed in Indonesia, and we receive payments from such carrier for inbound traffic billed outside Indonesia. Settlements among carriers are normally made quarterly on a net based method. Our largest correspondent carriers are those located in Malaysia, Singapore, Taiwan, Japan and Hong Kong.

VoIP service providers may determine their own collection charges, and each service provider must negotiate with the applicable network provider for interconnection charges. However, the interconnection charge calculation must be based on existing regulations, and settlement should be effected by the Telecommunications Traffic Clearing System, which has not yet begun operation. Consequently, we have entered into an agreement with Telkom as our network provider for VoIP interconnection.

Interconnection with Domestic Networks. Although we provide international gateways for outgoing calls from and incoming calls to Indonesia, all international long-distance services must terminate on one of the domestic fixed or cellular networks. The Government has set an interconnection tariff for international long-distance services which traverse the domestic fixed-line and fixed wireless networks. We have separate interconnection agreements with those operators that interconnect directly with our international gateways. Our interconnection arrangements with such telecommunications operators have been revised to reflect the new interconnection regime announced by the Government in mid-2006 and which became effective as of January 2007.

Universal Service Obligations. In September 2005, the Government announced a change in Universal Service Obligations ("USO") tariffs from Rp750 for each successful international outgoing or incoming call to 0.75% of an amount equal to gross revenues less interconnection expenses paid to other telecommunication carriers and bad debts. Since such announcement, the Government has continued to draft the details of regulations for further implementation of USO tariffs. Due to uncertainties regarding the appropriate payee within the Government for such USO payments, we have reserved funds to pay such amounts, and no payments were made in 2005. In early 2006, following the implementation of Government regulations, we began to make payments for USO tariffs related to 2005 usage from such reserved funds. In 2007, we made quarterly payments in arrears for USO tariffs.

#### **Customer Billing**

Domestic operators maintain control over the billing and collection process of international long-distance services which are initiated on the domestic networks. Domestic operators retain the appropriate interconnection charges owed to them from the amounts collected and remit the balance in Indonesian rupiah to us (without interest) within not less than 25 days of collection from the customer in Indonesia. The collection cycle for most of the domestic operators is approximately 15 days. We are responsible for generating and delivering such billing information to the domestic operators. This information is generally delivered within one day of the end of the prior 30-day period and billed by the domestic operators approximately five days after receipt from us, resulting in a collection cycle of approximately 50 to 80 days. For purposes of financial reporting, we recognize revenues on a monthly basis based upon our own traffic records. We have similar arrangements with the other domestic cellular network operators.

We remit the appropriate interconnection charge to the relevant operator for incoming calls terminating on the domestic networks. We generally remit such charges within 15 days of the end of the quarter in which payment was received from the foreign telecommunications operator. The settlements from foreign telecommunications operators are typically paid in U.S. dollars, which are deposited in Indonesia, and amounts representing interconnection payments payable by us to the domestic network operators are remitted in Indonesian rupiah.

Customer usage of fixed wireless and domestic long-distance services is calculated starting from the beginning of the month until the end of the month. Customer billing will be generated at the beginning of the following month and completed by the fifth day of that month. Billing statements should be received by customers no later than the tenth of the month and payments are due by the twentieth of the month. For FWA service, we block the subscribers' ability to make calls, when they have not paid their balance due by the twenty-second day of the month. For customers who have not paid their balance due by the end of the month, we block the customer's ability to make

or receive calls. We permanently disconnect service and cancel accounts for customers whose bills are more than 60 days past due from the first day of the generated bill. For DLD services, by the end of the month, we block customers from making calls if they have not paid their balance. For customers who have not paid their balance due by the end of the second month, we block the customers' ability to make or receive calls. We permanently disconnect service and cancel accounts for customers whose bills are 90 days past due from the first day of the generated bill.

## **Competition**

We are no longer the only authorized provider of traditional IDD (i.e., non-VoIP) call services in Indonesia. On January 1, 2004, the operational license granted by the Ministry of Communication and Information Technology to Telkom to provide IDD services became effective. Such license includes the right to use the IDD access code "007" to enter the international long-distance market. The Government may also issue new licenses for IDD services to other telecommunications operators, which will increase competition. In addition, Telkom no longer operates a monopoly for DLD services. In October 2005, we launched DLD service for several major cities with the access code "011" that can only be used from Indosat access points.

Indonesian regulations require equal access to all domestic telecommunications facilities for all operators. Accordingly, we have equal access to Telkom's domestic facilities. Current regulations assure equal access for IDD customers to all competitors on a per-call selection by means of dedicated access codes.

Starting from 2001, the traditional IDD market became more competitive, with VoIP technology and new entrants entering the market for both incoming and outgoing IDD traffic. We entered the VoIP market in the latter part of 2002. Our VoIP business has increased significantly from 10.4 million minutes in 2003 to 195.8 million minutes in 2007.

We also face competition from other fixed wireless service providers. In May 2003, Telkom introduced TelkomFlexi, a CDMA2000 1x service in the Jakarta area. Currently, Telkom offers this service in more than 250 cities in Indonesia. TelkomFlexi is the largest fixed wireless operator, followed by Bakrie Telecom and us. We expect competition in this business to increase following the grant of a new nationwide fixed wireless services license to Bakrie Telecom and Mobile-8. Following the grant of this license, Bakrie Telecom expanded their fixed wireless services to more than 30 cities in Indonesia.

# **MIDI Services**

Recognizing the significant growth potential of data and other network services—including Internet-based services—and their increasing importance to our overall business strategy, we have placed considerable emphasis on this business segment. The products and services that we offer in this business segment include high-speed pointto-point international and domestic digital leased line broadband and narrowband services, a high-performance packet-switching service and satellite transponder leasing and broadcasting services. In 2007, MIDI services contributed Rp2,169.5 billion, or 13.2%, of our total consolidated operating revenues. The Government declared Telkom as a dominant operator for leased circuits through the DGPT Decree No. 102/2007 dated April 9, 2007. As a result of this, we believe Telkom will be subject to more regulatory approvals while we will be able to propose new tariffs without the requirement of Government approval.

### Services

World Link, Direct Link and Digital Data Network. World Link is an international leased line service and Digital Data Network is a domestic leased line service. Both of these services provide high-speed, high-quality digital data circuits on a point-to-point basis, and offer line speeds from 64 Kbps and multiples thereof up to 2 Mbps for narrowband

or 45 Mbps and 155 Mbps for broadband. Most of our broadband World Link customers are telecommunications providers who require dedicated broadband international data links, and our narrowband World Link customers consist primarily of corporate users who subscribe to our World Link service for their own internal use. VSAT connections are used for World Link and other leased line users located in areas that are not fully served by the domestic network. For the domestic market, we offer digital data network services through Lintasarta for corporate customers. In 2007, World Link, Direct Link and digital data network contributed Rp471.1 billion, or 21.7%, of our consolidated MIDI services operating revenues.

IP VPN. We provide IP VPN services which provide customers with multi-point connectivity, reliable LAN interconnections and the power to support complex distributed computing applications.

Frame Relay. We provide both international and domestic frame relay services, a high-speed leased packet technology, primarily through Indosat and Lintasarta, providing customers with multilateral connectivity, reliable LAN interconnections and the power to support complex distributed computing applications. Framed messages enable data transmissions to travel at high speed from a simple single connection to reach multiple domestic or international destinations. Frame relay services can be tailored to the requirements of individual sites in order to meet user demand for a dedicated line by terrestrial or satellite services (VSAT frame relay). As of December 31, 2007, Lintasarta's domestic frame relay services were available in 59 major cities in Indonesia and Indosat's international frame relay services were available in over 225 countries worldwide in cooperation with ACASIA, C&W, and NTT. We recorded operating revenues of Rp305.1 billion from this service in 2007, or 14.1% of our MIDI services operating revenues in 2007.

National Link. National Link is a domestic leased line service providing high-speed digital data circuits on a point-topoint basis and offering line speeds from 64 Kbps and multiples thereof up to 2 Mbps for narrowband or 45Mbps and 155Mbps for broadband. Most of our broadband National Link customers are telecommunications providers that need dedicated domestic broadband data links, and our narrowband National Link customers consist primarily of corporate users who subscribe for their own internal use.

MPLS and Metro Ethernet. MPLS and Metro Ethernet are domestic leased line services based on IP. MPLS provides high-speed digital data circuits on a point-to-point basis and offers line speeds from 64 Kbps and multiples thereof up to 2 Mbps for narrowband or 45Mbps and 155Mbps for broadband. Metro Ethernet provides high-speed bandwidth, and offers line port speeds of 10Mbps, 100Mbps and 1Gbps and an Ethernet base with incremental guaranteed bandwidth of 1Mbps.

Satellite Services. We lease transponder capacity on our Palapa-C2 satellite, which is in orbit over the Asia-Pacific region, to broadcasters and telecommunications operators. Indonesia has a large television market in which a number of privately-owned domestic broadcasters and international programmers compete with the state-owned broadcaster. Many of these domestic and international broadcasters lease capacity on our satellite. We have entered into lease arrangements governing transponders on the Palapa C-2 satellite that vary in duration but generally terminate within two to five years of the effective date of the lease. The transponder leases may be terminated for breach of the lease agreement and, in addition, most of the leases provide that the lessee may terminate the lease with notice (generally six to 12 months) subject to the lessee paying a termination fee equal to a percentage of the lease payments that would have been due had the lease not been terminated.

We also provide a variety of other supplementary services, including occasional use for TV services, telecast services, telemetry, tracking & control services, private network services, Internet access and multimedia and video conferencing. We expect demand for satellite services to continue to grow, mainly driven by accelerating growth of satellite derivative services (our digital "Bouquet" and "PalapaNet" services). Pressure on pricing is expected to ease as a consequence of improved demand. In 2007, satellite services represented approximately Rp95.7 billion, or 4.4%, of our MIDI services operating revenues.

Internet Services. We provide Internet Network Provider Services for ISPs and Internet Access services for end users and corporate customers. As of December 31, 2007, we operated two ISPs that contributed revenues of Rp591.6 billion in 2007. IMM provides dedicated and dial-up services, and as of December 31, 2007, it had an Internet subscriber base of approximately 47,896 subscribers, which we estimate represents more than 10% and 20% of the Indonesian Internet dial-up and Internet dedicated access markets, respectively. In anticipation of increased competition in Internet businesses, IMM has developed a strategy to expand its business through developing an Internet protocol backbone through potential growth areas, deploying public hotspot services, establishing customer care centers, developing its network through joint investment schemes by using hybrid fiber and coaxial technology and improving its business processes. Lintasarta offers its subscribers "IdOLA" for individual use and "LintasartaNet" for corporate subscribers. With IdOLA and LintasartaNet, subscribers can access information from many content providers in Indonesia and worldwide. Corporations may use LintasartaNet for Internet promotions, software and computer allocations, co-operative ventures or domestic and international trade transactions. In 2007, Lintasarta's Internet dial-up revenues decreased by 95.2%. The decrease in Internet dial-up revenue was largely due to a promotional strategy which encouraged dial-up customers to migrate from Internet dial-up services to value-added, Internet dedicated services. Internet dedicated services revenues also decreased by 0.2% primarily due to market churn generated by competition from Internet services delivered via cable systems. For the year ended December 31, 2007, we derived Rp591.6 billion, or 27.0%, of our MIDI services operating revenues, from Internet services.

VSAT Net/IP and VSAT Link. Lintasarta's VSAT Net/IP and VSAT Link services are satellite-based data networking systems. VSAT Net/IP connects and controls data traffic among remote locations, allowing for quick development of data for network customers with low-to-medium traffic in such sectors as financial services, transportation, trading and distribution. VSAT Link provides point-to-point digital transmission for remote locations by businesses with medium-to-heavy traffic such as manufacturing, mining and financial services industries.

## **Customers and Marketing**

Our marketing activities for MIDI services include group presentations, direct mail, partner promotions, customer retention programs and advertisements in publications and printed media. Each business unit seeks to maintain existing customer relationships through activities such as user forums, training seminars, courtesy visits and informal gatherings with customers. Lintasarta focuses on expanding its market share in industry segments outside its core competencies in banking and finance, in light of the anticipated consolidation and restructuring of those industries in Indonesia. In addition, Lintasarta has increasingly focused its sales and marketing efforts on small-to medium-size enterprises, or SMEs, by repackaging its products and services for their specialized needs. Lintasarta is expanding the existing geographic coverage of its products and services to address the increasing demand for telecommunications infrastructure in outlying regions as a result of Indonesian political developments, including increased regional autonomy.

We support our subscribers through local area staff, 24-hour help desk and integrated real-time network management. In April 2000, Lintasarta achieved ISO 9002 certification for its frame relay, digital data network and VSAT services. In January 2002, we obtained ISO 9001 certification for our frame relay, digital data network and VSAT services, evidencing our commitment to customer satisfaction and continual service quality improvement. As a result of these activities, Frontier and Marketing Magazine awarded us the "Top Brand Award" in the ISP category for 2005, 2006, and 2007.

#### Tariff Structure

Customers of our various MIDI services are charged based on the type of product and service, their industry sector, geographic location and the length of contract for the services (which generally range from one to three years). Service charges generally include the following components: initial installation; monthly service charges (based on location and access speed); transactional charges (based on the volume, duration and/or distance traveled for network traffic); and other charges for services such as consultancy or project management.

Satellite transponder lease rates to international lessees are negotiated individually with customers and depend on the supply and demand of services in the areas covered by the Palapa-C2 satellite. Our offshore leases average US\$1.3 million per annum for a full transponder. Certain offshore leases are also subject to annual escalation factors that range from 2.5% to 10.0%. Almost all offshore lease payments are payable quarterly in advance in U.S. dollars and other widely used currencies. The Ministry of Communication and Information Technology regulates the fees that can be charged in connection with leasing space on satellite transponders to domestic customers. Pursuant to Government regulations, the maximum annual lease rates for C-band transponders are set at US\$1.4 million; for occasional use, the average fees are US\$16 per minute with the actual charges based on the time of use.

### Competition

Data communications service providers in Indonesia compete principally on the basis of price, range of services provided and customer service quality. During the last three years, competition among data communications service providers has intensified principally due to the issuance of new licenses as a result of the deregulation of the Indonesian telecommunications industry. We expect competition to continue to intensify. We believe that our major competitors are Primacom and Citra Sari Makmur with respect to our VSAT services, and Citra Sari Makmur and Telkom, Excelcomindo and Indonesia Comnet Plus (Icon+) with respect to our leased line services.

With respect to Internet-related value-added services, we face significant and increasing competition from Telkom and other ISPs as a result of the increased issuance of licenses by the Ministry of Communication and Information Technology, and formerly by the Ministry of Communication. ISPs in Indonesia compete on the basis of network quality, price and network coverage.

As corporate markets demand greater speed at affordable prices, many bandwidth suppliers have begun making significant investments toward building superb infrastructure using new technology such as "Dense Wavelength Division Multiplexing" (DWDM). The DWDM technology poses a competitive threat to our business services since the DWDM technology and infrastructure enables bandwidth suppliers to offer more bandwidth capacity with better cost efficiency. We anticipate that the bandwidth industry will be even more challenging this year and that new operators such as Moratel and Matrix Cable System will set up international cables in the second half of 2008 which will link Indonesia and Singapore.

Companies in the satellite business compete primarily on coverage power, product offerings and cost. Generally, the cost of service depends upon the combination of power and coverage. In recent years, competition within the satellite business in the Asia-Pacific region has been intense. Our satellite operations have primarily consisted of leasing transponders to broadcasters and telecommunications operators of VSAT, cellular and IDD services and ISPs. We face competition from foreign and domestic service providers in each of these areas. In leasing our transponders

on the Palapa-C2 satellite, we compete most closely in Indonesia with PT Pasifik Satelit Nusantara, or Pasifik Satelit Nusantara, and Telkom. Pasifik Satelit Nusantara also owns transponders on the Mabuhay Philippines Satellite, which is used primarily for television broadcast services. Telkom currently operates its own satellites (Telkom and Palapa B4) and earth stations primarily to provide backbone transmission links for its network. Telkom also leases satellite transponder capacity and provides earth station satellite uplinking and downlinking service to domestic and international users. Other private satellites serving the broadcast market within the coverage area of the Palapa satellites include AsiaSat-1, AsiaSat-2, AsiaSat-4, AsiaSat-35, Apstar-1, Apstar-2R, ThaiCom 3, PanAmSat-4 and PanAmSat-7. APT Satellite, which operates the Apstar satellites, and Shin Satellite PCL, which operates the ThaiCom satellites, also competes directly with us in the Asian regional market. In 2005, Excelcomindo began to offer MPLS services for its corporate customers.

Moreover, with the increasing popularity of Direct-To-Home television ("DTH") among national broadcasters, our satellite business will face increasing competition as new and more powerful regional satellites are launched. DTH is the reception of satellite programs with a personal dish in an individual home. National broadcasters are seeking DTH licenses to provide nationwide broadcast services in Indonesia, such as Indovision's recent acquisition of an exclusive license to provide DTH television services. DTH television may enable broadcasters to distribute their program content without utilizing our telecommunication network support, thereby entirely bypassing our telecommunication services. As the technology moves towards "all IP" and the demand of IP-based services is increasing due to its advantages over legacy networks, we aim to deploy a future network to allow the IP-based services to be widely available in the region. We are also building a Disaster Recovery Center ("DRC") in Jatiluhur for corporate customers to allow them to have a data back-up to secure and protect their business information.

#### **Other Services**

We also provide international telex and telegram services, global mobile services using the Inmarsat Mini M system, and other educational services. In 2004, we recorded revenues of Rp59.4 billion from these services which primarily derived from Sisindosat's sale of software. Beginning in 2005, and as a result of the sale of Sisindosat, revenues from other services in 2005 and 2006, amounting to Rp29.0 million and Rp952.0 million, respectively, were presented as revenues from MIDI services.

## **Facilities and Infrastructure**

The discussion below relates to our IDD network, cellular network and other communications facilities and infrastructure, including that of our significant operating subsidiaries.

#### Cellular Networks

We hold a telecommunications services provider license, which allows us to provide cellular services in Indonesia nationwide for an indefinite period.

The principal components of our cellular networks are:

- base transceiver/Node B stations: consisting of a transmitter and receiver and serving as a bridge between mobile users in one cell and the mobile switching center via base station controllers and radio network controllers;
- base station controllers/radio network controller: devices that connect to and control the base station within each cell site;
- · mobile switching centers: centers that control the base station controllers and the routing of telephone calls; and
- transmission lines: lines that link the mobile switching centers, base station controllers, base stations and the PSTN.

Our cellular network currently operates using 10 MHz of radio frequency bandwidth in the GSM 900 spectrum, 20MHz of frequency bandwidth in the DCS 1800 spectrum and 5MHz in the WCDMA 800 spectrum. The following table sets forth selected information regarding our cellular network as of the dates indicated:

	As of December 31,			
	2005	2006	2007	
Base transceiver stations	5,033	6,942	9,960	
Node B Stations (3G BTS)	_	279	800	
Total BTS (including 2G and 3G)	5,033	7,221	10,760	
Base station controllers	148	177	226	
Mobile switching centers	49	49	56	
Radio network controllers	_	2	12	
Media gateways	_	2	24	

We purchase our cellular telecommunications equipment primarily from Alcatel, Siemens and Ericsson and recently, Nokia and Huawei. Our network is an integrated system employing switching equipment, cell site equipment and a transmission network of point-to-point microwave radio. Most of our cell sites and radio base stations are located in or on buildings or on vacant lots, which we own, or for which leases have been individually negotiated by us for terms typically varying from five to 20 years.

### Fixed Telecommunications Network

We provide fixed telecommunications services and have built a fixed telecommunications network consisting of six international gateways served by satellite circuits, submarine cables and microwave transmission. In addition, at the end of 2007, we offered fixed wireless services across 37 cities in Indonesia.

International Gateways. For our international long-distance business, we operate through six gateways, three gateways in Jakarta, and one gateway in Surabaya, Medan and Batam, which provide all of the connections for our services to our international long-distance network. The gateway-switching equipment was purchased from Lucent Technologies, Inc. and Siemens.

As of December 31, 2007, we had available international bandwidth capacity of 1,014.97 Mbps for voice and 6,174.97 Mbps for data transmission. All of our destinations are digitally connected. The bandwidth available to us is significantly higher than the utilized capacity to allow for anticipated growth in traffic. It is our policy to maintain average utilization at less than 80% of capacity to allow for increased usage during peak hours.

Each international gateway is linked to the other international gateways, which permits multiple routing options for each call and provides the system with backup capability in case of equipment failure or overcrowding at any gateway. We have placed interconnection equipment at the facilities of Telkom and certain of the cellular operators to connect our international long-distance network to the domestic telecommunications network.

International transmission of voice and data between international gateways occurs across either satellite circuits or submarine cables. Satellite circuits are unaffected by distance and offer broadcast services making them flexible with regard to call destinations. Submarine cables, especially fiber optic digital cables, can offer less expensive high-quality services. However, cable costs increase with distance, and destinations are fixed. Satellite circuits can be degraded by atmospheric conditions, while submarine cables can suffer damage from human or natural causes. In general, we use submarine cables with cable-to-cable backup for medium-distance links in Asia and satellite links backup for longer-distance transmission. We use microwave and fiber optic links for connections between gateways

and earth stations, as well as for the Batam gateway, which has microwave links to Singapore. It is our policy to maintain 100% redundancy for all of our international long-distance links (which may require routing through a third country) in an effort to provide high-quality services to our customers.

Submarine Cables. We have ownership interests in and access to capacity in submarine cables interconnecting the Asia-Pacific region, North Africa and Europe, as well as those linking the Asia-Pacific region with North America. The table below sets forth the geographic coverage and allocated capacity of our cable network, as of December

<b>Submarine Cable Network</b>	Geographic Coverage	Capacity (in Mbps)
APCN (Jakarta)	Australia, Hong Kong, Japan, Malaysia, Philippines, Russia, Saudi Arabia, Singapore, South Korea, Taiwan, United States, Vietnam and Thailand	2,059.77
APCN-2	China, Japan, Malaysia, Philippines, Singapore, South Korea, Taiwan	288.00
SEA-ME-WE 3 (Jakarta)	Australia, Austria, Belgium, Brunei, Canada, China, Egypt, France, Germany, Greece, Hong Kong, India, Iran, Italy, Japan, Macau, Malaysia, Myanmar, Netherlands, New Zealand, Oman, Pakistan, Portugal, Saudi Arabia, Singapore, South Korea, Spain, Sri Lanka, Taiwan, Thailand, Turkey, United Arab Emirates, United States and United Kingdom	5,028.09
TPC-5 (Jakarta)	Japan, United States	118.00
SEA-ME-WE 3 (Medan-Batam)	France, Germany, Hong Kong, India, Japan, Malaysia, Philippines, Saudi Arabia, Singapore, Taiwan, Thailand and United Kingdom	49.664
APCN (Medan-Batam)	Malaysia	2.00
APCN and JS (Surabaya)	Hong Kong and Malaysia	16.64
SEA-ME-WE 3 and JS	Malaysia and Saudi Arabia	7.424
Total		7,552.96

To support the operations of our gateway in Surabaya, we have operated a submarine fiber optic cable linking Jakarta and Surabaya since January 1997. This link enhances network reliability and improves the quality of our services in the Surabaya region.

International Microwave Circuits. We operate a microwave transmission system between our Batam gateway and Singapore. This system has a combined capacity of 445 Mbps for voice and data, respectively, and serves as a relay station to route traffic through areas without fiber cable connections.

International Satellite Circuits. As of December 31, 2007, our available international satellite bandwidth was 13,880 Mbps for voice and 1,280 Mbps for data circuits through earth stations at our Jakarta, Medan and Surabaya gateways. Our satellite capacity is currently obtained principally from Intelsat and, to a lesser extent, from our Palapa C-2 satellite. Since December 31, 2002, we have been migrating traffic from satellite transmission to submarine cables due to higher quality, increased availability and lower costs of submarine cables.

Our fixed wireless network currently operates using 5MHz of radio frequency bandwidth in the 800MHz spectrum. The following table sets forth selected information regarding our fixed wireless network as of the dates indicated:

	As of December 31,			
	2005	2006	2007	
Base transceiver stations	513	1,018	1,079	
Base station controllers	9	26	27	
Mobile switching centers	4	8	9	
Media gateways	_	15	17	

#### Other Communication Facilities

Our Palapa-C2 communications satellite and fiber optic links to major commercial centers in the Jakarta area are used in the provision of our MIDI services and for cellular backhaul.

Palapa-C2 Communications Satellite. Communications satellites are of varying use depending on such features as their footprint, or coverage areas; transponder power (typically stated in dBW); and transponder bandwidth. Transponder bandwidth, expressed in terms of megahertz, varies between C-band and Ku-band transponders. Cband is used worldwide as a standard for satellite communications to transmit signals with minimum atmospheric interference. They can provide very broad coverage over most of the Asian continent, making them very popular for applications such as television broadcasting. Ku-band transponders operate at a frequency of approximately 11-14 gigahertz. While Ku-band frequencies are more prone to moisture and rain interference than C-band frequencies, they are more suitable for small antenna applications. Ku-band is generally used for the same purposes as C-band, as well as for satellite news-gathering (truck-mounted antennas) and some VSAT applications. Ku-band is especially prevalent in areas with dense ground-based microwave systems. To compensate for loss of signal strength caused by water and rain interference, Ku-band transmitters are generally higher-power than C-band transmitters and the footprints are smaller.

The Palapa-C2 satellite has six 36-megahertz extended C-band transponders owned by Pasifik Satelit Nusantara, and twenty-four 36-megahertz Standard C-band transponders and four 72-megahertz Ku-band transponders owned by us. The maximum power on each of the C-band and Ku-band transponders is 40 and 51 dBW, respectively. The Cband and Ku-band have overlapping coverage areas.

The Palapa-C2 satellite provides C-band coverage to substantially all of Asia with a footprint stretching from Central Asia to Japan and southern China to New Zealand, including parts of Australia. Its dBW levels range from a beam edge of 32 dBW to a beam center of 40 dBW. With this power, the Palapa-C2 satellite has the capability to provide uplink and downlink services from any location within the satellite footprint. The four Ku-band transponders provide coverage over eastern China and Japan, as well as southern China to all of western Indonesia, with peak transponder power of 51 dBW.

Satellites of the same class as the Palapa-C2 satellite have an average life of 14 years. We expect the Palapa-C2 satellite to remain operational until January 2011. The satellite's manufacturer has provided a warranty covering the satellite's electrical components through June 2008. In addition, we carry satellite insurance. However, because the Palapa-C2 satellite has been identified as being prone to SCP failure, our satellite insurance does not cover satellite malfunction caused by such failure.

On June 29, 2007, we signed a contract to purchase Palapa-D, which will replace our Palapa-C2 satellite. Palapa-D is currently being constructed in Cannes, France and is expected to be launched in late 2009. While we prepare for the launch of our Palapa-D satellite, we will attempt to extend the operational life of our Palapa-C2 satellite until the second quarter of 2011 by using an "inclined orbit" technique, which reduces the amount of transponder time available for leasing but substantially cuts down propellent usage and can extend the useful life of a satellite by several years.

Fiber Optic and Microwave Terrestrial Links. We have developed fiber optic and microwave terrestrial transmission link networks to connect the cities of Java, Sumatra, Kalimantan and Sulawesi. As of December 31, 2006, we had fiber optic and microwave terrestrial links to more than 20 major cities nationwide. These links are primarily used to deliver Internet and other MIDI services to corporate customers.

IP/MPLS Backbone and Metro Ethernet Network. As of December 31, 2007, we had completed our IP/MPLS backbone network deployment project in more than 120 points of presence in Indonesia. The Metro Ethernet Network was also deployed as access infrastructure in the inner cities and was integrated with the IP/MPLS backbone network to provide IP triple play services such as Internet, television and telephone services.

### **Subsidiaries and Associated Companies**

A complete list of our significant subsidiaries and investments in associated companies, and our ownership percentage of each entity, as of December 31, 2007 is contained in Note 1 to our consolidated financial statements included elsewhere in this annual report.

#### **Employees**

As of December 31, 2007, on a consolidated basis, we employed approximately 7,645 employees, 4,806 of whom were permanent employees and 2,839 of whom were non-permanent employees. As of December 31, 2007, excluding such seconded employees, our subsidiaries employed approximately 882 permanent employees. As of December 31, 2007, our permanent employees included 754 managerial-level employees (employees with the rank of manager or higher) and 3,170 non-managerial employees, compared to 721 managerial and 3,242 non-managerial employees, respectively, as of December 31, 2006, and 769 managerial and 3,438 non-managerial employees, respectively, as of December 31, 2005. Our turnover rate for employees during 2007 was 4.92% per annum, of which more than half left our Company to pursuant to a voluntary early retirement program. As a result, as of December 31, 2007, our employees had worked for us for an average of 10.92 years.

We provide numerous benefits to our employees, including a pension plan, medical benefits, life insurance, income tax allowances and access to a cooperative established by the employees. While there are no restrictions on hiring, like all Indonesian companies, we are required to obtain the Central Labour Dispute Settlement Committee's approval to terminate 10 or more employees during any one-month period.

On August 25, 1999, our employees established a union called the Serikat Pekerja Indosat, or SPI (Union). On September 15, 2006, our management and SPI signed a collective labor agreement covering general terms of employment, including working hours, payroll, employee development and competency, occupational safety and health, employees' welfare, social allowances, employees' code of conduct and mechanisms for handling disputes.

Some of our employees are entitled to a pension under a defined benefit plan, pursuant to which they receive both a lump sum payment and a monthly benefit through an insurance program managed by PT Asuransi Jiwasraya (Persero), a state-owned insurance company. As of December 31, 2007, we insured 2,514 permanent employees through a fully funded pension program. In this program, an employee who resigns at 56 years of age will receive a pension benefit. In addition, we established a defined contribution pension plan for our employees in May 2001. Following the merger of Satelindo and IM3 into Indosat, we combined the defined contribution plans established for our legacy subsidiaries' employees with our plan. Under the defined contribution plan, employees contribute 10% to 20% of their base salaries, and we do not contribute to the plan. Plan administration and management is coordinated by seven financial institutions. Under Indonesian GAAP and U.S. GAAP, our pension liabilities are deemed to be fully funded.

Our employees have also established a cooperative, Koperasi Pegawai Indosat, or Kopindosat. Kopindosat provides various benefits, such as consumer loans, principally to our employees, and car and equipment rental, principally to us. The management of Kopindosat is elected by our employees every three years at an annual members' meeting. Kopindosat and certain of its subsidiaries are under the supervision of our management. Kopindosat has a minority stake in some of our affiliates. We have also temporarily seconded several of our employees to support Kopindosat and its subsidiaries in conducting their business, as well as to provide job training for its employees.

In November 2006, we received the "HR Excellence Award 2006" from Lembaga Management Faculty of Economics University of Indonesia (LMFEUI), SWA Magazine and Human Resource Indonesia in three categories: human resource management; performance management; and management of training and development. We were the only company in the telecommunications sector to receive such award.

#### Insurance

We carried insurance on our property and equipment (except submarine cables and land rights), including business interruption insurance, as of December 31, 2007. During 2007, we did not have any insurance against consequential losses associated with the insured property. We generally do not experience difficulty renewing our insurance policies, and we believe that our insurance is reasonable and consistent with industry standards.

We maintain in-orbit insurance on the Palapa-C2 satellite on terms and conditions consistent with industry practice. We have renewed such policy with a coverage limit of US\$14.0 million for total and partial loss. Because the Palapa-C2 satellite is of a class of satellite which has been identified as prone to SCP failure, our satellite insurance does not cover satellite malfunction caused by failures of this kind.

## **Intellectual Property**

We have registered trademarks and copyrights for our corporate name, logo and certain services with the Ministry of Law and Human Rights of Indonesia (formerly the Ministry of Justice and Human Rights of Indonesia). We believe that our trademarks are important to our success. We have never had to defend any of our trademarks, but we would vigorously do so if necessary.

# **Properties**

Except for ownership rights granted to individuals in Indonesia, the title to land rests with the Indonesian State under the Basic Agrarian Law No. 5 / 1960. Land use is accomplished through land rights whereby the holder of the land right enjoys the full use of the land for a stated period of time, subject to renewal and extensions. In most instances, the landrights are freely tradable and may be pledged as security under loan agreements.

Our most important properties are located in Jakarta (international gateways and head office), Ancol (cable station and switching center), Daan Mogot, Jatiluhur (satellite earth station complex), Medan (international gateway), Pantai Cermin (earth station and cable station), Batam (international gateway and earth station), Surabaya (international gateway) and Banyu Urip-Gresik (earth station and cable station), Takisung— Banjarmasin (cable station) and Aeng Batu-batu-Makasar (cable station). Except for Daan Mogot, which we lease from Telkom, we hold registered land rights to some of our properties, the initial periods of which range from approximately 20 to 30 years. We expect that our land rights will be renewed at nominal costs for the foreseeable future. None of our properties are mortgaged or otherwise encumbered.

# **Principal Registered Offices**

Headquarters:   Jl. Medan Merdeka Barat No. 21   Jakarta 10110, Indonesia Tel: (62-21) 3000 3001, 3869 999   Fax: (62-21) 3804 045     Jabotabek & Banten Regional Office   Jl. Medan Merdeka Selatan No. 17   Jakarta 10110, Indonesia Tel: (62-21) 3000 7001   Fax: (62-21) 3000 7001   Fax: (62-21) 3000 7002     North Sumatera Regional Office   Jl. Perintis Kemerdekaan No. 39   Medan 20236, Indonesia Tel: (62-61) 4567 001   Fax: (62-61) 4567 001   Fax: (62-61) 4537 372     South Sumatera Regional Office   Jl. Veteran No. 933   Palembang 30113, Indonesia Tel: (62-711) 355 816   Fax: (62-711) 372 600,     Central Java & DI Yogyakarta Regional Office   Jl. Pandanaran No. 18   Semarang 50134, Indonesia Tel: (62-24) 8411 266   Fax: (62-24) 8415 011     West Java Regional Office   Jl. Asia Afrika No. 141-147   Bandung 40111, Indonesia Tel: (62-22) 3000 0900   Fax: (62-22) 4230 856     East Java & Bali Nusra Regional Office   Jl. Kayoon No. 72   Surabaya 60271, Indonesia Tel: (62-31) 5455 001   Fax: (62-31) 5322 982, 5464 414     Sulampapua Regional Office   Jl. Slamet Riyadi No. 4   Makassar 90111, Indonesia Tel: (62-31) 5322 982, 5464 414     Sulampapua Regional Office   Jl. Slamet Riyadi No. 4   Makassar 90111, Indonesia Tel: (62-41) 326 808   Fax: (62-41) 326 828   Fax: (62-42) 414 816, 441 001   Fax: (62-54) 414 816, 441 001   Fa		
Jakarta 10110, Indonesia   Tel: (62-21) 3000 7001   Fax: (62-21) 3000 7002	Headquarters:	Jakarta 10110, Indonesia Tel: (62-21) 3000 3001, 3869 999
Medan 20236, Indonesia Tel: (62-61) 4567 001 Fax: (62-61) 4537 372  South Sumatera Regional Office  JI. Veteran No. 933 Palembang 30113, Indonesia Tel: (62-711) 355 816 Fax: (62-711) 372 600,  Central Java & DI Yogyakarta Regional Office  JI. Pandanaran No. 18 Semarang 50134, Indonesia Tel: (62-24) 8411 266 Fax: (62-24) 8415 011  West Java Regional Office  JI. Asia Afrika No. 141-147 Bandung 40111, Indonesia Tel: (62-22) 3000 0900 Fax: (62-22) 4230 856  East Java & Bali Nusra Regional Office  JI. Kayoon No. 72 Surabaya 60271, Indonesia Tel: (62-31) 5455 001 Fax: (62-31) 5455 001 Fax: (62-31) 5455 001 Fax: (62-31) 5456 001 Fax: (62-31) 5457 001 Fax: (62-31) 5477 001 Fax: (62	Jabotabek & Banten Regional Office	Jakarta 10110, Indonesia Tel: (62-21) 3000 7001
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Balikpapan 76112, Indonesia Tel: (62-542) 414 816, 441 001	Sulampapua Regional Office	Makassar 90111, Indonesia Tel: (62-411) 326 808
Fax: (62-542) 411 576, 442 001	Kalimantan Regional Office	Balikpapan 76112, Indonesia

## **Principal Indebtedness**

As of December 31, 2007, we had long-term indebtedness totaling Rp4,792.8 billion and bonds payable totaling Rp12,022.6 billion (excluding unamortized issuance cost and discount). The following discussion describes our primary long-term indebtedness and bonds payable.

#### Second Indosat Bonds

On November 6, 2002, we issued our Second Indosat Bonds with fixed and floating rates (the "Second Indosat Bonds"). The Second Indosat Bonds have a total face value of Rp1,075.0 billion. The bonds consist of three series:

- The Series A bonds, with an original face value of Rp775.0 billion, bear interest at a fixed rate of 15.75% per annum beginning February 6, 2003. The Series A bonds matured on November 6, 2007.
- The Series A bonds, with an original face value of Rp775.0 billion, bear interest at a fixed rate of 15.75% per annum beginning February 6, 2003. The Series A bonds matured on November 6, 2007.
- The Series B bonds, with an original face value of Rp200.0 billion, bear interest at a fixed rate of 16% per annum, payable quarterly for 30 years beginning February 6, 2003. We have the right to redeem the Series B bonds, in whole but not in part, at each of the 5th, 10th, 15th, 20th and 25th anniversaries of the issuance of the Series B bonds at a price equal to 101% of the Series B bonds' nominal value. Holders of the Series B bonds have a put right that allows such holders to demand early repayment from us at a price equal to 100% of the Series B bonds' nominal value at (i) any time, if the rating of such bonds is reduced to "idAA-" or lower or (ii) upon the occurrence of any of the 15th, 20th and 25th anniversaries of the issuance of the Series B bonds. The Series B bonds mature on November 6, 2032.
- The Series C bonds, with an original face value of Rp100.0 billion, bear interest at a fixed rate at 15.625% per annum for the first year starting February 6, 2003 and bear a floating interest rate for the succeeding years until November 6, 2007. The floating interest rate is determined using the last interest rate for three-month certificate deposits at Bank Indonesia, plus 1.625% per annum. The floating interest rate is subject to a maximum rate of 18.5% per annum and a minimum rate of 15% per annum. The Series C bonds matured on November 6, 2007.

The Second Indosat Bonds are not secured by any specific assets or guaranteed by other parties and rank pari passu with our other unsecured debt. We agreed to certain covenants in connection with the issuance of the Second Indosat Bonds, including but not limited to agreeing to maintain:

- equity capital of at least Rp5,000.0 billion;
- a ratio of total debt plus procurement payables to EBITDA less than 3.50 to 1.00;
- a debt to equity ratio of 1.75 to 1, as reported in each quarterly consolidated financial report; and
- a ratio of EBITDA to interest expense, as reported in each quarterly consolidated financial report for the years ended December 31, 2004 through 2006 of 2.5 to 1 and for the year ended December 31, 2007 of at least 3.0 to 1.

On November 6, 2007, we repaid in full the Series A and Series C Second Indosat Bonds amounting to Rp875.0 billion.

#### Third Indosat Ronds

On October 15, 2003, we issued our Third Indosat Bonds (the "Third Indosat Bonds") in two series with a total face value of Rp2,500.0 billion. Series A will mature in October 22, 2008 and Series B will mature in October 22, 2010.

The Series A bonds, which have a total face value of Rp1,860.0 billion, bear a fixed interest rate at 12.50% per annum. The Series B bonds, which have a total face value of Rp640.0 billion, bear a fixed interest rate at 12.875% per annum. Interest on the Third Indosat Bonds is paid on a quarterly basis. We have the right to make early payment for all of the Series B bonds on the fourth and sixth anniversaries of the bonds at a price equal to 100% of the bonds' nominal value. After the first anniversary of the bonds, we have the right to buy back part or all of the bonds at the market price.

The Third Indosat Bonds are not secured by any specific assets or quaranteed by other parties and rank pari passu with our other unsecured debt. The proceeds of the Third Indosat Bonds have been used to repay certain indebtedness of our legacy subsidiary, Satelindo. We agreed to certain negative covenants in connection with the issuance of the Third Indosat Bonds, including but not limited to agreements to maintain:

- equity capital of at least Rp5,000.0 billion;
- a ratio of total debt plus procurement payables to EBITDA less than 3.50 to 1.00;
- · a debt to equity ratio of 1.75 to 1, as reported in each quarterly consolidated financial report; and
- a ratio of EBITDA to interest expense as reported in each quarterly consolidated financial report for the years ended December 31, 2004 through 2006 of at least 2.5 to 1 and for the years ended December 31, 2007 through 2010 of at least 3 to 1.

### Fourth Indosat Bonds

On June 21, 2005, we issued our Fourth Indosat Bonds (the "Fourth Indosat Bonds"). The Fourth Indosat Bonds have a total face value of Rp815.0 billion and will mature in June 21, 2011. The Fourth Indosat Bonds bear interest at a fixed rate of 12% per annum, payable on a quarterly basis. We have the right to prepay all of the bonds on the fourth anniversary of the bonds at a price equal to 100% of the bonds' nominal value. After the first anniversary of the bonds, we have the right to buy back part or all of the bonds at the market price.

The Fourth Indosat Bonds are not secured by any specific assets or guaranteed by other parties and rank pari passu with our other unsecured debt. The proceeds of the Fourth Indosat Bonds have been used for capital expenditures related to the expansion of our cellular services business. We agreed to certain negative covenants in connection with the issuance of the Fourth Indosat Bonds, including but not limited to agreements to maintain:

- · equity capital of at least Rp5,000 billion;
- a ratio of total debt plus procurement payable to EBITDA less than 3.50 to 1.00;
- a debt to equity ratio of 1.75 to 1, as reported in each quarterly consolidated financial report; and
- a ratio of EBITDA to interest expense, as reported in each quarterly consolidated financial report for each of 2005 and 2006 of at least 2.5 to 1 and for each of the years from 2007 through 2011 of at least 3to1.

#### Fifth Indosat Bonds

On May 29, 2007, we issued our Fifth Indosat Bonds in two series with a total face value of Rp2,600.0 billion. The Series A bonds will mature on May 29, 2014 and the Series B bonds will mature on May 29, 2017. The Series A bonds bear interest at a fixed rate of 10.2% per annum and the Series B bonds bear a fixed interest rate of 10.65% per annum. After the first anniversary of the bonds, we have the right to buy back part or all of the bonds at the market price.

The Fifth Indosat Bonds are not secured by any specific assets or guaranteed by other parties and rank pari passu with our other unsecured debt. The proceeds of the Fifth Indosat Bonds were used for planned capital expenditures. We agreed to certain negative covenants in connection with the issuance of the Fifth Indosat Bonds, including but not limited to agreements to maintain:

- equity capital of at least Rp5,000 billion;
- a ratio of total debt plus procurement payable to EBITDA of less than 3.5 to 1;
- a debt to equity ratio of 1.75 to 1, as reported in each quarterly consolidated financial report; and
- a ratio of EBITDA to interest expense, as reported in each annual consolidated financial report, of at least 3 to 1.

#### Sixth Indosat Bonds

On April 9, 2008, we issued our Sixth Indosat Bonds in two series with a total face value of Rp1,080.0 billion. The Series A bonds will mature on April 9, 2013 and the Series B bonds will mature on April 9, 2015. The Series A bonds bear a fixed interest rate of 10.25% per annum and the Series B bonds bear fixed interest rate of 10.8% per annum, for seven years from the date of issuance. After the first anniversary of the bonds, we have the right to buy back part or all of the bonds at market price.

The Sixth Indosat Bonds are not secured by any specific assets or guaranteed by other parties and rank pari passu with our other unsecured debt. We will use the proceeds of the Sixth Indosat Bonds to finance the roll-out of base station sub-systems and transmission systems. We will agree to certain negative covenants, such as maintaining certain financial ratios which are similar to the covenants contained in the Fifth Indosat Bonds.

## Guaranteed Notes due 2010

In October 2003, our finance subsidiary, Indosat Finance Company B.V., issued the Guaranteed Notes due 2010. The Guaranteed Notes due 2010 have a total face value of US\$300.0 million and mature on November 5, 2010. The Guaranteed Notes due 2010 bear interest at the fixed rate of 7.75% per annum payable in semi-annual installments due on May 5 and November 5 of each year, commencing May 5, 2004. Indosat Finance Company B.V. may redeem up to a maximum of 35% of the original aggregate principal amount of the Guaranteed Notes due 2010 with the proceeds of one or more public equity offerings by us, at a price equal to 107.75% of the principal amount thereof plus accrued and unpaid interest and additional amounts, if any. The Guaranteed Notes due 2010 are also redeemable at the option of Indosat Finance Company B.V. in whole or in part at any time on or after November 5, 2008 at 103.875%, on or after November 5, 2009 at 101.9375% and on or after November 5, 2010 at 100.0% of the principal amount thereof, plus accrued and unpaid interest and additional amounts, if any. Indosat has guaranteed the payment obligations in connection with the Guaranteed Notes due 2010. The Guaranteed Notes due 2010 are listed on the Luxembourg Stock Exchange and the Official List of the Singapore Exchange Securities Trading Limited.

The Guaranteed Notes due 2010 are redeemable at the option of Indosat Finance Company B.V., in whole but not in part, at any time, at a price equal to 103.5625% of the principal amount thereof, plus any accrued and unpaid interest and additional amounts to the date of redemption, in the event of certain changes affecting withholding taxes in Indonesia and The Netherlands that would require Indosat Finance Company B.V. or us to pay an additional amount in respect of any note in excess of certain amounts. Upon a change in control of Indosat Finance Company B.V. (including sale, transfer, assignment, lease, conveyance or other disposition of all or substantially all of its assets), a holder of the notes has the right to require Indosat Finance Company B.V. to repurchase all or any part of such holder's notes at a purchase price equal to 101% of the principal amount thereof, plus accrued and unpaid interest and additional amounts, if any, to the purchase date.

Indosat received the proceeds of the Guaranteed Notes due 2010 on November 5, 2003 pursuant to an intercompany loan agreement with Indosat Finance Company B.V. and used the proceeds primarily to repay a portion of our existing indebtedness. We agreed to certain covenants in connection with the issuance of the Guaranteed Notes due 2010, including but not limited to agreements restricting our ability to:

- incur additional debt;
- pay dividends or make distributions with respect to capital stock;
- purchase or redeem capital stock;
- · incur liens;
- sell, pledge, hypothecate or dispose of any share of capital stock of our subsidiaries;
- sell assets;
- · enter into arrangements that restrict dividends from our subsidiaries;
- enter into transactions with, or for the benefit of, any affiliates;
- enter into sale and leaseback transactions;
- engage in businesses other than the telecommunications business; or
- · consolidate, merge or sell all or substantially all of our assets, other than in certain transactions between us and one or more of our wholly owned subsidiaries.

On January 11, 2006, we completed a consent solicitation in connection with the Guaranteed Notes due 2010. The primary purpose of the consent solicitation was to modify certain covenants related to the Guaranteed Notes due 2010 to those covenants related to the Guaranteed Notes due 2012. By conforming the terms of the Guaranteed Notes due 2010 to the Guaranteed Notes due 2012, we were seeking to achieve increased managed and administrative efficiencies and to modify certain covenants contained in the indenture related to the Guaranteed Notes due 2010 that were more restrictive.

## **Guaranteed Notes due 2012**

On June 22, 2005, our finance subsidiary, Indosat International Finance Company B.V., issued 7.125% Guaranteed Notes due 2012, or the Guaranteed Notes due 2012. The Guaranteed Notes due 2012 have a total face value of US\$250.0 million which was issued at 99.323% of their principal amount and mature on June 22, 2012. The Guaranteed Notes due 2012 bear interest at the fixed rate of 7.125% per annum payable in semi-annual installments due on June 22 and December 22 of each year, commencing December 22, 2005. The Guaranteed Notes due 2012 are redeemable at the option of Indosat International Finance Company B.V. in whole or in part at any time on or after June 22, 2010 at 103.5625%, on or after June 22, 2011 at 101.7813% and on or after June 22, 2012 at 100.0%

of the principal amount thereof, plus accrued and unpaid interest and additional amounts, if any. In addition, prior to June 22, 2008, Indosat International Finance Company B.V. may redeem up to a maximum of 35% of the original aggregate principal amount, from the proceeds of one or more public equity offerings at a price equal to 107.125% of the principal amount thereof, plus accrued and unpaid interest and additional amounts, if any. The Guaranteed Notes due 2012 are also redeemable at the option of Indosat International Finance Company B.V., in whole but not in part, at any time, at a price equal to 103.5625% of the principal amount thereof, plus any accrued and unpaid interest and additional amounts to the date of redemption, in the event of certain changes affecting withholding taxes in Indonesia and The Netherlands that would require Indosat International Finance Company B.V. or us to pay an additional amount in respect of any note in excess of certain amounts. Upon a change in control of Indosat International Finance Company B.V. (including sale, transfer, assignment, lease, conveyance or other disposition of all or substantially all of its assets), a holder of the notes has the right to require Indosat International Finance Company B.V. to repurchase all or any part of such holder's notes at purchase price equal to 101% of the principal amount thereof, plus accrued and unpaid interest and additional amounts, if any, to the purchase date. Indosat has guaranteed the payment obligations in connection with the Guaranteed Notes due 2012. The Guaranteed Notes due 2012 are listed on the Official List of the Singapore Exchange Securities Trading Limited.

Indosat received the proceeds of the Guaranteed Notes due 2012 on June 23, 2005 pursuant to an intercompany loan agreement with Indosat International Finance Company B.V. and used the proceeds primarily to repay a portion of our existing indebtedness. We agreed to certain covenants in connection with the issuance of the Guaranteed Notes due 2012 that are substantially similar to the covenants described above for the Guaranteed Notes due 2010 as modified by the consent solicitation.

As part of our capital management strategy, we planned to purchase a portion of the Guaranteed Notes due 2010 and the Guaranteed Notes due 2012 in an amount up to US\$100,000,000 in the aggregate, through a combination of the two notes which would not exceed more than 25% of the principal amount of either series of notes. However, due to market volatility, we abandoned this plan on April 7, 2008.

## **Export Credit Facility**

On May 12, 2006, we entered into a term facility agreement with Finnish Export Credit Ltd, as the original lender, for an export credit facility in the aggregate principal amount of US\$38.0 million. The export credit facility tenor is 60 months from the date of the agreement and payments must be made in ten equal installments distributed evenly over the life of the facility. The export credit facility has an interest rate of 4.15% per annum, which was calculated with reference to the commercial interest reference rate for U.S. dollars. Once amounts under the export credit facility have been drawn down and repaid, such amounts do not become available for borrowing on a revolving basis. The term facility agreement contains certain financial covenants. On November 13, 2006, we paid our first installment on this credit facility in the amount of US\$3.8 million. As of December 31, 2007, we had US\$26.6 million outstanding under the export credit facility.

# First Syari'ah Ijarah Bonds

On June 21, 2005, we issued our First Syari'ah Ijarah Bonds, which contain terms customary for Islamic financing facilities, with Bank Rakyat Indonesia acting as trustee. The First Syari'ah Ijarah Bonds have a total face value of Rp285.0 billion and mature in June 21, 2011.

The First Syari'ah Ijarah Bonds are not secured by any specific assets or guaranteed by other parties and rank pari passu with our other unsecured debt. Holders of the First Syari'ah Ijarah Bonds receive an Ijarah installment fee, or the Ijarah Installment Fee, payable on a quarterly basis, calculated according to such holder's portion of the First Syari'ah Ijarah Bonds, which refers to our operating revenues from lease of our Indosat World Link services. Holders of the First Syari'ah Ijarah Bonds are entitled to certain percentage of such operating revenues. The total Ijarah Installment Fee, expected to be paid to the holders of the First Syari'ah Ijarah Bonds, is Rp34.2 billion per annum. We have the right to make early payment for all of the bonds on the fourth anniversary of the bonds at a price equal to 100% of the bonds' nominal value. After the first anniversary of the bonds, we have the right to buy back part or all of the bonds at the market price.

The First Syari'ah Ijarah Bonds are not secured by any specific assets or guaranteed by other parties. In connection with the issuance of the First Syari'ah Ijarah Bonds, we agreed to maintain certain covenants which are similar to the covenants contained in the Fourth Indosat Bonds.

## Second Syari'ah Ijarah Bonds

On May 29, 2007, we issued our Second Syari'ah Ijarah Bonds, which contain terms customary for Islamic financing facilities, with Bank Rakyat Indonesia acting as trustee. The Second Syari'ah Ijarah Bonds have a total face value of up to Rp400.0 billion and mature in May 2014.

The Second Syari'ah Ijarah Bonds are not secured by any specific assets or guaranteed by other parties and rank pari passu with our other unsecured debt. Holders of the Second Syari'ah Ijarah Bonds receive an Ijarah installment fee, or the Ijarah Installment Fee, payable on a quarterly basis, calculated according to such holder's portion of the Second Syari'ah Ijarah Bonds, which refers to our revenues from lease circuit services. Holders of the Second Syari'ah Ijarah Bonds are entitled to a certain percentage of such operating revenues. The total Ijarah Installment Fee, to be paid to the holders of the Second Syari'ah Ijarah Bonds, is Rp40.8 billion per annum. After the first anniversary of the Second Syari'ah Ijarah Bonds, we have the right to repurchase all or a portion of such bonds at the thenprevailing market price.

In connection with the issuance of the Second Syari'ah Ijarah Bonds, we have agreed to certain covenants, which are similar to the covenants contained in the Fifth Indosat Bonds.

## Third Syari'ah Ijarah Bonds

On April 9, 2008, we issued our Third Syari'ah Ijarah Bonds, which contain terms customary for Islamic financing facilities, with Bank Rakyat Indonesia acting as trustee. The Third Syari'ah Ijarah Bonds have a total face value of up to Rp570.0 billion and mature in April 9, 2013.

The Third Syari'ah Ijarah Bonds are not secured by any specific or guaranteed by other parties and rank pari passu with our other unsecured debt. Holders of the Third Syari'ah Ijarah Bonds receive an Ijarah installment fee, or the Ijarah Installment Fee, payable on a quarterly basis, calculated according to such holder's portion of the Syari'ah Ijarah Bonds, which refers to our revenues from Indosat World Link (IWL) services and Internet Network Provider (INP) services. Holders of the Third Syari'ah Ijarah Bonds are entitled to a certain percentage of such operating revenues. The total Ijarah Installment Fee, expected to be paid to the holders of the Third Syari'ah Ijarah Bonds, is Rp58.425 billion per annum. After the first anniversary of the Third Syari'ah Ijarah Bonds, we have the right to repurchase all or a portion of such bonds at the then-prevailing market price.

In connection with the issuance of the Third Syari'ah Ijarah Bonds, we have agreed to certain covenants, which are similar to the covenants contained in the Sixth Indosat Bonds.

## Goldman Sachs International Loan Facility

On May 30, 2007, we received a loan from Goldman Sachs International, or GSI, of Rp434.3 billion.The loan was provided to us in the amount of US\$50.0 million for the purchase of telecommunications equipment. The loan will mature on May 30, 2013. The loan bears interest at the fixed annual rate of 8.75%, which is payable quarterly every February 28, May 30, August 30 and November 30, commencing August 30, 2007, up to and including May 30, 2012.

The loan agreement provides an option for GSI to convert the loan into a U.S. dollar loan of US\$50.0 million on May 30, 2012 (the "Conversion Option"). The fair value of the Conversion Option is presented as part of long-term debt. If GSI exercises such option, starting May 30, 2012, the loan will bear interest at the fixed annual rate of 6.45% on the principal amount of US\$50.0 million. The principal amount in U.S. dollars and interest thereon will be due on May 30, 2013.

We are required to notify GSI regarding the following events which can result in loan termination, such as (i) certain changes affecting withholding taxes in the United Kingdom or Indonesia, (ii) default under our Guaranteed Notes due 2012, (iii) default under our Guaranteed Notes due 2010 or any notes issued or guaranteed by us where the settlement is in Indonesian Rupiahs, (iv) redemption, purchase or cancellation of the Guaranteed Notes due 2012 and there is no other U.S. dollar indebtedness outstanding upon such redemption, purchaser or cancellation and (v) a change of control.

### Bank Central Asia Loan Facility

On August 28, 2007, we obtained a five-year unsecured credit facility from Bank Central Asia ("BCA") for Rp1,600.0 billion for the repayment of our second Syndicated Loan Facility II and the purchase of telecommunications equipment. The loan bears (i) fixed annual interest rates for the first two years (9.75% on the first year and 10.5% on the second year) and (ii) floating interest rates for the remaining years based on the prevailing annual rate of three-month JIBOR plus 1.5% per annum, and all interest is payable quarterly. On September 20, 2007, we obtained an additional credit facility of Rp400.0 billion from BCA. As a result, the aggregate principal amount to our credit facility with BCA is Rp2,000.0 billion. The repayment of the loan drawdowns will be made annually, as follows: (a) 10% of the total loan drawdowns in the first and second years after the first drawdown; (b) 15% of the total loan drawdowns in the third and fourth years after the first drawdown; and (c) 50% of the total loan drawdowns in the fifth year after the first drawdown. On September 27, October 26 and December 27, 2007, we made the first, second and third loan drawdown totaling Rp2,000.0 billion. Based on the loan agreement, we have agreed to certain covenants, including maintenance covenants, which are similar to the covenants contained in the Fifth Indosat Bonds.

# Bank Mandiri Loan Facility

On September 18, 2007, we obtained a five-year unsecured credit facility from Bank Mandiri amounting to Rp2,000.0 billion for the purchase of telecommunications equipment. The loan bears (i) fixed annual rates for the first two years (9.75% on the first year and 10.5% on the second year), and (ii) floating rates for the remaining years based on the prevailing annual rate of three-month JIBOR plus 1.5% per annum, and all interest is payable quarterly. The repayment of the loan drawdowns will be made annually, as follows: (a) 10% of the total loan drawdowns in the first and second years after the first drawdown; (b) 15% of the total loan drawdowns in the third and fourth years after the first drawdown; and (c) 50% of the total loan drawdowns in the fifth year after the signing date of

the agreement. On September 27 and December 27, 2007, we made the first and second loan drawdowns totaling Rp2,000.0 billion. Based on the loan agreement, we have agreed to certain covenants, including maintenance covenants, which are similar to the covenants contained in the Fifth Indosat Bonds.

### Bank DBS Indonesia Loan Facility

On November 1, 2007, we obtained a five-year credit facility from Bank DBS Indonesia for Rp500.0 billion for the purchase of telecommunications equipment. The loan bears (i) fixed annual rates for the first two years (9.7% on the first year and 10.4% on the second year), and (ii) floating rates for the remaining years based on the prevailing annual rate of three-month month rate certificates of Bank Indonesia plus 1.5% per annum, and all interest is payable quarterly. The repayment of the loan drawdowns will be made annually, as follows: (a) 10% of the total loan drawdowns in the first and second years after the first drawdown; (b) 15% of the total loan drawdowns in the third and fourth years after the first drawdown; and (c) 50% of the total loan drawdowns in the fifth year after the signing date of the agreement. We made a drawdown of Rp500.0 billion on January 31, 2008. Based on the loan agreement, we have agreed to certain covenants, including maintenance covenants, which are similar to the covenants contained in the Fifth Indosat Bonds.

### **HSBC Satellite Financing**

On November 27, 2007, we signed two unsecured facility agreements with HSBC France and one unsecured facility agreement with The Hong Kong and Shanghai Banking Corporation Limited, Jakarta Branch to finance our new telecommunications satellite. These combined export credit and commercial financing facilities consist of the following:

- a 12-year COFACE Term Facility Agreement amounting to US\$157.2 million to finance the payment of 85% of the French Content under the Palapa-D satellite Contract plus 100% of the COFACE Premium. The loan bears fixed annual interest rate of 5.69%, which is payable semi-annually;
- a 12-year Sinosure Term Facility Agreement amounting to US\$44.2 million to finance the payment of 85% of the Launch Service Contract. The loan bears floating interest rate based on U.S. dollars at LIBOR plus 0.35% per annum, which is payable semi-annually; and
- a nine-year Commercial Facility Agreement amounting to US\$27.0 million to finance the construction and launch of the satellite and the payment of the premium associated with the medium-long term buyer credit insurance policy issued in connection with the Sinosure Facility. The loan bears floating interest rate based on U.S. dollars at LIBOR plus 1.45% per annum, which is payable semi-annually.

On January 28, 2008, we made our first drawdown from the Coface facility amounting to US\$44.9 million.

## Lintasarta

Lintasarta's long-term debt is comprised of certain investment credit facilities from PT Bank Niaga Tbk, or Bank Niaga, unsecured convertible bonds and unsecured limited bonds. As of December 31, 2007, the investment credit facility from Bank Niaga totalled Rp31.9 billion, and the outstanding bonds totalled Rp56.4 billion.

# Investment Credit Facility II

On August 14, 2003, Lintasarta obtained a credit facility from Bank Niaga amounting to Rp15 billion to finance a letter of credit facility. The full amount was drawn down in 2004 and interest was calculated based upon a threemonth time deposit rate guaranteed by Bank Indonesia plus 3% per annum. The loan was payable in quarterly installments of Rp1.5 billion starting November 14, 2004 and in February 2007, the final installment was paid.

## Investment Credit Facility III

On June 29, 2004, Lintasarta obtained a new credit facility from Bank Niaga for the purchase of telecommunications equipment, computer and other supporting facilities in the total aggregate amount of Rp98.0 billion. The loan bears interest at the three-month time deposit rate guaranteed by Bank Indonesia plus 3.5% per annum. The quarterly repayment of the principal on September 29, 2005 was Rp9.8 billion payable each quarter up to December 29, 2007.

### Investment Credit Facility IV

On August 29, 2005, Lintasarta obtained an unsecured credit facility from Bank Niaga in the aggregate amount of Rp45.0 billion for the purchase of telecommunications equipment, computers and other supporting facilities. The loan from the facility bears interest at the prevailing annual rate for three-month certificates of Bank Indonesia plus 3.00% per annum. The loan has a grace period for the first quarterly repayment of principal for 14 months from the date of the loan agreement. The quarterly repayment of principal began on November 29, 2006 in the amount of Rp4.5 billion per quarter and will continue until February 28, 2009.

The loans from Bank Niaga are collateralized by all equipment purchased from the proceeds of the credit facilities and receivables from frame relay operations. Lintasarta must also obtain written approval from Bank Niaga if (i) the combined ownership of Yayasan Kesejahteraan Karyawan Bank Indonesia and us in Lintasarta shall become less than 51.0% during the facility period, (ii) Lintasarta incurs new debt or (iii) Lintasarta invests more than US\$1.0 million, other than investments in Lintasarta's current business. Lintasarta is also required to maintain certain financial ratios, including maintenance of a debt service coverage ratio of not less than 1.20 to 1.00.

### Investment Credit Facility V

On July 10, 2007, Lintasarta obtained a credit facility from Bank Niaga amounting to Rp50 billion for the purchase of telecommunication equipment, computers and other supporting facilities. The loan bears interest at the prevailing annual rate for one-month certificates of Bank Indonesia plus 2.25% per annum. The quarterly repayment of the principal will start on October 11, 2008 in the amount of Rp5 billion payable each quarter until January 10, 2011.

## Limited Bonds I

On June 2, 2003, Lintasarta agreed with its stockholders to issue limited bonds to stockholders totaling Rp40.0 billion including our portion of Rp9.6 billion. Such limited bonds are unsecured and had an initial maturity date of June 2, 2006. The bonds bear interest at the fixed rate of 16% per annum for the first year and floating interest rates for the following years which is based on the average three-month time deposit rates of PT Bank Mandiri (Persero) Tbk, PT Bank Negara Indonesia (Persero) Tbk, PT Bank Rakyat Indonesia (Persero) Tbk and PT Bank Tabungan Negara (Persero) plus a 3% margin with a maximum rate of 19% per annum and a minimum rate of 11% per annum. Interest is payable quarterly from September 2, 2003. On June 14, 2006, Lintasarta agreed with the holders to extend the maturity date from June 2, 2006 to June 2, 2009 and the nominal value of the limited bonds became Rp34.9 billion, including our portion of Rp9.6 billion. On July 17, 2006, Lintasarta obtained approval from Bank Niaga on the changes in maturity date and nominal value of the Limited Bonds I.

## Limited Bonds II

On June 14, 2006, Lintasarta agreed with its stockholders to issue limited bonds to stockholders totaling Rp66.2 billion, including our portion of Rp35.0 billion. The bonds are unsecured and will mature on June 14, 2009. The bonds bear interest at a floating rate determined by reference to the average three-month time deposit rates of PT Bank Mandiri (Persero) Tbk, PT Bank Negara Indonesia (Persero) Tbk, PT Bank Rakyat Indonesia (Persero) Tbk and PT

Bank Tabungan Negara (Persero) plus a 3% margin with a maximum rate of 19% per annum and a minimum rate of 11% per annum. Interest is payable quarterly from September 14, 2006. On July 17, 2006, Lintasarta obtained approval from Bank Niaga on the changes in maturity date and nominal value of the Limited Bonds II. The proceeds of the Limited Bonds II are used for capital expenditures to expand Lintasarta's telecommunication peripheral.

### **Indonesian Telecommunications Industry**

### **Background**

Since 1961, telecommunications services in Indonesia have been provided by a succession of state-owned companies. As in other developing economies, the expansion and modernization of telecommunications infrastructure are instrumental to Indonesia's general economic development. In addition, Indonesia's large population and economic growth have led to increased demand for telecommunications services.

Indonesia had an estimated population of approximately 225.46 million people as of 2006, ranking it the fourth most-populated country in the world based on International Telecommunications Union estimates. Indonesia's GDP has grown significantly from US\$165.0 billion in 2000 to US\$364.5 billion in 2006 in current U.S. dollars according to the World Bank, which represents a compound annual growth rate of 5.5%. This growth rate compares favorably against the approximately 5.0% and approximately 5.4% GDP growth experienced by Thailand and the Philippines, respectively, during the same period. According to the World Bank, GDP per capita at purchasing power parity has also increased from US\$3,043 in 2000 to US\$4,130 in 2006.

The Government, through the Ministry of Communication and Information Technology, has extensive regulatory authority and supervisory control over the telecommunications sector. While the Government has historically maintained a monopoly over telecommunications services in Indonesia, recent reforms, the majority of which came into effect on September 8, 2000, have attempted to create a regulatory framework to promote competition and accelerate infrastructure investment in telecommunications facilities. For a description of these reforms, see "Item 4: Information on the Company—Regulation of the Indonesian Telecommunications Industry."

In Indonesia, fixed-line services are mostly provided by Telkom, a majority state-owned company, which owns and operates the country's primary PSTN and fixed wireless access points. Before the implementation of the new interconnection regime, telecommunications operators interconnected with Telkom's network to access all fixed-line and cellular users. Telkom's local fixed-line monopoly ceased on August 1, 2002, and we have since commenced our build-out of a separate fixed-line network. According to the new interconnection regime, telecommunications operators may enter into bilateral agreements which enable them to interconnect directly with other telecommunications operators.

Although cellular penetration is low relative to its regional peers, based on International Telecommunications Union estimates, Indonesia's cellular penetration rates have increased from approximately 2.7% in 2003 to approximately 28.30% in 2006, a compound annual growth rate of 47.92%. Indonesia's GDP growth profile and relatively low penetration rates suggest the potential for increased cellular customer demand in Indonesia. Moreover, in 2006, the number of fixed lines, including fixed wireless access, was approximately 14.8 million, representing a fixed-line penetration of 6.57%, among the lowest in the region and a result of stagnant fixed-line growth under previous regulatory systems. The table below summarizes certain information regarding Indonesian and regional cellular and fixed-line penetration in 2006:

	For the year ended December 31, 2006				
		Fixed-line	Cellular	GDP	
	Population <sup>(1)</sup>	penetration <sup>(1)</sup>	penetration <sup>(1)</sup>	percapita <sup>(2)(3)</sup>	
	(millions)		(US\$)		
Hong Kong	7.12	53.89%	132.68%	25,258	
Singapore	4.38	42.32	109.34	26,826	
South Korea	47.98	49.82	23.77	16,388	
Malaysia	25.8	16.83	75.45	5,276	
Thailand	69.76	10.92	62.88	2,749	
Philippines	84.48	4.30	50.75	1,172	
China	1,323.64	27.79	34.83	1,750	
Indonesia	255.46	6.57	28.30	1,288	

Source: International Telecommunications Union estimates, ICT Statistics 2006.

# Cellular Services Market

The telecommunications industry in Indonesia has experienced significant growth in cellular telecommunications services in recent years. Based on International Telecommunications Union estimates, the total number of cellular subscribers in Indonesia increased from approximately 12.8 million as of December 31, 2003 to approximately 63.80 million as of December 31, 2006, representing an increase in cellular penetration from approximately 2.7% to approximately 28.30%. Despite this rapid growth rate, the cellular penetration rate of 28.30% as of December 31, 2006, is relatively low compared to other countries in the region.

The following table contains information relating to the cellular telecommunications industry in Indonesia as of and for the periods indicated:

	As of December 31,							
		Со						
					Annual Growth			
	2003	2004	2005	2006	Rate 2003–2006			
		(in milli	ons, except	percentage	s)			
Indonesian population (1)	215	222.61	222.78	225.46	1.60%			
Cellularsubscribers <sup>(1)</sup>	18.8	30.00	46.91	63.8	50.28%			
Cellularpenetration <sup>(2)</sup>	8.7%	13.48%	21.06%	28.3%	47.92%			

<sup>(1)</sup> Source: International Telecommunications Union estimates, ICT Statistics 2006, excluding fixed wireless services. (2) Cellular penetration is the number of cellular subscribers as a percentage of the Indonesian population.

The launch of prepaid services in 1998, which have been widely accepted in the Indonesian market, enabled cellular operators to overcome increasing bad debts from the economic crisis, which commenced in mid-1997. Investment continues to increase in the Indonesian cellular telecommunications industry with operators upgrading their networks

The wireless market in Indonesia is currently dominated by three major GSM operators: Telkomsel, us and Excelcomindo. Starting in 2002, the Government issued new cellular licenses for using CDMA technology to Mobile-8 and fixed wireless services licenses using CDMA technology to Telkom, Indosat, and Bakrie Telecom. As of December 2007, these nationwide GSM operators collectively held an approximately 86.5% share of the Indonesian wireless market based upon our estimates. As of December 2007, Telkomsel was the largest national licensed cellular services provider in Indonesia, with approximately 47.9 million cellular subscribers and an approximately 54.5% GSM market share. We were the second largest cellular provider with approximately 24.54 million cellular subscribers and an approximately 27.9% GSM market share as of the same date. Excelcomindo, the third-largest provider, had approximately 15.5 million cellular subscribers and an approximately 17.6% GSM market share as of the same date. Fixed wireless services is dominated by Telkom under the brand Flexi with 6.4 million subscribers as of December 2007. The second largest provider is Bakrie Telecom under the brand Esia with 3.7 million subscribers as of the same date, and we are the third largest provider with 628,000 subscribers under the brand StarOne. There are other smaller players such as NTS, HCPT, and STI.

In part, wireless subscriber growth in Indonesia has been driven by the "calling party pays" system, the launch of prepaid service, as well as the introduction of SMS. The calling party pays system requires the originators of telephone calls to pay for calls. Based on international experience, countries that implement a calling party pays system typically experience higher wireless penetration rates because wireless subscribers are more likely to give out their telephone numbers and keep their handsets switched on.

Since its introduction in 1998, prepaid service has been popular in Indonesia, as in other Asian countries, because it permits customers to register for wireless service without undergoing a credit review. Prepaid service also gives customers more control over monthly expenditures. SMS has proven to be popular in Indonesia, particularly on the prepaid platform, as it provides a convenient and cost-efficient alternative to voice and e-mail communications. Competition in the Indonesian wireless services industry is based primarily on service quality, pricing, availability of data services and value-added features such as voice mail and text messaging.

# International Long-Distance Market

International long-distance providers in Indonesia generate revenues from both inbound and outbound international long-distance traffic. The two international long-distance service providers are Telkom, which offers its "007" service and us with our "001" and "008" access codes. Outgoing tariffs are based on rates set by the Ministry of Communication and Information Technology while incoming tariffs are settled at the applicable accounting rates. Outgoing traffic is generated by fixed-line and mobile subscribers and delivered to the two international service providers directly through international gateways or indirectly through Telkom's PSTN. Incoming international traffic is received at international gateways and either routed directly to its intended destination from the gateways or indirectly through Telkom's PSTN network through which it is ultimately switched to its intended destination.

In Indonesia, as in many emerging market countries, inbound communications traffic has exceeded outbound traffic as more developed countries generate a disproportionate amount of international long-distance traffic.

Historically, inter-operator traffic has been settled based on a concept of accounting rates which provide a common method of compensating the originating and terminating carrier. In general, international long-distance carriers negotiate per minute accounting rates on a route-by-route basis with a single rate used by all carriers on that route. During 2003, we began to replace the accounting rate system with a market termination rate-based pricing system with several of our largest foreign telecommunications counterparts, pursuant to which we agreed on asymmetric rates for incoming and outgoing calls. Under the market termination rate-based system, we are able to reduce the rates we pay for outgoing calls to most international destinations by a greater amount than the reduction in prices for calls from such destinations to Indonesia. While this pricing has reduced the prices we receive for incoming calls, we believe that, overall, it will improve our margins on international long-distance services, in particular for outgoing calls.

In December 2006 the Government released the White Paper on Business Opportunity in Fixed Telecommunication Services (local, DLD, IDD) in which they invited investors to bid for fixed telecommunication services. The Government expects that this white paper will increase Indonesia's penetration rate.

Competition from VoIP providers offering services including budget calls, such as "01017" provided by Telkom and "FlatCall 01016" provided by us, and prepaid calling cards has begun and is expected to adversely impact revenues from traditional international long-distance calling services.

As the data communications infrastructure expands in Indonesia, demand for VoIP services may increase. VoIP uses data communications connections to transfer voice traffic over the Internet, which usually provides substantial cost savings to subscribers.

Although the Government has implemented a licensing system to limit the number of VoIP operators in Indonesia, the Government does not presently control the rates charged to end users of VoIP services. However, the Government has indicated that it intends to regulate such rates in the future, and it is expected that such regulations would limit VoIP tariffs to amounts that represent a maximum discount of approximately 40.0% from the then-current PSTN tariffs.

## Data Communications Market

Historically, data services in Indonesia primarily consisted of narrow bandwidth leased line services, x.25 service, digital data network service and integrated service digital network service. Digital data network services are digital leased line services for data transmission. Integrated service digital network is a protocol which offers high capacity dial-in access for public networks. This protocol allows simultaneous handling of digitized voice and data traffic on the same digital links via integrated switches across the public network. x.25 is an open standard packet switching protocol that allows low- to medium-speed terminals to have either dial-in or permanent access to a network from a user's premises and operate on a network. Charges for these services have been declining in recent years.

The rise of the Internet and the wider adoption of multimedia applications are expected to increase demand for sophisticated broadband data services. Operators in Indonesia are deploying advanced broadband networks to provide high-end data services such as frame relay, asynchronous transfer mode and Internet protocol service. In particular, virtual private network services, utilizing ATM and Internet protocol technologies, may capture a larger portion of the market share as they provide a reliable and cost-effective alternative to private networks that rely on dedicated leased lines.

#### Satellite Services Market

In recent years, competition in the Asia-Pacific satellite market has been intense. Companies in this business compete primarily on coverage power, product offerings and price. On September 6, 2005, the Government issued regulations requiring all telecommunications operators using satellites in connection with the provision of telecommunications services to possess both earth station and space station operating licenses. These operating licenses will be granted only to telecommunications operators with a landing right and on the condition that the radio frequency spectrum used does not cause harmful interference to existing operators. Foreign satellites are allowed to operate in Indonesia if Indonesian telecommunications operators have reciprocal operating rights in such satellite's country of origin.

### **Industry Trends**

We believe that the trends driving the telecommunications industry in Indonesia include:

#### Wireless Services

- · Continued growth in wireless telecommunications. We expect that the wireless telecommunications industry and demand for wireless telecommunications services will continue to grow as Indonesia develops and modernizes.
- Migration of voice and data traffic towards wireless. We anticipate wireless services will become increasingly popular as a result of wider coverage areas and improving wireless network quality, declining handset costs and the proliferation of prepaid services.
- Significant growth in wireless penetration rates in regions outside Java. The relatively low wireless penetration rates in regions outside Java offer growth potential for wireless services providers in Indonesia as the population residing outside Java becomes more affluent.
- · Growing use of value-added services. The growth in usage for value-added services such as SMS, content, and Internet access is expected to increase in coming years, thereby helping to stabilize the decrease in usage rates and ARPU for voice services.
- Increasing competition as new wireless operators enter the market.

## International Long-Distance Services

Increased competition in international long-distance services. We expect further governmental deregulation and service quality improvements for VoIP services to increase competition for international long-distance services.

Moderate growth in call volumes. We believe continued domestic economic growth will stimulate incremental volume growth for international long-distance services. In addition, the growth of VoIP services is also expected to increase demand for international long-distance services.

### **MIDI Services**

Increasing demand for advanced data communication services. We believe increasing Internet usage and the broadening market for multimedia applications will boost demand for sophisticated data communication services.

Intensified competition in the ISP market. As a result of market liberalization and the continued issuance of new licenses, we anticipate competition in the ISP market will increase. We believe competition will be based primarily on price, quality of service and network coverage.

Increasing demand for broadband services. We believe the expected increase in customer preference and demand for high-speed Internet access will stimulate growth of domestic broadband service.

## **Regulation of the Indonesian Telecommunications Industry**

The Government, through the Ministry of Communication and Information Technology, exercises both regulatory authority and control and implements policies which govern the telecommunications industry in Indonesia. The legal framework for the telecommunications industry is based on specific laws, Government regulations and ministerial decrees enacted and issued from time to time. Prior to March 1998, the Ministry of Tourism, Post and Telecommunications regulated the telecommunications industry in Indonesia. Following the 1999 general elections and a change of government in 2001, the Ministry of Communication assumed the responsibility for regulation of the telecommunications industry. In February 2005, the duties and authority to regulate the telecommunications industry were transferred from the Ministry of Communication to the Ministry of Communication and Information Technology.

Through the Ministry of Communication and Information Technology, the Government regulates telecommunications network operations and the provision of telecommunications services. In addition, the Ministry of Communication and Information Technology regulates the radio frequency spectrum allocation for all telecommunications operators, which are required to be licensed by the Directorate General of Post and Telecommunications, or the DGPT, for each service utilizing radio frequency spectrum. In addition to radio frequency spectrum fees, the Government requires all telecommunications operators to pay a concession license fee equal to 1% of gross revenues less interconnection expenses and provisions for bad debt, for each fiscal year, payable in equal quarterly installments. In addition to those fees, the Government also regulates that all telecommunications operators should pay Universal Service Obligations equal to 0.75% of gross revenue less interconnection expenses and provisions for bad debt for each fiscal year, payable in equal quarterly installments.

The deregulation of the telecommunications sector is closely linked with Indonesia's national economic recovery program. The Government's "Memorandum of Economic and Financial Policies" states that the objective of the economic recovery program is to stabilize the economy through a comprehensive plan based on:

- deregulation;
- promoting competition;
- liberalization;
- restructuring;
- improving market access; and
- introducing market-oriented regulations.

The Government's telecommunications reform policy is formulated in its "Blueprint of the Indonesian Government's Policy on Telecommunications" dated September 17, 1999. The policies, which are stated in the blueprint, are to:

- increase the telecommunications sector's performance;
- liberalize the telecommunications sector with a competitive structure by removing monopolistic controls;
- · increase transparency and predictability of the regulatory framework;
- · create opportunities for national telecommunications operators to form strategic alliances with foreign partners; and
- create business opportunities for small-and medium-size enterprises and facilitate new job opportunities.

The recent regulatory reforms of the Indonesian telecommunications sector have their foundation in the Telecommunications Law.

#### The Telecommunications Law

The Telecommunications Law became effective on September 8, 2000. The Telecommunications Law provides key guidelines for industry reforms, including industry liberalization, facilitation of new entrants and enhanced competition. The Telecommunications Law outlines the framework and substantive principles for the liberalization of the Indonesian telecommunications industry. The Government implements regulations and guidelines through Government regulations, ministerial decrees or regulations and other directives by Government bodies. The Telecommunications Law grants the Government, through the Ministry of Communication, the power to make policies, and to regulate, supervise and control the telecommunications industry in Indonesia. During that time, the Ministry of Communication, the former regulatory body of the telecommunications industry, had authority over the telecommunications sector in Indonesia and could issue regulations pursuant to decrees, issue policies and licenses and formulate tariffs.

The Ministry of Communication promulgated Government Regulation No. 52 / 2000 on Telecommunications Operations ("the Telecommunications Operations Regulation"), and Government Regulation No. 53 / 2000 on Radio Frequency Spectrum and Satellite Orbits were introduced as the initial implementing regulations of the Telecommunications Law. The Ministry of Communication also promulgated various decrees, including the Ministry of Communication Decree No. 20 / 2001, which was amended by the Ministry of Communication Decree No. 29 / 2004, on Telecommunications Network Operation, or the Telecommunications Network Decree, the Ministry of Communication Decree No. 21 / 2001, which was amended by the Ministry of Communication Decree No. 30 / 2004, on Telecommunications Services Operation, and the Ministry of Communication Decree No. 31 / 2003 on the Indonesian Telecommunications Regulatory Body, or the Telecommunications Regulatory Body Decree.

On July 11, 2003, the Ministry of Communication promulgated the Telecommunications Regulatory Body Decree, pursuant to which it delegated its authority to regulate, supervise and control the telecommunications sector in Indonesia to the BRTI, while maintaining the authority to formulate policies over the industry. BRTI first convened in January 2004 and consists of the DGPT, which is a governmental agency, and the Telecommunications Regulatory Committee which consists of seven members, including a chair position held by the DGPT. Members of the Telecommunications Regulatory Committee are appointed by the Ministry of Communication and Information Technology. All members of the Telecommunications Regulatory Committee: (i) must be Indonesian citizens; (ii) have professional expertise in telecommunications, information technology, economics, law or any social science; (iii) not have any interests in any of the telecommunications operators; and (iv) not be appointed as a director or commissioner of any of the telecommunications operators.

BRTI is primarily responsible for settling disputes among telecommunications providers, providing recommendations to the Ministry of Communication and Information Technology with respect to licensing telecommunications network and service operations, regulating the standards for telecommunications equipment and devices and supervising the performance of telecommunications network and service operators. Currently, the chairman of BRTI also serves as the chairman of DGPT, and decrees by BRTI are enacted in the form of DGPT decrees. Accordingly, BRTI is not yet a fully independent regulatory body. However, the creation of BRTI is expected to be an initial step toward the creation of a truly independent telecommunications regulatory body.

Effective February 7, 2005, all duties and authority to make policies, rules and regulations regarding the tele communications in dustry were transferred from the Ministry of Communication to the Ministryand Information Technology. Following this transfer, the Ministry of Communication and Information Technology assumed the responsibilities previously held by the Ministry of Communication. The Ministry of Communication and Information Technology is now the principal regulator of the telecommunications industry in Indonesia and is responsible for setting and adjusting tariff formulas. On January 5, 2006, the Ministry of Communication and Information Technology appointed members of BRTI Period-2, two of which are from the Government and five of which are from the public.

## Regulation on Tariff for Fixed and Cellular Services May Affect Our Competitiveness in the Future

The Ministry of Communication and Information Technology is responsible for setting and adjusting tariff levels. In 2006, the Ministry of Communication and Information Technology, enacted new ministerial decrees such as No. 8 / 2006 on cost-based interconnection, No. 1 / 2006, No. 2 / 2006, No. 4 / 2006, No. 7 / 2006, and No. 19 / 2006 on 3G Service Provision, No. 5 / 2006 on Telecommunication Kiosk, No. 9/ 2006 on Fixed Telecommunications Tariff, No. 11 / 2006 on Lawful Interception, No. 12 / 2006 on Cellular Tariffs, No. 102 / 2006 on ISAT 2G and 3G Cellular Network License (amendment), No. 181 / 2006 on Migration of FWA Network to 800MHz Allocated Frequency.

In 2007, the Ministry of Communication and Information Technology, enacted new ministerial decrees, including No. 162 / 2007 regarding 800 MHz radio frequency channel allocation for operating FWA-CDMA and cellular (amendment of ministerial decree No. 181 / 2006), No. 5 / 2007 regarding guidance for tariff implementation on USO contributions, No. 3 / 2007 regarding Leased Circuits, No. 11 / 2007 (now No. 38 / 2007) which regulates the implementation of infrastructure development using USO funds and No. 43 / 2007 regarding changes to all four FTPs (Fundamental Technical Plans)—2000 which changed the date of implementation of the long distance access code in Balikpapan to April 3, 2008.

In April 2008, the Government enacted new tariff regulations for cellular services. The new regulation regulates the type and structure of cellular retail tariffs based on aformula as a ceiling tariff. The type of tariff consists of basic telephony services, roaming services and multimedia services. The tariff structure consists of activation fees, monthly fees, usage fee and value added service fee. Ceiling tariffs for retail cellular services will be different among operators due to different calculation methods among them.

#### Classification of Telecommunications Providers

The Telecommunications Law classifies telecommunications providers into telecommunications network providers,  $tele communications services providers and special tele communications providers. The {\tt Tele} communications {\tt Operations}$ Regulation further classifies telecommunications network operators into fixed telecommunications network operators, mobile telecommunications network operators and closed network telecommunications operators. Under the Telecommunications Law, licenses are required for each category of telecommunications operator. A telecommunications network provider is licensed to own and/or operate a telecommunications network. The license entitles the telecommunications service provider to provide services, but does not require such provider to own a network. Special telecommunications licenses are required for providers of private telecommunications services or for purposes relating to broadcasting and national security interests. The Telecommunications Network Decree provides that telecommunications network operating licenses shall be issued by the Ministry of Communication and Information Technology. The Telecommunications Services Decree differentiates the basic telephony service operating license to be issued by the Ministry of Communication and Information Technology from the other valueadded telephony and multimedia service operating licenses issued by the DGPT.

## Termination of Exclusivity Rights

In 1995, Telkom was granted a monopoly to provide local fixed-line telecommunications services until December 31, 2010, and DLD services until December 31, 2005. Indosat and Satelindo were granted a duopoly for exclusive provision of basic international telecommunications services until 2004.

As a consequence of promulgating the Telecommunications Law and the Telecommunications Services Decree, the Government terminated the exclusive rights of Telkom and the duopoly previously given to Indosat and Satelindo. The Government has adopted a duopoly policy with Telkom and us competing as full network and service providers.

The market for provision of IDD services was liberalized in August 2003 with the termination of Indosat's and Satelindo's exclusive rights to provide IDD services. We began operating fixed line services in 2002 and fixed wireless and DLD services in 2003 after receiving our IDD services license. Telkom subsqueently received an IDD services license and began offering IDD services under the international access code "007" in 2004 in direct competition with us.

In an attempt to liberalize DLD services and local telecommunications access, the Government has issued regulations requiring each provider of DLD services to implement a three-digit access code to be dialed by customers making DLD calls. On April 1, 2005, the Ministry of Communication and Information Technology announced that three-digit access codes for DLD calls will be implemented gradually within five years of such date and that it would assign us the "011" DLD access code for five major cities, including Jakarta, and allow us to progressively extend it to all other area codes within five years. Telkom was assigned "017" as its DLD access code. On December 3, 2007, the Government enacted Ministerial Decree No. 43 / 2007, which extended the date of implementation of the DLD access code to April 3, 2008. The Ministerial Decree No. 43 / P / M.KOMINFO / 12 / 2007 also sets forth a schedule on implementing "01X" long distance access. Starting April 3, 2008, those access codes will be implemented in Balikpapan. Following the implementation, Balikpapan residents will be able to choose from options "0," "011" or "017" in connecting their long distance calls. Whether the DLD access code will be implemented in other cities will be based on a study by the Indonesian Telecommunication Regulatory Board on Indosat and Telkom's fixed phone service customers and on several criteria such as (i) Telkom must open the DLD access code of "01X" in certain area codes within a certain timeframe if Indosat, as a second DLD operator, has FWA services with limited mobility customers which equal or exceed 30% of Telkom's FWA services with limited mobility customers or (ii) Telkom must open the DLD access code of "01X" in certain area codes within a certain timeframe if Indosat, as a second DLD operator, has Fixed Terminal customers which equal or exceed 15% of Telkom's wireline and FWA services with limited mobility customers.

## **Tariffs**

Based on previous regulation, retail tariffs such as activation fees, monthly fees, per minute usage charges for either for fixed or mobile services were regulated by the Government as along with leased circuit services tariffs such as installation fees and monthly fees based on the level of speed selected.

Based on Telecommunication Regulation No. 36 year 1999, currently, the Government has enacted Communication and Information Technology Ministry Regulation as guidance for tariff formulations for fixed telecommunication services (Ministerial Decree No. 9 / 2006) and tariff formulations for mobile telecommunication services (Ministerial Decree No. 12 / 2006), which was amended through Ministerial Decree No. 9 / 2008. The Government is expected to change the fixed telecommunications tariff formulations in the near future. The Government regulates the tariff formulations guidance for leased circuit businesses through Ministerial Decree No. 3 / 2007.

#### **Consumer Protection**

Under the Telecommunications Law, each operator must provide guarantees to consumers in relation to certain matters including quality of service, usage and service fees and compensation. The law also allows customers who are injured or sustain damages to file claims against negligent providers. Regulators are formulating a decree which will establish penalties for telecommunication operators which do not meet the requisite quality requirements for their services.

## **Public Telephone**

Based on our fixed telecommunications license for basic telephony service, we have an obligation to provide public telephone lines consisting of 3% of the total fixed telecommunications network that we have built.

## **Universal Service Obligations**

Under the Telecommunications Law, all telecommunications network and service operators are bound by Universal Service Obligations, or USOs, which require participation by all operators in the provision of telecommunications facilities and infrastructure in the areas designated as USO areas by the Ministry of Communication and Information Technology.

In March 2004, the Government released Ministerial Decree No. 34 / 2004, which included specifications for the USO implementation program and zone, technical requirements, operating, financing and monitoring. Through Government Regulation No. 28 / 2005 and Ministerial Decree No. 15 / 2005, the Government announced regulations establishing the mechanism for USO payments and changing the USO tariff from Rp750 for each successful international outgoing or incoming call to 0.75% of an amount equal to gross revenues less interconnection expenses paid to other telecommunication carriers and bad debts.

Recently, the Government promulgated Ministerial Decree No. 11 / 2007 (now No. 38 / 2007), which regulates the procedure for utilizing USO funds for developing network and telecommunication services in areas with no telecommunication network. In 2007, the Government conducted a tender offer for USO but cancelled this offer in December 2007.

### Interconnection Arrangements

In accordance with the express prohibitions in the Telecommunications Law on activities that may create monopolistic practices and unfair business competition, the Telecommunications Law requires network providers to allow users on one network to access users or services on another network based on fees agreed by each network operator. The Telecommunications Operations Regulation provides that interconnection charges between two or more network operators shall be transparent, mutually agreed upon and fair.

On February 8, 2006, through Ministerial Decree No. 8 / 2006, the Government issued new interconnection regulations representing the foundation of the cost-based interconnection regime, replacing the previous revenuesharing interconnection regime. As required by the new regulation, the Government set a formula as guidance for calculating the interconnection cost for every operator. The results of the calculation will be evaluated by the Government and used by the Government as the reference.

The results of the calculation by operators will be included in the RIO proposal, together with the proposals for call scenarios, traffic routing, Point of Interconnection, procedure for requesting and providing interconnection, and other matters. The RIO must also disclose the type of interconnection service and the tariffs charged for each service offered. Interconnection access providers should implement a queuing system with First-in-First-Serve. In addition, the interconnection mechanism should also be transparent and without any discrimination.

Dominant IDD telecommunications operators such as Indosat and non-dominant operators submitted RIOs in September 2006. The RIOs of dominant operators were approved by the Government in October 2006 and the implementation of the new regime began in January 2007 through bilateral agreements among operators. Based on current regulation, RIOs will be amended every year. On April 11, 2008, the Government approved RIOs from dominant operators to replace the previous RIOs.

The Government's National Fundamental Technical Plan sets out the technical requirements such as for routing plans, numbering, and technical aspects for interconnection of the networks of various telecommunications operators, allowing all network operators to interconnect directly without having to interconnect with the PSTN.

### Fee Regime

Each telecommunications operator is required to pay to the Government a license concession fee, frequency fee and satellite orbit fee, as applicable. The concession fee for each telecommunications operator is approximately 1% of gross revenues, consisting of items such as revenues from leasing of networks, interconnection charges, activation of new customers, usage charges, roaming charges and SIM cards. The frequency fee for GSM 900, DCS 1800 and FWA networks is calculated by applying the formula principally based on the number of base station controllers and transmission receiver units owned by the telecommunications operator. For 3G services, an operator is required to pay the frequency fee based on the bandwidth allocated frequency. In addition, users must pre-pay a one-time satellite orbital connection fee while the satellite is in operation.

In order to acquire frequency allocation for 3G services, the Government conducted an open bidding process in which Indosat was awarded one 3G spectrum license for 5 MHz of paired spectrum for an up-front fee of Rp320.0 billion. In addition, the Government also requires a performance bond as collateral for operators to fulfill all requirements as stated in the licensing contract.

## **Prepaid Cellular Subscriber Registration**

On October 28, 2005, the Government began requiring telecommunications operators to register prepaid cellular subscribers. The regulations specified that such registration process must be completed no later than April 28, 2006, which deadline was later extended to September 28, 2006. We instituted procedures designed to complete the required registration at the initial point of sale and have finalized the mandatory prepaid registration as of September 2006, by cancelling the accounts of approximately 1.3 million unregistered customers of the Company. As stated in the Ministerial Decree No 23 / 2005, all operators have an ongoing duty to register their new prepaid cellular subscribers and to periodically update regulators on the progress of registration.

## Satellite Regulation

The international satellite industry is highly regulated. In addition to domestic licensing and regulation in Indonesia, both the placement and operation of our satellite are subject to registration with the Radio Communications Bureau of the International Telecommunications Union and the Intelsat consultation process. Following the World Radiocommunication Conference (WRC) from October 22, 2007 to November 16, 2007, Indonesia's satellite characteristics have been registered with the International Telecommunications Union and is currently proceeding in the filing process for two orbital slots at 113E and 150.5E.

## Frequency of Fixed Wireless Access-CDMA

Through the Communication and Information Technology Ministerial Decree No. 181 / 2006, the Government has reallocated frequency for FWA operators in the 800MHz frequency as part of a frequency clearance for 3G services (IMT-2000). Indosat had previously been granted 5MHz in Uplink frequency 1880 -1885MHz and Downlink 1960-1965MHz in Jakarta, Banten and West Java and Uplink frequency 830-835MHz and Downlink 875-880MHz in other parts of Indonesia. According to the above regulation, Indosat has been granted 2x1.23MHz in frequency (Uplink 842.055-843.285MHz in conjunction with Downlink 887.055-888.285MHz and Uplink 843.285-844.515MHz in conjunction with Downlink 888.285-889.515) nationwide. The migration of the frequency has been successfully implemented as of December 31, 2007.

## Item 5: OPERATING AND FINANCIAL REVIEW AND PROSPECTS

The following discussion should be read in conjunction with our audited consolidated financial statements and the related notes thereto as of December 31, 2006 and 2007 and for each of the three years ended December 31, 2005, 2006, and 2007, included elsewhere herein. The audited consolidated financial statements have been prepared in accordance with Indonesian GAAP, which differs in certain material respects from U.S. GAAP. See "-Summary of Significant Differences between Indonesian GAAP and U.S. GAAP" for a summary of certain material differences between Indonesian GAAP and U.S. GAAP as such differences apply to our financial condition and results of operations. Certain amounts (including percentage amounts) have been rounded for convenience.

#### A. OPERATING RESULTS

We are a fully integrated Indonesian telecommunications network and service provider and provide a full complement of national and international telecommunications services in Indonesia. As of December 31, 2007, we were the second-largest cellular operator in Indonesia as measured by number of cellular subscribers. We provide MIDI services to Indonesian and regional corporate and retail customers as well as international long-distance services in Indonesia.

## **Factors Affecting our Results of Operations and Financial Condition**

Our results of operations and financial condition have been affected and will continue to be affected by a number of factors, including the following:

## Cellular Subscriber Growth and Usage Patterns

Since the launch of our cellular services in Indonesia, we have recorded our cellular subscriber growth each year. Our cellular subscriber base has grown from 14.5 million subscribers as of December 31, 2005 to 24.5 million as of December 31, 2007. Operating revenues from cellular services have grown from Rp8,645.0 billion, representing 74.6% of our total operating revenues in 2005 to Rp12,752.5 billion, representing 77.3% of our total operating revenues in 2007. This growth has been driven by continued growth in demand for cellular and other telecommunications services in Indonesia coupled with expansion of our cellular network and capacity and our marketing efforts to attract new subscribers. The number and usage behavior of new cellular subscribers may vary from quarter to quarter, depending in part on the pricing packages we offer during a particular quarter and those offered by our competitors.

Following the merger of Satelindo and IM3 into Indosat in 2003, we began a network integration process to combine these two networks using a common cellular platform. As this network integration process involved a wide geographical area and equipment compatibility issues, some of our cellular subscribers experienced periods of inconsistent cellular service quality during various stages of the integration, particularly in 2005 and in the Java region. As a result, we were unable to launch marketing initiatives related to our cellular services on a nationwide basis until the first quarter of 2006. We believe these network integration issues contributed significantly to our decrease of approximately 1.5 million cellular subscribers during the first quarter of 2006. We completed our network integration during the first quarter of 2006 and we believe our cellular service quality has improved. After the network integration, we began launching several nationwide marketing initiatives to attract new cellular subscribers, including Mentari "Freetalk" and IM3 "Raja SMS." As a result of these initiatives, we experienced increased SMS usage and voice traffic relative to the number of cellular subscribers in 2006 as compared to prior periods. As a result of these programs, we also recorded a 46.9% increase in the number of cellular subscribers from 16.7 million as of December 31, 2006 to 24.5 million as of December 31, 2007. Although our cellular network quality has improved and several marketing initiatives have been launched in the first half of 2006, the effect of these events on our financial condition continued into the second half of 2006 and 2007.

Our operating revenues from cellular services have grown at a slower rate than our cellular subscriber numbers primarily due to a combination of increased penetration to lower-income subscribers, a decrease in our effective revenue per minute due to discount offers and extended local zones. Consistent with industry trends in other countries, as the market penetration for cellular subscribers in Indonesia increases, the usage levels of new subscribers declines. Other factors have contributed to this trend, including increased usage of SMS, rather than voice services, and the tariff packages we have offered to attract such new subscribers. Many new cellular subscribers are younger retail subscribers who typically use SMS heavily, but generate less cellular voice traffic than our existing cellular subscribers. Such cellular subscribers typically have higher price sensitivity and are more likely to switch telecommunications operators based on price and promotional factors.

## **Tariff Levels**

Based on previous regulations, retail tariffs such as activation fees, monthly fees, per second usage tariffs for cellular services as well as for fixed telecommunications and leased circuit services tariffs were regulated by the Government. The fixed telecommunications services tariff formulation is intended to determine the ceiling price while cellular communication services tariff formulation is intended to determine the floor price. The Government uses a tariff calculation formula to determine leased circuit services tariffs, which basically obligates all fixed telecommunications operators to implement tariff formulations based on the actual and forecasted costs of providing the services.

# The Indonesian Economy

We believe the growth in the Indonesian telecommunications industry has been driven in part by recent growth of the Indonesian economy, and that demand for such services should continue, as the Indonesian economy continues to develop and modernize. Our performance and the quality and growth of our customer base and service offerings are necessarily dependent on the health of the overall Indonesian economy.

## **Capital Expenditures**

As we continue to expand the coverage, capacity and quality of our network in order to add subscribers, we will need to continue to make significant capital expenditures. From the beginning of 2005 through 2007, we invested a total of Rp23,945.7 billion (US\$2,545.2 million) in our various businesses. Under our current capital expenditures program, we plan to invest at least US\$1.2 billion in 2008 in capital expenditures for our various businesses. While we plan to use internal resources and cash flow from operations to finance such planned capital expenditures, we also expect to explore opportunities to raise financing through external sources. We face liquidity risk if certain events occur, including but not limited to, the Indonesian economy growing more slowly than expected, our debt ratings being downgraded or our financial performance or financial ratios deteriorating.

# **Overview of Operations**

The following table sets forth certain segment information with respect to each of our principal products and services for the periods indicated:

	Cellular	Fixed telecommunications	MIDI	Segment Total
		(Rp in billions)		
As of and for the year ended December 31, 2005:(1)				
Operating revenues	8,645.0	1,250.8	1,694.0	11,589.8
Operating income	2,639.5	615.1	397.3	3,651.9
Depreciation and amortization	2,431.4	214.2	434.6	3,080.2
Segment assets	28,303.3	1,149.0	3,269.1	32,721.4
Segment liabilities	19,857.5	904.5	960.8	21,722.8
Capital expenditures for segment assets	6,330.4	306.3	661.2	7,297.9
As of and for the year ended December 31, 2006: <sup>(1)</sup>				
Operating revenues	9,227.5	1,109.3	1,902.6	12,239.4
Operating income	2,291.9	627.6	479.1	3,398.6
Depreciation and amortization	2,967.2	182.7	503.4	3,653.3
Segment assets	30,550.2	1,552.0	3,738.0	35,840.3
Segment liabilities	19,665.8	760.3	931.6	21,357.7
Capital expenditures for segment assets	5,961.1	366.7	593.5	6,921.3
As of and for the year ended December 31, 2007: <sup>(1)</sup>				
Operating revenues	12,752.5	1,567.4	2,168.6	16,488.5
Operating income	3,438.8	661.0	419.8	4,519.6
Depreciation and amortization	3,477.0	198.4	519.8	4,195.2
Segment assets	35,594.5	1,667.5	4,923.6	42,185.6
Segment liabilities	27,859.4	989.6	1,278.6	30,127.6
Capital expenditures for segment assets	8,382.6	428.3	915.3	9,726.4

<sup>(1)</sup> Segment results and assets include items directly attributable to a segment as well as those results and assets that can be allocated on a reasonable basis. Interest income is not reported by operating segment because cash and cash equivalents are aggregated and evaluated separately from business operations. Interest expense and income tax are also not reported by operating segment because they are not considered in the performance evaluation by our management. Capital expenditures for segment assets represent the total cost incurred during the period to acquire segment assets that are expected to be used for more than one year.

## **Operating Revenues**

We generate operating revenues primarily by providing cellular, MIDI services and fixed telecommunications (principally international long-distance). The following table sets forth the breakdown of our total operating revenues and the percentage contribution of each of our services to our total operating revenues for each of the periods indicated:

		For t	he year ende	d Decemb	er 31,	
	200!	5	200	6		2007
		(Rp in billions, except percentages				
Operating revenues:						
Cellular	8,645.0	74.6%	9,227.5	75.4%	12,752.5	77.3%
MIDI	1,694.0	14.6	1,902.6	15.5	2,168.6	13.2
Fixed telecommunications	1,250.8	10.8	1,109.3	9.1	1,567.4	9.5
Total operating revenues	11,589.8	100.0%	12,239.4	100.0%	16,488.5	100.0%

The principal drivers of our operating revenues for all of our services are subscriber numbers, usage levels and the rates for services. Usage levels for our services are affected by several factors, including continued growth in demand for telecommunications services in Indonesia, the continued development of the Indonesian economy and competition.

Cellular Services. We derive our cellular services operating revenues from charges for usage, valueadded features, monthly subscription and connection fees, as well as interconnection charges from other telecommunications providers.

The following table sets forth the components of our cellular services operating revenues for the periods indicated:

	For the year ended December 31,				
	2005	2006	2007		
		)			
Usage charges	4,794.1	5,317.9	6,542.9		
Value-added features	2,815.2	3,022.7	4,185.3		
Interconnection income	746.8	697.3	1,847.5		
Connection fees	191.3	103.5	79.1		
Monthly subscription charges	21.1	9.9	20.4		
Others	76.5	76.2	77.3		
Total cellular services operating revenues	8,645.0	9,227.5	12,752.5		

A substantial proportion of our cellular subscribers are prepaid subscribers (approximately 97.5% as of December 31, 2007). We offer a variety of value-added features to our prepaid subscribers, which have increased cellular services operating revenues from value-added features, in particular SMS and value-added SMS, which allows access to a variety of information, such as politics, sports and business news. We have expanded the value-added features available to prepaid subscribers, including ring-back tones, voice SMS, mobile office, voicemail, GPRS and MMS services. We anticipate SMS and other value-added features will continue to increase as a proportion of our cellular services operating revenues as we continue to make available new value-added features to our prepaid cellular subscribers. For instance, in 2007, we launched 3.5G wireless broadband services in Jakarta and Surabaya, which shows strong subscriber growth and we plan to continue to expand these services to more cities in Indonesia.

The number of our cellular subscribers has increased from approximately 14,512,453 as of December 31, 2005 to approximately 16,704,639 and 24,545,422 cellular subscribers as of December 31, 2006 and 2007, respectively, representing a 46.9% increase from 2006 to 2007.

We recognize cellular revenues as follows:

- · cellular services operating revenues arising from usage charges and roaming calls are recognized based on the duration of successful calls made using our cellular network;
- · for postpaid subscribers, monthly service fees are recognized at the time the service is provided;
- · for prepaid customers, the activation component of cellular services operating revenues received from starter package sales is recognized upon delivery to dealers or direct sales to cellular subscribers. Sales of initial and reload vouchers are recorded as unearned revenues and recognized as cellular services operating revenues upon activation or upon expiration of the airtime; and
- · cellular services operating revenues from interconnection fees with operators (usage revenues) are recognized monthly on the basis of actual recorded traffic for the month.
- · cellular services operating revenues are presented on a gross based method before interconnection expenses and compensation to value-added service providers.

Historically, we earned net interconnection income from other operators. Starting January 2007, however, as a result of the new interconnection regime, telecommunications operators in Indonesia have switched from a revenue sharing system to a system of cost-based interconnection rates between Indonesian telecommunications operators. As a result of the new cost-based interconnection regime, we now report operating revenues on a gross basis rather than on a net based method. Using a net based method, we recognize operating revenues net of interconnection expenses. On a gross basis, we recognize interconnection income in operating revenue and interconnection expenses in operating expenses. Pursuant to the cost-based interconnection regime, operators providing SMS will use the SKA (Sender keep All) mechanism.

MIDI Services. Our MIDI services operating revenues consist primarily of revenues from high-speed leased lines and frame relay services provided by us and Lintasarta, digital data network services provided by Lintasarta, satellite services and Internet services provided by us, IMM and Lintasarta. Operating revenues from MIDI services are comprised of fixed-cost charges for high-speed leased lines and satellite services, or a combination of fixed fees and volume charges for other services. In most instances, a connection fee is charged when the service is installed or location of service is moved. Thereafter, a monthly fee is assessed, together with applicable usage fees calculated according to bandwidth, volume, duration or type of plan. Revenue from leased line services is derived from monthly fixed-cost charges based on the length of the line, the speed and bandwidth capability of the line, the type of line service provided, whether the service site is local or international, and site installation charges.

A substantial portion of our MIDI services operating revenues are denominated in U.S. dollars and is thus affected by fluctuations in the Indonesian rupiah to U.S. dollar exchange rate. Our MIDI services operating revenues have also been affected recently by a number of other factors, including competition from local providers as well as unlicensed international providers, declining tariffs and a shift from leased lines to lower cost services, such as frame relay. We expect such trends to continue but anticipate that the effects will be offset by increased volumes, including increased volumes due to the expansion of our domestic market presence in MIDI services.

We record satellite revenues on a straight-line basis over the lease period for the transponder. Monthly rent for satellite transponder capacity is based primarily on the leased capacity. We recognize installation service revenues upon the completion of the installation or connection of equipment used for network connection purposes in the customers' premises, while we recognize revenues from monthly service fees and other MIDI services as the services are rendered.

Fixed Telecommunications Services. Fixed telecommunications services include international long-distance and fixed wireless services, which we introduced in 2004. International long-distance services, which are comprised of our "001" and "008" IDD services, "Flatcall 01016" as well as operator-assisted and value-added services, represented 78.5% of our operating revenues from fixed telecommunications services in 2007 and fixed wireless and fixed line services represented the balance.

International Long-distance Services. Our international long-distance services operating revenues have two primary sources, incoming call revenues and outgoing call revenues. For most outgoing calls, tariffs are set pursuant to  $Ministerial \, Decree \, No. \, 74/1998, and \, we \, receive \, payments \, from \, domestic \, carriers, \, including \, Telkom \, and \, other \, domestic \, domestic \, carriers \, from \, domestic \, carriers \, from \, domestic \, dom$ fixed-line and cellular operators. Such payments are denominated and paid in Indonesian rupiah. For incoming calls, three key factors typically determine our operating revenues: traffic volume, agreed pricing and currency fluctuations. We have negotiated volume commitments and accounting rates with foreign telecommunications operators or have implemented a market termination rate-based pricing system, and received net settlement payments from such carriers. Net settlement payments and accounting rates are generally denominated and paid in currencies other than the Indonesian rupiah, principally the U.S. dollar; accordingly, incoming call revenues are affected by fluctuations in exchange rates between the Indonesian rupiah and other currencies.

Although we are implementing measures intended to maintain IDD call volumes, we believe that increased competition from Telkom and VoIP providers reduced IDD call volumes and international long-distance services operating revenues in 2007. We expect usage of VoIP services will continue to increase. To compete with Telkom and VoIP providers and to maximize the use of our network capacity, we have aggressively sought negotiated volume commitments for incoming calls from certain foreign telecommunications operators, resulting in increases in incoming call minutes.

Prior to 2006, we utilized revenue-sharing agreements to negotiate interconnection fees with certain cellular operators, and we recorded operating revenues from such interconnections on a net based method, after interconnection expenses and after allocations to overseas international carriers. Our domestic interconnection charges with Telkom are determined based on tariff guidelines established by the Government, and we record operating revenues for such interconnections on a gross basis, before interconnection expenses, but after allocations to overseas international carriers. We account for tariff-based interconnection expenses as operating expenses in the year incurred. In February 2006, the Government modified regulations related to interconnection tariffs requiring such tariffs to be based on the cost incurred by the operator. As a result of this regulatory change, we adopted the new system of calculating interconnection tariffs with other telecommunications operators in 2007.

Starting January 2007, telecommunications operators in Indonesia have switched from a revenue sharing system to a system of cost-based interconnection rates between Indonesian telecommunications operators. As a result of the new cost-based interconnection regime, we now report operating revenues on a gross basis as opposed to a net based method. Using a net based method, we recognize operating revenue net of interconnection expenses. On a gross basis, we recognize interconnection income in operating revenue and interconnection expenses in operating expenses.

Fixed Wireless Services. As of December 31, 2007, we had 627,934 fixed wireless subscribers in 29 cities in Indonesia. We plan to expand our fixed wireless services to several additional cities in order to create capacity for approximately four to five million fixed wireless subscribers by the end of 2008. As a result, we expect fixed wireless services to become a more important source of fixed telecommunications services operating revenues in future periods.

## Operating Expenses

As a result of the new interconnection regime, beginning in 2007, Indonesian telecommunications operators have switched from a revenue sharing system to a system of cost-based interconnection rates between telecommunications operators. We now report interconnection expenses in operating expenses under cost of services as a result of switching to the cost-based system of interconnection rates.

Our principal operating expenses include cost of services, depreciation and amortization, personnel costs, administrative and general expenses and marketing.

Certain of our expenses are denominated in U.S. dollars or currencies other than the Indonesian rupiah. Such expenses may include those for international interconnection settlements, certain maintenance agreements and consultancy fees.

Costs of Services. Costs of services expenses include interconnection expenses, maintenance, radio frequency licenses, the cost of SIM cards and pulse reload vouchers, utilities, leased circuits, rents and concession fees. Interconnection expenses represent amounts paid to other operators for interconnection services as well as other charges for leased infrastructure and bill processing services provided by Telkom. Fluctuations in such expenses generally coincide with fluctuations in cellular traffic and international long-distance traffic. Maintenance expenses include maintenance of our fixed assets, including buildings, submarine cables, telecommunications equipment, office equipment and vehicles. As we continue to expand the coverage and capacity of our cellular and other networks, we expect that our maintenance expenses will increase. Radio frequency licenses include license fees which are calculated based on actual spectrum usage. Leased circuit expenses include expenses related to our leases for satellite channels and submarine cables. Concession fees typically increase with higher cellular subscriber numbers and usage levels as such fees are calculated as a percentage of operating revenues.

Depreciation and Amortization. We use the straight-line depreciation method for our property, facilities and equipment over their estimated useful lives, commencing the month after such assets were placed into service and after taking into consideration their estimated residual value.

A significant portion of our depreciation expenses relate to our cellular services assets. As we continue to expand and enhance the coverage, capacity and quality of our networks, we expect expenses for depreciation to increase.

Personnel. Personnel costs include salaries, incentives and other employee benefits, employee income tax, bonuses and outsourcing. Our personnel expenses have increased in recent periods as a result of an increase in salaries and employee income taxes as well as compensation paid through our early retirement program.

Administration and General. Administration and general expenses include rent, provision for doubtful accounts, professional fees, travel, utilities, insurance of fixed assets, catering, training, education and research, office supplies and stationery, public relations communication and others.

Marketing. Marketing expenses include exhibition, promotion and advertisement expenses associated with our marketing programs.

## Other Income (Expense)

The major components of our other income (expense) are interest income, gain or loss on foreign exchange—net, amortization of goodwill, financing cost, loss on change in the fair value of derivatives—net. Foreign exchange gain or loss has typically been affected by the amount of non-Indonesian rupiah-denominated debt outstanding, accounts receivable from overseas international carriers and the currency of our cash and cash equivalents. We currently hedge a portion of our U.S. dollar-denominated obligations under Guaranteed Notes due 2010 and Guaranteed Notes due 2012. See "Item 11: Quantitative and Qualitative Disclosure About Market Risk."

#### **Taxation**

In accordance with Indonesian GAAP, current tax expense is provided based on the estimated taxable income for

Deferred tax assets and liabilities are recognized for temporary differences between the financial and the tax bases of assets and liabilities at each reporting date. Future tax benefits, such as the carry-forward of unused tax losses, are also recognized to the extent that such benefits are more likely than not to be realized. The tax effects for the year are allocated to current operations, except for the tax effects from transactions which are directly charged or credited to stockholders' equity. Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the year when the asset is realized or the liability is settled, based on tax rates and tax laws that have been enacted or substantively enacted as of the balance sheet date. Amendments to tax obligations are recorded when an assessment is received or, if appealed, when the result of the appeal is determined. For each of the consolidated entities, the tax effects of temporary differences and tax loss carry-over, which individually are either assets or liabilities, are shown at the applicable net amounts. Our deferred tax—net has fluctuated over the years ended December 31, 2005, 2006 and 2007 principally as a result of differences between financial and tax reporting.

#### Net Income

Our net income for the years ended December 31, 2005, 2006 and 2007 does not reflect the growth in operating revenues and operating income during such periods, in part due to large fluctuations in several non-operating items, which have impacted our net income over such periods. Such non-operating items include, among others, fluctuations in income tax deferred, gain or loss on foreign exchange—net, and gain or loss on change in the fair value of derivatives—net.

# **Results of Operations**

The following table sets forth line items from our 2005 and 2006 consolidated statements of income which have been reclassified to Operating Expenses—Cost of Services to conform with the presentation of accounts in our 2007 consolidated statement of income:

	Amounts			
	2005	2006	2007	
		(Rp in billions)		
Operating expenses—compensation to telecommunication carriers and service provider	408.4	369.7	1,708.0	
Operating expenses—maintenance	614.6	585.2	765.6	
Operating expenses—leased circuits	142.2	180.2	235.7	
Operating expenses—other cost of services	1,461.7	1,569.1	2,070.6	

The following table sets forth selected income statement data expressed as a percentage of total operating revenues for the periods indicated:

	For the year	For the year ended December 31,				
	2005	2006	2007			
Operating revenues:						
Cellular	74.6%	75.4%	77.3%			
MIDI	14.6	15.5	9.5			
Fixed telecommunications	10.8	9.1	13.2			
Total operating revenues	100.0%	100.0%	100%			
Operating expenses:						
Cost of services	22.7%	22.1%	29.0%			
Depreciation and amortization	26.6	29.8	25.4			
Personnel	10.9	11.0	9.7			
Administration and general	5.2	5.4	4.3			
Marketing	3.1	3.8	4.2			
Total operating expenses	68.5	72.2	72.6			
Operating income	31.5	27.8	27.4			
Other expense—net	(11.2)	(11.2)	(9.6)			
Income before income tax	20.3	16.5	17.8			
Income tax expense—net	(6.0)	(4.7)	(5.2)			
Net income	14.0%	11.5%	12.4%			

## **2007 Compared to 2006**

#### **Operating Revenues**

Total operating revenues increased from Rp12,239.4 billion in 2006 to Rp16,488.5 billion in 2007, or 34.7%, primarily as a result of growth in operating revenues from cellular services. During 2007, operating revenues from cellular services increased by Rp3,525.0 billion, or 38.2%, from Rp9,227.5 billion in 2006 to Rp12,752.5 billion in 2007. Operating revenues from MIDI services increased by Rp266.0 billion, or 14.0%. Operating revenues from fixed telecommunications services increased by Rp458.1 billion, or 41.3%, in each case compared to 2006.

Using the net based method for recording interconnection revenues and expenses, 2007 operating revenue would have increased by Rp2,867.7 billion, or 23.4%, from Rp12,239.4 billion in 2006 to Rp15,107.1 billion in 2007, and revenue from cellular services would have increased by Rp2,517.3 billion, or 27.3%, from Rp9,227.5 billion in 2006 to Rp11,744.9 billion in 2007. Operating revenue from fixed telecommunication would have increased by Rp84.4 billion, or 7.6%, from Rp1,109.3 billion in 2006 to Rp1,193.7 billion in 2007.

Cellular Services. In 2007, we recorded cellular services operating revenues of Rp12,752.5 billion, an increase of 38.2% from Rp9,227.5 billion in 2006. As a result, operating revenues from cellular services represented 77.3% of our total operating revenues for 2007, compared to 75.4% for 2006. Such growth was lower than our 46.9% increase in cellular subscribers from 2006 to 2007 primarily due to a combination of increased penetration to lowerincome subscribers, a decrease in our effective revenue per minute due to discounts and bonuses such as tariff packages we offered and extended local zones. Other factors have contributed to this trend, including increased usage of SMS, rather than voice services. Many new cellular subscribers are younger retail subscribers who typically use SMS heavily, but generate less cellular voice traffic than our existing cellular subscribers.

Usage charges increased by Rp1,225.1 billion, or 23.0%, from 2006, and represented 51.3% of our total cellular services operating revenues. This increase in usage was primarily due to expansion of our cellular subscriber base and aggressive marketing efforts to attract new subscribers.

In 2007, cellular services operating revenues generated by value-added features increased by Rp1,162.6 billion, or 38.5%, compared to 2006 primarily due to increased usage of SMS and value-added services. The contribution of value-added features to cellular services operating revenues remained stable at around 32.8% in 2006 and 2007.

MIDI Services. In 2007, operating revenues from MIDI services increased by 14.0% from Rp1,902.6 billion in 2006 to Rp2,168.6 billion in 2007 primarily due to increased Internet, IP VPN and leased lines, resulting from increased domestic demand for such services. Internet operating revenues represented the largest component of MIDI services operating revenue, which increased by Rp148.0 billion. Growth in Internet services was driven by increasing ISP and Internet protocol-based services. Operating revenues from IP VPN increased by Rp152.3 billion primarily due to higher capacity and more dedicated circuits being leased by wholesale customers.

Fixed Telecommunications Services. Fixed telecommunications services operating revenues increased by 41.3% to Rp1,567.4 billion in 2007 from Rp1,109.3 billion in 2006. Operating revenues from international calls and fixed wireless services represented 78.5% and 14.0%, respectively, of fixed telecommunications services operating revenues. The remaining 7.5% of fixed telecommunications services operating revenues in 2007 was generated by fixed line and other services. Revenues from international calls increased from Rp857.7 billion in 2006 to Rp1,230.2 billion in 2007 due to increases in incoming call revenue, although our outgoing call revenue decreased due to competition with other operators such as Telkom. However, the total volume of international calls from our "001"

and "008" gateways increased by 35.2% from 1,134.3 million minutes in 2006 to 1,533.5 million minutes in 2007. Total incoming traffic increased by 26.1% from 980.5 million minutes in 2006 to 1,236.6 million minutes in 2007, primarily due to pricing and volume commitments with several foreign telecommunications operators. Outgoing traffic increased by 93.0% from 153.8 million minutes in 2006 to 296.9 million minutes in 2007 primarily due to increased user traffic from "Flatcall 01016." Outgoing traffic from non-Indosat access decreased due to competition from other domestic telecommunications operators as well as from VoIP providers.

While our operating revenues from Flatcall 01016, which charges a lower tariff per minute, have been increasing, such increases have been unable to compensate for lower operating revenues generated by international longdistance services. Operating revenues from fixed wireless services increased from Rp149.9 billion in 2006 to Rp218.7 billion in 2007 primarily due to an increase in our fixed wireless subscriber base.

#### Operating Expenses

Operating expenses increased by Rp3,128.1 billion, or 35.4%, from Rp8,840.7 billion in 2006 to Rp11,968.9 billion in 2007 primarily due to increased operating expenses for costs of services, depreciation and amortization, personnel expenses, administration and general expenses and marketing expenses.

Cost of services expenses increased by Rp2,075.7 billion, or 76.8%, from Rp2,704.2 billion in 2006 to Rp4,779.9 billion in 2007 primarily due to an increase in interconnection expenses due to a change in reporting format, increased in maintenance expenses as a result of additional fixed assets and expenses related to Government levies such as radio frequency fees, the annual 3G license payment, USO and concession fees. Such increases resulted from an expanded number of cellular base stations and cellular services operating revenues in 2007. Leased circuit expenses increased due to network expansion for cellular and MIDI services. In contrast, the cost of SIM cards decreased due to decreases in SIM card costs per unit.

Depreciation and amortization expenses increased by 14.8% from Rp3,653.3 billion in 2006 to Rp4,195.2 billion in 2007 primarily due to the continued deployment of new cellular equipment. Typically, we experience several months time lag between when we make a certain capital expenditure and when we begin to depreciate the assets related to such capital expenditure.

Personnel costs increased by Rp244.3 billion, or 18.1%, from Rp1,350.5 billion in 2006 to Rp1,594.8 billion in 2007, primarily due to an upward salary adjustment for our employees as a result of inflation pressures on our employees and bonuses issued in appreciation of good performance.

Administration and general expenses increased by Rp42.2 billion, or 6.4%, from Rp663.9 billion in 2006 to Rp706.1 billion in 2007 primarily due to an increase in accounting fees. In addition, we experienced an increase in utilities expenses resulting from the expansion of our business.

Marketing expenses increased by Rp224.0 billion, or 47.8%, from Rp468.9 billion in 2006 to Rp692.9 billion in 2007 primarily due to increased marketing expenses associated with our aggressive marketing campaign to attract additional cellular subscribers and to enhance the value of our brands.

# **Operating Income**

As a result of the above factors, operating income increased by Rp1,120.9 billion or 33.0% from Rp3,398.7 billion in 2006 to Rp4,519.6 billion in 2007.

## Other Expenses—Net

Other expenses—net increased by Rp214.2 billion, or 15.6%, from Rp1,375.8 billion in 2006 to Rp1,590.0 billion in 2007, primarily due to an increase in financing costs and other expenses.

We recorded financing costs of Rp1,428.6 billion in 2007 compared to expenses of Rp1,248.9 billion in 2006, representing a 14.0% increase compared to 2006, principally resulting from our issuance of the Fifth Indosat Bonds and new loan facilities from BCA, Mandiri and Goldman Sachs, which, notwithstanding the repayment amount of our Second Indosat Bonds, Indosat Mudharabah Syar'iah Bonds and Investment Credit Facility III, resulted in an increase in our debts outstanding during 2007. However, these new debts have lower interest rates than the debts we repaid in 2007.

We recorded a gain on change in fair value of derivatives-net of Rp68.0 billion in 2007 compared to a loss on change in fair value of derivative-net Rp438.8 billion in 2006, as a result of depreciation of the Indonesian rupiah against the U.S. dollar. However, the gain on change in fair value of derivatives-net was offset by a loss on foreign exchange—net of Rp155.3 billion in 2007 which resulted in a moderate decrease in our other expenses—net from the fluctuation of Indonesian rupiah.

We booked other expenses-net of Rp80.0 billion in 2007 and other income-net of Rp21.2 billion in 2006, due to tax expense and interconnection adjustments.

#### **Taxation**

We recorded income tax expense—net of Rp576.1 billion in 2006 compared to Rp859.5 billion in 2007. Current income tax expenses represented 9.9% of income before income tax in 2006 and 22.6% in 2007. The increase in current income tax expense—net was primarily due to an increase in income before tax as a result of growth in operating revenues being higher than the growth in operating expenses. We recorded income tax expense deferred of Rp376.5 billion in 2006 compared to Rp198.8 billion in 2007 primarily due to the effect of temporary difference on depreciation, write-offs of accounts receivable and adjustment arising from our tax audit.

#### Net Income

Our net income increased by Rp632.0 billion, or 44.8%, from Rp1,410.1 billion in 2006 to Rp2,042.0 billion in 2007 due to the foregoing factors.

# **2006 Compared to 2005**

# **Operating Revenues**

Total operating revenues increased from Rp11,589.8 billion in 2005 to Rp12,239.4 billion in 2006, or 5.6%, primarily as a result of growth in operating revenues from cellular services. During 2006, operating revenues from cellular services increased 6.7% from Rp8,645.0 billion in 2005 to Rp9,227.5 billion in 2006. In 2006, operating revenues from MIDI services increased by Rp208.6 billion, or 12.3%, while operating revenues from fixed telecommunications services decreased by Rp141.5 billion, or 11.3%, in each case compared to 2005. As a result, operating revenues from cellular services represented 75.4% of our total operating revenues for 2006, compared to 74.6% for 2005.

Cellular Services. In 2006, we recorded cellular services operating revenues of Rp9,227.5 billion, an increase of 6.7% from Rp8,645.0 billion in 2005. Such growth was lower than our 15.1% increase in cellular subscribers from 2005 to 2006 primarily due to increased penetration in the lower-income cellular subscriber market through discount offers and simplified zones, each of which decreased our effective revenue per minute. Some of our cellular subscribers experienced inconsistent cellular service quality as a result of our network integration in 2005 and our network optimization in the first quarter of 2006. As a result, our customers experienced periodic difficulties completing cellular voice calls, thereby limiting the growth of our cellular services operating revenues.

Usage charges increased by Rp523.8 billion, or 10.9%, from 2005, and represented 57.6% of our total cellular services operating revenues. This increase in usage was primarily due to the expansion of our cellular subscriber base and aggressive marketing efforts to add new subscribers.

In 2006, cellular services operating revenues generated by value-added features increased by Rp207.5 billion, 7.4%, compared to 2005 primarily due to increased usage of SMS and VAS services. The contribution of valueadded features to cellular services operating revenues remained stable from 32.6% in 2005 to 32.8% in 2006.

MIDI Services. In 2006, operating revenues from MIDI services increased by 12.3% from Rp1,694.0 billion in 2005 to Rp1,902.6 billion in 2006 primarily due to increased IP VPN, Internet and leased lines operating revenues resulting from increased domestic demand for such services. IP VPN operating revenues represented the largest component of MIDI services operating revenues. Growth in Internet services was driven by increasing ISP and Internet protocolbased services, such as IP VPN. In 2006, MIDI services operating revenues from IP VPN increased by Rp198.7 billion primarily due to higher capacity and more dedicated circuits being leased by wholesale customers.

Fixed Telecommunications Services. Fixed telecommunications services operating revenues decreased by 11.3% to Rp1,109.3 billion in 2006 from Rp1,250.8 billion in 2005. Operating revenues from international calls and fixed wireless services represented 77.3% and 13.5%, respectively, of fixed telecommunications services operating revenues. The remaining 9.2% of fixed telecommunications services operating revenues in 2006 was generated by fixed line and other services. Revenues from international calls decreased from Rp1,085.1 billion in 2005 to Rp857.7 billion in 2006 due to competition with other operators such as Telkom. However, the total volume of international calls from our "001" and "008" gateways increased by 17.6% from 964.7 million minutes in 2005 to 1,134.3 million minutes in 2006. Total incoming traffic increased by 21.3% from 808.0 million minutes in 2005 to 980.5 million minutes in 2006, primarily due to pricing and volume commitments with several foreign telecommunications operators. Outgoing traffic decreased by 1.8% from 156.6 million minutes in 2005 to 153.8 million minutes in 2006 primarily due to increased competition from other domestic telecommunications operators as well as competition from VoIP providers.

While our operating revenues from "Flatcall 01016," which charges a lower tariff per minute, have been increasing, such increases have been unable to compensate for lower operating revenues generated by international longdistance services. Operating revenues from fixed wireless services increased from Rp86.2 billion in 2005 to Rp149.9 billion in 2006 primarily due to an increase in our fixed wireless subscriber base.

# Operating Expenses

Operating expenses increased by Rp902.9 billion, or 11.4%, from Rp7,937.9 billion in 2005 to Rp8,840.7 billion in 2006 primarily due to increased operating expenses for depreciation and amortization, personnel, administration and general, leased circuits, marketing and other costs of services, which was partially offset by a decrease in maintenance and compensation to telecommunication carriers and service providers.

Depreciation and amortization expenses increased by 18.6% from Rp3,080.2 billion in 2005 to Rp3,653.3 billion in 2006 primarily due to the continued deployment of new cellular equipment in late 2004 and 2005. Typically, we experience a time lag that can last several months between when we make a certain capital expenditure and when we begin to depreciate the assets related to such capital expenditure.

Personnel costs increased by Rp85.5 billion, or 6.8%, from Rp1,264.7 billion in 2005 to Rp1,350.5 billion in 2006, primarily due to an upward salary adjustment for our employees following the removal of an oil subsidy by the Government, which increased inflationary pressures on our employees as well as increasing the likelihood that certain employees would elect early retirement.

Administration and general expenses increased by Rp57.9 billion, or 9.6%, from Rp606.0 billion in 2005 to Rp663.9 billion in 2006 primarily due to an increase in professional fees to pay for additional auditor work to perform quarterly limited review in 2006 and for compliance assistance in connection with the Sarbanes—Oxley Act of 2002. In addition, we experienced an increase in rental expenses, especially for vehicles and office space, and increased utilities expenses resulting from the expansion of our business.

Maintenance expenses decreased by Rp29.4 billion, or 4.8%, from Rp614.6 billion in 2005 to Rp585.2 billion in 2006 primarily due to reductions in the maintenance contract price of cellular assets.

Marketing expenses increased by Rp108.9 billion, or 30.2%, from Rp360.0 billion in 2005 to Rp468.9 billion in 2006 primarily due to increased marketing expenses associated with our aggressive marketing campaign to attract additional cellular subscribers and to enhance the value of our brands.

Compensation to telecommunications carriers and service providers, which relates primarily to international longdistance services, decreased from Rp408.4 billion in 2005 to Rp369.7 billion in 2006, representing a 9.5% decrease. This decrease was achieved through initiatives to direct traffic over our network by interconnection with the PSTN or another network at the most cost-effective point when carrying a long-distance call. In addition, such expenses reduced as we experienced a decrease in outgoing long-distance traffic volumes due primarily to increased competition from other domestic telecommunications operators and continued competition from VoIP providers.

Leased circuits expenses increased by Rp38.0 billion, or 26.7%, from Rp142.2 billion in 2005 to Rp180.2 billion in 2006 primarily due to increased domestic and international demand for our MIDI services, including increased demand for leased lines and broadband Internet capacity.

Other cost of services expenses increased by Rp107.4 billion, or 7.3%, from Rp1,461.7 billion in 2005 to Rp1,569.1 billion in 2006 primarily due to an increase in expenses related to Government levies such as radio frequency fees, including the annual 3G license payment, USO and concession fees. Such increases resulted from an expanded number of cellular base stations and cellular services operating revenues in 2005.

# **Operating Income**

As a result of the above factors, operating income decreased by Rp253.2 billion or 6.9% from Rp3,651.9 billion in 2005 to Rp3,398.7 billion in 2006.

### Other Expenses—Net

Other expenses—net increased by Rp76.6 billion, or 5.9%, from Rp1,299.2 billion in 2005 to Rp1,375.8 billion in 2006, primarily due to a loss on change in fair value of derivatives as a result of appreciation of the Indonesian rupiah against the U.S. dollar. However, the loss on change in fair value of derivatives was offset by a gain on foreign exchange—net, resulting in a moderate increase in our other expenses—net.

We recorded financing costs of Rp1,248.9 billion in 2006 compared to an expenses of Rp1,264.8 billion in 2005, representing a 1.3% decrease compared to 2005, principally as a result of repayment of the First Indosat Bonds in April 2006.

We recorded a loss on change in fair value of derivatives—net of Rp438.8 billion in 2006 compared to Rp44.2 billion in 2005, representing an increase of 892.5% compared to 2005. The Rp438.8 billion loss in 2006 related to a loss on the change in fair value primarily due to appreciation of the Indonesian rupiah against the U.S. dollar and a greater number of derivative swap contracts. See "Item 11: Quantitative and Qualitative Disclosure About Market Risk—Foreign Currency and Interest Rate Swap Contracts."

#### **Taxation**

We recorded income tax expense—net of Rp697.9 billion in 2005 compared to Rp576.1 billion in 2006. Current income tax expenses represented 14.1% of income before income tax in 2005 and 9.9% in 2006. The decrease in current income tax expense—net was primarily due to income before tax as a result of growth in operating revenues being lower than the growth in operating expenses, as well as the continued increase in other expenses. We recorded income tax expense deferred of Rp366.4 billion in 2005 compared to Rp376.5 billion in 2006 primarily due to the increase in the effect of temporary difference on depreciation, compensation expense for ESOP, writeoffs of accounts receivable and adjustments arising from the tax audit.

#### Net Income

Our net income decreased by Rp213.4 billion, or 13.1%, from Rp1,623.5 billion in 2005 to Rp1,410.1 billion in 2006 due to the foregoing factors.

# **B. LIQUIDITY AND CAPITAL RESOURCES**

Our liquidity requirements have historically arisen from the need to finance investments and capital expenditures related to the expansion of our telecommunications business. Our telecommunications business requires substantial capital to construct and expand mobile and data network infrastructure and to fund operations, particularly during the network development stage. Although we have substantial existing network infrastructure, we expect to incur additional capital expenditures primarily in order to focus cellular network development in areas we anticipate will be high-growth areas, as well as to enhance the quality and coverage of our existing network.

We believe our current cash and cash equivalents, cash flow from operations and available sources of financing will be sufficient to meet our anticipated cash needs, including our cash needs for working capital and planned capital expenditures, for the foreseeable future. Nonetheless, if global or Indonesian economic conditions worsen, competition or product substitution accelerates beyond current expectations or the value of the Indonesian rupiah depreciates significantly against the U.S. dollar, our net cash flow from operating activities may decrease and the amount of required capital expenditures in Indonesian rupiah terms may increase, any of which may negatively impact our liquidity.

#### **Cash Flows**

The following table sets forth certain information regarding our historical cash flows:

	For the year	ars ended Decembe	er 31,
	2005	2006	2007
	(	(Rp in billions)	
Net cash flows:			
Provided by operating activities	5,316.0	5,669.6	8,273.9
Used in investing activities	(6,635.0)	(6,331.0)	(7,290.4)
Provided by (used in) financing activities	2,063.4	(1,248.7)	4,236.9

## **Net Cash Provided by Operating Activities**

Net cash provided by operating activities amounted to Rp5,316.0 billion, Rp5,669.6 billion and Rp8,273.9 billion for 2005, 2006 and 2007, respectively. In 2005, our net cash provided by operating activities included a tax refund of Rp176.4 billion. In 2006, net cash provided by operating activities increased primarily due to increased cellular services operating revenue and a net gain from the settlement of currency forward contracts. In 2007, net cash provided by operating activities increased primarily due to an increase in operating revenue of Rp4,249.1 billion driven by growth in cellular services, MIDI and fixed telecommunication services, although such increase was partially offset by an increase in interconnection costs of approximately Rp1,333.9 billion.

### **Net Cash Used in Investing Activities**

Net cash used in investing activities amounted to Rp6,635.0 billion, Rp6,331.0 billion, and Rp7,290.4 billion for 2005, 2006 and 2007, respectively. Net cash used in investing activities for 2005, 2006 and 2007 has been driven primarily by significant acquisitions of property and equipment, totaling Rp6,771.9 billion, Rp6,054.0 billion, and Rp6,933.6 billion, respectively, as we expanded our network coverage and capacity. The property and equipment purchased primarily included telecommunications peripherals, office equipment, FWA technical equipment, cellular technical equipment and building and leasehold improvements.

# Net Cash Provided by (Used in) Financing Activities

Net cash provided by financing activities amounted to Rp2,063.4 billion and Rp4,237.0 billion in 2005 and 2007, respectively, while net cash used in financing activities in 2006 amounted to Rp1,248.7 billion. Net cash provided by financing activities in 2005 related primarily to proceeds from the issuance of the Fourth Indosat Bonds, the Indosat Syari'ah Ijarah Bonds and the Guaranteed Notes due 2012. Net cash used in financing activities in 2006 related primarily to the repayment of bonds payable totaling Rp956.6 billion and a cash dividend paid of Rp809.0 billion. In 2006, we also received proceeds from long-term loans and from the exercise of ESOP Phase I and II amounting to Rp357.4 billion and Rp287.9 billion, respectively. Net cash provided by financing activities in 2007 related primarily to proceeds from (i) the issuance of the Fifth Indosat Bonds and our Indosat Sukuk Ijarah Bond II, amounting to Rp3,000.0 billion and (ii) loans from Goldman Sachs International, BCA and Bank Mandiri, amounting to Rp4,450.9 billion, which were partially offset by repayment of bonds payable totaling Rp1,050 billion and loans payable totaling Rp1,377.7 billion.

#### Debt

As of December 31, 2007, we had outstanding borrowings of Rp16,692.1 billion comprised of:

- loans payable (net of unamortized issuance cost and current maturities) of Rp4,249.0 billion;
- · bonds payable (net of unamortized issuance cost, unamortized discount and current maturities) of Rp10,088.7 billion;
- current maturities of loans payable of Rp494.4 billion; and
- current maturities of bonds payable of Rp1,860.0 billion.

The increase in loans payable (net of unamortized issuance cost and current maturities) to Rp4,249.0 billion as of December 31, 2007 from Rp1,504.7 billion as of December 31, 2006 was primarily due to (i) loan proceeds from Goldman Sachs International amounting to Rp434.3 billion and loans from BCA and Bank Mandiri totalling Rp4,000.0 billion and (ii) repayment of Syndicated Loan Facility II amounting to Rp1,250.0 billion and our Second Indosat Bonds Series A and C and our Indosat Mudharabah Syar'iah Bonds totaling Rp1,050.0 billion.

The increase in bonds payable (net of unamortized issuance cost, unamortized discount and current maturities) to Rp10,088.7 billion as of December 31, 2007 from Rp8,734.0 billion as of December 31, 2006 was primarily due to the issuance of our Fifth Indosat Bonds and our Indosat Sukuk Ijarah Bond II amounting to Rp2,600.0 billion and Rp400.0 billion, respectively. Our debt to equity ratio increased from 75.1% as of December 31, 2006 to 100.9% as of December 31, 2007. Existing debt agreements contain, among other things, certain restrictive covenants, including debt service coverage ratios, limitations on total debt and restrictions on liens, sale of assets and merger activities. See "Item 4: Information on the Company—Principal Indebtedness."

From time to time, we may repurchase a portion of our debt securities through open-market transactions based on general market conditions. On September 12 and 13, 2005, we repurchased a portion of Series A of the First Indosat Bonds in the principal amount of Rp48.5 billion at a price equal to 101.175% of the principal amount repurchased and additional unpaid interest of Rp50.6 billion.

# **Dividend Policy**

Our shareholders determine dividend payouts in the Annual General Meeting of Shareholders pursuant to recommendations from our Board of Directors. At our 2005, 2006 and 2007 Annual General Meetings of Shareholders, our shareholders declared final cash dividends amounting to 50% of our net income for each of the years ended December 31, 2004, 2005 and 2006, respectively. We intend to maintain a dividend policy ranging from 30% to 50% of net income.

# **Capital Resources**

Although we believe our internal resources and cash flow from operations will be used, in part, to finance our capital expenditures plan, we expect to explore opportunities to obtain financing from external means. We face liquidity risks if certain events occur, including but not limited to, the Indonesian economy growing more slowly than expected, our debt ratings being downgraded or our financial performance or financial ratios deteriorating.

In the event we cannot finance our planned capital expenditures with internally generated cash flows, we may seek other external sources of funding. Our ability to raise additional debt financing will be subject to certain covenants in our existing indebtedness. We cannot assure you that we will be able to obtain suitable financing arrangements (including vendor or other third-party financing) for our planned capital expenditures. In the event that we are unable to find such additional external funding sources, we may elect to reduce our planned capital expenditures. Such reduction in capital expenditures may have an adverse effect on our operating performance and our financial condition.

### **Capital Expenditures**

## **Historical Capital Expenditures**

From the beginning of 2005 through 2007, we invested a total of Rp23,945.7 billion (US\$2,545.2 million) in our various businesses. With these funds, we primarily purchased equipment and services from foreign suppliers in connection with the development of our cellular network. We invested Rp9,726.4 billion (US\$1,035.5 million) during the year ended December 31, 2007, with such investment predominantly focused on expanding our cellular network by increasing our number of base stations and BTS sites to increase network coverage and capacity. We expect our capital expenditures to be significant in 2008, as we attempt to enhance the capacity, coverage and quality of our existing cellular network and to satisfy demand-driven cellular network expansion into targeted areas with higher population density and cellular subscriber potential.

## **Capital Expenditures for 2008**

Under our capital expenditure program, we plan to invest approximately US\$1.2 billion in 2008 in capital expenditures for our various businesses.

We intend to allocate our capital expenditures for 2008 as follows:

- Cellular network investment: We plan to apply a large majority of our capital expenditures to finance the continued enhancement and expansion of the capacity and coverage of our cellular network.
- Palapa-D satellite investment: We plan to apply approximately US\$200 million of our capital expenditures to finance the purchase and construction of our new Palapa-D satellite, which will replace our Palapa-C2 satellite.
- Other investment: We plan to invest the remainder of our capital expenditures budget over the next two years in non-cellular network areas, including the fixed-access network, as we increase network access for our corporate customers and continue to provide them with voice, long-distance and MIDI services and make improvements to our backbone.

The foregoing amounts represent our budgeted investment plans; actual expenditures on a cash basis will vary depending on several factors, including the method of financing and timing of completion of delivery of equipment and services purchased. Historically, expenditure on a cash basis trails budgeted expense by approximately 20% of our budget.

The foregoing capital expenditure plan is based on our understanding of current market and regulatory conditions, and we may amend our plans in response to changes in such conditions. In particular, depending on the regulatory framework for other wireless services, we may decide to increase our investment in fixed wireless networks and services, either through increased capital expenditures, reallocation of our existing planned expenditures, through revenue-sharing schemes or a combination of the foregoing. Revenue-sharing schemes would include partnerships with private investors under which such investors would finance construction of a project in exchange for revenues from the project, similar to a build-operate-transfer structure.

# **Critical Accounting Policies**

Our consolidated financial statements have been prepared in accordance with Indonesian GAAP. The preparation of these financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities as well as the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Management bases its estimates and assumptions on historical experience and other factors that are believed to be reasonable under the circumstances. We continually evaluate such estimates and assumptions. Actual results could differ from those estimates under different assumptions or actual conditions. We believe that, of our significant accounting policies, the following may involve a higher degree of judgment or complexity.

### Goodwill

At the time we acquire a subsidiary which is not an entity under common control, any excess of the acquisition cost over our interest in the fair value of the subsidiary's identifiable assets, net of liabilities, as of the acquisition date is recognized as goodwill. Goodwill is amortized using the straight-line method over 15 years.

#### Allowance for Doubtful Accounts

Our allowance for doubtful accounts is made based upon our management's evaluation of the collectibility of our accounts receivable as of December 31 of each year.

# Estimated Useful Lives and Impairment of Property and Equipment

We estimate the useful lives of property and equipment to determine the amount of depreciation expense to be recorded during each reporting period. Useful lives are estimated at the time the asset is acquired and are based on historical experience with similar assets, taking into account anticipated technological or other changes. If technological changes occur more rapidly than anticipated or in a different form than anticipated, the useful lives assigned to these assets may need to be shortened, resulting in the recognition of increased depreciation expense in future periods. Alternatively, these types of technological changes could result in the recognition of an impairment charge to reflect the write-down in value of the asset.

# Pension Plan and Employee Benefits

Pension costs under our defined benefit pension plans are determined by periodic actuarial calculation using the projected-unit-credit method and applying the assumptions on discount rate, expected return on plan assets and annual rate of increase in compensation. Prior service cost is recognized over the estimated average remaining service periods of the employees. We follow SAK 24 (Revised 2004), "Employee Benefits," which regulates the accounting and disclosure for both short-term (including paid annual leave and paid sick leave) and long-term (including long-service leave and post-employment medical benefits) employee benefits.

#### Income Tax

Current tax expense is provided based on the estimated taxable income for the year. Deferred tax assets and liabilities are recognized for temporary differences between the financial and the tax bases of assets and liabilities at each reporting date. Future tax benefits, such as the carry-forward of unused tax losses, are also recognized to the extent that such benefits are more likely than not to be realized. The tax effects for the year are allocated to current operations, except for the tax effects from transactions which are directly charged or credited to stockholders' equity.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the year when the asset is realized or the liability is settled, based on tax rates and tax laws that have been enacted or substantively enacted at the balance sheet date. Amendment to tax obligations is recorded when an assessment is received or, if appealed, when the result of the appeal is determined. For each of the consolidated entities, the tax effects of temporary differences and tax loss carry-over, which individually are either assets or liabilities, are shown at the applicable net amounts.

# Summary of Significant Differences between Indonesian GAAP and U.S. GAAP

Our audited consolidated financial statements have been prepared in accordance with Indonesian GAAP, which differs in certain material respects from U.S. GAAP. Given the number and nature of differences between U.S. GAAP and Indonesian GAAP, users of Indonesian GAAP financial statements should never assume that they are at all comparable to financial statements prepared in accordance with U.S. GAAP. A description of these differences between Indonesian GAAP and U.S. GAAP is summarized below.

This presentation should not be taken as inclusive of all Indonesian GAAP to U.S. GAAP comparison differences. Additionally, no attempt has been made herein to identify all disclosure, presentation or classification differences that would affect the manner in which events and transactions are presented in the financial statements or notes thereto. Further, no attempt has been made to identify future differences between Indonesian GAAP and U.S. GAAP as a result of prescribed changes to accounting standards. Regulatory bodies that promulgate Indonesian GAAP and U.S. GAAP have significant projects ongoing that could affect future comparisons, such as this one.

# Interest Capitalizable to Properties under Construction and Installation

Under Indonesian GAAP, one of the criteria for capitalizing interest cost to a qualifying asset (i.e., properties under construction and installation) is that the interest should be attributable to the qualifying asset. The capitalization of a parent company's interest expense related to a subsidiary's asset is not allowed under Indonesian GAAP. We did not capitalize the interest incurred on our debt, the proceeds of which were not used to acquire qualifying assets.

Under U.S. GAAP, Statement of Financial Accounting Standards ("SFAS") No. 34, "Capitalization of Interest Cost," does not specify that interest cost be attributable to the qualifying assets; therefore, the capitalizable interest includes interest costs incurred on general and specific borrowings.

Furthermore, U.S. GAAP requires capitalization of a parent company's interest expense for all qualifying expenditures. The difference between the amount of interest capitalized under Indonesian GAAP and U.S. GAAP results in additional depreciation expense recognized under U.S. GAAP. As a result of this difference, excluding the depreciation difference resulting from interest capitalization, for the years ended December 31, 2005, 2006 and 2007, our net income would be Rp258.9 billion, Rp326.3 billion and Rp488.2 billion higher under U.S. GAAP, respectively.

#### Goodwill

Under Indonesian GAAP, goodwill is amortized using the straight-line method over the useful life of the goodwill. Under U.S. GAAP, goodwill is not amortized but is subject to impairment test under SFAS No. 142, "Goodwill and Other Intangible Assets." As a result of this difference, our net income for each of the years ended December 31, 2005, 2006 and 2007 would be Rp226.3 billion higher under U.S. GAAP, respectively.

#### Revenue Recognition

Under Indonesian GAAP, revenue from service connection is recognized as income at the time the connection takes place (for postpaid service) or at the time of delivery of starter packs to distributors, dealers or customers (for prepaid service). Under U.S. GAAP, in accordance with SEC Staff Accounting Bulletin ("SAB") No. 104, "Revenue Recognition," revenue from service connection should be deferred and recognized over the expected term of the customer relationship. As a result of this difference, for the years ended December 31, 2005, 2006 and 2007, our net income would be Rp54.1 billion, Rp43.6 billion and Rp10.8 billion higher under U.S. GAAP, respectively.

## Capitalization of Foreign Exchange Losses—Net of Gain

Under Indonesian GAAP, foreign exchange losses—net of foreign exchange gain on borrowings used to finance construction of a qualifying asset should be capitalized. Capitalization of net foreign exchange losses ceases when the construction is substantially completed and the constructed asset is ready for its intended use.

Under U.S. GAAP, foreign exchange gain or loss should be credited or charged to current operations as incurred. The net foreign exchange losses capitalized and the related depreciation expense under Indonesian GAAP should be reversed for U.S. GAAP purposes. As a result of this difference and excluding depreciation differences resulting from the capitalization of foreign exchange losses, for the year ended December 31, 2006, our net income would be Rp33.2 billion lower under U.S. GAAP. There was no capitalization of net foreign exchange loss for the year ended December 31, 2005 and 2007.

### Landrights

In Indonesia, except for ownership rights ("Hak Milik") granted to individuals, the title to land rests with the State under the Basic Agrarian Law No. 5 of 1960. Land use is accomplished through landrights, whereby the holder of the rights enjoys the full use of the land for a stated period of time, subject to extensions. We expect that the landrights will be renewed at nominal costs in the foreseeable future. In most instances, the landrights are freely tradable. Additionally, they may be pledged as security under borrowing agreements. The predominant practice is to capitalize the costs of acquired landrights and to not amortize these costs.

Under Indonesian GAAP, expenses associated with the acquisition of the Government permit to use the land, including notary fees and taxes, should be amortized over the period of the right to use the land obtained from the Government which, in our case, is an initial period ranging from approximately 20 to 30 years. Under U.S. GAAP, the costs to acquire the landrights are amortized over the period of the right to use the land obtained from the Government which ranges from 20 to 30 years. As a result of this difference, for the years ended December 31, 2005, 2006 and 2007, our net income would be Rp10.9 billion, Rp12.4 billion and Rp14.6 billion lower under U.S. GAAP, respectively.

#### Pension Plan

Under Indonesian GAAP, we follow SAK 24 (Revised 2004) (Note 2p). In accordance with SAK 24 (Revised 2004), there is no transition obligation at the initial adoption of the SAK and the past service cost is recognized as an expense on a straight-line basis over the average period until the benefits become vested.

Under U.S. GAAP, we follow SFAS No. 158, "Employers' Accounting for Defined Benefit Pension and Other Postretirement Plans"—as an amendment to SFAS No. 87, 88, 106 and 132 (R)" on December 31, 2006. In accordance with SFAS No. 158, a company should recognize the funded or unfunded status of a benefit plan in its statement of financial position and also recognize as a component of other comprehensive income, net of tax, actuarial gains or losses and prior service costs or credits, and transition assets or obligations accumulated at the date of adoption that are not previously recognized as components of net periodic pension cost pursuant to SFAS No. 87, "Employers' Accounting for Pensions." SFAS No. 158 does not change the determination of net periodic pension cost under SFAS No. 87. In accordance with SFAS No. 87, the transition obligation and past service cost are amortized over the average remaining service lives of the employees. As a result of this difference, for the years ended December 31, 2005, 2006 and 2007, our net income would be Rp18.9 billion, Rp7.4 billion and Rp5.9 billion lower under U.S. GAAP, respectively.

#### **Minority Interest**

This represents the net effect on the minority stockholders' proportionate share in the equity of the subsidiaries, as a result of the differences between Indonesian GAAP and U.S. GAAP which affect the subsidiaries' net income. As a result of this difference, for the years ended December 31, 2005, 2006 and 2007, our net income would be Rp13.1 billion higher, Rp1.3 billion lower and Rp0.05 billion higher under U.S. GAAP, respectively.

# **Post-retirement Benefits**

In July 2004, the Indonesian Institute of Accountants issued SAK 24 (Revised 2004), "Employee Benefits," which regulates the accounting and disclosure for employee benefits and also covers post-retirement benefits. Under U.S. GAAP, we account for these benefits over the estimated service period of its employees based on actuarial assumptions which are similar to those provided by SFAS No. 106, "Employers' Accounting for Postretirement Benefits Other than Pensions." As a result of this difference, for the years ended December 31, 2005, 2006 and 2007, our net income would be Rp1.3 billion, Rp0.2 billion and Rp1.3 billion lower under U.S. GAAP, respectively.

Starting in 2006, companies adopted SFAS No. 158 under which a company should recognize the funded or unfunded status of a benefit plan in its statement of financial position and also recognize, as a component of other comprehensive income, net of tax, actuarial gains or losses and prior service costs or credits, and transition assets or obligations accumulated at the date of adoption that are not previously recognized as components of net periodic benefit cost.

# **Equity in Net Income of Associated Companies**

This represents the effect of the difference between Indonesian GAAP and U.S. GAAP in the investee's accounting for foreign exchange differential on borrowings relating to property under construction (see "Capitalization of Foreign Exchange Losses—Net of Gain" above). As a result of this difference, for the year ended December 31, 2005, our net income would be Rp29.0 billion higher under U.S. GAAP. There was no equity in net income of associated companies for the years ended December 31, 2006 and 2007.

### **Preacquisition Income**

This represents the difference in the minority stockholders' proportionate share in the 2003 net income of IM3 determined under Indonesian GAAP and U.S. GAAP at the time of the acquisition of the minority interest in the subsidiary. As a result of this difference, for the years ended December 31, 2006 and 2007, our stockholders' equity would be Rp14.3 billion lower under U.S. GAAP.

#### Others

Other adjustments represent individually insignificant adjustments for differences between Indonesian GAAP and U.S. GAAP. As a result of this difference for the years ended December 31, 2005, 2006 and 2007, our net income would be Rp3.8 billion, Rp1.6 billion and Rp0.3 billion lower under U.S. GAAP, respectively.

# C. RESEARCH AND DEVELOPMENT, PATENTS AND LICENSES, ETC.

For the three years ended December 31, 2005, 2006 and 2007, we did not conduct significant research and development activities.

## D. TREND INFORMATION

Please refer to the introductory discussion to "—Operating and Financial Review and Prospects—Operating Results" above for a detailed discussion of significant trends impacting our operating results and financial condition. See also "Item 3: Key Information—Risk Factors" for more information regarding why reported financial information may not necessarily be indicative of future operating results.

### **E. OFF-BALANCE SHEET ARRANGEMENTS**

As of December 31, 2007, we had no off-balance sheet arrangements that were reasonably likely to have a current or future effect on our financial condition, changes in financial condition, revenues or expenses, results of operations, liquidity, capital expenditures or capital resources that is material to investors.

#### F. TABULAR DISCLOSURE OF CONTRACTUAL OBLIGATIONS

As of December 31, 2007, we had contractual obligations in the amount of US\$1,044.4 million in foreign currencydenominated contracts and Rp14,131.6 billion in Indonesian rupiah-denominated contracts. The foreign currencydenominated contractual obligations require payments totaling US\$430.8 million in 2008, US\$326.0 million from 2009 to 2010 and US\$259.5 million from 2011 to 2012 and US\$28.1 million from 2013 and thereafter. The Indonesian rupiah-denominated contractual obligations require payments totaling Rp4,520.8 billion in 2008, Rp1,718.1 billion from 2009 to 2010, Rp3,712.8 billion from 2011 to 2012 and Rp4,179.9 billion from 2013 and thereafter.

			Payments	due by	the year e	nding D	ecember 3	1,		
		Total		2008	200	9-2010	201	1-2012		3 and eafter
	Rp	US\$	Rp	US\$	Rp	US\$	Rp	US\$	Rp	US\$
			(R	p in billio	ons and U	5\$ in mil	lions)			
Contractual obligations:										
Long-term debts <sup>(1)</sup>	4,466.2	34.8	423.0	7.6	1,008.9	15.2	2,600.0	3.8	434.3	8.2
Bonds payable(1)(2)	6,856.4	550.0	1,860.0	_	696.4	300.0	1,100.0	250.0	3,200.0	_
Purchase obligations	2,231.4	423.2	2,231.4	423.2	_	_	_	_	_	_
Other non-current liabilities	577.6	36.4	6.4		12.8	10.8	12.8	5.7	545.6	19.9
Total contractual cash obligations	14,131.6	1,044.4	4,520.8	430.8	1,718.1	326.0	3,712.8	259.5	4,179.9	28.1

<sup>(1)</sup> These amounts exclude the related contractual interest obligations.

<sup>(2)</sup> These amounts have been calculated under the assumption that the options related to any loans payable and bonds are not exercised. See "Item 4: Information on the Company—Principal Indebtedness—Second Indosat Bonds" and "Item 4: Information on the Company—Principal Indebtedness—Third Indosat Bonds.

### Item 6: DIRECTORS, SENIOR MANAGEMENT AND EMPLOYEES

### **Directors and Senior Management**

In accordance with Indonesian law, we have a Board of Commissioners and a Board of Directors. The two boards are separate, and no individual may be a member of both boards. For information regarding our employees, see "Item 4: Information on the Company—Employees."

#### **Board of Commissioners**

Our Board of Commissioners consists of ten members, one of whom is designated the President Commissioner. The members of the Board of Commissioners are elected and dismissed by shareholders' resolutions at a general meeting of shareholders, provided that one member of the Board of Commissioners shall be appointed by the holder of the one Series A share. In accordance with regulations of the Indonesian Capital Market Supervisory Agency, or Bapepam, and Indonesia Stock Exchange rules, three commissioners have been designated as Independent Commissioners: Lim Ah Doo, Soeprapto and Setio Anggoro Dewo. As of December 31, 2007, our Board of Commissioners consisted of ten members as listed below:

		Commissioner	
Name	Age	Since	Position
Peter Seah Lim Huat	61	2002	President Commissioner
Lee Theng Kiat	55	2002	Commissioner
Sio Tat Hiang	60	2002	Commissioner
Sum Soon Lim	65	2002	Commissioner
Roes Aryawijaya	56	2002	Commissioner
Setyanto P. Santosa	61	2005	Commissioner
Sheikh Mohamed Bin Suhaim Hamad Al-Thani	42	2007	Commissioner
Lim Ah Doo	58	2002	Independent Commissioner
Soeprapto	61	2005	Independent Commissioner
Setio Anggoro Dewo	46	2007	Independent Commissioner

Set forth below is a short biography of each of our Commissioners.

Peter Seah Lim Huat has been the President Commissioner since December 2002. Mr. Seah is currently Chairman of Singapore Technologies Engineering Ltd, SembCorp Industries Limited and Singapore Computer Systems Limited. Presently, he sits on the boards of Fullerton Financial Holdings Pte Ltd, CapitaLand Limited, Chartered Semiconductor Manufacturing Ltd, StarHub Pte Ltd and STATS ChipPAC Ltd. He also serves as Deputy Chairman of Singapore Technologies Telemedia Pte Ltd and Vice Chairman of Global Crossing Limited. Mr. Seah is also the Vice President of the Singapore Chinese Chamber of Commerce & Industry and the Honorary Treasurer of the Singapore Business Federation Council. He was a banker for 33 years before retiring as Vice Chairman and Chief Executive Officer of Overseas Union Bank in September 2001. Mr. Seah graduated from the University of Singapore in 1968 with an honors degree in Business Administration.

Lee Theng Kiat has been a Commissioner since December 2002. Mr. Lee currently serves as the President and Chief Executive Officer of STT. Prior to joining STT, Mr. Lee held different senior positions in legal affairs and in the strategic business development of Singapore Technologies (ST) Ventures, ST Holdings and ST Industrial Corporation. In 1993, Mr. Lee spearheaded the formation of STT. Under his leadership, STT has swiftly grown to become a leading information-communications company with operations in the Asia-Pacific region, the Americas, and Europe. Mr. Lee earned a Bachelor of Law degree (Honors) from the University of Singapore in 1976.

Sio Tat Hiang has been a Commissioner since December 2002. He has also been Chairman of the Remuneration Committee since July 2004. Mr. Sio currently serves as the Executive Vice President of STT and was a core member involved in the formation of STT. Prior to joining STT, Mr. Sio held senior roles in treasury, corporate finance and strategic investment functions. Prior to that, he worked with companies in the banking and financial services industries. Mr. Sio earned a Bachelor's degree in Business Administration (Honors) from the University of Singapore in 1970 and attended a senior management program at the London School of Business.

Sum Soon Lim has been a Commissioner since December 2002. He is also Chairman of the Risk Management Committee. Currently, Mr. Sum is a Director of STT, Singapore Health Services Pte Ltd., Singapore Press Holdings Ltd. and Yantai Raffles Shipyard Ltd. Mr. Sum earned a Bachelor's degree in Production Engineering from the University of Nottingham, United Kingdom.

Roes Aryawijaya has been a Commissioner since December 2002. He currently serves as the Deputy Minister of State-Owned Enterprises (Mining, Strategic Industry, Energy and Telecommunications). In the past, he has held several positions, including Commissioner for PT Pertamina (Persero) from 2003 to 2005, Secretary of Government Commissioner for PT Pertamina (Persero) in 2000, Head of the Planning Bureau for the Department of Mining and Energy from 1999 to 2000, Head of Geothermal Exploration and Production Sub-Directorate from 1994 to 1999 and Head of Natural Gas Refinery and Transportation Sub-Directorate from 1990 to 1991. He earned an Masters of Science degree in Petroleum Economics from the University of New South Wales, Australia, and a degree in Petroleum Engineering from the Bandung Institute of Technology in 1977.

Setyanto P. Santosa has been a Commissioner since June 2005. He currently serves as lecturer at the Faculty of Economics at Padjajaran University. In the past, he has held several positions, including Secretary General of the Ministry of Culture and Tourism and Executive Chairman of Indonesia Culture & Tourism Development Board from 2002 to 2003, Deputy Minister for State-Owned Enterprises from 1998 to 2000, Commissioner of Bank Bumi Daya from 1998 to 1999, Secretary General of ASEAN Chambers of Commerce and Industry from 1996 to 1998, President Commissioner of Pacific Satellite Nusantara from 1993 to 1997, Commissioner of Satelindo from 1993 to 1995, Chief Executive Officer of PT Telekomunikasi Indonesia from 1992 to 1996 and Chief Executive Officer of PT INTI (Indonesian Telecommunications Industry) from 1989 to 1992. He was also a member of the Indonesia People's Assembly (MPR) from 1998 to 1999. He earned his undergraduate degree from the Faculty of Economics, Padjajaran University, Bandung in 1971, his master degree from Michigan State University, Department of Economics, East Lansing, USA in 1978, and his doctorate degree in Interdisciplinary Study from Gajah Mada University, Yogyakarta in 2007.

Sheikh Mohamed Bin Suhaim Hamad Al-Thani has been a Commissioner since June 2007. Sheikh Mohammed currently serves as Vice Chairman of the Board and Chairman of the Investment Committee of Qatar Telecom (QTEL). He is also Chairman of QTEL International, the founder and Chairman of the M-Holding Group, Chairman of Evolvence Capital, and a board member of Naeem Holding. Mr. Mohamed graduated from the School of Business Administration of Portland State University in Oregon, USA.

Lim Ah Doo has been an Independent Commissioner since December 2002. He has served as Chairman of the Audit Committee since June 2004 and has been a member of the Remuneration Committee since 2003. Mr. Lim is currently a Director of GP Industries Ltd and is also vice chairman of RGM International Pte. Ltd. In the past, Mr. Lim has held several positions including Chairman and Managing Director of Deutsche Morgan Grenfell (Asia) Ltd from 1993 to 1995. Mr. Lim earned a Master of Business Administration degree from Cranfield School of Management in 1976, and a Bachelor of Science in Engineering (Honors) from Queen Mary College, University of London, in 1971.

Soeprapto has been an Independent Commissioner and a member of our Audit Committee since June 2005. In the past, Mr. Soeprapto has held several positions, including Assistant Personnel to the Army Chief of Staff of the Republic of Indonesia from 2000 to 2001, and a Commissioner of PT Nusariau Kencana Coal from 2001 to 2003. In addition, Mr. Soeprapto has served as a Commissioner of PT Mentari Abdi Pertiwi since 2004. Mr. Soeprapto earned a degree in Political Science from the Open University, Jakarta and attended training at the Indonesian National Defense Institute.

Setio Anggoro Dewo has been an Independent Commissioner since June 2007 and has served on our Audit Committee since July 2007. Mr. Dewo currently serves as a lecturer at the Faculty of Economics, University of Indonesia, as Head of the Post-Graduate Accounting Program at the University of Indonesia, Finance Director at PT Perusahaan Listrik Negara (PLN), and as a Vice Chairman of the Indonesia Institute for Corporate Directors (IICD). In the past, Mr. Dewo has held several positions including as a Financial Economist on various projects with the Asia Development Bank (ADB) and the United States Agency for International Development, as a member of the Risk Management Committee of PT PLN. Mr. Dewo earned a Ph.D. from the Melbourne Business School, University of Melbourne in 2003, a Master of Business Administration degree in Business Finance and Business Economics from the Catholic University of Leuven, Belgium in 1990 and a degree in Accounting from the University of Indonesia in 1986. On March 10, 2008, Mr. Dewo resigned from his position as an Independent Commissioner. His resignation will be effective as of the next Annual General Meeting of Shareholders to be held in June 2008.

The term of each of the Commissioners concludes at the close of the fourth annual general meeting of shareholders after the date of appointment, expiring in 2008 for the current Commissioners. A Commissioner may be removed prior to the expiration of his term of office at a general meeting of the shareholders. A member of the Board of Commissioners may not assume a concurrent position which may cause a conflict of interest with our interests, directly or indirectly, without the approval of the shareholders at a general meeting. The Commissioners' business address is Jalan Medan Merdeka Barat 21, Jakarta, 10110, Republic of Indonesia.

### **Board of Directors**

Our Board of Directors is responsible for our overall management and day-to-day operations under the supervision of the Board of Commissioners. The Board of Directors consists of at least three members, including one President Director. The members of the Board of Directors are elected and dismissed by shareholders' resolutions at a general meeting of shareholders, provided that one member of the Board of Directors shall be appointed by the holder of the one Series A share. As of December 31, 2007, our Board of Directors consisted of nine members as listed below:

		Director	
Name	Age	Since	Position
Johnny Swandi Sjam	47	2005	President Director
Kaizad Bomi Heerjee	44	2005	Deputy President Director
Fadzri Sentosa	44	2007	Director of Jabotabek & Corporate Sales
Guntur S. Siboro	42	2007	Director of Marketing
Syakieb Ahmad Sungkar	45	2007	Director of Regional Sales
Raymond Tan Kim Meng	54	2004	Director of Network
Roy Kannan	55	2007	Director Information Technology
Wong Heang Tuck	40	2004	Director of Finance
Wahyu Wijayadi	51	2003	Director of Corporate Services

Set forth below is a short biography of each of our Directors:

Johnny Swandi Sjam has been the Director of Jabotabek & Corporate Sales since March 2006, after serving as the Director of Consumer Market from 2005 to 2006. In the past, Mr. Sjam has held several positions, including Senior Vice President of PT Indosat from 2003 to 2005, President Director of PT Satelindo from 2002 to 2003 and President Director of PT Sisindosat from 1999 to 2000. Mr. Sjam earned a Master of Science in Business Administration and Policy from the University of Indonesia, and a diploma in Industrial Management and a degree in Information Technology from Gunadharma University.

Kaizad Bomi Heerjee has been the Deputy President Director since December 2005. Prior to joining Indosat, he was the Senior Vice President of International Operations and Business Development at STT from 2004 to 2005. From 2003 to 2005, he was the Senior Vice President & Head of Business Markets at StarHub, a Singapore information communications company. Dr. Heerjee was also the Assistant Chief Executive of the Infocomm Development Authority of Singapore from 2000 to 2003. He has also spent over 10 years with Compaq Computers and Digital Equipment Corporation in several senior management, sales and marketing, and technical positions worldwide. Dr. Heerjee received a Doctorate degree in Computer Science from The Dundee Institute of Technology (UK) in 1988 and a Master's degree in Information Technology from University of Nottingham in 1985.

Fadzri Sentosa has been the Director of Jabotabek and Corporate Sales since June 2007. Mr. Sentosa has previously held various positions with us, including as the Group Head of National Card and Channel Management from 2006 to 2007, Senior Vice President of Commerce, Jabotabek Region from 2004 to 2006 and as Senior Vice President of Cellular Sales from 2003 to 2004. Mr. Sentosa was previously a member of the Board of Directors of IM3 and Satelindo. Mr. Sentosa earned a master's degree in International Business Management from the University of Technology, Sydney in 2001 and a bachelor's degree in Telecommunications Engineering from the Bandung Institute of Technology in 1986.

Guntur S. Siboro has been the Director of Marketing since June 2007. Mr. Siboro has previously held several positions with us, including as the Group Head of Integrated Marketing from 2006 to 2007, as Senior Vice President, Sumatera Regional Office from 2005 to 2006, as Senior Vice President of Fixed Wireless Access from 2004 to 2005, as Senior Vice President of Corporate Strategy from 2003 to 2004, as General Manager of Strategic Development from 2002 to 2003 and General Manager of Marketing and Product Development from 2001 to 2002. Mr. Siboro earned a master's degree in Business Administration from Monash University, Australia in 1991, a Master of Engineering from Cornell University in 1987 and a Bachelor of Science in Electrical Engineering from the University of Southern California, USA in 1986.

Syakieb Ahmad Sungkar has been the Director of Regional Sales since June 2007. Mr. Sungkar has previously held several positions with us, including as the Head of East Java and Bali region from 2006 to 2007 and as Senior Vice President of Sales from 2005 to 2006. Mr. Sungkar earned a bachelor degree in Telecommunications Engineering from the Bandung Institute of Technology in 1987.

Raymond Tan Kim Meng has been the Director of Network since February 2005. He previously served with us as the Director of Network Operations and Quality Management from 2003 to 2005, as Senior Vice President of Business Development from 2002 to 2003, as Deputy President Director of PT Satelindo and as the Director of Procurement in 2003. Prior to joining Indosat, he held senior positions with Nokia, Lucent Technologies, Nortel, Shinawatra DataCom and SingTel. Mr. Tan earned a bachelor degree in Electrical Engineering (Honors) from the University of Singapore in 1979.

Roy Kannan has been the Director of Information Technology since July 2007. Mr. Kannan has previously held several positions, including as chief information officer of Chartered Semiconductor Manufacturing Ltd. from 2003 to 2007, as chief information officer of RGM Group from 2001 to 2003, as Director of Manufacturing Solutions Practice, Asia Pacific of Digital Equipment from 1995 to 2001, Director of Mastek Asia Pacific Pte. Ltd. from 1993 to 1995, Manager of Digital Equipment India Limited from 1991 to 1993 and Director of Bhorucom Software Private Limited from 1989 to 1991. Mr. Kannan earned a post graduate diploma in Management from the Indian Institute of Management, India in 1976 and a Bachelor of Technology in Chemical Engineering from the Indian Institute of Technology in 1974.

Wong Heang Tuck has been the Director of Finance since September 2004. In the past, Mr. Wong has held several positions including Senior Vice President Controlling of Indosat from March 2004 to September 2004, Vice President of Finance and Corporate Development at Keppel Communication Pte Ltd from 2002 to 2003, Deputy General Manager of Business Development at Keppel Telecommunications and Transportation Ltd from 2000 to 2003, Deputy General Manager of Corporate Development (Chairman's Office) Keppel Corporation Ltd from 2000 to 2002. Mr. Wong was awarded a First Class B. Eng (Hons) in Mechanical Engineering from the University of Manchester in 1991 and a Masters in Business Administration from Imperial College London in 1992.

Wahyu Wijayadi has been the Director of Marketing since March 2006 and has also served as the Director of Corporate Market from 2005 to 2006 and the Director of Fixed Communications and MIDI from 2003 to 2005. In the past, Mr. Wijayadi has held several positions including General Manager Corporate Secretary of Indosat from 2000 to 2002, General Manager, Jakarta Region of Indosat from 2002 to 2003, President Commissioner of Satelindo from 2001 to 2002, President Commissioner of Telkomsel from 2000 to 2001 and Operations & Production Director of PT Cipta Televisi Pendidikan Indonesia from 1997 to 2000. He earned a Masters of Business Administration from Institute Pengembangan Manajemen Indonesia (IPMI) in 1989 and a degree in Electrical Engineering from Bandung Institute of Technology in 1982.

The Directors' terms of appointment end at the close of the fifth annual general meeting after the date of their appointment. At a general meeting of shareholders, the shareholders may remove any Director before the expiration of his term of office. A Director's term of office will automatically terminate upon bankruptcy or put under custody by court order, resignation, death or in the event that the Director is prohibited by law from holding such position. In the event any member of the Board of Directors resigns, a written notification of such resignation must be submitted by the resigning Director to us at least 90 days prior to the effective date of the resignation, provided that the Board of Commissioners may waive the period of such notice requirement in its sole discretion. Within 30 days after a vacancy opens on the Board of Directors that causes the number of members of the Board of Directors to be less than the minimum required number of Directors as stipulated in our Articles of Association, a general meeting of shareholders must be convened to fill the vacancy. A member of the Board of Directors may not assume a concurrent position, which may cause a conflict of interest, directly or indirectly, with our interests. A member of the Board of Directors may assume a concurrent position that does not cause a conflict of interest, subject to the approval of the Board of Commissioners and notification to a general meeting of shareholders. Should the President Director want to assume a concurrent position of this type, the approval of a general meeting of shareholders is also required. The business address of the Board of Directors is Jalan Medan Merdeka Barat 21, Jakarta, 10110, Republic of Indonesia.

None of our Commissioners or Directors has a service contract with us, nor are any such contracts proposed or under consideration. There is no family relationship between or among any of the Commissioners or Directors listed above. Each Director has signed a Non-Compete Agreement dated December 21, 2006.

## **Compensation of Commissioners and Directors**

For their services, Commissioners and Directors are entitled to remuneration, which is determined by the annual general meeting of shareholders. The net total cash recorded for payment to our Commissioners and Directors for 2007 was Rp36.8 billion.

The remuneration of the Directors is determined by the Board of Commissioners. In making its determination, the Board of Commissioners shall consider any recommendations provided by our Remuneration Committee and shall report the determination to our shareholders at the annual general meeting of shareholders. Since 2006, the semiannual incentives were eliminated and we introduced a new scheme is for short term incentives based on annual corporate and director performance, and long term incentives based on three years corporate stock performance.

### **Board Practices**

Our Board of Commissioners acts as our overall supervisory and monitoring body with principal functions including reviewing our development plan, monitoring the performance of our work plan, reviewing and approving the budget, and are to perform their duties, authorities and responsibilities in accordance with the provisions of our Articles of Association and resolutions of the shareholders' general meeting. Decisions above certain monetary thresholds must be referred by our Board of Directors to our Board of Commissioners or shareholders for their review and approval. In carrying out its supervisory activities, the Board of Commissioners represents the interests of the shareholders and is accountable to our shareholders.

Meetings of the Board of Commissioners must be held at least once every three months, but a meeting of the Board of Commissioners may be convened at the direction of the President Commissioner or when requested by at least one-third of all Commissioners. A meeting of the Commissioners is lawful and entitled to make lawful and binding decisions only if a majority of the Commissioners are present or represented. At any meeting each Commissioner is entitled to one vote and, in addition, may cast one vote for each Commissioner he is representing. A Commissioner may be represented at a meeting of the Commissioners only by another Commissioner appointed pursuant to a power of attorney. Except as otherwise provided in our Articles of Association, resolutions of the Board of Commissioners must be adopted by deliberation and consensus. If no agreement is reached through this method, resolutions must be passed by a simple majority of the Commissioners. In the event of a tie vote, the proposal is deemed rejected unless the matter concerns an individual, in which case the President Commissioner may cast the deciding vote. The Board of Commissioners may adopt lawful and binding decisions without convening a meeting of the Commissioners if all of the members of the Board of Commissioners approve and sign the decision.

The Board of Directors is generally responsible for managing our business in accordance with applicable laws, the Articles of Association and the policies and directives issued by the general meeting of shareholders and the Board of Commissioners. The President Director alone shall have the authority to represent and act on behalf of the Board of Directors and us. If the President Director is absent or unavailable, then the Deputy President Director shall have such authority, or if the Deputy President Director is absent or unavailable, then one of the Directors designated by the President Commissioner, shall have such authority.

The Board of Directors must first obtain written approval from the Board of Commissioners to: (i) purchase or sell shares of other companies in the capital markets; (ii) enter into a license agreement or cooperation, joint venture, management or similar agreement with third parties; (iii) purchase, dispose, sell, pledge or encumber our fixed assets; (iv) cease collection efforts and write-off accounts receivable; (v) bind us as a guarantor; (vi) accept or

grant medium-or long-term loans or accept non-operational short-term loans; (vii) engage in capital participations or dispose of our capital participations in other enterprises if not conducted through the capital markets; and (viii) establish a subsidiary. The Board of Commissioners shall be obligated to determine thresholds for the actions referenced in (i) to (viii) above and shall be entitled to modify such thresholds from time to time. In the event that a certain action falls below the threshold amount, then the Board of Commissioners' approval is not required. When considering (vii) and (viii), the Board of Commissioners shall also observe prevailing capital markets regulations and, in the event a transaction represents more than 10.0% of our revenues or 20.0% of stockholders' equity or exceeds a threshold contained in the capital markets regulations, shareholders' approval is required.

Meetings of the Board of Directors are convened when called by the President Director, Deputy President Director, or when requested by more than one-third of the total members of the Board of Directors. A meeting of the Directors is valid and entitled to adopt binding decisions only if a majority of the Directors are present or represented. A Director may be represented at a meeting of the Board of Directors only by another Director appointed pursuant to a power of attorney issued for that particular purpose. At any meeting of the Board of Directors each Director is entitled to one vote and, in addition, one vote for each other Director he is representing. Resolutions of the Board of Directors must be adopted by deliberation and consensus. If no agreement is reached by deliberation and consensus, the resolutions must be passed by a majority vote, and, in the event of a tie vote, the President Director has a deciding vote. The Board of Directors may adopt valid and binding resolutions without convening a meeting of the Directors if all of the Directors approve and sign the resolutions in writing.

Individual Directors are charged with specific responsibilities. In the event that a vacancy occurs in the Board of Directors, so long as the position remains vacant, one of the other Directors will be nominated by the Board of Commissioners to perform the work of the absentee Director. If, for any reason, we cease to have any Directors, the Board of Commissioners is to assume the ongoing obligations of the Board of Directors and must convene a general meeting of shareholders to elect a new Board of Directors within at least 30 days.

The Articles of Association provide that if there is a conflict between our interests and those of a Director, then with the approval of the Board of Commissioners, we shall be represented by another member of the Board of Directors. If all Directors have a conflict, we shall be represented by the Board of Commissioners or one Commissioner designated by the Board of Commissioners. If the entire Board of Commissioners has a conflict, the shareholders may appoint one or more persons to represent us.

### **Audit Committee**

In accordance with Bapepam, Indonesia Stock Exchange and New York Stock Exchange regulations, we have formed an independent Audit Committee, consisting of five persons and chaired by one of the Independent Commissioners. The duties of the Audit Committee include providing professional, independent advice to the Board of Commissioners and identifying matters that require the attention of the Board of Commissioners, including review of the following: our financial information (including financial reports and projections); the independence and objectivity of our public accountant; the adequacy of our public accountant's audits that all material risks have been considered; the adequacy of our internal controls; our compliance as a listed company with the prevailing capital markets regulations and other regulations related to our business and our internal auditors' duties. The Audit Committee also examines and reports complaints to the Board of Commissioners, maintains the confidentiality of documents, data and information relating to us, conducts an audit of any alleged mistake in the resolutions of a Board of Directors' meeting or deviations in the implementation of the resolutions of such meeting and maintains the Audit Committee charter.

As of December 31, 2007, the members of our audit committee were Lim Ah Doo (Chairman), Soeprapto, Achmad Rivai and Setio Anggoro Dewo, Achmad Fuad Lubis. On June 5, 2007, Farida Eva Riyanti Hutapea was discharged from her position as one of the Independent Commissioners at the Company's Annual General Meeting of Shareholders and ceased to serve on our Audit Committee, and Setio Anggoro Dewo was appointed as an Independent Commissioner. Achmad Rivai and Achmad Fuad Lubis serve as independent outside members of our Audit Committee pursuant to Bapepam regulations requiring at least two outside persons to serve as members of the Audit Committee. We have posted the written charter of the Audit Committee on our website at www.indosat. com, where it is publicly available.

Such charter is reviewed annually and a revised charter has been approved by our Board of Commissioners.

#### **Remuneration Committee**

Our Remuneration Committee is responsible for providing recommendations to our Board of Commissioners regarding remuneration, bonuses and other benefits for members of our Board of Commissioners and Board of Directors as well as employees, including the structure, terms and issuance of stock options. As of June 20, 2007, the members of our Remuneration Committee were Sio Tat Hiang (Chairman), Lim Ah Doo and Soeprapto. We have posted the written charter of the Remuneration Committee on our website at www.indosat.com, where it is publicly available.

## Risk Management Committee

On October 26, 2005, we established a Risk Management Committee, which reports to our Board of Commissioners. Our Risk Management Committee evaluate potential risks regarding our business and provides recommendations to our Board of Commissioners regarding our policies regarding risk assessment and risk management, including making recommendations for improvements to our existing procedures as necessary. As of December 31, 2007, the members of our Risk Management Committee were Sum Soon Lim (Chairman), Roes Aryawijaya, Setyanto P. Santosa and Sio Tat Hiang. We have posted the written charter of the Risk Management Committee on our website at www. indosat.com, where it is publicly available.

## **Share Ownership**

All of our directors and commissioners individually beneficially own less than one percent of any class of our common stock and their respective beneficial share ownership in us has not been disclosed to stockholders or otherwise made public.

# **Employee Stock Option Plan**

Our shareholders passed resolutions at the Extraordinary General Meeting of Shareholders on December 27, 2002 and the annual general meeting of shareholders on June 26, 2003 to approve an employee stock option plan to issue 258,875,000 Series B shares (as adjusted for the five-for-one stock split on March 8, 2004), or approximately 5% of our issued and paid-up capital immediately prior to each meeting of shareholders. Under our employee stock option plan, we granted options to purchase our shares to the permanent employees, Directors and Commissioners of IMM, Sisindosat, Lintasarta and us.

We granted options under the employee stock option plan in two phases. The options had a one-year vesting period and were exercisable commencing August 1, 2004 for the first phase and commencing August 1, 2005 for the second phase. The exercise price for the stock options was calculated as 90% of the average closing price for our shares during certain periods preceding the annual shareholders' meetings in 2003 for the first phase and in 2004 for the second phase. The exercise price was Rp1,567.4 (adjusted for the five-for-one stock split on March 8, 2004) and Rp3,702.6 for the first phase and second phase, respectively. This stock option plan terminated on July 31, 2006 at the end of the exercising period for the second phase of the stock option plan. We have not implemented any other employee stock option plans.

#### Item 7: MAJOR SHAREHOLDERS AND RELATED PARTY TRANSACTIONS

#### **Major Shareholders**

As of March 31, 2008, our issued and fully paid capital was divided into one Series A share and 5,433,933,499 Series B shares, each with a par value of Rp100. In addition, the Government, acting through its Ministry of State-Owned Enterprises, owns the one Series A share and has special voting rights. ICL and ICLS collectively own 40.81% of our shares. On March 26, 2008, we received notification from FMR LLC and FIL Limited that, as of March 25, 2008, FMR LLC and its direct and indirect subsidiaries and FIL Limited and its direct and indirect subsidiaries own a total of 148,834,000 shares and 314,139,300 ADRs, respectively, of our Company, which amounts to 8.52% of our paid up share capital. As of March 31, 2008, aside from ICL, the Government and FMR LLC and FIL Limited ("Fidelity entities"), there were no shareholders beneficially owning more than 5% of our outstanding common stock.

The following table sets forth information as of March 31, 2008 regarding (i) persons known to us to own more than 5% of our common stock (whether directly or beneficially through American Depositary Shares) and (ii) the total amount of any class of our common stock owned by individual members of the Board of Commissioners and the Board of Directors:

Title of class	Name	Number of Shares Held	Percentage of Total Outstanding Shares of Class
Series A	Government	1	100.00%
Series B	ICL entities <sup>(1)</sup>	2,217,590,000	40.81
Series B	Government	776,624,999	14.29
Series B	Fidelity entities <sup>(2)</sup>	462,973,300	8.52
Series B	Lee Theng Kiat	*	*
Series B	Wahyu Wijayadi	*	*
Series B	Raymond Tan Kim Meng	*	*
Series B	Johnny Swandi Sjam	*	*
Series B	Wong Heang Tuck	*	*
Series B	Fadzri Sentosa	*	*

Less than 1%

<sup>(1)</sup> Comprises 2,171,250,000 shares (39.96%) held by ICL and 46,340,000 shares (0.85%) held by ICLS, an affiliate of ICL.

<sup>(2)</sup> Comprises 148,834,000 shares, or 2.73%, which is held by FMR LLC and 314,139,300 ADRs, or 5.79%, which is held by FIL Limited.

#### The Government

Prior to our initial public offering in 1994, the Government owned 100% of our outstanding common stock. As of the beginning of 2002, the Government owned 65% of our outstanding common stock. By virtue of its common stock ownership, the Government had retained control over us and had the power to elect all of our Board of Commissioners and our Board of Directors and to determine the outcome of substantially all actions requiring the approval of our shareholders. In addition, pension plans, insurance funds and other Indonesian investors owned or controlled, directly or indirectly, by the Government, purchased shares of common stock in the initial public offering.

On May 16, 2002, the Government sold 8.1% of our outstanding common stock through an accelerated global tender, reducing the Government's shareholding to 56.9%. On December 20, 2002, the Government sold 41.9% of our outstanding common stock to ICL (described below), further reducing the Government's shareholding to 15.0%. However, aside from our common stock, our capital structure also includes a special share, the Series A share, and the Government retains a significant degree of control over us through the one Series A share.

As the holder of the one Series A share, the Government has special voting rights. The material rights and restrictions which are applicable to the common stock are also applicable to the one Series A share, except that the Government may not transfer the Series A share and it has veto rights with respect to: (i) increases in our share capital without pre-emptive rights; (ii) mergers, consolidations and acquisitions involving us; (iii) liquidation and dissolution; (iv) amendments to the Articles of Association related to our purposes and objectives and the Series A holder's veto rights. Certain of the above veto rights were temporarily limited by the Shareholders' Agreement between the Government and ICL described below to the extent that the Government agreed to vote all of its shares in accordance with the written instructions of ICL on the above matters for a period of one calendar year from effectiveness of the sale to ICL.

#### ICL

On December 15, 2002, ICL, a subsidiary of STT Communications Ltd, entered into a Share Purchase Agreement and a Shareholders' Agreement with the Government, acting through the Ministry of State-Owned Enterprises in its capacity as our shareholder. STT Communications Ltd is 100%-owned by STT, which is indirectly owned by Temasek Holdings (Private) Limited. Pursuant to the Share Purchase Agreement, the Government agreed to sell, and ICL agreed to purchase, 434,250,000 Series B Shares representing 41.9% of the total outstanding Series B Shares as of the date of such agreements. The sale and purchase of the Series B Shares under the Share Purchase Agreement was consummated on December 20, 2002, at which time the Shareholders' Agreement became effective. After consummation of this sale and purchase, the Government held 155,324,999 Series B Shares, representing 15.0% of the total outstanding Series B Shares. The aggregate purchase price for the Series B Shares acquired by ICL pursuant to the Share Purchase Agreement was Rp5,623,537,500,000 (approximately US\$605.3 million). On May 5, 2006, Indonesia Communications PTE. Ltd., or ICLS, informed Bapepam that as of May 4, 2006 it owned 46,340,000 of our Series B shares. ICLS is an affiliate of ICL. ICLS and ICL are both subsidiaries of Singapore Technologies Telemedia Pte Ltd. Following such acquisition by ICLS, ICLS and ICL owned an aggregate of 2,217,590,000, or 41.16%, of our Series B shares as of May 4, 2006. As of March 31, 2007, ICL owned 2,171,250,000 (39.96%) of our Series B shares, the Government owned one Series A share and 776,625,000 (14.29%) of our Series B shares and ICLS owned 46,340,000 (0.85%) of our Series B shares.

On January 17, 2007, ICL notified us regarding the intention of Qatar Telecom to make an equity investment of approximately 25.0% in AMH which at the time was wholly owned by STT Communications Ltd. We understand the transaction closed on March 1, 2007. Upon the closing of the transaction, STT Communications Ltd. effectively controlled approximately 75.0% of AMH, which directly owns ICL and ICLS, two of our major shareholders.

## **Related Party Transactions**

We are a party to certain agreements and engage in transactions with a number of entities that are related to us, including joint venture companies, cooperatives and foundations, as well as our controlling shareholders, the Government and ICL, and entities that are related to or owned or controlled by the Government and ICL. The most significant of these transactions include cash and cash equivalents in the amount of Rp3,919.9 billion deposited in state-owned banks as of December 31, 2007, operating revenues from Telkom amounting to Rp1,172.7 billion and cost of services to the Ministry of Communication and Information Technology amounting to Rp1,015.0 billion. See "Item 4: Information on the Company—Regulation of the Indonesian Telecommunications Industry—the Telecommunications Law—Fee Regime." In addition, we are a party to various agreements with other state-owned entities such as insurance companies, banks and various suppliers.

#### **Item 8: FINANCIAL INFORMATION**

#### **Consolidated Financial Statement and Other Financial Information**

See "Item 17: Financial Statements" for our audited consolidated financial statements filed as part of this annual report.

## **Legal Proceedings**

From time to time, we are involved in legal proceedings concerning matters arising in connection with the conduct of our business. We are not currently involved in, and have not recently been involved in, any legal or arbitration proceedings that we believe would be likely to have a material effect on our financial condition or results of operations other than as disclosed in this annual report.

On May 5, 2004, we received the Supreme Court's verdict No.1610K / PDT / 2003 in favor of Primer Koperasi Pegawai Kantor Menteri Negara Kebudayaan dan Pariwisata (known as Primkopparseni), regarding a disputed foreign currency exchange transaction and requiring us to pay Rp13.7 billion plus 6.0% interest per annum from February 16, 1998 until the final settlement date. On December 22, 2004, we satisfied the judgment through payment of Rp19.3 billion (US\$2.1 million) to the Central Jakarta District Court. We have initiated a new action in the Central Jakarta District Court asserting that the Primkopparseni members' meeting at which the members decided to proceed with the dispute against us was invalid. On January 12, 2005, the court held that such a members' meeting was unlawful, and Primkopparseni has filed an appeal of that decision. This appeal was dismissed by the High Court on February 21, 2006. We have appealed to the Supreme Court to request compensation for the costs of legal fees and injury to our brand name.

Although we are not a named defendant in the suit, we were the subject of a class action suit alleging that proper Government and parliamentary approvals, required by the constitution, were not obtained for the divestment of the Government's 41.9% stake in us to STT. This suit was dismissed by the Central Jakarta District Court, the High Court and the Supreme Court.

In September 2004, several Indonesian non-governmental organizations published a report discussing the divestment of the Government's 41.9% stake in STT, or the Telemedia Divestment. On April 6, 2005, the Attorney General of Indonesia, based on a review of the report, conducted a public hearing regarding possible or potential breaches of the law in connection with the Telemedia Divestment.

On November 19, 2007, the KPPU decided and stated that Temasek, jointly with STT, STT Communications Ltd, Asia Mobile Holding Company Pte. Ltd., ICL, ICLS, SingTel and SingTel Mobile, breached Article 27(a) of Law No.5/ 1999 and, among other things, ordered Temasek, jointly with its affiliated entities, STT, STT Communications Ltd., Asia Mobile Holding Company Pte. Ltd., ICL, Indonesia Communications Pte. Ltd., SingTel and SingTel Mobile to discontinue their share ownership in either Telkomsel or us within two years, effective from the date the judgment becomes final and binding. Article 27(a) states that business agents are prohibited from owning majority shares in a number of similar companies which conduct business in the same market if such ownership results in one or a group of business agents controlling over 50% of the market share of one kind of good or service. Temasek and other relevant parties filed an appeal against KPPU's judgment in the Central Jakarta District Court and the South Jakarta District Court, respectively, however, it is unclear whether the appeals court will nullify or confirm KPPU's judgment. Temasek and its affiliated entities currently own 40.81% of our total outstanding shares through STT's subsidiaries, ICL and ICLS and 35.0% of the total outstanding shares in Telkomsel through SingTel In the event the appeals court confirms KPPU's judgment and STT's subsidiaries, ICL and ICLS, sell their shares in us rather than SingTel selling its shares in Telkomsel, it will result in a change to our controlling shareholders, which could constitute a change of control in our management and may lead to the maturity of certain of our liabilities to third parties such as the Guaranteed Notes 2010, Guaranteed Notes 2012 and under our Goldman Sachs International Loan Facility agreement.

In the event that KPPU's judgment is affirmed and STT and its subsidiaries, ICL and ICLS, choose to sell their shares in us rather than SingTel selling its shares in Telkomsel, this may result in a material change to our Company's management resulting in a chance of control under the indentures of our Guaranteed Notes 2010 and Guaranteed Notes 2012. If a change of control occurs, we cannot assure you that we would have sufficient funds available at the time of a change of control event to make any debt repayment (including a repurchase of the Notes) as described above. See "Item 3: Key Information—Risk Factors—We may be unable to finance a change of control offer."

The Government's Ministry of Finance set forth a claim in its letter No. S-498 / LK / 2004 dated February 5, 2004 which assesses a dividend penalty in the amount of approximately Rp20.6 billion and Rp42.9 billion arising from our alleged failure to pay dividends in a timely manner to the Government for the years ended December 31, 1999 and 2000, respectively. Regulations require state-owned enterprises to pay dividends in accordance with certain regulatory schedules. In September 2007, we received a letter from the Minister of Finance, letter No. S-416 / MK.02/2007 dated September 12, 2007, which confirmed that we are released from the obligation to pay a dividend penalty for the year 2000, but that we must pay a dividend penalty for the year 1999. As of September 24, 2007, we have made full payment of the dividend penalty for 1999, which amounted to Rp20,632,565,973.30.

In addition to the above, we have received a letter from the KPPU, No. 398 / AK / KTPP / XI / 2007, dated November 15, 2007 relating to the possible breach of article 5 of Law Number 5 / 1999 through price fixing of SMS by telecommunications operators (case number 26 / KPPU-L / 2007). As of December 14, 2007, the case is under examination by the investigating team of KPPU and we have responded to a summons for information in verbal and written form on January 8, 2008 and as well as to a second summons on April 9, 2008 from KPPU. We believe that our SMS pricing policies are in compliance with the relevant regulatory requirements.

We are also a defendant in class action filed in the District Court of Bekasi on October 31, 2007 regarding the Temasek Holding's cross ownership of shares in Indosat and Telkomsel, which is alleged to have caused high price fixing of telecommunications services which caused harm to the public. The plaintiffs are demanding Rp1,231.7 billion in compensation for losses allegedly suffered. We received a summons from the district Court of Bekasi to appear before the court on March 4, 2008, but the summons appearance has been postponed until May 8, 2008. We are also a defendant in a class action suit filed in the Tangerang District Court on December 19, 2007, regarding the Temasek Holding's cross ownership practices, including cross ownership of shares in Indosat and Telkomsel, which is alleged to have caused high price fixing of telecommunications services tariffs which caused harm to the public. The plaintiffs represent customers of Telkomsel, Indosat and Excelcomindo throughout Indonesia who used the Simpati, Mentari, Kartu As, IM3, Kartu Halo, Matrix, Jempol, Xplor, and Bebas services and are demanding compensation amounting to Rp30,808.7 billion. We have received a summons from the Tangerang District Court through the Central Jakarta District Court to appear for trial on June 9, 2008.

On April 22, 2008, we received notification that we, Temasek Holdings, STT, STT Communications Ltd., AMH, ICL, ICLS, SingTel, SingTel Mobile, Telkomsel, Telkom and the Ministry of State-owned Enterprises, are defendants in another class actions filed in the Central Jakarta District Court regarding Temasek Holding's cross ownership of shares in Indosat and Telkomsel. The plaintiffs represent customers of Telkomsel, Indosat and Excelcomindo and have asserted allegations similar to that of the Tangerang class actions. The plaintiffs are demanding compensation amounting to Rp30,808.7 billion.

During tax audits and assessments of our tax payments for 2004 and 2005 by the Tax Office for State-Owned Enterprises ("KPP BUMN") on December 4, 2006 and March 27, 2007, respectively, we were notified that our withholding tax for interest paid on intercompany loans for Indosat Finance Company B.V. and Indosat International Finance Company B.V. relating to our US\$300.0 million principal amount Guaranteed Notes 2010 and US\$250.0 million principal amount Guaranteed Notes 2012, respectively, should be 20%, rather than the 10%. Based on advice from our tax advisors and our understanding of Indonesian law, we believe that our original calculations of withholding tax are accurate and have submitted objection letters to the Tax Office regarding these assessments. We are currently preparing to appeal our case to the tax court.

We are not involved in any other material cases, including civil, criminal, bankruptcy, state administration cases or arbitration cases in the Indonesian National Board of Arbitration or labor cases in Industrial Relation Court which may significantly affect the our performance.

# **Dividend Policy**

Our shareholders declare dividends at the Annual General Meeting of Shareholders upon the recommendation of our Board of Directors. At our 2005, 2006 and 2007 Annual General Meetings of Shareholders, our shareholders declared final cash dividends amounting to 50% of our net income for each of the years ended December 31, 2004, 2005 and 2006, respectively. We intend to continue paying dividends, consistent with past practices, amounting to between 30% and 50% of our net income.

# **Item 9: THE OFFER AND LISTING**

# **Offer and Listing Details**

The table below sets forth, for periods indicated, the reported high and low quoted prices for our common stock on the Jakarta Stock Exchange (the "JSX") and the Indonesian Stock Exchange (the "IDX"). All reported prices prior to December 3, 2007 are from the JSX and all reported prices after December 3, 2007 are from the IDX, following its commencement of operation:

	Pri	ce per Share
	High	Low
		(in Rp)
Calendar Year		
2003	15,000	7,250
2004 <sup>(1)</sup>	6,000	3,040
2005(1)	6,400	4,275
2006 <sup>(1)</sup>	6,750	4,050
2007 <sup>(1)</sup>	9,900	5,600
Financial Quarter <sup>(1)</sup>		
First Quarter 2006	6,100	4,875
Second Quarter 2006	5,800	4,050
Third Quarter 2006	5,200	4,200
Fourth Quarter 2006	6,750	5,050
First Quarter 2007	6,750	5,600
Second Quarter 2007	7,050	6,250
Third Quarter 2007	7,700	6,550
Fourth Quarter 2007	9,900	7,600
First Quarter 2008	8,750	5,850
Month(1)		
September 2007	7,700	7,000
October 2007	8,750	7,600
November 2007	9,900	8,000
December 2007	9,350	8,350
January 2008	8,750	5,850
February 2008	7,350	6,850
March 2008	7,150	6,000
April (through April 28) 2008	7,000	5,950

<sup>(1)</sup> As adjusted for the five-for-one stock split approved on March 8, 2004.

On April 28, 2008, the closing price for a share of our common stock was Rp6,000.

The table below sets forth, for the periods indicated, the reported high and low quoted prices of the ADSs on the New York Stock Exchange (the "NYSE").

	Price	per ADS
	High	Low
	(in US\$)	
Calendar Year		
2003	18	8 ¹/32
2004	33 <sup>1</sup> /4	17 <sup>13</sup> /16
2005	34 <sup>1</sup> /4	20 45/64
2006	38 <sup>71</sup> /128	21 <sup>13</sup> / <sup>16</sup>
2007	51 <sup>13</sup> /16	3013/64
Financial Quarter		
First Quarter 2006	31 <sup>13</sup> / <sup>16</sup>	26 <sup>45</sup> / <sup>64</sup>
Second Quarter 2006	32 <sup>103</sup> / <sup>128</sup>	21 <sup>13</sup> / <sup>16</sup>
Third Quarter 2006	27 <sup>55</sup> / <sup>64</sup>	22 109/128
Fourth Quarter 2006	38 <sup>35</sup> / <sup>64</sup>	26 <sup>53</sup> / <sup>64</sup>
First Quarter 2007	38 <sup>65</sup> / <sup>128</sup>	30 <sup>13</sup> / <sup>64</sup>
Second Quarter 2007	40 13/64	34 <sup>27</sup> / <sup>128</sup>
Third Quarter 2007	43 <sup>43</sup> / <sup>64</sup>	33 <sup>25</sup> / <sup>64</sup>
Fourth Quarter 2007	51 <sup>13</sup> / <sup>16</sup>	42 109/128
First Quarter 2008	47 <sup>1</sup> / <sup>64</sup>	32 <sup>23</sup> / <sup>32</sup>
Month		
September 2007	<b>42</b> <sup>15</sup> / <sup>32</sup>	<b>37</b> <sup>1</sup> / <sup>2</sup>
October 2007	48 <sup>15</sup> / <sup>16</sup>	<b>42</b> 109/128
November 2007	51 <sup>13</sup> / <sup>16</sup>	43 31/32
December 2007	50 <sup>31</sup> / <sup>64</sup>	45 <sup>1</sup> / <sup>2</sup>
January 2008	47 <sup>1</sup> / <sup>8</sup>	<b>34</b> <sup>127</sup> / <sup>128</sup>
February 2008	40 25/32	37 <sup>19</sup> / <sup>128</sup>
March 2008	38 5/16	32 <sup>23</sup> / <sup>32</sup>
April (through April 28) 2008	38 <sup>29</sup> / <sup>32</sup>	32 <sup>51</sup> / <sup>64</sup>

On April 28, 2008, the closing price for an ADS was US\$3251/64ontheNYSE.

# Markets

Our common stock is listed on the Indonesian Stock Exchange (the "IDX"). The IDX is the principal non-U.S. trading market for our common stock. In addition, our ADSs, each representing 50 shares of our common stock, are listed on the NYSE. After the stock split, which became effective on March 10, 2004, each ADS represents 50 Series B shares (as compared to the ten Series B shares previously represented thereby).

### The Indonesian Securities Market

On November 30, 2007, the Jakarta Stock Exchange and the Surabaya Stock Exchange merged to become the IDX. The IDX began operation on December 3, 2007 and in 2007, had a market capitalization of Rp2,539.041 billion, in which Rp1,982 billion of it came from equities, Rp79,065 billion and USD105 million came from corporate bonds and Rp477 trillion came from the government bonds.

#### Overview of the IDX

There are currently two daily trading sessions from Monday to Thursday, 9:30 a.m. to 12:00 noon, and 1:30 p.m. to 4:00 p.m. There are two trading sessions on Friday, from 9:30 a.m. to 11:30 a.m. and from 2:00 p.m. to 4:00 p.m. Trading on the IDX is based on an order-driven market system. Investors must contact brokerage companies, or IDX members, that will execute their orders through the IDX trading system. Trading on the IDX can only be done by IDX members who are registered as members of the Indonesian Clearing and Guarantee Corporation, or KPEI. A brokerage company may also buy and sell securities for its own account. No limitation of share ownership by foreign investors or foreign institutions exists through direct placement or through trading on the IDX, except for banking institutions, which may only be 99% foreign owned.

Trading is divided into three market segments: regular market, negotiable market, and cash market. The regular market is the mechanism for trading stock in standard lots on a continuous auction market during exchange hours. With respect to the trading of stock, a round lot consists of 500 shares. The price movements are limited as follows: (i) if the share price is below Rp200, then the price moves in increments of Rp1 with the aggregate daily price movement limited to Rp10; (ii) if the share price is equal to Rp200 or more, but less than Rp500, then the price moves in increments of Rp5 with the aggregate daily price movement limited to Rp50; (iii) if the share price is equal to Rp500 or more, but less than Rp2,000, then the price moves in increments of Rp10 with the aggregate daily price movement limited to Rp100; (iv) if the share price is equal to Rp2,000 or more, but less than Rp5,000, then the price moves in increments of Rp25 with the aggregate daily price movement limited to Rp250; and (v) if the share price is equal to or exceeds Rp5,000, then the price moves in increments of Rp50 with the aggregate daily price movement limited to Rp500. Orders are processed by computers that carry out matching processes of the outstanding "bids" and "asks" according to price and time priority. Price priority gives priority to buying orders at a lower price or selling orders at a higher price. If buying or selling orders are placed at the same price, priority is given to the buying or selling order placed first (time priority).

Trades in the negotiated market can be completed without using the round lot system and price step rule. IDX members can advertise selling or buying orders through the IDX trading system and amend their order by negotiating with another member. The ultimate price is based on agreement, but it is recommended to be based on the stock price on the regular market.

Transactions on the IDX regular market and non-regular market are required to be settled no later than the third trading day after the transactions. In case of a default by an exchange member on settlement upon the due date, they are liable to pay 125% of the highest price of the same securities or the same trading day.

The IDX board of directors may cancel a transaction if proof exists of fraud, manipulation or the use of insider information. The board of directors may also suspend trading if there are indications of bogus transactions or jacking up of share prices, misleading information, use of insider information, counterfeit securities or securities blocked from trading, or other important events.

IDX members may charge fees for their services based on an agreement with their clients. When conducting stock transactions on the IDX, exchange members are required to pay a transaction fee equal to 0.03% of the cumulative transaction value for each month plus an additional 0.01% for cash and regular market transactions guaranteed by KPEI (subject to a minimum transaction fee of Rp2,000,000). The commissions and transaction fees do not include the 10% value-added tax and the 0.1% transaction tax levied on the cumulative value of the sales of the shares.

The Indonesian capital markets are generally less liquid than those in countries with more developed capital markets. This illiquidity is especially pronounced for large blocks of securities. Also, prices in the Indonesian capital markets are typically more volatile than in such other markets. Accordingly, we cannot assure you that a holder of common stock will be able to dispose of common stock at prices or at times at which such holder would be able to do so in more liquid markets or at all. Further, we cannot assure you that a holder of common stock will be able to dispose of common stock at or above such holder's purchase price.

#### Trading on the NYSE

The Bank of New York serves as depositary (the "Depositary") with respect to our ADSs, which are traded on the NYSE. After the stock split, which became effective on March 10, 2004, each ADS represents 50 shares of our common stock (as compared to the ten Series B shares previously represented thereby). As of March 31, 2008, 574,944,900 ADSs, representing 10.58% of our common stock, were outstanding in the United States and there were 40 registered owners of our ADSs.

#### **Item 10: ADDITIONAL INFORMATION**

#### **Description of Articles of Association and Capital Stock**

As of December 31, 2007, the authorized capital of Indosat is Rp2,000,000,000,000, divided into 20,000,000,000 shares consisting of one Series A share and 19,999,999,999 Series B shares, each share of par value Rp100. Of the authorized capital, 5,356,174,500 shares were subscribed to and fully paid up in cash, consisting of one Series A share and 5,433,933,499 Series B shares, or with a total nominal value of Rp543,393,350,000 by:

- a. the Republic of Indonesia, one Series A share and 776,624,999 Series B shares with a total nominal value of Rp77,662,500,000;
- b. Indonesia Communications Limited, 2,171,250,000 Series B shares with a total value of Rp217,125,000,000; and
- c. the Public, 2,486,058,500 Series B shares with a total nominal value of Rp248,605,850,000.

On March 8, 2004, we held an Extraordinary General Meeting of Shareholders which approved the split of nominal value of Series A share and Series B shares from Rp500 to Rp100 per share, which increased our authorized shares to 20,000,000,000 shares and our issued shares to 5,177,500,000 shares. After the stock split, the authorized capital of Indosat is Rp2,000,000,000,000 divided into 20,000,000,000 shares consisting of one Series A share and 19,999,999,999 Series B shares, each share of par value Rp100. Of our authorized capital, 5,177,500,000 shares were subscribed to and fully paid up in cash, consisting of one Series A share and 5,177,499,999 Series B shares, or with a total nominal value of Rp517,750,000,000 by:

- a. the Republic of Indonesia, one Series A share and 776,624,999 Series B shares with a total nominal value of Rp77,662,499,900;
- b. Indonesia Communications Limited, 2,171,250,000 Series B shares with a total value of Rp217,125,000,000; and
- c. the Public, 2,229,625,000 Series B shares with a total nominal value of Rp222,962,500,000.

The amendment to the Articles of Association of Indosat, necessitated by the stock split, has been reported to and accepted by the Minister of Justice and Human Rights of Indonesia under number C-05582 HT.01.04.TH.2004, dated March 8, 2004. Such amendment has been registered in the Central Jakarta Company Register Office under number 0540 / RUB.09.05 / III / 2004, dated March 9, 2004. On October 20, 2004, the Ministry of Justice and Human Rights of Indonesia changed its name to the Ministry of Law and Human Rights of Indonesia.

Our Articles of Association (the "Articles") state that any transaction involving a conflict of interest between us and our directors, commissioners and shareholders should be approved by a shareholders' meeting, in which approval is required from a majority of independent shareholders.

Each Director receives an annual bonus as well as other incentives in the event we surpass certain financial and operating targets, the amounts of which are determined by our Board of Commissioners and reported at our annual general meeting of shareholders. Bonuses are budgeted annually and are based on the recommendation of our Board of Directors, whose recommendation must be approved by our Board of Commissioners prior to submission to our shareholders. Each Commissioner is granted a monthly honorarium and certain other allowances, the amounts of which are determined by our shareholders at our annual general meeting of shareholders.

Our Board of Directors are responsible for leading and managing us in accordance with our objectives and purposes as well as to control, preserve and manage our assets. To complete these responsibilities, our Board of Directors are authorized to cause us to borrow such sums as required from time to time subject to the limitations set forth in the Articles. The borrowing powers of our Board of Directors may only be varied through an amendment to the Articles. The Articles do not contain any requirement for the Directors to retire by a specified age or to own any or a specified number of our common shares.

#### Common Stock

The following is a summary of the material rights and restrictions related to the common stock of Indosat based upon applicable provisions of Indonesian law and provisions of our Articles, which were most recently amended on November 9, 2006 and reported to the Minister of Law and Human Rights of Indonesia on December 14, 2006. This description does not purport to be complete and is qualified by reference to the Articles and the laws of Indonesia relating to companies, which may in certain instances differ from provisions contained in the Articles.

All of the shares of common stock are registered shares and are issued in the name of the owner of the common stock registered in the register of shareholders of Indosat. The Board of Directors keep a register of shareholders of Indosat, and Indosat must treat the person whose name is entered in such register of shareholders as the only person entitled to exercise any rights conferred by law with respect to such common stock.

All transfers of common stock must be evidenced by an instrument of transfer signed by or on behalf of the transferor and by or on behalf of the transferee or based on other letters, which give satisfactory evidence of such transfer in the opinion of the Board of Directors. Transfers of common stock take effect only after the transfer is registered in the register of shareholders. The transferor of any common stock will be treated as the owner of such common stock until the name of the transferee has been entered in the register of shareholders.

The holders of common stock are entitled to pre-emptive rights if Indosat issues common stock, convertible bonds, warrants or similar securities. Such pre-emptive rights may be transferred or assigned to third parties subject to the restrictions set forth in the stipulations in the Articles, prevailing capital markets regulations and Indonesian law. Any rights issued shall be first approved by Indosat's general meeting of shareholders and an announcement of such a plan shall be made by the Board of Directors in two daily newspapers (one in the English language and one in the Indonesian language). If the holders of common stock do not exercise their pre-emptive rights within the period fixed by the Board of the Directors in accordance with the relevant regulations, the Board of Directors may issue such common stock, convertible bonds, warrants or similar securities to third parties at a price and on terms at least the same as that offered previously to the existing shareholders and as determined by the Board of Directors.

Indosat's authorized capital stock may be increased or decreased only by a resolution of an extraordinary general meeting of shareholders and an amendment of the Articles. Any such Amendment will be effective only after it receives approval from the Minister of Law and Human Rights of Indonesia.

As an exception to the above provisions, Indosat, with the approval of a general meeting of shareholders at which the holder of the Series A share attends and approves the resolution, may issue new shares without conducting a limited public offer to shareholders. This issuance may be done provided that this issue is made for a specified number of shares and such shares are issued within a specified period of time in compliance with the Indonesian capital market regulations or under any exemption Indosat may receive therefrom, and the said shares may be sold by Indosat to any person at a price and upon such conditions as may be determined by the Board of Directors, provided that the price is not lower than par value. There are no limitations on the rights of foreign investors to own our common stock.

These provisions also apply mutatis mutandis in the event Indosat issues convertible bonds and/or warrants and/or other similar securities, provided that any new share issued resulting from convertible bonds and/or warrants and/or other similar securities shall be for a specified number of shares and within a specified period of time in compliance with the Indonesian capital market regulations or any exemption as Indosat may receive therefrom.

#### Series A Share

The material rights and restrictions which are applicable to the common stock are also applicable to the one Series A share, except that the Government may not transfer the Series A share and it has veto rights with respect to: (i) increases in our share capital without pre-emptive rights; (ii) mergers, consolidations and acquisitions involving us; (iii) liquidation and dissolution; and (iv) amendments to the Articles of Association related to our purposes and objectives and the Series A holder's veto rights.

#### **Purpose and Duration**

Pursuant to Article 3 of the Articles, Indosat's purposes, objectives and business activities are as follows:

- 1. The purposes and objectives of Indosat are to undertake telecommunications network and/or services as well as the informatics business.
- 2. To achieve the purposes and objectives referred to above, Indosat is permitted to undertake various activities, including:
  - a. To carry out business and/or activities in the provision and services of the telecommunications network and/or services as well as the informatics business;
  - b. To carry out business and/or activities of planning, construction of infrastructure, and provision of telecommunication as well as the informatics business facilities and supporting resources;
  - c. To carry out business and activities to operate (including the marketing and sale of telecommunications networks and/or services as well as the informatics business carried out by Indosat), to engage in the maintenance, research, development of the telecommunications as well as the informatics business infrastructure and/or facilities, to conduct education and training, both within and outside the country; and
  - d. To carry out business and/or activities related to the development of telecommunications as well as the informatics business.

We were established on November 10, 1967 with no time limit on our establishment, provided, however, that our foreign investment license only remains valid until March 2033.

#### **Voting Rights**

Each share of common stock entitles the registered holder thereof to one vote at any general meeting of shareholders of Indosat.

An annual general meeting of shareholders must be held, at the latest, on June 30 of each year. At such annual general meeting, the Directors must (i) report on the affairs and management of Indosat and the results for the most recent financial year; (ii) submit the audited balance sheet and audited profit and loss statement for such financial year to the meeting for approval; (iii) determine the plan for use of profit and the amount of dividend for such financial year; (iv) submit a request for the appointment of a public accountant; and (v) submit all other matters to be addressed at the meeting. All materials described in (i) through (v) will be made available at Indosat for inspection by shareholders no later than 21 days prior to the annual general meeting of shareholders. Proposals duly submitted by shareholders representing at least 25% of Indosat's subscribed shares may be included in the agenda of such meeting, provided that such proposals are received by the Board of Directors at least 14 days prior to such meeting.

The Board of Directors or the Board of Commissioners may convene an extraordinary general meeting of shareholders and must convene such a meeting upon receipt of written notice from a shareholder or shareholders representing at least 10% of the subscribed shares of Indosat. If the Directors fail to provide notice of such a meeting within 35 days of sending such notice, the shareholders concerned or the Board of Commissioners may call such meeting at the expense of Indosat.

Announcement of a general meeting is given to shareholders at least 14 days prior to the notice for the general meeting by an advertisement in at least two daily newspapers (one in the Indonesian language and one in the English language), one of which has a wide circulation in Indonesia. Notice must be given by placement of advertisement in at least two daily newspapers, one of which is in the Indonesian language and has a wide circulation in Indonesia and one of which is in the English language at least 14 days before the date of the meeting in the case of an extraordinary general meeting and at least 21 days before the date of an annual general meeting, in each case, excluding the date of the notice and the date of the meeting.

If all shareholders are present and/or represented, notice requirements may be waived and the general meeting of shareholders may adopt binding resolutions.

The quorum for a general meeting of shareholders requires shareholders representing at least 50% of the issued shares of common stock to be represented in person or by a power of attorney at such meeting.

Shareholders may be represented at a general meeting of shareholders by a person holding a power of attorney, but no Commissioner, Director or employee of Indosat may act in such capacity. Unless otherwise provided in the Articles, and subject to the special voting rights of the Special Share, resolutions in order to be adopted must receive the affirmative vote of the holders of more than 50% of the shares of common stock which are present and being voted at the meeting (simple majority votes).

#### Fiscal Year and Accounts

Our fiscal year commences on January 1 and ends on December 31.

No later than 90 days from the closing of the fiscal year, the Board of Directors must submit the balance sheet, profit and loss account and other financial statements audited by a public accountant to the Board of Commissioners, who must review these statements and report on this review to the general meeting of shareholders. Copies of such documents must be available at the head office of Indosat from the date of notice for the annual general meeting of shareholders up to the date of closing of the annual general meeting of shareholders.

The annual general meeting of shareholders will consider and decide whether or not the balance sheet and profit and loss account of Indosat is approved. Such approval fully discharges the Board of Directors and the Board of Commissioners from their responsibilities during the fiscal year concerned to the extent that such actions are reflected in such balance sheet and profit and loss account.

#### Utilization of Profit and Dividends

The profit of Indosat, as determined by the annual general meeting of shareholders, after deduction of corporate tax, must be used as a reserve fund, for dividends and for other purposes, the percentage of which must be determined annually by a general meeting of shareholders.

Dividends are paid in accordance with a resolution adopted at a general meeting of shareholders, upon the recommendation of the Board of Directors, which resolution also determines the time and manner of payment of the dividends. All shares of common stock which are fully paid and outstanding at the time a dividend or other distribution is declared are entitled to share equally in such dividends or other distribution. Dividends are payable to the persons whose names are entered in the register of shareholders of Indosat, on a business day determined by the general meeting of shareholders at which the resolution for the distribution of dividends is adopted.

The Board of Directors and the Board of Commissioners may, by resolutions of both, declare interim dividends if the financial condition of Indosat so permits, provided that such interim dividends are offset against the dividends to be declared at the subsequent annual general meeting.

Dividends unclaimed after five years from the date of which they are payable cease to be payable and are to be credited to the reserve fund of Indosat. Notices concerning dividends and interim dividends must be announced in a at least two daily newspapers in the Indonesian language with wide or national circulation in Indonesia, in one daily newspaper in the English language and on the stock exchange where the shares are listed.

If the profit and loss account in one fiscal year shows a loss which cannot be covered by the reserve fund referred to below, the loss remains recorded as such in the profit and loss account and for the succeeding years Indosat is deemed not to have made a profit if the loss recorded as such in the profit and loss account has not been fully covered.

To cover future losses, a reserve fund may be created and the amount of the reserve fund will be determined by a general meeting of shareholders. The reserve fund may be used for capital outlays or other purposes as determined at the annual general meeting of shareholders. However, it must only be used for the benefit of Indosat. Any profits earned from such reserve fund shall be entered in the profit and loss account of Indosat.

#### Amendments to the Articles of Association

Amendments to the Articles may be made only by a resolution of an extraordinary general meeting of shareholders attended by at least two-thirds of the shareholders and approved by two-thirds of the shareholders with voting rights, provided that (i) increases in our share capital without pre-emptive rights, (ii) mergers, consolidations and acquisitions involving us, (iii) liquidation and dissolution and (iv) amendments to the Articles of Association related to our purposes and objectives and the Series A holder's veto rights can be affected only if the meeting is attended and the action approved by the holder of the Series A share.

A resolution regarding a reduction of the authorized and issued capital must be published by the Board of Directors in the State Gazette of Indonesia and at least two daily newspapers, one of which is in the Indonesian language having a national circulation, and the other in the English language, for the benefit of creditors. In case a quorum for the extraordinary general meeting is not reached, within seven to thirty days from the original extraordinary general meeting a second meeting may be held to decide on matters which were not resolved at the first meeting and these matters may be approved by majority vote. Amendments related to a reduction of capital only become effective upon the approval of the Ministry of Law and Human Rights of Indonesia.

#### **Transactions with Affiliates**

It is the policy of Indosat not to enter into transaction with affiliates unless the terms thereof are no less favorable to Indosat than those which could be obtained by Indosat on an arm's length basis from an unaffiliated third party.

Under Bapepam regulations and Article 13 of our Articles of Association, any transaction in which there is a conflict of interest (as defined below) must be approved by a majority of the shareholders of common stock who do not have a conflict of interest in the proposed transaction, unless the conflict existed before Indosat was listed and was fully disclosed in the offering documents. A conflict of interest is defined in Bapepam regulations to mean the difference between the common interests of Indosat and its shareholders, on the one hand, and the personal economic interests of the members of the Board of Commissioners, Board of Directors or controlling shareholders (a holder of 25% or more of the issued shares, or less than 25% of the issued shares but having the ability to control us through appointments to the Board of Directors and Board of Commissioners), jointly or severally. A conflict of interest also exists under Bapepam regulations when members of the Board of Commissioners, Board of Directors or a controlling shareholder of Indosat is involved in a transaction in which their personal interests may be in conflict with the interest of Indosat, unless otherwise excepted by Bapepam regulations.

We expect, in light of the substantial presence which enterprises owned or controlled by the Government or ICL or one of their affiliates have in Indonesia, that it may be desirable, in connection with the development and growth of our business, for us to enter into joint ventures or other arrangements or transactions with such enterprise from time to time. Under such circumstances, we may seek to consult Bapepam in determining whether the proposed joint venture, arrangement or transaction would require a vote of disinterested shareholders under the terms of the Bapepam rule. If Bapepam were of the view that the proposed joint venture, arrangement or transaction would not require a vote of disinterested shareholders under its rule, we would proceed without seeking disinterested shareholder approval. If, however, Bapepam were to take the position that the proposal would require a vote of disinterested shareholders under its rule, we would either seek to obtain the requisite disinterested shareholder approval or abandon the proposal.

#### **Material Contracts**

On May 12, 2006, we entered into a Term Facility Agreement and related documentation in connection with a US\$38,000,000 export credit facility arranged by ABN Amro Bank N.V., Jakarta Branch with Finnish Export Credit Ltd acting as the original lender.

On July 17, 2006, Lintasarta obtained approval from Bank Niaga, as lender, in connection with the issuance of limited bonds (the "Limited Bonds II"). The Limited Bonds II were issued to stockholders on June 14, 2006 and have a total face value of Rp66.2 billion, including our portion of Rp35.0 billion.

On December 28, 2006, we entered into an amendment to our interconnection agreement with Telkom in order to comply with the cost-based tariff obligations implemented under the Ministry of Communication and Technology's Regulation No. 8 / 2006. Effective January 1, 2007, these amendments changed our tariff rates related to our mobile networks and our fixed line networks, including local, long distance and international services.

On May 9, 2007, we entered into two trustee agreements with PT Bank Rakyat Indonesia (Persero) Tbk as trustee, in connection with our Fifth Indosat Bonds (the "Fifth Indosat Bonds") and our Indosat Sukuk Ijarah Bonds (the "Second Syari'ah Ijarah Bonds"). The Fifth Indosat Bonds were issued on May 29, 2007 and have a total face value of Rp2,600.0 billion. The Second Syari'ah Ijarah Bonds were issued on May 29, 2007 and have a total face value of up to Rp400.0 billion.

On May 30, 2007, we entered into a credit agreement with Goldman Sachs International of Rp434.3 billion and received US\$50.0 million of such amount denominated in U.S. dollars to purchase telecommunications equipment. The loan will mature on May 30, 2013. The loan bears interest at the fixed annual rate of 8.75%, which is payable quarterly every February 28, May 30, August 30 and November 30, commencing August 30, 2007, up to and including February 28, 2012.

On August 28, 2007 and October 30, 2007, we entered into amendments to our credit agreement with BCA relating to a five-year credit facility for Rp1,600.0 billion and Rp400.0 billion.

On September 18, 2007, we entered into a credit agreement with PT Bank Mandiri Tbk for a five-year credit facility amounting to Rp2,000.0 billion.

On November 1, 2007, we entered into a credit agreement with Bank DBS Indonesia for a five-year credit facility amounting to Rp500.0 billion.

On November 27, 2007, we entered into two facility agreements with HSBC France and one facility agreement with The Hong Kong and Shanghai Banking Corporation Limited, Jakarta Branch to finance our new telecommunications satellite. These combined export credit and commercial financing facilities amount to US\$228.4 million.

On March 17, 2008, we entered into two trustee agreements with PT Bank Rakyat Indonesia (Limited by Shares) Tbk as trustee, in connection with our Sixth Indosat Bonds (the "Sixth Indosat Bonds") and our Indosat Sukuk Ijarah Bonds (the "Third Syari'ah Ijarah Bonds"). The Sixth Indosat Bonds were issued on April 9, 2008 and have a total face value of Rp1,080.0 billion. The Third Syari'ah Ijarah Bonds have a total face value of up to Rp570.0 billion.

For further information on these agreements, see "Item 4: Information on the Company—Principal Indebtedness."

On December 18, 2007, we entered into a cooperation agreement with Telkom to set up network interconnection with our cellular wireless network and Telkom's fixed telecommunications network. Under this agreement, we and Telkom agreed to open prefixes and access codes belonging to the other party which enable each party's customers to make interconnection calls of various types between our cellular wireless network and Telkom's fixed telecommunications network. The agreement sets forth the interconnection tariffs for providing interconnection services based upon a cost-based regime and is valid for two years, but can be extended or terminated based upon mutual agreement of the parties. On March 31, 2008, such agreement was amended in order to comply with BRTI letter No. 009 / DJPT3 / KOMINFO / II / 2008, regarding the implementation of interconnection arrangements for 2008.

On December 18, 2007, we entered into an interconnection agreement with Telkom to set up network interconnection with our fixed telecommunications network and Telkom's fixed telecommunications network. Under this agreement, we and Telkom agreed to open prefixes and access codes belonging to the other party which enable each party's customers to make local, long-distance and international calls between our fixed telecommunications network and

Telkom's fixed telecommunications network. The agreement sets forth the interconnection tariffs for providing interconnection services based upon a cost-based regime and is valid for two years, but can be extended or terminated based upon mutual agreement of the parties.

#### **Exchange Controls**

See "Item 3: Key Information—Foreign Exchange" included elsewhere in this annual report.

#### **Taxation**

The following summary contains a description of the principal Indonesian and U.S. federal tax consequences of the purchase, ownership and disposition of ADSs or shares of common stock. This summary does not purport to be a competitive description of all of the tax considerations that may be relevant to a decision to purchase, own or dispose of ADSs or shares of common stock. PROSPECTIVE PURCHASERS SHOULD CONSULT THEIR TAX ADVISORS ABOUT THE INDONESIAN AND U.S. FEDERAL, STATE AND LOCAL TAX CONSEQUENCES TO THEM OF THE PURCHASE, OWNERSHIP AND DISPOSITION OF ADSs OR SHARES OF COMMON STOCK.

#### Indonesian Taxation

The following is a summary of the principal Indonesian tax consequences of the ownership and disposition of common stock or ADSs to a non-resident individual or non-resident entity that holds common stock or ADSs (a "Non-Indonesian Holder"). As used in the preceding sentence, a "non-resident individual" is a foreign national individual who is not physically present in Indonesia for 183 days or more during any twelve-month period or present for any period with the intent to reside in Indonesia, during which period such non-resident individual receives income in respect of the ownership or disposition of common stock or ADSs, and a "non-resident entity" is a corporation or a non-corporate body that is established, domiciled or organized under the laws of a jurisdiction other than Indonesia and does not have a fixed place of business or otherwise conducts business or carries out activities through a permanent establishment in Indonesia during an Indonesian tax year in which such non-Indonesian entity receives income in respect of the ownership or disposition of common stock or ADSs. In determining the residency of an individual or entity, consideration will be given to the provisions of any applicable double taxation treaty to which Indonesia is a party.

Dividends. Dividends declared by us out of retained earnings and distributed to a Non-Indonesian Holder in respect of common stock or ADSs are subject to Indonesian withholding tax, currently at the rate of 20%, on the amount of the distribution (in the case of cash dividends) or on the shareholders' proportional share of the value of the distribution. A lower rate provided under double taxation treaties may be applicable provided the recipient is the beneficial owner of the dividend and has provided to us (with a copy to the Indonesian Office of Tax Services where we are registered) a certificate of tax domicile issued by the competent authority, or its designee, of the jurisdiction where the Non-Indonesian Holder is domiciled. Indonesia has concluded double taxation treaties with over 50 countries, including Australia, Belgium, Canada, France, Germany, Japan, Malaysia, The Netherlands, Singapore, Sweden, Switzerland, the United Kingdom and the United States of America. Under the U.S.-Indonesia tax treaty, the withholding tax on dividends is generally, in the absence of a 20% voting interest, reduced to 15%.

Capital Gains. The sale or transfer of common stock listed on an Indonesian stock exchange is subject to tax at the rate of 0.1% of the value of the transaction. The broker handling the transaction is obligated to withhold such tax. The holding, sale or transfer of founder shares listed on an Indonesian stock exchange may, under current Indonesian tax regulations, be subject to an additional 0.5% final income tax. Subject to the promulgation of implementing regulations (which have not been issued to date), the estimated net income received or accrued from the sale of movable assets in Indonesia, which may include common stock not listed on an Indonesian stock exchange or ADSs, by a Non-Indonesian holder (with the exception of the sale of assets under Article 4 paragraph (2) of the Indonesian income tax law) may be subject to Indonesian withholding tax at the rate of 20%. However,

this provision in the income tax law is not currently applied in practice. It is expected that, if and when further implementing regulations are issued in respect to this provision in the income tax law, in practice this withholding tax will (i) only be applied if common stock not listed on an Indonesian stock exchange is purchased and paid for by an Indonesian resident subject to tax or by a permanent establishment in Indonesia of a non-resident entity or individual and (ii) not affect the net proceeds from any sale or transfer of ADSs through a regular trade on the NYSE by a Non-Indonesian Holder.

In cases where a purchaser or Indonesian broker will be required under Indonesian tax laws to withhold tax on payment of the purchase price for common stock or ADSs, that payment may be exempt from Indonesian withholding or other Indonesian income tax under applicable double taxation treaties to which Indonesia is a party (including the U.S.-Indonesia double taxation treaty). However, current Indonesian tax regulations do not provide specific procedures for removing the purchaser's or Indonesian broker's obligation to withhold tax from the proceeds of such sale. To take advantage of the double taxation treaty relief, Non-Indonesian Holders may have to seek a refund from the Indonesian Tax Office by making a specific application accompanied by a Certificate of Domicile issued by the competent tax authority, or its designee, of the jurisdiction in which the Non-Indonesian Holder is domiciled.

Stamp Duty. Transactions in common stock in Indonesia are subject to stamp duty payable at the rate of Rp6,000 on transactions with a value of more than Rp1,000,000 and Rp3,000 on transactions with a value of between Rp250,000 to Rp1,000,000. Transactions with a value of less than Rp250,000 are not subject to stamp duty.

#### U.S. Federal Income Taxation

The following discussion addresses the principal U.S. federal income tax consequences to a U.S. Holder, as defined below, of owning ADSs or shares of common stock. The description below is based on the Internal Revenue Code of 1986, as amended (the "Code"), Treasury Regulations promulgated thereunder, the income tax convention between the United States and Indonesia and judicial and administrative interpretations thereof, all as in effect on the date hereof and all of which are subject to change, possibly retroactively. The tax treatment of a holder of ADSs or shares of common stock may vary depending upon the holder's particular situation. Certain holders (including, but not limited to, insurance companies, tax-exempt organizations, financial institutions, persons subject to the alternative minimum tax, broker-dealers, persons that have a "functional currency" other than the U.S. dollar, persons that received ADSs or shares of common stock as compensation for services, persons owning, directly or indirectly, 10% or more of our voting shares, and persons who hold ADSs or shares of common stock as part of a "hedge," "straddle" or "conversion transaction" within the meaning of Sections 1221, 1092 and 1258 of the Code and the Treasury Regulations thereunder) may be subject to special rules not discussed below. Except as discussed below with regard to persons who are not U.S. Holders, the following summary is limited to U.S. Holders who will hold ADSs or shares of common stock as "capital assets" within the meaning of Section 1221 of the Code. The discussion below does not address the effect of any state or local tax law on a holder of ADSs or shares of common stock.

As used herein, the term "U.S. Holder" means a holder of ADSs or shares of common stock that is for U.S. federal income tax purposes (i) a citizen or resident of the United States; (ii) a corporation (including any entity treated as a corporation for U.S. federal income tax purposes) created or organized in or under the laws of the United States, any state thereof or the District of Columbia; (iii) an estate whose income is subject to U.S. taxation regardless of its source; (iv) certain trusts; or (v) a holder whose income in respect of the ADSs or shares of common stock is subject to U.S. federal income tax on a net income basis.

If a partnership or other entity or arrangement treated as a partnership for U.S. federal income tax purposes holds ADSs or shares of common stock, the tax treatment of a partner will generally depend upon the status of the partner and the activities of the partnership. A U.S. Holder that is a partner of a partnership holding ADSs or shares of common stock is urged to consult its own tax advisor.

The summary below does not discuss all aspects of U.S. federal income taxation that may be relevant to a particular holder of ADSs or shares of common stock in light of their (or its) particular circumstances and income tax situation. Prospective holders should consult their own tax advisors as to the specific tax consequences to them of the purchase, ownership and disposition of ADSs or shares of common stock, including the application and the effect of state, local, foreign and other tax laws and the possible effects of changes in United States or other tax laws.

Taxation of Distributions. Subject to the discussion under "Passive Foreign Investment Company Status" below, for U.S. federal income tax purposes, the amount of a distribution with respect to ADSs or shares of common stock (including any withholding tax deemed to be imposed with respect to such distributions) will be treated as a dividend taxable as ordinary income on the date of receipt by the Depositary or the holder, respectively, to the extent of our current and accumulated earnings and profits as determined for U.S. federal income tax purposes. Distributions, if any, in excess of such current and accumulated earnings and profits will first constitute a nontaxable return of capital to the extent thereof, and then as a capital gain realized on the disposition of the ADSs or shares of common stock. The portion of any distribution treated as a non-taxable return of capital will reduce such holder's adjusted tax basis in such ADSs or shares of common stock. Such capital gain will be long-term if the ADSs or shares of common stock have been held longer than one year. U.S. Holders will not be eligible for the dividends received deduction otherwise allowed under the Code for distributions to domestic corporations in respect of distributions on the ADSs or common stock.

For taxable years beginning before January 1, 2011, "qualified dividend income" received by an individual is subject to federal income taxation at rates lower than those applicable to ordinary income. The top federal income tax rate on such qualifying dividends received by an individual is 15%, or 5% for those whose incomes fall in the 10% or 15% brackets. Based upon our existing and anticipated future operations and current assets, we believe that we are a "qualified foreign corporation" and that our dividends paid to U.S. Holders who are individuals will be eligible to be treated as "qualified dividend income" provided that applicable holding period requirements with respect to the ADSs or common stock and other applicable requirements are satisfied by such U.S. Holders. Dividends paid by a foreign corporation that is classified as a passive foreign investment company ("PFIC") are not "qualified dividend income." See "—Passive Foreign Investment Company Status" below.

If a distribution is paid in any currency other than U.S. dollars, the amount of the distribution will be translated into U.S. dollars at the spot rate on the date the distribution is received (which for holders of ADSs, would be the date such dividend is received by the Depositary), regardless of whether the distributions are in fact converted into U.S. dollars on that date. Any gain or loss in respect of such non-U.S. currency arising from exchange rate fluctuations after that date will be ordinary income or loss.

Taxation of Capital Gains and Losses. Subject to the discussion under "Passive Foreign Investment Company Status" below, a U.S. Holder will generally recognize a taxable gain or loss on the sale, exchange or other disposition of ADSs or shares of common stock in an amount equal to the difference between the amount realized on the sale, exchange or other disposition and such holder's adjusted tax basis in such ADSs or shares of common stock. This will result in a long-term or short-term capital gain or loss, depending on whether the ADSs or shares of common stock have been held for more than one year. For non-corporate U.S. Holders, the U.S. income tax rate applicable to the net long-term capital gain recognized for a year upon a sale, exchange or other disposition of ADSs or shares of common stock will not exceed 15% for taxable years beginning before January 1, 2011. Deposit and withdrawal of common stock in exchange for ADSs by a U.S. Holder will not result in a realization of gain or loss for U.S. federal income tax purposes.

Passive Foreign Investment Company Status. Special U.S. federal income tax rules apply to a U.S. Holder that holds an equity interest in a PFIC. In general, a foreign corporation will constitute a PFIC for United States federal income tax purposes if 75% or more of its gross income for its taxable year consists of passive income (generally, interest, dividend, rents, royalties and net gain from the disposition of assets that give rise to such income) or 50% or more

of its average assets held during a taxable year consist of passive assets. Passive assets are defined as assets that give rise, or that reasonably could give rise during the reasonably foreseeable future, to passive income.

Based upon our existing and anticipated future operations and current assets, we believe that we are not, and anticipate that we will not become in the foreseeable future, a PFIC. If we are not operated in the manner currently anticipated, however, we may be considered a PFIC for the current or for a subsequent year depending upon our actual activities. Furthermore, because PFIC status depends upon the composition of a company's income and assets and the market value of its assets from time to time, there can be no assurance that we will not be considered a PFIC for any taxable year.

If we are or become a PFIC, a U.S. Holder that realized gain upon a sale or disposition of ADSs or shares of common stock would be treated as realizing gain from such sale or disposition and certain "excess distributions" received ratably over such holder's holding period for the ADSs or shares of common stock and would be taxed at the highest tax rate in effect for each such year to which the gain or excess distribution was allocated, together with an interest charge on the tax attributable to each such year. An election may be available to avoid these adverse tax consequences but only if (i) the U.S. Holder may and does elect to annually mark-to-market the ADSs or shares of common stock, or (ii) assuming certain conditions which are unlikely to apply to us, the U.S. Holder elects to include in income annually its share of our income and gain.

Should we ever be classified as a PFIC, U.S. Holders are advised to consult their tax advisors concerning the U.S. federal income tax consequences of holding the ADSs or shares of common stock and of making the mark-tomarket election. A U.S. Holder who owns ADSs or shares of common stock during any year that we are a PFIC must file with the Internal Revenue Service, or IRS, Form 8621.

Foreign Tax Credit Considerations. For United States federal income tax purposes, U.S. Holders will be treated as having received the amount of any Indonesian tax withheld upon the payment of a dividend and as then having paid over the withheld taxes to Indonesia. As a result of this rule, the amount of dividend included in a U.S. Holder's gross income may be greater than the amount of cash actually received (or receivable) by the U.S. Holder.

Subject to the limitations and conditions set forth in the Code, U.S. Holders may elect to claim a credit against their U.S. federal income tax liability for Indonesian tax withheld from dividends or Indonesian tax imposed on capital gains, if any, or, if they do not elect to credit any foreign tax for the taxable year, they may deduct such tax. For purposes of the foreign tax credit limitation, foreign source income is classified into one of several "baskets," and the credit for foreign taxes on income in any basket is limited to United States federal income tax allocable to that income. In taxable years beginning before January 1, 2007, dividends and capital gains will generally constitute "passive" or "financial services" income, while in taxable years beginning after December 31, 2006, dividends and capital gains will, depending on a U.S. Holder's particular circumstances, generally constitute "passive" or "general" income. Furthermore, dividends will generally constitute foreign source income and currency gains and capital gains will generally constitute U.S. source income. Capital loss will generally be allocated against U.S. source income. Because capital gains will generally constitute United States source income, as a result of the U.S. foreign tax credit limitation, any Indonesian or other foreign tax imposed upon capital gains in respect of ADSs or shares of common stock may not be currently creditable unless a U.S. Holder had other foreign source income for the year in the appropriate foreign tax credit limitation basket or an election to treat such gain as foreign source income is available. Investors are urged to consult their tax advisors regarding the availability of the foreign tax credit under their particular circumstances.

Non-U.S. Holders. Except for the possible imposition of U.S. backup withholding tax (see "-U.S. Backup Withholding and Information Reporting"), payments of any dividend on an ADS or share of common stock to a holder who is not a U.S. Holder (a "non-U.S. Holder") will not be subject to U.S. federal income tax and gain from the sale, redemption or other disposition of an ADS or a shares of common stock, provided that:

- a. the non-U.S. Holder shall not be or have been engaged in a trade or business in the United States;
- b. there is no present or former connection between such non-U.S. Holder and the United States, including, without limitation, such non-U.S. Holder's status as a former citizen thereof or former resident thereof; and
- c. in the case of a gain from the sale, redemption or other disposition of an ADS or share of common stock by an individual, the non-U.S. Holder is not present in the United States for 183 days or more in the taxable year of the sale or certain other conditions are met.

If dividends, gain or income with respect to an ADS or share of common stock of a non-U.S. Holder is effectively connected with the conduct of such trade or business (or attributable to a permanent establishment in the United States, in the case of a holder who is a resident of a country which has an income tax treaty with the United States), the non-U.S. Holder may be subject to U.S. income taxes on such dividend, gain or income at the statutory rates provided for U.S. Holders after deduction of deductible expenses allocable to such effectively connected dividend, gain or income. In addition, if such a non-U.S. Holder is a foreign corporation, it may be subject to a branch profits tax equal to 30% of its effectively connected earnings and profits for the taxable year, as adjusted for certain items, unless a lower rate applies under a United States income tax treaty with the non-U.S. Holder's country of residence. For this purpose, dividends, gain or income in respect of an ADS or share of common stock will be included in earnings and profits subject to the branch profits tax if the dividend, gain or income is effectively connected with the conduct of the United States trade or business of the non-U.S. Holder.

U.S. Backup Withholding and Information Reporting. Payments made by a U.S. paying agent or other U.S. intermediary broker in respect of ADSs or shares of common stock may be subject to information reporting to the IRS and to a backup withholding tax. Backup withholding will not apply, however, (i) to a holder who furnishes a correct taxpayer identification number and makes any other required certification or (ii) to a holder who is otherwise exempt from backup withholding.

Any amounts withheld under the backup withholding rules from a payment to a holder will be allowed as a refund or a credit against such holder's U.S. federal income tax, provided that the holder has complied with applicable reporting obligations.

#### Item 11: QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

#### **Quantitative and Qualitative Disclosure About Market Risk**

We are exposed to market risks primarily from changes in foreign currency exchange rates, changes in interest rates and equity price risk on the value of our long-term investments. To manage our foreign exchange and interest rate risks, we have entered into cross currency swap contracts, interest rate swap contracts and currency forward contracts or other transactions aimed at reducing and/or managing the adverse impact of changes in foreign exchange and interest rates on our operating results and cash flows. We accounted for these instruments as transactions not designated as hedges, wherein changes in the fair value are charged or credited directly as expenses or income for the year. We also convert surplus Indonesian rupiah funds to U.S. dollars on a regular basis in amounts necessary to meet our U.S. dollar expenses.

#### Interest Rate Sensitivity

As of December 31, 2007, most of our debts outstanding were at fixed rates. See "Item 4: Information on the Company—Principal Indebtedness."

The following table provides information regarding our financial instruments that are sensitive to changes in interest rates. For long-term debts and bonds payable, the table presents principal cash flows and related interest rates by expected maturity dates. The information presented in the table has been determined based on the following assumptions: (i) variable interest rates in time deposits denominated in U.S. dollar and Indonesian rupiah are based on the available interest rate in 2007; (ii) interest rates for long-term deposits denominated in Indonesian rupiah are based on three-month certificate of Bank Indonesia, one-month certificate of Bank Indonesia and three month JIBOR on December 2007 plus a margin; and (iii) interest rates for long-term debts in U.S. dollars are based on provisions in the various agreements. However, we cannot assure you that such assumptions will be correct for future periods. Such assumptions and the information described in the table may be influenced by a number of factors, including increases in interest rates in Indonesia resulting from continued tight liquidity and other monetary and macroeconomic factors affecting Indonesia.

	Expected Maturity Date (as of December 31, 2007)									
	Variable									
	Rate	2008	2009	2010	2011	2012	Thereafter	Total		
	(%)	Rp	Rp	Rp	Rp	Rp	Rp	Rp		
				(Rp	in billion)					
Assets:										
Time deposits										
Rp	6.75-8.25%	5,990.57				_		5,990.5		
US\$	4-5%	1,811.8						1,811.8		
Sub-total		7,802.3						7,802.3		
Total Assets	_	7,802.3						7,802.3		
Liabilities:										
Short-term loan										
Principal	_	_	_	_	_	_	_	_		
Interest	_	_	_	_	_	_	_			
Long-term debts										
Rp										
Principal	_	423.0	408.9	600.0	600.0	2,000.0	434.3	4,466.2		
Interest	8.75-10.88%	427.7	397.8	328.1	271.0	180.7	19.0	1,624.2		
US\$										
Principal	_	71.4	71.4	71.4	35.7	_	_	249.9		
Interest	4.15%	9.6	6.7	3.7	0.7	_	_	20.7		
Sub-total										
Principal	_	494.4	480.3	671.4	635.7	2,000.0	434.3	4,716.1		
Interest	_	437.3	404.5	331.8	271.7	180.7	19.0	1,644.9		
Bonds payable										
Rp										
Principal	_	1,860.0	56.4	640.0	1,100.0	_	3,200.0	6,856.4		
Interest	10.20-6.00%	797.3	561.7	558.6	410.2	344.2	1,546.0	4,217.8		
US\$										
Principal	_	_	_	2,817.9	_	2,348.3	_	5,166.2		
Interest	7.125-7.75%	385.7	385.7	385.7	167.3	83.7	_	1,408.1		
Sub-total										
Principal	_	1,860.0	56.4	3,457.9	1,100.0	2,348.3	3,200.0	12,022.6		
Interest	_	1,183.0	947.4	944.3	577.5	427.8	1,546.0	5,625.9		
Total Liabilities	_	3,974.7	1,888.6	5,405.3	2,584.9	4,956.7	5,199.3	24,009.5		
Net Cash Flows	_	3,827.6	(1,888.6)	(5,405.3)	(2,584.9)	(4,956.7)	(5,199.3)	(16,207.2)		

In addition, as of December 31, 2006 and December 31, 2007, we held U.S. dollar-denominated and Indonesian rupiah-denominated deposits, which also have exposure to interest rate fluctuations.

#### **Exchange Rate Sensitivity**

Our exposure to exchange rate fluctuations results primarily from U.S. dollar long-term debt obligations, bonds payable and accounts receivable and payable.

Our accounts payable are primarily foreign currency net settlement payments to foreign telecommunications operators, while most of our accounts receivable are Indonesian rupiah-denominated payments from domestic operators. To the extent the Indonesian rupiah appreciates further from exchange rates in effect at December 31, 2007, our obligations under such accounts payable would decrease in Indonesian rupiah terms. The decreases in these obligations would be offset in part by decreases in the value of foreign currency-denominated term deposits and by decreases in the value of foreign currency accounts receivable. With respect to our foreign currency-denominated bonds payable, to the extent the Indonesian rupiah appreciates further from exchange rates in effect at December 31, 2007, our obligations under our bonds payable would decrease in Indonesian rupiah terms.

The following table provides information about our financial instruments by functional currency and presents such information in Indonesian rupiah equivalents, which is our reporting currency. The table summarizes information on instruments and transactions that are sensitive to foreign exchange rates, including term deposits, accounts payable and receivable, and our financial instruments including term deposits, account receivable and account payable, and their long term debt. The table presents principal cash flows by expected maturity dates.

The information presented in the table has been determined based on assumptions that the exchange rate for U.S. dollars is based on the Indonesian Central Bank Rate on December 31, 2007 of Rp9,393 = US\$1.00. However, we cannot assure you that such assumptions will be correct for future periods. Such assumptions and the information described in the table may be influenced by a number of factors, including a further depreciation of the Indonesian rupiah in future periods. See "Item 3: Key Information—Risk Factors—Future changes in the value of the Indonesian rupiah against the U.S. dollar or other currencies could adversely affect our business."

			Expected N	Maturity Date	as of Decem	ber 31,		
	Foreign Currency	2008	2009	2010	2011	2012	Thereafter	Tota
	(in thousands)	Rp	Rp	Rp	Rp	Rp	Rp	Rp
				(Rp in mil	lion)			
Assets:								
Cash and cash equivalents								
US\$ denominated	207,702	1,950,942	_	_	_	_	_	1,950,942
Accounts receivable								
US\$ denominated	99,901	938,370	_	_	_	_	_	938,370
Derivative assets								
US\$ denominated	13,597	127,717	_	_	_	_	_	27,717
Other current assets								
US\$ denominated	332	3,116	_	_	_	_	_	3,116
Due from related parties								
US\$ denominated	2,351	22,083	_	_	_	_	_	22,083
Non-current assets—others								
US\$ denominated	1,230	11,553	_	_	_	_	_	11,553
Total Assets	325,113	3,053,781	_	_	_	_	_	3,053,78
Accounts payable-trade US\$ denominated	21,649	203,347						203,347
Procurement Payable	21,043	203,347						203,347
US\$ denominated	423,215	3,975,258	_	_	_			3,975,255
Accrued expenses	423,213	3,373,230						3,373,23
US\$ denominated	22,164	208,186	_	_	_	_	_	208,186
Deposits from customers	22,104	200,100						200,100
US\$ denominated	1,941	18,232	_	_	_	_	_	18,232
Derivative liabilities	1,541	10,232						10,232
US\$ denominated	6,847	64,310						64,310
Other current liabilities	0,047	04,510						07,510
US\$ denominated	34	319	_		_	_	_	319
Due to related parties	54	313						51.
US\$ denominated	2	17	_		_	_	_	17
Loans payable		17						1.2
US\$ denominated	34,773	71,387	71,387	71,387	35,693	76,767	_	326,62
Bonds payable	5-,775	71,507	71,307	71,307	33,033	70,707		320,02
US\$ denominated	550,000		_	2,817,900		2,348,250	_	5,166,150
Other non-current liabilities	330,000			2,017,300		2,340,230		3,100,130
US\$ denominated	36,401	_	75,146	26,301	26,301	27,240	186,928	341,916
Total Liabilities	1,097,026	4,541,056	146,533	2,915,588	61,994	2,452,257	186,928	10,304,356
iotai Liabilities	1,037,020	4,341,030	140,333	2,313,308	01,554	(2,452,257)	100,328	10,304,330

#### **Equity Price Risk**

Our long-term investments consist primarily of minority investments in the equity of private Indonesian companies and equity of foreign companies. With respect to the Indonesian companies in which we have investments, the financial performance of such companies may be adversely affected by the economic conditions in Indonesia.

#### Foreign Currency Swap Contracts and Currency Forward Contracts

During 2007, we maintained the existing foreign currency swap contracts that we entered in year 2004 to 2007. During January to May 2007, we entered into several structured forward contracts with three separate international financial institutions in an effort to cost-effectively buy U.S. dollars.

On January 2, 2007, we entered into a contract to buy US\$10.0 million at an exchange rate of Rp8,955 to US\$1.00. Based on this contract:

- If the US\$/Rp spot rate is lower than Rp9,600 to US\$1.00, we will buy US\$10.0 million at Rp8,955 on the respective settlement dates; and
- If the US\$/Rp spot rate is at or higher than Rp9,600 to US\$1.00, there will be no cash flow on the respective settlement dates.

Pursuant to this contract, the settlement dates are May 4, 2007, June 6, 2007 and July 5, 2007.

We terminated this contract on June 8, 2007 and, based on the confirmation of early termination, we were entitled to receive a termination settlement in the amount of US\$76,000.

On February 15, 2007, we entered into a contract to buy US\$2.0 million with exchange rate Rp8,950 to US\$1.00. Based on the contract:

- If the US\$/Rp spot rate is lower than Rp9,215 to US\$1.00, we will buy US\$2.0 million at Rp8,950 on the respective
- If the US\$/Rp spot rate is at or higher than Rp9,215 to US\$1.00, there will be no cash flow on the respective settlement dates.

Pursuant to this contract, the settlement dates will be every month starting March 20, 2007 to February 20, 2008. On April 24, 2007, we entered into a contract to buy US\$3.0 million or US\$6.0 million, depending on the spot rate on the settlement date. Based on the contract:

- If the US\$/Rp spot rate is lower than Rp9,250 to US\$1.00, we will buy U.S. dollars at the strike rate of Rp8,960 to US\$1.00 on the respective settlement dates, whereas:
  - If the strike rate is less than the spot rate, we will buy US\$3.0 million
  - If the strike rate is at or higher than the spot rate, we will buy US\$6.0 million
- If the US\$/Rp spot rate is at or higher than Rp9,250 to US\$1.00, there will be no cash flow on the respective settlement dates

Pursuant to the contract, the settlement dates will be every month starting May 25, 2007 to April 24, 2008.

On May 1, 2007, we entered into a contract to buy US\$1.5 million or US\$3.0 million, depending on the spot rate on the settlement date. Based on the contract:

- If the US\$/Rp spot rate is lower than Rp9,225 to US\$1.00, we will buy U.S. dollars at the strike price of Rp8,985 to US\$1.00 on the respective settlement dates, whereas:
  - If the strike price is less than the spot rate, we will buy US\$1.5 million
  - If the strike price is at or higher than the spot rate, we will buy US\$3.0 million
- If the US\$/Rp spot rate is at or higher than Rp9,225 to US\$1.00, there will be cash flow on the respective settlement dates.

Pursuant to the contract, the settlement dates were every month starting May 30, 2007 to December 26, 2007.

On May 3, 2007, we entered into a contract to buy US\$3.0 million or US\$6.0 million, depending on the spot rate on the settlement date. Based on the contract:

- If the current difference between the US\$/Rp spot rate on a monthly fixing date and Rp8,960 to US\$1.00, accumulated with the differences that resulted from the previous monthly fixing dates over the period from June 25, 2007 to December 24, 2007, was at or less than Rp600, then cash flow on the monthly fixing date would be determined as follows:
  - If the monthly US\$/Rp fixing rate is higher than Rp8,960 to US\$1.00, we will buy US\$3.0 million at Rp8,960;
  - If the monthly US\$/Rp fixing rate is at or lower than Rp8,960 and higher than Rp8,925 to US\$1.00, we will buy US\$6.0 million at Rp8,960; and
  - If the monthly US\$/Rp is at or lower than Rp8,925 to US\$1.00, we will buy US\$6.0 million at Rp9,057.
- On the first monthly fixing date where the current difference between the US\$/Rp spot rate and Rp8,960 to US\$1.00, accumulated with the differences that resulted from the previous monthly fixing dates over the period from June 25, 2007 to December 24, 2007, is higher than Rp600, there will be no cash flow on that monthly fixing date. In addition, there will be no cash flow for all the subsequent monthly fixing dates.

Pursuant to the contract, the settlement dates would be every month starting June 27, 2007 to December 28, 2007.

On August 24, 2007, this contract was automatically terminated because the accumulated difference between the US\$/Rp spot rate and Rp8,960 to US\$1.00 was higher than Rp600.

On May 4, 2007, we entered into a contract to buy US\$1.5 million or US\$3.0 million depending on the spot rate on the settlement date. Based on the contract:

- If the US\$/Rp spot rate is lower than Rp9,225 to US\$1.00, we will buy U.S. dollars at the strike price of Rp8,950 to US\$1.00 on the respective settlement dates, whereas:
  - If the strike price is less than the spot rate, we will buy US\$1.5 million
  - If the strike price is at or higher than the spot rate, we will buy US\$3.0 million
- If the US\$/Rp spot rate is at or higher than Rp9,225 to US\$1.00, there will be cash flow on the respective settlement dates.

Pursuant to the contract, the settlement dates will be every month starting June 6, 2007 to December 6, 2007.

On May 10, 2007, we entered into a contract to buy US\$10.0 million with exchange rate of Rp8,790 to US\$1.00. Based on the contract:

- If the US\$/Rp spot rate was lower than Rp9,400 to US\$1.00, we will buy US\$10.0 million at Rp8,790 on the respective settlement dates; and
- If the US\$/Rp spot rate was at or higher than Rp9,400 to US\$1.00, there would be no cash flow on the respective settlement dates.

Pursuant to the contract, the settlement dates would be every month starting August 15, 2007 to November 16, 2007.

We terminated this contract on July 5, 2007 and, based on the confirmation of termination, we were entitled to receive a termination settlement in the amount of US\$335,000.

#### **Interest Rate Swap Contracts**

In January 2005, we entered into an interest rate swap contract with respect to US\$50.0 million under which we exchanged our 7.75% fixed rate obligations for an obligation to pay six-month LIBOR plus a fixed margin of 3.15% per annum over specified periods up to November 5, 2008. We terminated this contract in May 2005.

In March 2006, we entered into interest rate swap contracts with respect to US\$25.0 million under which we exchanged our 7.125% fixed rate obligations for an obligation to pay 4.90% multiplied by a predetermined range accrual factor. The Range Accrual Factor is a percentage of number of days where yield for ten-year United States Treasury Notes exceeds 3.95%. In October 06, we terminated such contract. We terminated this contract in October 2006.

In July 2006, we entered into interest rate swap contracts with respect to US\$25.0 million under which we exchanged our 7.125% fixed rate obligations for an obligation to pay 5.90% multiplied by a predetermined index. The index is a percentage of the number of days in which the 30-year U.S. Swap Rate is below the 2-year U.S. Swap Rate. We do not have any interest rate swap contracts outstanding as of December 31, 2007. These contracts currently have the effect of reducing our interest expenses with respect to the Guaranteed Notes due in 2012, but in the event that the 30-year U.S. Swap Rate is below the 2-year U.S. Swap Rate, our interest expenses would increase, and any such increases could have a material adverse effect on our financial condition, results of operations and liquidity position.] We terminated this contract in June 2007.

We do not have any interest rate swap contracts outstanding as of December 31, 2007.

#### Item 12: DESCRIPTION OF SECURITIES OTHER THAN EQUITY SECURITIES

Not applicable.

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#### Item 13: DEFAULTS, DIVIDEND ARREARAGES AND DELINQUENCIES

Following the Asian financial crisis and the related devaluation of the Indonesian rupiah against the U.S. dollar in late 1997, Satelindo defaulted on its debt obligations in 1998. Satelindo restructured its debt obligations in 2000. Immediately prior to the restructuring, Satelindo had a total principal amount of indebtedness of US\$530.5 million, of which US\$519.1 million was restructured. As of December 31, 2007, neither we nor our subsidiaries had a material default relating to our outstanding indebtedness.

#### Item 14: MATERIAL MODIFICATIONS TO THE RIGHTS OF SECURITY HOLDERS AND USE OF **PROCEEDS**

None.

#### **Item 15: CONTROLS AND PROCEDURES**

#### **Disclosure Controls and Procedures**

As of December 31, 2007 (the "Evaluation Date"), our management, including our President Director and Finance Director, carried out an evaluation of the effectiveness of our disclosure controls and procedures, as defined in Rules 13(a)-15(e) and 15(d)-15(e) under the Exchange Act. Based on that evaluation, we concluded that, as of the Evaluation Date, our disclosure controls and procedures were sufficient to provide reasonable assurance that information required to be disclosed by us in the reports that we file or submit under the Exchange Act is recorded, processed, summarized and reported, within the time periods specified in the applicable rules and forms, and that it is accumulated and communicated to our management, including our President Director and Finance Director, as appropriate, to allow timely decisions regarding required disclosure.

#### Management's Annual Report on Internal Control Over Financial Reporting

As required by section 404 of the Sarbanes-Oxley Act of 2002, our management is responsible for establishing and maintaining adequate internal control over financial reporting, as defined in Rule 13a-15(f) under the Exchange Act. Our system of internal control over financial reporting was designed to provide reasonable assurance to our management and Audit Committee of the reliability of our financial reporting and the preparation of published financial statements in accordance with generally accepted accounting principles. Our Board of Directors conducted an evaluation of the effectiveness of our internal control over financial reporting as of December 31, 2007 based on the framework in Internal Control—Integrated Framework, which is issued by the Committee of Sponsoring Organizations of the Treadway Commission ("COSO"). Internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit the preparation of financial statements in accordance with generally accepted accounting principles and that receipts and expenditures of the company are being made only in accordance with authorizations of our Board of Directors; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of the company's assets that could have a material effect on the financial statements. Based on this criteria, our management concluded that, as of December 31, 2007, our internal control over financial reporting was effective.

All internal control systems, no matter how well designed, have inherent limitations, including the possibility of human error and the circumvention or overriding of the controls and procedures which may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions.

Purwantono, Sarwoko & Sandjaja (member of Ernst & Young Global), the independent registered public accounting firm has audited our consolidated financial statements included in this 20-F and has issued an attestation report on internal control over financial reporting as of December 31, 2007. This attestation report is set forth on our consolidated financial statements attached hereto.

#### **Changes in Internal Control Over Financial Reporting**

There were no changes in our internal control over financial reporting during the period covered by this annual report that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

#### Item 16A: AUDIT COMMITTEE FINANCIAL EXPERT

The Board of Commissioners has determined that Lim Ah Doo is an "audit committee financial expert," as defined in Item 16A of Form 20-F, and that such person is also "independent," as defined in Rule 10A-3 under the Exchange Act. For more information about Lim Ah Doo, see "Item 6. Directors, Senior Management and Employees—Directors and Senior Management—Board of Commissioners."

#### **Item 16B: CODE OF ETHICS**

We have revised our Code of Ethics which applies to all employees, including our Chief Executive Officer, Chief Financial Officer and our principal accounting officer. We have posted this Code of Ethics on our website at www. indosat.com, where it is publicly available.

#### Item 16C: PRINCIPAL ACCOUNTANT FEES AND SERVICES

The following table contains a summary of the fees paid to Purwantono, Sarwoko & Sandjaja, the Indonesian member firm of Ernst & Young Global, our independent external auditors for the years ended December 31, 2006 and 2007:

	2006	2007
	(in	US\$)
Audit fees <sup>(1)</sup>	2,148,126	2,132,600
Audit-related fees <sup>(2)</sup>	2,003,654	1,557,200
Tax fees <sup>(3)</sup>	_	_
All other fees <sup>(4)</sup>	_	_
Total Fees	4,151,780	3,689,800

- (1) Audit fees represent fees for professional services provided for the financial audit of our financial statements and of our subsidiaries, PT Indosat Mega Media, PT Aplikanusa Lintasarta, PT Starone Mitra Telekomunikasi and PT Artajasa Pembayaran Elektrons and our internal control audit and attestation services in compliance with Section 404 of the Sarbanes-Oxley Act of 2002.
- (2) Audit-related fees primarily consist of fees for performing quarterly limited reviews of our consolidated financial statements including those of our subsidiaries and for performing services in connection with our bond issuances in 2007 and providing documentation assistance related to compliance with Section 404 of the Sarbanes-Oxley Act of 2002 during 2006.

  (3) Tax fees represent fees for professional services related to tax compliance and tax planning / advisory consultation.
- (4) All other fees represent professional services provided for services not directly supporting financial statement audits.

These professional services are covered within the scope of audit and permitted non-audit services as defined by the Commission's regulations.

In June 2004, the Audit Committee adopted a policy pursuant to which all audit and non-audit services must be preapproved by the Audit Committee. Under no circumstances may our principal external auditors provide services that are prohibited by the Sarbanes-Oxley Act of 2002 or rules issued thereunder. Non-prohibited audit-related services may be provided to us, subject to such pre-approval process and prohibitions. The pre-approval policy relates to all services provided by our principal external auditor and does not include any pre-set fee limits that do not require pre-approval or any de minimis exception.

#### Item 16D: EXEMPTIONS FROM THE LISTING STANDARDS FOR AUDIT COMMITTEES

In accordance with Indonesian law, we have a two-tier board structure, consisting of a Board of Commissioners and a Board of Directors. The executive management functions are carried out by our Board of Directors, while our Board of Commissioners is principally responsible for supervising our Board of Directors in the operation and management of us and to give advice to our Board of Directors.

Under Indonesia Stock Exchange rules, our Audit Committee must consist of at least three members, one of whom must be an independent commissioner and concurrently the chairman of the audit committee, while the other two members must be external independent parties of whom at least one such party shall have accounting and/or finance expertise. Our audit committee is composed of five members and is chaired by one of our Independent Commissioners. Members of our Audit Committee are appointed and dismissed by our Board of Commissioners.

New listing rules adopted pursuant to Rule 10A-3 under the Exchange Act require a foreign private issuer with securities listed on the New York Stock Exchange to have an audit committee comprised of independent directors. The rules became effective on July 31, 2005. Under Rule 10A-3©(3), foreign private issuers are exempt from such independence requirements if (i) the home country government or stock exchange requires the company to have an audit committee; (ii) the audit committee is separate from the board of directors or has members from both inside and outside the board of directors; (iii) the audit committee members are not elected by the management and no executive officer of the company is a member of the audit committee; (iv) the home country government or stock exchange has requirements for an audit committee independent from the management of the company; and (v) the audit committee is responsible for the appointment, retention and oversight of the work of external auditors. We rely on the general exemption under Rule 10A-3@(3) of the Securities Exchange Act of 1934 with respect to the composition of our audit committee as set forth in our Section 303A.11 website disclosure, which is made publicly available on our website, www.indosat.com.

We believe our reliance on the exemption would not materially or adversely affect the ability of the audit committee to act independently. We also believe the intent of such provisions are meant to ensure that the Audit Committee is independent from influence by management and would provide a forum separate from management in which auditors and other interested parties can candidly discuss concerns. The Indonesia Stock Exchange rules require that each member of the Audit Committee be independent. It further requires that at least two of the members of the Audit Committee, the external independent members, in effect be independent, not only of the Board of Directors but also of the Board of Commissioners and us as a whole. Accordingly, we believe the standard established by the Indonesia Stock Exchange rules are at least equally effective in ensuring the ability of our Audit Committee to act independently.

#### Item 16E: PURCHASES OF EQUITY SECURITIES BY THE ISSUER AND AFFILIATED PURCHASERS

Not applicable.



Consolidated Financial Statements
With Report of Independent
Registered Public Accounting Firm
Years Ended December 31,
2005, 2006 and 2007
PT INDOSAT Tbk AND SUBSIDIARIES

# PT INDOSAT Tbk AND SUBSIDIARIES CONSOLIDATED FINANCIAL STATEMENTS WITH REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM YEARS ENDED DECEMBER 31, 2005, 2006 AND 2007

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Purwantono, Sarwoko & Sandjaja Indonesia Stock Exchange Building Tower 2, 7th Floor Jl. Jend. Sudirman Kav. 52 - 53 Jakarta 12190, Indonesia

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#### Report of Independent Registered Public Accounting Firm

Report No. RPC-8835

### The Stockholders and Boards of Commissioners and Directors PT Indosat Tbk

We have audited the accompanying consolidated balance sheets of PT Indosat Tbk ("the Company") and its subsidiaries as of December 31, 2006 and 2007, and the related consolidated statements of income, changes in stockholders' equity and cash flows for each of the three years in the period ended December 31, 2007. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards established by the Indonesian Institute of Certified Public Accountants and the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated financial position of PT Indosat Tbk and its subsidiaries as of December 31, 2006 and 2007, and the consolidated results of their operations and their cash flows for each of the three years in the period ended December 31, 2007 in conformity with accounting principles generally accepted in Indonesia, which differ in certain respects from U.S. generally accepted accounting principles (Notes 41, 42 and 43 to the consolidated financial statements).

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), PT Indosat Tbk and its subsidiaries' internal control over financial reporting as of December 31, 2007, based on criteria established in Internal Control-Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission and our report dated April 28, 2008 expressed an unqualified opinion thereon.

Purwantono, Sarwoko & Sandjaja

Porwantono, sirvolo a Sandjaja

Purwantono, Sarwoko & Sandjaja Jakarta, Indonesia

April 28, 2008



Purwantono, Sarwoko & Sandjaja Indonesia Stock Exchange Building Tower 2, 7th Plaor Jl. Jend. Sudirman Kav. 52 - 53 Jakarta 12190; Indonesia Phone: (62-21) 5289 5000 Fax: (62-21) 5289 4100 www.ey.com

#### Report of Independent Registered Public Accounting Firm

Report No. RPC-8836

### The Stockholders and Boards of Commissioners and Directors PT Indosat Tbk

We have audited PT Indosat Tbk ("the Company") and its subsidiaries' internal control over financial reporting as of December 31, 2007, based on criteria established in Internal Control-Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (the COSO criteria). The Company's management is responsible for maintaining effective internal control over financial reporting, and for its assessment of the effectiveness of internal control over financial reporting included in the accompanying Report of Management on Internal Control over Financial Reporting. Our responsibility is to express an opinion on PT Indosat Tbk and its subsidiaries' internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, testing and evaluating the design and operating effectiveness of internal control based on the assessed risk, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company, (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company, and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, PT Indosat Tbk and its subsidiaries maintained, in all material respects, effective internal control over financial reporting as of December 31, 2007, based on the COSO criteria.



We also have audited, in accordance with auditing standards established by the Indonesian Institute of Certified Public Accountants and the standards of the Public Company Accounting Oversight Board (United States), the consolidated statements of financial position of PT Indosat Tbk and its subsidiaries as of December 31, 2007 and 2006, and the related consolidated statements of operations, cash flows and shareholders' equity for each of the three years in the period ended December 31, 2007, and our report dated April 28, 2008, expressed an unqualified opinion thereon.

Purwantono, Sarwoko & Sandjaja

Porwantono, Sarvolo v Sandjaja

Purwantono, Sarwoko & Sandjaja Jakarta, Indonesia

April 28, 2008

### PT INDOSAT Tbk AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS

#### December 31, 2006 and 2007

	Notes	2006	2007	2007 (Note 3)
		Rp	Rp	US\$
ASSETS				
CURRENT ASSETS				
Cash and cash equivalents Short-term investments - net of allowance for decline in value	2c,4,26	2,807,260	8,053,006	857,341
of Rp25,395 in 2006 and 2007	2d	-	1,250	133
Accounts receivable	2e			
Trade	5,15			
Related parties - net of				
allowance for doubtful				
accounts of Rp141,263				
in 2006 and Rp88,342 in 2007	26	174,742	133,345	14,196
Third parties - net of allowand		174,742	100,040	14,190
for doubtful accounts of				
Rp423,730 in 2006 and				
Rp326,142 in 2007		1,096,866	897,623	95,563
Others - net of allowance				
for doubtful accounts of				
Rp16,572 in 2006 and				
Rp17,240 in 2007	25	10,392	20,901	2,225
Inventories	2f	110,935	161,573	17,202
Derivative assets	2q,29	16,550 10,071	127,717	13,597
Advances Prepaid taxes	6,13	19,071 1,051,442	38,017 714,322	4,047 76,048
Prepaid taxes Prepaid expenses	2g,2p,25,26	324,875	618,893	65,889
Other current assets	2c,26	53,299	27,480	2,926
	·	<del></del>		
Total Current Assets		5,665,432	10,794,127	1,149,167
		<del></del>	_	<del></del>

### PT INDOSAT Tbk AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS (continued)

#### December 31, 2006 and 2007

	Notes	2006	2007	2007 (Note 3)
		Rp	Rp	US\$
NON-CURRENT ASSETS				
Due from related parties - net of allowance for doubtful accounts of Rp2,795 in 2006				
and Rp2,257 in 2007	2e,26	23,336	56,455	6,010
Deferred tax assets - net Investments in associated companies - net of allowance for decline in value of Rp56,300	2s,13	46,567	87,118	9,275
in 2006 and 2007	2h,7	286	286	30
Other long-term investments - net of allowance for decline in value of	,.			
Rp99,977 in 2006 and 2007	2h,8	8,509	2,730	291
Property and equipment	2i,2j,2o, 9,15,22			
Carrying value		41,705,278	51,164,867	5,447,127
Accumulated depreciation		(16,688,019)	(20,493,483)	(2,181,782)
Impairment in value		(98,611)	(98,611)	(10,498)
Net Goodwill and other		24,918,648	30,572,773	3,254,847
intangible assets - net	2k,10	2,689,751	2,350,467	250,236
Long-term receivables	ZK, 10	103,121	77,515	8,252
Long-term prepaid pension - net		100,121	11,010	0,202
of current portion	2p,25,26	230,284	198,360	21,118
Long-term advances	11,26	213,771	646,997	68,881
Others	2c,2g,26	328,953	518,258	55,175
Total Non-current Assets	_	28,563,226	34,510,959	3,674,115
TOTAL ASSETS	=	34,228,658	45,305,086	4,823,282

### PT INDOSAT Tbk AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS (continued)

#### December 31, 2006 and 2007

	Notes	2006	2007	2007 (Note 3)
		Rp	Rp	US\$
LIABILITIES AND STOCKHOLDERS' EQUITY				
CURRENT LIABILITIES				
Accounts payable - trade				
Related parties	26	34,139	40,488	4,310
Third parties		270,292	405,962	43,220
Procurement payable	12,26	3,292,543	6,206,649	660,774
Taxes payable	2s,13	211,868	436,450	46,465
Accrued expenses	14,25,26	896,435	1,340,435	142,706
Unearned income	2n	571,944	709,827	75,570
Deposits from customers		93,044	40,947	4,359
Derivative liabilities	2q,29	224,293	64,310	6,847
Current maturities of:	a			
Loans payable	21,15	127,191	494,387	52,633
Bonds payable	21,16	1,055,526	1,860,000	198,020
Other current liabilities	26	25,930	59,126	6,295
Total Current Liabilities		6,803,205	11,658,581	1,241,199
NON-CURRENT LIABILITIES				
Due to related parties	26	29,440	64,850	6,904
Deferred tax liabilities - net	2s,13	1,244,502	1,482,221	157,801
Loans payable - net of current	20,10	1,211,002	1,102,221	101,001
maturities	21,15			
Related parties	26	635,649	1,794,909	191,090
Third parties		869,045	2,454,124	261,272
Bonds payable - net of current		222,232	_, ,	,
maturities	21,16	8,734,012	10,088,741	1,074,070
Other non-current liabilities	17,25,26	510,440	919,560	97,898
Total Non-current Liabilities		12,023,088	16,804,405	1,789,035
TOTAL LIABILITIES		18,826,293	28,462,986	3,030,234
MINORITY INTEREST	2b	200,620	297,370	31,659

### PT INDOSAT Tbk AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS (continued)

#### December 31, 2006 and 2007

	Notes	2006	2007	2007 (Note 3)
		Rp	Rp	US\$
STOCKHOLDERS' EQUITY Capital stock - Rp100 par value per A share and B share Authorized - 1 A share and 19,999,999,999 B shares Issued and fully paid - 1 A share and 5,433,933,499 B shares	_			
in 2006 and 2007	18,19	543,393	543,393	57,851
Premium on capital stock Difference in transactions of equity	18,19	1,546,587	1,546,587	164,653
changes in associated companies/subsidiaries Difference in foreign currency	2h	403,812	403,812	42,991
translation Retained earnings	2b	182	6,177	658
Appropriated		66,157	80,258	8,544
Unappropriated		12,641,614	13,964,503	1,486,692
TOTAL STOCKHOLDERS' EQUITY	_	15,201,745	16,544,730	1,761,389
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	=	34,228,658	45,305,086	4,823,282

### PT INDOSAT Tbk AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF INCOME

#### Years Ended December 31, 2005, 2006 and 2007

	Notes	2005	2006	2007	2007 (Note 3)
		Rp	Rp	Rp	US\$
OPERATING REVENUES	2n,20,26,				
Cellular Multimedia, Data Communication,	31,32,33	8,644,951	9,227,537	12,752,496	1,357,660
Internet ("MIDI") Fixed telecommunication		1,694,033 1,250,807	1,902,589 1,109,281	2,168,584 1,567,415	230,872 166,870
Total Operating Revenues	_	11,589,791	12,239,407	16,488,495	1,755,402
OPERATING EXPENSES Cost of services Depreciation and amortization Personnel Administration and general Marketing	2n 21,26 2i,2k,9,10 2m,2o,2p,19, 22,25,26 23,26	2,626,945 3,080,205 1,264,653 606,022 360,049	2,704,173 3,653,266 1,350,468 663,921 468,920	4,779,883 4,195,202 1,594,786 706,124 692,896	508,877 446,631 169,784 75,176 73,767
Total Operating Expenses	=	7,937,874	8,840,748	11,968,891	1,274,235
OPERATING INCOME	_	3,651,917	3,398,659	4,519,604	481,167
OTHER INCOME (EXPENSES) Interest income	2n 26	215,103	212,823	232,411	24,743
Gain (loss) on change in fair value of derivatives - net Financing cost		(44,209)	(438,774)	68,023	7,242
Amortization of goodwill Gain (loss) on foreign	24,26 2k,10	(1,264,764) (226,352)	(1,248,899) (226,507)	(1,428,604) (226,507)	(152,092) (24,115)
exchange - net Gain on sale of investment in	2q,2r,5	(79,932)	304,401	(155,315)	(16,535)
associated company Gain on sale of other long-term investments - net	7	14,625 1,204	-	-	-
Others - net	13	85,117	21,202	(79,996)	(8,517)
Other Expenses - Net	_	(1,299,208)	(1,375,754)	(1,589,988)	(169,274)
EQUITY IN NET INCOME (LOSS) OF ASSOCIATED COMPANY	) 2h,7	86	(238)	<u> </u>	
INCOME BEFORE INCOME TAX	_	2,352,795	2,022,667	2,929,616	311,893
INCOME TAX EXPENSE Current Deferred	2s,13	331,541 366,383	199,629 376,478	660,675 198,842	70,337 21,169
Total Income Tax Expense	_	697,924	576,107	859,517	91,506

### PT INDOSAT Tbk AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF INCOME (continued)

Years Ended December 31, 2005, 2006 and 2007 (Expressed in millions of rupiah and thousands of U.S. dollar, except share data)

	Notes	2005	2006	2007	2007 (Note 3)
		Rp	Rp	Rp	US\$
INCOME BEFORE MINORITY INTEREST IN NET INCOME OF SUBSIDIARIES		1,654,871	1,446,560	2,070,099	220,387
MINORITY INTEREST IN NET INCOME OF SUBSIDIARIES	2b	(31,390)	(36,467)	(28,056)	(2,987)
NET INCOME		1,623,481	1,410,093	2,042,043	217,400
BASIC EARNINGS PER SHARE	2u,18,27	309.04	260.90	375.79	0.04
DILUTED EARNINGS PER SHARE	2u,18, 19,27	309.04	258.82	375.79	0.04
BASIC EARNINGS PER ADS (50 B shares per ADS)	2u,18,27	15,452.16	13,045.17	18,789.73	2.00
DILUTED EARNINGS PER ADS	2u,18, 19,27	15,452.16	12,940.98	18,789.73	2.00

## PT INDOSAT Tbk AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY Years Ended December 31, 2005, 2006 and 2007 (Expressed in millions of rupiah)

		Capital Stock -		Difference in Transactions of Equity Changes	es	Difference in Foreign	Retained Earnings		
Description	Notes	Issued and Fully Paid	Premium on Capital Stock	in Associated Companies/Subsidiaries	Stock Options	Currency Translation	Appropriated	Unappropriated	Net
Balance as of January 1, 2005		528,531	880,869	403,812	71,207	429	33,590	11,266,154	13,184,592
Employee Stock Option Program ("ESOP"):  Issuance of capital stock resulting from the exercise of ESOP Phase I and Phase II  Proportionate seven months' compensation expense relating to ESOP Phase II	2m,18,19 2m,19,22	7,086 -	297,405 -	- -	(71,183) 90,739	- -	-	<u>-</u> -	233,308 90,739
Decrease in difference in foreign currency translation arising from the translation of the financial statements of Satelindo International Finance B.V. from U.S. dollar, and of Indosat Finance Company B.V. and Indosat International Finance Company B.V. from euro to rupiah - net of applicable income tax benefit of Rp64, Rp19 and Rp3, respectively	2b	<u>-</u>	-	-	-	(201)	-	<u>-</u>	(201)
Resolution during the Annual Stockholders' General Meeting on June 8, 2005 Declaration of cash dividend Appropriation for reserve fund	28 28	- -		- -	- -	-	16,332	(816,591) (16,332)	(816,591) -
Net income for the year				<u>-</u> _		<u>-</u>		1,623,481	1,623,481
Balance as of December 31, 2005		535,617	1,178,274	403,812	90,763	228	49,922	12,056,712	14,315,328
ESOP: Issuance of capital stock resulting from the exercise of ESOP Phase II	2m,18,19	7,776	368,313	-	(90,763)	-	-	-	285,326
Decrease in difference in foreign currency translation arising from the translation of the financial statements of Indosat Finance Company B.V. and Indosat International Finance Company B.V. from euro, and Indosat Singapore Pte. Ltd. and Satelindo International Finance B.V. from U.S. dollar to rupiah - net of applicable income tax benefit (expense) of (Rp136), (Rp135), Rp17, and Rp272, respectively	2b	-	-	_	_	(46)	_	_	(46)
Resolution during the Annual Stockholders' General Meeting on June 29, 2006 Declaration of cash dividend Appropriation for reserve fund	28 28	- -	-		:	- -	- 16,235	(808,956) (16,235)	(808,956)
Net income for the year				<u>-</u>		<u>-</u>		1, 410,093	1,410,093
Balance as of December 31, 2006		543,393	1,546,587	403,812	-	182	66,157	12,641,614	15,201,745
Increase in difference in foreign currency translation arising from the translation of the financ statements of Indosat Finance Company B.V. and Indosat International Finance Company B.V. from euro, and Indosat Singapore Pte. Ltd. from U.S. dolar to rupiahnet of applicable income tax expense of Rp1,272, Rp1,250, and Rp48, respectively		-	-	-	-	5,995	-	-	5,995
Resolution during the Annual Stockholders' General Meeting on June 5, 2007 Declaration of cash dividend Appropriation for reserve fund	28 28	:	-	- -	-	-	- 14,101	(705,053) (14,101)	(705,053)
Net income for the year								2,042,043	2,042,043
Balance as of December 31, 2007		543,393	1,546,587	403,812	-	6,177	80,258	13,964,503	16,544,730

# PT INDOSAT The AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS

# Years Ended December 31, 2005, 2006 and 2007 (Expressed in millions of rupiah and thousands of U.S. dollar)

	Notes	2005	2006	2007	2007 (Note 3)
		Rp	Rp	Rp	US\$
CASH FLOWS FROM OPERATIN	 G				
ACTIVITIES					
Cash received from:					
Customers		11,402,721	12,177,148	16,678,536	1,775,635
Interest income	6	215,114	217,152	225,635	24,022
Refund of taxes Termination of currency	6	176,408	86,981	195,441	20,807
forward contracts	29n.29t	_	_	3,702	394
	29v,29x,29y	9,174	5,250	1,386	147
Cash paid to/for:		,	,	,	
Employees, suppliers and others	3	(4,405,641)	(5,081,152)	(6,975,765)	(742,656)
Financing cost		(1,166,621)	(1,237,161)	(1,367,791)	(145,618)
Taxes	29a,29c,	(796,369)	(391,881)	(370,179)	(39,410)
Swap cost from cross currency swap contracts	29a,29c, 29e-29m	(42,279)	(103,216)	(117,036)	(12,460)
Termination of swap contracts	29c,	(42,210)	(100,210)	(117,000)	(12,400)
,	29u-29x	(76,475)	(3,498)	<u>-</u> _	<u>-</u>
Net Cash Provided by Operating Activities		5,316,032	5,669,623	8,273,929	880,861
CASH FLOWS FROM INVESTING	 }		<del></del>	<del></del>	
ACTIVITIES					
Proceeds from capital contribution				47.005	F 077
minority interest Dividend income received	1d 8	-	=	47,685 40,105	5,077 4,270
Proceeds from sale of property	0	-	-	40, 105	4,270
and equipment	9	463	1,249	478	51
Acquisitions of property and	-		-,=		
equipment	9	(6,771,870)	(6,054,014)	(6,933,646)	(738,172)
Additional advances for purchase of	f				
property and equipment	10	(36,550)	(220,000)	(433,226)	(46,122)
Acquisition of intangible assets Purchase of short-term investments		(47,341)	(320,000)	(10,532) (1,250)	(1,121) (133)
Proceeds from sale of short-term	•	(47,541)	_	(1,230)	(100)
investment		1,131	47,587	-	-
Purchase of other long-term					
investment	8	-	(5,779)	-	-
Proceeds from sale of other long-	0	400.004			
term investments Decrease in restricted	8	100,631	-	-	-
cash and cash equivalents		81,288	_	_	_
Proceeds from sale of investments	in	01,200			
subsidiaries	1d	40,141	-	-	-
Proceeds from sale of investment					
in associated company	7	14,625	=	-	-
Additional investment in a subsidiar	ry 1d	(17,481)			
Net Cash Used in Investing Activ	ities	(6,634,963)	(6,330,957)	(7,290,386)	(776,150)
CASH FLOWS FROM FINANCING	<b>3</b>				
ACTIVITIES Proceeds from long-term loans	15	40,059	357,366	4.450.924	473,855
Proceeds from bonds payable	16	3,484,992	31,150	3,000,000	319,387
Repayment of long-term loans	15	(653,579)	(84,394)	(1,377,742)	(146,678)
Repayment of bonds payable	16	(51,347)	(956,644)	(1,050,000)	(111,785)
Cash dividend paid	28	(816,591)	(808,956)	(705,053)	(75,062)
Swap cost from cross currency	001-004	(04.404)	(04.005)	(04.570)	(0.555)
swap contracts Cash dividend paid by subsidiaries	29b,29d	(64,121)	(61,885)	(61,572)	(6,555)
to minority interest		(9,046)	(11,537)	(14,207)	(1,513)
Decrease (increase) in restricted		(0,040)	(11,557)	(17,201)	(1,515)
cash and cash equivalents		11,210	(1,685)	(5,400)	(575)
Proceeds from exercise of ESOP			, ,	, , ,	, ,
Phase I and Phase II	19	233,309	287,910	-	-
Payment for termination of cross currency swap contract	29b	(111,508)	-	-	-
Net Cash Provided by (Used in)					
Financing Activities		2,063,378	(1,248,675)	4,236,950	451,074
	_				

# PT INDOSAT Tbk AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS (continued) Years Ended December 31, 2005, 2006 and 2007 (Expressed in millions of rupiah and thousands of U.S. dollar)

	Notes	2005	2006	2007	2007 (Note 3)
		Rp	Rp	Rp	US\$
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS		744,447	(1,910,009)	5,220,493	555,785
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR		4,010,238	4,717,269	2,807,260	298,867
BEGINNING BALANCE OF CASH AND CASH EQUIVALENTS OF NEW (DIVESTED)					
SUBSIDIARY	1d	(37,416)	<u>-</u>	25,253	2,689
CASH AND CASH EQUIVALENTS AT END OF YEAR	4	4,717,269	2,807,260	8,053,006	857,341
DETAILS OF CASH AND CASH EQUIVALENTS: Cash on hand and in banks Time deposits with original maturities of three months		136,278	240,406	250,558	26,675
or less		4,580,991	2,566,854	7,802,448	830,666
Cash and cash equivalents as stated in the consolidated balance sheets		4,717,269	2,807,260	8,053,006	857,341
SUPPLEMENTAL CASH FLOW INFORMATION: Transactions not affecting cash flows Acquisitions of property and equipment credited to: Procurement payable Other non-current liabilities Long-term advances Premium on capital stock Stock options	x:	505,666 - - 71,182 19,556	753,734 - 113,580 88,179 (90,763)	2,515,646 266,573 - - -	267,821 28,380 - - -

Years Ended December 31, 2005, 2006 and 2007 (Expressed in millions of rupiah and thousands of U.S. dollar, except share and tariff data)

#### 1. GENERAL

### a. Company's Establishment

PT Indosat Tbk ("the Company") was established in the Republic of Indonesia on November 10, 1967 within the framework of the Indonesian Foreign Investment Law No. 1 of 1967 based on the notarial deed No. 55 of Mohamad Said Tadjoedin, S.H. The deed of establishment was published in Supplement No. 24 of State Gazette No. 26 dated March 29, 1968 of the Republic of Indonesia. In 1980, the Company was sold by American Cable and Radio Corporation, an International Telephone & Telegraph subsidiary, to the Government of the Republic of Indonesia and became a State-owned Company (*Persero*).

On February 7, 2003, the Company received the approval from the Capital Investment Coordinating Board (BKPM) in its letter No. 14/V/PMA/2003 for the change of its legal status from a State-owned Company (*Persero*) to a Foreign Capital Investment Company. Subsequently, on March 21, 2003, the Company received the approval from the Ministry of Justice and Human Rights of the Republic of Indonesia on the amendment of its Articles of Association to reflect the change of its legal status.

The Company's Articles of Association has been amended from time to time. The latest amendment was covered by notarial deed No. 38 dated November 9, 2006 of Aulia Taufani, S.H. (as a substitute notary of Sutjipto, S.H.) concerning the change in the number of the Company's issued and fully paid capital stock. The latest amendment of the Company's Articles of Association has been reported to and accepted by the Ministry of Law and Human Rights of the Republic of Indonesia based on its letter No. W7.HT.01.04.4134 dated November 28, 2006.

According to article 3 of its Articles of Association, the Company shall engage in providing telecommunications networks and/or services as well as informatics business by conducting the following activities:

- Provision of telecommunications networks and/or services and informatics business
- Planning of services, construction of infrastructure and provision of telecommunications and informatics business facilities, including supporting resources
- Carrying out operational services (comprising the marketing and sale of telecommunications networks and/or services and informatics business provided by the Company), maintenance, research and development of telecommunications and informatics business infrastructure and/or facilities, and providing education and training (both locally and overseas)
- Engaging in services which are relevant to the development of telecommunications networks and/or services and informatics business.

The Company started its commercial operations in 1969.

Based on Law No. 3 of 1989 on Telecommunications and pursuant to Government Regulation No. 77 of 1991, the Company had been re-confirmed as an Operating Body ("Badan Penyelenggara") that provided international telecommunications service under the authority of the Government of the Republic of Indonesia.

In 1999, the Government issued Law No. 36 on Telecommunications ("Telecommunications Law") which took effect on September 8, 2000. Under the Telecommunications Law, telecommunications activities cover:

- Telecommunications networks
- Telecommunications services
- Special telecommunications services.

Years Ended December 31, 2005, 2006 and 2007 (Expressed in millions of rupiah and thousands of U.S. dollar, except share and tariff data)

#### 1. **GENERAL** (continued)

### a. Company's Establishment (continued)

National state-owned companies, regional state-owned companies, privately owned companies and cooperatives are allowed to provide telecommunications networks and services. Individuals, government institutions and legal entities, other than telecommunications networks and service providers, are allowed to render special telecommunications services.

The Telecommunications Law prohibits activities that result in monopolistic practices and unhealthy competition, and expects to pave the way for market liberalization.

Based on the Telecommunications Law, the Company ceased as an Operating Body and has to obtain licenses from the government for the Company to engage in the provision of specific telecommunication networks and services.

On August 14, 2000, the Government of the Republic of Indonesia, through the Ministry of Communications, granted the Company an in-principle license as a nationwide Digital Communication System ("DCS") 1800 telecommunications provider as compensation for the early termination effective August 1, 2003 of the exclusivity rights on international telecommunications services given to the Company prior to the granting of such license. On August 23, 2001, the Company obtained the operating license from the Ministry of Communications. Subsequently, based on Decree No. KP.247 dated November 6, 2001 issued by the Ministry of Communications, the operating license was transferred to the Company's subsidiary, PT Indosat Multi Media Mobile (see "e" below).

On September 7, 2000, the Government of the Republic of Indonesia, through the Ministry of Communications, also granted the Company in-principle licenses for local and domestic long-distance telecommunications services as compensation for the termination of its exclusivity rights on international telecommunications services. On the other hand, Telkom was granted an in-principle license for international telecommunications services as compensation for the early termination of Telkom's rights on local and domestic long-distance telecommunications services.

Based on a letter dated August 1, 2002 from the Ministry of Communications, the Company was granted an operating license for fixed local telecommunication network covering Jakarta and Surabaya. This operating license was converted to become a national license on April 17, 2003 based on Decree No. KP.130 Year 2003 of the Ministry of Communications. The values of the above licenses granted to Telkom and the Company on the termination of their exclusive rights on local/domestic and international telecommunications services, respectively, have been determined by an independent appraiser.

Based on Announcement No. PM.2 Year 2004 dated March 30, 2004 of the Ministry of Communications regarding the Commencement of Restructuring of the Telecommunications Sector, the Company should pay to the Government of the Republic of Indonesia the amount of Rp178,000 after tax as a result of the early termination of its exclusivity rights. In turn, the payment of any liability of the Company as a result of the early termination will be settled by the Government of the Republic of Indonesia which is coordinated by the Ministry of State-owned Enterprises. This is in line with Article IX of a Shares Purchase Agreement dated December 15, 2002 between the Government of the Republic of Indonesia and Indonesia Communications Limited ("ICL") (Note 18), whereby the Government of the Republic of Indonesia agreed to undertake and covenant with ICL that it shall pay on behalf of the Company any liability, amount or claim required to be paid or suffered by the Company in relation to the surrender of above exclusivity rights.

Years Ended December 31, 2005, 2006 and 2007 (Expressed in millions of rupiah and thousands of U.S. dollar, except share and tariff data)

# 1. **GENERAL** (continued)

# a. Company's Establishment (continued)

The following are in-principle and operational licenses obtained by the Company:

			Period of	
License No.	Date Issued	Issuing Body	License	Description
1495/PT.003/TEL/DJPT-2001	June 28, 2001	Directorate General of Post and Telecommunications ("DGPT")	-	In-principle license for Voice over Internet Protocol ("VoIP") service.
823/DIRJEN/2002	April 26, 2002	DGPT	Evaluated every 5 years	Operating license for VoIP with national coverage (Note 37b).
KP.68/Thn 2004	March 15, 2004	Ministry of Communications ("MOC")	Evaluated every 5 years	Operating license for nationwide GSM cellular mobile network (including its basic telephony services).
KP.69/Thn 2004	March 15, 2004	MOC	Evaluated every 5 years	Operating license for nationwide closed fixed communications network (e.g., VSAT, frame relay, etc.).
KP.203/Thn 2004	May 21, 2004	MOC	Evaluated every 5 years	Operating license for fixed network and basic telephony services which covers the provision of local, national long-distance, and international long-distance telephony services.
PT.003/4/25 PHB 2004	October 18, 2004	MOC	-	In-principle license for third generation (3G) mobile communications technology.
19/KEP/M.KOMINFO/02/2006	February 14, 2006	Ministry of Communications and Information Technology ("MOCIT")	10 years	Operating license as IMT-2000 cellular network provider using 2.1 GHz radio frequency spectrum (known as "3G') for 1 block (2 x 5 Mhz) of frequency.
102/KEP/M.KOMINFO/10/2006	October 11, 2006	MOCIT	Evaluated every year	Amendment of operating license No. 68/Thn 2004 dated March 15, 2004 to include the rights and obligations of 3G services.
181/KEP/M.KOMINFO/12/2006	December 12, 2006	MOCIT	-	Allocation of two nationwide frequency channels, i.e., channels 589 and 630 in the 800 MHz spectrum for Local Fixed Wireless Network Services with Limited Mobility.
162/KEP/M.KOMINFO/05/2007	May 2, 2007	MOCIT	-	Temporary use of channel 548 for Local Fixed Wireless Network Services with Limited Mobility until December 2007 with obligation to pay radio frequency fee for one year.(**)
210/DIRJEN/2007	October 2, 2007	DGPT	-	In-principle license as internet service provider (Note 37a).

<sup>(\*)</sup> As one of the winners in the selection of IMT-2000 cellular providers, the Company was obliged, among others, to pay upfront fee of Rp320,000 (Note 10) and radio frequency fee.

<sup>(\*\*)</sup> The Company cancelled its plan to use channel 548 due to technical issues during the migration process. The Company informed the DGPT about this matter through its Letter No. 1114/I00-ICO/REL/07 dated December 27, 2007.

Years Ended December 31, 2005, 2006 and 2007

(Expressed in millions of rupiah and thousands of U.S. dollar, except share and tariff data)

### 1. **GENERAL** (continued)

#### a. Company's Establishment (continued)

The Company is domiciled at Jalan Medan Merdeka Barat No. 21, Jakarta and has 8 regional offices located in Jakarta, Bandung, Semarang, Surabaya, Medan, Palembang, Balikpapan and Makassar.

#### b. Company's Public Offerings

All of the Company's B shares have been registered with and traded on the Indonesia Stock Exchange (new entity after the merger of Jakarta Stock Exchange and Surabaya Stock Exchange in November 2007) since 1994. The Company's American Depositary Shares (ADS, each representing 50 B shares) have also been traded on the New York Stock Exchange since 1994.

As of December 31, 2007, the Companies' outstanding bonds issued to the public are as follows:

Bond	Effective Date	Registered with and Traded on
Second Indosat Bonds in Year 2002 with Fixed and Floating Rates	November 6, 2002	Indonesia Stock Exchange
2. Third Indosat Bonds in Year 2003 with Fixed Rates	October 15, 2003	Indonesia Stock Exchange
3. Guaranteed Notes Due 2010	October 2003	Luxembourg Stock Exchange and Singapore Exchange Securities Trading Limited
4. Fourth Indosat Bonds in Year 2005 with Fixed Rate	June 21, 2005	Indonesia Stock Exchange
5. Indosat Syari'ah Ijarah Bonds in Year 2005	June 21, 2005	Indonesia Stock Exchange
6. Guaranteed Notes Due 2012	June 22, 2005	Luxembourg Stock Exchange and Singapore Exchange Securities Trading Limited
7. Fifth Indosat Bonds in Year 2007 with Fixed Rates	May 29, 2007	Indonesia Stock Exchange
8. Indosat Sukuk Ijarah II in Year 2007	May 29, 2007	Indonesia Stock Exchange

### c. Employees, Directors, Commissioners and Audit Committee

Based on resolutions of the Annual Stockholders' General Meetings held on June 8, 2005, June 29, 2006 and June 5, 2007 which are notarized under Deed No. 40, No. 175 and No. 11, respectively, of Aulia Taufani, S.H. (as a substitute notary of Sutjipto, S.H.) on the same dates, the composition of the Company's Board of Commissioners and Board of Directors as of December 31, 2005, 2006 and 2007, respectively, is as follows:

	2005 and 2006	2007
President Commissioner	Peter Seah Lim Huat	Peter Seah Lim Huat
Commissioner	Lee Theng Kiat	Lee Theng Kiat
Commissioner	Sio Tat Hiang	Sio Tat Hiang
Commissioner	Sum Soon Lim	Sum Soon Lim
Commissioner	Roes Aryawijaya	Roes Aryawijaya
Commissioner	Setyanto P. Santosa	Setyanto P. Santosa
Commissioner		Sheikh Mohammed Bin
	-	Suhaim Hamad Al-Thani
Commissioner	Lim Ah Doo*	Lim Ah Doo*
Commissioner	Farida Eva Riyanti Hutapea*	Setio Anggoro Dewo*
Commissioner	Soeprapto S. IP*	Soeprapto S. IP*

<sup>\*</sup> Independent commissioner

Years Ended December 31, 2005, 2006 and 2007 (Expressed in millions of rupiah and thousands of U.S. dollar, except share and tariff data)

## 1. **GENERAL** (continued)

## c. Employees, Directors, Commissioners and Audit Committee (continued)

	2005	2006	2007
President Director Deputy President Director Finance Director Corporate Services Director Information Technology Director	Hasnul Suhaimi Kaizad Bomi Heerjee Wong Heang Tuck S. Wimbo S. Hardjito Joseph Chan Lam Seng	- * and ** Kaizad Bomi Heerjee Wong Heang Tuck S. Wimbo S. Hardjito Joseph Chan Lam Seng	Johnny Swandi Sjam Kaizad Bomi Heerjee Wong Heang Tuck Wahyu Wijayadi Roy Kannan
Jabotabek and Corporate Sales Director	-	Johnny Swandi Sjam	Fadzri Sentosa
Regional Sales Director	-	Wityasmoro Sih Handayanto	Syakieb A. Sungkar
Marketing Director	-	Wahyu Wijayadi	Guntur S. Siboro
Network Director	-	Raymond Tan Kim Meng	Raymond Tan Kim Meng
Consumer Market Director	Johnny Swandi Sjam	-	-
Planning and Project Development Director	Wityasmoro Sih Handayanto	-	-
Corporate Market Director	Wahyu Wijayadi	-	-
Network Operation and Quality Management Director	Raymond Tan Kim Meng	-	-

In the absence of a President Director, the tasks of the President Director had been carried out by the Deputy President Director. On June 16, 2006, the Board of Commissioners approved the resignation of Hasnul Suhaimi effective June 8, 2006.

The composition of the Company's Audit Committee as of December 31, 2005, 2006 and 2007 is as follows:

	2005 and 2006	2007
Chairman	Lim Ah Doo	Lim Ah Doo
Member	Farida Eva Riyanti Hutapea	Setio Anggoro Dewo
Member	Soeprapto S. IP	Soeprapto S. IP
Member	Achmad Rivai	Achmad Rivai
Member	Achmad Fuad Lubis	Achmad Fuad Lubis

The Company and subsidiaries (collectively referred to hereafter as "the Companies") have approximately 8,137, 7,786 and 7,645 employees (unaudited), including non-permanent employees, as of December 31, 2005, 2006 and 2007, respectively.

Years Ended December 31, 2005, 2006 and 2007 (Expressed in millions of rupiah and thousands of U.S. dollar, except share and tariff data)

## 1. **GENERAL** (continued)

### d. Structure of the Company's Subsidiaries

The Company has direct and indirect ownership in the following subsidiaries:

			Start of Percentage of C		age of Ownersh	wnership (%)	
Name of Subsidiary	Location	Principal Activity	Operations	2005	2006	2007	
Indosat Finance Company B.V. ("IFB") (1)	Amsterdam	Finance	2003	100.00	100.00	100.00	
Indosat International Finance							
Company B.V. ("IIFB") <sup>(1)</sup>	Amsterdam	Finance	2005	100.00	100.00	100.00	
Indosat Singapore Pte. Ltd. ("ISP") (2)	Singapore	Telecommunication	2005	100.00	100.00	100.00	
PT Indosat Mega Media ("IMM")	Jakarta	Multimedia	2001	99.85	99.85	99.85	
PT Satelindo Multi Media ("SMM") (3)	Jakarta	Multimedia	1999	99.60	99.60	99.60	
PT Aplikanusa Lintasarta							
("Lintasarta") <sup>(6)</sup>	Jakarta	Data Communication	1989	72.36	72.36	72.36	
PT Starone Mitra Telekomunikasi							
("SMT")	Semarang	Telecommunication	2006	-	14.60	55.36	
PT Artajasa Pembayaran Elektronis							
("APE")	Jakarta	Telecommunication	2000	39.80	39.80	39.80	
Satelindo International							
Finance B.V. ("SIB") (4)	Amsterdam	Finance	1996	100.00	100.00	-	
PT Sisindosat Lintasbuana							
("Sisindosat") (5)	Jakarta	Information Technology	1990	-	-	-	
PT Asitelindo Data Buana							
("Asiatel") <sup>(5)</sup>	Jakarta	Multimedia	1997	-	-	-	
				To	otal Assets		

Name of Subsidiary	(Before Eliminations)			
	2005	2006	2007	
IFB <sup>(1)</sup>	2,984,732	2,762,776	2,882,340	
IIFB (1)	2,462,039	2,283,380	2,382,722	
ISP (2)	-	7,300	10,249	
IMM	523,014	605,538	753,797	
SMM <sup>(3)</sup>	10,690	10,690	10,697	
Lintasarta (6)	876,201	985,605	1,075,467	
SMT	, <u> </u>	36,460	176,444	
APE	73.627	94,311	104,487	
SIB (4)	8,526	7,555		
Sisindosat (5)	, <u> </u>	, <u>-</u>		
Asiatel (5)	-	-		

<sup>(1)</sup> Based on shareholder's resolutions of IFB and IIFB dated February 20, 2006, the Company made additional capital injection of EUR2,000,000 (equivalent to Rp23,352) each to IFB and IIFB on August 31, 2006.

SMT was established on June 15, 2006 in Semarang, Central Java, by the Company, PT Sarana Pembangunan Jawa Tengah, PT Dawamiba Engineering and PT Trikomsel Multimedia to engage in construction and operation of fixed wireless access network using Code Division Multiple Access (CDMA) 2000-1x technology for Central Java and its surrounding areas.

Based on an amendment dated August 23, 2006 to SMT's Articles of Association, in August 2006 the Company contributed Rp5,779 cash as part of the capital of SMT. SMT started its business operations in January 2007.

<sup>(2)</sup> Based on a shareholder's resolution of ISP dated April 20, 2006, the Company agreed to make capital injection in ISP totalling US\$650 (equivalent to SGD1,075,750). The Company transferred in full such amount to ISP's bank account on April 26, 2006.

<sup>(3)</sup> Based on a circular shareholder's resolution of SMM, SMM would be subject to liquidation effective May 5, 2006. As of December 31, 2007, such liquidation has not yet been finalized.

<sup>(4)</sup> Liquidated in January 2007

<sup>(5)</sup> Sold in January 2005

<sup>(6)</sup> Refer to Note 16 on conversion of Lintasarta's convertible bonds in June 2007.

Years Ended December 31, 2005, 2006 and 2007 (Expressed in millions of rupiah and thousands of U.S. dollar, except share and tariff data)

#### 1. **GENERAL** (continued)

#### d. Structure of the Company's Subsidiaries (continued)

Furthermore, based on the latest amendment dated April 24, 2007 to SMT's Articles of Association, in May 2007 the Company made additional cash capital injection amounting to Rp49,728 and in-kind contribution of Rp45,523 in form of telecommunications equipment. Based on such Articles of Association, the Company has 51.00% ownership in SMT. However, one of the stockholders decided not to make its capital injection as required. As a result, the Company's ownership increased to 55.36%.

## e. Merger of the Company, Satelindo, Bimagraha and IM3

Based on Merger Deed No. 57 dated November 20, 2003 ("merger date") of Poerbaningsih Adi Warsito, S.H., the Company, PT Satelit Palapa Indonesia ("Satelindo"), PT Bimagraha Telekomindo ("Bimagraha") and PT Indosat Multi Media Mobile ("IM3") agreed to merge, with the Company as the surviving entity. All assets and liabilities owned by Satelindo, Bimagraha and IM3 were transferred to the Company on the merger date. These three companies were dissolved by operation of law without the need to undergo the regular liquidation process.

The names "Satelindo" and "IM3" in the following notes refer to these entities before they were merged with the Company, or as the entities that entered into contractual agreements that were taken over by the Company as a result of the merger.

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The accounting and reporting policies adopted by the Companies conform with generally accepted accounting principles in Indonesia. The significant accounting principles applied consistently in the preparation of the consolidated financial statements for the years ended December 31, 2005, 2006 and 2007 are as follows:

#### a. Basis of Consolidated Financial Statements

The consolidated financial statements are presented using the historical cost basis of accounting, except for inventories which are stated at the lower of cost or net realizable value, derivative instruments which are stated at fair value and certain investments which are stated at fair value or net assets value.

The consolidated statements of cash flows classify cash receipts and payments into operating, investing and financing activities. The cash flows from operating activities are presented using the direct method.

The reporting currency used in the consolidated financial statements is the Indonesian rupiah.

Years Ended December 31, 2005, 2006 and 2007 (Expressed in millions of rupiah and thousands of U.S. dollar, except share and tariff data)

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### b. Principles of Consolidation

The consolidated financial statements include the Company's accounts and those of its subsidiaries (Note 1d).

Effective May 16, 2007, the net assets of SMT were consolidated as a result of the Company's effective ownership of 55.36% (Note 1d), while prior to May 16, 2007, the investment in SMT was accounted for using the cost method (Note 8).

The consolidated financial statements also include the accounts of APE (Lintasarta's 55%-owned subsidiary). The accounts of APE in 2005, 2006 and 2007 were consolidated because its financial and operating policies were controlled by Lintasarta.

The accounts of IFB, IIFB, ISP and SIB were translated into rupiah amounts at the middle rate of exchange prevailing at balance sheet date for balance sheet accounts and the average rate during the year for profit and loss accounts. The resulting differences arising from the translations of the financial statements of IFB, IIFB, ISP and SIB are presented as part of "Difference in Foreign Currency Translation" under the Stockholders' Equity section of the consolidated balance sheets.

Minority interest in subsidiaries represents the minority stockholders' proportionate share in the equity (including net income) of the subsidiaries which are not wholly owned. All significant inter-company transactions and balances are eliminated in consolidation.

# c. Cash and Cash Equivalents

Time deposits with original maturities of three months or less at the time of placement are considered as "Cash Equivalents".

Cash in banks and time deposits which are pledged as collateral for long-term debts, letter of credit facilities and bank guarantees and time deposits with original maturities of more than three months are not classified as part of "Cash and Cash Equivalents". These are presented as part of either "Other Current Assets" or "Non-current Assets - Others".

## d. Short-term Investments

#### Mutual fund

Mutual fund, which is classified as trading security under Statement of Financial Accounting Standards ("SAK") 50, "Accounting for Investments in Certain Securities", is stated at its net assets value at balance sheet date. Unrealized gain or loss from the changes in net assets value at balance sheet date is credited (charged) to current operations.

• Time deposits with original maturities of more than three months at the time of placement are recorded at historical value.

#### e. Allowance for Doubtful Accounts

Allowance for doubtful accounts is provided based on management's evaluation of the collectibility of the accounts at the end of the year.

Years Ended December 31, 2005, 2006 and 2007 (Expressed in millions of rupiah and thousands of U.S. dollar, except share and tariff data)

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### f. Inventories

Inventories, which mainly consist of SIM cards, starter packs and pulse reload vouchers, are valued at the lower of cost or net realizable value. Cost is determined using the moving-average method.

#### g. Prepaid Expenses

Prepaid expenses, which mainly consist of frequency fee, salaries, rental and insurance, are expensed as the related asset is utilized. The non-current portion of prepaid expenses is shown as part of "Non-current Assets - Others".

#### h. Investments

Investments consist of:

• Investments in associated companies

Investments in shares of stock wherein the Companies have an equity interest of at least 20% but not exceeding 50% are accounted for under the equity method, whereby the investment cost is increased or decreased by the Companies' share of the net earnings or losses of the investees since the date of acquisition and decreased by dividends received. Equity in net earnings (losses) is being adjusted for the straight-line amortization over fifteen years of the difference between the cost of such investment and the Companies' proportionate share in the underlying fair value of the net assets at date of acquisition (goodwill).

If the Companies' share in the equity of an investee, subsequent to transactions resulting in a change in the equity of the investee, is different from the Companies' share in the equity of the investee prior to such transactions, the difference is recognized by a credit or charge to "Difference in Transactions of Equity Changes in Associated Companies/Subsidiaries", net of applicable income tax, after adjusting their equity in the investee to conform with their accounting policies.

- Investments in shares of stock that do not have readily determinable fair value in which the equity interest is less than 20%, and other long-term investments are carried at cost.
- Investments in equity shares that have readily determinable fair value in which the equity interest is less than 20% and which are classified as available-for-sale, are recorded at fair value, in accordance with SAK 50.

#### i. Property and Equipment

Property and equipment are stated at cost (which includes capitalization of certain borrowing cost incurred during the construction phase), less accumulated depreciation and impairment in value. Depreciation of property and equipment is computed using the straight-line method based on the estimated useful lives of the assets as follows:

Years Ended December 31, 2005, 2006 and 2007

(Expressed in millions of rupiah and thousands of U.S. dollar, except share and tariff data)

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### i. Property and Equipment (continued)

	Years
Buildings	15 to 20
Submarine cables	12
Earth stations	10
Inland link	15
Switching equipment	10
Telecommunications peripherals	5
Information technology equipment	3 to 5
Office equipment	5
Building and leasehold improvements	5
Vehicles	5
Cellular technical equipment	10 to 15
Satellite technical equipment	12
Transmission and cross-connection equipment	12
Fixed Wireless Access ("FWA") technical equipment	10

Landrights are stated at cost.

The cost of maintenance and repairs is charged to income as incurred; significant renewals and betterments which enhance the asset condition on its initial performance, are capitalized. When properties are retired or otherwise disposed of, their costs and the related accumulated depreciation are removed from the accounts, and any resulting gains or losses are recognized in the consolidated statement of income for the year.

Properties under construction and installation are stated at cost. All borrowing costs, which include interest and foreign exchange differentials that can be attributed to qualifying assets, are capitalized to the cost of properties under construction and installation. Capitalization of borrowing costs ceases when the construction or installation is completed and the constructed or installed asset is ready for its intended use.

# j. Impairment of Assets Value

In accordance with SAK 48, "Impairment of Assets Value", the Companies review whether there is an indication of assets impairment at balance sheet date. If there is an indication of assets impairment, the Companies estimate the recoverable amount of the assets. Impairment loss is recognized as a charge to current operations.

#### k. Goodwill and Other Intangible Assets

At the time the Company acquires a subsidiary which is not an entity under common control, any excess of the acquisition cost over the Company's interest in the fair value of the subsidiary's identifiable assets, net of liabilities, as of acquisition date is recognized as goodwill. Goodwill is amortized using the straight-line method over 15 years.

Years Ended December 31, 2005, 2006 and 2007

(Expressed in millions of rupiah and thousands of U.S. dollar, except share and tariff data)

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### k. Goodwill and Other Intangible Assets (continued)

At the time of acquisition of a subsidiary, any intangible assets recognized are amortized using the straight-line method based on the estimated useful lives of the assets as follows:

	Years
Customer base	
- Prepaid	6
- Post-paid	5
Spectrum license	5
Brand	8

Upfront fee in connection with the license to use 2.1 GHz radio frequency bandwidth (Note 1a) is amortized using the straight-line method over 10 years.

Software that is not an integral part of the related hardware is amortized using the straight-line method over 5 years.

The Company reviews the carrying amount of goodwill and other intangible assets whenever events or circumstances indicate that their value is impaired. Impairment loss is recognized as a charge to current operations.

#### I. Debt and Bonds Issuance Costs

Expenses incurred in connection with the issuance of debt and bonds are deducted from the proceeds thereof. The difference between the net proceeds and the nominal value of the debt or bonds is recognized as premium or discount that should be amortized over the term of the debt or bonds.

### m. Stock-based Compensation

In accordance with SAK 53, "Accounting for Stock-based Compensation", compensation expenses are accrued during the vesting period based on the fair values of all stock options as of the grant date.

### n. Revenue and Expense Recognition

# Cellular

Cellular revenues arising from airtime and roaming calls are recognized based on the duration of successful calls made through the Company's cellular network.

For post-paid subscribers, monthly service fees are recognized as the service is provided.

For prepaid subscribers, the activation component of starter package sales is recognized upon delivery to dealers or direct sale to end-customers. Sales of initial/reload vouchers are recorded as unearned revenue and recognized as revenue upon usage of the airtime or upon expiration of the airtime.

Cellular revenues are presented on a net basis, after compensation to value added service providers.

Years Ended December 31, 2005, 2006 and 2007

(Expressed in millions of rupiah and thousands of U.S. dollar, except share and tariff data)

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### n. Revenue and Expense Recognition (continued)

#### MIDI

Frame Net, World Link and Direct Link

Revenues arising from installation service are recognized upon the completion of the installation of equipment used for network connection purposes in the customers' premises. Revenues from monthly service fees are recognized as the services are provided.

#### Internet

Revenues arising from installation service are recognized at the time the installations are placed in service. Revenues from monthly service fees are recognized as the services are provided. Revenues from usage charges are recognized monthly based on the duration of internet usage or based on the fixed amount of charges depending on the arrangement with the customers.

#### Satellite Lease

Revenues are recognized on the straight-line basis over the lease term.

Revenues from other MIDI services are recognized when the services are rendered.

### Fixed Telecommunication

#### International Calls

Revenues from outgoing international call traffic are recognized on the basis of the actual recorded traffic for the year and are reported on a net basis, after allocations to overseas international carriers.

### Fixed Wireless

Fixed wireless revenues arising from usage charges are recognized based on the duration of successful calls made through the Company's fixed network.

For post-paid subscribers, activation fees are recognized upon activation of new subscribers in the Company's fixed network while monthly service fees are recognized as the service is provided.

For prepaid subscribers, the activation component of starter package sales is recognized upon delivery to dealers or direct sale to end-customers. Sale of initial/reload vouchers is recorded as unearned income and recognized as income upon usage of the airtime or upon expiration of the airtime.

#### Fixed Line

Revenues from fixed line installations are recognized at the time the installations are placed in service. Revenues from usage charges are recognized based on the duration of successful calls made through the Company's fixed network.

Years Ended December 31, 2005, 2006 and 2007 (Expressed in millions of rupiah and thousands of U.S. dollar, except share and tariff data)

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### n. Revenue and Expense Recognition (continued)

#### Interconnection Revenue

Revenues from network interconnection with other domestic and international telecommunications carriers are recognized monthly on the basis of the actual recorded traffic for the month.

Operating revenues for interconnection services under interconnection agreements based on revenue-sharing arrangement (Note 32) are reported on a net basis, after interconnection expenses/charges. Operating revenues for interconnections that are not made under contractual sharing agreements, i.e., based on tariff as stipulated by the Government (Note 31), are reported on a gross basis, before interconnection expenses/charges (Note 21). These interconnection expenses/charges are accounted for as operating expenses in the year these are incurred.

In 2007, the Company entered into several memoranda of understanding to amend the existing revenue-sharing arrangements and to reflect the new cost-based interconnection scheme based on Regulation No. 08/PER/M.KOMINFO/02/2006 of the MOCIT (Note 32). Under the new scheme, operating revenues for interconnection services are reported on a gross basis starting 2007. The interconnection expenses/charges are accounted for as operating expenses in the year these are incurred.

#### Expenses

Expenses are recognized when incurred.

#### o. Personnel Costs

Personnel costs which are directly related to the development, construction and installation of property and equipment are capitalized as part of the cost of such assets.

### p. Pension Plan and Employee Benefits

Pension costs under the Companies' defined benefit pension plans are determined by periodic actuarial calculation using the projected-unit-credit method and applying the assumptions on discount rate, expected return on plan assets and annual rate of increase in compensation. Actuarial gains or losses are recognized as income or expense when the net cumulative unrecognized actuarial gains or losses for each individual plan at the end of the previous reporting year exceed 10% of the present value of the defined benefit obligation or fair value of plan assets, whichever is greater, at that date. These gains or losses in excess of the 10% corridor are recognized on a straight-line basis over the expected average remaining working lives of the employees. Past service cost is recognized over the estimated average remaining service periods of the employees.

The Companies follow SAK 24 (Revised 2004), "Employee Benefits", which regulates the accounting and disclosure for employee benefits, both short-term (e.g., paid annual leave, paid sick leave) and long-term (e.g., long-service leave, post-employment medical benefits).

Years Ended December 31, 2005, 2006 and 2007 (Expressed in millions of rupiah and thousands of U.S. dollar, except share and tariff data)

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### q. Derivatives

The Company enters into and engages in cross currency swap, interest rate swap and currency forward contracts/transactions for the purpose of managing its foreign exchange and interest rate exposures emanating from the Company's bonds payable in foreign currencies.

The Company applies SAK 55 (Revised 1999), "Accounting for Derivative Instruments and Hedging Activities". SAK 55 (Revised 1999) sets forth the accounting and reporting standards for derivative transactions and hedging activities, which require that every derivative instrument (including embedded derivatives) be recognized as either asset or liability based on the fair value of each contract. Fair value is a computation of present value by using data and assumption which are commonly used. Based on the specific requirements for hedge accounting under SAK 55 (Revised 1999), the Company's instruments do not qualify and are not designated as hedge activities for accounting purposes. The changes in the fair value of such derivative instruments are recorded directly as a charge or credit to current operations.

Derivative assets and liabilities are presented under current assets and liabilities, respectively. Embedded derivative is presented with the host contract on the balance sheet which represents an appropriate presentation of overall future cash flows for the instrument taken as a whole.

The net changes in fair value of derivative instruments, swap cost or income and termination cost or income are charged or credited to "Gain (Loss) on Change in Fair Value of Derivatives - Net", which is presented under Other Income (Expenses) in the consolidated statements of income.

The gain (loss) from the settlement of currency forward contracts is credited or charged to "Gain (Loss) on Foreign Exchange - Net", which is presented under Other Income (Expenses) in the consolidated statements of income.

# r. Foreign Currency Transactions and Balances

Transactions involving foreign currencies are recorded at the rates of exchange prevailing at the time the transactions are made. At balance sheet date, monetary assets and liabilities denominated in foreign currencies are adjusted to reflect the prevailing exchange rates at such date and the resulting gains or losses are credited or charged to current operations, except for foreign exchange differentials that can be attributed to qualifying assets which are capitalized to assets under construction and installation.

For December 31, 2005, 2006 and 2007, the foreign exchange rates used (in full amounts) were Rp9,830, Rp9,020 and Rp9,393, respectively, the prevailing exchange rates as of the balance sheet dates.

#### s. Income Tax

Current tax expense is provided based on the estimated taxable income for the year. Deferred tax assets and liabilities are recognized for temporary differences between the financial and the tax bases of assets and liabilities at each reporting date. Future tax benefits, such as the carryover of unused tax losses, are also recognized to the extent that such benefits are more likely than not to be realized. The tax effects for the year are allocated to current operations, except for the tax effects from transactions which are directly charged or credited to stockholders' equity.

Years Ended December 31, 2005, 2006 and 2007 (Expressed in millions of rupiah and thousands of U.S. dollar, except share and tariff data)

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### s. Income Tax (continued)

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the period when the asset is realized or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted at the balance sheet date.

Amendment to tax obligations is recorded when an assessment is received or, if appealed, when the result of the appeal is determined.

For each of the consolidated entities, the tax effects of temporary differences and tax loss carryover, which individually are either assets or liabilities, are shown at the applicable net amounts.

# t. Segment Reporting

The Companies follow SAK 5 (Revised 2000), "Segment Reporting", in the presentation of segment reporting in their financial statements. SAK 5 (Revised 2000) provides more detailed guidance for identifying reportable business segments and geographical segments. The financial information which is used by management for evaluating the segment performance is presented in Note 35.

### u. Basic Earnings per Share/ADS and Diluted Earnings per Share/ADS

In accordance with SAK 56, "Earnings Per Share", basic earnings per share is computed by dividing net income by the weighted-average number of shares outstanding during the year including the effect of exercise of ESOP, if any (Note 27).

Diluted earnings per share is computed by dividing net income by the weighted-average number of shares outstanding during the year, after considering the dilutive effect of convertible bonds issued by a subsidiary (Note 16).

Basic/diluted earnings per ADS is computed by multiplying basic/diluted earnings per share by 50, which is equal to the number of shares per ADS.

#### v. Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires the management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Years Ended December 31, 2005, 2006 and 2007

(Expressed in millions of rupiah and thousands of U.S. dollar, except share and tariff data)

#### 3. TRANSLATIONS OF RUPIAH INTO UNITED STATES DOLLAR

The consolidated financial statements are stated in rupiah. The translations of the rupiah into U.S. dollar (US\$) are included solely for the convenience of the readers, using the prevailing rate of Rp9,393 to US\$1(in full amounts) as of the balance sheet date. The convenience translations should not be construed as representations that the rupiah amounts have been, could have been, or could in the future be, converted into U.S. dollar at this or any other rate of exchange.

## 4. CASH AND CASH EQUIVALENTS

This account consists of the following:

	2006	2007
Cash on hand		
Rupiah	1,350	1,563
U.S. dollar (US\$21)	185	
	1,535	1,563
Cash in banks		
Related parties (Note 26)		
Rupiah	44.070	15.010
PT Bank Mandiri (Persero) Tbk ("Mandiri") PT Bank DKI	11,978 17,583	15,910 5,873
PT Bank DKI PT Bank Negara Indonesia (Persero) Tbk ("BNI")	1,848	2,431
PT Bank Danamon Indonesia Tbk ("Danamon")	515	2,278
PT Bank Rakyat Indonesia (Persero) Tbk ("BRI")	178	1,612
PT Bank Internasional Indonesia Tbk ("BII")	1,605	771
Bank Pembangunan Daerah Yogyakarta	.,	
("BPD-DIY")	1,321	626
PT Bank Syariah Mandiri ("Mandiri Syariah")	1,287	612
PT Bank Pembangunan Daerah Sumatera Selatan		
("BPD-Sumsel")	1,128	-
Others (each below Rp1,000)	1,398	1,831
U.S. dollar		
Mandiri (US\$575 in 2006 and US\$638 in 2007)	5,188	5,996
Others (US\$40 in 2006 and US\$37 in 2007)	362	351
Third parties		
Rupiah		
PT Bank Central Asia Tbk ("BCA")	82,836	41,472
Citibank N.A., Jakarta Branch ("Citibank")	4,123	11,199
Deutsche Bank AG, Jakarta Branch ("DB")	9,763	9,111
PT Bank Niaga Tbk ("Niaga")	4,707	5,264
The Hongkong and Shanghai Banking Corp. Ltd.,	0.407	0.070
Jakarta Branch ("HSBC") Others (each below Rp5,000)	6,107 8,734	2,370 8,459
	0,734	0,459
U.S. dollar		
Fortis Bank, the Netherlands (US\$5,442 in 2006 and US\$6,528 in 2007)	49,089	61,316
Citibank (US\$1,867 in 2006 and US\$3,788 in 2007)	16,843	35,580
Ollibarik (0041,007 iii 2000 and 0043,700 iii 2007)	10,043	55,560

# Years Ended December 31, 2005, 2006 and 2007

# (Expressed in millions of rupiah and thousands of U.S. dollar, except share and tariff data)

. CASH AND CASH EQUIVALENTS (continued)		
	2006	2007
Cash in banks (continued) Third parties (continued) U.S. dollar (continued)		
DB (US\$801 in 2006 and US\$2,902 in 2007) Others (US\$560 in 2006 and US\$924 in 2007)	7,227 5,051	27,261 8,672
	238,871	248,995
Time deposits Related parties (Note 26) Rupiah		
Mandiri	364,285	1,953,535
BRI	50,000	685,000
Mandiri Syariah	-	454,000
Danamon PT Bank Tabungan Negara (Persero) ("BTN")	61,400 39,000	411,800 265,000
PT Bank DBS Indonesia ("DBS")	39,000	150,000
BNI	78,715	56,746
PT Bank Pembangunan Daerah Jawa Tengah	-	20,000
BPD - DIY	1,000	1,000
PT Bank Pembangunan Daerah Sulawesi Utara Others	1,000	1,000 104
U.S. dollar		
DBS (US\$40,000)	-	375,720
BNI (US\$20,000 in 2006 and US\$30,000 in 2007)	180,400	281,790
Mandiri (US\$2,603 in 2006 and US\$12,724 in 2007) Danamon (US\$15,000 in 2006 and US\$10,000 in 20		119,517 93,930
BTN (US\$5,000 in 2006 and 2007)	45,100	46,965
Mandiri Syariah (US\$10,000)	90,200	-
Third parties		
Rupiah DB	112,175	788,685
Niaga	110,000	386,000
PT Bank Bukopin ("Bukopin")	57,500	371,500
PT Bank Muamalat Indonesia Tbk ("Muamalat")	70,000	225,000
BCA	54,450	216,450
PT Bank Mega Tbk	14,052	2,801
Others	6	2,061
U.S. dollar	00 000	200 755
Muamalat (US\$10,000 in 2006 and US\$35,000 in 20 Niaga (US\$17,650 in 2006 and US\$27,100 in 2007)	90,200 159,203	328,755 254,550
DB (US\$48,950 in 2006 and US\$23,061 in 2007)	441,529	216,609
Bukopin (US\$18,000 in 2006 and US\$10,000 in 200		93,930
Citibank (US\$25,000)	225,500	<u>-</u>
	2,566,854	7,802,448
Total	2,807,260	8,053,006

Years Ended December 31, 2005, 2006 and 2007

(Expressed in millions of rupiah and thousands of U.S. dollar, except share and tariff data)

## 4. CASH AND CASH EQUIVALENTS (continued)

Time deposits denominated in rupiah earned interest at annual rates ranging from 4.00% to 13.00% in 2005, from 3.25% to 13.20% in 2006 and from 2.25% to 11.40% in 2007, while those denominated in U.S. dollar earned interest at annual rates ranging from 0.65% to 4.25% in 2005, from 1.00% to 5.15% in 2006 and from 1.50% to 5.38% in 2007.

The interest rates on time deposits in related parties are comparable to those offered by third parties.

### 5. ACCOUNTS RECEIVABLE - TRADE

This account consists of the following:

	2006	2007
Related parties (Note 26): Telkom (including US\$394 in 2006 and US\$268 in 2007) Others (including US\$15,762 in 2006 and US\$15,850 in 2007)	136,962 179,043	38,208 183,479
Sub-total Less allowance for doubtful accounts	316,005 141,263	221,687 88,342
Net	174,742	133,345
Third parties: Overseas international carriers (including US\$93,846 in 2006 and US\$61,322 in 2007) Local companies (including US\$13,086 in 2006 and US\$21,211 in 2007) Post-paid subscribers from: Cellular Fixed lines Fixed wireless	855,546 278,339 361,890 6,936 17,885	575,998 365,802 244,949 22,742 14,274
Sub-total Less allowance for doubtful accounts	1,520,596 423,730	1,223,765 326,142
Net	1,096,866	897,623
Total	1,271,608	1,030,968

The aging schedule of the accounts receivable - trade is as follows:

20	06	20	07
Amount	Percentage (%)	Amount	Percentage (%)
	_		
61,270	44.74	9,299	24.34
959	0.70	4,187	10.96
74,733	54.56	24,722	64.70
136,962	100.00	38,208	100.00
	_		
86,274	48.19	94,673	51.60
32,135	17.95	18,372	10.01
1,431	0.80	10,998	5.99
59,203	33.06	59,436	32.40
179,043	100.00	183,479	100.00
	Amount  61,270 959 74,733  136,962  86,274 32,135 1,431 59,203	Amount (%)  61,270	Amount         Percentage (%)         Amount           61,270         44.74         9,299           959         0.70         4,187           74,733         54.56         24,722           136,962         100.00         38,208           86,274         48.19         94,673           32,135         17.95         18,372           1,431         0.80         10,998           59,203         33.06         59,436

Years Ended December 31, 2005, 2006 and 2007

(Expressed in millions of rupiah and thousands of U.S. dollar, except share and tariff data)

### 5. ACCOUNTS RECEIVABLE - TRADE (continued)

	20	2006		2007	
Number of Months Outstanding	Amount	Percentage (%)	Amount	Percentage (%)	
Third parties 0 - 6 months 7 - 12 months	789,330 297,928	51.91 19.59	697,857 201.021	57.02 16.43	
13 - 24 months Over 24 months	297,926 275,329 158,009	18.11 10.39	153,054 171,833	12.51 14.04	
Total	1,520,596	100.00	1,223,765	100.00	

The changes in the allowance for doubtful accounts provided on the accounts receivable - trade are as follows:

	2006	2007
Related parties - Telkom		
Balance at beginning of year	89,485	81,803
Provision	587	1,770
Net effect of foreign exchange adjustment	(86)	70
Write-off	(8,183)	(58,272)
Balance at end of year	81,803	25,371
Related parties - Others		
Balance at beginning of year	61,492	59,460
Provision	5,859	1,208
Net effect of foreign exchange adjustment	(7,479)	2,303
Write-off	(412)	-
Balance at end of year	59,460	62,971
Third parties		
Balance at beginning of year	528,314	423,730
Provision	103,778	112,052
Net effect of foreign exchange adjustment	(3,482)	7,772
Write-off	(204,880)	(217,412)
Balance at end of year	423,730	326,142

The net effect of foreign exchange adjustment was due to the strengthening or weakening of the rupiah vis-à-vis the U.S. dollar in relation to U.S. dollar accounts previously provided with allowance and was credited or charged to "Gain (Loss) on Foreign Exchange - Net".

There are no significant concentrations of credit risk, except for the trade accounts receivable from Telkom.

Management believes the established allowance is sufficient to cover probable losses from uncollectible accounts receivable.

As of December 31, 2007, approximately 2.77% of accounts receivable - trade are pledged as collateral to long-term bank loans obtained by Lintasarta (Note 15).

Years Ended December 31, 2005, 2006 and 2007

(Expressed in millions of rupiah and thousands of U.S. dollar, except share and tariff data)

#### 6. PREPAID TAXES

This account consists of the following:

	2006	2007
Claims for tax refund	797,282	610,852
Value Added Tax ("VAT")	217,653	98,901
Others	36,507	4,569
Total	1,051,442	714,322
	<del></del>	

Claims for tax refund as of December 31, 2006 and 2007 mainly consist of the Company's corporate income tax for fiscal years 2004, 2005 and 2006.

In March 2005, Lintasarta received the payment amounting to Rp2,197 from the Tax Office for its claim for tax refund for fiscal year 2003.

In June 2005, the Company received the payment of IM3's claims for tax refund from the Tax Office amounting to Rp49,186 consisting of the excess prepayment of IM3's income tax articles 22, 23 and 25 over its current income tax expense for fiscal years 2001 - 2003 and refund for prepaid VAT for fiscal year 2003.

In September 2005, the Company received the payment amounting to Rp119,195 from the Tax Office for the Company's claim for tax refund for fiscal year 2003.

In December 2005, the Company received the payment of Satelindo's claim for tax refund amounting to Rp5,830 for overpayment of income tax article 26 for fiscal year 2001.

On September 5, 2006, the Company received assessment letters on tax overpayment ("SKPLB") from the Directorate General of Taxation ("DGT") for the Company's 2004 VAT for the periods April - July 2004 and November - December 2004 totalling Rp86,981, which was collected in November 2006.

On December 4, 2006, the Company received SKPLB from the DGT for the Company's 2004 corporate income tax amounting to Rp199,552. On April 12, 2007, the Company received the refund of the tax overpayment amounting to Rp130,813 after offsetting the assessment letters on tax underpayment ("SKPKBs") for the Company's VAT for the periods January - March 2004 and August - October 2004, and income tax articles 23 and 26 for fiscal year 2004, including penalties and interest (Note 13).

On March 27, 2007, the Company received SKPLBs from the DGT advising the Company of its approval to refund the overpayment of 2005 corporate income tax and VAT amounting to Rp135,766 and Rp39,052, respectively, which amounts are lower than those recognized by the Company in its financial statements. The Company accepted partially the corrections on the 2005 corporate income tax and all of the corrections on the VAT, totalling Rp5,375 and charged them to current operations in 2007. On May 16, 2007, the Company received the refund amounting to Rp63,843 after offsetting the SKPKBs for the Company's income tax articles 23 and 26 for fiscal year 2005, including penalties and interest (Note 13) and the tax collection letters ("STPs") for other income taxes. On June 22, 2007, the Company filed an objection letter to the Tax Office regarding the remaining tax corrections on the 2005 corporate income tax. As of December 31, 2007, the Company has not received the reply to the objection letter.

Years Ended December 31, 2005, 2006 and 2007

(Expressed in millions of rupiah and thousands of U.S. dollar, except share and tariff data)

#### 7. INVESTMENTS IN ASSOCIATED COMPANIES

As of December 31, 2006 and 2007, this account consists of the following investments which are accounted for under the equity method:

Company's

	Location	Principal Activity	Ownership(%)	Cost	Portion of Accumulated Equity in Undistributed Net Income (Loss) of Associated Companies	Carrying Values
PT Multi Media Asia Indonesia PT Swadharma Marga Inforindo	Indonesia Indonesia	Satellite-based telecommunication Property rental	26.67 20.00	56,512 100	(212) 186	56,300 286
Total Less allowance for decline in value		, ,	-	56,612	(26)	56,586 56,300
Net						286

The Company believes that the allowance for decline in value amounting to Rp56,300 as of December 31, 2006 and 2007 is adequate to cover probable losses on the above investments.

#### 8. OTHER LONG-TERM INVESTMENTS

As of December 31, 2006 and 2007, this account consists of the following:

	2006	2007
Investments in shares of stock accounted for under the cost method - net Equity securities which are available-for-sale *	8,410 99	2,631 99
Total	8,509	2,730

<sup>\*</sup> consist of BNI and Telkom amounting to Rp89 and Rp10, respectively

Investments in shares of stock which are accounted for under the cost method:

			20	006	20	07
	Location	Principal Activity	Ownership (%)	Cost/Carrying Value	Ownership (%)	Cost/Carrying Value
PT First Media Tbk (formerly PT Broadband Multimedia Tbk	Indonesia	Cable television and internet network service provider				
or "BM")* ICO Global Communication (Holdings)	Bahamas	Satellite service	5.00	50,000	2.29	50,000
Limited Asean Cableship Pte. Ltd ("ACPL")**	Singapore	Repair and maintenance of submarine	0.0087	49,977	0.0087	49,977
,		cables	16.67	1,265	16.67	1,265
SMT (Note 2b)	Indonesia	Telecommunication	14.60	5,779	-	-
Others			14.68 -16.67	1,366	12.80 -14.29	1,366
Total Less allowance for				108,387		102,608
decline in value				99,977		99,977
Net				8,410		2,631

<sup>\*</sup> On February 5, 2007, the Company's ownership in BM was diluted to 2.29% since the Company did not exercise its pre-emptive right in relation to a Rights Issue conducted by

The Companies provided allowance for decline in value of their investments in shares of stock accounted for under the cost method amounting to Rp99,977 as of December 31, 2006 and 2007, which the Companies believe is adequate to cover probable losses on the investments.

BM.

\*\* On March 13, April 30 and September 28, 2007, the Company received dividend income from its investment in ACPL totalling US\$4,389 (equivalent to Rp40,105).

Years Ended December 31, 2005, 2006 and 2007

(Expressed in millions of rupiah and thousands of U.S. dollar, except share and tariff data)

## 9. PROPERTY AND EQUIPMENT

The details of property and equipment are as follows:

	Balance at Beginning		ansactions during th	e Year	Balance at End
	of Year	Additions	Deductions	Reclassifications	of Year
Carrying Value					
Landrights	328,654	-	-	71,943	400,597
Buildings	428,172	6,141	_	21,778	456,091
Submarine cables	862,848	, <u>-</u>	-	22,496	885,344
Earth stations	116,519	-	-	8,828	125,347
Inland link	610,177	_	_	247,769	857,946
Switching equipment	343,102	_	_	32,129	375,231
Telecommunications	0.0,.02			02,.20	0.0,20.
peripherals	1,832,196	223,692	13,248	88,195	2,130,835
Information technology	1,002,100	220,002	10,210	66,166	2,100,000
equipment	823,075	7,668	1,436	251,269	1,080,576
Office equipment	1,379,843	86,876	52,388	130,566	1,544,897
Building and leasehold	1,379,043	00,070	32,300	130,300	1,544,037
improvements	1,129,242	1,450	552	302,381	1,432,521
				302,361	
Vehicles	15,946	4,974	3,422	-	17,498
Cellular technical	04 400 400	4 000	45.000		0= =0= =00
equipment	21,139,466	4,002	15,083	4,669,353	25,797,738
Satellite technical					
equipment	1,272,846	-	-	17,729	1,290,575
Transmission and cross-					
connection equipment	472,655	-	-	6,365	479,020
FWA technical equipment	434,744	-	-	104,889	539,633
Properties under construction					
and installation	3,680,665	6,586,454		(5,975,690)	4,291,429
Total	34,870,150	6,921,257	86,129		41,705,278
Accumulated Depreciation					
Buildings	197,312	25,041	-	-	222,353
Submarine cables	418,321	106,870	=	-	525,191
Earth stations	111,081	7,156	-	-	118,237
Inland link	95,666	53,203	-	-	148,869
Switching equipment	223,459	35,238	-	-	258,697
Telecommunications					
peripherals	1,119,017	258,525	13,199	-	1,364,343
Information technology					
equipment	613,418	181,385	1,437	-	793,366
Office equipment	706,220	176,205	52,093	-	830,332
Building and leasehold					
improvements	466,716	231,472	552	_	697,636
Vehicles	10,844	2,385	3,242	_	9,987
Cellular technical	,	_,	-,- :-		-,
equipment	8,214,472	2,182,985	15,069	_	10,382,388
Satellite technical	0,214,472	2,102,300	10,000		10,002,000
equipment	840,041	145,471	_	_	985,512
Transmission and cross-	040,041	175,771	_	_	303,312
connection equipment	193,246	19,178			212,424
			-	-	
FWA technical equipment	72,167	66,517			138,684
Total	13,281,980	3,491,631	85,592	<del>-</del>	16,688,019
Impairment in Value	98,611			<u> </u>	98,611
Net Book Value	21,489,559				24,918,648
				:	

Years Ended December 31, 2005, 2006 and 2007

(Expressed in millions of rupiah and thousands of U.S. dollar, except share and tariff data)

# 9. PROPERTY AND EQUIPMENT (continued)

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	Transactions during the Year					
_	Balance at Beginning of Year	Additions	Deductions	Reclassifications	New Subsidiary	Balance at End of Year
Carrying Value						
Landrights	400,597	-	-	27,504	1,000	429,101
Buildings	456,091	641	-	27,047	1,213	484,992
Submarine cables	885,344	-	65,397	71,171	-	891,118
Earth stations	125,347	-	-	448	-	125,795
Inland link	857,946	-	-	835,282	-	1,693,228
Switching equipment Telecommunications	375,231	-	-	13,571	-	388,802
peripherals Information technology	2,130,835	195,269	1,570	73,049	-	2,397,583
equipment	1,080,576	3,517	6,301	310,926	761	1,389,479
Office equipment	1,544,897	107,011	948	152,299	_	1,803,259
Building and leasehold	,- ,	- ,-		- ,		,,
improvements	1,432,521	3,559	1,502	143,073	6,564	1,584,215
Vehicles	17,498	3,174	608		-	20,064
Cellular technical	17,400	0,174	000			20,004
equipment	25,797,738		190,526	3,828,700		29,435,912
Satellite technical	25,191,130	-	190,320	3,020,700	-	29,433,912
equipment	1,290,575			14,813		1,305,388
Transmission and cross-	1,290,373	-	-	14,013	-	1,303,300
connection equipment	479,020			3,294		482,314
FWA technical equipment	539,633	37,202	-	145,879	-	722,714
	559,655	37,202	-	140,079	-	122,114
Properties under						
construction and installation	4,291,429	9,365,492		(F. C.4.7. O.E.C.)	1,038	8,010,903
installation	4,291,429	9,305,492		(5,647,056)	1,036	6,010,903
Total	41,705,278	9,715,865	266,852	<u>-</u>	10,576	51,164,867
Accumulated Depreciation						
Buildings	222,353	26,207	_		20	248,580
Submarine cables	525,191	90.923	65,361		-	550,753
Earth stations	118,237	4,223	05,501	-	-	122.460
Inland link	148,869	99,875	-	-	-	248,744
Switching equipment	258,697	35,609	-	-	-	294,306
Telecommunications	250,091	33,009	-	-	-	294,300
peripherals	1,364,343	266,064	1,570			1,628,837
Information technology	1,304,343	200,004	1,570	-	-	1,020,037
equipment	793,366	172,618	6,301		23	959,706
Office equipment	830,332	204,897	946	-	23	1,034,283
Building and leasehold	030,332	204,097	940	-	-	1,034,263
improvements	697,636	263.264	1,502	_	331	959.729
Vehicles	9,987	2,880	598	_	-	12,269
Cellular technical	5,507	2,000	000			12,200
equipment	10,382,388	2,658,729	190,525		_	12,850,592
Satellite technical			100,020			
equipment Transmission and cross -	985,512	147,060	-	-	-	1,132,572
connection equipment	212,424	18,830	-	-	-	231,254
FWA technical equipment	138,684	80,714		<u> </u>	<del>-</del>	219,398
Total _	16,688,019	4,071,893	266,803		374	20,493,483
Impairment in Value	98,611	<u> </u>				98,611
Net Book Value	24,918,648					30,572,773

Submarine cables represent the Company's proportionate investment in submarine cable circuits jointly constructed, operated, maintained and owned with other countries, based on the respective contracts and/or the construction and maintenance agreements.

Years Ended December 31, 2005, 2006 and 2007

(Expressed in millions of rupiah and thousands of U.S. dollar, except share and tariff data)

### 9. PROPERTY AND EQUIPMENT (continued)

During the years ended December 31, 2005, 2006 and 2007, sales of certain property and equipment were made as follows:

	2005	2006	2007
Proceeds from sales Net book value	463 (219)	1,249 (537)	478 (49)
Gain		712	429

Depreciation expense charged to the consolidated statements of income amounted to Rp2,974,191, Rp3,491,631 and Rp4,071,893 in 2005, 2006 and 2007, respectively.

Management believes that there is no further impairment in assets value or recovery of the impairment reserve as contemplated in SAK 48.

As of December 31, 2007, approximately 0.29% of property and equipment are pledged as collateral to credit facilities obtained by Lintasarta (Note 15).

As of December 31, 2007, the Companies insured their respective property and equipment (except submarine cables and landrights) for US\$86,171 and Rp33,701,497, including insurance on the Company's satellite amounting to US\$14,000. Management believes that the sum insured is sufficient to cover possible losses arising from fire, explosion, lightning, aircraft damage and other natural disasters.

The details of the Companies' properties under construction and installation as of December 31, 2006 and 2007 are as follows:

and 2007 are as follows.			
	Percentage of Completion	Cost	Estimated Date of Completion
2006			
Cellular technical equipment	14 - 99	3,134,860	January - April 2007
FWA technical equipment	33 - 90	465,233	January - April 2007
Submarine cables	92	356,034	January - April 2007
Transmission and cross-connection equipment	47 - 62	125,341	February - December 2007
Building and leasehold improvements	24 - 97	99,863	January - December 2007
Inland link	27 - 84	52,289	January - June 2007
Others (each below Rp50,000)	41 - 99	57,809	January - April 2007
Total		4,291,429	
2007			
Cellular technical equipment	15 - 95	4,661,020	March - December 2008
Transmission and cross-connection equipment	29 - 98	1,174,721	March - December 2008
Building and leasehold improvements	60 - 99	1,149,994	January - June 2008
Satellite technical equipment	3	536,518	September 2009
FWA technical equipment	25 - 95	234,646	January - June 2008
Inland link	42 - 99	119,138	January - June 2008
Others (each below Rp50,000)	41 - 99	134,866	January - September 2008
Total		8,010,903	

Borrowing costs (interest expense) capitalized to properties under construction and installation for the years ended December 31, 2005, 2006 and 2007 amounted to Rp65,204, Rp62,154 and Rp29,071, respectively.

Years Ended December 31, 2005, 2006 and 2007

(Expressed in millions of rupiah and thousands of U.S. dollar, except share and tariff data)

#### 10. GOODWILL AND OTHER INTANGIBLE ASSETS

Goodwill arose from the acquisition of equity interest in Bimagraha and Satelindo in 2001 and 2002, respectively, and from the acquisition of additional equity interest in Lintasarta in 2005.

The details of the other intangible assets arising from the acquisition of Satelindo in 2002 are as follows:

	Amount
Customer base - Post-paid	154,220
- Prepaid Spectrum license	73,128 222,922
Brand	147,178
Total	597,448

The changes in the goodwill and other intangible assets account are as follows:

	2006	2007
Balance at beginning of year Additions:	2,757,822	2,689,751
- Non-integral software	71	10,532
- Upfront fee for 3G license (Note 1a)	320,000	-
Amortization of goodwill	(226,507)	(226,507)
Amortization of other intangible assets	(161,635)	(123,309)
Balance at end of year	2,689,751	2,350,467
	·	

### 11. LONG-TERM ADVANCES

This account represents advances to suppliers and contractors for the procurement or construction of property and equipment which will be reclassified to the related property and equipment accounts upon the receipt of the property and equipment purchased or after the construction or installation of the property and equipment has reached a certain percentage of completion.

### 12. PROCUREMENT PAYABLE

This account consists of payables for capital and operating expenditures procured from the following:

2006	2007
70,187	168,158
3,222,356	6,038,491
3,292,543	6,206,649
	70,187 3,222,356

Years Ended December 31, 2005, 2006 and 2007

(Expressed in millions of rupiah and thousands of U.S. dollar, except share and tariff data)

### 13. TAXES PAYABLE

This account consists of the following:

	2006	2007
Estimated corporate income tax payable,		
less tax prepayments of Rp189,276 in 2006		
and Rp374,278 in 2007	10,353	286,397
Income tax:		
Article 21	87,778	85,848
Article 22	3,412	3,754
Article 23	70,161	21,691
Article 25	23,265	28,132
Article 26	7,284	1,049
VAT	3,044	1,674
Others	6,571	7,905
Total	211,868	436,450

The reconciliation between income before income tax and estimated taxable income of the Company for the years ended December 31, 2005, 2006 and 2007 is as follows:

_	2005	2006	2007
Income before income tax per consolidated statements of income	2,352,795	2,022,667	2,929,616
Subsidiaries' income before income tax and effect of inter-company consolidation eliminations	(91,286)	(129,605)	(83,443)
Income before income tax of the Company	2,261,509	1,893,062	2,846,173
Positive adjustments			
Accrual of employee benefits - net	72,804	98,255	151,455
Provision for doubtful accounts	164,885	88,248	108,573
Donation	19,494	15,787	26,764
Provision for termination, gratuity and compensation benefits			
of employees	16,283	11,386	15,632
Representation and entertainment	10,779	8,031	13,417
Amortization of goodwill and other intangible assets	-	-	7,721
Net periodic pension cost	-	-	6,768
Amortization of debt and bonds issuance costs and discount (Notes 15 and 16)		3,940	1,677
Assessments for income taxes and related penalties	30,572	73,994	1,077
Compensation expense for ESOP (Note 19)	90,739	75,554	_
Others	24,436	49,221	111,130
Negative adjustments			
Depreciation - net	(985,529)	(1,213,527)	(780,225)
Write-off of accounts receivable	(5,329)	(199,627)	(271,102)
Interest income already subjected to final tax	(193,795)	(183,613)	(206,948)
Equity in net income of investees	(152,244)	(180,626)	(139,649)
Realization of stock option resulting from the exercise of			
ESOP Phase I and Phase II	(71,182)	(90,763)	-
Net periodic pension cost	(36,423)	(13,704)	-
Amortization of goodwill and other intangible assets	(36,219)	(6,872)	-
Sale of investment in subsidiary (Note 1d)	(109,691)	-	-

Years Ended December 31, 2005, 2006 and 2007

(Expressed in millions of rupiah and thousands of U.S. dollar, except share and tariff data)

. TAXES PAYABLE (continued)	2005	2006	2007
Negative adjustments (continued)			
Capitalization of interest expense and personnel expenses			
to property and equipment (Notes 9 and 22)	(108,151)	-	_
Write-off of other long-term investment	(103,590)	-	-
Sale of investment in associated company (Note 7)	(14,697)	-	-
Amortization of debt and bonds issuance costs and discount	, ,		
(Notes 15 and 16)	(1,069)	_	_
Others	(9,315)	(172)	(4,416)
Estimated taxable income of the Company	864,267	353,020	1,886,970

The computation of the income tax expense for the years ended December 31, 2005, 2006 and 2007 is as follows:

as follows.	2005	2006	2007
Estimated taxable income of the Company	864,267	353,020	1,886,970
Income tax expense - current (at statutory tax rates)			
Company	259,263	105,888	566,073
Subsidiaries	72,278	93,741	94,602
Total income tax expense - current	331,541	199,629	660,675
Income tax expense (benefit) deferred - effect of temporary differences at enacted maximum tax rate (30%) Company			
Depreciation - net	295,659	364,058	234,067
Write-off of accounts receivable	1,598	59,888	81,330
Equity in net income of investees	45,673	54,188	41,895
Accrual of employee benefits	(21,841)	(29,477)	(45,436)
Provision for doubtful accounts	(49,465)	(26,474)	(32,572)
Provision for termination, gratuity	(49,403)	(20,474)	(32,312)
and compensation benefits of employees	(4,885)	(3,416)	(4,689)
Amortization of goodwill and other intangible assets	10,866	2,062	(2,316)
Net periodic pension cost	10,927	4,111	(2,030)
Amortization of debt and bonds issuance costs and	10,321	7,111	(2,030)
discount (Notes 15 and 16)	321	(1,182)	(503)
Compensation expense for ESOP	(5,867)	27,229	(303)
Loss on sale of investments in subsidiary and associated	(3,007)	21,223	_
company	37,316		
Capitalization of interest expense and personnel expenses	37,310	_	_
to property and equipment (Notes 9 and 22)	32,445		
Write-off of other long-term investment	31,077	_	-
Adjustments due to tax audit	31,077	(62,956)	_
Others	(5,059)	(10,950)	(31,690)
-	378,765	377,081	238,056
Subsidiaries	(12,382)	(603)	(39,214)
Subsidialies	(12,302)	(603)	(39,214)
Net income tax expense - deferred	366,383	376,478	198,842
Total income tax expense	697,924	576,107	859,517

Years Ended December 31, 2005, 2006 and 2007

(Expressed in millions of rupiah and thousands of U.S. dollar, except share and tariff data)

# 13. TAXES PAYABLE (continued)

The computation of the estimated income tax payable and claim for tax refund for the years ended December 31, 2006 and 2007 is as follows:

	2006	2007
Income tax expense - current Company Subsidiaries	105,888 93,741	566,073 94,602
Total income tax expense - current	199,629	660,675
Less prepayments of income tax of the Company Article 22 Article 23 Article 25	64,986 117,799 231,672	97,754 46,611 160,929
Total prepayments of income tax of the Company	414,457	305,294
Less prepayments of income tax of Subsidiaries Article 22 Article 23 Article 25	2,600 50,426 30,362	885 20,112 47,987
Total prepayments of income tax of Subsidiaries	83,388	68,984
Total prepayments of income tax	497,845	374,278
Estimated income tax payable Company Subsidiaries	10,353	260,779 25,618
Total estimated income tax payable	10,353	286,397
Claim for tax refund (presented as part of "Prepaid Taxes") Company	308,569	_

The reconciliation between the income tax expense calculated by applying the applicable tax rate of 30% to the income before income tax and the income tax expense as shown in the consolidated statements of income for the years ended December 31, 2005, 2006 and 2007 is as follows:

	2005	2006	2007
Income before income tax per consolidated statements of income	2,352,795	2,022,667	2,929,616
Income tax expense at the applicable tax rate of 30%	705,839	606,800	878,885
Company's equity in Subsidiaries' income before income tax and reversal of inter-company consolidation eliminations	46,003	53,783	43,669

Years Ended December 31, 2005, 2006 and 2007

(Expressed in millions of rupiah and thousands of U.S. dollar, except share and tariff data)

# 13. TAXES PAYABLE (continued)

	2005	2006	2007
Tax effect on permanent differences			
Employee benefits	7,302	6,433	16,979
Donation	5,863	4,797	8,045
Interest income already subjected to final tax	(64,647)	(63,434)	(70,395)
Assessments for income taxes and related penalties	9,823	25,302	(670)
Others	1,794	4,829	(1,948)
Valuation allowance adjustment	(14,912)	-	·
Adjustment due to tax audit and others	859	(62,403)	(15,048)
Income tax expense per consolidated			
statements of income	697,924	576,107	859,517

The tax effects of significant temporary differences between financial and tax reporting of the Company which are outstanding as of December 31, 2006 and 2007 are as follows:

	2006	2007
Deferred tax assets		
Accrual of employee benefits - net	128,621	178,747
Allowance for doubtful accounts	171,195	122,437
Allowance for decline in value of investments in associated		
company and other long-term investments	46,883	46,883
Pension cost	24,487	26,517
Allowance for short-term investment	7,618	7,618
Total	378,804	382,202
Deferred tax liabilities		
Property and equipment	1,406,071	1,641,735
Investments in subsidiaries/associated companies - net of		
amortization of goodwill and other intangible assets	205,841	212,134
Deferred debt and bonds issuance costs and discount Difference in transactions of equity changes in associated	5,731	5,228
companies/subsidiaries	1,752	1,752
Others	868	3,437
Total	1,620,263	1,864,286
Deferred tax liabilities - net	1,241,459	1,482,084

Years Ended December 31, 2005, 2006 and 2007

(Expressed in millions of rupiah and thousands of U.S. dollar, except share and tariff data)

### 13. TAXES PAYABLE (continued)

The breakdown by entity of the deferred tax assets and liabilities outstanding as of December 31, 2006 and 2007 is as follows:

	2006		2007	
	Deferred Tax Assets	Deferred Tax Liabilities	Deferred Tax Assets	Deferred Tax Liabilities
Company	-	1,241,459		1,482,084
Subsidiaries Lintasarta	46,567	<del>-</del>	71,177	-
IMM	-	2,048	2,806	<u>-</u>
APE SMT	- -	995	- 13,135	137
SMM				
Total	46,567	1,244,502	87,118	1,482,221

The deferred tax assets of Lintasarta relate mainly to the deferred tax on the temporary difference in the recognition of depreciation of property and equipment.

The significant temporary differences on which deferred tax assets have been computed are not deductible for income tax purposes until the accrued employee benefits are paid, the doubtful accounts are written off, the allowance for decline in value of investments in associated companies and other long-term investments is realized upon sale of the investments, and the pension cost is paid. The deferred tax liabilities relate to the differences in the book and tax bases of property and equipment, investments in subsidiaries/associated companies, and debt and bonds issuance costs and discount.

A valuation allowance has been established for certain deferred tax assets of a subsidiary. This valuation allowance reduces tax assets to an amount which is more likely than not to be realized.

On January 19, 2005, the Company received SKPKB/STP from the DGT covering Satelindo's 2003 VAT amounting to Rp9,677 (including penalties and interest). The assessments have been fully paid by the Company and are presented as part of "Other Income (Expenses) - Others - net".

On August 9, 2005, the Company received SKPKB/STP from the DGT for the Company's 2003 VAT amounting to Rp1,734 (including penalties and interest) and income tax articles 4(2), 22, 23 and 26 totalling Rp937 (including penalties and interest). The assessments were fully settled by the Company in August 2005.

In 2005, as a result of the corporate income tax audit for fiscal year 2003, the Company's tax loss carryover as of December 31, 2003 amounting to Rp934,637 was adjusted by the Tax Office to become Rp501,179. On October 31, 2005, the Company submitted an objection letter to the Tax Office regarding the above tax correction. On October 13, 2006, the Company received Decision Letter No. KEP-1716/WPJ.07/BD.05/2006 from the Tax Office declining the Company's appeal on the tax correction. On January 10, 2007, the Company submitted an appeal letter to the Tax Court concerning the Company's objection to the tax correction.

As of December 31, 2007, no provision for probable loss on such loss carryover adjustment was made in the consolidated financial statements as the Company believes that it has computed its corporate income tax in accordance with the tax regulations.

Years Ended December 31, 2005, 2006 and 2007

(Expressed in millions of rupiah and thousands of U.S. dollar, except share and tariff data)

#### 13. TAXES PAYABLE (continued)

On December 4, 2006, the Company received SKPKB/STP from the DGT for the Company's VAT for the periods January - March 2004 and August - October 2004 totalling Rp8,238 (including penalties and interest) and income tax articles 23 and 26 amounting to Rp8 and Rp60,493 (including penalties and interest), respectively, for fiscal year 2004 (Note 6). The Company accepted the SKPKB for income tax article 23. On February 28, 2007, the Company submitted an objection letter to the Tax Office regarding the tax correction on income tax article 26. As of December 31, 2007, the Company has not received the reply to the objection letter (Note 37j).

On March 27, 2007, the Company received SKPKBs from the DGT for the Company's income tax articles 23 and 26 amounting to Rp28,479 and Rp82,126 (including penalties and interest), respectively, for fiscal year 2005 (Note 6). The Company accepted a part of the tax correction of income tax article 23 amounting to Rp3,039 which was charged to current operations in 2007. On June 22, 2007 and June 11, 2007, the Company submitted its objection letters to the Tax Office regarding the SKPKBs of income tax article 23 for the remaining tax corrections and article 26, respectively. As of December 31, 2007, the Company has not received the reply to the objection letters (Note 37k).

The Company provides for deferred tax liabilities and deferred tax assets relating to the book-versus-tax-basis differences in its investment in domestic subsidiaries as the Company believes that for certain subsidiaries the investment will be recovered through the sale of the shares which is a taxable transaction, and for other subsidiaries, the differences will be deductible from ordinary income as a result of a merger.

The tax losses carryover of SMM and SMT as of December 31, 2007 can be carried forward through 2012 based on the following schedule:

Year of Expiration	Amount	
2008	356	
2009	2,035	
2010	1,885	
2011	14,191	
2012	30,204	
Total	48,671	

### 14. ACCRUED EXPENSES

This account consists of the following:

	2006	2007
Radio frequency fee	94,962	233,146
Network repairs and maintenance	132,062	222,594
Employee benefits	137,399	215,720
Interest	203,055	202,936
Marketing	53,112	134,950
Concession fee	65,584	82,790
Universal Service Obligation ("USO")	69,602	60,741
Consultancy fees	38,761	50,186
Outsourcing	2,413	21,991
Dividend penalty to the Government (Note 30j)	20,633	-
Others (each below Rp20,000)	78,852	115,381
Total	896,435	1,340,435

Years Ended December 31, 2005, 2006 and 2007

(Expressed in millions of rupiah and thousands of U.S. dollar, except share and tariff data)

#### 15. LOANS PAYABLE

This account consists of the following:

	2006	2007
Related parties		4 004 000
Mandiri - net of unamortized debt issuance cost of Rp5,091 Syndicated Loan Facility 2	-	1,994,909
BNI - net of unamortized debt issuance cost of Rp2,131	515,514	-
Mandiri - net of unamortized debt issuance cost of Rp457 Third parties - net of unamortized debt issuance cost of Rp5,096 in 2006 and Rp7,128 in 2007; and unamortized debt discount of	120,135	-
Rp37,191 in 2007	996,236	2,748,511
Total loans payable	1,631,885	4,743,420
Less current maturities:		
Related parties	-	200,000
Third parties	127,191	294,387
Total current maturities	127,191	494,387
Long-term portion	1,504,694	4,249,033

The details of the loans from related parties are as follows:

### a. Mandiri

On September 18, 2007, the Company obtained a five-year unsecured credit facility from Mandiri amounting to Rp2,000,000 for the purchase of telecommunications equipment. The loan bears interest at (i) fixed annual rates for the first two years (9.75% on the first year and 10.5% on the second year), and (ii) floating rates for the remaining years based on the prevailing annual rate of 3-month JIBOR plus 1.5% per annum. The interest is payable quarterly. The repayment of the loan drawdowns will be made annually, as follows: (a) 10% of the total loan drawdowns in the 1<sup>st</sup> and 2<sup>nd</sup> years after the first drawdown, (b) 15% of the total loan drawdowns in the 3<sup>rd</sup> and 4<sup>th</sup> years after the first drawdown, and (c) 50% of the total loan drawdowns in the 5<sup>th</sup> year after the signing date of the agreement.

On September 27 and December 27, 2007, the Company made the first and second loan drawdowns totalling Rp2,000,000.

Based on the loan agreement, the Company is required to comply with certain covenants, such as maintaining certain financial ratios.

#### b. Syndicated Loan Facility 2

On October 2, 2003, the Company entered into a syndicated loan agreement covering Rp3,165,000 with the following syndicated banks:

Bank	Tranche	Amount
BCA		975,000
Mandiri *	В	900,000
BNI *	С	900,000
Danamon *	Α	240,000
Bukopin	Α	150,000
Total		3,165,000

<sup>\*</sup> related parties

Years Ended December 31, 2005, 2006 and 2007

(Expressed in millions of rupiah and thousands of U.S. dollar, except share and tariff data)

#### 15. LOANS PAYABLE (continued)

#### b. Syndicated Loan Facility 2 (continued)

On December 8, 2003, the Company drew Rp200,000 and Rp1,800,000 from its facility under Tranches B and C, respectively. Based on the loan agreement, the Company should use the proceeds of the loans to repay IM3's debts and Satelindo's debts based on the Master Restructuring Agreement, and/or for capital expenditure financing, and/or for other corporate general needs if IM3's debts are repaid using other facility.

The interest rates ranged from 9.30% to 11.92% in 2005. The interest rate was fixed at 9.3% per annum in 2006 and up to March 31, 2007. During April - June 2007 and July - December 2007, the annual floating interest rates were 10.6% and 10.5%, respectively.

On December 7, 2004, the Company paid the first semi-annual installments amounting to Rp73,125, Rp61,875 and Rp22,220 to BCA, BNI and Mandiri, respectively.

On March 31, 2005, the Company made early payments of the loans amounting to Rp290,112, Rp245,480 and Rp57,188 to BCA, BNI and Mandiri, respectively. On the same date, the Company also entered into agreements amending the loan agreement with BCA, BNI and Mandiri. The amendments covered, among others, the following:

- The remaining balance of the loans would mature on April 1, 2008. However, the amendment provided early repayment option for the Company, commencing from April 1, 2007 up to the maturity date. Any repayment made before April 1, 2007 would require the Company to pay penalty amounting to 1% of such repaid amount.
- The loan interest rates would be as follows:
  - April 1, 2005 March 31, 2007: fixed interest at the rate of 9.3% per annum
  - April 1, 2007 March 31, 2008 : 10.5% per annum or a reference rate plus margin rate of 2.5%, whichever rate was higher.

On September 6, 2007, the Company paid in full the balance of the loans amounting to Rp1,250,000 for the principal amount and Rp24,792 for the last interest installment.

The loans from third parties consist of the following:

	2006	2007
BCA - net of unamortized debt issuance cost of Rp5,091 Goldman Sachs International	-	1,994,909
Principal, net of unamortized debt discount of Rp37,191	-	397,109
Foreign Exchange (FX) Conversion Option	-	76,767
Finnish Export Credit Ltd net of unamortized debt		
issuance cost of Rp2,588 in 2006 and Rp2,038 in 2007	305,896	247,817
Investment Credit Facility 4 from Niaga	40,446	22,446
Investment Credit Facility 5 from Niaga	-	9,463
Syndicated Loan Facility 2 (refer to previous section on loans from related parties)		
BCA - net of unamortized debt issuance cost of Rp2,508	609,255	-
Investment Credit Facility 3 from Niaga	39,139	-
Investment Credit Facility 2 from Niaga	1,500	
Total	996,236	2,748,511
Less current maturities	127,191	294,387
Long-term portion	869,045	2,454,124

Years Ended December 31, 2005, 2006 and 2007

(Expressed in millions of rupiah and thousands of U.S. dollar, except share and tariff data)

#### 15. LOANS PAYABLE (continued)

#### a. BCA

On August 28, 2007, the Company obtained a five-year unsecured credit facility from BCA amounting to Rp1,600,000 for the repayment of Syndicated Loan Facility 2 and the purchase of telecommunications equipment. The loan bears interest at (i) fixed annual rates for the first two years (9.75% on the first year and 10.5% on the second year), and (ii) floating rates for the remaining years based on the prevailing annual rate of 3-month JIBOR plus 1.5% per annum. On September 20, 2007, the Company obtained additional credit facility of Rp400,000. As a result, the credit facility has become Rp2,000,000. The interest is payable quarterly. The repayment of the loan drawdowns will be made annually, as follows: (a) 10% of the total loan drawdowns in the 1<sup>st</sup> and 2<sup>nd</sup> years after the first drawdown, (b) 15% of the total loan drawdowns in the 5<sup>th</sup> year after the first drawdown, and (c) 50% of the total loan drawdowns in the 5<sup>th</sup> year after the first drawdown.

On September 27, October 26 and December 27, 2007, the Company made the first, second and third loan drawdowns totalling Rp2,000,000.

Based on the loan agreement, the Company is required to comply with certain covenants, such as maintaining certain financial ratios.

#### b. Goldman Sachs International ("GSI")

On May 30, 2007, the Company received from GSI a loan amounting to Rp434,300 which was received in U.S. dollar amounting to US\$50,000 for financing the purchase of telecommunications equipment. The loan will mature on May 30, 2013. The loan bears interest at the fixed annual rate of 8.75% applied on the Rp434,300, which is payable quarterly every February 28, May 30, August 30 and November 30 commencing on August 30, 2007 up to May 30, 2012.

The loan agreement provides an option for GSI to convert the loan payable into a U.S. dollar loan of US\$50,000 on May 30, 2012 ("FX Conversion Option"). The fair value of the FX Conversion Option as of December 31, 2007 amounted to US\$8,173 (equivalent to Rp76,767). If GSI takes such option, starting May 30, 2012, the loan will bear interest at the fixed annual rate of 6.45% applied on the US\$50,000 principal and both U.S. dollar principal and interest thereon will be due on May 30, 2013.

Based on the loan agreement, the Company is required to notify GSI regarding the following events which can result in loan termination, such as (i) certain changes affecting withholding taxes in the United Kingdom or Indonesia, (ii) default under Guaranteed Notes due 2012 (Note 16), (iii) default under the Company's USD Notes and IDR Bonds (Note 16), (iv) redemption, purchase or cancellation of the Guaranteed Notes Due 2012 (Note 16) and there are no USD Indosat Notes outstanding upon such redemption, purchase or cancellation, and (v) change of control in the Company.

#### c. Finnish Export Credit Ltd. ("FEC")

On May 12, 2006, the Company obtained a credit facility from FEC amounting to US\$38,000 with ABN-AMRO Bank N.V., Jakarta Branch as the "arranger" and ABN-AMRO Bank N.V., Stockholm Branch as the "facility agent" to be used for the purchase of telecommunications equipment. The loan bears interest at the fixed annual rate of 4.15%. The loan, together with the related interest, is payable semi-annually until March 12, 2011.

Based on the loan agreement, the Company is required to comply with certain covenants, such as maintaining certain financial ratios.

Years Ended December 31, 2005, 2006 and 2007 ressed in millions of rupiah and thousands of U.S. dollars.

(Expressed in millions of rupiah and thousands of U.S. dollar, except share and tariff data)

### 15. LOANS PAYABLE (continued)

### d. Investment Credit Facility 4 from Niaga

On August 29, 2005, Lintasarta obtained a credit facility from Niaga amounting to Rp45,000 for the purchase of telecommunications equipment, computers and other supporting facilities. The loan bears interest at the prevailing annual rate of 3-month Certificates of Bank Indonesia plus 3% per annum. The quarterly repayment of the principal started on November 29, 2006, at Rp4,500 each quarter up to February 28, 2009.

The loan is collateralized by all equipment (Note 9) purchased from the proceeds of the credit facility and trade accounts receivable from frame relay (Note 5).

The loan also has the same restrictive covenants as the Investment Credit Facilities 2, 3 and 5 from Niaga.

### e. Investment Credit Facility 5 from Niaga

On July 10, 2007, Lintasarta obtained a credit facility from Niaga amounting to Rp50,000 for the purchase of telecommunications equipment, computers and other supporting facilities. The loan bears interest at the prevailing annual rate of 1-month Certificate of Bank Indonesia plus 2.25% per annum. The quarterly repayment of the principal will start on October 10, 2008 at Rp5,000 each quarter up to January 10, 2011. As of December 31, 2007, Lintasarta has already drawn from this credit facility the amount of Rp9,463.

The loan is collateralized by all equipment (Note 9) purchased from the proceeds of the credit facility.

The loan also has the same restrictive covenants as the Investment Credit Facilities 2, 3 and 4 from Niaga.

### f. Investment Credit Facility 3 from Niaga

On June 29, 2004, Lintasarta obtained a loan from a credit facility from Niaga for the purchase of telecommunications equipment, computers and other supporting facilities amounting to Rp98,000. The loan bears interest at 3-month time deposits rate guaranteed by Bank Indonesia plus 3.5% per annum. The quarterly repayment of the principal started on September 29, 2005, at Rp9,800 each quarter up to December 29, 2007.

The loan is collateralized by all equipment (Note 9) purchased from the proceeds of the credit facility, trade accounts receivable from frame relay (Note 5) and trade accounts receivable from one of Lintasarta's customers.

The loan also has the same restrictive covenants as the Investment Credit Facilities 2, 4 and 5 from Niaga.

### g. Investment Credit Facility 2 from Niaga

On August 14, 2003, Lintasarta obtained a credit facility from Niaga amounting to Rp15,000 to finance a letter of credit facility. The full amount was drawn down in 2004 and bore interest at 3-month time deposit rate guaranteed by Bank Indonesia plus a spread of 3% per annum. The loan was payable in quarterly installments of Rp1,500 starting November 14, 2004 and in February 2007, the final installment was paid.

Years Ended December 31, 2005, 2006 and 2007

(Expressed in millions of rupiah and thousands of U.S. dollar, except share and tariff data)

### 15. LOANS PAYABLE (continued)

### g. Investment Credit Facility 2 from Niaga (continued)

The loan was collateralized by all equipment (Note 9) purchased from the proceeds of the credit facilities and trade accounts receivable from frame relay (Note 5).

Lintasarta was required to obtain prior written approval from Niaga if:

- The combined ownership of the Company and Yayasan Kesejahteraan Karyawan Bank Indonesia in Lintasarta became less than 51% during the facility period.
- Lintasarta obtained new debts (Note 16).
- Lintasarta invested in other than Lintasarta's current business.

Lintasarta was also required to maintain certain financial ratios including the Debt Service Coverage Ratio of not less than 1.2 : 1.

The scheduled principal payments from 2008 to 2013 of all the loans payable as of December 31, 2007 are as follows:

	Twelve months ending December 31,					
	2008	2009	2010	2011	2012 and 2013	Total
In rupiah						
Mandiri	200,000	200,000	300,000	300,000	1,000,000	2,000,000
BCA	200,000	200,000	300,000	300,000	1,000,000	2,000,000
GSI	-	-	-	-	434,300	434,300
Niaga	23,000	8,909	-	-	-	31,909
Sub-total	423,000	408,909	600,000	600,000	2,434,300	4,466,209
<u>In U.S. dollar</u> FEC (US\$26,600) GSI (US\$8,173)	71,387 -	71,387 -	71,387 -	35,693 -	- 76,767	249,854 76,767
Sub-total	71,387	71,387	71,387	35,693	76,767	326,621
Total	494,387	480,296	671,387	635,693	2,511,067	4,792,830
Less: - unamortized debt - unamortized debt						(37,191) (12,219)
Net						4,743,420

The amortization of debt issuance costs and debt discount on the loans amounted to Rp9,576 in 2005, Rp10,928 in 2006 and Rp9,132 in 2007 (Note 24).

Years Ended December 31, 2005, 2006 and 2007

(Expressed in millions of rupiah and thousands of U.S. dollar, except share and tariff data)

### 16. BONDS PAYABLE

This account consists of the following:

	2006	2007
Guaranteed Notes Due 2010 (US\$300,000) - net of unamortized		
notes issuance cost of Rp17,432 in 2006 and Rp13,389 in 2007 Fifth Indosat Bonds in Year 2007 with Fixed Rates - net of	2,688,568	2,804,511
unamortized bonds issuance cost of Rp7,629	-	2,592,371
Third Indosat Bonds in Year 2003 with Fixed Rates - net of unamortized bonds issuance cost of Rp14,855 in 2006 and Rp8,622 in 2007	2,485,145	2,491,378
Guaranteed Notes Due 2012 (US\$250,000) - net of unamortized notes	_, ,	_, ,
discount of Rp13,398 in 2006 and Rp11,338 in 2007; and unamortized notes issuance cost of Rp28,105 in 2006 and Rp23,781 in 2007	2,213,497	2,313,131
Fourth Indosat Bonds in Year 2005 with Fixed Rate - net of unamortized	, ,	
bonds issuance cost of Rp7,117 in 2006 and Rp5,842 in 2007 Indosat Sukuk Ijarah II in Year 2007 - net of unamortized bonds	807,883	809,158
issuance cost of Rp1,179	-	398,821
Indosat Syari'ah Ijarah Bonds in Year 2005 - net of unamortized bonds issuance cost of Rp2,523 in 2006 and Rp2,071 in 2007	282,477	282,929
Second Indosat Bonds in Year 2002 with Fixed and Floating Rates	1,075,000	200,000
Limited Bonds II issued by Lintasarta*	31,150	31,150
Limited Bonds I issued by Lintasarta**	25,292	25,292
Indosat Syari'ah Mudharabah Bonds in Year 2002	175,000	-
Convertible Bonds issued by Lintasarta***	5,526	-
Total bonds payable	9,789,538	11,948,741
Less current maturities	1,055,526	1,860,000
Long-term portion	8,734,012	10,088,741

- \* after elimination of Limited Bonds II amounting to Rp35,000 issued to the Company
- \*\* after elimination of Limited Bonds I amounting to Rp9,564 issued to the Company
- \*\*\* after elimination of Convertible Bonds amounting to Rp14,473 issued to the Company in 2006

### Guaranteed Notes Due 2010

In October 2003, the Company, through IFB, issued Guaranteed Notes Due 2010 with fixed rate. The notes have a total face value of US\$300,000. The notes bear interest at the fixed rate of 7.75% per annum payable in semi-annual installments on May 5 and November 5 of each year, commencing May 5, 2004. The notes will mature on November 5, 2010.

The notes are redeemable at the option of IFB, in whole or in part at any time on or after November 5, 2008. The notes are redeemable at prices equal to 103.8750%, 101.9375% and 100.0000% of the principal amount during the 12-month period commencing on November 5 of 2008, 2009 and 2010, respectively. In addition, prior to November 5, 2006, IFB may redeem up to a maximum of 35% of the original aggregate principal amount, with the proceeds of one or more public equity offerings of the Company, at a price equal to 107.75% of the principal amount thereof, plus accrued and unpaid interest and additional amounts, if any. The notes are also redeemable at the option of IFB, in whole but not in part, at any time, at a price equal to 103.5625% of the principal amount thereof, plus any accrued and unpaid interest and additional amounts to the date of redemption, in the event of certain changes affecting withholding taxes in Indonesia and the Netherlands that would require IFB or the Company to pay an additional amount in respect of any note in excess of certain amounts. Upon a change in control of IFB (including sale, transfer, assignment, lease, conveyance or other disposition of all or substantially all of IFB's assets), the holder of the notes has the right to require IFB to repurchase all or any part of such holder's notes at a purchase price equal to 101% of the principal amount thereof, plus accrued and unpaid interest and additional amounts, if any, to the purchase date.

Years Ended December 31, 2005, 2006 and 2007

(Expressed in millions of rupiah and thousands of U.S. dollar, except share and tariff data)

### 16. BONDS PAYABLE (continued)

### Guaranteed Notes Due 2010 (continued)

The net proceeds, after deducting the underwriting fee and offering expenses, were received on November 5, 2003 and used primarily to repay a portion of Indosat's (including Satelindo's and IM3's) outstanding indebtedness amounting to Rp1,500,000 and US\$447,500.

Based on the notes indenture, the Company is required to comply with certain conditions, such as maintaining certain financial ratios.

The notes are unconditionally and irrevocably guaranteed by the Company.

On January 11, 2006, IFB released a consent solicitation statement (the "solicitation") relating to its outstanding Guaranteed Notes Due 2010. The primary purpose of the solicitation was to modify certain covenants under the indenture of Guaranteed Notes Due 2010 to conform with the terms in the indenture of Guaranteed Notes Due 2012. The amendment to the indenture included, among others, the change in the limit of the permitted debt that could be incurred by IFB and Lintasarta, and IFB's ability to incur new debt (Note 24).

On January 24, 2006, IFB received consents from holders of the Guaranteed Notes Due 2010 representing an aggregate principal amount of US\$239,526 or 79.842% of the outstanding notes.

Based on the latest rating report, the notes currently have BB (released in July 2007) and Ba2 (released in October 2007) ratings from Standard & Poor's ("S&P") and Moody's Investors Service ("Moody's"), respectively.

### Fifth Indosat Bonds in Year 2007 with Fixed Rates

On May 29, 2007, the Company issued its Fifth Indosat Bonds in Year 2007 with Fixed Rates ("Fifth Indosat Bonds"), with BRI as the trustee. The bonds have a total face value of Rp2,600,000. The bonds consist of two series:

- Series A bonds amounting to Rp1,230,000 which bear interest at the fixed rate of 10.20% per annum starting May 29, 2007. These bonds will mature on May 29, 2014.
- Series B bonds amounting to Rp1,370,000 which bear interest at the fixed rate of 10.65% per annum starting May 29, 2007. These bonds will mature on May 29, 2017.

The bonds will mature before the maturity dates if, after the 1<sup>st</sup> anniversary of the bonds, the Company exercises its option to buy back part or all of the bonds at market price temporarily or as an early settlement.

PT Kustodian Sentral Efek Indonesia ("KSEI"), acting as payment agent, shall pay interest on the bonds, as follows:

Series A : Starting August 29, 2007 and every quarter thereafter up to May 29, 2014. Series B : Starting August 29, 2007 and every quarter thereafter up to May 29, 2017.

The Company received the proceeds of the bonds on May 31, 2007.

The net proceeds, after deducting the underwriting fee and offering expenses, were used for capital expenditure to expand the Company's cellular network.

Years Ended December 31, 2005, 2006 and 2007

(Expressed in millions of rupiah and thousands of U.S. dollar, except share and tariff data)

### 16. BONDS PAYABLE (continued)

### Fifth Indosat Bonds in Year 2007 with Fixed Rates (continued)

Based on the bonds indenture, the Company is required to comply with certain conditions, such as maintaining certain financial ratios.

The bonds are neither collateralized by any specific Company assets nor guaranteed by other parties. All of the Company's assets, except for the assets that have been specifically used as security to its other creditors, are used as *pari-passu* security to all of the Company's other liabilities including the bonds.

Based on the latest rating report released in May 2007, the bonds have <sub>id</sub>AA+ (stable outlook) rating from PT Pemeringkat Efek Indonesia ("Pefindo").

### Third Indosat Bonds in Year 2003 with Fixed Rates

On October 15, 2003, the Company issued at face value its Third Indosat Bonds in Year 2003 with Fixed Rates ("Third Indosat Bonds"), with BRI as the trustee. The bonds have a total face value of Rp2,500,000 in Rp50 denomination. The bonds consist of two series:

- Series A bonds amounting to Rp1,860,000 which bear interest at the fixed rate of 12.5% per annum for 5 years starting October 22, 2003.
- Series B bonds amounting to Rp640,000 which bear interest at the fixed rate of 12.875% per annum for 7 years starting October 22, 2003.

The bonds will mature if the Company exercises the following options:

• Early Settlement Option : the Company has the right to make early payment for all the Series A

bonds on the 4<sup>th</sup> anniversary of the bonds at 100% of the bonds' nominal value. The Company has also the right to make early payment for all the Series B bonds on the 4<sup>th</sup> and 6<sup>th</sup> anniversaries of the bonds

at 100% of the bonds' nominal value.

Buy-back Option : after the 1<sup>st</sup> anniversary of the bonds, the Company has the right to buy

back part or all of the bonds at market price temporarily or as an early

settlement.

KSEI, acting as payment agent, pays interest on the bonds, as follows:

Series A : Starting January 22, 2004 and every quarter thereafter up to October 22, 2008. Series B : Starting January 22, 2004 and every quarter thereafter up to October 22, 2010.

The proceeds of the bonds were used as capital injection to Satelindo which, in turn, used the proceeds to repay its debts and Guaranteed Floating Rate Bonds.

The bonds are neither collateralized by any specific Company assets nor guaranteed by other parties. All of the Company's assets, except for the assets that have been specifically used as security to its other creditors, are used as *pari-passu* security to all of the Company's other liabilities including the bonds.

Based on the bonds indenture, the Company is required to comply with certain conditions, such as maintaining certain financial ratios.

Based on the latest rating report released in May 2007, the bonds have <sub>id</sub>AA+ (stable outlook) rating from Pefindo.

Years Ended December 31, 2005, 2006 and 2007

(Expressed in millions of rupiah and thousands of U.S. dollar, except share and tariff data)

### 16. BONDS PAYABLE (continued)

### Guaranteed Notes Due 2012

On June 22, 2005, the Company, through IIFB, issued Guaranteed Notes Due 2012 with fixed rate. The notes have a total face value of US\$250,000 and were issued at 99.323% of their principal amount. The notes bear interest at the fixed rate of 7.125% per annum payable in semi-annual installments due on June 22 and December 22 of each year, commencing December 22, 2005. The notes will mature on June 22, 2012.

The notes will be redeemable at the option of IIFB, in whole or in part at any time on or after June 22, 2010 at prices equal to 103.5625%, 101.7813% and 100.0000% of the principal amount during the 12-month period commencing June 22, 2010, 2011 and 2012, respectively, plus accrued and unpaid interest and additional amounts, if any. In addition, prior to June 22, 2008, IIFB may redeem up to a maximum of 35% of the original aggregate principal amount, with the proceeds of one or more public equity offerings of the Company, at a price equal to 107.125% of the principal amount thereof, plus accrued and unpaid interest and additional amounts, if any. The notes are also redeemable at the option of IIFB, in whole but not in part, at any time, at a price equal to 103.5625% of the principal amount thereof, plus any accrued and unpaid interest and additional amounts to the date of redemption, in the event of certain changes affecting withholding taxes in Indonesia and the Netherlands that would require IIFB or the Company to pay an additional amount in respect of any note in excess of certain amounts. Upon a change in control of IIFB (including sale, transfer, assignment, lease, conveyance or other disposition of all or substantially all of IIFB's assets), the holder of the notes has the right to require IIFB to repurchase all or any part of such holder's notes at a purchase price equal to 101% of the principal amount thereof, plus accrued and unpaid interest and additional amounts, if any, to the purchase date.

The net proceeds, after deducting the underwriting fee and offering expenses, were received on June 23, 2005 and used for general corporate purposes, including capital expenditures.

Based on the notes indenture, the Company is required to comply with certain conditions, such as maintaining certain financial ratios.

The notes are unconditionally and irrevocably guaranteed by the Company.

Based on the latest rating report, the notes have BB (released in July 2007) and Ba2 (released in October 2007) ratings from S&P and Moody's, respectively.

### Fourth Indosat Bonds in Year 2005 with Fixed Rate

On June 21, 2005, the Company issued its Fourth Indosat Bonds in Year 2005 with Fixed Rate ("Fourth Indosat Bonds"), with BRI as the trustee. The bonds have a total face value of Rp815,000 in Rp50 denomination. The bonds bear interest at the fixed rate of 12% per annum, payable on a quarterly basis. The bonds will mature on June 21, 2011.

The bonds will mature before maturity date if the Company exercises the following options:

• Early Settlement Option : the Company has the right to make early payment for all the bonds

on the 4<sup>th</sup> anniversary of the bonds at 100% of the bonds' nominal

value.

• Buy-back Option : after the 1<sup>st</sup> anniversary of the bonds, the Company has the right to buy

back part or all of the bonds at market price.

The proceeds of the bonds were used for capital expenditure to expand the Company's cellular network.

Years Ended December 31, 2005, 2006 and 2007

(Expressed in millions of rupiah and thousands of U.S. dollar, except share and tariff data)

### 16. BONDS PAYABLE (continued)

### Fourth Indosat Bonds in Year 2005 with Fixed Rate (continued)

The bonds are neither collateralized by any specific Company assets nor guaranteed by other parties. All of the Company's assets, except for the assets that have been specifically used as security to its other creditors, are used as *pari-passu* security to all of the Company's other liabilities including the bonds.

Based on the bonds indenture, the Company is required to comply with certain conditions, such as maintaining certain financial ratios.

Based on the latest rating report released in May 2007, the bonds have <sub>id</sub>AA+ (stable outlook) rating from Pefindo.

### Indosat Sukuk Ijarah II in Year 2007 ("Sukuk Ijarah II")

On May 29, 2007, the Company issued its Sukuk Ijarah II, with BRI as the trustee. The bonds have a total face value of Rp400,000. The bonds will mature on May 29, 2014.

The bonds will mature before maturity date if, after the 1<sup>st</sup> anniversary of the bonds, the Company exercises its option to buy back part or all of the bonds at market price.

Bondholders are entitled to annual fixed Ijarah return ("Cicilan Imbalan Ijarah") totalling Rp40,800, payable on a quarterly basis starting August 29, 2007 up to May 29, 2014.

The proceeds of the bonds were used for capital expenditure to expand the Company's cellular network.

The Company received the proceeds of the bonds on May 31, 2007.

The bonds are neither collateralized by any specific Company assets nor guaranteed by other parties. All of the Company's assets, except for the assets that have been specifically used as security to its other creditors, are used as *pari-passu* security to all of the Company's other liabilities including the bonds.

Based on the bonds indenture, the Company is required to comply with certain conditions, such as maintaining certain financial ratios.

Based on the latest rating report released in May 2007, the bonds have  $_{id}AA_{(sy)}$ + (stable outlook) rating from Pefindo.

### Indosat Syari'ah Ijarah Bonds in Year 2005 ("Syari'ah Ijarah Bonds")

On June 21, 2005, the Company issued its Syari'ah Ijarah Bonds, with BRI as the trustee. The bonds have a total face value of Rp285,000 in Rp50 denomination. The bonds will mature on June 21, 2011.

Bondholders are entitled to annual fixed Ijarah return ("Cicilan Imbalan Ijarah") totalling Rp34,200, payable on a quarterly basis starting September 21, 2005 up to June 21, 2011.

The bonds will mature before maturity date if the Company exercises the following options:

• Early Settlement Option: the Company has the right to make early payment for all the bonds on the 4<sup>th</sup> anniversary of the bonds at 100% of the bonds' nominal value.

Years Ended December 31, 2005, 2006 and 2007

(Expressed in millions of rupiah and thousands of U.S. dollar, except share and tariff data)

### 16. BONDS PAYABLE (continued)

Indosat Syari'ah Ijarah Bonds in Year 2005 ("Syari'ah Ijarah Bonds") (continued)

: after the 1<sup>st</sup> anniversary of the bonds, the Company has the right to buy Buy-back Option back part or all of the bonds at market price.

The proceeds of the bonds were used for capital expenditure to expand the Company's cellular network.

The bonds are neither collateralized by any specific Company assets nor guaranteed by other parties. All of the Company's assets, except for the assets that have been specifically used as security to its other creditors, are used as pari-passu security for all of the Company's other liabilities including the bonds.

Based on the bonds indenture, the Company is required to comply with certain conditions, such as maintaining certain financial ratios.

Based on the latest rating report released in May 2007, the bonds have idAA(sv)+ (stable outlook) rating from Pefindo.

### Second Indosat Bonds in Year 2002 with Fixed and Floating Rates

On November 6, 2002, the Company issued its Second Indosat Bonds in Year 2002 with Fixed and Floating Rates ("Second Indosat Bonds"), with BRI as the trustee. The bonds have a total face value of Rp1,075,000 in Rp50 denomination. The bonds consist of three series:

- Series A bonds amounting to Rp775,000 which bore interest at the fixed rate of 15.75% per annum starting February 6, 2003. The Series A bonds matured on November 6, 2007.
- Series B bonds amounting to Rp200,000 which bear interest at the fixed rate of 16% per annum for 30 years starting February 6, 2003. The bonds mature if the Company or the bondholder exercises the following options:

Buy Option: the Company has the right to make early payment for all the Series B bonds

on the 5<sup>th</sup>, 10<sup>th</sup>, 20<sup>th</sup> and 25<sup>th</sup> anniversaries of the bonds at 101% of the bonds' nominal value.

Sell Option: the bondholder has the right to ask for early settlement from the Company

at 100% of the bonds' nominal value: 1) at any time, if the rating of the bonds decreases to idAA- or lower (Special Sell Option) or 2) on the 15<sup>th</sup>, 20<sup>th</sup> and

25<sup>th</sup> anniversaries of the bonds (Regular Sell Option).

Series C bonds amounting to Rp100,000 which bore interest at the fixed rate of 15.625% per annum for the first year starting February 6, 2003 and floating rates for the succeeding years until November 6, 2007. The floating rates were determined using the last interest rate for three-month period of Certificates of Bank Indonesia, plus 1.625% margin. The floating rates should have a maximum limit of 18.5% and a minimum limit of 15% per annum.

KSEI, acting as payment agent, shall pay interest on the bonds, as follows:

Series A and C Starting February 6, 2003 and every quarter thereafter up to November 6,

Series B Starting February 6, 2003 and every quarter thereafter up to November 6,

2032.

Years Ended December 31, 2005, 2006 and 2007

(Expressed in millions of rupiah and thousands of U.S. dollar, except share and tariff data)

### 16. BONDS PAYABLE (continued)

Second Indosat Bonds in Year 2002 with Fixed and Floating Rates (continued)

- Buy Option: February 6, 2003 and every quarter thereafter up to November 6, 2007, 2012,

2017, 2022 and 2027

Sell Option : February 6, 2003 and every quarter thereafter up to November 6, 2017, 2022.

and 2027.

The bonds are neither collateralized by any specific Company assets nor guaranteed by other parties. All of the Company's assets, except for the assets that have been specifically used as security to its other creditors, are used as *pari-passu* security for all of the Company's other liabilities including the bonds.

The proceeds of the bonds were used to repay the working capital loan from Mandiri and time loan facility from BCA.

Based on the bonds indenture, the Company is required to comply with certain conditions, such as maintaining certain financial ratios.

On November 6, 2007, the Company paid in full the Second Indosat Bonds Series A and C totalling Rp875,000.

Based on the latest rating report released in May 2007, the bonds have <sub>id</sub>AA+ (stable outlook) rating from Pefindo.

### Limited Bonds II issued by Lintasarta

On June 14, 2006, Lintasarta entered into an agreement with its stockholders for the former to issue Limited Bonds II amounting to Rp66,150. The limited bonds represent unsecured bonds which will mature on June 14, 2009 and bear interest at the floating rates determined using the average 3-month rupiah time deposit rates with Mandiri, BNI, BRI and BTN, plus a fixed premium of 3%. The maximum limit of the floating rate is 19% and the minimum limit is 11% per annum. The interest is payable on a quarterly basis starting September 14, 2006.

On July 17, 2006, Lintasarta obtained approval from Niaga on the issuance of the Limited Bonds II (Note 15).

The proceeds of the Limited Bonds II were used for capital expenditure to expand Lintasarta's telecommunication peripherals.

### Limited Bonds I issued by Lintasarta

In June 2003, Lintasarta entered into an agreement with its stockholders for the former to issue Limited Bonds I amounting to Rp40,000. The limited bonds represented unsecured bonds which matured on June 2, 2006 and bore interest at the fixed rate of 16% per annum for the first year and floating rates for the succeeding years. The floating rates were determined using the average 3-month rupiah time deposit rates with Mandiri, BNI, BRI and BTN, plus a fixed premium of 3%. The maximum limit of the floating rate is 19% and the minimum limit is 11% per annum. Lintasarta paid interest on the bonds quarterly starting September 2, 2003.

Years Ended December 31, 2005, 2006 and 2007

(Expressed in millions of rupiah and thousands of U.S. dollar, except share and tariff data)

### 16. BONDS PAYABLE (continued)

### Limited Bonds I issued by Lintasarta (continued)

On the maturity date, Lintasarta paid a certain portion of limited bonds I amounting to Rp5,144 and subsequently extended the maturity date of the remaining balance of Rp34,856 until June 2, 2009. The extension of maturity date was made based on the first amendment dated June 14, 2006 of the Limited Bonds I Agreement. These bonds bear interest at floating rates determined using the average 3-month rupiah time deposit rates with Mandiri, BNI, BRI and BTN, plus a fixed premium of 3%. The maximum limit of the floating rate is 19% and the minimum limit is 11% per annum. The interest is payable on a quarterly basis.

On July 17, 2006, Lintasarta obtained approval from Niaga on the changes in maturity date and nominal value of the Limited Bonds I (Note 15).

### Indosat Syari'ah Mudharabah Bonds in Year 2002 ("Syari'ah Mudharabah Bonds")

On November 6, 2002, the Company issued its Syari'ah Mudharabah Bonds, with BRI as the trustee. The bonds had a total face value of Rp175,000 in Rp50 denomination and matured on November 6, 2007.

Each bondholder was entitled to a revenue-sharing income [Pendapatan Bagi Hasil ("PBH")], which was determined on the basis of the bondholder's portion (Nisbah) of the Shared Revenue (Pendapatan Yang Dibagihasilkan). Shared Revenue referred to the operating revenue of Satelindo and IMM earned from their satellite and internet services, respectively. The bondholders' portions (expressed in percentages) of the satellite and internet services revenue were as follows:

Year	Percenta	Percentage (%)		
	Satellite	Internet		
1	6.91	10.75		
2	6.91	9.02		
3	6.91	7.69		
4	6.91	6.56		
5	6.91	5.50		

Based on an agreement reached between the Company and the bondholders in the Syari'ah Mudharabah Bondholders' General Meeting held on October 1, 2003, the Shared Revenue which previously referred to the operating revenue of Satelindo earned from its satellite services was changed to the operating revenue of the Company earned from the same services. The bondholders' portions (expressed in percentages) of the Company's satellite revenue also changed as follows:

Year	Percentage (%)		
1	6.91		
2	9.34		
3	9.34		
4	9.34		
5	9.34		

KSEI, acting as payment agent, paid quarterly the revenue-sharing income on the bonds starting February 6, 2003 until November 6, 2007.

Years Ended December 31, 2005, 2006 and 2007 (Expressed in millions of rupiah and thousands of U.S. dollar, except share and tariff data)

### 16. BONDS PAYABLE (continued)

Indosat Syari'ah Mudharabah Bonds in Year 2002 ("Syari'ah Mudharabah Bonds") (continued)

The bonds were neither collateralized by any specific Company assets nor guaranteed by other parties. All of the Company's assets, except for the assets that have been specifically used as a security to its other creditors, were used as *pari-passu* security for all of the Company's other liabilities including the bonds.

The proceeds of the bonds replaced the Company's internal funds used for the development of its cellular business through the acquisition of Satelindo.

Based on the bonds indenture, the Company was required to comply with certain conditions, such as maintaining certain financial ratios.

Based on the latest rating report released in May 2007, the bonds had  $_{id}AA_{(sy)}$ + (stable outlook) rating from Pefindo.

On November 6, 2007, the Company paid in full the Syari'ah Mudharabah Bonds amounting to Rp175,000.

### Convertible Bonds issued by Lintasarta

At Lintasarta's Stockholders' Annual General Meeting held in March 2002, the stockholders approved, among others, the declaration of cash dividend amounting to Rp25,300 of which Rp4,149 (net of tax) was paid in June 2002. The remaining dividend was distributed in the form of unsecured convertible bonds, which bore interest at the annual fixed rate of 19% and paid on a quarterly basis. The bonds were converted into Lintasarta's common stock at par value of Rp1,000,000 per share on the bonds' maturity date on June 3, 2007 (Notes 1d and 2u).

On May 23, 2003, Lintasarta obtained approval from Niaga on the issuance of the Convertible Bonds (Note 15).

Based on the first amendment dated July 12, 2004 of the Convertible Bonds Agreement, the fixed interest rate of the Convertible Bonds issued by Lintasarta had been changed to become a floating rate. The floating rate was determined using the average rate for 6-month rupiah time deposits with Mandiri, BNI, BRI and BTN, plus a fixed premium of 3%. The maximum limit of the floating rate was 19% and the minimum limit was 11% per annum. The first amendment was effective starting July 1, 2004.

Years Ended December 31, 2005, 2006 and 2007

(Expressed in millions of rupiah and thousands of U.S. dollar, except share and tariff data)

### 16. BONDS PAYABLE (continued)

The scheduled principal payments of all the bonds payable outstanding as of December 31, 2007 are as follows:

	Twelve months ending December 31,				
	2008	2009	2010	2011 and thereafter*	Total
In U.S. dollar Guaranteed Notes * Due 2010 (US\$300,000) Due 2012 (US\$250,000)	-	<u>.</u>	2,817,900	- 2,348,250	2,817,900 2,348,250
Sub-total		-	2,817,900	2,348,250	5,166,150
In rupiah Fifth Indosat Bonds * Third Indosat Bonds * Fourth Indosat Bonds * Sukuk Ijarah II * Syari'ah Ijarah Bonds * Second Indosat Bonds * Limited Bonds II of Lintasarta Limited Bonds I of Lintasarta	1,860,000 - - - - - -	31,150 25,292	640,000	2,600,000 - 815,000 400,000 285,000 200,000	2,600,000 2,500,000 815,000 400,000 285,000 200,000 31,150 25,292
Sub-total	1,860,000	56,442	640,000	4,300,000	6,856,442
Total	1,860,000	56,442	3,457,900	6,648,250	12,022,592
Less: - unamortized notes issuance cost - unamortized bonds issuance cost					(37,170) (25,343)

<sup>\*</sup> Refer to previous discussion on early repayment options for each bond/note.

The amortization of bonds issuance cost, notes issuance cost and discount amounted to Rp11,625 in 2005, Rp16,691 in 2006 and Rp18,829 in 2007 (Note 24).

(11,338)

11,948,741

### 17. OTHER NON-CURRENT LIABILITIES

- unamortized notes discount

Net

This account consists mainly of non-current portions of post-retirement benefits, benefits under Labor Law No. 13/2003 (Note 25), other employee benefits and deposits from customers.

Years Ended December 31, 2005, 2006 and 2007

(Expressed in millions of rupiah and thousands of U.S. dollar, except share and tariff data)

### 18. CAPITAL STOCK

The Company's capital stock ownership as of December 31, 2006 and 2007 is as follows:

Stockholders	Number of Shares Issued and Fully Paid	Amount	Percentage of Ownership (%)
2006			
A Share			
Government of the Republic			
of Indonesia	1	-	-
B Shares			
Indonesia Communications			
Limited, Mauritius	2,171,250,000	217,125	39.96
Government of the Republic	770 004 000	77.000	14.00
of Indonesia JP Morgan Chase Bank U.S. Resident	776,624,999	77,662	14.29
(Norbax, Inc.)	316,633,950	31,663	5.83
Indonesia Communications Pte.	310,033,930	31,003	3.03
Ltd., Singapore	46,340,000	4,634	0.85
Commissioners:	10,010,000	1,001	0.00
Lee Theng Kiat	135,000	14	0.00
Roes Aryawijaya	135,000	14	0.00
Setyanto P. Santosa	135,000	14	0.00
Directors:			
Wityasmoro Sih Handayanto	287,500	28	0.01
Wahyu Wijayadi	252,500	25	0.01
Raymond Tan Kim Meng	222,500	22	0.01
Joseph Chan Lam Seng	150,000	15	0.00
Wong Heang Tuck	150,000	15	0.00
Johnny Swandi Sjam	30,000	3	0.00
S. Wimbo S. Hardjito Others (each holding below 5%)	2,500 2,121,584,550	212,159	39.04
	<del></del>	<u> </u>	100.00
Total =	5,433,933,500	543,393	100.00
2007			
A Share			
Government of the Republic			
of Indonesia	1	-	-
B Shares			
Indonesia Communications	0.474.050.000	047.405	20.00
Limited, Mauritius	2,171,250,000	217,125	39.96
Government of the Republic of Indonesia	776 624 000	77,662	14.29
	776,624,999	77,002	14.29
JP Morgan Chase Bank U.S. Resident (Norbax, Inc.) (Note 40)	316,633,950	31,663	5.83
Indonesia Communications Pte.	310,033,930	51,005	3.03
Ltd., Singapore	46,340,000	4,634	0.85
Commissioner:	10,010,000	1,001	0.00
Lee Theng Kiat	135,000	14	0.00
Directors:			
Raymond Tan Kim Meng	222,500	22	0.01
Wahyu Wijayadi	152,500	15	0.00
Wong Heang Tuck	75,000	8	0.00
Johnny Swandi Sjam	30,000	3	0.00
Fadzri Sentosa	10,000	1	0.00
Others (each holding below 5%)	2,122,459,550	212,246	39.06
Total =	5,433,933,500	543,393	100.00

Years Ended December 31, 2005, 2006 and 2007 (Expressed in millions of rupiah and thousands of U.S. dollar, except share and tariff data)

### 18. CAPITAL STOCK (continued)

The "A" share is a special share held by the Government of the Republic of Indonesia and has special voting rights. The material rights and restrictions which are applicable to the "B" shares are also applicable to the "A" share, except that the Government may not transfer the "A" share, and it has a veto right with respect to (i) amendment to the objective and purposes of the Company; (ii) increase of capital without pre-emptive rights; (iii) merger, consolidation and acquisition; (iv) amendment to the provisions regarding the rights of "A" share as stipulated in the Articles of Association; and (v) dissolution and liquidation of the Company. The "A" share also has the right to appoint one director and one commissioner of the Company.

Based on a letter dated March 2, 2004 from ICL to the Company regarding a notification of pledge of shares with respect to shares of the Company, ICL informed the Company that ICL pledged substantially all of its "B" Shares as collateral for a loan facility obtained by STT Communications Limited, the sole shareholder of ICL, from third parties.

On May 5, 2006, Indonesia Communications Pte. Ltd., Singapore ("ICLS"), a wholly-owned subsidiary of STT Communications Limited ("STTC"), informed the Indonesian Capital Market and Financial Institutions Supervisory Agency (Badan Pengawas Pasar Modal dan Lembaga Keuangan) ("Bapepam-LK") that ICLS acquired 46,340,000 "B" shares of the Company from the market.

On February 27, 2007, the Company received a notification letter from Standard Chartered Bank, security agent, releasing the pledge of ICL's investment in the Company's equity shares in relation to the loan facility obtained by STTC.

On March 1, 2007, STTC sold its 25% ownership in Asia Mobile Holdings Pte. Ltd. ("AMH") to Qatar Telecom ("Qtel"). As a result, STTC's ownership in AMH decreased to 75%. AMH directly owned ICL and ICLS.

As of December 31, 2006 and 2007, ICL and ICLS owned an aggregate of 2,217,590,000 "B" shares, representing 40.81% ownership in the Company.

In connection with the exercise of ESOP Phase I and Phase II from August 1, 2004 and August 1, 2005, respectively, 256,433,500 "B" shares had been issued as of July 31, 2006 (Note 19) at a total premium of Rp873,512.

### 19. STOCK OPTIONS

At the Company's Annual Stockholders' General Meeting held on June 26, 2003, the stockholders resolved to, among others, issue 258,875,000 Company "B" shares in reserve which were equal to 5% of the Company's issued and fully paid capital with nominal value of Rp100 per share by implementing Bapepam-LK Regulation No. IX.D.4, "Capital Increases Without Pre-emptive Rights", which would be allocated to the employees through an Employee Stock Option Program ("ESOP"). The exercise price for ESOP Phase I was 90% of the average closing price [i.e. Rp1,567.4 (in full amount)] of the Company's shares within 25 consecutive exchange days in the regular market prior to the announcement for the above-mentioned Annual Stockholders' General Meeting.

Years Ended December 31, 2005, 2006 and 2007 (Expressed in millions of rupiah and thousands of U.S. dollar, except share and tariff data)

### 19. STOCK OPTIONS (continued)

The ESOP had been distributed in two phases:

- a. Phase I: 50% of the ESOP shares or 129,437,500 stock options had been distributed to the Company's and its subsidiaries' permanent employees and Boards of Directors and Commissioners from August 1, 2003 with one year vesting period. The exercise period for the options was one year commencing August 1, 2004.
- b. Phase II: 50% of the ESOP shares or 129,437,500 stock options had been distributed to the Company's and its subsidiaries' permanent employees and Boards of Directors and Commissioners from August 1, 2004 with one year vesting period. The exercise period for the options was one year commencing August 1, 2005.

At the Company's Annual Stockholders' General Meeting held on June 22, 2004, the stockholders resolved, among others, that the exercise price for ESOP Phase II was 90% of the average closing price [i.e. Rp3,702.6 (in full amount)] of the Company's shares within 25 consecutive exchange days in the regular market prior to the announcement for the 2004 Annual Stockholders' General Meeting. It was also resolved that the undistributed ESOP shares from ESOP Phase I would be reallocated for distribution in ESOP Phase II.

The total fair values of stock options distributed under ESOP Phase I and Phase II were Rp55,932 and Rp155,681, respectively.

The fair values of stock options under ESOP Phase I and Phase II were computed by adopting the Black-Scholes option pricing model and applying the following assumptions:

	Phase I	Phase II
Risk-free interest rate	10.00%	8.90%
Expected dividend yield	4.36%	3.50%
Expected volatility	36.50%	37.00%
Expected option period	2 years	2 years

Based on a decree dated January 28, 2005 of the Board of Directors, 7,847,000 forfeited shares under ESOP Phase I were added to the total shares to be distributed in ESOP Phase II resulting in the number of shares allocated in ESOP Phase II to become 137,284,500 shares. The vesting period for the additional shares granted in ESOP Phase II was the same as that for the original ESOP Phase II, which was up to July 31, 2005.

The Company recognized proportionate seven months' compensation expense in 2005 relating to ESOP Phase II in the amount of Rp90,739 as part of Operating Expenses - Personnel (Note 22).

The numbers of forfeited shares at the end of the vesting period of ESOP Phase I and ESOP Phase II were 162,500 shares (equivalent to Rp75) and 2,279,000 shares (equivalent to Rp2,584), respectively.

At the end of each exercise period, the numbers of stock options under ESOP Phase I and Phase II exercised by the employees were 121,428,000 and 135,005,500 shares, respectively (Note 18).

Years Ended December 31, 2005, 2006 and 2007

(Expressed in millions of rupiah and thousands of U.S. dollar, except share and tariff data)

### 20. OPERATING REVENUES

This account consists of the following:

	2005	2006	2007
Cellular			
Usage charges	4,794,098	5,317,871	6,542,933
Features	2,815,242	3,022,735	4,185,286
Interconnection revenues (Note 33)	746,755	697,265	1,847,486
Connection fee	191,264	103,506	79,115
Monthly subscription charges	21,048	9,924	20,372
Others	76,544	76,236	77,304
Sub-total	8,644,951	9,227,537	12,752,496
MIDI			
Internet	390,241	422,037	570,041
IP VPN	45,603	244,328	396,644
World link and direct link	331,976	302,091	370,804
Frame net	389,426	387,276	305,125
Leased line	137,446	146,492	163,043
Digital data network	140,407	151,454	100,266
Application services	60,878	72,865	98,626
Satellite lease	150,130	124,473	95,682
TV link	21,338	14,765	6,947
Others	26,588	36,808	61,406
Sub-total	1,694,033	1,902,589	2,168,584
Fixed Telecommunication International Calls			
Incoming calls	643,861	541,744	964,865
Outgoing calls	441,256	315,995	265,323
Fixed Wireless	86,236	149,906	218,702
Fixed Line	74,405	98,886	117,384
Others	5,049	2,750	1,141
Sub-total	1,250,807	1,109,281	1,567,415
Total	11,589,791	12,239,407	16,488,495
	<del></del>		

Operating revenues from related parties amounted to Rp1,232,728, Rp954,027 and Rp2,082,642 for the three years ended December 31, 2005, 2006 and 2007, respectively. These amounts represent 10.64%, 7.79% and 12.63% of total operating revenues in 2005, 2006 and 2007, respectively (Note 26).

Years Ended December 31, 2005, 2006 and 2007

(Expressed in millions of rupiah and thousands of U.S. dollar, except share and tariff data)

### 21. OPERATING EXPENSES - COST OF SERVICES

This account consists of the following:

	2005	2006	2007
Interconnection (Note 33)	218,152	184,261	1,518,127
Maintenance	614,595	585,158	765,638
Radio frequency fee	331,449	461,468	759,747
Leased circuits	248,418	280,077	331,830
Cost of SIM cards and pulse reload vouchers	346,900	330,387	323,349
Utilities	148,113	204,580	289,079
Rent	231,628	213,300	261,855
Concession fee	111,627	115,305	145,917
USO (Note 32)	82,172	86,779	109,377
Delivery and transportation	44,793	54,591	74,517
Billing and collection	66,298	50,359	51,529
Installation	5,470	21,264	35,213
License	21,523	15,290	20,335
Communications	16,170	14,698	5,681
Insurance	13,799	3,684	3,836
Others	125,838	82,972	83,853
Total	2,626,945	2,704,173	4,779,883

Interconnection relates to the expenses for the interconnection between the Company's telecommunications networks and those owned by Telkom or other telecommunications carriers (Note 2n).

The operating revenues from interconnection services are presented on a gross basis, except for those which are under contractual sharing arrangements (Note 2n). In 2007, the Company entered into several memoranda of understanding to amend the existing revenue-sharing arrangements and to reflect the new cost-based interconnection scheme based on Regulation No. 08/PER/M.KOMINFO/ 02/2006 of the Ministry of Communications and Information Technology (Note 33).

The effect of these new sharing arrangements on the Company's 2007 consolidated financial statements is to increase the operating revenues and operating expenses by Rp1,381,383 each.

Years Ended December 31, 2005, 2006 and 2007

(Expressed in millions of rupiah and thousands of U.S. dollar, except share and tariff data)

### 22. OPERATING EXPENSES - PERSONNEL

This account consists of:

	2005	2006	2007
Salaries	262,799	328,781	348,282
Bonuses	167,755	166,610	301,587
Incentives and other employee benefits	276,449	257,003	275,282
Employee income tax	178,787	205,702	230,379
Outsourcing	128,971	116,316	135,683
Post-retirement healthcare benefits (Note 25)	81,146	86,152	106,109
Medical expense	45,978	52,566	61,616
Early retirement*	_	69,630	58,104
Pension (Note 25)	(3,018)	30,174	47,266
Separation, appreciation and compensation expense	,		
under Labor Law No. 13/2003 (Note 25)	18,770	20,233	23,594
ESOP compensation expense (Note 19)	90,739	-	-
Others	16,277	17,301	6,884
Total	1,264,653	1,350,468	1,594,786

On June 27, 2006, the Company's Directors issued Decree No. 051/DIREKSI/2006, "Additional Benefits for Voluntarily Resigned Employees". Under this decree, employees qualified for early retirement and who voluntarily resigned after the approval from the Board of Directors were given benefits of additional remuneration, traveling and training package. As of December 31, 2006 and 2007, there were 169 and 108 employees, respectively, who took the option.

The personnel expenses capitalized to properties under construction and installation in 2005, 2006 and 2007 amounted to Rp42,947, Rp39,794 and Rp51,979, respectively.

### 23. OPERATING EXPENSES - ADMINISTRATION AND GENERAL

This account consists of:

	2005	2006	2007
Rent	90,489	127,525	125,271
Provision for doubtful accounts	161,208	110,224	115,030
Professional fees	32,816	85,153	96,322
Travel	69,225	76,875	88,789
Utilities	36,932	49,601	54,701
Training, education and research	39,124	28,879	33,273
Insurance	35,385	35,552	27,193
Catering	29,850	31,683	26,726
Others (each below Rp20,000)	110,993	118,429	138,819
Total	606,022	663,921	706,124

Years Ended December 31, 2005, 2006 and 2007 (Expressed in millions of rupiah and thousands of U.S. dollar, except share and tariff data)

### 24. OTHER EXPENSES - FINANCING COST

This account consists of:

2005	2006	2007
1,240,802	1,204,642	1,396,142
21,201	27,619	27,961
2,761	3,157	4,501
<u> </u>	13,481	
1,264,764	1,248,899	1,428,604
	1,240,802 21,201 2,761	1,240,802 1,204,642  21,201 27,619 2,761 3,157 - 13,481

### 25. PENSION PLAN

The Company, Satelindo and Lintasarta have defined benefit and defined contribution pension plans covering substantially all of their qualified permanent employees.

### **Defined Benefit Pension Plan**

The Company, Satelindo and Lintasarta provide defined benefit pension plans to their respective employees under which pension benefits to be paid upon retirement are based on the employees' most recent basic salary and number of years of service. PT Asuransi Jiwasraya ("Jiwasraya"), a state-owned life insurance company, manages the plans. Pension contributions are determined by periodic actuarial calculations performed by Jiwasraya.

Based on an amendment dated December 22, 2000 of the Company's pension plan, which was further amended on March 29, 2001, the benefits and premium payment pattern were changed. Before the amendment, the premium was regularly paid annually until the plan would be fully funded and the benefits consisted of retirement benefit (regular monthly or lump-sum pension) and death insurance. In conjunction with the amendment, the plan would be fully funded after making installment payments up to January 2002 of the required amount to fully fund the plan determined as of September 1, 2000. The amendment also includes an additional benefit in the form of thirteenth-month retirement benefit, which is payable annually 14 days before Idul Fitri ("Moslem Holiday").

The amendment covers employees registered as participants of the pension plan as of September 1, 2000 and includes an increase in basic salary pension by 9% compounded annually starting from September 1, 2001. The amendment also stipulates that there will be no increase in the premium even in cases of mass employee terminations or changes in marital status.

The total premium installments based on the amendment amounted to Rp355,000, which was paid on due dates.

On March 1, 2007, the Company entered into an agreement with Jiwasraya to provide defined death insurance plan to 1,276 employees as of January 1, 2007, who are not covered by the defined benefit pension plan as stated above. Based on the agreement, a participating employee will receive:

Years Ended December 31, 2005, 2006 and 2007 (Expressed in millions of rupiah and thousands of U.S. dollar, except share and tariff data)

### 25. PENSION PLAN (continued)

### **Defined Benefit Pension Plan (continued)**

- Expiration benefit equivalent to the cash value at the normal retirement age, or
- Death benefit not due to accident equivalent to 100% of insurance money plus cash value when the employee dies not due to accident, or
- Death benefit due to accident equivalent to 200% of insurance money plus cash value when the employee dies due to accident.

The premium of Rp7,600 was fully paid on March 29, 2007. Subsequently, in August 2007, the Company made payment for additional premium of Rp275 for additional 55 employees.

On June 25, 2003, Satelindo entered into an agreement with Jiwasraya to amend the benefits and premium payment pattern of the former's pension plan. The amendment covers employees registered as participants of the pension plan as of December 25, 2002 up to June 25, 2003. Other new conditions include the following:

- An increase in pension basic salary at 6% compounded annually starting from December 25, 2002
- Thirteenth-month retirement benefit, which is payable annually 14 days before Idul Fitri
- An increase in periodic payment of retirement benefit at 6% compounded annually starting one year after receiving periodic retirement benefit for the first time
- If the average annual interest rate of time deposits of government banks exceeds 15%, the participants' retirement benefit will be increased by a certain percentage in accordance with the formula agreed by both parties.

On April 15, 2005, Lintasarta entered into an agreement with Jiwasraya to replace their existing agreement. Based on the new agreement, the benefits and premium payment pattern were changed. This agreement is effective starting January 1, 2005. The total premium installments based on the agreement amount to Rp61,623 which is payable in 10 annual installments starting 2005 until 2015.

The new agreement covers employees registered as participants of the pension plan as of April 1, 2003. The conditions under the new agreement include the following:

- An increase in basic salary pension by 3% (previously was estimated at 8%) compounded annually starting April 1, 2003
- An increase in periodic payment of retirement benefit at 5% compounded annually starting one year after receiving periodic retirement benefit for the first time
- If the average annual interest rate of time deposits of government banks exceeds 15%, the participants' retirement benefit will be increased by a certain percentage in accordance with the formula agreed by both parties.

On May 2, 2005, Lintasarta entered into an agreement with Jiwasraya to amend the above agreement. The amendment covers employees registered as participants of the pension plan as of April 1, 2003 up to November 30, 2004 with additional 10 annual premium installments totalling Rp1,653 which are payable starting 2005 until 2015.

The total contributions of the Company and Lintasarta to Jiwasraya amounted to Rp73,263, Rp9,999 and Rp17,843 for the years ended December 31, 2005, 2006 and 2007, respectively.

The net periodic pension cost for the pension plans for the years ended December 31, 2005, 2006 and 2007 was calculated based on the actuarial valuations as of December 31, 2005, 2006 and 2007, respectively. The actuarial valuations were prepared by an independent actuary, using the projected-unit-credit method and applying the following assumptions:

### Years Ended December 31, 2005, 2006 and 2007

(Expressed in millions of rupiah and thousands of U.S. dollar, except share and tariff data)

### 25. PENSION PLAN (continued)

### **Defined Benefit Pension Plan (continued)**

	2005	2006	2007
Annual discount rate	13.0%	10.5%	10.0%
Expected annual rate of return on plan assets	10.0%	10.0%	4.5 - 9.0%
Annual rate of increase in compensation	3.0 - 9.0%	3.0 - 9.0%	3.0 - 9.0%
Mortality rate	CSO 1980	CSO 1980	TMI 1999

a. The composition of the net periodic pension cost (income) for the years ended December 31, 2005, 2006 and 2007 is as follows:

	2005	2006	2007
Interest cost	54,533	63,649	63,417
Service cost	26,354	37,660	38,801
Net amortization	740	-	5,577
Immediate recognition of past service cost - vested benefit	-	_	4,078
Return on plan assets	(69,957)	(71,135)	(64,607)
Curtailment gain	(14,688)	-	-
Net periodic pension cost (income) (Note 22)	(3,018)	30,174	47,266

b. The funded status of the plans as of December 31, 2006 and 2007 is as follows:

	2006	2007
Plan assets at fair value	727,656	730,787
Projected benefit obligation	(644,903)	(672,145)
Excess of plan assets over projected benefit obligation	82,753	58,642
Unrecognized actuarial loss	150,821	142,349
Net prepaid pension cost	233,574	200,991

c. Movements in the prepaid pension cost during the years ended December 31, 2006 and 2007 are as follows:

	2006	2007
Beginning balance Company	255,899	225,296
Lintasarta	2,573	8,278
Net periodic pension cost		
Company	(26,842)	(43,394)
Lintasarta	(3,332)	(3,872)
Refund from Jiwasraya		
Company	(3,761)	(1,976)
Lintasarta	(962)	(1,184)

Years Ended December 31, 2005, 2006 and 2007 (Expressed in millions of rupiah and thousands of U.S. dollar, except share and tariff data)

### 25. PENSION PLAN (continued)

,		
Defined Benefit Pension Plan (continued)	2006	2007
Contribution to Jiwasraya Company Lintasarta	9,999	7,875 9,968
Ending balance Company	225,296	187,801
Lintasarta	8,278	13,190
d. Prepaid pension cost consists of:	2006	2007
Prepaid pension: Current portion (presented as part of "Prepaid Expenses") Company Lintasarta	3,172 118 3,290	2,128 503 2,631
Long-term portion Company Lintasarta	222,124 8,160 230,284 233,574	185,673 12,687 198,360 <b>200,991</b>

Plan assets as of December 31, 2006 and 2007 principally consisted of time deposits, debt securities, long-term investment in shares of stock and property.

### **Defined Contribution Pension Plan**

In May 2001 and January 2003, the Company and Satelindo assisted their employees in establishing their respective employees' defined contribution pension plans, in addition to the defined benefit pension plan as mentioned above. Starting June 2004, the Company also assisted ex-IM3's employees in establishing their defined contribution pension plan. Under the defined contribution pension plan, the employees contribute 10% - 20% of their basic salaries, while the Company does not contribute to the plans. Total contributions of the employees for the years ended December 31, 2005, 2006 and 2007 amounted to Rp17,233, Rp16,686 and Rp15,842, respectively. The plan assets are being administered and managed by seven financial institutions appointed by the Company and Satelindo, based on the choice of the employees.

### Labor Law No. 13/2003

The Company, Lintasarta and IMM also accrue benefits under Labor Law No. 13/2003 ("Labor Law") dated March 25, 2003. Their employees will receive the benefits under this law or defined benefit pension plan, whichever amount is higher.

Years Ended December 31, 2005, 2006 and 2007

(Expressed in millions of rupiah and thousands of U.S. dollar, except share and tariff data)

## 25. PENSION PLAN (continued)

### Labor Law No. 13/2003 (continued)

The net periodic pension cost under the Labor Law for the years ended December 31, 2005, 2006 and 2007 was calculated based on the actuarial valuations as of December 31, 2005, 2006 and 2007, respectively. The actuarial valuations were prepared by an independent actuary, using the projected-unit-credit method and applying the following assumptions:

	2005	2006	2007
Annual discount rate	13.0%	10.5%	10.0%
Annual rate of increase in compensation	3.0 - 11.0%	10.0%	10.0%

a. The composition of the periodic pension cost under the Labor Law for the years ended December 31, 2005, 2006 and 2007 is as follows:

	2005	2006	2007
Service cost	11,600	11,709	13,201
Interest cost	7,117	7,230	9,160
Net amortization Immediate recognition of past service cost -	53	1,294	662
vested benefit		<u>-</u> .	571
Periodic pension cost (Note 22)	18,770	20,233	23,594

b. The composition of the accrued pension cost under the Labor Law as of December 31, 2006 and 2007 is as follows:

2006	2007
88,219	104,527
(18,819)	(16,191)
69,400	88,336
	88,219 (18,819)

c. Movements in the accrued pension cost under the Labor Law during the years ended December 31, 2006 and 2007 are as follows:

	2006	2007
Beginning balance		
Company	51,586	62,972
Lintasarta	3,887	5,450
IMM	482	978
Pension cost		
Company	18,102	20,290
Lintasarta	1,563	1,563
IMM	568	1,741

Years Ended December 31, 2005, 2006 and 2007 (Expressed in millions of rupiah and thousands of U.S. dollar, except share and tariff data)

### 25. PENSION PLAN (continued)

### Labor Law No. 13/2003 (continued)

	2006	2007
Benefit payment Company IMM	(6,716) (72)	(4,658)
Ending balance Company	62,972	78,604
Lintasarta	5,450	7,013
IMM	978	2,719

As of December 31, 2006 and 2007, the current portion of pension cost under the Labor Law included in accrued expenses (Note 14) amounted to Rp1,689 and Rp1,828, respectively, and the non-current portion included in other non-current liabilities (Note 17) amounted to Rp67,711 and Rp86,508, respectively.

### **Post-retirement Healthcare**

The Company provides post-retirement healthcare benefits to its employees who leave the Company after the employees fulfill the early retirement requirement. The spouse and children who have been registered in the Administration of the Company are also eligible to receive benefits. If the employees die, the spouse and children are still eligible for the post-retirement healthcare until the spouse dies or remarries and the children reach the age of 25 or get married.

The utilization of post-retirement healthcare is limited to an annual maximum ceiling that refers to monthly pension from Jiwasraya as follows:

- 16 times the Jiwasraya monthly pension for a pensioner who receives monthly pension from Jiwasraya.
- 16 times the equality monthly pension for a pensioner who became permanent employee after September 1, 2000.
- 16 times the last monthly pension for a pensioner who retired after July 1, 2003 and does not receive Jiwasraya monthly pension.

The net periodic post-retirement healthcare cost for the years ended December 31, 2005, 2006 and 2007 was calculated based on the actuarial valuations as of December 31, 2005, 2006 and 2007, respectively. The actuarial valuations were prepared by an independent actuary, using the projected-unit-credit method and applying the following assumptions:

	2005	2006	2007
Annual discount rate	13.0%	10.5%	10.0%
Ultimate cost trend rate	8.0%	8.0%	6.0%
Next year trend rate	18.0%	16.0%	18.0%
Period to reach ultimate cost trend rate	5 years	4 years	6 years

Years Ended December 31, 2005, 2006 and 2007

(Expressed in millions of rupiah and thousands of U.S. dollar, except share and tariff data)

### 25. PENSION PLAN (continued)

### Post-retirement Healthcare (continued)

a. The composition of the periodic post-retirement healthcare cost for the years ended December 31, 2005, 2006 and 2007 is as follows:

	2005	2006	2007
Interest cost	39,245	41,413	54,944
Service cost	18,550	28,043	32,627
Net amortization	23,351	15,529	18,538
Additional benefits due to early retirement		1,167	-
Periodic post-retirement			
healthcare cost (Note 22)	81,146	86,152	106,109

b. The composition of the accrued post-retirement healthcare cost as of December 31, 2006 and 2007 is as follows:

	2006	2007
Projected benefit obligation	526,231	767,828
Unrecognized actuarial loss	(253,273)	(396,022)
Accrued post-retirement healthcare cost	272,958	371,806

c. Movements in the accrued post-retirement healthcare cost during the years ended December 31, 2006 and 2007 are as follows:

190,686	272,958
86,152	106,109
(3,880)	(7,261)
272,958	371,806
	86,152 (3,880)

d. The effect of 1% increase in assumed post-retirement healthcare cost trend rate would result in aggregate service and interest costs and accumulated post-retirement healthcare benefit obligation as of December 31, 2005, 2006 and 2007 and for the years then ended as follows:

	2005	2006	2007
Service and interest costs Accumulated post-retirement healthcare	79,730	96,680	137,426
benefit obligation	493,762	579,973	943,774

As of December 31, 2006 and 2007, the current portion of post-retirement healthcare cost included in accrued expenses (Note 14) amounted to Rp6,209 and Rp9,661, respectively, and the non-current portion included in other non-current liabilities (Note 17) amounted to Rp266,749 and Rp362,145, respectively.

Years Ended December 31, 2005, 2006 and 2007

(Expressed in millions of rupiah and thousands of U.S. dollar, except share and tariff data)

### 26. ACCOUNTS AND TRANSACTIONS WITH RELATED PARTIES

The details of the accounts and the significant transactions entered into with related parties (affiliates, unless otherwise indicated) are as follows:

	Amount		Percentage to Total Assets/Liabilities (%)	
	2006	2007	2006	2007
Cash and cash equivalents (Note 4)				
State-owned banks Private banks	915,450 198,820	3,919,899 1,034,499	2.67 0.59	8.65 2.29
Total	1,114,270	4,954,398	3.26	10.94
Accounts receivable - trade (Note 5)				
StarHub Pte. Ltd. ("StarHub"), Singapore PT Televisi Republik Indonesia	46,354	53,452	0.13	0.12
(Persero) ("TVRI")	43,359	43,745	0.13	0.10
Telkom	136,962	38,208	0.40	0.08
State-owned banks	15,821	32,253	0.04	0.07
PSN DT Dec Indenesia (Derrore)	3,839	11,618	0.01	0.03
PT Pos Indonesia (Persero) PT Citra Sari Makmur ("CSM")	9,187 5,914	9,329 4,875	0.03 0.02	0.02 0.01
PT Telekomunikasi Selular ("Telkomsel")	1,494	4,110	0.02	0.01
Lembaga Kantor Berita Negara ("LKBN") Antara	2,045	1.049	0.00	0.00
Singapore Telecommunications Ltd.	2,043	1,043	0.01	0.00
("SingTel"), Singapore	27,757	945	0.08	0.00
Others	23,273	22,103	0.07	0.05
Total	316,005	221,687	0.92	0.49
Less allowance for doubtful accounts	141,263	88,342	0.41	0.20
Net	174,742	133,345	0.51	0.29
Prepaid expenses				
MOCIT	150,676	397,946	0.44	0.87
Kopindosat	2,376	2,810	0.00	0.01
Jiwasraya	3,290	2,631	0.01	0.01
Others	2,702	3,494	0.01	0.01
Total	159,044	406,881	0.46	0.90
Other current assets				
State-owned banks	15,049	16,667	0.04	0.04
Others	6	7	0.00	0.00
Total	15,055	16,674	0.04	0.04
Due from related parties Directorate General of Customs and		04.000		0.00
Excise	- - 004	24,668	- 0.03	0.06
Telkomsel Kapindagat	5,881 6 107	22,401 5,949	0.02	0.05
Kopindosat  Key management personnel	6,197 11,032	5,949 2,084	0.02 0.03	0.01 0.00
State-owned banks	1,213	1,480	0.00	0.00
Others	1,808	2,130	0.01	0.01
Total	26,131	58,712	0.08	0.13
Less allowance for doubtful accounts	2,795	2,257	0.01	0.01
Net	23,336	56,455	0.07	0.12
Long-term prepaid pension				
Jiwasraya	230,284	198,360	0.67	0.44

Years Ended December 31, 2005, 2006 and 2007

(Expressed in millions of rupiah and thousands of U.S. dollar, except share and tariff data)

### 26. ACCOUNTS AND TRANSACTIONS WITH RELATED PARTIES (continued)

	Amount		Percentage to Total Assets/Liabilities (%)	
	2006	2007	2006	2007
Long-term advances				
Nexwave PT Industri Telekomunikasi	-	3,557	-	0.01
Indonesia (Persero)		3,472	<del>.</del>	0.01
Kopindosat	2,800	2,464	0.01	0.00
PT SCS Astra Graphia Technologies —	1,106	68	0.00	0.00
Total =	3,906	9,561	0.01	0.02
Non-current assets - others				
State-owned banks	32,649	36,654	0.10	0.08
Telkom	21,681	22,370	0.06	0.05
Kopindosat	7,430	10,669	0.02	0.03
Others	2,853	5,231	0.01	0.01
Total =	64,613	74,924	0.19	0.17
Accounts payable - trade				
Telkomsel	27,280	13,213	0.14	0.05
Optus	1,492	2,226	0.01	0.01
Telkom	3,169	1,646	0.02	0.00
Kopindosat Others	2,198	557 22,846	0.01	0.00 80.0
Others	2,190	22,040		0.00
Total =	34,139	40,488	0.18	0.14
Procurement payable (Note 12)				
PT Industri Telekomunikasi				
Indonesia (Persero)	33,667	92,931	0.18	0.33
Kopindosat NexWave	33,458	37,441	0.18	0.13
PT Personel Alih Daya	-	16,638 14,652	-	0.06 0.05
PT SCS Astra Graphia Technologies	3,062	6,496	0.01	0.03
Total	70,187	168,158	0.37	0.59
_	<del></del>			
Accrued expenses MOCIT	230,148	376,677	1.22	1.32
Key management personnel	230, 146 8,861	26,046	0.05	0.09
Kopindosat	2,037	21,991	0.03	0.08
Ministry of Finance	20,633	6,170	0.11	0.02
Total	261,679	430,884	1.39	1.51
Other current liabilities				
Directorate General of Customs and				
Excise	-	24,184	-	0.08
Telkomsel Starhub	1,664 135	2,560 177	0.01 0.00	0.01 0.00
_	<del>-</del>		<del></del>	
Total =	1,799	26,921	0.01	0.09

Years Ended December 31, 2005, 2006 and 2007

(Expressed in millions of rupiah and thousands of U.S. dollar, except share and tariff data)

### 26. ACCOUNTS AND TRANSACTIONS WITH RELATED PARTIES (continued)

		Amount			Percentage to Total Assets/Liabilities (%)		
	_	2006	2007		200	6	2007
Due to related parties							
Telkom		600		45,487		0.00	0.16
Indonesia Comnet Plus	("Comnet")	6,649		5,373		0.04	0.02
TVRI		4,973		2,262		0.03	0.01
State-owned banks		1,875		1,875		0.01	0.01
Kopindosat		1,490		1,509		0.01	0.00
PT Pos Indonesia (Pers	ero)	11,937		48		0.06	0.00
Others	_	1,916	-	8,296		0.01	0.03
Total	=	29,440	-	64,850		0.16	0.23
Loans payable State-owned banks		635,649	1,9	94,909		3.38	7.01
Other non-current liabilitie Telkomsel	S	13,109		11,445		0.07	0.04
StarHub Others		990		855 -		0.00	0.00
Total	_	14,099	-	12,300		0.07	0.04
	=		=		Dovementos	e to Beenestive In	
_		Amount				e to Respective Inc or Expenses (%)	come
	2005	2006	2007	200	5	2006	2007
Operating revenues							
Telkom	806,211	545,060	1,172,722		6.96	4.45	7.11
Telkomsel	59,121	(13,539)	393,831		0.51	(0.11)	2.39
State-owned banks	184,291	131,397	201,144		1.59	1.07	1.22
Private banks	924	1,118	52,014		0.01	0.01	0.32
StarHub	37,860	66,213	49,133		0.33	0.54	0.30
SingTel	29,162	66,564	46,255		0.25	0.54	0.28
CSM	11,192	11,058	7,948		0.10	0.09	0.05
PSN	3,949	5,490	7,166		0.03	0.05	0.04
MOCIT PT Angkasa Pura	486	5,383	6,915		0.00	0.05	0.04
(Persero)	6,334	4,652	5,535		0.06	0.04	0.03
LKBN Antara	21,324	7,628	3,568		0.00	0.04	0.03
PT Garuda Indonesia	21,324	7,020	3,300		0.10	0.00	0.02
(Persero)	3,255	470	485		0.03	0.00	0.00
Others	68,619	122,533	135,926		0.59	1.00	0.83
Total	1,232,728	954,027	2,082,642		10.64	7.79	12.63
Operating expenses							
Cost of services							
MOCIT	525,248	663,552	1,015,041		6.62	7.50	8.48
Telkom	390,136	343,854	973,793		4.91	3.89	8.14
Telkomsel	· -		474,337		-	-	3.96
Comnet	32,523	34,146	34,254		0.41	0.39	0.29
SingTel	21,479	14,563	23,563		0.27	0.16	0.20
PT Personel Alih Daya	-	-	17,090		-	-	0.14
StarHub	6,796	1,835	10,355		0.09	0.02	0.09
Kopindosat PT Industri Telekomunikasi Indonesia	14,788	6,838	5,432		0.19	0.08	0.04
(Persero)	3,096	5,001	1,571		0.04	0.06	0.01
Others	2,632	3,478	8,331		0.04	0.04	0.07
Total	996,698	1,073,267	2,563,767		12.56	12.14	21.42

Years Ended December 31, 2005, 2006 and 2007

(Expressed in millions of rupiah and thousands of U.S. dollar, except share and tariff data)

### 26. ACCOUNTS AND TRANSACTIONS WITH RELATED PARTIES (continued)

		Amount			e to Respective Inc or Expenses (%)	ome
_	2005	2006	2007	2005	2006	2007
Personnel						
Kopindosat Key management	113,112	39,726	135,911	1.43	0.45	1.14
personnel	108,190	108,589	127,350	1.36	1.23	1.06
Jiwasraya	(3,018)	30,174	47,266	(0.04)	0.34	0.39
Total ==	218,284	178,489	310,527	2.75	2.02	2.59
Administration and general PT Perusahaan Listrik						
Negara ("PLN")	20,249	41,203	41,747	0.26	0.47	0.35
Kopindosat	49,478	48,560	39,863	0.62	0.55	0.33
Usaha Gedung Bank Dagang Negara	49,470	40,300	39,003	0.02	0.33	0.55
("UGBDN")	4,066	5,628	4,976	0.05	0.06	0.04
Others	30,005	968	7,763	0.38	0.01	0.07
Total ==	103,798	96,359	94,349	1.31	1.09	0.79
Other income (expenses) Interest income						
State-owned banks	105,955	107,022	103,294	8.16	7.78	6.49
Others	37,217	21,224	34,916	2.86	1.54	2.20
	143,172	128,246	138,210	11.02	9.32	8.69
Financing cost						
State-owned banks	(72,579)	(60,181)	(66,482)	(5.59)	(4.38)	(4.18)
Others	(4,116)	(6,231)	(7,010)	(0.31)	(0.45)	(0.44)
	(76,695)	(66,412)	(73,492)	(5.90)	(4.83)	(4.62)
Net	66,477	61,834	64,718	5.12	4.49	4.07
_						

The relationship and nature of account balances/transactions with other related parties are as follows:

No.	Related Parties	Relationship	Nature of Account Balances/Transactions
1.	State-owned banks	Affiliate	Cash and cash equivalents, loans payable and operating revenues - MIDI
2.	Private banks	Affiliate	Cash and cash equivalents, loans payable and operating revenues - MIDI
3.	StarHub	Affiliate	Operating revenues - international calls

Years Ended December 31, 2005, 2006 and 2007 (Expressed in millions of rupiah and thousands of U.S. dollar, except share and tariff data)

### 26. ACCOUNTS AND TRANSACTIONS WITH RELATED PARTIES (continued)

No.	Related Parties	Relationship	Nature of Account Balances/Transactions
4.	TVRI	Affiliate	Operating revenues - MIDI
5.	Telkom (Notes 30l and 33)	Affiliate	Operating revenues - cellular, fixed telecommunication and MIDI, compensation to other telecommunications carriers and service providers
6.	PT Pos Indonesia (Persero)	Affiliate	Operating revenues - MIDI
7.	PSN	Affiliate	Operating revenues - MIDI
8.	CSM	Affiliate	Operating revenues - MIDI
9.	Telkomsel (Note 33)	Affiliate	Operating revenues - cellular and fixed telecommunication
10.	LKBN Antara	Affiliate	Operating revenues - MIDI
11.	SingTel	Affiliate	Operating revenues - fixed telecommunication
12.	MOCIT	Government agency	Operating revenues - MIDI, cost of services - concession fee, radio frequency fee and USO
13.	Kopindosat	Affiliate	Personnel expenses, administration and general expenses
14.	Jiwasraya	Affiliate	Long-term prepaid pension
15.	Directorate General of Customs and Excise	Government agency	Other current liabilities
16.	Key management personnel	Affiliate	Personnel expenses, and prepaid/ unamortized portions of housing and transformation advances, and transformation incentives

Years Ended December 31, 2005, 2006 and 2007 (Expressed in millions of rupiah and thousands of U.S. dollar, except share and tariff data)

### 26. ACCOUNTS AND TRANSACTIONS WITH RELATED PARTIES (continued)

No.	Related Parties	Relationship	Nature of Account Balances/Transactions
17.	NexWave	Affiliate	Procurement payable
18.	PT Industri Telekomunikasi Indonesia (Persero)	Affiliate	Procurement payable
19.	Optus	Affiliate	Operating revenues - fixed telecommunication
20.	PT Personel Alih Daya	Affiliate	Personnel expenses and cost of services - maintenance
21.	PT SCS Astra Graphia Technologies	Affiliate	Procurement payable
22.	Ministry of Finance	Government agency	Accrued expenses
23.	Comnet	Affiliate	Cost of services - leased circuits - rent of transmission channel
24.	PT Angkasa Pura (Persero)	Affiliate	Operating revenues - MIDI
25.	PT Garuda Indonesia (Persero)	Affiliate	Operating revenues - MIDI
26.	PLN	Affiliate	Cost of services - utilities expense
27.	UGBDN	Affiliate	Cost of services - rent expense

### 27. EARNINGS PER SHARE

The following table sets forth the computation of basic and diluted earnings per share:

	2005	2006	2007
Numerator for basic earnings per	4 622 404	4 440 002	2.042.042
share - net income Dilutive effect of convertible bonds (Note 16)	1,623,481 -	1,410,093 (11,262)	2,042,043
Numerator for diluted earnings per share	1,623,481	1,398,831	2,042,043

Years Ended December 31, 2005, 2006 and 2007 (Expressed in millions of rupiah and thousands of U.S. dollar, except share and tariff data)

# 27. EARNINGS PER SHARE (continued) 2005 2006 2007 Denominator - weighted-average number of shares outstanding during the year (including effect of exercise of ESOP) Basic earnings per share 309.04 260.90 375.79

309.04

15,452.16

15,452.16

258.82

13,045.17

12,940.98

375.79

18,789.73

18,789.73

28. DISTRIBUTION OF INCOME AND APPROPRIATION OF RETAINED EARNINGS

Diluted earnings per share

Diluted earnings per ADS

per ADS)

Basic earnings per ADS (50 B shares

At the Company's Annual Stockholders' General Meetings ("ASGM"), the stockholders approved, among others, the appropriation of annual net income for reserve fund and cash dividend distribution, and the utilization of the remaining amount for reinvestment and working capital.

ASGM Date	Reserve Fund (Rp)	Dividend per Share (Rp)	Dividend Payment Date
2004 Net Income June 8, 2005	16,332	154.23	July 15, 2005
2005 Net Income June 24, 2006	16,235	149.32	August 8, 2006
2006 Net Income June 5, 2007	14,101	129.75	July 13, 2007

Dividend for the Government was paid in accordance with the prevailing laws and regulations in Indonesia.

Years Ended December 31, 2005, 2006 and 2007

(Expressed in millions of rupiah and thousands of U.S. dollar, except share and tariff data)

### 29. DERIVATIVES

During 2006 and 2007, the Company entered into several swap and currency forward contracts. Listed below is information related to the contracts and their fair values as of December 31, 2006 and 2007:

		Fair Value (Rp)				
	Notional			2007		
	Amount (US\$)	Receivable	Payable	Receivable	Payable	
Cross Currency Swap Contracts:						
Standard Chartered Bank, Jakarta     Branch ("StandChart")	25,000		10,938	8,973		
<ul> <li>b. Goldman Sachs Capital Market, L.P.,</li> </ul>	•	-	10,930	0,973	-	
New York ("GSCM") <sup>(3)</sup> c. JPMorgan Chase Bank, Singapore	100,000	-	-	-	-	
Branch ("JPMorgan") (4)	25,000	-	-	-	-	
d. GSI	100,000	_	31,202	66,489	_	
e. GSI	25,000	_	34,511	-	20,678	
f. GSI	75,000	16,550		21,255		
g. Merrill Lynch Capital Market Bank		.0,000		2.,200		
Limited ("MLCMB")	25,000	-	10,705	=	952	
h. MLCMB	25,000	-	45,650	-	28,634	
i. StandChart	25,000	-	34,215	-	5,758	
j. MLCMB	25,000	-	22,151	-	8,288	
k. StandChart	25,000	-	18,022	6,853	-	
<ol> <li>StandChart</li> </ol>	25,000	-	7,584	17,126	-	
m. HSBC	25,000	<u> </u>	7,286	6,666		
Sub-total		16,550	222,264	127,362	64,310	
Currency Forward Contracts:						
n. GSCM <sup>(8)</sup>	10,000	-	-	-	-	
o. StandChart	2,000	-	-	98	-	
p. JPMorgan	3,000 or 6,000	-	-	257	-	
q. StandChart (11)	1,500 or 3,000	-	_	_	-	
r. JPMorgan <sup>(9)</sup> s. StandChart <sup>(11)</sup>	3,000 or 6,000	-	-	=	_	
s. StandChart (11)	1,500 or 3,000	-	-	-	-	
t. GSCM (10)	10,000	-	-	-	-	
Sub-total		-	-	355	-	
Interest Rate Swap Contracts:						
u. Barclays Capital, London						
("Barclays") <sup>(1)</sup>	50,000	-	-	-	-	
v. HSBC (2)	25,000	-	-	-	-	
w. ABN-Amro Bank N.V., London Branch						
("ABN") <sup>(5)</sup>	50,000	-	-	-	-	
x. GSCM <sup>(6)</sup>	25,000	-	-	-	_	
y. GSCM <sup>(7)</sup>	25,000		2,029			
Sub-total		-	2,029	-	-	
Total		16,550	224,293	127,717	64,310	

contract entered into in February 2004 and terminated in April 2005 contract entered into in Pebruary 2004 and terminated in April 2005 contract entered into in May 2004 and terminated in May 2005 contract entered into in August 2004 and terminated in May 2005 contract entered into in November 2004 and terminated in October 2005 contract entered into in January 2005 and terminated in May 2005 contract entered into in March 2006 and terminated in October 2006 contract entered into in March 2006 and terminated in October 2006

contract entered into in July 2006 and terminated in June 2007 contract entered into in January 2007 and terminated in June 2007

contract entered into in May 2007 and terminated in August 2007 contract entered into in May 2007 and terminated in July 2007

contract entered into in May 2007 and settled in December 2007

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(Expressed in millions of rupiah and thousands of U.S. dollar, except share and tariff data)

### 29. DERIVATIVES (continued)

The net changes in fair value of the swap and currency forward contracts and embedded derivative (Note 15b), swap cost or income and termination cost or income amounting to (Rp44,209), (Rp438,774) and Rp68,023 in 2005, 2006 and 2007, respectively, were charged or credited to "Gain (Loss) on Changes in Fair Value of Derivatives - Net", which is presented under Other Income (Expenses) in the consolidated statements of income.

The following are the details of the contracts:

### **Cross Currency Swap Contracts**

				Swap Premium	Amount of Swap Premium Pa (Rp)		ium Paid
No.	Counter-parties	Contract Period	Annual Swap Premium Rate	Payment Date	2005	2006	2007
a.	StandChart	April 23, 2004 - November 5, 2008	6-month U.S. dollar LIBOR plus 2.60%	Every May 5 and November 5	13,865	16,911	18,335
b.	GSCM (i)	August 9, 2004 - November 5, 2010	6-month U.S. dollar LIBOR plus 2.62%	Every May 5 and November 5	29,142	-	-
C.	JPMorgan (ii)	November 5, 2004 - November 5, 2010	5% of Rp225,000	Every May 5 and November 5	5,687	-	-
d.	GSI	May 13, 2005 - November 5, 2010	(i) Fixed rate of 6.96% per annum for US\$50,000 and (ii) 6-month U.S. dollar LIBOR plus 2.62% per annum for US\$50,000, netted with (i) 6-month U.S. dollar LIBOR per annum multiplied by US\$11,750 during the period May 13, 2005 through May 13, 2008 and (ii) the amount of US\$11,750 on May 13, 2008	Every May 5 and November 5	34,979	61,885	61,572
e.	GSI	May 13, 2005 - November 5, 2010	4.30% of US\$25,000	Every May 5 and November 5	5,642	9,689	9,866
f.	GSI	August 22, 2005 - June 22, 2012	3.28% of US\$75,000	Every June 22 and December 22	12,180	22,995	22,873
g.	MLCMB	September 20, 2005 - June 22, 2012	2.99% of US\$25,000	Every June 22 and December 22	3,640	6,892	6,793
h.	MLCMB	November 16, 2005 - June 22, 2012	5.50% of US\$25,000	Every June 22 and December 22	1,265	12,677	12,495
i.	StandChart	January 11, 2006 - June 22, 2012	4.78% of US\$25,000	Every June 22 and December 22	-	10,817	11,111
j.	MLCMB	March 1, 2006 - June 22, 2012	4.15% of US\$25,000	Every June 22 and December 22	-	9,375	9,613
k.	StandChart	March 15, 2006 - June 22, 2012	3.75% of US\$25,000	Every June 22 and December 22	-	6,685	8,717
I.	StandChart	May 12, 2006 - June 22, 2012	3.45% of US\$25,000	Every June 22 and December 22	-	4,897	8,019
m.	HSBC	August 8, 2006 - November 5, 2010	4.00% of US\$25,000	Every May 5 and November 5	-	2,278	9,214

On May 13, 2005, the Company early terminated this cross currency swap contract with GSCM, Based on the termination confirmation, the Company was required to on May 16, 2005, the Company early terminated this cross currency swap contract with JPMorgan. Based on May 16, 2005.

On October 28, 2005, the Company early terminated this cross currency swap contract with JPMorgan. Based on the termination confirmation, the Company was required to make termination payment in the amount of US\$380 (equivalent to Rp3,792), which was made on November 1, 2005.

All cross currency swap contracts with GSI (contract Nos. d, e and f) are structured to include creditlinkage with the Company as the reference entity and with the Company's (i) bankruptcy, (ii) failure to pay on certain debt obligations or (iii) restructuring of certain debt obligations as the relevant credit events. Upon the occurrence of any of these credit events, the Company's obligations and those of GSI under these swap contracts will be terminated without any further payments or settlements being made by or owed to either party, including a payment by either party of any marked-to-market value of the swap contracts.

Years Ended December 31, 2005, 2006 and 2007

(Expressed in millions of rupiah and thousands of U.S. dollar, except share and tariff data)

### 29. DERIVATIVES (continued)

### **Currency Forward Contracts**

			IDR/USD Fixing Rate (in full	
No.	Counter-parties	Contract Period	amounts)	Settlement Dates
n.	GSCM (III)	January 2, 2007 - July 5, 2007	Rp8,955 to US\$1	May 4, 2007, June 6, 2007 and July 5, 2007
0.	StandChart	February 15, 2007 - February 20, 2008	Rp8,950 to US\$1	Every month starting March 20, 2007 to February 20, 2008
p.	JPMorgan	April 24, 2007 - April 28, 2008	Spot rate on the settlement date	Every month starting May 25, 2007 to April 28, 2008
q.	StandChart	May 1, 2007 - December 28, 2007	Spot rate on the settlement date	Every month starting June 4, 2007 to December 28, 2007
r.	JPMorgan <sup>(iv)</sup>	May 3, 2007 - December 28, 2007	Spot rate on the settlement date	Every month starting June 27, 2007 to December 28, 2007
S.	StandChart	May 4, 2007 - December 28, 2007	Spot rate on the settlement date	Every month starting June 8, 2007 to December 28, 2007
t.	GSCM (v)	May 10, 2007 - November 20, 2007	Rp8,790 to US\$1	Every month starting August 20, 2007 to November 20, 2007

<sup>(</sup>iii) On June 8, 2007, the Company early terminated this currency forward contract with GSCM. Based on the termination confirmation, the Company was entitled to receive termination settlement in the amount of US\$76 (equivalent to Rp688). The full settlement was received on June 12, 2007.

(iv) On August 24, 2007, this contract was terminated and there was no cash flow that resulted from the termination pursuant to certain clauses of the contract.

### Interest Rate Swap Contracts

				Swap Income	Amount of Swap Income Received (Rp)		
No.	Counter-parties	Contract Period	Annual Interest Swap Rate	Receipt Date	2005	2006	2007
u.	Barclays <sup>(vi)</sup>	February 10, 2004 - November 5, 2010	6-month U.S. dollar LIBOR plus 1.33%, in exchange for 7.75% per annum, times the actual number of days in which the 6-month U.S. dollar LIBOR was to be located in the predetermined semi-annual range	Every May 5 and November 5	1	-	-
V.	HSBC <sup>(vii)</sup>	May 7, 2004 - November 5, 2006	12-month U.S. dollar LIBOR plus 3.50%, in exchange for 7.75% per annum	Every November 5	9,174	-	-
W.	ABN-Amro Bank N.V., London Branch ("ABN") (viii)	January 20, 2005 - November 5, 2008	6-month U.S. dollar LIBOR plus 3.15%, in exchange for 7.75% per annum times the actual number of days in which the 6-month U.S. dollar LIBOR was located in the pre-determined ranges up to the termination date	November 5, 2005 and thereafter every May 5 and November 5	1	-	
	GSCM (IX)	March 15, 2006 - June 22, 2012	4.90% of US\$25,000 per annum, in exchange for 7.125% per annum times certain index located in the predetermined quarter range up to 2012	Every March 22, June 22, September 22 and December 22	1	3,860	-
y.	GSCM <sup>(X)</sup>	July 18, 2006 - June 22, 2012	5.90% of US\$25,000 per annum, in exchange for 7.125% per annum times certain index located in the pre- determined semi-annual range up to 2012	Every June 22 and December 22	-	1,390	1,386

On April 15, 2005, the Company early terminated this interest rate swap contract with Barclays. Based on the termination confirmation, the Company was required to

On April 15, 2005, the Company early terminated this interest rate swap contract with Barclays. Based on the termination confirmation, the Company was required to make termination payment in the amount of US\$3,880 (equivalent to Rp37,124), which was made on April 21, 2005.

(\*\*\*\*I) On May 12, 2005, the Company early terminated this interest rate swap contract with HSBC. Based on the termination confirmation, the Company was required to make termination payment in the amount of US\$1,060 (equivalent to Rp10,065), which was made on May 13, 2005.

(\*\*\*\*I) On May 12, 2005, the Company early terminated this interest rate swap contract with ABN. Based on the termination confirmation, the Company was required to make termination payment in the amount of US\$2,685 (equivalent to Rp25,494), which was made on May 13, 2005.

(\*\*\*) On October 16, 2006, the Company early terminated this contract. Based on the termination confirmation, the Company was required to make termination to the amount of US\$380 (equivalent to Rp3,498), which was made on October 20, 2006.

(\*\*\*) On June 22, 2007, GSCM took the early termination option for this contract.

<sup>(</sup>v) On July 5, 2007, the Company early terminated this currency forward contract with GSCM. Based on the termination confirmation, the Company was entitled to receive termination settlement in the amount of US\$335 (equivalent to Rp3,014), which was subsequently received on July 10,

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### 30. SIGNIFICANT AGREEMENTS, COMMITMENTS AND CONTINGENCIES

a. As of December 31, 2007, commitments on capital expenditures which are contractual agreements not yet realized relate to the procurement and installation of property and equipment amounting to US\$458,336 and Rp3,406,043 (Note 37i).

The significant commitments on capital expenditures are as follows:

Contract Date	Contract Description	Vendor	Amount of Contract/POs Already Issued	Amount of Contract/POs Not Yet Served
June 29, 2007	Palapa D Satellite In-Orbit Delivery ("Palapa D Satellite")	Thales Alenia Space	US\$217,600	US\$160,135
May 16, 2007	Supply of GSM Cellular Infrastructure	PT Nokia Networks, Nokia Siemens Networks Oy and Nokia Siemens Networks GmbH & Co.KG.	US\$73,981 and Rp423,201	US\$57,555 and Rp371,089
April 20, 2007	Telecommunication Equipment Supply and Service	PT Alcatel Lucent Indonesia and Alcatel Shanghai Bell Co. Ltd.	US\$12,057 and Rp386,409	US\$1,740 and Rp262,793
April 3, 2007	Supply of GSM Infrastructure	PT Ericsson Indonesia and Ericsson AB	US\$103,718 and Rp290,091	US\$18,686 and Rp115,999
September 29, 2006	WCDMA/HSDPA Radio Access Network Development Project	PT Ericsson Indonesia and Ericsson AB	US\$55,220 and Rp216,039	US\$23,723 and Rp106,865
September 25, 2006	Single Intelligent Network	PT Ericsson Indonesia and Ericsson AB	US\$67,091 and Rp92,364	US\$37,423 and Rp17,992
July 28, 2005	Supply and Installation of PDH and SDH Microwave Radio Equipment for West Java, Central Java, Bali and Nusa Tenggara Islands	PT Alcatel Indonesia, Alcatel CIT and Alcatel Italy	US\$13,702 and Rp183,617	US\$1,379 and Rp102,192

- b. On November 27, 2007, the Company signed two facility agreements with HSBC France and one facility agreement with HSBC Indonesia to finance its new telecommunications satellite. These combined export credit and commercial financing facilities consist of the following:
  - 12-year COFACE Term Facility Agreement ("COFACE Facility") amounting to US\$157,243 to finance the payment of 85% of the French Content under the Palapa D Satellite Contract plus 100% of the COFACE Premium. The loan bears interest at the fixed annual rate of 5.69% which is payable semi-annually.
  - 12-year Sinosure Term Facility Agreement ("Sinosure Facility") amounting to US\$44,200 to finance the payment of 85% of the Launch Service Contract. The loan bears interest at floating rates based on U.S. dollar LIBOR plus 0.35% per annum, which is payable semi-annually.
  - 9-year Commercial Facility Agreement amounting to US\$27,037 to finance the construction and launch of the satellite and the payment of the Sinosure Premium in connection with the Sinosure Facility. The loan bears interest at floating rates based on U.S. dollar LIBOR plus 1.45% per annum, which is payable semi-annually.

As of December 31, 2007, the Company has not yet utilized these facilities (Note 37e, I, o, p and u).

c. On November 1, 2007, the Company obtained a five-year credit facility from DBS with a maximum amount of Rp500,000. The loan bears interest at (i) fixed annual rates for the first two years (9.7% in the first year and 10.4% in the second year), and (ii) floating rates for the remaining years based on prevailing annual interest rate of Certificates of Bank Indonesia plus 1.5%. The interest is payable quarterly.

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## 30. SIGNIFICANT AGREEMENTS, COMMITMENTS AND CONTINGENCIES (continued)

Based on the credit facility agreement, the Company is required to comply with certain conditions, such as maintaining certain financial ratios.

As of December 31, 2007, the Company has not yet utilized this facility (Note 37f).

d. On May 25, 2007, the Company and six other telecommunication operators signed a memorandum of understanding on the construction of national optical fiber network Palapa Ring for the eastern part of Indonesia ("Palapa Ring Project Phase I") wherein the Company will share 10% of the total project cost of Rp3,000,000. In addition, they also agreed to equally bear the cost of preparation and implementation ("preparation cost") of Palapa Ring Project Phase I up to the amount of Rp2,000. If the preparation cost exceeds Rp2,000, there will be further discussion among them. However, one of the telecommunication operators has subsequently decided not to join the project.

On November 10, 2007, the Company and five other telecommunication operators (including Telkom, a related party) signed the agreement on the consortium for the construction and maintenance of Palapa Ring wherein the Company agreed to bear 13.36% of the total project cost of US\$225,037. This agreement replaced the previous memorandum of understanding.

As of December 31, 2007, the Company has not made any payment for the project.

- e. On April 27, 2007, the Company joined Asia-America Gateway Consortium ("AAG") by signing Construction & Maintenance Agreement ("C&MA"). AAG is a sea cable consortium which consists of 19 member companies. The Company has committed to invest US\$5,000 (as of December 31, 2007, the Company has paid the amount of US\$583) for voting interest of 0.9031%, as a member of the consortium. The capital cost incurred in connection with the engineering, provision, construction and installation of AAG shall be borne by the members in the proportions of their voting interests.
- f. On January 23, 2007, the Company obtained a credit facility of US\$10,000 or its IDR equivalent from StandChart to fund the Company's short-term working capital needs. The credit facility is a revolving loan that will be available until December 31, 2007. After the full amount of the facility is drawn, this credit facility continues to become available for a period of one up to six months that can be further extended. The revolving loan bears interest at SIBOR plus 1.25% per annum, and at the prevailing annual rate of one-month Certificates of Bank Indonesia plus 1.70% per annum for the portions of the revolving loan denominated in U.S. dollar and rupiah, respectively.

As of December 31, 2007, the Company has not utilized this facility and is still in the process of extending such facility agreement (Note 37h).

g. The Company has committed to pay annual radio frequency fee over the 3G license period, provided the Company holds the 3G license (Note 1a). The amount of annual payment is based on the payment scheme set out in Regulation No. 7/PER/M.KOMINFO/2/2006 dated February 8, 2006 of the Ministry of Communications and Information Technology.

Years Ended December 31, 2005, 2006 and 2007 (Expressed in millions of rupiah and thousands of U.S. dollar, except share and tariff data)

## 30. SIGNIFICANT AGREEMENTS, COMMITMENTS AND CONTINGENCIES (continued)

- h. On August 25, 2005, the Company obtained facilities from Deutsche Bank AG (Jakarta Branch) to finance the Company's general working capital. The facilities consist of the following:
  - Loan facility amounting to Rp25,000, which can be drawn as advances with a minimum amount of Rp100 for each advance. Each advance matures within a maximum period of six months and bears interest as follows:
    - The interest on each advance with maturity of three months or less shall be payable at 1.7% per annum over Certificates of Bank Indonesia rates.
    - The interest on each advance with maturity of over three months but less than six months is payable at 2.5% per annum over three-month Certificates of Bank Indonesia rates.

Based on the loan facility agreement, the Company is required to comply with certain conditions, such as maintaining certain financial ratios.

Bank guarantee facility amounting to US\$2,000. The loan from the facility matures at the
maximum period of one year. The Company is required to pledge its cash deposit/cash
margin/current account in Deutsche Bank AG (Jakarta Branch) for the issuance of bank
guarantee.

The facilities expired on November 30, 2005 and were extended for 12 months. The facilities shall be automatically extended for further 12-month periods upon expiration, unless early notification of non-extension is made in writing.

As of December 31, 2007, the facilities have not been terminated and the Company has not utilized these facilities.

- i. On July 20, 2005, the Company obtained facilities from HSBC to fund the Company's short-term working capital needs. These facilities were amended on May 14, 2007 to extend the maturity date to February 28, 2008. The facilities consist of the following:
  - Overdraft facility amounting to US\$2,000 (including overdraft facility denominated in rupiah amounting to Rp16,000). Interest will be charged on daily balances at 3.75% per annum and 6% per annum below the HSBC Best Lending Rate for the loan portions denominated in rupiah and U.S. dollar, respectively.
  - Revolving loan facility amounting to US\$5,000 (including revolving loan denominated in rupiah amounting to Rp40,000). The loan matures within a maximum period of six months and can be drawn in tranches with minimum amounts of US\$500 and Rp500 for loans denominated in U.S. dollar and rupiah, respectively. Interest will be charged on daily balances at 3% per annum and 6% per annum below the HSBC Term Lending Rate for the loan portions denominated in rupiah and U.S. dollar, respectively.

Based on the loan facility agreement, the Company is required to comply with certain conditions, such as maintaining certain financial ratios.

Years Ended December 31, 2005, 2006 and 2007 (Expressed in millions of rupiah and thousands of U.S. dollar, except share and tariff data)

## 30. SIGNIFICANT AGREEMENTS, COMMITMENTS AND CONTINGENCIES (continued)

The Company also obtained treasury facilities from HSBC as follows:

- Currency swap limit (weighted) amounting to US\$7,000 to facilitate the Company's requirement for hedging genuine foreign currency and international rate exposure through currency swap and/or interest rate swap with a maximum maturity of 5 years.
- Exposure risk limit (weighted) amounting to US\$3,000 to facilitate the Company's requirement for hedging genuine foreign currency exposures through spot and forward transactions with a maximum maturity of 3 months.

Subsequent to the above-mentioned May 14, 2007 amendment, the treasury facilities from HSBC were amended to become exposure risk limit (weighted)/facility foreign exchange option ("FX option") totalling US\$21,000 to facilitate the Company's requirement for hedging genuine foreign currency exposures through spot, forward, currency swap and interest rate swap transactions with maximum maturity of 5 years, and FX option with a maximum maturity of 1 year.

As of December 31, 2007, the Company has not utilized the facilities.

j. Based on letters No. S-5341/LK/2002 and No. S-5327/LK/2002, both dated December 4, 2002, of the Ministry of Finance ("MOF") of the Republic of Indonesia, the Company was fined 2% interest per month as penalty (for a maximum period of 24 months) for the late payment of the Government's dividends. The Company paid the dividends in accordance with the payment schedule approved in its Stockholders' Annual General Meeting.

The penalties amounted to Rp20,633 and Rp38,096 for the dividends from the Company's net income in 1999 and 2000, respectively. However, on December 1, 2003, the MOF through its letter No. S-6287/LK/2003 increased the penalty for the dividend from the Company's net income in 2000 from Rp38,096 to Rp42,902.

In 2006, the Company accrued the penalty in the amount of Rp20,633 (Note 14) representing its estimate of the penalty it will pay to the Government and pertaining to the dividend from the Company's 1999 net income.

Based on its letter No. S-416/MK.02/2007 dated September 12, 2007, the MOF decided to release the Company from its obligation to pay penalty for late payment of dividend declared from its 2000 net income and required the Company to pay immediately the penalty for late payment of dividend declared from its 1999 net income amounting to Rp20,633.

On September 24, 2007, the Company paid the penalty amounting to Rp20,633.

k. In 1994 and 1998, the Company was appointed as a Financial Administrator ("FA") and Central Billing Party ("CBP"), respectively, by a consortium which was established to build and sell/lease Asia Pacific Cable Network ("APCN") submarine cable in countries in the Asia-Pacific Region. As an FA, the Company collected and distributed funds from the sale of APCN's Indefeasible Right of Use ("IRU") and Defined Underwritten Capacity ("DUC") and Occasional Commercial Use ("OCU") service, while as a CBP, the Company managed funds from the members of the consortium for upgrading the APCN cable.

Years Ended December 31, 2005, 2006 and 2007 (Expressed in millions of rupiah and thousands of U.S. dollar, except share and tariff data)

## 30. SIGNIFICANT AGREEMENTS, COMMITMENTS AND CONTINGENCIES (continued)

The funds received from the sale of IRU and DUC, OCU services and for upgrading the APCN cable did not belong to the Company and, therefore, were not recorded in the Company's books. However, the Company managed these funds in separate accounts. On April 25, 2005, the Company was discharged as the CBP.

As of December 31, 2007, the balance of the funds (including interest earned) which are under the Company's custody amounted to US\$6,249. Besides receiving their share of the funds from the sale of IRU, the members of the consortium also received their share of the interest earned by the above funds.

- I. Other agreements made with Telkom are as follows:
  - Under a cooperation agreement, the compensation to Telkom relating to leased circuit/channel services, such as world link and bit link, is calculated at 15% of the Company's collected revenues from such services.
    - The Company and Satelindo also lease circuits from Telkom to link Jakarta, Medan and Surabaya.
  - In 1994, Satelindo entered into a land transfer agreement for the transfer of Telkom's rights to
    use a 134,925-square meter land property located at Daan Mogot, West Jakarta, where
    Satelindo's earth control station is currently situated. The Land Transfer Agreement enables
    Satelindo to use the land for a period of 30 years from the date of the agreement, for a price
    equivalent to US\$40,000 less Rp43,220, and could be extended based on mutual agreement.
    - This agreement was subsequently superseded by a land rental agreement dated December 6, 2001, generally under the same terms as those of the Land Transfer Agreement.
  - In 1999, Lintasarta entered into an agreement with Telkom, whereby Telkom agreed to lease transponder to Lintasarta. This agreement has been amended several times, the latest amendment of which is based on the seventh amendment agreement dated November 8, 2007. Transponder lease expense charged to operations amounting to Rp8,025, Rp7,083 and Rp16,399 in 2005, 2006 and 2007, respectively, is presented as part of "Operating Expenses Cost of Services" in the consolidated statements of income.

### 31. TARIFF SYSTEM

a. International telecommunications services

The service rates ("tariffs") for overseas exchange carriers are set based on the international telecommunications regulations established by the International Telecommunications Union ("ITU"). These regulations require the international telecommunications administrations to establish and revise, under mutual agreement, accounting rates to be applied among them, taking into account the cost of providing specific telecommunications services and relevant recommendations from the Consultative Committee on International Telegraph and Telephone ("CCITT"). The rates are divided into terminal shares payable to the administrations of terminal countries and, where appropriate, into transit shares payable to the administrations of transit countries.

The ITU also regulates that the monetary unit to be used, in the absence of special arrangements, shall be the Special Drawing Right ("SDR") or the Gold Franc, which is equivalent to 1/3.061 SDR. Each administration shall, subject to applicable national law, establish the charges to be collected from its customers.

Years Ended December 31, 2005, 2006 and 2007

(Expressed in millions of rupiah and thousands of U.S. dollar, except share and tariff data)

## 31. TARIFF SYSTEM (continued)

a. International telecommunications services (continued)

The tariffs billed to domestic subscribers for international calls originating in Indonesia, also known as collection rates, are established in a decision letter of the Ministry of Communications, which rates are generally higher than the accounting rates. During the period 1996 to 1998, the Ministry of Communications made tariff changes effective January 1, 1997, March 15, 1998 and November 15, 1998.

Based on Decision Letter No. 09/PER/M.KOMINFO/02/06 dated February 28, 2006 of the Ministry of Communications and Information Technology, the collection rates are set by tariff formula known as price cap formula which already considers customer price index starting January 1, 2007.

### b. Cellular services

Tariffs for cellular providers are set on the basis of Regulation No. KM.27/PR.301/MPPT-98 dated February 23, 1998 of the Ministry of Tourism, Posts and Telecommunications (subsequently renamed "Ministry of Communications" and most recently as "Ministry of Communications and Information Technology"). Under this regulation, the cellular tariffs consist of the following:

- Connection fee
- Monthly charges
- Usage charges

The maximum tariff for connection fee is Rp200,000 per new connection number. The maximum tariff for monthly charges is Rp65,000. Usage charges consist of the following:

### 1. Airtime

The maximum airtime tariff charged to the originating cellular subscriber is Rp325 per minute. The details of the tariff system are as follows:

a. Cellular to cellular : 2 times airtime rate b. Cellular to PSTN : 1 time airtime rate : 1 time airtime rate : 1 time airtime rate c. PSTN to cellular

d. Card phone to cellular : 1 time airtime rate plus 41% surcharge

### Usage

- a. Usage tariff charged to a cellular subscriber who makes a call to another subscriber using PSTN network is similar to the usage tariff of PSTN, which is applied on a time differentiation basis. For the use of local PSTN network, the tariff is computed at 50% of the prevailing local PSTN tariff.
- b. Long-distance usage tariff between two different service areas without using PSTN network is similar to the prevailing tariff on domestic long-distance call ("SLJJ") for a PSTN subscriber.

The maximum tariff for active roaming is Rp1,000 per call and is charged to in-roaming cellular subscriber who makes a call.

Tariffs for prepaid customers are also regulated by the Ministry of Communications in its Decree No. KM.79 Year 1998 dated December 14, 1998, and are typically higher than tariffs for post-paid subscribers. Cellular operators are allowed to set their own tariffs. However, the maximum usage tariffs for prepaid customers may not exceed 140% of peak time tariffs for post-paid subscribers.

Years Ended December 31, 2005, 2006 and 2007 (Expressed in millions of rupiah and thousands of U.S. dollar, except share and tariff data)

## 31. TARIFF SYSTEM (continued)

### b. Cellular services (continued)

Regulation No. KM.27/PR.301/MPPT-98 dated February 23, 1998 and Decree No. KM.79 Year 1998 of the Ministry of Tourism, Posts and Telecommunications were subsequently superseded by Regulation No. 12/PER/M.KOMINFO/02/2006 dated February 28, 2006 of the Ministry of Communications and Information Technology regarding basic telephony tariff for cellular mobile network service.

Under the new regulation, the cellular tariffs consist of the following:

- Connection fee
- · Monthly charges
- Usage charges
- Additional facilities fee

The cellular providers should implement the new tariffs referred to as "floor price". For usage charges, the floor price should be the originating fee plus termination fee (total interconnection fee), while for connection fee and monthly charges, the floor price depends on the cost structure of each cellular provider.

The implementation of the new tariffs for a dominant operator has to be approved by the Government. A dominant operator is an operator that has a revenue of more than 25% of total industry revenue for a certain segment.

As of December 31, 2007, the Company has fully adopted the new cellular tariff system.

### c. Fixed telecommunication services

In February 2006, the Ministry of Communications and Information Technology released Regulation No. 09/PER/M.KOMINFO/02/2006 regarding basic telephony tariff for fixed network service.

As of December 31, 2007, the Company has fully adopted the new fixed telecommunication tariff system.

## 32. INTERCONNECTION TARIFFS

Interconnection tariffs among domestic telecommunications operators are regulated by the Ministry of Communications through its Decree No. KM.108/PR.301/MPPT-94 dated December 28, 1994. The decree was updated several times with the latest update being Decree No. KM.37 Year 1999 dated June 11, 1999. This decree, along with Decree No. KM.46/PR.301/MPPT-98 dated February 27, 1998, prescribed interconnection tariff structures between mobile cellular telecommunications network and PSTN, mobile cellular telecommunications network and international telecommunications network, mobile cellular telecommunications network and other domestic mobile cellular telecommunications network, international telecommunications network and PSTN, and between two domestic PSTNs.

Years Ended December 31, 2005, 2006 and 2007 (Expressed in millions of rupiah and thousands of U.S. dollar, except share and tariff data)

## 32. INTERCONNECTION TARIFFS (continued)

Based on the decree of the Ministry of Communications, the interconnection tariff arrangements are as follows:

## 1. Structure of Interconnection Tariff

### a. Between international and domestic PSTN

Based on Decision Letter No. KM.37 Year 1999 dated June 11, 1999 of the Ministry of Communications, the interconnection tariffs are as follows:

	Tariff	Basis
Access charge	Rp850 per call	Number of successful outgoing and incoming calls
Usage charge	Rp550 per paid minute	Duration of successful outgoing and incoming calls

### b. Between domestic PSTN and another domestic PSTN

Interconnection charges for domestic telecommunication traffic (local and long-distance) between a domestic PSTN and another domestic PSTN are based on agreements made by those domestic PSTN telecommunications carriers.

## c. Between cellular telecommunications network and domestic PSTN

Based on the Ministry of Tourism, Posts and Telecommunications Decree No. KM.46/PR.301/MPPT-98 ("Decree No. 46") dated February 27, 1998 which became effective starting April 1, 1998, the interconnection tariffs are as follows:

## (1) Local Calls

For local calls from a cellular telecommunications network to a PSTN subscriber, the cellular operator pays the PSTN operator 50% of the prevailing tariff for local calls. For local calls from the PSTN to a cellular subscriber, the cellular operator receives the airtime charged by the PSTN operator to its subscribers.

## (2) SLJJ

For SLJJ which originates from the PSTN to a cellular subscriber, the cellular operator receives a portion of the prevailing SLJJ tariff, which portion ranges from 15% of the prevailing SLJJ tariff plus the airtime charges in cases where the entire long-distance portion is not carried by the cellular operator, to 60% of the tariff plus the airtime charges in cases where the entire long-distance portion is carried by the cellular operator.

For SLJJ which originates from a cellular telecommunications network to a PSTN subscriber, the cellular operator is entitled to retain a portion of the prevailing SLJJ tariff, which portion ranges from 15% of the tariff in cases where the entire long-distance portion is not carried by the cellular operator, to 60% of the tariff in cases where the entire long-distance portion is carried by the cellular operator.

Years Ended December 31, 2005, 2006 and 2007

(Expressed in millions of rupiah and thousands of U.S. dollar, except share and tariff data)

## 32. INTERCONNECTION TARIFFS (continued)

## 1. Structure of Interconnection Tariff (continued)

d. Between cellular telecommunications network and another cellular telecommunications network

Based on Decree No. 46, the interconnection tariffs are as follows:

### (1) Local Calls

For local calls from a cellular telecommunications network to another, the "origin" cellular operator pays the airtime to the "destination" cellular operator. If the call is carried by a PSTN, the cellular operator pays the PSTN operator 50% of the prevailing tariff for local calls.

### (2) SLJJ

For SLJJ which originates from a cellular telecommunications network, the cellular operator is entitled to retain a portion of the prevailing SLJJ tariff, which portion ranges from 15% of the tariff in cases where the entire long-distance portion is not carried by the cellular operator, to 85% of the tariff in cases where the entire long-distance portion is carried by the cellular operator and the call is delivered to another cellular operator, and to 100% if the call is delivered to the same cellular operator.

e. Between international PSTN and cellular telecommunications network

Starting from 1998, the interconnection tariff for international cellular call traffic to/from overseas from/to domestic cellular subscribers, regardless of whether the traffic is made through domestic PSTN or not, is based on the same tariff applied to traffic made through domestic PSTN as discussed in "a" above. However, as agreed mutually with the cellular telecommunications operators, the Company (including Satelindo until it was merged - Note 1e) still applied the original contractual sharing agreements regarding the interconnection tariffs until December 31, 2006 (Note 33).

f. Between international gateway exchanges

Interconnection charges for international telecommunications traffic between international gateway exchanges are based on agreements between international telecommunications carriers and international telecommunications joint ventures.

## 2. Universal Service Obligation ("USO")

On September 30, 2005, the Ministry of Communications and Information Technology issued Regulation No. 15/PER/M.KOMINFO/9/2005, which sets forth the basic policy underlying the USO program and requiring telecommunication operators in Indonesia to contribute 0.75% of annual gross revenue (after deducting bad debt and interconnection charges) for USO development.

The Ministry of Communications and Information Technology also issued Regulation No. 11/PER/M.KOMINFO/04/2007 dated April 13, 2007, which gives guidance on USO provisioning, such as on auction mechanism, tariff, USO area and technical requirements.

Currently, all operators and the Government are working together to amend the USO tariff. However, as of December 31, 2007, such amendment has not yet been finalized.

Years Ended December 31, 2005, 2006 and 2007 (Expressed in millions of rupiah and thousands of U.S. dollar, except share and tariff data)

## 32. INTERCONNECTION TARIFFS (continued)

## 3. Revenue Sharing

Revenue from access and usage charges from international telecommunications traffic with telecommunications networks owned by more than one domestic telecommunications carrier which is not regulated by this decree, is to be proportionally shared with each carrier, which proportion is to be bilaterally arranged between the carriers.

KM. 37 Year 1999 and Decree No. 46 were subsequently superseded by Decree No. 32 Year 2004 of the Ministry of Communications which provides cost-based interconnection to replace the current revenue-sharing arrangement. Under the new decree, the operator of the network on which calls terminate will determine the interconnection charge to be received by it based on a formula to be mandated by the Government, which will be intended to have the effect of requiring that operators charge for calls based on the cost of carrying such calls.

The effective date of this decree, which was originally set to start on January 1, 2005, was subsequently postponed until January 1, 2007 based on Regulation No. 08/PER/M.KOMINFO/02/2006 dated February 8, 2006 of the Ministry of Communications and Information Technology (Note 33).

The implementation of interconnection billing between operators starts from the time they sign their interconnection agreements. All interconnection agreements will be based on Reference Interconnection Offer ("RIO"). All operators have to publish their RIO and a dominant operator is required to obtain an approval of its RIO from the Government. The Directorate General of Posts and Telecommunications issued Decree No. 278/DIRJEN/2006 on August 4, 2006, which approved the RIO of the Company and two other dominant telecommunications operators (Telkom and Telkomsel).

The decree has been implemented since January 1, 2007 as agreed by all operators and approved by the Government.

## 33. INTERCONNECTION AGREEMENTS

The Company, Satelindo and IM3 have interconnection arrangements with domestic and overseas operators. Some significant interconnection agreements are as follows:

### 1. Telkom

The following are significant interconnection agreements/transactions with Telkom:

### a. Fixed telecommunication services

On September 23, 2005, the Company and Telkom signed an agreement regarding the interconnection of local, long-distance and international fixed networks.

The principal matters covered by the agreement are as follows:

- Interconnection between the Company's and Telkom's local, long-distance and international fixed networks enables the Company's fixed telecommunication service subscribers to make or receive calls to or from Telkom's subscribers or international gateways.
- The Company's and Telkom's international services are accessible and continuously open to each other's fixed networks.

Years Ended December 31, 2005, 2006 and 2007 (Expressed in millions of rupiah and thousands of U.S. dollar, except share and tariff data)

## 33. INTERCONNECTION AGREEMENTS (continued)

- 1. Telkom (continued)
  - a. Fixed telecommunication services (continued)
    - The Company and Telkom are responsible for their respective telecommunications facilities.
    - The compensation arrangement for the services provided is based on interconnection tariffs determined by both parties.
    - Each party handles subscriber billing and collection for the other party's international calls service used by the other party's subscribers. Each party has to pay the other party 1% of the collections made by the other party, plus the billing process expenses which are fixed at Rp82 per record of outgoing call as compensation for billing processing.

On December 28, 2006, the Company entered into a memorandum of understanding with Telkom applying the new interconnection rates under cost-based regime that are effective starting January 1, 2007.

### b. Cellular Services

On December 1, 2005, the Company and Telkom signed an agreement regarding the interconnection between the Company's cellular telecommunication network with Telkom's fixed telecommunication network. Under this agreement, the interconnection between the Company's cellular telecommunication network and Telkom's fixed telecommunication network enables the Company's cellular subscribers to make or receive calls to or from Telkom's fixed telecommunication subscribers.

On December 28, 2006, the Company entered into a memorandum of understanding with Telkom applying the new interconnection rates under cost-based regime that are effective starting January 1, 2007.

## 2. PT Excelkomindo Pratama or "Excelcom", Komselindo and Telkomsel

The principal matters covered by the agreements are as follows:

- The Company's and Satelindo's international gateway exchanges are interconnected with the mobile cellular telecommunications operators' networks to make outgoing or receive incoming international calls through the Company's and Satelindo's international gateway exchanges.
- The Company and Satelindo receive, as compensation for the interconnection, a portion of the cellular telecommunications operators' revenues from the related services that are made through the Company's and Satelindo's international gateway exchanges.
- Satelindo and IM3 also have an agreement with the above operators for the interconnection of Satelindo's and IM3's GSM mobile cellular telecommunications network with the above operators' network, enabling the above operators' customers to make calls/send short message services ("SMS") to or receive calls/SMS from Satelindo's and IM3's customers.
- · The agreements are renewable annually.

Years Ended December 31, 2005, 2006 and 2007

(Expressed in millions of rupiah and thousands of U.S. dollar, except share and tariff data)

## 33. INTERCONNECTION AGREEMENTS (continued)

## 2. PT Excelkomindo Pratama or "Excelcom", Komselindo and Telkomsel (continued)

The latest agreement with Komselindo was signed on July 6, 2004, while the latest agreement with Excelcom was signed on July 1, 2004. The Company (including Satelindo and IM3 until they were merged - Note 1e) and the above operators still continue their business under the agreements by applying the original compensation formula, except for interconnection fee.

On December 8, 27 and 28, 2006, the Company entered into a memorandum of understanding with each of Telkomsel, Komselindo and Excelcom, respectively, applying the new interconnection rates under cost-based regime effective January 1, 2007 to comply with Regulation No. 08/PER/M.KOMINFO/02/2006 of the Ministry of Communications and Information Technology (Note 32).

Net interconnection revenues (charges) from (to) the operators are as follows:

	2005	2006	2007
Telkom	594,523	399,122	449,730
Excelcom	(30,239)	(34,675)	25,341
Komselindo	3,432	2,028	11,728
Telkomsel	29,932	(50,782)	5,405
Net revenues	597,648	315,693	492,204

## 34. ASSETS AND LIABILITIES DENOMINATED IN FOREIGN CURRENCIES

The Companies' monetary assets and liabilities denominated in various foreign currencies as of December 31, 2007 (converted to equivalent U.S. dollar if currency is other than U.S. dollar) are as follows:

	Amount in U.S. Dollar	Equivalent Rupiah *
Assets:		
Cash and cash equivalents	207,702	1,950,942
Accounts receivable		
Trade	98,651	926,629
Others	1,250	11,741
Derivative assets	13,597	127,717
Other current assets	332	3,116
Due from related parties	2,351	22,083
Non-current assets - others	1,230	11,553
Total assets	325,113	3,053,781

Years Ended December 31, 2005, 2006 and 2007 (Expressed in millions of rupiah and thousands of U.S. dollar, except share and tariff data)

## 34. ASSETS AND LIABILITIES DENOMINATED IN FOREIGN CURRENCIES (continued)

	Amount in U.S. Dollar	Equivalent Rupiah *
Liabilities:		
Accounts payable - trade	21,649	203,347
Procurement payable	423,215	3,975,258
Accrued expenses	22,164	208,186
Deposits from customers	1,941	18,232
Derivative liabilities	6,847	64,310
Other current liabilities	34	319
Due to related parties	2	17
Loans payable (including current maturities)	34,773	326,621
Bonds payable (including current maturities)	550,000	5,166,150
Other non-current liabilities	36,401	341,916
Total liabilities	1,097,026	10,304,356
Net liabilities position	771,913	7,250,575

<sup>\*</sup> translated using the prevailing exchange rate at balance sheet date

### 35. SEGMENT INFORMATION

The Companies manage and evaluate their operations in three major reportable segments: cellular, fixed telecommunication and MIDI. The operating segments are managed separately because each offers different services/products and serves different markets. The Companies operate in one geographical area only, so no geographical information on segments is presented.

Segment results and assets include items directly attributable to a segment as well as those that can be allocated on a reasonable basis. Expenditures for segment assets represent the total costs incurred during the year to acquire segment assets that are expected to be used for more than one year.

Consolidated information by industry segment follows:

	Major Segments				
	Cellular	Fixed Telecommunication	MIDI	Segment Total	
<u>2005</u>					
Operating revenues Revenues from external customers Inter-segment revenues	8,644,951 (115,727)	1,250,807 115,727	1,694,033 269,462	11,589,791 269,462	
Total operating revenues Inter-segment revenues elimination	8,529,224	1,366,534	1,963,495	11,859,253 (269,462)	
Operating revenues - net				11,589,791	

Years Ended December 31, 2005, 2006 and 2007

(Expressed in millions of rupiah and thousands of U.S. dollar, except share and tariff data)

## 35. SEGMENT INFORMATION (continued)

	Major Segments			
_	Cellular	Fixed Telecommunication	MIDI	Segment Total
2005 (continued)				
Income Operating income Interest income Gain on sale of investment in associated company Gain on sale of other long-term investments - net Equity in net income of associated company	2,639,498	615,091	397,328	3,651,917 215,103 14,625 1,204 86
Financing cost Income tax expense Amortization of goodwill Loss on foreign exchange - net Loss on change in fair value of derivatives - net Others - net				(1,264,764) (697,924) (226,352) (79,932) (44,209) 85,117
Income before minority interest in net income of subsidiaries				1,654,871
Other Information				
Segment assets Unallocated assets Inter-segment assets elimination	28,303,265	1,149,005	3,269,091	32,721,361 6,410,391 (6,344,619)
Assets - net				32,787,133
Segment liabilities Unallocated liabilities Inter-segment liabilities elimination	19,857,524	904,541	960,832	21,722,897 2,142,746 (5,393,838)
Liabilities - net				18,471,805
Capital expenditure Depreciation and amortization	6,330,401 2,431,356	306,349 214,206	661,197 434,643	7,297,947 3,080,205
<u>2006</u>				
Operating revenues Revenues from external customers Inter-segment revenues	9,227,537 (222,650)	1,109,281 222,650	1,902,589 318,119	12,239,407 318,119
Total operating revenues Inter-segment revenues elimination	9,004,887	1,331,931	2,220,708	12,557,526 (318,119)
Operating revenues - net				12,239,407
Income Operating income Gain on foreign exchange - net Interest income Financing cost Income tax expense	2,291,923	627,611	479,125	3,398,659 304,401 212,823 (1,248,899) (576,107)
Loss on change in fair value of derivatives - net Amortization of goodwill Equity in net loss of associated company Others - net				(438,774) (226,507) (238) 21,202
Income before minority interest in net income of subsidiaries				1,446,560

Years Ended December 31, 2005, 2006 and 2007

(Expressed in millions of rupiah and thousands of U.S. dollar, except share and tariff data)

## 35. SEGMENT INFORMATION (continued)

	Major Segments				
	Cellular	Fixed Telecommunication	MIDI	Segment Total	
2006 (continued)					
Other Information					
Segment assets Unallocated assets Inter-segment assets elimination	30,550,224	1,552,003	3,738,044	35,840,271 4,520,191 (6,131,804)	
Assets - net				34,228,658	
Segment liabilities Unallocated liabilities Inter-segment liabilities elimination	19,665,806	760,291	931,646	21,357,743 2,633,240 (4,964,070)	
Liabilities - net				19,026,913	
Capital expenditure Depreciation and amortization	5,961,152 2,967,185	366,718 182,702	593,458 503,379	6,921,328 3,653,266	
2007					
Operating revenues Revenues from external customers Inter-segment revenues	12,752,496 (205,765)	1,567,415 205,765	2,168,584 364,192	16,488,495 364,192	
Total operating revenues Inter-segment revenues elimination	12,546,731	1,773,180	2,532,776	16,852,687 (364,192)	
Operating revenues - net				16,488,495	
Income Operating income Interest income Gain on change in fair value of derivatives - net Financing cost Income tax expense Amortization of goodwill Loss on foreign exchange - net Others - net	3,438,770	661,039	419,795	4,519,604 232,411 68,023 (1,428,604) (859,517) (226,507) (155,315) (79,996)	
Income before minority interest in net income of subsidiaries				2,070,099	
Other Information Segment assets Unallocated assets Inter-segment assets elimination Assets - net	35,594,557	1,667,532	4,923,560	42,185,649 9,715,950 (6,596,513) 45,305,086	
Segment liabilities Unallocated liabilities Inter-segment liabilities elimination	27,859,412	989,627	1,278,614	30,127,653 3,821,202 (5,188,499)	
Liabilities - net				28,760,356	
Capital expenditure Depreciation and amortization	8,382,846 3,477,044	428,278 198,378	915,273 519,780	9,726,397 4,195,202	

Years Ended December 31, 2005, 2006 and 2007 (Expressed in millions of rupiah and thousands of U.S. dollar, except share and tariff data)

### 36. ECONOMIC CONDITIONS

The operations of the Companies have been affected and may continue to be affected for the foreseeable future by the economic conditions in Indonesia that may contribute to volatility in currency values and negatively impact economic growth. Economic improvements and sustained recovery are dependent upon several factors, such as fiscal and monetary actions being undertaken by the Government and others, actions that are beyond the control of the Companies.

### **37. SUBSEQUENT EVENTS**

- a. On January 7, 2008, based on Decree No. 01/DIRJEN/2008 of the DGPT, the Company was granted an operating license as Internet Service Provider (Note 1a).
- b. On January 9, 2008, the Company was also granted operating licenses as follows:
  - Based on Decree No. 51/DIRJEN/2008 of the DGPT, the Company obtained an operating license for Internet Interconnection Services (Network Access Point/NAP). This license replaces the previous license given to Satelindo.
  - Based on Decree No. 52/DIRJEN/2008 of DGPT, the Company obtained an operating license for Telephony Internet Services. This license replaces the previous license for VoIP with national coverage that expired in 2007 (Note 1a).
- c. On January 9, 2008, based on letter No. 10/14/DASP from Bank Indonesia, the Company obtained the approval for "Indosat m-wallet" prepaid cards as a new means of payment. The Company was also appointed as a special principal and technical acquirer for such prepaid cards.
- d. On January 17, 2008, the Company entered into an agreement for Joint Shore End Cable Operations in Singapore with Telkom and AAG parties. Based on the agreement, the Company has committed to invest US\$4,535 for this project.
- e. On January 28, 2008, the Company made the first loan drawdown amounting to US\$44,863 from its COFACE Facility from HSBC (Note 30b).
- f. On January 31, 2008, the Company drew down in full the five-year credit facility from DBS (Note 30c).
- g. On February 6, 2008, the Company informed the Capital Market and Financial Institutions Supervisory Agency (Bapepam LK) about its intention to purchase a portion of its Guaranteed Notes Due 2010 and Guaranteed Notes Due 2012 up to US\$100,000 through a combination of the two notes but should not exceed more than 25% of the principal amount of either series of the notes.
- h. On February 11, 2008, the Company terminated its credit facility from StandChart (Note 30f).
- On February 18, 2008, the Company made the first registration to BAPEPAM LK for its Sixth Bonds Year 2008 and Sukuk Ijarah Bonds 2008 totalling up to Rp1,500,000. The proceeds of these bonds are expected to be received by April 2008.
- j. On February 18, 2008, the Company received the Decision Letter No. KEP-0067/WPJ.19/BD.05/2008 from the Tax Office which rejected the Company's appeal on the tax correction on income tax article 26 for year 2004 (Note 13).

Years Ended December 31, 2005, 2006 and 2007 (Expressed in millions of rupiah and thousands of U.S. dollar, except share and tariff data)

## 37. SUBSEQUENT EVENTS (continued)

- k. On February 28, 2008, the Company received the Decision Letter No.KEP-076/WJ.19/BD.05/2008 from the Tax Office which accepted the Company's appeal on the tax correction on income tax article 23 for fiscal year 2005 (Note 13).
- I. On February 29, 2008, the Company made the second loan drawdown amounting to US\$6,892 from its COFACE Facility from HSBC (Note 30b).
- m. On March 17, 2008, the Company signed the amendment to agreements with the trustee and underwriters pertaining to the release of its Sixth Bonds Year 2008 and Sukuk Ijarah Bonds 2008 totalling Rp1,650,000 with details as follows:
  - Bonds VI, Series A amounting to Rp760,000 (5-year interest rate of 10.25% per annum)
  - Bonds VI, Series B amounting to Rp320,000 (7-year interest rate of 10.80% per annum)
  - Sukuk Ijarah Bonds 2008 amounting to Rp570,000 (5-year quarterly fixed Ijarah return of Rp14,606).
- n. On March 17, 2008, MOCIT issued Ministerial Decree No. 02/PER/M.KOMINFO/2008 about the Guidelines on Construction and Use of Shared Telecommunications Towers. All tower providers, including telecommunications operators, have to share their towers and publish the availability of towers to be shared. Foreign capital investment is prohibited for tower construction and providing such service.
- o. On March 29, 2008, the Company made the third loan drawdown amounting to US\$5,265 from its COFACE Facility from HSBC (Note 30b).
- p. On April 1, 2008, the Company received the full drawdown amounting to US\$27,037 from its 9-year Commercial Facility from HSBC (Note 30b). The loan was not received in full from HSBC Jakarta as disclosed in Note 30b since certain amount was already transferred to other lenders. The lenders of 9-year Commercial Facility consisted of HSBC Jakarta for US\$13,537, PT Bank Lippo Tbk for US\$10,000 and Bank of China Limited, Jakarta Branch for US\$3,500.
- q. On April 9, 2008, the Company received the proceeds from its Sixth Bonds Year 2008 and Sukuk Ijarah III Year 2008 totalling Rp1,650,000.
- r. On April 10 and 15, 2008, the Company received notifications from HSBC France regarding the change in the amount of loan drawdown (from first drawdown to third drawdown) on its COFACE Facility from US\$57,020 to US\$56,964 as a result of COFACE premium reduction of US\$56.
- s. On April 11, 2008, the Company signed a US\$200,000 syndicated term loan facility with ING Bank N.V. and DBS Bank Ltd. to finance the Company's (i) capital expenditure, (ii) purchase of a portion of its Guaranteed Notes Due 2010 and Guaranteed Notes Due 2012, and (iii) general working capital requirements. The loan will mature after five years from the signing date of the loan agreement.
- t. On April 11, 2008, DGPT approved the RIO for dominant operators (PT Telkom, PT Telkomsel and PT Indosat), which requires all domestic operators to amend their interconnection agreements in line with the approved RIO.
- u. On April 23, 2008, the Company made the first loan drawdown amounting to US\$17,160 from its SINOSURE Facility from HSBC France.
- v. On April 23, 2008, the Company entered into an interest swap contract with HSBC Jakarta with a notional amount of US\$27,037. Based on the contract, the Company agreed to pay interest computed at a semi-annual fixed rate of 5.42% starting from April 1, 2008 up to November 27, 2016 in exchange for a 6-month U.S. dollar LIBOR plus 1.45% per annum.

Years Ended December 31, 2005, 2006 and 2007

(Expressed in millions of rupiah and thousands of U.S. dollar, except share and tariff data)

## 37. SUBSEQUENT EVENTS (continued)

- w. On April 23, 2008, the Company entered into an interest swap contract with HSBC Jakarta with a notional amount of US\$44,200. Based on the contract, the Company agreed to pay interest computed at a fixed rate of 4.82%, in predetermined intervals, starting from April 23, 2008 up to September 29, 2019 in exchange for a U.S. dollar LIBOR plus 0.35% per annum.
- x. As of April 28, 2008, the prevailing exchange rate of the rupiah to U.S. dollar is Rp9,239 to US\$1 (in full amounts), while as of December 31, 2007, the prevailing exchange rate was Rp9,393 to US\$1 (in full amounts). Using the exchange rate as of April 28, 2008, the Companies earned foreign exchange gain amounting to approximately Rp118,875 on the foreign currency liabilities, net of foreign currency assets, as of December 31, 2007 (Note 34).

The translation of the foreign currency liabilities, net of foreign currency assets, should not be construed as a representation that these foreign currency liabilities and assets have been, could have been, or could in the future be, converted into rupiah at the prevailing exchange rate of the rupiah to U.S. dollar as of December 31, 2007 or at any other rate of exchange.

The commitments for the capital expenditures denominated in foreign currencies as of December 31, 2007 as disclosed in Note 30a are approximately Rp4,234,566 if translated at the prevailing exchange rate as of April 28, 2008.

### 38. RECLASSIFICATION OF ACCOUNTS

Following are the accounts in the 2006 consolidated balance sheet which have been reclassified to Goodwill and Other Intangible Assets to conform with the presentation of accounts in the 2007 consolidated balance sheet:

As Previously Reported	Amounts
Property and Equipment - carrying value	(203,049)
Property and Equipment - accumulated depreciation	158,667

Following are the accounts in the 2005 and 2006 consolidated statements of income which have been reclassified to Operating Expenses - Cost of Services to conform with the presentation of accounts in the 2007 consolidated statement of income:

	Amou	nts
As Previously Reported	2005	2006
Operating expenses - compensation to telecommunication carriers and service providers	408,411	369,704
Operating expenses – maintenance	614,595	585,158
Operating expenses - leased circuits	142,210	180,168
Operating expenses - other cost of services	1,461,729	1,569,143

Years Ended December 31, 2005, 2006 and 2007 (Expressed in millions of rupiah and thousands of U.S. dollar, except share and tariff data)

### 39. REVISED SAK

The following summarizes the revised SAK which were recently issued by the Indonesian Institute of Accountants:

- SAK 50 (Revised 2006), "Financial Instruments: Presentation and Disclosures", contains the requirements for the presentation of financial instruments and identifies the information that should be disclosed. The presentation requirements apply to the classification of financial instruments, from the perspective of the issuer, into financial assets, financial liabilities and equity instruments; the classification of related interests, dividends, losses and gains; and the circumstances in which financial assets and financial liabilities should be offset. This SAK requires the disclosure of, among others, information about factors that affect the amount, timing and certainty of an entity's future cash flows relating to financial instruments and the accounting policies applied to those instruments. SAK 50 (Revised 2006) supersedes SAK 50, "Accounting for Certain Investments in Securities", and is applied prospectively for financial statements covering the periods beginning on or after January 1, 2009. Early application is encouraged.
- SAK 55 (Revised 2006), "Financial Instruments: Recognition and Measurement", establishes the principles for recognizing and measuring financial assets, financial liabilities and some contracts to buy or sell non-financial items. This SAK provides the definitions and characteristics of derivatives, the categories of financial instruments, recognition and measurement, hedge accounting and determination of hedging relationships, among others. SAK 55 (Revised 2006) supersedes SAK 55 (Revised 1999), "Accounting for Derivative Instruments and Hedging Activities", and is applied prospectively for financial statements covering the periods beginning on or after January 1, 2009. Early application is encouraged.
- SAK 13 (Revised 2007), "Investment Property", shall be applied in the recognition, measurement and disclosure of investment property. This SAK applies to, among others, the measurement in a lessee's financial statements of investment property interests held under a lease accounted for as a finance lease and to the measurement in a lessor's financial statements of investment property provided to a lessee under an operating lease. This SAK permits the entity to choose either the cost model or fair value model to be applied to all its investment property. SAK 13 (Revised 2007) supersedes SAK 13 (1994), "Accounting for Investments", and is effective for financial statements covering the periods beginning on or after January 1, 2008.
- SAK 16 (Revised 2007), "Fixed Assets", prescribes the accounting treatment for property, plant and equipment to enable the financial statements users to discern information about an entity's investment in its property, plant and equipment and the changes in such investment. This SAK provides for, among others, the recognition of the assets, determination of their carrying amounts and related depreciation and impairment losses. Under this SAK, an entity shall choose either the cost model or revaluation model to account for its property, plant and equipment. SAK 16 (Revised 2007) supersedes SAK 16 (1994), "Fixed Assets and Other Assets", and SAK 17 (1994), "Accounting for Depreciation", and is effective for financial statements beginning on or after January 1, 2008.
- SAK 30 (Revised 2007), "Leases", prescribes for lessees and lessors, the appropriate accounting
  policies and disclosures to apply in relation to leases. This SAK provides for the classification of
  leases based on (a) the extent to which risks and rewards incidental to ownership of a leased asset
  lie with the lessor or the lessee, and (b) the substance of the transaction rather than the form of the
  contract. SAK 30 (Revised 2007) supersedes SAK 30 (1990), "Accounting for Leases", and is
  effective for financial statements beginning on or after January 1, 2008.

The Companies have not adopted these SAKs. The Companies are currently studying them and have not yet determined the related effects on the consolidated financial statements.

Years Ended December 31, 2005, 2006 and 2007 (Expressed in millions of rupiah and thousands of U.S. dollar, except share and tariff data)

### **40. NEW GOVERNMENT REGULATION**

On December 28, 2007, the President of the Republic of Indonesia and the Minister of Law and Human Rights signed the Government Regulation No. 81/2007 (PP No. 81/2007) on "Reduction of the Rate of Income Tax on Resident Corporate Taxpayers in the Form of Publicly-listed Companies". This regulation provides that resident publicly-listed companies in Indonesia can obtain the reduced income tax rate which is 5% lower than the highest income tax rate under Article 17 paragraph 1 (b) of the Income Tax Law, provided they meet the prescribed criteria, i.e., companies whose shares or other equity instruments are listed in the Indonesian stock exchanges, whose shares owned by the public are 40% or more of the total paid shares and such shares are owned by at least 300 parties, each party owning less than 5% of the total paid-up shares. These requirements should be fulfilled by the publicly-listed companies for a period of six months in one tax year. As of December 31, 2007, the Company does not expect to meet the required criteria to avail of the lower income tax rate (Note 18), and has therefore, not applied this reduced tax rate to its deferred tax assets and liabilities.

# 41. SUMMARY OF SIGNIFICANT DIFFERENCES BETWEEN ACCOUNTING PRINCIPLES FOLLOWED BY THE COMPANIES AND U.S. GENERALLY ACCEPTED ACCOUNTING PRINCIPLES ("U.S. GAAP")

The Companies prepared their consolidated financial statements in accordance with accounting principles generally accepted in Indonesia ("Indonesian GAAP"). The Companies have prepared the following information, in this note and Note 42, to present the nature and effect on net income and stockholders' equity of the differences between Indonesian GAAP and U.S. GAAP. Additional U.S. GAAP disclosures are made in Note 43.

### a. Interest Capitalizable to Properties under Construction and Installation

Under Indonesian GAAP, one of the criteria for capitalizing interest cost to a qualifying asset (i.e., properties under construction and installation) is that the interest should be attributable to the qualifying asset. The capitalization of a parent company's interest expense related to a subsidiary's asset is not allowed under Indonesian GAAP. The Companies did not capitalize the interest incurred on its debt, the proceeds of which were not used to acquire qualifying assets.

Under U.S. GAAP, Statement of Financial Accounting Standards ("SFAS") No. 34, "Capitalization of Interest Cost", does not specify that interest cost be attributable to the qualifying assets; therefore, the capitalizable interest includes interest costs incurred on general and specific borrowings. Furthermore, U.S. GAAP requires capitalization of a parent company's interest expense for all qualifying expenditures. The difference between the amount of interest capitalized under Indonesian GAAP and U.S. GAAP results in additional depreciation expense recognized under U.S. GAAP.

### b. Goodwill

Under Indonesian GAAP, goodwill is amortized using the straight-line method over the useful life of the goodwill.

Under U.S. GAAP, goodwill is not amortized but subjected to impairment test under SFAS No. 142, "Goodwill and Other Intangible Assets".

Years Ended December 31, 2005, 2006 and 2007 (Expressed in millions of rupiah and thousands of U.S. dollar, except share and tariff data)

# 41. SUMMARY OF SIGNIFICANT DIFFERENCES BETWEEN ACCOUNTING PRINCIPLES FOLLOWED BY THE COMPANIES AND U.S. GENERALLY ACCEPTED ACCOUNTING PRINCIPLES ("U.S. GAAP") (continued)

## c. Revenue Recognition

Under Indonesian GAAP, revenue from service connection is recognized as income at the time the connection takes place (for post-paid service) or at the time of delivery of starter packs to distributors, dealers or customers (for prepaid service).

Under U.S. GAAP, in accordance with SEC Staff Accounting Bulletin ("SAB") No. 104, "Revenue Recognition", revenue from service connection should be deferred and recognized over the expected term of the customer relationship.

### d. Capitalization of Foreign Exchange Losses - Net of Gain

Under Indonesian GAAP, foreign exchange losses - net of foreign exchange gain on borrowings used to finance construction of a qualifying asset should be capitalized. Capitalization of net foreign exchange losses ceases when the construction is substantially completed and the constructed asset is ready for its intended use.

Under U.S. GAAP, foreign exchange gain or loss should be credited or charged to current operations as incurred. The net foreign exchange losses capitalized and the related depreciation expense under Indonesian GAAP should be reversed for U.S. GAAP purposes.

### e. Landrights

In Indonesia, except for ownership rights ("Hak Milik") granted to individuals, the title to land rests with the State under the Basic Agrarian Law No. 5 of 1960. Land use is accomplished through landrights, whereby the holder of the rights enjoys the full use of the land for a stated period of time, subject to extensions. The Companies expect that the landrights will be renewed at nominal costs in the foreseeable future. In most instances, the landrights are freely tradable. Additionally, they may be pledged as security under borrowing agreements. The predominant practice is to capitalize the costs of acquired landrights and to not amortize these costs.

Under Indonesian GAAP, expenses associated with the acquisition of the government permit to use the land (i.e. notary fee, tax, etc.) should be amortized over the period of the right to use the land obtained from the Government which, in the case of the Companies, is an initial period ranging from approximately 20 to 30 years.

Under U.S. GAAP, the costs to acquire the landrights are amortized over the period of the right to use the land obtained from the Government which ranges from 20 to 30 years.

### f. Pension Plan

Under Indonesian GAAP, the Companies follow SAK 24 (Revised 2004) (Note 2p). In accordance with SAK 24 (Revised 2004), there was no transition obligation at the initial adoption of the SAK since it was adjusted to the beginning retained earnings of the earliest prior period presented, and the past service cost is recognized as an expense on a straight-line basis over the average period until the benefits become vested.

Years Ended December 31, 2005, 2006 and 2007 (Expressed in millions of rupiah and thousands of U.S. dollar, except share and tariff data)

# 41. SUMMARY OF SIGNIFICANT DIFFERENCES BETWEEN ACCOUNTING PRINCIPLES FOLLOWED BY THE COMPANIES AND U.S. GENERALLY ACCEPTED ACCOUNTING PRINCIPLES ("U.S. GAAP") (continued)

## f. Pension Plan (continued)

Under U.S. GAAP, starting 2006, the Companies adopted SFAS No. 158, "Employers' Accounting for Defined Benefit Pension and Other Postretirement Plans", which amended SFAS Nos. 87, 88, 106 and 132 (R). In accordance with SFAS No. 158, a company should recognize the funded or unfunded status of a benefit plan in its statement of financial position and also should recognize as a component of other comprehensive income, net of tax, actuarial gains or losses and prior service costs or credits, and transition assets or obligations accumulated at the date of the adoption of this standard that were not previously recognized as components of net periodic pension cost pursuant to SFAS No. 87, "Employers' Accounting for Pensions". SFAS No. 158 does not change the determination of net periodic pension cost under SFAS No. 87. In accordance with SFAS No. 87, the transition obligation and past service cost are amortized over the average remaining service lives of the employees.

### g. Minority Interest

This represents the net effect on the minority stockholders' proportionate share in the equity of the subsidiaries, as a result of the differences between Indonesian GAAP and U.S. GAAP which affect the subsidiaries' net income.

## h. Postretirement Benefits

In July 2004, the Indonesian Institute of Accountants issued SAK 24 (Revised 2004), "Employee Benefits", which regulates the accounting and disclosure for Employee Benefits and covers also postretirement benefits.

Under U.S. GAAP, the Companies account for these benefits over the estimated service period of its employees based on actuarial assumptions which are similar to those provided by SFAS No. 106, "Employers' Accounting for Postretirement Benefits Other than Pensions".

Starting 2006, the Companies adopted SFAS No. 158 under which a company should recognize the funded or unfunded status of a benefit plan in its statement of financial position and also recognize as a component of other comprehensive income, net of tax, actuarial gains or losses and prior service costs or credits, and transition assets or obligations accumulated at the date of the adoption of this standard that were not previously recognized as components of net periodic benefit cost.

### i. Equity in Net Income of Associated Companies

This represents the effect of the difference between Indonesian GAAP and U.S. GAAP in the investee's accounting for foreign exchange differential on borrowings relating to property under construction (see "d" above).

### j. Preacquisition Income

This represents the difference in the minority stockholders' proportionate share in the 2003 net income of IM3 determined under Indonesian GAAP and U.S. GAAP at the time of the acquisition of the minority interest in the Subsidiary.

## k. Others

Other adjustments represent individually insignificant adjustments for differences between Indonesian GAAP and U.S. GAAP.

Years Ended December 31, 2005, 2006 and 2007 (Expressed in millions of rupiah and thousands of U.S. dollar, except share and tariff data)

## 42. RECONCILIATION BETWEEN NET INCOME AND STOCKHOLDERS' EQUITY DETERMINED UNDER INDONESIAN AND U.S. GAAP

The following is a summary of the adjustments to net income for the years ended December 31, 2005, 2006 and 2007 and to stockholders' equity as of December 31, 2006 and 2007 to reconcile the net income and stockholders' equity under Indonesian GAAP to U.S. GAAP:

	2005	2006	2007	•
_	Rp	Rp	Rp	US\$ (Note 3)
Net income presented in the consolidated financial statements prepared under				
Indonesian GAAP	1,623,481	1,410,093	2,042,043	217,400
U.S. GAAP adjustments Increase (decrease) due to:		_		
Capitalization of interest expense	258,876	326,314	488,199	51,975
Amortization of goodwill	226,348	226,348	226,348	24,098
Deferred connection fees - net of recognized amounts	54,119	43,599	10,828	1,153
Minority interest	13,075	(1,260)	49	5
Deferred income tax effect of U.S. GAAP	,	( , ,		
adjustments	(96,116)	(151,979)	(192,117)	(20,453)
Depreciation	(198, 267)	(47,242)	(77,387)	(8,239)
Amortization of landrights	(10,925)	(12,422)	(14,558)	(1,550)
Net periodic pension cost	(18,929)	(7,424)	(5,924)	(631)
Net periodic postretirement benefit cost Capitalization of net foreign exchange	(1,344)	(155)	(1,334)	(142)
losses	-	(33,207)	-	-
Equity in net income of associated	00.000			
companies	28,996	- (4.000)	(007)	- (00)
Others	(3,761)	(1,636)	(337)	(36)
Net adjustments	252,072	340,936	433,767	46,180
Net income in accordance with U.S. GAAP	1,875,553	1,751,029	2,475,810	263,580
Basic earnings per share	357.03	323.99	455.62	0.05
Diluted earnings per share	353.27	321.94	455.62	0.05
Basic earnings per ADS (50 B shares per ADS)	17,851.36	16,199.28	22,781.01	2.43
Diluted earnings per ADS	17,663.52	16,097.23	22,781.01	2.43

Years Ended December 31, 2005, 2006 and 2007 (Expressed in millions of rupiah and thousands of U.S. dollar, except share and tariff data)

## 42. RECONCILIATION BETWEEN NET INCOME AND STOCKHOLDERS' EQUITY DETERMINED UNDER INDONESIAN AND U.S. GAAP (continued)

	2006	2007	,
	Rp	Rp	US\$ (Note 3)
Stockholders' equity presented in the consolidated financial statements			
prepared under Indonesian GAAP	15,201,745	16,544,730	1,761,389
U.S. GAAP adjustments Increase (decrease) due to:	4.500.040	4 000 500	404.55
Amortization of goodwill	1,596,219	1,822,566	194,034
Capitalization of interest expense Deferred tax impact of U.S. GAAP	1,034,967	1,523,166	162,160
adjustments	(709,411)	(862,531)	(91,827)
Accrued postretirement benefit liability	(253,272)	(396,021)	(42,161)
Prepaid pension	(150,821)	(142,349)	(15,155)
Amortization of landrights	(75,894)	(90,451)	(9,630)
Capitalization of foreign exchange losses - net of gain	(60,063)	(60,063)	(6,394)
Deferred connection fees - net of amortization	(48,143)	(37,315)	(3,973)
Preacquisition income	(14,303)	(14,303)	(1,523)
Accumulated depreciation	64,895	(12,492)	(1,330)
Minority interest	(5,245)	(5,196)	(553)
Reversal of deferred tax liabilities on difference in transactions of equity changes in Satelindo and Bimagraha	(-, -,	(-,,	()
as a result of merger	(1,293)	(1,293)	(137)
Others	(4,587)	(7,895)	(840)
Net adjustments	1,373,049	1,715,823	182,671
Stockholders' equity in accordance with U.S. GAAP	16,574,794	18,260,553	1,944,060

## 43. ADDITIONAL U.S. GAAP DISCLOSURES

The following information is presented on the basis of U.S. GAAP:

## a. <u>Significant Captions of Consolidated Balance sheets</u>

	2006	2007
Current assets	5,861,417	11,126,487
Non-current assets	31,129,511	37,713,637
Total assets	36,990,928	48,840,124

Years Ended December 31, 2005, 2006 and 2007 (Expressed in millions of rupiah and thousands of U.S. dollar, except share and tariff data)

## 43. ADDITIONAL U.S. GAAP DISCLOSURES (continued)

## a. Significant Captions of Consolidated Balance sheets (continued)

	2006	2007
Current liabilities Non-current liabilities	6,864,243 13,350,010	11,707,500 18,574,750
Total liabilities	20,214,253	30,282,250
Minority interest Stockholders' equity	201,881 16,574,794	297,321 18,260,553
Total liabilities and stockholders' equity	36,990,928	48,840,124

## b. Valuation and Qualifying Accounts

The following summarizes the activities in the Companies' valuation and qualifying accounts:

Description	Balance at Beginning of Year	Charged (Credited) to Costs and Expenses	Deductions	Effect of Foreign Exchange Adjustments	Balance at End of Year
2005 Allowance for doubtful accounts: Accounts receivable Others Due from related parties Valuation allowance - deferred tax assets	39,728 23,089 52,232	2,549 (280) (14,912)	(8,237) <sup>a</sup> (21,714) <sup>a</sup> (32,612) <sup>b</sup>	535 658 -	34,575 1,753 4,708
Total	115,049	(12,643)	(62,563)	1,193	41,036
2006 Allowance for doubtful accounts: Accounts receivable Others Due from related parties Valuation allowance - deferred tax assets	34,575 1,753 4,708	(2,069) 1,037	(15,175) <sup>a</sup> - (3,068) <sup>c</sup>	(759) 5 -	16,572 2,795 1,640
Total	41,036	(1,032)	(18,243)	(754)	21,007

a deduction of allowance for doubtful accounts due to write-off of receivable

b deduction of valuation allowance for deferred tax assets due to sale of investment in subsidiary

deduction of valuation allowance for deferred tax assets due to expiration of net operating loss carryover

Years Ended December 31, 2005, 2006 and 2007 (Expressed in millions of rupiah and thousands of U.S. dollar, except share and tariff data)

## 43. ADDITIONAL U.S. GAAP DISCLOSURES (continued)

## b. Valuation and Qualifying Accounts (continued)

Description	Balance at Beginning of Year	Charged (Credited) to Costs and Expenses	Deductions	Effect of Foreign Exchange Adjustments	Balance at End of Year
2007 Allowance for doubtful accounts: Accounts receivable					
Others	16,572	266	-	402	17,240
Due from related parties Valuation allowance - deferred	2,795	(562)	-	24	2,257
tax assets	1,640	-	-	-	1,640
Total	21,007	(296)	-	426	21,137

## c. Statements of Comprehensive Income

Shown below are the Statements of Comprehensive Income for the years ended December 31, 2005, 2006 and 2007:

2005	2006	2007
1,875,553	1,751,029	2,475,810
(201)	(46)	5,995
-	-	(90,991)
1,875,352	1,750,983	2,390,814
	1,875,553	1,875,553 1,751,029 (201) (46)

As of December 31, 2007, the accumulated other comprehensive loss amounted to Rp481,647 under U.S. GAAP.

## d. Pension and Other Postretirement Benefits

Starting 2006, the Companies adopted the recognition and disclosure provisions of SFAS 158 that require the Companies to recognize the funded status (i.e., the difference between the fair value of plan assets and the projected benefit obligations) of the pension plan and postretirement benefit plan in the consolidated balance sheet, with a corresponding adjustment to accumulated other comprehensive income, net of tax. The adjustment to accumulated other comprehensive income at adoption represents the net unrecognized actuarial losses, unrecognized prior service costs, and unrecognized transition obligation remaining from the initial adoption of SFAS 87 and SFAS 106, all of which were previously netted against the plan's funded status in the Companies' consolidated balance sheet pursuant to the provisions of SFAS 87 and SFAS 106. Subsequently, these amounts will be recognized as net periodic benefit cost pursuant to the Companies' historical accounting policy for amortizing such amounts. Further, actuarial gains and losses that arise in subsequent periods and are not recognized as net periodic benefit cost in the same periods will be recognized as a component of other comprehensive income. Subsequently, these amounts will be recognized as part of the net periodic benefit cost on the same basis as the amount recognized in the accumulated other comprehensive income at adoption of SFAS 158.

Years Ended December 31, 2005, 2006 and 2007 (Expressed in millions of rupiah and thousands of U.S. dollar, except share and tariff data)

## 43. ADDITIONAL U.S. GAAP DISCLOSURES (continued)

## d. Pension and Other Postretirement Benefits (continued)

The composition of the cost for the years ended December 31, 2005, 2006 and 2007 is as follows:

	2005	2006	2007
Defined Benefit Pension Plan			
Interest cost	54,750	63,650	63,417
Service cost	26,354	37,660	38,801
Net amortization	10,957	7,425	15,579
Expected return on plan assets	(69,957)	(71,136)	(64,607)
Net periodic pension cost	22,104	37,599	53,190
Other Postretirement Benefits			
Interest cost	46,333	48,579	103,427
Service cost	29,890	39,248	49,154
Net amortization	25,161	18,512	17,577
Additional benefits due to early retirement	, -	1,167	, -
Total periodic other postretirement cost	101,384	107,506	170,158

Amounts recognized in accumulated other comprehensive loss at December 31, 2006 and 2007 consist of:

	2006	2007
Defined Benefit Pension Plan		
Unrecognized transition obligation	753	68
Unrecognized prior service costs	3,023	6,668
Unrecognized net actuarial losses	273,877	256,519
Total	277,653	263,255
Less deferred taxes	83,296	78,977
Net	194,357	184,278
Other Postretirement Benefits		
Unrecognized transition obligation	1,046	780
Unrecognized prior service costs	79,644	68,397
Unrecognized net actuarial losses	208,561	364,460
Total**	289,251	433,637
Less deferred taxes	86,775	130,091
Net	202,476	303,546
Total	396,833	487,824
		· · · · · · · · · · · · · · · · · · ·

<sup>\*\*</sup>Other postretirement benefits, i.e., Housing Allowances and Labor Law 13 benefits, are included in "Others" in Note 42. Accumulated other comprehensive loss related to Housing Allowances and Labor Law 13 benefits amounted to Rp21,410 and Rp24,381 as of December 31, 2006 and 2007, respectively.

Years Ended December 31, 2005, 2006 and 2007 (Expressed in millions of rupiah and thousands of U.S. dollar, except share and tariff data)

## 43. ADDITIONAL U.S. GAAP DISCLOSURES (continued)

## d. Pension and Other Postretirement Benefits (continued)

The transition obligation, prior service costs and net actuarial losses included in accumulated other comprehensive income as of December 31, 2007 and expected to be recognized in net periodic pension cost for the year ending December 31, 2008 are as follows:

	Defined Benefit Pension Plan	Other Postretirement Benefits	Total
Transition obligation	68	266	334
Prior service costs	432	11,247	11,679
Net actuarial losses	13,467	17,600	31,067
Total	13,967	29,113	43,080
Less deferred taxes	4,190	8,734	12,924
Net	9,777	20,379	30,156

The reconciliation of projected benefit obligation and fair value of plan assets for the years ended December 31, 2006 and 2007, and the accumulated benefit obligation as of December 31, 2006 and 2007 are as follows:

	2006	2007
Defined Benefit Pension Plan		
Funded Status		
Projected Benefit Obligation		
Balance at beginning of year	498,401	644,903
Interest cost	63,649	63,417
Service cost	37,660	38,801
Prior service cost	-	4,078
Benefit payments	(58,600)	(64,813)
Actuarial (gain) loss on obligation	103,793	(14,241)
Balance at end of year	644,903	672,145
Fair Value of Plan Assets		
Balance at beginning of year	718,259	727,656
Actual return on plan assets	61,362	53,262
Employer's contributions	9,999	17,842
Benefit payments	(61,964)	(67,973)
Balance at end of year	727,656	730,787
Funded Status at End of Year	82,753	58,642
Accumulated Benefit Obligation	372,381	373,463

Years Ended December 31, 2005, 2006 and 2007 (Expressed in millions of rupiah and thousands of U.S. dollar, except share and tariff data)

## 43. ADDITIONAL U.S. GAAP DISCLOSURES (continued)

## d. Pension and Other Postretirement Benefits (continued)

As of December 31, 2006 and 2007, the overfunded status of the defined benefit pension plan amounting to Rp82,753 and Rp58,642, respectively, is recognized in the statement of financial position as prepaid pension (current asset) of Rp1,882 and Rp2,260, respectively, and long-term prepaid pension of Rp80,871 and Rp56,382, respectively.

No plan assets are expected to be returned to the Companies during the year ending December 31, 2008.

	2006	2007
Other Postretirement Benefits		
Unfunded Status		
Projected Benefit Obligation		
Balance at beginning of year	476,743	613,354
Actuarial loss on obligation	59,380	161,963
Interest cost	48,579	103,427
Service cost	39,248	49,154
Benefit payments	(10,596)	(22,233)
Unfunded Status at End of Year	613,354	905,665
Accumulated Benefit Obligation	545,029	824,795

As of December 31, 2006 and 2007, the underfunded status of the other postretirement benefit plan amounting to Rp613,354 and Rp905,665, respectively, is recognized in the statement of financial position as accrued expense (current liability) of Rp7,898 and Rp11,489, respectively, and long-term postretirement liability of Rp605,456 and Rp856,698, respectively, and also as a deduction to long-term receivables amounting to Rp37,478 in 2007.

## e. Sales Taxes

In March 2006, the Emerging Issues Task Force ("EITF") reached a consensus on Issue No. 06-3, How Sales Taxes Collected from Customers and Remitted to Governmental Authorities Should Be Presented in the Income Statement (That Is, Gross versus Net Presentation) ("EITF 06-3"). EITF 06-3 addresses income statement classification and disclosure requirements of externally-imposed taxes on revenue-producing transactions. Task Force also concluded that entities should present these taxes in the consolidated statement of income on either a gross or a net basis, based on their accounting policy, which should be disclosed pursuant to APB No. 22.

The Companies have presented revenues net of sales and value-added taxes in their consolidated statement of income based on the accounting policy consistently applied from the earliest period presented.

Years Ended December 31, 2005, 2006 and 2007 (Expressed in millions of rupiah and thousands of U.S. dollar, except share and tariff data)

## 43. ADDITIONAL U.S. GAAP DISCLOSURES (continued)

## f. FIN 48

In June 2006, the Financial Accounting Standards Board (FASB) issued Interpretation No. 48, "Accounting for Uncertainty in Income Taxes, an interpretation of FASB Statement No. 109" ("FIN 48"). FIN 48 clarifies the accounting for uncertainty in income taxes recognized in the Company's financial statements in accordance with SFAS No. 109, "Accounting for Income Taxes" by establishing guidelines for recognition, measurement, presentation and disclosure of uncertain tax positions taken or expected to be taken in income tax returns. FIN 48 is effective for fiscal years beginning after December 15, 2006.

The Companies adopted the provisions of FIN 48 on January 1, 2007. Based on the analysis of all tax positions related to income taxes subject to FAS 109, the Companies determined that the implementation of FIN48 did not result to a tax liability for unrecognized tax benefit as of January 1, 2007 and there were no events that occurred during 2007 that would change that conclusion as of December 31, 2007. The Companies anticipate that it is reasonably possible that there will be no significant changes to their position in relation to unrecognized tax benefit in 2008.

For the year ended December 31, 2007, there have been no interest or penalties incurred in relation to corporate income taxes.

As of December 31, 2007, the Companies are subject to tax audits for tax years 2006 and 2007.

The Companies record interest and penalties for the underpayment of income tax, if any, in interest expense account and other expenses account, respectively, in the consolidated financial statements.

### g. Recent Accounting Pronouncements

### **SFAS 157**

In September 2006, the FASB issued SFAS No. 157, "Fair Value Measurements" ("SFAS 157"). SFAS 157 defines fair value, establishes a framework for measuring fair value and expands disclosures about fair value measurements. This statement is effective for financial statements issued for fiscal years beginning after November 15, 2007, and interim periods within those fiscal years. Moreover, a company should apply the statement prospectively as of the beginning of the fiscal year in which SFAS 157 is initially applied with limited exceptions that require retrospective application of the provisions.

The Companies are currently evaluating what effect, if any, the adoption of SFAS 157 will have on the Companies' consolidated financial statements.

Years Ended December 31, 2005, 2006 and 2007 (Expressed in millions of rupiah and thousands of U.S. dollar, except share and tariff data)

## 43. ADDITIONAL U.S. GAAP DISCLOSURES (continued)

g. Recent Accounting Pronouncements (continued)

## **SFAS 159**

In February 2007, the FASB issued SFAS No. 159, "The Fair Value Option for Financial Assets and Financial Liabilities" (SFAS 159). Under the provisions of SFAS 159, a company may choose to account for financial assets and financial liabilities (as well as certain non-financial instruments that are similar to financial instruments) at fair value on an instrument-by-instrument basis. Changes in fair value shall be recognized in earnings for each reporting period. SFAS 159 is effective for financial statements issued for fiscal years beginning after November 15, 2007, and interim periods within those fiscal years.

The Companies are currently evaluating what effect, if any, the adoption of SFAS 159 will have on the Companies' consolidated financial statements.

## SFAS 141(R)

In December 2007, the FASB issued SFAS 141(R), "Business Combinations". SFAS 141 (R) still retains the fundamental requirements in SFAS 141 - the acquisition method of accounting (called the purchase method) being used for all business combinations and an acquirer being identified for each business combination. Under the provisions of SFAS 141(R):

- The acquirer should recognize the assets acquired, the liabilities assumed, including those
  arising from contractual contingencies, any contingent consideration, and any non-controlling
  interest in the acquiree at the acquisition date, at their fair values as of that date, with limited
  exceptions specified in the statement.
- The acquirer in a business combination achieved in stages (sometimes referred to as a step acquisition) should recognize the identifiable assets and liabilities, as well as the non-controlling interest in the acquiree, at the full amounts of their fair values (or other amounts determined in accordance with SFAS 141[R]).
- The acquirer should recognize goodwill as of the acquisition date, measured as a residual, which in most types of business combinations will result in measuring goodwill as the excess of the consideration transferred plus the fair value of any non-controlling interest in the acquiree at the acquisition date and in a business combination achieved in stages, the acquisition-date fair value of the acquirer's previously held equity interest in the acquiree over the fair values of the identifiable net assets acquired.

SFAS 141(R) applies prospectively to business combinations for which the acquisition date is on or after the beginning of the first annual reporting period beginning on or after December 15, 2008. Early adoption is prohibited.

The Companies are currently evaluating the effect, if any, the adoption of SFAS 141(R) will have on the Companies' consolidated financial statements.

Years Ended December 31, 2005, 2006 and 2007 (Expressed in millions of rupiah and thousands of U.S. dollar, except share and tariff data)

## 43. ADDITIONAL U.S. GAAP DISCLOSURES (continued)

## g. Recent Accounting Pronouncements (continued)

## **SFAS 160**

In December 2007, the FASB issued SFAS 160, "Non-controlling Interests in Consolidated Financial Statements", which amends Accounting Research Bulletin 51, "Consolidated Financial Statements". SFAS 160 (i) establishes accounting and reporting standards for the non-controlling interest in a subsidiary and for the deconsolidation of a subsidiary, (ii) clarifies that a non-controlling interest in a subsidiary is an ownership interest in the consolidated entity that should be reported as equity in the consolidated financial statements, and (iii) changes the way the consolidated income statement is presented by requiring consolidated net income to be reported at amounts that include the amounts attributable to both the parent and the non-controlling interest.

Under SFAS 160, a parent company is required to:

- Make disclosure, on the face of the consolidated statement of income, of the amounts of consolidated net income attributable to the parent and to the non-controlling interest
- Recognize a gain or loss in net income when a subsidiary is deconsolidated and requires expanded disclosures in the consolidated financial statements that clearly identify and distinguish between the interests of the parent owners and the interests of the non-controlling owners of a subsidiary.

SFAS 160 is effective for fiscal years, and interim periods within those fiscal years, beginning on or after December 15, 2008. Earlier adoption is prohibited.

The Companies are currently evaluating what effect, if any, the adoption of SFAS 160 will have on the Companies' consolidated financial statements.

## **SFAS 161**

In March 2008, the FASB issued SFAS 161, "Disclosures about Derivative Instruments and Hedging Activities, an amendment of FASB Statement No. 133". SFAS 161 applies to all derivative instruments and related hedged items accounted for under SFAS 133, "Accounting for Derivative Instruments and Hedging Activities". SFAS 161 requires entities to provide greater transparency about (a) how and why an entity uses derivative instruments, (b) how derivative instruments and related hedged items are accounted for under SFAS 133 and its related interpretations, and (c) how derivative instruments and related hedged items affect an entity's financial position, results of operations and cash flows.

Under SFAS 161, an entity is required to provide:

- Qualitative disclosures about objectives for using derivatives by primary underlying risk exposure and by purpose or strategy
- Information about the volume of derivative activity in a flexible format that the preparer believes is the most relevant and practicable
- Tabular disclosures about balance sheet location and gross fair value amounts of derivative instruments, income statement and other comprehensive income location and amounts of gains and losses on derivative instruments by type of contract
- Disclosures about credit-risk-related contingent features in derivative agreements.

Years Ended December 31, 2005, 2006 and 2007 (Expressed in millions of rupiah and thousands of U.S. dollar, except share and tariff data)

## 43. ADDITIONAL U.S. GAAP DISCLOSURES (continued)

## g. Recent Accounting Pronouncements (continued)

## SFAS 161 (continued)

SFAS 161 is effective for fiscal years and interim periods beginning after November 15, 2008. Early application is encouraged.

The Companies did not early adopt SFAS 161 to their December 31, 2007 consolidated financial statements.

## 44. COMPLETION OF THE CONSOLIDATED FINANCIAL STATEMENTS

The management of the Company is responsible for the preparation of the accompanying consolidated financial statements that were completed on April 28, 2008.



SURAT PERNYATAAN DIREKSI TENTANG TANGGUNG JAWAB ATAS LAPORAN KEUANGAN KONSOLIDASI BESERTA LAPORAN AUDITOR INDEPENDEN TAHUN YANG BERAKHIR PADA TANGGAL-TANGGAL 31 DESEMBER 2007 DAN 2006 DENGAN ANGKA PERBANDINGAN UNTUK TAHUN 2005 (TERMASUK PENGUNGKAPAN TAMBAHAN US-GAAP) PT INDOSAT Tbk

## **BOARD OF DIRECTORS STATEMENT** ON

THE RESPONSIBILITY TO THE CONSOLIDATED FINANCIAL STATEMENTS WITH INDEPENDENT AUDITOR'S REPORT YEARS ENDED DECEMBER31, 2006 AND 2007 WITH COMPARATIVE FIGURES FOR 2005 (INCLUDING US-GAAP RECONCILIATION) PT INDOSAT Thk

#### No. 298/A00/FIN/08

Kami yang bertanda tangan di bawah ini:

Nama Johnny Swandi Sjam

Alamat Kantor Jl. Medan Merdeka Barat No. 21

Jakarta 10110

Alamat Rumah Jl. Pulo Asem 1 No. 10 Rawamangun - Jakarta Timur

3869 600 Nomor telepon : Direktur Utama Jabatan

Wong Heang Tuck Nama

Alamat Kantor : Jl. Medan Merdeka Barat No. 21

Jakarta 10110

Alamat Rumah ; JI Kebon Kacang Raya No.2

Jakarta Pusat 3869 606

Nomor telepon : : Direktur Keuangan Jabatan

Menyatakan bahwa

1. Bertanggung jawab atas penyusunan dan penyajian laporan keuangan perusahaan;

Laporan keuangan perusahaan telah disusun dan disajikan sesuai dengan prinsip akuntansi yang berlaku umum:

Semua informasi dalam laporan keuangan Perusahaan telah dimuat secara lengkap dan

perusahaan b. Laporan keuangan mengandung informasi atau fakta material yang tidak benar, dan tidak menghilangkan informasi atau fakta material;

Bertanggung jawab atas sistem pengendalian 4. interen dalam perusahaan.

We the undersigned.

Name Johnny Swandi Sjam

Office Address: Jl. Medan Merdeka Barat No. 21

Jakarta 10110

JI. Pulo Asem 1 No. 10 Home Address : Rawamangun - Jakarta Timur

Phone Number: 3869 600 : President Director Designation

Name : Wong Heang Tuck

Office Address: Jl. Medan Merdeka Barat No. 21

Jakarta 10110

Home Address : Jl. Kebon Kacang Raya No. 2

Jakarta Pusat

Phone Number: 3869 606 Designation : Finance Director

hereby declares:

Responsible to the preparation and the presentation of the company's financial statements;

The company's financial statements are prepared and presented according to the generally acceptable accounting principle;

All information contained in the company's financial statements is complete and true;

The company's financial statement does not contain any false material information or facts, and does not omit any material information or facts:

Responsible to the company's internal control system

Demikian pernyataan ini dibuat dengan sebenarnya

This statement is made truthfully.

Jakarta, 29 April/April 2008

Direktur Utama President Director

Direktur Keuangan/ Finance Director

Johnny Swandi Sjam

NIK. 30000009

Wong Heang Tuck

NIK. 30000003

Jl. Medan Merdeka Barat No. 21, Jakarta 10110, Indonesia T (62-21) 3000 3001, 3000 3002 F (62-21) 3809 833, 3458 155 www.indosat.com

TEMPEL

## **Responsibility for 2007 Annual Report**

This Annual Report 2007 including the annual financial statements/financial report and other information related to the contents thereof, is prepared by PT Indosat Tbk.

All members of the Board of Directors and Board of Commissioners of PT Indosat Tbk have affixed their respective signatures hereunder as a form of responsibility for the execution of their duties for the year ended on 31 December 2007.

The financial information reported is organized and based on the accounting principles generally accepted in Indonesia and in certain sections encompasses a number of approximations which are based on estimations and the best judgements of the Board of Directors of PT Indosat Tbk.

**Board of Commissioners** 

**Peter Seah Lim Huat President Commissioner**  Lee Theng Kiat Commissioner

Sio Tat Hiang Commissioner

EMMon

Sum Soon Lim Commissioner Roes Aryawijaya Commissioner

Setyanto P. Santosa

Commissioner

in Suhaim Hamad Al-Thani Commissioner

Lim Ah Doo **Independent Commissioner** 

**Setio Anggoro Dewo Independent Commissioner** 

Soeprapto S.IP **Independent Commissioner** 

**Board of Directors** 

Johnny Swandi Sjam

**President Director** 

**Kaizad Born Deputy President Director** 

Wahyu Wijayadi

**Corporate Services Director** 

Syakieb A. Sungkar

**Regional Sales Director** 

**Guntur S. Siboro Marketing Director** 

Raymond Tan Kim Meng

**Network Director** 

Wong Heang Tuck

**Finance Director** 

Fadzri Sentosa

**Jabotabek & Corporate Sales Director** 

Roy Kannan

Information Technology Director

## **Shareholders' Information**

#### **CAPITAL STOCK (AS OF DECEMBER 31, 2007)**

#### **Authorized Capital:**

Rp2,000,000,000,000 comprises of 20,000,000,000 shares that include 1 Series A share and 19,999,999,999 Series B shares with nominal value of Rp100 per share.

# SHARES ISSUED AND FULLY PAID (AS OF DECEMBER 31, 2007) 5,433,933,500 SHARES COMPRISES OF 1 SERIES A SHARE AND 5,433,933,499 SERIES B SHARES WITH NOMINAL VALUE OF RP543,393,350,000; THEY ARE:

- a. The Government of Indonesia (1 Series A share and 776,624,999 Series B shares)
- b. Indonesia Communications Limited (2,171,250,000 Series B
- c. Indonesia Communication Pte. Ltd (46,340,000 Series B shares)
- d. Public (2,439,718,500 Series B shares).

## SHARE OWNERSHIP OF MORE THAN 5% AS OF DECEMBER 31, 2007 (as stated in the Company's shareholders register)

- 1. Indonesia Communications Limited (39.96%)
- 2. The Government of Indonesia (14.29%)
- 3. JP Morgan Chase Bank US Resident (Norbax Inc) (5.83%)

### 2007 ANNUAL REPORT IN THE 20-F FORMAT

This report mostly contains the Company's financial information that presented in an Annual Report in the 20-F format and will be filed with the U.S. Securities and Exchange Commission.

#### INFORMATION FOR SHAREHOLDERS

Shareholders and public inquiries may be directed to (including request for a copy of the Annual Report and the one in 20-F format):

### **INVESTOR RELATIONS DIVISION**

Gedung Indosat, Iantai 2 Podium Depan Jl. Medan Merdeka Barat No.21, Jakarta 10110, Indonesia

Tel : (62-21) 3000 3001, 3869 615 Fax : (62-21) 380 4045 E-mail: investor@indosat.com

### WEBSITE

Records of financial data, shareholder's information, latest news and general information regarding Indosat can be accessed through http://www.indosat.com

## STOCK EXCHANGES WHERE INDOSAT SHARES ARE LISTED

Indonesian Stock Exchange (IDX) New York Stock Exchange (NYSE)

## NAME AND ADDRESS OF CAPITAL MARKET PROFESSIONAL SUPPORT

### **ADR Custodian Bank**

### The Bank of New York

Depository Receipt Division 101 Barclay Street

New York, New York 10286, USA

Tel. + 1 212-815-2293 (International Caller)

Fax. + 1 212-571-3050/1/2

1-888-BNY-ADRs (Toll free within USA)

E-mail: shareowners@bankofny.com

#### STOCK ADMINISTRATION BUREAU

#### PT EDI Indonesia

Wisma SMR, 10th Floor Jl. Yos Sudarso Kav. 89 Jakarta 14350, Indonesia

Tel. (62-21) 651 5130

Fax. (62-21) 651 5131

### INDEPENDENT AUDITOR

## Purwantono, Sarwoko & Sandjaja

## A member of Ernst & Young

Gedung Bursa Efek Jakarta

Tower I, 13th Floor

Jl. Jend. Sudirman Kav. 52-53

Jakarta 12190, Indonesia

Tel. (62-21) 5289 5000

Fax. (62-21) 5289 5555

#### **TRUSTEES**

### PT Bank Rakyat Indonesia (Persero) Tbk

Desk Investment Banking – Divisi Treasury Gedung BRI II, 3rd Floor

Jl. Jend. Sudirman Kav. 44-46

Jakarta 10210

Tel. (62-21) 570 9060 ext. 2371-2335

Fax. (62-21) 251 1647

## The Bank of New York

## Global Trust Administration Floor 21 West

101 Barclay Street

New York, New York 10286, USA

Fax. +1 212 815 5802/5803

## The Bank of New York

### **Global Trust Services**

One Temasek Avenue #02-01 Milenia Tower Singapore 039192

Fax. +65 6883 0338

## NAME AND ADDRESS OF RATING AGENCY

## PT Pemeringkat Efek Indonesia

Setiabudi Atrium, 8th Floor, Suite 809-810

Jl. H.R. Rasuna Said Kav. 62 – Kuningan, Jakarta 12920

Tel. (62-21) 521 0077

Fax. (62-21) 521 0078

### **ANNUAL GENERAL MEETING OF SHAREHOLDERS**

Indosat's 2008 Annual General Meeting of Shareholders will be held on June, 2008 at Indosat Building.

## NAME AND ADDRESSES OF THE SUBSIDIARIES COMPANY PT Indosat Mega Media

Jl. Kebagusan Raya No. 36, Pasar Minggu, Jakarta 12550

Tei. (62-21) 7854 6868

Fax. (62-21) 7854 6999, 7854 6998

### PT Aplikanusa Lintasarta

Jl. MH. Thamrin Kav. 3 Jakarta, 10250

Tel. (62-21) 230 2345

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