

**UNITED NATIONS GLOBAL COMPACT**  
**2012 Communications on Progress**  
**Submitted on June 30, 2012**

**I. Statement from President**

Marc J. Lane Investment Management, Inc. is fully committed to the United Nations Global Compact's ten universally accepted principles in the areas of human rights, labor, the environment, and anti-corruption.

We are an investment firm with a strong focus on positive screening for sound corporate governance, respect for the environment, and social justice. Utilizing our proprietary Advocacy Investing<sup>®</sup> strategy, we build investment portfolios in which securities are selected by exacting financial and governance standards, as well as criteria reflective of each investor's unique environmental and social concerns. Through this work, we actively encourage investment decisions that directly support the United Nations Global Compact's ten principles.

To ensure best practices in performance calculation, we apply the Global Investment Performance Standards (GIPS<sup>®</sup>) in our operations. The adherence to these rigorous standards provides transparency, a framework for our operations, and ensures the highest integrity in our investment professionals.

Marc J. Lane Investment Management, Inc. is committed to continuously improve our process. We conduct weekly Investment Committee Meetings to review our holdings for both fundamental and sustainability criteria, identify and recommend ways to improve our screening process, document and evaluate our results, and improve our portfolio performance.

Going forward, we seek to explore new opportunities for shareholder advocacy in order to better address the social and environmental concerns reflected in our clients' investments. We are also exploring opportunities to develop products and/or services that support the United Nations Global Compact's ten principles.

Marc J. Lane Investment Management, Inc. continues to learn and develop as a sustainable and responsible business. We are committed to this process as a long-term, ongoing effort and we pledge to continually strive for improvement in all areas of our operations.

Sincerely,

A handwritten signature in black ink, appearing to read 'M. Lane', with a stylized, cursive script.

Marc J. Lane

President

June 30, 2012

## **II. Implementation of the Global Compact and its Principles**

Marc J. Lane Investment Management, Inc. is committed to supporting the United Nations Global Compact's ten principles on human rights, labor, the environment, and anti-corruption. As a sustainable and responsible investment management firm, we identify and make investments in companies whose corporate behavior reflect and promote our investors' personal beliefs and values on environmental and social issues. Typical social factors we consider might include evaluating the inclusion of women and minorities on a company's board of directors or within the ranks of its executive officers, among other diversity, human rights, workforce, and various other social issues. Environmental concerns we evaluate might include such criteria as the implementation of environmental friendly projects and initiatives, among other environmental management, environmental performance, and climate change issues.

## **III. Measurement of Outcome**

Marc J. Lane Investment Management, Inc. actively provides education on socially responsible investing online, through webinars, seminar presentations, and public speaking events. We also vote clients' shareholder proxies in accordance with their environment, social justice, and corporate governance (ESG) guidelines or if no direction is given, under our extensive proxy voting guidelines. Our monthly newsletter, Advocacy Investing® Portfolio Strategies, is another tool that we use to keep pertinent issues under the spotlight. To date, this publication reads over 2100 subscribers.

Meeting with clients and prospects, financial advisors, and the socially responsible community, we proactively spread the word on the United Nations Global Compact's ten principles. We have exceeded our targets for presentations, subscriptions, and media opportunities; however, we continue to strive to improve in our efforts to educate and inform.