

O Boticário Global Compact Progress Report 2008

São José dos Pinhais, May 21, 2009

Ban Ki-moon

Secretary General

United Nations Organization

Mr. Secretary General,

Aware of its role in society, O Boticário does not limit itself to merely carrying out and maintaining social projects. It also makes sure that ethics and transparency pervade its management model and company business. This philosophy has always guided our practice, but became even more explicit in 2008 when we announced our core purpose, which is to contribute to a more beautiful world aligned to our brand positioning – Believe in Beauty.

Driven by this mission, we encourage the daily practice of ethical relations, transparency, integrity and respect for our entire network of relations, including consumers, suppliers, employees, shareholders, government, environment and community.

In this new context, we would like to reassure our commitment to supporting and promoting the ten principles of the Global Compact across the entire **Boticário** value chain. The basic premises guiding how we conduct our actions will always be valuing the human being, respecting the environment and promoting social well-being.

Best regards,

Artur Noemio Grynbaum President



INTRODUCTION

O Boticário's history began in 1977 when it was a small compounding pharmacy in downtown Curitiba, capital of state of Paraná (PR). Innovative formulas, quality and ethical relations turned the small pharmacy into one of the largest cosmetic companies in Brazil and the largest franchise network in the cosmetic, toiletry and perfume industry in the entire world, with 2,660 stores. Among direct and indirect jobs, **O Boticário** provides 14 thousand jobs. The factory alone, in São José dos Pinhais, Greater Curitiba (PR), employs about 14 hundred people.

The O Boticário product line currently features about 600 different articles ranging from body and face care to sunscreens, makeup, perfumes, deodorants, soaps and shampoos. Over the course of more than three decades of operations, O Boticário has become a synonym of enchantment. In essence, it represents the power of taking beauty, satisfaction and making oneself over to each consumer.

At O Boticário, Social Responsibility pervades the way it does business. At its core is the practice of ethical relations with all interested parties and the balance between economic, social and environmental vectors to achieve sustainability, and also its support to social and environmental projects like the O Boticário Nature Protection Foundation.

Created in 1990, the O Boticário Foundation is a non-profit organization that emerged with the mission of protecting Brazil's immense natural assets. The Foundation develops and supports actions that contribute effectively to preserving fauna and flora, helps train professionals from the area and makes thousands of people aware of the importance of caring for nature and the balance of the planet. It is recognized nationally and internationally for its ability to produce effective results in preserving Brazil's natural riches.

O Boticário's commitment to the Global Compact is part of this philosophy, whose principles are represented by the company actions set forth below.



Principle 1 – Respect and protect human rights					
Commitment	System	Actions	Performance 2008		
As part of its management model, O Boticário believes that it is everyone's duty to act with social	1. Human Resources	Integration of newly hired employees: On the first day of work, employees receive instructions about their rights, benefits and workplace safety, as well as information on Boticário's positioning in relation to social responsibility and the environment.	All newly hired employees receive these instructions.		
responsibility within the organization, and is continuously committed to the quality of life of present and future generations, by exhibiting a mode of behavior that contributes to economic, social and environmental	2. Human Resources – Quality of Life Programs	Work Gymnastics – the practice of physical activities fulfills the needs of staff members right at their workplace Essence of Life – a program for pregnant women made available to both in-house personnel and the local community, where future mothers prepare to receive their babies; the program provides information, promotes the exchange of experiences, and offers practical situations and notions of the changes they will be experiencing	Work gymnastics is made available to all company employees. 107 pregnant women participated in this program, 24 of which were employees and 83 of which were women from the São José dos Pinhais community		
development.	3. Human Resources – Benefits	Anneliese Krigsner Educational Center (CEAK) – Boticário provides a complete child education center to company employee children until they complete their early childhood education (4 months to 5 or 6 years of age)	The CEAK served 97 children in 2008.		

Principle 1 – Respec	Principle 1 – Respect and protect human rights (continued)						
Commitment	System	Actions	Performance 2008				
As part of its management model, O Boticário believes		Supplementary Child Education – funds are set aside for employees whose children are at child education age (4 months to 5 or 6 years of age) and who attend schools accredited by Boticário.		44 children of company employees were benefited			
that it is everyone's duty to act with social responsibility within the organization, and is continuously		Supplementary Child Nutrition – financial aid to buy milk for company employee children age 4 months to 2 years	65 children of company employee were benefited				
committed to the quality of life of present and future generations, by	4. Human Resources – Benefits	Resources –	Resources -	Food Aid	All employees have subsidized food aid at the company and receive a food voucher for supermarket purchases		
exhibiting a mode of behavior that contributes to economic, social and				Medical Assistance	All employees and dependents have health plans and their health-service-related expenses are subsidized by the company.		
environmental development.			Private Welfare Plan	O Boticário offers all employees a private pension plan with voluntary enrollment			
		Medication Aid	All employees have a 50% subsidized aid for purchasing branded medications, 50% for compounded medications and 60% for generic medications.				

Principle 1 - Respect and protect human rights (continued)						
Commitment	System	Actions	Performance 2008			
As part of its		Dental Services	All employees and dependents are provided with dental services at the factory facilities.			
management model, O Boticário	5. Human	Life Insurance	All employees and dependents have life insurance.			
believes that it is everyone's duty to act with social responsibility within the organization,	Resources – Benefits	Other Benefits	O Boticário offers other types of benefits, like discounts on purchases of products, transport vouchers, or company-provided chartered transport services.			
and is continuously committed to the quality of life of		Toy Drive	The drive collected 833 toys, benefiting three institutions assisting children and teens.			
present and future generations, by exhibiting a mode of behavior that contributes to economic, social and environmental development.	present and future generations, by exhibiting a mode of behavior that contributes to economic, social and environmental	Donations of products and equipment	a) Starting 2007, donations of goods made by Boticário were sent to the local authorities of São José dos Pinhais and Curitiba to be used in actions developed by the town halls of these cities. b) In 2008, 3,554 items were donated (ranging from personal care products to equipment and uniforms)			

Principle 2 – P	Principle 2 – Prevent violations of human rights							
Commitment	System	Actions	Performance Indicator	Performance 2006	Performance 2007	Performance 2008		
Not only does O Boticário not tolerate the violation of human rights in its operations, it also acts proactively to disseminate the culture of good corporate practices, striving to instill awareness in its entire value chain – employees, franchise network and suppliers.	1. Social Responsibility Management Program in the Supplier Chain	The program consists of offering guidance to suppliers on issues related to social responsibility, training on how to use Social Responsibility Ethos Indicators, monitoring and auditing indicator results related to topics like child labor, forced labor, health and workplace safety, diversity, respect for the environment and social action.	Social Responsibility Ethos Indicator Average for Boticário suppliers (child labor, forced labor, health and workplace safety, diversity, respect for the environment and social action). Indicator values range between 0 and 10.	5.04	5.37	5.12		



Commitment	vent violations of h System	Actions	Performance Indicator	Performance 2006	Performance 2007	Performance 2008		
		0	% of franchisees participating in	Promoting of Children and Teens				
Not only does O Boticário not tolerate the		Striving to disseminate the importance of social responsibility	the survey and adopting the social	15%	22.5%	18%		
violation of human rights in its operations, it also acts	2. Social	management to its franchise network, O Boticário created socio-environmental indicators related to the topic of Human Rights Violations. These indicators are addressed by franchisees, giving rise	responsibility indicators for the Boticário franchise	Work Environment Quality		ality		
proactively to disseminate the culture of good	Responsibility Management Program in the		the topic of Human Rights Violations. the These indicators are addressed by franchisees, giving rise	the topic of Human	the topic of Human Rights Violations. Both the	99%	97%	82%
corporate practices, striving to instill awareness in its	to instill areness in its re value chain employees, chise network chise network relationship in the serior instill areness in its revalue chain employees, chise network change c			questions composing the 2006 assessments and	Health	and Workplace \$	Safety	
– employees,franchise network		The franchise network is assessed according to the initiatives taken on in the previous The franchise network is assessed according to the initiatives taken on in the previous The number of participants changed in the following years, precluding any comparison	98%	80%	66%			
to the i	to the initiatives taken		Promoting Diversity		у			
	,	among them.	53%	98%	82%			



3. Uphold the freedom of association in the workplace						
Commitment System		Actions	Performance 2008			
O Boticário respects the freedom of expression and of trade union initiatives, and in no way represses staff members belonging to these institutions.	Human Resources	Relationship with Trade Unions	100% of O Boticário workers are represented by trade unions.			



4. Abolish fo	4. Abolish forced labor					
Commitment	System	Actions		Performand	e 2008	
O Boticário does not allow, under any circumstances 1. Human		Flexible Work Hours – Administrative staff can start working an hour earlier or later in relation to the hour set by the company.	Available for all employees that work administrative hours.			ve hours.
whatsoever, the exploitation of workers, nor does it maintain business relations or contract out the services of	Resources	Hour Bank – a mechanism that allows excess hours worked in one day to be compensated by lessening the same number of work hours of another day.	Available for all employees that do not hold management positions.			
organizations that adopt any		,	Performance Indicator	Performance 2006	Performance 2007	Performance 2008
form of forced or compulsory labor. 2. Social Responsibility Management Program in the Supplier Chain	The program monitors and audits suppliers in issues related to forced labor, among other topics.	Ethos Indicator Average for Boticário suppliers in relation to the forced labor indicator.	4.76	5.11	5.44	



Commitment	System	Actions	Performance Indicator	Performance 2006	Performance 2007	Performance 2008
O Boticário	Striving to disseminate the importance of social responsibility	% of franchisees	Those hired (all employees of a store or franchise) are registered in their Work Permit Record Booklet and with the Social Security Administration.			
does not allow, under any circumstances		management to its franchise network, O Boticário created	participating in the survey and adopting the social	99%	98%	83%
whatsoever, the exploitation of workers, nor does it maintain	3. Social Responsibility Management	socio- environmental indicators related to the topic of Forced Labor. These indicators are related to quality at the workplace. These indicators	responsibility intal indicators for the slated Boticário franchise c of network.	The employee work load does not exceed 44 hours a week.		
business relations or contract out the services of organizations that adopt any	Program in the Franchise Network		quality at the workplace. Both the quest composing 2006 assessment and the number of the properties o	Program in the Franchise Network Network These indicators Network Program in the quality at the workplace. Both the questions composing the 2006 assessments and the number of	NI	96%
form of forced or compulsory labor. franchisees, giving rise to action plans.	changed in the following years, precluding any comparison among them.	Decent work relations with all its employed adopting correct disciplinary practices.				
	initiatives taken on in the previous year.	initiatives taken on in the previous	100%	99%	84%	



5. Abolish child labor						
Commitment	System	Actions	Performance 2008			
O Boticário is against child labor and has taken on two commitments in this respect: a) Partnering with the Abring Foundation	1. Human Resources - Benefits	Education Enables a Future – a program designed to arouse the awareness of fathers and mothers to the importance of their children's education	 a) In 2008, 417 people participated in the program, broken down into 224 adults and 193 students. b) In 2008, 193 school kits were distributed to children of company employees, provided their proven enrollment in a basic education program. 			
that recognizes O Boticário as a Child Friendly Company b) Fostering Corporate Conduct for Eradicating Child Labor This posture pushes for the engagement of the company's supplier chain and franchise network in adopting the same positioning and also developing actions for children and teens.	2. Human Resources	Young Apprentices Program – Youths aged 14 to 18 (according to the Brazilian legislation in force) are hired to be young apprentices. Participation in the project requires that they be enrolled in high school and engage in 4 hours of company activities. The project is designed to encourage personal and professional development through work in daily jobrelated activities and training in teamwork, ethics and the job market.	O Boticário has signed on 36 young apprentices, thus surpassing the minimum number stipulated by Brazilian legislation.			

5. Abolish child la	abor (continued)					
Commitment	System	Actions		Performan	ce 2008	
O Boticário is against child labor and has taken on two commitments in this respect: a) Partnering with the Abrinq Foundation that recognizes O Boticário as a Child Friendly		Clause against child labor – O Boticário alerts its suppliers in a contract clause that a proven condemnation of child labor may cause the breaking off of their business relations.	All contracts witl	n suppliers include	ed a clause ag	ainst child labor.
Company	3. Social		Performance Indicator	Performance 2006	Performanc e 2007	Performance 2008
b) Fostering Corporate Conduct for Eradicating Child Labor	Responsibility Management Program in the Supplier Chain					
This posture pushes for the engagement of the company's supplier chain and franchise network in adopting the same positioning and also developing actions for children and teens.		The program monitors and audits suppliers in issues related to child labor, among other topics.	Ethos Indicator Average for Boticário suppliers in relation to the topic of child labor.	3.46	4.15	4.34



5. Abolish child la	abor (continued)					
Commitment	System	Actions	Performance Indicator	Performance 2006	Performance 2007	Performance 2008
O Boticário is			% of	Hiring of te	ens between age apprentices.	14 and 17 as
against child labor and has taken on two commitments in this respect: a) Partnering with the Abrinq Foundation that recognizes O Boticário as a Child Friendly Company b) Fostering Corporate Conduct for Eradicating Child Labor This posture pushes for the engagement of the company's	4. Social Responsibility Management Program in the Franchise Network	Striving to disseminate the importance of social responsibility management to its franchise network, O Boticário created socio- environmental indicators related to the topic of Promoting of Children and Teens, including child labor indicators. These indicators are addressed by franchisees, giving rise to action plans.	% of franchisees participating in the survey and adopting the social responsibility indicators for the Boticário franchise network. Both the questions composing the 2006 assessments and the number of participants	15%	apprentices.	18%
supplier chain and franchise network in adopting the same		The franchise	changed in the following			
positioning and also developing actions		network is assessed according	years, precluding any			
for children and teens.		to the initiatives taken on in the	comparison among them.			
		previous year.				

5. Abolish child labor (continued)						
Commitment	System	Actions	Performance 2008			
O Boticário is against child labor and has taken on two commitments in this respect: a) Partnering with the Abring Foundation	5. Traveling Industry Program	In partnership with the Social Services for Industry (SESI) and the National Service for Industrial Apprenticeship (SENAI), O Boticário currently conducts a personal and professional guidance program for 7 th and 8 th grade elementary students.	The program benefited 150 students age 14 and 15.			
that recognizes O Boticário as a Child Friendly Company b) Fostering Corporate Conduct for Eradicating Child Labor This posture pushes for the engagement of the company's supplier chain and franchise network in adopting the same positioning and also developing actions for children and teens.	6. Children's and Adolescents' Fund	O Boticário selects projects from the Children's and Adolescents' Funds sponsored by the cities of São José dos Pinhais and Curitiba (PR), to which it allocates funds and follows up the results achieved.	O Boticário invested R\$ 417,408 in 25 projects that benefited 12,000 children and teens.			



Commitment	System	Actions	Performance 2008			
O Boticário respects diversity as one of the principles that drives the company. For this reason, it does not tolerate any form of discrimination, whether of race, gender, sexual orientation, color,	1. Human Resources	Diversity	53% of w b) The company h (PPI) and employs	omen holding 38% nas an inclusion p 26 such professio	ts employee body, (% of managerial pos rogram for the phys nals. This figure ex n legislation by 38%	sitions. sically impaired ceeds the quota
religion, ethnic origin, age or			Performance Indicator	Performance 2006	Performance 2007	Performance 2008
physical or mental incapacity. O Boticário formalized this positioning when it signed the Corporate Commitment for Valuing Diversity in the Workplace.	2. Social Responsibility Management Program in the Supplier Chain	The program monitors and audits suppliers in issues related to diversity, among other topics.	Ethos Indicator Average for Boticário suppliers in relation to diversity.	4.56	5.25	5.45



7. Support a precautionary approach to environmental challenges						
Commitment	System	Actions	Performance Indicators	Pe	erformance 2007	Performance 2008
		Ecoefficiency Plan [reduction and optimization of	1. Residues			
			1.1. Global Recycling Rate [%]		90%	95% (6%)
			2. Water			
			2.1. Industrial Water Consumption m³/ MM units produced		0.71	0.67 (↓6%)
		natural resource	3. Effluents			
Guided by its	1. Integrated Management System (certified by OHSAS 18001 and ISSO 14001)	consumption)	3.1. Effluents treated [m³/day]	d	110	128 (16%)
Environmental, Health and Work			3.2. Water reuse [m³/ye	ear]	510	1786 (250%)
Safety Policy, O			4. Energy			
Boticário commits itself to reducing			4.1. Industrial Energy Consumption kWh/ M units produced		0.062	0.054 (↓13%)
the environmental impacts caused by		"Teams in Action" Program [Internal awareness program about environmental responsibilities and actions]	5. Residues			
its activities through its control and			5.1. Recycling Rate i ADM areas [%]	in	89%	90% (1%)
prevention of pollution.			5.2.Generation of AD Residue Areas [Tons		13.5	11 (↓23%)
ропиноп.			6. Water			
			6.1. Water Consumptio Administration m³/ he count		13.64	13.27 (↓3%)
	env resp			7	. Energy	
			7.1. Water Consumpti Administration kWh/h count		5,993	5,836 (↓3%)

7. Support a p	7. Support a precautionary approach to environmental challenges (continued)						
Commitment	System	Actions	Performance Indicators	Performanc e 2006	Performance 2007	Performance 2008	
environmental		Striving to disseminate the importance of social responsibility management to its franchise network, O Boticário created socio- environmental indicators related to the topic of environment, including indicators associated with caring for the environment in everyday actions at Boticário stores. These indicators are addressed by franchisees, giving rise to action plans	% of franchisees participating in the survey and adopting the social responsibility indicators for the Boticário franchise network. Both the questions composing the 2006 assessments	Measures are used to reduce the use of natural resources in store/franchise facilities.			
				99%	100%	50%	
	Responsibility Management Program in the			Selective garbage collection is carried out in stores.			
			are addressed by franchisees, giving rise to action plans follow	and the number of participants changed in the following years,	NI	44%	32%
	network is assessed according to the initiatives taken on in the previous year.	precluding any comparison among them			5_75		



Commitment	System	Actions	Performance Indicators	Performance 2006	Performance 2007	Performance 2008
Guided by its Environmental, Health and Work Safety Policy, O Boticário commits itself to reducing the environmental impacts caused by its activities through its control and prevention of pollution.	3. Social Responsibility Management Program in the Supplier Chain	The program monitors and audits suppliers in issues related to respect for the environment, among other topics.	Ethos Indicator Average for Boticário suppliers in relation to managing the company's environmental impact	4.58	5.10	5.36

8. Promote environmental responsibility (continued)						
Commitment	System	Actions	Performance 2008			
In 1990, O Boticário developed a pioneer project to act on its desire to do something concrete for Brazilian nature and inaugurated the O Boticário Foundation for Nature Protection. The Foundation focuses its actions and funds on three programs: Nature Conservation Incentive, Protected Natural Areas and Education & Engagement.	1. Private Social Investment Policy – Steered by this policy, the company earmarks part of it annual net revenues for the O Boticário Foundation for Nature Protection.	The Fundação O Boticário de Proteção à Natureza (O Boticário Foundation for Nature Protection)	 a) In 2008, O Boticário earmarked R\$ 6,563,739.06 to the O Boticário Foundation for Nature Protection. b) Up to 2008, about 1,200 projects had already been approved, for a total of US\$ 8.6 million in investments. 			
	2. O Boticário Foundation for	Salto Morato Nature Preserve - Created and maintained by the O Boticário Foundation for Nature Protection, the preserve is located in Guaraqueçaba (on Paraná's north shore) and has been recognized by UNESCO as a World Heritage Site, along with other conservation sites in the regions. a) The Preserve preserves 2,340 hectares of Atlantic rain forest.	 a) The Preserve preserves 2,340 hectares of Atlantic rain forest. b) In 2008, 7,000 people visited the Preserve and received instructional information on environmental conservation. c) 110 people took technical training courses at the Preserve, which received 4 technical visits and 20 volunteers. 			
	Nature Protection	Serra do Tombador Nature Preserve - In 2007, the O Boticário Foundation for Nature Protection consolidated its activities to support the conservation of the cerrado – Brazil's woodland savanna and one of its most endangered biomes – with the creation of this reserve in Cavalcante (state of Goiás).	The Preserve preserves 8,900 hectares of the cerrado. In 2008, the renovation of the buildings for logistics support, dwelling and administration were concluded. Ecological technologies were prioritized with the installation of septic tanks, a filtering system and entirely solar-energy-powered electricity for the Preserve.			

8. Promote enviror	3. Promote environmental responsibility (continued)					
Commitment	System	Actions	Performance 2008		8	
In 1990, O Boticário developed a pioneer project to act on its desire to do something concrete for Brazilian nature and inaugurated the O Boticário Foundation for Nature Protection. The Foundation focuses its actions and funds on three programs: Nature Conservation	Estações Nature Exhibits – Situate Curitiba (PR) ar Corumbá (MS), t Estações Nature Exhibits – Situate Curitiba (PR) ar Corumbá (MS), t Estações Nature Exhibits are fun & g exhibits are fun & g exhibits created a maintained by the Boticário undation for ture Protection. The Foundation cuses its actions ad funds on three rograms: Nature Exhibits – Situate Curitiba (PR) ar Exhibits are fun & g exhibits created a maintained by the Boticário Foundation Nature Protection w object of bringing n closer to the popula urban centers, com entertainment, know and nature conserve awareness.		a) Estação Natureza Curitiba Exhibit received 22,311 visitors. b) Estação Natureza Corumbá Exhibits received 6,145 visitors.			
Incentive, Protected Natural Areas and Education & Engagement.		Brazilian Biodiversity Fund	O Boticário earmarked US\$ 200,000 to t Protected Amazon Areas Program (ARPA 2008.		•	
Practice the social-	4. Integrated Health, Safety	BioAwareness Program	Performance Indicators	Performa nce 2007	Performance 2008	
economic-	and Environmental Management	(promote post-consumer	1. Post-Consumer Containers			
environmental triad in the value chain		recycling by shared responsibility and committed consumers)	1.1 Collected containers [units] - accumulated	36,000	77,000 (114%)	
			1.2 Collected residues [tons/year] -	4.0	8.1 (100%)	



accumulated

9. Encourage environmentally friendly technologies						
Commitment	System	Actions	Performance 2008			
Environmental management at O Boticário is developed through innovative actions that encourage the search for new technologies and procedures in manufacturing processes and everyday company operations, which reduce environmental impacts.	Biodiversity Policy	Non-use of animals in product testing	O Boticário has not used methods involving animals since 2000, and strives to establish partnerships with suppliers and institutes that also do not use animal testing methods.			

10. Fight against corruption in all its forms, including extortion and bribery

O Boticário began implementing a management model based on Corporate Governance, which prioritizes ethics and transparency in company relations.