

噴施寶®

China Famous Brand




# Social Responsibility Report

2009 – 2010



Guangxi Beihai Penshibao Co. Ltd.



The background of the entire page is a photograph of a vast mountain range. The mountains are layered, with the closest peaks in sharp focus and the distant ones fading into a soft, hazy blue mist. The sky is a pale, clear blue, and the overall atmosphere is serene and expansive.

## Message from the President

In my life, there are always different people ask me a problem that has been repeated many times: "What's the business benefit to Join the United Nations Global Compact?" "I answered them:" there are not much. According to the spirit of the Organization, every year we do a lot with the business had no direct contact of pure public good things, but I would like to insist, that is the one I work for throughout my life; the country and society has given me a lot of honor and recognition, I return a little for granted. "

I have always been a dream of my life, in the realization of these dreams one by one: a long time ago, the family was poor, I have the dream that can only eat two meals a day, when I started to do wine cakes business, I hope to be a million households member of the town; my company moved to Beihai city, and has 80 acres of land , I was looking for fertilizer sold in the methods and channels abroad .and so on.

I signed on behalf of the company in 2007 to join a global commitment, Since then, the pace of pursuing greater cause more concerned about corporate behavior and social impact on the environment. Now, I'm depicting a sketch, a solution to world food security planning, in the past ,which it seems to only be a dream, but now I think I can achieve, because the world organization with the Global Compact, my company and myself will continue to support Global Compact's ten principles, to support the UN Global Compact Office and the China Network Center's work, and actively involved.





WE SUPPORT

*First the good people, then the great things*

*Wangxianglin*

National "5.1" Labor Medal

Eighth, ninth and tenth CPPCC National Committee

Standing Committee of the National Federation

Advanced Individual national unity

Top Ten Excellent Private entrepreneurs of the country

president of the Guangxi Zhuang Autonomous Region

WCPS (World Academy of Productivity) Academy

The founder of Penshibao Xianlin Development Foundation

Outstanding contributions to China Guangcai Prize

Top Ten low-carbon business people of China in 2010



# Report Parameters

## 1, reporting and content

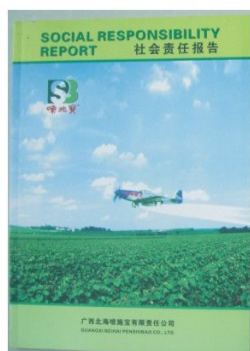
Guangxi Beihai Penshibao Co., Ltd. (hereinafter referred to as "Penshibao" or the "Company"), published the second social responsibility report in 2008, this report is the third social responsibility report. The report to fulfill the economic, environmental and social responsibility focus areas of the system described Penshibao company's performance in social responsibility in 2009 to 2010.

## 2, data measurement and calculation basis

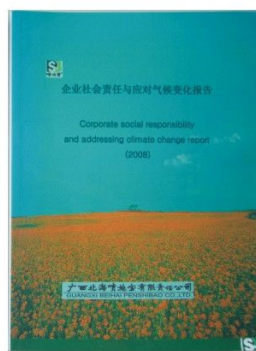
The present report according to the request of "2006 Global Reporting Initiative (GRI) Sustainability Reporting Guidelines," All financial data in line with the report issued by the State "Enterprise Accounting Standards" and "enterprise accounting system" requirement, and according to "China's internal auditing standards," audited. The reporting of financial data used to RMB accounting

## 3, Changes in previously reported

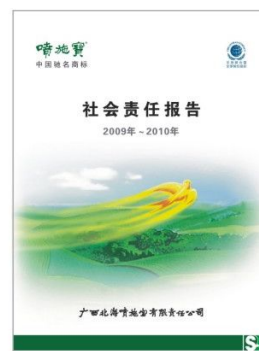
previously reported change Penshibao in a socially responsible attitude of prudent publishing's social responsibility report, and will improve the integrity of the social responsibility report, as must adhere to the eternal theme. This report on the basis of the 2008 social responsibility report, strengthening the global reporting initiative (GRI) G3 indicators system, increased implementation of "ten principles" details, changed its name to the "2009-2010, Social Responsibility Report"



Edition I (2007)



Edition II (2008)



Edition III (2009-2010)



# Directory



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## Part I: Overview of Company

### (A) Company profile:







WE SUPPORT

Guangxi Beihai penshibao company limited was founded in 1985, is the one of the earliest ,largest and highest foliage enterprise in research and development, production, sales and service. There is 60,000 square metres of development, production base, 32 possible liquid automatic production line for producing different specification product, there are more than 300 staffs, and about 100 external specialists,

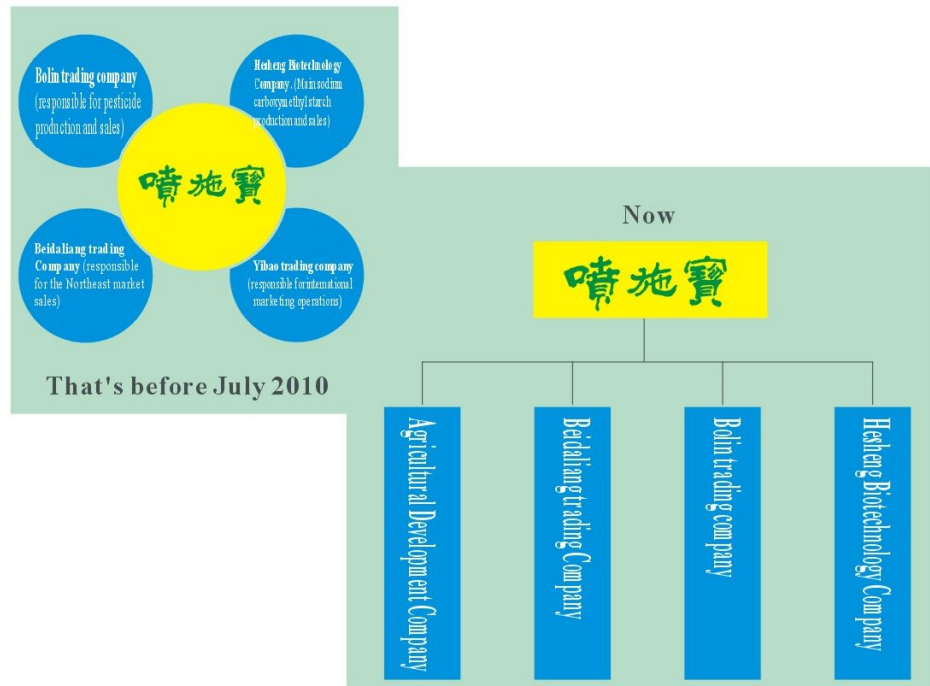
"Penshibao" organic water soluble fertilizers series solution products to unique high concentration through technology, strictly according to ISO9001 international quality management and ISO14001 international environmental management standardization production dual-system requirements, have developed involving different industries such as fertilizer, livestock, fisheries, seeds, different series, different specifications of the products in the total amount more than 200, can meet the needs of users in different crops and different areas. Penshibao products are exported to Japan, the United States and other 45 countries and regions, Registered trademark in more than 60 countries

Penshibao products are the majority of users as "Chinese fertilizer king", the Indian customer praised as "Oriental Shen Shui", "Penshibao" is the only "China Famous Brand." in fertilizer industry's Since 2007 to join the United Nations Global Compact, we earnestly implement the basic principles. June 2010 to be invited to the Summit of the leaders of the 10 anniversary of the United Nations Secretary-General, is a firm determination to carry out the spirit of contract, hand in hand with elite companies all over the world for all mankind the Millennium plan to make their own efforts.



## Part I: Overview of Company

### (B) the organizational structure



Bolin trading company is need to supplement production and sales subsidiary of pesticide products, the development of small scale. July 2010, that participated in the 10th anniversary of the Global Compact Leaders Summit, discussed with the other shareholders and decided to ban the production of pesticides and Cancellation of this Company, to actual behaviour shows that the company are fully environment-friendly, eco-friendly route determination.





## (C) development 1, product description

Penshibao water-soluble organic compound fertilizer is a fertilizer by the crops needed for the production of nitrogen, phosphorus, potassium, boron, zinc, molybdenum, manganese and other mineral nutrients and a dozen scientific Chelating concentration of humic acid made .Crop quickly absorbed by the leaves into the crop body when use Penshibao products, in providing a comprehensive and balanced nutrition for the crops, while crop can effectively activate the body enzyme activity and increased photosynthetic efficiency, regulating distribution of nutrients, enhanced root of the seal nutrient absorption and utilization capacity, which has a "nutrition, stress resistance, high efficiency," and so on.

" Fish Coke" series is a modified water, oxygen, nutrition and disease prevention In one of the pollution-free farming boil mixture for water, fresh water fish, shrimp, crabs, shellfish pollution-free farming, not only to increase production and aquaculture to reduce the serious pollution of coastal waters, open new avenues for healthy culture.

### "Penshibao" series of products



### "Nongdule" series of products



### "Fish Coke" Aquaculture products



# Part I: Overview of Company

## 2, sales channels

Traditional marketing is based on city and county as the unit set up a distributor model, today, has gradually become weak and difficult to manage ,large-scale chain stores is becoming a mainstream sales model. Company according to their own situation to determine the main channel to the Post's main business segments (the channel is the city's rural towns throughout the country chain networks), while phasing out smaller, poor strength of dealers, helping a good reputation, strong radiation conduct more business customers, and actively participate in government bidding activities.



## 3, sales performance

Year	Shipments	increase	Payment	increase
2008	3008	---	2221	---
2009	3807	76.6%	4037	81.8%
2010	6434	69.0%	6030	48.5%

Note: the above data by the thousands of dollars approved for the most units

Year	Food crops	Oil crops	Cotton	fruit trees in the South	North of fruit trees	Vegetables	Tobacco	fish Coke
2008	164384	24657	26301	24658	32876	41096	11506	3287
2009	328760	39305	42602	59206	65750	91292	23979	6625
2010	653274	63837	68760	54836	78450	32838	24557	7946

Note: "fish Coke" is used in aquatic products, mainly for the coast of China market.



#### 4, research and development results

Farmers face climate anomalies and phenomena such as increased production costs, the company's product development work from January 2008 to start planning to increase investment and improve crop resistance (resistance to disease, drought, cold, etc.), and fertilizer complementary relationship as a product research and development target who met with the agricultural sector and the agricultural colleges to cooperate, and has achieved initial results.

The test report of National Agricultural Extension and Service Center for three years supporting the conclusions.

##### (1) Penshibao yield test results

Crops	Penshibao average yield		net income increased
	Kg / mu	%	(yuan / mu)
Rice	27.8	6.0	27.4
Soybean	17.55	12.8	35.1
Cotton	31.0	8.92	244.3
Peanut	23.5	10.9	148
Chili	75.6	23.9	598.8
Cauliflower	300	16.6	750.0
Cabbage	343.4	9.8	598.8
Rape	14.3	15.6	140
Tomato	323.8	6.7	122.1
Celery	472.6	6.3	708.3
Potato	82	5.1	73
Carrot	253	6.0	127
Orange	94.8	7.7	228.4

##### (2) Effect of penshibao fertilizer utilization test

Processing (rice)		N uptake	P <sub>2</sub> O <sub>5</sub> uptake	K <sub>2</sub> O uptake
Under low fertilization levels	Low amount of fertilizer control	5.53g/Plate	1.92g/Plate	4.61g/Plate
	Low amount of fertilizer + Penshibao	5.62g/Plate	2.04g/Plate	4.94g/Plate
	Contrast increase	1.60 %	5.94 %	7.47 %
Under high fertilizer levels	High levels of fertilization were	5.74g/Plate	2.04g/Plate	5.51g/Plate
	High levels of fertilization + Penshibao	6.07g/Plate	2.22g/Plate	5.77g/Plate
	Contrast increase	5.73 %	9.02 %	4.84 %

## Part I: Overview of Company

### (3) use the penshibao resistance test results

Crops	the number of trials	Penshibao strain rate (%)	blank strain rate (%)	strain rate reduction (%)	Hang disease effect (%)
Soybean	2	8.33	33.75	-25.42	75.32
Rice	4	0.5	3.15	-2.65	84.13
Corn	2	1.83	4.5	-2.67	59.33
Wheat	1	76.6	81.4	-4.8	5.90
Peanut	2	5.45	10.99	-5.54	50.41
Citrus	2	2.31	3.45	-1.14	33.04
Peach	2	---	---	---	---
Flue-cured tobacco	2	36.46	38.55	-2.09	5.42
Cucumber	2	0.2	1.09	-0.89	81.65

### The test report conclusions of Huazhong agricultural University, resource and environment school

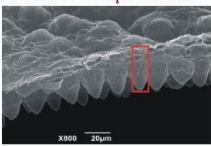
#### (1) the physiological effect of penshibao products

① improve plant fresh weight and dry weight,	② Improve the amino acids in plants
③ Improve the plant protein content	④ Lower content of soluble sugar in plants
⑤ Converting enzyme activity increased	⑥ Reduce the activity of peroxidase
⑦ Improving Green pigment content in leaves and light and strength	⑧ Improving nitrate the original enzyme activity in leaves
⑨ Improving plant respiration	⑩ Improving strength grout

#### (2) the resilience test in wheat of Penshibao products

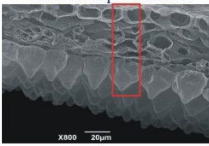
#### Wheat drought leaves cross-section

No effect of penshibao



Tissue cross-section - a thin

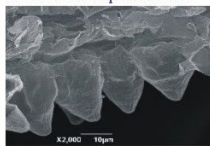
Effect of penshibao



Tissue cross-section - thick

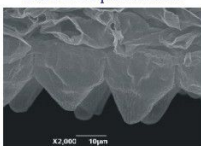
#### Wheat drought-leaf cell size

No effect of penshibao



Epidermal cells - small

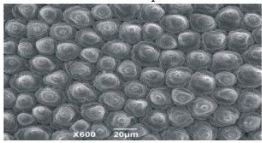
Effect of penshibao



Epidermal cells - big

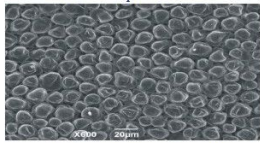
#### After Frost in wheat growing point cell arrangement Scanning electron microscopy-SEM

No effect of penshibao



Cells arranged in loose

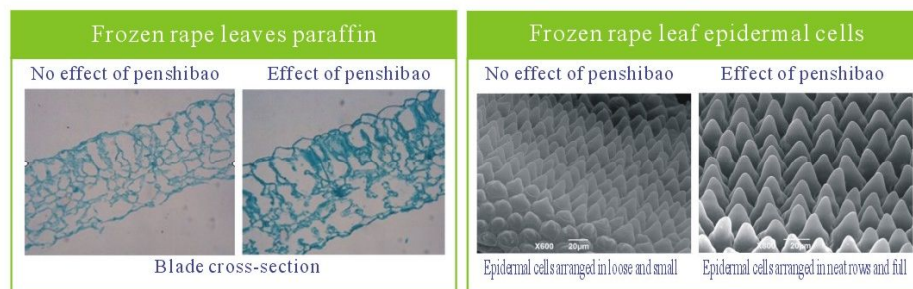
Effect of penshibao



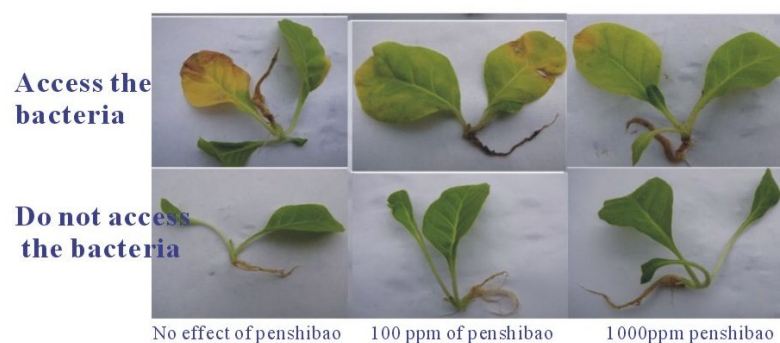
Cells arranged closely



### (3) stress test of penshibao on rape



### (4) penshibao on tobacco disease resistance test



### (5) Effect of penshibao fertilizer utilization test

Project	penshibao products	saving fertilizer (urea)	coal equivalent savings	reducing carbon dioxide emissions
Usage	1ton	35tons	42tons	113tons
Two years usage	1200tons	42000tons	50400tons	135576tons
assuming 450 million Mu Rice making full use	64286tons	2.25million tons	2.7million tons	7.29million tons

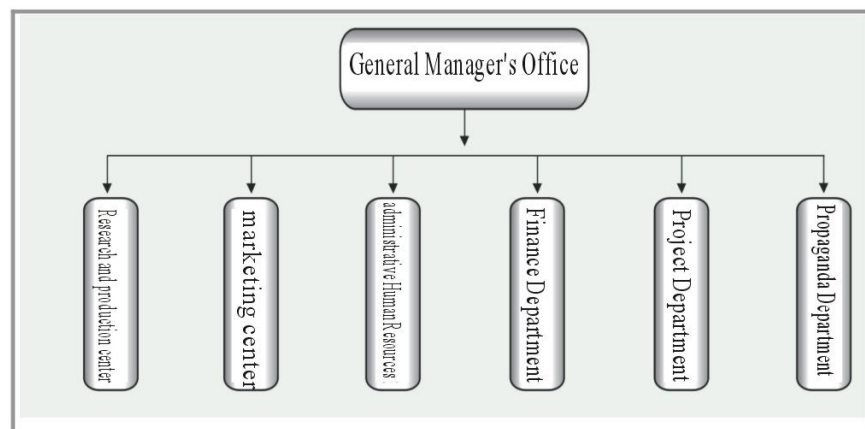
- ①production of 1 ton of fertilizer to 1.2 tons standard coal consumption, 1 ton of coal equivalent to 2.7 tonnes of carbon dioxide;
- ②penshibao is a high concentration of products, rice for example, Sprayed four times per quarter, a total of 30 ml per 3 pack, amount of about 120 ml per muCalculation of 1 ton of penshibao 7,000 acres of land
- ③urea units calculated in 2000 Yuan/ton

## Part I: Overview of Company

### 5, internal management

#### (1) General Manager's Office

Departmental structure has not changed in two years, personnel changes 12 times, after each sector jobs in 2010 to reaffirm the responsibility to determine the marketing-centric idea of ??collective services, the extent to which increases in a more team collaboration



#### (2) training work

Business training demonstrations ▶



Workshop training for new employees ▶



◀ Salesman selling skills seminar



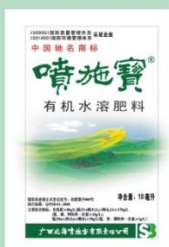


WE SUPPORT

## 6, the global compact advocacy

In order to provide users of the spirit of the United Nations Global Compact, since the beginning of 2010, the Logo "our support for the UN Global Compact" icon design printed on the product labels, business cards, promotional materials, which will benefit when business promotion.

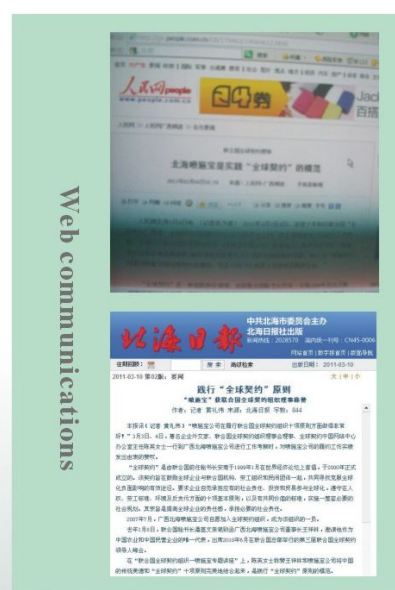
### Changes in packaging design



Before 2009



Now



## Part I: Overview of Company

### 7, Events

Serial number	time	event and content
1	January 2009	the penshibao company started to expand strategic approach in Africa, to achieve the fastest penshibao products in Africa
2	April 2009	Chairman Wang Xianglin won the "award for outstanding contribution to the glorious cause" award
3	April 2009	the compounding plant won the "national workers pioneer" title
4	May 2009	led by General Manager Wang Jicheng on behalf of the company with the industry and Commerce Chairman Huang Mengfu delegation visits zhijin County, Guizhou province, donated 5 million worth of products
5	August 2009	Chairman Wang Xianglin get "top ten economic news of leading 60 anniversary of the founding of the national " title
6	September 2009	the penshibao company was named "most influential enterprise of China soil fertilizer", Chairman Wang Xianglin was named "most of the characters of soil and fertilizer in China"
7	September 2009	Chairman Wang Xianglin awarded "2009 excellent private entrepreneur"
8	January 2010	the company all staff participate in the Conference, 25 employees get recognition
9	February 2010	launched aid projects in Africa
10	April 2010	the United Nations 'global' office to submit applications and obtain approval to use the logo. Penshibao used "Global Compact" logo in related promotional materials, and products
11	June 2010	Chairman Wang Xianglin and General Wang Jicheng invited business leaders Summit of the United Nations. There were 700 companies about 1300 people attending the meeting. Chinese enterprises have 11.
12	June 2010	Penshibao company was classified as "politics consulting key contact unit" by Guangxi Zhuang Autonomous Region. Wang xianglin was listed as "consulting a guest researcher in politics."
13	July 2010	started a low-carbon Tibet green line, the entire 4858 km
14	July 2010	held emergency market half-yearly meeting, establish new ideas and directions
15	August 2010	the company made Jiangxi government procurement (fertilizer) subsidy for rice production materials
16	September 2010	under the effects of company trade unions, a new wage plan adopted and implemented
17	December 2010	The penshibao company was awarded "China's low carbon farming pioneer in agricultural enterprises (brand)," Chinese consumers most dependent on low-carbon brand



## 8, future planning

Some people say, who controls the lifeblood of the world's food, Equivalent to control the lifeblood of the world With the recent economic crisis in the spread of food safety issues pushed to the cusp. Activities through participation in government tenders, company contributions to the country in 2010, more than 3 billion kilograms of grain, the facts tell the government and user farmers, agricultural experts figured out the rate of 5-8% increase tempted enough to make everybody around the world.

Penshibao the company's philosophy is: "agriculture-based, low-carbon environment." And never left the rural market in 26 years, as from rural areas, so know how hard the farmers, Company aim is to adhere to the service of agriculture and received a lot of social recognition, I feel happy and proud. Therefore, the future is still services agriculture, for food commendable, We find the crops under way to cope with extreme weather.

For food production, farmers must be clearly choose the best use of time in order to achieve a multiplier effect. Technological innovation is to play a most important function of the product necessary means to strengthen propaganda model is to allow more farmers to see real results, give full play to its own product technology, marketing team, Joint agricultural sector for agricultural development to better their best.

Penshibao fertilizer products has been green, organic standard, we hope in the next section, the reference or set up our own real cultivation of organic food standards and the management model that allows the majority of people enjoy their food, vegetables, aquatic products and meat, we believe this organization with the Global Compact, we will go more smoothly, we are confident that our actions!

Listed is the only way to grow the company's future, integration of social capital, human and all forces, the majority of users or investors to accept the supervision and recommendations, Penshibao people will be able to promote agricultural development in China and the world to produce a respondents were satisfied, we have been working on it.



## Part II: implementation of the Ten Principles

### (A) Human rights

#### 1, Support and respect for human rights

##### (1) respect for democratic rights

Penshibao company in corporate development, continuous improvement and democratic management mechanisms actively carrying out democratic management, increasing transparency in the management of the company, making factory operations transparent, give the democratic right of employees, employees' right to participate and supervise full play, for example, the selection of various advanced selection and workshop director, head of the monitor are democratically elected by the employee.

November 30, 2010 at 16:30, the company held a workshop operator monitor elections. all employees of the Research and production centers to participate. according to pre-operative assessment results, the 14 winning candidates into the list, 122 employees to vote, a total of three rounds of voting, added 4 monitors.



##### (2) pay attention to employee health

To guarantee staff's health, company apart from the staffs provides security, and health of work environment, perfect labour protection measures, promotion



health of work way outside, annual also organization free health check, annual summer free for staff provides cool drinks, during production season, carried out the staff for sent medical service, invite the experience doctor to servie the staffs ,for health advisory, thus improve staff of health consciousness.





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(3) full insurance

For all employees of the company purchased Insurance, include five such as pension, health care and social insurance-insurance, and purchased personal accident insurance for high-risk staff, try resolves worries for the staff, and the staff the confidence to work in the post. labor relations stability, amount of job losses in 2009-2010. was only 4%

(4) full participation in the annual meeting

Company annual work Conference is a summary important meetings of the year, that establish the work plan for the coming year. In order to make employees understand the company's development and future planning, collection of observations and issues before the Conference activities, the staff participated in all meetings the agenda, including the last published annual objectives and content management platform for implementing



## Part II: implementation of the Ten Principles

### 2, not with human rights abuses

The company established 26 years, has been adhering to the code of conduct "first the good people, then the great things", insists conscience products, respect for human rights, not with human rights abuses, mainly in:

- (1) on the choice of raw material suppliers, "no human rights abuses" as our standard
- (2) on the dealer's choice, select compliance with labour laws and regulations of enterprises cooperation and plug
- (3) in the suppliers and external cooperation process, requires all suppliers, and partners with ISO9001 quality management system certification and the absence of human rights abuses as the basic conditions on suppliers and collaborators found that human rights abuses, suspension of supply and partnerships.

#### Requirements for vendor qualification criteria



#### Show part supplier certification





## (B) labour standards

### 3, Collective bargaining

#### (1) changes in standard salary of Beihai city

Annual	Minimum wage of Beihai City (Yuan/month)
Before 2008 (inclusive)	580
2009	670
2010	820

#### (2) measures for the implementation of existing wage (examples)

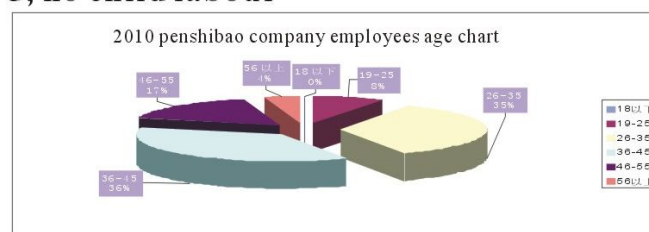
Name	Department	Position	Salary	Performance Rating	Performance Standards	Performance Pay	Changling Allowance	Special Allowance	Title	Overtime	Total
Zhangsan	Administrative Department	the competent	3000	2	300	600	30	100	50	---	3780
Lisi	Department	Manager	2000	4	200	800	120	---	---	100	3020
wangwu	Production Department	the staff	1000	6	100	600	250	400	---	310	2560

Note: the special allowance is based on the importance of staff positions or risk special subsidies, performance rating is under evaluation of the performance of the staff by one-quarter, to timely adjust up or down by the competent Department Manager.

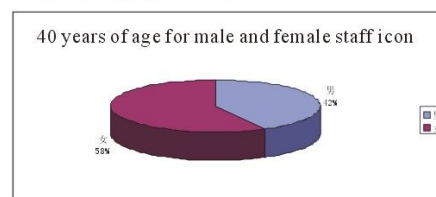
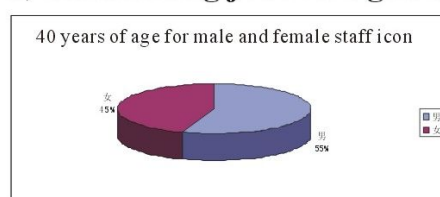
### 4, the elimination of forced and compulsory labor

Overtime	Form	standard
Daily overtime	according to the date of production tasks when the interim arrangements	150 %
Rest day overtime	according to the production plan to adjust	200 %
Statutory holidays	overtime, emergency task scheduling, but employees volunteer	300 %

### 5, no child labour



### 6, eliminating jobs and gender discrimination

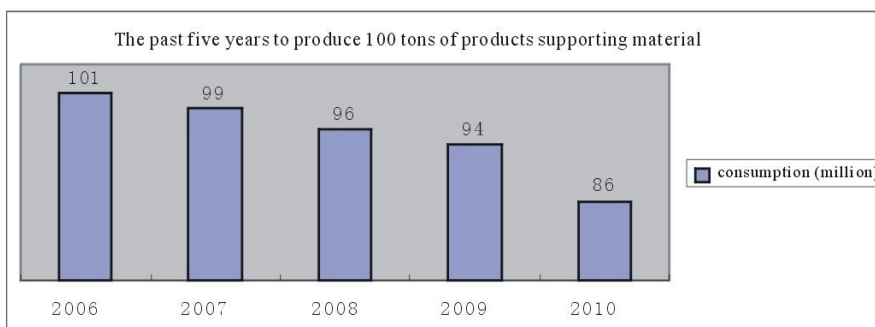
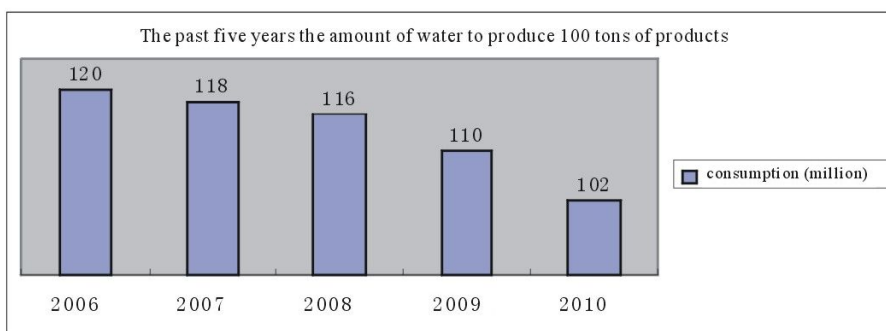


## Part II: implementation of the Ten Principles

### (C)the Environment

#### 7 initiative to prevent and respond to environmental challenges

##### (1) water, supplies



##### (2) quantify the use of air conditioning

**Notice**

Departments:  
In order to provide better working environment, the office has been equipped with air conditioning,now make the following regulations: in order to achieve energy saving, requiring to open air condition while the room temperature above 30 degrees (subject to the thermometer),and shall not allow under 25 degrees celsius (subject of the thermometer)to be requested turn off air condition and power after work,not allowed open window while the air condition opening, Remote control by the Ministry of administrative custody(Note: The office has thermometer) Notice is hereby

Chief Human Resources  
Manager: Wang hai  
May 30, 2010







WE SUPPORT

### (3) salesman to grass-roots technical training

Project	Heilong jiang	Xin jiang	Liao ning	Jilin	Hebei	Henan	Guang xi	Jiang xi	Hunan	Sichuan	Fujian
Training sessions	289	256	283	156	202	189	225	195	187	136	145
Number of participants	14450	11520	12735	7020	10100	8505	11250	8775	8415	5440	7250
Demonstration Points	169	158	150	86	180	90	160	168	160	85	96

Project	Zhe jiang	Yun nan	Chong qing	Bei jing	Shan dong	Tian jin	Shan xi	Anhui	Guang dong	Gui zhou	Hubei
Training sessions	83	69	85	50	98	56	45	64	121	125	78
Number of participants	4150	3105	3825	2550	4600	3600	2250	3700	5400	6000	5300
Demonstration Points	80	75	45	40	92	70	38	50	80	160	75

Project	Hai nan	Inner Mongolia	Jiang su	Qing hai	Gan su	Qing hai	Tibet	Shan xi	Shang hai	Ningxia
Training sessions	127	62	46	25	32	16	40	35	28	20
Number of participants	5000	3000	2250	2000	1500	1000	2000	1600	1200	900
Demonstration Points	130	36	35	15	13	12	15	18	12	8

### (4) achieve reduced carbon emissions

statistics unit: ton, million

Year	using products	Farmers	saving urea	coal equivalent savings	reducing carbon dioxide emissions
2008	736	328767	25744	30893	83118
2009	1103	655733	38616	46340	124677
2010	2207	984500	77234	92680	249353

Note: these data are based on test parameters for accounting, the results to ideally speculated, lack of promotion based on the penshibao on comparative tests using in rice



The test in rice using penshibao

## Part II: implementation of the Ten Principles

### 8, increased environmental awareness and conserving resources

#### (1) protection of wild rice resources

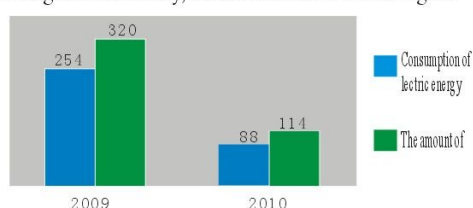
A wild rice resource is an important component of rice germplasm, which has a very rich genetic diversity. In the current promotion of wild rice in rice varieties with little or no superior germplasm gene. Ten years of effort by the company, Introduction of 342 wild rice varieties reproduction of 913 plats, established a business the first wild rice species conservation garden, wild rice of quality selection with independent intellectual property resource can be used to promote more than 20 varieties of rice, wild rice resources, protection, development and contribute to the conservation of biological diversity

Table of wild rice resources

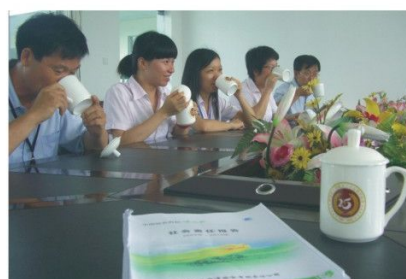
Germplasm	name a few varieties (a)	save the number (plate)
Common wild rice	192	597
Oryza wild rice	123	252
Long Stamen wild rice	15	30
Spot wild rice	5	15
Wide leaves of wild rice	3	9
Australian wild rice	2	6
High pole wild rice	2	4
Total	342	913

#### (2) eliminated equipment energy consumption to purchase energy-efficient equipment

Changes in electricity, the amount of 2009-2010 figure



#### (3) reduce the disposable items





## 9, wide publicity to the ecological environmental protection concept

### (1) low carbon and environmental protection in Tibet

On July 3, 2010, sponsored by the penshibao company exclusive, Beihai Bada Bicycle Club and the Beiahi bike lovers Liu Ben "penshibao 2010 beihai to Lasa environmental protection line" departure ceremony at the Beibuwan square.

Promotion of energy saving, low-carbon life, health, life, environmental protection is a responsibility of each person and the sacred mission to Lasa in Tibet from Beihai and then to Everest base camp, the entire 4858 km, riding to the human environment is a low-carbon Tibet propaganda significant initiative.



### (2) prominent living and environmental awareness

Beautiful natural production of Beihai city, historical and cultural background is deep, Beihai city administration is to create livable urban civilization, strive to build ecological city and the national environmental protection model city. Company actively cooperate with the livable city construction, active advocacy and the product green environmental protection concept closely combined.



## Part II: implementation of the Ten Principles

### (D) Anti-corruption 10, open bidding, to eliminate corruption

#### (1) construction of office building

Company office building construction project started on October 28, 2010, completion of the main works on January 18, 2011, total floor area of 2213.16 square meters. This unit works through open tender to determine the contractors, construction building materials by market prices, inspection partners can use to ensure project quality.



#### (2) purchase of production equipment

According to production needs, workshop purchase a large amount of production equipment in two years of 2009 to 2010, including irrigation and decoration equipment, various pipe, pump systems, procurement of 2.61 million Yuan. Company used public tender for all devices, archives was established on 8 for parties, choose which 3 vendors purchase equipment, equipment rate of 100%, savings of \$ 270,000, savings rate of 9.4%, ahead of the arrival installation cumulative 200 days.



#### (3) supplier management

Company take each species raw materials select 2-3 a supplier of method, implemented supplier management of annual scoring eliminated system, annual of organization all and supplier provides service of products related sector personnel on all supplier for has all aspects of integrated evaluation than on, eliminated the supplier whom not meet provisions standard , while actively looking for new of supplier for review, ensure procurement process of open just transparent, reduce the incidence of corruption.



## Part III: the testimony of interested parties

### (A) leaders

*Penshibao company can continue to grow, I think nothing more than three excellent, namely: "excellent entrepreneur, excellent enterprise, excellent products. "These three excellent, let the penshibao has more than competitive, like wings of plug, to be the china famous enterprises from a little-known rural small business,*  
*This summer, Wang Xianglin also invited by the United Nations to participate in the Global Compact Leaders Summit, penshibao wishing to go to the world stage.*  
 --Former Vice Minister of the central United Front work Department, the National Federation Party Secretary and Vice President Hu deping

*"Penshibao xianlin Development Foundation" is a new thing for enterprises to do a good deed for the society, practical work, hoped that the concerns of the community, everyone to do new things, good things do indeed.*  
 --Former Vice Minister of agriculture, President of China dairy industry association Liu Chengguo

*Wang xianglin devoted to contributing to the community, creating a new model of private social responsibility, congratulations!*  
 --Former chief of the Ministry of Agriculture, Ministry of Agriculture spokesman Xu Jing

*Traditional Chinese heritage, promote the spirit of love, building a harmonious society, Penshibao Xianlin Development Foundation worth thinking about, it is worth our study.*  
 --China's rural magazine party secretary, president Tang yuanjie

*Penshibao Xianlin Development Foundation to achieve "enterprise wealth, employee share", worthy of learning from positive and practical significance and far-reaching historical significance.*  
 --"Farmer's Daily" community party secretary, president Shen Zhen Zhao

*Penshibao Xianlin Development Foundation for the benefit of workers, into education, the Chinese private entrepreneurs into the State responsibility and individual responsibility, corporate responsibility vivid manifestation of national responsibility.*  
 --Central high school vice principal Wang Ruipu

*Penshibao Xianlin development fund for the country concerned, people seek happiness, to appreciate the hardships of bringing peace to the country, with people sharing the joy of success, will help purify the land, peace and prosperity, exemplary.*  
 --Secretary-General of the National Association of China Wei Xiaobing

## Part III: the testimony of interested parties

### (B) Network

Zheng shengfeng (People's Daily correspondent station in Guangxi) said: As a huge influence on private enterprise, long-term make every effort to contribute to society, have no desire to take care of their own "nest", "after everyone else" and the first "worry" the world, affluence is still maintained in good faith with each other and the character. A heavy rain and stifled the rain leakage, such as injection, vividly show a character and the pursuit of private entrepreneurs.

--From July 19, 2010, Guangxi People's Network channel "Penshibao: leaking shabby homes and a global vision," Reporters Xi jinghui Huang Jie

June 23 to 25, 2010, the third session of the United Nations Global Compact Leaders Summit, held at United Nations Headquarters. Guangxi Beihai penshibao company become the sole representative of China agriculture and private enterprises in China, the company Chairman Wang Xianglin invited by the United Nations Secretary General Ban Ki-moon, to the United Nations Global Compact Leaders Summit.

---From July 15, 2010, Guangxi, people's network channels of the private enterprises of Guangxi "penshibao" Global Compact Leaders Summit, Reporters Chen Lulu

Last year's "two sessions" period, made by Wang Xianglin: 50,000 rural branch post offices, using the country, developing agricultural product distribution services. Were relevant leaders of the State Council attach great importance to this recommendation. Subsequently, the central rural work leading Group Office immediately organized personnel on the distribution of agricultural production, the postal system service "three agriculture" research on issues, and finally "postal system direct chain distribution business serving farmers' production and livelihood" writing in Central 1st, the 14<sup>th</sup> item of the fifth part.

---From of the people's daily, February 03, 2005 Edition

CPPCC member Wang Xianglin's use of the postal delivery service of "Agriculture" recommendations were adopted by the central proposal of tracking: CPPCC proposals into "1st" file.

---reporter Wang bixue



## (C) newspapers and magazines

With the advance of urbanization, industrialization, speed up, increasing pollution and the misuse of pesticides, hormones cause these two areas has been a severe test. And how can alleviate or resolve these two issues, Wang Ji Cheng, the general manager of Guangxi Beihai Panshibao Co., Ltd. Said, grain planting should be strictly controlled use of chemical fertilizers, the use of harmful fertilizers is the key

---From 0311 China net Beijing on March 11 hearing, "Wang xiangli: source of food security should start with" (Reporter: Feng Hao)

The then Deputy Minister of the central United Front work Department, Vice Chairman of China Guangcai evaluation development Foundation, Hu deping said, "congratulated on good works. Care for employees, take care of the seedlings, donation, help older assistive, contributions to society is a person, an enterprise, a team of noble sentiments, this is the embodiment of harmonious society, and believe the company and Panshibao Xianlin Panshibao Development Foundation will always be able to maintain corporate economic responsibility, social responsibility and environmental responsibility, in the history of development challenges and achieve continuous growth."

---From the people's political consultative conference newspaper September 10, 2010 the eighth edition of the "ang Xianglin, Guangcai program is the practice of corporate citizenship in China" Reporter: Wu Zhihong

"Panshibao company in the performance of the United Nations global compact ten principles was very well done!" March 3, the famous Enterprise diplomat, Council member of the United Nations Global Compact, the global compact China network Ms Chen Ying, Director of the Office of the centre line to Guangxi Beihai during the working visit panshibao company performing work on the panshibao company performance issued a heartfelt praise.

---From the Beihai's daily on March 11, 2011 of the second edition Reporters, Huang Liwei

## (D) Others

I had the opportunity to environmental protection enterprises and agricultural spraying jewelry companies' work together to get the company to encourage and support, very grateful, also hoping to environmentally friendly businesses and products introduced to the many friends.

---Beihai Bada Bicycle Club bikers, Ben Liu

Has been strict compliance with the "Labor Law" for all active employees to buy social insurance, 2008, three years in a row Panshibao Beihai City Labor and Social Security Bureau, the Federation of Trade Unions, Business Association awarded the "harmonious labor relations Beihai unit" title

Enterprise purpose: The service of agriculture, the benefit of mankind

Enterprise Concept: Agriculture-based, low-carbon environment

Enterprise spirit: harmony, integrity, diligence, innovation

Management objectives: implementation, communication, realistic, frugal

Quality objectives: safety, efficiency, quality, quantity

Target market: based on the domestic, look out of the world

The content covered by this report and data provided by the following personnel. If there are irregularities in the text, welcome to correct us.

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