



KANSUK LABORATUARI

SAN.TİC.AŞ

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1) GLOBAL COMPACT

The “United Nations Global Compact”, which was introduced and taken into effect by the United Nations in 2000, is an initiative that provides a framework for sustainable and responsible business practices to the companies .

The “Global Compact” has a great importance in that the business world supports the local and also the sustainable development by cooperating with the NGOs and local authorities. Fulfilling its activities in accordance with these principles since the day it was founded, **KANSUK LABORATUARI SAN. VE TİC. A.Ş.** signed the Global Compact on 24.05.2010, and also showed its determination on the issue before the international platform. **we have participated into the United Nations Global Compact which published ten basic rules with the aim of reaching at a better condition on human rights, employee rights, environment and fighting against corruption and which encourages private sector, labour, civil society and state authorities to act according to these principles.**

The principles of the “Global Compact” are as follows.

Human Rights

Principle 1: Businesses should support and respect the protection of internationally proclaimed human rights.

Principle 2: Business should make sure that they are not complicit in human rights abuses.

Labour

Principle 3: Businesses should uphold the freedom of association and the effective recognition of the right to collective bargaining

Principle 4: The elimination of all forms of forced and compulsory labour.

Principle 5: The effective abolition of child labour

Principle 6: The elimination of discrimination in respect of employment and occupation.

Environment:

Principle 7: Business should support a precautionary approach to environmental challenges.

Principle 8: Business should undertake initiatives to promote greater environmental responsibility.

Principle 9: Business should encourage the development and diffusion of environmentally friendly technologies.

Anti-Corruption

Principle 10: Businesses should work against corruption in all its forms, including extortion and bribery.

2) SCOPE OF REPORT

A report is communicated on the applicability and sustainability of the 4 issues and 10 principles that are stated in the global compact, in our company.

3) ABOUT KANSUK



Kansuk Laboratory, founded in 1960 by Dr. İsmet Sözen, continues to perform successful studies on pharmaceuticals and medicinal materials, up to date by keeping its feature of being family company, and completely local firm.

Kansuk Laboratory has been authorized by the T.R. Ministry of Health to prepare, manufacture, import and export formulas, and to provide hospitals and other pharmaceutical firms with these. Kansuk Laboratory has ISO 9001:2000 and ISO 13485:2003/AC:2007 Quality Management Certificates as well as CE certificates for Blood bags, by performing manufacturing in accordance with the GMP.

Kansuk Laboratory is active in various fields including the manufacture of products for human use, serum and blood bag, import of blood products, and manufacture and import of medicinal device.

The Blood Bag manufacturing department was established in 1982 with the license of Biotest GmbH / Germany. The blood bags manufactured at this facility were exported to Western Germany and Holland for long years. The company continues its export activities to various countries at certain periods.

Kansuk Laboratory, the first and only blood bag manufacturer in Turkey, has been specialized in the field of blood thanks to its experiences that it gained for many years on this subject and to the recently received distributorships from the world wide known companies. Thus, it carries on its business in all subjects including collection of blood, separation of it into its components, processing of blood products, and turn-key blood projects. In order to expand the growth and higher the standards in the market, Kansuk has been supporting donor recruitment activities, training of blood bank personnel and users and all organizations working in this field

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ABOUT KANSUK

OUR QUALITY POLICY

In the fields of Pharmaceuticals, Blood Bags, Serum production, Blood products, Turkey Distributorship of Medical Devices and Medical Materials, in which we do business;

- According to our goal and targets, to comply with and improve a Quality management system that provides with the quality and safety of our products, by considering the risks which may arise in accordance to the conditions of the National and International standards and regulations, and maintain the efficiency of the Quality Management System
- By keeping the company always ready for the competition and Economical crises, to stand in the fast-globalizing world
- To solve the possible customer complaints as soon as possible, to provide all quality certificates related to our subject, to develop new products meeting the requirements of the age by taking also the requests of our customers into account, and to present products which our customers can use safely, they may prefer in terms of quality and service, by improving the qualities of the current products,
- To provide our staff with a working environment in which they can work efficiently in comfort and safe without worrying about the future and economic problems, which is an important factor in determination of quality of our products,
- To be a firm fulfilling the Social duties on blood donation, training support, and protecting environment,
- By reviewing our Policy basing on thought of continuous improvement, to make the necessary updates according to the current conditions.

We, Board of Directors of Kansuk Laboratuvarı Sanayi ve Ticaret A.Ş., support the system, and are determined to realize these plans and maintain their sustainability by allocating the necessary resource.

Dr. İsmet Sözen

Chairman of the Board of Directors

ABOUT KANSUK

MESSAGE FROM CHAIRMAN OF THE BOARD OF DIRECTORS



Dear Shareholders,

We, Kansuk, have been continuing in our studies as a company sensitive to environment and human since the year we were founded. Accordingly, we are proud of being one of the 33 companies having signed the Global Compact for human rights, environment, and fighting against corruption, which are mentioned the Global Compact.

İSMET SÖZEN,

ABOUT KANSUK

MESSAGE FROM DIRECTOR GENERAL



Acting against the world wide violation of natural richness that the fast-development causes and of the human rights, our firm has been in conscious of such issues against the labour and environment since it was founded, and has been continuing in our studies accordingly.

As a pharmaceutical firm, we have always been against the studies which may negatively affect the human health.

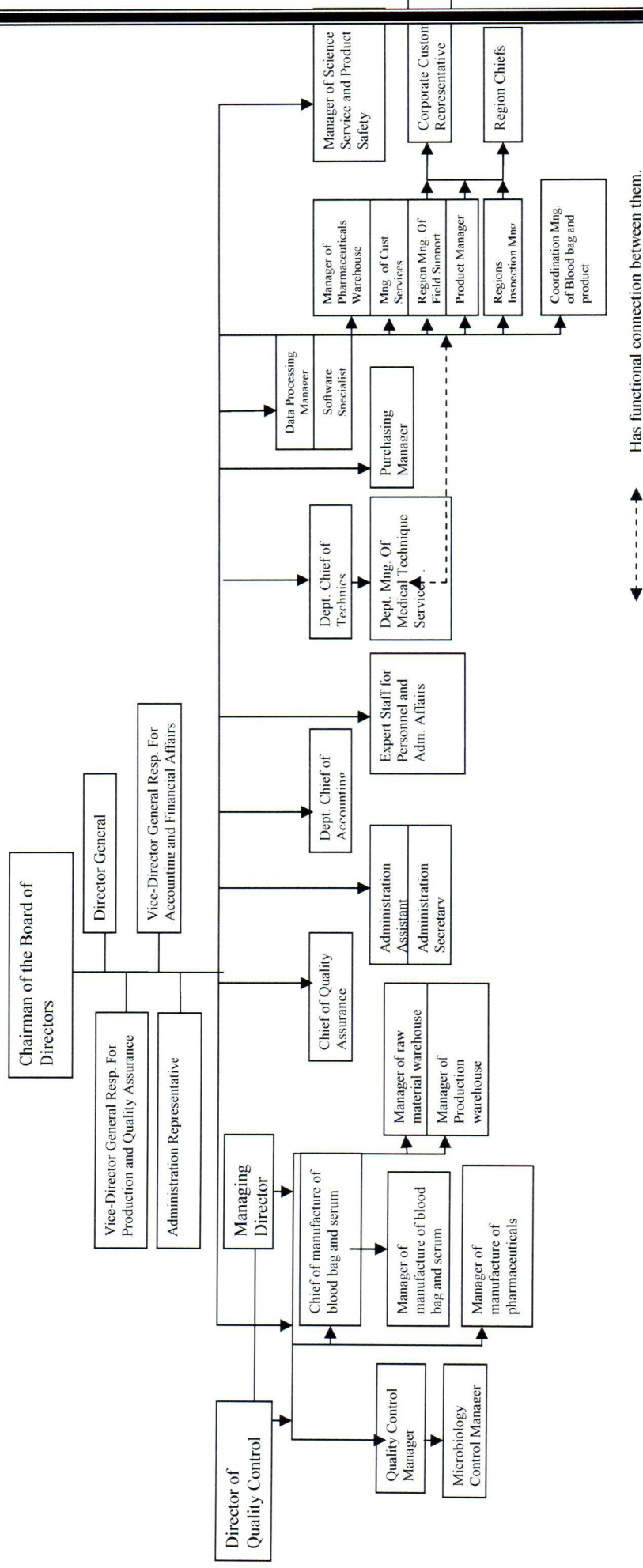
Being one of the leading firms agreeing on the Global Compact, we have been moving forward on this direction by making our firm gain ground thanks to applying these principles completely into our working conditions, and making the employees adopt these principles.

We will keep on sharing the improvements that we will accomplish every year by complying with the principles of Global Compact, with our shareholders.

TOLGA SÖZEN

ABOUT KANSUK

ORGANIZATIONAL CHART



ABOUT KANSUK

OUR PRODUCTS

PHARMACEUTICALS



Sup. Gliserin kansuk (K) (Sup. Glycerin Kansuk (K))

Sup. Gliserin kansuk (B) (Sup. Glycerin Kansuk (B))

Pastil Kanzuk (Lozenge Kanzuk)

Enhoş Meyve Tuzu Limon (Enhoş Fruit Salt – Lemon)

Enhoş Meyve Tuzu Sade (Enhoş Fruit Salt– Plain)

Enhoş Meyve Tuzu Çilek (Enhoş Fruit Salt– Strawberry)

Enhoş Meyve Tuzu Vişne (Enhoş Fruit Salt– Cherry)

Enhoş Meyve Tuzu Portakal (Enhoş Fruit Salt– Orange)

Biokadin Vajinal Supp. (Biokadin Vaginal Suppository)

Biokadin Gargara (Biokadin Mouthwash)

Biokadin Ant. Sol. 30 MI (Biokadin Antiseptic Solution 20 MI)

Biokadin Ant. Sol. 100 MI (Biokadin Antiseptic Solution 100 MI)

Biokadin Ant. Sol. 1000 MI (Biokadin Antiseptic Solution 1000 MI)

Kansilak

BAG SYSTEMS

PEDIATRIC BAG SYSTEMS WITH FOUR-SAG-M

SINGLE BAG SYSTEMS:

MULTI BAG SYSTEMS:

MULTI BAG SYSTEMS WITH SAG-M

K2 BAG SYSTEMS:

BAG SYSTEMS WITH IN LINE FILTER:

SOLUTIONS

TRANSFER BAGS

SETS

CONVENTIONAL BAG SYSTEMS

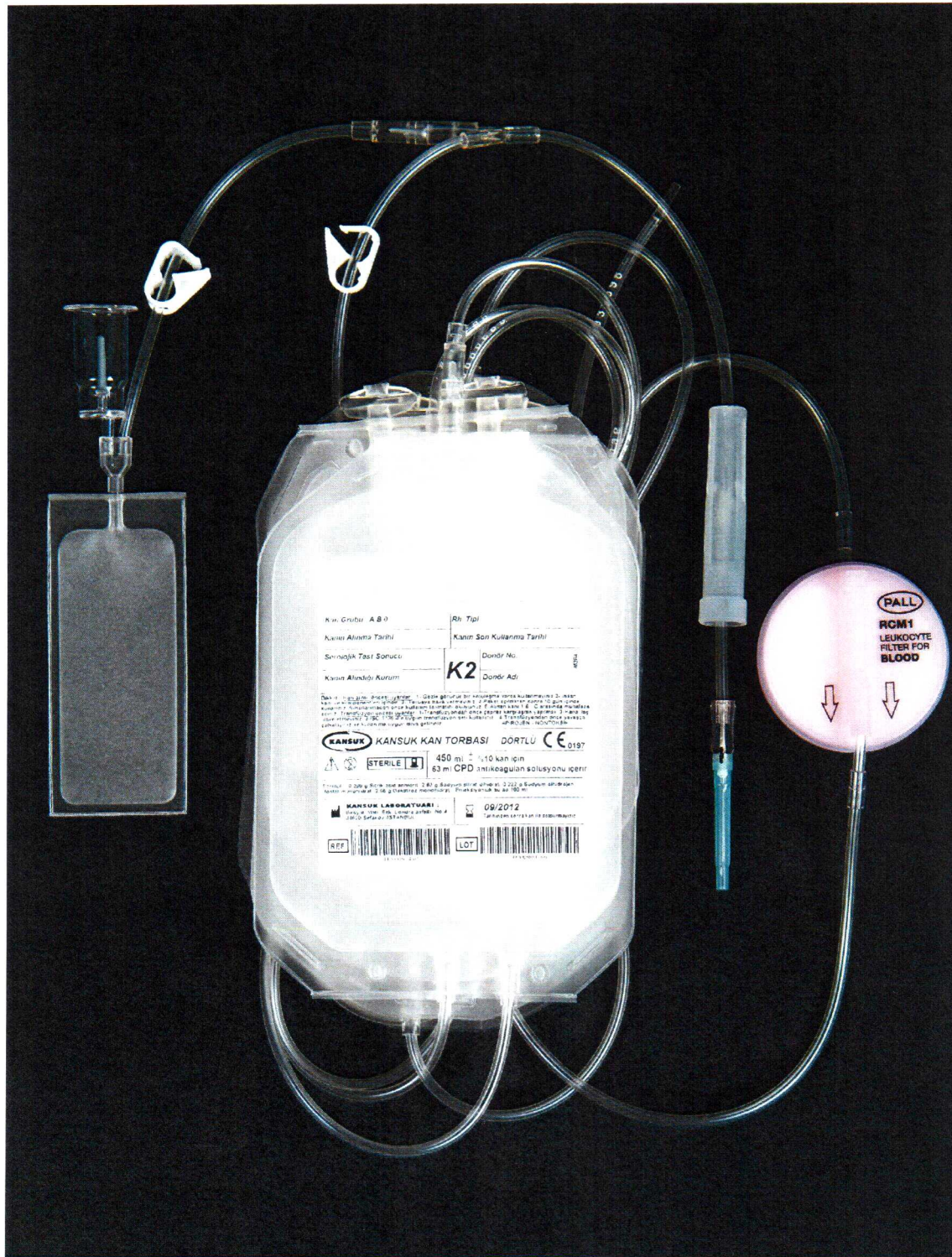
BAG SYSTEMS WITH EXTRA SOLUTION

K2 (TOP & BOTTOM) BAG SYSTEMS

BAG SYSTEMS WITH “IN LINE” LEUKOCYTE PURIFICATION FILTER

PEDIATRIC BAG SYSTEMS

OTHER BAG SYSTEMS



IMPORT PRODUCTS

	<p>Pentaglobin[®]</p> <p>Manufacturer: Biotest Pharma</p>
	<p>Hepatect[®] CP</p> <p>Manufacturer: Biotest Pharma</p>
	<p>Manufacturer: Biotest Pharma</p>
	<p>Human Albumin</p> <p>Manufacturer: Biotest Pharma</p>

HEPATECT CP 10 ML, 500 IU

HAEMOCTIN SDH 500, 10 ML

ALBIOMIN 20%, 100 ML

ALBIOMIN 20%, 50 ML

PENTAGLOBIN 10 ML

PENTAGLOBIN 50 ML

4) SUSTAINABILITY OF OUR BUSINESS

By making our manufacture more productive, and consumptions more conscious, it relies on determining our goals, making plans, establishing strategies, and fulfilling these. Thus, we have been making contribution to our sustainability by moving through our quality policy.

Having this view, KANSUK;

- ❖ Does not swerve on the product and service quality.
- ❖ Believes the key to success is to work in a productive, disciplined, and planned way.
- ❖ Has a participant, fair and democratic administration, and an organization that has comprehended the necessity of being corporate, has been learning, and is open to criticism.
- ❖ Has the feeling of responsibility towards the society, and sensitive to environment.
- ❖ Is against the bigotry and conservatism on the way to the future.
- ❖ Believes in the power of team spirit in creating a calm working environment.
- ❖ Is customer-focused, determines the demands and expectations of the market, and leads its manufacturing activities accordingly.
- ❖ Gives value to cleaning and order, motivates economy, and is against the wastage.
- ❖ Gives value to human, and support sharing.

5) OUR SHAREHOLDERS

Kansuk recognizes any person, institution and organization, which affects the activity of Kansuk, or which is affected directly or indirectly by the activity of it, as its shareholder.

It is the basis of corporate communication strategy of Kansuk to create relations based on mutual benefit, trust and transparency with all of our shareholder groups.

Shareholders of Kansuk laboratory;

- ♦ Current employees of Kansuk
- ♦ Suppliers
- ♦ State institutions and organizations
- ♦ Customers
- ♦ Beneficiaries or users of our products
- ♦ Near public

6) HUMAN RIGHTS AND WORKING CONDITIONS

Principle 1: Businesses should support and respect the protection of internationally proclaimed human rights.

- Insures the employees and their families, and provide with their social security.
- Prevents forced-discharge of employees.
- Enables the employees become conscious by supporting them with training.
- Solves the customer complaints soon.

Training duration for the year 2010:

Number of Training Issues	Total training duration	Quality-improving Training Hour/person
19	24	551,74 hr/person

Principle 2: Business should make sure that they are not complicit in human rights abuses.

- Provides the staff with a working environment in which they can work efficiently in comfort and safe without worrying about the future and economic problems.
- Develops new products meeting the requirements of the age, and presents products which our customers can use safely, by improving the qualities of the current products.

Principle 3: Businesses should uphold the freedom of association and the effective recognition of the right to collective bargaining

- Enables the employees mention their demands and request by holding process evaluation meetings, and the higher administration realizes these within conditions in this direction.

Principle 4: The elimination of all forms of forced and compulsory labour.

- Concludes work agreement with the employee, and gives the right to terminate the agreement reciprocally in case of dissatisfaction.

Principle 5: Businesses should effectively abolish the child labour

- In our firm, no staff under 18 is not employed.
- The average of age of the employees are considered.

Age Average of employees is 31,89

Total Employees	Between 18-30	Above 30
234	124	110
%	%53	%47

6. The elimination of discrimination in respect of employment and occupation.

- No discrimination of male-female is made at recruitment phase and during employment. This is clear in the male-female rate of employees.

Total Employees	Female employees	Male employees
234	130	104
%	%55,5	%44,4

- Recruitments are performed by considering the quality and education according to the department to work at.

Total Employees	Graduate of primary school	Graduate of elementary school	Graduate of high school	Graduate of university
234	37	25	96	76
%	%15,8	%10,7	%41,02	%32,5

- Discrimination is prevented by the annual evaluation of quality profiles of the employees.
- The staff are not labored basing on their civil status.

Total Employees	Married	Single
234	132	102
%	%56,4	%43,6

7) ENVIRONMENT

Principle 7: Business should support a precautionary approach to environmental challenges

- The regulation on waste is conformed to, and its actuality is followed.
- Training is given on the regulation on waste.
- Medical and laboratory wastes are delivered to the municipality.
- The paper waste is delivered to the concerned company.

8. Business should undertake initiatives to promote greater environmental responsibility

- Being in the ISO environmental committee, we take part in the environment protective studies via our Director General.

Principle 9: Businesses should encourage the development and diffusion of environmentally friendly technologies

- Water saving is achieved by using dish washer in the dining hall and laboratory.
- Waste water is re-filtered, and re-used in the appropriate places according to the analysis result.

8) ANTI-CORRUPTION

10. Businesses should work against corruption in all its forms, including extortion and bribery.

- Anti-corruption is achieved by that all expenditures are invoiced and controlled.
- The forgery and bi-invoicing are prevented thanks to the square barcode system that is applied for the pharmaceuticals manufactured or imported.

9) GOALS OF 2011

- To train the employees about the Global Compact.
- To make all of our employees adopt the principles of Global Compact by improving the labour conditions.
- To make saving in paper consumption for environment.