

# Sustainable development sourcing: CONTENT

## Sourcing in ALSTOM

- 11 billion €
- 50000 suppliers
- All around the world

## Target : no supplier representing CSR risk improvement of our suppliers in terms of CSR

### CSR charter

✓ Suppliers should be compliance with ILO ( International Labour Organisation) and other international conventions in particular with: Labour standards; Ethics; Environmental protection; Occupational health and safety.

➔ **The acceptance of the charter is a pre-requisite to any order from Alstom**

### CSR assessments and audits of suppliers

#### ✓ Assessments:

- All main suppliers are assessed
- Assessments are prioritized following our risk mapping
- The assessments are outsourced to EcoVadis
- Compliance criteria have been defined

✓ **Audits:** Two types of on-site audits have been developed as part of sustainable sourcing toolkit

### Suppliers Improvement

- ✓ Suppliers considered as non-compliant have to implement **corrective action plans** in order to continue their relationship with Alstom
- ✓ We provide **support** to our suppliers to improve their sustainable development level

| Outcomes                         | FY11/12   |
|----------------------------------|-----------|
| Charter accepted                 | 8 500     |
| Assessments                      | 1225      |
| Coverage                         | about 41% |
| Non compliant suppliers "closed" | 86        |

# FY 11/12 main outcomes

## CURRENT

- Comprehensive risk approach : Including assessments, audits, actions plans...and 3 years objectives reached
- Risk mapping done every year
- Sourcing teams : aware, trained and more and more involved

## NEW

- Definition of new objectives for the 3 coming years
- Training of Suppliers in China (see next pages)

# FY 2012/13: Supplier training Pilot

- Organization
  - 5 clients : Shell, Air Liquide, Alcatel-Lucent, Albea and Alstom
  - Lead by EcoVadis
  - Provided by an NGO : Verité, Located in France and China
  - 10 suppliers by Client
- Training
  - First pilot in Shanghai
  - August 21, 2012 : one day
  - People to train: 1 or 2 persons from each supplier
  - An introduction realize with the client managers
  - In Chinese
- Results
  - Very good feedback from the participants
  - Next step : evaluate the opportunity of doing other training in China or in India



# 培训课程简介

## Training Overview

上午, 9:00- 12:00

客户的可持续发展要求  
Client Sustainability objectives

企业社会责任简介  
Introduction on CSR, and benefits  
from better CSR practices

Ecovadis 企业社会责任评价方法  
EcoVadis assessment methodology &  
Demo

下午, 1:30- 6:00

职业健康、人力资源与劳工关系  
Workshop: Labor issues

环境问题  
Workshop:  
Environmental issues

商业道德和可持续采购问题  
Workshop: Business ethics issues and  
Sustainable procurement issues